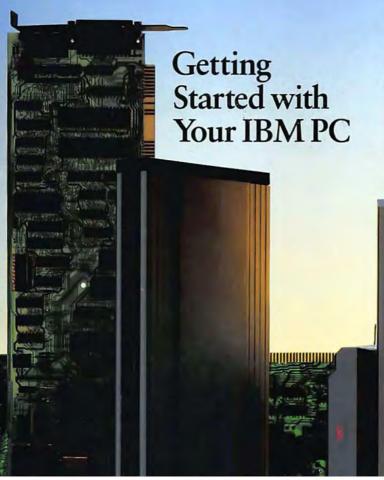
# PC W\\ RLD

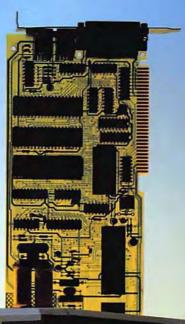
November 1983 \$3.00 Canada \$3.75 UK £1.85

The Personal Computer Magazine for IBM PCs and Compatibles

# Modem to Modem

How They Work & Buyer's Guide





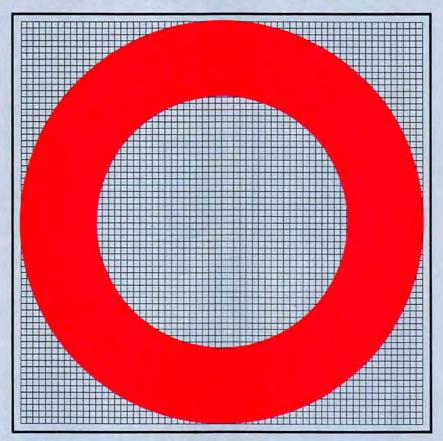
- Microsoft Word vs. VisiWord
- New Eagle Personal Computer
  - Streamlining Data Management

PC Goes to School

History will record as a profound irony that the most powerful word processing package ever created for the IBM\* Personal Computer wasn't created by IBM.

# LEADING EDGE.®

# TESTED TWICE. GUARANTEED FOREVER.



Introducing Wordsworth™ flexible disks—the most reliable disks ever tested.

Twice.

First, every single Wordsworth disk gets hit with a barrage of rigid quality-control tests to make sure we meet or beat every technical spec demanded by the people at ANSI and ECMA.

But, since very few things in this world are perfect (including tests), we test every single disk again, for exactly the same criteria. And only if a disk is second-time certified 100% error-free is it pronounced worthy of the name Wordsworth.

Which is about as synonymous

as possible with "perfect."

Which, in turn, means you'll have an easy time answering questions like: Is every inch of every track certifiably 100% error-free? Will it play back exactly what you fed in, without missing a single bit? Every time? From now until death and taxes are eliminated?

And then we have a very simple rule: If the disk doesn't check out,

it gets chucked out.

Why do we go to all this bother? Because, very simply, Wordsworth is the world's newest major brand, created and tested with the world's newest and best technology. It's a premium product that

will become the world's most widely used disk for absolutely critical information applications.

Our disks come in 51/4" and 8" sizes, in virtually every configuration, for compatibility with virtually every microcomputer on the market. Unlike any other disks in the industry, every one is tested twice; so, unlike anyone else in the industry, we can guarantee them not for 30 days or 90 days or even 5 years . but forever.

And forever, as you may have heard, is a long, long time.

WORDSWORTH

Distributed exclusively by Leading Edge Products, Information Systems and Supplies Division, 55 Providence Highway, Norwood, MA 02062. Dealers: Call toll-free 1-800-343-8413; or in Massachusetts, call collect (617) 769-8150.

Circle 91 on reader service card

# TRUNKS FOR THE MEMORIES.



Introducing the most logical place to store Elephant Memory Systems® (or lesser brands of disks): The Trunk.

With its alphabetized library index, you can file or retrieve up to 60 disks, instantly.

The Trunk is made of durable molded plastic with a hinged, one-piece lid, to keep disks safe from dust, dirt, and other detriments which disks despise.

And, it's portable. Because the lid doubles as a carrying handle so your Elephant Memory Systems® disks can go anywhere you do.

There's a model for 51/4" and 8" floppies, as well as a cassette-and-game file and a special Atari® version.

So if you're looking for the best disk storage system on the market ...

The Trunk is an open-and-shut case.

# THE TRUNK. ENDORSED BY ELEPHANTS.

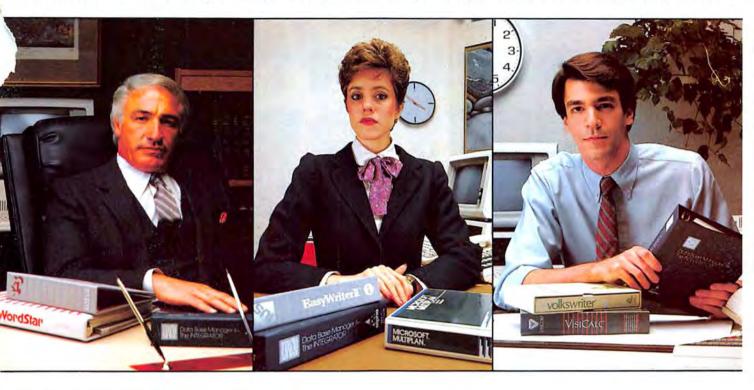
Elephant Memory Systems® Disks

A full line of top-quality floppies, in virtually every 5¼" and 8" model, for compatibility with virtually every computer on the market. Guaranteed to meet or exceed every industry standard, certified 100% error-free and problem-free, and to maintain its quality for at least 12 million passes (or over a life-time of heavy-duty use).

Marketed exclusively by Leading Edge Products, Information Systems and Supplies Division, 55 Providence Highway, Norwood, MA 02062. Dealers: Call toll-free 1-800-343-8413; or in Massachusetts, call collect (617) 769-8150.

Circle 91 on reader service card

# INTRODUCING DATA BASE MANAGER II FROM ALPHA. IT'S FOR PEOPLE WHO HAVE THEIR OWN IDEAS ABOUT WHICH SOFTWARE SHOULD BE INTEGRATED.



Here's a proposition for you.

First thing tomorrow, throw out at least one of your favorite computer programs. Maybe your word processor. Maybe your spreadsheet. Maybe both. Just make sure it's something you like, and that you've spent some time learning it.

Now, start from scratch with programs you don't know. Ones that force you to give up features you depend on now.

Interested?

Well, if you plan to get in on the current "integrated" software rage, that's what you'll have to do. Because most integrated software systems only work with software from one manufacturer.

If you think that's too much to ask, then Data Base Manager II from Alpha is for you.

It starts by giving you an enormously powerful and elegantly approachable data base system. One that's menu driven and responds to simple, English-like commands. But one that's also truly fast. With all the advanced features you'd expect from a top-notch data base management system.

Plus, you get extended DBMS features like phonetic word search, built-in form letter, and date calculations. And a painless way to file data transferred to your PC from other micros, mainframes or information utilities.

And then it lets you do something else. It lets you totally integrate *your* word processor, and *your* spreadsheet program, instantly.

So you can quickly call up and manipulate any information. Then move it over to VisiCalc,<sup>®</sup> 1-2-3<sup>™\*</sup> or Multiplan informations. Then shuffle it over to WordStar, BasyWriter or Volkswriter for

word processing. Without re-entering data. And without complex commands.

In fact, Data Base Manager II lets you integrate nearly any combination of the word processing and spreadsheet programs that run on the IBM PC or XT.

The prestigious software journal, *The Rosen Electronics Letter*, says Data Base Manager II's unique capabilities "unify some of the best of the productivity packages already on the market... This is a signal achievement."

You'll say that this is the way personal computing is supposed to work in the first place.

See the remarkable new Data Base Manager II today Call us toll-free at 1-800-451-1018 (in Massachusetts call 1-617-229-2924 collect) for the name of the Alpha Software Dealer nearest you.



# DATA BASE MANAGER II FROM



12 New England Executive Park, Burlington, Massachusetts 01803

TM signifies manufacturer's trademark. # signifies manufacturer's registered trademark. © 1985 Alpha Software Corp. \*DBM II directly reads and writes Lotus 1-2-3 Worksheet (WKS) files. No translating is required.

# You're looking at the only word processor that's as easy to use as SuperWriter.

you don't want to make a career out of word processing. When you have to write a simple letter or memo, all you want to do is roll up your sleeves and get down to business. And if you're buying a personal computer, now there's a new Software package that makes things just that simple.

SuperWriter. The Writer in 10 minutes flat. & minutes software, you have to learn dozens of different commands. Software, you have to mands. Software, you only have dozens of different commands. Software, you only have dozens of different commands. Software, you only have dozens of different commands. Software, you only have dozens of white software dozens as the software dozens as the software dozens you exactly what that shows you exactly what that shows you exactly what to do, step by step.

So it doesn't matter if you've never used a computer before. Or if you're only a hunt-and-peck typist. With the SuperWriter word processing program, you can write a perfect business letter the very first time.

It's that simple.

even a spelling cheker. word processor, our 20,000-word Super Spelling checker and a form letter against All form spelling checker, and aform letter generator. All forrages suggested retail. To get all these functions any other way, you might have to spend \$900.00 or more. d low we've built all kinds of professional features into Super Writer. Like proportional acing. Boldface bighting. You never knew your good.
Tetters could look so good. spacing. Boldface highlighting. Memo formatting. And more: you're a complete beginner, you'll wind up so even if you're a complete beginner results. with completely professional results. Help is closer than you trink. a problem with any other word processing software, If you get stuck on you'll probably have to go back to the store for help. But if you have any questions at all about SuperWriter, all you do is pick up the phone. We've got a full-time crew of customer service experts on call, About the only ois doodle. ready to help you out. works on lots of computers. 133 SuperWriter is available for the IBM PC and the new IBM PC XT. Of course, it takes full advantage of their features-full color, hard disk and more. By June 15, we'll have SuperWriter ready for CP/M, CP/M-86 and MS/DOS operating systems, which means you can use it on most of the popular personal computers. computer or soft ware store soon and ask about Superwriter. In just 10 minutes, 2310 Lundy Ave. you can learn everything you ever need San Jose, CA95131 to know about word processing. And see why every other system is too (408)942-1727 complicated for words.

David Bunnell President & Publisher

Andrew Fluegelman Editor-in-Chief

Jacqueline Poitier Associate Publisher

Cheryl Woodard Associate Publisher

Editorial

Editor: Harry Miller Editor, Special Editions: Kearney Rietmann Associate Editors: Hartley Lesser, Robert Luhn Product Review Editor: Christine Whyte Editorial Manager: Cindy Hamburger Senior Copy Editor: Evelyn Spire Copy Editors: Daniel Farber, Joe Matazzoni, Ted Nace Editorial Assistants: Anna Bunker, Adrian Mello, Reed McManus, Katie Seger Editorial Secretary: Bobbie Leach Contributing Editors: Burton L. Alperson, Richard Cook, Eddie Currie, Danny Goodman, Larry Jordan, Karl Koessel, Lawrence J. Magid, Gene Plantz, Larry Press,

### PC World Books

Andrew T. Williams

Editor: Jeremy Joan Hewes Contributing Editor: Seth Novogrodsky Editorial Assistant: Lindy Wankoff

Edward Rodgers, Stuart R. Schwartz,

# Art & Production

Designer: Marjorie Spiegelman Art Director: Mick Wiggins Associate Art Director: Bruce Charonnat Production Manager: Frances Mann Editorial Production Manager: Ellyn Hament Design Associates: Dennis McLeod, Monica Thorsnes Artist: Molly Windsor-McLeod Advertising Production Coordinator: Nan Cassady Production Assistants: Clare Bouey, Rosetta Egan Contributing Photographer: David Bishop

Telecommunications Manager: Eric Brown Specialist: Art Wilcox Telecommunicators: Susan M. Ford, Mark L. Duran

# Sales

Sales Director: Meredith Browning

Advertising Sales Senior Account Manager: Noreen St. Pierre Account Managers: Dick Barthelme, Linda Crawford, J. Mark Doss, Vince Ivey, Penny Rigby Research: Rodney Brooks Sales Associates: Rich Arzaga, Patricia Sales Coordinators: Niki Stranz, Loretta Giglione

Sales Assistants: Jan Dente, Kathleen Robinson, Carol Watson

Single Copy Sales Manager: Bill Cox Dealer Sales Manager: Christopher Van Dyke Dealer Sales Account Managers: Ralph Ames, Pattie Lesser, Christopher Clarke Sales Assistant: Beth Phelps

### Circulation

Subscription Circulation Manager: Carma Winfrey-Hayes Marketing Manager: Brooke Hazard

Marketing Assistant: Jayne Boyer Subscription Services: Lorrie Poch Subscription Promotions: Laurie Ferguson

Special Projects

Director: Susan R. Keller Administrative Assistant: Janet McCandless

### Communications

Communications Manager: Noreen Giannini-Browning Administrative Assistant: Phyllis Stewart Communications Assistant: Glenda A. Clarke

Technical Department Manager: Steven Cook

### Administration

Director of Administration: Janet D. McGinnis Assistant Administrator: Sarah Cox Financial Planner: Rick Thng Accounting Manager: Pat Murphy Assistant Accounting Manager: Michelle Reyes Office Manager: Joseph Wollenweber Administrative Assistant: Margriet Renske Receptionist: Kathy Girard

PC World™ (ISSN 0737-8939) is published monthly for \$24 one year, \$39 for two years, \$53 for three years by PC World Communications, Inc., 555 De Haro St., San Francisco, CA 94107. Additional postage outside the US and Canada \$24 per year surface, \$101 per year airmail. Second-class postage paid at San Francisco and at additional mail offices. POSTMASTER: Send address changes to PC World, Subscription Dept., P.O. Box 6700, Bergenfield, NJ 07621.

Editorial and Business Offices: 555 De Haro St., San Francisco, CA 94107, 415/861-3861

CompuServe 74055,412 The Source STE908

PC World™ is an independent journal, not affiliated in any way with International Business Machines Corporation, IBM is a registered trademark of International Business Machines Corp. Entire contents Copyright 1983, PC World Communications, Inc. All rights reserved. The following are trademarks of PC World Communications, Inc.: PC World View, \*.\*, PC World.

Printed in the United States of America.

# Hang your hat on the SPRINT 11 PLUS<sub>TM</sub>.

Call the distributor nearest you to get the best quality printer for your IBM PC.

### **U.S. PRINTER DISTRIBUTORS**

American Calculator & Computer (205) 933-2344-AL

Anacomp (206) 881-1113-CA, UT, WA

Anthem Systems (415) 342-9182-CA

Bohlig & Associates (612) 922-7011-MN Butler Associates (617) 964-5270-CT, MA

Byte Industries (800) 972-5948 (CA Only) (800) 227-2070 (Outside CA)

David Jamison Carlyle (800) 421-3522 (CA Only) (800) 352-3522 (Outside CA) CO, HI, IL, NJ, TX

Computers & Peripherals Int. (315) 476-6664-NY

Datamite (406) 727-4422-MT The Datastore (609) 779-0200-NJ

Data Systems Marketing (619) 560-9222—AZ. CA, CO, MT, NM, PA, TX, UT, WA

Data Technology Industries (415) 638-1206-CA Equipment Resources (404) 955-0313-GA **Gentry Associates** 

(305) 859-7450-FL, GA, LA, NC, SC, TN

Horizon Technology (214) 680-9600-TX

Inland Associates (913) 764-7977 - KS

InterACT Computer Systems (704) 254-1949-FL, GA, NC

**Kierulff Electronics** 

(800) 338-8811-AZ, CA, CO, CT, FL, GA, MA, MD, MN, MO, NC, NJ, OH, OK, TX, UT, WA, WI

MicroAmerica Distributing

(800) 431-7660 (MA Only) (800) 343-4411 (Outside MA) CA, MA, TX

Midwest Microcomputers (419) 782-1115-OH

**National Computer Syndicate** (312) 459-6400-IL, MN

Pacific Mountain States (213) 989-6113-CA PCA Microsystems, Inc. (512) 654-4711-TX

PCS, Inc. (214) 931-1276-TX

Pioneer Electronics (216) 587-3600-AL, CT. FL, GA, IL, IN, MA, MD, MI, MN, NC, NJ, NY, OH, PA, TX

R.C. Data (408) 946-3800-CA

Re:Action Office & Computer Svcs. (916) 972-9729-CA

Rudor Communications (212) 245-5509-NYC Schweber (800) 645-3040

AL, CA, CT, FL, GA, IA, IL, MA, MD, MI, MN, NJ, NY, OH, OK, PA, TX, WI

Spectrum (800) 527-0790-TX

Tek-Aids Industries (312) 870-7400-IL, PA, TX

Terminal Rentals (714) 832-2414-CA

**Terminals Unlimited** 

(800) 336-0423 (24 Locations)

Tricom (516) 681-1222-NY

Unico (512) 451-0251-TX

Victor Electronics (617) 481-4010-CT, MA

Western New York Computer (716) 381-4120-NY

# **CANADIAN PRINTER DISTRIBUTORS**

Abacus Data Services (416) 677-9555 - Ontario **DataTech Systems** 

(604) 479-7117 Alberta, BC, Ontario Data Terminal Mart (416) 677-0184

Alberta, BC, Nova Scotia, Ontario, Quebec Future Electronics (514) 697-7710

Alberta, BC, Ontario, Quebec Micro Distributing (604) 464-5634-BC

Printerm Data (416) 977-1711 - Ontario



# How to get top-quality printing for your IBM PC.





# PC W\RLD

The Personal Computer Magazine for IBM PCs and Compatibles

# **■** State of the Art

- 40 From Bravo to Bandwith, Andrew Fluegelman An interview with Microsoft's Charles Simonyi.
- 54 What Makes Modems Run? Larry Jordan Modem operations, capabilities, and features explained.

### Notice to Readers

As a service to our readers, PC World features a Reader Service Inquiry card in each issue. This card can be used to get additional information about products advertised in PC World. To use the card, simply circle the Reader Service Number of the products you're interested in and mail in the card—no postage is necessary. The information you want will be mailed to you by the product manufacturers. For your convenience, Reader Service Numbers are listed in the Products and Advertisers Indexes, grouped according to type of product and manufacturer.

# **●** Review

- 88 The Modem Market, Larry Jordan
  A comparison of seven popular stand-alone and
  board-mounted modems.
- 106 War of the Words, Burton L. Alperson
  A functional comparison of three word processing
  programs: Microsoft Word, VisiWord, and
  WordStar.
- 140 Bird of a Feather, Danny Goodman The Eagle PC-1 joins the flock of IBM PC lookalikes.
- 158 Dow Jones' Fortune Teller, Andrew T. Williams The Dow Jones Market Analyzer, a powerful tool that helps predict stock market trends.
- 166 Fancy Footwork, Joshua B. Freeman A look at the footnoting capabilities of Footnote, The Final Word, and WordPerfect.
- 180 Three to Get Ready, Richard Cook
  A review of three introductory books on the
  IBM PC.

Photo/illustration credits: David Bishop, cover, 54, 88, 206, 280; Barbara Klunder (Sharpshooter Studios), 72; Chuck Kuhn, 40; Jim Ludtke, 154; Marek Majewski, 13; Jerry McDonald, 106; Jeffrey Newbury, 290; Steven Nordstrom, 166; Greg Spalenka, 180; David Suter, 17; Joan Targ, 280.

# November 1983

# ⊕ Hands On

- 194 Going for the Record, David Jenkins

  Making a data base manageable—the indexing solution.
- 206 Smartmodem 450, Larry Jordan Souping up the Hayes Smartmodem 300.
- 217 Correspond in Color, Mark Skiba Techniques for producing color graphics and text.
- 230 Mining the System Resources, Leo J. Scanlon Exploring the PC system memory and the BIOS interrupt service routines.

# Departments

- 13 David Bunnell
- 17 REMark, Alan J. Fridlund
- 23 Letters
- 72 PC World View, Miriam Medom
- 247 The Help Screen, Karl Koessel
- 260 \*.\*, Edited by Andrew Fluegelman
- 303 BBS Watch, Gene Plantz
- 323 User Group Dispatch, Anna Bunker
- 349 World Events, Edited by Eric Brown
- 384 Just Announced, Edited by Anna Bunker

# 

- 280 No More Pencils, Linda V. Williams Word processing enters the classroom.
- 290 Small-Town PC, Edwin T. Moore
  Local community governments discover the power
  of the PC.

# PC World Directory

370 A classified guide to products and services.

# Indexes

- 395 Products
- 399 Advertisers

# Hello, information. Or, how the IBM Personal Computer can bring you the world.



There's a world of information just waiting for you. But to use it, study it, enjoy it and profit from it, you first have to get at it.

Yet the facts can literally be right at your fingertips — with your own telephone, a modem and the IBM Personal Computer.

# Plug into the network.

The modem that plugs into your phone takes the codes your IBM Personal Computer understands and turns them into signals that can be transmitted over the phone lines.

On the other end of the phone lines are independent information services \* ready

for you to access from your home, school, lab or office. So, in minutes, you can tap the resources of over a thousand data bases—and plug into a world of possibilities.

# Something for everyone.

At home, for example, you can shop through an electronic catalog. Access mortgage amortization and tax depreciation schedules. Study the wines of France, the foods of Italy. Find property to sell, rent, swap or share. And play hundreds of games.

At school, you can bring news into the classroom—as it happens. You can teach and learn with facts about everything from

phrase origins to plane geometry. You can also tap instructional courses and learn how to program the very IBM Personal Computer you're using.

In the lab, you can call up a wealth of mathematical and statistical programs or retrieve scientific and technological data.

In the office, you can plug into the commodities market. Read abstracts of leading publications. Even get census figures to see who's in your major market. And when you're planning a business trip, your IBM Personal Computer can provide airline schedules and car rental information, as well as tell you what the weather is and where the best restaurants are.

# Calling all computers.

And these outside data bases aren't your only information link, either.

With assigned passwords, you can also have access to data that's stored in your company's IBM minicomputer or mainframe via your IBM Personal Computer.

You can even exchange a sales forecast with a manager two floors down or two thousand miles away — one IBM Personal Computer to another.

So the IBM Personal Computer really can let you call the world. But there's one call to make first. For more information on where to buy the IBM Personal Computer, call 800-447-4700. In Alaska or Hawaii, 800-447-0890.

# The IBM Personal Computer A tool for modern times



# Introducing the new TI 855. It's two of the best printers we've ever made.

Now Texas Instruments gives you the performance of two printers for the price of one: the TI OMNI 800\* Model 855 Microprinter for personal computers.

# Draft- and letter-quality print.

Other printers give you either draft-quality or letter-quality print. But with the 855, you can print a rough-draft report, press a button and create a letter-perfect, presentation-quality proposal. With sharp characters, clear underlining and complete descenders. So you won't have to watch your p's and q's.

# Personal computer software and hardware compatibility.

Anything you can do with word processing software, you can print with the 855. Without changing software or hardware. The TI 855 is compatible with virtually all software and every major personal computer. That's time-saving, money-saving convenience!

# Easy-to-use font modules.

Our exclusive font modules are

twice as nice as daisy wheels—cleaner, more durable, and a whole lot easier to change. Just snap them in. You don't even have to turn your printer off.

# Use up to three typefaces at once.

For example: Begin printing a letter in a courier typeface; touch a button and change to italic type. Switch again and highlight the points you want to emphasize. You get 24 type variations in any font style.

And, you get two types of paper-feeding. So you can load your printer as easily as a type-writer, or get precision printing on tractor forms. Use duplicate forms, letterhead, bond...you name it. The 855 isn't picky.

# Fastest paper-throughput ever.

Result: Instead of tying up your computer, the 855 keeps doing its job while your computer's free to help you do yours.

# TI reliability.

Just ask the major airlines. The

855 is built with the same reliability as the TI 810 — the printer that's been turning out your travel tickets for years.

# Twice the value.

The 855 gives you all the performance of a daisy wheel printer for roughly half the price. Or twice the performance of a roughdraft quality printer for a fraction more.

But, if draft-quality is all you need, try the TI 850 printer. Same superior 855 features, without the letter-quality print.

So whether you need a draft-quality printer, a letter-quality printer or both, see your nearest authorized TI dealer. Or write Texas Instruments Inc., P.O. Box 402430, Dept. DPF-073P7, Dallas, TX 75240. Or call toll-free: 1-800-527-3500.

# TEXAS Instruments

Creating useful products and services for you.

# THE NEW AMPLOT-II IS ALL BUSINESS.

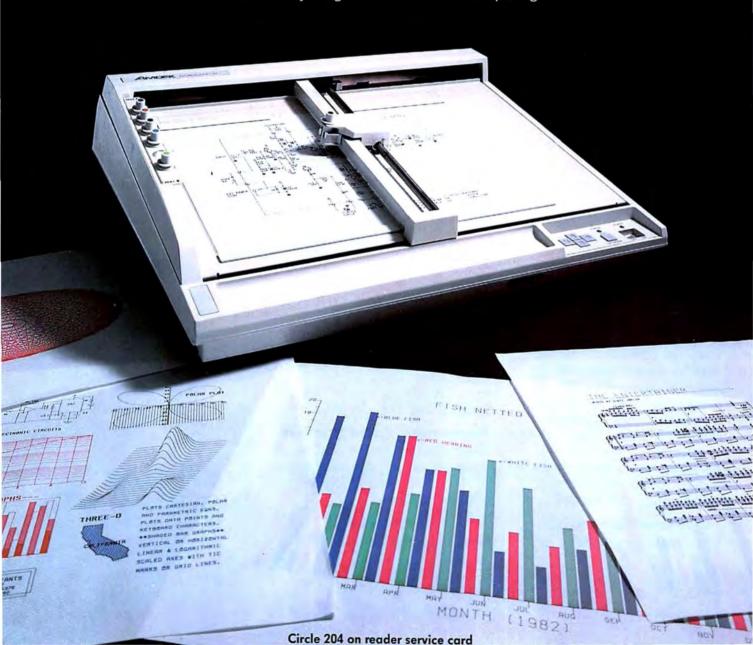
# PLOTTER APPLICATIONS ...

Analytical data display • Mathematical functions • Geometric patterns • System/component characteristic display • Statistical charts • Workflow diagrams • Performance graphs • Organization charts • Creative graphics • Personal achievement charts • Instructional/reference diagrams.

The new AMPLOT-II, on computer command, can automatically produce hard-copy, 6-color business or engineering graphics in minutes. Designed for the enduser and OEM applications, its high pen speed, automatic pen retrieval and high resolution assure fast, accurate 10" x 14" plots. Compatible with most personal computers, the AMPLOT-II is economically priced at only \$1299.00 retail. Just circle the reader service number for complete engineering details.

2201 Lively Blvd. • Elk Grove Village, IL 60007 (312) 364-1180 TLX: 25-4786 REGIONAL OFFICES: Calif. (714) 662-3949 • Texas (817) 498-2334

Amdek . . . your guide to innovative computing!



# The First Personal Computer

Popular mythology has it that the first personal computer was the Altair 8800, introduced in January 1975 by MITS, Inc., an Albuquerque, New Mexico, hobbyist electronics firm. The Altair computer's impact on hobbyists and then businesses and the subsequent series of amazing developments that resulted from its existence in many ways created a blueprint for the more successful and numerous personal computers that were to come, including the Apple II and the IBM Personal Computer.

Like the IBM PC, the Altair had a motherboard with an open bus structure that made it very simple for MITS and third-party suppliers to provide circuit boards for extra memory, interfacing to peripherals, communications, and color graphics. And like the IBM PC, the Altair was widely imitated. At one time over 100 Altair-compatible PCs (aka S-100s) were on the market.

However, the Age of Altair was performed on a much smaller stage than today's PC Revolution. Whereas the IBM PC is distributed in the United States through more than 1000 retail outlets as well as marketed directly to corporations by IBM's massive direct sales force, Altair Computer Centers never numbered more than 20, and MITS's direct sales force was one guy in Los Angeles who worked out of his house and drove up and down the West



Coast in the company Ford station wagon.

As you'll learn from reading the Charles Simonyi interview, "From Bravo to Bandwidth," in this issue, there was at least one serious contender to the Altair throne. As Simonyi says, "In my opinion, the Alto was the first real personal computer. It had 128K of memory...a bitmapped screen...a dedicated keyboard...and the mouse. It was all there in 1973."

The Alto was the invention of a group of computer scientists who in the late '60s and early '70s worked pretty much unrestricted at Xerox's Palo Alto Research Center. It marked the beginning of an approach to user interface design that will finally come to fruition in 1984 with Apple's Lisa and MacIntosh and VisiCorp's Visi/ ON.

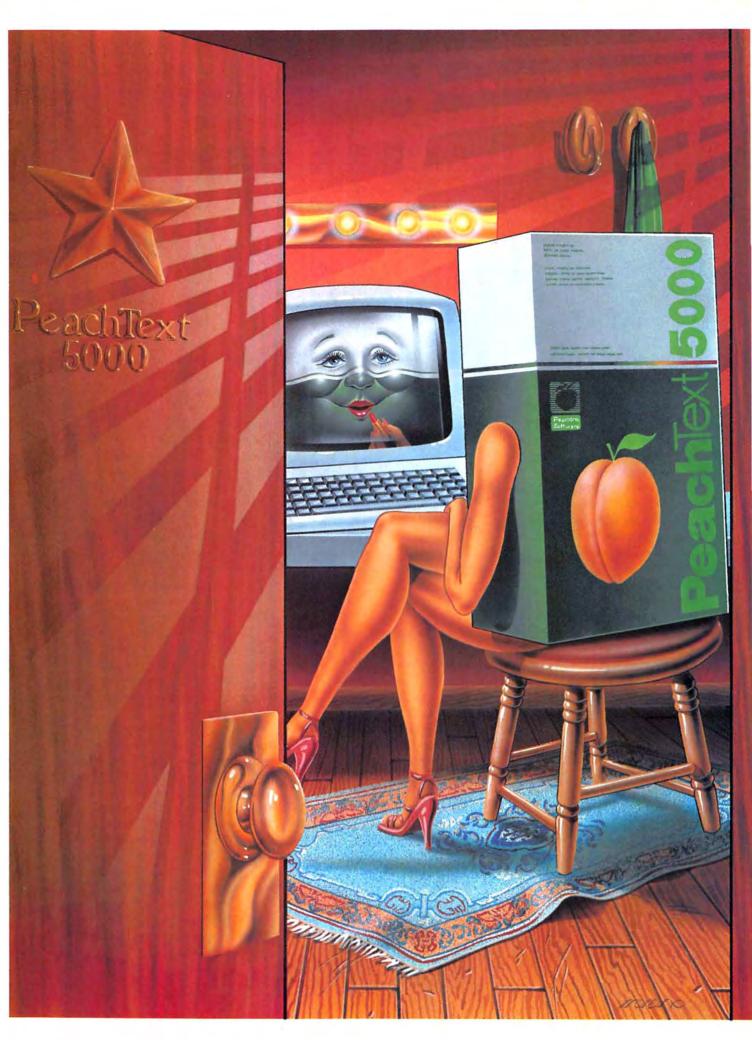
Xerox, though it used this technology in the Star computer and in a limited way in its 860 word processor, never really capitalized on these inventions. Xerox had no way of knowing in 1972 that it had a 10-year technological advantage in a market that wouldn't start until 1975. Never mind that they could have created that market themselves.

Technology isn't the only ingredient needed to make a technological revolution. When the Altair was first introduced, there were no personal computer stores, personal computer trade shows, personal computer magazines, or user groups. The industry infrastructure had to be created along with the products.

The Age of Altair was as much a marketing and sociological revolution as anything else. The same goes for the IBM PC—several personal computers on today's market have better technical specs.

Thus, the Alto wasn't a personal computer at all. By definition, personal computers must be available and affordable to a large number of people. Sophisticated toys in the hands of scientists don't count.

But then I am rather biased on this subject because, along with Bill Gates and Paul Allen of Microsoft and Eddie Currie of Lifeboat Associates, I was at MITS during the Age of Altair. We didn't know a thing about the Alto in those days. As far as we were concerned, we were the only guys on the block.



# eachText 500

# In a word, a star is borr

PeachText 5000™ has arrived. A complete personal productivity system for word processing, financial modeling, mailing lists and simple data-base management. All at one price-\$395.00. And all from Peachtree Software Incorporated.

The quality is unmistakably Peachtree: proven, powerful applications with menu-driven features, easy-to-use documentation and quick access to "Help" prompts. And they're fully interactive.

PeachText 5000 is available for the IBM Personal Computer,™ the COMPAQ Portable Computer,™ the Texas Instruments Professional Computer™ and the Zenith Z-100.

The PeachText 5000 Personal Productivity System includes:

Word processing PeachText™ word processor. PeachText has long been recognized as one of the best in the industry, with sophisticated print capabilities second to none and complete editing capabilities for creating and manipulating a variety of documents. We've made it even better for PeachText 5000.

We've even installed the Random House Electronic Thesaurus™ in PeachText.

Spelling Proofreader. This highperformance package can check a 10,000-word document for spelling and typographical errors in less than two minutes.\*

Financial planning ✓ Turn your computer's memory into a worksheet for financial and other mathematical analysis. PeachCalc™ will address up to 256K of RAM, so you don't have to worry about your memory space outstripping PeachCalc's capacity. Combine spreadsheets with PeachCalc's merge functions or insert PeachCalc reports

into PeachText documents. You can even use the "Execute" command to set up material from PeachText or other files to be fed into PeachCalc.

Data management List Manager. This module uses Peachtree's state-of-the-art screen manager and index file manager to give you complete control over the design and use of mailing lists, labels and other files or reference aids. Output can be used with the PeachText word processor to individualize form letters or template documents.

Limited Time Introductory Offer

Now PeachText 5000 is available for \$395.00. That's right - just \$395.00. And that's not all. With

your PeachText 5000 package you will receive:

A free box of 10 Peachtree/Wabash 51/4" diskettes to hold the fruits of your new Peachtree productivity.

A coupon to get Peachtree's "Access Pak" for \$10.00. The Access Pak, which has a retail value of \$525.00, includes Information Access, which allows you to extract information from Peachtree accounting products for use with PeachText

5000 applications. And you get file converter programs to make existing WordStar,<sup>®</sup> Easy Writer™ and VisiCalc™ files usable with PeachText 5000 - because you shouldn't have to suffer because you've waited this long for the complete personal productivity system.

Free 30-day support from Peachtree Software Incorporated, on return of the registration card.

PeachText 5000 is here. The complete personal productivity system. And it's unmistakably Peachtree.

\*In actual trials using an IBM Personal Computer and 320K diskettes, Spelling Proofreader checked a 10,024-word document in one minute and 15 seconds, using the standard 20,000-word dictionary supplied with the package. Checking times may vary depending on your hardware.



Telephone:

# Inmistakably Peachtree

7	
Peachtree Software	

Who are the dealers in my area?

Name

Company:

Address:

@ 1983 Peachtree Software Incorporated an MSA company 3445 Peachtree Road, N.E./8th Floor/Atlanta, Georgia 30326/1-800-554-8900

**PCW 783** 

# IBM compatible . . .

NEW 2 YEAR WARRANTY!
On all monitor electronics . . . 3 yrs. on all CRT's
(See details at dealer)



# Go first class . . . with your peripherals, too!

Your IBM personal computer deserves the finest, fully compatible peripherals, like Amdek's high resolution Color II Monitor . . . the new comfort-view Model "Video-310A" amber monitor . . . or the new revolutionary AMDISK-III Micro-Floppydisk Drive with up to 1 Megabyte storage! Just call, or write for full details on these high-performance Amdek peripherals.

- Color II Monitor, 13", 560(H) x 240(V) line resolution, 80 x 24 character display.
- Model "Video-310A" amber phosphor screen with TTL video input. Connecting cable included.
- "AMDISK-III" Micro-Floppydisk Drive, 1 Megabyte (unformatted) storage, track-to-track compatible with 5¼" drives, shirtpocket size Micro-Floppydisk Cartridge.

2201 Lively Blvd. • Elk Grove Village, IL 60007

(312) 364-1180 TLX: 25-4786

REGIONAL OFFICES: Calif. (714) 662-3949 • Texas (817) 498-2334

Amdek . . . your guide to innovative computing!

Circle 204 on reader service card



# Information Toxicity

Much has been written recently about computerphobia and the adjustment pains people experience after getting their first computer. Yet little has been said about the folks on the other side of the coin: the computerphiles who are consumed by their machines. For these people the PC becomes a combination tool, toy, and lover.

A question on computer addiction tipped me off about the seriousness of the problem. "How many pounds per week do you read?" a friend quasi-humorously asked about how much computer-related matter I consumed. He was trying to show just how addicted he had become to computer books, magazines, newspapers, press releases, and most of all, to his PC. This offhand question prodded several colleagues and me to ask others we knew about their addictions. Their replies amazed us.

One man often arrives home from work at 6 p.m. and promptly goes to his PC to dial up bulletin boards, usually until 2 or 3 in the morning (he rarely sees his family anymore). Another person, a voracious reader of computer matter, recited the exact dates that PC World, PC, BYTE, InfoWorld, and SofTalk appear on the newsstand. He is at the newsstand on exactly these dates to buy these magazines. He refuses to obtain subscrip-



tions though, since "the newsstand gets them 2 or 3 days before I could get them in the mail."

Could these responses indicate that the dark side of the computer revolution is emerging? These glimpses into the lives of computer owners have alerted us to a new, insidious addiction and to an accompanying type of mental distress that we call Information Toxicity Syndrome. If you're concerned, take note: here are some of the signs and symptoms of "Infotox."

A "revved-up" state called "hypomania." It's accompanied by hyperactivity, disorganization of thoughts and physical activity, and feelings of "grandiosity." You may continually be brainstorming the next *VisiCalc*, poring over ads in *PC World* for addons that make your PC run 2 percent faster or enable you to do 20 jobs at once (as if you could keep up with even 1) or figuring out exactly how to give up your profession of 20 years in order to make the jump into computer consulting (while it's still hot).

Compulsive thinking about microcomputers, program applications, and code. If you have Infotox, you may even have periods of inarticulateness or muteness while your thoughts are on loops, data base structures, recursive paths, forecasts, or your latest formatting problem.

Distortions of personal relationships. The computer widow phenomenon is commonly reported. Also, friends and lovers of people with Infotox tell of frustration when they try to "relate" (in the California sense of the word) to the victim. If you're afflicted with Infotox, you may be less capable of processing nonverbal and emotional cues from others.

A feeling of never catching up with your computer work. You may find yourself doing work you didn't do before and probably don't need to do now, but do only because so many things are possible with the computer. You may be figuring "what if"

# **REMark**

projections through 2083, redoing memos and manuscripts to edit out the very last typo, or putting your household accounts on the computer when, in fact, you go through a book of checks once every 5 years. If you are a computer pro, you feel compelled to attend virtually every computer show in your area (you might miss knowing about DOS 2.0005!).

Not every computerphile gets Infotox. Certainly, Infotox shares some characteristics with other addictions, to which certain people may be more susceptible than others. And as with many addictions there is an up phase followed by a crash. In the "infomania" stage of the syndrome things seem to be great, but once toxicity sets in, you may feel depleted, exhausted, or burned out. You may develop psychosomatic symptoms (I think CRT-related evestrain is actually related to Infotox), and you may even get a bit paranoid ("Everybody wants to steal my program").

Why does Infotox occur? Several factors in the computer information revolution cause Infotox:

The amount of information produced. A cognitive scientist at Bell Labs recently estimated that the typical Sunday edition of the New York Times contains more information than the average sixteenth-century European absorbed in a lifetime. Although more information is being produced now than at any time in history, no one knows how to integrate it usefully. So we're forced to make decisions on increasingly smaller proportions of the available data.

Confluence of work and play. Part of the old Protestant work ethic is that you grind out work for money and then go home and play. And that keeps many of us in balance. But for those of us who have PCs, the dividing line between work and play is vague. Simply put, it becomes too easy to overwork. What implications

this may have for youngsters reared with computers—who go to summer computer camps and get degrees in computer science and jobs in computer-related fields—remain to be seen.

Equation of information with knowledge. A common complaint among teachers these days is that students digest information but do not learn. By using computers students are able to do much more schoolwork and homework, but are they learning how to integrate and evaluate data? Clearly, knowledge is not knowing little bits of information (binary or otherwise), but rather organizing these bits meaningfully. Mistaking knowledge for information-handling skills is a grievous error and makes students easy marks for Infotox.

Reinforcement without reward. Behavioral psychologist B. F. Skinner spoke of things that are reinforcing (they keep us doing things to get them) but not nutritive. The sweet tooth that in our arboreal days kept us nourished with vitamin C is now satisfied by Hostess Twinkies, saccharin beverages, and Haagen-Dazs ice cream—things that taste good but probably do not prolong life. The proliferation of TV channels provided by cable TV, along with statistics showing increased viewership, have done nothing for the continual complaint that nothing on TV is worth watching. Ditto in the computer revolution. Our PCs make producing greater amounts of information easier, but to what goal? Who will really read it all? And what will be worthwhile to read?

Rapidity of change. Microcomputer technology is developing so fast that a newly introduced machine is already obsolete. The same can be said for software. As a user you're forced to learn increasing amounts of information in order to stay even with developments in computers in general and your applications in particular. The need for hardware compatibility standards has been much ballyhooed, but probably more needed now are compatibility stan-

dards for software. Only when people do not have to learn new operating systems and command structures for their word processors, spreadsheets, and statistics and accounting programs will they accept new software without undue Infotox.

Data on Infotox is almost nonexistent since the malady has largely gone unrecognized. Nor do we know what kind of treatment is best. It could be that some sort of Infotox Anonymous will be necessary for intractable cases. If you're feeling the initial effects, here are a few suggestions:

- O Decide before you sit down to work on a task how much time you want to spend on it. When that time elapses, stop!
- Decide ahead of time at what level of perfection or completeness you are willing to call a task finished and then stop.
- O Structure small goals within a task. Then, when you reach each small goal, take a break and do something else to reward yourself—anything you enjoy that is unrelated to computers (Voltaire would have suggested gardening).
- Plan activities each day that have nothing to do with computers.

These steps can alleviate some of the acute symptoms on an individual basis. But what of the societal implications of Infotox? My own opinion is that they'll run wide and deep, that the bottleneck in the information revolution will not be hardware or software but the human being, and that we all need to do some perspective-taking as we adjust ourselves in order to fit these remarkable, infernal machines into our lives.

Alan J. Fridlund, Ph.D., is a clinical psychophysiologist at the Martinez Veterans Administration Medical Center in Martinez, California, and an assistant professor of psychology at the California School of Professional Psychology in Berkeley.





# best-k

# JEWEL.™ A NAME TO KNOW.

Our company's been largely an unknown quantity on the national scene until now. But watch out, we're making our identity public knowledge, and the word JEWEL™ is bound to spread quickly. Because we happen to have some remarkable products for the computer industry.

# JEWELTMACCOUNTING SOFTWARE.

Our systems are easily the most powerful, featurepacked accounting programs available for micro computers. An idle boast? Hardly. For years, JEWEL™ systems have been a pleasant surprise to even the most sophisticated users. Reason? They're far and away superior to the nationally-known companies' micro versions of accounting programs that were originated for larger hardware formats. Ours were written just for micros.



Accounts Receivable & Billing

Accounts Receivable, Billing, & Inventory Control Order Entry Accounts Payable General Ledger, Standard General Ledger, Complete Client Write-Up\*

Manufacturing (Bill of Job Costing\*\* Medical Accounting Personal Tax Package ("What If" & Proforma Tax Planning & Preparation, Prepares State Returns) Client Billing\*\*\*

Fixed Assets

includes Payroll, Fixed Assets, & Spread

Sheet interfaces

interfaces with Payroll, Accounts Payable, & Accounts

Receivable for progress billings
Add onto Accounts Receivable & Billing for Attorneys,
Consultants, Accountants, Architects, Ad Agencies, etc.

# FULLY INTEGRATED, FULLY INTERACTIVE.

That's not something we say just to sell our packages. It's something designed into our basic accounting concept from the very start that makes us different. Our General Ledger is automatically updated by data from Accounts Receivable, Accounts Payable, Payroll, Job Costing, Fixed Assets, etc. Our Client Write-Up interfaces with Fixed Assets, Payroll, and electronic spread sheets. And our Job Costing allows progress billings. In short, we've got more performance—lots more, And that means much higher efficiency and many more

management tools for the business executive. In designing our accounting packages, veteran entrepreneurs guided some of the keenest minds in program writing to meet the needs of growing businesses. After years of proven success and painstaking refining, they'll now be available nearly everywhere.

# LETTERNE SYSTEM CONTROL

# SYMBOL™ THE DAWN OF AN ERA.

While JEWEL<sup>M</sup>accounting systems are revolutionizing one area, a breakthrough is coming in another. It's SYMBOL, an amazing system that converts ordinary type into customized graphic art by bending, stretching and altering it to suit just about any whim imaginable. SYMBOL creates exact, sharp-lined configurations of type—outlined, shaded, or solid and does it automatically after a few simple data entry steps. Dozens of type fonts are available, with more on the way. The implications for charts, plans, signs, reports & presentations are enormous; imagine perfect lettering from fractions of an inch to wall size!

All our software systems are compatible with any MS-DOS version up to 2.0. JEWEL software will be available in multiuser (Ethernet & other networking) as well as Xenix-type formats.

DEALER INQUIRIES INVITED: **JEWEL Business Systems &** SYMBOLTM The Heritage Group 611 Anton Blvd., Suite 720 Costa Mesa, CA 92626 **TOLL FREE** 1-800-227-3283

JEWEL is a registered trade mark of Heritage Holding inc.

MANUFACTURERS REPS: If you're looking for a strong line of exciting products, contact our California office for details about applying to be a JEWEL representative. TOLL FREE 1-800-227-3283

JEWEL Accounting Software © 1983 by Occupational Computing Company

Circle 409 on reader service card



Copyright 1983

# With all the clamor about personal computers, a fundamental fact is often overlooked: some simply work better than others.

# Consider the COMPAQ Portable.

computer will make you A more productive. A computer will make you more efficient. You hear it everywhere. But you don't hear much about which computer actually works best.

The COMPAQ Portable fits under a standard airline seat for business trips.

# Works in more places

With the COMPAQTM Portable, you can be as productive in your hotel room or your lake house as in your own office. It's a reliable companion on a business trip. It's a powerful sales aid in your customer's office.

You can move it from office to office to share its resources. You can move it into the conference room to

answer questions.

What's more productive than a computer? A computer that works for you in more places.

# Works with the greatest number of programs

The most important consideration when choosing a computer is "what

programs will it run?"

The COMPAQ Portable runs more programs than any other portable. In fact, it runs more than most nonportables because it runs all the popular programs written for the IBM® Personal Computer without any modification. There are hundreds of them. They are available at computer stores all over the country.

Imagine the power of a portable word processor. There are dozens of word processing programs available for the COMPAQ Portable.

Planning, problem-solving, and "what-ifs" are a cinch with a variety of popular electronic spreadsheet programs. The COMPAQ Portable

runs them all.

There are accounting programs for anything from computerizing your family budget to full-scale professional management of payables, receivables, inventory, and payroll.

There are programs for making charts and programs for communicating with other computers.

So you get portability and you don't give up problem-solving power.

The combination adds up to the most useful personal computer on the market today.

# Add-on options make it work the way you work

Inside the COMPAQ Portable are three open slots. Most portables don't have any. Electronic devices called expansion boards fit those slots and give the COMPAQ Portable new powers. As with programs, expansion boards designed for the IBM will work. With them, you can make your personal computer more personal.

Want to check a stock price? One expansion board enables the COMPAQ Portable to handle those communications over ordinary phone lines.

Want to use your company's central computer files while you're on a trip? There are boards that allow the COMPAO Portable to communicate with a variety of large computers.

Other boards let you hook up controllers for computer games, increase memory capacity, or connect several personal computers in a network.

# The added usefulness is free

The COMPAO Portable doesn't cost any more than an ordinary desktop computer. In fact, it costs hundreds less than a comparably equipped IBM or Apple® III. The COMPAQ Portable comes standard with one disk drive

and 128K bytes of memory, both of which are usually extra-cost options.

The bottom line is this-you just can't

All the popular programs written for the IBM PC run as is on the COMPAQ Portable.

buy a more practical, useful, productive computer. Compare the COMPAQ Portable.

For the location of the Authorized Dealer nearest you, call 1-800-231-9966.

©1983 COMPAQ Computer Corporation COMPAQ<sup>TM</sup> is a trademark of COMPAQ Computer Corporation. IBM\* is a registered trademark of International Business Machines Corporation.

Apple® is a registered trademark of Apple Computer Corporation



# Letters

### Standards Note

In the article "Programming Sound in BASIC" [PCW, Vol. 1, No. 4], the author seems to be giving the computer certain definitions inconsistent with those already accepted throughout the musical world.

Almost 100 years ago, in 1889, at a conference held in Vienna, A-440 was established as international or concert pitch. This standard was not adopted as standard pitch for the American musical industries until 1925. In 1936 it was adopted by the American Standards Association and 3 years later by an international commission representing the principal European countries. It is, therefore, the pitch to which all piano tuners must conform when conformity is not actually impossible. No other pitch has any standing today. The key on the piano that is tuned to 440 Hz is A49, a major sixth or nine semitones above middle C. The note number assigned to middle C is. therefore, 40 (49-9) and its frequency is

 $F_{40} = 440 \times 2^{-9/12}$ = 261.63 Hz

This, of course, assumes equal temperament. Prior to the adoption of 440 Hz as standard pitch, about 50 or more years ago, pianos were tuned to C-256, which put A<sub>49</sub> at 430.54 Hz. In fact, *The New Grove Dictionary of Music and Musicians* defines middle C as a "colloquial name for the note whose pitch is 256 Hz."

Why then should we teach our computers that middle C is 523.25 Hz, a frequency one octave above that which is generally accepted?

One might quip, So what? or Who cares? After all, it's only a matter of semantics. The point is that it is wrong. All the frequencies listed in Figure 14-1 are off by a factor of 2 as a direct consequence of that fundamental error.

Also, as long as the computer is the newcomer to the musical world, why can't it use the numbering system already assigned to the notes? For example, the C in Octave 0 that is assigned the number 1 in Figure 14-3 has already been assigned the number 4 in the standard musical world. If  $N_s$  represents the standard number assigned to any given note, and  $N_c$  is the computerized number assigned as shown in Figure 14-3, the relationship between  $N_s$  and  $N_c$  is given by  $N_s = N_c + 3$ 

It seems to me that with the versatility inherent in computers, the computerized numbering system should be completely arbitrary and could just as easily have been N<sub>s</sub> = N<sub>c</sub>. Why start the computer off in a new field of endeavor by giving it definitions and terminology inconsistent with definitions and terminology already widely in use and accepted as standard throughout the musical world?

Jay McElwain Clay, New York

### Hardware IDs for PCs

I've lost track of how many articles and letters I've read concerning the protection of copyrighted software. Charles Kelly's *REMark* column [*PCW*, Vol. 1, No. 3] and George Weiss's and Chet Floyd's replies [*PCW*, *Letters*, Vol. 1, No. 5] prompt me to offer a solution that has yet to be discussed in your magazine.

It should be apparent to everyone by now that truly viable software protection cannot be accomplished via software alone. What we need is a CPU serial number encoded into each and every PC. Think about it for a minute. Each PC would be uniquely identified to the entire world. Program authors would simply compare this ID with an encrypted version embedded in the program just prior to delivery. Consider the advantages.

Users could make as many copies as they want on whatever medium they choose. The program could reside on floppy, hard, or laser disk, bubble memory, cassette, whatever. Unauthorized distribution would no longer benefit anyone. The key to unlocking the software would reside on one machine only. How many users do you think would buy an expensive ROM-burner just to jimmy their serial number? It would be cheaper simply to buy the software.

There are a number of disadvantages to this idea. The cost of an ID would not be small. Hardware manufacturers would have to be convinced that it would be in their interests to offer this feature, even though doing so would inevitably increase the price of their machines. Though users would have the most to lose, only the dishonest would lose; the honest users gain portability and ease of backup for their programs.

The process of buying software would be completely altered, since no one could sell you any program without first knowing your serial number.

# Letters

The cost of distribution would increase somewhat, since mail-order houses and local vendors would have to be equipped with installation programs (which would be authorized to run on their machines only).

This leads us to yet another advantage. The incidence of computer theft is on the rise. But who would want a hot PC, since merely ordering any new software would expose the fact that it was stolen? A list of stolen machines could be checked before a vendor sold a program.

Since programmers would get paid for each program being used, the cost of software would drop dramatically. Programmers could concentrate on providing computing power instead of spinning their wheels trying to solve the ultimately impossible copy-protection problem.

In spite of the difficulties involved, it seems to me that the benefits of a hardware ID far outweigh the disadvantages. After all, this is how business is done on Big Blue's mainframes. Wouldn't it be better to band together to convince IBM and other manufacturers to provide this feature rather than playing the frustrating and futile game of copy protection?

Chris A. Rivers
Oakland, California

Building an ID number into the computer may seem an ideal solution, but as with other copy-protection techniques it has several significant flaws.

Any programmer who has access to two or more legitimate copies of a program protected in this manner could easily compare the programs to determine the location of the ID number and replace it with a new value. Furthermore, it is only slightly

more difficult to modify the program to bypass the ID-checking algorithm completely. Finally, consider the impact of loss or failure of your "authorized" computer. ID-protected software would be useless on a machine that could otherwise be used as a replacement.—Ed.

### Cross-Referenced Indexes

I am an avid and thorough reader of your magazine. I find the articles and advertisements most informative.

A major problem arises a couple of weeks after I finish reading an issue. I remember having read an article, letter, or other tidbit of helpful information, but can't remember in which issue of *PC World* it was. I can now locate the advertisements in both the Products Index and the Advertisers Index, but unfortunately no such index exists for articles, letters, and other feature columns.

I recommend that you establish an index of articles, cross-referenced in a number of ways (for example, Reviews, Spreadsheets, WordStar, Communications, Graphics, Books, etc.). The index should also classify letters and other features. The index need not be published monthly—less frequent intervals would be okay, as most memories can span at least 2 months. I think this index would be a most helpful addition to your magazine and would be a great service to readers.

Morris W. Stemp New York, New York

Look for PC World's first annual index in our December issue.—Ed.

### The Best Things in Life

As a user of an IBM PC who would like to tie into large computers, I found "The Communicators" [PCW, Vol. 1, No. 5] interesting as well as helpful. The article did, however, leave a few questions unanswered. It stated that there are "over 20 commercially available [communication] packages and 5 public domain packages." After searching this magazine and querying a number of my colleagues, I am still at a loss for information leading to the acquisition of public domain software.

Any information that would help locate public software would be greatly appreciated.

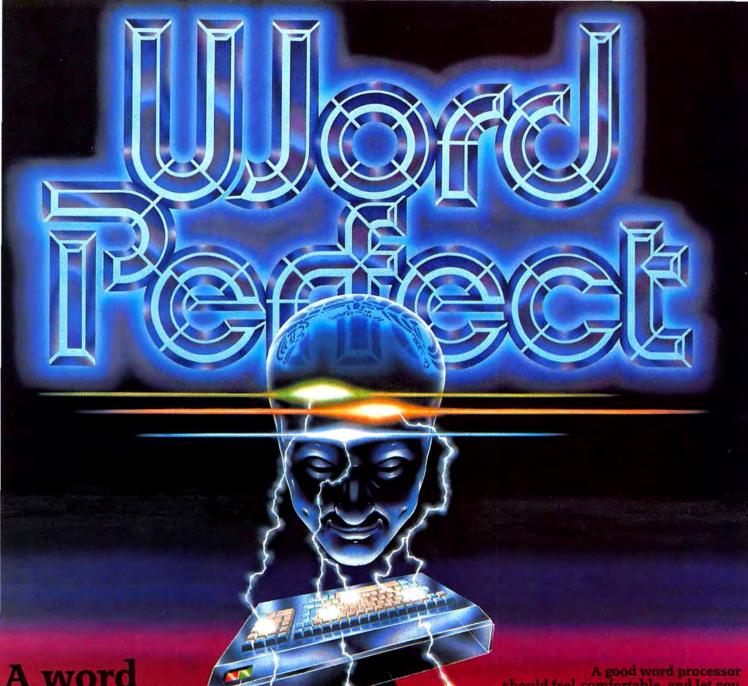
Barry Straight Cortland, New York

The best contacts for public domain software are bulletin board services and user groups. See BBS Watch and User Group Dispatch for lists of resources in your area.—Ed.

### The Perfect 10

Our small college-prep high school recently purchased 20 IBM PCs to bring our students up to computer literacy. I'd like to propose an open question to all interested readers: What topics would you recommend for us to cover in our introductory computer literacy class?

Specifically, how would you rate (10 = mandatory, 0 = no way) the importance of learning the following: PC-DOS, other DOS, BASIC, Logo, graphics, word processing, telecommunications, games, ethics (unauthorized copying of software, etc.), other?



A word processor should be an extension of your mind.

Available on Data General, IBM PC, Victor 9000 and Zenith Z-100 with others to be announced soon.

SSI

should feel comfortable, and let you put your thoughts down quickly, almost effortlessly. It should have automatic everything, and include footnotes, merge, columns and math. The screen should be uncluttered and give you an honest view of your text without annoying codes.

WordPerfect does all this and has proven itself at places like Harvard, RCA, State Farm, and Texaco. The software is well documented, is guaranteed, and is available for immediate delivery.

# SATELLITE SOFTWARE INTERNATIONAL

288 WEST CENTER OREM, UTAH 84057

(801) 224-8554 (800) 321-5906 TELEX 453-168

Circle 165 on reader service card

### Letters

I invite all *PC World* readers to write a brief outline of topics that they wish could be taught in today's computer literacy class. Also, I invite comments on the best languages to teach in higher level courses.

I will summarize the results and report back to *PC World* within 2 months if the editors think the information is generally useful. Otherwise, if you include a self-addressed, stamped envelope, I'll mail the results to you. Thanks for the input.

Ray Marchese Lick-Wilmerding High School 755 Ocean Ave. San Francisco, CA 94112

### The IBM Influence

I really get upset when I look at what is being written today about the issue of "IBM compatibility." Where does IBM get the right to be the standard? If we continue to let the IBM Personal Computer dictate what the rest of the microcomputer industry must be like, we are seriously hampering the industry. Historically, IBM has been a company not willing to listen to anyone else once they decide to do something. They tend to act like snobbish dictators, going about things in their own twisted way.

IBM doesn't seem to care if they are implementing things correctly, as long as they can make the most amount of money possible. They do not guard the interests of the industry in general. There is no reason we should allow IBM to foul up the microcomputer industry as they have yellowed mainframe computers.

IBM is not an entity that should be trusted to lead the microcomputer industry. There should be one set standard to which even the great IBM would have to conform. This standard should not be set by any one company but rather by a collection of parties industrywide. Software and hardware originators should be bound to that standard if they wish their products to be transportable throughout the industry.

Consider hi-fi: the standard is set and everyone makes phonograph records the same way. Someone could, I suppose, make a record that would play from the spindle to the outside edge, but nobody would buy it. That idea came, was tried, and is gone—in favor of the standard. Computer hardware and software should be handled the same way. Like phonograph records, programs should be totally transportable from machine to machine regardless of the type.

It is really sad to see so many computer manufacturers on the run because everyone wants to be IBM PC compatible, and IBM sitting back taking it easy, not worrying about having to conform. The computer industry ought to file an antitrust suit against IBM and dethrone its unworthy king.

Why are people so blind that they can't see what IBM is getting away with? Why are we so dumb as to let them do it? Why can't we stick up for our right to the best computers humankind can produce, instead of letting this corporation further its

profits while not having to pay for them like the other guys?

Enter my vote for a national computer standard, set by an independent group of computer experts from the widest possible backgrounds.

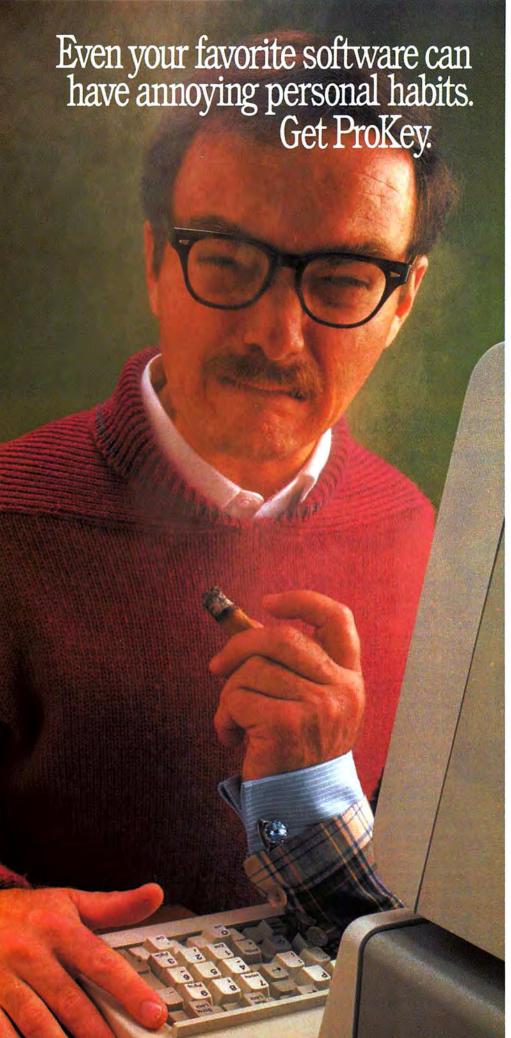
Paul R. Schoberg Reedley, California

# And EF Hutton Says...

"EF Hutton Says No to PCs" is one of those headlines that the press never seems to tire of using-no matter how much in error it is [PC World View, PCW, Vol. 1, No. 5]. It is absolutely true that EF Hutton and Company is installing 350 Data General MV/4000 minicomputers. Valued at over \$40 million, this to our knowledge is the largest single order for computing equipment ever let out that is targeted at providing personal computing and office automation tools on an enterprise-wide basis. It is completely erroneous to depict that move as a "no" to personal computers. What it is is a resounding "yes!" to personal computing.

I'm continually amazed at how that fundamental issue is obscured by some misplaced zeal for the PC as a device, as opposed to the true goal of the PC user—effective personal computing. The stand-alone PC would not provide effective personal computing to our 5000 account executives (AE), since the problems that need to be resolved require that the device that the AE works with on a daily basis, his quotation terminal, be part of the solution.

So rather than throw out a device that the AE is very familiar with, is very reliable, and is a good terminal



If you're like most of us you probably own an IBM PC and a closetful of popular software. Maybe Wordstar, Visicalc, dBase II and a few others. And with each program comes its own peculiar protocol, commands and demands.

Suddenly you've become a personal slave to your personal computer.
Free yourself with ProKey.™

ProKey is unlike any other software because it <u>operates</u> just about any other software. So you can spend your time creatively while ProKey takes care of the tedious operational details. Silently, instantly, without errors.

ProKey can print spreadsheet tables, update databases, reformat reports and plot graphics and still leave you time to train for the triathalon or run out for a danish.

In fact, ProKey can memorize and execute anything you can type.

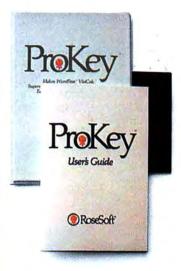
And no matter how extensive your software collection becomes ProKey controls them all, with one easy to remember protocol.

With all the time you save you'll be able to customize off-the-shelf software to your own personal or business requirements.

Ultimately you'll use ProKey as a "super-command center" operating your own software programs together to create a totally unique, incredibly creative system.

ProKey is available at most Computerland stores and wherever fine software is sold.

Once you use ProKey you'll never curse your cursor again.

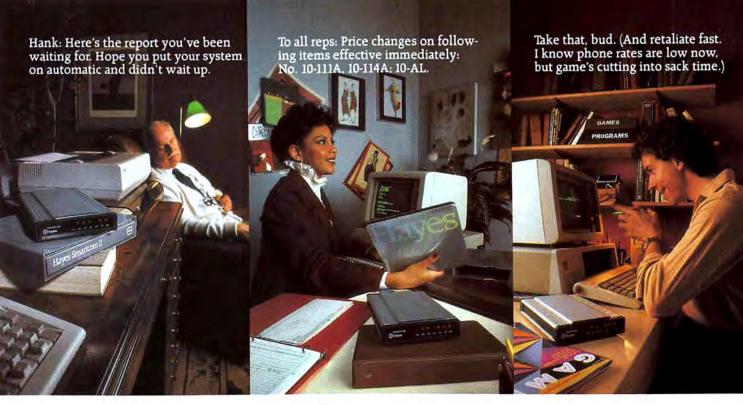


RoseSoft, Inc. 4710 University Way, N.E. Suite 601, Seattle, WA 98105 (206) 524-2350

To run ProKey, you'll need an IBM Personal Computer or workalike DOS (any version, including 2.0), and 64K of RAM (WordStar requires 96K).

WordStar, VisiCalc and dBase II are trademarks, respectively, of Micro Pro, Visicorp and Ashton-Tate.

Circle 162 on reader service card





Wouldn't it be great if, somehow, you could connect your computer to your accountant's, down the street? To the IBM\*\* PC at the branch office, upstate? Or to your favorite chess challenger, across country?

The syes

With a telecomputing system by Hayes, you can.

Quickly. Easily. And for the price of a phone call.

Hayes Smartmodem. Think of it as your computer's telephone. Hayes Smartmodem 300, and the faster Smartmodem 1200, work with any computer with an RS-232 I/O port.

They allow you to communicate.

over ordinary phone lines, all across America.

But any modem will send and receive data.

Smartmodems also dial, answer and disconnect calls. Automatically. Without going through the telephone receiver, making them far superior to acoustic coupler modems.

Choose your speed; choose your price. The lower-priced Smartmodem

300 is ideal for local data swaps and communicates at 300 bps. For longer distance and larger volumes. Smartmodem 1200 communicates at 1200 bps or up to 300 bps, with a built-in selector

that automatically detects transmission speeds. Both work with rotary dials,

Touch-Tone\* and key-set systems: connect to most timesharing systems; and feature an audio speaker.

Either Smartmodem is a perfect match for many different computers. And if you have an IBM PC, Hayes also provides the perfect communications software. Smartcom II. We spent a lot of time developing our software, so you can spend less time using it. Smartcom II prompts you in the simple steps required to create, send, receive, display, list, name and re-name files. It even receives data completely unattended—especially helpful when you're sending work from home to office, or vice versa.

And if you need it, there's always "help." One of several special functions assigned to IBM function keys, this feature explains prompts, messages, etc. to make communicating extra easy.

With Smartcom II, it is. The program remembers communication parameters for 26 different remote systems. Just punch a key, you're all set.

You can treat dial-up and log-on sequences the same way. In fact, Smartcom II comes with codes already set up for four popular information services. COMPUSERVE®DIALOG'S KNOWLEDGE INDEX, DOW JONES NEWS/RETRIEVAL® SERVICE, and THE SOURCE, AMERICA'S INFORMATION UTILITY, Procedures for obtaining an account with each of the services are included in the Smartcom II manual. But that's not all.

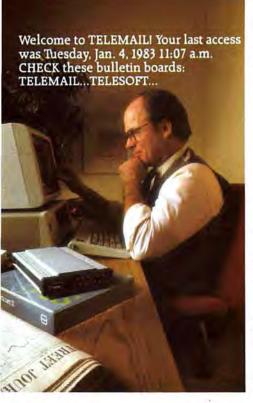
Special offers for Smartcom II

Hayes

owners! Dow Jones News/Retrieval Service has a special introductory offer for

Smartcom II owners. By calling a tollfree number, they receive a free password and one free hour of service anytime after 6:01 p.m., local time.

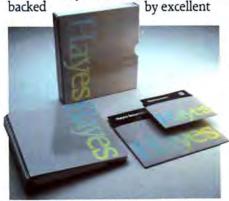
You'll also be entitled to a valuable



Letters

subscription offer for THE SOURCE. Smartcom II owners who subscribe to THE SOURCE will receive one free hour of daytime service.

Like all our products, Smartcom II and both Hayes Smartmodems are



documentation and full support from us to your dealer.

So see him today. Break out of isolation. Get a telephone for your desktop computer.

Hayes Microcomputer Products, Inc., 5923 Peachtree Industrial Blvd.,

Norcross, GA 30092. 404/449-8791. Smartcom II is a trademark of Hayes Microcomputer Products. Inc.

Products. Inc.
\*TM American Telephone and Telegraph
\*IBM is a registered trademark of International Business
Machines. Corp.

§ 1983 Hayes Microcomputer Products. Inc.
Sold only in the U.S.A.
COMPUSERVE INFORMATION SERVICE is a registered
trademark of CompuServe. Incorporated. an H & R Block
Company.

Company. KNOWLEDGE INDEX is a service mark of DIALOG

Information Services. Inc. DOW JONES NEWS/RETRIEVAL is a registered trademark of

Dow Jones & Company, Inc. THE SOURCE and AMERICA'S INFORMATION UTILITY are service marks of Source Telecomputing, a subsidiary of The Reader's Digest Association, Inc.

in and of itself, and in the process be forced to develop emulation software to run on a PC that would enable the PC to provide all the service that we already have in place, we have decided that the optimal systems implementation would be to place a minicomputer in between all these existing terminals and the network.

This particular minicomputer, the MV/4000, is an extremely powerful processor with a class of even more powerful processors above it that we can grow into. In addition, the MV/4000 supports Data General's Comprehensive Electronic Office (CEO) package, which provides all the personal computing and office automation hooks and facilities available anywhere. Furthermore, there is a great deal of UNIX and CP/M software available today that runs on the MV/4000.

Lastly, for the few individuals who may have a specific business application that would not be efficient for EF Hutton to make available on a firm-wide basis through the system described above, there are hooks available in the MV/4000 that allow an individual to attach the IBM PC in terminal-emulation mode. This facility has been part of our systems planning since we began developing the plan in 1981.

Bottom line? EF Hutton and Company is making an extremely clear statement about its commitment to personal computing. We will accomplish that objective in the most systematic and efficient way possiblewhether that be PCs or 3081s.

Vincent T. Pica II First Vice-president MIS Operations, EF Hutton New York, New York

# Lookup Lookout

I enjoyed your article "Tracking Bulls and Bears" [PCW, Vol. 1, No. 4]. It certainly gave me a workout on the Lookup function.

I am sure that you have had hundreds of letters calling the errors in the Lookup table to your attention. I have two other programs for days between dates, and they showed me that I was not getting correct results. I never suspected that the error was in the tables. I was trying to find an error that I had made.

James H. Fraser San Diego, California

Thank you very much for your letter. My face, of course, is red. But I was happy to learn that you were able to correct the errors and get the worksheet running smoothly.-Andrew T. Williams

For those who didn't find the errors in Table 3 (page 208), the numbers opposite each month in the Months Table should go from 1 for January to 12 for December, and the last year of the Leap Years table should be 1985, not 2062. The error produced slight variations in the days-between-dates calculations.

A convenience disk (error free!) containing the worksheet from "Tracking Bulls and Bears" is still available for \$10 from Andrew T. Williams, Keeping Track of Your Stocks, P.O. Box 9563, Berkeley, CA 94709. Please specify whether you would like it in SuperCalc (1 or 2), VisiCalc, Multiplan, or 1-2-3 form. The template is for those spreadsheets as they run on the IBM PC and compatible microcomputers.-Ed.

# THE CORONA PC'S AREHERE.



The Corona PC's, desktop and portable, give you everything you've ever wanted in an IBM-compatible PC and more. For a great deal less.

### Compatible and more.

The Corona PC is a 16-bit microcomputer based on the 8088 microprocessor, just like the IBM PC. And like the IBM PC, it runs any software that conforms to the IBM standard.

But unlike the IBM PC, the Corona PC comes with 128K of memory. Supports up to 512K on the main board. Includes a 320K floppy drive, a communication port, a printer port and an improved IBM PC keyboard.

Both the desktop and portable Corona PC's include high-resolution monitors and built-in graphics. Higher character definition makes both models easier to read, and our 640 x 325 pixel high-resolution graphics are over 60% better than the

IBM PC. It's a complete system, the standard for microcomputing in the IBM-compatible world.

# You can take it with you.

And unlike IBM, we have a portable version. Its high-resolution, high-contrast 9" display is easy to read. It has all the power and features of our desktop, but lets you take it to the office next door, across the country or just conveniently tuck it onto a corner of your desk.

# More expandability.

You may never add a thing to your Corona PC because we've built in so much capability.

But just in case, we've built all the important components into the main system board, leaving the four expansion slots free. And provided an extra large power supply to support any capabilities you may want to add in the future.



# RAM-disk for incredible speed.

Our RAM-disk software lets you treat an area of your computer's memory as if it were a disk drive. So you can copy your programs and data into memory, then watch your work get done faster.

### More software.

The Corona PC includes the MS-DOS operating system and comes with GW-BASIC, the MultiMate<sup>1</sup> word processor and the PC Tutor<sup>2</sup> training course. So you can start being productive immediately.

And you can run Context MBA<sup>3</sup>, dBASE II<sup>4</sup>, LogiCalc<sup>5</sup> and LogiQuest<sup>5</sup>, the EasyFamily<sup>8</sup>, Wordstar<sup>7</sup> and the "Star" family, the SuperWare<sup>8</sup> series, T.I.M<sup>9</sup>, the VisiSeries<sup>10</sup> and Perfect Series<sup>11</sup> of programs and most other popular software.

# And it improves your bottom line.

The Corona Portable PC\* is \$2,545, the desktop

version is \$2,595. Both about a thousand dollars less than the equivalent IBM PC.

For more information, contact Corona Data Systems, 31324 Via Colinas, Westlake Village, CA 91361. (213) 991-1144. Call (800) 621-6746 toll-free.

Or better yet, just grab your hat and head to the nearest Corona PC dealer for a very convincing demonstration.



© Corona Data Systems 1983 1: TM Softword Systems, 2: TM Comprehensive Software Support, 3: TM Context Management Systems, 4: TM Ashton-Tate, 5: TM Software Products International, 6: TM Information Unlimited Software, 7: TM Micropro, 8: TM Sorcim Corp. 9: TM Innovative Software, 10: TM Visicorp, 11: TM Perfect Software Inc.

Circle 48 on reader service card

With an AST Research Multifunction Board, you can realize the full potential of your IBM PC or PC-XT without wasting valuable slot space. By combining your memory and input/output requirements on a single card, you can take advantage of more of the capabilities IBM designed into the PC, while leaving space for future enhancements as they are introduced.

AST Research Multifunction Boards can add the following features to your PC:

- User Memory from 64K to 512K When added to your existing system memory, brings your PC up to its maximum of 640K. This enables you to run larger spreadsheets, create larger in-memory databases, or you can use the additional memory along with the supplied AST SuperPak software for print spooling or for simulating floppy drives to increase your PC's throughput.
- Serial Ports By connecting a modem to a serial (async) port, your PC can communicate with other computers over telephone lines. By connecting a serial printer, you can obtain high quality print output. Other serial devices such as a plotter or mouse may also be connected to a serial port. The PC allows for the installation of up to two serial ports.



# Number One Add-On Products for IBM PC

Optional features may be added by the user at any time by installing an AST Research Upgrade Package.

All products come with extensive documentation as well as all necessary adapter cables.

	MEMORY		Serial Port 2		Printer Port		Bus Extension
SixPakPlus	X	X		Х	X	X	
MegaPlus II	X	Х	Х	X	X	χ	X
VO Plus II		Х	X	X	X	χ	
ComboPlus	X	X		Х	X		
MP Expansion	X						

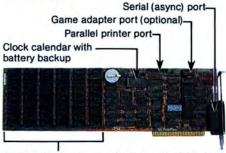
PCnet is a registered trademark of Orchid Technology, Inc. AST-5251 is a product developed by AST Research, Inc. and Software Systems, Inc. of Jefferson City, MO, AST-3780 is a product developed by AST Research, Inc. and Wilmot Systems, Inc.

### AST Research Micro-to-Mainframe Communications Products:

- AST-SNA A family of five products that enable a PC to communicate with a mainframe via the IBM SNA protocol without the use of protocol converters.
- AST-5251 An interactive 5251 remote work station emulation package for use with the IBM System 34, 36, or 38.
- AST-3780 A hardware/software package which allows an IBM PC to communicate with a mainframe in 2780/3780 bisync protocol.
- AST-BSC A hardware/software package that allows your IBM PC to provide all the features of a 3270 or 2770 terminal in bisync.
- CC-232 A programmable card that allows an IBM PC to communicate in async, bisync, SDLC or HDLC protocols.

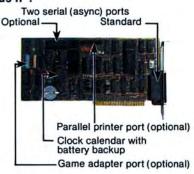


### SixPakPlus":

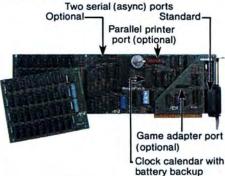


64K-384K of parity checked memory. Added to a PC or XT with a fully populated 256K system board, the SixPakPlus can bring the system memory to 640K, the maximum addressable user memory.

### I/O Plus II":

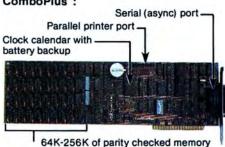


### MegaPlus II":

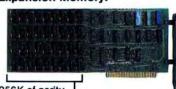


64K-512K of parity checked memory. The basic card expands to 256K, and with the MegaPak extension expands to an additional 128K or 256K of parity checked memory.

ComboPlus":



### MP Expansion Memory:



64K-256K of parity \_\_\_\_ checked memory

### AST-PCnet™:



- CSMA/CD 1 Mbps baseband Local Area Network
- Uses standard 75-ohm CATV coaxial cable
   capable of pupping up to 7,000 feet
- capable of running up to 7,000 feet
  Interconnects multiple PC's (57,000 addressable limit)
- All PC-compatible disk drives and printers are shareable
- Networked access to mainframes via shared AST-3780
- Users can execute commands remotely on shared PC
- File lock-out
- DOS 1.1 and DOS 2.0 compatible



Irvine, California (714) 540-1333 • (714) 863-1333 Telex: 295370ASTRUR

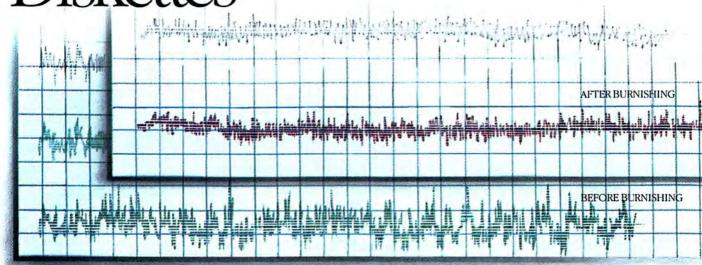
- Parallel Ports The parallel port is used for connecting a parallel printer to your PC. A parallel printer typically uses a dot-matrix output which is suitable for high-speed draft quality printouts. The PC allows for the installation of up to three parallel ports.
- Clock-Calendar With the on board battery, the clock-calendar feature will maintain the correct date and time, even when the PC is turned off. This feature eliminates the need for typing in this information each time you power up your computer.
- Game Adapter The game adapter port allows you to connect an IBM-type joystick to your PC so you can play the multitude of arcade -quality games which take full advantage of the PC's graphic capabilities. Or you

- can use the joystick input for other applications by writing your own programs.
- SuperPak\* Every AST Research Multifunction Board comes with an AST SuperPak diskette containing programs for setting and accessing the clock, as well as SuperDrive\* and SuperSpool\*, the most powerful RAM disk and print spooler available for PC-DOS. With SuperDrive you can use your PC's memory for simulating one to four floppy drives, from 20K to 360K each. SuperSpool allows you to set aside memory (from 4K to 512K) as a print buffer; SuperSpool sends output to the printer in the background while you execute your program in the foreground. With SuperDrive and SuperSpool, you can significantly improve your PC's operating speed.
- Proven Compatibility— All AST Research hardware and software products are 100% compatible with all versions of the PC and PC-XT as well as the Compaq and other PC look-alikes, and are 100% compatible with PC-DOS 1.1 and 2.0.
- Warranty All AST Research products are backed with a one year limited warranty covering parts and labor with an optional paid second year warranty available.

Of course, all AST Research Multifunction Boards come with the RST "PLUS," our unsurpassed reputation for quality, reliabilty, after-the-sale support, and overall design excellence which give our products the best price/performance ratio in the industry!



Advanced Burnishing Makes Dysan Diskettes



# Heads Ab The Rest

That's Why They're Quite a Bit Better

Dysan has taken conventional burnishing methods a bit further and developed a most advanced technique to assure optimum performance of your system.

Dysan's burnishing method and proprietary DY<sup>10</sup>™ lubricant makes the media surface so smooth that

DY10 is a trademark of Dysan Corporation.



Second in a Series

Burnishing

heads actually glide across the surface with optimum head-to-surface interface. That means precise recording, total system reliability, and protection of your floppy investment.

The true cost of a diskette is not just the purchase price, but the purchase price *plus* the time you spend to fully load the disc. That's a big investment and that's why Dysan goes a bit further to make diskettes which are the finest that money can buy.

### Background:

Before burnishing, the surface of the media contains many microscopic peaks and valleys. Without proper burnishing, these tiny high points can interfere with read/write head interface which cause signal problems, surface abrasion, and debris accumulation. And that means poor system performance.

### Other Benefits:

Dysan's "hands-off" auto-load certification system allows Dysan to test each and every diskette and eliminates any possibility of handling errors. Also, 100% surface testing both on and between the tracks guaran-

Circle 63 on reader service card



tees that every diskette is error-free. Plus, Dysan's proprietary DY<sup>10</sup> lubricant provides maximum head-to-surface compliance and prolongs diskette life. You can select from a complete line of premium 8" and 5½" diskettes, single or double density, certified on one or both sides.



Corporate Headquarters: 5201 Patrick Henry Drive Santa Clara, CA 95050 (800) 551-9000

# Pick up a SixPakPlus for your Box PC.

Introducing... SixPakPlus;\*\* the refreshing new 384KB multifunction card! In response to the changing needs of the IBM PC and PC-XT marketplace, AST Research, Inc. is proud to announce the latest addition to our line of multifunction enhancement products, the SixPakPlus! This new product is the result of extensive marketing research into the needs of IBM PC users whether they have the original 64K system board, the newer 256K system board, or the PC-XT. The

taining AST's high standards for quality and reliability.

The **SixPak**, as we like to call it, could have been named for the six banks of RAM on it. However, we like to think that it was named for the six functions of the card. The features of the **SixPak** include:

RAM memory starting at 64K, user-expandable in 64K increments to 384K. This makes the SixPak ideal for the PC or PC-XT with a 256K system board; 384K on a SixPak added to 256K on the system board yields 640K, the maximum addressable user memory in these systems.

**2.** One Serial (async) communications port, configurable as either COM1 or COM2, for use with serial printers, modems, a "mouse," and other serial devices. The serial port has on-board jumpers for easy management of the RS-232C lines, simplifying the wiring of cables in many installations.

**3.** One Parallel (printer) port, configurable as LPT1 or LPT2 (LPT2 or LPT3 when the IBM monochrome card is installed), for use with the IBM/Epson and other compatible printers. The port is compatible with IBM diagnostics.

4. A Clock-Calendar with battery backup, featuring an easily replaceable Lithium battery and a quartz-controlled timebase for a high degree of accuracy.

**5.** An optional IBM-compatible Game Adapter port, for use with an IBM-type joystick. In conjunction with application programming, this game port may be used for cursor control, in generating graphics or for playing games at the end of your work day!

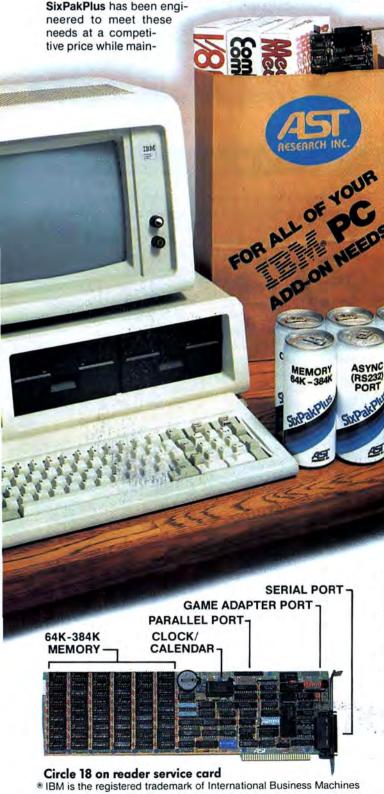
6. Every SixPak comes with an AST Super-Pak utility diskette which includes SuperDrive and SuperSpool, the most powerful disk emulator and print spooler software you can get. These programs will greatly enhance the throughput of your PC or PC-XT by emulating disk drive and printer access at RAM speeds rather than the normal slower speed of mechanical devices. SuperPak is the first of such software to be compatible with both DOS 1.1 and DOS 2.0.

Most important of all, the **SixPak** comes with the AST "Plus," AST's unsurpassed reputation for quality, reliability, after-the-sale support, and overall design excellence that gives our products the best price/performance ratio in the industry! Hence the name, **SixPakPlus**!

AST products are available from Computerland, Entre', ComputerMart, and selected dealers worldwide. Call factory if your dealer does not have the AST products you want.



2372 Morse Avenue • Irvine, CA 92714 (714) 540-1333 • TWX 295370ASTRUR Dealer Inquiries Welcome



# ZERO TO MULTIPLAN. IN 5.2 MINUTES.

FINANCE OR ACCOUNTING WORKSHEETS FAST.



Gentlemen, start your computers.

Select budget intervals.

Enter sales revenue.

Enter selling expenses.

Time: 0

Time: 0.5

Time: 1.0

Time: 1.5

Your sales budget on the Multiplan electronic worksheet-in record time.

Time: 5.2

First, Microsoft created the Multiplan interactive electronic worksheet, to help you analyze your business problems and explore possible solutions. Without asking you to become a computer expert.

Now we've added the Multi-Tool<sub>™</sub> budget and financial expert systems. They can help design

and build financial or accounting worksheets tailored to your specific needs. In minutes.

You won't have to worry about developing formulas or formatting screens to build your Multiplan worksheets. Because the expert systems literally do it for you.

For example, the Multi-Tool Budget expert system creates seven interrelated

Multiplan worksheets for a total budget planning and control environment.

What's more, each system is developed by experts: business professionals and leading authorities in finance and accounting.

You'll benefit from their knowledge immediately, through the powerful worksheets each Multi-Tool expert system builds for

> you. And with the sophisticated tutorial manuals that accompany each system. Each manual provides in-depth information about both the design of the worksheets and the areas of finance and accounting

The result: a tailored electronic worksheet that helps you make high quality decisions.

That's just what you'd expect from Microsoft. The people who let you concentrate on your business rather than on your computer.

Ask your computer dealer to let you test drive the new Multi-Tool expert systems. Better tools that help you put your business in first place.

THE MULTI-TOOL EXPERT SYSTEMS. A POWERFUL ADDITION TO THE MULTIPLAN ELECTRONIC WORKSHEET. Available now: The Multi-Tool Budget expert system. The Multi-Tool Financial Statement expert system.

BETTER TOOLS FOR MICROCOMPUTERS

of Microsoft Corporation.

Multiplan and the Microsoft logo are trademarks



# "I GOT WHAT I WANTED"

FE TUTUR

Comprehensive Software



Who can blame him? With PC Tutor, he can get rid of all the confusing instruction manuals and learn about MS-DOS easily. Including an introduction to DOS, all about diskettes, disks, directories and files, DOS commands for directories and files, and DOS commands that control the sytem. Also how to use special keys and all about the line editor EDLIN and the BATCH utility.

PC Tutor makes learning easier, faster, cheaper. Requires 64KB, 1 double-sided diskette drive, an 80-character display and MS-DOS.

Suggested retail \$59.95. See your PC dealer. Dealer inquiries welcome.

Circle 35 on reader service card



Comprehensive Software Support

, 2316 Artesia Blyd., Suite B Fledondo Beach, Ca. 90278 213/318-2561

# From Bravo to Bandwidth

### Edited by Andrew Fluegelman

Charles Simonyi, Microsoft Corporation's manager of the Multi-Tools Group, is one of several alumni of the Xerox Palo Alto Research Center who are now influencing how we'll relate to the computer programs of the future. *PC World* Editor-in-Chief Andrew Fluegelman spoke with him about the origins of computer interface theory and the directions in which that theory may be headed. What follows is a portion of that thought-provoking conversation.

PCW: Can you begin by describing the route that brought you to Microsoft?

CS: I was working at Berkeley Computer Corporation when the Xerox Research Center was started, and I was in the core group recruited by Bob Taylor. Bob is

The Alto was the first real personal computer.

often described as a "people collector," and many people at Berkeley Computer became part of his collection at the Xerox labs. It was fortuitous that I was there at the time.

PCW: When was that? CS: In 1972.

PCW: What work did you do there?

CS: I took part in a number of projects, but probably the most important was the *Bravo* editor that was built for the Alto computer. *Bravo* was perhaps the first see-what-you-get-type editing system with a mouse and...

PCW: It had a mouse even back then?

CS: Absolutely. In my opinion, the Alto was the first real personal computer. It had a microprogrammable processor—not very special, but a reasonable processor. It had 128K bytes of memory, an 8½- by 11-inch bitmapped screen, and a dedicated keyboard, which means that no decisions were made at the hardware level for what the keyboard could or could not do. And the mouse. It was all there in 1973.

PCW: How did the Alto get its name?
CS: It was named for Palo Alto, California, where the Center was located.

*PCW:* And how were you involved with Bravo? CS: I was doing my thesis in software productivity, and as part of the thesis I was able to hire some people and build a program. That program happened to be the first little *Bravo*.

PCW: What was Bravo like?

CS: It was really quite nice, even by today's standards. I guess the Xerox Star and Apple's Lisa would have the only present-day examples of the kind of editing that *Bravo* could perform. Obviously, Lisa and the Star have much more, but just in terms of the text editing—how you select things and how you can make something bold and immediately display it as bold on the screen—*Bravo* was the first of its kind.

PCW: What other things did Bravo have that hadn't existed before?

CS: I think that the ability to show what you get on the screen with high precision and the simplicity of using the mouse were its most important features. Everything else was pretty much secondary.



### **■** State of the Art

PCW: What was the command selection like? Did it have menus?

CS: The early version of *Bravo* did not have menus at all. A later version called *Bravo* X had a menu similar to the Star's. It had menus of words on the screen, and you pointed at the words to activate a program. *Bravo* X was quite a modern program for its time.

PCW: What was Bravo used for?

CS: It was built for a particular reason. In 1977 Xerox was interested in making early market probes with the Alto in the hopes of preparing for the Star or whatever was to come next. The early Alto models went to the seven top officers of the corporation, including the chairman of the board and the president. In addition, the chairman of the board was somewhat involved with Washington at the time, so we got to install some Altos in the Senate, the House of Representatives, and even in the White House. We had more than a dozen Altos in Washington, all running *Bravo X*.

PCW: And what happened with them?

CS: I don't know. I think they were running there for about 2 or 3 years. Somebody told me that they are still there.

PCW: Why didn't Alto take off? Why don't we see Altos everywhere?

CS: Alto was a research prototype. The technology in it wasn't quite up to date, and it wasn't a very cost-effective machine. I don't know the exact price, but you were talking about \$20,000 to \$30,000 per machine.

PCW: Was that price based on how much was in it, the limitations of the technology at the time, or the fact that it was not produced in large quantities?

CS: All three—remember, the purpose of the project was to develop the software. When somebody suggested that we build 50 Altos, the guy was roundly ridiculed. We ended up building 1500 in two models [Alto 1 and 2], but it was always, "Let's build 20 more; let's build 20 more." So 1500 machines were built without any economies of scale.

PCW: Who worked on the project?

CS: Ed McCreight, Chuck Thacker, and Butler Lampson were the primary designers of the hardware and software. They're still at Xerox, but Alto produced an immense number of notable graduates. PCW: Can you name a few?

CS: Alan Kay, now the chief scientist at Atari, was a primary force in the whole Alto project. Reengineering of the Alto 2 was done by John Ellenby, who is now the chairman of Grid. Bob Metcalfe, the father of Ethernet who is currently the chairman of 3Com, was working there. Ben Wegbreit, who is vice-president of sales at Convergent Technologies, was there, as was Larry Tesler, one of the designers of Lisa.

*PCW: And the manager of Multi-Tools at Microsoft.* CS: I was there too, yes.

PCW: It's interesting to see ideas and features whose roots go back so far. In a way it's amazing that it's taken so long for them to appear in Microsoft's programs, at VisiCorp, and on Lisa. What caused the delay? Was the technology not ready or the market not ready?

CS: It was more a matter of creating the right chemistry. Maybe the people who had a substantial stake in the ideas had to grow up. I don't mean in the sense of

You're asking how to make a good menu, but it's more important to decide whether you should have a menu at all.

years; actually, people were very mature at Xerox. But there was no one with the business experience and business vision to make things happen right away. Also, random connections had to be made—I had to meet Bill Gates, Larry Tesler had to meet Steve Jobs—there had to be a close coupling between the ideas and the business purpose.

PCW: What was the average age of the people working on the Alto project?

CS: The average age might have been 27 or 28, whereas at Microsoft now it's considerably younger.

PCW: How old are you?

CS: I'm 34, which makes me one of the oldest people at Microsoft. This is not a contest or anything, but in terms of age I'm one of the senior people in the technical community.

PCW: What are some of the important principles you've carried forth from those Xerox days—in terms of, say, the style of the menus?

CS: You're asking how to make a good menu, but it's more important to decide whether you should have a menu at all. Once you make that first decision, the second step is much easier.

I like the obvious analogy of a restaurant. Let's say I go to a French restaurant and I don't speak the language. It's a strange environment and I'm apprehensive. I'm afraid of making a fool of myself, so I'm kind of tense. Then a very imposing waiter comes over and starts addressing me in French. Suddenly, I've got clammy hands.

That's probably the same feeling the bookkeeper gets when he or she sits down at a computer. I never have those clammy hands at the computer, but I'm thinking of the French restaurant. What's the way out?

The way out is that I get the menu and point at something on the menu—I cannot go wrong. I may not get what I want—I might end up with snails—but at least I won't be embarrassed.

Because the menu gives all the choices, I at least see what the choices are, and I can at least point to one of them. But imagine if you had a French restaurant without a menu—that would be terrible.

It's the same thing with computer programs—you've got to have a menu. Menus are friendly because people know what their options are and they can select an option just by pointing. They do not have to look for something that they will not be able to find, and they don't have to type some command that might be wrong.

PCW: You could take that analogy further; there are other possibilities. For instance, you could say, "These are our three specials. If you would like to see more, ask your waiter."

CS: I don't want to go overboard on the analogy, but I know what you are driving at. When I got into the micro world, I realized that menu programs typically have many menus and that those menus are arranged in almost a mazelike fashion. It's a little bit like an adventure game—maybe adventure games came from those programs, or vice versa. At any rate, you typically have the print menu, the spelling menu, the edit menu, etc. Some of these programs have five, six, or seven menus, and to get from one menu to the other you press Control-C, for example. In fact, charts of those menus are published with different menus connected by channels, like charts of North America as viewed by a sixteenthcentury explorer. One almost expects a little dragon to pop up somewhere and threaten you if you go the wrong way. That is crazy stuff. Those menus are supposed to be designed with some sort of efficiency in mind, but I really don't understand the theory behind them. If that was what your question was about, clearly, that's not the right way to do menus.

PCW: What's your approach?

CS: The Multi-Tool menus are all on one level. There's a menu from which you can choose a command. Unfortunately, you can't have all the commands on the main menu; you can use a subcommand, but you cannot traverse the branches of the tree. If you hit the "cancel" button, you go back to the main menu. You don't think of the submenus as menus in their own right, but more as a way of specifying a longer command.

The keyboard is not an important optimization. Keyboard efficiency is important only for people who do extensive typing.

For example, if you want to say "Window Split Horizontal," you type W-S-H, and as you select Window, and then Split, and then Horizontal, those words appear one after the other on the screen. Mathematically, your path is still a tree, but the user really doesn't think of it that way. The user just thinks of it as a command, Window Split Horizontal, which is invoked by W-S-H. It's certainly not a maze.

PCW: With the mouse incorporated into Microsoft's programs now, there are three ways to invoke a command.

CS: You're right. You can point at it with the space bar, you can type the initial letter, or you can point at it with the mouse.

PCW: Can the options cause confusion?

CS: It might be confusing for someone who just gets a system with the mouse, and for that person we would not emphasize the other two options.

PCW: What's the relation of space bar pointing and initial letter typing to the mouse?

CS: The real purpose of the other two is to prepare the public for the mouse. Pointing with the space bar is not a good way to point, but it is pointing. The purpose of the command-letter option is to suggest to people that when you type the first letter, you are, in fact, pointing. But nobody's going to type 13 spaces to get to the print option, for example. Space bar pointing wasn't necessarily intended as something useful—it was intended as an example.

However, if the menu's very small—if it consists of only the words *yes* and *no*—hitting the space bar will

### **■** State of the Art

change *yes* to *no* and *no* to *yes*. Hitting the space bar is a simpler operation than typing either *y* or *n*, so in that case it's even convenient.

But the purpose of those options is really to prepare the user for what will come in the future. I wouldn't view them as three different ways to give commands. They're more like three stages of evolution still present in the product, just as we carry the genes of our earlier stages of evolution. I think that these products will carry them along for awhile. Ten years from now they probably won't be there.

PCW: But aren't there times when it would be more efficient to type W-S-H when you know you want to split a window horizontally? What functions do you see people ultimately using the mouse for, as opposed to using the commands?

CS: It's difficult to say. Actually, I think that you will be able to do a horizontal or vertical split just by pointing at a specific area of the screen with the mouse. It would not be a command anymore; it would be a split

The ability to show what you get on the screen with high precision and the simplicity of using the mouse were *Bravo*'s most important features.

performed directly on the screen, almost as if you had a pair of scissors. You would move to a certain area on the screen, the cursor would become little scissors, then you would push a button and the window would split.

Sometimes having the ability to express something in terms of the keyboard is good. I don't know what the balance is going to be. If a command is very common, you will probably do it with the mouse. If the command is rare, I think that...well, you could still do it with the mouse. It's hard to know. At this point, I'm really not worried about what people are going to do. I want to enable people to do things, to be able to choose and not pay a penalty either way. Let's see what happens—let the chips fall where they may.

PCW: What about the keyboard itself? Do you see that changing? Do you wish we had a different keyboard?

CS: Looking at the keyboard is not an important optimization. Keyboard efficiency is important only for people who do extensive typing—for the transcriber, for example. But if you are a professional transcriber, the keyboard is not the best way anyway. Court reporters do not use keyboards; they use a ten-key instrument.

For a normal user, though, the keyboard is not that critical. When you are preparing your article, you are not typing that much. You are editing an incredible amount, but the new amount that you type is not more than 20 to 30 percent of your work. So I ask you, would it be worthwhile to put a lot of effort into learning a brand new skill to improve that 20 to 30 percent by maybe 5 percent or 10 percent? I doubt it. So I don't think that keyboards are an issue—we are stuck with the keyboard we have.

PCW: In some ways the invention of the computer has lessened the need to be efficient. No one has to retype manuscripts anymore.

CS: You're absolutely right, but again, the keyboard is probably not much of a bottleneck even in that process. If the keyboard is used to point at each character that you edit, then of course it quickly becomes the bottleneck. But if the keyboard is used only to enter new text, which is the rule, then I don't believe that it's the bottleneck.

Suppose you had the best transcriber in the world listening to every word that you utter. Would you be that much better off? I don't think so. You would still spend a lot of time preparing an article. I'm sure that for between \$50,000 and \$100,000 a year you'd be able to have an excellent transcription of everything you said. But nobody needs that, because it wouldn't help that much.

Pointing, on the other hand, is very important. You don't use the keyboard for pointing, so you need a good pointing device.

PCW: And you think the mouse is it?

CS: The mouse is, for the time being, absolutely the way to go. Again, I will say that the pointing is what's important. Implementation of pointing is an engineering problem and engineers work at it. The mouse is the best engineering solution I have seen, and it's quite satisfactory. I don't know how you could do much better.

PCW: What's your opinion of touch panels?

CS: Touch panels have a lot of problems. In some situations they are excellent, but if you have to edit and every time you want to point at something you have to

raise your hand, after 50 or 60 times you will feel some muscles that you never knew you had.

The other thing is that when you point at something you obscure what you're pointing at. I challenge you to point to a letter in a document in such a way that I can tell you at which letter you are pointing. Just think of any letter and try to point it out for me. I wouldn't be able to guess whether you were pointing at the *i* or the *n* next to the *i*. The error rate of such a method would be

I guess the Xerox Star and Apple's Lisa would have the only present-day examples of the kind of editing that *Bravo* could perform.

very great. Obviously, if you just want to say I'm talking about a particular paragraph, then using your finger to point would be alright.

PCW: But the mouse is just for pointing. When you're communicating on line with someone on the network, you've got to do more than point. In those situations efficiency is important. Maybe that ten-key steno system you mentioned is the most efficient way to get 256 ASCII characters into a machine. Maybe that's the keyboard we'll end up with.

CS: I don't know. Those are skills that have to be learned. Most people won't be willing to make the investment. I don't believe there's value in it. If you're communicating in real time, there should be voice. Why bother with the keyboard?

PCW: Do you think we'll just forget about the key-board entirely?

CS: I'm not sure. When I mentioned voice I was talking about real-time voice, human-to-human. I think that's really important. Computer-to-human voice synthesis is very nice. Certainly in any kind of consumer product, voice response is a very good feature. But speech does not have high bandwidth, and it has a high error rate. When you are talking about convenience, you're absolutely right. But if you're stressing bandwidth, I'm not sure that speech is the way to go.

PCW: That's a term that you use frequently at Microsoft.

CS: Bandwidth?

PCW: Yes, in this context what does it mean?

CS: By bandwidth we simply mean the bits of information per second that are transmitted. If I have some message that I want to convey to you, it can be expressed in terms of a number of bits. Bandwidth is a measure of the time in which I can transmit, say, 1000 bits. The higher the bandwidth, the quicker it is to transmit information.

The effective bandwidth is a function of many things. One of them is error rate. If I talk very fast, it may not increase the bandwidth, simply because you may not understand what I am saying. If you say "Eh?" and I have to repeat myself, we lose the advantages of higher bandwidth.

PCW: What's the most efficient way for us to communicate, in terms of bandwidth?

CS: To take your question seriously, the human organ that has the highest bandwidth is the eye. Its bandwidth is greater than any of the other organs by a large order of magnitude. So if you want to transmit something at an extremely high bandwidth, it should be done visually.

PCW: What about output?

CS: How do you express something at the greatest bandwidth? I don't know. There's nothing comparable on the output side. The human eye has a bandwidth that is much higher than the highest quality TV. Speech obviously has much less. Any FM station gives you higher bandwidth than speech, and that's just a small fraction of TV, so I don't know what would be the best way to output.

You see, it's actually a good balance. When I input something, I input something from the world, but when I output something, I always output something from myself. And the world is so much bigger than I am that it stands to reason that there is much more to input than output. I can read the *Encyclopaedia Britannica*, but can I say that much? No I can't. I don't have many thoughts. Even saying this much is causing me great effort, and someone can read this in 5 seconds, 1 second, a split second. So it's not worth it, is it?

The problem is not being able to express one's thoughts fast enough. The problem is having thoughts worth expressing. So, if we had a mouse that would be ten times faster than what we have now, I don't think the world would be improved by much. Maybe it's all for the best.  $\blacksquare$ 

# IBM° + GENIE = Solution

5.25" Fixed/Removable Winchester Cartridge Drive Systems For The IBM Personal Computer/Compatibles



- **FILE SIZES TO 5 MEGABYTES**
- BACK-UP 5 MEGABYTES IN TWO MINUTES
- CARTRIDGE INTERCHANGEABILITY **GUARANTEED**



- 5 MEGABYTES OF ON-LINE STORAGE
- FILE SIZES TO 5 MEGABYTES



 USER CAN BACK-UP TO MODELS 5+5 OR X5 REMOVABLE CARTRIDGE DRIVES OR DISKETTES.

- **5 MEGABYTES**
- 10 MEGABYTES
- 15 MEGABYTES
- 20 MEGABYTES

Manufacturer's suggested retail price. Includes all required

Manufacturer's suggested retail price. Includes an expense components.

CP/M-86 and Concurrent CP/M-86 is a registered trademark of Digital Research.

IBM is a registered trademark of IBM Corporation.

Dysan is a registered trademark of Dysan Corporation.

UCSD P System is a registered trademark of the Regents of the University of California San Diego.

ONX is a registered trademark of Quantum Software System, Inc. Etherlink is a registered trademark of 3Com Corporation.

Ethernet is a registered trademark of Xerox Corporation.



**Genie Systems** Are Expandable Up To 160 Megabytes **Using Any** Combination Of Genie Drive

Models

### The Genie Cartridge Drive

A revolutionary new 10 Megabyte Hard Disk Drive that includes a 5 Megabyte removable hard disk cartridge. The cartridge drive system simply plugs into your computer, and in-cludes all necessary software and hardware. Genie Drives are compatible with most popular software, and each cartridge replaces over 30 double-density floppy disks.

• 5.25" Removable Cartridge
(Proposed ANSI Standard). Imagine, 5 Megabytes in the palm of your hand. These small Winchester cartridges are only .75 inches thick and 5.50 inches square. The disk itself is completely sealed from the outside and all its hazards by a sliding door that opens only once the cartridge is firmly seated inside the drive.

### Genie's Solution To Personal Computer Mass Storage Problems

Gomputer Mass Storage Problems

Discrepancy

MINUTES

Up until now, people with serious mass storage applications have had no realistic means of conveniently maintaining their large data bases due to the cost of storage media and the expense and inefficiencies of doing back-ups. The Genie systems approach solves such typical storage problems by allowing both high capacity Fixed Drives and 5 Megabyte Removable Cartridge Drives to be intermixed on the same computer system. This provides the ultimate storage solution because of the new ease of doing back-ups, along with ability to maintain several large data bases on removable cartridges, eliminating the need to tie up expensive disk drives over a single data base application. With Genie Drives, the combinations are unlimited. Flexibility and versatility were key design considerations. A user can configure up to eight of our Drive Products in any combination to derive a storage solution for just about any application imaginable. With Genie, your personal computer can now take on tasks that had only been possible with mainframes.

**5 MEGABYTES** 

SIMPLY **PLUGS INTO** YOUR I.B.M.



TALK ABOUT USER FRIENDLY... 3Com Ethershare™ Compatible (Ethernet Standard)

IBM XT Compatible

Automatic Install (Genie Custom BIOS)
 Comprehensive menu driven utility package

Intermix different operating systems on

- disk or cartridge

  Assign to any drive codes from A thru H

  Choice of volume sizes
- Give your virtual volumes 16 character
- Assign command allows you to assign 8
- virtual drives on line at any one time
  Show command allows instantaneous viewing of all virtual drives on line
- Help command displays syntax for all new commands
- · User can back up to or from any model
- File sizes 5-20 megabytes, dependent File sizes 5-20 megabytes, dependent upon drive type.
  Automatic recovery system
  Easy back ups in minutes
  Cartridges can have 16 character names
  System status screen messages
  System expandable to eight drives using only one slot in your IBM PC
  Built-in error detection and correction
  No preventative maintenance required
  Power-on self test
  Create turnkey systems

MODEL

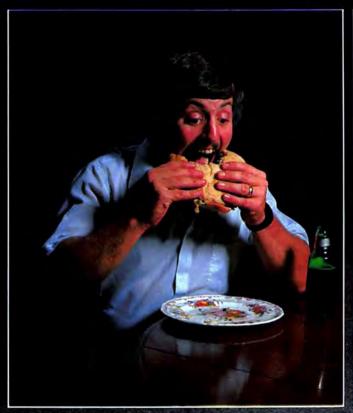
- Create turnkey systems
   Ultra hi-speed DMA data transfers
- Comes complete with all necessary
- Operating systems supported:
   IBM DOS 1.1, 2.0, CONCURRENT CP/M 86\*
   CP/M 86\*, UCSD P SYSTEM\*, QNXTM

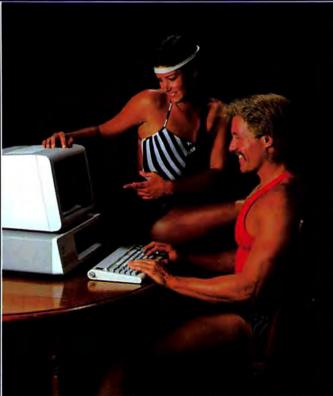
AVAILABLE AT YOUR LOCAL COMPUTER DEALER

### CERIE COMPUTER CORPORATION

31131 Via Colinas #607 • Westlake Village, CA 91362 • (213) 991-6210 • TLX 658233 (GENIE USA) Circle 216 on reader service card

# Help Yourself





# MASTER CONTROL A DIET & EXERCISE PROGRAM

A physician-designed, comprehensive weight management program.

Guiding you to a new eating and exercise lifestyle.

Allowing you to monitor your food intake energy expenditure instantaneously.

Graphic reports provide feedback on your long range weight loss success.

Valuable programmed instruction in exercise and nutrition and other related topics.

A complete diet guide that will show you how to lose weight without relying on willpower.



Dealer inquiries invited

### Introductory Offer 69.95

### Mail to

Healthware/1504 Leander Rd./Georgetown, TX 78626/(512) 863-6910 Enclose \$69.95 for each package and \$3.00 shipping and handling.

- ☐ Send me \_\_\_\_\_ copy(s) of the Master Control Diet and Exercise Program.
- ☐ Check or money order enclosed
- ☐ MasterCard ☐ VISA

Name:

Address:

City:

State:

Zip:

Card No .:

**Expiration Date:** 

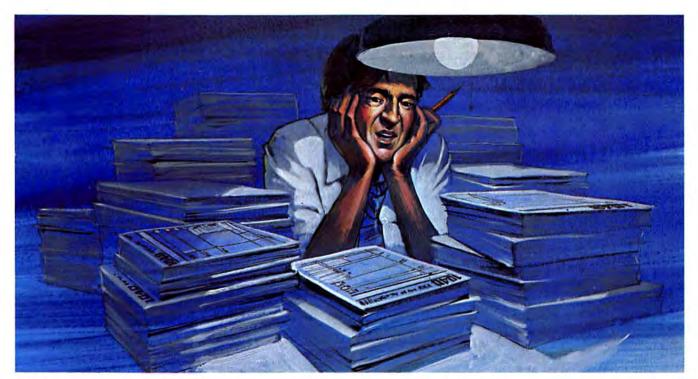
Bank No. (if MC):

Signature:

MONEY-BACK GUARANTEE!

Return program package within 30 days if not completely satisfied and receive full refund.

Circle 418 on reader service card



# Repeat it once more... "No manual tax preparation in '84"

Micro-Tax\* can turn your personal computer into a profit center—you'll increase your client volume and take the drudgery out of tax preparation. And since the returns never leave your office, you have complete client security.

MICÁO-TAX\* IS COMPREHENSIVE. It offers three Federal tax packages and 23 fully integrated state packages, so you can select the programs that best meet your needs. Level II has a tax depreciation module, and it automatically computes underpayment penalties, self-employment taxes, minimum taxes, and income averaging. For those who

prepare Federal partnership, corporate, and Subchapter S returns, Micro-Tax\* has a Federal Level III package. Each tax season Micro-Tax\* offers you an update package.

MICRO-TAX\* IS VERSATILE. The program is compatible with your IBM PC\* or XT\*, DEC Rainbow\*, Radio Shack\*, or any other personal com-

Instead, save yourself time and money and satisfy your clients with your personal computer and...





	1982 SCHEDULE AND FORMS INCLUDED																																
FULL FEDERAL MICRO-TAX* PERSONAL COMPUTER SYSTEMS	1040, 1040A	1065, 1120, 11205	A. B. C. E. ES	G SE W	DF	K. K. 1	R-RP	1116	2106	2119	2210	2440	2441	3468	3903	4137	4562	4625	4626	4684	4797	4835	4972	5695	6251	6252	ACRS	ВАТСН	Substitute	On IRS Forms	Blank Paper	Continuous	Forms
Level 2, Professional Individual Package	1									•		•					•						•			•	•	•					
Level 3, Partnership/ Corporate Package																																	
• 23 Integrated S																	ak	er	1	or	ye	a	ly	u	pd	al	e	pa	cl	a	ge	s	

MICRO-TAX\* MICROCOMPUTER TAXSYSTEMS, INC. 6203 Variel Avenue, Suite E Woodland Hills, CA 91367 Phone (213) 704-7800

\*C/PM—trademark of Digital Research, Inc.; DEC Rainbow—trademark of Digital Equipment Corp.; MICRO-TAX—trademark of Microcomputer Taxsystems, Inc.; MS DOS—trademark of Microsoft Corp.; PC DOS, IBM PC, and IBM XT—trademarks of IBM; Apple Computers; Zenith—trademark of Heath Company and Zenith Radio Corp.; Radio Shack—trademark of Tandy Corp

Circle 292 on reader service card

puter with CP/M\*, PC DOS\* or MS DOS\*—from Apple\* to Zenith\*.

MICRO-TAX\* IS FLEXIBLE. It's up to you; you can input the client tax information at the time of interview and produce the forms immediately, or enter data during the day and batch print returns at night. Micro-Tax\* prints your returns on IRS forms, IRS approved substitute forms, or with transparent overlays.

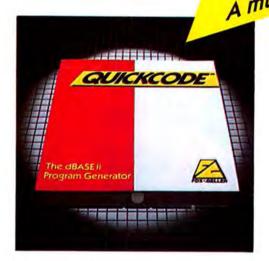
MICRO-TAX\* IS FRIENDLY. You can organize data entry in a sequence very similar to that of manual tax preparation, or you can compute forms out of sequence. It's up to you. So go ahead, repeat it once

more..."No manual tax preparation in '84." No need—once you've got Micro-Tax\*. Call Micro-Tax\* direct for complete details, or call your local dealer.

Prove it to yourself: order a demonstration package—a complete 1982 Federal, Corporate/Partnership or State system for only \$58.00 each.

FOX & GELLER "The products make the difference."

A multi-purpose program generator for dBASE II.



eves you 80-100% of programming using dBASE II." QUICKCODE is for business executives, businessmen, accountants, salesmen, anyone who wants to make dBASE II faster and easier to operate.

QUICKCODE is a program generator. A computer program that writes computer programs. Think of it as a 'translator' that sits between you and your computer telling it what you want and saving you from having to write a program everytime you want to get something done.

If you own or use dBASE II, or ever plan to, you need QUICKCODE by Fox & Geller.

"Help arrives for users of dBASE II." BYTE MAGAZINE

# "one-step" graphics system

With dGRAPH, the high-quality, easy-to-use graphics package from Fox & Geller, you tap the full power of your computer to produce a wide variety of graphs and charts in color. And there's no special knowledge or prior programming experience required.

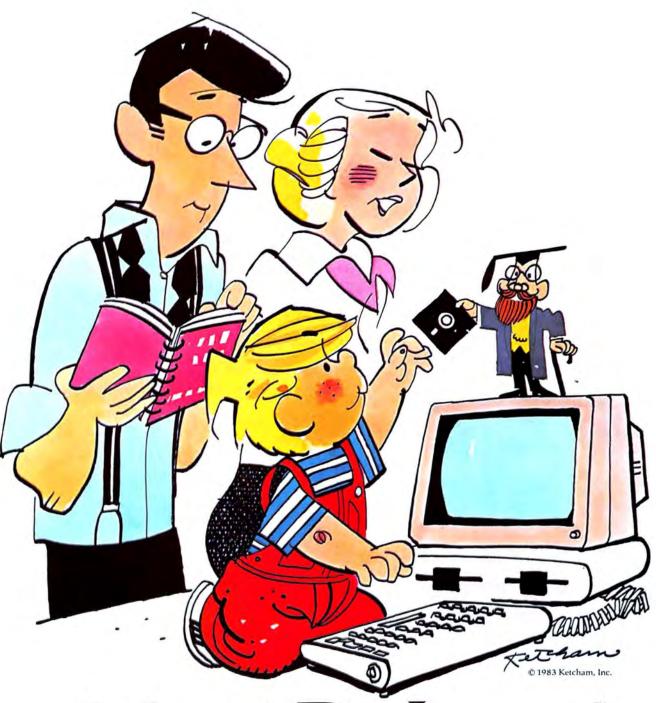
dGRAPH is for businessmen, future analysts, sales managers and division supervisors. Anyone who realizes that when information is presented graphically, comparisons are easier to make, stories more impactful, arguments more convincing. Simply stated, it will make you more effective.

'dGRAPH can add dramatically to dBASE II's

ability to manage, analyze and present data.'



FOX & GELLER INFORMATION HOTLINE (201)-794-8883



# Meet Dr. Logo

The world's best computer teacher.

Anyone in your family can learn to program a personal computer with Dr. Logo. This remarkable new learning language from Digital Research uses pictures and movement to teach programming...and that makes programming so easy, clear and entertaining, it's child's play to learn. What's more, everything you need is built in. Simply load the language and you're ready to run. See Dr. Logo now at a participating IBM\* PC dealer. Call 800-227-1617, ext. 400 (in California, 800-772-3545, ext. 400) for the location nearest you.

### Now see Dr. Logo at most IBM PC dealers.



# The wheel was half of a good idea. Then someone invented the axle.

We're Cygnet™ Technologies. And what we've invented is the first Communications CoSystem for the personal computer. It does for the PC what the axle did for the wheel.

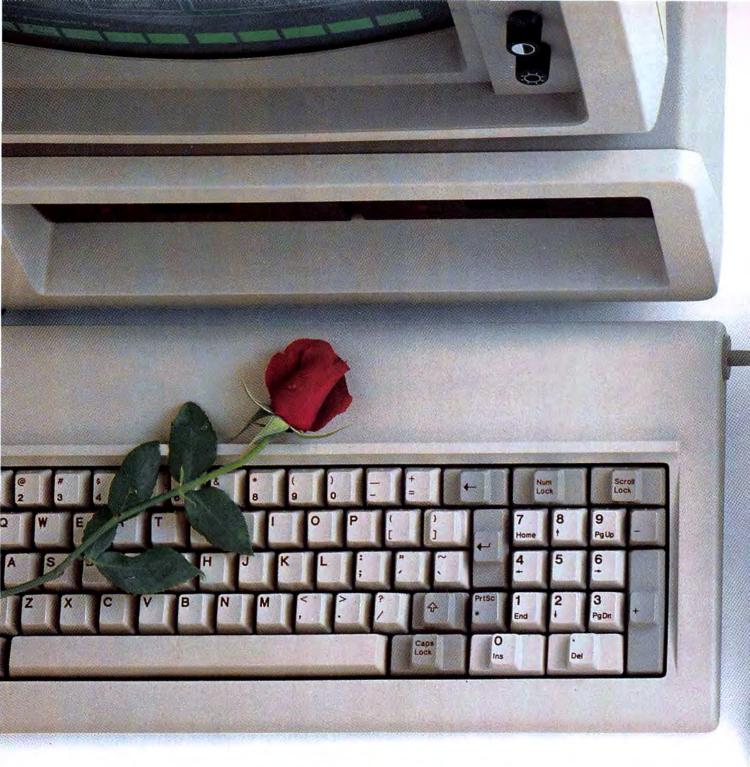
If you think about it, the personal computer is really a decision-making tool. It helps you process information faster and more effectively than you can do it yourself. But besides the processing of information, decisions also require the gathering and distributing of information.

That's where the Cygnet CoSystem fits in.

Working in tandem with the personal computer, the CoSystem increases your personal productivity by turning your PC into a truly integrated workstation. For the first time, your ability to generate information is matched by your ability to collect and communicate it.

Think of it this way...





The Cygnet Communications CoSystem. It's the first in an entirely new category of products. Not only can the CoSystem draw on the full resources of the PC, it can also function independently to streamline a whole spectrum of telephony, information access and voice/data communication tasks. Tasks you can't accomplish with any other combination of hardware and software. At any price.

Desk-to-desk teleconferencing. This gives you the ability to exchange both verbal and textual information between offices, buildings or cities...in seconds. The Cygnet CoSystem gets you the facts when and where you need them. Over normal telephone lines.

Automatic electronic mail. The CoSystem allows you to send and receive unattended electronic mail twenty-four hours a day—even with the PC off or otherwise engaged. Send memos,

even "confidential" mail, to one person or to an entire distribution list. You can also communicate with other PC's, terminals and CoSystems, plus a wide variety of computers and workstations.

Panoramic information access. The touch of a single, programmable function key can connect you to subscriber data bases or the company mainframe. Including routing through lowercost telephone carriers like SPRINT\* and MCI.\* Forget about log-ons, answerbacks and passwords. One key takes care of it all.

Communications management. In addition to a whole range of automated telephone functions like speed-dial, auto redial and a 400-name directory, the CoSystem's calendar reminds you of appointments and deadlines. What's more, the CoSystem automatically keeps detailed records of all voice, data and electronic mail communications for billing as well as

# The other half of your PC is here.



administrative purposes. The CoSystem advantage. The Cygnet Communications CoSystem is a complete, microprocessor-based system with 90K of dedicated memory. It's much more than a replacement for external and

peripheral devices like modems and telecommunications software. The CoSystem works synergistically with the PC to bring you tangible benefits you simply can't get with any other hard-

ware-software combination.

Collapsing information float. By eliminating the delays of conventional communications, the CoSystem collapses the interval between questions and answers. The decision-making process becomes more responsive, because communication can take place at the speed of thought rather than the speed of mail.

Seeing is believing. And that's the only way you can fully appreciate the Cygnet CoSystem. Like a description of the axle's effect on the wheel, words can't fully communicate the CoSystem's value to the PC. A demonstration makes it startlingly clear. Visit your local computer store, and find out how your personal computer can add a whole new dimension to your personal productivity. All it takes is the Other Half of Your PC.

THE OTHER HALF OF YOUR PC

Cygnet Technologies, Inc., 1296 Lawrence Station Road Sunnyvale, CA 94089
Call (800) 331-9116 for the name of your local Cygnet dealer
Call (800) 331-9113 in California



## What Makes Modems Run?

Demystifying modems—devices that allow computers to converse over standard telephone lines

### Larry Jordan

In the world of data communications, terminals and computers often need to "talk" to each other using human-voice-frequency signals. When a terminal or computer is located a great distance from another terminal or computer and a communications link must be established between the devices, using standard telephone lines and equipment is often cheaper and more convenient than installing dedicated communications equipment.

To use standard lines a device called a modem must be installed between the terminal or computer and the telephone system. The modem is the final link between a digital-based device (terminal or computer) and the analog-based telephone system. Without such a device, data communications would not be the booming business it is today and the IBM Personal Computer owner would be deprived of one of that computer's most useful applications.

### How Modems Work

In the simplest terms, on the transmitting end a modem converts binary electrical signals from a terminal or computer into voice-frequency signals that can be sent over the public telephone system. On the receiving end a modem also converts voice-frequency signals transmitted

through the telephone system into binary electrical signals that are forwarded to a terminal or computer. In specialized cases a modem may also be used to receive signals that are then transmitted to a serial printer. As shown in Figure 1, modems mod-

It takes approximately one minute to transfer 2000 bytes of text at 300 bps.

ulate digital signals (square wave signals carrying information based on a series of digits that are either 1, for "on," or 0, for "off") into analog signals (oscillating signals that carry information based on the variations in amplitude—strength—or frequency of the signal wave) and demodulate analog signals into digital signals. Hence the name *modem:* modulator-demodulator.

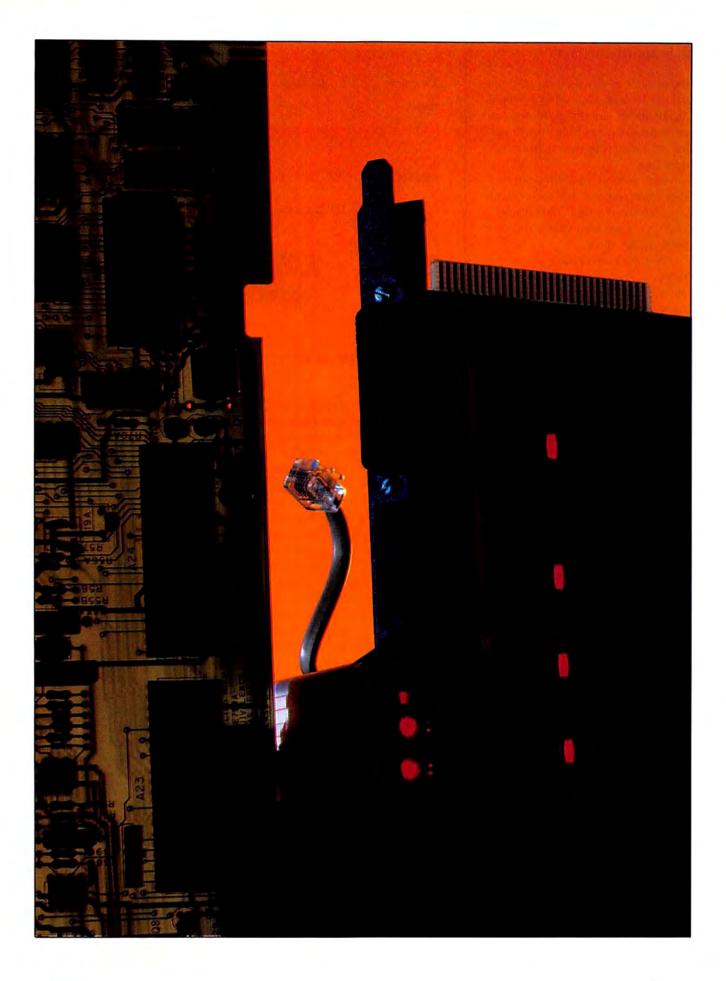
Modems are used to produce signals compatible with telephone equipment. The equipment used in the telephone system requires that digital signals from the computer be converted to analog signals for transmission. Telephone system amplifiers and filters will alter digital squarewave signals into unrecognizable garbage by the time they reach another computer across town.

Another limitation imposed by the quality of public telephone equipment is the rate at which data can be transferred. IBM PC users will generally find that modems that fall within their budgets operate at 1200 bits per second (bps) or less. Data transfer rates as high as 4800 bps can be achieved using the same telephone equipment, but modems providing that capability are significantly more complex and expensive than those operating at lower rates.

Modems can be categorized according to speed, protocols, features, and intelligence (e.g., automation of answering and dialing functions or capacity for storage of dialing directory). They can also be differentiated by housing design: they may be designed to stand alone or to fit inside the system unit in an expansion slot. Figure 2 shows three typical modem classification methods.

### Modem Speeds and Protocols

The speed of a modem is determined by the maximum rate at which it can transmit or receive data. That rate is measured in either bits per second or baud. Bits per second is the number of binary digits (0's and 1's) transferred per second, whereas baud is



### State of the Art

the number of signal events transmitted per second. They differ whenever digital signals are superimposed onto analog signals, resulting in each signal event carrying two or more binary bits.

The classification of modems by speed is as follows: 600 bps or less is considered low speed; 1200 bps to 9600 bps is medium speed; and over 9600 is high speed.

The most common communications device used in personal computer configurations is the Bell 103 compatible low-speed modem. Bell 103 is a communications standard (or protocol) for modulation and demodulation of data signals. Communication at 1200 bps generally uses either Bell 212A or Racal-Vadic protocol. Almost every modem manufacturer produces a Bell 103 modem, and the costs of these units range from \$80

A modem number link feature allows the user to establish a chain of numbers to be dialed in sequence.

to \$300. The less expensive models do not support auto-dial and auto-answer and cannot be used to store telephone numbers. Expensive models can be used to auto-dial telephone numbers stored in disk files or in the modem's own memory. Some of the Bell 103 modems can also be set up with host software for unattended auto-answer operation; the Hayes Smartmodem is a good example of this type.

The distinguishing characteristic of the Bell 103 modem is the way it handles transmitted and received data. As shown in Figure 3, these modems use specific audio frequency ranges to differentiate between transmitted and

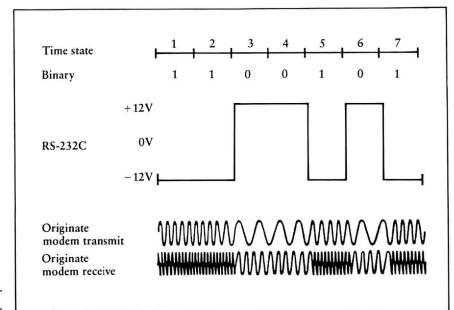


Figure 1: Binary signal frequency modulation

received data. Figure 3 also shows that the binary logic values of transmitted and received data are assigned specific frequencies.

The originate and answer modes for Bell 103 modems are controlled through frequency shifting. The modem that initiates a communications link is set to the originate mode and the remote modem that responds and completes the communications link is set to the answer mode. As shown in Figure 3, the answer-mode receive frequencies are the same as the originate-mode transmit frequencies. By the same token, the originate-mode receive frequencies are the same as the answer-mode transmit frequencies. The configuration of transmit and receive frequencies means that one modem must be in the answer mode and the other in the originate mode for the communications link to be properly established and the data transferred.

Frequency modulation carries information in variations of the time periods between "peaks" in a signal wave. The wave describes the strength of a signal. The more often the signal is at its highest strength, or peak, the higher the frequency. When digital (on or off) information is translated to frequency-modulated signals, one frequency value indicates an "off" condition (or 0 bit) while a different frequency is used for an "on" condition (or 1 bit).

Bell 103 compatible modems may be configured as originate only, answer only, or originate/answer. If you never plan to have your modem answer an incoming call from another computer or terminal, you do not need answer-mode capability. But most modems available today provide both modes.

Low-speed modems are excellent for applications that require a great deal of conversation-mode communications or small file transfers. The maximum continuous transfer rate at 300 bps is 30 characters per second (cps), which translates into approximately 300 words per minute—faster than any typist. Another advantage of 300 bps communications is that many people can comfortably read text at that speed. If you want to read the information but have no need to store it for later use, you can list the file on the IBM PC monitor.

The lower charges generally offered by time-sharing information

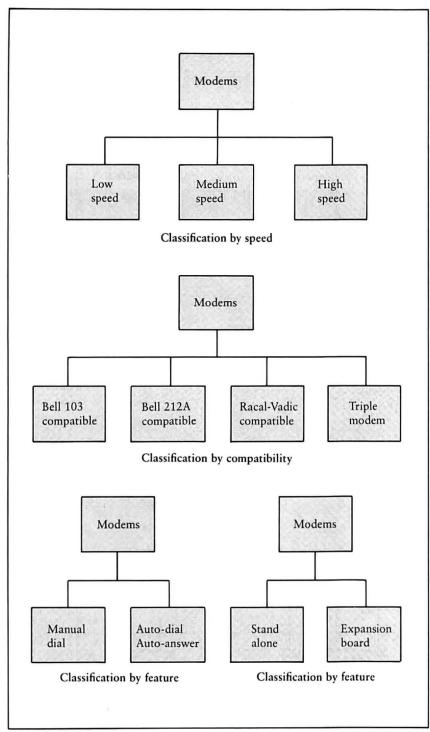


Figure 2: Modem classification

services for low-speed connection time can also result in cost savings for conversation-mode interaction. The CompuServe information utility, for example, charges \$5 per hour for 300 bps connection or \$17.50 per

hour for 1200 bps connection during evenings and weekends. Based on these rates, a person would have to transfer 798K of files (more than two full DOS 2.00 formatted floppy disks) for every 20 minutes of conversation-mode interaction to reach the break-even cost of changing from

300 bps to 1200 bps connection, not considering the additional cost of the 1200 bps modem.

For applications that involve frequent large file transfers or the clustering of input from several terminals, low-speed modems are not a good choice. It takes approximately one minute to transfer 2000 bytes of text at 300 bps, which translates to 30 minutes of connect time to transfer a 60K file. Transferring several 60K files results in the computer being dedicated to communications for a significant period of time; operator support is also required during the entire session if the communications software used does not provide batch mode or multiple file transfer options. For applications of this type, most businesses and some individuals choose medium-speed modems.

Most of the medium-speed modems available to a PC owner operate at 1200 bps, but their compatibility with other systems varies with the make and the model. Some new 1200 bps modems operate in only half-duplex, limiting the information systems they can be used to access. For example, The Source, another information utility, cannot be accessed by anything but a full-duplex system. Other modems offer compatibility with either Bell 212A or Racal-Vadic systems. The more expensive medium-speed modems are compatible with both Bell 212A and Racal-Vadic, and some so-called triple modems support Bell 103, Bell 212A, and Racal-Vadic protocols. The extra features you require in a modem will of course increase the cost of the device.

Medium-speed modems differ in several ways from low-speed modems. Instead of shifting frequencies, as is done under the Bell 103 protocol, these modems use a technique called phase shifting, which is illustrated in Figure 4. Phase modulation, or phase-shift keying, maintains a constant frequency throughout transmission but changes the starting

### State of the Art

point. The signal transmission always starts at a neutral midpoint, but a shift changes the direction of a signal, moving toward either a positive peak or a negative "trough." When digital information is translated to phase-shift keying, a 1 or "on" bit is indicated by no deviation or phase change (a 0-degree shift) while a 0 or "off" bit is designated as a 180-degree shift.

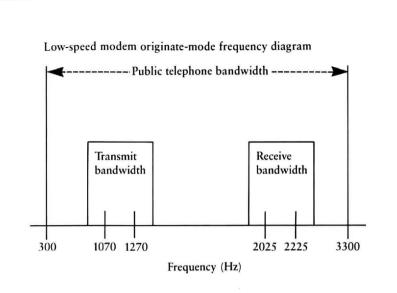
The Bell 212A and Racal-Vadic protocols both use phase shifting to increase data throughput, but the signal frequency used as a basis for the phase shifting is different for the two. Therefore, the protocols are not compatible, and the same modem protocol has to be used at both ends of a 1200 bps communications link, adding another level of complexity to going from 300 bps to 1200 bps. Fortunately, most information services offer both Bell 212A and Racal-Vadic compatibility, so PC users can achieve 1200 bps communication without purchasing a top-of-the-line, medium-speed modem.

Modems that operate at speeds above 1200 bps use more sophisticated electrical signal manipulation to achieve those rates while staying within the frequency limits imposed by public telephone equipment. Figure 4 illustrates a technique called phase amplitude modulation, a combination of phase shifting and amplitude modulation. It is used in the design of 9600 bps modems for mainframe communications. Such magic does not come cheap: some 9600 bps modems cost more than an IBM PC.

### Modem Features

58

Besides classification by speed and protocol, modems are often classified by features or level of intelligence. As costs for memory and microprocessors decrease, the power and flexibility of modems increase, making last year's model almost obsolete. This has been the trend over the past several years, and it can be expected to continue.



Direction	Signal Logic	Frequency (Hz)					
Transmit	0	1070					
Transmit	1	1270					
Receive	0	2025					
Receive	1	2225					

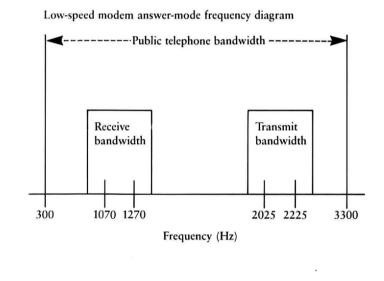


Figure 3: Low-speed modem frequencies

A list of features available in modems is shown in Table 1. Most PC users find that a modem offering only a few of these features meets their needs, but some business applications require a full-featured modem that supports a majority of the listed options. Note that the term *full-featured* differs from one modem manufacturer to another. If you need several capabilities in a single modem, you should investigate the actual features of available models before choosing

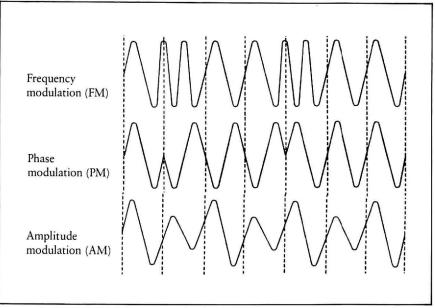


Figure 4: Digital modulation methods

Help command	Command modes
Command recognition	Command abort
Quit command	Manual dial
Dialing directory	Dial tones
Name selection dialing	Last number redial
 Repeat dialing	Number linking
Directory modification	Auto-answer
Busy mode	Protocol detect and switch
Set answerback string	Set backspace character
Set attention character	Set disconnect character
Modem register contents	Modem switches
Built-in self-test	

Table 1: Modem features

one. Each of the features listed in Table 1 is discussed in the following paragraphs to help you perform that investigation.

### Help Command

Many new modems provide command help files. To get that help the user simply enters an H or the word

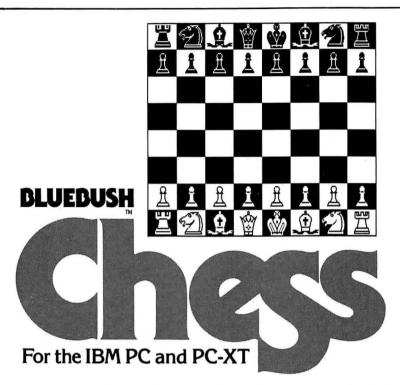
Help while interactively conversing with the modem from the PC keyboard. The help files are usually brief explanations of frequently used functions and commands, but they suffice to remind you of commands you may have forgotten.

### Command Modes

Because of the dominance of the Hayes Smartmodem in the personal computer community, many intelligent modems provide a Hayes Smartmodem compatible command mode. This mode allows the user to use software specifically designed for the Smartmodem. Besides the Hayes mode, some modems also have a unique command mode designed by the modem manufacturer. The manufacturer's own mode often duplicates the Hayes mode and provides additional capabilities beyond those found in a Hayes Smartmodem. Switching between the two modes is usually performed by issuing a short command sequence to the modem. The Hayes mode is characterized by an OK response to commands (when the verbal response mode is in effect) and the manufacturer-specific mode is characterized by some other character prompt such as '\$' or '>'. The Hayes mode requires a carriage return at the end of a command to initiate its execution, whereas vendorspecific commands may begin execution after a single letter or number is entered at the keyboard.

### Command Recognition

Some modems require a specific speed (bps) and parity configuration to recognize commands; others will accept commands regardless of the communications parameters. You may need to experiment to determine the parameters that work if they are not specified in the modem manual. Modems that accept several configurations often must be either reset through software commands or placed in a dormant mode before a new set of parameters can be used. Others provide an external reset button or an off/on switch that will reset most or all of the parameters. Standalone modems can be easily switched off and then back on, but expansion board modems require that the computer be turned off for a power-off reset of the modem. However, the user can reset most expansion board modems through software controls.



An elegantly designed game that's a challenge at any level of play, from novice through expert. It will play itself, display play lists, check moves for legality and give you help whenever you want it—even select the best move for you.

You can play black or white, set up and start from any board position, make en passant pawn captures, take back unwanted moves. And you can change display color, sides, board setup or play level (7 skill levels, plus postal chess) any

time you want during a game.

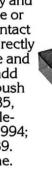
In graphics mode the chessboard fills the screen with attractive U.S. Chess Federation standard pieces. On IBM Monochrome monitors, the full-screen display offers easily distinguished colors and pieces. The program automatically determines which monitor is available, and gives a choice if you have both.

Cursor piece movement, superb graphics, sound, and simple menu prompts make it easy for anyone to be playing within minutes, and a continuing pleasure for even the most

experienced players.

\$49.95. Sturdy plastic diskette storage box, included, makes an easel when it's opened; 16-page Bluebush Chess

documentation booklet fits neatly inside. 64K memory and one disk drive, either single or double-sided required. Contact your local dealer or order directly (please add \$2.00 postage and handling; Calif. residents add 6.5% sales tax) from Bluebush Incorporated, P.O. Box 3585, Santa Clara, CA 95055, Telephone toll-free, 800-241-1994: in California, 800-241-1989. Credit card orders welcome.



Bluebush Chess is a trademark of Bluebush Incorporated. IBM is a trademark of International Business Machines Corp.

### State of the Art

### Command Abort

After a dialing command has been issued to an intelligent modem, you can usually stop the call before it is completed by sending the modem an abort command. Most modems interpret the carriage return or a pair of carriage returns as an abort command. This abort signal interrupts the execution of any modem command before a call is completed and the modem goes on-line with a remote system.

### Quit Command

Intelligent modems may allow a user to turn the internal monitor programs off with a quit command. This type of modem may also go into dormant mode automatically after a fixed number of minutes of keyboard inactivity. The modem then remains in a quiet or dormant mode until it receives several carriage returns. This dormant state may be required for data transfer rate (bps) or parity changes. After changing communications parameters and pressing the carriage return, the modem senses the new communications parameters and is activated with a matched set of parameters. The modem will usually report its operating speed when the monitor program is reactivated.

This design may also allow the user to specify a longer period of inactivity (or "no activity") or to specify that the monitor never go into the dormant mode. This is a desirable feature if the modem is used frequently with the same host system or with several host systems that have the same communications parameters.

### Manual Dial

Modems that provide their own dialing directory also allow the user to dial a telephone number manually from the PC keyboard. The command typically starts with either an ATD or a D followed by the telephone number and a carriage return. The modem may also allow a batchmode call using special telephone number dialing prefix and suffix character strings. For example, a telephone number may have to be preceded by a '<K' and followed by a '>' before the modem will dial the number. The manual dial and batchmode dial commands can be used in communications software packages to dial phone numbers from directories stored on disk.

### **Dialing Directory**

A modem dialing directory allows a user to store frequently used telephone numbers. A number can be dialed from the directory by keyboard selection of a menu number that corresponds to the telephone number. Dialing directories usually allow the user to store 20 to 60 characters with each number to describe the host system accessed by the number. Some directories are stored in nonvolatile bubble memory; alternatively, a battery backup is provided that allows the user to disconnect the modem from its power supply for several days without losing the stored numbers.

### Name Selection Redialing

Modems that provide dialing directories may allow the user to select a host system to dial simply by typing the host's name. After the user enters a name from the PC keyboard, the modem searches the dialing directory and dials the associated telephone number if the name is found. This feature may also allow input of only part of the name to activate the automatic dialing of the appropriate number.

### **Dial Tones**

Modem dialing commands usually include a selection of pulse or touchtone dialing. The dialing signals transmitted to the telephone system are the type specified by the dialing prefix command. Some modems al-

low the dial type to change during the dialing sequence to match the telephone equipment in use. This feature may also include a secondary dial-tone wait command. Dial-tone wait commands cause the dialing sequence to pause until a secondary dial tone is detected; they are better than a simple time delay during the dialing sequence.

A very intelligent modem not only waits for a secondary dial tone during a dialing sequence, but also senses and switches between touchtone and pulse dialing to match the telephone system being used. Usually this type of modem provides a blind dialing mode also. Blind dialing allows the modem to dial when a dial tone is supposed to be present but none is detected. Some PBX telephone systems use nonstandard tones that certain modems will interpret as a dead line. Blind dialing is the only way to get around the problem.

### Last Number Redial

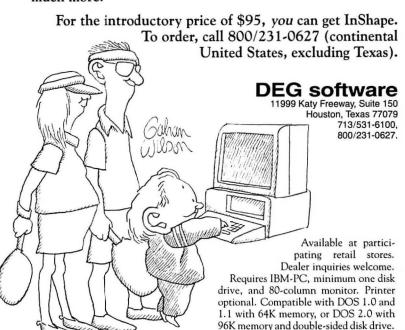
Some modems enable the user to redial the last number called by entering one number or letter at the

# Get InShape!

THE PERSONAL DIET AND EXERCISE PROGRAM FOR IBM-PC USERS

Take the work out of tracking daily diet and exercise with InShape and your IBM-PC. InShape's computerized food dictionary lists approximately 1,000 foods along with their calorie, carbohydrate, protein, and fat content. You can enter foods from the dictionary into your daily record with a single keystroke. And InShape uses standard aerobic formulas to automatically calculate points for 24 aerobic exercises.

With InShape's numerous plotting capabilities, you can see exercise and eating patterns over a period of time. So you can plot weight compared with exercise performance or calories consumed, percentage of protein eaten at each meal, and much more.



Circle 314 on reader service card

### Stroke The Dvorak

When you use the right tool for the job, work is satisfying. You and the tool work together. You get the job done right, and you feel a sense of achievement.

But the wrong tool works against you. You manage to get things done, but it's uphill all the way. You're left frustrated and tired.

Today's standard key layout is deliberately hard to use. Devised to keep 19th-century mechanical machines from jamming, it constantly works against you. The result — fatigue and errors.

What's the right tool for communicating with your PC? The Dvorak keyboard. Its natural key layout works with you, giving you the feel of ease and comfort. Your personal productivity rises.

SureStroke is the total Dvorak keyboard solution for the IBM PC. More than a key-mapper, SureStroke powers you as you learn the Dvorak layout. Hamesses your unconscious resources. Gets you up to speed fast.

Get SureStroke. And stroke the Dvorak — today.

### SureStroke includes

- key-mapping software
- press-on letters for keys
  - · audio cassette ·
  - · learning software ·
  - · complete manual ·

SureStroke for IBM PC with PC-DOS. \$49.95 U.S. plus \$3.95 shipping. Send your name, address, Visa or Mastercard number and expiration date (or company check) to:

Seasoned Systems, Inc. Box 3036, Dept. PCW-8 Chapel Hill, NC 27515 or call 800/334-5531, toll-free. In NC, 919/967-5818



IBM is a trademark of International Business Machines Corp.

computer keyboard. This capability can be used by a communications software package to redial a number several times without having to store the number in the computer's memory.

### Repeat Dialing

Some modems can redial a telephone number a predetermined number of times. When you enter a numeral after a redial command, the modem dials repeatedly until the connection is made or until it has made the specified number of attempts.

### Number Linking

Number linking enables the user to specify at least one other telephone number that should be dialed if the first number is busy or does not answer. This is an excellent feature for use with mainframe systems that have more than one access line or with bulletin board systems that are frequently busy. A modem number link feature also allows the user to establish a chain of numbers to be dialed in sequence, and the last number in the sequence may often be linked back to the first number in the sequence so that a polling of telephone numbers is possible. Number linking can be used to redial one number an unlimited number of times by specifying the original number dialed as the linked number. This can sometimes be used to get around the FCC requirement that an auto-dialer not repeat a dial more than 15 times. (In Canada the limit is 10.)

A number-linking feature, like an auto-dial feature, should provide an optional alarm to indicate a completed telephone connection. For linking numbers that are frequently busy or link-redialing a single number that is frequently busy, an alarm is often convenient for users who have other tasks to perform while the link operation is in progress. This feature should also permit the alarm to be disabled when it is not needed or desired.

### **Directory Modification**

Modem dialing directories should be designed for easy modification of names and telephone numbers. A single command should be able to clear either selected entries or all directory entries. The clear-all-entries command should require confirmation that you really want all entries cleared before executing the command. Another modem command should allow the user to list all or selected entries in the directory.

### Auto-Answer

Many intelligent modems offer control of the number of telephone rings that should occur before a call is answered in an automatic answer mode. For example, the command ATS0 = 5causes a Hayes Smartmodem to answer a call on the fifth ring. These same modems normally allow a user to force them to answer the telephone whether or not a call is coming in. Connecting two computers directly via two modems without going through the telephone system requires a forced answer. By placing a short length of telephone cable between two Smartmodems, you can connect two computers for file transfers by executing a force-to-answer (ATA) command on one modem and a force-to-dial (ATD) command on the other modem. You can also use the force-to-answer feature when a single line is used for voice and data communications and the data communications call is dialed manually on a normal telephone.

### **Busy Mode**

The busy command provided by modems allows a user to take the phone "off the hook" for a while. This command is useful for bulletin board operators who want to use the system temporarily for other applications but want the system to appear busy to callers. The busy command can also be used on a voice line to keep calls from coming in for a period of

time. Through software control the telephone could be made to appear busy for certain time periods each day.

### Protocol Detect and Switch

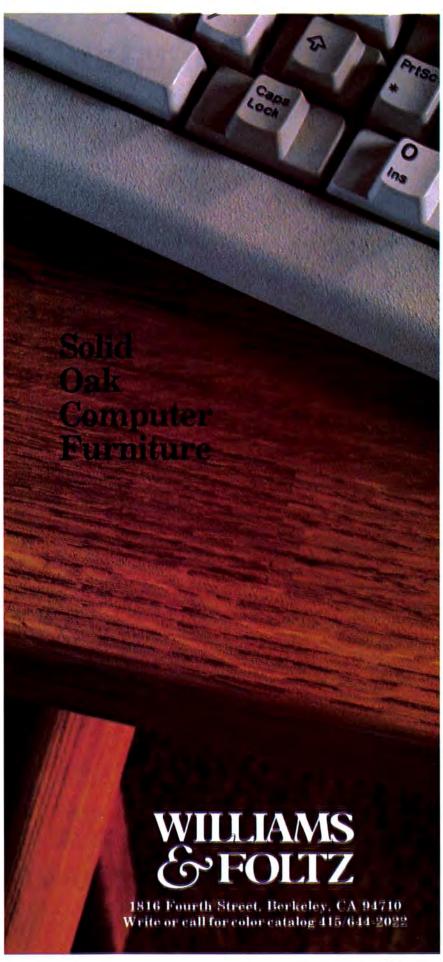
The auto-answer mode of some modems automatically detects the protocol of an incoming call and switches its own protocol to match that of the caller. Typical protocols are Bell 103, Bell 113, and Bell 212A, but some of the more expensive modems also include the Racal-Vadic protocol. The protocol switch between Bell 103/113 (300 bps) and Bell

A very intelligent modem senses and switches between touch-tone and pulse dialing to match the telephone system being used.

212A or Racal-Vadic (1200 bps) also requires a data speed switch. If a modem does not provide detect and switch capabilities, these operations can usually be accomplished through software control.

### Set Answerback String

Modems can be programmed to transmit a particular sequence of characters immediately after originating or answering a call. Typical builtin answerback registers (reserved areas of internal memory) hold between 16 and 32 characters and are used to identify the modem, terminal, or computer work station to a remote computer. This is particularly useful when the modem is dedicated for use with a single host or information service system. The answerback string feature saves the user from keying in a password or a logon code every time a call is placed to the system.



# No one else is using this simple method to teach you Lotus 1-2-3.

You didn't learn to swim by reading about it. You took the plunge. With a little extra

support at first, 'til you could stay afloat on your own. ATI's

training software teaches

you Lotus 1-2-3 in the same way. The ATI training disk instructs by simulating the actual software. You practice each command by interacting

with the screen, which responds iust as Lotus 1-2-3 would.

It's fasterand easier-than any other method. Once you've learned the skills with our helping

Please rush me ATI Training Power" programs, at \$75 each for this software:

Integrated Software

Database Management

□ dBASE II-vol. 1 & 2

Word Processing □ WordStar-vol. 1 & 2
□ EasyWriter II
□ Perfect Writer

□ Spellbinder □ Benchmark

Financial Planning ☐ Multiplan
☐ SuperCale
☐ VisiCale

(\$50 Limited Offer)

☐ Perfect Calc □ EasyPlanner

☐ BasyPlanner
☐ Microplan
Operating Systems
☐ PC DOS
☐ MS DOS
☐ CP/M

Programming DBASIC DAPPLESOFT BASIC

Accounting

BPI Gen. Acct.

Peachtree General Ledger\*

Peachtree Accounts
Receivable\*

☐ Peachtree Accounts Payable\*

hand you're ready to swim on your own. Without sinking. The ATI Training Power

package for Lotus 1-2-3, with disk and handbook, is available at your computer dealer. Along with our line of training programs, based on the same simulation method, for other popular software.

> Or, use the order form below to send for the ATI programs of your choice.

> > right in.

And dive

\*PC(MS) DOS formats only.

My computer br	and is.
----------------	---------

Enclosed is \$75 each plus \$2.50 shipping. Visicale Training \$50. (CA add 6.5%)

Name Phone L State Street Zip

Mail order form to: Software Training Company A Division of ATI 3770 Highland Avenue, Suite 201G Manhattan Beach, CA 90266

Dealers: call for sales kit (213) 546-4725

ATI Money Back Guarantee
If you're not completely satisfied with how
fast you learn with ATI Interactive Training Power Programs, simply return within 3 days for full purchase refund. For rush order call: (213) 546-5579





The following names are trademarks of the following companies: ATI Training Power, of American Training International: CP/M, of Digital Research: PC-DOS, of IBM: WordStar, of Microsore: Benchmark, of Metasoft: EasyWriter, EasyFiler, and EasyPlanner, of Information Unlimited Software; MS-DOS, and Multiplan, of Microsoft: dBASE II, of Ashton-Tate: SuperCale, of Sorcim: Visicale, of Visicorp: Microplan, of Chang Laboratories: Peach Cale, of Peachtree Software; ATI Training Power, Software Sampler, of American Training International; Spellbinder, of Lexisoft: Perfect Writer, and Perfect Cale, of Perfect Software: Lotus, of Lotus.

© 1983 American Training International.

### Circle 7 on reader service card

### State of the Art

### Set Backspace Character

Some host computers require the selection of a special character to be interpreted as a backspace. The ASCII character equivalent of a Control-H (ASCII value 8) is normally the default backspace delete character, but some systems use the ASCII DEL character (ASCII value 127) as a backspace delete also. The "set backspace" command programs the modem to accept a character other than a Control-H as a backspace.

### Set Attention Character

Modems usually have on-line and off-line operating modes. The modem is in an interactive-command mode while off-line and in a "transparent" transmit and receive mode while on-line. In the off-line mode, the modem will respond to commands, but after a call is made and the telephone is answered on the remote end, the modem automatically switches to the on-line mode. In the on-line mode, the modem will not recognize modem commands.

To get the modem to go off-line so that it will respond to keyboard commands, several "attention" characters must be sent to the modem. The modem usually comes with a default attention character (for example, the '+' is the default attention character for the Hayes Smartmodem), but that character can be redefined. This feature is useful for bulletin board software developers because it allows them to have the attention character redefined before each caller enters the system. Without a redefinition of the attention character, system saboteurs could cause the bulletin board to "lock up" by issuing the modem attention command during a communication session.

### Set Disconnect Character

Some modems allow a user to specify a special character string that will cause the modem to sever the connection and drop the carrier signal (go "on hook") when a call is completed. The carrier signal is the unaltered signal that is constantly transmitted and received whenever a modem connection is established between two computer devices. When information is transmitted, it alters the carrier. This signal encoding is sometimes described as having the information superimposed, or "riding," on the carrier signal.

The character string usually consists of two or more characters that must be sent to the modem sequentially from the local terminal. Characters received from the remote terminal or computer will not produce the same results. This is a useful capability when the modem is used to call a host system that leaves the carrier connected long after a log-off command has been received. The carrier signal must be dropped and the local modem returned to an "on hook" status before the local system can make another call.

### Modem Register Contents

Communications software packages must sometimes query the contents of a modem's internal memory registers in order to detect and modify the contents of the registers or to detect those changes in register contents that act as signals to initiate software functions. A modem should provide commands that allow a software package to both query and modify the contents of its registers. This is particularly useful in bulletin board software design because such parameters as the speed (bps), parity, and number of data bits must be detected when the modem answers an incoming call.

### Modem Switches

Some communications software packages require that special signals either be present or absent between the computer and a modem for the program to function properly. For example, *PC-Talk III* requires that switch 1 (Data Terminal Ready) on the stand-alone Hayes Smartmodem be in the down position for communications parameters to be changed while on-line with a host system. If

switch 1 is up, the carrier and the connection with the remote computer are lost during the parameter change. Modems must allow these signals to be set either through software control or through manual switch control. The ideal design would allow either manual or software changes in these signal switches.

### Built-in Self-tests

The built-in self-test features in a modem are pattern generator and error-checking circuitry. These features allow the modem to be tested as a stand-alone device or in conjunction with a similarly equipped remote modem. The tests verify the modem's ability to send and receive data accurately. The three types of test modes are the analog loop-back self-test, the digital loop-back self-test, and the remote digital loop self-test.

The analog loop-back self-test verifies the operation of a local modem as a stand-alone unit. Data is sent from the self-test circuit through the modem's transmitter. The transmitter

output is routed back into the modem's receiver, which then routes the data back to the self-test circuit. The self-test circuit compares transmitted patterns to received patterns and signals whether there are any errors.

The digital loop-back self-test verifies the operation of a remote modem. With the help of the remote modem operator (to change switch positions on the remote modem), data is sent from the local modem and looped through the receiver and the transmitter of the remote modem. When the data is received back at the local modem, it is compared with the original transmitted data. If errors · are detected, the modem notifies the local user. The remote digital loop self-test is identical to the digital loop-back self-test except that it can be performed without remote operator assistance.

### Stand-alone or Board-mounted

During the last few months many modem vendors have introduced modems designed to be installed in a PC

### NEW!

### For the IBM Personal Computer®

The most complete Real Estate Analysis Package available for use with Lotus 1-2-3 (18).

Start using the most powerful programming features of 1-2-3 from the minute you open the package to do

- Amortization Schedules
- Depreciation Schedules
- Prospective Property Owner Income Forecast
- Personal Financial Statement
- Internal Rate of Return
- ACRS Tax Calculations and Analysis
- Raw Land Syndication
- Graphs included in many analyses

### You don't need an MBA to use the Real Estate Guide

The templates are fully integrated into 1-2-3; many users can't tell where 1-2-3 stops and our templates begin!
You don't have to spend hours analyzing a potential investment— do it in minutes with the Real Estate Guide!
The Real Estate Guide runs on any computer that supports 1-2-3.

Available for only \$159.95.

Manual only \$29.95.

Subsequent price applies to purchase of templates.

Check, VISA or Mastercard.

### Guidance Software / Division of Intran, Inc.

Two Kingwood Place, Suite 163 • Kingwood, TX 77339 (713) 358-7191 • Telex 775-705

Dealer Inquiries Invited
1-2-3 is a registered trade mark of Lotus Development, Inc.



### State of the Art

expansion slot. This design has been available for the Apple computer for several years but is new for IBM PC and compatible computers.

Although they perform essentially the same functions, the stand-alone and expansion board designs each have specific advantages and disadvantages. The type you choose will probably depend on your specific communications application and the advantages provided by one modem type.

Table 2 lists the respective advantages and drawbacks of the stand-

alone and board-mounted modems. From this list you can see that a board-mounted modem is a logical choice for the owner of an IBM PCcompatible portable who wants to minimize the number of gadgets to be carried along with the computer. People who own an IBM PC XT or a PC with an expansion chassis might also select a board-mounted modem since those computers have additional expansion slots available and larger heat removal capacity than the IBM PC. People who want a complete communications hardware package that does not require external cables,

boxes, and power supplies might also want a board-mounted modem.

Board-mounted modems must have some method to communicate dialing information (e.g., the number being dialed, whether dialing has been completed, whether a connection has been made to a remote system) to the IBM PC user. Some board modems use either the IBM PC speaker or one located on the modem board to help the user understand what is taking place after a call is initiated. The user can hear the telephone dialing sounds and the results of the call, or a busy signal if the call is not completed. Other modems use screen messages to indicate the status of a call. Both methods work, but the sounds of a telephone dialing and a voicefrequency response after the call is completed are somehow more natural and congenial.

A stand-alone modem is a good choice for people who use several computers and terminals, all of which require a modem for communication with other devices. This type is easily moved from one device to another. A stand-alone modem is also a good choice for communications software developers and bulletin board operators.

Stand alone or board mounted, a modem can open up the world of computer communications. Despite the extensive range of features described here, most modems are designed to run transparently; that is, the end user probably won't spend very much time or effort controlling or operating the modem.

Editor's note: This article describes the features and functions of modems and explains their operation. "The Modem Market," also in this issue, examines some of the most popular modems for the PC according to their implementation of those features and functions.

Larry Jordan is a freelance writer who manages power plant start-up engineers for the NUS Corporation.

### Stand-alone modems

### Pros

Can be used with any computer or terminal.

Has indicator lights that show action and status.

Heat load is external to computer system unit.

Can be removed from serial port so port can be used for other applications. Communications port 1 can be used for direct connection between computers for 9600 bps data transfer rate.

Has power on/off switch for last resort modem reset.

Has DIP switches that can be easily set for special use.

Already has several years of proven performance.

### Cons

Requires space adjacent to computer.

Has to be transported when computer is taken on trip.

Requires a power supply connection.

Requires an RS-232C cable.

Requires a serial communications adapter connection.

### Expansion board modem

### Proc

Requires no space outside computer system unit.

Requires no serial port connection.

Requires no RS-232C cable.

Requires no external power supply.

Eliminates DIP switches that vendors can require reset.

DIP switch settings can be software controlled.

Does not have to be transported separate from computer.

### Cons

Eliminates communications port 1 direct connection option for high-speed data transfer between computers.

Requires one expansion slot inside unit.

Cannot be used with incompatible computer.

Provides no indicator lights to show action and status.

Provides no hardware default value reset switch.

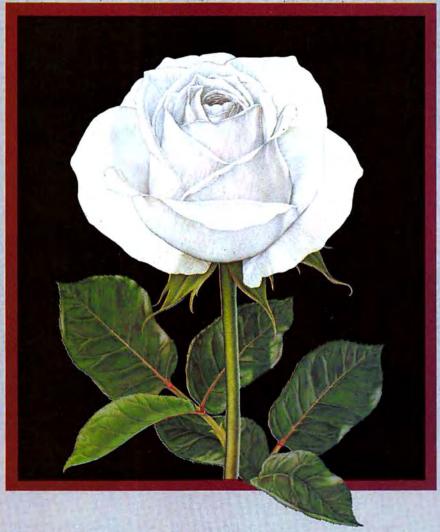
Adds significant heat load inside system unit.

Requires installation inside system or expansion unit.

Table 2: Stand-alone vs. expansion board modems



### A Little Bug Can Do A Lot Of Damage.



It looks so little, but it eats so much—just like the contamination on your computer's disk drive head. It may not seem like much, but all it takes is a micro-sized particle of dirt to wipe out a lot of data, and once it's gone, it's gone forever.

That's why you need Perfect Data. The Perfect Data Disk Drive Head Cleaning Kit eliminates problem-causing dirt so you can keep your computer and your data the way you want it—perfect.

The PerfectData Disk Drive Head Cleaning Kit cleans single or dualsided drives simply and effectively. Perfect Data's patented wet/dry method is the cleaning method recommended by most leading computer and disk drive manufacturers.

The Disk Drive Head Cleaning Kit is just part of a whole family of PerfectData Computer Care Products—all designed to keep your computer and your data in perfect shape. So don't let a bug eat holes in your rose (or data). Visit your Computer Dealer today for PerfectData products. PerfectData Corporation, 9174 Deering Avenue, Chatsworth, CA 91311.

### Keep It Perfect.



### Perfect Data



### NOW THERE ARE TWO WAYS TO MAKE dBASE II A TREAT.

(ONLY ONE IS GUARANTEED.)

### Let Autocode write your programs for you.

For those of you with no desire to join the ranks of computer programmers just to get your work done, treat yourself to Autocode. Autocode is the easiest, fastest way to get what you want from dBase II, because it generates complete, high quality programs from simple instructions. Whether you're a dBase II master or just learning, you'll like the way Autocode writes powerful, elegant code with a minimum of effort. And you'll appreciate the fact that Autocode, unlike slower, less capable program generators, supports sophisticated dBase II features like on-screen calculations and multi-tiered criteria for report generation.

Even if you're an experienced programmer, the consistent quality of Autocode's programs will win you over. Use Autocode without risk.

Give it a try. For only \$195.00, you get the unabridged Autocode disk and our concise, entertaining, clearly written manual. We're so sure you'll like the simplicity of Autocode's easy to use menu-driven operation, the only risk is that you'll never go back to dBase II alone. So for a taste of the best thing that's ever happened to dBase II, try Autocode. Contact your dealer, or call toll-free 800-262-8300 or (415) 777-3800. Or write Axel Johnson Corporation, 666 Howard St., San Francisco, California 94105.



A member of the Axel Johnson Group.

dBase II is a registered trademark of Ashton-Tate. Autocode 1 is a trademark of Stemmos Ltd.

# What IBM won't tell

When it comes to manuals, IBM makes terrific computers.

But working your fingers to the bone soon takes the bloom off the rose.

So we've taken everything that you might even think you want to know about the IBM PC and compatible products and assembled it in one place.

### The IBM PC Reference Encyclopedia.

This Second Edition of our Encyclopedia is two volumes jam-packed with information that gives you the meanings behind the manuals and keeps you current on compatible software and hardware products.

Inside, you'll find several thousand quick reference entries and over a hundred in-depth "how-to" items.

We'll tell you everything you need to know about DOS, (including 2.0). We cover the PC and the XT™so thoroughly you won't need to buy the

Technical and Hardware manuals. We detail topics like disk organization, printer control and more. Review IBM and non-IBM programs and add-ons realistically so you don't get trapped in the software/hardware jungle. And show you dozens of other ways to get the most out of your PC.



We've compiled tables and comparisons you won't find anywhere else. Gathered hundreds of practical tips and techniques from magazines, newsletters and dozens of experienced users, so you won't have to learn them the hard way.

### It's easy to take.

We've made all this information easily accessible, because the Encyclopedia is efficiently indexed and thoroughly cross-referenced.

It's all explained in plain English with enough depth for both novices and experts.

We update it twice a year, to keep you up to speed on all the new developments.

And it's all yours for a suggested retail price of just \$69.95.

Including 1 year of free updates.

So pick up a copy of the Ashton-Tate IBM PC Reference Encyclopedia (Second Edition) at your nearest computer or software store.

And stamp out manual labor today. Ashton-Tate, 10150 West Jefferson Boulevard, Culver City, CA 90230. (213) 204-5570.

ASHTON-TATE



IBM and XT are trademarks of International Business Machines. ©Ashton-Tate 1983

Circle 335 on reader service card

# Accept no

If you're looking to buy a dBASE-like system, you'll really like dBASE II®

dBASE II is the relational database management system (DBMS) we introduced to the microcomputer world in 1980. It was the best, most powerful and easiest-to-use database management system available.

And it still is.

### You'll wonder how you managed without it.

Because it's so powerful yet so easy to use, dBASE II has become the standard for managing data with a microcomputer.

Doctors and lawyers, accountants and salespersons, stockbrokers and students, big businesses and small are all managing their data better with dBASE II. Books have been written about it. And other microcomputer data handling programs measure themselves against what dBASE II can do.

### dBASE II turns data into a company resource.

dBASE II starts where file handling systems (such as our own Friday!™) leave off.

You get a running start on your business solutions because dBASE II includes a complete hands-on tutorial. You can quickly and easily create a full business information system because all of your data is at your fingertips. Using English-like commands, you add, delete, edit, display, print and manipulate your information.

Once you've decided on what you want done, you save the instructions so that even your least experienced personnel can perform the most complex business functions with two words: Do Invoices, Do Payroll, DO anything that needs to be done.

Your data and your programs are independent, so you can change one without changing the other; in fact, change the way you do



business without destroying what you've done.

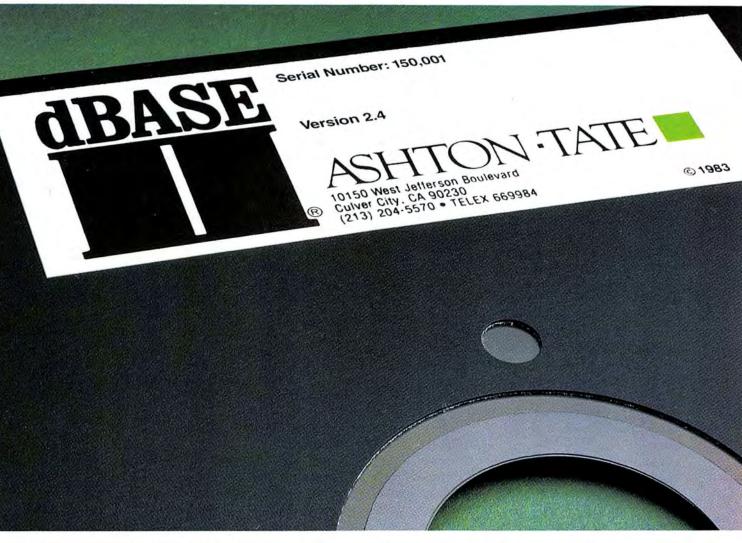
And dBASE II even simplifies conversion from your present system, and can handle data from other programs, or create files that other programs can use.

It's the most advanced information management tool available for your microcomputer. And it's only \$700 (suggested retail price).

### The best selling DBMS known to man.

dBASE II struck a responsive chord in the business community when it was introduced and

# substitutes.



quickly became the best selling database management system made for any computer, micro or mainframe.

To see why, drop by your nearest computer or software store and ask for a demonstration. Then take a package home and use it for 30 days. If it's not everything we said it was, return it and get your money back.

But we think you'll keep it. Can over 150,000 users be wrong? Ashton-Tate, 10150 West Jefferson Boulevard, Culver City, CA 90230. (213) 204-5570.

### ASHTON-TATE

©Ashton-Tate 1983 dBASE II is a registered trademark of Ashton-Tate Friday! is a trademark of Ashton-Tate.

### PC W\RLD View

News and notes for the computing community

#### Miriam Medom

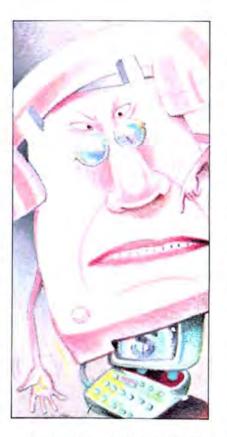
PC World View reports new developments in computer technology, items of interest to all computer enthusiasts, and the most significant and enticing speculation about industry trends and personalities. We've reserved the "Grapevine" section of this column for industry reports that are still at the speculative stage.

### Oklahoma Outrage

Two readers have sent reports of a distinctly dangerous development for computer users in Oklahoma. Douglas Miller of Tulsa sent along a news article on the new phone rates for data communications, and Connie Smith of Norman sent the following report.

Ma Bell has taken a big byte out of microcomputing in Oklahoma. This development has left many computer users looking wistfully at an unused modem and angrily at last month's phone bill.

A ruling by the Oklahoma Corporation Commission has allowed Southwestern Bell to begin charging a hefty fee of \$45.90 per month to transmit data over company lines via computer and modem. Telephone company officials have been out in force to explain the ruling to irate computer users, although they have not yet stated directly that users of home computers who transmit data over phone lines are actually costing the company more. Their justification for the rate increase is a strict interpretation of a 1965 law, the Information Terminal Service Tariff, intended for corporate and business users of mainframe computers.



If allowed to stand, and if adopted elsewhere, this ruling could have a severe impact on the microcomputer industry. With some computer systems—complete with printer—now selling for \$600, many observers predict that millions of people will use their computers for banking, shopping, and a variety of networking activities. But not if they have to pay \$550.80 per year for the phone line to go with the system.

Computer groups in Oklahoma are currently fighting to change the commission's ruling, Smith reports. If they don't succeed, the use of information utilities such as The Source and CompuServe and the prospects for all manner of computer transactions will dry up like the Oklahoma plains in a drought.

### Grapevine

### WordStar Wars?

The industry rumor mill is buzzing with reports, which strike us as highly plausible, that MicroPro is hatching an entirely new word processing program. Although little information about the program's features has leaked from the California-based firm, the headquarters for this top-secret project is said to be near George Lucas's film studios in Marin County. Maybe some neighborhood inspiration will rub off and we'll be able to cut and paste text with a light sword when the new program is finished.

Another point of speculation is whether this new program will compete directly with the firm's now-dominant *WordStar*. Some observers predict that the new program will become MicroPro's high-end product, priced at \$400 or \$500, and that *WordStar*'s price will be lowered to \$100 or \$150.

This speculation about lower prices for major software products is probably accurate, according to various market researchers. In fact, MicroPro has made one step in that direction already: the firm sells Word-Star to schools for a mere \$40.

### Buffergate

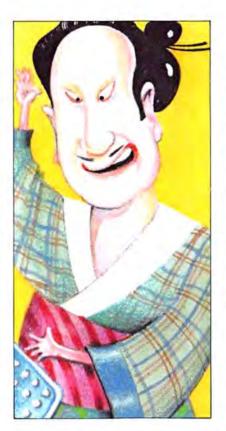
At least two businesses have experienced a strange phenomenon with printing buffers. These devices, which are small stand-alone units linked by cables to a computer and one or more printers, permit use of

the computer for other tasks while printing is done simultaneously. The file(s) to be printed are sent to the buffer's memory and the printer works from that source, thereby freeing the computer. These devices can be purchased with varying amounts of memory, generally ranging from 8K to 64K.

Several companies offer these printing buffers, although at least two firms' devices appear to be identical except for their labels. And oddly enough, some of the buffers sold under both firms' labels have contained only half the memory advertised and paid for. This memory shortage was discovered by one corporate manager when he tried to send a file longer than 40K to the buffer for printing and received a "buffer full" signal from the device.

This prompted him to pry the cover off the device; he discovered that the buffer's board was socketed for 64K of memory-32 chips of 16K each—but only half the sockets contained chips. Since he had paid for a 64K buffer and received only 32K of memory, he returned the device and purchased a comparable buffer offered by another firm. Upon inspecting this device, he was rudely surprised to find that it too was labeled 64K but contained only 32K of chips. Inspection of two other buffers from the second firm yielded the same results.

So far the dealers and manufacturers have provided new buffers or have added chips to the deficient ones, but there may be a lot of buffer users who haven't printed anything big enough to discover whether they've been shorted on memory. For future buffer buyers, this caveat should apply: be sure to check the chips before parting with the green.



### Tandon and Big Who?

Disk drive maker Tandon Corporation of Chatsworth, California, has signed a contract valued at \$310 million to supply floppy disk drives to "a major microcomputer manufacturer." Although neither company will confirm the fact, industry sources assume that IBM is the recipient of those millions of dollars worth of drives, since Tandon was a principal supplier of drives for the PC from the beginning. Tandon has already begun shipping drives under this new contract and is slated to keep supplying drives to IBM (or whomever) through 1984.

### Big Blue's News

### PCs Go Go Go in Japan

IBM has made a big splash in Japan with its model 5550 computer, a 16-bit machine similar to the PC. The Japanese translation of the computer's model number is *Gogogo maru*—and *maru* has the colloquial meaning of "okay" as well as representing zero.

To introduce its new business-oriented computer to the Japanese populace, IBM hired a well-known actor, Atsumi Kiyoshi, a sort of Asian Peter Falk. Kiyoshi can be seen on billboards and posters all over Tokyo; he is reclining on a white satin sofa, staring out sexily from under an IBM-blue fedora.

So far sales of the *Gogogo maru* are going well. One researcher predicts that IBM will capture 20 to 30 percent of the Japanese market for 16-bit computers, and an IBM Japan spokesperson notes that the firm expects to sell "tens of thousands" of 5550s by the end of the year.

### Magnanimous Gestures

IBM has been giving money and machines away at a fast clip this year. In addition to its elementary and secondary school programs in several states, the corporation has donated equipment and development funds to several major universities. Along with Digital Equipment Corporation (DEC), IBM will fund research at MIT, and in addition will make solo donations to Brown University and Carnegie Tech. The Brown donation is valued at a hefty \$15 million. Brown will use the money to estab-

lish an Institute for Research in Information and Scholarship, which in turn will administer the university's \$50 million "scholar's work station" experiment. This program may put Brown in the vanguard of computer research in the United States, alongside such stalwarts as MIT, Carnegie, and Stanford.

A group of 20 universities are the big winners in the donation sweepstakes, however. IBM has initiated a program to give \$40 million worth of hardware and software for computeraided design and computer-aided manufacturing (CAD/CAM). All the recipient schools are strong in engineering, and IBM's donations are designed to stimulate research and planning in all aspects of manufacturing. As a further assist to the academic emphasis on manufacturing, IBM will award another \$10 million in cash grants to five universities (not yet named) to establish curricula in manufacturing for graduate students.

### Software Selling Hardware

The standard advice to first-time computer buyers is this: choose your software, then pick hardware to go with it. In an innovative formalization of that advice, IBM has begun paying fees to software and service companies to help sell its computers. This new ancillary sales force will receive 2½ percent of the price of top-line hardware covered by the plan, such as the System-38, and 10 percent of the lower priced computers, including the PC. In addition to acting as sales representatives, the software



and service firms will be expected to provide post-installation customer assistance. IBM's own sales force is presumably too busy selling computers to offer this service.

In a move to further permeate the market with PCs, IBM has named another 300 authorized PC dealers, bringing the total number of dealers to 1100. Concurrently, IBM has expanded production capacity for the PC and the XT and plans to continue to add dealers to its retail network. A spokesperson at PC headquarters in Boca Raton, Florida, noted that the dry spell in availability of the computers has passed and that the company produced more PCs (including XTs) in the first five months of 1983 than in all of 1982.

### Teach Me Today

In another outside move, IBM has chosen two independent firms to offer training on the PC in IBM Product Centers. The two companies are ComputerKnowledge of Dallas and Personal Computer Training of San Francisco. The Texas-based firm will initially provide training at Product Centers in Dallas, Houston, and New York City, and the San Francisco company will offer training in West Coast Product Centers.

### Swinging High Tech

It may be too late for this year's Masters, but golfers can start getting ready for next year with the help of the Golftech II computer. This specialized microcomputer is linked to a videotape recorder and camera, which record and analyze a golfer's swing. Immediately after the golfer drives a ball from a tee into a net, Golftech II's display reports the clubhead's speed and path, the squareness of the club's impact with the ball, and a projection of the ball's angle of flight and the distance it would carry.

With the videotape replay as a guide, the golfer can see the flaws in his or her swing, and an instructor can interpret the visual and numerical data to help the golfer improve the swing. Golf pro Hank Pollex was so impressed with Golftech II that he bought the system and opened an indoor driving range called Visual Golf in Palo Alto, California. One of the best features of Visual Golf, says Pollex, is that his clients don't cancel their lessons when it rains.



PCs Go to Sea

The Coast Guard has installed three PCs on the 378-foot cutter Rush, based in Alameda, California. The ship's crew uses the PCs for word processing, financial planning, and inventory control. Lt. Daniel Elliott of the Coast Guard's newly established Technology Resources Office notes that the PC is an inexpensive alternative to systems from Wang and Convergent Technologies used elsewhere in the service, and the PC has received official support from the Coast Guard. Previously some units purchased Apple and TRS-80 computers, but the Coast Guard does not provide support or training for these machines.

### Software Shuffles

Several computer makers have announced that the family of programs from Perfect Software of Berkeley, California, will be bundled with their machines. These arrangements apparently have worked well for 8-bit computers, but Perfect Software has been less than perfectly implemented

on 16-bit machines such as the IBM PC and compatible computers. The company's word processing program, *Perfect Writer*, was promised and advertised for the PC for nearly a year before it was actually released.

Two makers of PC-compatible computers grew tired of waiting for *Perfect Writer* and have substituted *Volkswriter* as their word processor. Columbia Data Products of Columbia, Maryland, will offer the program for its Multipersonal Computer, and Computer Devices of Burlington, Massachusetts, will supply *Volkswriter* with the Dot Computer.

Software makers also seem to be ripe for acquisition these days. Dictronics and Aspen Software, publishers of the Random House Thesaurus, Proofreader, and Grammatik, have been purchased by Wang. Information Unlimited Software of Sausalito, California, publisher of EasyWriter II, EasySpeller II, EasyPlanner, and other programs, has been acquired by mainframe software developer Computer Associates International of Jericho, New York. It looks as if the big-computer boys are

discovering what analysts have been predicting for months: the trend is toward micros, and the majority of the money is in software.

### On-line Job Hunt

Connexions is a new dial-up data base service for job seekers in hightech industries. The company, based in Cambridge, Massachusetts (800/562-3282), collects listings of professional-level openings in computer-related fields and posts them on its electronic bulletin board. Subscribers pay \$15 for each 2 hours of connect time, during which they may browse the listings—sorted by job category, location, and salary—and even submit an electronic resume to prospective employers.

The whole process is anonymous until you identify yourself to an employer, so you can shop for new opportunities without jeopardizing your current job. Exact salaries are not included in the job listings, but you choose search criteria before reading the listings that set a salary range in increments of \$5000. So far the listings on the Connexions data base are computer- and engineering-intensive, and the "Other" category is empty. Let's hope this service prospers and expands so that PC users can really capitalize on their computers.  $\blacksquare$ 

PC World View welcomes contributions from readers, and we'll pay up to \$50 for the items we use. Please include your name, address, and phone number with your contributions. Send them to PC World View, PC World, 555 De Haro St., San Francisco, CA 94107.

### From your mind's eye to the screen.



Use CONO#GRAPH™—
the intelligent color display
graphics system for your
IBM PC. CONO#GRAPH
delivers the performance
of a professional graphics
workstation for the price
of a business graphics
system.

The modular CONO#GRAPH system lets you start with the CONO#COLOR™ Adapter for quality color and high resolution, and later add the optional CONO#GEN™ module for increased processing power and speed.

### Choose from 256 colors.

The CONO#COLOR
Adapter provides a spectrum
of 256 colors. Select a
palette of 16 colors for simultaneous on-screen display.
Modify the palette dynamically to provide instanta-

neous color changes and special effects including motion.

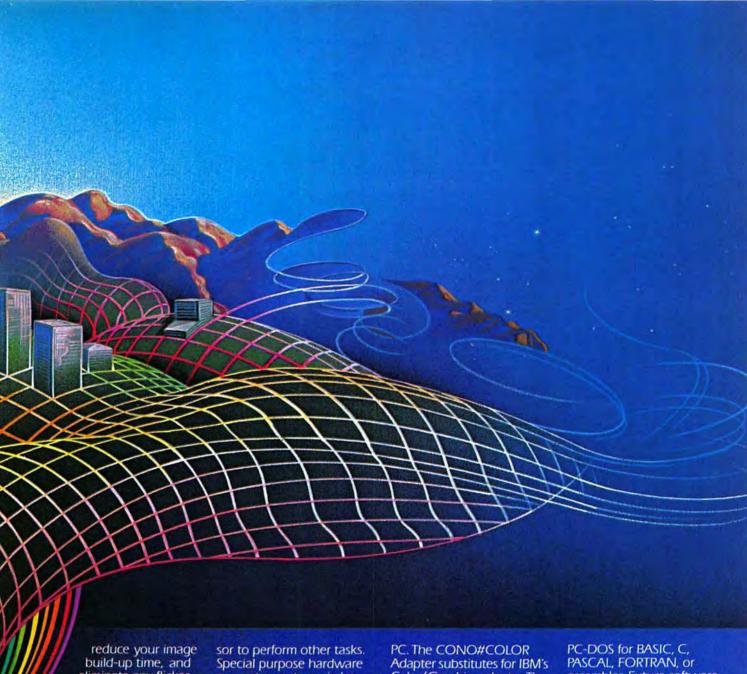
### Resolution to 640 x 400.

The CONO#COLOR
Adapter supports IBMcompatible resolutions of
320 x 200 and 640 x 200,
plus four other modes,
up to 640 x 400, each with
16 of 256 on-screen colors.
And up to four selectable
pages of video memory let
you modify one page while
another is being displayed—
for special effects like
animation.

### The CONO#COLOR Adapter gives you more.

The CONO#COLOR Adapter's 128K bytes of high speed memory and unique design will

IBM and IBM PC are registered trademarks of International Business Machines Corp.



reduce your image build-up time, and eliminate any flicker when scrolling. Four different output channels are provided—including IBM-compatible digital IRGB-as well as RGB analog, true NTSC at all resolutions, and channel-selectable RF. The CONO#COLOR Adapter also features a light pen interface capable of resolving ±1 pixel, and an interface to the CONO#GEN high performance graphics processor.

### Add CONO#GEN for speed and processing power.

CONO#GEN is a powerful graphics processor that greatly reduces image creation and manipulation times. Its dedicated Motorola 6809 microprocessor frees your IBM PC's microproces-

sor to perform other tasks. Special purpose hardware generates vectors, circles, ellipses (at any orientation), arcs and conic curves at up to 800,000 pixels per second. Hardware also provides a 2K x 2K addressable area, rectangle fill, line texturing and high speed erase.

### CONOGRAPHY™ for device independent graphics.

CONOGRAPHY is to curves what vectors are to straight lines. Using CONOGRAPHY, images are produced with less data. The result is faster image transmission, lower data storage requirements, fewer calculations, and device independent graphics.

#### Easy to install.

The CONO#GRAPH system is easy to add to your IBM

PC. The CONO#COLOR
Adapter substitutes for IBM's
Color/Graphics adapter. The
CONO#GEN module
connects to the
CONO#COLOR Adapter
to provide added speed
and processing capability.
Both together fill a single
expansion slot. And they're
modular, so you can add
color and resolution now
and speed later.

### Easy to use.

Efficient software makes graphic images simple to create. The CONO#GRAPH system supports the IBM graphics and character modes so that existing software runs without modification. And the CONO-LIB™ program provides an extensive library of subroutines for scaling, rotation, fill, image creation, labeling, recall, and more — under

PC-DOS for BASIC, C, PASCAL, FORTRAN, or assembler. Future software will include CP/M-86 compatibility and sophisticated yet easy-to-use application programs.

From your mind's eye to the display screen with the speed and vivid color of thought itself. Ask your nearest IBM PC dealer for more information.



2268 Golden Circle, Newport Beach, CA 92660 714/650-2666

Dealer inquiries invited.

Circle 47 on reader service card

CONO#GRAPH, CONO#COLOR, CONO#GEN; CONOGRAPHY and CONO-LIB are trademarks of Conographic Corporation, Newport Beach, CA < 1983 Conographic Corporation

### SOLOMON GENERAL LEDGER

### Has The Key Features You Want. And We Can Prove It!

CPA's designed Solomon General Ledger with features you need most. Such as graphically displayed screens, user definable chart of accounts, reports, journal types and budgets, and extremely clear audit trails.

Solomon General Ledger allows for consolidation of multi divisions or companies (at the same or different locations), user definable auto reversing and recurring transactions and account numbers up to 12 digits long.

And it's not just what Solomon does that's impressive it's how Solomon does it. Because no other general ledger program takes advantage of the capabilities of your IBM Personal Computer™ the way Solomon General Ledger does.

Contact your authorized IBM PC dealer or call us today for your Solomon demo.

### Features and Specifications:

- Features: On screen review of account
- balances On-line HELP
- Password protection
- · Period and/or annual
- budgeting User definable accounting
- cycles up to 13 periods Transactions allowed against prior periods
- Retain transaction detail
- vear-to-date option Easy to use Financial Reporter Generator for
- user defined reports Consolidation of nonconsecutive accounts on financial statements

- · Reports for profit centers, divisions, regions or other defined areas
- · Generates reports for any period in last year

  Maintenance reports on revi-
- sions to chart of accounts
- Ratio Analysis Report · Interfaces with other
- programs Specifications:
- Hardware Requirements: **IBM Personal Computer or**
- PC-XT or compatible . Memory: 256 K RAM
- Printer: 132 Column . Disk Drives: 2 320 K floppies or 1 320 K floppy with hard disk (recommended)

. Operating System: PC-DOS (other versions to come)

### Documentation:

· Complete, clear, easy to use and understand

#### Other:

- . Built around MDBS III\* database management system
- Can be fully integrated with other Solomon III sub systems (Accounts Payable, Accounts Receivable, Payroll, Inventory, Order Entry/Invoicing, Job Costing, Purchasing or Fixed Assets)

Price:
• \$595.00 complete



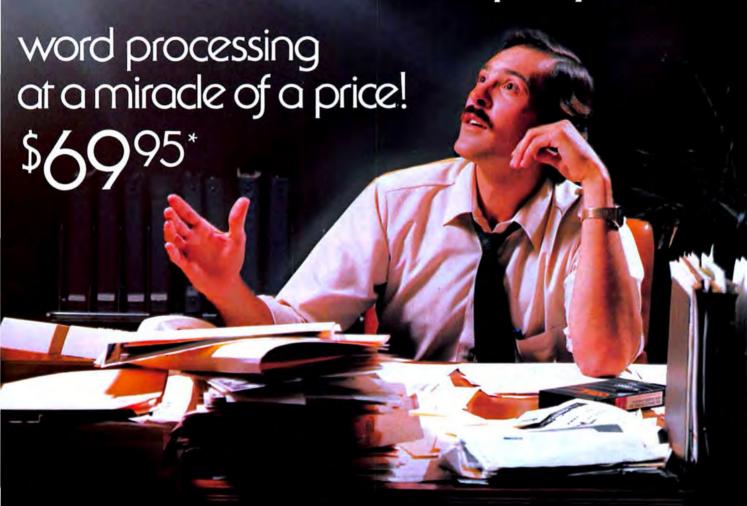
### COMPUTECH GROUP INCORPORATED

Main Line Industrial Park Lee Boulevard Frazer, PA 19355 215-644-3344 • 215-SOLOMON 24160 Haggerty Rd. Farmington Hills, MI 48024

Solomon Series Software is a registered trademark of TLB, Inc. IBM Personal Computer, PC-XT and PC-DOS are registered trademarks of IBM. MDBS III is a registered trademark of Micro Data Base Systems, Inc.

Circle 37 on reader service card

### An answer to a prayer...



### A Document, Letter & Mailing List System

At long last, a word processing and mailing list program that might have been heaven-sent since it can do so much and yet costs so little. You'll find that PAPERWORK© delivers the highest power-to-cost ratio on the market today.

Designed to be easy to use, this Z80/8080 CP/M\* or IBM MSDOS compatible word processing system is delivered complete with letter/document, envelope, label, and phone/address list production capability. Additionally, a complete mailing list system is supported with flexible address selection, sorting, and retrieval routines as well as a completely user defined mini-data base for information storage. Mailing list maintenance has been simplified to allow data bases to be easily "cleaned," sorted, merged, and split into separate data bases. The unique "screen/line" editor offers the best of both worlds with easy-to-understand "screen" commands (not complicated control sequences which make no sense).

So why in the devil pay up to ten times as much for software that does less than our little miracle? Order this reasonably priced, yet powerful word processing program by mail today.

★ This special price good until December 31, 1983.

Harris Micro Computers, Inc. 2560 North 560 East Provo, Utah 84604 Phone (801) 373-1605 A miracle . . .

Please send me the Paperwork® Software System at \$69.95. Add \$20.00 for runtime module, if needed. Add \$3.00 for USA or \$10 for foreign delivery.

- ☐ Z80/8080 CP/M\* system (†requires 64K main memory and Microsoft BRUN runtime module).
- IBM PC (or equivalent) MSDOS\* (†requires 128K main memory and IBM BASRUN runtime module).

Name

Address

City

Payment by Check

Credit Card #

**Expiration Date** 

\*CP/M is a registered trade mark of Digital Research, Inc. MSDOS is a registered trademark of Microsoft, Inc.

†Requires printer and at least 200K of disk storage. CP/M delivered on 8" disk, IBM delivered on 51/4" disk. Dealer/Distributor Inquiries Invited

Circle 497 on reader service card

# EASIBOARIS THE EASIEST PLUS NOW 15 FUNCTIONS Fifteen distinct functions

IBM quality plus Easitech Excellence <sup>™</sup> exclusively at IBM PC dealers worldwide. Easiboard + <sup>™</sup> is only available at authorized IBM PC dealers. You'll find Easiboard + at the same place you find the IBM PC — quality retail stores you can depend on to carry only the best microcomputers and enhancements.

Easy to find the best price, too. Try \$350 for Easitech Excellence and a two year guarantee. No need to search through dozens of magazines for low prices. Our lowest prices are at IBM PC dealers. Not anywhere else. And we back our product with a two year guarantee. If your IBM PC dealer does not carry Easitech products, ask him to call us at (404) 452-7576.

#### **SPECIFICATIONS**

### EASIBOARD + WITH EASIMASTER™ SOFTWARE

- Two Serial Communications Connections for modems, additional printers, or other serial devices.
- Parallel Printer Connection.
- Socketed for memory expansion up to an additional 256K RAM (available with sockets only, 64K, or 256K).
- Easitime™ ultra-accurate computerized real time clock (chronograph) with Nicad battery back-up.
- Easidate<sup>™</sup> calendar in real time with Nicad battery back-up.
- Easicom<sup>™</sup> communications package allowing communication with other PC's and with remote time sharing networks.
- Easisort™, which allows sorting of complicated data in a simple manner.

- Easispool<sup>™</sup>, a printer buffer/spooler which allows printing and computing simultaneously.
- Three Easidisks<sup>™</sup>, high-speed solid state electronic disk emulators, each 50 times faster than normal drives.
- Easiprint", which allows all the information on the monitor, even graphics, to be "dumped" to the printer.
- Easiview™, which creates reverse video on the monitor.
- Easiswap<sup>™</sup>, allowing switching between parallel connection and serial connection without re-cabling.

Easiboard + with 15 functions. \$350 (socketed for 256K). \$420 (64K installed, socketed for 256K). \$620 (256K installed).

Original Easiboard with 14 functions \$325 to \$595.

### IBM'

### IBM PC DEALERS

ALASKA · Computerland, Anchorage, Fairba Microage Computer Store, Anchorage - ALABAMA Computerland, Anniston, Birmingham, Mobile, Anderson Computers, Inc., Florence. Olensky Brothers Computers, Mobile • ARKANSAS • Computerland, Favetteville, Fort Smith, Jonesboro. Rock - ARIZONA - Computerland, Mesa Phoenix, Tucson, Data Place Computer Stores, Inc. Phoenix, Tempe, Photo & Sound Company, Phoenix CALIFORNIA . Computerland, Anahem Bakersfield Belmont Bakersfield Belmont Burlingame Capitola Carisbad, Concord Dublin, El Cerrito, Fairfield Fremont Fresno Glendale, Hayward Laguna Hills Lawnidale Long Beach, Los Altos, Los Angeles Monterey, Newhall Newport Beach, Novato Oakland, Pasadena, Redding, Sacramento, San Bernardino, San Diego, San Francisco, San Gabriel, San Jose, San Leandro, San Rafael, Santa Barbara. Santa Clara: Santa Maria: Santa Rosa: Stockton Thousand Oaks: Torrance: Tustir: Ventura: Visalia Walnut Creek West Covina, West Los Angeles Woodland Hills Computer City, Brea. Orange, Sar Diego, Santa Ana, Gateway Computer Center Cerritos, Huntington Beach, Photo & Sound Company, Costa Mesa El Monte, Fresno Company, Costa Mesa El Monte, Fresno-Sacramento, San Diego, San Francisco, San Jose, Exectec, Los Gatos Napa Computer Ware, Inc., Modesto, Macys Computer Solutions, Palo Alto, San Francisco, San Maleo, Microage Computer Store, Pleasant Hill, Santa Ana. Businessland, Inc., Sai Jose, Rac Computers, Inc., San Jose, Computer Piaza, Santa Barbara. COLORADO Computerland, Arvada, Boulder, Colorado Springs, Denver, Englewood, Fort Collins, Grand, Junction, ewood Compushop Inc. CONNECTICUT - Computerland, Danbury, East Hartford, Fairfield, Hamden, Stamford, W. Hartford Microage Computer Store, Danbury, Greens Computerease, East Harrford Millord Entre' Computer Center, Glastonbury, Orange, Computerworks, Westport . D.C. . Computerland, Washington. The Math Box, Inc., Washington • DELAWARE • Computerland, Newark, Wilmington • FLORIDA · Computerland, Altamonte Springs, Boca Rator: Clearwater Coral Gables: Fort Myers F Lauderdale: Jacksonville: Lakeland: North Marn Beach Orlando Saranota Seminole Tallahasse Tampa: West Palm Beach, Entre' Computer Center Altamonte Springs, ICS, Coral Gables, Computer Factory, Inc., Mami, -GEORGIA . Computerland Athens Atlanta Compushop · Computerland, Athens Atlanta Compushop, Atlanta, Chamblee, Lenox-Davison's, Atlanta BAS. Inc., Waynestors • HAWAII • Computerland, Area Honolulu Kaneohe Photo & Sound, Honolulu IOWA - Computerland, Cedar Falls, Cedar Rapids Davenport, Des Moines, Marion, Omni Computer Des Moines, Team Electronics, Waterloo . IDAHO . Computerland, Boise Golden W. Idaho Falls, Inc. Idaho Falls, Silver Creek Imgation, Picabo ILLINOIS - Computerland, Artington Heights Bloomington Champaign Chicago Downers Grove Elmhurst Evanston Jollet Mundelein Downers Naperville Niles, Northbrook, Oak Lawn, Oak Park Peona Rockford Schaumburg St Charles Compushop, Inc., Buffalo Grove Chicago Midlothian, Morton Grove Dak Park Rolling Meadows, Computermart, Carbondale, Main Street Computer Company, Decatur Computer Corner, Edwardsville, Illinois Valley Imgation, Inc., Havana Microage Computer Store, Orland Park, Computers Etc., Inc., Posen, Computerland Springfield Corp. Springfield - INDIANA - Computerland, Anderso Evansyille, Fort Wayne, Indianapolis, Merrillville Microcomputer, Inc., Elkhart, Michigan City, South Blend, Chester, Inc., Francesville, Microage Computer Store, Indianapolis. The Computer Room, South Bend Hoosier Electronics Computer Center Terre Haute . KANSAS . Computerland Hulchinson Lawrence, Leawood, Topeka, Wichita Amerisource, Prairie Village, Microage Computer Store, Salina • KENTUCKY • Computerland Bowling Green, Lewington, Louisville, CBM, Lexington, CBM, Computer Center, Louisville, -LOUISIANA - Computerland, Baron Rouge, Lalayette, Metanie, New Orleans, Computer Concepts, Lake Charles . MASSACHUSETTS . Computerland, Boston Reading, Wellesley, Entre' Computer Center, Dedham, North Darmouth Neeco, Needham Microsource Financial, Inc., Waterlown The Computer Place, Inc., Worcester. - MARYLAND - Computerland



2215 Perimeter Park, Suite 22, Atlanta, Ga. 30341 (404) 452-7576

Master European Distributor: Ferrari Software Limited, London Telephone: 01-751-5791 Telex: 8953736 Compex G



Baltimore, Pikesville, HLA, Inc., Beltsville, Frederick Computer Products, Inc., Frederick, The Math Box, Inc., Rockville, Wheaton • MAINE • Computerland.

Portland - MICHIGAN - Computerland, Ann Arbor

Kentwood Southfield St Clair Shores Computermart, Ann Arbor Dearborn E Lansing

First, Grand Rapids, Kalamazoo, Saginaw, The Computer Room, Grand Rapids, Katamazoo, The Computer Mart, Inc., Troy • MINNESOTA • Computerland, Biograngton, Hopkins, Minneapolis

Rochester Wate Park Computer Depot (Daytons Comp Ctr.), Burnsville, Edina, Minneapolis,

Minnetonka Computer Depot (Daytons St. Paul), St. Paul, Microage Computer Store, Minneapolis

MONTANA - Computerland, Bittings, Great Falls Triangle Irrig, Co., Great Falls - NORTH CAROLINA -

Triangle ting, Co., Create ass - NOTT in Carbourna-Surveyors Supply Company, Apox. Computer South. Charlotte, Winston-Salem, Computerland, Charlotte, Durham, Greenville, Enter Computer Center, Greensboro, Raleigh - NORTH DAKOTA -

Computerand, Bismarck, Fargo, Grand Forks,
Minot • NEBRASKA • Computerland, Lincoln,
Cmaha, Abacus, Cmaha, Microage Computer Store, Cmaha • NEW HAMPSHIRE • Computerland,
Manchester, Nashua • NEW JERSEY • Entre

Manchester, Nashua • New JERSEY • Entre Computer Center, Allamuchy, Martino, Paramus-Pine Brook, Computertand, Cherry Hill, Estontown, Lawrenceville, Morristown, Northfeld, Paramus, Somerville, Totowa, Union, Computer Mart, East

Somervine, Totowa, Union Computer Mart, East Handwer, Green Brook, Iselin, LawrenceWie, Mdas Data Systems, Marition, Vineland, Vista Computer Center, Matswar, Bamberger's Garden State Plaza, Paramus, Computer Encounter, Princeton • NEW MEXICO • Computer Encounter, Princeton • NEW MEXICO • Computer and, Albuquerque, Santa Fe, Photo & Sound Company, Albuquerque • NEVADA •

Computer and Ltd. Albany Glens Falls Computer Hoom Ltd., Abarry, Gleens Falls: Computerland, Carle Place, Commack, Ithaca, Johnson City, Little Neck, Massena, New York, Rochester, Syracuse, Tonowanda, White Plains, Future Visions, Computer Store, Melville, Datel

Future Visions Computer Store, Melvillo, Datel Stores of New York, New York, Futuredata, Inc., New York, Macy's Heratd Square, New York, Morris Decision Systems, Inc., New York, AS Office Systems, Poughkeppie, The Computer Store, Hochester, Computer Systems, Spoughkeppie, The Computer Store, Hochester, Computer Systems, Spoughsts, Inc., Wappingers Falls, Entre' Computer Center, White Plans O-MID - The Basic Computer Shop, Aktor. Canton. Cleveland. Computerland. Canton. Cleveland. Columbus, Mayfield treights. Marnisburg, North Olmsland, Watren, Youngstown.

Marmistury North Omsted Warren Noungstown, Marcage Computer Store, Charles, Toungstown, Microage Computer Store, Country, The Micro Cleritor, Columbia, Husback Computer Systems, OKLAHOMA - Computer Solutions, Inc., Mickeet Gly, Chalanna Chy, Charloma Chy, Tolas - ORECON - Computeriand, Pentined Salem, Tiglard, New Day Computeriand, Portnard - Seminative Computer Store, Charloma Christopa, Camputer Charloma, Christopa, Lancaster, Mechanicushury, Paak, Philadepha, Lancaster, Mechanicushury, Paak, Philadepha, Patsburgh, Reading, Whichail, Enter Computer Center, Mt. Lisbaron, VR. Data Computer Center, Mt. Lisbaron, VR. Data Computer Center, Mt. Lisbaron, VR. Data Computer Center, The Computer Center, Providence, Enter Computer Center, Providence, Providence, Tenhe Computer Center, Providence, Tenhe Computer Center, Providence, Tenhe Computer Center, Providence

TENNESSEE · Computerland, Chattanooga. Kingsport, Knoxville, Memphis, Nashville, Peter Kingsport, Knowiee, Merriphis, reastives, reserved, prev & Associates, Chaltanooga, The Computer Shoppe, Goodletsville, Nashville, Anderson Computers, Inc., Murfreesboro Tuttanoro, Microage Computer Store, Nashville - TEXAS -Computerland, Abilenie, Arnanillo, Austin, Brownsville, College Station, Daltas, El Paso, Fort Worth, Houston, Laredo, Longview, Lubblock, Lufkin, McAllen, Pasaderva, Richardson, San

Lukin, McAien, Palasteria, Horrardson, Sain-Antonio, Shemman Tyler Waco Computer Cornet, Amarillo Computanop, Inc., Artington Belsare, Dalas, For Worth, Houston, Linung, N. Hichighard Hills, Plano, Richardson, Webster, Computer Control, Belsarence, Compose Computer Control, Belsarence, Computer Control, Inc., Houston, Photo & Sound Company, Houston, Agriplex Computer, Lubbook, Computer Patch, Midland, Odessa - UTAH - Personal Business Computers, Cedar City, Sail Lake City, Computer Store, Orene - VinRinika City, CTT Computer Store, Orene - VinRinika Computer Computer Computer Center (Thiology Corp.), Charlotesville, Hampton, McLean, Rostslyr, United Computer Center, Chasapeake The Math Box, Inc., Farlass, Springfield, Small Business Computer Center, Vingnia Beach - VERMONT - Computerland, Burkington - WASHINGTON - Computer Center, Vingnia Beach - VERMONT - Computer Genter, Chester, Ches

Bellevue, Bellingham, Federal Way, Kernewick, Lynnwood, Renton, Seattle, Sookane, Tacoma,

Vancouver, Frederick & Nelsons Computer Depot,

Sound Company, Seattle • WISCONSIN • Computer-land, Eau Claire, Green Bay, Janesville, La Crosse

Madison, Mequon, Milwaukee, Oshkosh, Stevens, Point, Wausau, Microage Computer Store, Milwaukee

Antonio, Sherman, Tyler Waco, Computer Corner,

Copyright@1983 Easitech Corporation

IBM is a registered trademark of International Business Machines Corporation.



### YOU, YOUR IBM®PC, AND COMPUSERVE, MAKING EXECUTIVE DECISION

TOGETHER.

### **Introducing CompuServe's Executive Information Service**

### To Help the Over-Achiever Handle the Overload.

If you're tired of having your answers questioned or waiting to have your questions answered, here's on-line support for you and your IBM™ PC, from the same communications professionals who provide business information services to over one fourth of the FORTUNE 500 companies.

CompuServe has more of the services and specific information that you need. For state of the art communications, you get InfoPlex™, the easy to use electronic mail service, and E-COM™ to link your PC to the U.S. Postal Service for quick, inexpensive

hard copy delivery. For in-depth financial data,

up-to-the-minute quotes plus current and historical information on over 50,000 companies and issues. Site-Potential™ is a demographic database that gives detailed census information and sales potential projections for any area of the country you choose.

The Executive News Service brings you the impressive resources of the Associated Press wire services along with a unique clipping capability that automatically selects articles on topics of your choice and stores them for your own "file."

There are professional forums, bulletin boards, the Official Airline Guide Electronic Edition, an on-line travel agency, and listings of airport delays.

And the new CompuServe software especially for the IBM PC makes this the simplest, most time efficient on-line service ever for the busy executive.

So, decide now to inquire about CompuServe's Executive Information Service. It makes every other decision a lot easier.

To get your CompuServe Executive Information Service Inquiry Kit, contact or call:



CompuServe

Executive Information Service P.O. Box 20212 5000 Arlington Centre Blvd. Columbus, Ohio 43220

800-848-8199 In Ohio, call 614-457-0802

### With all due respect to IBM and Apple,

things could be a lot easier.

### Presenting the Eagle





Eagle Model PC-2

IBM is a registered trademark of International Business Machines Corporation.

\*Price is for the Eagle Model PC-E, and included CPU, keyboard, 64K memory, one parallel and two serial ports, and single floppy disk drive. Monochrome monitor, monitor adaptor board, and software are not included.

\*\*IBM price for basic system, serial port and parallel port options. MSRP published price information, June, 1983.

## Personal Computer.

agle makes personal computers much easier to use than the comparable

Apple or IBM PCs. And that can make your business life much easier. You can be up and running in a fraction of the time. For the simple reason that you just plug it in and flip the switch. With

WORD PROCESSING

the others, you might still be plowing through complex

instruction manuals.

FINANCIAL PLANNING hen, in simple English, Lagle spells out your choices, and guides you with elegant simplicity through the program you select. Then guides you through word processing or financial planning. Of course, any number of other IBM-compatible software packages are available for the Eagle PC.



You don't have to worry about I special commands like DELETE, ADD, FILE or SAVE. We've added unique function keys (22 more than

IBM) to take care of these routine chores. There's even one to bring HELP, if you need it.

IBM may set the standards, but Eagle sets the trends.

The Eagle PC goes far beyond IBM compatibility. Our main board memory goes up to 512K bytes. That's twice the IBM capability. Yet our PC is



smaller, lighter, and quieter than theirs.

Tt's also far less expensive. Our ▶ prices start at just \$1,995. An IBM with fewer features would cost you \$564 more." And, with Eagle, you're buying nationwide service.

just like IBM.



Co if you want the personal computer that's easiest to use. give your respects to IBM and Apple. But give your order to Eagle.

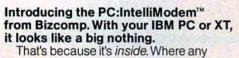
For a demonstration, stop by your local computer store. We think you'll agree that everything should be this easy.



Eagle makes it easier.



### HERE'S WHAT OUR NEW, 1200-BAUD, DO IT ALL, ONE STOP SHOPPING, DON'T BREAK THE BANK MODEM FOR YOUR IBM PC LOOKS LIKE:



modem connecting your Personal Computer to the telephone network should be. And where you won't have to worry about all those little boxes, couplers, cables and power cords getting in your way. Or being knocked off your desk.

But just because the PC:IntelliModem is out of sight, doesn't mean it'll ever be out of mind. You'll continue to be impressed with its do-it-all capabilities for years to come. Advanced data comm capabilities such as automatic dialing and auto repeat dialing, for selectively calling people or other computers from your own computerized telephone directory. Or automatic answering, so your PC can receive messages even when you're not in the office.

More than just a modem.

Even more impressive is the PC: IntelliModem's ability to integrate both voice and data communication. By plugging a regular handset into the back of your PC, you can

Circle 24 on reader service card

PC:IntelliModem is a trademark of Business Computer Corpo-ration. IBM is a trademark of International Business Machines Corporation.

So, where is it? much faster and more convenient. Modem includes a "friendly" software package with screen menus

now switch between talking or listening and sending or receiving data-without having to hang up, re-dial or plug and unplug a lot of cables. So making connections is now

The PC:IntelliModem comes complete with everything you need to start communicating immediately. Besides its sophisticated Bell 212A-compatible hardware, the PC:Intelli-

> to guide you during use, plus complete written instructions for reference. And all this one-stop-shopping convenience is included in our modest price: \$499.

Which shouldn't break anybody's bank. So if you're ready to turn

your PC into a fast-talking data communications tool, ask your local IBM dealer about the Bizcomp PC:Intelli-Modem. It's a whole lot more than a modem. Even if it looks like a great big nothing.

BIZCOMP<sup>®</sup>

532 Weddell Drive Sunnyvale, CA 94086 408/745-1616

### The Modem Market

### Larry Jordan

Because computer communications is becoming more important to a larger group of PC owners, the market is exploding with modems—those little black boxes that allow a computer to send and receive data over normal voice telephone lines. To help you make a more informed purchase decision, this article examines some of the most popular modems currently being used with the IBM PC.

Modems convert the digital signal containing data from a computer to an analog signal that can be transmitted over the voice-grade telephone lines, and convert the analog signal they receive from the phone line to the digital signal that the computer can understand. Modems don't really differ in performance—speed or strength—rather, their quality and usefulness can be judged by the range of features offered and the way those features are implemented. Those features are described and explained in "What Makes Modems Run?" in this issue.

Due to the proven popularity of the Hayes Smartmodem 300 and the emerging popularity of the new 1200 bps version, the Smartmodem 1200 is used in this article as the benchmark for evaluating the other modems commonly used on the IBM PC and IBM PC compatibles. Even the expansion-board-mounted Smartmodem 1200B is measured against its stand-alone Smartmodem 1200 brother.

### The Old Workhorse

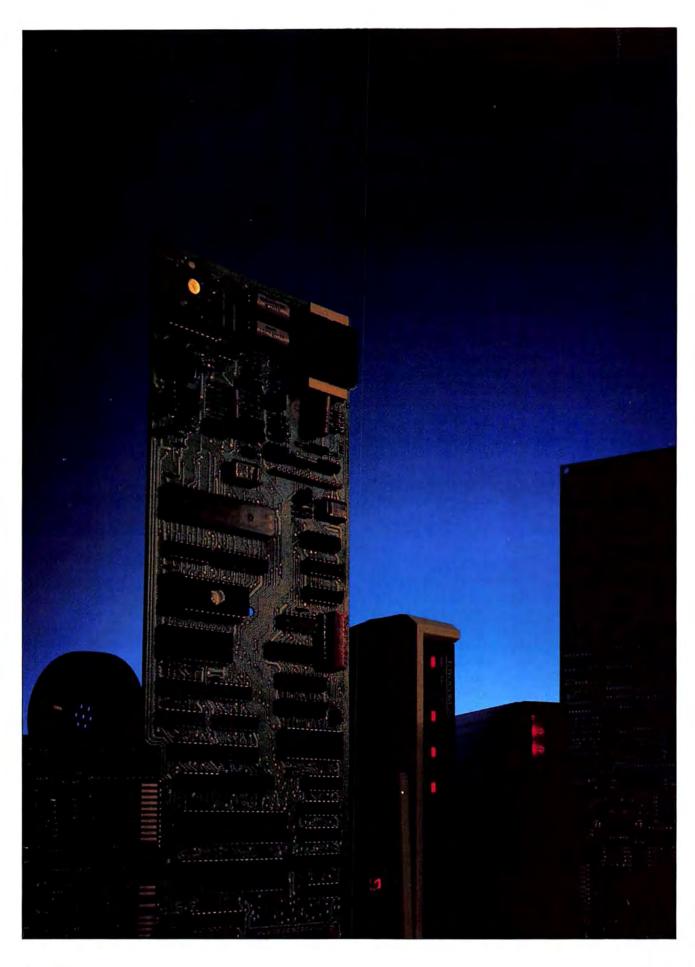
Although I had previously used a variety of directconnect and acoustically coupled modems for communications with mainframe computers in business applications, the modem I chose to buy several months after I took delivery of my IBM PC was a Hayes Smartmodem 300. At the time only a couple of 300 bps intelligent modems were available, and the Hayes came highly recommended. It also looked good. It had several LED lights on the front and came in a professional-looking aluminum box. The real reason I bought the modem, however, was the intelligent features it provided.

The Smartmodem 300 has performed exactly as advertised, and I would still be using it today if not for the release of a new Hayes product. My Smartmodem 300 has recently taken a back seat to a Smartmodem 1200, mainly because all my bulletin board SYSOP (system operator) friends had switched to 1200 bps operation, and I was not about to be outdone. I now have a good, used 300 bps Smartmodem for sale, but the market for it is drying up quickly as everyone catches the 1200 bps fever. "Smartmodem 450" in this issue discusses 450 bps operation on the 300 bps modem. It may help build a secondary market for used 300 bps Smartmodems.

My Smartmodem 300 has recently taken a back seat to a Smartmodem 1200.

#### The New Workhorse

I operate a Remote Bulletin Board System (RBBS-PC) when I am not using the PC for other applications, and the Smartmodem 1200 allows 1200 bps callers to download software at four times the speed allowed by my retired 300 bps Smartmodem. It also allows users to call in at 300 bps and then switch to 450 bps for a 50 percent increase in download speed. Other than the 1200 bps speed option and the strange noise it produces when



### Review

making a 1200 bps connection, the Smartmodem 1200 is the same, fine modem as the Smartmodem 300. As you can see from Tables 1 and 2, however, some new modems are going to give Hayes a run for the money, particularly in the expansion board modem market.

Smartmodem 1200, Hayes Microcomputer Products, Inc., 5923 Peachtree Industrial Blvd., Norcross, GA 30092, 404/449-8791. List price: \$699.

The modem evaluations that follow are in alphabetical order. All board-mounted modems for the IBM PC that were commercially available when these evaluations were done (in June and early July 1983) are presented here. Modems that have been announced since that time will be reviewed in future issues of *PC World*.

### Bytcom (Toyocom) 212AD

The name Toyocom made me think of Toyota as I pulled the modem out of its box, but I was relieved to find no gear shift devices on the modem. Instead I found a wide, low-profile plastic box with several switches and LED indicator lights on the front. (The 212AD is now manufactured and marketed under the Bytcom label and is referred to in this article as the Bytcom 212AD.)

After installing an RS-232C cable between the stand-alone modem and the computer's serial adapter and plugging in the modem's 2-pound external power supply, I was pleased to find the response of what appeared to be a pretty good modem.

The Bytcom monitor program is in the dormant mode when the modem is first turned on. Sending two carriage returns to the modem wakes it up and displays the baud rate and parity of the connection with the PC. This is a nice feature for communications software that reverts back to a set of default communications parameters after each call. The screen displays the parameters in effect before a call is made, a feature that can eliminate parameter switching after a call is completed.

The only drawback to this feature is the default "no activity" time. The modem goes to sleep after 2 minutes in the interactive mode, with no keyboard activity, and this 2-minute default value cannot be changed. Sending the modem two carriage returns every time you want to use it can be annoying.

Despite the inconvenience involved in waking the modem from the dormant state, I found that it had a number of user-friendly features. When you send the modem an H (for Help), it responds with a concise explanation of each of its commands. When you press L it also lists the contents of its nonvolatile dialing directory. You can easily modify the contents of the dialing direc-

tory. Numbers are automatically dialed when you press a single-digit number or an N followed by the name of the host system to be dialed. A telephone number can also be redialed once or several times using the modem redial command. A telephone number in the directory can be linked to any one of the other ten numbers stored in the modem. If no connection is achieved after a number is dialed, the modem dials the next linked number. Linking a number to itself causes the modem to redial a busy number an indefinite number of times, a feature that I found indispensable for getting into several bulletin board systems in the Washington, D.C. area.

I had several problems with the Bytcom 212AD. First, the modem commands are not consistent. Some commands work when only uppercase letters are used and others when only lowercase letters are used. This inconsistency is confusing. Second, the modem has no power on/off switch. The only way to reset the modem or turn it off is to unplug the power transformer. Third, the modem uses a 2-character disconnect code. It is all too easy for that code to be embedded in a document or a program being sent to a host system. The code should be at least 3 characters long to reduce the probability of an unwanted disconnect from the host to an acceptable level. Fourth, the modem installation/operation manual is poorly written. It contains many typing errors and does not adequately describe the operation of the modem.

Finally, I could not get the modem to work with host and bulletin board systems that use Hayes Smartmodems to answer the telephone automatically. It

Sending a modem two carriage returns every time you want to use it can be annoying.

would work fine when I called remote Rixon modems, but the Bytcom would tell me 'No Answer' or 'Dead Line' when I called a Smartmodem system. Dialing the number manually confirmed that the Smartmodem actually answered the call. The manufacturer reports that a firmware modification in the current production units has corrected the Smartmodem incompatibility.

I recommend the Bytcom modem for people who intend to use it with a dumb terminal. It has several powerful features, but the smart terminal communications programs available for the IBM PC equal or surpass most of the Bytcom's capabilities. Many of the advanced features of smart terminal programs cannot be used with the Bytcom, however, because they require Hayes Smartmodem compatibility.

Modem Feature	Bytcom 212AD	Hayes Smartmodem 1200	Hayes Smartmodem 1200B	Microcom PCS	Rixon PC212A	U.S. Robotics Passport	Ven-Tel PC Modem Plus
Modem type: Stand-alone		•	_	•	-	•	-
Expansion board	_	-	•	_	•	_	•
Transmission Protocols: Bell 103		•	•			•	
Bell 113	•	•	•	_	•	•	•
Bell 212A	•	•	•	•	•	•	•
Racal-Vadic	_	_	_	_		-	-
BPS rate capability:		•	•			•	•
1200	•	•	•	•	•	•	•
Duplex modes: Half		•	•			•	
Full	•	•	•	•	•	•	•
Line monitor speaker: Uses PC speaker	_	_		_	_	_	•
Provides its own			•	•	-	•	-
None		-	-	-	•	5-0	_
Telephone compatibility: Four pin modular			•	•	•	•	•
Six pin modular	•	-	-	_	-	-	-
Power supply source: External regulator			_	•	_	•	_
Uses PC bus power	-	_	•	_	•	-	
Switch position control: Manual switch only		_	_	_	_	•	_
Software switch only	-		-		•	-	-
Both		•	•	•	-		•
Built-in test modes: Self-test			_		-		12
Analog loop-back	•	-	-	-	•	-	-
Remote digital		=	-	•	•	J = 1	-
Communications modes: Asynchronous		•	•	•	•	•	•
Synchronous	•	-	-	_	-	-	_
Modem operating states: Off-line command	•	•	•	•	•	•	•
On-line communication	•	•	•	•	•	•	•
Quit (dormant)	•	_		•			-

Table 1: Modem hardware features

### **●** Review

Modem Feature	Bytcom 212AD	Hayes Smartmodem 1200	Hayes Smartmodem 1200B	Microcom PCS	Rixon PC212A	U.S. Robotics Passport	Ven-Tel PC Modem Plus
Command help file: Available on-line	_	_	_	_	-	_	_
Available off-line	•	_		-	•	-	
Command compatibility: Vendor-unique mode		_		•	-	_	
Hayes-compatible mode	-	•	•	-	_	•	•
Both	_	_	-	_	•	-	_
Parameter change recognition: From dormant state	•		_		_	_	1
From command state	-	•	•	•	-	•	•
Both	_	-	-		•	1—1	-
Dial types available: Pulse (rotary)	•	•	•	•	•	•	•
Touch tone		•	•	•	•	•	•
Detect and switch	-		_	-	•	-	_
Call/answer modes: Manual originate		•	•	•	•	•	•
Manual answer	•	•	•	•	•	•	•
Auto-answer	•	•	•	•	•	•	•
Dialing modes: Keyboard input			•		•		
Software disk directory	•	•	•	•	•	-	•
Modem stored directory	•	-	-	-	•	-	_
Automatic dial design: Dial from menu			_	•	•	_	
Dial by host name	•	-	_	- <del>-</del>	-	-	_
Redial busy number	•		_	-	•	-	-
Redial x times	•	_	-	3 <del>-</del>	•		_
Repeat dial last number	•	•	•	•	•	•	= = 0
Link alternative number	•	-		-	•	-	_
Tone recognition: First dial tone	•	-	_	_		_	_
Secondary dial tone	•	4	_	-	•	1 <del>-</del>	_
Busy signal	•	-	-	=	•	-	
Dead line	1			_			_

Table 2: Modem software features

Bytcom 212AD, Bytcom, Inc., 2169 Francisco Blvd., Ste. H, San Rafael, CA 94901, 800/227-3254, 415/485-0700 in California. List price: \$595.

### Hayes Smartmodem 1200B

The Hayes Smartmodem 1200B is essentially a Smartmodem 1200 mounted on an expansion board. It is manufactured with the same high standards as the standalone Smartmodems. Hayes also does an excellent job of packaging the modem; the one I evaluated was delivered in a 3- by 2- by 1-foot box filled with foam pellets, surrounding the standard, Hayes shrink-wrapped modem box, which was delivered just as it was shipped from the factory.

Hayes includes its *Smartcom II* smart terminal communications package with the Smartmodem 1200B. "The Communicators," *PC World*'s review of communications packages (Vol. 1, No. 5) rated *Smartcom II* as one of the best available for the IBM PC. Since that review, Hayes has corrected the "colored snow" problem that plagued color monitor applications of the original version of *Smartcom II*.

The 1200B comes with an outstanding installation and operations manual. Following the manual's instructions and photographs, I was able to unpack, inventory, and install the modem in 20 minutes. The installation would have gone faster, but I had to remove my Quadram multifunction board and disable its communications port. The Hayes modem comes configured as COM1: and can be reconfigured to COM2: if that is more convenient.

The only adjustment I had to make after closing my PC and powering up was turning the modem speaker volume down. The modem came from the factory with the board-mounted speaker set at full volume. My first call with the modem brought several curious visitors to the computer room. After reducing the volume with the externally mounted adjustment knob, I was ready to start communicating.

The modem worked in both originate and answer modes with the *PC-Talk III*, *Crosstalk*, *Telios*, and *Smartcom II* communications packages and in auto-answer mode with my *RBBS-PC* bulletin board software without a single modem-mounted switch position change. This is a major accomplishment in light of the numerous switch position changes that you have to make with a stand-alone Smartmodem to go from any communications package to *Crosstalk* or the *RBBS-PC* package.

All Smartmodem dialing functions and control commands worked the same with the 1200B and the stand-alone Smartmodem, including the EPROM version request ATI command. This command causes the

Smartmodem to tell you the EPROM version number. The version I tested was 123, which was fortunate since earlier EPROM versions 121 and 122 contain bugs and will not properly answer the telephone in the auto-answer mode.

One of three problems I had with the 1200B was the lack of an audio or visual indication of carrier loss. With the stand-alone Smartmodems, you can glance at the front panel, LED carrier-detect indicator if you suspect a loss of carrier during a communication session, but the 1200B has no LED lights. An indicator of carrier loss would save a lot of futile pounding on the <Enter> key to get a disconnected remote system to respond. Fortunately, some communications packages, including *Telios*, have a carrier-loss message that flashes to warn you of such events; most, however, do not.

I was able to unpack, inventory, and install the Hayes Smart-modem 1200B in 20 minutes.

The second problem I had with the Smartmodem 1200B was an occasional modem "lock up." Either the modem would stop responding or the speaker would not work properly. This sometimes happened immediately after I turned on the PC, but on one occasion it happened after two days of continuous operation. The bulletin board I was operating suddenly quit working, and the problem was diagnosed as a locked up modem. The only way to recover from these problems was to turn the PC off and then turn it back on; the modem itself does not have an external on/off or reset switch.

The only other problem I had with the Smartmodem 1200B was in changing communications parameters while on-line with a host system. Several bulletin board and host systems that I regularly call require that you change parity and data bits when you use their protocol file transfer features. Every time I tried to change parameters, however, the 1200B would drop the telephone connection. Using the Hayes stand-alone modem, you can place internal switch 1 in the down position and thereby cause the modem to ignore the Data Terminal Ready (DTR) status of the PC. This procedure allows you to drop the DTR signal momentarily to the modem (which happens during communications parameter changes) without causing the modem to disconnect from a host system. The 1200B has no equivalent switch and always monitors the DTR signal. To use the special error-checking protocols of the host systems, I had to go back to my stand-alone Smartmodem.

### **●** Review

Smartmodem 1200B, Hayes Microcomputer Products, Inc., 5923 Peachtree Industrial Blvd., Norcross, GA 30092, 404/449-8791. List price: \$599.

#### Microcom PCS

The Microcom Professional Communications System (PCS) is more than a modem; it is a Z-80 central processor driven microcomputer electronic mail system. The stand-alone unit is about four times bigger than a Hayes Smartmodem and contains 32K of RAM. It has a robust array of modem features, including a ten-number telephone dialing directory with battery backup. As Tables 1 and 2 show, the PCS has most of the modem features provided by a Smartmodem 1200, plus some not provided by the Smartmodem.

The PCS dialing directory is similar to the Rixon PC212A and the Bytcom 212AD directories. Telephone numbers can be stored and dialed with a simple dialing command. Unfortunately, the PCS does not allow link-

Microcom PCS has a robust array of modem features, including a ten-number telephone dialing directory with battery backup.

ing of directory entries or repeat dialing when a dialed number is busy. The modem does allow dialing time delays (special characters that cause 3-second dialing sequence pauses), but will only perform blind-pulse or touch-tone dialing; it does not wait for a dial tone before starting a dialing sequence and does not automatically switch dialing types to match the telephone system.

The PCS automatically senses and matches speed (bps) with the terminal or computer, but binary file transfer is cumbersome. The modem's factory default attention code is Control-A. Unfortunately, that character is often contained in binary files, and the modem returns prematurely to the off-line command mode whenever it encounters a Control-A during a binary file transfer. This is particularly true with the Xmodem file transfer protocol because Xmodem uses the Control-A (an ASCII start-of-header character) to signal the start of a file transfer. Thus, the transfer aborts before the first block is transferred. The modem does allow redefinition of the attention character or a change of modes that can alleviate the binary file transfer problems, but the manual provides minimal information to help the user make the changes.

The PCS has a unique modem feature called the Reliable Link Protocol. This is an error-checking file transfer protocol that uses the cyclic redundancy check (CRC-16) technique for transmission error detection. This type of error detection is more accurate than the checksum method used in the Xmodem protocol. The PCS Reliable protocol retransmits blocks of data when errors are detected, a procedure that results in better than 99.9 percent error-free file transfers. Due to the unique handshaking characters employed by the PCS, the protocol can be used between only two PCS modems or between a PCS modem and another communications station that supports the Reliable Link Protocol.

Until recently, the protocol has been proprietary and available with only PCS modems, but the protocol may soon appear in several communications packages. Microcom recently decided to make its protocol available to the public with the hope that it will become a national standard for binary and data file transfers. A spokesperson for Microcom also stated that a BASIC language implementation of the protocol may be released as an example for software developers.

In addition to its modem features, PCS can act as a printer interface device. On the rear of the modem are two serial ports: one for connection to a computer or terminal and a second for connection to a serial printer. PCS also allows you to select a printer buffer size in the range of 1 to 31K. This is an excellent feature for simultaneous communications and printing of received data. The simultaneous printing can be toggled on and off using PCS commands.

Although PCS has the equivalent computing power of a Radio Shack TRS-80 Model 100, for most IBM PC applications this is far more than necessary. A simple software-driven modem such as the Rixon or the Smartmodem 1200 is easier to use and is well suited for most communications applications. The PCS is better suited for dumb terminal communications or stand-alone electronic mail applications. The electronic mail capabilities of the PCS will be reviewed in a future article on host and bulletin board systems.

Professional Communications System, Microcom, Inc., 1400A Providence Hwy., Norwood, MA 02062, 617/762-9310. List price: \$995.

#### Rixon PC212A

The Rixon modem came well packaged, but a novice would find it a little more difficult to install than the Hayes 1200B. The user manual has installation instructions, but the diagrams are not as clear as the Hayes photographs. The manual actually looked "rushed-to-market," complete with a cover sheet explaining last-minute changes in modem EPROM commands. Unfortu-

### Modem Indicator Lights

Most stand-alone modems have indicator lights on the front panel to show action and status. These lights are labeled with cryptic symbols that do not mean much to the communications novice. The symbols are also not the same on all modems, which leads to further confusion when a person uses more than one modem. The following definitions and the explanation of symbols in the table below will clarify some of the modem label confusion.

Auto-Answer indicates the auto-answer status of the modem. When this indicator is on, the modem will automatically answer an incoming call.

Carrier Detect indicates whether the modem has detected a carrier signal from a remote modem. This indicator has to be on for data transmission to take place.

Data Terminal Ready indicates whether the terminal (the IBM PC) is ready to receive and send data. This indicator must be on for the modem to maintain the connection with a remote modem.

	Smartmodem 1200	Bytcom 212AD	PCS 1200
Auto-Answer	AA		
Carrier Detect	CD		CD
Data Terminal Ready	TR		DTR
High Speed	HS		HS
Modem Check		MC	
Modem Ready	MR	MR	
Off Hook	OH	MB	ОН
Receive Data	RD	RD	
Send Data	SD	SD	
Test Mode		TM	

High Speed indicates the modem operating speed. When the indicator is on, the modem is operating at 1200 bps. When the indicator is off, the modem is operating at 300 bps or at another programmed speed less than 1200 bps.

Modem Check has an assigned special meaning for modem testing. The modem manual specifies the exact meaning of this indicator.

Modem Ready indicates the modem operation status. When this indicator is on, the modem is ready to receive and send data.

Off Hook indicates the status of the data line connected to the modem. When the modem is using the telephone line, the indicator is on. This indicator is also on when a modem is making the telephone line appear to be busy.

Receive Data indicates the receipt of data from a remote modem. When this indicator is on, data is coming in from the remote modem.

Send Data indicates the transmission of data to a remote modem. When this indicator is on, the modem is sending data to the remote modem.

*Test Mode* indicates that the modem is in a test mode.

The indicator lights on a stand-alone modem are good diagnostic tools. By watching the data send and receive, the auto-answer, and the speed (bps) indicator lights, a software developer can avoid many hours of debugging time. The indicator lights also tell the system operator (SYSOP) of a bulletin board whether the auto-answer software is functioning properly and whether someone is on the system—which often happens just as the SYSOP sits down at the terminal to do some useful work. The carrier-detect and off-hook lights also tell the SYSOP when the caller has disconnected.

nately, I failed to realize the importance of the cover sheet until I had spent almost an hour trying to get the modem to switch from the Rixon mode to the Hayescompatible mode. All the Rixon commands worked fine, but the modem refused to respond with an 'OK' when instructed to act like a Hayes Smartmodem. After I had fully explored the impressive array of Rixon commands, I finally discovered the small print that noted the revised Hayes actuation command.

The Rixon command mode provides a full set of modem dialing and control commands, including a complete modem response message set that displays the

results of telephone calls. The modem has a dialing directory that can be programmed to contain up to ten telephone numbers and host computer names or descriptions. You can dial a host system by entering a single digit from the PC keyboard. Software auto-dialing directories can also be used to augment the modem's internal dialing directory.

By using the Rixon batch-mode dialing format, I was able to use my full *PC-Talk III* dialing directory, but dialing required one additional keystroke for the batch

### **●** Review

mode dialing suffix command beyond that normally required. I had to program the batch-mode suffix symbol into an upload key sequence and send it to the modem after the number. The *Telios* and *Crosstalk* communications packages come with a separately defined dialing suffix that makes the modem easy to use in the Rixon command mode.

The Rixon command mode also provides powerful dialing commands. Each stored telephone number can contain a sequence that dials numbers and then waits for secondary dial tones. The modem automatically detects touch tone or pulse tone and switches to match the detected tone during the dialing sequence. Directory numbers can also be linked to other directory numbers so that secondary numbers are dialed if no connection is made with the first call. And finally, numbers can be automatically redialed up to ten times. If a connection is made during a redialing sequence, the modem sends the computer a bell tone (Control-G).

After successfully getting into the Hayes mode, I found that the Rixon PC212A gave me all the Hayes-compatible commands I needed to run most of my communications and bulletin board software, but I did find some incompatibility with the Hayes command string format. The Hayes commands work fine on the Rixon modem, but you cannot leave delimiting blank spaces in command strings as you can with a Hayes Smartmodem. Besides making a long command string more difficult to read, the blank space prohibition can be confusing to first-time PC212A users.

The Rixon manual made no reference to outlawing blank spaces, and when I called to inquire about the problem, Rixon seemed genuinely surprised that I would want spaces in a command string. Rixon's Washington, D.C., representative said that the company would revise the modem's EPROMs to allow spaces in command strings. Perhaps the EPROM modification will correct the modem's incompatibility with the Hayes Smartcom II communications package as well. The package informs you that the Smartmodem is not responding soon after the program is loaded into memory, and beyond that point it will not interact with the Rixon modem.

Another problem I had with the Rixon PC212A was the absence of sounds when telephone numbers are dialed in the Hayes mode. The Rixon mode uses screen messages to let you know the results of telephone calls but does not provide those same messages in the Hayes mode. The modem has no speaker of its own and does not use the IBM PC speaker to duplicate the function of the Hayes speaker. After initiating a dialing command sequence, you have no indication of the performance of the commands. At one point during the Hayes mode testing, I had to dial my own home voice telephone number to be sure the modem was actually dialing; that was how I discovered the blank-space command-string limitation.

The Hayes mode should either be equipped with a Rixon message function equivalent or the modem wired for sound. I prefer a speaker, but some people find the sounds annoying and prefer messages.

The only other problem I had with the PC212A occurred when I tried to change communications parameters while on-line with a host system. The PC212A, like the Smartmodem 1200B, always monitors the PC's DTR signal and drops the telephone connection when the DTR signal is interrupted. Changing communications parameters momentarily interrupts the DTR and thus causes the connection to be lost. The manual describes a complex modem-command override to correct the problem, but I could not get the command to work.

PC212A, Rixon, Inc., 2120 Industrial Pkwy., Silver Spring, MD 20904, 301/6220-2121. List price: \$499, with optional serial port \$539.

### **U.S. Robotics Passport**

The Passport is a compact, stand-alone Hayes Smartmodem 1200 compatible modem made by U.S. Robotics, Inc. This modem is housed in a plastic case about three-fourths the size of a Hayes Smartmodem and comes complete with a Velcro strip for mounting it on the side of the PC System Unit. I chose to place the modem on top of the System Unit, but the side mount can save space in a crowded computer area.

At first glance the Passport appears to be an excellent modem, but its installation and operation in some cases belied that initial impression. The modem has an RS-232C cable permanently attached that eliminates the hassles of modem cable installation as long as you order the right version. The Passport I received for review had a male connector at the end of the modem cable, but the IBM PC serial ports require female connectors. When I called U.S. Robotics about the problem, I was told that the modem can be ordered with either a male or a female connector; they chose to send me one with a male connector because most computers require a male connector. So much for most computers—it cost me \$30 to purchase an adapter that would allow my IBM PC to communicate with the Passport.

One Passport feature I liked was the location of its signal override switches. The override switches of most modems, including the Hayes Smartmodem, are located inside a cover plate, and the plate is often difficult to remove. The Passport switches are located in a recessed cavity on the back of the modem; the cavity has no cover plate and does not need one. All four override switches can be easily adjusted using a small screwdriver.

After making all the proper switch adjustments and cable attachments, I found several problems with the Passport's operating characteristics. The modem uses

Hayes-compatible commands and worked fine while dialing telephone numbers at both 300 and 1200 bps, but problems occurred after I made connections with remote host systems. Every time a call came in on the line I was using for communications, the modem dropped my host connection and answered the telephone. The modem has no auto-answer override switch; the only way to disable the auto-answer is with a modem string command. Apparently the override command does not work. Regardless of the command strings sent to the modem, it dropped my host connection with every incoming call. Commanding the modem to answer only after receiving several rings would keep the connection from dropping, but each time the modem saw a ring signal on the line, it sent garbled characters to my screen. The manufacturer reports that an improved version of the product, including a correction of this auto-answer problem, is being developed.

Another problem I had with the Passport was insufficient Smartmodem command compatibility to support auto-answer software operation. It would not work with three host and bulletin board systems advertised as Hayes Smartmodem compatible because the modem does not provide as many manual switch overrides as the Smartmodem.

The last problem I had with the modem was speaker control. The modem's internal speaker was helpful for telephone dialing, but it has no volume control. The default condition leaves the speaker on, and software command strings must be sent to keep the speaker quiet. The absence of a speaker volume control is a nuisance, but I would rather have a modem with a speaker and no volume control than no speaker at all.

Passport, U.S. Robotics, Inc., 1123 W. Washington, Chicago, IL 60607, 312/733-0497. List price: \$449.

### Ven-Tel PC Modem Plus

The PC Modem Plus expansion board should not be confused with the *PCMODEM* communications software package. The two are produced by different companies and are not offered as a combination package. In fact, PC Modem Plus includes the *Crosstalk* communications software (version 1.4) as a bonus.

The manual explaining installation and operations for PC Modem Plus is not in the same league with the Hayes and Rixon manuals, but the modem functioned properly when I installed it in my PC. The board is well made and comes in two versions. You can purchase it as a 300 bps Bell 103 compatible modem and upgrade it to a 300/1200 bps modem later by purchasing a plug-in module from the modem manufacturer, or you can purchase it initially as a 300/1200 bps modem. The upgrade option is good for people who are handy with chip installation and are on a tight budget when they initially purchase a modem.

The PC Modem Plus uses the Hayes Smartmodem commands, but I found that it was not compatible with all Hayes-compatible smart terminal communications packages. The *Crosstalk* program performed as expected with the board, but I could not get *PC-Talk III*, *Telios*, or *Smartcom II* to operate with the modem. I also had trouble getting the modem to answer the telephone while the computer was operating remote host and bulletin board software. The modem has ten switches that can be set, but the documentation did not provide enough clues for me to configure them for proper operation of *RBBS-PC*, *Hostcomm*, or *Remote Access*.

A unique PC Modem Plus feature is its sound effects. The modem does not have a speaker of its own. Instead, it uses the IBM PC speaker to produce the same sound effects as the Hayes Smartmodem. The Hayes speaker volume is adjustable through hardware (external volume adjustment knobs), whereas the PC Modem Plus allows software adjustment (modem command strings) of the PC speaker volume. I prefer the Hayes design because it allows you to set the volume permanently, but the volume adjustment commands are a good second choice.

I was able to test this modem at only 300 bps because the 1200 bps upgrade module was not yet available. According to Ven-Tel, the module will be available by the time this issue of *PC World* is published.

PC Modem Plus, Ven-Tel Inc., 2342 Walsh Ave., Santa Clara, CA 95051, 408/727-5721. List price: 300 bps version \$389.

#### Back to the Workhorse

After completing the modem evaluations, I was happy to return to full-time use of my stand-alone Hayes Smartmodem 1200. I like the LED lights on the front and the internal speaker, but most of all I know I can depend on the Smartmodem. I can also run any communications software as long as I am willing to remove the front cover and set the switch settings to match the communications package.

If I needed a modem for a COMPAQ or another IBM PC compatible portable, I would have difficulty choosing between a Hayes 1200B and a Rixon PC212A, but I would probably choose the Rixon unless Hayes could demonstrate better reliability than I experienced with the 1200B I tested. 

■

Larry Jordan is a freelance writer who manages power plant start-up engineers for NUS Corporation. He coauthored the book Communications and Networking for the IBM PC, published by The Brady Company.

PC World 97



### Bright.

The IBM PC. It's one of the smartest investments you've ever made. Chances are, it's changed the way you perform hundreds of tasks in your business. And now you're ready to explore more ways to expand its functions.

That's bright thinking. The kind that makes you and your company look good. Now here's an idea that will make you look brilliant. Literally.

### Introducing The SCION PC640 Professional Color™ Display System.

With 4096 brilliant colors to choose from

and the sharpest professional resolution at  $640 \times 480$ , SCION has raised the science of business graphics to a fine art.

For graphing, plotting, charting, drawing an infinite variety of images, or even creating images for color slides, our PC640 is indispensable. For graphics that fully communicate your ideas, it's unsurpassed.

Quite simply, the PC640 is far superior to any other IBM PC color add-on for both cost-effectiveness and performance. And while our PC640 board is easily installed, our software



### Brilliant.

is even easier to follow. Our standard HALO\* package allows programmers to create limitless displays. And with our Cheetah\*\* Fast Track package, even non-programmers can create complex graphics in minutes.

Best of all, with its multitude of capabilities, the PC640 will substantially reduce what you spend for graphics preparation. In many cases, it will more than pay for itself in a single business presentation.

To us, that makes getting the PC640 better than brilliant. That makes it just plain smart.

For more information about all the ways a PC640 makes sense for your business, please contact Harry



The PC640 Professional Color™ board delivers superior resolution at 640 × 480, and the simuttaneous use of 16 out of 4096 colors.

contact Harry Freer at (703) 476-6100 or TWX: 710-833-0684. Or write: SCION Corporation, 12310 Pinecrest Road, Reston, Virginia 22091.

SLIUN

\*HALO is a trademark of Media Cybernetics, Inc./\*\*Cheetah is a registered trademark of CENTEC Corporation.

# Introducing the first computer games that pay you to own them.

Virtually all computer games provide entertainment value.

These new games from Blue Chip also give you practical value—of the most rewarding kind.

They put you in high-powered, realworld environments. Where you create strategies. React to constantly changing conditions. And learn solid skills in competing for extraordinary payoffs:

Millionaire™ You build a portfolio of actual NYSE companies, whose fortunes are tied to a universe of plausible events and variables to consider. Over 300,000 possible combinations of events mean you can play a lifetime without a repeat.

Baron™ Buy and sell all manner of real estate nationwide as you strive to amass a personal empire. Factors include realistic property values, overall economy and local idiosyncrasies.

Tycoon™ If gold, silver, foreign currencies or other commodities quicken your pulse, play Tycoon and learn the ins and outs of this most volatile of financial arenas.

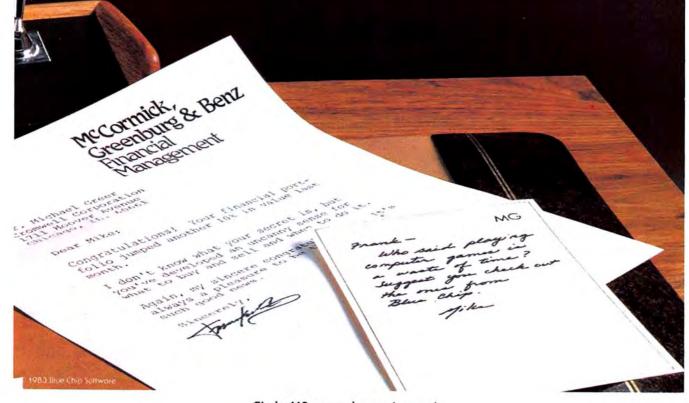
Squire™ The object here is to retire, financially set, in short order. Game is so realistic you can plug in your personal parameters, choose a lifestyle then follow the guidelines to attain it.

Entertain your brain. Sharpen your financial acumen. For both fun and profit. With these practical new games from Blue Chip.



**BLUE CHIP SOFTWARE** • (213) 881-8288

Available wherever finer software is sold. On disk for: DEC Rainbow 100 DECmate II. IBM PC. TI Professional, Apple Commodore 64. Osborne, Atari Kaypro and others.



Circle 463 on reader service card

THE ONE AND ONLY

You've got a problem. Go to your favorite computer store. Ask to see their Combo Cards. Then ask about their RAM Cards. See the problem? Just too many to pick from. Now, ask to see the CRAMBO™. No problem. There's only one. Ours. Except you don't know what a CRAMBO is. You've probably guessed it's a Combo Card piggy backed to a RAM Card. So it only takes up one slot in your IBM/PC. That's right. But here are the details.



#### THE COMBO II CARD:

For \$189 you'll get a Clock Calendar, Async Communications, Parallel Printer and a Game Adapter.

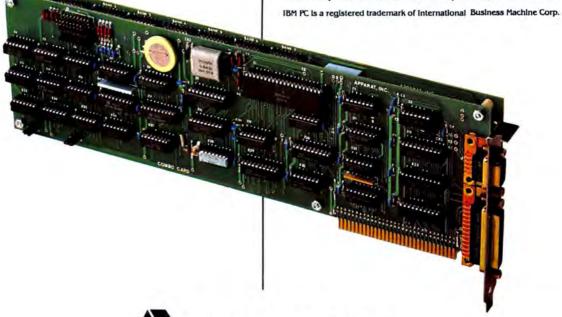
#### THE 512K RAM CARD:

It too, is only \$189 with 64K of RAM installed. And when you need more RAM, 64K increments are available for \$64 each. And, SDRIVE, the electronic disk emulator, is available at no cost with the RAM Card.



You can buy either of our boards separately for use in the XT or PC expansion chassis. But only our boards can be piggy backed to give you the one and only CRAMBO. And for only \$359.

Go check out the CRAMBO at the same store carrying all those Combo Cards and RAM Cards. If they don't have the CRAMBO have them call us. 800/525-7674. Or write: Apparat, Inc. 4401 South Tamarac Parkway, Denver, Colorado 80237, 303/741-1778.



oparat,Inc.

Circle 10 on reader service card

### How HP business graphics

Enhance your reputation for being more professional, persuasive, credible and effective than your competition with the new HP 7475A Business Professional's Plotter.

### Make a first impression that lasts

The vital importance of graphics to today's business professional cannot be overstated. In survey after survey, statistics prove graphics can help you spot trends and relationships quickly, analyze data accurately, and communicate your ideas with more clarity and power than in any other way. Even more important, graphics can actually increase personal and company productivity. And create a first impression of quality and professionalism that lasts and lasts.

### Graphics: the end to meetings that go nowhere

In a fascinating research project conducted by The University of Pennsylvania, 123 MBA candidates were involved in a study designed to test the effectiveness of business graphics in meeting situations. The results were startling. In the group where visual aids were used:

- Meetings were shorter: The study showed a 28% reduction in meeting length when transparencies were used.
- Group consensus was faster: Agreement was reached by 79% of the group using transparencies, compared with only 8% among the control group using no visual aids.
- The decision process was accelerated: 64% of study participants said they made their business decisions *immediately after the visual presentation*. When overheads were not used, the control group said they delayed decision-making until some time after the group

discussion following the presentation.

Presenters with visual aids were perceived as being more professional, persuasive, credible and effective than those not using visual aids.

Now, with the new HP 7475A Business Professional's Plotter, your meetings can have immediate and productive results like these.

### How the quality look of HP graphics can help

The way you present your information can be equally as important as the actual information you're presenting. And that's where the new HP 7475A Business Professional's Plotter lets your professionalism shine through.

### Standards unsurpassed in the plotter business

The technical standards of the HP 7475A have no equal for producing quality graphics. With a resolution of one-thousandth-of-aninch, curved lines are smooth, not jagged, and straight lines are consistently straight. Its exceptional repeatability (the ability of a pen to return precisely to a given point) assures that intersecting lines and circular shapes will meet exactly. The result is high-quality charts and graphs you'll be proud to present.

### Why 6 pens when experts say 4 will do?

Graphics industry experts maintain that good graphics contain four colors per chart. But Hewlett-Packard goes the experts two better by providing a six-pen carousel, so you can store and use pens of different widths—thick pens for bold headings and thin pens for details. And with six pens, you won't have to waste valuable time changing them. That's important when "the boss wants to see your presentation in twenty minutes!"

With the HP 7475A, you also get automatic pen capping to prevent pens from drying out between uses, and special "pen damping" (gently lowering the pen to the paper or

transparency) to increase pen life and ensure better line quality... use after use after use. You also get a rainbow of 10 colors to choose from, in two line widths.

### Your choice: 2 paper sizes and today's most popular graphics software packages

While most professional business applications will be satisfied with standard  $8\frac{1}{2} \times 11$ " paper or transparencies, the HP 7475A adds the

### can be the key to your success.



with most models of today's most popular personal computers, including IBM,\* Apple,™ Compaq,™ Osborne® and Commodore™ --as well as a host of HP computers.

### The cost? Surprisingly affordable

The new HP 7475A Business Professional's Plotter is an amazingly affordable \$1895. When you consider that a typical fee for a single five-color transparency from a graphics service is \$50-and that the same transparency can be prepared for about \$1 in materials on the HP 7475A-the return on your investment is almost

### Another choice: HP's low-cost, high performance Personal Computer Plotter

For the "business on a budget," you may also want a look at our 2-pen Personal Computer Plotter, the 7470A. Its low cost (only \$1095) is as remarkable as the quality of its plots. With many of the same features as the new HP 7475A, the HP 7470A plots on a single paper size (8½ x 11"). It stores and caps two pens,

YES! I'm ready to gain a reputation for being more professional, persuasive, credible and effective than my competition. Please send me your FREE "Better Presentations Package," so I can learn more about the new HP 7475A Business Professional's Plotter and the HP 7470A Personal Computer Plotter. I understand I will receive this valuable package without cost

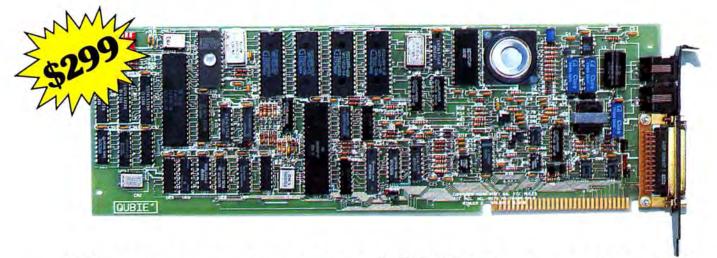
or obligation. Name. Company\_ Address.

City/State & Zip\_

Phone Number (\_\_\_\_)\_ My computer is\_

Send to: Hewlett-Packard

16399 W. Bernardo Drive, San Diego, CA 92127 Attn: Marketing Communications 11303 PWX



### Why pay more for a 1200 baud, auto-dial, 212A Modem for your IBM PC?

Flip the pages. You see PC modem cards with fewer features advertised for as much as \$599. Up until now that's how much it cost to make a modem capable of transmitting at 120 characters per second (1200 baud). It doesn't take a computer to figure out the savings in phone line charges when you communicate four times faster than the 30 character per second modems (300 baud). Now you can have the solution to your communication needs at an unheard of price.

NOW COME THE SMART GUYS

You can imagine how precise the components had to be to convert tones over a phone line into characters. Precision equates to cost. With the advent of the mass market in personal computers the economics of scale drove the costs of manufacture down but did not effect the precision required. The technology used is called 'analog filtering". It is the process of sending (modulating) and receiving (demodulating) tones with perfect pitch. A lot of adjusting, noise suppression, and a little magic is required. Real expensive. Some use lots of chips and filters (known as discrete components). The latest rage is LSI (Large Scale Integration) technology. Which is the same old analog stuff condensed onto fewer chips.

### A NEW IDEA

We took a different approach. With the Qubie' PC modem card you can say goodbye to the fellow who delivers your ice because refrigeration has been invented. Through the use of four microprocessors (see picture) the tones are chopped up digitally and measured millions of times per second, eliminating the need for analog circuitry. Two microprocessors do the modulating, two the demodulating. The chips are programmed to emulate the 103 (30 characters per second) or 212 (210 characters per second) standards and determine the correct speed automatically. It's a proven technology that provides outstanding performance. Best of all, it's inexpensive and reliable.

### NO CORNERS CUT

We included every feature you would want in a modem card. It plugs into your IBM PC or XT and occupies any one slot since it is just 6/10 of an inch thick. The card comes with an asynchronous port which can be used for a printer when you are not using your modem (COM1 or COM2) It's FCC registered for direct connection to your modular phone jack with the cable which is included. There is a separate modular jack for

your telephone or you can listen through the boards' speaker. It operates in full or half duplex mode on Rotary dial lines (pulse dialing) or on tone lines (DTMF), or a combination of both. It will work in originate or auto-answer modes. A separate microprocessor, a Z8, controls all the functions.



### LET'S TALK SOFTWARE

The Qubie' PC modem is 100% compatible with the Hayes software commands so you can use any of the popular communications packages like CrossTalk, Transend, PC-Talk III, etc. Of course we include our Qubie'Comm software package. We think it is as comprehensive a program as you will need. It stores phone numbers, log-on information, handles setting the modems characteristics, saves to disk fles, transmits from disk files, and even allows you to transmit a disk file with error checking using the XMODEM protocol. You can even set up your modem for auto answer mode so your computer can be accessed remotely.

#### WHY BUY FROM US

Because besides having the most advanced product on the market, we stand behind it and you. If at any time during the one year warranty period your modem should require service, we will fix or replace it within 48 hours. Notice also there are no hidden charges in our price. Nothing extra for credit cards or COD charges. We even pay UPS to deliver to you. If you still are

Circle 151 on reader service card

not convinced, and are ready to buy another brand of modem, ask them if their product can take our acid test.

#### THE ACID TEST

Qubie' gives you a 30 day satisfaction guarantee on your modem. If you are not completely satisfied we will refund the entire amount of your purchase including the postage to return it. If you can, get any of our competitors to give you the same guarantee. Buy any modem you like and return the one you don't like. We know which one you will keep.

#### WHY PAY MORE?

We don't have a clue. It's all here. A high quality, full featured, communications package at a price that used to be reserved for 300 baud modems. But if you decide to spend an extra \$200 or \$300, we would sure like to hear why. We have spent lots of time thinking about it, and frankly, we just can't come up with a reason.

### TO ORDER BY MAIL SEND

- -Your name and shipping address
- -Daytime phone number
- -California residents add 6% sales tax
- Company check or credit card number
   With expiration date. (Personal checks take 15 days to clear)





TO ORDER BY PHONE: Call (805) 482-9829

#### PRICE:

\$299 Includes: 212A compatible 300/1200 Baud Direct-Connect modem, Qubie Comm Software, cable to connect to modular phone jack, installation instructions and manual. 1 year limited warranty.

Cable for Serial port to printer .....\$25

#### SHIPMENT

We pay UPS surface charges, UPS 2 day air service add \$5 extra. Credit card or bank check orders shipped next day.

### QUBIE' DISTRIBUTING

4809 Calle Alto Camarillo, CA 93010 The TTX-1014 Desktop Daisywheel.

# Professional Printing. Personal Price.

\$649 buys a letter-quality daisywheel printer for your IBM PC.

You don't need a big-business budget to make your IBM PC hard copy look like a million dollars. The TTX-1014 Desktop Daisywheel delivers true letter-quality, professional printing for just \$649.

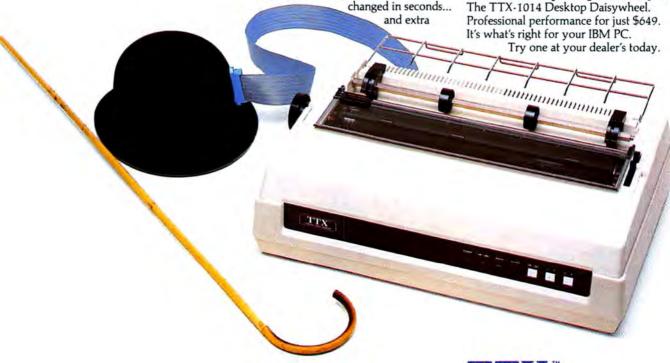
\$649. Complete. The TTX-1014 comes complete with features that most printers offer only as expensive, extra-cost options. Like a pinfeed-forms guide. Plus built-in RS232C serial and Centronicstype parallel interfaces—both standard.

Performance. Not Problems. The compact TTX-1014 is built to handle all your letter-quality printing needs. Pinfeed forms? No problem. The TTX-1014 lets you use forms from 2 1/2 to 14 1/2 inches wide. Want a different typeface? No problem here, either. The 100character ASCII printwheel can be

daisywheels are available in computer stores and major retail outlets everywhere. And you can quickly select pitch (10, 12, or 15 characters/inch) and linespacing (4, 6, or 8 lines/inch) by program control or built-in switches. All that plus bidirectional printing at up to 14 cps. And all for \$649.

Built Business Tough. In business, dependability counts. And the TTX-1014 is built to stand up to the rigors of business applications. At a typical 25% duty cycle, business users can look to a full 3000 hours of printing before servicing is required. And in home use and other light applications, the TTX-1014 can deliver many years of trouble-free operations.

Professional printing. Personal price. The TTX-1014 Desktop Daisywheel. Professional performance for just \$649.



**Teletex Communication Corporation** 3420 East Third Avenue Foster City, California 94404 415/341-1300 TX:349420

Circle 326 on reader service card

### War of the Words

Microsoft Word, VisiWord, and WordStar are compared on the basis of agility and ease of use.

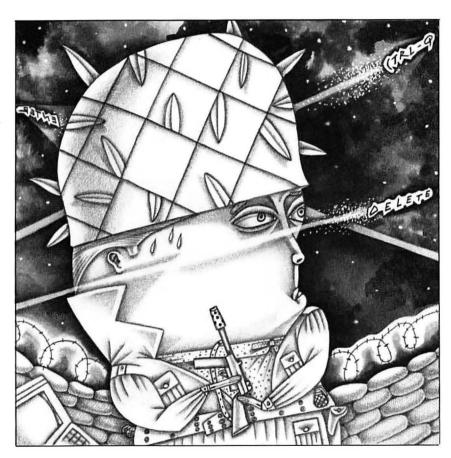
### Burton L. Alperson

WordStar has been the best selling word processor for the IBM PC since the introduction of that computer. Many consider it the standard of comparison for microcomputer word processors. The program, originally designed for 8-bit machines, was simply converted for 16-bit operation. The conversion added little to the original program. WordStar operates on a PC in much the same way it operates on other microcomputers.

Word processors designed specifically for the PC are beginning to appear. VisiCorp's entry, VisiWord, is already on the market. Microsoft's program, Microsoft Word, should be available by the time this article appears in print.

These programs include several innovative features. Both provide automatic, on-screen formatting. Justified text, for example, remains justified during text insertions, deletions, and cut-and-paste operations; there is no need to reform paragraphs manually after these operations.

Both programs provide routines that help you recover from potentially disastrous mistakes. For example, if you accidentally delete a word or a line, *VisiWord* allows you to restore it with an operation called Undelete. *Microsoft Word* has an even more powerful utility, called Undo. The amount of text that can be re-



stored with the Undo command is limited only by disk size. Thus, if you accidentally delete several pages, you can restore them with two keystrokes (<Esc> U).

The feature that seems to be generating the most interest is the ability to support a mouse, a palm-sized device that can be used to position a

cursor, select text for an action, and select and invoke commands. The current release of *VisiWord* does not yet support a mouse, but a version of the program scheduled for October release integrates word processing into the mouse-driven *Visi/ON* environment. The first release of *Microsoft Word* is capable of functioning with or without a mouse.

### Mousing Around

Because no standard terminology exists for operations with a mouse, this article will define and use a set of terms adapted from a preliminary draft of the manual for Microsoft's mouse. Thus, CLICK-L means push and release the left mouse button; CLICK-R means push and release the right button; CLICK-LR means push and release both buttons; and CLICK means push and release either button. Similar conventions can be applied to PUSH (hold the identified button while taking some action) and RE-LEASE (release the identified button after taking some action). The direction '=>something' means point to something on the screen with the mouse.

Details of VisiWord's mouse operations have not been released. In Microsoft Word the mouse operates as follows: if you point n lines down on the left border of the screen then CLICK-L, the screen scrolls *n* lines toward the beginning of the document. If you point to the same place and CLICK-R, the screen scrolls n lines toward the end of the document. If you point to the upper-left border and CLICK-LR, you jump to the beginning of the document. Pointing to the lower-left border followed by CLICK-LR jumps you to the end of the document.

Text can also be selected for action (insert, delete, locate, etc.) with the mouse. '=>character' (point to a character) followed by CLICK-L selects the character. '=>character' followed by CLICK-R selects the word in which the character is embedded. '=>character' followed by CLICK-LR selects the sentence in which the character is embedded. '=>near Left Border' followed by CLICK-L selects a line. ' = > nearLeft Border' followed by CLICK-R selects a paragraph. '= >near Left Border' followed by CLICK-LR selects the entire document.

'=>Right Border' and then CLICK opens a horizontal window wherever the command is executed. Likewise, '=>Top Border' and then CLICK opens a vertical window. (Up to eight windows may be open at once.) Pointing to the bottom-right corner of a window followed by PUSH, then moving up or left followed by RELEASE shrinks the size of the window. Pointing to the bottom-right corner of a window followed by PUSH, then moving down or right followed by RELEASE expands the size of the window.

Commands may also be selected or invoked with the Microsoft Mouse. Pointing to a command in the menu followed by CLICK-L generally engages the command. Pointing to a command in the menu followed by CLICK-R generally engages and carries out a command. The former action is useful for commands that require an argument or response to a prompt (e.g., Find and Replace), while the latter can be used for commands to be invoked immediately (e.g., Delete, Insert).

These operations are more difficult to describe than they are to use. They are well chosen and easily remembered, and after a brief period of practice they feel natural.

### A Functional Comparison

Because VisiWord and Microsoft Word are considerably less expensive than WordStar, but comparable or superior to it in power and innovation, a functional comparison of all three programs is of some interest. The functional test used for this article was based on a single document that required extensive editing (see Figure 1). The kinds of operations involved were typical of those one might ask of any good word processor. The document was edited with WordStar. VisiWord, Word-KEY (Microsoft Word without the mouse), and Word-MOUSE, (Microsoft Word with the mouse). The major issue to be resolved was how much effort each word processor requires to edit the sample document into its final form (see Figure 2).

This kind of editing is a more stringent test of a word processor than the simple typing of a first draft. Most screen-oriented programs are similar to one another in performing simple typing tasks. Other than using carriage returns only at the end of paragraphs and understanding the difference between a <CapsLock> key and a <ShiftLock> key, you can treat the computer as an expensive typewriter with a display. It is only in editing that important differences among word processors emerge.

### The Criterion Problem

An issue that had to be resolved before proceeding was the selection of a criterion. In judging the effort in-

A reasonable criterion of effort is the number of separate actions required to accomplish a standard task.

volved in using the various programs, what is a fair standard for comparison?

Two contenders for this standard could be ruled out immediately. The first was the way operations are invoked. Software company marketing departments are fond of claiming advantages for control code operations, function key operations, or escapes to a menu. Differences among these alternatives are actually trivial. Even the current favorite, the use of menus, requires understanding of the program operations identified in the menu. After learning the basics of a program, you can get used to almost anything, and with continued use, whatever program you are using seems to have the most appropriate way to invoke operations. Except for poorly designed programs, the way operations are invoked is not a reasonable standard for comparison.

### double-space + justify right

This is the first line of the document. When finished, this will be the next to the last line of the document. When finished this will be the second and last line of the first paragraph.

This is the first line of the second paragraph. When finished, the light will have all spelling errors corrected. This line will be copied, and it will appear twice. This whole paragraph will appear as the third paragraph of the final document.

This is the first line of the third paragraph. When finished, all duplications duplications will be fixed fixed. This sentence is superfluous, and it will be removed in the final document.

This paragraph will become the second paragraph of the final document. It contains several sentences to simulate the movement of a large paragraph from one location to another. In other words, this paragraph is used for the illustration of cut-and-paste operations. To put the matter somewhat differently, we will simulate cutting a large paragraph from one section of document and pasting it to another. This operation is valuable for text that seems to go on and on and on and on.

This line will be centered.

This line will be boldfaced and underlined.

The appropriate words will be subscripted and superscripted in this sentence.

The word, Konsistent is Konsistently misspelled. The final document should reflect that the Konsistent misspelling of Konsistent is Konsistently corrected. Anything less would be in Konsistent.

This paragraph should be indented and justified in the final document. It will simulate the insertion of an extended quotation in a document.

This line will be eliminated in the final document.

This sentence will be eliminated as though by accident. It will appear in the final document, but the editing process will simulate an accidental erasure that has to be restored.

Notice that this document is single-spaced and flush left (i.e., unjustified). The final document will be double-spaced and justified.

This is the final paragraph. It will contain a sentence from the first paragraph when finished.

Figure 1: Sample document before editing

This is the first line of the document. When finished, this will be the second and last line of the first paragraph.

This paragraph will become the second paragraph of the final document. It contains several sentences to simulate the movement of a large paragraph from one location to another. In other words, this paragraph is used for the illustration of cut-and-paste operations. To put the matter somewhat differently, we will simulate cutting a large paragraph from one section of document and pasting it to another. This operation is valuable for text that seems to go on and on and on and on.

This is the first line of the second paragraph. When finished, this line will have all spelling errors corrected. This line will be copied, and it will appear twice. This line will be copied, and it will appear twice. This whole paragraph will appear as the third paragraph of the final document.

This is the first line of the third paragraph. When finished, all duplications will be fixed.

This line will be centered.

### This line will be boldfaced and underlined.

superscripted ad

The appropriate words will be and subscripted in this sentence.

The word, consistent is consistently misspelled. The final document should reflect that the consistent misspelling of consistent is consistently corrected. Anything less would be inconsistent.

(continues)

Figure 2: Sample document after editing

### **●** Review

This paragraph should be indented and justified in the final document. It will simulate the insertion of an extended quotation in a document.

This sentence will be eliminated as though by accident. It will appear in the final document, but the editing process will simulate an accidental erasure that has to be restored.

Notice that this document is single-spaced and flush left (i.e., unjustified). The final document will be double-spaced and justified.

This is the final paragraph. When finished this will be the next to the last line of the document. It will contain a sentence from the first paragraph when finished.

Table 2 (continued)

Another contender was the total amount of time necessary to edit a standard document. However, this variable is so heavily confounded with the operator's familiarity with the program and reaction time that it too had to be ruled out.

A reasonable criterion of effort was the number of separate actions required to accomplish a standard task. If a program requires 47 keystrokes to accomplish a task that another program can accomplish in 13 keystrokes, clearly the former program requires more effort for the task than the latter. The more computer experience you have, the more you come to appreciate reductions in the number of actions required to accomplish a task.

It is possible to distort this measure and thus be unfair to a program. In word processing programs many alternative strategies can accomplish a given result. Choosing clumsy strategies can make a program look worse than it is. The full sequence of actions for this test is shown in the figures. Every attempt was made to employ efficient strategies. However, if you see a more parsimonious way to accomplish the task, you will want to adjust the test results accordingly. On the other hand, in a well-designed program the best alternative should also be the most obvious one. You should not have to slow down your work while you figure out the most elegant strategy.

Another way to bias the effort criterion is by changing the order in which you edit a document. Some programs operate best with one sequence of events, while other programs require a different sequence. In this test the order was intentionally optimized for *WordStar*. Since that program represents the oldest technology among the programs involved, it seemed reasonable to give it the edge in this respect.

#### Moving a Sentence

The first editing task was the movement of a sentence from the beginning of the document to the end. The steps involved for the word processors are shown in Figure 3. After some cursor movement commands in WordStar (1-4), the beginning of a block was marked (5). Additional cursor movements (6-7) were required before marking the end of the block (8). The cursor was then moved to the intended location for the sentence (9-17) and a block move was invoked (18-19). The remaining commands reformatted all involved text and moved the cursor appropriately. WordStar required 24 actions to accomplish the task.

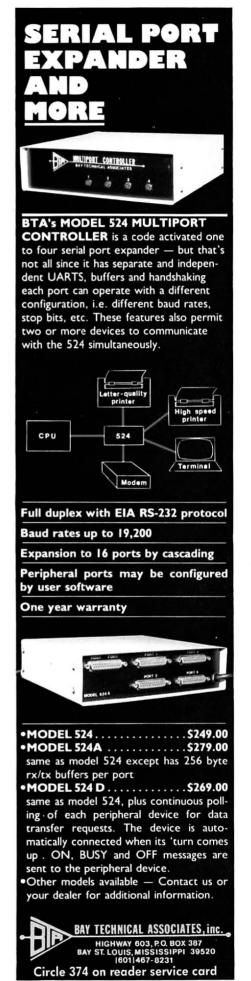
VisiWord's performance was seriously hindered by the absence of a word-by-word cursor movement command. The program lacks a way to make the cursor jump from one word to the next. Fifteen actions were needed just to bring the cursor from the beginning of the document

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 Ctrl-Q	1 End	1 CursorDown	1 = >Sentence
2 D	2 CursorLeft	2 F9 (Sentence)	2 CLICK-LR
3 Ctrl-A	3 CursorLeft	3 Del	3 = > LL Borde
4 Ctrl-A	4 CursorLeft	4 Ctrl-PgDn	4 CLICK-LR
5 F7 (Begin	5 CursorLeft	5 CursorUp	5 = >Location
block)	6 CursorLeft	6 CursorUp	6 Ctrl-CLICK-R
6 CursorDown	7 CursorLeft	7 F8 (Word rt.)	
7 Ctrl-F	8 CursorLeft	8 F8 (Word rt.)	
8 F8 (End block)	9 CursorLeft	9 F8 (Word rt.)	
9 F9 (Beginning)	10 CursorLeft	10 F8 (Word rt.)	
of file)	11 CursorLeft	11 F8 (Word rt.)	
10 CursorUp	12 CursorLeft	12 F8 (Word rt.)	
11 CursorUp	13 CursorLeft	13 F8 (Word rt.)	
12 Ctrl-A	14 CursorLeft	14 Ins	
13 Ctrl-A	15 CursorLeft		
14 Ctrl-A	16 Esc		
15 Ctrl-A	17 M (Move)		
16 Ctrl-A	18 T (Text)		
17 Ctrl-A	19 End		
18 Ctrl-K	20 CursorDown		
19 V	21 CursorLeft		
20 Ctrl-Q	22 CursorLeft		
21 S	23 Enter		
22 Ctrl-B	24 End		
23 F10 (End of	25 End		
file)	26 End		
24 Ctrl-B	27 CursorUp		
	28 End		
	29 CursorUp		
	30 CursorLeft		
	31 CursorLeft		
	32 CursorLeft		
	33 CursorLeft		
	34 Cursorleft		

Figure 3: Cut and paste—moving a sentence

to the beginning of the second sentence. The text move operation was then identified by <Esc> (enter the menu), M (Move), and T (Text) in steps 16-18. More cursor movement was required to define the text block (19-22), and the end of the block was then defined (23). The remaining commands identified the destination (35) after more cursor movement (24-34).

Word-KEY accomplished this task in 14 operations. After positioning the cursor in the second sentence (1), the sentence was selected (2) for the next operation (3). The <Del> operation deleted the text and automatically reformed the paragraph. The deleted text was not lost; it was transferred to a storage area called the "Scrap." Text in the Scrap may be restored with an Undo command or moved anywhere in the document. After moving the cursor to the destination (4-13), the text in the Scrap was inserted (14) and the paragraph was automatically reformed.





### **C86 - For Professional Programmers**

#### Complete C Tight Code No Royalties Library Source

- C The Language for Professional Programmers: C combines full control of the machine with the best productivity features.
   C is used by:
  - IBM Bell VisiCorp Digital Research MicroPro Wang Microsoft
- A Complete Implementation C86 includes all of the features described by Kernigan and Ritchie. C86 delivers portability, consistency, FULL C.
- Extensions include long identifiers and additional data types.
- Tight code is produced by C86. Only needed code is linked from the library. The January 1983 Byte benchmark shows C86 as the fastest.
- . No Royalties are payable to us on C programs you sell.
- Library Source provided includes UNIX I/O support, interface with and control of the Operating System and of hardware, all functions described in K & R, a Mathematics Library, and a Trigonometry Library.
- Overlay Support allows development of large programs.
- Assembler may be used to write a function. Macro support can increase productivity. Programs are ROMable.
- Our Update Policy helps you to keep the Best Personal Computer C Compiler for the 8086 as the technology improves.

#### See your Dealer for:

☐ Free Information: "C86 Product Description"	NC
☐ "The C Programming Language" by K & R \$	25.00
☐ "The C86 User Manual"	35.00
	395.00

We support all common formats under PC-DOS, CPM-86, MSDOS and MPM-86.

VISA and Master Card accepted.

They Say It All... We Do It ALL



Computer Innovations 10 Mechanic Street Suite J-122 Redbank, NJ 07701 201-530-0995

C86 is a trademark of Computer Innovations, Inc. CPM-86 and MPM-86 are trademarks of Digital Research. MSDOS is a trademark of Microsoft. PCDOS is a trademark of International Business Machines.



Prices subject to change without notice.

Circle 406 on reader service card

### **●** Review

Word-MOUSE required only 6 actions. After positioning the mouse cursor (1) in the sentence, the sentence was selected (2). The document was scrolled to the bottom by pointing to the lower-left screen border and giving the scroll command (3-4). The destination was indicated and the transfer was performed (5-6).

Correcting Spelling Errors Correcting the series of spelling errors in the second paragraph required 32 actions with WordStar (see Figure 4). The fastest way to make the first correction was with a Find and Replace operation (1-2). After defining the change (3-12) and responding to the associated prompts (13-14), the cursor was moved to the second error (15-16), and this error was corrected (17-20). The remaining errors were corrected in a similar fashion (note that WordStar departs from normal DOS practice by deleting characters with <Ctrl>-G rather than <Del>).

A Find and Replace operation was also the fastest way to correct the first error with VisiWord. After entering the menu (1) and invoking Find (2), the target word and its replacement were defined (3-14). Step 8, P (Previous), told VisiWord to search backward through the document, and step 9, R (Replace), invoked the replace operation. The remaining corrections were done in a way similar to WordStar's, using the <Del> key instead of <Ctrl>-G. Again, VisiWord was seriously hampered by the absence of a word-by-word cursor movement command, and 42 actions were required to complete the task. An alternative strategy of using Find and Replace for all corrections was attempted to see if this would improve performance. This strategy degraded performance even further to about 50 actions.

Word-KEY required 37 actions to complete the corrections. After engaging the Find and Replace operation (1-14), I made the remaining corrections in much the same way as in the other programs (15-37). The <F8> key, which appeared several times, is the *Word-KEY* operation for moving or selecting the word to the right.

Word-MOUSE allowed a different strategy for correcting the errors. I needed only to point to the location for the first correction (1) and select the character (2). The remaining changes were obvious and few in number—18 steps total.

The introduction of the mouse is clearly a step forward in word processing.

#### Copying a Sentence

Copying a sentence to another location was not a difficult task for any of these programs (see Figure 5). Except for indicating Copy rather than Replace, the strategy was identical to that shown in Figure 3. There were some differences in the number of actions, due primarily to differences in the amount of cursor movement. The effort involved was 14 actions for *WordStar*, 19 for *VisiWord*, 7 for *Word-KEY*, and 4 for *Word-MOUSE*.

### Correcting Duplications

Deleting duplicated words in *Word-Star* required character-by-character cursor movement (1) and word-by-word cursor movement (2-3) (see Figure 6). The command for deleting the word to the right (4, 8) was also required. *WordStar* did its work in 8 actions.

The inability of *VisiWord* to move word by word and to delete a word with a single command hindered its performance again. *VisiWord* required 32 actions.

Word-KEY required 11 actions. The <F7> key that appears in steps 8-10 is the Word-KEY command to move or select the word to the left.

•	r.	1	1.	
Operation:	FIX	spel	ling	errors

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 Ctrl-Q	1 Esc	1 Ctrl-PgUp	1 = >s
2 A	2 F	2 Esc	2 CLICK-L
3 t	3 t	3 R	3 i
4 h	4 h	4 Y	4 s
5 s	5 s	5 t	5 Del
6 i	6 i	6 h	6 Del
7 Enter	7 Enter	7 s	7 = >g
8 t	8 P	8 i	8 CLICK-L
9 h	9 R	9 Tab	9 Del
10 i	10 t	10 t	10 CursorRight
11 s	11 h	11 h	11 e
12 Enter	12 i	12 i	12 = >b
13 Enter	13 s	13 s	13 CLICK-L
14 Y	14 Enter	14 Enter	14 v
15 CursorRight	15 Esc	15 CursorRight	15 Del
16 CursorRight	16 CursorRight	16 CursorRight	16 = >1
17 n	17 CursorRight	17 Del	17 CLICK-L
18 e	18 CursorRight	18 Del	18 1
19 Ctrl-G	19 CursorRight	19 n	
20 Ctrl-G	20 n	20 e	
21 Ctrl-F	21 e	21 F8 (Word rt.)	
22 Ctrl-F	22 Del	22 F8 (Word rt.)	
23 CursorRight	23 Del	23 CursorLeft	
24 CursorRight	24 CursorRight	24 CursorRight	
25 v	25 CursorRight	25 CursorRight	
26 Ctrl-G	26 CursorRight	26 CursorRight	
27 Ctrl-F	27 CursorRight	27 v	
28 Ctrl-F	28 CursorRight	28 Del	
29 CursorRight	29 CursorRight	29 F8 (Word rt.)	
30 CursorRight	30 CursorRight	30 F8 (Word rt.)	
31 CursorRight	31 CursorRight	31 F8 (Word rt.)	
32 1	32 v	32 CursorLeft	
	33 Del	33 CursorRight	
	34 CursorRight	34 CursorRight	
	35 CursorRight	35 CursorRight	
	36 CursorRight	36 CursorRight	
	37 CursorRight	37 I	
	38 CursorRight		
	39 CursorRight		
	40 CursorRight		
	41 CursorRight		
	42 CursorRight 43 l		
	13 I		

Figure 4: Correcting spelling errors

Like WordStar, Word-MOUSE required 8 actions for this operation. After pointing to the word to be deleted (1, 5) and selecting it (2, 6), I pointed to the Delete command in the menu (3, 7) and completed the action (4, 8).

Deleting a sentence is a straightforward operation for most word processors (see Figure 7). WordStar required only 6 actions. After some cursor movement (1-3), a series of line deletion commands (4-6) was all that was necessary.

With 23 actions *VisiWord* was a victim of one of its virtues. Because

### **●** Review

the program engages word wrap automatically, the sentence to be deleted ended up on two lines. Since *VisiWord* lacks a word-by-word cursor movement command, the cursor had to be moved character by character (1-17), and then the sentence had to be deleted word by word with 'Delete to the end of line' commands (18-22).

This was one situation in which *VisiWord* was treated unfairly by the optimization of the sequence of edits to favor *WordStar*. If the words had been deleted (Figure 6) after the sentence deletion (Figure 7), *VisiWord* would have looked much better. On the other hand, how far should one have to plan in advance in a well-designed program?

Word-KEY and Word-MOUSE required only 4 actions to complete that operation. After moving to the appropriate location (1), I selected the sentence (2) and deleted it (3-4).

### Moving a Paragraph

For WordStar and VisiWord moving a paragraph was little different from moving a sentence (see Figure 8). The only important difference between Figure 3 (moving a sentence) and Figure 8 (moving a paragraph) is the amount of cursor movement. In the test WordStar required 26 actions while VisiWord required 30. (Steps 19-26 for WordStar and steps 21-30 for VisiWord are cursor movement commands to get into position for the next task.)

For Word-KEY the <F10> command in step 2 represents the only difference between a sentence move and a paragraph move. That command selects a paragraph for action. Steps 1 and 2 accomplish the same selection for Word-MOUSE. Those programs required 17 and 6 steps respectively for a paragraph move.

### Centering Text

Centering text (Figure 9) was a simple operation for all the programs. WordStar required 2 actions and the other programs required only 1 action.

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 Ctrl-Q	1 CursorDown	1 CursorDown	1 = >Sentence
2 D	2 Home	2 F9 (Sentence)	2 CLICK-LR
3 F7 (Begin	3 Esc	3 Esc	3 = >Location
block)	4 C	4 C	4 Shift-CLICK-R
4 CursorDown	5 T	5 Enter	
5 Ctrl-A	6 End	6 F8 (Word rt.)	
6 Ctrl-A	7 CursorLeft	7 Ins	
7 F8 (End block	) 8 CursorLeft		
8 Ctrl-K	9 CursorLeft		
9 C	10 CursorLeft		
10 CursorUp	11 CursorLeft		
11 CursorUp	12 CursorLeft		
12 Ctrl-Q	13 CursorLeft		
13 S	14 CursorLeft		
14 Ctrl-B	15 CursorLeft		
	16 CursorLeft		
	17 CursorLeft		
	18 Enter		
	19 Enter		

Figure 5: Copying a sentence

Operation: Delete	duplicated words		
WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 CursorDown	1 CursorDown	1 CursorDown	1 =>duplicated
2 Ctrl-F	2 CursorDown	2 CursorDown	2 CLICK-R
3 Ctrl-F	3 CursorDown	3 CursorDown	3 =  Delete
4 Ctrl-T	4 CursorDown	4 CursorDown	4 CLICK-R
5 CursorRight	5 Backspace	5 F8 (Word rt.)	5 = > fixed
6 CursorRight	6 Backspace	6 F8 (Word rt.)	6 CLICK-R
7 CursorRight	7 Backspace	7 Del	7 =>Delete
8 Ctrl-T	8 Del	8 F7 (Word lt.)	8 CLICK-R
	9 Del	9 F7 (Word lt.)	
	10 Del	10 F7 (Word lt.)	
	11 CursorLeft	11 Del	
	12 CursorLeft		y .
	13 CursorLeft		
	14 CursorLeft		
	15 CursorLeft		
	16 CursorLeft		
	17 CursorLeft		
	18 CursorLeft		
	19 CursorLeft		
	20 Backspace		
	21 Backspace		
	22 Backspace		
	23 Backspace		
	24 Backspace		
	25 Backspace		
	26 Backspace		
	27 Backspace		
	28 Backspace		
	29 Backspace		
	30 Backspace		
	31 Backspace		
	32 Backspace		

Figure 6: Deleting words

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 Ctrl-Q	1 CursorRight	1 CursorDown	1 =>Sentence
2 D	2 CursorRight	2 F9 (Sentence)	2 CLICK-LR
3 Enter	3 CursorRight	3 Esc	3 =  Delete
4 Ctrl-Y	4 CursorRight	4 Del	4 CLICK-R
5 Ctrl-Y	5 CursorRight		
6 Ctrl-Y	6 CursorRight		
	7 CursorRight		
	8 CursorRight		
	9 CursorRight		
	10 CursorRight		
	11 CursorRight		
	12 CursorRight		
	13 CursorRight		
	14 CursorRight		
	15 CursorRight		
	16 CursorRight		
	17 CursorRight		
	18 F6 (Delete to		
	EOL)		
	19 F6 (Delete to		
	EOL)		
	20 F6 (Delete to		
	EOL)		
	21 F6 (Delete to		
	EOL)		
	22 F6 (Delete to		

Figure 7: Deleting a sentence

#### **Enhancing Text**

Indicating print enhancements such as boldfacing, underlining, subscripting, and superscripting should be a simple matter for any reasonably sophisticated word processor (see Figures 10 and 11). For WordStar, Word-KEY, and Word-MOUSE, this was the case. WordStar (7 actions) required only some cursor movement (1, 4-5) and a boldface and underline toggle with  $\langle F5 \rangle$  and  $\langle F6 \rangle$  (2-3, 6-7). The operation of Word-MOUSE and Word-KEY (4 actions each) was even easier. I simply indicated the text (1), selected it (2), and typed <Alt>-B for boldface and <Alt>-U for underline (3-4).

Subscripting and superscripting were not much more difficult to perform than other print enchancements. WordStar required 13 actions,

with subscripting being indicated by <Ctrl>-P followed by <Ctrl>-V, and superscripting indicated by <Ctrl>-P followed by <Ctrl>-T. Word-KEY and Word-MOUSE required 7 and 6 steps respectively, with subscripting indicated by <Alt>-<Minus> and superscripting indicated by <Alt>-<Plus>.

VisiWord presented a different picture. Figure 10 is abbreviated because VisiWord's sequence of steps for this task was so disproportionately long. After some initial cursor movement to get into position (1-2), the menu was engaged (3) for L-Layout (4), C-Character (5), and E-Emphasis (6). It was then necessary to use the "again" key, <F2>, 42 times to indicate each character to be boldfaced. Underlining was similarly tedious. For each character to be underlined you had to use the underline key, <F8>. In total, VisiWord required 96 actions to underline and boldface the single line of text.



### **EDUCATIONAL SOFTWARE**

BASIC Instruction Course \$39.95
Twelve self-paced modules covering BASIC and PC-DOS functions. Supplied on a two disk set.

Word Whiz
An educational game teaching rapid word
\$29.95

recognition, spelling, and keyboard use.

Super Whiz

An esoteric, cerebral version, challenging highschool to college graduates.

The Wiz
A leacher customized instruction as \$69.95

A teacher customized instruction program...
States 'n Caps

A graphics-intensive game, teaching America's states 'n capitols.

### **BUSINESS SOFTWARE**

Civil Engineering Pac \$89.95
A compendium of solutions to common civil engineering problems.

Mailing List I \$39.95
Exceptional features usually found only on

programs costing 10 times as much.

Auto Dialer
An auto-dialing database for salesmen and

executives.

Business Pac I \$29.95

A wide assortment of programs designed to handle everyday business problems.

Micro Minder \$3 A multi-purpose itinerary and appointment scheduler.

### **GENERAL INTEREST**

Prosthesis
Adult adventure. X-RAYted fun.

Video Etch
A powerful graphics screen editor.

Game Pac I
Exciting ten-game anthology.

U.S. Motors
Automobile corp. simulation/adventure.

To order, or for more information, call toll-free:

1-800-321-5346

Our Guarantee: We unconditionally guarantee all our software or your money back (less \$3.00 shipping) if returned within 15 days of receipt.



P.O. Box 339, Forestville, CA 95436 24-hour phone: 1-707-887-7237

Circle 370 on reader service card

### **●** Review

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 F7 (Begin	1 Esc	1 CursorDown	1 = > near L
block)	2 M	2 F10 (Para-	Border
2 CursorDown	3 T	graph)	2 CLICK-R
3 CursorDown	4 CursorDown	3 Del	3 = > Location
4 CursorDown	5 CursorDown	4 Ctrl-PgUp	4 Ctrl-CLICK-F
5 CursorDown	6 CursorDown	5 CursorDown	5 = >Sentence
6 CursorDown	7 CursorDown	6 CursorDown	6 CLICK-LR
7 CursorDown	8 CursorDown	7 CursorDown	
8 CursorDown	9 CursorDown	8 Ins	
9 CursorDown	10 CursorDown	9 CursorDown	
10 F8 (End blcok)	11 CursorDown	10 CursorDown	
11 Ctrl-Q	12 CursorDown	11 CursorDown	
12 R	13 Enter	12 CursorDown	
13 CursorDown	14 Home	13 CursorDown	
14 CursorDown	15 Home	14 CursorDown	
15 Ctrl-K	16 CursorDown	15 CursorDown	
16 V	17 CursorDown	16 CursorDown	
17 Ctrl-Q	18 CursorDown	17 CursorDown	
18 P	19 CursorDown		
19 CursorDown	20 Enter		
20 CursorDown	21 CursorDown		
21 CursorDown	22 CursorDown		
22 CursorDown	23 CursorDown		
23 CursorDown	24 CursorDown		
24 CursorDown	25 CursorDown		
25 CursorDown	25 CursorDown		
26 CursorDown	26 CursorDown		
	27 CursorDown		
	28 CursorDown		
	29 CursorDown		
	30 CursorDown		

Figure 8: Cut and paste — moving a paragraph

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 Ctrl-Q	1 F10 (Cen-	1 Alt-C	1 Alt-C
2 C	ter line)		

Figure 9: Centering text

Subscripting and superscripting presented similar problems for *Visi-Word*. The command logic is the same as for boldfacing, except that you specify B (Below) for subscripting and A (Above) for superscripting. *VisiWord* required 49 actions to complete the task.

#### Find and Replace

The programs were roughly comparable on global Find and Replace operations (see Figure 12). WordStar required 19 actions. The Find and Replace syntax was the same as for fixing spelling errors (Figure 4). The only change was in the responses to

Indicating print enhancements such as boldfacing should be a simple matter for any reasonably sophisticated word processor.

the Options prompt in steps 17 and 18. These instructions caused *Word-Star* to replace all instances (G) without waiting for verification of each change (N).

VisiWord, which required 18 actions, also had a different response in step 10. This response (A) caused the program to replace all instances of the target string.

Word-KEY's syntax differed in steps 3 and 20-24. <F10> selected the paragraph containing the words to be changed. The remaining changes caused the program to replace without waiting for verification of each replacement in response to menu prompts. Word-KEY required 24 actions.

The sequence required for Word-MOUSE was as follows: select the paragraph (1-2), point to and select the Replace command in the menu (3-4), define the target and its replacement (5-17), and tell the program not to wait for verification of each replacement and to complete the command (18-19). Word-MOUSE required 19 actions.

Deleting a Line

Except for differences in cursor movement to get to the desired location, the effort necessary for deleting a single line was comparable among the programs (see Figure 13). Word-Star required 11 actions, 10 of which were cursor movement commands. VisiWord required 5 actions, 4 of which were cursor movement commands. Word-KEY required 6 commands, 4 of which were cursor

movement commands. Word-MOUSE required 6 commands, 2 of which were cursor movement commands.

#### Oops!-Undo That

Automatically restoring text that has been accidentally deleted is a feature not handled by *WordStar* (see Figure 14). Consequently, with *WordStar* 60 actions were required to restore the text character by character. The amount of effort, of course, depends on the amount of text affected. This particular sentence contained 55 characters and spaces; the remaining 5 actions were *WordStar* commands.

VisiWord required only 3 actions to restore the deleted text. <F9> is the Undelete command in this program. It should be noted that the affected text could be restored only because it was in a single line. If the text had been longer than that, restoring it would have been just as difficult with VisiWord as with WordStar.

Word-KEY and Word-MOUSE required 4 and 6 actions respectively. With Word-KEY the operation was invoked by typing U in the menu, while with Word-MOUSE it was invoked by pointing to Undo with the mouse followed by CLICK-R. Word-KEY and Word-MOUSE are capable of restoring deleted text, regardless of length.

Indented Paragraphs

Setting up and justifying an indented paragraph is useful for outlines and extended quotations (see Figure 15). All the programs have effective routines to accomplish that task. Word-Star required 9 actions, but 6 were cursor movement commands. <Ctrl>-O, G, and <Ctrl>-B were the operating commands required. Of the three programs, WordStar is the only one that will not preserve



Circle 320 on reader service card

64K memory, color/graphics adapter,

and color monitor.

Minnetonka, MN 55343

(612) 938-0005

### **●** Review

the format of the indented paragraph if the document is reformatted. In such a case, the paragraph has to be skipped in the reformatting process, or it will be necessary to return to the paragraph and indent it again.

With VisiWord the paragraph was indented in 4 steps, 3 of which were cursor movement commands. Word-KEY required 2 steps including 1 cursor movement, and Word-MOUSE took 3 steps including 2 cursor movements.

### Double-space and Justify

The final editing task was reformatting the entire document to double-space and justify the text (see Figure 16). Reformatting the document with *WordStar* took 44 actions. After going to the beginning of the document (1), setting up justification (2-3), setting up double-spacing (5-6), and turning off hyphen help (7-8), reformatting proper could begin. The

Operation: Bol	dface and	underline
----------------	-----------	-----------

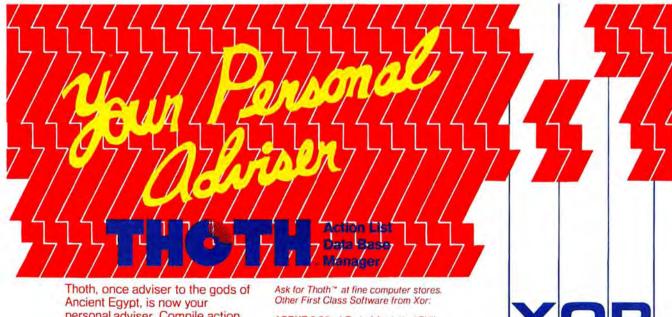
WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 CursorDown	1 CursorDown	1 CursorDown	1 =>Sentence
2 F6 (Boldface)	2 Home	2 F9 (Sentence)	2 CLICK-LR
3 F5 (Underline)	3 Esc	3 Alt-B	3 Alt-B
4 Ctrl-Q	4 L (Layout)	4 Alt-U	4 Alt-U
5 D	5 C (Character)		
6 F6 (End	6 E (Emphasis)		
boldface)	7 F2 (Again)		
7 F5 (End	repeat step 7		
underline)	for steps 8-48		
	49 Esc		
	50 Esc		
	51 Home		
	52 F8 (Underline)	repeat step 52 for	steps 53-94

Figure 10: Print formatting-boldface and underline

commands <Ctrl>-B and <Ctrl>-N were used to reform a paragraph and double-space between paragraphs.

With WordStar an alternate strategy for this task is available. A command modifier (<Ctrl>-Q, Q) can be used to tell WordStar to repeat a

command until the end of the document or until <Space> is typed from the keyboard. You can save 23 keystrokes by issuing the following sequence of commands: <F10>, <Ctrl>-O, J, <Ctrl>-O, S, 2, <Enter>, <Ctrl>-O, H, <Ctrl>-Q,



Thoth, once adviser to the gods of Ancient Egypt, is now your personal adviser. Compile action list items, personnel records, and general notes. Rapid interaction between data bases allows records to be created easily and quickly. A password system keeps your data confidential.

Requires IBM\*PC with DOS 1.1 or 2.0, 128K memory and color/graphics adapter. Color monitor suggested.

AGENT 2.0" A Test of Analytical Skill
BLU CHIP" Portfolio Manager
C TOOLS" C Language Utilities
EDO" The Game of Many Strategies
ST. HIPPOLYTE'S

WALL\* The Complex Challenge

Circle 320 on reader service card

5421 Opportunity Court Minnetonka, MN 55343 (612) 938-0005

CORPORATION

FIRST CLASS SOFTWARE

Q, <Ctrl>-B, <Space>, <Ctrl>-O, G, <Ctrl>-B, <Ctrl>-N, <Ctrl>-Q, Q, <Ctrl>-B, <Space>. However, using this strategy means that you have to stare at the screen until the indented paragraph comes up. You then have to catch and stop the reformatting process by pressing <Space> and reformat the indented paragraph separately before returning to the <Ctrl>-Q, Q, <Ctrl>-B sequence. If this seems like an acceptable alternative to you, subtract 23 from the *WordStar* effort score.

The other programs are comparable to one another in effort. *VisiWord* required 12 actions. After going to the beginning of the document (1-3) and entering the menu (4), I engaged Layout (5), Format (6), Double-space (7), Justification (8-9), Enter Another Menu (10), Quit Layout (11), and Return to Editing (12).

With Word-KEY, I performed the following: Select the Whole Document (1), Enter the Menu (2), Engage Format (3), Paragraph (4), Justify (5), Double-space (6-10), and Complete the Command (11). Except for pointing to the commands rather than typing them, Word-MOUSE followed a similar procedure. Word-KEY and Word-MOUSE took 11 and 12 actions respectively to complete this task.

#### **Evaluations**

This functional comparison of the three programs is by no means comprehensive—such a test is premature at this writing. The surprisingly poor performance of VisiWord should be improved when the product is rereleased with mouse support. In addition, the manufacturer promised that VisiWord version 1.1, which was unavailable at press time, would bring significant speed improvements as a result of optimized program code. The version of Microsoft Word available for this review was a betatest version that was not ready for release. Many innovative features of both programs, such as forms capacity, glossaries, and galleries have not been discussed. Table 1 compares the most important features of the pro-

#### Operation: Subscript and superscript

WordStar Actions	VisiWord Actions	Word-KEY Actions	Word-MOUSE Actions
1 CursorDown	1 CursorDown	1 CursorDown	
2 Ctrl-A	2 CursorLeft	2 F7 (Word lt.)	1 =>subscript
3 Ctrl-P	3 CursorLeft	And the same of th	2 CLICK-R 3 Alt
4 V	4 CursorLeft	3 F7 (Word lt.)	
		4 Alt	4 =>superscript
5 Ctrl-F	5 CursorLeft	5 F8 (Word rt.)	5 CLICK-R
6 Ctrl-P	6 CursorLeft	6 F8 (Word rt.)	6 Alt-+
7 V	7 CursorLeft	7 Alt-+	
8 Ctrl-F	8 CursorLeft		
9 Ctrl-P	9 CursorLeft		
10 T	10 CursorLeft		
11 Ctrl-F	11 CursorLeft		
12 Ctrl-P	12 CursorLeft		
13 T	13 CursorLeft		
	14 Esc		
	15 C		
	16 B		
	17 F2 (Again)		
	18 F2 (Again)		
	19 F2 (Again)		
	20 F2 (Again)		
	21 F2 (Again)		
	22 F2 (Again)		
	23 F2 (Again)		
	24 F2 (Again)		
	25 F2 (Again)		
	26 F2 (Again)		
	27 F2 (Again)		
	28 F2 (Again)		
	29 CursorRight		
	30 CursorRight		
	31 CursorRight		
	32 CursorRight		
	33 CursorRight		
	34 Esc		
	35 L		
	36 C		
,	37 A		
	38 F2 (Again)		
	39 F2 (Again)		
	40 F2 (Again)		
	41 F2 (Again)		
	42 F2 (Again)		
	43 F2 (Again)		
	44 F2 (Again)		
	45 F2 (Again)		
	46 F2 (Again)		
	47 F2 (Again)		
	48 F2 (Again)		
	49 F2 (Again)		

Figure 11: Print formatting—subscript and superscript

# An Epson FX Without Set-FX is Like a Porsche Without a Key

Your Epson FX printer is a powerful machine. Alas, getting into

the driver's seat isn't always easy. Set-FX software lets you and your IBM PC take your FX for a real tour. It's as simple as touching a key and taking off.

With Set-FX, you can now conveniently:

- Print those missing IBM characters as they appear on the screen, including block and line graphics, foreign characters, and math & science symbols.
- **Set** print modes to condensed, emphasized, italics, proportional, and 50 more.
- Create your own typefaces for logos, forms, and unique styles.
- Explore your FX's capabilities with our FX-Ideas program, Instructional Manual, and Quick Reference Card.

Race away with Set-FX . . . it prints in full-speed text mode!

At last, you get the printer control, IBM character set, custom typefaces, and high-speed printing in one comprehensive package.

For the key to great performance from your Epson FX, ask your dealer or order direct. Regular price \$59.95. **Introductory price** \$39.95 until Nov. 1, 1983.

### SoftStyle, Inc.

Suite 200, Dept. B11 7192 Kalanianaole Hwy. Honolulu, Hawaii 96825 (808) 396-6368

### 디디 디디 SoftStvle®

For any IBM PC with Epson FX-80 or FX-100. DOS 1.1 or 2.0. Introductory price includes air shipping. MC & VISA accepted. After November, add \$2.00 for shipping.

#### Circle 410 on reader service card

### 

Operation: Multiple Find and Replace

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 Ctrl-Q	1 Esc	1 CursorDown	1 = > near L
2 A	2 F	2 CursorDown	Border
3 k	3 k	3 F10 (Para-	2 CLICK-LR
4 o	4 o	graph)	3 = > Replace
5 n	5 n	4 Esc	4 CLICK
6 s	6 s	5 R	5 k
7 i	7 i	6 k	6 o
8 s	8 s	7 o	7 n
9 Enter	9 Enter	8 n	8 s
10 c	10 A	9 s	9 i
11 o	11 c	10 i	10 s
12 n	12 o	11 s	11 Tab
13 s	13 n	12 Tab	12 c
14 i	14 s	13 c	13 o
15 s	15 i	14 o	14 n
16 Enter	16 s	15 n	15 s
17 N	17 Enter	16 s	16 i
18 G	18 Esc	17 i	17 s
19 Enter		18 s	$18 = N_0$
		19 Tab	19 CLICK-F
		20 Space	
		21 Tab	
		22 Tab	
		23 Space	
		24 Enter	

Figure 12: Multiple Find and Replace

Operation: Delete line

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 CursorUp	1 CursorDown	1 CursorDown	1 = > LL Border
2 CursorUp	2 CursorDown	2 CursorDown	2 CLICK-R
3 CursorUp	3 CursorDown	3 CursorDown	3 = > Line
4 CursorUp	4 CursorDown	4 CursorDown	4 CLICK-LR
5 CursorUp	5 F5 (Delete line)	5 F9 (Sentence)	5 = > Delete
6 CursorUp		6 Del	6 CLICK-R
7 CursorUp			
8 CursorUp			

Figure 13: Deleting a line

9 CursorUp

10 CursorUp

11 Ctrl-Y

Operation: Acc	identally delete and resto	ore text	
WordStar Actions 1 Ctrl-Y 2 Tab 3 T	VisiWord Actions 1 End 2 F5 (Delete line) 3 F9 (Undelete)	Word-KEY Actions 1 Shift-F9 (Select line) 2 Del	Word-MOUSE Actions 1 =>Sentence 2 CLICK-LR 3 =>Delete
4 h 5 i 6 s 7 Space 8 s	3 15 (Glaciete)	3 Esc 4 U (Undo)	4 CLICK-R 5 = >Undo 6 CLICK-R
9 e			
10 n 11 t			
12 e 13 n 14 c			
15 e 16 Space 17 w			
18 i 19 l 20 l			
21 Space 22 b			
23 e 24 Space 25 e			
26 l 27 i 28 m			
29 i 30 n			
31 a 32 t 33 e			
34 d 35 Space 36 a			
37 s 38 Space			
39 t 40 h 41 o			
42 u 43 g 44 h			
45 Space 46 b			
47 y 48 Space 49 a			
50 c 51 c 52 i			
53 d 54 e			
55 n 56 t 57 .			
58 Ctrl-Q 59 S 60 Ctrl-B			
ov Stil D			

Figure 14: Recovering from an accidental action

#### **FAST SERVICE! LOW PRICES!** GOOD TECHNICAL ADVICE! SPECIAL: WORDSTAR FOR PC - \$269 COMPUTERS -CALL' IBM PC COLUMBIAPC SEFOLIA \$1649 CALL SCALL FAGI FPC 2 \$2699 OTRONA: ZENITH Z 100 SCALL OSBORNE EXEC \$2295 SCALL - HARD DISK DRIVES & TAPE DRIVES GENIE X5P GENIE 5 + 5 MB VRDATA 10 MB CALL CORVUSAMA 1995 3399 CORVUS 11 MB 2695 GENIE 20 MB CALL CORVUS 20 MB 3395 TALLGRASS CALL CORVUS MIRROR 675 250 DAVONG 10 MB DAVONG TAPE BKUP CALL CORVUS/PCINTFCE CALL TECMAR 10 MB CALL CORONA 10 MB CALL **PRINTERS GEMINI 10X** 299 EPSON RX80 399 NEC SPIN 7730 EPSON FX80 CALL NEC SPIN 3530 1549 EPSON FX 100 CALL NEC SPIN 3550 1850 PRISM 132 CALL ITOHF10 (PAR) C ITOH PROWR 1 375 BROTHER HR 1 C ITOH PROWR 2 675 MONITORS -USIPI3 Amber TAXAN Amber 149 149 AMDEK 300 Green 149 NECJC1203 AMDEK 300 Amber PRINCETON HX 12 159 569 AMDEK Color II 469 ZENITH ZVM-121 100 MODEMS -HAYES SMART 300 HAYES SMART 1200 NOVATION SMART CAT 415 NOVATION 212 AUTO 569 199 499 HAYESSMART 1200B 445 SSM TRANSMOM 1200 525 - BIZ SOFTWARE -TCS According Pkgs CALL Software Dim G/L A/P A/P, PAY INV WP etc Peachtree (GL/AR/AP) 299 Peach Pack 5000 CALL CALL CALL Perfect Pkgs Low! Low! CALL **FAST GRAPHS** 99 MULTIPLAN 179 VISIFILES 225 VISCALC 169 EASYFILER 249 CONT HOME ACCT 90 TK SOLVER **PEARLSOFT** 199 LOTUS 1-2-3 CALL WORD PROCESSORS -WORDSTAR 269 VOLKSWRITER 99 CALL **PES Write** IUS Easywriter II Perf Wrtr/Spir 225 299 Perfect Writer 199 MultiMate 335 Benchmark CALL BACKUP SOFTWARE -COPYPC MLI Disk Mechanic 35 CALL - FLOPPY DISKS -FLEPHANT DSDD-5 \*/BX 30 MAXELL DSDD-5"/BX CALL DYSAN DSDD-5"/BX CALL VERBATIM DSDD-5"/BX CALL - ADD-INS + ADD-ONS -QUADLINK/APPLE CALL AMDEK MAI Color Bd CALL Hercules Gr Cd CALL Microsoft MOUSE Terms: Prices include 4% cash discount, Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments, Connecticut buyers add 7.5% Sales Tax. Not responsible for typo-errors. Prices subject to change and offering subject to availability. (203) 579-0472 CONNECTICUT INFORMATION SERVICES, INC. 218 Huntington Road Bridgeport, CT 06608

### Review

grams. Full comparison tests of these programs should prove fascinating.

Nevertheless, several conclusions are possible at this point. Figure 17 is a summation of the effort involved in editing the sample document. This figure makes it clear that we are entering a new era of word processing on the PC. Microsoft Word is a dramatic and obvious improvement in performance compared to WordStar and the mouseless version of Visi-Word.

If you regard WordStar as the standard and set the effort involved in editing the sample document with this program at 100 percent, VisiWord requires 132 percent of the WordStar effort. Word-KEY, on the other hand, requires only 53 percent of the Word-Star effort. The index is even more striking when you introduce the mouse. Word-MOUSE requires only

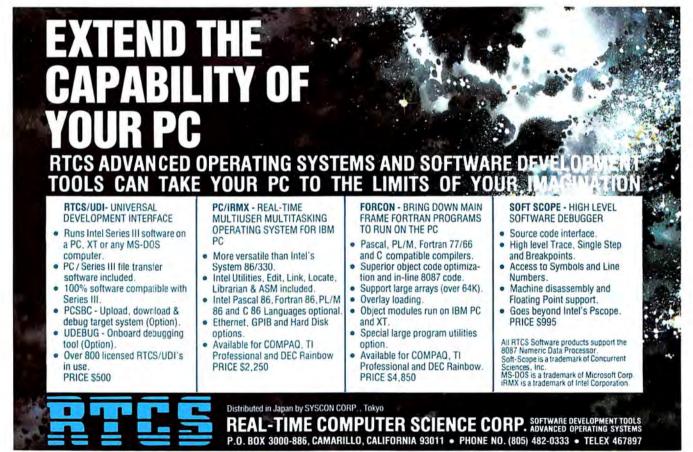
Operation: Set up and justify indented paragraph

WordStar Actions	VisiWord Actions	Word-KEY Actions	Word-MOUSE Actions
1001111111	1 CursorUp	1 CursorUp	1 =>near L
1 CursorUp		The second secon	
2 CursorUp	2 CursorUp	2 Alt-N	Border
3 CursorUp	3 CursorUp		2 CLICK-R
4 CursorUp	4 F4 (Indent)		3 Alt-N
5 CursorUp			
6 CursorUp			
7 Ctrl-O			
8 G			
9 Ctrl-B			

Figure 15: Indented and justified paragraphs

38 percent of the *WordStar* effort to edit the document. If you accept the validity of counting the number of actions as a measure of effort, that is quite an impressive performance.

The introduction of the mouse is clearly a step forward in word processing. The device, however, would probably slow you down if you used it when typing the first draft of a document; constantly removing your hand from the keyboard is not particularly efficient. However, as this study demonstrates, the mouse is effective for making revisions once a document has been created.



#### Operation: Double space and justify whole document

WordStar	VisiWord	Word-KEY	Word-MOUSE
Actions	Actions	Actions	Actions
1 F10 (End of	1 Home	1 Shift-F-10	1 = > near L
file)	2 Home	(Document)	Border
2 Ctrl-O	3 Home	2 Esc	2 CLICK-LR
	4 Esc	3 F (Format)	3 =>Format
3 J			
4 Ctrl-O	5 L (Layout)	4 P (Paragraph)	4 Click
5 S	6 F (Format)	5 J (Justify)	5 =>Paragrap
6 2	7 D (Double	6 Shift-Tab	6 CLICK
7 Ctrl-O	space	7 Shift-Tab	7 = > Justified
8 H	8 CursorDown	8 Shift-Tab	8 CLICK
9 Ctrl-B	9 Y (Justify)	9 1	9 =>line
10 Ctrl-N	10 Esc	10 2	spacing
11 Ctrl-B	11 Q (Quit)	11 Enter	10 1
12 Ctrl-B	12 Esc		11 2
13 Ctrl-N			12 Enter
14 Ctrl-B			
15 Ctrl-B			
16 Ctrl-N			
17 Ctrl-B			
18 Ctrl-B			
19 Ctrl-N			
20 CursorDown			
21 CursorDown			
22 Ctrl-N			
23 CursorDown			
24 CursorDown			
25 Ctrl-N			
26 Ctrl-B			
27 Ctrl-B			
28 Ctrl-N			
29 Ctrl-B			
30 Ctrl-B			
31 Ctrl-B			
32 CursorDown			
33 Ctrl-O			
34 G			
35 Ctrl-B			
36 Ctrl-N			
37 Ctrl-B			
38 Ctrl-B			
39 Ctrl-N			
40 Ctrl-B			
41 Ctrl-B			
42 Ctrl-N			
43 Ctrl-B			

Figure 16: Changing the format of a complete document

### TALL TREE SYSTEMS

presents:

JFORMAT for DOS 1.10

\$60

Electronic Disk, Printspooler, 8 and 10 sector formatting, JET, single, dual, quad, 8" and hard disk support.

introducing:

INSTALLABLE DEVICE DRIVERS FOR DOS 2.00

JETDRIVE

\$40

The only Electronic disk to work on any memory board. Contents restored after Cfrl-Alt-Del. Plus our famous JET (high-speed file transfer) program.

JFORMAT-2

\$40

The only way to go beyond 360K on one diskette. Allows for 24 different formats up to 2.5MB size.

WINDRIVE

\$40

Available for most Winchester hard disk drive systems. Source code permits adaptation and customization. The only way to have unlimited drive expansion and disk-sharing. Additionally, all drives including the XT, will run under DOS 1.10 with Windrive.

**JSPOOL** 

\$40

Redirectable, Programmable Spooler with an arbitrary size buffer, xon/xoff, supports printing to serial and parallel ports.

Don't forget:

**JRAM** 

\$800

The only memory board which allows more than 640K bytes per system. 512K bytes controlled by a hardware pager. Includes JFORMAT and JETDRIVE.

TALL TREE SYSTEMS 1032 Elwell Court #124 Palo Alto, CA 94303 (415) 964-1980

Circle 187 on reader service card



Feature	WordStar	VisiWord	Microsoft V
Cursor Movement			
Character by character	•		
Word by word	•	•	•
Screen by screen		•	
Jump to beginning of line		•	•
Jump to end of line		-	
Jump to specified page	•	•	•
Jump to beginning of document	•	•	•
Jump to end of document	•	•	•
Point with mouse	•	•	•
Word Wrap	•		
Paragraph Reformat	Manual	Automatic	Automat
Insert Mode	•	•	•
Typeover Mode	•	•	•
Move Text	•	•	•
Copy Text	-	•	-
Delete Text		-:-	
Delete lext	•	•	
Text Selection for Editing		2.7	
Character	Delete only	Delete only	•
Word	Delete only	•	•
Line	Delete only	Delete only	•
Sentence	•	•	•
Paragraph			•
Block		•	•
Block column		•	•
Mouse selection		0	•
Undo Command	•	1 line max.	Unlimite
Find & Replace			
One/all occurrences	•	•	•
N times	•		
Within selected text range			•
Ignore case		•	•
Whole word only			-
		•	
Wild card characters	•	•	•
Backward through document	•	•	•
Windows	1	2	8
Browse/edit different documents	0	•	•
Browse/edit within same document	•	•	•
Move/copy text between windows	•	•	•
Footnote window	•	•	•
On-line Help Screens			
Context sensitive?	0	•	•
1.At a Community of the	-		
Video display			
Line breaks	•	•	•
Line counter	•	•	•
Character counter	•	•	•
Margins	•	•	•
Page breaks	•	•	•

Table 1: Comparison of features

Feature	WordStar	VisiWord	Microsoft Word
On-screen character attribute display			
Normal	•	•	•
Bold	•	•	•
Underline	•	•	•
Double underline	•	•	With CG
			adapter
Italic	•	0	With CG
			adapter
Strike-through	•	•	With CG
			adapter
Small caps	•	•	With CG
			adapter
Subscript	•	•	With CG
			adapter
Superscript	•	•	With CG
7 45 - 5 - 5			adapter
Visible ruler		•	•
Horizontal scroll			•
Text Macros			
Galleries/Text Formatting Macros			
Command Macros			<del></del>
Glossaries/Macro Indexing			•
	•	•	•
Style Sheets/Format Templates	0	•	•
ASCII Input	•	•	•
Readable ASCII Output	•	•	•
Full Support of Tree-Structured Directories	•	•	•
Text Formatting			
Flush left	•	•	•
Flush right	0		•
Centered	0	0	•
Justified	•	•	•
Multiple-column strips	•	•	•
Left tab stops	•	•	•
Right tab stops	0	•	•
Center tab stops		•	•
Decimal tab stops	•	•	•
Printing			
Automatic footnotes	•	0	•
End of page/document option	<del>-</del>	-	•
Headers	•	•	•
Multiple line	•	•	•
Choice for odd/even pages	•	•	•
Footers		•	•
Multiple line	•	•	•
Choice for odd/even pages	•		•
Gutter option	•	•	•
Continuous form paper		•	•
Single sheets	•		
Multiple copies	0		
Background printing	•	•	
Print pause	•	-	
Printer selection option	0		
		•	
Microspace justification Proportional spacing	•		•

### **●** Review

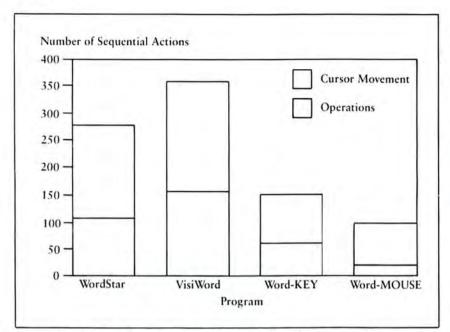


Figure 17: Summation of the effort required to edit the sample document

Get everything done by Friday! Invoices. Paychecks. Mailing lists and form letters. Inventory. Reports. And just about any file handling that needs to be done around the office. Get them all done quickly, efficiently and accurately any day of the week-by Friday!™ Friday! is the revolutionary new electronic file handling system for your microcomputer from Ashton-Tate, the people who invented dBASE II. It's just \$295 (suggested retail price). For the name of your nearest Friday! dealer, drop us a line. Ashton-Tate, 10150 West Jefferson Boulevard, Culver City, CA 90230. (213) 204-5570.

dBASE II is a registered trademark and Friday! is a trademark of Ashton-Tate. OAshton-Tate 1983

Circle 335 on reader service card

The choice of command assignments to the mouse in the Microsoft product is natural and easy to learn and remember. The device is a pleasure to use. I must confess that I entered this project with a bias against the mouse. I thought it was a cute gimmick that would benefit software marketing departments more than real computer users. It looked like it might be fun to play with when I wasn't engaged in serious work. But I have been converted. If other mouse implementations are as effective as Word-MOUSE, we can expect some major innovations in software in the near future.

WordStar
MicroPro International Corp.
33 San Pablo Ave.
San Rafael, CA 94903
800/227-2400, 415/499-1200
List Price: \$495, complete package including SpellStar, MailMerge, and Star Index \$895
Requirements: 64K one disk drive

VisiWord VisiCorp 2895 Zanker Rd. San Jose, CA 95134 408/946-9000 List Price: \$375

Requirements: version 1.0, 192K; version 1.1, 128K; one disk drive

Microsoft Word Microsoft 10700 Northup Way Bellevue, WA 98004 206/828-8080 List Price: \$375, with Microsoft

Mouse \$495

Requirements: 128K, one disk drive





Memorex's new 5
year warranty on our
flexible discs gives
you more protection
and value—at no
extra cost. It's what you've
come to expect from the leader
of computer media products
for the past 22 years.

Memorex's "Is It Live or Is It Memorex?" means quality. Quality that makes Memorex the first choice of millions of computer customers. Quality that keeps Memorex discs working flawlessly on personal and business computers—like Atari, Apple, Commodore, IBM, Osborne, Radio Shack (TRS-80) and most others.

Your computer data is critically important to you—and to us. Use the flexible disc you can trust longer. Use Memorex. See your dealer or distributor today. Or call (800) 538-8200 for the one near you.

c 1983 Memorex Corporation Memorex is a registered trademark of Memorex Corporation

A Burroughs Company



### A flawless future is in sight with 3M diskettes.

When it comes to keeping track of precious data, predictable means reliable. Being able to count on every diskette, every time. At 3M, reliability is built into every diskette. We've been in the computer media business for over 30 years. And we've never settled in. We're constantly improving and perfecting our product line, from computer tape and data cartridges to floppy disks.

3M diskettes are made at 3M. That way, we have complete control over the entire manufacturing process. And you can have complete confidence in the reliability of every 3M diskette you buy.

Look in the Yellow Pages under Computer Supplies and Parts for the 3M distributor nearest you. In Canada, write 3M Canada, Inc., London, Ontario. If it's worth remembering, it's worth 3M diskettes.



3M hears you...



(MD) screen den

### YOU'VE GOT TO SEE IT TO BELIEVE IT

Feb84 Apr84 Jun84 Ju184 Jan84 Iotal84 Revenue: Components Div Micro Systems Div Industrial Sys. Div 1195 169 555 435 Iotal Revenue Cost of Sales: Components Div Micro Systems Div Industrial Sys. Div Total COS Operating Expenses: Components Div Micro Systems Div Industrial Sys. Div Iotal Op. Exp. 275 410



### Introducing IBM PC-Compatible Hardware To Run Spreadsheet Software

It should be a simple thing, really, to see a full 132 column spreadsheet on your IBM PC. You shouldn't have to scroll up, down and sideways to get the full picture. Now you can see it all with SuperVision, a monochrome video interface board from California Computer Systems. It easily replaces your

IBM PC monochrome board. In addition, SuperVision offers a full 132 column by 44 row screen, a printer port, and 720 by 348 dot addressable graphics capability.

SuperVision supplies the features that have been missing for spreadsheets, financial modeling, and database applications as well as giving you a fast, full-screen editor to make life easier. **Z/Plus**, a fast Z80B based card with CP/M and a

full 192K of parity RAM is also available for your IBM PC.

Call CCS today and get the FULL picture.

(408) 734-5811



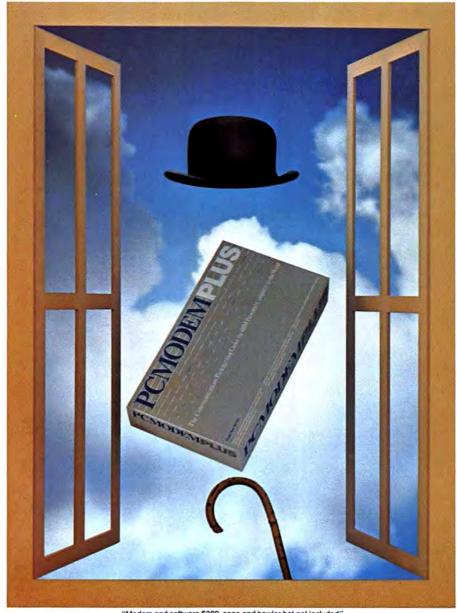
California Computer Systems

250 Caribbean Dr., Sunnyvale, CA 94086 (408)734-5811 Telex:171959 CCS SUVL

SuperVision and Z/Plus are trademarks of CCS, Inc. IBM is a registered trademark of International Business Machines. CP/M is a trademark of Digital Equipment Inc. Z80B is a trademark of Zilog, Inc.

Circle 305 on reader service card

### **Effortless Communication**



"Modem and software \$389, cane and bowler hat not included."

### PC Modem Plus & IBM Personal Computer

Effortless The PC Modem Plus™ system contains everything you need to communicate with the IBM Personal Computermodem, communications software, telephone cable and complete instructions.

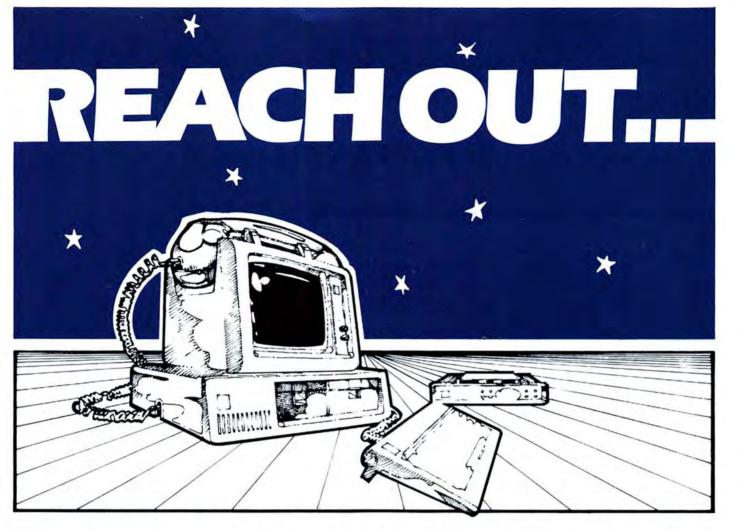
Modem The modem card fits inside the PC, connects directly to the phone line and includes an additional IBM-compatible asynchronous port. The full duplex, auto-answer/auto-dial, 300 baud modem can tone or pulse dial and is compatible with most other communications software packages. Full duplex 1200 baud (212) operation is available with the addition of Ven-Tel's PC Modem Plus Speed Adapter."

Software The full featured communications software has autologon and data capturing ability. You can store information from Dow Jones News/Retrieval™ or other sources on disk, exchange information with mainframes, minis or personal computers and transfer files to other Crosstalk dompatible systems.

### From Ven-Tel Inc. Modems That Mean Business

2342 Walsh Avenue, Santa Clara, CA 95051 • (800) 538-5121 • (408)727-5721

PC Modern Plus and PC Modern Speed Adapter are trademarks of Ven-Tel Inc. The PC Modern Speed Adapter will be available second quarter 1983. IBM is a registered trademark of International Business Machines Corporation. Dow Jones News/Retrieval is a registered trademark of Dow Jones & Co. Crosstalk is a trademark of Microstuf, Inc.



### With AUTOMATED TELEMARKETING

Introducing the Personal Computer Automated Telemarketing system from Arlington Software+Systems.

Now even the smallest business can benefit from telemarketing without special telephone equipment or service. PCAT is a highly efficient system for managing and scheduling the phone calls that are so important to your success.

### PCAT IS FLEXIBLE

- Telephone Sales
- Lead Qualification
- Customer Service
- Surveys
- Receivables Collection
- Inquiries
- Fund raising

### PCAT IS EFFICIENT

- Stores customer or client information
- Schedules out-going calls by date and time
- Reschedules busylno answer calls
- Automatic dialing of local, long distance and network calls
- Built in word processor for order confirmation, letters or memos
- Prompter scripts for consistently effective sales or service

#### PCAT IS COST EFFECTIVE

You'll be surprised just how cost effective PCAT can make your new or existing telemarketing operation. PCAT reduces your marketing costs, increases productivity and ensures that every contact can be followed up by callback, confirmation, or order entry.

#### PCAT IS EASY TO USE

In addition to automatic scheduling and dialing, PCAT uses function key prompts and help screens to guide you through the program. A comprehensive User's Guide is provided.

#### WHO NEEDS PCAT?

- Retailers
- Insurance Agents
- Stock, bond and commodity brokers
- Wholesalers and distributors
- Customer service or support depts.
- Real estate agents
- Accounts receivables depts.
- Collection agencies, etc.

### HARDWARE REQUIREMENTS

IBM Personal Computer with 128k, at least one diskette drive, 80 column monochrome or color monitor, and a Hayes Smartmodem or Novation Smart-Cat. Printer is recommended.

PCAT\* is a trademark of ARLINGTON Software+Systems; IBM is a trademark of International Business Machines; Hayes Stack Smartmodem is a trademark of Hayes Microcomputer Products, Inc.

Smart-Cat Modem is a trademark of Novation Inc. Arlington Software+Systems, 97 Bartlett Ave. Arlington, MA 02174 (617) 641-0290

Arlington, MA 02174

(617) 641-0290

Have someone call Please send me wri		
NAME:		
ADDRESS:		
CITY:		- ARI INGTON
STATE:	ZIP:	ARLINGTON Software+Systems
PHONE #: ( )	_	97 Bartlett Ave.

## Reader Friendly

### PC W\RLD

The Complete Magazine for IBM Personal Computer and IBM PC Compatible Users. You are using or soon plan to use an IBM Personal Computer or IBMcompatible personal computer. You've just scratched the surface, just started to explore the vast potential of this remarkable machine.

How can you use this potential and get more out of your PC? How can you keep pace with the fast-moving news and developments in the field, with the rapidly growing body of available software and the new ideas, discoveries, applications, and innovations?

Now there's a way—with PC WORLD, the lively, authoritative, new magazine devoted exclusively to IBM PC and IBM-compatible PC users.

Every month PC WORLD will keep you posted on the most interesting, intriguing, and potentially useful applications for the IBM PC and compatible PCs. And it will explain them to you with a minimum of technical jargon—and with a degree of clarity you'll appreciate if you try them out on your own PC.

It's a magazine that will help you get more of everything you want out of your PC—utility, versatility, value, and satisfaction. And it will present you with well researched, scientifically correct, easy to read articles in magnificently designed issues that are beautifully illustrated in full color. You'll want to keep each one for your future reference—beginning right now.

Now for a limited time only you can take advantage of this low introductory rate and save 47% off the newsstand price for PC WORLD. Enter your subscription today and you will receive three ADDITIONAL issues—for a total of 15 monthly issues at the low introductory rate of only \$24. If you're not completely satisfied with PC WORLD, you may cancel your subscription and receive a full refund on all unmailed issues.

If you already have an IBM Personal Computer or are thinking of buying one, this is the magazine that revolves around you.

15 issues for \$24 27 issues for \$39 39 issues for \$53

VISA and MasterCard orders call: 800/247-5470 (800/532-1272 in Iowa)

### Subscribe Now

Don't miss our low introductory rate:

• 15 issues

• Save 47% off the newsstand price

This is a limited time offer...act now to avoid disappointment!

**CHARTER PRICES:** 

15 issues, \$24.00 27 issues, \$39.00 39 issues, \$53.00

PC WORLD Subscription Department P.O. Box 6700 Bergenfield, NJ 07621

Toll-free order lines, for VISA and MasterCard orders: 800-247-5470 (in Iowa call 800-532-1272)

☐ Bill Me ☐ Payment Enclosed	
We accept MasterCard or VISA, or we can invoice you or your company. Call toll-free: 800/247-5470 (In Iowa: 800/532-1272).	
All subscriptions begin with the next available issue. Please allow 6–8 weeks for delivery of your first issue. Outside the U.S., subscriptions must be prepaid in U.S. funds. For foreign surface mail add \$24 per year to the subscription rates; for foreign airmail add \$101 per year to the subscription rates. Allow an additional 4 weeks for delivery by foreign surface mail.	
Name	
Company	
Address	DCIMADID
City, State, Zip	PC W\(\begin{aligned} \text{RLD} \end{aligned}
	Subscription Department P.O. Box 6700 Bergenfield, NJ 07621 J208
□ Bill Me □ Payment Enclosed  We accept MasterCard or VISA, or we can invoice you or your company. Call toll-free: 800/247-5470 (In Iowa: 800/532-1272).  All subscriptions begin with the next available issue. Please allow 6–8 weeks for delivery of your first issue. Outside the U.S., subscriptions must be prepaid in U.S. funds. For foreign surface mail add \$24 per year to the subscription rates; for foreign airmail add \$101 per year to the subscription rates. Allow an additional 4 weeks for delivery by foreign surface mail.	
Company Address City, State, Zip	PC W RLD Subscription Department

All subscriptions begin with the next available issue. Please allow 6–8 weeks for delivery of your first issue. Outside the U.S., subscriptions must be prepaid in U.S. funds. For foreign surface mail add \$24 per year to the subscription rates; for foreign airmail add \$101 per year to the subscription rates. Allow an additional 4 weeks for delivery by foreign surface mail.

delivery by foreign surface mail.	
Name	
Company	
Address	
City, State, Zip	

PC WORLD

Subscription Department P.O. Box 6700 Bergenfield, NI 07621



### **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES

### Subscribe Now

Don't miss our low introductory rate



### **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES



### **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES

### Finally. The End To Floppy Disk Confusion: Color-Coded Diskettes From Janus.





ANUS: THE C

Does your computer system require a two-sided, single density disc? Or a one-sided, double density disc? Are you sure? What happens if you get the wrong one?



**Ianus Red** One-sided, single density diskettes. soft sector and unformatted with write control notch.

### JANUS RED, ONE SIDED/SINGLE DENSITY

- Adler Royal
- Alanthus
- Apple
- A/M Internatl.
- Anker Data Sys.
- Atari
- Billings
- Columbia Data
- Comlog
- Commodore

Compal

Compugraphic

- 700, 2000, 7000, SE 6000 **GSI Series** I, II, III 3225 Documentor
- 42701 400, 800
- Micro System, TP410 500, 900, MX Series, Commander
- Pet, 3040, CBM 2030, CBM 2031, CBM
- 2040, VIC 20, P128, B128, Super Pet (Single Density), BX256 (Single
- Density), 4040, 80 W/P, Wordcraft WORDPAL 8, 8100,

MDT 401/350, 402

8200

- Computer Corp. Computer Dev. Computershop
- **CPM Marketing**
- Cromemco Crown Comm.
- Franklin
- Future Data
- G.S.I. Hands On
- **Hewlett Packard**
- IMSAI Intelligent Sys.
- LTT
- Matchless Sys. Microkit
- Micro Sys. Dev. **■** Motorola

- 12M, Microdisk 2/M Mini Term 1206
- Starlite MCS PT
  - System 3, Z/2D, Z/3D EZ Com
  - ACE 100, ACE 1000, ACE 1200,
  - MicroDisk/2M Micro Data 2080. GSI MDD050
  - MDO 60, MDO 50 SA-I, SA-II, 743, **LA 30K**
  - 8290-1 PC 80, PCS 80, 34-35 8030, 8031, 8051,
  - 803, 813 2200, 3460, 3471
  - MS-80 Microdisk 2M MSD-100 Exorset 30

- Nicolet Olivetti
- Olympia Panasonic Smoke Signal
- Texas Inst.
  - **Vector Graphic** Vista Wordplex
- Xerox Zilog

- New Englad. Dig. Able Series 40, 80
  - Explorer P6040, AFD 6102,
  - FDU 7403, FDU 2020,
  - FDU 5600 6020
  - Time 2000 BFD-68, BFD-69,
  - (Single Density) Chieftain I TI-99
  - H/1, 1++ V80
  - Wordplex II 820 MCZI/90K

### JANUS GREEN, ONE SIDED/DOUBLE DENSITY

- Alpha Prof.
  - AJ460 1200XL, 600XL
- Alpha Sprint Anderson Jacbsn. Atari TP420, MT900 Burroughs

# OIORS END THE C

The people at Janus know that something as potentially simple as buying a floppy disc can become needlessly complicated. The right disc will utilize the full power of your computer or word processor. The wrong disc can virtually shut it down.

**Tanus Green** One-sided, double density diskettes, soft sector and unformatted with write control notch.



Computhink Corona Data Data General

Dynabyte IMS

■ I.B.M.

Intelligent Sys. Intertec

KayPro Lobo

MPI Nippon Electric **OKI Electronics** Osborne

Olivetti Perkin Elmer

Randal Data

I, II, IV PC/8088 Pet Drive Portable Computer Enterprise 1000 DB 8/2 Series 5000 (Single Side) Personal Computer 160KB Intercolor 3600, 3621 Superbrain 400T (Single Side) Model 51 PC-8001 IF800 MOD20 Executive, Osborne I

FD501, FD502

3600 5000

The Beaver, 3500,

8050

Radio Shack Redactron

Seequa Smoke Signal

Telecon Texas Inst. RIII 340 Chameleon BFD-68, BFD-69 (Double Density) Chieftain IV

TRS-80 III

Zorba Professional Computer (Single Side)

JANUS BLUE, TWO SIDED/DOUBLE DENSITY

580-10, 586-10, Altos

Billings C. Itoh Columbia Data

■ Commodore Compal

Compaq Computhink Comtek

584-14, Series 5-15D RC 12 FD Mini- (2s) 1600-1, 1600-4, **VP** Portable Super Pet, BX256

(Double Density) 8200 Portable Computer Mini Max I

**General Automation** 

Cromemco Eagle ECS Microsys.

Fuiitsu GNAT Hewlett Packard

IRM IMS Info 2000

Informatn. Tech. Intelligent Sys. Intertec Data

KayPro Logic Systems Motorola MPI Otrona

Panasonic Quay Corp.

Qume

System 10 8290-2 Personal Computer 320, 360 KB Series 5000 (2S) Performer Superstar (2S) 8351, 8352, 8351H, Compustar, Comstar II

Personal Computer

**IBEX 7101** Exorset 30A Model 52 Attache JD-700, JD-740

Datatrack 5

**Z2H** 

ECS 4500

Affinity 16

# The Janus Guide to 5.25 Inch Diskette Selection.

Because a \$5 part should never stop a \$5,000 system or a \$5,000,000 company, lanus created the color system. This chart could save you hundreds of dollars.

**Tanus Blue** Two-sided, double density diskettes, soft sector and unformatted with write control notch.

Janus Orange All other diskettes with less common configurations and special requirements.

JANUS ...

1860 Barber Lane

Milpitas, Ca 95035

(408) 943-1600

(800) 338-0100

Redactron

Texas Inst.

Toshiba Wang

R III 340, R III 315,

R III 335 Professional Computer

Wangwriter, Alliance 250

### JANUS ORANGE, MISC. ALL OTHERS

A/M Internatl. Alanthus Archives

Compal CompuCorp.

Computek Computerm

Comp. Data Acc. Computer Mart Computer Max

The Whiz S-550 **Business System** WP 56D

Omega 20, 655 625 Mark II 675

21 System 32-180, System 32-620, System 32-630 Versatile Series

Abacus I Micro Max

**Digilog Systems** Digital Sup. Sys.

Durango Eagle

Exidy Findex

Hazeltine Intell. Bus. Mach. MNM-5

Lobo

North Star

Polymorphic OYX

R2E

Realistic Redactron Micro Comm II Informer II F85

II, III, IV, V Sorcerer System 100 1500

400T Horizon 1, 2

> Horizon 1D, 2D Advantage 881, 8810, 8813 Intelligent Typwrtr

> Level 1, 2, 3, 4, 5 Micral C, CM, 80-30 (1s), 80-20(1s) Micral 80-30(2s),

(2s), Redactor III-320

80-20(2s) Fort 80 Redactor II-240 (1s) Redactor II-250, 240

Sanyo Tri Data Vector Graphic

WPS-300 Flexible 21 Vector 1+. Memorite 1 Vector 1 Vector MZ System B System 1600, 2600,

3005, 5005, 5032, 4/10, 4/20, 4/30, 4/40, 4/60, 5005/E, 5010/E, 5032/E

Victor Technol. Vista

■ Vydec

Wang

9000 V200 (1s) V200 (2s) 4200 PCS II, III OIS Westrn. Telematic Datamate

Zenith Z-87

# Janus Floppy Discs.

We're Janus. And we make floppy discs of the very best quality you can buy. Period.

To back this claim, we offer our –

### Unconditional Guarantee.

Every Janus floppy disc comes with an ironclad guarantee. If anything ever goes wrong with your Janus disc anything, anytime, anywhere, your fault or ours—we will replace it. Free. No questions. No strings. No kidding. Just send it back to Janus (or return it to your Janus dealer).

### And We Didn't Stop There.

We wanted to solve the problem of floppy disc confusion. The Janus solution is color-coding, which makes it easy for people to select the right diskette and virtually eliminates the possibility of using the wrong diskette in your computer.

Janus is also sponsoring one of the largest new software contests in the country. Some very smart software designers will share \$34,500 in awards. (Details follow.)

And, there's "Janus Gold Certificates" credits you earn each time you purchase Janus diskettes. Use them to obtain the innovative software developed from the nationwide "Janus Call for Software" contest. Best of all, Janus

Best of all, Janus quality and Janus innovation are now available in local stores. You can spend less for other diskettes. But today's "bargain" is often tomorrow's problem. After all, if it's worth putting on a diskette, it's worth buying a diskette you can count on. From Janus.





### 34,501 Good Reasons to Enter the "Janus Call For Software" Contest.

### The First 34,500 are Simple.

That's how many total dollars in prize money we're offering to winners who submit the best original software programs in five different categories, written for the IBM PC\* (MS-DOS 1.1) and the Apple II+\* (DOS 3.3). Along with cash rewards, winners will have their programs published by Janus and be eligible for royalties.

### How to Enter.

Simply call toll-free (800) 338-0100 or write to the "Janus Call for Software" at the address below. Everything you need to enter will be sent upon your request. Entry forms may also be secured from your Janus dealer.

### Who May Enter.

Anyone who has a completed software package may submit it in abstract form to the

The Categories:	1stPrize	2ndPrize
<b>Business applications</b>	\$6,000	\$1,500
Home applications	\$6,000	\$1,500
Games and entertainment	\$5,000	\$1,500
Education	\$5,000	\$1,500
System software	\$5,000	\$1,500

All prizes will be awarded. While a software package may not win a prize, it could be accepted into the Library of Janus Software with royalties for the author based upon sales.

"Janus Call for Software," except for employees and immediate families of Janus Dysc Company, and its affiliates or agents.

### Contest Dates.

This contest will begin on October 1, 1983 and end on November 30, 1983 for initial entries. Finalists will be notified on or about January 1, 1984 with two additional weeks to submit completed and documented entries. Final judging and awards will be made on or about March 1, 1984.

### The 34,501st Reason to Enter?

Fame.

It goes well with fortune. And together they can provide a real payoff for that terrific software program you've been working on for so long.

But you have to enter to win. So do it today.

Simply call toll-free (800) 338-0100.

Or write "Janus Call for Software," 1860 Barber Lane, Milpitas, California 95035. Be sure to include your name, street address, city, state, zip code, and telephone number.



1860 Barber Lane Milpitas, California 95035 (408) 943-1600 (800) 338-0100

# The best reason to choose mbp COBOL for your IBM/PC:

#### **GIBSON MIX Benchmark Results**

Calculated S-Profile (Representative COBOL statement mix)

#### **Execution time ratio**

mbp COBOL 1.00 Level II\*\*
COBOL
4.08

Microsoft\*\*\*
COBOL

6.18

R-M\*\*\*\* COBOL

8.26

Convincing,

The Gibson Mix Benchmark Results chart just about says it all, doesn't it? Compared with COBOL interpreters.



mbp's COBOL Compiler executes programs at least four times faster. With mbp on your IBM/PC,\* applications that used to take four hours now take one.

Why? Because interpreters translate and execute a program one statement at a time, every time the program runs.

By comparison, mbp's COBOL Compiler generates machine language object code, so the entire program is translated only once. It then can be executed as

often as you want in a fast single step-with no retranslation.

#### Develop programs faster.

Bechtel, Chase, Citicorp, Connecticut Mutual, Sikorsky—companies that make their own comparative evaluations—chose mbp. Certainly faster running speed was important to them, but that wasn't the only reason for the choice.

Here's a Connecticut Mutual spokesperson's comment:

"...It took us approximately 5% the time to convert
(COBOL) programs from the mainframe computer to mbp
as it did to convert them to Microsoft's COBOL..."

Put another way, mbp saved 95% of the conversion time.

#### mbp: the complete COBOL.

GSA certified to ANSI '74 Level II; a sophisticated Screen Management System (SMS) and an Interactive Symbolic De-Bug Package included standard; Multi-Keyed ISAM Structure; listing options allow source & object code, map & cross-reference checking; mbp has them all and much more.

After you compare mbp's advantages, compare it's price: \$500. Convinced?

128K system with hard disk required. \*IBM/PC is an IBM TM;
\*\*Level II is a Micro Focus TM; \*\*\*A Microsoft TM; \*\*\*\*A Ryan-McFarland TM.



Please send me complete mbp COBOL information and performance data with Gibson Mix results.

NAME\_

COMPANY.

ADDRESS.

CITY

\_\_\_STATE\_\_\_\_

\_\_\_\_\_ZIP\_\_\_

PHONE

mbp Software & Systems Technology, Inc.

7700 Edgewater Drive, Suite 360 Oakland, CA 94621

Phone 415/632-1555



### Bird of a Feather

Eagle PC-1 joins the flock of PC compatibles.

#### Danny Goodman

The people at Eagle Computer are proud of their products, and with good reason. The public has shown remarkable confidence in the company; on the sales floor or on the trading floor Eagle Computer looks like a winner.

Eagle's initial success was built on its early 1600 series computers. To-day another model is helping maintain Eagle's reputation. Unlike the 1600 series, the Eagle PC-1 is trying to win points by emulating a similarly named machine.

But it takes more than a good circuit design and pretty cabinet to make a personal computer competitive with the venerable IBM PC. After using the Eagle PC-1 for a few weeks, an experienced IBM PC user can detect a few of Eagle's good intentions. For an inexperienced user, however, what appear at first to be some of the Eagle PC-1's high points in ease of use may make it a less than satisfying purchase in the long run, especially if future applications software is not adapted specifically for the Eagle PC-1.

#### The Console

In a crowd of PC lookalikes that seem to go out of their way to imitate the IBM PC, the Eagle PC-1 is pleasantly different. While a basic IBM system normally consists of three units-console, keyboard, and monitor-the Eagle PC-1's console has an unusual cantilever design that leaves ample space below the half-height disk drives to tuck the keyboard out of the way when it is not in use. The console, which is smaller than the IBM System Unit, takes up only 266.5 square inches of desk space, compared to IBM's 312 square inches. The only obvious similarity between the two is the Eagle's emulation of the IBM two-tone color combination, which is less an acknowledgment to IBM than to results of years of office environment studies by industrial designers.

#### Monochrome Monitor

The Eagle PC-1 supports both color and monochrome monitors, depending on which board is installed in the console. The monochrome monitor and its adapter support monochrome graphics with a resolution of 720 by 352 pixels, something the IBM Monochrome Display Adapter does not do. The display is produced on a green phosphor screen with a nonglare face, and Eagle provides a cleaning chamois for the screen. In a side-by-side comparison the Eagle monochrome monitor displays text with noticeably better focus than that of its IBM counterpart.

#### The Keyboard

Eagle departed from the standard IBM format in the PC-1's keyboard as well. The Eagle PC-1's keyboard is larger than the IBM PC's by almost the same percentage that its console is smaller than the IBM PC's. Detachable and connected to the console by a pliant coiled cord, the Eagle PC-1 keyboard is a bit ungainly but can be placed in your lap.

Two small hinged feet on the underside of the keyboard can be swung out to increase the angle from the desktop. They must be retracted, however, before the keyboard is slipped into its "garage" in the console.

Whether you prefer the soft feel of the Eagle PC-1 keys over the snappy feedback of the IBM PC keyboard is a matter of personal taste. The pressure needed to register an Eagle PC-1 key is so slight that simply resting your fingers on the home keys (ASDF-JKL;) may trigger an unwanted character into your text. Typing at a steady, fast pace may also cause extra characters to crop up.

The Eagle PC-1 keyboard layout (see Figure 1) abandons most of the conventions (good or bad) established by the IBM PC. Most noticeably, the IBM PC's ten side-mounted function keys translate on the Eagle PC-1 into a set of 24 function keys in a slightly unorthodox arrangement.



Nineteen keys stretch above the top row of keys, while <F20> through <F24> continue at the bottom right of the keyboard, beneath the cursor control keys and the numeric keypad.

The numeric keypad, complete with a large zero key, is dedicated to a numeric purpose. Plus, minus, and asterisk (multiplication in computer math) keys are provided to the right of the numbers, as is a <Help> key, which is under applications software control.

The cursor movement keys— <CursorUp>, <CursorRight>, and <CursorDown>—are located in a vertical row between the alpha keys and the numeric keypad. The <CursorLeft> key is combined with the <Backspace> key to the left of the <CursorRight> key. With some applications software, the single key combination of <Backspace> (read Rubout) and <CursorLeft> will delete a character to the left. There is also a <Home> key, which functions on only some programs. A large key on the bottom row, <Enhance>, is dedicated to the Eagle word processing program, *EagleWriter*. Two editing keys, <Ins> and <Del>, are also on the bottom row.

Users who are justifiably annoyed by the IBM PC keyboard's idiosyncracies will appreciate the Eagle PC-1's layout of the standard alphanumeric keys. No extra key is inserted between the Z and <Shift>; <Shift>, <Return>, and <Ctrl> keys are all significantly larger than the regular keytops; most key legends are spelled out (e.g., <Return> and <Escape>); and the two toggle keys, <AlphaLock> and <ShiftLock>, are of the push-on/push-off variety, so that a look at the keys tells you if they are on or off. <ShiftLock> is a handy key because it gives you use of

#### **●** Review

all the shifted keys, not just capital letters. This function is a timesaving feature for programmers who often need the shifted symbols above the row of numbers.

#### **Technical Specs**

The Eagle PC-1 is configured with a minimum of 128K RAM. Like the IBM PC, the computer is based on the Intel 8088 microprocessor. Built into the Eagle PC-1 console as standard features are two serial ports and one parallel printer port. There is no provision for cassette storage.

which each drive is alternately activated and must come up to speed before any disk reading or writing takes place. The drives are not particularly quiet, however.

The Eagle PC-1 is generally a quiet-running machine because it doesn't have a power supply fan. The IBM PC's continually blowing fan can be a background annoyance in an office, while the Eagle PC-1 sits quietly, awaiting the next instruction. The executive who has a customer data base on tap, for example, won't mind keeping the Eagle PC-1 on all day while he or she awaits an incoming customer call.

open area at the rear right of the console. A magnetically latched trap door on the side of the console offers easy access to the peripheral connectors, so you can reach them without pulling the console away from the wall. Adding a peripheral board entails removing five screws on the bottom of the console. A separate metal panel lifts off, revealing three connectors and a bit of the main printed circuit board. The rest of the components are out of sight and are not easily accessed without removing numerous screws. Plastic guides are already installed for the longer boards.



Figure 1: Eagle PC-1 keyboard

Standard mass storage for the Eagle PC-1 is one double-sided 5¼-inch, half-height floppy disk drive. The disk drive is rated at 360K of formatted storage space, but when I formatted a blank disk with the supplied 48-tracks-per-inch formatting routine, a CHKDSK (check disk) utility revealed 399,360 bytes (or 390K) available on the disk. A second floppy disk drive can be added to the system as well as either a 10- or 40-megabyte hard disk drive.

With two floppy disk drives installed, both disk drive motors are activated each time a disk action takes place. This is probably done to save time in disk-to-disk transfers in

#### Hardware Slots and Compatibility

The trade-off for the Eagle PC-1's small desktop footprint is that it has room for only three expansion slots. One is automatically used by the disk drive controller, and a second is needed for the monitor. That leaves only one slot for further expansion. Of course, it helps that a parallel port and two serial ports are already available on the back panel. But if you want to add a board that contains some extra RAM and a clock/calendar function, no further expansion is possible.

Access to the expansion slot area is unobstructed. The boards run parallel to the rear panel, and connectors to the outside world are located in an Unfortunately, the Eagle PC-1 user guide lacks information about adding memory to the console, either on the motherboard or with the aid of expansion boards. I tried inserting a Quadboard into the Eagle PC-1's center slot. Clearance between boards would have been sufficient except for a multiconnector plug coming off the disk drive controller that grabs the leads on the underside of the Quadboard. A bit of careful bending of both boards is required to get the middle one into position.

Once installed, the Eagle PC-1 resists using the Quadboard's memory. Though not mentioned in the user guide, the problem stems from the

Eagle's memory configuration. Until the motherboard is fully populated (i.e., to 512K), the Eagle will not recognize or use add-in memory. The IBM PC and other microcomputers treat board memory in a similar manner. The clock function, however, works well with the Quadboard POWERUPCLK.COM program supplied on disk, using the Eagle PC-1's MS-DOS operating system.

#### Setup and Operation

The user guide clearly illustrates how to connect the three pieces of the Eagle PC-1 system. It's not likely that cabling will present a problem to even the novice user.

At power on the computer greets the user with 'floppy disk read error,' a message that the user guide does

An effort is made to keep the operating system in the background.

not predict. Next you are asked to insert a system disk into the left drive. The machine attempts to read a disk in drive A approximately every 15 seconds, so you can take as much time as you need. Inserting the MS-DOS or CP/M-86 system disk brings you immediately into the respective operating system prompts (date and time for MS-DOS; A> for CP/M-86). One advantage of using the Eagle software (EagleCalc and EagleWriter) is that MS-DOS is already installed on the disk. You will not have to transfer system files to initialize disks or take the time to first boot up the computer with the operating system and then change disks.

With both Eagle applications programs it's evident that an effort was made to keep the potentially frightening operating system in the background. Having MS-DOS already on the disk is one indication. Another is the reduction of many standard DOS

functions to menu selections—a definite advantage for the nontechnical user (see Figure 2). Even selecting option 5, Quit, doesn't bring you back to DOS. Instead, a screen message advises you to remove all disks and turn off the power. More experienced users who are accustomed to changing from one application to another by way of the operating system might question this methodology. But in going from EagleWriter to EagleCalc, for example, you can ignore the power-off message, change disks, and reboot by pressing the <Control>-<Alt>-<Delete> keys simultaneously, as on the IBM PC.

#### Eagle MS-DOS

Eagle MS-DOS version 1.25 is roughly equivalent to PC-DOS 1.10 in operation, but there are numerous differences in command syntax and utility files. What made my exploration of the disk a bit more difficult was that the technically worded manual failed to explain all the commands. For example, the manual instructs you to type FORMAT B:/S to format a blank disk. But the formatting program file on the MS-DOS disk is called FORMAT48.COM. Few novices would figure out that the proper command is FORMAT48 B:/S.

One of the most useful files is not mentioned in the MS-DOS manual at all. It is FDSKUTIL.COM, a collection of floppy disk utilities presented in menu form. Your choices are: performing read-only tests on either disk drive, formatting a disk in either drive, copying disks with or without formatting, and exiting the routine back to DOS. This is another noble effort to place the operating system in the background for the novice and is an oasis in a desert of unfriendly DOS commands. An AUTO-EXEC.BAT file (and a similar HELP.BAT file for assistance after performing DOS operations) could have easily been created to present a more instructive first MS-DOS

SBT BUSINESS APPLICATION PRODUCTS dBASE II

### ACCOUNTING SOFTWARE

SOURCE CODE PROVIDED

All programs are provided with the source code and written in dBASE II for easy modification and operation on any personal computer which runs dBASE II. Available in RunTime.

.dPURCHASE II/.dPAYABLES II are modifiable menu-driven programs for Purchasing, Accounts Payable, and Inventory Control with up to 65,000 Vendors and Inventory Items. Prints Vendor and Inventory labels, Aged Cash Requirements, Vendor Checks, and Purchase Order Status by Item, Vendor, and Buyer. \$195/\$295

.dINVOICE II/.dSTATEMENTS II modifiable menu-driven programs access up to 65,000 Customer and Inventory Records, and maintain all detail for sales analysis. Automatic credit limit check and inventory update during Invoicing. Prints Customer Mailing labels and Inventory Stock labels, Sales Analysis, Back-order Report, Inventory Reorder Report, Aged Statements, Aged Trial Balance, and Cash Receipts Register for Open Item Accounts Receivable. \$195/\$95

.dLEDGER II modifiable General ledger for up to 65,000 user defined account/sub-account/department combinations with MTD/YTD consolidated and individual department operating statements. Balance Sheets and Operating Statements compare budgeted and actual results for any periods. Automatic distribution of single entries to multiple accounts based on user defined percentages. \$395

Learn dBASE II Application Programming! Ask about our training tapes or seminars. Call us about these and other new dBASE II products under development.

sbt CORPORATION SBT Corporation Small Business Technology 1140 Mountain View-Alviso Road Sunnyvale, California 94089 Telephone 408/980-8880

'dBASE II is a registered trademark of Ashton-Tate.

The dBASE II Specialists

Circle 431 on reader service card

#### ■ Review

Your options are:

- (1) Enter Eaglewriter.
- (2) Backup your diskettes.
- (3) Assign your system parameters.
- (4) Enter the Date and Time.
- (5) Quit.

Which is your choice?

Figure 2: Eagle PC-1 main menu

screen. This would direct the novice through some of the available commands and keep the operating system in the background.

A few time trials were run for those who are interested in a performance comparison between the Eagle operating system and PC-DOS. Formatting a double-sided disk on the Eagle PC-1 is a few seconds faster than on the IBM PC. But the IBM PC is clearly faster at making a backup copy of a program disk.

The EagleWriter word processing program and its IBM counterpart, Spellbinder, were also put to the test. The Eagle disk consisted of 38 files spread over 208K of disk space, while the IBM version had 43 files taking up 278K. Using the Eagle MS-DOS FDSKUTIL.COM selection to copy a disk from drive A to drive B took an astonishingly long 4 minutes, 19 seconds. The fuller IBM disk using the PC-DOS DISKCOPY command took only 53 seconds.

#### **Eagle Software Implementations**

EagleCalc is a 64-column by 255-row electronic spreadsheet adapted from Lattice Inc.'s UniCalc. The command language is easier to learn than Visi-Calc because subcommands are presented via on-screen prompt lines. EagleCalc doesn't have the wide range of commands of some spreadsheets, but it should be adequate for most applications. The Eagle program, however, is a far cry from sec-

FILES (F1) Display directory
READ (F2) Retrieve file from disk to screen
SAVE (F3) Store file from screen onto disk
PRINT (F4) Print file on screen
FORMAT (F5) Format the worksheet
TOP (F7) Move cursor to top of display

ERASE (F10) Delete file(s) from disk
CLEAR (F11) Clear worksheet and start over

Figure 3: Eagle PC-1 function keys

ond-generation spreadsheets such as *Multiplan* and even more powerful integrated applications programs such as *1-2-3*.

To simplify the command structure of this basic spreadsheet, the *EagleCalc* implementation uses eight function keys with dedicated legends (see Figure 3). These dedicated function keys come heavily into play in the *EagleWriter* word processing program, which uses both keys with legends and the remaining blank keys. On-screen command lines identify which is which.

EagleWriter is not a particularly easy word processing program to use, but the dedicated keys make it more palatable than the IBM PC version of Spellbinder. In the IBM version you must constantly switch among two levels of Edit modes and a Command mode to accomplish any function. The dedicated keys on the Eagle help keep you in the correct mode, but you must often pay more attention to the program than to your document.

Like EagleCalc, EagleWriter is only adequate when compared with programs emerging from the labs of major software developers. Since both programs are based on 8-bit designs, you can't help but conclude that neither program is utilizing the powers of the 16-bit Eagle PC-1.

IBM PC Software Compatibility I ran a number of software compatibility tests on the Eagle PC-1 and the IBM PC. First be aware that any IBM program that uses IBM

BASIC will not run on the Eagle just by copying IBM's BASIC.COM file to the Eagle disk. The IBM BASIC.COM and BASICA.COM files found on the PC-DOS disk are supplements to the BASIC language in the IBM's ROM and are not complete languages alone. To run BASIC programs, and any program that uses BASIC for any portion of the program, you must have Eagle's optional GW BASIC software, which in theory makes the Eagle compatible with IBM BASIC.

What's more, the formatting of an Eagle data disk is not compatible with the PC. In one test I used EagleWriter storage disks on the IBM PC's Spellbinder program. The IBM program accessed and manipulated documents as expected, but when it came to saving revisions, a 'Directory Full' error prevented me from storing my work. Taking that same disk back to the Eagle allowed full transfer of documents on and off the disk.

Among the dozen or so IBM word processing programs available, few worked to 100 percent efficiency. The Eagle PC-1 handled *Benchmark 3.0*, *Volkswriter, Select,* and *EasyWriter 1.1* well. Those that didn't work correctly had problems interpreting cursor controls and function keys or had one particular function (such as Search and Replace) that caused the computer to freeze up.

But using IBM programs that worked successfully (see Table 1) brought up a troubling point. Because the Eagle PC-1's function keys

Category	Title	MS-DOS	CP/M-86	Publisher
General	Sales Tracking Package	•	•	Logan & Davies
Business	Optimum Label Package	•	•	Logan & Davies
	Sales Analysis	•	•	MBSI
	Search Systems Package	•	•	Logan & Davies
	Sensible Management	•		O'Hanlon
	Client Retrieval System	•	•	Fax Int'l
	49er's Prospecting Package	•		Excalibur
	General Business System	•	•	CYMA
A				100
Accounting/	General Accounting Systems	•	•	ADS
Inventory	Sensible Bookkeeper	•		O'Hanlon
	Realworld Package	•	•	Micro Business Software
	TCS Accounting Software	•		Rocky Mountain
	Versaform	•		Applied Software Technology
	Acct. Package		•	Uveon Computer
	Software Fitness Program	•	•	Open Systems
	General Ledger	•	•	CYMA
	Accounts Receivable	•	•	CYMA
	Accounts Payable	•	•	CYMA
	Payroll	•	•	CYMA
Spreadsheets/	Wondercalc	•		Businessoft
Financial	Sensible Planner	•		O'Hanlon
	UniCalc	•		Lattice
	SuperCalc 2	•		Sorcim
	FPL	•	•	Ashton-Tate
	Bottom Line Strategist	•	•	Ashton-Tate
	Milestone		•	Software Digital
	Datebook II		•	Software Digital
	VisiCalc 1.0	•		VisiCorp
Data	dBASE II	•		Ashton-Tate
Management	Condor III-20	•	_	Condor Computer
Munugement	Visidex		•	VisiCorp
	T.I.M. III	-		Innovative Software
	EasyFiler	_		IUS
	Office Filer	•		Software Digital
	SimpliFile	•		Durant Software
	Simplifile	•		Durant Software
(continues)				

Table 1: IBM PC-compatible software for the Eagle PC-1

are dedicated to specific functions according to a legend, they don't apply to programs not specifically configured for the machine. It's difficult to remember that <F1> is for Help when you see 'FILES' printed on the key. Of course, if the library of Eagle software encompassed a wide range of programs, the function of <F1> would be the same on every program, making the computer a breeze to use and future software a snap to learn. But this is not the case.

It's possible, of course, that the Eagle PC-1 could become fantastically popular, with software publishers tumbling over each other to get applications programs configured for the Eagle PC-1 keyboard. If you're an impatient prospective buyer, you should consider that likelihood a bigger risk than buying a machine closer to the IBM PC in terms of software, hardware, keyboard compatibility, and expandability. 

■

Eagle PC-1
Eagle Computer Inc.
983 University Ave.
Los Gatos, CA 95030
408/395-5005
List Price: \$2995

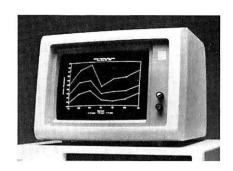
System Includes: 128K RAM, one double-sided disk drive, monochrome monitor and board, MS-DOS, CP/M-86, EagleCalc, and EagleWriter



Category	Title	MS-DOS	CP/M-86	Publisher
Job and	Private Membership Club	•	•	ADS
Industry	Veterinarians	•	•	ADS
-	Small Bookkeeping Services and			
	Public Accountants	•	•	ADS
	Retail Florists	•	•	ADS
	Churches	•	•	ADS
	Medical and Chiropractic Practice			
	Management	•	•	CYMA
	Dental and Orthodontic Practice			
	Management	•	•	CYMA
	Client Accounting			CYMA
	Construction Management			CYMA
	Construction Management	•	•	CIMA
Word	Textplus	•		Owl Software
Processing	EasyWriter II	•		IUS
	EasySpeller II	•		IUS
	Visual Edit Utility	•		Control Technology
	Spellbinder	•		Lexisoft
	WordStar	•		MicroPro
	WordPlus	•		Professional Software
	SuperWriter	•		Sorcim
	Volkswriter	•		Lifetree
	Benchmark 3.0	•	•	MetaSoft
Graphics	VisiTrend/Plot	•		VisiCorp
Data Comm.	Crosstalk	•		Microstuf
Languages	GW BASIC	•		Eagle
0 0	Business BASIC Compiler	•		Microsoft
	MS-Pascal	•		Microsoft
	C Compiler			Microsoft
	COBOL	•		Microsoft
	FORTRAN	•		Microsoft
	CBASIC-86 1.2		•	Digital Research
	CBASIC Compiler		•	Digital Research
	PL/1-86			Digital Research
	Pascal/MT + 86			Digital Research
	CIS COBOL		•	Digital Research
	Level II COBOL		-	Digital Research
	Sensible Solution	•	•	O'Hanlon
	C Compiler	-	_	Lattice
	C-Food Smorgasbord	•	•	
	C-rood smorgasbord	•	•	Lattice

Table 1 (continued)

146



# Getting **1-2-3** to do graphics on an IBM Monochrome takes a lot...

# Exactly <u>one</u> Hercules Graphics Card."

What a lot of people have learned the hard way is that you can't run 1-2-3's graphics on the IBM PC monochrome display. That is, until now.

Now, with the Hercules Graphics Card, you can run 1-2-3's graphics on the monochrome display. (Of course, 1-2-3's spreadsheet and information management functions work too.)

But naturally the Hercules Graphics Card does a lot more than just make a great program like 1-2-3 better. It gives you high

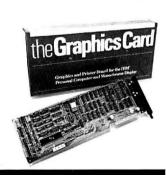
resolution bit mapped graphics on the monochrome display—something the IBM monochrome card simply can't do.

The Hercules Graphics Card replaces IBM's monochrome card giving you text compatibility or two pages of graphics, each with a resolution of 720h × 348v. You'll get the monochrome's high quality character set, software compatibility with programs like VisiCalc, WordStar and dBase II, and a printer interface for any parallel port printer.

Included with each Hercules Graphics Card is software that enables you to use the PC's BASIC graphics commands. Or you can program in other languages and use Graph X, our set of assembly language graphics subroutines. (Graph X is available now for only \$50 and includes a graphics screen dump.)

The Hercules Graphics Card. Only \$499. A small price to pay for graphics on the monochrome display. Call or write for the name of the dealer nearest you. Hercules Computer Technology 2550 9th Street Suite 210 Berkeley, CA, 94710 (415) 540-6000

v 1983 Hercules Computer Technology





Graphics software requiring the IBM Color Graphics Adapter is not compatible with the Hercules Graphics Card. Hercules compatible software from other vendors includes programs for business graphics, CAD, and word processing with scientific characters. Call or write for more information.

Hercules Graphics Card and Graph X are trademarks of Hercules Computer Technology. 1-2-3 is a trademark of Lotus Development. IBM is a registered trademark of IBM. VisiCalc is a registered trademark of VisiCorp. WordStar is a registered trademark of MicroPro. dBase II is a trademark of Ashton-Tate.

# EXPL

TK!Solver does for equations what word processing did for words. The first thing you should know about the TK!Solver™ program is that it is not a spreadsheet. Instead, it does something completely unheard of (until now)—it turns your personal computer into a voracious equation processor.

The next thing you should know is that if the TK!Solver program can't make life with your personal computer easier (and pay for itself), even if you use it only 15 minutes a week, you are a very rare person.

And finally, you should know exactly what equation processing is, and how it works. If you keep reading this, you will.

**Equation processing with TK!Solver, or problem solving made easy.** The best way to understand what the TK!Solver program is, is to understand what it does. The following simple example is designed to do just that. If you're still a little in the dark after reading it, stop in at your local computer store for a very enlightening hands-on demonstration.

Begin by setting up your problem. The TK!Solver program lets you do it quickly, easily, and naturally. For example, a car costs \$9785. What would be the monthly payment on a three-year loan if the down payment is 25% and the interest rate is 15%?

**STEP 1.** Formulate the necessary equations to solve your problem and enter them on the "Rule Sheet" simply

St Input	Name	Output	Unit	Comment	
9785	price down	2446.25	dollars dollars	price of car down payment	
	loan	7338.75	dollars	bank loan	
25	dp	254 40010	percent	down payment percentage	
15	i	254.40018	percent	monthly payment interest rate	
3	term		years	term of loan	
		RULE SHEET			
Rule		HOLE ONLL			
"CAR LOA	4				
		100			
price-do					

by typing them in las in the screen photol. For example: "price-down = loan."

**STEP 2.** Enter your known values the same way on the "Variable Sheet." For example: "9785" for price. You may also enter units and comments, if you want.\*

**STEP 3.** Type the action command ("!" on your keyboard) to solve the problem.

**STEP 4.** TK!Solver displays the answer: the monthly payment is \$254.40. **Backsolving, the heart of** 

TK!Solver. Now that you've defined

the problem and solved it, TK!Solver's unique backsolving ability also lets you think "backwards" to solve for any variable, regardless of its position in the equation. For example, if you can only afford a monthly payment of \$200, you can re-solve the problem in terms of that constraint. The TK!Solver program will solve the problem, displaying your choice of a higher down payment, a longer loan term, or a lesser interest rate. This unique backsolving capability forms the basis of TK!Solver's remarkably flexible problem-solving ability.

Also, as you can see from the example on the screen, TK!Solver deals not only with single variables, but with entire equations and sets of simultaneous equations. It also deals with much more complicated problems than this one. How complicated? That's up to you. What kinds of problems? That's up to you, too, but popular applications include finance. engineering, science, design, and education.

Other extremely useful and interesting things TK!Solver does. Aside from its basic problemsolving abilities, the TK!Solver program performs a number of pretty fancy tricks. Like: Iterative Solving; in which TK!Solver performs successive approximations of an answer when confronted with equations that cannot be solved directly, like  $\exp(x) = 2 - x \cdot y$ and  $\sin (x \cdot y) = 3 - x - y$ ). Like: List Solving; in which TK!Solver attacks complete lists of input values and solves them all, allowing you to examine numerous alternative solutions, and pick the one you like best. Like: Tables and Graphs; using the values you produced with the List Solver, the TK!Solver program will automatically produce tables and graphs of your data. You can look at your formatted output on the screen or send it to your printer with a single keystroke. And like: Automatic Unit Conversion; in which TK!Solver lets you formulate problems in one unit of measurement, and display answers in another. Very convenient what with all this talk about going metric.

The TK!Solver program also provides a wide variety of specialized business and mathematical functions like trig and log and net present value.

Then, there's TK!Solver's on-screen Help facility that provides information on commands and features any time you want it. Just type "?" and a topic

And of course the TK!Solver program combines all these features in one integrated program.

TK!SolverPacks make problemsolving a picnic. TK!SolverPack" application packages are specially developed by experts in specific fields. Each package contains a diskette with about a dozen models that include the necessary equations, values, and tables for solving a particular problem. The models are usable as-is or you can easily modify them.

TK!SolverPack application packages available from Software Arts include Financial Management, Mechanical Engineering, Building Design and Construction, and Introductory Science. Additional TK!Solver-Packs are on the way from Software

Arts, McGraw-Hill,<sup>™</sup> and others. We know you're out there. No matter who you are, or what you do, if it involves using equations, the TK!Solver program is an indispensable tool for you.

So, visit your local computer store today, and see TK!Solver in action. You'll be amazed at how much faster and more effectively you'll be able to work when you discover the power of equation processing with the TK!Solver program.



Software Arts The inventors of VisiCalc®

27 Mica Lane, Wellesley, Massachusetts 02181

\*You can easily define appropriate unit conversions on the unit sheet.

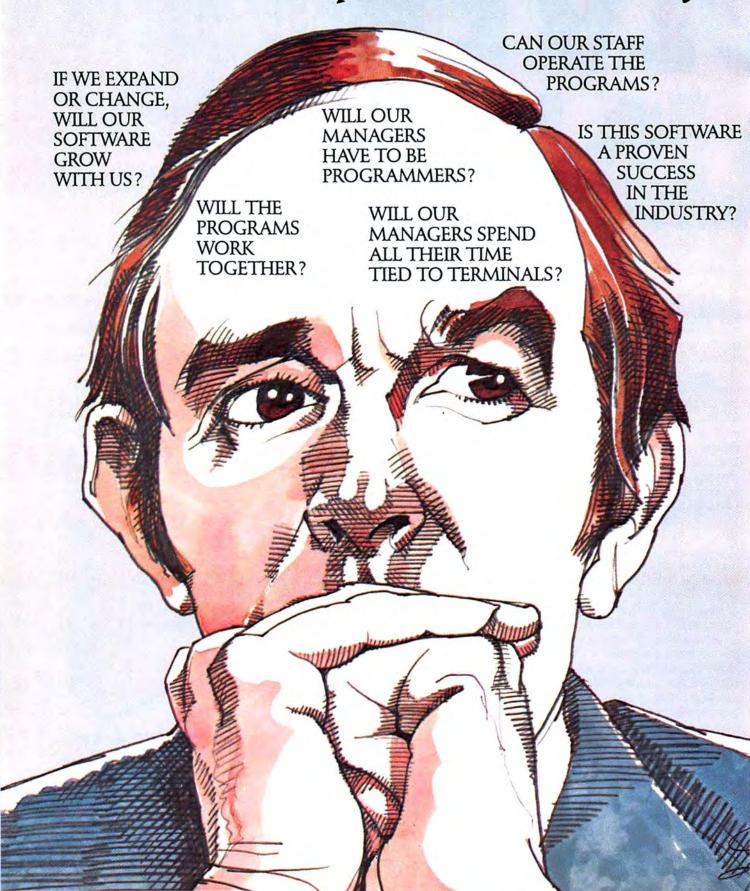
TK, TKI, TKISolver, TKISolverPack, The Problem Cruncher, the stylized I and the slogan "NOW YOU DON'T HAVE TO THINK LIKE A COMPUTER TO USE ONE!" are trademarks or registered trademarks of Software Arts, Inc. SATN, TKISATN and DIF are trademarks or registered trademarks of Software Arts Products Corp. Software Arts is a trademark of Software Arts, Inc. and Software Arts Products Corp. The TKISolver program and the TKISolverPack applications packages are products of Software Arts, Inc. which is solely responsible for their contents. VisiCalc is a registered trademark of VisiCarp.

Copyright © 1983 Software Arts, Inc. All rights reserved

P/N 100-092 P 8/83

# MICROPRO® SOFTWA

Ask these questions now, or you



# RE BUYER'S GUIDE

## will have to answer them later.

#### MICROPRO HAS THE ANSWERS.

Whatever your current situation, there are factors in the software market that apply to you. Unfortunately, they tend to make choosing software a little intimidating.

For one thing, when you buy software, you're committing yourself and your company to a path, largely governed by the scope and capabilities of a software product *line*. Even if you're only buying

one program now, when you buy more they should all work together. This makes your first decision rather far-reaching. It's expensive and time-consuming to change software; and sometimes requires buying new hardware as well.

MicroPro arms you for any eventuality with the most completely integrated family of business software in the business. Each of our wide selection of programs offers a range of capabilities for the selection of the selection of programs of the selection of the selection of programs of the selection of the select

bilities from the simplest tasks (like memos) to the most complex office automation jobs. Their vast capabilities in Word Processing, "What If" Analysis, Financial Planning, Data Base Management, and more, can be instantly applied to any project; because all MicroPro programs work together. They

share information, operating procedures, and perform complementary business applications.

Perhaps the most valuable option of all is the ability to build your own automated systems. With StarBurst, a manager can set up simple step-by-step menus to guide staff through delegated

tasks. Only MicroPro makes it simple enough to do yourself so

you don't spend all your time doing mundane programming instead of creative managing. And only MicroPro makes it possible for you or another manager to change applica-

tions later—without a programmer, in plain English.

Obviously, in business, options are important. That's why we designed the most flexible and comprehensive software system for business.

And it's put our programs among the top 10 best-sellers for years, with WordStar<sup>®</sup>, our word processing program, becoming the undisputed standard for the industry.

So don't waste any more time reading about how MicroPro's software answers can pave the way to a more successful future for you and your company. Go to your local computer store, and ask them to show you. For the dealer nearest you call (800) 443-0100 ext. 948.



When you start with MicroPro, there's no stopping you.

MAILMERGE

INFOSTAR

WORDSTAR

SUPERSORT

STARBURST

DATASTAR

SPELLSTAR

STARINDEX

For name of the dealer nearest you, phone (800) 443-0100 ext. 948. For more information write MicroPro, 33 San Pablo Avenue, San Rafael, CA 94903. (415) 499-1200.

Circle 382 on reader service card

Only one program handles all your funds and investments and trusts and partnerships and business ledgers.

One. Alone.

Only MoneyTrack lets you—or your secretary—keep your books for all accounts, business and personal, with one program. All funds, investments, trusts, and all your business ledgers. Everything. Simultaneously.

#### Only =MONEY=TRACK= does it.

No other financial program for personal computers can do it. You'd need two, three, maybe four; and you'd still have to tease and trick them into doing the things MoneyTrack is already programmed to do easily.

Even then you wouldn't enjoy MoneyTrack's greatest benefits. Because having everything in one program gives you unmatched flexibility.

For instance, only MoneyTrack lets you do a crossanalysis of both business and personal income and expense. You can track tax-sensitive accounts—like interest income/expense and capital gain/loss—across every one of your ventures.

This, and much more—only with MoneyTrack.

#### Is =MONEY=TRACK= for you?

It's specifically designed for those with multiple sources of income, varied interests. The entrepreneur, investor, business manager, general partner, developer; those with a small business, farm, retail store, professional practice.

For you, MoneyTrack is not only the best program, it's the only one that makes sense.

What's more, you don't have to know anything about bookkeeping, and the very minimum about computers. MoneyTrack's "big system" programming takes care of you.

#### Find out-free.

MoneyTrack is under \$350. And to know what it's worth, you must see how much it does for you.

Nothing easier. You can get a free, no-strings, interactive teaching demonstration of MoneyTrack at any ComputerLand—and many other computer stores. Just go and ask.

Or call us, and we'll arrange it for you.

Pacific Data Systems, Inc., 6090 Sepulveda Blvd., Culver City, CA 90230. (213) 559-8713.

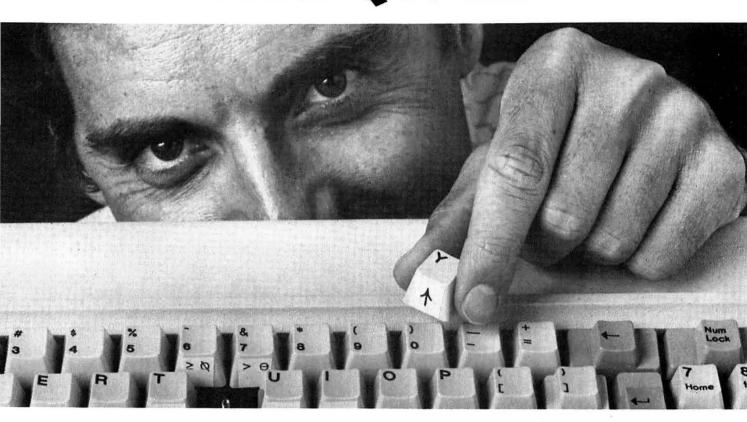
**ASK FOR** 

#### **=MONEY=TRACK**

Runs on IBM PC • XT • Displaywriter
Digital Rainbow 100 • IBM PC compatibles
Others to be announced soon



# PULL. PULL. STICK. STICK. CHANGE PERFORMANCE THAT QUICK.



What you see here is a remarkable system that will change the personality of your IBM Personal Computer. A system that makes it possible for you to use your PC to develop applications that normally require the resources of a much bigger computer. A system that quite literally transforms your computer from personal to professional. Here's how:

#### Easy As A.B.C

First you apply the character labels to your keyboard, then you plug in the custom ROM that will enable your PC to display these new characters. Third, you insert the disk and load the software to complete the change: APL\*PLUS®/PC System from STSC.

Now, instead of limiting yourself to off-the-shelf spreadsheets, word processors, or slow program development in BASIC, you can develop custom solutions to problems that previously were beyond the scope of your PC.

The APL\*PLUS/PC System is a complete APL language processor from STSC, the leading supplier of APL products and services for more than 14 years. It also includes STSC's business report formatting feature, communications capabilities, and data management features.

The APL\*PLUS/PC System can interface to non-APL programs and data



A Contel Company

Circle 282 on reader service card

files so you can integrate your other software packages with the APL\*PLUS/PC. And APL programs developed on your PC will run on other desktop computers, minis, and mainframes that support APL. Software developers may license the APL\*PLUS/PC System to develop APL applications for resale using a run-time version of the system.

#### **Everything You Need for Application Development**

It's all here in our comprehensive package. In addition to the keycap labels, custom ROM, and software disk, you also get a reference manual, an introductory tutorial, and a widely used APL textbook. All for only \$595.\*

The APL\*PLUS/PC System requires an IBM PC or IBM PC XT with PC DOS, at least 128K RAM memory, and one floppy disk drive. To order APL for your PC, call or write STSC, Inc., 2115 East Jefferson Street, Rockville, Maryland 20852, (301) 984-5123.

\*U.S.A. price only.



### MEGAX/RITER FOR THE IBM PC

#### THE SUPERSTAR WORD PROCESSOR FOR YOUR IBM PC THAT MAKES ALL OTHERS "ORDINARY PERFORMERS"

#### HERE'S WHAT WE DO

We give you all the features you'd expect to find in a quality word processor.

We give you an easy-to-learn, easyto-use manual.

We give you easy-to-remember commands. ("I" = Insert, "D" = Delete, etc.)

We give you built-in mail list merging at no extra cost.

We give you a built-in document finder at no extra cost.

We do it all for \$99.95

#### HERE'S WHAT WE DON'T DO

We do not duplicate, feature-forfeature, every word processor in the world.

We do not give you a difficult manual that requires constant reference to use.

We do not require you to remember complicated key strokes.

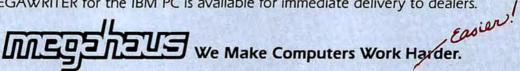
We do not require you to buy mail list merging separately.

We do not require you to buy a document finder separately.

AND

We don't believe quality has to be extravagantly priced.

MEGAWRITER for the IBM PC is available for immediate delivery to dealers.



MEGAHAUS and Megawriter are registered trade marks of: MEGAHAUS Corporation, 5703 Oberlin Drive, San Diego, CA 92121

# Perfect Compatibility

#### IBM & ACP

When you need competitive prices, prompt service and complete support, call us.

#### HARDWARE

#### DISK DRIVES

Davong	
5 MB Internal Hard Disk \$1	465
10 MB Internal Hard Disk\$1	695
(Includes power-supply, controler card	
and software)	
Control Data	
Full-Size 320K DS/DD\$	235
TEAC, Hitachi, Matsushita	
Half-size 320K DS/DD w/brackets \$ 0	Call
Slimline 640K DS/QD w/brackets\$	310
TallTree Systems JFormat software \$	25
Maynard Electronics	
Modular Disk Controller Card \$	195
Standard Disk Controller\$	155
with serial port\$	219
with parallel port\$	
Scotch/3M DS/Diskettes (box of 10)\$	39

#### **EXPANSION BOARDS**

EXPANSION DUANDS
AST Research
(All AST boards come with SuperDrive,
Superspool, and one year warranty)
ComboPlus 64K upgradable to 256K,
with clock calender, serial
and parallel ports
MegaPlus-E 64K upgradable to 256K, (or 512K
with MegaPak) with clock calendar
and serial port\$ 280
MegaPak 256K upgrade for Megaplus \$ Call
I/O Plus II clock calendar and
serial port\$ 115
Parallel port, second serial port,
or Game adapter\$ 35
Memory Upgrade Set (9 chips) 64K \$ 55
Connectall Bracket for extra cables \$ 15

#### **MODEMS**

**Maynard Electronics** 

Modular SandStar Series

Haves	
Smartmodem 1200\$	509
Smartmodem 300 \$	
Smartcomm comunications software \$	99
Smartmodem-to-IBM six foot cable\$	25
MicroStuf	
Crosstalk communications	
software\$	119

(Best Prices) . . . . . . . . . . . \$ Call

#### **PRINTERS**

<b>C.itoh</b> Starwriter F10-40PU 40cps
Epson         \$ Call           MX-80 F/T, Graphtrax II         \$ Call           MX-100 F/T, Graphtrax II         \$ Call           FX-80 F/T, Graphtrax II         \$ Call           RX-80         \$ Call
<b>NEC</b> 3550
Okidata Microline 83A F/T 120 cps, 132 cols \$ 655 Microline 92 160 cps, 132 cols,
Okigraph, correspondence quality \$ 535 Microline 93 F/T 160 cps, 132 cols,
Okigraph, correspondence quality \$ 890 Microline 84 F/T 200 cps. 132 cols,
Okigraph, Correspondence quality \$ Call All printer cables

#### **OUR POLICY**

- We accept VISA, Mastercard, Money Orders, Certified Checks, Cashiers Checks, Personal Checks, Wired Funds.
- \* We do not charge your card until we ship
- No surcharge added on VISA and Mastercard
   Allow one week for personal and company checks to clear.
- COD maximum \$500. Cash or Certified check on delivery.

#### SHIPPING

United States: For monitors, printers, and hard disk drives add 2% to all orders. Blue Label and Next Day Air available. For all other items add \$3.

1-800-223-3860

#### **MONITORS**

AMDEK	
Color II RGB Hi Res\$	590
Video 300 Green (Graphics card) \$	155
Video 300 Amber (Graphics card) \$ Video 310 Amber	165
(monochrome card)\$	185
(We supply cable for all Amdek monitors)	
Princeton Graphics	
PGS Hi Res RGB Monitor	
	Call
USI	
Pi2 Green (Graphics Card)\$	
Pi3 Amber (Graphics Card)\$	165
MultiDisplay Card\$ (We supply cable for all USI monitors)	Call

#### SOFTWARE

Ashton Tate dBase II							 \$	399
Fox & Geller Quickcode			0.00	 •		•	 \$	179
Financier Personal Series Tax Series			•		•	•	 \$	129 119
EasyWriter II				 •	 •		   \$ \$ \$ \$	159 345 345 345 345
Lifetree Volkswriter Volkswriter International								
Lotus Development 1-2-3 (with tutorial on disk	k)			 •		•	\$	Call
Microsoft Multiplan Flight Simulator								
Micropro WordStar WordStar/MailMerge WordStar/MailMerge/Spe							 \$	349
Sorcim SuperCalc 2	81 <b>•</b> 53•	60 <b>-</b> 000					 \$	160



APPLIED COMPUTER PRODUCTS INC.

1916 Welsh Rd. #6, Philadelphia, PA 19115 215-934-6990



#### TECMAR'S GRAPHICS MASTER.

It adds graphics to your IBM Monochrome Display, or 16 high-resolution colors to your color monitor!



Text or high-resolution graphics on the IBM Monochrome Display

Amazing new resolutions on standard color monitors

Complete emulation of IBM's display adapters

#### On standard low-scan color monitors:

- 640 horizontal x 400 vertical in 16 colors
- 720 horizontal x 480 vertical graphics in 4 colors.

#### On the IBM Monochrome Display:

- 720 horizontal x 700 vertical
- 25/50 lines of 80 characters
   Graphics Master can do much more. In all, over 30 different display modes can be used on standard monitors, and over 25 on the IBM Monochrome Display.

With certain monitors, you can achieve superhigh resolutions like 512 horizontal x 420 vertical in up to 16 colors without interlace.

12.00

Graphics Master is equipped with a full 128K of on-board display buffer memory. In low-resolution modes, extra memory isn't wasted. You can divide it up into alternate display screens or use it for general data storage.

Graphics Master retains complete compatibility with the IBM Monochrome and Color/Graphics Adapters. Use it to accompany or replace one or both of the IBM cards.

Circle 190 on reader service card

Graphics Master will run with all IBM software for the Personal Computer, including BASIC's graphics commands.

With Tecmar's Video Cassette Recorder Controller, you can overlay Graphics Master images on videotaped material with an external mixer.

Call or write for further information. Our new address is:

### TECANAR

6225 Cochran Road Cleveland, Ohio 44139 Phone 216-349-0600/Telex 466692

# Dow Jones' Fortune Teller

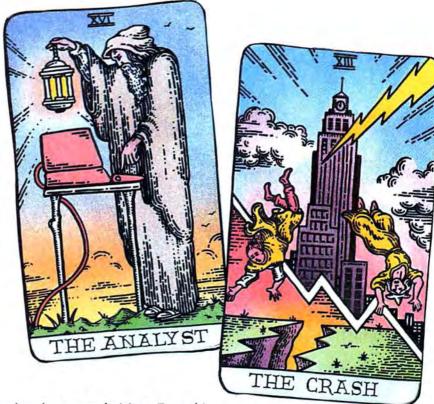
A close look at the Dow Jones Market Analyzer

#### Andrew T. Williams

The goal of every hard-working investor is, of course, to find the Big One—the stock that goes from zero to 100 in 60 minutes and then splits 40 for 1. To this end, publishers, advisors, experts, gurus, pundits, economists, and other bona fide soothsayers (including several astrologers) stand ready to advise you, the investor, on which stock to buy and when. This august group of information providers has now been joined by the personal computer and the necessary investment software.

Dow Jones, the publisher of the widely respected Wall Street Journal and the owner of the Dow Jones News/Retrieval service, the largest financial electronic data base in the country, has recently entered the investment software derby. And with the Dow Jones Market Analyzer, it looks like they have entered the market with a bang.

After automatically retrieving the necessary information from the Dow Jones News/Retrieval data base, the Market Analyzer graphs the price action and transaction volume for individual stocks. The historical price/volume graph for a particular stock or stock market average is the bread and butter of a group of stock market prognosticators known as techni-



cal analysts, or technicians. From this information the technician tries to divine the future price movements of a stock in much the same way as a gypsy tries to divine your future by examining the lines in the palm of your hand.

#### Overview

The Market Analyzer puts exotic technical analysis within easy reach of the individual investor who knows what to do with the information. The program is menu driven; you select functions from those presented on a menu. The *Market Analyzer* provides two general types of activities: the first is a communications function that obtains the necessary price and volume information from Dow Jones News/Retrieval, and the second puts the data in graph format (called "charting" in the stock world).

To obtain historic quotes on a particular stock, choose the Maintenance option from the main menu and follow the instructions as they appear on the screen. You must specify the symbol of each stock you wish to use and answer some additional questions about the stock. The program handles up to 100 stocks at a time. When you are finished, choose the Histories option from the maintenance menu to be prompted through a logon procedure. Everything is automatic (including submitting your password) except for dialing the local

on weekends to retrieve 120 days of information (about 6 months of trading). Service at 1200 bps is also available.

If you're retrieving information for six or eight stocks, log on and then go play with your kids. The *Market Analyzer* automatically logs off when it's finished and keeps track of any irregularities in the data, such as stock split information.

Several utilities come with the program, including one to adjust data

THE FORMAT

Tymnet or Telenet phone number. For some reason, the program forces you to type the phone number each time you log on to Dow Jones News/Retrieval.

THE BROKER

Once you're logged on, the *Market Analyzer* retrieves the quotes automatically. At 300 bits per second (bps) it takes about 5 to 7 minutes at 15 cents per minute in the evening or

for stock splits. If you need to abort a retrieval in the middle, the *Market Analyzer* remembers where it left off so you can collect the remaining data at a later time.

Another utility uses Dow Jones News/Retrieval to update the information automatically on up to 400 stocks at a time. To make life tougher you can also obtain the information from the newspaper and enter it manually. In either case, you must first enter the information onto a temporary work disk and then transfer it to the data disk. Automatic updating is

quick and easy, and most investors will probably use it. Multiple-day updating is also possible; use it when you go on vacation or when you wish to update every few days.

#### Mirror, Mirror...

The heart of the Market Analyzer is its charting functions. Once the program has the price and volume history for a stock, it can plot charts on individual stocks or charts that compare the performance of up to five stocks. Stocks can be compared to each other (called comparison charting), or they can be compared to a base, such as the Dow Jones Industrial Average (called relative strength charting).

When selecting individual charts you can have them prepared in linear or semilogarithmic form (equal percentage changes are shown as equal vertical distances). You can also choose the number of trading days displayed (the default is the number of days of information available).

The price/volume chart shown in Figure 1 forms the basis for technical analysis, but it is only the basis. Technicians use this information to calculate indicators that give them clues to future price movements. Among the most common of these indicators are moving averages. The Market Analyzer can calculate a simple moving average over any specified period of time, from a few days to several months. Figure 2 shows two moving averages, one for 12 days and one for 50 days. The 12-day moving average is the wavy one on top, and the 50day moving average is the steadily rising line toward the bottom of the chart.

The Market Analyzer also calculates and plots weighted moving averages and exponential moving averages.

#### 

#### Lines, Lines, Lines

The Market Analyzer can plot a number of straight lines that are useful in analyzing and interpreting price movements. One of the most helpful is the regression line. It is the straight line through the data that minimizes the square of the deviations from the line and is a good measure of the overall direction of price changes. Horizontal lines can also be plotted for any price. They can indicate where stop loss orders have been placed or where areas of resistance to further price increases or decreases have been identified.

Other types of lines can be constructed with the *Market Analyzer*, including trend lines, parallel lines, and speed resistance lines. Each line is a tool that can be used by a technical analyst to determine the future trend in stock prices and to indicate when that trend is changing.

#### Volume Information

Technical analysis looks at the trading volume of a stock as well as its price movements. The Market Analyzer can calculate most of the standard volume measures, such as the on-balance volume indicator (the Market Analyzer calls it the cumulative volume indicator), the negative volume indicator, and the price-volume indicator. These indicators are plotted either in bar graph form or as a line graph in the area where the daily volume information is usually plotted. See Figure 3 for an example of the cumulative volume indicator plotted as a graph.

The Lazy Man's Technical Analyst The technical analyst's life is greatly simplified by the *Market Analyzer*'s automatic retrieval of historical quotes, its plotting of price/volume information, and its calculation of moving averages, regression lines, and volume indicators. But the *Market Analyzer* has an additional feature that makes the easy even easier.

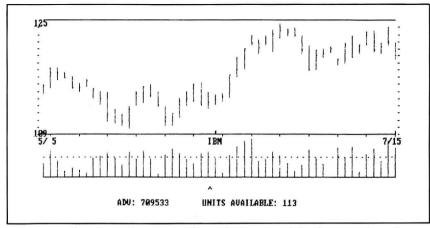


Figure 1: Fifty days of IBM stock market action. The bar graph at the bottom represents the number of shares traded each day, and the dotted line through the volume is the average daily volume.

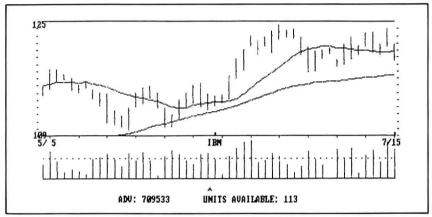


Figure 2: The Market Analyzer can plot a number of different curves and lines. In this figure the top line is the 12-day moving average of closing IBM prices, and the bottom line is the 50-day moving average of those prices.

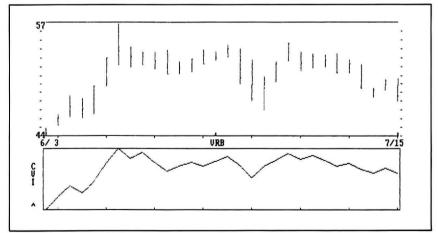


Figure 3: The Market Analyzer can calculate and plot five different volume indicators. This figure displays the line graph of the Cumulative Volume Indicator for Verbatim Corporation.

You can select a set of parameters—number of days to be analyzed, type of chart, type of moving averages or regressions to be plotted, and volume indicator to be prepared—and then sit back and have all these functions performed automatically on the stocks you select. This can be done for all the stocks on a disk or for a subset of stocks that you select. You can even include the print command in the automatic run to print the charts for each stock while you lie around the pool having a Ramos Fizz.

#### Two Problems

The Market Analyzer is an excellent program, but it does have a couple of problems. The manual mistakenly tells you to exit the graphing mode with <Ctrl>-C. Use a <Ctrl>-A instead; <Ctrl>-C deactivates the current work disk and limits your subsequent choices to exiting to the main menu or activating a different

#### Suggested Reading

If you want to find out more about technical analysis, read some of the following:

Appel, Gerald and Histchler, W. Frederick. Stock Market Trading Systems. Dow Jones-Irwin, Homewood, Illinois, 1980.

Dines, James. How the Average Investor Can Use Technical Analysis for Stock Profits. Dines Chart Corporation, New York, 1974.

Granville, Joseph E. A Strategy of Daily Stock Market Timing for Maximum Profit. Prentice-Hall, Englewood Cliffs, New Jersey, 1976.

Malkiel, Burton G. A Random Walk Down Wall Street. W. W. Norton, New York, 1975. data disk. If you do use <Ctrl>-C, you can recover by selecting the Different Data Diskette option and activating your current disk.

The program's other problem has to do with "EZ Terminal," a communications mode that lets you access the data bases of the Dow Jones News/Retrieval service. EZ Terminal, which is part of the Market Analyzer, works well most of the time, but when it comes to saving a screen to a disk, there's a possibility of a miscue. The command to save a screen to disk is <Esc> 1, and the command to disconnect from Dow Jones is <Esc> <Esc>. When you issue the <Esc> 1 command, nothing happens to indicate that the command has been issued; the program saves everything later. The problem is that you aren't sure whether the page has been saved. Then if you either hold down the <Esc> key or press it a couple of times in frustration, you will issue the command to disconnect from Dow Jones News/Retrieval.

#### One Gem

The EZ Terminal mode of the Market Analyzer introduced me to one useful and undocumented feature of Dow Jones News/Retrieval. If you type a question mark when receiving information from Dow Jones News/ Retrieval, transmission will be suspended and you can issue a command. This suspension is particularly useful when you're in news mode getting a listing of all headlines on a particular stock. When you see a story you want to read, you can just type '?' to order it up without waiting for the entire list of headlines to be displayed. This also works with sign-on information and news stories.

#### Hardware Requirements

To use the *Market Analyzer* you need an IBM PC with at least 64K of RAM. A color monitor isn't necessary, but without it distinguishing between several stocks on a comparison chart is difficult. One disk drive is required, but two are needed to prevent a great deal of disk swapping.

#### Two Are Better Than One

Dr. Clay Burch, professor of mathematics, president of RTR Software, Inc., of El Paso, Texas, and the author of the *Dow Jones Market Analyzer*, provides the following instructions for setting up the program to operate with a two-monitor system.

- 1. Follow the instructions in the manual for creating a program disk.
- 2. Load the *Market Analyzer* from the program disk, and when the main menu is displayed choose option 8, Stop. You will then see the BASIC prompt 'OK'.
- 3. Type the following:
  LOAD "MENU <Enter>
  30 POKE &H410, (PEEK(&H410) AND &HCF) OR &H10
  Verify what you have typed so far, then type:

Enter>
SAVE "MENU

<Enter>

4. Load the *Market Analyzer*. The menu and the graphs should now appear on your graphics monitor.

Finally, you need a serial port and a modem to retrieve quotes from Dow Jones News/Retrieval.

A printer is optional, but with one you can print the historical price/volume information and obtain printouts of the graphs. To print the graphs you need either an Epson printer or an IBM printer equipped with Graftrax Plus. You also need either DOS 1.10 or DOS 2.00 and BASICA. (The current version of the *Market Analyzer* doesn't support a hard disk or the other special features of the IBM PC XT.)

# Arrange your PC any way you like.

The 3' Monochrome Display extension cable set and 3' to 9' coiled Keyboard extension cable by Curtis give you the flexibility to arrange your IBM PC just the way you want it – comfortably.

Don't be tied down or limited by movement range. Increased mobility reduces tension and makes you feel better

at the end of the

Curtis offers fully shielded extension

cables and the highest quality connectors available for your PC.

Now, when you purchase the EC-I or EC-II, you get a FREE snap-fit keyboard dustcover for your IBM PC. It's lexible, durable and **FREE.** 

#### Re-arrange your IBM PC ... comfortably

Developed exclusively for the IBM PC, all Curtis products have a lifetime warranty and are a perfect PC match in color, style and finish.

PC Pedestal™ II, Tilt and Swivel Base . 79.95 (for IBM PC Monochrome and Color Displays) (Tol IBM PC Monochrome Display) (Tol

AD-I Adapter for PC PedestalTM . . . . . 9.95 (for IBM PC Ker (for Princeton Graphics Systems and Quadchrome Displays)

Available at all ComputerLand Stores Manufacturing Company, Inc.

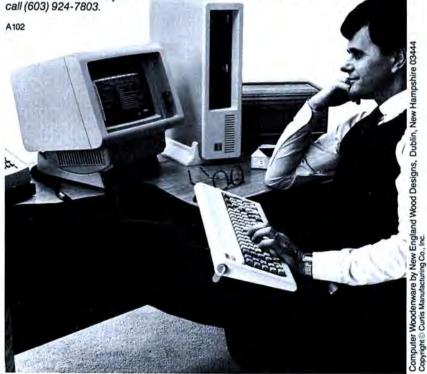
### **CURTIS**

or your local PC dealer.

Over 800 locations nationally.

Curis Manufacturing Company, Inc.

Peterborough, NH 03458



Circle 317 on reader service card

#### **●** Review

The Market Analyzer comes with four disks (master disk, program disk, data disk, and work disk), a manual, a quick reference card, a membership in the Dow Jones News/Retrieval service, and 1 hour of free, unrestricted use of the service. Getting the program going is easy, and the manual is complete, with both an index and a table of contents.

If you have a two-monitor system (both the IBM monochrome monitor and a monitor compatible with the IBM Color/Graphics Adapter) the Market Analyzer has to be modified to direct the graphs to the graphics monitor. See "Two Are Better Than One" for instructions.

#### Is It Right for You?

If you are a technical analyst who now charts stocks by hand, you will be overjoyed with the *Market Analyzer*. It takes the drudgery out of your work and gives you the time and the information needed to make stock market decisions intelligently. It is all the justification you need to buy a PC.

If you have a PC and are a serious investor who's avoided technical analysis because of the time involved, the *Market Analyzer* will provide an easy, efficient way to begin doing technical analysis.

If you know nothing about technical analysis and are looking for a program to pick stocks for you, look elsewhere. Technical analysis requires understanding and discipline that don't come easily. The Market Analyzer is a tool. It doesn't pick stocks, but like a hammer in the hands of a skilled carpenter, it can be used to create great things.

Dow Jones Market Analyzer
Dow Jones and Company, Inc.
P. O. Box 300
Princeton, NJ 08540
800/257-5114
List Price: \$349
Requirements: 64K, one disk drive,
DOS 1.10, Advanced BASIC,
RS-232 serial port

### SIMPLIFIED SPREADSHEET ASSEMBLY

RISING 5? READSHEET (A) KNOCKS MEXICAN JUMPING BEANS (B) INTO MOUTH OF NEUROTIC MAN(C) WHO IS SO DISCOMBOBULATED THAT HIS HAIR STANDS ON FIND, DISCOPPING HAT(D) WHICH OPENS CAGE (E) AND RELEASES EPICUREAN MOUSE (F).

MOUSE, INSPIRED BY SCENT OF PERFECTLY AGED CAMEMBERT CHEESE, GNAWS THROUGH SPREADSHEET, ONLY TO DISCOVER HE HAS BEEN FOOLED BY AROMA OF OVER-RIPE GORGONZOLA (G).

IN A FIT OF PIQUE HE SPILLS
VINTAGE WINE (H) INTO WATERWHEEL (I) WHICH TURNS PULLEY
THAT CAUSES GLOVE (J) TO
GRASP SPREADSHEET AND MOVE
IT TO TAPING AREA.

SHEET IS TAPED SECURELY IN PLACE BY TRAINED ADHESIVE TAPE WORM(K).

IBM

S DI 50 S AND PROPERTY S AND S SOLE

S AN HA A CONTROL OF THE RESERVE OF THE STATE OF THE STAT

x 55 85 f management of an 8 prof 5 page of

s at 55 g percentage a tag 1 at 5 2 at 5 c

A DE SE S ACCOMPANDE S SAN E ANDE S SONS

s at at a personner a san a prof 5 wash

# walls a property a real and a real

A SE SE S COURSES SIND SINE SINE I

s of \$1 % processes \$ 000 1 year 1 year 1

C MA DE S CONTROVERS & CON A NOVA S MACES

CONTROL OF CONTROLS A SEC TOTAL SECTOR

Wine and a consequence of the state of the s

A SE SE S SERVERSON S SEE S SERVE S SERVE S

s of 56 B commonts Sinto Minax Sincol

PART S PROCESSES SINCE A STATE STATE

4 15 15 1 consequent 2 150 1 150 1 150 1

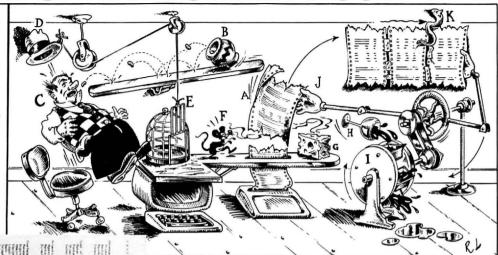
1 ST ER B CONTRACTOR OF E STATE BESSE

THE RO S WELLSHOOD A SON A SECTION OF SECTION

8 85 88 8 2 855058555 \$ 855 2 4555 5 8555 5

R BB SE H REMEMBERS B CAR A PEN B SPECE B

NEW ST STORY OF STREET STREET



#### MADE SIMPLE.

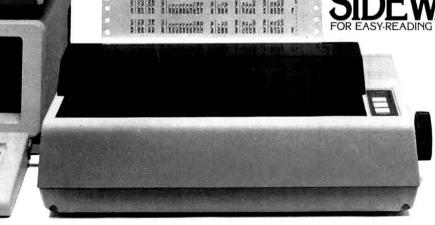
Now you can save time, aggravation, adhesive tape, and Gorgonzola cheese by following one simple direction—Sideways. It's the unique software program that lets you output all the spreadsheet columns you need, all on one continuous page, all with one print command—and all for only \$60!

With Sideways on your side, no spreadsheet you invent with Lotus 1-2-3<sup>™</sup> VisiCalc<sup>®</sup>, Multiplan<sup>™</sup>, or SuperCalc<sup>™</sup> is too wide! And it's just as powerful an ally when you're creating farinto-the-future schedules and pert charts with your word processor. In fact, for any wide text file, for dozens of uses, the way to go is Sideways.

The experts agree. PC Magazine, for example, writes: "If you've got the need, Sideways has the solution." And PC World calls Sideways "nifty.... an easy to use program that does what it claims."

You can go Sideways today with an IBM® PC and an IBM® Epson, Okidata, Prism™ or Prowriter™ printer. Ask for Sideways at your local ComputerLand® or other leading computer stores. Or mail a \$60 check to Funk Software, P.O. Box 1290, Cambridge, MA 02238. (617) 497-6339. MC/Visa accepted. Send no Mexican jumping beans, please.

# SIDEWAYS FOR EASY-READING HARD COPY



# We've scaled up the two world leaders for mail and shipping.



#### Microcomputer Scale System.

A microcomputer add-on accessory from Micro General that makes the IBM-PC and Apple II computers manage mail, shipping and inventory counting efficiently—and for a lot less money.

#### A way to cut postage that carries a lot of weight.

The PC Weighmate computes postage rates for letters and parcels instantaneously, either by USPS, International, UPS or Federal Express. It does it with its unique disc software and with a superaccurate 25-lb. capacity electronic scale platform that easily plugs into an available slot.

#### "Rate Shopper"—Send it the best way—for the least.

Gone are complex rate charts and errors of adding more postage "just to be sure." The "Rate Shopper" feature displays the least expensive or quickest way of shipping a package to any zip/zone in the United States. And, as the rates change, so do the floppy discs. We update them whenever necessary.

#### Give your IBM-PC or Apple II "Scale-Power."

With PC Weighmate's amazing software. It offers business solutions superior to most available electronic scales that cost thousands of dollars more. PC Weighmate has other uses too. Precision weighing and piece counting with resolution of 1 part in 50,000. PC Weighmate is attractively priced and can pay for itself in just months by eliminating postage errors and increasing productivity.

#### The system with a following.

Micro General, the largest supplier of postal computing scales to the U.S. Postal Service, is a leader in microcomputer scale technology. That's why we've scaled up the two world leaders in personal computers!

For additional data or dealership information, call toll-free

(800) 482-3184 or write to:

MICRO GENERAL CORPORATION

1929 S.E. Main Street Irvine, California 92714 (714) 557-3744 MICRO GENERAL

CORPORATION

Apple and IBM are trademarks of Apple Computer, Inc. and International Business Machines Corp., respectively.

ONE TOUGHSPELLER.



Time was, Billy would do almost anything to duck his spelling homework.

But since Dad brought home Spellicopter by DesignWare, Billy has become a spelling ace. As well as an ace chopper pilot.

Because Spellicopter, like all DesignWare software products, combines computer game fun with sound educational principles.

#### HOW BILLY BUILDS HIS WORD SKILLS.

Each week, Billy or his parents type new spelling words into the Spellicopter game. Then Billy takes command of his chopper and flies a mission through crowded skies, and mountainous terrain to recover the words. Letter by letter. And always in the right order.

So by the time Billy gets back to the base, he's one proud pilot. And one tough speller.

#### DESIGNWARE MAKES LEARNING COME ALIVE.

If you own an Apple | plus, Apple //e, IBM-PC, Atari 400, 800 or 1200XL with disk drive, you should take a close look at all the DesignWare software.

Another word game, Crypto Cube is a great word puzzle the entire family will enjoy. Once you solve the word puzzles that come with Crypto Cube, you can even build your own.

And you'll want to keep an eye out for our new DesignWare math and science games. See your local dealer or call DesignWare at (800) 572-7767.

in California
(415) 546-1866
for our free software catalog.
You'll be delighted with the
way your kids
will learn with
DesignWare.
And they'll be

And they'll be playing for the fun of it.

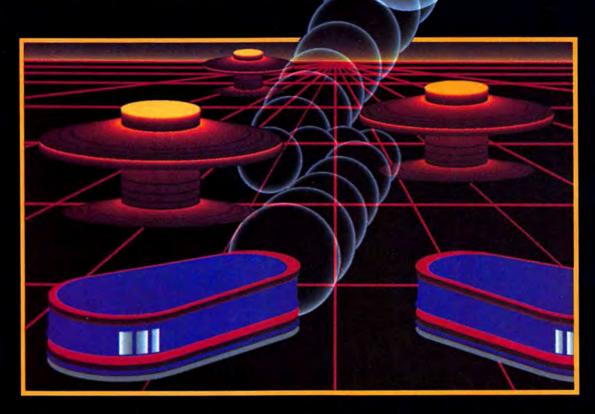


Design Ware LEARNING COMES ALIVE.

\*Atari 400, 800, and 1200XL, IBM-PC and Apple || plus and Apple ||e" are trademarks of Atari, Inc., IBM Corp. and Apple Computer, Inc., and are not related to Design Ware.

Circle 381 on reader service card

TAKE A BREAK! and IBM. AC



# WITH NIGHT MISSION PINBALL

You deserve the best. You've earned it. Now reward yourself with a session of Night Mission PINBALL, the most realistic and challenging arcade simulation ever conceived! ■ Stunning graphics and dazzling



sound effects put Night Mission PINBALL in a class by itself. Game features: multiball and multi-player capabilities, ten different professionally designed levels of play, and an editor that lets you create *your own* custom modes. So take a break with Night Mission PINBALL from SubLOGIC. Winner of *Electronic Games* magazine's 1983 Arcade Award for Best Computer Audio/Visual Effects.

### See your dealer . . . or write or call for more information. For direct orders please add \$1.50 for

or write or call for more information. For direct orders please add \$1.50 for shipping and specify UPS or first class mail delivery. Illinois residents add 5% sales tax. American Express, Diner's Club, MasterCard, and Visa accepted.

Order Line: 800/637-4983

SubLOGIC

713 Edgebrook Drive Champaign IL 61820 (217) 359-8482 Telex: 206995

Circle 308 on reader service card



CALL COLLECT (201) 447-5787 FOR THE DEALER NEAREST YOU OR FILL IN OUR CONVENIENT COUPON TO ORDER DIRECT FROM BLUE WARE.®

Minimum 48K memory required. DEALER INQUIRIES INVITED

Blue Ware, 32 Central Avenue, Midland Park, New Jersey 07432

☐ I would like to receive a copy of SeMagazine at NO COST!

Please send the following Blue Ware games:

Oppor	tity Amount Total
☐ Buenos Días Hangman (Spanish)	7.0
☐ Bonjour Hangman (French)	@ \$34.95
German)	@ \$34.95
☐ Buon Giorno Hangman (Italian)	@ \$34.95
2 games   (check off any two)	@ \$59.90
Postage and Ha	ndling \$1.50
N.J. residents ac	ld 6% sales tax
Total Amo	ount Enclosed
Check or Money Order	Visa
Master Card Expiration D	ate
Credit Card Number	
Name	

Address

PCW

ALL GAMES \$34.95

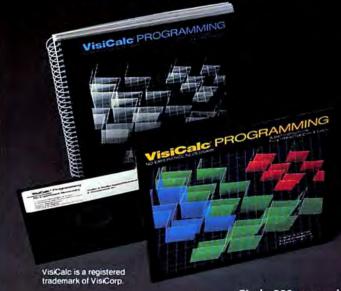
Circle 415 on reader service card



gallows — one part at a time! You learn or he hangs!

save \$10.00!

Whether its for travel, business, enrichment or just plain fun...Order 2 games today and



The best way to learn VisiCalc\* is to use it. The last thing you need is another book. Or gimmicks like audio or video cassettes. Or programmed simulations that only

State/Zip

Signature

VisiCalc Programming: No Experience Necessary is dif-ferent. It's the only self-instructional disk-and-guide that actually uses VisiCalc to teach it. So you learn VisiCalc while using VisiCalc. Right at the computer. Right from the start.

Step-by-step exercises provide immediate hands-on experience beginning with the basics and progressing through advanced VisiCalc functions. When your computer screen matches the illustrated Checkpoints" in the guide, you're ready to move on. Make a mistake, no problem. At the touch of a key you're back to your last correct checkpoint. As you pass checkpoint after checkpoint your confidence quickly grows. And so does your mastery of VisiCalc. All while building a real world Profit Analysis model completely from scratch.

In addition to the program disk, you get an indexed guide so you can review any part of the tutorial at any time. And a handy reference card lets you find any VisiCalc command instantly. As a bonus, you get five ready-to-run programs to add to your library: Time Management, Future Cash Flow Analysis, Portfolio Valuation, Retirement

Planning, and a Loan Repayment Scheduler. An incomparable value at only \$59.95, VisiCalc Programming: No Experience Necessary unlocks the power of Visicalc and lets you get down to business-fast.

To order, see your dealer or bookseller. You may also charge it by phone at 1-800-343-9204 or write to us at:

#### LITTLE, BROWN AND COMPANY

34 Beacon Street, Boston, MA 02106

Versions available for the IBM PC, Apple II/II+/IIe, Atari 800/1200XL, and TRS-80 Model III. VisiCorp's VisiCalc program must be purchased separately.

Circle 383 on reader service card

# Fancy Footwork

Footnoting your documents was once a tedious task, but now there are programs that make this process easier.

#### Joshua B. Freeman

Scholars, lawyers, and consultants routinely use footnotes in their reports and articles. As early purchasers of IBM PCs, however, these people were disappointed to discover that the first word processing programs for the IBM PC made no special provisions for footnoting. Volkswriter did not display page breaks on the screen; the only way to place footnotes on each page was to keep a running count of lines and juggle text and notes. WordStar, on the other hand, let you know where each page ended, but writing a document with more than a few footnotes was laborious. Due to those program limitations writers found that the only advantage to using a computer for footnoting was that you could correct mistakes more easily than on a typewriter.

Now footnoters need not despair. Several newer word processing programs, such as *The FinalWord* and *WordPerfect*, include procedures for the convenient and flexible handling of footnotes. One program does footnoting for *WordStar*. Finally, the extraordinary power of the PC has been used to make footnoting more than just an afterthought in creating a document.



#### Footnote with WordStar

Pro/Tem Software's *Footnote* is designed to be used with *WordStar*, one of the most popular and versatile word processing programs. Like its host program, *Footnote* is not copy protected, so it can be used with the IBM PC XT and other hard disks.

Footnote modifies WordStar files. Using it to footnote, therefore, is a multistage process. To create a footnoted document, write with Word-Star as you normally would. However, instead of using numbers (or footnote calls) to indicate that a

footnote will appear later, insert the '@' symbol; the program will substitute the correct numbers when the text of the footnote is entered.

When you've finished typing in the text, you can use one of two ways to enter footnotes. The easiest way is to end and save the text and open a new file for the footnotes. (This second file must have a different name from the text file, not just a different extension.) Enter the text of the footnotes sequentially, separating them from one another with a blank line. Each footnote should start with the '@' symbol instead of a number, and the footnote file must end with a hard carriage return.

A slightly more complicated method allows footnotes to be entered simultaneously with the text. At any point after writing a paragraph or group of paragraphs containing footnote calls, you can set aside an area to hold the corresponding notes. To do this, press <Enter> at the end of a paragraph and ^PR<Enter>. The ^PR is a signal to WordStar that the text following that symbol is a footnote. Footnote uses the R patch area on the WordStar print menu. If you've already customized WordStar to use that area, you'll have to change your patch to prevent conflicts. Next insert the footnotes, making sure to leave a blank line between them. After inserting the last one, press <Enter> and type .pa<Enter> on the following line to end the page. Then you can resume writing the text. Using this method you can add as many footnotes as you need, as long as each one appears sequentially and after the appropriate call.

#### Inserting Footnotes

Once the text and footnotes are entered and the file is saved, you can use the *Footnote* program to create order out of the chaos you've just created

First run the Number Notes routine by typing either 1 or N from the *Footnote* menu. The program asks you for the name of the file and the number to use for the first footnote.

Footnote goes through the file, numbering the calls and notes consecutively and then returns to the Footnote menu. If the calls and notes are in the same file, the program assigns the same number to each pair of calls and notes and reports any discrepancy between the total number of each. If the calls and notes are in separate files, you must use this routine twice.

#### **Formatting**

Once the footnotes are numbered. you can format the document in one of three ways. If the calls and notes are in the same file and you want the text of the footnotes on the bottom of each page, format the document with the routine labeled "Format footnotes in textfile" by typing 2 or F from the Footnote menu. That option arranges the notes and text throughout the file. If the calls and notes are in separate files and you want the text of the footnotes to appear at the bottom of each page, type 4 or M to 'Merge endnotes into text.' Finally, if the calls and notes are in the same file but you want them in separate files, choose 'Remove notes from textfile to endnote file' by typing 3 or R from the menu.

If you choose one of the first two options, the reformatted file is saved under the original text file name, and the old text file becomes a .BAK file. If you choose the R option, you're asked to name the file in which the notes will be saved; the text file name stays the same. If you later want to print out your text and end notes at the same time, you have to merge the files using either *WordStar* block moves or the DOS COPY command.

To return to WordStar type 6 or X from the Footnote menu and press any key. If you edit the document you've just footnoted, you'll see some changes: where '@' symbols had previously appeared are now numbers surrounded by the special print char-

acters 'T, which indicate superscripts in WordStar. If you have combined the footnotes and text in the same file, the notes appear at the bottom of the pages with the corresponding calls, separated from the main text by a ruler line running about a third of the way across the screen. Footnote also arranges pages so that they end with a complete footnote; however, if there is no room on a page for the entire last footnote, the program splits the note and completes it on the bottom of the next page. Documents that have already been footnoted can be edited with WordStar to

Footnote arranges pages so that they end with a complete footnote.

add or delete text and footnotes or to move blocks. *Footnote* must then be used to renumber and reformat the footnotes.

If your printer supports superscripting and you have the *WordStar* program properly installed, both the footnote calls and the numbers preceding each note are superscripted when the footnoted document is printed. If your printer can't produce superscript, the calls and preceding numbers appear in the proper position but on the same line as the text.

#### **Variations**

You can make a few changes in the style of the calls and footnotes with the Change Options routine on the *Footnote* main menu, but these changes must be done before you run *Footnote* to number the footnotes and format the document. Calls can be superscripted, underscored, and followed by a slash, or just underscored and followed by a slash. The

#### **●** Review

numbers preceding the corresponding footnotes appear in the same style, unless you tell the program to print them in the form recommended by the *Chicago Manual of Style*—a nonsuperscripted, nonunderscored number followed by a period. You can also change the symbol used to enter calls, change the number of lines appearing on each page, or instruct the program not to split footnotes.

These, however, are the only changes you can make. You cannot, for example, extend the ruler line separating

Footnote lacks a direct method for varying the line spacing of text and footnotes.

notes from text across the whole page, nor can you indent the footnotes, a style commonly used in academic writing.

Footnote also lacks a direct method for varying the line spacing of text and footnotes. This is a serious weakness since many people like to double space text and single space footnotes at the bottom of the page. There are several ways to get around this problem, although all are awkward. One is to enter text and footnotes single spaced, putting a blank line between each paragraph and after each .pa<Enter> ending a footnote. Then use Footnote to number the calls and footnotes and separate the text and footnotes into different files, and finally run Footnote again to recombine the files. An easier method is to enter the text and notes into separate files from the beginning, but that means you can't write notes as you go along.

#### The Quirks

Footnote is a bit complicated to use, but it comes with a clearly written manual and a tutorial. After a couple of hours of using the program, you should be able to produce documents to your specifications. However, if you get stuck, it might be due to some of the program's quirks. For example, if you're using justified text and have more than nine footnotes, the justification isn't done when Footnote replaces the '@' symbols embedded in the text with double digits.

A different problem arises if you have inserted print control characters for underlining, boldface, or the like in the text of a footnote. If the program splits the footnote between a pair of these characters, the entire next page of text prints in the manner called for by the print commands. A similar mess occurs if the program places the footnotes between two print control characters in the text. For these reasons, you must always check the text on screen before printing.

Footnote is not the fastest program in the world. Using it to number and format three pages of single-spaced text with nine footnotes took over a minute and a half. When working with long documents, you have to be prepared to wait.

#### **FinalWord**

If you're not already hooked on *WordStar*, you may want to skip *Footnote* and try one of the newer word processing programs that include a footnote function. *The Final-Word*, by Mark of the Unicorn, has received considerable attention for its unusual features: simultaneous viewing and editing of two documents, extensive loss protection from system

crashes, and a variety of built-in document formats. The program also has procedures for dividing documents into chapters, sections, and subsections (all of which are automatically listed in a table of contents) and for creating an index.

The FinalWord handles footnotes as part of its advanced formatting routine with embedded formatting commands. When you enter text to be printed with advanced formatting, you must follow certain conventions. Paragraphs, for example, must be separated by blank lines, or the formatter combines them with one another.

With The FinalWord you enter footnotes when you create the main text. Wherever you want to place a footnote call, type @foot followed by the text of your footnote surrounded by a pair of delimiter symbols. The FinalWord gives you a choice of seven delimiter pairs, including single and double quotes; parentheses; and square, curly, or angle brackets. A typical footnoted sentence looks like this: '@foot<This is a sample footnote.>' Be careful when choosing delimiters because you can't use the same characters again in the text of the footnote.

When you've finished editing your document, press <F8> to go to the main menu, L for the layout menu, and A for advanced printing. The FinalWord saves your file, formats it, and prints it based on these commands. If you haven't changed any of the program's default style parameters, the calls appear as superscripted numbers (starting with 1) and the footnotes are printed at the bottom of the appropriate pages below a short rule. Normally footnotes are single spaced no matter how many line spaces are used in the main text. To inspect the formatted text on screen before printing, you can use the Verify Advanced Print option on

the layout menu, but you'd better have your fingers poised on <Ctrl>-<NumLock> to stop the text as it whizzes by.

#### Have It Your Way

There are two ways to change the default style parameters in The Final-Word. Permanent changes can be made using the configuration program that comes on the program disk. That method is amply documented in the manual. To change a specific document, you can place formatting commands at the start of a file or at the point they are to take effect; for example, the default style is for footnotes to be printed at the bottom of the page. Footnotes can be placed at the end of your text by typing the command

(a style(notes end)

before your first footnote. Using the command '@note' instead of '@foot' when first entering text has the same effect. Notes appear enclosed by brackets within the body of the text if you write

(a style(notes inline)

The command

(a style(footpush no)

results in nonsuperscripted calls. As a default The FinalWord inserts extra space above any line containing a superscript. The command

(a style(scriptpush no)

will prevent the program from inserting that extra space.

Style commands can be combined with one another, including those commands not related to footnoting. For instance, the string

(a style(justification no, notes end, spacing 2 lines, scriptpush no)

prints a nonjustified, double-spaced document with notes at the end and without extra line spacing for superscripts. You can use any of The Final-Word's delimiters in style commands, and they can be embedded within footnotes to vary the line spacing of the footnotes. In addition, you can change the numbers assigned to foot-

# dBASE and dBASE WINDOW NEW! DOOR

#### PRODUCTS FOR THE FUTURE— **AVAILABLE NOW!**

dBASE WINDOW is a full-fledged dBASE II Application Generator. Working from your design, dBASE WINDOW generates and runs record keeping applications of all kinds, quickly and effectively. Just draw your input screen and report formats and dBASE WINDOW will create your application for you.

dBASE DOOR is a new product for those who only require the report generating capability of dBASE WINDOW. dBASE DOOR can be used with existing dBASE II command files and databases, providing the most powerful report generation available for dBASE II. If you own QUICKCODE or AUTOCODE, you need dBASE DOOR!

dBASE WINDOW and dBASE DOOR have the unique capability to build upon a relation between two independent databases. Here's how:

			Job Records				
ADDRESS	FIRST NAME	LAST NAME	EMPLOYEE NUMBER	DEPARTMENT NUMBER			
Person	al Records		,				

Any two databases can be linked by a common field. In this example, the field 'last name' establishes a relationship between the personal records file and the job records file. Using dBASE WINDOW or dBASE DOOR, you may now print reports which contain data from both databases!

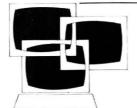
Compare the features of dBASE WINDOW with any program generator:

- Any number of databases may be present in an application
- · Up to five indexes per database
- Real time interactive queries
- Built-in powerful free-form report generator, also available separately as dBASE DOOR
- Uses two databases in one report
- Easy to add custom code when necessary to meet special needs.

Requirements: CP/M® and dBASE II 2.3B; CP/M-86® or PC-DOS and dBASE II 2.3D. Disk space required for dBASE WINDOW: 400K or more.

dBASE WINDOW is \$249, dBASE DOOR is \$149, either manual only \$20 (manual price will be credited toward future purchase of program).





Tylog Systems, Inc., 9805 S.W. 152 Terrace, Dept.pw. Miami, Florida 33157 (305) 253-5942

To Order: Call today or send check, full name and address, telephone number and disk format. Credit card buyers send card number and expiration date. We accept COD, VISA, Mastercard and prepaid mail orders. Add \$5.00 shipping except for prepaid mail order for program. Florida residents add 5% sales tax.

dBASE II is a trademark of Ashton Tate. CP/M® and CP/M-86® are registered trademarks of Digital Research, Inc. Quickcode and Autocode are trademarks of Fox & Geller and Stemmos Ltd.

Dealer and Distributor inquiries invited.

MasterCard and Visa accepted.

#### 

notes by using a @set command. For example,

(a set(footnote 12) assigns the number 13 to the next footnote.

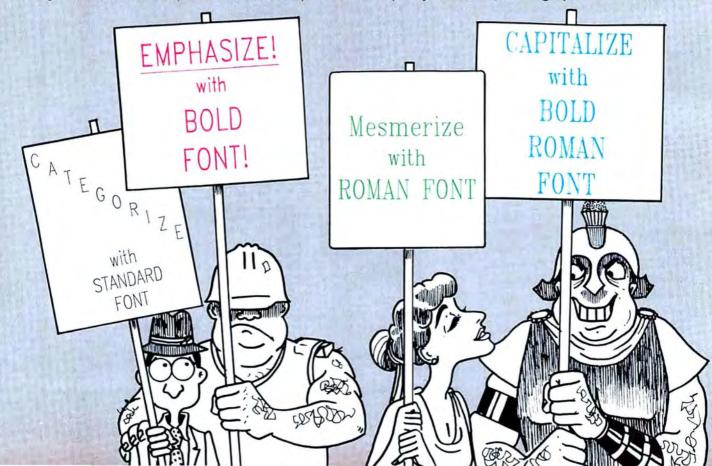
#### Limitations

By combining various formatting commands, you can come up with a wide variety of document styles, but the options just described are the only ones for footnoting. As with *Footnote*, there is no way to change the ruler line and the footnotes themselves always appear in the *Chicago Manual* style. What's more, if you're typing a complex document with many footnotes, you'll find yourself entering a seemingly endless stream of formatting commands.

Far more serious limitations, however, are the ones on footnote length. The current version of *The FinalWord* cannot properly split footnotes between pages. When a note extends beyond the bottom of a page, the program warns you while it's formatting. Sometimes it prints the file in its own garbled way; at other times it refuses to print at all. Switching to the end notes format doesn't necessarily help either, since end notes cannot be more than 300 characters long or more than one paragraph.

# INTRODUCING The first software program

Sign-Master is an exciting new program that for the first time lets you transform ordinary-looking presentations, proposals and special reports into dynamic, colorful word charts. Before Sign-Master, it required a graphic artist or dedicated graphics processor to create impressive word charts, both timeconsuming and more costly options. Now, with Sign-Master's amazing flexibility, you can produce presentation-quality word charts on paper or acetate in six different type styles and in 16 different sizes — a real breakthrough when you consider that over 65% of all presentations consist of word-only formats. (When graphs are indicated to



An updated but unreleased version of *The FinalWord* is said to eliminate both problems. Perhaps this new version will also offer more detailed documentation. Although tutorials and a massive manual are now provided (the installation guide alone is 58 pages), only some of the commands are fully documented, and certain procedures are obscure. Learning to use *The FinalWord* with its many menus and buffers takes

some practice. As things stand now, if you want to produce documents with footnotes of more than a few sentences quickly and easily, *The FinalWord* is not for you.

#### WordPerfect

Satellite Software International's *WordPerfect* produces only true footnotes (those at the bottom of each page), and it has few options for

changing the footnote format. However, it produces those simple footnotes with elegance and ease. WordPerfect comes with a rather skimpy manual, a template, and stick-on key covers for your keyboard. You probably won't need this kind of help, however, because it is the easiest word processing program to learn and use that I've encountered. Its only problem is the few printers covered in the installation

# SIGN-MASTER!\* to bring word charts to life!

highlight your data, ideas and conclusions, our Chart-Master™ graphics software is available to do the job.)

Sign-Master can also be used to create effective instruction materials, bulletin board announcements and direct mail pieces that demand attention. To generate real impact, Sign-Master word charts can be as colorful as you like, depending on the plotter you use. And you can be as creative as you like by capital-

izing or italicizing a single character, a single word, or an entire line at the touch of a button. In addition, margins can be justified left, right or centered.

Best of all, Sign-Master's online instructions, power and variety of options make *you* a "Sign Master" without special training.

Sign-Master — the first software program that brings word charts to life.

Sign-Master supports a wide variety of plotters from IBM, Panasonic, Hewlett-Packard, Houston Instruments, Yokogawa, Strobe, Amdek and many others, for use with IBM PC, PCXT and other compatible computers.

The retail price of Sign-Master is \$245.00. For a complete information kit and name of your nearest dealer, contact:

Decision Resources, Inc. 25 Sylvan Road S. Westport, CT 06880 (203) 222-1974.

Sign-Master and Chart-Master are trademarks of Decision Resources, Inc.

DecisionResources, Inc. Software Designed for Decision Makers

Circle 342 on reader service card



#### ■ Review

routine. My printer, a C-Itoh F-10, was not among those listed, but I installed it as a Diablo letter quality printer, and it worked fine.

WordPerfect is unusual in that it allows you to create a file before naming it. Starting up the program is also done in a slightly unusual way. If you have two floppy drives, you must first change your default drive using DOS to drive B. Then put WordPerfect in drive A and a blank, formatted disk in drive B. Type A:WP and the program appears with a status line. A similar procedure, described in the manual, is used for hard disks.

#### **Playing Your Options**

WordPerfect uses a function key command for footnote operations. When you reach the point in the text where you want to enter a footnote call, press <Alt>-<F10> and a three-choice menu appears on the status line. To create a new footnote, choose option 1. The screen goes blank so that you can enter the text of the note. No special commands or preceding characters are necessary. When you're done, press <Alt>-<=>, the Word-Perfect Exit/Restart command, to return to your text. In the text a call number appears in the appropriate place, but the footnote text isn't displayed. Option 2 on the footnote menu allows you to edit the text of a footnote by entering the number of the note. Option 3 allows you to set the number to be assigned to the next footnote (the initial default is 1), with notes and calls numbered consecutively thereafter.

Although WordPerfect is generally a screen-oriented editor, it does not include an option previewing formatted pages with footnotes before printing. Pressing <Shift>-<F2> displays the function codes that WordPerfect has inserted in the docu-

ment and the text of any footnotes, but only about six lines are displayed at a time. Once you're familiar with the function codes, seeing the codes is helpful, but not as desirable as seeing a formatted preview.

Printing with WordPerfect is remarkably easy. You don't need to save a file first; just press <Ctrl>-<PrtSc> . The program asks if you want the whole document printed or

WordPerfect has no problem splitting footnotes between pages as long as the text of one note does not exceed one full page.

just the page currently displayed. You're also given an opportunity to change the printing attributes using a menu that displays the current settings. When the program prints it leaves the document on screen. Word-Perfect's built-in print spooler enables the program to queue printing jobs, edit while printing, and print files without first displaying them.

#### **Printing Footnotes**

WordPerfect prints all footnotes in the same basic style. If your printer supports superscripting, the calls are superscripted; otherwise, they appear in-line. The footnotes themselves are placed below a ruler line, similar to the one used by the other programs, and they begin with a numeral (superscripted if desired) followed immediately by text. If you create the footnotes with blank spaces at the beginning, the printed notes are indented by the same number of characters. WordPerfect has no problem splitting footnotes between pages as long as the text of one note does not exceed one full page.

WordPerfect automatically repositions and renumbers footnotes and calls if you delete, insert, or move footnoted text. The correct numbers always appear when you print, but they don't change on the screen unless you scroll past the affected areas or refresh the screen by pressing <Shift>-<F1> . As in The FinalWord, WordPerfect normally single spaces all footnotes, regardless of the line spacing of the main text. However, you can adjust this by changing the page attributes (with a menu called up by pressing <Shift>-<F7>) after you have pressed the footnote function key, but before you have typed in the first note. Similarly, the program normally uses as many line spaces between footnotes as it does within them, but you can vary this by pressing <Enter> once for each extra space you want inserted between the notes.

WordPerfect is a delight to use. Because most of the program and a copy of your current file are kept in RAM, there is very little disk activity. Unlike most word processing programs written for other machines and adapted for the PC, WordPerfect displays special printing styles on screen: boldfaced text appears highlighted, and underlined text appears underlined. Formats and other parameters are easily changed from menus that display current choices, and the newest version of the program allows you to change the startup defaults and edit simultaneously but not view two documents. Powerful file-merging procedures and a Math mode (a simplified spreadsheet program) are built into WordPerfect, and an optional spelling checker is available.

After weeks of writing footnotes using various programs, I've developed my own preferences. The most important factors to consider when choosing a program, however, are what programs you already have and what you will need to get the job

November 1983

done. If you've already invested time and money in WordStar, Footnote is a relatively inexpensive and effective tool for handling footnotes. If you're starting from scratch, both The FinalWord and WordPerfect are more than adequate. The choice depends on how much memory your computer has, what special features you want, and the degree to which the program's footnoting styles and limits meet your particular requirements.

Joshua B. Freeman is a professional historian.

Footnote

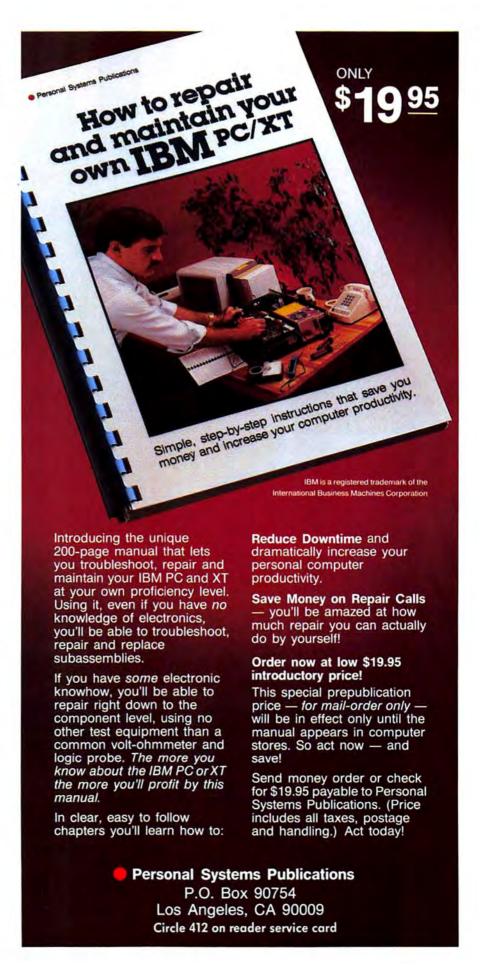
The FinalWord

Pro/Tem Software, Inc.
814 Tolman Dr.
Stanford, CA 94305
Distributed by:
Digital Marketing
2363 Boulevard Circle
Walnut Creek, CA 94595
800/826-2222
List Price: \$125
Requirements: 64K, one disk drive
(two recommended)

Mark of the Unicorn, Inc.
P.O. Box 423
Arlington, MA 02174
617/576-2760
List Price: \$300
Requirements: 64K, two single-sided disk drives or one double-sided drive

WordPerfect
Satellite Software International
288 W. Center St.
Orem, UT 84057
800/321-5906
List Price: \$495, spelling checker

Requirements: 128K, two disk drives



## CRASH-PROOF

In 1983, countless hours of precious writing will be lost to word processing programs that cannot save text from a system crash.

Only one word processor can. The FinalWord.

If the power to your personal computer surges or suddenly goes off, The FinalWord saves your text. When the power comes back, so does your immortal prose. Even text you delete can be recalled.

And there's more. Like split-screen editing that lets you work with several documents at the same time. Like true proportional spacing on all printers. And footnotes, indexes and table of contents – referenced and formatted automatically! Features that expand your creativity while

increasing your efficiency.

PC Magazine calls The FinalWord, "one of the most powerful and versatile word processing programs available." And you can get it for most computers, including the IBM, DEC Rainbow and CP/M systems.

Call 617-576-2760 or write for more information and a free brochure.

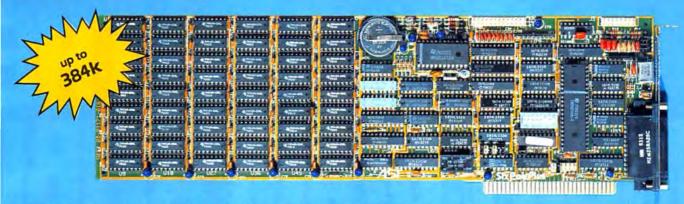
Mark of the Unicorn, Inc. 222 Third Street, Cambridge, MA 02142

The FinalWord

All there is to say about word processing.



Circle 427 on reader service card



## Thirsty for 384k for Your IBM PC? Try a SixPakPlus™

Since the introduction of DOS 2.0, the capabilities of the PC have been increased with the ability to address up to 640k of memory. With the current PC having 256k available on the computer motherboard. you need another 384k to reach 640k. Great you say. but multi-function boards only have room for 256k on them. Well look again, because now you can get the new SixPakPlus' with up to 384k of memory, clock/calendar, asynchronous (RS232C serial) port, printer port, SuperDrive' electronic disk emulation, and SuperSpooler's printer spooling. There is even an optional game port. And if you already have enough memory for your present needs, you can still get on the bandwagon by buying it without any memory. When your needs for memory grow, the sockets are ready for you to install six banks of 64k parity checked memory.

With the SixPakPlus™ from AST Research you get

With the SixPakPlus<sup>®</sup> from AST Research you get the most advanced multifunction board available from the industry leader in IBM PC enhancements. You get a clock/calendar powered by a clip-on battery which does not require factory service to replace. It automatically loads the correct time and date when you turn on your computer. The serial port can be configured as COMI or COM2, and has jumpers for simplifying wiring of cables. The printer port uses all the same signals as IBM's — you can even use the IBM diagnostics on it. The optional game port uses any IBM compatible joystick.

The board is backed up with a one-year warranty on parts and labor and the Oubie' satisfaction guarantee. If for any reason you are not satisfied with the performance of your board within 30 days of purchase, you may return it for a full refund, including the postage to return it. And if your board should need warranty service we do the repairs in 48 hours or we replace your board with a new one. That's the level of service that has made us the largest dealer in the world for AST Research products.



## MegaPlus II & I/O-Plus II The Ultimate Expansion for IBM PC or XT

The AST Research MegaPlus II™ has three functions standard Parity checked and fully socketed memory up to 256k in 64k increments; clock/ calendar with battery back-up for automatic loading of time and date when the computer is turned on; and asynchronous communication port [RS232C serial] which can be used as COMI or COM2, [DTE for a printer, or DCE for a modem]. Also included is SuperDrive™ "electronic disk" software. This program builds "disk drives" in memory which access your programs at the speed of RAM. You get SuperSpooler™, print spooling software. It operates your printer while you continue to work with your computer.

Options include a 100% IBM compatible parallel printer port (can be configured as LPTI, or LPT2), and a second RS232C asynchronous port (COMI or COM2). Three MegaPak'\* options can plug onto your MegaPlus II "piggyback" style to give you an additional 128k or 256k of memory, or a game port.

I/O-Plus II\* is the answer for those who don't need additional memory but would like all those other multi-function board features. The I/O-Plus II\* comes standard with a clip-on battery powered clock/calendar, an asynchronous communication port (RS232C serial). SuperDrive\* electronic disk, and SuperSpooler\* print spooling software.

Optional is a second asynchronous port (DTE, or DCE), a parallel printer adapter, and the best game paddle adapter on the market. It is an IBM standard game port, but it can also use Apple compatible paddles and joysticks. Options are all socketed so they may be added later should the need arise.

Both boards come with a one year factory warranty and the Oubie' satisfaction guarantee. If for any reason you are not satisfied with the performance of your board within thirty days of purchase, you may return it for a full refund, including the postage to return it.

Circle 151 on reader service card

## TO ORDER BY MAIL INCLUDE:

- complete description of products requested
   daytime phone number
- -California residents add 6% sales tax
- check or credit card number with expiration date (personal checks take 18 days to clear)





## TO ORDER BY PHONE:

In California (805) 482-9829

Outside California TOLL FREE (800) 821-4479

## PRICES:

I/O-Plus 21" with Clock/calendar, serial (asynchronous) port, SuperDrive<sup>TM</sup> and SuperSpool<sup>TM</sup>

MegaPlus II<sup>™</sup> no memory, with clock, serial, and software - \$229

SixPakPlus<sup>tw</sup> no memory, with clock, serial port, printer port, and software: \$229

Each 64k of memory installed and tested on
MegaPlus, SixPakPlus or alone \$50
Parallel Printer Port\$35
Second Asynchronous Port\$35
Game Adapter (I/O or SixPakPlus) \$35
MegaPak™ with 256k of Memory \$299
128k of Memory \$199
GamePak for MegaPlusII
ConnectAll Cable Bracket
Cable to Parallel Printer
Cable to Modern or Serial Printer \$25
Diagnostics Program
SUPERWRITER by Sorcim \$179
SUPERCALC <sup>2</sup> by Sorcim
dBASE II by Ashton-Tate \$409
Word Processing Keyboard \$229
Keyboard/Superwriter Package \$399

### SHIPMENT

Normal shipment is day after receipt of order. We pay UPS surface charges on all items except keyboards. For keyboards add \$5 for surface, \$10 for 2 day air. All COD shipments add \$3 handling.

## **QUANTITY PURCHASES?**

If your corporation, institution, or users group has needs for quantities of boards, call us for details on our quantity purchase program

## QUBIE' DISTRIBUTING

4809 Calle Alto, Camarillo, CA 93010

Tempo House 15 Falcon Road, London, SW 11, UK

## DIMENSION.TH MOST COMPATIB COMPUTER YOU CAN BUY.

Introducing the capability the world has been waiting for. A single personal computer able to handle Apple, IBM, TRS-80, UNIX and CP/M-based software.

The Dimension 68000 Professional Personal Computer does it all. It actually contains the microprocessors found in all of today's popular personal computers. And a dramatic innovation creates the environment that lets these systems function merely by plugging in the software.

Add to this the incredible power of a 32 bit MC 68000 microprocessor with up to 16 megabytes of random access memory. You have the machine that easily meets today's needs. And tomorrow's. It's the only practical way to upgrade without the need to recreate your data base.

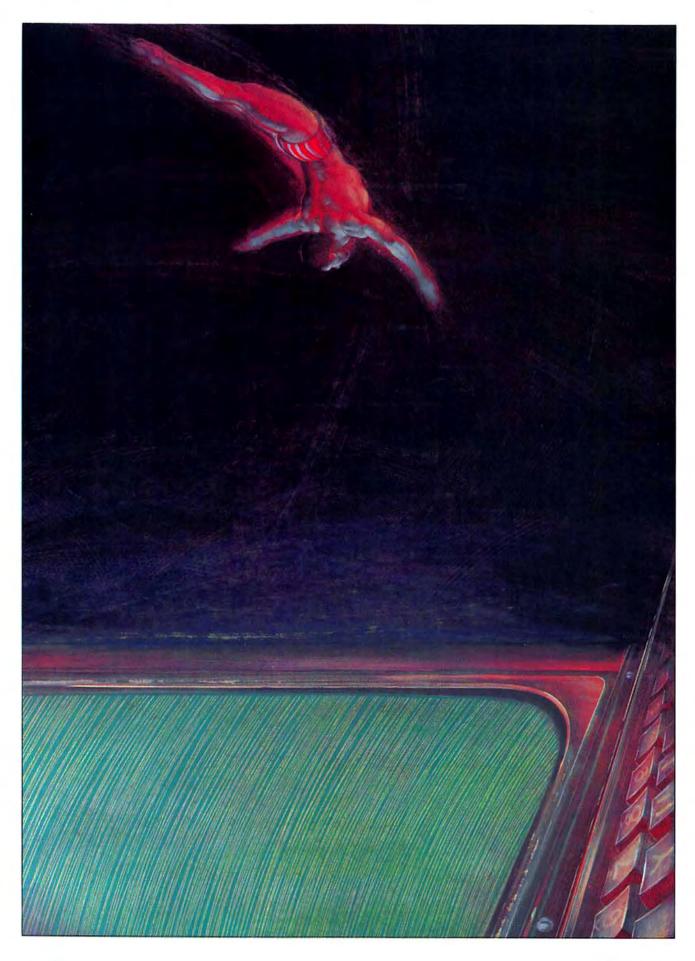
Dimension. At about the same price as the IBM PC, it's obviously the best value you can find. For more information ask your dealer or call us at (214) 630-2562.



A product of Micro Craft Corporation, 4747 Irving Blvd., Suite 241, Dallas, Texas 75247. \*1983 Apple is a registered trademark of Apple Computer. Inc.: IBM is a registered trademark of International Business Machines Corporation; TRS-80 is a registered trademark of Radio Shack. a Tandy Corporation company; UNIX is a trademark of Bell Laboratories, Inc.; CP/M is a registered trademark of Digital Research Corporation.

## MOST POWERFUL, PERSONAL





## Three to Get Ready

Getting to know your computer up close

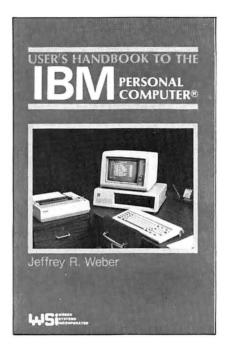
## Richard Cook

You've just bought an IBM Personal Computer. Great! But then you realize that you can't even explain the difference between a silicon chip and a buffalo chip let alone write a program in BASIC. The three books reviewed here, User's Handbook to the IBM Personal Computer, IBM Personal Computer: An Introduction to Programming and Applications, and The IBM/PC Guide, can help you recover from new-owner blues and lay firm foundations for your computer education.

## User's Handbook

The *User's Handbook to the IBM Personal Computer* is compact and concise. The information is presented in a straightforward manner with clear definitions. The *User's Handbook* also has many illustrations that help you understand the text.

In Chapter 1 author Jeffrey R. Weber defines and describes the hardware and software of the IBM PC system. In Chapter 2 he explains how to install and connect the various PC components. (You might find it comforting to know that four pages and ten illustrations in this chapter show you how to unpack the system unit, keyboard, monitor, and printer



from the packing cartons.) Chapter 3 is devoted to troubleshooting and Chapter 4 to operating the computer. Chapters 5 through 9 cover DOS and BASIC functions and commands.

The *User's Handbook* is more like a dictionary or encyclopedia than a tutorial or textbook, so it is a good reference book to have nearby when you want a quick answer to a problem or procedural question. The book has a detailed index and four appendices, two on the ASCII character codes and one each on DOS and BASIC error messages.

The User's Handbook contains the essential information needed to get started with your PC; however, since it is more a reference manual than a tutorial, information will not jump out of the pages, grab you by the hands, and lead you down the PC path. You will have to do more reading, particularly in the areas of programming in BASIC and using DOS, so don't spend your \$13.95 for the User's Handbook under the assumption that it's the only introductory manual you will need. However, the User's Handbook is a fine compendium of useful information that you will appreciate having in your library.

## **IBM Personal Computer**

IBM Personal Computer: An Introduction to Programming and Applications is a tutorial text that not only explains terms and concepts and introduces you to BASIC programming, but also repeatedly tests you on what you are learning. The tests, which are designed to be performed on the PC, give you hands-on practice and make you think carefully about everything you read.

## **●** Review

Authors Larry Joel Goldstein and Martin Goldstein divide their book into 14 chapters, which are further divided into sections. At the beginning of each section a concept is introduced and explained, then a "Test Your Understanding" problem is presented. Next, the book gives one or two examples that clearly illustrate the section's concepts. Finally, homework exercises are provided that give you additional problem-solving practice. Answers to the "Test Your Understanding" problems are given at the end of each section.

As you might guess from its title, the book is divided into two parts: an introduction to BASIC programming and an explanation and exploration of the types of things you can do with the PC. The Goldsteins state in their preface: "The beginner should gain, in addition to learning BASIC programming, an overview of as many real-life applications as possible." This is a good book to purchase if you want to learn about computer graphics (Chapters 6, 11, and 13), word processing (Chapter 7), games (Chapter 8), or computer-generated simulations (Chapter 10). But if you need a book focused solely on programming, this is not the one.

Although it is clearly written, the IBM Personal Computer will not pamper you during your quest for computer information. The authors assume that you have enough confidence and motivation to work your way through the material with a minimum of illustrations and cheerful encouragement.

Key words, such as BASIC commands, parts of the computer system, and computer terms not familiar to newcomers, are printed in boldface throughout the book. Programming dos, don'ts, and hints appear where needed, and an especially helpful beginner's programming checklist is included. The authors provide many





programs to stimulate the reader's interest; you can use them to balance your checkbook, play computer roulette and tic-tac-toe, or create a telephone directory. A simple word processing program is also included.

The IBM Personal Computer is a valuable book for anyone who wants to know what the PC can do and how. After reading this book you should be able to recognize useful applications, design simple programs for those applications, and know where your understanding is weak as well as where to go for additional information.

## The IBM/PC Guide

Who says that reading a computer book can't be fun? Not James E. Kelley, Jr., whose book will have you laughing as you learn.

The IBM/PC Guide is written for people who are tired of plowing through dry, humorless textbooks in which the most exciting thing is an exclamation mark. Kelley enjoys a good pun, or even a bad one, as evidenced by some of the chapter and section titles: Strings and Related Knotty Issues, Right Justification Isn't a Moral Issue, Filespecs Aren't Safety Glasses, Don't Wait! Iterate!

This is the book to buy if you want to learn about computers and programming but feel the computer revolution has left you hopelessly behind and out-of-date. *The IBM/PC Guide* is perhaps the friendliest, most approachable introductory book about personal computers.

Kelley seems to be genuinely excited about his subject. His excitement is infectious, and his positive approach and enthusiasm are very reassuring as he leads you through the jungle of RAM and ROM, floppy disks. DOS, and BASIC.

Of course, humor and a grin will take you only so far; you will still need to learn the material, and this is where *The IBM/PC Guide* excels. Kelley explains each operation and programming point completely before moving on to the next. He will deliberately instruct you to make an error so that you can learn from it and shake your natural beginner's fear of making mistakes. Even when you err without Kelley's help, he always seems to have anticipated your problem and provides clues to the solution.

As an important part of his learning program, Kelley advises that you refer to the IBM PC reference manuals, telling you exactly where to look in them for additional informa-

tion about specific subjects. He suggests keeping a notebook to hold computer printouts, notes, and observations.

Attached to the inside front cover of the book is a learning aid called the Basic Utilities Disk, which contains demonstration programs and sample data files. This disk saves you the time-consuming job of typing the demonstration programs into your PC. Many of these programs can be enhanced and expanded as your programming prowess improves.

Each of the book's 11 chapters is divided into sections and subsections. Reading suggestions, chapter reviews, and projects or tests are found at the end of each chapter. Kelley strongly emphasizes the importance of understanding what you read and repeatedly tests, questions, and challenges you as you read his book. The benefits are obvious: you must work and think through every page. If you stick to his program you are bound to learn your lessons well.

The IBM/PC Guide is one of the best introductory books available. I recommend that you buy Kelley's book the same day you buy your PC. 

■

User's Handbook to the IBM Personal Computer Jeffrey R. Weber Weber Systems Inc., Cleveland, 1982 294 pages; \$13.95

IBM Personal Computer: An Introduction to Programming and Applications Larry Joel Goldstein and Martin Goldstein Robert J. Brady Co./Prentice-Hall, Bowie, Maryland, 1982 310 pages; \$15.95

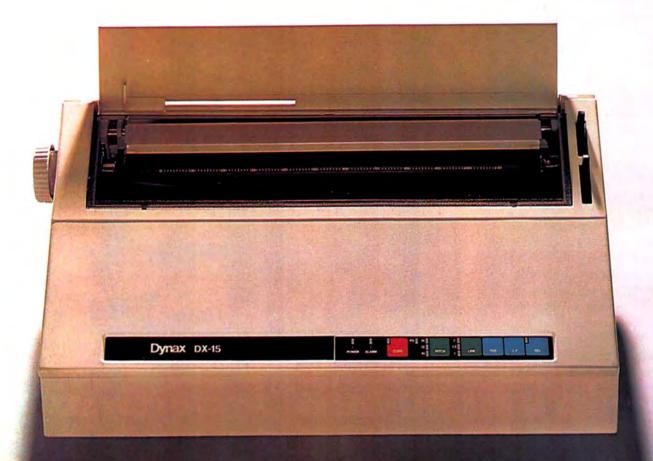
The IBM/PC Guide James E. Kelley, Jr. Banbury Books, Inc., Wayne, Pennsylvania, 1983 310 pages; \$29.95



Circle 50 on reader service card



## DYNAMITE



The Dynax DX-15 explodes into the eighties as the most advanced letter-quality printer on the market today. Complete with all the sophisticated features found in your costlier models, and offering such options as Key Board, Tractor Feed, and Auto Cut Sheet Feed, the DX-15 assures the user, whether it be for business, home or word processing applications, the ultimate in reliability and durability at a blowaway price.

The DX-15 won't blow your budget either, but it will blow the myth that a printer with all these advanced features has to be expensive. Visit or call your nearest dealer for full particulars and let us blow your mind at how inexpensive it is to put you behind the printer of the eighties, the Dynax DX-15... It's Dynamite.

Dynax

Dynax a division of Kanematsu-Gosho (U.S.A.) INC. 5698 Bandini Bivd., Bell, California 90201



## QUADCOLOR"BY QUADRAM

## The first and only color graphics adapter board your IBM PC or XT will ever need.

- Most advanced color graphics board you can buy.
- 136 different colors, and expandable memory.
- No additional board or modification needed to run existing software completely PC-compatible.
- Serves your graphics needs today... ready to meet your expanded needs tomorrow.

## Start with Quadcolor I

Quadcolor I adapts to any color monitor and starts you off with 32K of memory. That means that in text mode you get 16 active video pages with a 40 column format or 8 pages with 80 column. Twice as many as IBM's Color Graphics Adapter offers.

When you switch to the graphics mode, Quadcolor I's 32K memory lets you create two complete pages. You can even modify one page while the other is being displayed, for special effects like animation.

Choose 2 true colors for highresolution displays on RGB monitors. With Quadcolor, there's no reason to limit yourself to black-and-white.





Quadcolor I also offers support for a light pen and an RF modulator connector for use with a home television set.

## Grow with Quadcolor II

As your needs change, plug Quadcolor II into Quadcolor I and get a total of 96K of memory combined with higher resolution bit-mapped graphics. Quadcolor II also includes BASICQ, a software package that enhances the IBM's own BASIC capabilities.

Display graphics like a bar chart, and text like graph labels, together on the same screen. Now that's Quadcolor teamwork.

When you're in the mood for fun and games, Quadcolor II has a game port available for your use.

### The choice is clear

Quadcolor is the only graphics board that can offer you all these features and the solid tradition of Quadram Quality. Nobody even comes close. So be sure you choose tomorrow's color graphics board today—Quadcolor by Quadram.

With Quadcolor, looking good never looked so good.



4355 International Blvd./Norcross, Ga. 30093 (404) 923-6666/TWX 810-766-4915 (QUADRAM NCRS)

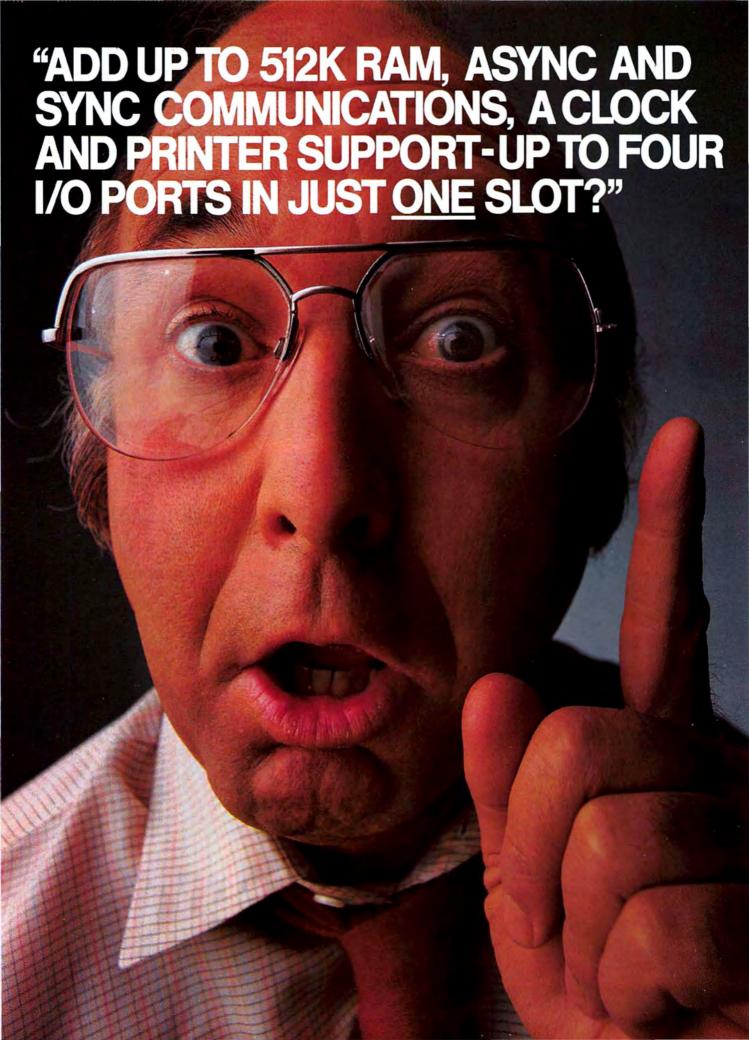
© Copyright 1983 Quadram Corporation

IICQ, a software package that

All rights reserved

Display shown on screen produced with Quadcolor II.

IBM is a registered trademark of International Business Machines Corporation.



## "YOU CAN WITH PERSYST."

## The Persyst Time Spectrum. It's the most powerful and expandable multi-function PC board you can buy.

A Persyst Time Spectrum™ multi-function board can make any personal computer work better.

Whether you own an IBM PC or XT. Or the IBM compatible Compaq or Columbia.

There's even a Time Spectrum board for the Texas Instruments PC.

With Time Spectrum, you can combine up to six powerful functions—plus two advanced software programs—on just one board. And get performance and features like nothing else.

## For the IBM PC, Compaq and Columbia, maximum capability in minimum space.

For example, Time Spectrum is the only multi-function board that lets you expand your IBM PC from 64K up to 512K RAM. Add a calendar clock. Add as many as two RS-232 asynchronous communications ports, or two synchronous and one asynchronous communications port. Plus print spooling and as much as 320K of RAM disk memory.

Up to four I/O ports—in just one slot.

How did we do it?

With the Cliffhanger.™ A unique, RFI-shielded connector system that solves the problem of tying two or more I/O ports to peripheral equipment like a printer or modem, without consuming two or more slots.

And only Persyst has it.

PERSYST

The Time Spectrum Cliffhanger.™ So ingenious, it's patented.

What's more, expansion functions can be plugged right onto the Time Spectrum board. Or added with Versapak™ piggyback modules. So you can add exactly the capability you need, when you need it.

## Extra flexible expansion for the IBM XT.

For the IBM XT, Time Spectrum not only delivers exceptional one-board expansion capability, but extra flexibility, too.

First, we designed Time Spectrum so you can add the RAM you want without having to fill the memory rows on the XT mother board. And with Time Spectrum plugin expandability, you can continue to add functions as you add requirements.

Start with basic memory and a calendar clock. Then add another asynchronous communications port. Parallel printer port. Additional memory. Or any combination of functions.

With Persyst, the choice is vours.

## And now, one-slot capability for your Texas Instruments PC.

Now there's even a Time Spectrum multi-function board for your TI PC. With it, you can add up to 512K RAM, two serial ports, calendar clock and light pen port—capability to handle even the most complex and difficult computing functions.

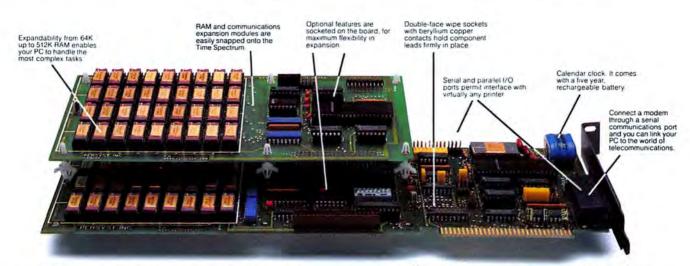
And still only consume one slot. The Persyst Time Spectrum board.

Maximum expandability now. And quality and versatility so you can keep on expanding later.

See your IBM or TI PC dealer and insist on Persyst.

## PERSYST

Persyst Products, Personal Systems Technology, Inc., 15801 Rockfield Blvd., Suite A, Irvine, CA 92714. Telephone: (714) 859-8871. TWX: 467864.



## THE TIME SPECTRUM BY PERSYST.

## YOU DESERVE EXECUTIVE ACCOMMODATIONS. YOUR PERSONAL COMPUTER DOES, TOO.



LIFELINE puts your personal computer in the executive suite

the same tasteful surrounding you demand for yourself.

Designed for the IBM PC, XT, IBM Expansion Chassis and the Dec Rainbow, the LIFELINE Tower will unclutter your working area by housing your system unit *beside* your desk not on top of it.

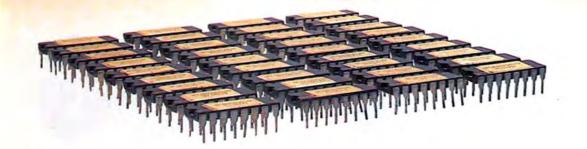
The LIFELINE Tower is available in solid walnut, solid oak, or a textured finish that matches your PC. Other types of hard woods, finishes and side panels are available from our special order shop.

To accompany the LIFELINE Tower, matching monitor and printer stands have been designed. The printer stand fits over the LIFELINE Tower, or can be placed on your desk. The monitor stand tilts and swivels to whatever position you desire. Monitor and keyboad extension cables are also available.

The LIFELINE Tower . . . a personal computer's executive suite.

Ask for the LIFELINE Tower at participating dealers, or order directly from Lifeline Information Systems, Inc. P.O. Box 766 Sandy, Utah 84091 801 566-5340.





Fill in the blanks.

QUADBOARD™ BY QUADRAM,™ NOW AVAILABLE WITH NO RAM INSTALLED. Quadboard, the world's best-selling multifunction board for the IBM Personal Computer, now boasts a brand new feature—Nothing. No RAM. The perfect amount of memory when your system has all the RAM it needs.

Now you can take advantage of the Quadboard's other enhancement capabilities without paying for unneeded memory or giving up that Quadram Quality. Whether you own a PC, PC II, or PC XT.

Quadboard comes with a parallel port designed to operate most parallel printers and other parallel devices. A fully-programmable serial port for all your data communications needs, and a battery-powered chronograph (a real-time clock/calendar to keep your system's clock always up-to-date).

Plus there's QuadMaster Software, too. With QuadRAM Drive. The program that lets you use part of system memory as multiple RAM drives. Solid-state drives that let you store and retrieve important information fast.

And Qspool. The buffer program that lets you compute while you print. Now you won't ever have to wait on your printer again. And there's also Qswap. The program that lets you change line printers 1 and 2 back and forth. As often as you like. Whenever your printing needs change.

And remember, Quadboard still comes fullysocketed. For memory expansion in 64K increments. So whenever you're ready, simply plug in the desired number of chips for up to 256K additional RAM.

Versatility. Dependability. Quality. Quadboard by Quadram. Still the first and only board your IBM PC, PC II, or PC XT may ever need.

\$295 (Socketed with no RAM installed)
Available at retail computer stores
worldwide.



4355 International Blvd./Norcross, Ga. 30093 (404) 923-6666/TWX 810-766-4915 (QUADRAM NCRS)

(404) 923-6666/TWX 810-766-4915 (QUADRAM NCR

It's one confusing business, choosing a word processor. All those companies assuring you theirs is the most fantastic one of all. And leaving you to cut through all the smoke and hopefully whittle them down to the best one for you.

Well, we can help. If you'll just invest the next three minutes reading this, we'll tell you about a word processor that makes picking the right one a real breeze.

FIRST, A WARNING. There are two things you must do when evaluating any word processor. First, be careful. It's no secret that many of today's claims about being easy to learn and use just don't stand up to careful comparison. Watch carefully for complicated codes and programs that require "training sessions." Secondly, be selective. Buy a word processor you can use on a daily basis, not one that requires another "training session" when someone goes on vacation. In other words, be very careful to select

the word processor that's absolutely the best and easiest to use. Which is what we'll now introduce you to.

## WHY ONE WORD PROCESSOR MAKES THE MOST SENSE OF

**THEM ALL.** Meet WordPlus-PC. It's the advanced, "user-oriented" software package that turns your IBM-PC computer into a word processor equipped with the sophisticated capabilities of far larger, more expensive systems.

## THE REMARKABLE WORDPLUS-PC STORY. In a

nutshell, it's this. WordPlus-PC was designed from the ground up to be the very latest in word processing technology. It has all the important features you

could ask for. And the program is so easy to learn and use it defies comparison with other software.

## HOW WE CAN BE SO SURE OF

OURSELVES. We're Professional Software, a leader in word processing software with over 30,000 customers contentedly churning out letters and documents around the world on personal and business computer systems. We know precisely what a top quality word processor must do. And we've studied all the shortcomings of our competitors. That's how WordPlus-PC came to be the easiest-to-use word processor ever.

## ALL THE FEATURES YOU'D EXPECT.

WordPlus-PC is both powerful and versatile. Its long list of major functions includes movement of paragraphs, global search-and-replace, and creation of multiple "boilerplate" and personal letters with the touch of a few buttons. There are 3-line headers and footers and automatic page numbering. When you underline or boldface words as you type, WordPlus-PC displays them in that form on the screen. You can merge information created by popular spread sheet programs. You'll create personal letters quickly and easily, or merge name and address information from other programs. You can easily create standard layouts for preprinted forms and use WordPlus-PC to prepare



## A BREEZE TO LEARN AND USE.

With WordPlus-PC's easy-to-use documentation, you'll be using your word processor right from the first minute. After an hour, you'll feel at home with all the basic functions and ready to explore the more sophisticated ones. After a few hours you'll put the manual away. There are

answers to questions. That's how WordPlus-PC helps you learn. In addition to the help you'll get from your dealer, we're ready to assist you when you call

talk to one of our carefully trained advisors. This service is available at no charge during the 90 days following receipt of your user registration card. It's all part of Professional Software's total commitment to customer

service and support.

## SEE WORDPLUS-PC FOR YOURSELF AT YOUR COMPUTER

pealers. Call us today. We'll answer all your questions. And we'll give you the name of the Professional Software dealership nearest you. Then go witness WordPlus-PC in action. Because once



invoices or quotations. For large corporate customers, WordPlus-PC has the capability to merge information from files created by the firm's mini or mainframe computer. You can even type new documents while the system is printing other ones. And you'll find WordPlus fully compatible with virtually all popular ASCII letter-quality and dot matrix printers.

never any complicated or confusing codes to memorize or look up. Rather, the screen's "message area" reminds you how to do what you want. WordPlus-PC's unique keyboard color coding makes things even easier. And whenever there's a question, simply press the HELP function to get back on track.

ALL THE HELP YOU NEED VIA TOLL-FREE PHONE. Learning something new goes best when you have

encouragement, reassurance and

you're sitting in front of WordPlus-PC you'll quickly see where all our confidence and enthusiasm come from. After all, you already own the best personal computer. The best word processor is only \$395. So call us today.

CALL US TOLL FREE: 1-800-343-4074

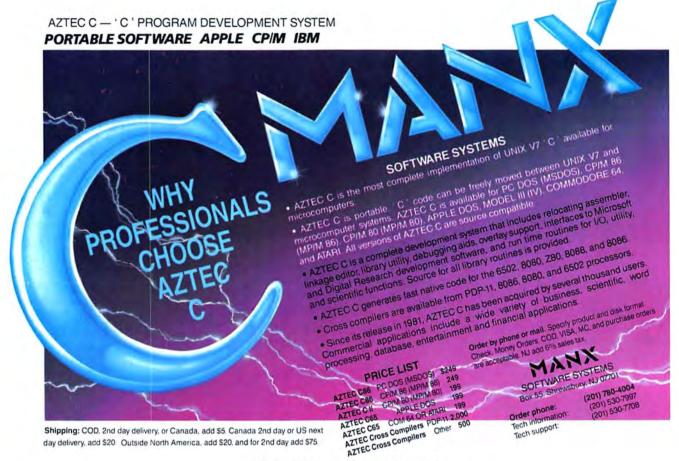
## Professional Software Inc.

51 Fremont Street, Needham, MA 02194 Telephone (617) 444-5224

Dealer, distributor, OEM manufacturer, and corporate inquiries are invited. Call us at (617) 444-5224. WordPlus-PC is a trademark of Professional Software Inc.

Specifications are subject to change without notice.

WordPlus-PC was designed and written by Andres Escallon.



Circle 408 on reader service card

## The Smartest Tutorial On The Market!

Congratulations! Now that you have graduated to the hardware level, let Sophco help you master the software level, with our brilliant DOS Tutorial. Designed to educate you easier, faster and more economically than ever before, the DOS Tutorial is programed to teach you what DOS is, why you need it, and most importantly, how to use

EASY & ENTERTAINING:

Sophco's DOS Tutorial

menu driven, allowing you to quickly and effectively read about any command you wish to learn about. Plus its extensive use of graphics and sonics makes it interesting and fun to use, unlike those dry and cumbersome manuals. It also . . .

CURES FRUSTRATION: The DOS

Tutorial is user interactive - after you have

read about a command (such as Format), you then can try it out. Should you make a mistake, the DOS Tutorial identifies the location and type of error, allowing you to quickly correct and learn from it. Plus, it can be used for . . .

QUICK & EASY REFERENCE: Designed by specialists, the DOS Tutorial also has an extensive glossary which helps you understand the underlying concepts such as BOOT, BINARY FILES, RAM & ROM and many more - all clearly explained. This feature, along with the random access to all commands, makes the DOS Tutorial a reference tool that can be used over and over again. Plus it's . . .

COMPATIBLE: The DOS Tutorial is designed for problem free teaching through the IBM Personal & IBM Personal Computer XT, as well as the TI Professional Computer. And it's . . .

ECONOMICAL: Sophco's DOS Tutorial is a smart buy at only \$39.95, and the new DOS 2.0 Tutorial is available at only \$49.95.

So, after studying your options, and comparing all the prices on the market you can see why Sophco's DOS Tutorial is at the top of it's class. If not available at your local dealer, simply mail check or money order today!

Dealer Inquiries Invited

is completely DOS **Tutorial** SOPHCO

663 West Aspen Way, Dept. W-4 Louisville, Colorado 80027

## True or False: You Can Now Run Apple Software in Your IBM PC.

True. Introducing Quadlink by Quadram. The revolutionary enhancement board that turns your IBM Personal Computer into an Applecompatible system.

Quadlink. Simply plug it inside your PC, press a few keys, and instantly run virtually any Apple software package available.

## Quadlink greatly enhances your PC's capabilities.

True. Quadlink gives you access to the largest software library ever written. Business. educational, and entertainment packages. Software for any professional or home use. This means your PC can now do more than ever before. In more ways than ever before.

AVAILABLE AT AUTHORIZED FULL SERVICE OUADRAM DEALERS WORLDWIDE

Copyright 1983 Quadram Corporation All rights reserved

With Quadlink, there's no diskette reformatting needed.

True again. With Quadlink you'll never have to worry about "compatibility." Just put your Apple diskette in the PC drive and watch it go. It's that easy. Like having an Apple computer inside your IBM.

QUADLINK"BY QUADRAM"

And every Quadlink comes with that traditional **Quadram Quality built** right in.

Absolutely true.

Quadlink is available only at authorized full-service Ouadram dealers.

True. So visit the Quadram dealer nearest you today and ask to see Quadlink in action. And while you're there ask about our full line of IBM PC enhancements. Including the popular six-function Quadboard." You'll agree: when it comes to quality engineering and dependable performance, Quadram passes the test.





(404) 923-6666 TWX 810-766-4915 (QUADRAM N

\$680.00 Suggested Retail

Circle 149 on reader service card

Apple and the Apple logo are egistered trademarks of Apple Computer, Inc.

BM and the IBM logo are egistered trademarks of nternational Business Machines Corporation.



## Going for the Record

## David Jenkins

Managing data has traditionally been the preserve of the professional programmer. But anyone who owns a computer needs to manage data, be it invoices or a Christmas card list. Indexing is the method that makes the madness manageable. Indeed, it is the core of modern data base management.

Putting information into a computer is easy. Getting it out quickly and in usable form is another matter. As computers have developed more power and speed, the amount of data being stored and manipulated has increased by leaps and bounds.

Computers are good at handling large volumes of repetitive information such as lists, invoices, and payroll records. But data seldom comes in neatly tied bundles. Data entry usually occurs randomly. For example, you may receive bills throughout the month and enter them when it's most convenient. When it comes time to ex-

Indexing is at the heart of the data base program's ability to give you fingertip access to information.

tract the information, it doesn't matter how it went in; you need to see it in some specific order—by date paid, alphabetically by vendor, or by zip code.

Taking randomly entered information and putting it in order is usually accomplished by sorting or indexing. Sorting has been used since the dawn of the computer age and is still common on many mainframe computer systems. Indexing, on the other hand, is a relatively new and rather complex way of dealing with the same problem, but it offers several advantages, particularly for microcomputer applications.

Data base management has been available to professional programmers since the 1960s. In the early days of microcomputing sorting was generally used when you needed information in a different order. It wasn't until 1980 that data base managers—using indexing methods—were able to manage data in a way that was practical for programmers and nonprogrammers alike.

Indexing is a central part of data base management systems used with personal computers. It is at the heart of a data base program's ability to give you fingertip access to information. In fact, without indexing, computing would be very dreary.

## **Unsorting Sorting**

Finding a single item is a problem when you are dealing with unsorted data. If you want to find a specific person from a random list of names, the computer must look at every record in the file in order of entry, checking each name for a match. This type of sequential search is time consuming, even on a small file of 50 to 100 names.

Sorting is a matter of putting information into numerical or alphabetical order (see Figure 1). A sorted file offers two major advantages: you can print or display information in the new sorted order, and you can find a particular record quickly.

A sort relies on a *key*, a field that defines the search. If a file of names and addresses is sorted with the first name as the key, the sort program takes the records in the file and places them into a new file, with the records shuffled into alphabetical order by first name. For example, the first record in a sorted file might belong to Alan

194 November 1983

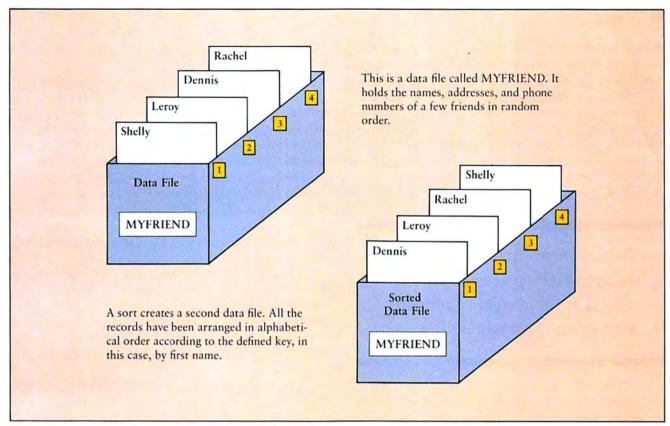


Figure 1: A sort reorders the records in a file according to a key.

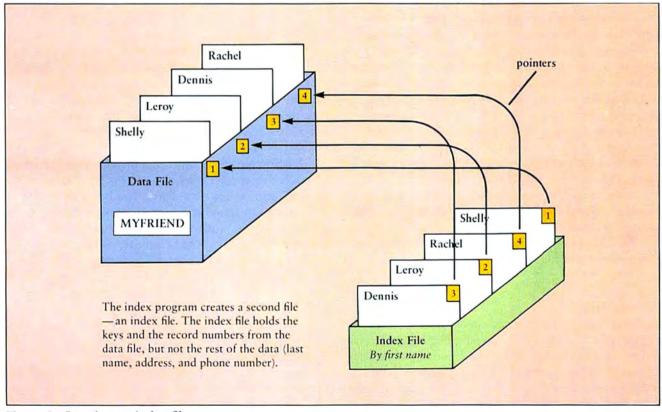


Figure 2: Creating an index file

## 

and the last record to Zachary. Alan's address would move into the first record with Alan; Zachary's address would be in the last record. The computer can then print a list in order, starting at the beginning of the file and reading each record in sequence.

Searching a sorted file can be done very quickly. The classic method is the binary search. Instead of checking every record sequentially, the program looks at the middle record and determines whether the key you are looking for is in the upper or lower half of the file.

To be time effective, searching an index to find a particular record must take the absolute minimum number of disk reads.

You can then go to the midpoint of the half in which the key resides. In this way the remaining part of the file is divided into halves. A binary search works only when the information is ordered; otherwise the middle record tells you nothing about its neighbors.

In practice, managing files by sorting is cumbersome. Adding a new record to a sorted file is a tedious and time-consuming process. Every record has to step aside as the new data elbows its way into line. Each time data is needed in a different order, you must also ensure that the disk has enough room to store the data. Disk swapping is often necessary. When is sorting appropriate? If a data file rarely changes, sorting is the proper technique. For instance, if a city council is elected and holds office for a year, you might enter all the names randomly, run the sort, and delete the unsorted file.

But data files are seldom static; a list of friends or business acquaintances frequently grows, and a file of invoices in a repair shop is always changing as new repairs come in and old ones are completed. A more flexible, efficient tool is needed.

## Indexing Strategy

Indexing evolved as a means of coping with the constant changes in a data base. In its simplest form, an index consists of a key and a pointer (see Figure 2). Instead of moving the data accompanying the key on which the order is based, the data in the file is stored randomly. An index file is created that matches each record in the data file. But this index file consists only of a key (for exam-

ple, Dennis) and a pointer to the associated data (Dennis' address, phone number, etc.). The pointer marks for the computer where each piece of information can be found.

When you use a data management program such as *dBASE II*, you first define the data file (e.g., CREATE MYFRIEND as in Figure 1) and describe the composition of each record (name, address, and phone number). Once the data file is defined, you can create index files (e.g., INDEX ON FIRSTNAME TO FIRSTNDX, in which FIRSTNDX is the name of the index file and FIRSTNAME is the name of the key). Having defined the data and index files, you can notify *dBASE II* that you want to use the data file in conjunction with the index file (USE MYFRIEND INDEX FIRSTNDX). Several index files can be associated with the same data file.

Finding the phone number of Rachel in the MYFRIEND files involves two commands to *dBASE II*. The first command, Find Rachel, searches the index file, finds Rachel, reads the pointer associated with Rachel, and positions MYFRIEND at the appropriate record. The second command, Display Phonenum, quickly extracts and displays the number.

Each time you add a record to MYFRIEND, *dBASE II* adds that key and its pointer to the index file. If you change a first name (e.g., Robert to Bob), the program automatically changes the key in the index file and repositions it.

### Vive la Difference

The difference between sorting and indexing is apparent to a data base user when a record is added to an already-ordered list. If the only tool available is a sort program, the entire list must be re-sorted. With indexing, each time there is a change in the file, the program adjusts the index; you need to make only an incremental change to the file (see Figure 3).

Finding your place quickly in the data base is important, whether you are entering or retrieving data. The limiting factor is disk access time. Reading data from a disk involves mechanical motion (a spinning disk, a moving head), so that type of operation is always slower than electronic transfers in RAM. To be time effective, searching an index to find a particular record must take the absolute minimum number of disk reads. Attaining this level of efficiency involves using indexes in a special way.

## **B-Tree Structures**

A B-tree is so named because a search for a key is similar to climbing a tree to reach a particular leaf. Bear in mind that you never go backward. Once you've chosen a branch, you need to consider only its sub-branches. Computer scientists traditionally draw B-trees upside down, as in Figure 4.

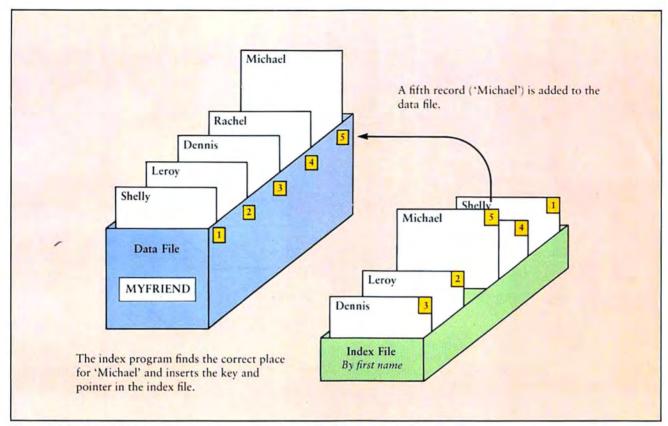


Figure 3: An indexing system can insert a new record without re-sorting the file.

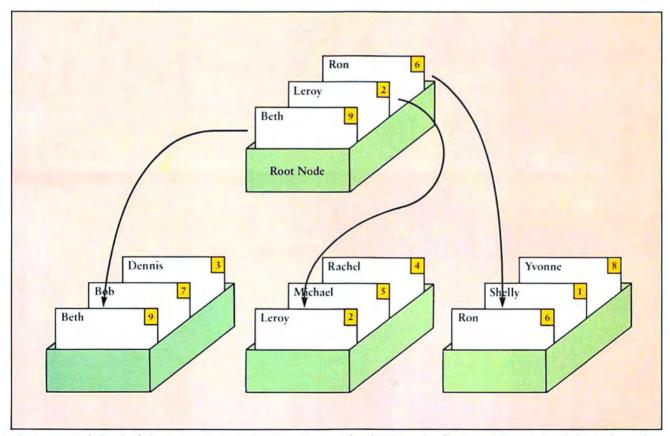


Figure 4: Each level of the B-tree is an index into the next level. Thus, the file is rapidly subdivided into branches.

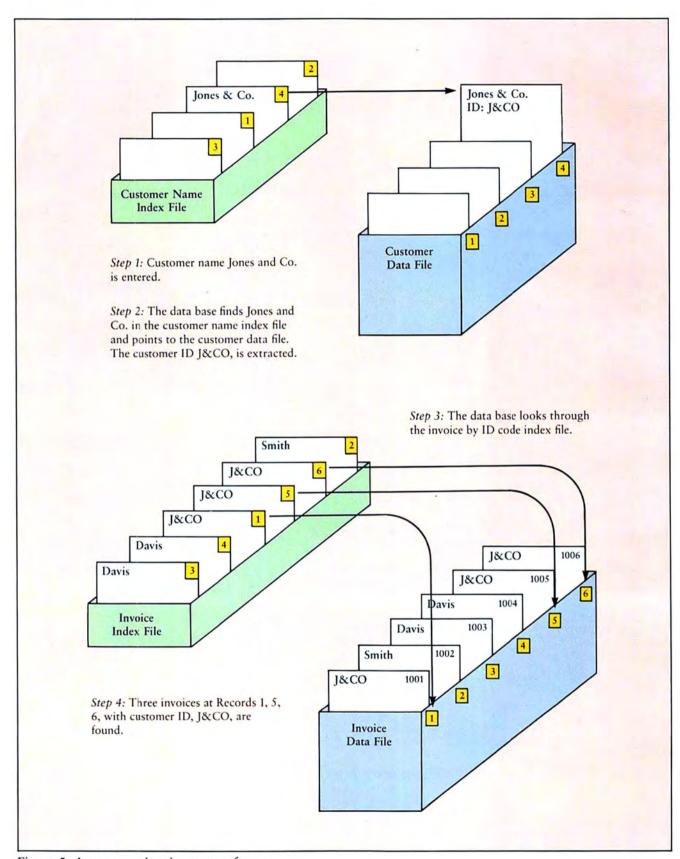


Figure 5: A customer invoice cross-reference

Information is held sequentially in a B-tree. In addition, the B-tree branches the levels of indexing so that any part of the data can be found quickly. In Figure 4 two levels of indexing are illustrated. Each level divides its portion of the data into three parts. Each junction or branching point is called a *node*. The top level is the root node, and every search has to pass through it. The root node in Figure 4 has three keys: Beth, Leroy, and Ron. Everything between Beth and Leroy is pointed to by the lower-left node, and everything between Leroy and Ron is in the middle node. Ron and everything above it is in the rightmost node.

Suppose you ask the indexing program to find the information on Michael. The program first looks at the root node. Since Michael is between Leroy and Ron alphabetically, the program need only examine the middle node. In this case, the tree has two levels, and Michael is found in the next node examined. If each node contained 5 keys, the root node would subdivide the index into fifths, the second level into 25ths, and so on. You could find 1 key out of 125 by examining only three nodes. If each node contained 20 keys, in four levels you could find 1 key in 204, or 160,000.

The important point to remember about B-trees is that indexes are subdivided into other indexes, which allows you to cut through a file rapidly. Fast access to any key depends on the tree being in balance. As keys are added the index grows; the B-tree nodes fill up. The B-tree splits a full node, creating two nodes half full. Each of those nodes can then grow until they are full. The tree will continue to grow a new level to accommodate the extra keys. (With 10 keys to a node, 1000 keys are stored in three levels.) Indexing is a complex beast, and writing an indexing program is more like lion taming than walking the dog.

## Managing the Unmanageable

Indexing has several important benefits. Data is maintained in several orders simultaneously. A mailing list of friends, for example, can be ordered by name and city. But more importantly, a data management program uses indexing to cross-reference files. This capability is what makes a data base manageable.

Suppose you want to print a list of all invoices for Jones & Co. (see Figure 5). Customer information is in one file and invoices in another, with each file having an index file relating to it. The program first looks at the customer file through the customer index by name. This leads to the record with all the information on Jones & Co. In particular, it gives the customer identification code for the company, J&CO. The data base switches to the invoice file indexed by customer identification code and searches for the first occurrence of J&CO. This procedure points to record #1: invoice 1001. The program

returns to the invoice index file, looks at the next key (also J&CO), and finds record #5: invoice 1005. The following record leads to invoice 1006. The next key is not J&CO, so the search stops. The program knows that there are no other invoices for J&CO because the invoice file is ordered and all J&CO invoices occur together in the invoice index file.

Indexing is a complex beast, and writing an indexing program is more like lion taming than walking the dog.

## Changing the Balance

Indexing on a personal computer gives you the ability to find information fast. The personal computer is more than adequate for a great many data base needs, whether finding one customer from a list of 1000, maintaining a mailing list of 200 people in name and zip code order, or displaying all checks according to the date paid.

The advantage of indexing isn't simply that faster is better. The balance between you and the computer changes. The computer works on your terms. Changing information in the data base or retrieving it does not require sitting through a lengthy sort program. Requests to the data base are answered quickly, and getting to the information you want doesn't require a command of some obscure computer syntax. You decide what information is entered and how you want to extract it by the keys you define. The computer becomes personal, working in real time, bending to your way of doing things.

Granted, not all data management problems are resolved so quickly and easily, but many are. It's significant that the three most popular software products in the personal computer market (word processing, spreadsheet, and data base programs) all work in real time, so that the user is in control of the computer. After all, isn't that what personal computers are all about?

David Jenkins is a computer consultant based in Berkeley, California, who specializes in dBASE II applications. He currently directs several programming projects for PC World and is writing a series of dBASE II utility packages for future publication.

## INTRODUCING A IN SOFTWARE

## **FREEDOM**

Media Systems Technology offers you Freedom of Choice... If you need to duplicate and distribute software—MST is the company to support you. Hardware systems to automate your production or total software publishing services. MST's systems and services now support all facets of your software manufacturing.

Media Systems Technology is the leading manufacturer of automatic diskette duplication equipment. With over 5 years experience in the industry, supplying systems and support to IBM, DEC, 3M, Apple, Hewlett Packard, Peachtree...We understand the rigorous requirements of software manufacturing.

## HIGH QUALITY DUPLICATION SYSTEMS

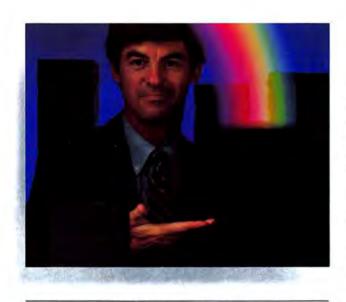
MST manufactures systems for 8," 5.25" and 3.5" media that support every major format. What's more, we provide technical expertise to develop unique proprietary formats—under complete non-disclosure.



MST's mini computer-based systems are configured to automatically duplicate and provide 100% verification of 1000's of diskettes a day in a high volume production environment. For lower volume requirements, our automatic desktop copiers can duplicate and verify a wide range of formats including Apple, IBM, DEC, HP, to name only a few. Designed—in test parameters insure the highest quality for your software product.

## **NEW CONCEPT** DUPLICATION:

## OF CHOICE.



## TOTAL SOFTWARE MANUFACTURING SUPPORT

Media Systems Technology recognizes many companies prefer to have a third party handle software production. We offer complete software manufacturing capabilities—on the East and West Coasts. With our track record at so many major hardware and software companies, we can provide you with the most complete support in the industry.

Duplication, serialization, copy protection, format development, packaging design, documentation printing, and product assembly all under complete confidentiality. By MST providing these services, vou reduce fixed costs, control distribution, lower inventory and most importantly, realize rapid turn-around time of a high quality finished software product.

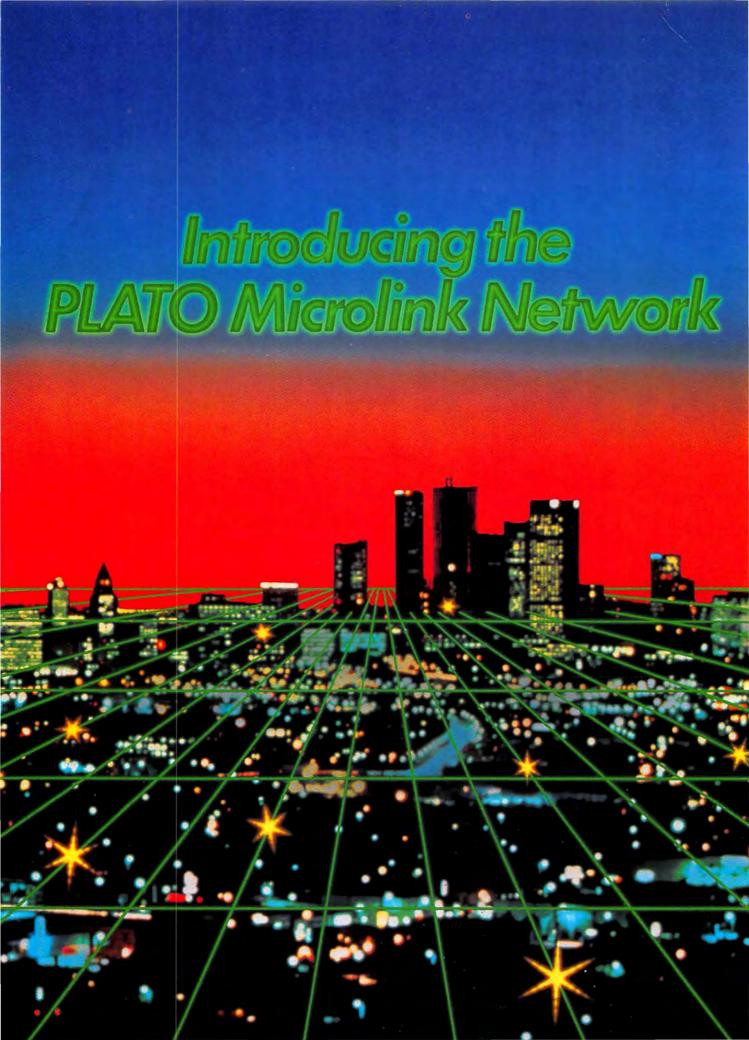
Again, whether your needs are hardware or software publishing services— MST is the company to offer you Freedom of Choice.

For more information, please call or write to us at the offices listed below.

Corporate Headquarters 16950 Armstrong Ave. Hopkinton, MA 01748 Irvine, CA 92714 7141863-1201

East Coast 100 South Street 617/435-5381





## Now...network your IBM PC to world-famous PLATO® educational courseware-and more. All for just \$5 an hour.









For this special low price, IBM PC users can get interactive education, authoring, electronic mail, graphics and games on the PLATO Microlink" network. This network service of Control Data brings a world of capability right into your home in a speciallyreserved time-frame, 6 p.m. to 3 a.m., every day. (7 a.m. to 3 a.m. on weekends and holidays.)\*

## PLATO BRINGS NEW EXCITEMENT TO LEARNING.

Act now to get outstanding PLATO educational courseware home-delivered, for you and your family, on your IBM PC. Choose from more than 150 titles from business simulation to medicine, mathematics and social sciences-even language and reading lessons.

## THE GRAPHICS TO GROW WITH.

With the PLATO Microlink network you get one of the most comprehensive graphics systems around. The sophisticated graphics editor lets you draw lines, boxes, circles, arcs, vectors. Generate advanced graphics, display, print, store them away and use them over and over again. Most lessons and games use these graphics to give you spectacular displays.

### UNIQUE INTERACTIVE GAMES.

Thirty advanced, interactive games so far, all delivered on your IBM PC via the PLATO Microlink network. You get "Roll 'em", "Maze War", "Chess", "Concentration" and dozens of others. You get "Moria", one of the most exciting adventure games a computer network ever delivered. And you get "Empire"-a galaxy-wide game played against other people on the PLATO Microlink network. A game so popular, so interactive, that PLATO networkers are playing it right now, while you're reading this ad.

## THE INCREDIBLE ELECTRONIC MAIL.

Bulletin boards are common, but PLATO gives you something a little bit special-and easy to use. It keeps a string of responses for each original note. You can choose to look only at unread notes and responses.

## SIGN UP NOW-PARTICIPATION IS LIMITED.\*\*

Send in the order card by November 30, 1983. You'll get the Microlink disk and user guides-with a regular price of \$50-for the limited-time price of just \$15. Then network time costs you only \$5 an hour. (There is only a \$10 annual registration fee and no monthly minimum.)

So if you have an IBM PC with 64K RAM, disk drive, 300 or 1200 baud modem, an asynchronous communications adapter and a color/graphics monitor adapter, you're just about there. You also need a monitor that will operate with your color/graphics board.

Be the first to send in the order card. You'll get what you need to link up-disk, complete instructions and your private code name and password.

Send in the order card today. Or get additional information by calling toll-free 800/233-3784; in California call 800/233-3785: or write Control Data Publishing Co., P.O. Box 261127, San Diego, CA 92126.

Special message to THE SOURCES™ subscribers: See the new post category, PLATO, for a special offer.

THE SOURCE<sup>SM</sup> is a servicemark of Source Telecomputing Corporation, a subsidiary of The Reader's Digest Association, Inc. THE SOURCE services are offered in participation with Control Data Corporation.

\*Closing time may differ regionally. \*\*Participation is limited by the capacity of the network. Control Data Publishing Company, 4455 Eastgate Mall, San Diego, CA 92121.





## Expanding Your PC or XT? ASK for Vista

PC CLOCK 1/0

## CHECK THESE FEATURES

- Multiple Floppy Disk Control interface 5 1/4" and 8" media
- Hard Disk Control
- Joystick Ports
- 256K of Parity Checked Memory
- 576K of RAM
- RS-232 Serial Ports
- Parallel Printer Port
- Real Time Clock/Calendar
- Votrax Speech Synthesis
- DYNAdisk, DYNAspool, DYNAclock, DYNAtalk soft-

ware

## DISK MASTE

MAXICARD

nsion boards are fully supported by software to help you get all the benefits designed boards. Our DYNAdisk, DYNAspool, DYNAdos, DYNAclock, DYNAtalk, and Hard Disk ware are supplied on 5-1/4" floppy diskettes. Appropriate diskettes are supplied

Your Vista Dealer has more details on our fine family of expansion boards and floppy disk drive

achieve full serviceability from your expansion investment.

systems. See him for a full listing of Vista's economical, high quality products.

Datalife

For the Vista Dealer or Distributor nearest you - call our Vista Sales lines.

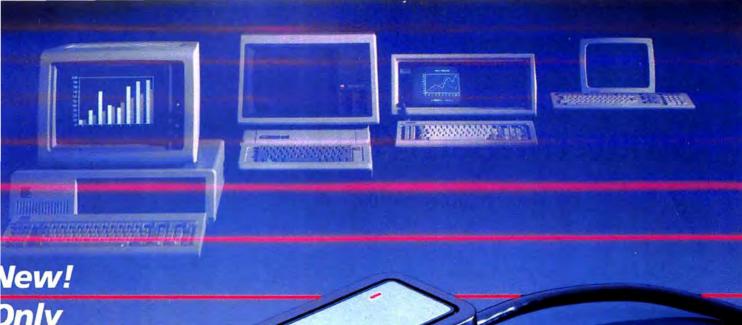
Circle 267 on reader service card

IBM, PC, XT are trademarks of International Business Machines Corp.

COMPUTER COMPANY INC

1317 East Edinger Avenue Santa Ana, California 92705 (714) 953-0523 (800) 854-801

Telex 910-595-1565



Only PC Saver protects your computer 2 ways:



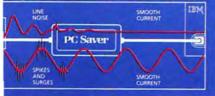
## Filters current from wall outlet

e reality is that power from your wall tlet is far from pure. There is AC line ise—Radio Frequency Interference RFI—which is the cause of snow on

ur TV screen when an appliance is itched on. Line noise is interpreted your PC as data. The results? Errors. ashed programs. Memory losses.

Surges—a sudden increase in wer; and spikes—sharp, high volte transients add to the pollution used by the start/stop of inductive

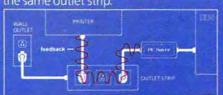
vices, distant lightning, even electric mpany power rerouting, they too n confuse the computer or even mage the PC's intricate circuits.



## 2. Stops "Feedback" noise from peripherals

For example: You connect your PC to a multi-outlet power strip containing protective circuitry. This guards against transients from the wall outlet. But then you

plug in a peripheral, such as a printer, to the same outlet strip.



Operating the printer can generate line noise that feeds back through the outlet strip into the computer.

With the unique PC Saver replacement line cord you're protected against both sources of power problems.

An 'L' type filter attenuates common and transverse mode noise. Surges and spikes are clipped to a safe 133 volt RMS/189 Volt DC level.

## Fits Most Personal Computers

The PC Saver replacement power cord fits the IBM PC and PC-XT, all Apples, DEC, Radio Shack, Compaq, and more. Also peripherals and test equipment.



### Only \$39.95 at your local dealer.

For phone or mail orders please include \$2.50 shipping and handling. New York State residents add applicable sales tax. VISA and MASTERCARD accepted.

Kensington Microware Ltd 919 3rd Avenue, New York, NY 10022 (212) 486 7707 Tlx: 236200 KEN UR

over was tested to the Institute of Electrical and Eleccs Engineers (IEEE) specification 507 1980, Category A

available in 220/240 Volt model.

Trademarks: PC Saver—Kensington Microware
Ltd. IBM. PC and PC XT—International Business Machines
Corp. Apple, the Apple logo—Apple Computer Inc. DEC—
Digital Equipment Corp. PC Magazine—Ziff Davis Publishng Compag.—Compage Computer Inc. Radio Shack.—Tandy

Circle 474 on reader service card



€ 1983 Kensington Microware Ltd

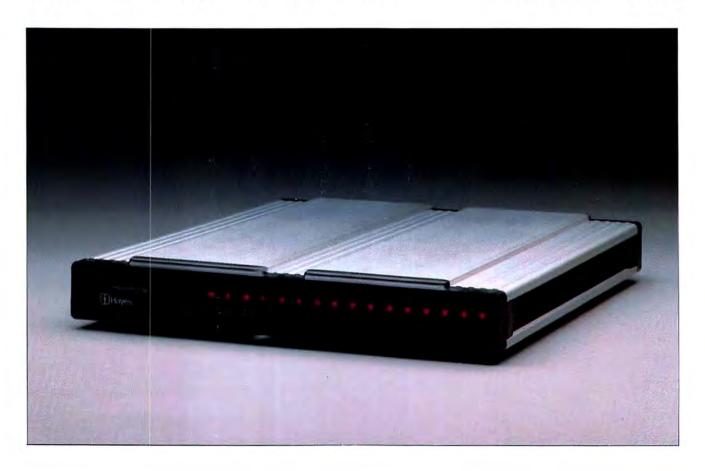
## Smartmodem 450

How to make your Hayes Smartmodem 300 run 50 percent faster

## Larry Jordan

Although Hayes Microcomputer Products does not advertise it and IBM BASIC does not directly support it, the Hayes Smartmodem 300 (or a Smartmodem 1200 running in the 300 bps mode) can operate at 450 bps. Most people cannot read a terminal display much faster than 450 bps (approximately 450 words per minute) anyway. So the only real advantage of 1200 bps over 300 bps is for file transfers. If most of your communications is with local bulletin boards or directly with other PC owners, this 50 percent increase in data throughput might be enough to keep you from upgrading from a 300 bps to a 1200 bps modem.

The standard data transfer rates used with serial communications are discrete values: 110, 150, 300, 600, and 1200 bps. The 450 bps is not one of those standard discrete values and is not one of the "valid speeds" specified in the IBM BASIC manual for the OPEN "COM command. This nonstandard rate of 450 can be easily



```
OUT &H3FB, (INP(&H3FB) OR &H80) 'Enable divisor registers.
OUT &H3F8,0 'Low order byte of X'0100'
OUT &H3F9,1 'High order byte of X'0100'
OUT &H3FB, (INP(&H3FB) AND &H7F) 'Disable divisor registers.
```

## Listing 1

```
200
     'PC-TALK.III 450 Baud merge file by Dorn W. Stickle of
     Amarillo, TX
425 CLOSE #1: OPEN COMM$ AS #1: PRINT #1, MODMINIT$;: IF BAU450 THEN
    GOSUB 11000
                               (text)
5026 PRINT"
                   450, E, 7, 1
                                                 450, N, 8, 1
     (binary)
5055 IF Q$="F" THEN PRINT Q$:GOSUB 5815:PRINT:PRINT"Parameters
     reset to:";:DORN=0:GOSUB 5100:GOTO 5095
5060 DORN=0:Q=VAL(Q$):IF Q<1 OR Q>6 THEN BEEP:GOTO 5045 ELSE
     PRINT Q
5081 IF Q=6 THEN PAR$="N":DTA$="8
5086 IF Q=5 OR Q=6 THEN GOSUB 11000
5090 PRINT: PRINT" New parameters are:
                                      ";:GOSUB 5100
5095 PRINT GO$:GOSUB 2800:GOTO 515
5100 COLOR BG, FG: IF DORN=1 THEN 5101 ELSE PRINT
     MID$(COMM$,6,10);:COLOR FG,BG:PRINT:PRINT:GOTO 5105
5101 PRINT "450,"+PAR$+","+DTA$+","+STP$;:COLOR FG, BG:PRINT:PRIN'
11000 OUT &H3FB, (INP(&H3FB) OR &H80):OUT &H3F8, 0:OUT &H3F9, 1:OUT
      &H3FB, (INP(&H3FB) AND &H7F): DORN=1: RETURN
```

Listing 2: PC-Talk 450 bps merge file

achieved, however, through use of the mysterious BASIC OUT command. The Hayes Smartmodem 300 will respond at that speed, just as it does at 300 bps.

## How It's Done

A Hayes Smartmodem 300 is capable of receiving commands at any data rate up to 1200 bps. The Smartmodem's microprocessor senses the speed (bps) used with the AT attention command and automatically switches speed to match. The modem will respond to commands at 300, 450, 600, or 1200 bps, or any other speed between 50 and 1200 bps. The Smartmodem 300 will also attempt to transmit data at the same rate it receives the AT command if it is instructed to go into the on-line data mode.

The Smartmodem 300's limit for reasonably accurate data transfer, however, is 450 bps. At 450 the data transfer error rate is acceptable for conversation-mode interaction with another computer, but above 450 bps the error rate is unacceptable. Files can be transferred at 450 bps, but an error-checking protocol such as Xmodem must be used to correct data transfer errors. Files transferred with the Smartmodem and the Xmodem protocol should be as error free at 450 bps as they are at 300 bps.

Once the communications software and the Smartmodem 300 are operating at 450 bps, the next hurdle is to get the two to "talk" to each

other at 450 bps through the serial communications adapter. IBM and most other vendors use the INS8250 LSI chip to control serial communications. This chip is capable of running at any speed from 1 to 19,200 bps (IBM says 50 to 9600 bps, but they are keeping secrets).

The 8250 contains a Baud Rate Generator capable of taking the IBM PC clock input (1.8432 MHz) and dividing it by some number (the divisor) to get any speed (bps) you want (refer to the *IBM Personal Computer Technical Reference* manual, pages 2-135 through 2-137, for more specific details). To select 450 bps you must determine the correct divisor, then place that divisor into a 2-byte register in the 8250 chip. This is done using the OUT command in

## Hands On

both BASIC and assembly language. The OUT command allows data to be sent to the 8250 I/O ports used to set the bps rate, control the modem, and send and receive data from the modem.

To reset the 8250 chip, you first have to enable the chip's divisor registers, and then, after changing the speed (bps), you have to disable the divisor registers to lock in the new rate. After interpolating a divisor

The Hayes Smartmodem 300 can operate at 450 bps.

value of 100 (hex) from Table 23 of the IBM Technical Reference manual and identifying the COM1: divisor registers as 3F8 and 3F9 from page 2-136, you are ready to start "talking" to the 8250 chip. You start by telling the 8250 Line Control register, address 3FB, that you are about to load a new divisor. To do this you change bit 7 in this register from a 0 to a 1. You then load the low- and high-order divisor registers. To lock in the new bps rate and begin communications at that rate, you then change bit 7 of the Line Control register back to a 0. The BASIC commands that achieve this sequence are shown in Listing 1.

## Fast Talking

A merge file for PC-Talk III is included as Listing 2 to illustrate the implementation of 450 bps with the IBM PC. This merge file, developed by Dorn Stickle of Amarillo, Texas, places a 450 bps option in the PC-Talk III parameters list (accessed with the <Alt>-P command).

After merging the 450 "patch" into the interpreted version of PC-Talk, the program can be recompiled using

the instructions on page 63 of the PC-Talk III manual. With the 450 bps option, you can access local RBBS-PC bulletin boards at 300 bps and then switch the data transfer rate to 450 bps by selecting the New Baud option on the bulletin board's main menu. When calling a system that allows you to switch from 300 to 450 bps, one caution should be followed: be sure that the Smartmodem switch 1 is in the down position (the Smartmodem ignores Data Terminal Ready, or DTR, status) before initiating the call. If switch 1 is up (Smartmodem monitors DTR status) when the IBM PC changes communications parameters, the telephone connection with the host will be lost. The DTR signal is momentarily dropped while the modem divisor registers are being changed, and with switch 1 up, the Smartmodem drops the carrier signal as the DTR signal drops.

Larry Jordan is a freelance writer who manages power plant start-up engineers for NUS Corporation. He coauthored the book Communications and Networking for the IBM PC, published by The Brady Company.

Smartmodem 300 Hayes Microcomputer Products 5923 Peachtree Industrial Blvd. Norcross, GA 30092 404/449-8791 List Price: \$289

PC-Talk III The Headlands Press, Inc. P.O. Box 862 Tiburon, CA 94920 List Price: \$35 Requirements: 64K, one disk drive, RS-232C serial port, modem

To find out where we're showing off the P1350 printer, call one of these Toshiba distributors:

COMPU SHOP 1355 Glenville Drive Richardson, TX 75081 (214) 783-1252

CYPRESS DISTRIBUTING CO., INC 1266 Lincoln Avenue Suite 109 San Jose, CA 95125 (408) 297-9800

DIGITAL ENTRY SYSTEMS 27 Spruce Street Waltham, MA 02154 (617) 899-6111

GENERAL BUSINESS COMPUTERS, INC. 2 North Olney Avenue Cherry Hill, NJ 08003 (609) 424-6500

GENERAL MICROCOMPUTER

Georgetown Center 52303 Emmons Road #26 South Bend, IN 46637 (219) 277-4972

INTECH GROUP Royal Commerce Center 2025 Royal Lane Dallas, TX 75229 Dallas, TX 75229 (214) 241-1717

KALTRONICS DISTRIBUTORS, INC. 702 Landwehr Rd. Northbrook, IL 60062 (312) 291-1220

MICRO DISTRIBUTORS 11794 Parklawn Drive Rockville, MD 20852 (301) 468-6450 or (800) 638-6621

MICROAMERICA DISTRIBUTING CO. 17103 Kingsview Avenue Carson, CA 90746

(213) 327-6030 1050 Remington Road Schaumburg, IL 60195 (312) 882-0095

366 Washington Street Wellesley, MA 02181 (617) 431-7660

1461 Exchange Drive Richardson, TX 75081 (214) 235-3616

MICROWARE DISTRIBUTORS INC Aloha, OR 97007 (503) 642-7679

MIDTEC ASSOCIATES 8363 Quvira Road Lenexa, KN 66215 (913) 541-1711

MONROE DISTRIBUTING CO. 2999 Payne Avenu Cleveland, OH 44114 (216) 781-4600

PARAGON SALES, INC. 780 Charcot Avenue San Jose, CA 95131 (408) 263-7955

PREMIER SOURCE DISTRIBUTING 1882 McGaw Avenue

(714) 261-2011 STAR DATA, INC 4021 N. 30th Street, Suite 4 Phoenix, AZ 85016

(602) 955-9233 SYSPRINT, INC. 7777 S. Central Expressway, Suite 2A

Richardson, TX 75080 (214) 669-3666 TRANSALASKA DATA SYSTEMS, INC

200 Center Court Anchorage, AK 99502 (907) 581-1776

...Or these Toshiba Regional Offices:

TOSHIBA AMERICA, INC. 177 Madison Avenue Post Office Box 2331R Morristown, NJ 07960 (201) 326-9777 TOSHIBA AMERICA INC

662 Office Parkway
The Colonnade Building St. Louis, MO 63141 (314) 991-0751 TOSHIBA AMERICA, Inc. 2555 Cumberland Parkway, Suite 285 Atlanta, GA 30339 (404) 434-3891

TOSHIBA AMERICA, INC 18017 Sky Park Circle Suites P and Q Irvine, CA 92714 (714) 250-0151

In Touch with Tomorrow



# Nothing shows off your IBM PC like Toshiba's P1350 printer.



Now there's one three-way printer that fully equals the word processing, data and graphics capacity of your IBM PC: Toshiba's P1350.

But the P1350 is more than compatible with PC hardware. It will print programs like Lotus 1-2-3 data processing and graphics output with remarkable character definition.\*

For even more flexibility, the Toshiba P1350 with Qume SPRINT 5 emulation handles all popular word processing programs. Under software command, the P1350 will print high-speeddrafts or switch to letter-quality text and graphics.

The innovation behind this threein-one flexibility is Toshiba's print head. Pin diameter has been reduced to just eight mils. And the number of pins in the print head has been increased to 24.

The result is a superior 360 by 180 dot-per-inch density pattern in the text mode. Instead of spinning your wheels at 40 cps, the P1350 produces letter-quality printing at 100 cps. In its draft mode, Toshiba's P1350 can accelerate up to 192 cps.

When it comes to graphics, the P1350 really shows its stuff. Whatever your computer displays, Toshiba's P1350 prints. With astonishingly clear definition. And extra-fine reproduction that can only come from a print head capable of 200 million impressions and exclusive 180 by 180 dot-per-inch graphics density pattern.

Then, if that's not enough to pique your interest, the P1350 also

features three different fonts. Variable pitch. Subscripts, superscripts and underlining without the need of a second pass. A super-reliable, optional sheet feeder. And more.

So show off your IBM. OR ANY OTHER PERSONAL COMPUTER. With the superior quality and flexibility of Toshiba's spectacular P1350 printer.

Distributors on the adjacent list make it easy to find the P1350. Or get more information by calling, toll-free, 1-800-457-7777.

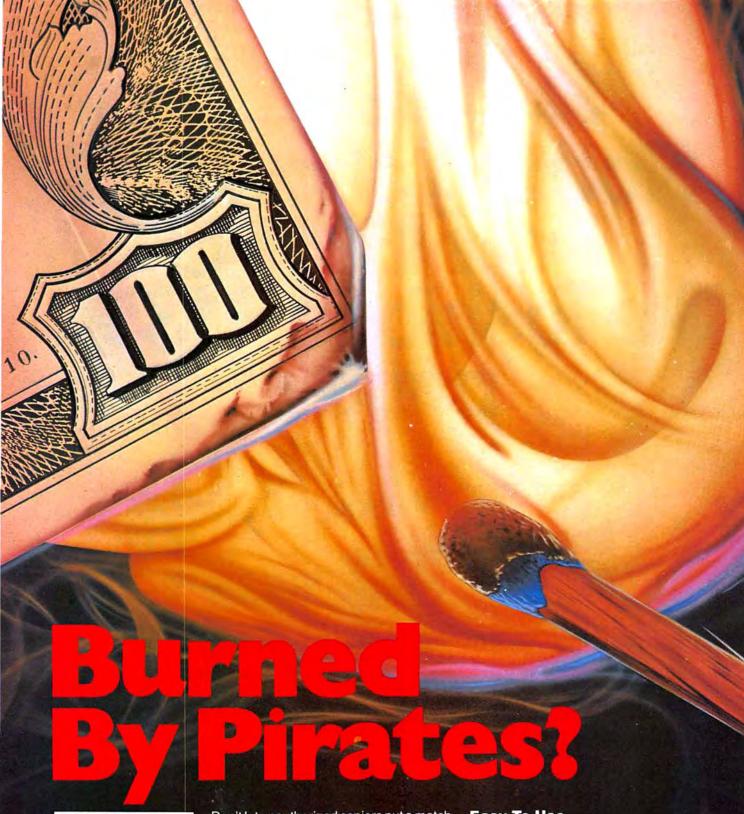
"IBM PC to P1350 graphics utilizes PaperScreen and color/ graphics adapter. IBM PC is a Trademark of International Business Machines. Lotus and 1-2-3 are Trademarks of Lotus Development Corporation. ©1983 Toshiba America, Inc.

In Touch with Tomorrow

## **TOSHIBA**

Information Systems Division, TOSHIBA AMERICA, INC.

Circle 285 on reader service card



**PROLOK** 

SOFTWARE PROTECTION DISKETTE

Don't let unauthorized copiers put a match

to your profits.
The PROLOK Software Protection System is powerful, low-cost insurance against piracy.

**Tough To Break** 

Created by a special, patent pending manufacturing process, each PROLOK

Diskette is unique.

The PROLOK Protection System provides multi-level security, rendering mass by-pass schemes such as bit or nibble copiers ineffective.

Easy To Use
PROLOK Protection is invisible to the legitimate user. Back-up with normal system utilities. Protected files may be transferred to and from hard disks.

Stop your profits from going up in smoke. Call, or send \$9.95 for your PROLOK Evaluation Diskette and start protecting your bottom line.

Vault Corporation 2649 Townsgate Road, Suite 500 Westlake, CA 91361 (805) 496-6602, ext. 222

California residents, please add 6% sales tax.

PROLOK, PROLOK Software Protection Systems, PROLOK Diskette and PROLOK Evaluation Diskette are trademarks of Vault Corporation.

Circle 278 on reader service card © 1983 Vault Corporation. Circle 278 on reader service card

# For the IBM PC™ Users Who Want More Than Down-To-Earth Computing Power...



# Nothing But The Best: Expansion Products From SIGMA DESIGNS.



#### SDI-STACK BOARD:

- Socketed, User-Expandable 64KB-256KB of RAM. When used "piggyback" with our SDI-ESC Enhanced Support Card, will make available up to 512KB of Memory
- Additional Async Port
- Priced at \$195.00 w/o Memory

#### SDI-ESC Enhanced Support Card

A Five-Function Board, to meet all your present and future needs, in one single expansion slot.

- Memory: 64KB-256KB of RAM
- RS-232 Async Serial Port
- Printer/Parallel Port
- Clock/Calendar
- Game Adapter
- Priced at \$575.00 w/64KB
- Dual RS-232, up to 512KB when used with SDI-STACK BOARD

#### FREE SOFTWARE included with memory cards:

- SOFTDISK: Emulates disk drive in excess memory
   Single or Double Sided Formats Allocate 32KB
  - to 320KB memory as a disk Faster operation than Winchester Drives Reboot w/o losing data
- SPOOL: Buffer printer output in system memory
- Allocate 32KB to 64KB for spooled output Print while you work, fast output • Option to purge buffer

#### OTHER CARDS available:

- System Support w/o Memory
- · Floppy Disk Drive Interface
- Floppy Disk Drive Interface w/Clock
- Memory Card w/Async Port (64K-256K)
- Expandable Memory Card (64K-256K)
- Non-Expandable 64KB Memory
- 64K Expansion Chip Set

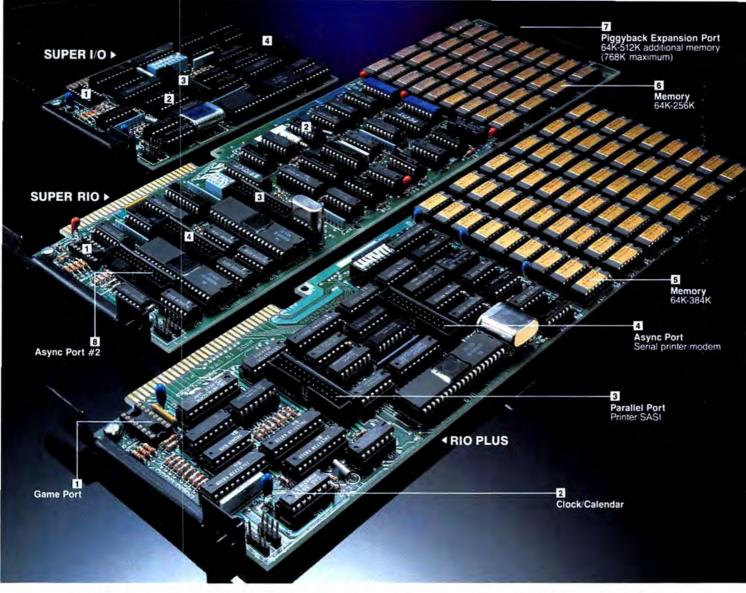
#### FUTURE PRODUCTS:

- Expansion Chassis
- Winchester Disk Drive



SIGMA DESIGNS, INC.

Circle 169 on reader service card



# What you get out of your IBM PC/XT depends on what you put into it.

The versatile multi-function boards from STB offer more functions and more memory.

f your personal computing applications have outgrown your personal computer's hardware, there's a smart way of expanding your system while still leaving plenty of room to grow.

The secret is the line of multi-function boards from STB. Our SUPER RIO™ combines two asynchronous RS-232-C serial communication ports for interfacing modems, serial printers, plotters, mice, and an almost limitless list of other peripherals, a parallel I/O port for interfacing printers and hard disk controllers, a battery operated clock/calendar that remembers the date and time even when your system is turned off, a game paddle port that can use either APPLE™ or IBM™ compatible joysticks, and up to 256K of additional memory.

compatible joysticks, and up to 256K of additional memory.

The STB Piggyback™ board adds up to 512K more memory onto the SUPER RIO for a total of 768K. And the pair uses only one expansion slot.

Included free with

Included free with the SUPER RIO board is the PC Accelerator™, which combines printer buffering and high speed disk emulation into one easy to use program.

Our RIO PLUS™board includes all of the I/O functions of the SUPER RIO (less one serial port) with on board memory expansion capability of up to 384K. When used with a 256K computer, this board gives your system a full 640K of memory. Of course, PC Accelerator is also included with every RIO PLUS.

If you already have enough memory, the STB SUPER I/O™board adds a parallel I/O port, serial port, game port, clock/calendar and PC Accelerator to your system. And, its small enough to fit in a short slot on the XT.

As new functions and applications arise, you can count on STB Systems to provide convenient, affordable ways to adapt these innovations to your system.

Compare our quality products at your local dealer, or for more information please write or call us.

#### **Expanding Microcomputing**



601 North Glenville, Suite 125 Richardson, Texas 75081/(214) 234-8750

All STB multi-function boards include a serial and parallel cable. Apple is a registered trademark of Apple Computers, Inc. IBM is a registered trademark of International Business Machines Corporation PC Accelerator is a registered trademark of ResiCorp.

© 1983 STB Systems, Inc.



# Introducing THE CREATOR.

First came hardware. Then came software.

Now there has emerged the new era in software. It's called THE CREATOR.™

THE CREATOR is so powerful, so versatile, yet so simple to use, you should learn about its ability to do your work even before you choose a personal computer.

And if you do own a computer, THE CREATOR is the way to get more done in less time for less money than you ever could with conventional software.

### THE CREATOR. It could be the only piece of software you'll ever need.

Why? Because without knowing anything about computer programming or computer language, you can use THE CREATOR—one piece of software—to do a multitude of jobs.

For example, wouldn't it be nice to compose a letter in ten

minutes or less?
THE CREATOR's
Word Processing
routine helps you
do it. Its General
Ledger routine
helps you see
if your business
is in the red or

the black-and why. Data Base Management gets you information faster and in considerably less space than a traditional filing system. Financial Planning helps you see where you'll be financially in a day, a month, a year from now, in seconds. Checkbook helps you do something you may have thought to be impossible—balance a checkbook. Bar Charting converts dull numbers into pictures. And you can even compose music with THE CREATOR's Musical Composition \* routine.

Plus, you can create programs for your Mailing Lists, Invoicing, Accounts Receivable, and more. Best of all, once you create these programs, each is on its own diskette. And exclusively yours.

#### THE CREATOR speaks English.

If you've tried to read an instruction manual in BASIC computer language, you've probably been frustrated and confused. And your computer doesn't do you any good when you can't figure out how to use it.

THE CREATOR is the simple solution to this failure to communicate. You speak English to it. And it speaks English back to you. It acts as your interpretor—the link between you and your personal computer. So don't worry about learning a computer language. You simply don't need it when you use THE CREATOR.

Plus, it's simple to operate. Just insert THE CREATOR's diskette into your computer's disk drive and you're ready to go. Step by step, it takes you through simple questions. Then you respond as you tell THE CREATOR what job you want to do and how you want to do it. And then it does it.

Of course, we realize that even the best of us can slip up. So THE CREATOR has built-in instructions to help keep you on the right track.

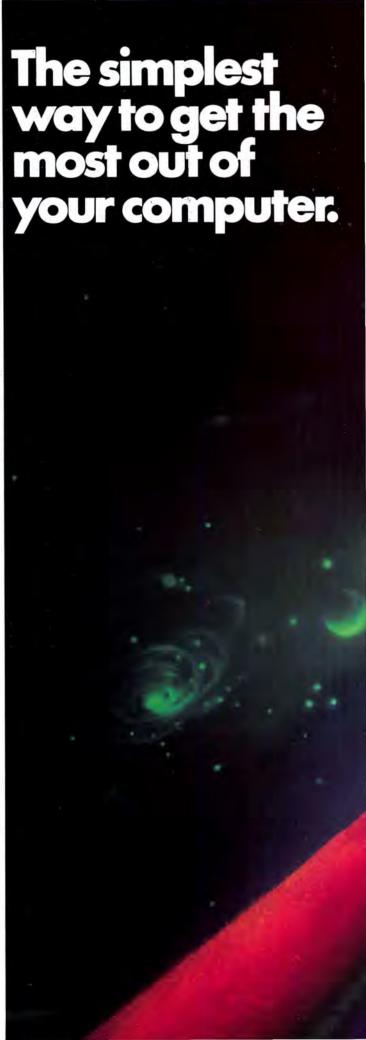
Plus, THE CREATOR comes with a carefully written, easy-touse manual to answer your questions as you go and to

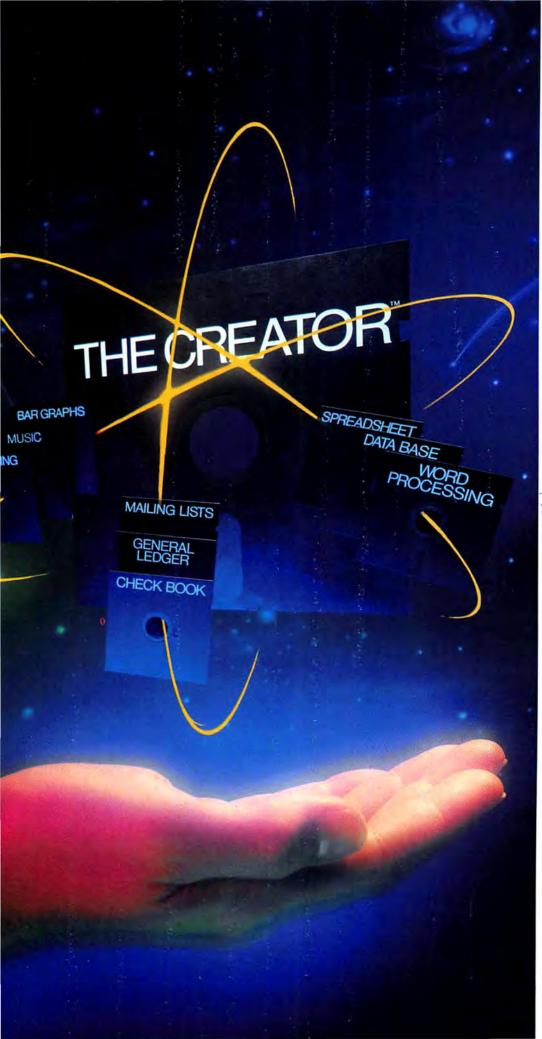
check your progress. And remember: you don't need to read the entire manual to get started.



#### It's simple to create your own unique applications.

What really makes THE CREATOR unique is that it allows you to create your own customized applications to fit your professional, personal, and educational needs. It gives you the freedom to get work done your way. So there's no more confusion about what software





to buy. No more frustration with complex computer language. No more unnecessary software expense. No more wasted time.

That's what THE CREATORthe new era in software—can mean for you.

#### It's simple to experience the new era.

THE CREATOR is available right now at all personal computer outlets. Stop by and ask to see just how easy it is to use and how much it can do.

Or simply fill out the attached coupon, send it to us, and we'll send you THE CREATOR's Intro-

> ductory Diskette for just \$3.50. THE CREATOR for the IBM PC costs only \$300 \*\* It could be

the best investment you'll ever make, considering that separate pieces of software could cost several times more.

The new era of software is here. Shouldn't you make the most of it?

#### THE CREATOR

The new era in software.

	ant to enter the new e	
tory [	sed is my \$3.50 for the Intro Demo Diskette. Please send i Illowing version:	duc ne
	M PC version ople II version DMPAQ version	
Name		_

Software Technology

for Computers, Inc.

153 California Street, Newton, MA 02158 (617) 244-2590

\*Features may vary from computer to computer.
\*\*Apple II version, \$250. COMPAQ version, \$300.
Versions for other other computers available soon.
THE CREATOR is a trademark of Software
Technology for Computers, Inc.
Apple is a trademark of Apple Computer Co.
IBM is a trademark of International Business
Machines Corporation Machines Corporation.
COMPAQ is a trademark of COMPAQ
Computer Corporation.

Circle 249 on reader service card

Thanks to a remarkable notebooksized computer made by NEC, you can take your office with you anywhere you go. On a plane, on a park bench, on the way to a meeting, or even on a beach.

Though it weighs only 4 pounds, the battery-powered, CMOS-based PC-8200 packs a 16K/RAM memory expandable to 96K. And 32K of ROM expandable to 64K. You get a big 40-character/8-line screen. Plus

NEC gives you 14 free software packages to start, including an investment portfolio and word processing.

With its built-in software and telecommunicating capabilities, you can use the PC-8200 for word processing, time sharing, data entry, record keeping, and for electronic mail. You name it.

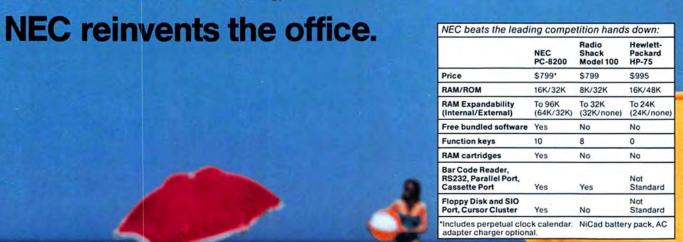
It's made by NEC—a world leader in computer and communications technology.

### NEC

NEC Home Electronics (U.S.A), Inc. Personal Computer Division

1401 Estes Avenue Elk Grove Village, IL 60007

NEC Corporation, Tokyo, Japan



Circle 124 on read sen



## Correspond in Color

Low-cost methods of using color graphics and text to enhance everything you print

#### Mark Skiba

Many observers have said that we are in the midst of an information explosion. We are bombarded daily by magazines, memos, and reports, and at least part of the blame for this phenomenon can be traced to personal computers. Word processing, spreadsheet, and data base programs have made the task of generating information dramatically less time consuming. Yet our capacity to absorb this knowledge has not increased. We find ourselves drowning in a sea of information while asking the question, "Haven't you read my memo?"

Graphics offer an obvious aid to this dilemma. One glance at Figure 1 delivers the concepts of the previous paragraph in a fraction of the time required to read it. This article demonstrates how to use the PC to generate more information with fewer words. The approach outlined here uses a variety of applications software packages combined with some operating system utilities to produce mixed graphics and text on a dot matrix printer.

#### Generating Graphics

Sources and types of graphics are as numerous as forms of information. Of course, there's the old tried-and-true method of generating graphics by hand. This can be a tedious and inaccurate process, however, especially when the information is already stored on the computer.

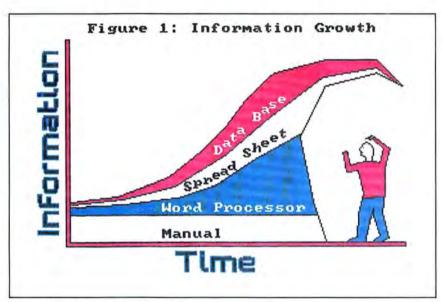


Figure 1: Information growth

Charts and graphs form one general category of graphics used to represent numerical data (see Figure 1). Numerous packages are available that interface with spreadsheets and data base programs to produce a variety of informative graphs quickly, such as dGraph from Fox and Geller, which works with dBASE II, and StretchCalc from Multisoft, which works with VisiCalc.

For more general graphics, such as the type shown in Figure 2, a simple two-dimensional graphics editor is commonly used. *PC-crayon* from PC Software is an example of such an editor. Using these packages with an interface device such as a digitizer or a mouse can be extremely helpful.

Many other forms of graphics are beyond the scope of this article. Even BASIC provides some powerful tools for generating graphics. The future is wide open for new forms of graphics that support special applications.

#### Putting It on Paper

A chart on your screen may look terrific, but if you can't put it on paper it may be useless. Commercial graphics packages usually provide some

#### 

hard copy support, but often this support is less than optimal and is limited in options. The integrated system seeks to overcome these limitations by modifying the operating system so that it will support your printer for all graphics. The Graphics command in DOS 2.00 for the IBM dot matrix printer is an example of this approach. The Graphics command modifies the operating system so that when the <PrtSc> key is pressed, the display on your screen is dumped to the printer.

Just getting hard copy, however, is usually insufficient for the real world of letters, memos, and reports. Ideally, you want to be able to integrate graphics and text. You can always use the cut-and-paste method: leaving blank areas while you are printing text with the word processor or editor, printing graphics separately, and physically cutting and pasting them onto paper. This method is simple but tedious.

A cleaner approach is to instruct the computer where to place the graphics in the text. Using a two-pass method, you print the properly spaced text in one pass and then print the graphics in the second pass. If your printer has absolute position capability (the ability to back up and place the printhead at any location on the paper), these phases can be combined to merge graphics and text automatically by putting the paper through the printer twice.

Unfortunately, a simple screen dump program such as the Graphics command in DOS 2.00 is inadequate for this task. It doesn't provide the ability to locate and manipulate the image on paper. To provide this control, a utility that provides the option of saving your screen images on disk, such as *Press'N'Plot*, is often used (see Figure 3). At a later time another program can be used to put the graphics on paper with a variety of options. Useful options include image rotation, scaling, clipping, and color and pattern modification.

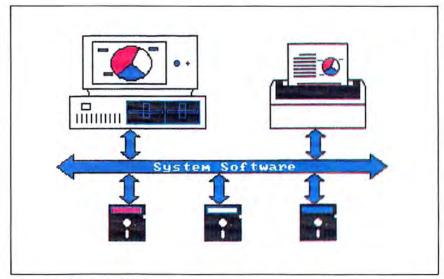


Figure 2: Integrated system

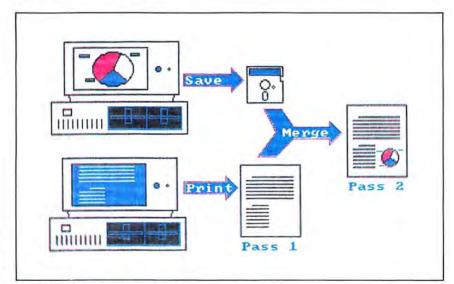


Figure 3: Two-pass method

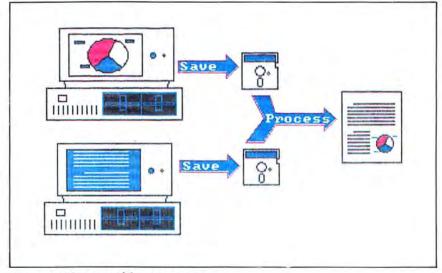


Figure 4: Text/graphics processor

Another method is taking images saved on disk and merging them into your text through a text processor (see Figure 4). This method involves embedding formatting commands into the text with an editor and later processing that text through another program that integrates graphics images into the text. Unfortunately, this method is difficult to implement on printers that do not provide the capability to reverse feed paper. (A complex printing method called colinear mixing will do this, but it requires sophisticated programming.)

The solution is to mix graphics and text right on the screen (see Figure 5). Unfortunately, the limited resolution available with standard monitors and graphics boards for the PC makes this method somewhat impractical. A typical 85-dots-per-inch printer provides an effective resolution of about 640 by 850 dots, whereas the IBM color monitor provides 320 by 200 dots in color graphics mode. The standard hardware currently available is barely adequate for displaying graphics alone. Greatly increased screen resolution is required for properly displaying graphics and text simultaneously.

Printing poses practical considerations. Printing in text mode is usually much faster than in graphics mode. Converting text to graphics and then printing the merged graphics is exceedingly slow.

#### Color Graphics Letter

Despite the limitations of currently available printers and software, text and graphics can be mixed satisfactorily. In the example in Figure 6 the two-pass method was used to produce a color letter complete with graphics on an P-Series printer (formerly known as IDS Prism). The letter is addressed to a rival softball team's coach asking to arrange the next game.

The IBM *Personal Editor* was used to prepare the letter normally except that two main points are expressed graphically: the location of the next

#### Color Text

Changing text colors for most color printers entails sending special character sequences when the change is desired. Typically, these printer commands are not easy to remember. One way to make remembering them easier is to assign printer control sequences to keys on the keyboard. When you wish to change the text color, for example, you simply hit a key, and the printer command is embedded in your text.

There are several ways to assign printer control sequences to keys. If your text editor supports key definitions, as is the case with the IBM *Personal Editor*, you simply assign the definitions. If your edi-

tor or word processor doesn't allow key definitions, there is systems software that will accomplish the task. DOS 2.00 provides that capability as a standard feature (read section 13 of the DOS 2.00 manual).

The set of printer control definitions that follows is for the P-Series printer used to print the letter in Figure 6. The first four function keys were assigned to the four ribbon colors. They are given in both the IBM *Personal Editor* and DOS 2.00 key redefinition format. (Note: in both cases the Esc character is the ASCII decimal 27 and not the characters 'Esc'.)

Color	Personal Editor	DOS 2.00
Yellow	def f1 = 'EscQ,1\$'	Esc[0;84;Esc;"Q,1\$";p
Magenta	def f2 = 'Esc0,2\$'	Esc[0;85;Esc;"Q,2\$";p
Cyan	def f3 = 'Esc0,3\$'	Esc[0;86;Esc;"0,3\$";p

game and the team's dominance in the series. Once the text is complete, the next step is blocking out space for the two graphs. A map is used for the game location and a pie chart for the team's dominance.

The pie chart can be relatively small on the paper. Putting 320- by 200-dot medium-resolution graphics on a 85-dots-per-inch printer yields graphics measuring 3.76 by 2.35 inches. This will take up half the paper width and about 14 lines on a 6-lines-per-inch printer (or a little more than one-quarter of the screen as you view it with the editor). You reserve the space by resetting the margins and using the editor's reformat function to form a column of text that leaves enough space for the graph.

The map should be larger. Taking every screen dot and expanding it to four dots on the printer will yield a map 8 inches wide and about 28 lines long (nearly 5 inches). This will fit nicely at the bottom of the page.

When the text spacing is complete, you can spice up your letter with color. Put the proper printer control codes where you want the colors changed (see "Color Text"). The text will be complete, and you can print it out to see how it looks.

The next step is generating the graphics. For the pie chart use the Piechart BASIC program supplied on the DOS disk. Having modified the operating system with some print screen software (in this case *Press'N'Plot*), you enter the Piechart program and your data (7 wins to

### FUN

#### NEW! FROM

#### SEI presents

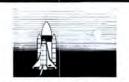


#### TREKKIE TRIVIA™ disk

Hundreds of stumpers about your favorite TV science fiction show Instant answers with hints One full disk ...... \$25

#### **MORE THAN FUN**





#### HISTORY OF SPACE FLIGHT

Hundreds of questions that lead you through the space age to the present. People, places, events, politics, physics - the milestones and turning points.

 Instant answers with hints One full disk ...... \$25

Ask about SEI™ History & Government Series SEI™ Literature Series and other quality SEI products

Available for

Apple II, IBM PC, TRS-80

(trademarks of Apple, IBM, Tandy)

**ENTERPRISES** INCORPORATED

> 2360-J George Washington Highway Yorktown, VA 23692 (804) 898-8386

Check, Mastercard, Visa welcome Flease add \$2 shipping & handling, and 4% tax in Virginia

Copyright 1983 SEI Sliwa Enterplises Inc.

Circle 439 on reader service card

#### Hands On

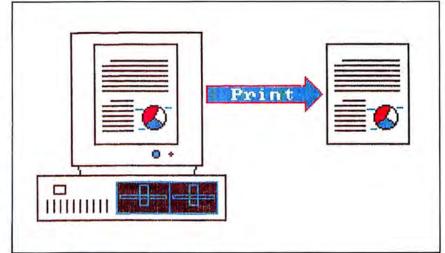


Figure 5: Integrated word/graphics

their 1). With the pie chart displayed save the picture on disk by pressing the <PrtSc> key and selecting the Save option.

To generate the map you'll need a two-dimensional graphics editor (I used PC-crayon). The map display is then saved on disk. Now your pictures are ready for placement in the

The pie chart presents two problems, however. You don't want the words 'Another Chart? (Y or N)' in your letter, and the yellow used on the screen shows up poorly on paper. The color problem can be solved by changing colors for printing; a utility for this purpose is part of the Press'N'Plot program. The color choices are shown in Figure 7. Each box on the screen represents a screen color, and the four smaller boxes within that color represent the four bands on the ribbon (yellow, magenta, cyan, and black). The highlighted numbers within those small boxes are the ribbon colors to be mixed. For example, for the color green the colors 1 (yellow) and 3 (cyan) are mixed to form green on paper. You can make yellow on the screen appear purple on the printer by moving to the yellow box and mixing 2 (magenta) and 3 (cyan).

Then recall the pie chart from the disk. You can remove the words 'Another Chart? (Y or N)' by "clipping" off the bottom of the picture using Press'N'Plot. Next indicate that you want the smaller-sized plot, and specify the top and left margins where the plot is to be located. In the P-Series printer the paper then backs up to the desired location, and the pie chart appears on the paper with the colors modified, minus the unwanted words.

The map is placed on the paper in a similar manner, except that the image is not clipped and the size is expanded. When the plot is done, the letter is complete and ready for mailing.

#### Look Before Buying

When you are selecting a dot matrix printer for mixed graphics and text applications, you should consider several points. The most obvious is whether it supports a graphics mode. Also, if you don't want to have to cut and paste or feed a page through the printer twice, absolute positioning or reverse line feed capability is very important.

Color can certainly add zest to your output. A number of low-cost color printers are currently on the market. If you can't find the right software and don't want to spend an

#### Dear Lefty,

With our close (23-7) game last season still fresh in our minds I thought that you Widgets might enjoy another lesson in softball from us Hackers this season. Given the current record of the series between us, we'll try to take it easy on you this year. This time we'll give you four outs per inning.

If your team can muster up the courage again we're ready to play. Tuesdays and Thursdays are our game days. Other than your extra out handicap, the rules are the same. We'll bring the bases this year. As always, the losing team pays for the beer.



WIN RATIO

Also, we're using a new field this year. Below is a map to its location. Give me a call at (415) 911-8088 to set a date.

Sincerely,

Postry Mach

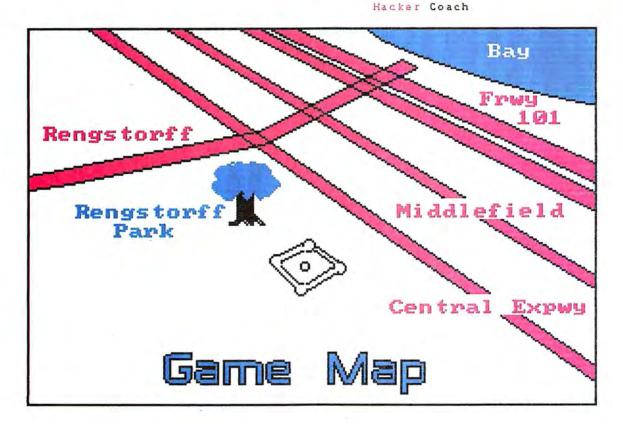


Figure 6: Letter with text and graphics

#### 



Figure 7: Press'N'Plot color to ribbon table

inordinate amount of time writing it, however, all those fancy printer features will be worthless.

Ask yourself these questions about the system software to support your printer: Does it support all the modes of the color board (40- and 80-character text, medium- and high-resolution graphics)? Can it save images on disk? What sort of manipulations does it support (clipping, scaling, and rotation)? How easily does it modify colors? What control does the printer offer over positioning the plot on paper?

#### Your Move

Low-cost hardware and software for embedding graphics in text exist to-day, and most dot matrix printers can reproduce them. Having the proper system software will enable you to use many sources of graphics with your word processing software. The components are ready for you to plug together.

In the future the quality of output and ease of use for mixing text and graphics will improve. Higher density dot matrix and ink jet printheads along with higher resolution displays will provide better hard copy. Competition among vendors will encourage friendlier software. Eventually, improvements in both hardware and software will enable you to merge graphics and text quite easily.

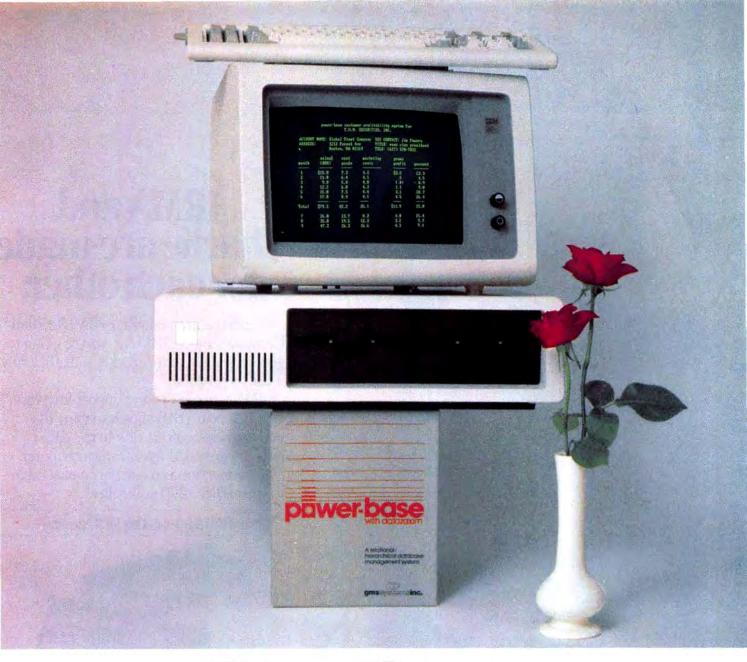
In today's growing sea of information the chances of getting your message across are decreasing. The cost of using graphics to make memos and letters more readable and more noticeable is small when you think that you may not get your message across at all. The next move is yours. The PC is waiting. 

■

Mark Skiba is the director of software engineering for the American Programmers Guild. He is involved in developing systems software for printers and other peripherals. P-Series Printer (formerly IDS Prism Printer) Integral Data Systems, Inc. Rt. 13 South Milford, NH 03055 603/673-9100 List Price: P-80, \$1299; P-132, \$1499 Requirements: RS-232C serial port

Press'N'Plot
American Programmers Guild, Ltd.
55 Mill Pl. #17-5
Danbury, CT 06810
800/828-8088, 203/794-0396
List Price: \$149
Requirements: 96K, one disk drive,
DOS 1.10 or 2.00, color graphics
board, color monitor

PC-crayon
PC Software
9120 Gramercy Dr. #416
San Diego, CA 92126
619/279-2482
List Price: \$44.95
Requirements: 64K, one disk drive,
BASICA, color graphics board,
color monitor



# Powerbase for the powerhouse

At last: a completely new relational data base management system that fully utilizes and enhances the power of the best micro on the market today. And makes it available to those whose expertise is business, not computers.

We call it POWERBASE.™ Software clever enough to meet your information needs, easy enough to be mastered in half an hour. No fancy programming. No unnecessary computer jargon. You simply paint your screens and define the information you need. PowerBase does the rest. Pleasurably.

PowerBase introduces DATAZOOM™ and the exclusive Zoom Key which, at the touch of your fingertip, explodes data to deeper and deeper levels of revealing detail. Other features include ultra-fast b-tree access, multiple files, powerful editing and table look-up functions, flexible report writer, the ability to search, sort, and scan other files... and many more.

Master data without having to master computers. The power of the micro is now fully yours with PowerBase, the new breed of software that makes data management basically simple.

Circle 218 on reader service card



gmssystemsinc. 12 W. 37th Street N.Y., N.Y. 10018 (212) 947-3590 Dealer inquiries invited.

POWERBASE and DATAZOOM are trademarks of GMS Systems, Inc.



### IRMA and Charlie are made for each other.

From the moment your IBM Personal Computer meets IRMA, you're going to get better data, more quickly and efficiently

That's a promise.

IRMA is a Decision Support Interface,™ a circuit board that slips into your PC and provides a direct link to the data base in your IBM mainframe computer. The connection is made via coaxial cable to your IBM 3270 controller.

#### IRMA opens the 3270 door.



With IRMA, there's no more getting in line to use the 3278 terminal—your PC can now replace it. No more tieing up the big computer with a lot of "what if" questions. You pull what you want from the mainframe, easily and economically, in your office, whenever you want it.

For more about IRMA, write TAC, 120 West Wieuca Rd. N.E., Atlanta, Ga. 30042 or phone (800) 241-IRMA. She's an interface whose time has come.

#### Getting computers down to business



IBM and IBM Personal Computer are trademarks of International Business Machines Corporation. IRMA and Decision Support Interface are trademark of Technical Analysis Corporation.

¢ 1983 Technical Analysis Corporation

Circle 256 on reader service card



#### EASY BISYNC COMMUNICATION WITH IBM: MVS/JES2, MVS/JES3 and VM/RSCS

The new BARR/HASP synchronous communications package transmits jobs to central host computers and receives output.

Realize the full potential of your PC in the comfort of your own office. No longer will you need to leave to submit jobs or receive printouts. Whether you are an engineer, data analyst, or programmer, you can:

**create** programs and data off-line on the PC **transmit** to the mainframe for execution by the established languages

**receive** the printouts at high speed on diskette or printer, and

**control** the status of jobs by using remote operator commands.



BARR SYSTEMS, INC.

2500 Blue Ridge Road/Suite 315/Raleigh, NC 27607

All the features you might imagine are standard. BARR/HASP:

- is compatible with MVS/JES2, MVS/JES3, VM/RSCS, VS1/RES, ASP, HASP Protocol, Data General HAMLET, and Datanex HASP+™ on the VAX.™
- provides menus for easy use.
- increases the speed by use of data compression—gives you HASP multileaving with more throughput than the 2780 or 3780.
- operates at 1,200 to 19,200 baud.
- corrects transmission errors through a robust cyclical redundancy check.
- supports multiple printers (up to 600 lines per minute).

Barr Systems offers BARR/HASP hardware and software at the unexpectedly low price of \$750 with a one-year warranty.

For additional information call: Customer Support toll free 800-BARR-SYS

in NC 919-782-4462

IBM HASP+ and VAX are registered trademarks of International Dusiness Machines Corp. Datanex-Inc. and Digital Equipment Corp. respectively.

Circle 491 on reader service card

### **KEY TRONIC** PERFECTS THE IBM\* PC KEYBOARD



Typewriter Location

Typewriter Location

Enhance your IBM\* Personal Computer System with a Key Tronic keyboard peripheral. This low-profile keyboard is plug-compatible and has familiar key placement. It also features reliable microprocessor electronics, solid-state capacitance switches, and positive tactile feedback.

Special keyboard available for the handicapped - factory direct.

\*IBM is a registered trademark of IBM Corporation



Suggested Retail Price: \$269.00 To order Model KB-5150 call Toll Free 1-800-262-6006 for the retailer closest to you. (8am-4pm Pacific Time) Warranty information may be obtained, free of charge, by writing to the address below.

THE RESPONSIVE KEYBOARD COMPANY

DEPT. E • P. O. BOX 14687 • SPOKANE, WASHINGTON 99214 USA

RETAILERS: For the Distributor in your area, call Toll Free 1-800-262-6006 Dept. D (8am-4pm Pacific Time)



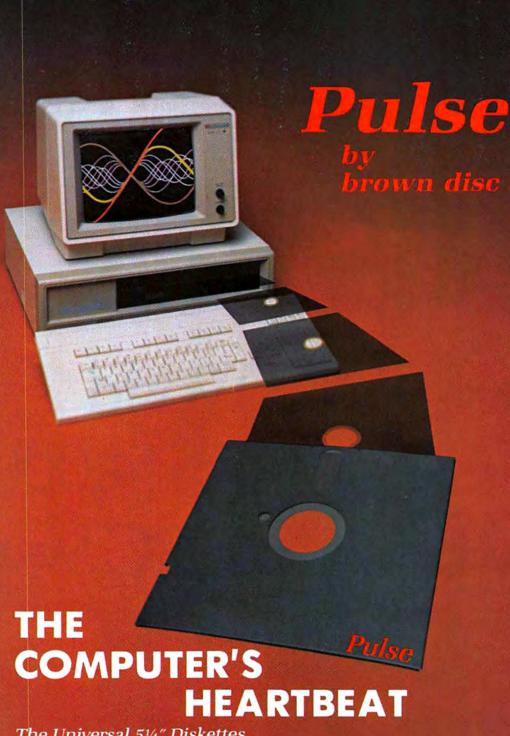
# PC World awards a \$14,000 World Class PC System



Pictured here is Alan Klein of Union, New Jersey, the lucky winner of our World Class PC System. He was chosen at a drawing held at the IBM PC Faire on Saturday, August 27. When contacted, Alan explained, "I'm not a gambler and don't enter many contests. I'm glad I entered this one!"

Klein intends to use his system for networking and design at his company, Alan Klein, PA, which specializes in Structural Engineering and Contractors.

PC World 227



The Universal 51/4" Diskettes.

NEW - Pulse I - 48 TPI

Pulse II - 96 TPI Up to 1.0 MB.

NEW - Superior Magnetics for a LIFETIME.

NEW - Packaging - 2, 6, and 10 Pacs.

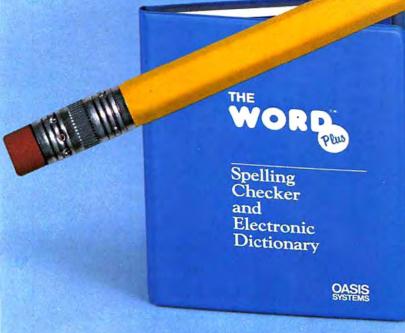
FOR USE WITH ALL PC's

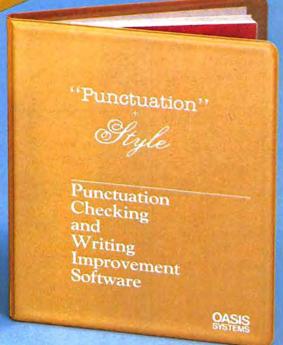


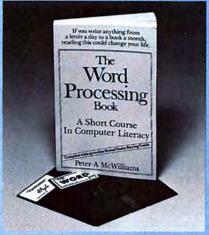
brown disc manufacturing, inc.
1015 Garden of the Gods Road Colorado Springs, Co 80907

(800) 654-4871 TELEX 450827 We're Driving the Drive Market.

# Software for Writers







"Oasis Systems' software -Unquestionably the best". . .

Peter McWilliams, author of the #1 best-selling book on word processing. The WORD Plus is the standard by which other spelling checkers are measured. Here's why:

- Real 45,000 word dictionary.
- · Shows errors "in-context."
- Interactive word look-up finds correct spelling for you and corrects at the push of a button.
- · Hyphenates words automatically.
- · Solves crosswords, puzzles, and anagrams.
- · Works with almost any CP/M®, CP/M-86® or MS/DOS (1.0, 1.1 and 2.0) compatible word processing program (WordStar, Magic Wand (PeachText), Spellbinder, Perfect Writer, Select, Final Word, Volkswriter, . . . and more!).

Punctuation & Style takes the worry out of writing by automatically catching dozens of different punctuation errors, both common and obscure. In addition, P&S catches unpaired format commands (underline, boldface, etc.), doubled words, and more.

P&S gives you a "critique" of your writing, suggesting alternatives for commonly misused or over-worked phrases. It also shows where active voice can replace passive voice to add clarity and precision.

Punctuation & Style is the perfect companion to The WORD Plus. It works easily with most CP/M word processors. (Available soon for CP/M-86 and MS/DOS.)

Call or write for complete information: 619-222-1153



2765 Reynard Way San Diego, CA 92103

Circle 499 on reader service card

Dealers contact: SOFTWARE DISTRIBUTORS 1-800-252-4024 (in California) 1-800-421-0814 (outside California)

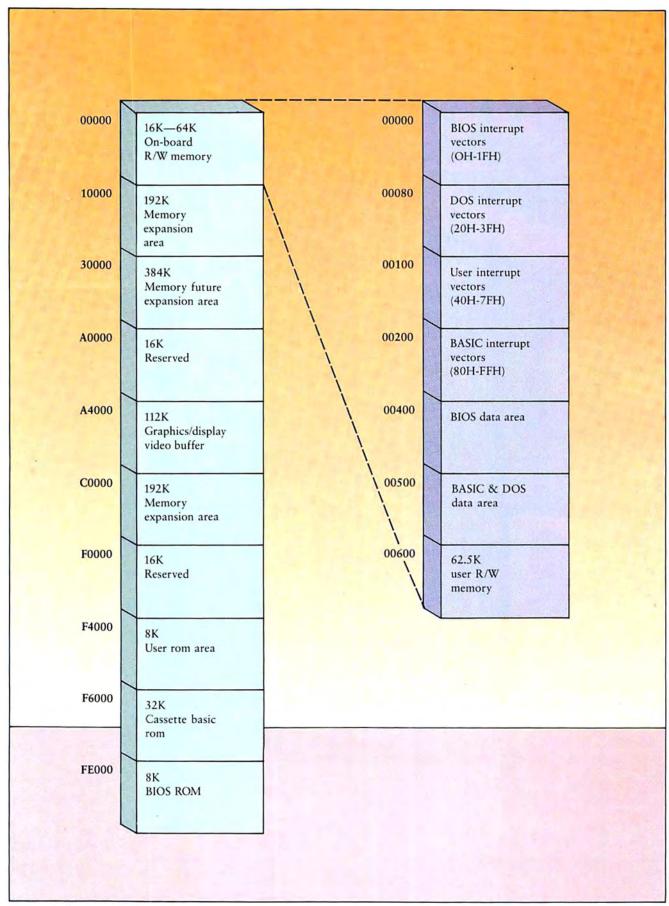


Figure 1: System memory map

## Mining the System Resources

A look at the PC's memory and built-in operating system

#### Leo J. Scanlon

Assembly language is a machine-oriented language rather than a people-oriented language like BASIC or Pascal. People-oriented languages use symbols and command statements that programmers can read easily, but assembly language uses mnemonics, which represent the simplest instructions a microcomputer can perform. Programs written in assembly language require less memory and run faster than those written in high-level languages like BASIC and Pascal.

To make the most of this compact storage and speed, an assembly language programmer must have a greater knowledge of the system's resources than a BASIC programmer. A programmer who is writing a complex program, such as a spreadsheet or word processor, needs to understand where programs and data can be stored in memory and where system information such as video and disk data are located. Likewise, the programmer must understand how the computer works. Interrupts, which temporarily stop the processor from executing its program to perform particular activities such as reading keystrokes as they are entered on the keyboard, must be fully comprehended.

The following excerpt is from the book IBM PC Assembly Language: A Guide for Programmers (Robert J. Brady Co., Bowie, Maryland, 1983). The previous excerpt from Scanlon's book described the IBM Small Assembler and the Macro Assembler. This month we look at some of the PC's built-in resources—its basic I/O system. Chapter 6, part of which is excerpted here, gives a brief description of the PC's system memory and then discusses interrupt service routines within the BIOS.

Figure 1 shows how the 8088's 1-megabyte address space is allocated in the IBM Personal Computer.

As you can see, the lowest-numbered 64K locations, C0000 through 0FFFF, hold the interrupt vector tables, the BIOS data area, and the read/write memory on the system board. The next 192K bytes are available for add-on memory boards, which lets you expand the read/write memory to 256K bytes. The 384K bytes starting at location 30000 accept additional read/write add-on boards in a future version of the PC.

Following the future expansion area is a block of 16K locations that IBM reserves for future use. (There is another reserved 16K block at location F0000.) Location A4000 is the

start of a 112K block of memory where the PC stores graphics and display data.

The 192K bytes starting at location C0000 currently provide ROM memory expansion, but may accept read/write memory in a future version of the PC. The 8K bytes starting at lo-

The BIOS interrupts give you a way to access the powerful builtin features of the PC.

cation F4000 are available for a userprovided program ROM chip, which you can plug into a spare socket on the system board. Finally, the highest-numbered 40K locations, F6000 through FFFFF, hold the Casette BASIC Interpreter and BIOS ROM chips.

If you have the IBM Small Assembler, the Macro Assembler, or some other relocating assembler, you needn't worry where your programs and data are located in memory. However, you must understand the

#### **●** Hands On

interrupt assignments in the system, so you can use the established interrupts and add others of your own.

Types 0 through 1FH, 20H through 3FH, and 80H through FFH are used by BIOS, DOS, and BASIC respectively. This leaves 64 interrupts (Types 40H through 7FH) available for your use.

The BIOS interrupts give you a way to access the powerful built-in features of the PC. Table 1 summarizes the BIOS interrupt vector assignments. As you can see, BIOS initializes most of these vectors. DOS initializes the rest.

In Table 1, the BIOS interrupts fall into five groups:

- 1. 8088 interrupt vectors (Types 0H through 7H)
- 2. 8259 interrupt vectors (Types 8H through 0FH)
- 3. BIOS entry points (Types 10H through 1AH)
- 4. User-supplied routines (Types 1BH and 1CH)
- 5. BIOS parameters (Types 1DH, 1EH, and 1FH)

In this section we will describe each interrupt group and emphasize the interrupts you can use in your programs.

#### 8088 Interrupt Vectors

The first five of these interrupts, Types 0 through 4, are required in every 8088- or 8086-based system. The only other initialized interrupt in this group, Type 5, is an interrupt that transmits the screen display to a printer.

Type 0, Divide by Zero: This interrupt activates if a divide instruction (DIV or IDIV) produces a quotient that is too large to be contained in the result register (AL or AH). The routine this interrupt initiates— which starts at location 0060:0097— aborts your program by simulating a Ctrl-Break. It then displays the message 'Divide Overflow' and returns control to DOS.

Type 1, Single-Step: This interrupt lets you run programs one instruction at a time, so you can debug them. DOS makes this vector point to location 0060:00A4, which contains an Interrupt Return (IRET) instruction. Thus, a Type 1 interrupt simply jumps to the IRET instruction, then returns to the instruction that follows INT 1.

Does this mean you can't singlestep through a program? Not at all. It just means you can't use the Type 1 interrupt to single-step. You can single-step with the DEBUG program's

The Type 5 interrupt does exactly what the PrtSc key does, but does it under program control instead of from the keyboard.

Trace (T) command, which executes one or more instructions, starting at the current CS:IP address or at a specified address.

Type 2, Non-Maskable Interrupt: For every interrupt but this one, you can force the processor to ignore interrupt requests. To do this you set the Interrupt Enable Flag (IF) to 0 with a CLI instruction. The Type 2 interrupt is non-maskable; it cannot be "locked out" or disabled. For this reason the Type 2 interrupt should be activated by some time-critical event, such as imminent loss of power.

In the PC, mcmory expansion options use the Non-Maskable Interrupt (NMI) to report storage errors. The service routine this interrupt calls, NMI\_INT (starting address F000:E2C3), displays the error message Parity Check 1 or Parity Check 2. Then it locks out interrupts with a CLI instruction and halts the processor with HLT.

Type 3, Breakpoint: This interrupt lets you execute a program until the 8088 encounters a specified "stop" address, or breakpoint. As with the Type 1 (Single-Step) interrupt, DOS makes the Type 3 interrupt vector point to an IRET instruction at location 0060:00A4. The Type 3 interrupt is unimplemented because you can get breakpoints as an option with DEBUG's Go (G) command.

Type 4, Overflow: This interrupt performs an operation when the 8088 executes an Interrupt If Overflow (INTO) instruction. As with interrupt Types 1 and 3, DOS makes the Type 4 interrupt vector point to an IRET instruction at location 0060:00A4. DOS doesn't provide an interrupt service routine here because IBM can't anticipate what you wish to do in case of overflow. They leave this decision up to you.

Type 5, Print Screen: The final interrupt in this group, Type 5, is a BIOS feature. The service routine this interrupt calls, PRINT\_SCREEN (F000:FF54), saves the current cursor position, transmits the information on the screen to the printer, then restores the cursor. Hence, the Type 5 interrupt does exactly what the PrtSc key does, but does it under program control instead of from the keyboard.

Memory address 50:0 holds the status of the PRINT\_SCREEN routine, as follows:

- If the print operation is successful, location 50:0 contains 0.
- While the print operation is in progress, location 50:0 contains 1.
- If an error occurs during printing, location 50:0 contains 0FFH.

#### 8259 Interrupt Vectors

The 8259 is an *interrupt controller chip* on the system board. This chip accepts interrupt request signals (that is, maskable interrupts) from any of eight different devices in the system. Upon receiving an interrupt request,

Interrupt Number Name		errupt Number Name Initialized to Initia		Initialized by
0	đ	Divide by Zero	0060:0097	DOS
1		Single Step	0060:00A4	DOS
2 8	8088	Nonmaskable	NMI_INT (F000:E2C3)	BIOS
3 I	nterrupt	Breakpoint	0060:00A4	DOS
4 \	Vectors	Overflow	0060:00A4	DOS
5		Print Screen	PRINT_SCREEN (F000:FF54)	BIOS
6		Unused	_	_
7		Unused	_	
8		8253 System Timer	TIMER_INT (F000:FEA5)	BIOS
9		Keyboard	KB_INT (F000:E987)	BIOS
A 8	8259	Unused	_	_
	Interrupt	Unused	_	_
C '	Vectors	Unused (Reserved)	<del></del>	_
D		Unused	_	_
E		Diskette	DISK_INT (F000:EF57)	BIOS
F		Unused (Reserved)	_	<del>-</del>
10		Video I/O	VIDEO_IO (F000:F065)	BIOS
11		Equipment Check	EQUIPMENT (F000:F84D)	BIOS
12		Memory Size	MEMORY_SIZE_DETERMINE (F000:F841)	BIOS
13		Diskette I/O	DISKETTE_IO (F000:EC59)	BIOS
14 B	BIOS	Communications I/O	RS232_IO (F000:E739)	BIOS
15 E	Entry	Cassette I/O	CASSETTE_IO (F000:F859)	BIOS
16 P	Points	Keyboard I/O	KEYBOARD_IO (F000:E82E)	BIOS
17		Printer I/O	PRINTER_IO (F000:EFD2)	BIOS
18 E	BIOS	Cassette BASIC	(F600:0000)	BIOS
19 E	Entry	Power-on Reset	BOOT_STRAP (F000:E6F2)	BIOS
1A I	Points	Time of Day	TIME_OF_DAY (F000:FE6E)	BIOS
	User-Supplied	Keyboard Break	0060:0090	DOS
1C I	Routines	Timer Tick	DUMMY_RETURN (F000:FF53)	BIOS
1D		Video Initialization	VIDEO_PARMS (F000:F0A4)	BIOS
	BIOS	Diskette Parameters	DISK_BASE (F000:EFC7)	BIOS
1F P	Parameters	Unused (Reserved)	_	_

Table 1: BIOS interrupt vectors

the 8259 passes the request signal and a device identifier code to the 8088.

Presently, only three devices are attached to the 8259: the 8253 system timer, the keyboard, and the 51/4-inch disk drives. Hence, only three of the eight possible interrupt types are in use. IBM reserves two other interrupt types for future versions of the PC.

Type 8, 8253 System Timer: The 8253 is a chip on the system board that maintains a count of the system clock. You can use the chip to calculate the elapsed time between two

events or to generate time delays. The 8253 automatically issues a Type 8 interrupt every 0.0549254 seconds. This means it interrupts the 8088 about 18.2 times per second.

The service routine the Type 8 interrupt calls, TIMER\_INT (F000:FEA5), keeps track of the 8253's interrupts while interrupts are enabled (that is, while IF=1), so you can use this count to keep track of the time of day. The time count is a 32-bit value in two 16-bit memory locations, TIMER\_LOW

(0040:006C) and TIMER\_HIGH (0040:006E). The TIMER\_INT routine also initiates a Type 1C interrupt at every "timer tick."

BIOS makes the Type 1C interrupt vector point to an IRET instruction, so you have to change the vector if you want the interrupt to do something useful. We'll discuss some possibilities for the Type 1C interrupt under User-Supplied Routines below. We'll also show you how to set and read the time count when we discuss the Type 1A (Time of Day) interrupt under BIOS Entry Points.

#### **●** Hands On

AH)	Operation	Additional Input Registers	Result Registers*
CRT I	nterface Routines		
0	Set Video Mode	(AL) = 0 40 × 25 B/W, Alpha (Default) = 1 40 × 25 Color, Alpha = 2 80 × 25 B/W, Alpha = 3 80 × 25 Color, Alpha = 4 320 × 200 Color, Graphics = 5 320 × 200 B/W, Graphics = 6 640 × 200 B/W, Graphics	None
1	Set Cursor Lines	CH Bits 0-4 = Start Line for Cursor CH Bits 5-7 = 0 CL Bits 0-4 = End Line for Cursor CL Bits 5-7 = 0	None
2	Set Cursor Position	(DH,DL) = Row, Column (0,0) Is Upper Left (BH) = Page Number (0 for Graphics Mode)	None
3	Read Cursor Position	(BH) = Page Number (0 for Graphics Mode)	(DH,DL) = Row, Column of Cursor (CH,CL) = Current Cursor Mode
4	Read Light Pen Position	None	(AH) = 0 Light Pen Switch Not Down or Not Triggered (AH) = 1 Valid Light Pen Values in Registers (DH,DL) = Row, Column (CH) = Raster Line (0-199) (BX) = Pixel Column (0-319,639)
5	Select Active Display Page (Alpha Modes)	(AL) = New Page Value (0-7 for Modes 0 and 1; 0-3 for Modes 2 and 3)	None
6	Scroll Active Page Up	(AL) = Number of Lines. Input Lines Blanked at Bottom of Window. (AL) = 0 Blanks Entire Window. (CH,CL) = Row, Column of Upper Left Corner of Scroll (DH,DL) = Row, Column of Lower Right Corner of Scroll (BH) = Attribute to Be Used on Blank Line	None
7	Scroll Active Page Down	(AL) = Number of Lines. Input Lines Blanked at Top of Window. (AL) = 0 Blanks Entire Window. (CH,CL) = Row, Column of Upper Left Corner of Scroll (DH,DL) = Row, Column of Lower Right Corner of Scroll (BH) = Attribute to Be Used on Blank Line	None

Table 2: Video I/O operations with Type 10 interrupt

Type 9, Keyboard: BIOS activates this interrupt whenever you press a key. For all practical purposes, you should consider the Type 9 interrupt as a system interrupt. We'll discuss a more useful keyboard interrupt, Type 16, later in this section, under BIOS Entry Points.

Type E, Diskette: BIOS uses this interrupt to communicate with attached disk drives. As with Type 9, you should consider Type E as a system interrupt. We'll discuss a more useful disk interrupt, Type 13, under BIOS Entry Points.

#### **BIOS Entry Points**

Most of these interrupts perform input and output functions; they let you transfer information to or from the peripherals in the system. Other interrupts in this group let you determine the system configuration and the amount of read/write memory installed, and initialize and read the time of day.

Type 10, Video I/O: This interrupt performs any of 16 different I/O operations with the video display, based on a value of AH. The service routine it calls, VIDEO\_IO (F000:F065), begins by loading the starting address of the video buffer (a block of memory that holds display characters) into the Extra Segment (ES) register.

If your PC has a Color/Graphics Adapter, the video buffer is 16K bytes long and starts at location B8000. If your PC has a Monochrome Display/ Printer Adapter, the video buffer is 4K bytes long and starts at location B0000.

With ES properly initialized, VIDEO\_IO performs the specified I/O operation. Table 2 summarizes these operations and shows you which registers are involved.

The 16 video I/O operations are divided into five groups:

O CRT Interface Routines let you set the video mode and the line limits for the cursor, set and read the cur-



Computer Jewelry from MC/N, Inc. signifies professional involvement in the microcomputer industry. Our unique designer pieces are the perfect solution for gifts, awards, incentives, or premiums.

As land ni

tacks, or stick pins, they are available in sterling silver or 18K gold · over · sterling.

Be identified as a micro professional!

Order now by completing the coupon, or contact MC/N, Inc. aranteed, or

aper pins, tie	vour manufaction is gu
MC/N, Inc.	your money back.
MC/N, Inc.	
COMPUTER IEWEI	RY Dealer Inc.

415/453-7033

7.2				
	Dea	OF.	nai	ties.
_	Dea	lei i	HQ	лиγ

☐ Send info re: Corporate Volume Discounts

12" square

size

Actual

☐ Send info re: Custom 14K or 18K Goldwith or without Diamonds or Rubies

Please ser	nd the following pieces of	
computer	jewelry:	
	0-11 0"	

\$12. ea. \$10. ea. Amount CITY: \_

Simms Center/Box 9393

San Rafael, CA 94912

Lapel Pin Tie Tack

Stick Pin Sub Total.....\$\_ Shipping & Handling ......

CA residents add

NAME/CO. \_

ADDRESS:

STATE/ZIP: .

TELEPHONE: Visa

MasterCard \_\_\_\_ Expiration Date

The state of the s	A STATE OF THE PARTY OF THE PAR		_	
Credit Card Number	InterBank #			
			1	

TO	TAL	. AN	MO	UN	IT

Signature\_ Circle 101 on reader service card

#### 

	Operation	Additional Input Registers	Result Registers*
CRT I	nterface Routines		
8	Read Attribute/ Character at Current Cursor Position	(BH) = Display Page (Alpha Modes)	(AL) = Character Read (AH) = Attribute of Character Read (Alpha Modes)
9	Write Attribute/ Character at Current Cursor Position	(BH) = Display Page (Alpha Modes) (BL) = Attribute of Character (Alpha) = Color of Character (Graphics) (CX) = Count of Characters to Write (AL) = Character to Write	None
10	Write Character Only at Current Cursor Position	(BH) = Display Page (Alpha Modes) (CX) = Count of Characters to Write (AL) = Character to Write	None
Graph	ics Interface		
11	Set Color Palette (320 × 200 Graphics)	(BH) = ID of Palette Color (0-127) (BL) = Color Value to Be Used with That Color ID	None
12	Write Dot	(DX) = Row Number (CS) = Column Number (AL) = Color Value If Bit 7 of AL = 1, the Color Value Is Exclusive-ORed with the Current Contents of the Dot	None
13	Read Dot	(DX) = Row Number (CS) = Column Number	(AL) = Dot Read
ASCII	Teletype Routine for Out	put	*
14	Write Character to Screen, Then Advance Cursor	(AL) = Character to Write (BL) = Foreground Color (Graphics) (BH) = Display Page (Alpha)	None
15	Read Current Video State	None	(AL) = Current Mode—See (AH) = 0 for Explanation (AH) = Number of Character Columns on Screen (BH) = Current Active Display Page

Table 2 (continued)

sor position, read the light pen position, and manipulate the active display page.

- Character-Handling Routines transfer characters to and from the display screen.
- Graphics Interface Routines let you transfer graphics dots to and from the screen, and change the colors.
- The ASCII Teletype Routine provides a Teletype-like interface to the video card. It writes a character to the display, then automatically advances the cursor.
- The *Read Video State Routine* reports the current mode, screen width, and display page.

Type 11, Equipment Check: The Type 11 interrupt determines what options are attached to the system, and returns that information in AX. As Figure 2 shows, the interrupt ser-

236

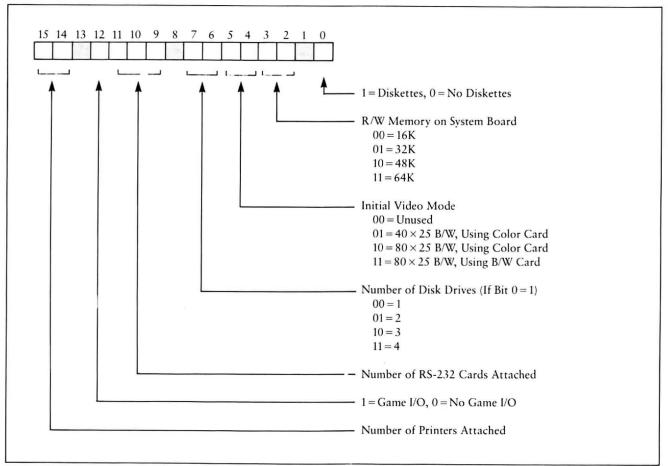


Figure 2: Equipment status returned in AX by interrupt 11

vice routine, EQUIPMENT (F000:F84D), determines the amount of memory on the system board, the video mode, the number of disk drives, how many communication (RS-232) cards and printers are installed, and whether anything is connected to the game I/O port.

This information is irrelevant if you are writing software for your own system because you already know what equipment you have. However, this feature is invaluable if you develop general software that can run on anyone's system. Using the contents of AX, you can customize your software to run differently on various systems. To do this, you might use the contents of AX to call one of several system-specific procedures.

Type 12, Memory Size: The Type 12 interrupt determines how many 1K blocks of read/write memory are installed on the system board; and returns this count in AX. Since this interrupt only inventories the system board, and no add-on memory, it is probably useless for most applications.

Type 13, Diskette I/O: The DOS commands let you operate on files in the system. The Type 13 interrupt gives you a greater degree of control over disk information in that it lets you operate on individual tracks or sectors in the system.

As Table 3 shows, the Type 13 interrupt service routine, DISKETTE\_IO (F000:EC59),

provides six different operations, based on a value that has been passed to the routine in AH. The read, write, and verify routines each return a status byte in AL (see Figure 3).

To format a track (AH = 5) you need to set up a table of address information in the extra segment. This table must contain 32 bytes; 4 bytes for each of the 8 sectors on the track. The bytes are:

Track number (0-39)

Head number (0-1)

Sector number (1-8)

Number of bytes per sector (0 = 128,

1 = 256, 2 = 512, 3 = 1024

Clearly, these operations are not for the faint-hearted. Before attempting them, you'd better know what you're doing! For guidance, consult the *IBM Personal Computer Technical Reference* manual.

0	Reset Diskette System	None	None
1	Read Diskette Status	None	(AL) = Diskette Status (See Figure 3)
2	Read Sectors into	(DL) = Drive Number (0-3)	(AL) = Number of Sectors Read
	Memory	(DH) = Head Number (0-1) (CH) = Track Number (0-39)	CF Bit = $0$ —Successful Operation (AH) = $0$
		(CL.) = Sector Number (1-8) (AL.) = Number of Sectors (1-8) (ES:BX) = Address of Buffer	CF Bit = 1 – Failed Operation (AH) = Status (see Figure 3)
3	Write Sectors from Memory	Same As Read Operation	Same As Read Operation
4	Verify Sectors	Same As Read Operation, Except (ES:BX) Is Not Required	Same As Read Operation
5	Format a Track	(DL) = Drive Number (0-3)	Same As Read Operation, Except AL Is
		(DH) = Head Number (0-1) (CH) = Track Number	Not Preserved
		(ES:BX) = Sector Information	

Table 3: Diskette I/O operations with Type 13 interrupt

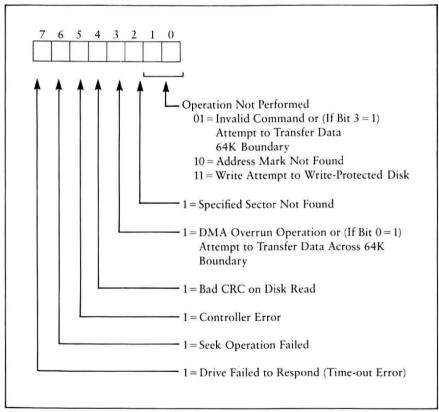


Figure 3: Diskette I/O status byte

Type 14, Communications I/O: This interrupt lets you transmit and receive information through the PC's communication port. For more information, see the description of the Asynchronous Communications Adapter in Chapter 2 of the Technical Reference manual.

Type 15, Cassette I/O: The commands provided in BASIC let you operate on cassette files in the system. The Type 15 interrupt gives you a greater degree of flexibility in that it lets you operate on 256-byte blocks of cassette information.

As Table 4 shows, the Type 15 interrupt service routine, CASSETTE\_IO (F000:F859), provides operations to turn the cassette motor on or off and to transfer one or more blocks to or from cassette, as selected by a value in AH.

Each block on cassette is comprised of the following fields:

- 1. An inter-block gap, called a leader, consisting of 256 bytes of all ones.
- 2. A synchronization bit (0) to identify the end of the leader.

238

(AH)	Operation	Additional Input Registers	Result Registers
0	Turn Cassette Motor On	None	None
1	Turn Cassette Motor Off	None	None
2	Read One or More 256-byte Blocks from Cassette	(CS) = Number of Bytes to Read (ES:BX) = Pointer to Data Buffer	(DX) = Number of Bytes Read (ES:BX) = Pointer to Last Byte Read + 1 CF Bit = 0 – Successful Operation (AH) = 0 CF Bit = 1 – Error Occurred (AH) = 1 CRC Error = 2 Data Transitions Were Lost = 3 Data Not Found
3	Write One or More 256-byte Blocks to Cassette	(CS) = Number of Bytes to Write (ES:BX) = Pointer to Data Buffer	(CS) = 0 (ES:BX) = Pointer to Last Byte Written + 1

Table 4: Cassette I/O operations with Type 15 interrupt

- A synchronization byte with the value 16H.
  - 4. The 256-byte data block.
- 5. Two Cyclic Redundancy Check (CRC) bytes.
  - 6. A trailer, 4 bytes of all ones.

The CRC bytes help ensure the validity of the data during a read operation. Briefly, as the computer writes a block of data to cassette, each data bit passes through a CRC register, which accumulates the bit values using a polynomial equation. After the 256th bit has been written to cassette, the CRC register contains a 16-bit value that reflects the contents of that particular block. These 16 bits are written onto cassette, as 2 bytes, immediately after the data block.

Subsequently, when the block is read, the disk controller calculates another CRC value based on the incoming bit values. At the end of the block, this value is compared with the 2-byte CRC value read from cassette. If the 2 CRCs disagree, the cassette read program flags the operation as erroneous.

The *read block routine* turns on the cassette motor, waits until it

comes up to speed, then searches for the leader. After sensing at least 64 all-ones bytes, the routine looks for the "sync" byte. If it doesn't find the sync byte, the routine resumes searching for a leader. (This sentence cries for a bad joke, but I resisted the temptation.) Otherwise, it reads the data block 1 bit at a time and assembles these bits into bytes. Each time the routine has accumulated a complete byte, it stores the byte into the data buffer pointed to by ES:BX, then increments BX by 1.

After reading all blocks, the routine reads the CRC bytes and compares this value to the generated CRC value. If the two do not match, the routine sets CF, loads 1 into AH, turns off the cassette motor, and exits.

The write block routine turns on the cassette motor and waits for it to come up to speed, then writes a 256-byte leader of all ones to the cassette. It follows this with a sync bit (0), a sync byte (16H), and the first data block. After this block, the routine writes a 2-byte CRC value.

This sequence repeats until the byte count in CX has been satisfied. If the data in the last block is less than 256 bytes, the routine "pads"

the last block with blanks. With the operation completed, the routine turns off the cassette motor, then exits. Unlike the read routine, the write routine does not generate an error report.

Type 16, Keyboard I/O: If your application is typical, you will probably use this interrupt more than any other. However, because of the wide range of possibilities it suggests and the versatility that IBM built into this keyboard I/O system, we will postpone discussing this topic until next month.

Type 17, Printer I/O: This interrupt lets you communicate with any of three printers in the system. With the three operations provided by the Type 17 interrupt service routine, PRINTER\_IO (F000:EFD2), you can print a character, initialize the printer port, or read the printer status. These operations are summarized in Table 5. All three return a status byte in AH (see Figure 4), but affect no other registers.

Type 18, Cassette BASIC: This interrupt calls up Cassette BASIC, which is installed in ROM in the PC.

*Type 19, Power-On Reset:* This interrupt forces the computer to re-

(AH)	Operation	Additional Input Registers	Result Registers
0	Print a Character	(AL) = Character to Be Printed (DX) = Printer to Be Used (0-2)	(AH) = Status of Operation (See Figure 4)
1	Initialize Printer	(DX) = Printer to Be Used (0-2)	Same as Print Routine
2	Read Printer Status	(DX) = Printer to Be Used $(0-2)$	Same as Print Routine

Table 5: Printer I/O operations with Type 17 interrupt

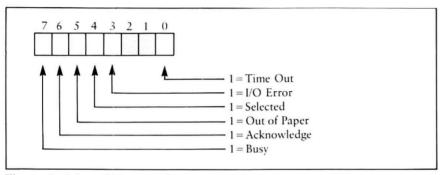


Figure 4: Printer I/O status byte

initialize from disk, if a disk drive is installed in the system. If the system does not have a disk drive, or if there is some error in either the drive or the floppy disk controller card, the computer enters Cassette BASIC via the Type 18 interrupt.

Type 1A, Time of Day: Recall that the Type 8 interrupt maintains a count of the system clock via interrupts from an internal 8253 System Timer. These interrupts occur at a rate of about 18.2 per second.

The Type 1A interrupt allows you to set this "time of day" count (a 32-bit unsigned number) or read its current value, so that you can use this facility to time events in your own programs. For instance, if you set the time count to 0, run a program, then read the time count, the resulting count value tells you how long the 8088 took to execute the program.

As usual, the value in AH selects the interrupt options. To set the time count, load 1 into AH and load the high and low 16 bits of the count into CX and DX respectively. To read the time count, load 0 into AH. The high

and low 16 bits of the count are returned in CX and DX respectively. Further, the contents of AL tell you whether 24 hours have passed since you last read the timer. If 24 hours have not passed, AL is zero; otherwise, AL is nonzero. Both options enable interrupts by setting the Interrupt Enable flag (IF) to 1.

The sequence shown in Example 1 calculates the execution time of a procedure called MY\_PROC.

The execution time of MY\_PROC is returned as a 32-bit value in CX and DX. To convert this value to a time in seconds, multiply it by 0.0549254 or divide it by 18.2.

Because the time count locations TIMER\_LOW (0040:006C) and TIMER\_HIGH (0040:006E) continually change, their contents— particularly those of TIMER\_LOW—can be interpreted as a pseudo random number. Since the count locations are incremented, rather than changed randomly, they don't provide a true random number. But because the time value is incremented 18.2

times per second, it is "random" enough for most applications.

Being 16 bits long, TIMER\_LOW can hold values between 0 and 65,535. To generate a random number between 0 and 51, as you might want to do in a card game program, you could read TIMER\_LOW and divide it by 52. This division yields a remainder between 0 and 51.

Example 2 shows the procedure RAND\_51, which returns a value between 0 and 51 in AH. Note that we strip off the high 6 bits of TIMER\_LOW to prevent the division from overflowing.

#### **User-Supplied Routines**

Unlike the preceding interrupt types in this section, these two interrupts—Type 1B (Keyboard Break) and Type 1C (Timer Tick)— are called by other interrupt routines, rather than by your programs.

Type 1B, Keyboard Break: This interrupt is invoked whenever you press Ctrl-Break on the keyboard. BIOS initializes the Type 1B interrupt to point to an IRET instruction, but DOS reinitializes it to point to the same service routine as the Type 23 (Ctrl-Break Exit Address) interrupt.

Type 1C, Timer Tick: This interrupt is invoked by TIMER\_INT, the routine that services the Type 8 (8253 System Timer) interrupt. Thus, like the Type 8 interrupt, the Type 1C interrupt executes about 18.2 times per second while interrupts are enabled.

The Type 1C interrupt lets you give the 8088 some additional task to do with each "tick" of the 8253. BIOS

STI		;Enable interrupts
SUB	CX,CX	;Set time to zero
SUB	DX,DX	
MOV	AH,1	
INT	1AH	
CALL	MY_PROC	;Execute the procedure
MOV	AH,O	;Read the execution time
INT	1AH	■ O AND AND INCOME. INCOME AND

Example 1: Calculate the execution time of a procedure called MY\_PROC

This procedure uses TIMER\_LOW from the Type 1A interrupt to generate a pseudo-random number between 0 and 51. The number is returned in AH. No other registers are affected.

RAND_51	PROC		
	PUSH	CX	;Save registers affected by INT 1AH
	<b>PUSH</b>	DX	
	PUSH	AX	
	STI		;Enable interrupts
	MOV	AH,O	;Read the timer
	INT	1AH	
	MOV	AX,DX	;Move low count into AX
	AND	AX,3FFH	; and strip off high 6 bits
	MOV	DL,52	;Divide low count by 52
	DIV	DL	
	POP	DX	;Restore AL
	MOV	AL,DL	
	POP	DX	;Restore DX and CX,
	POP	CX	
	RET		; then exit
RAND_51	<b>ENDP</b>		

Example 2: Generate a random number between 0 and 51

makes the Type 1C interrupt vector point to an IRET instruction at location DUMMY\_RETURN (F000:FF53), so the Type 1C interrupt does nothing unless you change this pointer.

What can you do with the Type 1C interrupt? Well, you might have it display the value of the time count in decimal, thereby creating a time-of-day clock. Or you might have Type 1C's service routine examine the time count and do something when the time reaches a certain value. You can probably think of other possibilities for this useful interrupt.

Leo J. Scanlon is a former technical publications manager for both Computer Automation and Rockwell International. He is the author of seven computer books.

Reprinted with permission of Robert J. Brady Co., Bowie, Maryland, copyright 1983, Leo J. Scanlon. IBM PC Assembly Language is available from the Robert J. Brady Co. (Bowie, MD 20715) at \$19.95. Source and Object Code Software, a disk containing the 40 programs listed in the book, is also available from the publisher at \$35.

# SAVE TIME

#### As a professional, time is your stock in trade. With

Time Accountant\* and your IBM PC.† you save time and expense records as compact, protected data files. Then you save time as your PC automatically calculates charges and generates invoices.

Time Accountant is a flexible tool that allows you to track up to two dozen professionals, maintain existing codes, adjust rates or charges, bill at any time and use your own forms.



#### TIME ACCOUNTANT

Timekeeping and billing for professionals



#### **Time Accountant** 1230 University Drive Menlo Park, CA 94025

(415) 328-7877

System requirements: IBM PC, 128K RAM, DOS 1.1, two 320K drives, high-res monitor, printer Supports Winchester disk drives. Price: Record-keeping and invoicing module available directly from Time Accountant for \$320.00. Includes 12 pocket calendar/time sheet booklets and complete documentation. Thirty day money-back guarantee. Free upgrades for one year from date of sale. Companion products and adaptations: Reporting and accounts receivable modules, DOS 2.0 and IBM-workalike versions available soon. Call for release dates.

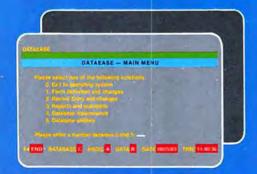
\*Reg. trademark of Software Quality Assoc †Reg. trademark of IBM Corporation.

Circle 277 on reader service card



## Data Base Management System The Novice User to The Application Developer

#### Unequaled Power with Extreme Ease of Use



Your business has unique information requirements. A personal computer can help. Acquiring the necessary "computerease", custom programming and continued support are luxuries you cannot afford. DATAEASE lets you use the full power of a computer to build your specific application, QUICKLY and SIMPLY.

**Menus and function** keys provide a uniform interface that simplifies and speeds the process of designing and using your system.

Create forms on the screen, define verification criteria and mathematical relationships. Your information is efficiently stored and readily accessible. As your needs change, modify your forms in the same easy manner. DATAEASE automatically revises your files while keeping your information intact.



A query language uniquely constructed through menu selection lets you access your many forms, generate custom reports, and EVEN update your files.

**DATAEASE** is the central component of an integrated system that serves your diverse needs.

With power comes flexibility. You can develop a solution to your individual needs. DATAEASE offers a continuously expanding wealth of customizable industry specific applications.

**DATAEASE** can readily interact with your application, such as 1-2-3. Available for use with IBM, VICTOR, DEC, TI and other MS-DOS and CPM / 86 machines.

### Software Solutions, Inc.

305 Bic Drive Milford, CT 06460 • (203) 877-9268 or (800) 243-5123 Telex: 703972

Contact your dealer or call directly.

Circle 301 on reader service card

### "Why Do I Love To Drive My 380Z?"

"It's Got A 48K Buffer

Goes 0 to 200 W.P.M.

Is A Daisy Wheel Printer

And The Price Is Right"

- Compatible with your personal computer
- · Most complete word processing & graphics
- Forms tractor & auto sheet feeder
- Now with more capabilities

"Test Drive One At Your Computer Store"



Data Terminals & Communications, Campbell, CA 800-962-8185 • In CA 800-538-9294 • Dealer & Distributor Inquiries Welcome Circle 387 on reader service card

### A sleeping giant is about to awaken.

# LATTICE C

**Exclusively from Lifeboat Associates.** 

If you're serious about writing your next program in C (and you should be), check out the competition, then take a good look at Lattice C. We think you'll come to the same conclusion we did: Lattice C is the finest 16-bit C compiler on the market today.

#### Completeness.

Lattice C is a full implementation of the C language as defined by Kernighan and Ritchie (the standard in the C world) including all standard keywords, functions, and commands.

#### Performance...

Lattice C is the fastest sixteen -bit C compiler you can buy. Fast in execution, and fast in compiling. Lattice C produces compact code, with many load modules as small as 500 bytes.

#### Industry Acceptance...

Major manufacturers and software developers already recognize the strength of Lattice C. New products created with Lattice C include spreadsheets, word processors, and data base managers.

#### A Total Development System...

The serious software developer will also want  $C\text{-Food Smorgasbord}^{\mathsf{TM}}$ , a complete C toolkit including BCD decimal arithmetic package, screen and i/o utilities.

Lattice C runs on a wide variety of computers including the IBM®-PC, Wang PC™, TI Personal Computer™, DEC Rainbow™, Victor 9000™, and other compatible 16-bit microcomputers operating under PC-DOS®, MS™-DOS, CP/M-86™, Concurrent CP/M™, SB-86™ and the Intel™ UDI system. Price: Lattice C \$500 C-Food Smorgasbord \$150

#### Lifeboat Associates

1651 Third Avenue, NY, NY 10028 (212) 860-0300 TWX: 710-581-2524 (LBSOFT NYK) Telex: 640693 (LBSOFT NYK)

w York, Shipping, handling, C.O.D. charges extra. Lattice C and C-Food Smorgashord, TM Lattice, Inc. IBM and PC-DOS, reg. TM International Business Machines. CP:7M-86 and Concursional Computer, TM Texas Instruments. MS, TM Microsoft. WANG PC, TM Wang Laboratories. Victor 9000, TM Victor Corp. DEC Rainbow, TM Digital Electronic Corporation. Intel

Circle 92 on reader service card

# Success Demands Repeat Performance!

PC World received such an overwhelming response to the Software Review that we are making sure that one good thing follows another! Now that you know what the most useful software products are, we are going to help you find the best hardware products on which to run them.

The PC World Hardware Review will be published in the spring of 1984 as a companion to the Software Review. It will reflect the experience of the community of PC users, with comments based on firsthand testing.

Once again, with the assistance of our readers, PC World will publish the definitive guide to IBM PC compatible products. This time we'll tell you about the full range of hardware products, from compatible computers and expansion boards to modems, monitors, and printers.

Besides becoming part of the most useful reference tool ever put together for the IBM PC and compatible computers, you can win big! As a contributor you receive credit for each comment published in the *Hardware Review*, and as a published contributor you will be eligible to become one of five people who will each win \$500 in PC-compatible hardware. Contest winners will be chosen in a random drawing and will be announced in the *Hardware Review*.

If you've used an IBM PC or compatible hardware product, submit a review form for the product to the *Hardware Review*. There is no limit to the number of products for which you can submit comments. *PC World* must receive all submissions by December 1, 1983.

Once received, user comments will be printed with product descriptions written by PC World's expert Hardware Review editors. PC World reserves the right to edit comments to make them conform to the magazine's format and style. A review form for submitting evaluations is provided with this announcement.

Now you have a chance to provide other readers with the kind of information you would like to see before purchasing. Join us in this exciting publishing venture.



#### PC World Hardware Review

#### Reader Review Form

	Use this form for each product on which you want to comment. The form may be photocopied to submit more than one evaluation.
Product Name	
Manufacturer	
Address	
Telephone	
Type of hardware	
	Comment on the product in terms of features or limitations.  Please avoid ambiguity and sweeping remarks. Be specific!
Comments	
Contributor's name	
Address	
Telephone	

Send to the PC World Hardware Review, 555 De Haro St., San Francisco, CA 94107.



## The Help Screen

PC World offers answers and advice on every level.

#### Karl Koessel

This month we tell how to swap parallel printers without unplugging the cables and how to BLOAD data into Compiled BASIC programs. We also have suggestions to give *WordStar* multiline footnotes and headers, as well as some advice to help you debug hand-copied programs.

Swapping Parallel Ports 1 and 2

Q. My IBM PC has two parallel ports: one is part of the Monochrome Display Adapter and one is on an AST Research multifunction card. I have a dot matrix printer connected to LPT1: (the parallel port on the monochrome adapter) and a letter quality printer connected to LPT2: (the parallel port on the AST card).

Some of the programs I have let me choose printers by specifying LPT1: or LPT2: but many simply direct all their printer output to LPT1:. To use my letter quality printer I must physically plug its cable into the LPT1: parallel port. There must be a better way.

I was told that DOS 1.10 would not support printer devices other than LPT1: so I bought DOS 2.00 on the assumption that I could use software to switch printers. I expect that the MODE command would do the job but I have not had any success.

Do you know how I can send output destined for LPT1: to LPT2:? Neil Keever San Jose, California

A. Both DOS 1.10 and DOS 2.00 handle printer output to LPT1:, LPT2:, and LPT3: the same way. DOS 2.00 differs from DOS 1.0 in

that DOS 2.00 commands will recognize LPT2: and LPT3: as device names. For example, in DOS 2.00 the command COPY A:YOURFILE LPT2: will copy YOURFILE from drive A to printer 2, while DOS 1.10 will copy YOURFILE from drive A to the default drive and name the new file LPT2. But this difference between the two versions of DOS is not related to your problem, and either DOS may be used to implement the following solution.

DOS determines the hardware configuration of your PC during the

I could load all four screen images into high memory with just one disk access.

power-on self-test and stores this information in a small portion of memory (23 bytes) called the *ROM BIOS data area*. The data area begins at segment 40 hex, offset 0. The ninth and tenth bytes of this data area contain the address of the port to be used to output characters for LPT1:. The next two bytes contain the port address for LPT2:.

Exchanging the two port addresses will swap the printers, but each printer will be assigned the values for characters per line (cpl) and lines per inch (lpi) that were previously assigned to the other printer. If you use the MODE command to set the printers to different cpl or lpi values, you must reassign those values whenever the port addresses are exchanged.

SWAPADDS.BAS (Listing 1) is a BASIC program to swap the port address values LPT1: and LPT2:. Each time the program is run, LPT1: and LPT2: will be switched. If both printers are set for the same cpl and lpi values, this program is all you will need.

If the printers are set for different cpl and lpi values, use the batch files SWAPLPTS.BAT (Listing 2) and RSTRLPTS.BAT (Listing 3) to swap printers and to restore them to their original arrangement. These batch files set the MODE(s) for the printers and then run the program SWAPADDS.BAS.

The program and batch files are adapted from the AST Research ComboPlus user manual (Appendix C, *Switching Between LPT1 and LPT2*). Note that the SWAPADDS. BAS program is DOS version dependent and may not work with other computers or DOS versions later than 2.00.

#### **BLOAD Backfires**

Q. I am writing a program in BASIC that repeatedly displays several screens of text for full-screen data entry. The first version of the program would BLOAD each screen image directly into the monochrome display frame buffer. I quickly realized that with 192K of RAM I could load all four screen images into high memory with just one disk access and then move the appropriate blocks with a machine language subroutine. I have it all programmed and it runs correctly, uncompiled. The

PC World 247

#### The Help Screen

```
10 DEF SEG=&H40
20 A=PEEK(8):B=PEEK(9)
30 POKE 8,PEEK(10):POKE 9,PEEK(11)
40 POKE 10,A:POKE 11,B
50 SYSTEM
```

Listing 1: SWAPADDS.BAS

```
MODE LPT1:[parameters, if any, for SECOND printer]
MODE LPT2:[parameters, if any, for FIRST printer]
BASIC SWAPADDS
```

Listing 2: SWAPLPTS.BAT

```
MODE LPT1:[parameters, if any, for FIRST printer]
MODE LPT2:[parameters, if any, for SECOND printer]
BASIC SWAPADDS
```

Listing 3: RSTRLPTS.BAT

compiled version can load an image directly into the frame buffer, but a BLOAD to high memory hangs the system. The drive begins to buzz and keeps on buzzing. <Ctrl>-<Alt>-<Del> will not reset the system, and opening the drive door has no effect either. Why is my program running unpredictably when compiled?

Christopher Noe Chicago, Illinois

A. Your uncompiled BASIC program is able to perform the BLOAD to high memory because that area of memory is not used by DOS, BASIC, or your program. But the compiled program resides in high memory, so the BLOAD is destroying the program's instructions and crashing DOS as well.

You must BLOAD the data into an unused area of memory. As you may know, each screenful of text on the monochrome display requires 4K of memory. Your program has four screens of data, so you must reserve 16K of memory. The easiest way to do this is to dimension an integer array for 8192 elements (2 bytes are reserved for each integer variable).

After the array has been dimensioned, assign a value to the first element so that the program can use the VARPTR statement to determine the array's memory address. You can then BLOAD the screen images into that area and use your machine language subroutine to move data from there to the screen.

#### Headers and Footers

Q. The two programs I use most are 1-2-3 and WordStar. Both allow only one-line headers and footnotes, which is almost never enough for my reports. On long proposals I like to include the addressee, date, and page number on the top three lines of every page after the first.

Since 1-2-3 is primarily a spreadsheet and data base manager, I can understand its lacking these features. WordStar, however, has no such excuse. WordStar is a word processor, and it should allow multiline headers and footnotes.

Can you recommend a technique or a program to use with WordStar that will help me accomplish these objectives? I hope MicroPro reads this request, because I think it would be a great enhancement to an already terrific word processor.

Morris W. Stemp New York, New York

A. Digital Marketing Corporation sells a program called *Footnote* that numbers and formats footnotes in files created by *WordStar* or *Select*, another word processor. (See "Fancy Footwork" in this issue for a review of *Footnote*.) This should solve half your problem.

For the other half, the following technique will allow over 200 characters of header text to appear on any number of lines, but it requires some care to align the header correctly.

First, you must define one of the "User Patches." If you have *WordStar* version 3.3, you can use its WINSTALL program. Run WINSTALL and choose item D, Custom Installation of Printers, from the Installation Menu. Next, select item O, User-defined Functions, from

the Printer Installation Menu. Change the values for User Function #4 to 0A 0D 00 00. For earlier versions of *WordStar* use the DEBUG program according to the instructions in "WordStar Made to Order" (*PCW*, Vol. 1, No. 2) to make this patch:

-F 78E L3 02 0A 0D

After the patch has been made, use the following steps to place multiline headers in any file.

At the top of the first page on which you want to include the header, type ^0X to release the margin, then type .HE followed by the text of the first line of the header. When the first line is complete, type ^PR to mark the start of the next line, then type 8 spaces and the text of the second line. Continue using ^PR and 8 spaces to separate each line until the header is complete, then press <Enter>.

Because of the User Patch, \*PR will cause WordStar to send a carriage return and linefeed to the printer. The 8 spaces are necessary to align subsequent lines of header with the default page offset. If you use a different page offset, you must use a different number of spaces. You can also add spaces to center a header.

The final step is to count the number of lines of the header, subtract that from the page length (usually 66 lines), and place a .PL command above the .HE command to account for the lines *WordStar* doesn't know about. For a three-line header the command would be .PL63.

Thanks to reader Bert N. Owens of Kansas City, Missouri, who contributed the suggestion from which this technique evolved.

Debugging Hand-Copied Programs Q. Although I really love and enjoy almost every page of PC World, at times I don't. For example, in "Programming Sound in BASIC" (PCW,Vol. 1, No. 4), the PLAY statements on page 178 worked like a charm, so I eagerly entered the program lines for the Bach Minuet on page 183, only to suffer a huge disappointment. The only thing produced by running the program was the mes-

## Program REMarks prove invaluable.

sage 'Out of DATA in 110'. I tried every idea that my wife and I could imagine, but nothing made it work.

My frustration was greatly increased by an article entitled "Video Game Graphics" (PCW, Vol. 1, No. 5). The game, Block Buster, worked fine except that the ball never got erased. It was great fun to watch but was completely unplayable. Here again we tried every idea that came to mind, all to no avail. What will it take to correct this?

Jack L. Stirling San Diego, California

A. I sympathize with your frustration, knowing how it feels to search long and laboriously through hand-entered program listings and ultimately find a letter O that should have been a zero. The following tips will help you enter programs without creating errors:

 Enter program listings character for character, including spaces.  Hold back the urge to make changes until you have saved a working copy of the listing as printed.

○ Watch out for easily confused characters such as 0 and O; I, I, and I; \ and /; and '; (, {, and [;, etc.

If the program won't run, have a friend proof the hand-entered listing against the printed original.

Now let's look at another error to watch—one that is invisible in BASIC program listings.

Load BASIC and enter the following lines:

10 A = 9 < Enter >

20 PRINT A <Ctrl>-<Enter>

30 END <Enter>

Press the <Enter> key to end line 10, the normal procedure used to end a BASIC program line. But to end line 20, hold down the <Ctrl> key before and while you strike the <Enter> key once. Then enter line 30, ending it by pressing the <Enter> key, as usual.

Pressing <Enter> sends a CHR\$(13) to BASIC, signaling that you are done with a line. Holding down <Ctrl> while you press <Enter> sends a CHR\$(10), the code for a linefeed. The screen appears the same, but a linefeed does not signal BASIC that the line is complete. BASIC considers characters entered after a linefeed part of the earlier line.

Although the program looks correct, when it is run you will see the message 'Syntax error in 20'. Notice that both lines 20 and 30 are listed after the error message. BASIC thinks line 30 is part of line 20. Trying to list line 30 reveals that it does not exist.

This "invisible" error was found by paying careful attention to the error

#### The Help Screen

# Get more out of your micro...

# check DIALOG® first for business information.

Whatever your business information questions, DIALOG can give you the answers. In minutes. Even seconds. Track your competition. Find new markets for your products. Locate sales leads. Forecast industry and economic trends. And more.

Find financial data and current news on over 10 million U.S. and international companies. From sources such as Dun's Marketing Services, Standard & Poor's, Predicasts and Disclosure. Plus detailed summaries of articles from thousands of industry, trade and management journals.

All part of the world's most comprehensive collection of online business information. Readily accessible with your personal computer and telephone.

When you need business information, start with DIALOG: the choice of professionals and experts worldwide.

For more information, contact DIALOG Marketing, 3460 Hillview Ave., Dept. 79, Palo Alto, CA 94304. Call 800/227-1927. In Calif., call 800/982-5838.

See us in Booth #3120, INFO '83 New York



Circle 462 on reader service card

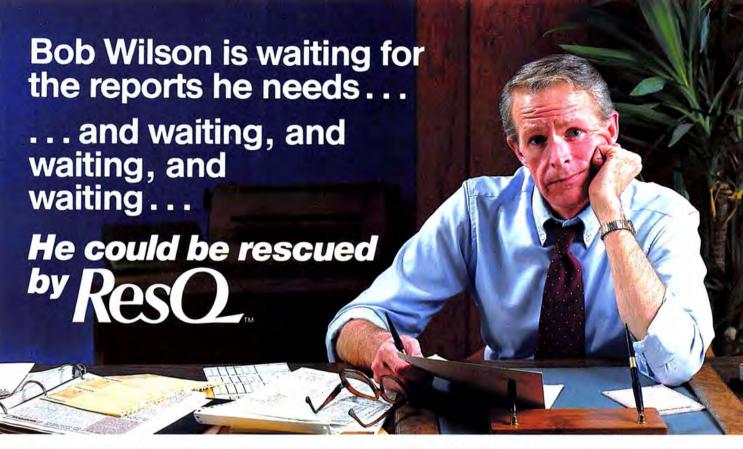
message that was displayed when the program was run. The error message you received for the Bach Minuet program indicates that the program ran out of data when it tried in line 110 to READ a new value for a variable.

The READ statement in line 110 is within a FOR...NEXT loop. It may be that you had an incorrect value in line 100 that caused an extra READ to occur. Another possibility is that there was not enough information to READ because all or part of a DATA statement had been accidentally left out. It's also possible that the problem was a linefeed at the end of one of the DATA statements, as demonstrated above.

Finding an error is more difficult when the error does not generate an error message and stop the program. At these times, especially if the program is complex, program REMarks prove invaluable. The complete listing of Block Buster includes remarks before each line of program code. The REMarks in lines 242 to 249 and 252 lead me to believe that you had typed line 250 or 260 incorrectly.

If you cannot get a working copy of a program listing in the magazine, send me a disk or a printed listing of the program you have entered, along with a note describing the symptoms and error message(s) and line number(s), if any. Please include a self-addressed, stamped envelope when requesting this kind of specific help.

Do you have any questions concerning the IBM PC or the new compatibles? Send them to Help Screen, PC World, 555 De Haro St., San Francisco, CA 94107.



ResQ is quite simply the easiest-to-use, fastest and most comprehensive information management system ever developed for the IBM Personal Computer. It was designed from the ground up to provide you with the exact information you need...only the information you need... in the exact form you need it ... now!

Best of all, you don't have to know a thing about computers to take full advantage of ResQ almost immediately!

Like many other Data Base Managers, ResQ organizes, files, locates, controls and interrelates just about any kind of information. It prepares reports and mailing labels, is a general filing and reference system, handles customer records and inventories, tracks sales leads and follow-ups, and does the required calculating for any of these functions automatically. But that's where the similarity to other systems stops!

ResQ is the *only* system that allows you or a secretary to design *your own* forms and reports, create them right on the screen, then have them continuously available at the touch of a key! ResQ offers password protection to keep confidential information

confidential, and does it on a number of different levels. ResQ reads, searches and sorts data faster than the fastest competitor we've tested.

ResQ's larger fields hold more information, and field sizes can be easily changed to increase your number of salesmen, products, files or reports. It allows for calculations on up to 8 levels of totals at report time, and interfaces with most popular word processing programs.



2350 E. Devon Ave., Suite 138 Des Plaines, Illinois 60018 • (312) 298-3610 The ResQ "How-To" Manual is written in plain, simple English—not like a scientific textbook in a foreign language! It was created for immediate use by clerical help who had never touched a computer before. It's been tested... and it works! As an added feature, "help screens" are always immediately available to answer questions for the user, without having to turn to the Manual.

We believe you'll be absolutely thrilled with ResQ and the way it prepares reports, manages information and solves your business problems. We're so certain that we offer ResQ with a 30-day money-back guarantee of satisfaction. You can try ResQ in your own business environment and prove its value for yourself...

completely without risk!

That's a very remarkable offer... but ResQ is a very remarkable system!

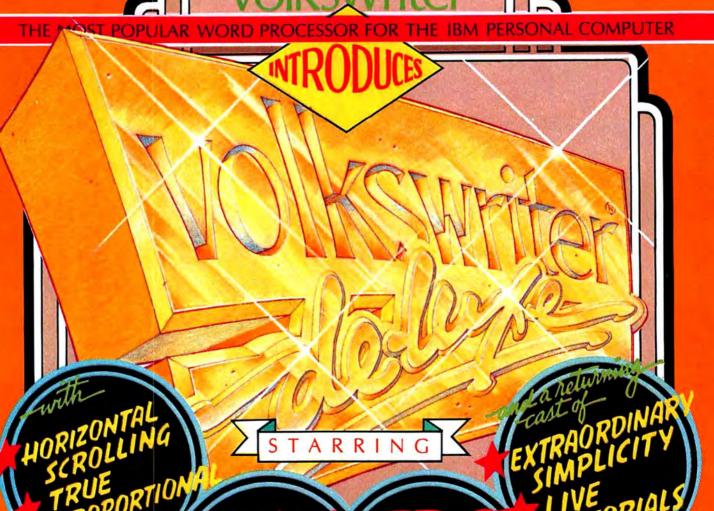
Order ResQ through your local computer store, mail the coupon below or call...

(312) 298-3610

. But	ADDA BEAL	,
esign then	ResQ	
ResQ		
n	Marine Committee	
	E E	3
	-	N.
ftware In	1C. 2350 E. Devon Avc., Suite 138, D	es l

KeySoftware Inc. 2350 E. Dev	on Ave., Suite 138, Des Plaines, Illinois 60018
Manuals at \$395.00 each including po 30 days of receipt for a full refund if	Corporate Purchase Order enclosed.  Bank No
Firm	
Address	
City	StateZip
Signature V	
Requires IBM PC, with 128 K RAM or IBM time and Key Software. Inc. will replace it	XT, 2 disk drives, DOS 1.1 or 2.0. Update policy: Return your diskette at any





SPECIAL EFFECTSCOLOR •

MULTIPLE FONTS

-over 1,000,000 characters

DYNAMIC

SPECIAL EFFECTS

EMPHASIS

SUPER/SUBSCRIPTS

#### PAGINATION (&) PROOFING

Playing on the IBM/PC, DEC RAINBOW, TI/PC, VICTOR 9000 with dBASE II and 1-2-3

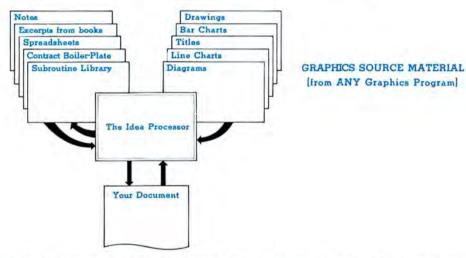
285.°

NOW AT YOUR LOCAL STORE OR CALL (408) 373-4718 LIFETREE SOFTWARE

## THE IDEA PROCESSOR \*\* A NEW CONCEPT IN THE MANAGEMENT OF TEXT AND GRAPHICS

Much more than just the finest text editor—much more than just the most powerful cardfile system—much more than just a comprehensive document formatter—it's an integrated system that provides incredible power in the manipulation of text, graphics (from any source!), spreadsheets, programs, or just about any kind of information you can store in a file on your IBM Personal Computer. Index your source material—spreadsheets, graphs, excerpts from letters, memos, contracts, books—then build your document, using the marvelous Idea Processor editor in conjunction with the instant text database access afforded by the Cardfile. Or copy sections of your document into your own cross-indexed archive: legal boiler-plate, literary quotations, subroutine libraries—you design it. Cross-index each citation up to 10 ways. Print your document with auto-footnoting, auto-indexing, and imbedded graphs and spreadsheets. The Idea Processor thinks along with you...to multiply your productivity.

TEXT SOURCE MATERIAL from ANY standard ASCII file



The Idea Processor is more than just a program. It's even more than a software system. It's a new way of looking at the management of text, graphics, and documents. Use it to build your next contract, program, memo, letter, or article. You'll see what we mean.

- The finest Editor available
- The most powerful Cardfile program available
- Editor and Cardfile are completely integrated and operate simultaneously
- Fastest data base access
- Move all or any part of a card to the document, or vice versa
- Manages up to 64,000 cards in a data base
- All commands entered via function keys or labelled keys for ease of use
- Constantly available function key information
- Eighteen full screens of HELP messages at a keystroke

- Keyboard MACRO commands replace 100 keystrokes with a single keystroke
- On screen <u>underline</u> and **Boldface**
- Edits files up to 160K
- Saves and indexes spreadsheets and graphics generated by any program
- Incorporates spreadsheets and graphs in printed text
- Auto Footnoting and Auto Indexing
- Bi-directional continuous line and page scrolling
- Uses full power of IBM keyboard and printer
- Complete novices use it comfortably in an hour; full proficiency in four hours

The Idea Processor

\$295

Integrated editor and cardfile program, text formatter, graphics management to integrate graphics from other programs into document and cards

Requires an IBM-compatible personal computer with 192K of memory

From your dealer or:



ldea Processor is a trademark of IdeaWare Inc. IBM is a trademark of International Business Machines Inc.

# AN ACCOMPLISHED PERFORMER AT AN ENTRY LEVEL PRICE.





BMC now offers you a dot matrix printer that delivers sophisticated features margin to margin. The BX-80 prints bi-directional in 40, 80, 71, or 142 columns in normal, double width or compressed text. And you can mix these in any line or print. You can also do superscript as well as superb graphics in character or bit image. And the BX-80 does all this with a changeable print head that delivers up to 30 million characters, with true descenders. The BX-80 gives you an integrated friction feed with built in sprocket tractor that adjusts to fit any size paper up to 10 inches in width.

Other features such as programmable line spacing, strobe pulse synchronization and TTL level technology are part of the BMC tradition of performance and reliability at an affordable price.



Setting the Standard in Performance and Price

#### **CALIFORNIA**

16830 S. Avalon Blvd., Carson, CA 90746

Telex: 664258 BMC GDNA Phone: (213) 515-6005

#### Phone: (213) 515-6005

#### NEW YORK

450 Barell Ave., Carlstadt, NJ 07074

Phone: (201) 939-7079

TOLL FREE: 1 (800) 752-5002

Circle 343 on reader service card



# Now PCs and Mainframes Share the Workload. Datalex Software Gives PCs Data Entry Capability to Pass Clean Data to Your Host Computer.

Until Datalex you've had to turn personal computers into "dumb terminals" to communicate with a mainframe.

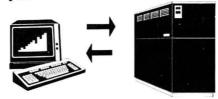
Now, data entry can be accomplished at the PC level. Then passed to a mainframe. Turning your PCs into integral units of your corporate data processing network. And freeing your host computer to work on the jobs it does best.

### Get Up and Running with Entrypoint™and Passport.™

Entrypoint is Datalex's high performance data entry software. It supports high volume, commercial grade data entry in a stand-alone or distributed environment.

Passport is our high quality, asynchronous remote communications program that provides error-free, bi-directional file transfer capabilities between most microcomputers and mini or mainframe hosts.

Together, they provide a communications link with your mainframe, batch management capabilities, high-volume capacity and an interactive screen. Which is more than any other system offers



And, like all Datalex software, they're available for personal computers from IBM, Digital Equipment Corporation, Hewlett-Packard, Sage, and others. And come with 90 days of installation and telephone hotline support.

All at a cost much lower than you'd expect.

Circle 469 on reader service card

For more information call Datalex at (800) 962-8888. In California, Alaska and Hawaii, call (415) 541-0780.

Y the fast	se put my corpora track to success. formation on Ent ssport.	Send me
Name		
Title	Telephone	e
Company		
Address		
City	State	Zip
AD 5 GO THE TOP SHE	reet Suite 406 co, CA 94107	

**Datalex** 

# Having trouble getting personal with your personal computer?



What's that strange box sitting in your office? Ah yes, your IBM personal computer. You know there's a great management tool in there somewhere, but you can't get through the endless pages of the user's manual to find it.

Now there's an easier way to get personal with your personal computer. It's the Teach Yourself series of learning diskettes from DELTAK Microsystems. Even if you've never touched a computer before, you can Teach Yourself practical applications of the IBM PC in just 60 to 90 minutes. There's even a Teach Yourself course on videotape that shows you how to set everything up.

#### Here's what you can teach yourself now: **COMPUTER LITERACY**

Teach Yourself the IBM PC How to Get Started with Your IBM PC (on videotape) How to Use Software on Your IBM PC (on videotape)

#### PRODUCTIVITY SOFTWARE

VisiCalc Multiplan VisiCalc: dBase II **Extended Features** dBase II:

VisiWord **Extended Features** 

VisiTrend/Plot 1 - 2 - 3WordStar TK!Solver

#### **OPERATING SYSTEMS & LANGUAGES**

PC-DOS . BASIC

Call for details on these Teach Yourself courses: VisiAnswer **TutorMate** MultiMate

Isn't it time you got more personal with your personal computer? It's easy when you Teach Yourself. Have questions? Let's talk.

Call 800-2-TALK-TO

In Illinois (312) 369-3000 ext. 100





East/West Technological Center, 1751 West Diehl Rd., Naperville, IL 60566

## Share and share alike.



# With SCS PCnet™. a true,low-cost network for IBM Personal Computers.

Share and grow with PCnet from Santa Clara Systems . . . the true local area network for the IBM Personal Computer (PC) and its MS-DOS operating System. PCnet allows the sharing of hard disks, floppy disks, letter-quality printers, modems, and internal memory by all networked PCs. So you can add new dimensions of capability to your system while reducing your per station costs!

#### True network news

With its proprietary, on-board intelligence, PCnet permits direct communi-



cation between all PCs in your network. If one goes down, the others don't. Unlike other network products, a dedicated disk server is not necessary, saving you money. In fact, no extra hardware is required to add more stations; just one PCnet board for each and you're set. Plus, PCnet is transparent to all IBM and compatible software.

#### Service for thousands

You have plenty of room to grow. And, as you add more users, your peripheral resource power and memory capacity increase linearly. For all that it offers, PCnet is surprisingly easy to install. Just plug a PCnet board into an I/O slot of each IBM PC you want to include in your network. Then tap into the standard coaxial cable—offered in lengths of more than one mile with PCnet!

#### The extras you'll like

You'll appreciate the specialized network utilities available with PCnet. Like print spooling, multi-tasking, and file-locking. Plus the ability to communicate with IBM PC look-alikes. In addition, the Pascal Bubble™ is supported under MS DOS.

#### **Full customer support**

Only Santa Clara Systems offers you worldwide support with PCnet. A full 90-day warranty. And a complete line of bard-disk storage products tailor made for use with the PCnet, featuring up to a ½ gigabyte of storage per PC and removable Winchester cartridges for backup.

See the difference sharing can make in your business. Our starter kit has everything you need to network two PCs right away—two PCnet boards, cable, and documentation. For more information, call or write us today!



#### Santa Clara Systems, Inc.

1860 Hartog Dr., San Jose, CA 95131 (408) 287-4640/Telex: 176309 SCS SNJ PCnet is a registered trademark of Orchid Technology Pascal Bubble is a registered trademark of DATALEX

Pascal Bubble is a registered trademark of DATALEX

Circle 164 on reader service card

## PCnet<sup>™</sup>and the IBM-XT

Your Total Solution for IBM PC Local Area Networks.



# Share Your IBM-XT Hard Disk or other Hard Disk (\*) PCnet Major Features

- Local Area Network and Shared Resource Management
  - Broadcast Coaxial Bus Network
  - Network errors handled similar to DOS
  - PC to PC communication
- Computer Vendor Independence
  - IBM PC, IBM PC-XT
  - Compaq
  - Columbia
- Corona

- \*Hard Disk Vendor Independence
  - IBM
  - Tallgrass
  - Microcode
  - QCS
- Datamac and many other well known Hard Disk Drives

#### Remote PC Execution

- Background program execution at Shared PC
- Multi-tasking use of Printers, Modems, etc...

#### • IBM MS-DOS Transparency

- MS-DOS 1.1, 2.0
- Off the Shelf program execution over network
- File Transfers use MS-DOS commands

#### Disk and File Sharing

- Public and Private
   Files/Volumes and Disk
- File/Record Locking and Unlocking
- No Dedicated File Server; PC can act as File Server
- Multiple File Servers

#### Performance

- Serial coaxial bus at
   1 megabit/sec up to 7000 feet
- No significant User PC degradation

#### **Future Features**

- Networking SNA, ETHERNET, X.25
- Value Added Applications
- Electronic Mail

#### Ease Of Use

- Single PC slot for PCnet adapter card
- Standard coax and BNC connectors
- Automatic Load using AUTOEXEC.BAT



47790 Westinghouse Drive, Fremont, California 94539 •

(415) 490-8586

Telex-171596
IBM is a registered trademark of International Business Machines Corp.

MS DOS is a registered trademark of Microsoft Corp.

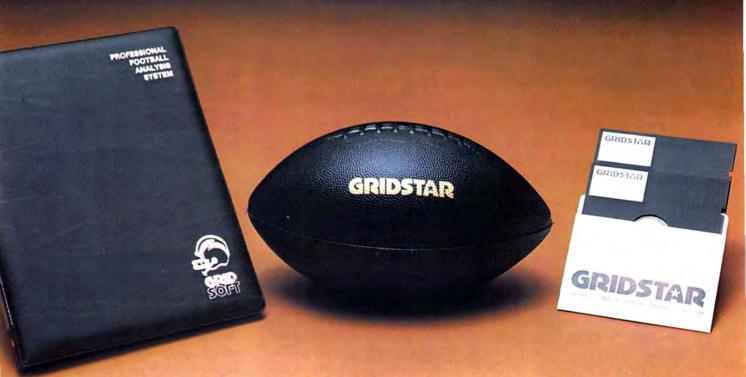
PCnet is a trademark of Orchid Technology.

Circle 133 on reader service card



When ordering, please specify both the computer/operating system and the hard disk/version. Orchid supports many different combinations and is adding new configurations each day.

Copyright 1982 Orchid Technology Specifications subject to change without prior notice.



#### PROFESSIONAL FOOTBALL ANALYSIS SYSTEM

#### THE MOST COMPREHENSIVE SYSTEM - NOW AVAILABLE FOR 1983

At the controls of the most sophisticated football analysis software, your personal computer can make the upcoming football season the most exciting ever!

GRIDSTAR™, the professional football analysis system, is comprised of four main components:

- \* PROFESSIONAL FOOTBALL DATA BASE -File comprised of 2184 regular season games, 1973 to 1983 inclusive.
- **DATA BASE MANAGER**
- Comprehensive utility to display, edit, and search your Data Base.
- \* WEEKLY HANDICAPPER
- This program handicaps a full week of games using the GRIDSTAR\* STRATEGY.
- GRIDSTAR™ DEVELOPMENT PROGRAMS -All programs used to develop and test the GRIDSTAR\* STRATEGY.

#### Professional Football Data Base

At your disposal, a complete history of America's No. 1 Sport — 11 years of game data. Each 16-byte game record includes home and away teams, home and away scores, the closing line, day, week and date

#### **Data Base Manager**

To keep your Data Base current for years to come, full EDIT FUNCTION allows you to come, full EDIT FOR CITON allows you to change or add any game record. The sophisticated DISPLAY MODE lets you scroll up and down through your Data Base. The extensive SEARCH FUNCTION is a serious analytical tool. Set any combination of 20 search parameters and invoke a search for qualified games. Automatic won/loss analysis can be instantly displayed.

#### Weekly Handicapper Using the GRIDSTAR' STRATEGY

STRATEGY
This is your Sunday morning predictor program.
The program applies the GRIDSTAR™
STRATEGY to each upcoming game and tells
you which teams to bet. It will indicate 5 to 10
bets each week determined by the five analysis
angles of the GRIDSTAR™ STRATEGY. Your only responsibility is to keep the Data Base current, by keying in the lines and scores each

#### The GRIDSTAR' STRATEGY

Employing advanced statistical techniques, our development team has researched numerous methods of predicting winners against the spread. Of these, five approaches proved effective enough to be incorporated into the GRIDSTAR™ STRATEGY.

- POWER RATING ANALYSIS
- STREAK ANALYSIS
- POINTSPREAD ANALYSIS
- HEAD-TO-HEAD ANALYSIS
- MONDAY NIGHT ANALYSIS

Each of the above approaches, taken separately, has proven to be a consistent winner. But when combined into a comprehensive handicapping system, the GRIDSTAR™ STRATEGY, the results have been consistently spectacular, year after year. The following table presents the GRIDSTAR™ STRATEGY's record versus the spread over the last decade.

THE GRIDSTAR" STRATEGY 10-YEAR PERFORMANCE THE SPREAD

Signature.

100000000000000000000000000000000000000	Games	Win	Loss	THE	Pet
1973	116	76	40	0	655
1974	107	69	37	1	650
1975	103	63	36	4	.631
1976	126	71	51	4	580
1977	130	77	43	10	631
1978	128	75	46	7	613
1979	149	94	51	4	644
1980	131	90	37	4	702
1961	148	93	52	3	639
1982	57	34	53	0	596
TOTAL	1195	742	416	31	636

#### **Performance Absolutely Verifiable**

All the programs used to develop the GRIDSTAR™ STRATEGY are included in the package. You can run these programs, verify the results, and trace the entire developmental process. The seven strategy development programs not only provide proof of performance, but can form the basis for further research.

#### **Complete Documentation**

The accompanying OPERATIONS MANUAL is extensive. Over 100 pages of text take you through the Data Base layout, operation of each program, and the fine points of computer sports analysis. Over 30 charts and illustrations highlight the presentation.

#### **System Requirements** TRS-80° MOD. I or MOD. III, 48k, 1 Drive IBM PC\*\*, 64k, 1 Drive

Every program in the GRIDSTAR\*\* package is in BASIC, structured, modular, and fully commented. Easy to use, each program is userfriendly, menu-driven, with air tight error-trapping.

Complete Package ...... \$195.00

\* Registered Trademark of Tandy Corporation
\*\* Registered Trademark of IBM Corporation



#### ORDER BY MAIL or PHONE: (416) 738-

GridSoft Inc., 7777 Keele Street, Unit 8, Concord, Ontario, Canada L4K 1Y7 Yes! Rush me the complete GRIDSTAR™ package at a cost of \$195.00. Please check program required: Please check program required:

☐ TRS-80 MOD. III\* **Dealer Inquiries Invited** 

☐ Money Order ☐ Visa ☐ MasterCard

Name			
Address			
City	State		Zip
Card Number		Expiry Date	

☐ Check

## \*\*\* Star-Dot-Star

A global exchange of personal computer discoveries

#### Edited by Andrew Fluegelman

The star of this month's \*.\* shows how you can enter parameters to a Compiled BASIC program at the DOS command line level. This is a valuable technique for anyone developing compiled programs. In fact, it's too good a tip to waste any more time on introductions.

#### **BASIC Parms**

Listing "BASPARM.BAS" shows how a Compiled BASIC program can access PC-DOS command line parameters. Using this technique a compiled program can pick up the parameters on the DOS command and take action.

For example; if you type PROGA B:DATAFILE.TXT:NEW

as a command or in a batch file, this routine will place in the variable PARM\$ the string
B:DATAFILE.TXT;NEW

You can then strip away any blanks and separate the individual parts of the parameter string as needed by the particular program.

In the example just listed, the program PROGA may have been written to open a file and to add data to it. The program expects to open the file as an append file unless the NEW part was specified on the command, in which case the file would be opened as an output file.

The comments in the listing "BASPARM.BAS" provide detailed documentation of what the routine does. You should note the warning

that the routine works in a compiled program only and that it should not be altered unless you are very careful not to cause any string variables to be generated.

The best way to use this routine is to place it at the beginning of the program.

Willard Morris Sparks Marietta, Georgia

Editor's note: Experimenting with this technique reveals that the first character of PARM\$ will be a space. If you want to get a file spec from the command line, you should include code in your program to the effect of 300 FIL\$ = MID\$(PARM\$,2) otherwise you'll get a "bad file" error.

```
:'Routine to determine parameters on DOS
10 ' BASPARM.BAS
30 'Calling sequence from BASIC: (compiler only)
40 ' It is very important not to alter the sequence of these instructions
50 ' or insert any code without full knowledge of the interface structure
60 DEF SEG
                              : 'Point data segment register to BASIC segment
                              : 'Array to contain machine subroutine
70 DIM SUBR%(3)
80 DEF USR0=VARPTR(SUBR%(0)): 'Get subroutine's segment offset
                              : 'POP
90 SUBR%(0)=&H5B59
                                      CX
                                                POP
                                                       BX
                              : 'PUSH
100 SUBR%(1)=&H5153
                                      BX
                                                PUSH
                                                       CX
110 SUBR%(2)=&HEB83
                              : 'SUB
                                      BX, 10H
120 SUBR%(3)=&HCB10
                              : 'RETF
130 I%=0
                              : 'Dummy parameter to function call
140 PSP%=USRO(I%)
                              : 'Get program segment prefix's segment
150 DEF SEG=PSP%
                              : 'Set Base register at that segment
160 PARMLEN%=PEEK(&H80)
                              : 'Get command parameter length
170 PARM$=""
                              : 'Set up string to receive parameters
                              : 'Loop through parameter string
180 FOR I% = 1 TO PARMLEN%
190 PARM$=PARM$+CHR$(PEEK(&H80+I%)) : ' & Concatenate characters
200 NEXT 18
                              : 'together until end of string
                              : 'Return to normal data string
210 DEF SEG
220
```

BASPARM.BAS

#### **Defined Functions**

Functions defined with the DEF FN statement can be valuable aids in programming. They can reduce the size of a program, increase its clarity, and minimize the number of bugs it has. I have found the following functions useful in my own programming.

The first group of functions, shown in listing "FNMATH", performs some commonly required mathematical calculations. The second group, shown in listing "FNJUST", formats literal strings. If you need to left or right justify with blanks, use the BASIC statements LSET or RSET.

The third group, shown in listing "FNTIME", converts the calendar and clock variables into a more useful numeric format. The date format, YYMMDD, makes it possible to determine the precedence of dates by a simple numeric comparison, which is not possible with the American MMDDYY or the European DDM-

#### **FNJUST**

```
' date in YYMMDD form
DEF
FNDATE(D$)=10000*VAL(RIGHT$(D$,2))+100*VAL(LEFT$(D$,2))+VAL(MID$(D$,4,2))
' time in seconds
DEF FNCLOCK
(T$)=3600*VAL(LEFT$(T$,2))+60*VAL(MID$(T$,4,2))+VAL(RIGHT$(T$,2))
PRINT FNDATE(DATE$)<FNDATE("05/18/84")
-1
RANDOMIZE FNCLOCK(TIME$)</pre>
```

#### **FNTIME**

```
DEF FNFLOOR(A)=INT(A) ' greatest integer less than or equal to A
DEF FNCEIL(A)=-INT(-A) ' least integer greater than or equal to A
DEF FNMAX(A,B)=B*ABS(A<B)+A*ABS(A>=B) ' the bigger of A and B
DEF FNMIN(A,B)=B*ABS(A>B)+A*ABS(A<=B) ' the smaller of A and B

PRINT FNCEIL(1.3)
2
PRINT FNMAX(10,15)
15
```

#### **FNMATH**



MYY forms. The rapid change of the second counter makes the clock ideal for setting the random-number generator. Encoding in this way also makes it possible to use this function for benchmarking algorithms.

Robert Metzger Rochester, New York

#### **Keyboard Suppression**

Roslyn, New York

These two OUT statements turn the keyboard on and off. To turn it off type OUT 97,204. To turn it on type OUT 97,76. You must have the second OUT in memory before you execute the first; otherwise the system will hang. *Marc-David Seidel* 

#### DOS Buffer

If you're not already making use of the DOS command line buffer, you're in for a treat.

I discovered this handy feature while drumming my fingers on the keyboard during an exasperating moment while trying to master the DOS syntax. Type

How about that! <ENTER>

When the A> prompt appears again, press <CursorRight> 15 times.

This buffer of the most recent keyboard DOS command is handy when you are using a similar command repeatedly, such as when you are examining the contents of several disks or learning by trial and error the arcane secrets of DOS syntax.

The buffer is revised each time you enter a new or edited DOS command. It holds 125 characters, the maximum length of a DOS command line.

Steve Miles Minneapolis, Minnesota

#### Faster Searches

I would like to share a little trick with other *WordStar* users. When you request a time-consuming task like "Find & Replace Without Asking," a considerable amount of time is used to display the occurrences of the requested string. When such a display is unnecessary (because the GN option has been selected), you can save time by entering a new command just after starting the execution of the first one. The new command might be either another Find and Replace

Do you sometimes wish that you could toggle your printer into any mode directly from DOS?

(for instance, when you are formatting tables that have been output from a BASIC program) or a simple command like "Top of file" (^QR).

For the incredulous reader, the simple test of replacing all instances of the letter *e* by *ee* in this submission to \*.\* took 1 minute, 32 seconds when the display was allowed to change, but only 7 seconds without the display. When you are editing long texts in which a frequent word or group of words has been replaced by a special character (~ for instance) or formatting tables, this little trick can save a lot of time. Of course, the savings in time occurs for most other commands too.

P. Jeanty New Haven, Connecticut

#### Did You Know That ...?

There are many undocumented or little-known features of Microsoft BASIC that can be quite useful. Here is a sampler.

- You don't need to put a closing double quote around file names that are the only parameter of a command; LOAD "FILESPEC is just as acceptable as LOAD "FILESPEC".
- O You can use square brackets to dimension and index arrays. This can make statements that have many parentheses easier to read; DIM A[20] OR A[1,2] works just fine.
- You don't need to put a comma, semicolon, blank, or concatenation symbol between items that constitute a parameter list for PRINT. For example,

PRINT "STRING"STRING\$(10,40)A\$ is an acceptable entry.

- If you are using a color monitor, you can work in DOS in color by typing the following in BASICA: COLOR *n* : CLS : SYSTEM in which *n* is the number of the color you want.
- O If you are using Boolean data and need all 16 bits that can be stored in a 2-byte integer, write your data in hexadecimal or octal. This avoids the necessity of computing the two's complement of your constant to turn on the high bit (two's complement notation is the way negative numbers are stored). For example, PRINT &HOFOF OR &HFOFO
- You don't need to put the number sign (#) in front of file numbers for file statements such as CLOSE,
   FIELD, GET, etc.; GET 1,10 is the same as GET #1,10.

 You can't put a comment at the end of a DATA statement—DATA 10,20,30 'comment won't work. This flaw can be overcome by starting a new statment: DATA 10,20,30 :'comment

Robert Metzger Rochester, New York

#### DOS Printer Toggle

Are you frustrated when a particular program will not support a print style or size that you would like to use for output? Do you sometimes wish that you could toggle your printer into any mode directly from DOS? A simple solution is available.

Since a device name can be substituted for a file name, it is permissible to type COPY CON: LPT1:, which tells DOS to send input from the keyboard (CON:) directly to the printer. Realizing this, it is a simple step to key in the ASCII numbers of the characters needed to put the printer into any type style or size by using the <Alt> key in combination with the numeric keypad.

Here is an example that switches an Epson printer from normal pica into italics by sending the sequence <Esc> followed by 4. Note that <Esc> (ASCII 27) must have the value 128 added to it (27 + 128 = 155); otherwise DOS will react to the <Esc> character. The printer will recognize ASCII 155 as having the same meaning as ASCII 27. COPY CON: LPT1: < ENTER>

<Alt>155 (on keypad)<Alt>4(on keypad)<ENTER>

<F6><ENTER>

The screen will look like this: COPY CON: LPT1:"

¢^D

Z

1 file(s) copied



Now, when you encounter a program that refuses to use the type style you prefer, have its output printed to a disk file for later printing. Then toggle the printer directly from DOS and type COPY filespec LPTI:" and the disk file will be printed in the chosen typeface.

This technique is particularly powerful if you have a keyboard enhancement program such as *Pro-Key*—all commonly used printer toggles can be saved as a *ProKey* files and invoked at any time with a single keystroke. For example, the toggle for compressed type could become <Alt>P. and proportional type could be <Alt>P.

Ralph F. Keuler Seattle, Washington

#### Batch File Filer

After reading about the "Poor Person's Word Processor" (\*.\*, PCW, Vol. 1, No. 3) I thought I would send you my "Poor Person's Note File." After using this batch file, which demonstrates some of the powerful capabilities of DOS 2.00, we may find a whole series of poor person's software pouring into the global exchange.

Recently, I had to keep a file of note cards that could be rapidly searched with one or more key words, or possibly a key phrase. Not wanting to pay \$200 or more for a note file program and not wanting to take a lot of time to develop my own, I turned to my new DOS 2.00 manual and found the FIND filter (say that ten times).

```
10 OPEN "YOUR1.FLE" AS #1 LEN = 242
20 FIELD #1,2 AS YR$, 1 AS SLASH$, 2 AS MON$,
   1 AS SPA$, 20 AS SOURCE$, 1 AS SPA2$, 20 AS
   AUTH1$, 1 AS SPA3$, 16 AS KEY1$, 1 AS SPA4$,
   15 AS KEY2$, 160 AS NOTE$, 2 AS LINEND$
30 INPUT "2-digit code"; CODE%
40 IF CODE% = 99 THEN CLOSE: END
50 LINE INPUT "YEAR: "; YEAR$
60 LINE INPUT "MONTH: "; MONTH$
70 LINE INPUT "SOURCE: "; MAG$
80 LINE INPUT "AUTHOR: "; AUTHOR$
90 LINE INPUT "ADDITIONAL KEYWORD: "; KEYWRD$
100 LINE INPUT "LOCATION (PAGES): "; PAGE$
105 PRINT "NOTE:"
110 LINE INPUT INNOTE$
120 LSET YR$=YEAR$
130 LSET SLASH$ = "/"
140 LSET MON$ = MONTH$
150 LSET SPA$ = " "
160 LSET SOURCE$ = MAG$
170 LSET SPA2$ = " "
180 LSET AUTH1$ = AUTHOR$
190 LSET SPA3$ = " "
200 LSET KEY1$ = KEYWRD$
210 LSET SPA4$ = " "
220 LSET KEY2$ = PAGE$
230 LSET NOTE$ = INNOTE$
232 LSET LINEND$ = CHR$(13) + CHR$(10)
240 PUT #1, CODE%
250 CLS: GOTO 30
```

#### NOTEFILE.BAS

Aha! Here was a ready-made program that would search a text file for a particular word or phrase and display every line in the file in which the key word/phrase apppeared. This is close to what I needed, but I also wanted to be able to have several key words present in a particular line before it was displayed. A little tinkering with the batch facility produced the solution, which has proven very useful. I call it LOOKFOR. To key it in use EDLIN or type in the listing reproduced in "LOOKFOR.BAT."

To search YOUR1.FLE and YOUR2.FLE for every line containing several key words enter, for example

LOOKFOR injury spinal?

After some delay, every line in YOUR1.FLE and YOUR2.FLE that contains both words will be displayed. The batch file works by first searching YOUR files for the word *injury*, creating a temporary file of all

```
echo off
cls
find "%1" B:yourl.fle B:your2.fle
                                     >templ.srh
:continue
shift
if not %1 == ? goto next1
more < templ. srh
goto endsrh
:nextl
find "%1" templ.srh >temp2.srh
shift
if not %1 == ? goto next2
more < temp 2. srh
goto endsrh
:next2
find "%1" temp2.srh >temp1.srh
goto continue
:endsrh
if exist templ.srh del templ.srh
if exist temp2.srh del temp2.srh
```

#### LOOKFOR.BAT

the lines containing that word, and then searching the temporary file for all occurrences of the word *spinal*. This process would continue for as many key words as were requested in the LOOKFOR command. The question mark delimits the list of key words; if you forget to put it there, everything will still work, but the message 'syntax error' will briefly appear on the screen.

Imaginative key words can ensure that you find all note references that you are interested in. For example, if I used *injur* and *spin* instead of *injury* and *spinal*, I would have seen all references to spine or spinal injuries, or injured spines, etc.

When you are using more than two key words, there will be a fair amount of disk accessing. What I do is set up my emulated disk; copy LOOKFOR, FIND, and MORE to the emulated disk; and make the emulated disk the default drive. This causes the searches to be almost instantaneous.

An efficient note file can be set up using BASIC's random file mode. If you format 240 characters of information into each record you place into the file, the LOOKFOR command will display your notes in a neat format on either an 80- or 40-

# THE FIRST PROFESSIONAL QUALITY BAR CODE READER DESIGNED FOR THE IBM PC

- Integral microprocessor eliminates need for external software
- Completely transparent to any program; looks like keyboard input
- Does not require RS-232 port or use up valuable card slots
- Connects in series with keyboard cable; does not affect keyboard operation
- Stainless steel infrared scanning wand
- Codabar and Code 39 (others available)
- Heavy duty, extruded aluminum housing



Applications include:

 File Folder Control
 Library Automation
 Security Identification
 Production Control
 Inventory Control
 Point of Sale Automation

Introductory Price \$695.

**OEM & Distributor Inquiries Invited** 

#### TPS ELECTRONICS

4047 Transport St.
Palo Alto, CA 94303
415-856-6833
Circle 433 on reader service card

							e e	
	203					210		
201 万	٦٢	╗ 187	= 205		214 ∏	П	∏ 183	— 196
204  누		╡ 185	186		199		182	186
200 ك	<u>JL</u> 202	괴 188	1 206	221	211 ட	ш 208	ш 189	# 215
	202			221 ■				
				220 223				
	194					209		
218 Г	Т	7 191	<sup>-</sup> 196	222	213 F	₹	₹ 184	= 205
195		180	179		198 <b> </b>		╡ 181	179
192 L		<b>⊿ 217</b>	+ 197		212 E	Ŧ	Ⅎ 190	± 216
	193		,	219		207		,

**ASCII Graphics** 

column screen. The actual file will be set up with a record length of 242, the last 2 characters containing a carriage return and line feed so that the FIND filter will view the random file as a text format and treat each record as one line in the file. The listing "NOTEFILE.BAS" is a simple example of how such a file might be created.

Remember, the default buffer size using BASIC is 128, so be sure to start BASIC with the command BASIC /S:242 before running this program.

Douglas D. Miller Tulsa, Oklahoma

#### **ASCII Graphics Chart**

Rich Schinnell passed along a chart that finally makes sense of IBM's haphazard ASCII numbering of the PC's graphics characters (the chart is reproduced in the figure "ASCII Graphics"). Paste the chart inside the cover of your BASIC manual and you'll never again have to wade through Appendix I just to draw a box.

#### Screen Data Capture

By accident I have discovered an interesting phenomenon that does not seem to be covered in IBM's manuals and that could be useful in keyboard entry functions.

From the BASIC or BASICA initialization display type

10 LINE INPUT A\$: LINE INPUT B\$: PRINT B\$

RUN this program. Enter any string of characters into A\$ during the first LINE INPUT. But instead of actually keying characters into B\$ (in the second LINE INPUT), use the cursor controls to move the cursor up into the character string keyed for the A\$.

If you press <ENTER> without actually keying in any data, you will find that the PRINT statement will display the character string that was entered in A\$—even though no characters were keyed into B\$.

I have used this phenomenon to allow correction to a string entry using the cursor controls and the <Ins> and <Del> keys.

Steven A. Green University Heights, Ohio

# Want better output from your input?



IBM XY/749 Digital Plotter. Newest IBM plotter has simple, advanced design. Sheet size to 8½ x 11.

#### Use a Digital Plotter from IBM Instruments

You can turn volumes of business and technical data into easy-to-understand color graphics quickly and easily. The microprocessor in the plotter does all the hard work. Enter a few simple commands and it draws lines, shapes, circles, lettering—all kinds of graphics. You can communicate clearly with less time and effort.

#### Eight pens speed throughput

You get the full range of colors without constant attention and time consuming pen changes. Five line types and five point marks, plus axis, grid and arc generation, make expression of complex concepts easy.

#### Quality that pays off

Durable construction provides long life and exceptionally quiet operation. Extensive built-in diagnostics verify both hardware and software operation.



IBM XY/750 Digital Plotter. Sheet size to 11 x 17. Optional roll feed.

#### Connect to most computers

RS-232C, IEEE-488 and 8-bit parallel interfaces provide connection to almost any computer. And you can use a wide variety of papers, vellums and foil transparencies.

#### Priced for outstanding value

You can get an IBM Digital Plotter for less than \$2,000. Find out more about this outstanding price/performance value. Send the attached reply card. Or call 800-243-7054. In Connecticut, 800-952-1073. Or write IBM Instruments, Inc., Orchard Park, PO Box 332, Danbury, CT 06810.





## You Wouldn't Go to Work Without Your Pants

Why Buy an IBM-PC Without FAST FACTS

Your IBM-PC is only half-ready for work if it doesn't have FAST FACTS, the executive's filing system. FAST FACTS, you see, makes full use of the IBM-PC's capability to handle information quickly and efficiently. No matter if you're a business executive or home executive, FAST FACTS can take care of your filing needs. And with its built-in Report Writer, FAST FACTS, makes it a

snap to summarize selected portions of your files. What's more, FAST FACTS can share information with VISICALC®, 1-2-3<sup>TM</sup> and WordStar®. It's also priced to fit easily in your computer budget.

So don't purchase an IBM-PC that's only half-ready for work. Get FAST FACTS, the latest introduction of Innovative Software, developers of proven

executive businessware for the IBM-PC. (Ask your dealer about T.I.M. III and FAST GRAPHS, two other fine products from Innovative Software.)



developers of practical businessware for the executive.

9300 W. 110th St., Suite 380 Overland Park, KS 66210 USA 913/383-1089 • Telex: 209542

Innovative Software's products are available at Computerlands®, Sears Business Centers, The Xerox Stores, Computer Marts, Entre' Computer Centers™, CompuShops® and other quality dealers.

Circle 225 on reader service card

## All work, and no play, makes Charlie dull.

Now at last from Blue Ware® for your IBM-PC monochrome or color display - 3 new exciting arcade games, with sound effects and superior animation, that will put a smile on your screen!



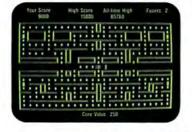


#### NUCLEAR MAZELAND

Your Fusers wipe out nuclear waste particles from the maze of the Nuclear Wasteland - battling the Protectors all the way! Nuclear Mazeland - with the glowing nuclear core that can only be penetrated by the evil Protectors ... unless it's neutralized! Watch for the signal to attack and

increase your score! Minimum 48K of memory is required for DOS 1.0 and 1.1. DOS 2.0 requires 64K.

\$24.95





#### EXTERMINATOR

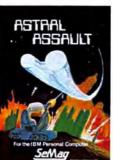
More fun and excitement than Centipede! Protect your flower boxes from the destructive garden pests ... Muncher Beetles that drop from the sky . Caterpillars that slide across the screen. multiplying if they aren't stopped! ... and worst of all, the BUZZER BUG that lurks among the toadstools, appearing

when you least expect it! Wipe out these parasites while you watch your score climb!

Minimum 32K of memory is required for DOS 1.0 and 1.1. DOS 2.0 requires 48K.

\$24.95





#### ASTRAL ASSAULT

Defend your ships from the Astral invasion as you dart back and forth behind your bases. Beware of the Astral ships attack as they maintain their forceful U-SHAPED formation surrounding their most dangerous bombers. Escape the Astral Assault as they drop triple wide bombs that are im-

sible to destroy! And ... watch out for the RESCUE SHIP - it makes its evil way across the screen 3 times and must be demolished - its your best scoring hit! Minimum 32K of memory is required for DOS 1.0 and 1.1. DOS 2.0 requires 48K.

\$24.95



#### FOR YOUR IBM-PC MONOCHROME OR COLOR DISPLAY

All games can be used with keyboard or joystick.

PURCHASE ALL 3 GAMES AND SAVE \$10.00!



#### DEALER INQUIRIES INVITED!

CALL COLLECT (201) 447-5787 FOR THE DEALER NEAREST YOU OR FILL IN OUR CONVENIENT COUPON TO ORDER DIRECT FROM

BLUE WARE® 32 Central Avenue Midland Park, New Jersey 07432

BLUE WARE®	Please send the following	ng Blue Ware® gam	ies:
32 Central Avenue Midland Park, New Jersey 07432	☐ Nuclear Mazeland	Quantity @ \$24.95	Amount
Midiand Park, New Jersey 07-52	☐ Exterminator ☐ Astral Assault	@\$24.95	
☐ I would like to receive a copy of	☐ All 3 games for only (	@ \$24.95 (Save \$10.00) \$64.85	-
SeMagazine at NO COST!		stage and Handling its add 6% sales tax	\$1.50
Name		Total Amount Enclosed	
Address		Check or Money Order	
City		Visa 🖂	
511/		Master Card	
State/Zip	Ex	p. Date	
Phone ( ) Cred	dit Card Number		



And it's happening again with our IBM compatible Rana 2000. This 320K double density drive offers a large centering cone for problem-free diskettes and our exclusive silencing mechanism to make it the quietest disk drive you can buy.

At Rana we know the key to our success is providing the highest technology, on the best possible products, while filling the most possible user needs. That is why we spend so much time on research and development. Our world-renowned engineers were the first to offer increased capacity. The first to design a write protect feature. The first to use a metal band positioner and get 100%

data integrity, and a 3 to 4 times improvement in access speed. And, the first to bring you all this performance, quality and dramatic styling.

This is why our Elite One got the #1 rating from Softalk Magazine. And our Atari\* compatible Rana 1000 Slimline has turned a game computer into a sophisticated business tool. And soon we'll have a new Winchester drive and a new series of very high density minifloppies, for both IBM and Apple.

So call or write for the nearest Rana retailer or computer store. We're Rana Systems. And we know that to keep a step ahead, we have to put you first.

### **Rana**Systems



21300 Superior Street, Chatsworth, CA 91311 213-709-5484 Call toll free. 1-800-421-2207. In California only call, 1-800-262-1221 Source Number. TCT-654

## The Professional Master Menu And Security Control Program For The XT Computer

Whether you're a Fortune 500 Corporation, or an independent businessperson, the question of data security is a very real and important issue to be resolved. That's why we at Sophoo have ingeniously designed the answer-**Protec**, the revolutionary new data protection package.

With **Protec**, all of your company's expensive and time consuming data is protected against any external, as well as internal forces, while at the same time expediting user applications.

#### PROTEC SECURITY FACTORS:

Using only state-of-the-art technology, **Protec** is security at its best. This powerful protection program is designed to allow the user to create his own individual files using any application program on the hard disk. However, the user's personal files, created by that application, are specially encoded in such a way as to make them completely unattainable to any other user or interloper.

For example, the first thing your employee sees when the XT Computer is activated is the master list of users. In order to proceed, the user must enter into action his own special password which only he knows. For added security, this password is never displayed on the screen in case of any onlookers. Once the computer verifies the password, it then displays onto the master menu screen the available application programs. (Password and application capacity on both is 52).

Let's say the user chooses the program called "EDIX". Protec searches out and activates that particular program and the user's own data directory—this is where the user's own personal letters and reports are kept. The user himself can read any of these valuable documents, but he cannot read any other user's information. Likewise, no other user can read any of his—even though all the information was created using the same program, "EDIX".

An additional security feature includes optional file scramble protection. The user designates the scramble-key and the entire file is then mixed together into an unusable order for anyone else except for him. Even a trained industrial spy would find it next to impossible to

decode any information should he be lucky enough to get past the password security system.

As the manager of **Protec**, you have the ability to get into the underlying operating system and do all the necessary chores, such as erasing unused files, changing passwords when employees are dismissed, and so forth.

#### PROTEC EASE OF USE FACTORS:

Usually when you wish to access a program on the XT Computer, you call it through the operation system, which is very time consuming.

Protec eliminates all the complicated key punching and time involved. All you need to do is simply highlight, for example, the word "EDIX" on the menu screen and press the enter key. Protec tells the computer which directory "EDIX" can be found in. It calls and activates it and finds any and all associated files for that user. Just two simple key strokes and all of the time and confusion is eliminated.

#### PROTEC EXTRAS:

Protec is also designed to be completely "mouse" compatible with your XT Computer, allowing faster and greater ease of use. Plus, if you have a color monitor, Protec will show off your data with brilliance, clarity and fashion.

Protec, the Professional Master Menu and Security Control Program for the XT Computer, comes with the same top-notch technical support and expertise that guarantees the quality and reliability of all Sophco software products. So, start protecting your company's valuable data today! If Protec is not yet available at your local dealer, simply contact us for additional product information. But do yourself and your company a favor, and call us today. Protec is a security control progam that's always there, so you don't have to be!

## SOPHCO, INC

663 West Aspen Way, Dept. W Louisville, CO 80027 • (303) 665-5782



# Envision a single high-speed communications board with integrated easy-to-use software that emulates any terminal.

#### It's not just your imagination. It's Linkup."

At ITI, we know your data communications must be fast, accurate and inexpensive. Our engineers faced the same communications problems you face. That's why they designed Linkup™ for the IBM PC.

With Linkup, you have a highspeed, programmable communications processor integrated with useroriented software that provides cost effective access to an international network of host computers, terminals and other personal computers. You'll be able to transfer text, graphics, facsimile images, telemetry and program files as easily as dialing a phone number.

Communication modes support high and low speed access to computing and data base services, electronic mail, order entry, credit verification, tele-conferencing and direct marketing.

## Linkup is the only communications hardware you'll ever need.

A single plug-in module with the modular software emulates TTY, ASCII block mode, IBM 3101, IBM 2780/3780, DEC VT 52/100 and IBM 3270 and 5250. Terminal emulation modes are changed by a single keystroke without changing diskettes and switching modem cables. And most importantly, the same familiar user command set appears in all modes.

#### Linkup grows to meet your changing needs.

requirements will integrate into our programmable copro-

cessor. And, Linkup's high-speed data throughput allows you to take full advantage of increases in common carrier transmission line speeds.

#### Linkup is cost-effective.

Linkup's single communications board does more than several others combined, leaving your computer's precious board slots open for further applications. And its powerful MC 6809 processor chip handles all communications tasks, freeing the PC to service the user interface.

#### Faster, more accurate transmission means lower costs.

Linkup's integrated design architecture reduces connect charges by transmitting and receiving data at speeds up to 19.2 Kilobaud asynchronous and up to 56 Kilobits per second synchronous without the loss of data throughput normally associated with such speeds. Transfer files at high speed to the PC's disk, then print off-line. And, each line can be checked for error as it's received automatically, retransmitting only those lines in error, instead of entire pages. That saves connect time and character transmission charges.

#### Our innovative fill-in-the-blanks technique overcomes the tedium of question-answer interrogation and menu approaches.

The user simply enters phone numbers, passwords and job file names on a consistent fill-in-the blanks form. Communication options and commands are displayed on the

screen form and selected with a single keystroke.

#### Linkup works around the clock so you don't have to.

Linkup automatically executes tasks. It dials, signs-on, runs a job unsupervised and maintains a log of its activities. It uploads, downloads and does printouts while you're away. And when you return, your data is ready and waiting, so you can put your time to its best use.

If you want to communicate, call ITI toll-free 1-800-431-3460 for additional information.



Information Technologies Inc. 7850 East Evans Road Scottsdale, Arizona 85260 (602) 998-1033

IBM PC is a trademark of International Business Machines Corporation.

#### Linkup Specifications

Speed: 56 Kbps Synchronous, 19.2 Kbaud Asynchronous
Terminal Emulation Modes: TTY, ASCII Block Transfer, DEC VT 52/100, IBM
3101, IBM 2780/3780, and future options include 3270, 5250, Tektronix 40XX.
FILE Type: ASCII, ERCDIC and Finance.

File Types: ASCII, EBCDIC and Binary.

Automatic Modes: Dialup, Log-on, Job Execution, Answer, Alert, Unattended Job Scheduling.

Communications Interface: Dual channel RS232/423 compatible.

**Modems:** 103, 212, 201, 208 Bell compatible, Hayes, Vadic, Rixon smart modems, or user defined.

Bus Interface: IBM PC bus compatible.

PC Configuration: PC DOS, 64 Kbytes RAM, 160 KB Floppy, monochrome display minimum. Also supports IBM compatible hard disks, color displays and printers.

Options: Printz™ Print Spooler, Postmaster™ Electronic Mail, Audit™

Base Price: 5795 each, including TTY and Asynchronous block software.



### With the p-System™ from **Ages**



For: IBM PC & XT CORONA COLUMBIA EAGLE COMPAQ COLBY DOT HYPERION

Do you feel stifled by your operating system? The p-System from NCI will release you. It is the complete program development environment for the IBM Personal Computer and compatibles. This is the fast p-System with the special p-machine emulator developed by NCI.

The p-System from NCI gives you everything you need in one system at far less than the cost to add similar utilities to any other OS. It includes a powerful screen editor, a multi-function file manager and RAMdisk support for fast access to files. Dynamic memory allocation lets you create programs larger than 64K and a print buffer frees your

computer to perform other tasks while printing.

This operating system is stable, friendly and easy to use. Command options are presented on a menu requiring only a single keystroke. The 8087 Numeric Coprocessor Support allows extremely fast floating point calculations and the asynchronous I/O lets you use serial printer and communications routines.

With the p-System you can choose either UCSD Pascal, Fortran 77 or Basic as your programming language. NCI also offers hard disk support for the IBM XT, Corona, Columbia, Corvus, Tallgrass, Davong, Genie 5+5, QCS, Datamac,

Microdisk and Santa Clara. Corvus OMNINET support can easily be added as well as memory cards from AST Research and Tall Tree Systems, the Colorplus card and the Hercules graphics card.

When you buy the p-System from NCI you get technical support and complete documentation.

For full details call or write:

Network Consulting Inc. Discovery Park, Suite 110 - 3700 Gilmore Way Burnaby, B.C. Canada V5G 4M1 (604) 430-3466

#### SPEED. PORTABILITY. RELIABILITY.

Personal Computer and IBM Personal Computer XT are trade marks of International Business Machines Corporation. The p-System™ is a trade mark of Softech Microsystems, Inc. UCSO Pascal is a trade mar of the Regents of the University of California. OMNINET is a trade mark of Corvus Systems Inc. 5+5 is a trade mark of Genie Computer Corporation. Colorplus is a trade mark of Frederick Electronics.

Circle 240 on reader service card



## WE'RE VERY HARD ON OUR SOFTWARE

You might even say we're perfectionists. Because at Softsmith,™ we give our software the hardest workout, the toughest testing, the most rigorous evaluation. The result is software that has earned our confidence, and will justify your trust.

In particular, we do three things that make Softsmith software the most dependable you can buy.

1

We're picky. Out of the hundreds of programs Softsmith evaluates every month, we choose to publish very few. A lot of good programs are rejected; but we think you can't be too picky when it comes to personal computer software. Our selectivity is your best assurance of quality.

2.

We complain a lot. If you were a programmer, and Softsmith accepted your program, you would have a right to be proud. But you shouldn't go on vacation yet. Because no matter how good that program may be, Softsmith evaluators will suggest some improvements; politely, but firmly. We may complain a lot, but people thank us later.

3

We insist on plain English. After we've made the best program better, we're still not finished. Because we know that even the best program is no good if it's too hard to use. So we put a lot of time and effort into translating our instructions from computerese into plain English.

We publish software you can trust. Yes, we pick our programs carefully. And complain a lot to make them better. And insist on plain English instructions. The result is a library of personal computer software you can depend on. Even if you don't know a Pascal compiler from an emulation subroutine.

Softsmith has programs you can trust for all the most popular personal computers. Programs for Education, Home Management, Entertainment, Word Processing, Business, Communications and Programming. Ours is the largest library of quality software under one brand name.

So before you choose a software package for your computer, make sure someone's taken the time to be hard on it. Make sure it's Softsmith, the software you can trust.

Ask for Softsmith brand software wherever computers or software are sold. Or call us TOLL-FREE at (800) 341-4000 for the name and location of your nearest dealer.

Softsmith Corp., 1431 Doolittle Dr., San Leandro, CA 94577. A company of The Software Guild."

# SOFTSMITH

SOFTWARE



LIBRARY



# CLONE YOUR IBM PC WITH MULTI-RAM

Integrated software, programs that work simultaneously and share information between them, is here today. With Multi-RAM, from Softsmith™ Corporation, you can integrate your present IBM PC software for less than \$100.\*

Think of it! You can simultaneously run up to 9 programs on your IBM PC or XT: your spreadsheet, word processor and data base, plus six other programs all at the same time. You can easily shift between those programs in a fraction of a second using a single key. And for the first time you can extract and move data or text from one program to another, instantly, and without losing any of your original data.

Multi-RAM actually enhances your IBM operating system to partition the machine memory (128K RAM minimum required) into as many as 9 segments.

Multi-RAM is also the first program that gives you the option of using your IBM PC with two monitors at once, each displaying a different program. Use word processing, for example, on one monitor, and a spreadsheet program on the second. Your computer never had such flexibility.

Multi-RAM is brand new, but that doesn't mean it's unproven. At Softsmith, we carefully test, improve and clearly document all of our programs, to make our software the most dependable you can buy. And we back it with a Toll-

Free customer service number you can use to get expert help, anytime.

Softsmith has the largest library of programs under a single brand name — quality programs for Education, Home Management, Entertainment, Word Processing, Business, Communications and Programming, for the most popular personal computers.

Ask for Softsmith brand software wherever computers or software are sold. Or call us Toll-Free at (800) 341-4000 for the name and location of your nearest dealer.

#### Dealer inquiries invited.

IBM PC and IBM XT are registered trademarks of International Business Machines, Inc.

\*Based on suggested retail price.

# SOFTSMITH

SOFTWARE



LIBRARY

## THE EASY CHOICE



Best Separate Compilation — Best Error Handling — Best Implementation on a Small Computer Comments From 1983 LA AdaTEC Compiler Faire

". . . JANUS/Ada encompasses at least 5 times as much of Ada as Supersoft, including many of the more exotic features of the language." Creative Computing

"... The compiler performed exceptionally well ... the linker performs flawlessly ... the error handling is excellent ... RR's support is the best I've ever encountered." InfoWorld

Encouragement of this kind deserves a just reward; we now intend to complete our compiler and submit it for validation.

"The compiler breaks new ground in the microcomputer field with its excellent runtime error-checking code and its excellent compiler error messages." Microsystems

"They're (RRS) honest to a fault, so they call their language JANUS; but its more nearly Ada than any other microcomputer implementation I know of . . . I watched some of the demonstrations and it works."

Jerry Pournelle, Byte

eward; Our Ada line is available on the following operating systems: CP/M, CP/M-86, MS-DOS, PC-DOS and CCP/M-86

#### Available from the following distributors:

Westico, Inc. 25 Van Zant, St. Norwalk, CT 06855 (203) 853-9880 Marfam Corporation 5340 Thornwood Dr. Suite 102 San Jose, CA 95123 (408) 226-0170

Suntex Data 10175 Harwin Suite 100 Houston, TX 77036 (713) 271-9191

CP. M. CP. M-86, CCP. M-86 are trademarks of Digital Research, Inc. 'ADA is a trademark of the U.S. Department of Defense MS-DOS is a trademark of Microsoft

Copyright 1983 RR Software

#### Internationally

S-100 Systems 3687-4 Shobumachi Obayashi Saitama, Japan 346-01 04808 (5)0416:

04808(5)6565

Micronix 11 Blackmore St. Windsor 4030 QLD. Australia (07)57 9152

Nord-Micro Informatique 155, rue du Fauburg St. Denis 75010 Paris (1)205-39-47

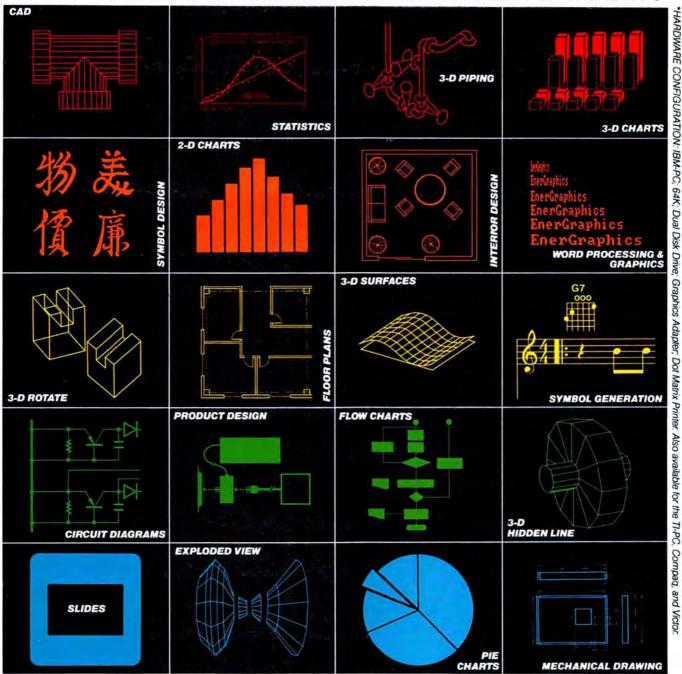
specialist in state of the art programming



(608) 244-6436

# NOW, 3-D ON YOUR PC

THE FIRST INTERACTIVE BUSINESS & 3-D GRAPHICS PROGRAM FOR THE IBM-PC\*



FOR BUSINESS CHARTS, PRODUCT DESIGN, STATISTICAL ANALYSIS, CAD/CAE

# ENERGRAPHICS

FINANCIAL ANALYSTS, BUSINESS MANAGERS, ARCHITECTS, CITY PLANNERS, BUILDERS, DEVELOPERS, ENGINEERS (ELECTRICAL, MECHANICAL, CHEMICAL, AND CIVIL), PRODUCT DESIGNERS, SCIENTISTS, TEACHERS AND STUDENTS.

SEND YOUR CHECK FOR \$250 PLUS \$5 SHIPPING OR \$15 FOR OUR DEMONSTRATION DISK OR SEND FOR OUR DETAILED **ENER**GRAPHICS BROCHURE. (VISA AND MASTER CARD ACCEPTED) CALL 800-325-0174 EXCEPT MISSOURI

Circle 309 on reader service card

### **ENERTRONICS**

Enertronics Research, Inc. 150 N. Meramec • Suite 207 • St. Louis • MO 63105 • (314) 725-5566





# Shift into Ultradrive

**Targa:**<sup>™</sup> The ultimate mass storage machine for your IBM®-PC and other microcomputers.

With up to 30 megabytes of hard disk capacity, you can handle data bases that would fill phonebooks. And access, process, and update that data in seconds.

Which, after all is what serious personal computing is all about.

#### The Purr of Performance.

Targa is one beautiful piece of engineering. Fast. Data glides in and out at 5 million bits per second.

Quiet. Even with disks spinning at 3600 rpm inside.

And solid. Targa is built to deliver uncompromising performance.

#### Automatic Is Standard.

Just plug the Targa into your PC, and you're ready to go.

Targa comes with plain English instructions and plenty of software. Easy to use, clearly documented programs help you transfer data in and out, use powerful system utilities, and diagnose problems.

#### The Luxury Model at Economy Prices.

You may order your Targa directly from the CMC factory, one of the world's oldest microcomputing hard disk manufacturers, or, contact us for the name of your local dealer.

Powerful standalone Targa mass storage systems start at \$1550. Considerably less than many lesser systems.

Targa 50	5 megabyte models from \$1550
Targa 100	10 megabyte models from \$1890
	15 megabyte models from \$2190

Higher capacity models with a bunch of options and features are also available along with TargaTape™ backup and TargaNet™ network systems.

#### Take a Test Drive.

Call CMC for the name of the dealer nearest you. Or, for more information about our exciting line of Targa products, call toll free 800-CMC-INTL. (In Washington, call (206) 885-1600.)

Give your personal computer a much needed boost in mass storage horsepower and give yourself a big lift in productivity.

#### CMC International

BELLEVUE, WASH. 98005

Targa for the IBM-PC is supplied with both MS-DOS and CPM-86 compatibility. Other computers supported under CP/M. IBM-PC is a registered trademark of International Business Machines Corporation, MS-DOS is a registered trademark of Microsoft, and CPM-86 is a registered trademark of Digital research, Inc.



# No More Pencils

#### Linda V. Williams

Remember book reports and term papers? Hours of scribbling down words, crossing them out, and crumpling up papers in fury and frustration. At Jordan Middle School in Palo Alto, California, the attitude toward writing is changing, and not just for the literary hotshots. At lunchtime the school's computer center is full of kids using IBM PCs to write.



Shelly Zulman and Debbie Bass at the keyboard.

The students at Jordan Middle School include boys and girls, members of the literary magazine and students who have severe learning problems, "good" students and kids that most teachers consider goof-offs. The one thing they have in common is their enthusiasm for writing on a computer. They're writing reports, letters, poems, and stories. They are even drawing pictures.

What does word processing do for these students? Pretty much the same things that it does for adults, but before students develop all sorts of bad habits and an antipathy for writing. Word processing makes writing easier and less frustrating than the usual pencil and pa-

per methods. It substitutes neatly printed sheets for pages of smudged and erased scrawl. It makes rewriting easy enough that students are willing to make revisions.

By eliminating the need to copy and recopy everything by hand, the computer frees students from the most time-consuming and least creative part of the writing process. Revising becomes a challenge instead of a punishment, and students can put energy into composing and polishing their work to produce better papers.

One student estimates that his marks are a full letter grade higher when he composes on the computer than when he types or writes by hand. Apparently his peers agree: 300 of Jordan's 900 students have taken the word processing course, and 800 have signed up for some computer instruction.

Mike Leonard, a graduate student from the Stanford University School of Education who developed Jordan's word processing course, observed that working on a computer changes students' perceptions of the writing process. "Some students come in to produce a ten-page story and go through seven revisions. They have the experience of really getting into writing, and they produce a wonderful final copy. That's something they simply wouldn't have done if they'd had to sit there with pen and paper."

Students at the other end of the academic spectrum, the nonwriters, benefit from word processing as dramatically as their more verbal peers. Leonard explains that "many of these kids have never had the experience of

turning in a piece
of written material
that looked good and felt
good to them. They've
never known what it feels like
to become involved in writing
in a positive way and to feel
proud of the results."

These students begin by producing short papers, maybe only a paragraph or two, but those short papers look good to their creators and can form the beginning of longer pieces of writing. "We have kids who add a chapter to their one paragraph and have the beginning of a very nice story," Leonard notes. "There's a lot of creativity and a sense of 'Wow, I actually did something."

#### A Tool for Learning Problems

Among the most confirmed of the nonwriters are those students who have learning problems that make writing particularly difficult. Special education teacher Marco Dondero has many such students in his classes. He explains, "These kids really hate the physical act of writing. It's very difficult for them to produce the thoughts and put them down on paper. It makes all the difference

for them to be able to write something once in a rough draft, put it up on the computer screen, correct it there, and get a finished product that looks really nice."

With the encouragement of Joan Targ, who directs the computer center at Jordan, Dondero brought a PC and printer into his special education classroom. His students have a variety of learning disabilities that are serious enough to require one or more periods a day of special help to enable them to function in their other classes. Dondero developed a program that would take six weeks; his goal was to help his students become better writers. At the end of the project he was convinced that the computer had indeed helped to achieve that goal, and he discovered benefits beyond those he initially envisioned.

His special education students not only wrote better, they felt better about themselves and their abilities. For the first time they were enthusiastic about writing. They wanted to write longer reports because their first three- and four-paragraph efforts looked too small when they were printed; they wanted to use the computer to write letters, book reports, and assignments for other classes. The novelty did not wear off. These kids wanted to use computers all the time.

Dondero asserts that the computer "has unprecedented power to change self-image and the ability to deal with a learning process that is extremely difficult." The issue of self-esteem is especially important for students who have learning disabilities. Many of them suffer from a poor self-image that can be an even more serious handicap than their learning problems. Being able to control a machine that has a reputation of being smarter than human beings boosts their self-confidence tremendously.

#### A Nearly Optimal Environment

Jordan Middle School's computer center is a far cry from the three or four machines that most junior high schools are lucky to possess. It contains 22 computers (12 of them PCs loaned to the school by IBM), 14 printers, 2 Hewlett-Packard plotters, and a Votrax voice synthesizer. The computers are housed in two adjoining classrooms. The machines in one room are used for programming and those in the other for word processing and spreadsheets. Both rooms are full of kids from before classes begin until the last diehards are sent home at 6 p.m.

The rooms do not look or feel like classrooms. No teacher lectures groups of students. In fact, the adults in the room do very little formal teaching; they are there mainly to answer questions, offer explanations, and help students keep track of their schedules. The teaching is carried out primarily by the students themselves under a peer tutoring arrangement.

When a student selects an area to study, such as word processing, he or she is assigned a tutor—another student who has completed that course. The tutor helps the new student work through the material and answers questions that arise. Adults are available to help when the tutors need them, but anyone who has a problem is usually surrounded by a pack of young experts anxious to offer advice.

In the back of one of the rooms several desks form the office of Interactive Sciences, Inc. (ISI), a nonprofit organization devoted to studying the role of computers in education. ISI is the creation of Joan Targ, who originated the computer program at Jordan several years ago, and Jeff Levinsky, who began teaching advanced programming at Jordan while working at Hewlett-Packard.

The close relationship between the school's computer center and ISI creates a unique environment in which teaching is combined with hands-on research. Jordan's location in the heart of Silicon Valley enables the ISI staff to keep in touch with the most recent developments in the computer industry and gives them access to experts and a knowledgeable and talented pool of volunteers.

While Jordan's rich array of hardware is beyond the means of most schools, the lessons learned there can be applied in schools of more modest means. Having so many machines allows the staff to explore what is possible in a nearly optimal environment. It also creates a setting in which educators can experiment with state-of-theart equipment to discover potential applications for education.

Jordan's word processing course gives an example of how this process works and the benefits it has for other educators. Targ became interested in



Tristan Nathe and Jiaming Li in a joint effort

the applications of word processing to education several years ago. At that time, word processing was considered too costly for use in schools. Targ had the foresight to recognize that in computers today's extravagance is tomorrow's necessity.

She convinced several companies to lend the school the equipment it needed and enlisted the help of Mike Leonard, a graduate student in Interactive Educational Technology at the Stanford University School of Education, to develop the word processing curriculum. As a result of these efforts, Jordan has several years of experience with word processing and can serve as a resource to other schools just beginning to explore it.

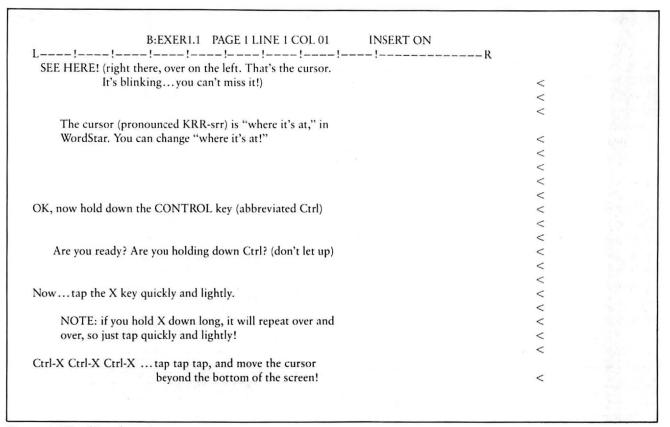


Figure 1: WordStar learning screen

		B:EXER1.1	PAGE 2 LINE 7 C	OL 01		ERT ON			
L!-	!	!!	-!!	!!!-	!!			R	
								+	
								<	
					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			× 511	
		XXXXXXXXX	XXXXXXXXX		XXXXXXXXX			× .	
	XX			XXXX		XX		<	
	XX			XXXX	1	XX		<	
	XX		XXXX	XXXX	XX	XX		<	bi
		XXXXX	XXXX	XXXX	XXX	XX		100	1
		XXXXX	XXXX	10000	XXXX	XX	1.0	18	244
	XX	4-14-1	XXXX	Market Same	XXXXX	XX		. AF	
	XX		XXXX	Marine Anna Sanda Anna A	XXXXXX	XX		<	10
	XX		XXXXXXXXXX	XXXXXXXXXX	XXXXXXXX	XX		<	
	BEC	GIN			E	ND		<	
								<	
Remember	: Ctrl-X d	own, Ctrl-D rigl	ht, Ctrl-E up, Ctrl	-S left.					
								<	
* [checkpo	int] Ask y	our tutor to wat	ch. Ask any quest	ions.				<	
								<	
			e above from the			a			
mistake c	lon't worr	y. Just get back	into the open space	e and keep going	!			+	
								<	
STOP AND	DOL							<	

Figure 2: Maze for cursor movement

#### Community

The PC has now been moved to another special education classroom, and Dondero admits that he's experiencing withdrawal symptoms. He had come to rely on the machine for a number of purposes beyond writing, and like many other computer users, he doesn't want to be without it. He has decided to try to solve the problem by applying for a grant to buy a computer for his classroom.

#### Starring WordStar

Whether they're working on the great American novel or struggling to create a single paragraph, the students at Jordan all use the same word processing program— WordStar from MicroPro International. Anyone who has attempted the difficult task of mastering WordStar will be impressed that most students learn to use the program in about six hours of tutoring.

Although word processing programs are available for young people, Targ decided that if students could learn to program a computer, they could learn to use a standard word processing program. She wanted the students and the clerical and teaching staff to be able to use the same program. She points out that students finish the

Premium Screen Designer for Basic Language on IBM PC's Tired of spending 50% of your programming development efforts on coding screen displays? 50% of your time? 50% of your money? screen displays? 50% of your time? 50% of your money?

Screen displays? 50% of your time? 50% of your money?

One tool creates and maintains sophisticated, professional quality, protected

One tool creates and maintains sophisticated.

One tool creates and maintains sophisticated.

One tool creates and maintains sophisticated. One tool creates and maintains sopnistical tormat, fully documented screen displays. - Eliminates 'Redo from Start' Eliminates Redo from Start Fields
No Cursor Movement from Fields . Up to 100 fixed-length fields . No Cursor Movement from F Required Field Entry Option - up to 100 fixed-length 116 - Forward/Backward Tabs - Automatic Field Advance - Automatic Field Numeric Validation

Numeric Validation

Insert, Delete, Destructive Backspace, Cursor Right/Left any Field

Insert, Delete, Destruction Keys

Unimpaired Use of Function Keys

Any Combo of Normal, High Intensity, Reverse or Blinking

Any Combo Of Normal, High Intensity, Reverse or Blinking

Any Combo Character Display Video Character Display
SDA is a Screen Painter. Define your fields and SDA does the rest.

ANYWHERE, on the screen. - Draw Boxes, Lines, Hi-Lights

- Draw Boxes, Hi-Lights

- Draw Boxes, Lines, Hi-Lights

- Draw Boxes, Hi-Lights

- Draw DA creates BASIC, version 1.1, code in ASCII format. SDA can be mer more changed from diskette. The code for each amplied into any program or chained from diskette. The code for each tully contained in a sub-routine. complied into any program or crisil is fully contained in a sub-routine. Visa or MasterCharge 149.50 Calif. Residents 61/4 Sales Tax P.O. Box 6376 Concord, Call. 94524 (415) 229-2537

Circle 490 on reader service card

word processing tutorial knowing how to use a program that is widely used in business. An additional benefit is that they are capable of tutoring their teachers, parents, fellow students, and members of the community.

WordStar is a mammoth program that has many advanced features that beginners don't need to know. Targ and her colleagues began designing the Jordan word processing course by determining what students did and didn't need to know. They decided that students must be able to start the machine, get the program going, open a file, type in text, save a file, print, go back into a file, and revise text. Then the course designers devised a series of lessons with exercises that taught students how to do those things. They also modified the WordStar systems disk so that the course lessons and exercises appear on the screen (see Figure 1).

The exercises are designed to appeal to adolescents and make the learning process enjoyable. For example, cursor control is practiced by challenging the learner to maneuver through a maze without bumping into walls (see Figure 2). Leonard reports that once students master the basic skills that enable them to write on the computer, they become hooked. They begin to use the computer for all their writing and are motivated to explore the more advanced features of WordStar as they need them.

#### A Tool with Many Uses

Jordan Middle School's word processing course does more than simply teach students to use WordStar. It introduces them to the power of the computer as a tool for writing. By making the process of writing easier and more enjoyable, it encourages them to explore new possibilities. At Jordan the students aren't waiting for teachers to tell them what to do with the computers; they are enthusiastically figuring out uses of their own.

For example, last year the yearbook staff decided to use computers to prepare copy. This year they hit upon the idea of using the machines for a mailing campaign to solicit ads from local merchants, and they are busy exploring the power of form letters. The literary magazine staff is using computers to type copy and to produce an endless series of memos to the school's English teachers.

Given the power of the PC and the ingenuity of kids, who knows what they'll come up with next year?

Linda Williams is an educational consultant and the author of Teaching for the Two-Sided Mind (Prentice-Hall, 1983), a book that explores the implications for education of recent brain research. She is currently writing a book on EasyWriter II.



# Now...Supercharged communications software for your high powered 16 bit PC.

The makers of CROSSTALK proudly announce the newest entry into our line of high performance communications software. CROSSTALK XVI — a communications program with the speed and features of a fine racing machine. Shift from status display to incoming communications and back again at full throttle. Drive smoothly through the program with CROSSTALK XVI's integrated help system. Enjoy the full use of function keys. CROSSTALK XVI can be used with most autodial modems, and emulates several of the most used terminals. Test drive CROSSTALK XVI today at your local dealer.

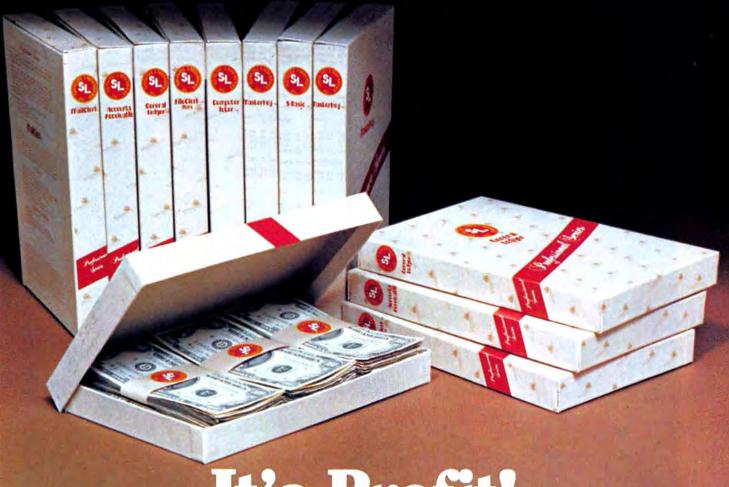


CROSSTUFINICADSTUFI

1845 The Exchange / Suite 140 / Atlanta, Georgia 30339 / (404) 952-0267



# Software Labs is More than Software...



# It's Profit!

Whether you use your IBM PC in the office, for programming, or at home, you will profit from Software Labs' Professional, Programming and Personal Series. Our Professional Series meets the needs of today's business people with an integrated package of management programs: General Ledger, Accounts Receivable, and Accounts Payable; FileClerk<sup>TM</sup> (data base manager) and MailClerk<sup>TM</sup>. **The Programmer Series** puts you in total control of your IBM PC with the S-BASIC<sup>TM</sup> programming language, MasterKey<sup>TM</sup> (for making backups of copy protected disks), and the Cross Reference Lister for BASIC. **The Personal Series** features Computer Tutor<sup>TM</sup> which has 30 BASIC programs filled with large-ladge extensions.

filled with knowledge, entertainment and useful information for everyday living. Our programs are great, our prices are below the competition's, and you reap the profit from your wise selection of our products.

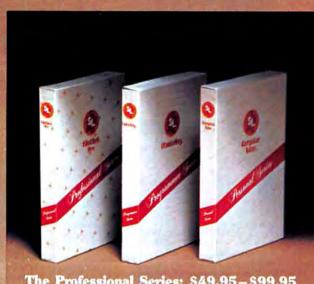
Ask for our software series at your local computer store, or

#### L NOW 1-800-531-1309

to order our programs or receive our catalog. In Ohio or for technical information call 614/889-5083.

Mail orders shipped within 24 hours via UPS.





The Professional Series: \$49.95-\$99.95 The Programmer Series: \$29.95-\$39.95 The Personal Series: \$49.95



# Training for the IBM® Personal Computer Makes Using the IBM® PC Easy.



The IBM\* PC is one of the best personal computers manufactured, but it still takes a considerable amount of time to learn how to use. That is . . . until now!

Cdex Training for the IBM\* PC
Personal Computer makes learning
how to use the IBM\* PC straightforward and efficient. In an hour,
you can master the material on the
Cdex disks and begin using the
IBM\* PC

It's tough to learn to use a computer from a book. That's why Cdex Training for the IBM\* PC is contained on three disks and is:

#### Highly Interactive . . . Creating a dialogue with you and serving as your personal tutor.

Completely Self-paced . . . You set your own learning time.

Graphically Oriented . . . Remember, a picture is worth a thousand words.

Usable Now and Later . .

A clear and concise training and reference program for the first-time or experienced user. Cdex Training Programs run on the IBM\* PC and XT Computers. COMPAO\* Portable Computer. Apple\* IIe, II Plus and III Computers. DEC Rainbow\* 100 Computer and Texas Instruments Professional Computer. See how effective a Cdex Training Program can be; ask your computer dealer for a demonstration.

#### Cdex'\* Training Programs are available for:

The VisiCalc\* Program
The WordStar™ Program
The SuperCalc\*/SuperCalc\*

Programs

The EasyWriter II'\* Program
How to Use Your IBM® Personal
Computer with CP/M-86® and
Concurrent CP/M-86™

How to Use Your IBM\* Personal Computer with PC DOS

How to Use Your Apple\* Ile Personal Computer

How to Use Your Texas Instruments Professional Computer with MS DOS Managing Your Business with the Lotus™ 1-2-3 Program

Managing Your Business with the MULTIPLAN' Program

Managing Your Business with the VisiCalc\* or VisiCalc\* Advanced Version Program

Managing Your Business with the SuperCalc' or SuperCalc' Program

The dBase II\* Program

IBM\* PC DOS 2.0
DB Master'\*-Version 4

The BPI\* General Accounting Program IBM\* Asynchronous Communications

State of the Art' General Ledger
Peachtree General Ledger

Making Business Decisions Using the Lotus™ 1-2-3 Program

Making Business Decisions Using the MULTIPLAN' Program

Making Business Decisions Using the VisiCalc\* or VisiCalc\* Advanced Version Program

Making Business Decisions Using the SuperCalc\* or SuperCalc\*\* Program

Cdex' Training Programs We make it easy.



Cdex Corporation 5050 El Camino Real Los Altos, CA 94022 415 964 7600

# Your disks may go to hell, but now your software can be saved.

the savior™ is here to protect your IBM PC programs. Now you don't have to grieve over the costly and painful loss of a worn-out, damaged or blown diskette. You'll be able to easily make backups for your valuable software investment. Even your copy-protected software.

#### New from the experts in backing-up copyprotected programs.

Omega MicroWare, the company that brought Locksmith<sup>TM</sup> to Apple<sup>®</sup> owners, proudly announces the arrival of *the savior*. It's the first nibble copy program available for an IBM PC that copies virtually everything.

Software manufacturers often prevent the owner from making a backup copy by including language that frustrates duplication. The trouble is, your diskette may become unusable for any number of reasons beyond your control—from static electricity to coffee spills to hungry dogs. It can happen two years after you buy the disk... or just two days. And when it happens, you're out of business, unless you have a back-up diskette.

But now, with *the savior*, you can protect yourself by making a backup before the first time you use the diskette. You'll never again be at the mercy of software publishers who have poor or non-existent backup program support.

Remember that *the savior* copies *everything*, including the copyright notices and serial numbers from the original.

#### Save your valuable software before it's too late.

Before your programs die, get the saving-grace of backups from *the savior* today. *the savior* is available from your nearest dealer now. Or, if he's out of stock you can order direct from Omega MicroWare, Inc. by calling toll-free:

1-800-835-2246

Kansas residents call 1-800-362-2421

Or simply send \$99.95 plus \$3.50 for shipping and handling charges to:



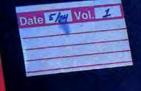
Omega MicroWare, Inc.

222 S. Riverside Plaza Chicago, IL 60606 (312) 648-4844

#### the Savior by Omega MicroWare

the savior is a trademark of Omega MicroWare, Inc.
Locksmith is a trademark of Omega MicroWare, Inc.
IBM PC is a registered trademark of IBM Corporation
Apple Computer is a registered trademark of Apple Computer, Inc.
Omega MicroWare, Inc. 1983

purchased May 14, 1983 died May 16, 1983



# Small-Town PC

Rural community governments use the PC to modernize office procedures.

#### Edwin T. Moore

The IBM Personal Computer and compatibles are becoming prominent fixtures on the desktops of our civil servants. This phenomenon attests to the great potential that the PC has for improving our bureaucracies. Although most personal computer implementation is taking place in metropolitan areas, the governments of small towns could benefit as well. In fact, much of the nation is composed of small towns. In Vermont, for example, 93 percent of the state's 300 municipalities have populations of under 5000. The efficiency provided by use of the PC in small-town government could help reduce the need for so much bureaucracy at the more complex state and federal levels.

Although details vary from one community to another, there are many similarities among the kinds of work required of small-town governments. Most communities entrust their local governments with important tasks that require vast amounts of information processing and calculation, such as preparing budgets for community expenditures, keeping track of community finances, and maintaining a variety of extensive lists.

In many town offices bookkeeping and repetitive work are done by hand in much the same way they were done in the days of George Washington. This process tends to keep knowledge of vital information in the heads of the few people who actually produce it. Even elected officials, whose decisions should be based

The PC is a logical candidate for use in small-town government offices.

upon sound information, frequently do not have ready access to the facts they need. Local governments could benefit from having information more readily available for the conduct of their affairs. Better visibility of financial and other vital data for the responsible officials can lead to more efficient management.

Because of its widespread acceptance in the marketplace, its reasonable price, its remarkable computing power, and its relative ease of operation, the PC is a logical candidate for use in small-town government offices.

#### Investing in the Future

At a recent meeting, officers of small towns in Vermont expressed great interest in the PC. Many small towns are ready for the PC, and the PC is ready for them. Although most smalltown officials and office personnel lack computer experience, many are interested in learning; most are aware that computers will soon become a part of their daily work.

Another advantage of the PC is that it offers more flexibility at less cost than other computers. No longer must a community spend more money than it can afford to computerize its operations and end up with more computing power than it needs.

The current rapid development in computer technology dictates that a provision be made to upgrade software and hardware continually. Towns that purchase PCs will be in better positions to upgrade than those that have made larger investments. Displaced hardware and software may be offered to schools and other organizations that have less sophisticated requirements.

The community where I live, Underhill, Vermont, has a population of 2172. The town office does not yet have a computer, but town officials



#### **●** Community

plan to purchase a PC within the near future. For the past year the town treasurer of Underhill has been bringing her checkbooks to my office each month to prepare monthly expense reports on my IBM PC and now on my XT. The XT with its 10-megabyte hard disk is an excellent choice for small-town applications. The built-in asynchronous communications board allows modem connection with other communities that have computers and with state-level computers as well.

Double-sided disk drives provide sufficient storage space for programs and data files for most needs of small communities. Using floppy disks is a convenient way of safekeeping backups of vital records. They require very little storage space in community vaults or safes.

Selecting a printer may require special consideration. For many towns letter quality printing is not necessary. Since most reports are printed relatively infrequently, high-speed output is not an essential feature. A wide printer may at first seem essential for multicolumn printouts; however, utilizing the compressed type option available with many 80-column printers may produce satisfactory reports.

#### Software Considerations

Much of a small town's business can be handled with a few software programs that include word processing, spreadsheet, and data base applications. Starting with fundamental word processing and spreadsheet applications before tackling data base applications can produce results sooner and help build the novice's confidence and understanding. If the computer is viewed initially as a data base machine, the novice may get frustrated too easily.

Selecting programs is a matter of individual preference. We use *Easy-Writer 1.1* and the extended version of *VisiCalc* with *StretchCalc* to produce reports for Underhill on my XT. Regardless of the program selected, sufficient software exists to handle almost all the routine work now done in local government offices. Given the right approach to each application, satisfactory results can be obtained with a minimum of additional programming effort.

Sufficient software exists to handle almost all the routine work done in local government offices.

One of the simplest tasks for the PC is maintaining lists, such as one for registered voters. Additions and deletions must be made before elections, and typing revised lists containing hundreds of names can be a chore for any small-town office. If the list consists of only the names of the voters, a word processor such as *EasyWriter* can handle the job easily. Simple insertions and deletions followed by reprinting eliminate retyping entire lists.

Larger lists can be made more manageable by breaking them down into smaller files. For example, a list of 1200 names can be divided into four files, all of which occupy less than half a single-sided disk. These smaller files reduce the response time for insertion and deletion commands and allow for growth in each file. A link command allows separate files to be printed to appear as one continuous list. For more complex searching and sorting operations, a data base management system may be used. Using embedded commands, a word

processor can effectively shape the printed copy. For example, reducing the space between lines allows more names to be printed on a page. Processing a checklist in this way will save hours of tedious work and provide files ready for the next revision.

#### **Expense Reports**

All towns must keep track of expenditures in some way. They differ from businesses in that they are not required to file tax returns to the IRS. Their expense accounts are usually maintained on general ledger sheets that are compiled periodically to produce reports to town officers and taxpayers.

Using a PC with 256K and Visi-Calc, I designed a worksheet that produces intermediate and final expense vs. budget reports. This format would be suitable for almost any small town. One area of the worksheet is devoted to the final report, while other areas are used for input data and intermediate results. User instructions for this application are very simple: a code sheet describes the cell (or cells) into which each type of expense is entered, and a set of instructions describes the sequence of steps needed to produce the report and necessary backup.

#### Tax Management

For many small-town governments the most complex work involves local property taxes. It entails maintaining up-to-date lists of every property and every taxpayer in the community. This data is affected by every transfer of property, evaluation of a property's worth, tax bill sent, and tax dollar received. For all but the smallest towns, this task requires data base programming. Word processing is inadequate because of the inability of most word processors to handle numerical calculations, and spreadsheets are limited for this application because either the volume of data

November 1983

soon exceeds the memory capacity of the PC, or they do not possess the programmability needed for the job.

Property values as determined by appraisers or listers are the basis for local town and school taxes in most communities. Towns must compile grand lists that include all property owners' names and addresses with descriptions of properties and appraised values. Annual preparation of revised grand lists is an important and time-consuming part of the work of local government offices. The computer can offer great assistance in this work. Towns in Vermont have the option of either preparing their own grand lists or utilizing the state computer to do much of the work. This year 40 Vermont towns, including Underhill, will have their grand list prepared by a central IBM 4341 located in Montpelier, the state capital. Communications with individual towns is done through the Office of Property Value and Review in Waterbury, which is in turn connected via a dedicated phone line to the mainframe in Montpelier. Next year the number is expected to grow to at least 60.

After property values have been established, the mainframe prepares the required reports, including grand lists and tax books for each town, tax bills for each property owner, notices of changes in appraisal, and mailing labels if desired. Having experience on the mainframe will help some towns understand what a small computer can do for them.

A centralized computer system, however, has some disadvantages:

- Loss of flexibility in designing a program.
- Required conformity to a more elaborate program than the community needs.
- Less control over the end product.
- Dependence upon the central computer to be up and running when output is needed. Delays occur when several towns need reports at the

#### PC LOGO IS HERE!

The Logo language for the IBM-PC® is here. PC LOGO is a full implementation of Logo including word and list capability as well as turtle graphics. Since PC LOGO incorporates much of the syntax of Logos available on other computers, it is easy to learn. Yet PC LOGO goes far beyond other versions of Logo by taking advantage of the extra features of the IBM PC including function and arrow keys and provides a greatly enhanced editor.

IBM-PC is a registered trademark of IBM



PC LOGO features include:

- Program and Utility Disks
- Runs with IBM DOS
- Complete Tutorial and Reference Manuals
- Full peripheral communication capability
- 64K expandable to 128K
- Function keys defined
   \$199.95 complete

To order PC LOGO contact:

Harvard Associates, Inc. 260 Beacon Street Somerville, MA 02143 (617) 492-2999

(Dealer Inquiries Welcome)

Circle 323 on reader service card



# Microcomputer Software With Mainframe Power for Engineers and Scientists

COADE has a full line of software for many of your engineering and scientific needs at a fraction of the cost of using time sharing.

#### COADE \*\*

COMPUTER AIDS FOR DESIGN ENGINEERS AND SCIENTISTS

A Division of International Thomson Information, Inc.

Call or write for catalog:

COADE 8552 Katy Freeway Suite 320 Houston, TX 77024 (713) 973-9060

TM: COADE is a Trademark of COADE,
A Division of International Thomson Information, Inc.

Name \_\_\_\_\_

Company \_\_\_\_\_

Telephone

Circle 430 on reader service card



Diamond Software is the solution for all of your IBM PC software needs. Our technical advisors keep up to date on all the latest products and applications. They are available to consult and advise you before, during and after your system purchase. And Diamond can help select systems custom made for your needs. All this and low, low prices too. Call Diamond today, you'll be glad you did.



Diamond Software Supply 484 Lake Park Ave., Suite 123, Oakland, CA 94610

Software Specialists For The IBM PC

® IBM is a registered trademark of International Business Machines.

Circle 58 on reader service card

#### **⊕** Community

same time, forcing some to wait for results of revisions and additions.

The disadvantages of the centralized system have caused some small towns to create their own grand lists using PCs. Those towns that already use the services of a centralized computer may also wish to own a PC with a modem connection to the central computer so that they can receive output from it more quickly.

After the grand list is prepared and tax bills are sent out, received tax dollars must be checked against each tax account by the local government offices. Although people pay taxes more often at certain times, it is customary to keep daily records of such receipts. Each payment must be identified and credited against its obligation to maintain current status for each account. Delinquent taxes must be determined and transferred from the current tax account to the tax collector. Although such an application might be handled by a spreadsheet for a very small town, a data base program is better suited to the task. With this approach one file can contain daily transactions and a second file the individual taxpayer accounts; command files then control the processing of transactions against the proper account.

Training

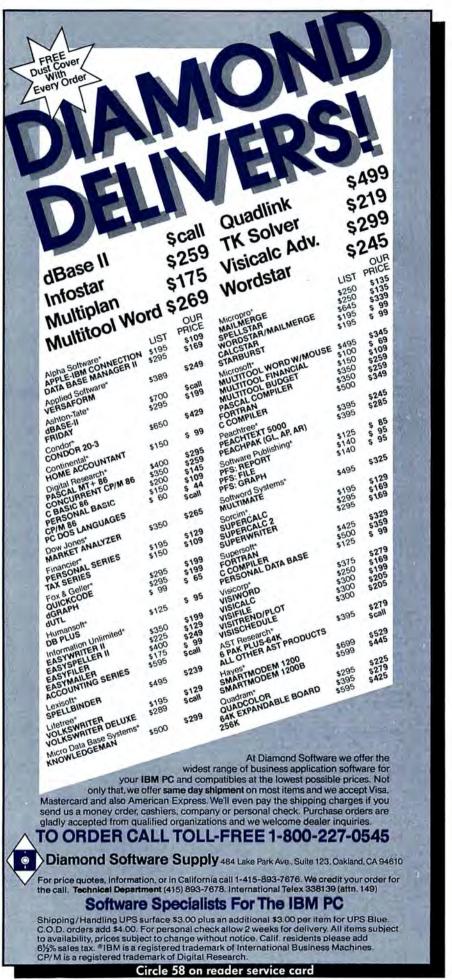
More challenging than finding the right combination of software and hardware to do a given job in a local government is training personnel. Many small-town government employees have years of experience in their jobs but minimal computer experience. They may be concerned about the computer's effect on their control over information and job security. An important aspect of training is showing that the computer provides opportunities for better control of information than was previously possible and a chance to learn new skills that will improve the quality of an individual's contribution to the local government.

Different communities will take different approaches. In some, an opportunity will be created for a new person to join the office as a computer operator. Other communities will opt to train existing personnel. The town of Fairfax, Vermont (population 1805), for example, recently purchased an XT. After just a few hours of demonstration on how to use Lotus Development's 1-2-3, the town clerk and treasurer, who had had no prior computer experience, was able to produce an excellent 18-page change-of-appraisal report.

Some present personnel would rather not learn to use a computer but feel able to direct the work of those who do the computing. Patience is required in this area, as it sometimes takes a long time to show the benefits of the computer to "old-timers." In Vermont a statewide committee has recently been established to approach the challenge of promoting the use of microcomputers in small-town government offices. A major thrust of this committee's efforts is to address these questions about training personnel.

The work performed by small-town governments indicates many opportunities for practical PC applications. Although differences in the details of conducting business prevent a uniform approach for all small towns, programs can be tailored to the particular needs of each community. The modest cost of the PC will permit any town to own one and enable it to personalize its own applications. The result should be improvement in the accuracy, speed, and quality of work while each town maintains its individuality.

Edwin T. Moore is an engineer/ builder living in Underhill, Vermont, and a consultant in the use of the IBM PC for small-business and community government applications.



# Your IBM® was a personal computer until MultiMate™ came along.

Now, it becomes a Dedicated Word Processor.



SoftWord Systems, Inc. 52 Oakland Avenue, North East Hartford, CT 06108 (203) 522-2116 or (800) 243-4646 MultiMate comes with toll-free support to registered end users. It comes with 180 days of enhancements free of charge. (Psst... pass the SoftWord... there's a speller coming.) And, in the event that MultiMate doesn't suit your needs, we offer a 30-day money back guarantee. Call us today for information on dealers in your area.

- User friendly.
- Merge capability.
- Minimal training time.
- Same fast, full screen response as larger systems.
- Documents organized by page.
- Help screens readily available during document creation and modification.
- Automatic underlining on the screen.
- Complete, easy-to-use documentation.
- Completely, key (not command) driven.
- Automatic onscreen page reorganization





Circle 396 on reader service card

MultiMate is a trade mark of Softword Systems Inc.

choose the publications you need to keep up with your part of the computer world.

e are the world's largest publishers of computer-related newspapers and agazines, serving more than three-million computer-involved people in ore than 20 countries around the world. And we have a publication to suit our needs.

computerworld is THE weekly newspaper for the computer community. Complete, objective coverage of the use of computers and computer technology in a rige to medium organizations — from mainframes to micros, office automation communications. More than 500,000 computer user and computer industry fecutives rely on CW for the news they need. Annual subscription of \$44 cludes special, extra issues of Computerworld OA (covering office automaton), Computerworld on Communications, Computerworld Buyer's Guides, 283 issues include Systems and Peripherals, Terminals, Software and computerworld Extra! (covering microcomputers)

foWorld is the newsweekly for microcomputer users. IW's complete coverage all the latest news includes up-to-the-minute announcements of new hardware and software products, as well as detailed, independent reviews of the most significant hardware and software products for all major brands of microcomputers, innual subscription of \$31 includes special extra REPORT CARD issues ith compiled reviews for easy reference.

C World is our monthly magazine for users of the IBM PC and compatible imputers. Each issue is packed with the information you need to get the most out your PC, from hardware to software news and reviews to useful applications of our computer. There's no better way to make the most of your investment, innual subscription is \$24.

O World is our semi-monthly tabazine for Independent Sales Organizations, cluding retailers, dealers, distributors, systems houses and other resellers of imputers or computer-based products and services. For subscription formation please complete the coupon below and mail.

o enter your subscription, use the coupon below — or take out your charge card and II, toll-free, 800-343-5730 (in Mass., call 617-879-0700).

Circle 485 on reader service card





#### CW COMMUNICATIONS/INC.

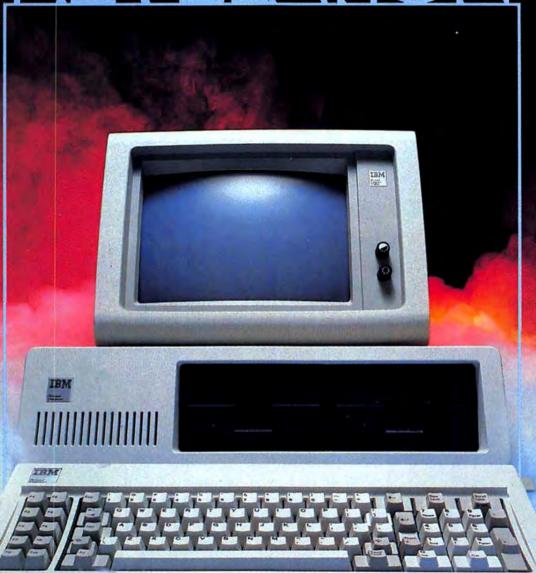
To: Circulation Dept., CW Communications/Inc., Box 880, Framingham, MA 01701

(MC only)

Please enter my one-year su checked.	abscription to the publication(s) I have
(If you wish only to get furth	er information on a publication, just circle
the name.)	
☐ Computerworld-\$44*	☐ PC World-\$24*
☐ InfoWorld-\$31* *USA ONLY	☐ ISO World
My check is enclosed  ☐ MC ☐ Visa ☐	Charge to my credit card Amex Exp. date

Company Name	_				
Address					
City		State	_		Zip
Address shown:		Business		Home	Send foreign rates
Signature					

REVELATION



NOW THERE IS ONLY ONE RELATIONAL DATA BASE MANAGEMENT SYSTEM IN THE MICROCOMPUTER UNIVERSE—REVELATION, BY COSMOS.

We dare you to compare the power and versatility of Revelation's integrated approach in data base management. Revelation features: A superior program and applications generator • A powerful, user-friendly procedural language • Data and program communications link with compatible mini-computers • Print buffer • Report generator • Interactive line editor • Variable length records. files and fields • Integrated 8087 math chip support • Menu driven

Revelation co-exists with MS/DOS™ or PC/DOS™ and is compatible with the IBM PC™, XT™, COM-PAO™, Corona™, Columbia Multi-Personal® and Eagle 1600™. Also compatible with minicomputers utilizing the PICK Operating System™. Minimum configuration requires 320K memory and 8087 math chip.

I23 Ferntree Drive W. P.O. Box AH Morton, WA 98356



s: A superior program rocedural language • computers • ple mini-computers • prick operating System TM of International Business Machines Corp. COMPAQ TM of COMPAQ Computer Corp. Pick Operating System TM of Pick SYSTEMS Eagle 1600 TM of Eagle Computers Corona Pct Systems Columbia Multi-Personal TM of Columbia Multi-Personal TM of Columbia Data Products Inc.

MS/DOS TM of Microsoft Corp. IBM PC Registered TM of International

(206) 496-5974 24-hour answering service: (206) 226-9362

# Wholesale Prices, Discount Rentals To **PC NETWORK™ Members Only!**

Businessmen and computer enthusiasts, save hundreds of dollars by buying DIRECT at just 8% above DEALER WHOLESALE PRICES, plus shipping, when you join America's Number 1 computer software and hardware buying service — and you can even rent before you buy!

Purchase all the computer software and hardware you'll need for any application, at just 8% above DEALER WHOLESALE PRICES, plus shipping.

And now you can try any software package BEFORE you buy. All members are eligible to join PC NETWORK's Business and Game Software Rental Libraries.

Join PC NETWORK for just \$6 for one year or \$10 for two years, and receive these 10 exclusive, moneysaving benefits:

REAL BUYING CLOUT - You'll find soft-1. ware applications and hardware that's compatible with many different systems, from such manufacturers as MICROSOFT, EPSON, ASHTON-TATE, NEC, VISICORP, AMDEK, IUS, HAYES, SIERRA ON-LINE, MICROPRO, QUAD-RAM, and many others. And it's all just 8% over The PC NETWORK's cost, to cover adminisrative costs and allow for some profit.

FORMS WITH OUI DOZEN" SPECIAL	- UP TO 1,300	SPECIAL
SHEETS FOR THE OF 1,000!	Retail Price	Wholesale Price
Executive's Choice— #20 Microfine Perf W Word Processing Stock		\$6.82/1000*
Data Processing Standard— 132 Column #15 Gre	\$15.71.1000	\$7.76/1000*
(14%" x 11")	сп ваг	
*Members pay just 8% ov and they receive up to 30 extra cost! Ask about our	00 extra sheets per 10	

CONVENIENT SHOP-AT-HOME WHOLESALE CATALOG ACCESSIBLE FROM YOUR HOME SYSTEM 24 HOURS A DAY, 7 DAYS A

WEEK-Members receive a catalog of over 10,000 computer software, hardware and related products. You can also access the entire catalog from your system for

ltimate convenience. Ordering is as easy as pickng up the phone or mailing in the order form ncluded with your catalog and each order. And emember, any item in the catalog is just 8% bove the dealer wholesale price, plus shipping! In credit card orders there is a 3% service charge

KNOWLEDGEABLE OVER-THE-PHONE 3. CONSULTANTS — Our trained personnel are not just order-takers. They expedite your order with precision.

FULLY INSURED FAST HOME DELI-4. VERY—We process and ship most orders within 24 hours - at our risk, not yours. Ask about overnight delivery on certain merchandise.

OPTIONAL BUSINESS SOFTWARE 5. RENTAL LIBRARY—All members are eligible to join our Business Software Rental Library for just \$30 per year in addition to the basic membership fee. This entitles you to rent business software at just 20% of PC NETWORK's low prices for a 7-day period (plus a 3-day grace period for return shipping). This is an ideal way for you to inexpensively test various programs and see which best matches your needs. And should you decide to buy, 100% of your rental fee applies toward the purchase of the rented merchandise.

COMPARE OUR RENTALS!	Other Softwar Rental Club Prices	e PC NETWORK Member Rental Prices
Membership Fee	\$25-\$50	\$10-\$30 (SAVE \$15-\$20!)
dBase II	51"5	\$60.75 (SAVE \$114!)
Versaform	597.25	\$47.08 (SAVE \$50!)
Lotus 1-2-3	51.23.75	\$49 (SAVE \$74!)
Save ever	n more if you	decide to buy!

OPTIONAL GAME SOFTWARE RENTAL **6.** LIBRARY—All members are eligible to join our Game Software Rental Library for \$10 per year in addition to the basic membership fee. All the same conditions apply as for the Business Software Rental Library (benefit five). See which games you like best before you buy, or just play each until you've had enough fun.

SPECIAL SALE BULLETINS—"THE 7. PRINTOUT" Often PC NETWORK's veteran buyers find specials on certain items. Members periodically receive "THE PRINTOUT," a computergenerated update announcing special limited-quantity merchandise that PC NETWORK was able to purchase at tremendous savings. As a Member, these savings are passed right along to you!

NATION-WIDE ELECTRONIC **8.** CLASSIFIED ADS. Now you can efficiently, effectively and affordably sell your own computer software or hardware you no longer use. All Members can access our on-line Electronic Classifieds from their systems 24 HOURS A DAY, SEVEN DAYS A WEEK, providing they have a modem and terminal program. Members across the country place advertisements for just \$5 per ten-line insert per

IBM is a registered trademark of IBM Corporation.
All items subject to availability, prices subject to change without notice Copyright € 1983, PC. NETWORK

#### SPECIAL V.I.P. MEMBERSHIP

A limited number of PC NETWORK V.I.P. Memberships are available at just \$15 for one year or \$25 for two years.

V.I.P. Members receive additional benefits: 1. IMMEDIATE ACCESS TO "THE PRINTOUT" SPECIAL SAVINGS BULLETIN - V.I.P. Members can access our savings newsletter from their system BEFORE it is mailed to other members providing they have a modem and terminal program. Special savings merchandise is available in limited quantity only and V.I.P. Members have first preference. You may save the difference in membership costs on your first order from a special savings bulletin!

2. V.I.P. SAVINGS ON SOFTWARE RENTAL LIBRARIES - All V.I.P. Members are eligible to join our Business AND Game Software Rental Libraries for just \$35 per year in addition to the basic V.I.P. membership fee. All the same conditions apply to the V.I.P. Libraries as the Basic Memberships Libraries, except that V.I.P. members can keep all rented merchandise for ten days instead of seven

3. FREE ELECTRONIC CLASSIFIEDS — All V.I.P. Members receive ten lines of FREE advertising space per month, for any three months out of the year. Ads in excess of the complimentary limit will be charged 55 per ten lines per month (minimum ten lines per month).

month (minimum ten lines per month). Products and services are conveniently listed by brand, type and several other easy-to-access categories.

MEMBERSHIP SATISFACTION 9. GUARANTEE — If for any reason you are not satisfied with our low prices, fast home delivery and other exclusive services, notify us within 90 days of your membership validation to receive a 100% money-back refund. This refund is yours regardless of whether or not you made any purchases or received any benefits as a PC NETWORK Member.

PRODUCT SATISFACTION 10. GUARANTEE — If for any reason you are not completely satisfied with the brand-name first-quality merchandise you purchase as a member, reurn it to us within 15 days for a 100% money-back refund.



#### **Letter Quality Printers!** To complement our spectacular

Computer Forms special! Wholesale

\$1,604\* NEC Spinwriter 3550

Comrex CR-2 14 CPS 5450\*

PC Network Members pay just 8% above the wholesale price plus shipping.



#### CALL TOLL FREE 1-800-621-S-A-V-E

In Illinois Call (312) 372-4488

You can validate your membership number and, if you wish, place your first money-saving order over the phone by using your VISA, MASTERCARD or AMERICAN EXPRESS. Our knowledgeable service consultants are on duty Mon-Fri 8 AM to 7 PM, Sat 9 AM to 5 PM CST.

Your membership validation number N217-1314-00-32



Mail To: PC NETWORK 180 North Michigan Avenue Chicago, Illinois 60601

#### PC NETWORK MEMBERSHIP APPLICATION

YES! Please enroll me as a member in the PC NETWORK<sup>TM</sup> and rish my catalog of over 10,000 computer software and hardware products, all at just 8° above DEALB W HOLDSALE PRICES I will also receive all the other exclusive money saving services available.

is guaranteed	ipiete sanstaem
Please check ( ) all boxes that apply: Basic Membership	181
One-year membership for 86	
Two-year membership for \$10 (\$AVI \$2)	

Business Software Rental Library for \$30 add1 - members only

Game, Software Rental Library for \$10 add1 -- members only

Special V.I.P. Membership

One-year membership for \$15 Iwo year membership for 525 (SMT 55)

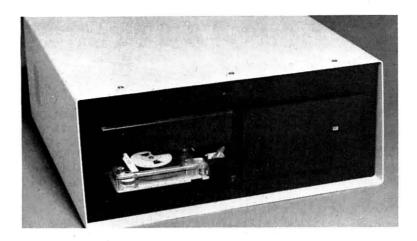
BOTH Business and Game Software Rental Libraries for 835

add I	-1	11º me	mbers	nits
Bill	my	credit	card	VISA

tercard :	American Expre	Date_		
int Number:			mer	11.31
eck or money	v order enclos	ed for 8_		
			_ Apt	No
				Apt

My computer(s) is

Circle 460 on reader service card



# \$1495 for a complete 10 megabyte hard disk system is a good deal — but not if you need 23 megabytes of storage!

That's why our 23 megabyte hard disk system is priced at only \$2249. And for another \$895, you'll get 23 megabytes of tape backup security.

# The Pegasus 10 and 23 come complete with all the software and hardware you need to start operations.

If you've outgrown the storage capabilities of your IBM PC or compatible computer but haven't grown into the giant pricetags on 10- or 23-megabyte hard disk systems, you're in for a surprise.

The price on these complete systems featuring the latest components just reached an all time low!

And you get everything you need to start working on your hard disk system:

- Top quality formatted fixed hard disk (ST506 compatible)
- Top quality controller card
- Software that runs on DOS 1.1 and 2.0, CP/M 86
- Host adapter
- Integral power supply
- Cables
- External custom chassis with additional space for either our tape backup, another hard disk, or floppy disk drive.
- 90 day warranty

#### What's the catch?

There is none. It's a simple matter of economics. Pegasus saw the growing need for mass storage, made a commitment to fill this need, purchased thousands of the finest quality hard disks, and is now passing the good deal along to you.

The only thing you may be missing in buying the Pegasus instead of the IBM XT expansion chassis is

something you may not need in the first place: eight expansion slots, a communications card, three little initials, and an extra \$1,000 to \$2,000 out of your pocket.

### But don't I need a tape backup for all that storage?

We recommend it! That's why we're offering you the same great deal on a ¼" cartridge tape backup. We've watched other companies offer 10 and 20 megabytes of storage and forget about the backup altogether. Our tape backup, which carries a 90 day warranty, retails for just \$895 — a small price for over 23 megabytes of formatted storage and lots of peace of mind.

### Where can I buy a Pegasus hard disk system?

Pegasus systems are available only through dealers. So contact the dealer in your area who sells IBM PC or compatible computers. If he doesn't have Pegasus, chances are he'll carry it soon. Just ask him to call us. We will ship him your Pegasus unit immediately.

#### Does Pegasus have larger storage systems?

Absolutely. 65 and 140 megabyte systems will soon be available from Pegasus. And the best part is that they, too, are breaking new ground when it comes to pricing. If you've outgrown 10, or even 23 megabytes of storage, ask about the larger capacity units. All with the same top quality hardware and software and full 90 day warranty.



2200 West Higgins Road • Suite 245 Hoffman Estates, IL 60195 • (312) 843-1090

Dealer inquiries invited.

Circle 411 on reader service card

# CCOUNTING SOFTWAR

#### for Portable, Personal and Desktop Computers

Available for these popular 8-bit and 16-bit microcomputer formats:

All CP/M° 8" Computers (SD) All IBM PC Compatibles TRS-80 Model 2 (with CP/M) TRS-80 Model 4 (with CP/M) TRS-80 Model 4 (with CP/ Apple II (with CP/M) Apple III (with CP/M) Franklin ACE (with CP/M) Franklin ACE (with CP/M) Morrow Micro Decision Northstar Advantage Corona Portable Corona Portable COMPAQ Portable Hyperion Portable Hyperion Portable Seequa Chameleon TI Professional Columbia MPC Columbia MPC Osborne Executive Osborne I (SD) Osborne I (DD) DEC VT-180 CompuPro Xerox 820 IBM PC KayPro II KayPro 10

Call about

other formats

USERS' ACCOUNTS RECEIVANT PAYROLL READ ME

"...for several years the defacto standard for microcomputer software, and still a good example of some of the better thought-out software on the market."

SATISFACTION GUARANTEED or Your Money Back

> Complete Package of Software, Training Aids, Manuals, and Users' Newsletter

## <u>Desktop Accountant</u>

FULL-FEATURE, FULLY-INTEGRATED ACCOUNTING SYSTEM Everything you need to keep the books...at a price you can afford! Your Bookkeeper, Accountant, and Banker will love you for installing this fine system!

#### Check these features:

This remarkably-valued Accounting System will manage your company's business records and automate your entire bookkeeping process-from the posting of individual transactions to producing up-to-the-minute Income Statements, Balance Sheets, and other important management reports. Desktop Accountant™ gives you a "Big Company," professional image with printed invoices, statements, and checks. It is user-friendly, completely menu-driven, offers system-prompted data entry, and is compatible with both floppy and hard disks. Feature-for-feature, and dollar-for-dollar it is the best software value on the market! But don't let the low price fool you. Desktop Accountant™ is not a "cheap" accounting system, only inexpensive. That's because original development costs were recovered years ago allowing us to sell an excellent product in high volume at low prices and still earn a fair profit. This high-quality, reliable software was designed and written in 1975 for small-to-medium sized businesses. Since then, it has successfully proven itself in well over 10,000 companies in all 50 states and in 13 foreign countries. It is also used and recommended by hundreds of bookkeepers, accountants and CPA's, including the regional offices of several famous "Big Eight" accounting firms! No other Accounting System offers you so many features, benefits, and valuable extra services. You can pay more but you can't buy more! Desktop Accountant™ is backed by our 30-day, no-risk, moneyback quarantee of 100% customer satisfaction! Call for free literature or order now with complete confidence.

#### Read What Users Say...

6 Two hours after receiving the Desktop Accountant I was up and running live data, and generated an entire month's work and financial statements the following day."

J.C. Bartels, President (accounting firm) Gonzales, Texas

"To get anything better we would have had to spend multiple thousands of dollars. I think it's a dynamite package for the money."

-Bob Cox, V.P. General Mgr. (manufacturing company) San Antonio, Texas Here is a sample (taken from our customer files) of the wide variety of businesses successfully using this timetested, solidly-established, user-proven software:

Here's what you get:

1. A professional-quality, full-feature, fully-integrated accounting system. 2. Six-to-fourteen diskettes

(depending on your system's disk storage capacity).

3. Four easy-to-follow, self-teaching User's Manuals

(over 540 pages!) that are highly rated by satisfied

users. 4. An exclusive, new audio cassette tape with

step-by-step instructions for quick installation and

start-up. 5. "Read Me First" a unique 40-page system

guide and start-up aid. 6. Complete sample data and

sample reports for practice and training...a big help

to new users. 7. FREE 1-year subscription to Users' Newsletter, "Debits and Credits." It's full of tips, ideas,

news, and useful suggestions from us and other users

Recent issues have run over 20 pages long! 8. FREE complete Source Code in popular MBASIC so you can

easily customize any program to suit your special needs.

9. Telephone "Hot Line" service for helpful Installation

support, Start-up support, Technical support, and Train-

ing support. The quality of our cheerful customer support has been acclaimed "excellent," "first-rate," and "very courteous and professional" by our users.

10. Access to our growing network of Experienced User Consultants<sup>™</sup> in both the U.S. and Canada.

These qualified, knowledgeable businesspeople

themselves own this fine software and are available to

assist you with almost any aspect of installation, train-

ing, operation—or even customization, if desired. You'll

receive the latest Directory of these helpful Consultants.

Look who's using it:

tested, solidly-established, user-proven software:

- Bookeeping services · CPA/Accounting Irms · Constitution companies · Wholesale Florats · Pletal Florats · Piriters · Insurance Agencies · Shopping Centers · Machine Shopp · Engineering Irms · Software Companies · Software Companies · Companies · Software Companies · Companies · Montany · Coal Company · 17VF-Inc producers and distributors · General Store (n. Alaskal) · Health services organization · Government Agencies · Record and Tage stores · Trade Association · Graphics Irms · Office products companies · Record and Tage stores · Trade Association · Graphics Irms · Office products companies · Record and Tage stores · Trade · Association · Graphics Irms · Office products companies · Record and · Products company · Outdoor Expediences company · Many types of schools · Chincoractors · Physicians · Landaccages · Law · Series · Residence · Floraters · Banks · Consultants · and many, many, more!

Call for FREE LITERATURE, including sample reports, comparison chart, user letters, etc. Not sold in stores . Order today by Mail or Phone . Phone Orders Filled Promptly

Orders, Questions, and Literature Requests CALL NOW, TOLL-FREE







**27** 1-800-832-2244 In California call 1-800-732-2311

Please mention

Technical Support Hotline (8 AM to 5 PM, Mon.-Fri.): (415) 680-8378

Send Orders To: 1280-C Newell Avenue, Suite 147-J, Walnut Creek, California 94596 When ordering please mention or include the Ad number appearing near our telephone number \* Orders shipped within 48 hours via UP3 \* Add 55,0 taster 2-day Rush Air Service \* California residents add 615\*6 Sales Tax \* Payment by VISA/MasterCard/COD/MO/Cashler's Check \* All Brand Names are man turers' recisiered Trade Marks \* No sales to Dealers \* Foreign orders please call or write before ordering \* 1983 Rocky Mountain Software Systems.

#### A Complete System!

includes all four standard general accounting programs:

GENERAL LEDGER is completely integrated to automatically post end-of-month transactions from A/R, A/P and Payroll. It prints 13 detailed reports for the entire company, and optional Income Statements for up to 99 departments. It produces up-to-the-minute comparative financial statements with current, year-to-date, budget, and last year (month and YTD), showing both dollar amounts and percentages, and presents everything you, your bookkeeper, and your accountant need to know about the company . G/L automatically reconciles all accounts, and maintains extensive, detailed audit trails showing the source of each G/L entry for quick, easy, tracing • Trial Balance includes all transactions • Flexible Chart of Accounts ● True double-entry bookkeeping ● Master File capacity: 400 Accounts • Monthly Transactions capacity: 1,000 with 200K diskette; 3,500 with 500K diskette; 7,000 per Megabyte with a Hard Disk.

ACCOUNTS RECEIVABLE provides instant, on-line customer account information (both current and aged), with complete, timely invoicing, including open-item (or balance forward) and statement capabilities. It makes the entire billing process fast, easy, and efficient. It quickly identifies your overdue accounts, helps speed collections, helps control your cash flow, and assists you in making better financial decisions. Both detailed and summary customer activity and aging reports are instantly available • Preprinted forms available for invoices and statements • Detailed audit trail • Maintains comprehensive customer data files . Produces 8 reports and documents . Includes automatic periodic customer/client billing option which is ideal for service businesses
• Itemized monthly transactions • Master File capacity: 400 Customers Monthly Transactions capacity: 800 with 200K diskette; 3,500 with 500K diskette; 7,000 per Megabyte with a Hard Disk.

ACCOUNTS PAYABLE maintains complete vendor/voucher history and includes check-writing capabilities. Current and aged payable reports are available upon command. It prepares an extremely useful cash flow/cash requirements report that greatly improves management control of your most valuable resource-cash! It prints checks (on commercially available forms on which your company name, address and logo can be imprinted) with comprehensive check stubs that your vendors will appreciate • Produces 11 reports and documents · Automatic pay selection program allows payment by due date or by discount date • Manual and automatic checkwriting • Check register • Detailed audit trail • Itemized monthly transactions • Master File capacity: 400 Vendors . Monthly Transactions capacity: 800 with 200K diskette; 3,500 with 500K diskette; 7,000 per Megabyte with a Hard Disk

PAYROLL is a complete, easy-to-use professional-quality payroll system. Be the office hero each week when the checks come out on time! This program calculates payroll for every type of employee (hourly, salaried, and commissioned) and prints payroll checks (with popular, comprehensive check stubs) with an absolute minimum of input. Your company name and logo can appear on these, too. • Stores and reports comprehensive employee and payroll information. 

Maintains monthly, quarterly, and yearly totals for reporting purposes in multiple states(!) Offers user-maintainable Federal, State, and local tax tables(!). W-2 printing • 941 Reporting • Produces 10 reports and documents Master File capacity: 400 employees. An outstanding Payroll package!

#### Produces 42 Reports & Documents:

General Ledger 1. Chart of Accounts 2. Chart of Accounts with summary dollar amounts 3. Chart of Accounts with prior year comparisons 4. Daily Transactions Report 5. Itemized Monthly Transactions 6. Balance Sheet 7. Balance Sheet with prior year comparison 6. Income Statement 9. Income Statement with prior year comparison 10. Departmental Income Statement(s) 11. Departmental Income Statement(s) with prior year comparison 12. Detail report for individual accounts 13. Trial Balance Statement

Accounts Receivable 1, Daily Transactions Report 2, Invoices (with or without reprinted forms) 3. Statements (with or without pre-printed forms) 4. Summary Aging Report 5. Detailed Aging Report 6. Itemized Monthly Transactions 7. Detailed Customer Activity Report 8. Summary Customer Account Report

Accounts Payable 1. Daily Voucher Report 2. Daily Credit Report 3. Checks with Detailed stubs 4. Check Register 5. General Ledger Transfer Report 6. Cash Requirements Report 7. Transaction Register 6. Open Voucher Report 9. Detailed Vendor Activity Report 11. Summary Vendor Account Report 11.

Payroll 1. Federal Tax Tables 2. State Tax Tables 3. Payroll checks with stubs Payroll Check Register 5. Monthly Payroll Summary 6. Quarterly Payroll Summary 7. General Ledger Transfer Report 8. Detailed Employee File Listing 9. Produces 941 Worksheet 10. Prints annual W-2 Forms

System Requirements: Either CP/M\* or MS-DOS (PC-DOS) ● Microsoft BASIC ● 64K RAM ● Two disk drives or hard disk ● 132 column wide carriage printer, or an 8½ "x11" printer with compressed print mode (an Epson MX-80 or similar printer).

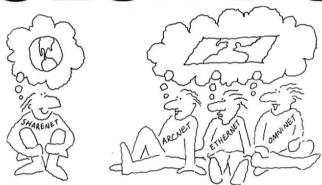
#### 100% SATISFACTION GUARANTEE

No-Risk, 30-day Money-Back Guarantee

Order Desktop Accountant and evaluate it yourself for 30 days. Test the performance of each program using our comprehensive Sample Data Files to enter and process data, query accounts, print checks and reports, and more. Review the five User's Manuals, hear the Training Tape, read the users' Newsletter, even call our Technical Support Group with your questions. You must be completely satisfied with Desktop Accountant or you may return it in good condition with the Sealed Master Disk UNOPENED (it installs your live data) for a prompt, courteous, complete refund!



# THE



#### We Know How You Felt, Columbus!

In 1492 most people were saying the world was flat. They said, "You'll fall off the edge if you go too far." But that didn't stop you Columbus. You went ahead and discovered America.

Today, most people are saying, "file service...is just not feasible."\* They're even saying, "operations like record locking are not available." \*\* But that hasn't stopped Novell, either. Because we've gone ahead and discovered, designed, yes... even built and shipped file servers that the less adventurous said couldn't be built. And our file servers are up and running all over America, (not to mention the rest of the world.)

Our Versatile Applied Server Technology (VAST) lets multiple operating systems on multiple types of personal computers share the same disk space and directories simultaneously.

And yes, all you other guys, record locking is available ...on the ShareNet/VAST system, anyway.

#### Discover the vast ShareNet Difference.

The trouble with the "civilized" world of networking offered by our competitors is that they are still thinking FLAT! They're still concentrating on the hardware connection instead of the software that makes

that hardware function. Just like Columbus, Novell is the ONLY company that can offer you a VAST networking difference. We're thinking round, you see.

#### Does choosing a network have you "on edge"?

Don't fall off the edge! If networking-we mean real local area networking of numerous PC's, running multiple operating systems without modification to "off the shelf" software, having concurrent file sharing, default file locking, extensive data security and more-sounds exciting to you, call us for a demonstration so you can discover your options. ShareNet/VAST will take you out of the "flat" bounded network world and into the boundless universe of networks that work.

#### **Explore Novell's world!**

Discover the vast ShareNet difference. You'll find out-ofthis-world performance at very down-to-earth prices. ShareNet/VAST is easy to use. All you have to do is call us and we'll set sail on a course that solves your PC networking problems. Get on board with the Columbus of networking. Novell, Inc., 1170 North Industrial Park Drive, Orem, Utah 84057, 801 226-8202 • 800 453-1267

Novell-making networks work. Our VAST difference.

<sup>\*3</sup>Com Corp. in March Systems & Software, pg. 118
\*3Com Corp. in March Systems & Software, pg. 119

# **BBS** Watch

#### Bulletin board odds and ends

#### Gene Plantz

Most bulletin boards have two levels of caller interaction—novice and expert. Bulletin boards set at the novice level present complete menus with lots of information. This is the ideal level to choose when you first access a system because the information shows the bulletin board's restrictions and capabilities.

However, once you are familiar with the menus and the way the BBS presents data, you want to reduce the amount of help information given at every prompt. A bulletin board can take what seems like an eternity to display a large menu on your monitor (while your phone bill continues to climb). This is especially true when you use a slower communications speed such as 300 bps. The answer to this electronic lethargy is the expert mode.

#### Expert Mode

When you select the expert level, explanatory information is kept to a minimum. On most systems the difference in the menu size is substantial—an average of five lines for novice mode versus one line for expert mode. I will show you the file transfer menus from my BBS so you can see the differences between the two levels. Figure 1 is an example of the novice display. The following line is the same menu for the expert display:

#### 4-XFER COMMAND? (U,D,L,S,N,H,Q,?)

The expert level has other benefits. Some bulletin board systems allow you to enter multiple commands on one line and therefore bypass intermediate menus when in expert mode. This shortcut assumes that you are familiar enough with the system to know the questions it asks in order to carry out functions such as file

transfer. On my bulletin board, for example, you can enter your name, password, request for the file transfer system, the download command, the name of the file, and the transfer method in one command line when you first access the system. Such a command line looks like this:

JIM; SMITH; PASSWORD; F; D; TEST.BAS; A

The answer to electronic lethargy is the expert mode.

The semicolons are command delimiters, which tell the bulletin board software that the caller is entering multiple commands on one line. Some systems save time by using "hot keys" that execute commands immediately after callers enter only the first letter of a menu command.

So to save both time and money, try the expert level the next time you call your favorite BBS. If you forget the proper command, simply type? or H (for Help).

#### User Group Bulletin Boards

As telecommunications becomes more popular, distribution of public domain software is shifting from the user group libraries to bulletin boards. Some user groups are even sponsoring their own bulletin boards. These boards usually reserve a portion of disk storage for club members. Bulletin boards are, of course,

perfect places for agenda and meeting time announcements. These systems also help groups attract new members who live too far away to attend meetings on a regular basis. The minutes of the meetings and programs are placed on the BBS, and members can call and download the information to their PCs. I spoke with one group president who is planning to put the group's newsletter on a BBS to provide a convenience for members and to reduce mailing costs for the group as a whole.

Newsletter editors say that contributors prefer sending stories to group bulletin boards, rather than mailing floppy disks or hand delivering hard copy.

#### WATS You Thinking About?

When asked what it would cost to hook up an incoming Wide Area Telephone Service (WATS) line to my BBS, I didn't know the answer. So I called the local phone company office and asked the customer service representative. Assuming that my BBS would be busy 22 hours per day, the estimated cost is \$9450 per month!—quite a sum for a nonprofit enterprise. Sorry, but it looks like you callers will just have to keep making those long-distance calls. I don't think many of us SYSOPs can afford the \$113,400 per year for WATS.

#### Subscription Bulletin Boards

I have described the average BBS as one run by an individual who donates time and equipment for the advancement of telecommunications. Sometimes the equipment is donated by a local computer store or software manufacturer, and the BBS has a file



The Ultimate in Home Computer Software! The set of 4 SilverSoft packages gives you everything you ever wanted in home

SilverBudget

A true double entry system. Complete, detailed recording of budget and expense transactions. Will handle multiple checkbooks/credit cards.

"Revolutionize your home budgeting and accounting

SilverCalendar Multidimensional

scheduling of people, places, and things over time. Will identify conflicts/open times. Scheduling done by days/months

"Throw away your calendar!" lyears.

personal worth and personal inventory: Personal property, assets, insurance,

"A complete portfolio with a complete list of financial functions.

SilverWriter Create and store letters and reports.

Maintain a mailing list. Merge letters and addresses for multiple mailings.

"Now simple to use word processing"



906 N. Main, Wichita, Kansas 67203 316-262-1040

A DOUTHETT COMPANY

Transfer a File to This System	(UPLOAD)	U
Transfer a File from This System	(DOWNLOAD)	D
Directory of Files to Transfer	(LIST)	L
Search for a String in the File List	(SCAN)	S
New Files Since Your Last Call	(NEW)	N
Information on These Features	(HELP)	H
Quit This Section-Return to MENU	(QUIT)	Q
ENTER YOUR FILE TRANSFER CHOICE		23.4

Figure 1: Novice display

that advertises the business. The system is usually open, or free, to all callers. I feel strongly that this free exchange of information and programs benefits both callers and SYSOPs.

During the last year, however, some bulletin boards have begun to restrict system use to callers who pay

Try the expert level next time you call your favorite BBS.

annual subscription fees. Subscription proponents say that subscribers have a better chance of logging on to a BBS without the long wait for an open line. The fees also help pay for additional hardware such as hard disks or modems.

A caller usually signs up on most subscription systems by giving name, address, and phone number to the SYSOP who verifies the information by telephone. The SYSOP then assigns a special logon identification number to the caller. The logon procedure minimizes trouble from pranksters who call bulletin boards to leave obscene messages or crash the system. While pranks are annoying, I don't think they outweigh the advantages of free communication. Subscription fees seem to defeat the spirit of free information exchange among computer owners.

I always get mixed reactions when I talk to people about the issue of free versus subscription bulletin boards. If you have strong feelings about this subject, please let me know. It may help future SYSOPs decide which type of system to run.

#### Selecting a Communications Program

If you're in the market for a PC-compatible communications program and plan to download files from bulletin boards, you should buy a program that supports the Modem/Xmodem file transfer protocol. Most IBM PC bulletin boards that use *Hostcomm* software now support this protocol,

so it is important that your communications program takes advantage of this feature.

When shopping for a communications program, look for software that can:

- O Receive ASCII files to disk.
- Send ASCII files from disk (with the option of injecting delays between characters or lines).
- Send and receive files with the Modem/Xmodem protocol.
- Change the parity to none and the number of data bits to 8 when the Modem/Xmodem protocol is used.

If a communications program performs all these functions and supports your modem speed, buy it. You will then be able to transfer most files found on any bulletin board system.

Send correspondence to BBS Watch, CompuServe 74055,412; Source STE908.

#### **IBM PC Bulletin Boards**

Following is a partial listing of the IBM PC bulletin boards on-line in the United States and Canada. The list is updated as the author receives information about new bulletin boards.

203/289-6321
East Hartford, Connecticut
SYSOP: Scott Maentz
6 p.m. to 9 a.m. Mon to Sat,
all day Sun, download &
upload, messages, 300/1200

(continues)

203/966-8869 New Canaan, Connecticut SYSOP: Whit Wynat 24 hrs, download & upload, messages, 300/1200

213/371-8825 Culver City, California SYSOP: Marc Schoenberg 24 hrs, download & upload, messages, 300/1200

213/390-3239 Source: TCG147 Santa Monica, California SYSOP: Marc Schoenberg 24 hrs, download & upload, 10M disk, 300/1200

213/649-1489 Culver City, California SYSOP: George Peck 24 hrs, download & upload, messages

214/223-0983 Desoto, Texas SYSOP: Mark Collard 24 hrs, download & upload, messages, 300

215/250-0173 Easton, Pennsylvania SYSOP: Jerry Lotto 24 hrs, download & upload, 300

301/251-6293 Gaithersburg, Maryland SYSOP: Larry Jordan 24 hrs, communications info (Passwd = IBMPC)

301/460-0538 Bethesda, Maryland SYSOP: Ramona Landberg 24 hrs, upload newsletter articles

301/937-4339 Beltsville, Maryland Small People Software SYSOP: Chet Rhodes 24 hrs, games, messages

301/949-8848 Rockville, Maryland SYSOP: Rich Schinnell 24 hrs, download & upload (Passwd = IBMPC)

312/259-8086 Chicago, Illinois SYSOP: Gene Plantz (PCMODEM) 24 hrs, download & upload, messages, 300/1200

312/376-7598 Chicago, Illinois SYSOP: Pete Coniceak 24 hrs, download & upload, messages, 300

319/332-7648 Quad Cities, Illinois SYSOP: Jeff Machusak 24 hrs, download & upload, messages, 300/1200

319/363-3314 Cedar Rapids, Iowa SYSOP: Ben Blackstock 24 hrs, download & upload, messages, 300

### AT LAST!

Mainframe Editing Power (and more!) \$85

Announcing KEDIT, the most powerful full-screen text editor yet for the IBM PC. It provides facilities normally found only on mainframe computers and extends these facilities to take full advantage of the PC's keyboard, display, and dedicated processing power. Your PC will finally be equipped to handle even the most advanced editing applications.

edit up to 15 files at once

multiple display windows show you up to 4 files at once block move and copy, even between files

sophisticated string search and change

wordwrap

paragraph reformatting and justification

all keys fully reprogrammable with any combination of over 60 special

DOS directory display

#### XEDIT Compatibility

KEDIT is compatible with most XEDIT capabilities, including:

targets named lines ■ ARBCHAR **■** GETFILE

■ RECOVER

■ SCHANGE

#### KEDIT requires:

IBM PC or XT / DOS 1.0, 1.1, or 2.0 / 80 column display 128K (160K preferred with DOS 2.0)

For immediate shipment of **KEDIT** send check/money order for \$85., shipping & handling included. CT residents add 71/2% sales tax. For more information call 203/429-8402.



Demonstration disk available for \$5.

Mansfield Software Group, Box 532 / Storrs, CT 06268

415/861-5733 San Francisco, California SYSOP: Harry Logan Hours variable, download & upload, messages, 300/1200

416/499-7023 Toronto, Canada SYSOP: Doug Peel 24 hrs, download & upload, messages, 300/1200

608/262-4939 Madison, Wisconsin PC Users Group SYSOP: Read Gilgen 5 p.m. to 8 a.m. weekdays, 5 p.m. Fri to 8 a.m. Mon, download & upload, messages

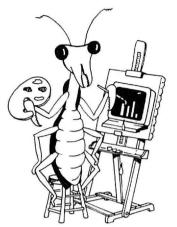
617/353-9312 Boston Computer Society SYSOP: Brian Hess 5:30 p.m. to 9 a.m. Mon to Fri, all day Sat & Sun, download & upload, messages, 300

703/560-7803 Vienna, Virginia ABBS with IBM PC Conference 24 hrs, download & upload, messages

703/680-5220 Dale City, Virginia Dale City Info Exchange SYSOP: Tim Mullins 24 hrs, news, new product review-all PCs

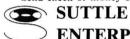
(continues)

### THE GRAPHICS MANTIS



GETS THE BUGS OUT!

Send check or money order to:



#### **ENTERPRISES**

29844 W. Chicago Livonia, MI 48150 Phone: (313) 477-6485 Or see local dealer (Dealer inquiries welcome.)

Michigan residents add 4% tax / COD add \$3.00.

Don't let the low price tag fool you, THE MANTIS is the most powerful graphics editor you can buy at four times the price. Compare features, compare flexibility, compare professional documentation, compare price, and we think you'll find THE MANTIS to be the graphics editor for you.

#### Standard Features:

Draw points, lines, boxes, cubes, circles, ellipses, arcs and free floating text. Store and retrieve pictures, copy parts of the screen, scale, rotate, crop, etc.

#### Special Features:

One key help functions. Full and fast recovery from mistakes. Directory of user defined pictures. Basic user interface.

#### PLUS: CREATE YOUR OWN EDITOR!!!

A built in function key defining language which lets you create your OWN COMMANDS!! This easy to use language features IF-THEN-ELSE, FOR-NEXT, and GOTO functions. NO PROGRAMMING SKILLS NECESSARY!!

WATCH FOR THE ANIMATOR MANTIS COMING SOON!

Requires - PC/Color graphics adapter/ 128k/1-2 single sided disk drives/DOS

#### **WORRIED?**

Your data is in danger

without the powerful file recovery routines in the Norton Utilities.

#### Protect your data

with the essential file recovery routines

- \* Recover erased files
- Recover from damaged diskettes
- \* Recover scrambled data

#### Dozens of extra functions included in the

Norton Utilities

- \* Disk labeling
- \* Screen control
- Sound, timing, file printing and more!

#### **SNOOPY?** Explore your disks

and learn the mysteries of disk data with the Norton Utilities.

#### Explore your disks

with the powerful and educational snooping tools

- map disk formats
- Browse through all files
- Explore and patch all disks

Works on ALL models of IBM Works with ALL

versions of DOS

**TOP 30** SOFTALK POPULARITY WINNER!

"Nothing short of superb!"

You can't afford to be without them!

"An industry standard!" - NY PC User's Group



**PHONE ORDERS** (213) 399-3948



The Norton Utilities Power Tools for the IBM/PC Available from ComputerLand, other dealers and directly from me for \$80: Peter Norton 2210 Wilshire Blvd., # 186A, Santa Monica, CA 90403

# Announcing the Encore diskette.

# The way it performs, you'd never guess it costs only \$1.59.

Here's your best value in diskettes today.

New Encore meets the same high standards that big-name brands meet -100% error-free performance, ANSI certification. In many cases it actually exceeds system requirements. There's even a 1-year replacement guarantee.

Yet the cost is as low as \$1.59 for single-sided, single-density 51/4" Encore diskettes (when you purchase four or more boxes, ten diskettes per box).

And only \$2.99 for double-sided, double-density 51/4" Encore diskettes.

With important savings comes reliable performance on all popular systems: Apple II, IIPlus, IIe, III; IBM PC; Radio Shack TRS-80; DEC; Wangwriter and many others. So from now on, get accurate, reliable performance without the high cost. Get Encore.

#### Send coupon today. Or call 1 (800) 547-5444. In California 1 (800) 547-5447.

To ensure your complete satisfaction, Encore diskettes are covered by a 45-day risk-free trial period. Allow two weeks for delivery. This offer good only in the Continental U.S. Call for information on system compatibility.

#### FREE Inmac Floppy Library Case!

Order your Encore diskettes within the next 30 days, and with each box you'll receive a free Floppy Library Case for easy storage, fast retrieval, and sure protection of your data. But hurry – supplies are limited. (Limit 4 per order)



	low			
Yes, I think En	Introductory Offer, 2 core sounds like a gr Order No./Descripti	eat deal. Plea		
	7970 - 5¼" SSSD soft sector	1 \$25.90 (2.59 ea)	2-3 \$19.90 (1.99 ea)	4+ \$15.90 (1.59 ea
	7971 – 5¼" DSDD soft sector	\$43.90 (4.39 ea)	\$35.90 (3.59 ea)	\$29.90 (2.99 ea
	7960 - 8" SSDD soft sector 7961 - 8" SSSD	\$39.90 (3.99 ea)	\$29.90 (2.99 ea)	\$26.90 (2.69 ea \$19.90
	soft sector IBM format 2305830	\$32.90 (3.29 ea)	\$24.90 (2.49 ea)	(1.99 ea
	CA. CO, DC, NJ, NY, d applicable tax.		Sales Tax*	
☐ Check end	losed □ Bill Comp MasterCard Accour	any P.O. No		
Signature				
		P	hone	
Name				
Name Firm				

#### **BBS Watch**

703/978-0921
Fairfax, Virginia
SYSOP: Bruce Churchill
(Hostcomm)
24 hrs, software eval/purchase
(Passwd=IBMPC)

703/978-9592
Fairfax, Virginia
SYSOP: Don Withrow
(Hostcomm)
24 hrs, download & upload, tips
(Passwd = IBMPC)

716/836-6964
Buffalo, New York
SYSOP: Bob Taylor
9 p.m. to 9 a.m. Tu, W, Th,
F; 6 p.m. Sa to 9 a.m. Tu;
download & upload, messages, 300

806/353-7484 Amarillo, Texas SYSOP: Dorn Stickle 6 p.m. to 8 a.m. Mon to Sat, all day Sun, download & upload, messages, 300/1200

#### BBS of the Month

This issue's BBS of the Month is the Desoto, Texas, bulletin board, 214/223-0983. The following is a practical file transfer list; the BBS list may change as the SYSOP adds or deletes items. The listing includes the file size in bytes.

ARCHIVE.BAS	2212	Disk archive
PSQUISH.BAS	4736	Compress BASIC programs
SD.COM	1536	Directory sort
PC-FILE.EXE	44160	PC-File version 8.9
PC-SORT.EXE	24704	Utility for PC-File
PRT40.CTL	128	Utility for PC-File
PRT80.CTL	128	Utility for PC-File
PRT.CTL	128	Utility for PC-File
PC-FILE.DOC	46848	Documentation for PC-File
WORLDMAP.BAS	8376	Graphics—Draws map of the world
BASXREF.HEX	12800	Compiled BASIC cross-referencer
BACKUP.HEX	27520	Backup for programs
FINANCEA.BAS	20864	Finance program
CHESS.HEX	42112	Chess program
747.BAS	33408	747 flight simulation program
STREK.HEX	43136	Star Trek game
MENU.BAS	2816	Menu program for BASIC
MONO80X.HEX	896	Switch to monochrome monitor
COLOR40.HEX	896	Switch to 40-column color
COLOR80.HEX	896	Switch to 80-column color
		7

913/842-5749 Lawrence, Kansas 24 hrs, download & upload, messages

914/221-0774 Hopewell Junction, New York SYSOP: John Giberson 24 hrs, download & upload, messages, 300 919/847-4625 Raleigh, North Carolina SYSOP: Randy Ray Download & upload, messages, 300/1200 (Passwd = IBMPC)

800/848-8199 CompuServe 24 hrs, download & upload, messages Subscribers only

IBMPRICE.BAS	6656	IBM PC price sheet
DESIGN.BAS	17280	Graphics program for IBM with color
		graphics boards
SETKEY.EXE	31872	Redefine keys
SETKEY.DOC	2432	Documentation for SETKEY.EXE
ASK.HEX	640	DOS 2.00 batch enhancement
ASK.DOC	1152	Documentation for ASK.COM
ASK.COM	256	Batch enhancement for DOS 2.00
TI.COM	640	Display continuous time on screen
UNWS.EXE	3200	Makes a DOC file ASCII for
		WordStar
PAC-GAL.EXE	39296	PacMan-type game
MAZE.EXE	16768	Draws mazes—finds the way
COM2ASM2.BAS	3009	Converts .COM files to assembler
		source code
COM2ASM2.DOC	2162	Documentation for COM2ASM2.BAS
DISKDEX.BAS	7598	Disk index program
DISKDEX.DOC	5794	Documentation for DISDEX.DOC
HIDEFILE.BAS	12745	Unerase files
HOST.BAS	14104	Makes your PC a host computer
MATH.BAS	7448	Children's math game
WORDGAME.BAS	15295	Hangman game [needs
		WORD1,2,&3]
WORD1	768	Needed for WORDGAME.BAS
WORD2	2560	Needed for WORDGAME.BAS
WORD3	1664	Needed for WORDGAME.BAS

## IT'S HERE.

The first computer magazine for PC users . . . entirely on disk!

MENTOR...the magazine on disk talks directly to your IBM PC, not about it. Features that augment popular programs...unique graphics...software news...helpful hints and new product demos are included in each exciting issue.

Published bi-monthly, MENTOR can be your passport to the wider world of the personal computer.

Charter subscriptions are now open. The premiere issue is ready now.



## **MENTOR**<sup>™</sup>

... the magazine on disk

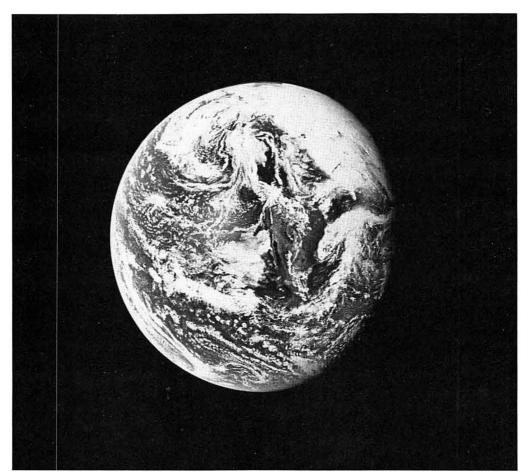
1362 Pacific Ave. Santa Cruz, CA 95060 Toll Free 1-800-227-3900 In California 1-800-632-2122

⊿.	7
-	MC .
	7

State/Zip \_\_\_\_\_\_Signature \_\_\_\_\_

Note: Check here ☐ if you have single-sided drives.

Circle 232 on reader service card



# One company has sold more printers to this planet than anybody.

# Epson.

By now, that shouldn't come as any surprise. After all, we *invented* digital printers for the 1964 Tokyo Olympics.

Since then, we've built more print mechanisms than the rest of the world combined. Including the world's smallest printers, the world's most reliable printers and the world's first disposable print head.

And today we are proud — but not surprised — to say that the world's best selling printers

for small computers have the Epson name right on the front.

But the really amazing fact about Epson printers is this: they don't cost any more than other printers. In fact, they frequently cost less.

Here's how we got to be the world's bestselling printers: by building a quality product, by pricing it fairly and by standing behind it. That's the way we've done business for almost 20 years.

Only one printer can claim to be "number one." And measured by popular acceptance, by technological innovation, by honest-to-goodness value, not to mention sheer weight of numbers, that printer is Epson.



Number One. And built like it.

**EPSON** EPSON AMERICA, INC.

3415 Kashiwa Street Torrance, CA 90505

New Epson RX and FX dot matrix printers. At computer stores now.

Please call (800) 421-5426 for the dealer nearest you. In California, (213) 539-9140.

Circle 324 on reader service card

# Unlock the Full Power of Lotus 1-2-3™ with the KeyII-123™

As a 1-2-3 user, you know how well it can create spreadsheets and answer your "what if" questions with rapid calculations and responsive graphics.

But what about analyzing and graphing lists of information such as business expenses, sales data or inventory?

Until now, you needed programming skills and hundreds of keystrokes to handle this kind of information management with 1-2-3. But no longer! Now you have the **KEYII-123**.

A powerful set of new programs that you use *within* your 1-2-3 worksheets, the **KEYII-123** makes processing lists of information faster and easier than ever before.

### Save Time by Eliminating Thousands of Keystrokes

Suppose you want to select and total monthly sales by branch office and display the results graphically. With 1-2-3 alone, this analysis would take an hour and 150 keystrokes. But with the **KEYII-123**, you can do it all in 30 seconds.

#### Simple, Straightforward Menus Show You What to Do

The **KEYII-123** gives you simple menus to perform database routines. You can analyze, search, total, graph, print or store your lists of information with speed and ease.

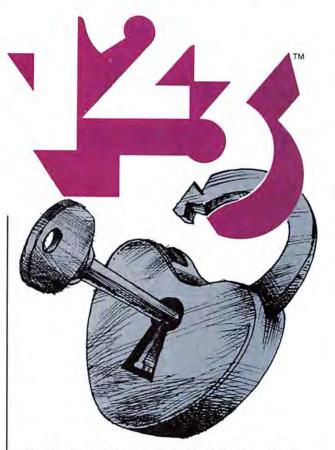
#### The Fast Way to Analyze and Graph Your Information

Need to analyze and graph your information a dozen different ways and do it fast? With the **KEYII-123**, the summary and graph you want is only a few keystrokes away.

#### Your On-Screen Teacher

Learning to use the **KEYII-123** is as easy as turning on your computer. Our on-screen tutorial explains the **KEYII-123** to you in simple, conversa-

LOTUS



tional terms. In fact, you'll find that learning about the **KEYII-123** is almost as much fun as using it.

#### Unlock the Full Power of 1-2-3

If you're using Lotus 1-2-3 solely for spreadsheets, you're only getting part of what your program has to offer. To unlock the full information management power of 1-2-3, ask for the **KEYII-123** at your computer dealer. Or order directly from Lighthouse Software Corporation, P.O. Box 15, Hilton Head Island, SC 29938, (803) 785-4949.



The KEYII-123 is a registered trademark of Lighthouse Software Corporation. 

KEYII-123 requires 128K, a graphics monitor and one disk drive. 192K versions for Lotus 1 and 1A are also included. Operates on all Lotus 1-2-3 compatible computers. 

Purchase price for the KEYII-123 is \$189 To order, call (803) 785-4949. Master Card and Visa accepted. South Carolina residents add 4% sales tax. Add \$5.00 to all orders for shipping and handling. 

Lotus and 1-2-3 are trademarks of Lotus Development Corporation. 

Dealer inquiries invited.

# Introducing Software Digest. New, super-friendly programs On a disk. Ready to run. And you won't have to read any

If you're like most personal computer users, you're not using your computer as much as you expected to.

You find the software too complicated.

Too much to read.

Too much to remember.

Too much new software to consider. And too difficult to find out what works best.

#### A New Approach - SIMPLICITY.

Software Digest is a unique new monthly publication designed to make things simpler and help you get more out of your personal computer.

Here's how:

A. Each issue will include at least 4 useful programs on a floppy disk. We'll select the most desirable programs out of more than 20,000 now available. We'll test them thoroughly. We'll make them as easy as possible to use. And we'll pay top dollar for the rights to give them to you on disk. Ready to run.

B. There will be *no technical jargon* in Software Digest. It will be written in plain English—not for programmers, but for the typical personal computer user.

C. We will have a *separate edition for each* major system. You won't have to wade through programs or information for *other* computers. What you get from us, you can use.

#### Why You Will Like Our Programs.

Take word processing, for example.

Most word processing programs try to outdo each other with a multitude of functions.

But you need a word processing program primarily for writing letters or memos.

And you'd like it to be simple.

So, on the disk in our first issue, one of the programs we'll give you is a condensed word processing program—without a lot of commands or instructions—to make it easier to handle your business and personal correspondence.

You can then save your complex word processing program—with its profusion of commands—for those less frequent occasions when you have to write a multi-page report, or a book.

The practical programs you will receive on Software Digest disks will be worth far more than the small subscription cost.

And that's only a part of what you'll find in Software Digest.

#### Three Major Bonus Features:

- 1. On each monthly disk, there will also be a *Software Sampler* section, where leading software publishers will demonstrate what their programs can do for you. You'll be able to run these demonstrations as you please. Without going to a computer store. And without any obligation to buy any software.
- 2. The *Software Reports* section. A monthly tabulation of *user* ratings of a wide variety of software programs—to help you find out which programs work well, and which ones don't.
- 3. The Software Guide section. An up-todate directory to help you find where to obtain any specialized programs you may need. Plus a cumulative index for your growing library of programs on Software Digest disks.

# in every issue.

# manuals.

#### Subscribe Now and Save 1/3.

The regular subscription fee will be a surprisingly-low \$15 per issue—including the monthly disk.

If you sign up as a Charter Subscriber at this ime, your cost will be even less.

Charter Subscribers will be guaranteed a special rate of only \$10 per issue for the first year.

That's not much more than the cost of a couple of blank disks.

But every issue of Software Digest will nelude a disk *chock-full of valuable programs*.

#### Each Issue Must Prove Itself To You.

You will be billed for only *one* issue at a time, not for a year in advance.

And you will be billed only *after* each issue s mailed to you, not before. (The first issue will

e mailed in about 60 days.)

You will have 10 full days to examine each ssue and try out the programs on the disk. If rou're not fully satisfied, just return it—in which case both the charge and your subscription will be automatically cancelled.

Send in your subscription today, while the pecial Charter Subscription rate is in effect. You'll save money. And you'll be able to build a complete collection of Software Digest programs, beginning with the important first issue.

# Software Digest P. O. Box 10 Merion, PA 19066

Software Digest, Software Sampler, Software Reports and Software Guide are trademarks of Software Digest, Inc.

IBM-PC; APPLE; CP/M and MS-DOS are trademarks of IBM Corporation; Apple Computer, Inc.; Digital Research, Inc. and Microsoft Corporation, respectively.

#### NO-RISK CHARTER SUBSCRIPTION APPLICATION Software Digest P.O. Box 10 Merion, PA 19066 Please enter my Charter Subscription to Software Digest, beginning with the first issue. The Charter Subscription rate will be \$10 per monthly issue for the first year, and \$15 per issue thereafter until further notice. Bill me or charge my credit card account, as specified below, on a monthly basis - only after each issue is mailed. I have the right to cancel my subscription at any time. I also have the right to return any issue within 10 days after receipt, in which case both the charge for that issue and my subscription will be automatically cancelled. PLEASE TYPE OR PRINT CLEARLY Company (if applicable) \_ Address City, State, Zip ☐ Bill me. ☐ Bill my company (Purchase Order No. . Charge to my: ☐ Master Card ☐ Visa ☐ American Express Card No. Exp. Date \_ Signature IMPORTANT - SPECIFY YOUR COMPUTER MODEL BELOW Minimum of 64K memory (48K for Apple models) and one 51/4" disk drive required. If you don't have enough memory or a disk drive, your computer dealer can easily add it to your system. ☐ IBM-PC or XT APPLE (Model \_ (Computer Name CP/M-86 (Computer Name ☐ MS-DOS (Computer Name)

# No one IBM PC

#### SOFTWARE

00.110.112	
ApTec (for color Prism Printers)	
Rainbow Writer Color Text Formatter \$11	9
Rainbow Writer Screen Grabber 6	9
Ashton Tate	
dBase II (DOS or CP/M-86)	Q.
Friday	o.
Best Programs	all
PC/Personal Finance Program 6	
PC/Fixed Asset System	O.
PC/Fixed Asset System	9.
Bible Research	_
THE WORD (KJV Bible - 7 disks) 14	5.
Continental	
Home Accountant Plus	5.
FCM (was First Class Mail)	9.
UltraFile (file/report/graph)	7.
Conceptual Instruments	
The Desk Organizer (30 day return	
guarantee if not satisfied) 25	0.
Digital Research	
CP/M-86	9.
DR LOGO	
Financier	
Financier Personal Series	9
Financier Tax Series	9
Hayden	٠.
PIE:Writer	q
Haves	٥.
	a
Smartcom II	Ͽ.
EasyWriter II	5
EasySpeller II for EasyWriter II	O.
EasySpeller 1 for EasyWriter 1 1	9.
EasySpeller 1.1 for EasyWriter 1.1 8	J.
Accounts Receivable	9.
Accounts Payable	9.
General Ledger	9.
Package Price for above three87	9.
Inventory	9.
Order Entry	9.
Lifetree	
Volkswriter	9.
Volkswriter International (fully supports	
5 languages)	9.
Link Systems	
Datafax	9.
Lotus Development	
1-2-3 (version 1A — the newest!) ca	Ill
Micropro WordStar 3.3 26	9.
ProPak (WordStar/MailMerge/	
SpellStar/StarIndex)	7.
Microsoft	
Multiplan	9
Multi-Tool Word (with mouse)	all
PCsoftware	AII.
PCrayon (create in full color with easy	
to use graphics tool)	a
CREATABASE	
Peachtree	Ο.
PeachPak (G/L, A/R, A/P) 23	7
PeachText 5000	1.

#### PC Connection Software Special

through October 31, 1983

#### VISICORP

VisiCalc IV Includes StretchCalc. Has all features of VisiCalc 256k PLUS:

- Graphics (area/bar/dot/pie/line/etc.)
- Sorting and Rearranging
- User (keysaver) commands

#### ALSO:

- Works on PC or XT
- DOS 1.1 or 2.0
- Must have color graphics board . . . \$159.

Pearlsoft
Personal Pearl
Peter Norton Norton Utilities 55.
Rosesoft
ProKey (customize your keyboard) 59.
Software Arts
TK!Solver
Financial Management Pack 87.
Mechanical Engineering Pack 87.
Software Publishing
PFS/File
PFS/Graph
PFS/Write
PFS/Report
Softword Systems
Multimate
Sorcim
Supercalc II
System Software Services
PCModem 1.3 (for Smartmodem 300) 39.
PCModem 1.4C (for Smartmodem 1200) 69.
VisiCorp
VisiCalc IV (w/StretchCalc) see above special
VisiFile
VisiSchedule
VisiTrend/Plot
VisiWord
VisiSpell
EDUCATIONAL
Comprehensive
PC Pal (for first time users)27.
PC Tutor 1.1 (more in depth instruction) 55

EDUCATIONAL	
Comprehensive	
PC Pal (for first time users)	27
PC Tutor 1.1 (more in depth instruction)	55
PC Tutor 2.0 (more in depth instruction)	55
FriendlySoft	
FriendlyWare/PC Introductory Set	39
Individual Software	
The INSTRUCTOR	35
Cninnakar	

opiniano.	
Educational Games for Young Computer	
Users (requires graphics board)	
Snooper Troops I (ages 10 to adult)	30.
Snooper Troops II (ages 10 to adult) 3	30.

Most Amazing Thing (ages 10 to adult) . . . 27.

Face Maker (ages 4 to 12) \$23	3
Story Machine (ages 5 to 9)	3
Kinder Comp (ages 3 to 8)	
Rhymes and Riddles (ages 5 to 9) 20	)
Hey Diddle Diddle (ages 3 to 10) 20	)
Stone (requires graphics board)	
My Letters, Numbers, and Words (great	
graphics and sound — ages 1 to 5) 29	)

#### **GAMES**

Broderbund	
Apple Panic	
EPYX/Automated Simulations	
Temple of Apshai	
Upper Reaches of Apshai	
Star Warrior	
Rescue at Rigel	
FriendlySoft	
FriendlyWare/PC Arcade	
Funtastic/	
Snack Attack II (a favorite) 27	
Cosmic Crusader (as good as above) 27	
Big Top (hours of fun!)	٠
Master Miner (1 or 2 players) 29	
Infocom	
High quality text games	
Zork I	
Zork II	
Zork III	ò
Starcross	c
Deadline	
Suspended	
Witness	
Microsoft	
Flight Simulator (with 93 page manual) 35.	
ScreenPlay (mono or graphics board)	
Asylum	
Dunzhin (with voice) 29.	
Sierra/On-Line	
Frogger	
Crossfire (keyboard or joystick) 23.	
Ulysses and the Golden Fleece 27.	
Strategic Simulations	
The Warp Factor	
Tigers in the Snow 27.	
Epidemic	
Sublogic	
Night Mission Pinball 29.	
Zee Programming	
Zuran Defender (highly addictive) 25.	

#### **HARDWARE**

#### AST Research (For IBM-PC or XT) We are a full line AST Research Dealer

# Is more compatible.

MegaPlus II 64k upgradable to 256k (or
more with MegaPak) with clock calendar
and serial port (can now take game port) \$269.
MegaPak 128k (not upgradable) 187.
MegaPak 256k 279.
I/O Plus II (clock calendar and serial port) . 115.
Parallel Port or second Serial Port or Game
Adapter for MegaPlus II, I/O Plus II, or
SixPakPlus
Connectall Bracket for Extra Cables 15.
Amdek
MAI Board (color & monochrome) 469.
CompuCable
Plastic Keyboard & Drive Covers (set) 19.
Printer to IBM Cable (specify printer) 32.
Curtis
PC Pedestal (for IBM Mono or Color) 65.
PGS or Quadchrome display adapter 9.
System Stand (holds PC vertically) 21.
Extension Cable for IBM Mono Display 44.
Keyboard Extension Cable (3 to 9 feet) 36.
Electronic Protection Devices
see above special
Epson
FX-80 with GRAFTRAX-Plus call
FX-100 with GRAFTRAX-Plus (it's out!) call
Epson to IBM Parallel Cable
FTG Data
Light Pen (Push Tip)
Demo Disk Set for Light Pen
Hayes
Smartmodem 300
PCModem Software 1.3 (for above) 39.
Smartmodem 1200 499.
PCModem Software 1.4C (for above) 69. Smartmodem 1200B (w/Smartcom II) 439.
Smartmodem 1200B (w/Smartcom II) 439.
Smartcom II
Smartmodem-to-IBM Cable (Compucable) . 25
Hercules Computer
Hercules Graphics Card (parallel port) 359
IDS
Prism 80 Printer (with all four options) 1397.
Prism 132 Printer (with all four options) 1597
Prism to IBM Parallel Cable
key tronic Typewriter style keyboard
Kraft
Joystick
Maynard Electronics
Floppy Drive Controller
Microsoft
System Card 64k (upgradable to 256k) with
clock calendar, serial port, parallel port call
Mouse Systems
PC Mouse (3 button optical mouse comes

with power supply, desk pad, and

software - connects to serial port) . . . . 239.

#### PC Connection Hardware Special through October 31, 1983

ELECTRONIC PROTECTION DEVICES
ALL COME WITH LLOYDS OF LONDON
INSURANCE COVERAGE

ALL ARE RATED AT 1875 WATTS 15 AMP

#### • The Lemon plug in, 6 outlet . . . . . \$39.

 The Lime same as The Lemon but has 4 1/2' cord and power switch . . . . . 59.

#### EMI-RFI Filtered Surge Protectors

#### **CONNECT WITH US**

Need more information on our products? Buying your first PC or XT and want advice on hardware compatability and software performance? Call us. We have the IBM-PC experience. Monday through Friday 9:00 to 5:30 at 603/446-3383.

#### **OUR POLICY**

- We do not charge your card until we ship.
- No surcharge added on VISA and Mastercard.
- No sales tax.
- We fully insure all shipments at no additional charge.
- Allow one week for personal and company checks to clear.
- COD maximum \$500. Cash or certified check.
- 120 day guarantee\*

**United States:** For monitors, printers, and drives, add 2% to all orders. For all other items add \$2 per order for UPS surface, \$3 per order for UPS 2nd Day Air. **Canada and Mexico:** We add freight charges to credit card purchases. For prepayment, include 3% for monitors, printers, and drives. For all other items, add \$4 per order for shipping charges.

800/243-8088

**PC Connection** 6 Mill St., Marlow, NH 03456 603/446-3383

For the IBM-PC Exclusively.

Spinwriter 3550 (IBM-PC compatible) . \$1878. Plantronics/Frederick
Princeton Graphics
PGS (RGB Monitor — now
displays brown)
Quadram
We are a full line Quadram Dealer
Quadboard 64k (upgradable to 256k,
with Quadmaster Software, clock calendar,
serial and parallel ports) 269.
Microfazer Printer Buffer (parallel) w/copy
MP 64 (64k) upgradable to 512k 188.
Quadchrome (Hi Res RGB Monitor) 497.
Quadlink (allows you to run most Apple II
programs directly on your IBM-PC or XT) call
Silver Reed (letter quality)
Silver Reed EXP 550 Printer Par/Ser.
132 column, quiet, smooth, and solid 649.
Star Micronics
Gemini 10X (totally Epson compatible) 329.
TG
Joystick
Tandon
TM 100-2 (5 1/4") Drive (DS,DD)
configured as Drive A or Drive B for your PC.
Comes with complete step by step
installation instructions
USI (monitors for graphics board)
Pi-2 Monitor (12" green, with cable) 149. Pi-3 Monitor (12" amber, with cable) 164.
PI-3 Monitor (12 amber, with cable) 164.
MEMORY
64k Memory Upgrade Set for IBM-PC or
XT system board 59.
64k Memory Upgrade Set for any memory
board specify make of board 59.
Install memory upgrades and run
diagnostics at time of board
purchase only
paramase only
DISKS
Verbatim (with 5 year guarantee)
Datalife Disks SS/DD plastic box of 10 29.
Datalife Disks DS/DD plastic box of 10 39.

Flip Sort (holds 75 disks) . . . . . . . . . . . . . . . . . 19.

INFORMATION SERVICES

Compuserve (includes subscription, manual,

The Source (subscription & manual) . . . . 69.

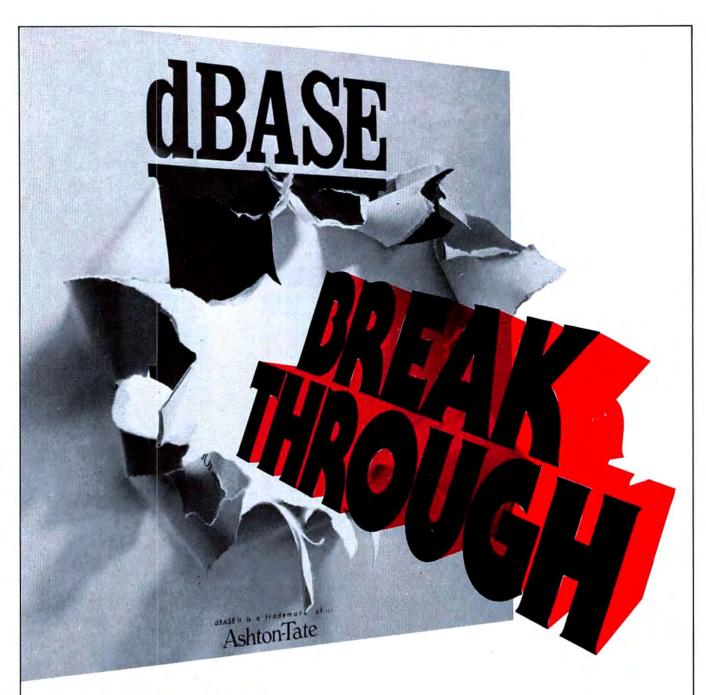
5 hours of connect time, and monthly

**Source Telecomputing** 

Compuserve

NEC

# IP&CONNECTION!



## **Announcing**

the most sophisticated database program development tools available on any personal computer anywhere.

The Database

**ACCELERATOR** 

Automatic program, screen, menu, report generation.
Automatically checks, formats, documents your programs.
Now available for the IBM PC at an introductory price of \$195. 30 day money back guarantee.

Optimal Software

The Database Accelerator is a trademark of Optimal Software.

Distributed by Programming International 505 Hamilton Avenue, Suite 301, Palo Alto, CA 94301 (800)222-8811 inside California: (800)631-4400

in Avenue, Suite 301, Palo Alto, CA 94301 -8811 inside California: (800)631-4400 Dealer inquiries welcome.



## UNICORN TREASURES MAKE LEARNING A PLEASURE



10 LITTLE ROBOTS — Ages. 2-7. The most delightful way to introduce your young learner to the computer. 10 Little Robots has five different games to keep your child's avid attention. There is upper and lower case letter recognition, counting the robots, robot addition, an interactive storybook tale and a unique robot sketch game that will enchant kids in a most creative way. The storybook tale introduces the concept of subtraction and serves as a motivational tool for the beginning reader.

IBM with 64K, one disk drive color monitor required. Available for Atari 400/800/1200, 48K and one disk drive. Soon to be available for Commodore 64 and Apple Computers.



Each Unicorn educational game teaches as it entertains. All our treasures have been developed and tested at The Computer Learning Center for Children. Written by experts who make them educational and fun, our games feature colorful, high-resolution graphics, multiple difficulty levels, beautiful music, and are completely user-friendly with simple on-screen instructions.

Unicorn's educational games are unique in their flexibility. Parents will be delighted to be able to use them year after year as their child's educational needs change. No need to spend a lot of money on software that children will master in a short time and not use again. Our superior packaging will protect our treasures for years to come.

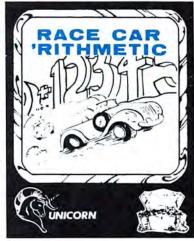


SHIPS AHOY - Ages 5-13. Outstanding graphics and sound makes this program an entertaining way for children to practice their basic math facts. The object of the game is to sail your ship across the ocean avoiding the treacherous mine hidden beneath the sea. Ships Ahoy allows you to select beginner, intermediate or advanced levels within the four basic math functions. The flexibility of this program lies in the option of choosing to be timed or not enabling the academically talented student to practice speed math. An equation program and built-in tables enhance the effectiveness of Ships Ahoy. Two unique and different games are included as rewards.

RACE CAR 'RITHMETIC'—
Ages 5-Adult. A math game that
the entire family can play together.
Each person can compete on their
own level in a race to the finish
line. Children and adults alike will
have hour upon hour of educational fun together and can practice the
four basic math functions, each
choosing their own operation, difficulty level and optional time factor. Race Car 'Rithmetic fully
utilizes your IBM computer's superb graphics and sound capabilities. From 1 to 4 players.



FUNBUNCH™— The most flexible language arts program on the market today. Available on three levels, elementary (grades 1-6), intermediate (junior high school), and college board preparatory (high school). Each level includes over 2000 words and phrases. Within the elementary level the word list can be accessed by grade. The program also allows you to enter your own words and phrases. You can adjust the length of time the words and phrases are displayed on the screen, making Funbunch an excellent tool for speed reading as well as remediation. There is a built-in printer option which allows you to list the vocabulary for further review. Funbunch also contains a computer doodle drawing game for creative fun. Please specify Funbunch (elementary), Funbunch (intermediate) or Funbunch (college board preparatory) when ordering.



Available at your local computer store. If you can't find them there, you can order directly from Unicorn Software. All programs \$39.95. Please enclose \$2.00 for shipping and handling. Visa and Mastercard welcomed.

Atari, Commodore 64, IBM PC and Apple are trademarks of Atari, Inc., Commodore Electronics LTD, International Business Machines Corp and Apple Computer, Inc. respectively.

Copyright 1983 by Unicorn Software Company. All rights reserved.



DEALER INQUIRIES INVITED

#### UNICORN SOFTWARE™

1775 East Tropicana Avenue Las Vegas, Nevada 89109 (702) 798-2727 or (702) 798-5990

# The DIPLOMAT<sup>tm</sup> and DM/T<sup>tm</sup>

# THE **DIPLOMAT** GIVES YOU A COMMAND PERFORMANCE!

The **DIPLOMAT** is a Z-80 based cluster controller with 16K to 64K of dynamically allocated RAM and is capable of handling a variety of interfaces and protocol translation duties. It is a compact multi channel interface switch allowing a cluster of up to four devices of different protocols or interfaces to be linked together for intercommunications and co-sharing of printers and peripherals.

From the simplest interface to the most complex syntactic translation or networking, the **DIPLOMAT** with **DM/T™** will put back the user friendliness your computer manufacturer promised you!





- At last! An easy solution to your interfacing headaches!
- Z-80 based **DIPLOMAT** offers up to 64K of ingelligent spooling.
- Give your software networking capability with DM/T.
- Finally! Bundle any combination of micro's and peripherals.

For "AP Notes" and specifications or the representative nearest you, contact Intek Manufacturing Inc.

(408) 946-9041



**Integration for Tomorrow's Technology™** 

780 Charcot Avenue • San Jose, CA 95131

# Can your IBM PC wear three hats.

# at the same time?

Hats off to you. You chose the IBM® Personal Computer because you're creative, efficient, and productive.

But look around. You're not alone. Chances are you're not the only person at your company who is benefitting from the computer. Trouble is, when your colleagues get their hands on your PC or XT first, you're left with two options: wait in line, or buy more computers. Meanwhile, the work stacks up.

A dilemma? There's a solution.

With Phase One Systems' OASIS-16™ operating system, three people can use a single IBM PC or XT at the same time. Each person uses a standard terminal to share access to the computer, hard disk, printers, and attached peripherals. Word processing, spreadsheet, and other programs can all run without running into each other. And since users can share

the same data base, the most current information is available to everyone. That's multiuser. The creative approach.

OASIS-16 also allows the single user to control several sub-tasks while running a primary program, so that jobs get done more quickly. It's called multitasking. And it's very efficient.

Most importantly, OASIS-16 opens a doorway to hundreds of highperformance, multiuser business application packages. Developed, tested, and proven for more than five years with OASIS-8, they let you grow, and keep you productive.

Indeed, your IBM PC or XT can wear three hats at the same time, but only with OASIS-16. For more information, call or write us at Phase One Systems, Inc.

# OASIS-16 for the IBM PC and XT.



Phase One Systems, Inc. 7700 Edgewater Dr. Suite 830 Oakland, CA 94621 (415) 562-8085 TWX 910-366-7139

T. DURFEE

# IF YOU'RE CONFUSED ABOUT BUYING A PERSONAL COMPUTER, HERE'S SOME HELP

# Computers come in two parts.

One part is the "hardware," the machinery itself. The other is the "software," which tells a computer what to do, the way a driver tells a car what to do.

Without software, a computer can't do anything. And vice versa. You have to buy both.

# Buy the software first.

Since the reason you're buying a computer is to get the capability the software gives you (remember it's the software that tells the computer what to do), it makes good sense to pick the software first.

Start by making a list of the things you want the computer to do. Possibilities include word processing, inventory control, accounting, graphics, recordkeeping—you name it, there's probably software that does it.

Next take your list into a computer store and ask the salesperson to demonstrate software that will do the things you want.

Even though you'll need a computer for the demonstration, keep in mind the computer is just a vehicle. The software is the driver. Once you've decided on software, picking the rest of the computer system will be that much easier.

## The simpler the better.

Some people will tell you that software has to be complicated to be powerful. Nothing could be further from the truth.

Good personal software should be, as the computer people say, "friendly." Meaning that it helps you do what you want to do without getting in the way.

Good software keeps the complications in the computer, where



Currently there are four software packages in the family: PFS:WRITE. PFS:FILE, PFS:REPORT and PFS: GRAPH, with more on the way. Here's a little more about each of them.

# PFS:WRITE. The simplest way to get your message across.

PFS:WRITE is ideal for people who want to make their writing time more productive. It displays what you write on your computer screen so you can make revisions as you compose.

With WRITE, you can correct misspellings or substitute one portion of text for another, with just a few keystrokes.

And when you're through revising, WRITE shows you "on-screen" just how your document will look when it's printed. So there are no surprises afterwards.

WRITE also works with most popular software programs, including the PFS Family of Software.

This feature allows you to add names and addresses from mailing lists to generate form letters. Or combine columns of numbers or graphs with your text.

# PFS:FILE. The simplest way to get organized.

FILE is basically a paper filing system without the paper. So you can record, file, retrieve and review information in a fraction of the time it takes with a conventional filing system.

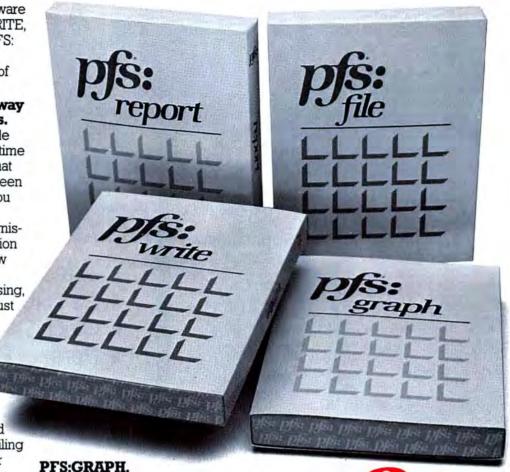
With FILE, you arrange your information on a "form" you design yourself. And when you need to track something down, FILE sorts through your records electronically. It lets you retrieve information in a variety of ways so you can be as selective as you want.

# PFS:REPORT. The simplest way to sum it all up.

REPORT is a powerful analysis tool that works with FILE.

REPORT sorts through your files and retrieves the information you're looking for. Then assembles it all into one report, so you can analyze. plan and make better-informed decisions.

REPORT is also good at math. It quickly sorts through columns of numbers and performs calculations, so you won't have to.



PR.

# The simplest way to spot trends.

GRAPH is ideally suited for professionals who need charts or graphs in a hurry.

All you do is specify the kind of graph or chart you want and enter the information. GRAPH does the rest.

GRAPH transforms columns of facts and figures into pie, line and bar charts so you can spot trends quickly and make better-informed decisions.

GRAPH works with PFS: WRITE, PFS:FILE, VisiCalc® files or data entered directly into the computer. And supports most popular printers and plotters.

# Send for our Free PFS Software Catalog.

It'll tell you more about the PFS Family of Software and how to use it.

It's free. And all you have to do to get one is return the coupon below or see your participating PFS dealer.

The PFS Family of Software.

We've already made computers simpler to use.

Now we're making them simpler to buy.



SOFTWARE CATALOG

PCW 6-3083

Name	
Address	
City	
StateZip	
I plan to use a personal comput  ☐ at home ☐ at work ☐ both	er

Mail to: PFS, 422 Aldo,

®PFS is a registered trademark of Software Publishing Corporation, 1901 Landings Drive, Mountain View, CA 94043. The PFS Family of Software currently runs on the Apple, IBM,

Santa Clara, CA 95050

Circle 178 on reader service card

Compaq.\* Texas Instruments,\* and

equivalent personal computers.

# ADVANCED COMPUTER

Serving Computer Professionals Since 1976

Н	A	R	D	w	A	R	E

AST Megaplus" Card	List	ACP
P/N MG064 (64K, S, C)	395	\$279
P/N MC-064SPC (64K, S, P, C)	395	220
•PC I/O Plus II" Card	395	279
P/N I/O (C, S)  •"SIX PACK"	165	115
P/N SP064SPC (64K, S, P, C)		200
	-	299
	40	29 35
Prototype Card	69	35
HERCULES		
Hercules Graphic Card		359
MOUSE SYSTEMS Mouse for IE MICROSOFT	M	269
Mouse plus Multitool Word ORCHID		Call
Hi-Res Graphics Adaptor	395	339
PERSYST Spectrum (64-256K)		
P/N SP64, (64K, Clk, S, P)		319
PLANTRONICS Color plus " Car	rd	399
QUADRAM Quadboard (64-256K)		
P/N Q64, 64K w/4 functions	395	279
QuadLink Apple Card	680	599
Quadboard 64K	-	279
Microfazer Print Buffer MP-64		190
Quadchrome (Hires RGB)		488
QuadLink (IBM to Apple)		525
RIXON PC212A Modem I/O	596	449
SSM Transmodem 1200	O.J.G	479
USI Multidisplay Card		299
VISTA "Multicard"" (exp. 64-256	KI	
P/N V-064 (64K, Clk, S, P)	395	229
P/N V-256 (256K, Clk, S. P)	695	399
•"Maxicard"" (up to 576K)	033	333
P/N V-576-64K		249
P/N V-576-576K		729
•"PC Master" (10 I/O)	495	329
•"PC Extender" (up to 10 I/O)	249	199
•"Diskmaster"	299	199
•8" Thinline Dual Floppy	239	Call
aV1200 6.2 Castridge Origina		
V1200 6.2 Cartridge Drive		999
PRINTERS		

i M O Z

AVAILABLE

COEX 80F/T 80cps	\$299	\$199
DYNAX Daisywheel		525
SILVER REED		474
EXP500 132 Column		649
STAR MICRONICS - NEW!		
Gemini 10X 120cps	399	319
Gemini 15 15"	599	469
EPSON FX80	699	549
FX100	895	749
BROTHER HR-1/BMC	1195	895
DAISYWRITER	1495	1295
TTX Daisywheel		549
NEC Spinwriter 3550		1875
IBM PC to Parallel Cable	60	39
THE PARTY OF		

Color I Composite/Hitachi Color II RGB Hi-Res	399 899	339 695
BMC	524	1
12" Green PRINCETON GRAPHICS	129	89
RGB IBM Lookalike	700	545

### DISKETTES

UYSAN 574 55 50	10/355	238
DYSAN 51/2" DS SD	10/65	48
IBM 5¼* SS SD	10/60	43
IBM 5¼" SS DD	10/65	47
VERBATIM 525-01 SS	10/45	23
VERBATIM 550-01 DS	10/55	34
MAXELL MD1 SS	10/50	29
MAXELL MD2 DS	10/60	39
Flip Storage Box 51/4" (80 dis	iks)	19
BULK SPECIAL SS	10/25	19
With Sleeve and Box	100/195	149

## MORE IBM GOODIES

COMPUCABLE		
Keyboard & Drive Covers (set)		\$19
CURTIS		
PC Pedestal	\$80	64
PGS or Quadchrome Adaptor		10
Vertical PC System Stand		20
IBM Mono Extension Cable	50	20
Keyboard Ext. Cable (3-9')		34
EPD PROTECTION DEVICES		
The Lemon (Surge Protector)		43
The Peach (Surge Protector)		68
The Orange (with EMURFI)		122
The Lime		76
INTEL 8087 IC		199
KOALA PAD		99
KRAFT Joystick IBM	70	40
RAM EXPANSION		
16K Motherboard (16 IC's)		19
64K Memory Exp. (9 IC's)		50

# TIME SHARE SERVICES

COMPUSERVE Subscription	\$40
SOURCE Subscription	75

dBAS	EI	
\$39	900	

Condor \$38900

SuperCalc \$9900

SuperCalc 2 \$17900

> Multiplan \$18900

> Wordstar \$29900

Lotus 1-2-3 Call!

T. K. Solver! Call!

Flight Simulator \$4500

# Context MBA Call!

Computer Inovations C86C Compiler \$36900

Copy II Plus \$3200

> Visiword \$28900

# Digital Research

Pascal MT + 86\$295	.00
Concurrent CP/M 86 260	.00
CBASIC 86149	.00

Plus More Great Software Values In Our 1983 Catalog! Send For Your Copy NOW.

## SOFTWARE

# **EDWARD BILL**

If You're Thinking IBM PC™, **READ THIS!** 

# **COEX Combocard I**

- ★ 64K to 256K RAM
- \* ASYNC Serial Port
- ★ Clock/Calendar w/NiCad Backup
- ★ Parallel Printer Port
- ★ RAMDisk Software
- ★ Spooler Software

64K ... \$229°°

END FOR YOUR FRE

П

6

00

W

ACP

256K ... \$399°°

Zero "K" Version Available Only \$199.00

PLUS! . . . with Purchase of either Memory card above

SUPERCALC™......only \$89.00 (195.00 value) Disk Emulator . . . . . FREE

Print Spooler . . . . . . FREE

# ACP PC "FEATURE OF THE MONTH"

1. DISKMASTER". Disk Controller for IBM PC or XT adds both 51/4" and 8" floppy drives. Complete with Software. Same card can also handle 

2. VISTA 1200 with DISKMASTER"

3. M&R "SUP'R EXTENDER". IBM PC & XT Expansion Chassis with (6) Slots, Power Supply and Fan. Your price!!! only \$439.00. You cannot afford to live without one.

# DISK DRIVES



**TANDON 100-2** 

PC Compatible · Double Sided

\$28900

QUME 142 1/2 High PC Compatible · Double Sided

\$24900

# MODEMS

HAYES	
Smartmodem 300	\$210
PC Modern Software 1.3 (above)	49
Smartmodern 1200	525
PC Software 1.4C (above)	79
Smartmodem 1200B	445
Smartcom II	79
Smartmodem to IBM Cable	25

MS: MO. Cashier's Check. Bank Wire. Personal checks
Y weeks for processing Include Drivers License and credit

MAIL ORDER: P.O. Box 17329 Irvine, CA 92713

\*\*e Visia, AMEX. CB add 3\*\*, service charge, Add 3\*\*, Retail: 1310 E. Edinger, Santa Ana, CA 92705

norders or US Parcel Post. Include Telephone number. MO

(714) 558-8813

(714) 558-8813

542 W. Trimble, San Jose, CA 95131 (408) 946-7010

# User Group Dispatch

User group news from around the world

# Edited by Anna Bunker

The following information is reprinted from user group newsletters. *PC World* takes no responsibility for its accuracy. We suggest that you contact specific user groups for further details.

### More Public Domain Disks

The following two items are reprinted from the NYPC Newsletter, May 1983, The New York IBM PC Users' Group.

The New York Amateur Computer Club is distributing PC Blue, an ongoing software library for PC-DOS. The programs were extracted from the CPMUG or SIG/M libraries, and some require 8080 processor support. The library includes languages, applications packages, utilities, and games. All material is public domain and may be distributed without restriction. NYACC publishes a 215-page catalog of the first 26 volumes in the library. It includes table of contents, abstracts of the files, and all document files on the disks.

Disks are available by mail for \$6 each, postpaid (by UPS) to North America. For airmail overseas add \$3 per order in U.S. funds. The catalog is available for \$10 in North America and \$15 overseas. For more information contact Susan Perricone, NYACC, P.O. Box 106, Church Street Station, New York, NY 10008, 212/243-0325.

## Populate Now

AST Research memory cards require that the PC have its system board (64K or 256K) fully populated, because the PC system switches reflect total contiguous installed memory. If used in a 128K IBM PC XT, only the narrow back plate need be installed.

If the PC XT has more than 128K, a PROM must be changed on the AST card (\$41.50). The PC XT system switches reflect only the system board memory, not the total memory.

### Vendor Relations and dBASE II

The following item by David Browning, Capital PC's vendor relations manager, is reprinted from the Capital PC Monitor, June 1983.

This month I'd like to recap the efforts some of our Capital PC members have made to persuade Ashton-

We decided to try to coordinate our efforts to get some attention from Ashton-Tate.

Tate to improve *dBASE II*, a product many of us have purchased and use. Working on this as a group for several months, we have gotten some positive results (see Table 1).

dBASE II had been available on 8-bit computers for some time and was adapted for use on the IBM PC last summer. An aggressive advertising and marketing campaign was undertaken to whet the appetites of the new owners in the PC market. At that time very little software and no professional data base programs were available for the IBM PC. Two to three months of advertising before the first delivery had caused a near panic among buyers. Rumors had it that 200 orders had been placed before the first copy was released.

At last it was out; version 2.3B was delivered. My company, among others, worked hard to get applications up and running for our customers. We found some bugs in the software but managed to work around them. A couple of months later we received the update, version 2.3D, which fixed some of the bugs and added a couple of desirable features. So far, so good. Then the weeks turned into months, and discussions at the Capital PC monthly meetings indicated that several people were still having problems with the package. We decided to try to coordinate our efforts to get some attention from Ashton-Tate, although some people thought the company was riding too high on current sales (rumors of well over \$1 million a month in sales of dBASE II alone) to be bothered with us. Some said that software manufacturers have traditionally perceived user groups as mere hobbyists who illegally copy software.

Rather than write negative letters complaining about poor support, we decided to consolidate and document as many errors as we could gather from our user reports. If we could demonstrate a bug with a test case, we would include it. If several members reported a similar problem but a test case could not be repeated, that was included also. If a member's problem was clearly a user error, we didn't include it, as the company is certainly not responsible for user ability. We included some problems that could have been either bugs or user errors and labeled them un-

Each complaint was identified separately with supporting documentation and categorized as serious or moderate. A list of names and ad-

# MAXI CRAS

# THE CHECK REGISTER ACCOUNTING SYSTEM FOR PERSONAL AND SMALL BUSINESS USE

## WHAT IS MAXI C.R.A.S.?

Maxi C.R.A.S. is THE computerized check writing and record keeping system for small business and personal use. But don't take our word for it! Compare it with any other system available for your computer. Read through our manual, and look at the printed reports that Maxi C.R.A.S. produces. Then talk to one of the thousands of people who use it. We're sure you'll agree — Maxi C.R.A.S. is the most versatile system available.

# WHO CAN USE IT?

Almost anyone! Maxi C.R.A.S. is designed for people interested in gaining more control over where their money goes. Maxi C.R.A.S. is powerful enough for small business use, yet so easy to use that it's ideal for your personal finances too. It takes the work out of everything associated with a checking account: printing checks, balancing your account, reconciling bank statements, and keeping extremely accurate records. And those accurate records are delivered in the format required for income tax preparation!

# BUT WHAT MAKES IT DIFFERENT FROM ALL THE REST?

We're glad you asked! Maxi C.R.A.S. lets you write checks by hand, or it will print them for you automatically. It handles a virtually unlimited number of transactions per month. And to keep track of all that financial activity, Maxi C.R.A.S. supports up to 223 user-defined income and expense accounts. Any transaction can be distributed between one or even all 223 accounts.

The Maxi C.R.A.S. database keeps track of up to 75 addresses, and automatically prints them on the correct checks. Use window envelopes and save the work of addressing envelopes.

### I'M INTERESTED. TELL ME MORE.

Organizing the data is just half the story. Maxi C.R.A.S. prints six detailed reports and statements:

Check Register
Check Register Notes
Income and Expense Subtotals
Individual Account Activity Report
Account Distribution Statement (audit trail)
Checkbook Reconciliation Statement

# BUT WILL IT WORK WITH MY SPREADSHEET PROGRAM?

For detailed forecasting, budgeting, and analysis, Maxi C.R.A.S. interfaces EASILY with VisiCalc™, Multiplan, 1-2-3, Peachtext 5000, and Supercalc™!

# TELL ME ABOUT ITS OTHER FEATURES.

- Easy-to-use Data Entry routine saves time and eliminates errors. You don't need to be a computer expert to become a Maxi C.R.A.S. expert!
- Notes option can be used to flag taxdeductible items.
- Checkbook balance is constantly updated and instantly accessible. No more embarrassing overdrafts!
- Compatible with hard-drive systems, including XT.
- Fast and easy reconciliation of check register with bank statement.
- Complete, easy-to-understand User's Manual.

Maxi C.R.A.S. — an indispensible tool for managing money most effectively.

## THEY LIKED IT!

"We never thought we'd see the day, but here it is. We have published a review of a check register program that made us want to buy one."

Reprinted from a review of Maxi CRAS in the February 1983 issue of Creative Computing magazine. Copyright 1983 Ahl Publishing Company.

CP/M - 8 inch disk	\$99.95
IBM PC & XT (2 drives, 80 column display required)	\$99.95
Osborne/Kaypro (2 drives, 80 column display required)	\$99.95
TRS-80 Model I, III, or IV (48K, 2 drives required)	\$99.95
TRS-80 Model II 12 16	\$99 95

# WE INVITE YOU TO COMPARE!

Compare Maxi CRAS with any other system available. We're sure you'll find Maxi CRAS to be the most versatile, easy-to-use check register system available — at any price.

1-800-327-7172

Visit your local dealer or call us toll-free today.
(Dealer inquiries are invited!)
THE BUSINESS DIVISION
PO BOX 3435 • LONGWOOD, FL 32750
(305) 862-6917



A Subsidiary of Scott Adams, Inc.

# User Group Dispatch

dresses of contributing Capital PC members was attached, and a cover letter was written requesting that Ashton-Tate tell us its game plan for fixing the more serious errors.

At the time of cutoff (end of March), 22 members had responded. Most of them took the time to write up their problems and some even provided documented test cases. All indicated that they were legal owners and provided the version and serial number of their product. I am not sure how many owners of *dBASE II* are among the 1500 or so Capital PC members, but I know the number is more than 22. Another dozen have written me since the cutoff date, asking for copies of the documentation of the errors.

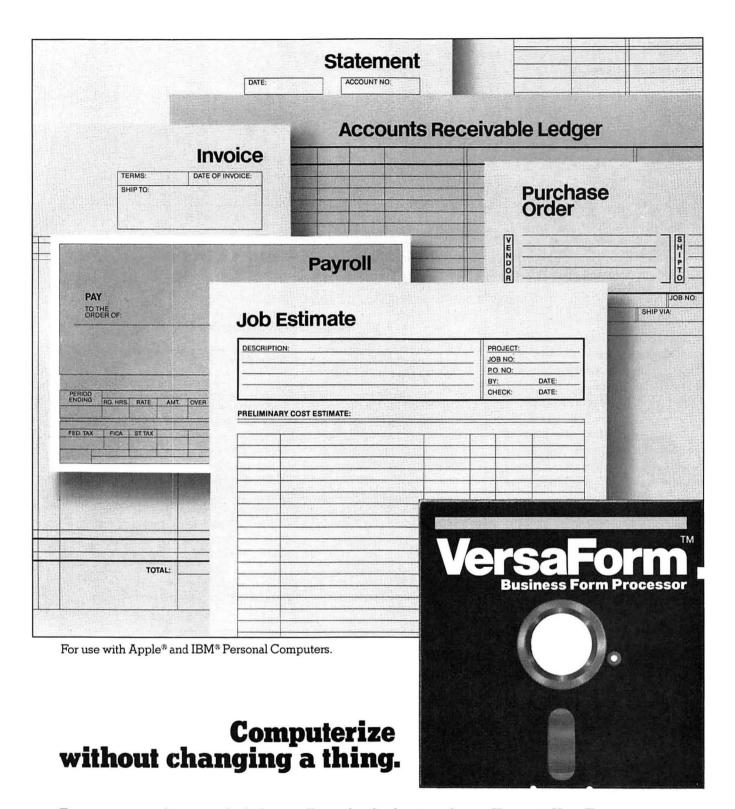
I think this type of involvement can benefit user group members. Special interest groups can coordinate efforts in their specific area and reach the product vendors via the vendor relations director.

Ashton-Tate responded with: "Mr. Cole convened a special task force to review our reported troubles. Two groups were formed to test the problems against their developmental version of release 2.4. One group tested against the IBM PC version running on a PC using PC-DOS. The other group tested against the CP/M 2.2 operating system running on an 8-bit, S-100 bus computer." (See Table 1 for a summary of the IBM PC Task Force responses.)

My thanks to Mr. Cole of Ashton-Tate for providing this rapid response. The programming tips will help. We hope that it does not take too much longer to finish testing version 2.4 so it can be released. We are looking forward to it.

Fixed in V2.4. dBASE 2.4 will PACK without index, then reindex.
DOS problem. Try using <i>dBASE</i> COPY TO command to strip the records marked as deleted vice PACKing.
Tested OK in V2.4.
336-record data base on character field of 20 sorted OK under V2.4.
Tried to repeat the test case under V2.4. Got proper error message. No disk or directory problems.
Fixed in V2.4. Still will truncate beyond column 79. (Note: use a text editor such as the IBM <i>Personal Editor</i> for program preparation—Dave.)
Still a legitimate problem under V2.4. Passed to author for correction.
ESC is an emergency device and should only be used as such. As much protection as possible is being built in (i.e., PACK will ignore it, and APPEND will handle it better). Use ESC in emergencies only.
Couldn't repeat the problem under V2.4.
Fixed. Also fixed in the new V2.4 PACK command.
Fixed in V2.4.
Fixed in V2.4 by changing the RESET command to 'RESET <drive>'.</drive>

Table 1: Summary of dBASE II errors and Ashton-Tate's responses



To automate your business, don't change all your familiar business forms. Change to VersaForm.

VersaForm fills out your present forms very much the way you do. Only faster. And (if you'll pardon

the expression) more accurately. Why, it even prints on forms of your own design.

Then VersaForm stores this information. Alphabetically and numerically. Which means, you now have a data base that can track your business. Product by product. Customer by customer. And month by month.

Also, VersaForm prints the kind of reports that help manage your business, within today's tighter profit margins. Like sales reports based on familiar information. Information that VersaForm tabulates, automatically.

What's more, VersaForm automatically checks for errors. Something that doesn't happen when people fill out forms manually.

Your people are familiar with your forms. So are your customers. Why change a good thing?

Form management is business management.

Another fine product from Applied Software Technology: 170 Knowles Drive, Los Gatos, Calif. 95030 (408) 370-2662

# User Group Dispatch

# User Group Directory

PC World publishes a User Group Directory every month. If your group is not in this list but would like to be, send the group's name, address, contact, and other information to User Group Dispatch, PC World, 555 De Haro St., San Francisco, CA 94107.

Alabama Birmingham IBM PC User Group Fred Hilbers P.O. Box 19248 Birmingham, AL 35219 205/879-3716

Arizona Phoenix IBM-PC Users Group James S. Serbin P.O. Box 44218 Phoenix, AZ 85064 602/954-7519

Tucson IBM PC User Group Brian Wagner P.O. Box 1489 Tucson, AZ 85702 602/795-9437

California
Diablo Valley PC
Al Hunt
1415 Oakland Blvd. #101
Walnut Creek, CA 94596
415/687-8037

Fresno IBM-PC Users Club R. Betancourt 6750 N. Woodrow Ave. Fresno, CA 93710

(continues)

Problem	Response
LINKAGE command doesn't work.	Wasn't supposed to work with anything other than NEXT in V2.3D. Changed in V2.4.
INDEX must have all key fields of same type.	This is as designed. (Note: not well documented.) Works with numeric or character keys, but not mixed.
JOIN creates two fields with same name in output data base.	This problem can be avoided by naming the output fields with the FIELD phrase.
Location of last record is not consistent (GO TO <last no="" rec=""> then SKIP -1, etc.)</last>	The SKIP command has been worked on in V2.4. Also new test for eof: "IF EOF" vice # = 0 for index files and EOF for nonindexed files. New test is the same for both file types.
String field comparison is not consistent depending on order of comp.	User misunderstanding combined with deficient explanation in documentation.
Undocumented legal com- mands.	Manual for V2.4 includes pages for these. CHANGE SUMMARY is supposed to be with each manual, which now includes these.
'While <exp>' is not allowed in some commands, but not flagged as errors.</exp>	Extended error trapping has lower development priority than other tasks.
System date is not pulled in if dBASE is invoked with a parameter.	Fixed in V2.4.
DELIMITED WITH in AP- PEND FROM will only accept comma, contrary to manual.	Documentation error, but ability to use other delimiters is being incorporated in a future version.
(continues)	

Table 1 (continued)

# User Group Dispatch

Greater South Bay IBM-PC Users Group Mike Immel P.O. Box 665 Lomita, CA 90717 213/325-7533

IBM PC Users Group of Santa Maria Ray Smyer 575 Ferndale Dr. Santa Maria, CA 93455 805/937-7490

IBM Users Group of California Neil Zachary P.O. Box 4136 Los Angeles, CA 90028 213/937-1314

Marin-Sonoma PC Users William O. Ward P.O. Box 2909 San Francisco, CA 94126

Modesto-Turlock IBM PC User Club Sy Guth P.O. Box 5103 Modesto, CA 95352 209/577-3416

North Orange County IBM Club Glenn A. Emigh 1533 Sherwood Village Circle Placentia, CA 92670 714/996-4464

Pomona Valley Area IBM PC User Group Roy Livingston 10282 Felipe Montclair, CA 91763 714/624-9194

Rancho California Computer Club Joe Dorner P.O. Box 651 Temecula, CA 92390 714/676-5856 Redding Area PC Society Ken Daniels 2516 Park Marina Dr. #6 Redding, CA 96001 916/243-4411

Sacramento IBM-PC Users Group David T. Burhans, Jr. 8122 Holm Oak Way Citrus Heights, CA 95610 916/723-9745

San Diego Computer Society Tom Field 1384 Caliente Loop Chula Vista, CA 92010 619/421-9686

San Fernando IBM PC Users Club David Nussbaum 11558 Riverside Dr. #207 North Hollywood, CA 91602 213/985-8337

San Francisco IBM PC Users Group 4411 Geary Blvd. #33 San Francisco, CA 94118

San Francisco PC Club Max Brioski 1045 Balboa St. San Francisco, CA 94118 415/386-5176

Santa Barbara City College Computer Science Department
Stu Swartz
721 Cliff Dr.
Santa Barbara, CA 93109
805/966-2919

Silicon Valley Computer Society Elvin Bollet P.O. Box 60506 Sunnyvale, CA 94088 408/243-1154

UCSF IBM PC Users Group Mark Slichter School of Nursing n319y UCSF San Francisco, CA 94143

Colorado
Colorado Springs IBM PC Users
Group
P.O. Box 16256
Colorado Springs, CO 80935

Denver User Group Steve Leibson 4040 Greenbriar Blvd. Boulder, CO 80303 303/494-4062

Northern Colorado PC Users Steve Livingston 2601 Davidson Dr. #C-8 Fort Collins, CO 80526 303/223-8391

Connecticut
Central Connecticut User Group
Rich Paterson
ComputerLand, 131 S. Main
West Hartford, CT 06107
203/561-1446

IBM PC User Club of Stamford Dave Foulger 69 River St. New Canaan, CT 06840 203/966-9378

Southeastern Connecticut IBM PC Users Group Pat Ryan 78 Spring Glen Rd. Niantic, CT 06357 203/739-4855

November 1983

Delaware
PC Professional Users Group
P.O. Box 2350
Wilmington, DE 19899

District of Columbia Capital PC Janet Withrow P.O. Box 3189 Gaithersburg, MD 20878 703/978-1530

IBM PC Special Interest Group (CompuServe) Mike Todd 4910 43rd St. NW Washington, DC 20016 202/364-2467 CompuServe: Mike Todd, 70001,1264; Wes Meier, 70215,1017

Florida Manasota IBM PC User's Group Richard Reynolds 1102 Mallorca Dr. Bradenton, FL 33529 813/792-5400

Miami PC User Group Eddy Cue 6925 S.W. 16 St. Miami, FL 33155 305/262-1891, 305/940-1755

Northern Florida Amateur Computer Club Stephen D. LeBar 10921 Kuralei Dr. Jacksonville, FL 32216

(continues)

Problem	Response
'@SAY' will not go to alternate file.	Would require too much memory to implement.
<cursorleft> control is inconsistent in BROWSE.</cursorleft>	Working as designed—left one character in a field, then to first character of next left field when at left end of current field
Semicolon in <i>dBASE</i> data will cause a carriage return and linefeed in REPORT and DISPLAY.	As designed. See page 113 of manual. (Note: manual is not too clear—Dave.)
In APPEND if no data is entered in field 24, incorrect skip to next record results.	Fixed in V2.4.
ENDIFn without required space before the <i>n</i> isn't trapped and doesn't work.	Not repeatable in V2.4.
CHR(7) no longer beeps the speaker in V2.3D.	Being fixed.
<ctrl>-W to save programs causes file linkage/size errors.</ctrl>	Fixed in V2.4.
Last line left in printer buffer.	Problem with user's hardware. Use? " " for last line to flush.
Too many EJECTS.	Not repeatable in V2.4.
SET FORMAT causes ejects.	Use a memory variable for line position instead of trying to keep track of line counter.
16-bit ZIP program promised?	Looking into it.
10-bit Zii piogram promised.	

Table 1 (continued)

# Reader Friendly

# PC W\RLD

The Complete Magazine for IBM Personal Computer and IBM PC Compatible Users. You are using or soon plan to use an IBM Personal Computer or IBMcompatible personal computer. You've just scratched the surface, just started to explore the vast potential of this remarkable machine.

How can you use this potential and get more out of your PC? How can you keep pace with the fast-moving news and developments in the field, with the rapidly growing body of available software and the new ideas, discoveries, applications, and innovations?

Now there's a way—with PC WORLD, the lively, authoritative, new magazine devoted exclusively to IBM PC and IBM-compatible PC users.

Every month PC WORLD will keep you posted on the most interesting, intriguing, and potentially useful applications for the IBM PC and compatible PCs. And it will explain them to you with a minimum of technical jargon—and with a degree of clarity you'll appreciate if you try them out on your own PC.

It's a magazine that will help you get more of everything you want out of your PC—utility, versatility, value, and satisfaction. And it will present you with well researched, scientifically correct, easy to read articles in magnificently designed issues that are beautifully illustrated in full color. You'll want to keep each one for your future reference—beginning right now.

Now for a limited time only you can take advantage of this low introductory rate and save 47% off the newsstand price for PC WORLD. Enter your subscription today and you will receive three ADDITIONAL issues—for a total of 15 monthly issues at the low introductory rate of only \$24. If you're not completely satisfied with PC WORLD, you may cancel your subscription and receive a full refund on all unmailed issues.

If you already have an IBM Personal Computer or are thinking of buying one, this is the magazine that revolves around you.

15 issues for \$24 27 issues for \$39 39 issues for \$53

VISA and MasterCard orders call: 800/247-5470 (800/532-1272 in Iowa)

# Subscribe Now

Don't miss our low introductory rate:

- 15 issues
- Save 47% off the newsstand price

This is a limited time offer...act now to avoid disappointment!

CHARTER PRICES: 15 issues, \$24.00

27 issues, \$39.00

39 issues, \$53.00

PC WORLD Subscription Department P.O. Box 6700 Bergenfield, NJ 07621

Toll-free order lines, for VISA and MasterCard orders: 800-247-5470 (in Iowa call 800-532-1272)

> Company \_ Address \_\_

City, State, Zip

Please enroll me at the low introductory offer  ☐ 15 issues/\$24 ☐ 27 issues/\$39 ☐ 39 issues/\$53  ☐ Bill Me ☐ Payment Enclosed  We accept MasterCard or VISA, or we can invoice you or your company. Call toll-free: 800/247-5470 (In Iowa: 800/532-1272).	
All subscriptions begin with the next available issue. Please allow 6–8 weeks for delivery of your first issue. Outside the U.S., subscriptions must be prepaid in U.S. funds. For foreign surface mail add \$24 per year to the subscription rates; for foreign airmail add \$101 per year to the subscription rates. Allow an additional 4 weeks for delivery by foreign surface mail.	
Name	
Company	
Address	PC W\BRLD
City, State, Zip	IC WEILD
	Subscription Department P.O. Box 6700 Bergenfield, NJ 07621 J208
Please enroll me at the low introductory offer  15 issues/\$24  27 issues/\$39  39 issues/\$53  Bill Me Payment Enclosed  We accept MasterCard or VISA, or we can invoice you or your company. Call toll-free: 800/247-5470 (In Iowa: 800/532-1272).  All subscriptions begin with the next available issue. Please allow 6–8 weeks for delivery of your first issue. Outside the U.S., subscriptions must be prepaid in U.S. funds. For foreign surface mail add \$24 per year to the subscription rates; for foreign airmail add \$101 per year to the subscription rates. Allow an additional 4 weeks for delivery by foreign surface mail.  Name  Company  Address  City, State, Zip	PC W\RLD  Subscription Department P.O. Box 6700
	P.O. Box 6700 Bergenfield, NJ 07621 J20
Please enroll me at the low introductory offer  ☐ 15 issues/\$24 ☐ 27 issues/\$39 ☐ 39 issues/\$53  ☐ Bill Me ☐ Payment Enclosed  We accept MasterCard or VISA, or we can invoice you or your company. Call toll-free: 800/247-5470 (In lowa: 800/532-1272).  All subscriptions begin with the next available issue. Please allow 6—8 weeks for delivery of your first issue. Outside the U.S., subscriptions must be prepaid in U.S. funds. For foreign surface mail add \$24 per year to the subscription rates; for foreign airmail add \$101 per year to the subscription rates. Allow an additional 4 weeks for delivery by foreign surface mail.	

Subscription Department P.O. Box 6700 Bergenfield, NI 07621

PC W\(\begin{array}{c}\) RLD

J2088



**BUSINESS REPLY CARD** 

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES



NO POSTAGE NECESSARY IF MAILED IN UNITED STATES

# Subscribe Now

Don't miss our low introductory rate



# **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621



NO POSTAGE NECESSARY IF MAILED IN UNITED STATES

# **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621

# User Group Dispatch

Georgia
Middle Georgia Computer Club
L. Keitt Dantzler
P.O. Box 5705
Macon, GA 31208
912/477-7009

Hawaii Hawaii IBM PC User Group Doug Long P.O. Box 22967 Honolulu, HI 96822 808/735-5769

IBM PC User Society Arthur W. Becker P.O. Box 591 Pearl City, HI 96782

Idaho
Idaho PC User Group
Bruce Burns
ComputerLand, 687 S. Capitol Blvd.
Boise, ID 83702
208/344-5545

Illinois
Association of PC Users
Glenn Yunashko
4727 S. Lavergne St.
Chicago, IL 60638
312/284-5872

Northern Illinois IBM PC Users Group James L. Szafranski 5195 Castaway Ln. Barrington, IL 60010 312/934-8133 Indiana ComputerLand User Group Susan Shields ComputerLand 5450 N. Coldwater Rd. Fort Wayne, IN 46825 219/483-8107

Indianapolis IBM User Group David Reed 6704 Hoover Rd. Indianapolis, IN 46260 317/259-7892

NEI User Group George Gynn 9904 Goshen Rd. Fort Wayne, IN 46818 219/693-3147

Northern Indiana IBM PC User Group Dr. Terry Alley 316 N. Ironwood Dr. South Bend, IN 46615 219/289-5506

Iowa Cedar Falls User Group Lee Ann Moore Black Hawk Village Shopping Center Cedar Falls, IA 50613 319/277-1700

IBM PC User Group Gary Wilcox P.O. Box 246 Des Moines, IA 50301 515/967-5880

Quad Cities PC Users Group (QCPUG) Lew Roberts P.O. Box 464 Betterdorf, IA 52722 319/391-9437 Kansas Kansas City IBM Users R. Wayne Thompson 11005 W. 60th St. Shawnee, KS 66203 913/268-7500

Topeka Library User Group Becky Hinton Topeka Public Library 1515 W. 10th St. Topeka, KS 66604 913/233-2040

Wichita IBM PC Users Group Jack Leonard P.O. Box 18422 Wichita, KS 67218 316/681-9698, 316/788-3655

Kentucky
Bluegrass IBM PC Users Group
Diane Skoll
Computing Center
Room 72, McVey Hall
University of Kentucky
Lexington, KY 40506-0045
606/257-2900

Louisiana Cajun PC Users Sharon Denais Oil Center Research, Inc. P.O. Box 51871 Lafayette, LA 70505 318/232-2496

New Orleans PC Club Walt Meyers 3517 19th St. Mettarie, LA 70002 504/737-6318

(continues)

As the years go by, the nation's computers continue to turn out mountains of data. And, as was bound to happen, the volume just gets to be too much. As the numbers shrink from the reach of the decision makers, the corporate machinery grinds to a halt . . .









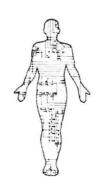




# LET'S TALK, MICRO TO MAINFRAME WITH PCDI.

Meet **PCDI**, your Personal Computer Data Interface. It gives you the power you need to perform data retrieval, data management, and graphical analysis in a single integrated system. **PCDI** even lets you incorporate other programs directly into it. This means that you can quickly dial into remote computers and capture data, produce sophisticated color charts, and pass information to your favorite spreadsheet...all in a smooth series of simple

operations. **PCDI** has absolutely the most powerful and easiest-to-use communications features available for the IBM-PC. Its flexible data manager offers menu-driven file and data selection and a full-screen numeric data editor. Charts are produced swiftly in a variety of colors and formats. Memos and notes can even be typed directly into your graphs for subsequent printing on your EPSON or IBM compatible printer.



# COMMUNICATIONS

- DATA MANAGEMENT
  - COLOR GRAPHICS
    - USER EXPANDIBILITY
      - \$250

# Applied MicroSystems, Inc.

Dept. WI P. O. Box 832 Roswell, Georgia 30077

(404) 475-0832 (404) 371-0832

Circle 496 on reader service card

### SYSTEM REQUIREMENTS

IBM PC or PC-XT

256K main memory

Color Graphics Adaptor

2 diskette drives or hard disk

Hayes Smartmodem (300 or 1200 baud)

# User Group Dispatch

NW Louisiana IBM PC User Group William Dwinnell 1144 Hallmark Dr. Shreveport, LA 71118 318/686-7781

Maryland Baltimore PC 1910 Trout Farm Rd. Jarrettsville, MD 21084

Massachusetts
IBM PC User Group
Boston Computer Society
Three Center Plaza
Boston, MA 02108
617/367-8080

Miller Microcomputer Services 61 Lakeshore Rd. Natick, MA 01760 617/653-6136

MS-DOS Users Group (SIG/86) Joseph Boykin 47-4 Sheridan Dr. Shrewsbury, MA 01545

Michigan
Southwestern Michigan IBM PC
Users Group
R.K. Schmitt
2320 Crosswind Dr.
Kalamazoo, MI 49008
616/349-5381

Unknown Personal Computer Organization Dick Janson 8902 Bath Rd. Laingsburg, MI 48848 517/675-7453 Minnesota
Gustavus Adolphus PC User Group
Larry Potts
Gustavus Adolphus College
Saint Peter, MN 56082
507/931-7322

IBM PC Users' Group— Minneapolis Peter LeNeau P.O. Box 3163 Minneapolis, MN 55403

New Hampshire
Portsmouth PC Users Group
Cynthia W. Harriman
57 South St.
Portsmouth, NH 03801
603/436-1608

New Jersey
Amateur Computer Group of New
Jersey
William S. Chin
P.O. Box 97
Iselin, NJ 08830

Central Jersey IBM/PC Information Exchange Howard Dean P.O. Box 8280 Red Bank, NJ 07701 201/842-5800

North Jersey IBM PC Club Irving Lang 7 W. 45th St. New York, NY 10036 212/869-5066

Personna Computer Association The Int'l Association for the PC Paul Cowan P.O. Box 759 Point Pleasant, NJ 08742 201/840-0300 New York BIBMUG-Buffalo IBM User's Group William P. Hanley P.O. Box 1487 Buffalo, NY 14221

Long Island Computer Association Al Stone P.O. Box 71 Hicksville, NY 11082 516/293-8368

Manhattan IBM Micro Club Helaine Head 360 Central Park West New York, NY 10025 212/222-9027

North American Amateur Computer Club Brian Glasser P.O. Box 106 Church St. Station New York, NY 10008 212/674-1185

Northeastern New York IBM PC Users Group Jim Cummins 5 Jacob St. Ballston Lake, NY 12019 518/399-3016

NYPC, The New York IBM PC Users' Group Eric A. Jaffe, M.D. Cornell University Medical College 1300 York Ave. New York, NY 10021 212/472-6140

PECO Club P.O. Box 255 Garnerville, NY 10923

(continues)

# User Group Dispatch

Ohio ACORN: Greater Cincinnati IBM PC User's Group Jerry Daiker P.O. Box 3097 Cincinnati, OH 45201

Akron/Canton PC Users Group James C. Finucane 10690 Clapsaddle Ave. Alliance, OH 44601 216/935-0252

513/741-8279

Athens Area IBM-PC User Club Chuck Harrington 315 Cutler Hall Ohio University Athens, OH 45701

Greater Cleveland PC Users Group Roy McCartney 30704 Royalview Dr. Willowick, OH 44094 216/944-5173

Oklahoma
IBM PC User Group
Roger Baresel
Deloitte Haskins & Sells
700 Fidelity Plaza
Oklahoma City, OK 73102
405/232-6191

Tri-County Tech Tom Fowler P.O. Box 3428 Bartlesville, OK 74005 918/333-2422 Oregon Corvallis PC Computer Club Barry Shane P.O. Box 1016 Corvallis, OR 97339

Portland IBM Personal Computer Club Rich Rohde P.O. Box 2068 Beaverton, OR 97075 503/620-6862

Pennsylvania
International Personal Computer
Owners
James B. Cookinham
IPCO, Inc., P.O. Box 10426
Pittsburgh, PA 15234
412/561-1857

Philadelphia Area IBM PC User Group Bennett Landsman 2041 Harbour Dr. Palmyra, NJ 08065 609/786-1441

Rhode Island
Greater Rhode Island PC Users
Group
Sean L. Woods
85 Maple Ave.
Middletown, RI 02840
401/847-3782

South Carolina PC Users' Group P.O. Box 2794 Columbia, SC 29202 Source: ST5033 Tennessee IBM PC User Group Ross Burrus Science Applications, Inc. Plaza Tower #801 Oak Ridge, TN 37830 615/482-6649

Music City IBM PC User Group Jeffrey J. Pack MicroAge Computer Store 1602 21st Ave. S Nashville, TN 37212 615/327-9669

Texas Basic Society, Inc. An Int'l Users Group Drawer 345099 Dallas, TX 75234 214/484-9900

Central Texas User Group Charles Weller 325 Explorer Austin, TX 78734 512/261-6566

Dallas Fort Worth User Club Samuel P. Cook 309 Lincolnshire Irving, TX 75061 214/253-6979

HAL-PC Rob Taylor P.O. Box 610001 Houston, TX 77208 713/937-1342

IBM Club David Andrews 3110 Honey Tree Ln. Austin, TX 78746 512/327-0029 North Texas IBM PC User Group Bill Hood 10400 N. Central Expwy. #210 Dallas, TX 75231 214/361-0304

Southwest Computer Club Sergio H. Salazar Ohio Medical Products 9650 Railroad Dr. El Paso, TX 79924 915/751-0465, 915/757-2661 ext. 262

Southwest Personal Computer User Group Ronnie Van Winkle William G. Barker & Associates 1009 W. Randol Mill Rd. #212 Arlington, TX 76012 817/270-2760

Texas User Group Ken Holcombe 178 Tipperary San Antonio, TX 78223 512/333-7163

Tyler IBM Club Fred McDowell 318 Ferrett Pl. Tyler, TX 75702 214/595-0976

Utah Utah Blue Chips John Jaloszynski P.O. Box 11901 Salt Lake City, UT 84147 801/487-5228 Utah ComputerLand Debby Williamson ComputerLand, 161 E. 200 South Salt Lake City, UT 84111 801/364-4416

Virginia
Central Virginia IBM PC User's
Group
Jim Love
P.O. Box 34446
Richmond, VA 23234
804/271-6173

IBM PC-Tidewater User Group Vic Freeman 5237 Dundee Ln. Virginia Beach, VA 23464

Peninsula IBM-PC User Group P.O. Box 7476, Riverdale Station Hampton, VA 23666 804/874-1603

Washington BorderLine IBM PC Users Group Gary B. Rohrabaugh 3617 Portal Dr. Bellingham, WA 98226 206/671-3181

PNW IBM PC Users Group P.O. Box 3363 Bellevue, WA 98009

Wisconsin Madison IBM-PC Users' Group Philip J. Niehoff P.O. Box 83 Madison, WI 53701 608/255-7641 Canada
Club des utilisateurs d'IBM PC de
Montréal
Bernard Mataigne
5054 rue Fabre
Montréal, P. Qué.,
H2J 3W4 Canada
514/524-7352

IBM.PC Users Group of Winnipeg BDI Business Development International P.O. Box 5, Station A Winnipeg, Manitoba R3K 129 Canada

Northern Alberta PC User Group Jim Laviolette 37 Brunswick Crescent St. Albert, Alberta T8N 2K5 Canada 403/458-9066

Personal Computer Association
National Organization for the Users
of the IBM PC in Canada
P.O. Box 251
Ajax, Ontario
L1S 3C3 Canada

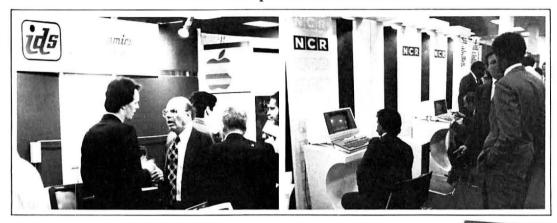
The Personal Computer Club of Toronto P.O. Box 266, Station A Toronto, Ontario M5W 1B2 Canada

Vancouver PC Users Group Allan Kelly P.O. Box 48297 Bentall 111 Vancouver, B.C. V7X 1A1 Canada 604/271-3883 €

# Get the information you need at



The only microcomputer show designed exclusively for business and professional users.



# NO GAMES NO TOYS ALL BUSINESS

WEDNESDAY, THURSDAY, AND FRIDAY

# OCTOBER 5-7

LONG BEACH CONVENTION CENTER

It premiered in New York this June, and now it's the only major microcomputer show in Southern California this fall. It's EMCE. And it's designed exclusively for you.

# See the Latest Microcomputer Hardware, Software and Services.

A complete selection of microcomputer systems, business software, packages, printers, monitors and other peripheral equipment as well as computer accessories and related equipment and services will be on display at EMCE, giving you a unique opportunity to gather the information you need quickly and efficiently.

# **Get Hands-On Demonstrations**

of the latest equipment at exhibitors' booths. EMCE is not the typical, crowded computer show loaded with kids and hobbyists, so you'll have time for hands-on demonstrations of the products that interest you. And you'll have a chance to get your questions answered.

# Attend a conference session of your choice — FREE.

When you register for EMCE exhibits with the coupon below, you'll get a free ticket for any one of our more than 20 conference sessions on Thursday or Friday. (To register for the complete conference program, or to get more information, just call 1-800-225-4698.)

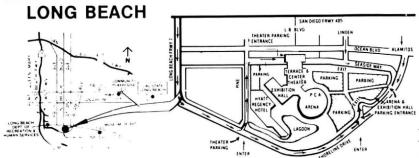
# Win one of three microcomputers from InfoWorld.

Three Morrow Micro Decision (MD3) computers will be given away at the *InfoWorld* booth during EMCE. The Morrow is the complete desktop system for small businessmen and professionals. And it is more than just a great hardware value. It also includes great software: WordStar word processing, Correct-It spelling checker, and LogiCalc, the spreadsheet that helps you forecast the future.

To register for one of these free computers, enter your name at the *InfoWorld* booth.

# Get a free, no-lines tour of the Spruce Goose.

The largest plane ever built has been reserved for special showing to EMCE attendees on Wednesday and Thursday evenings from 6 to 8 PM. No lines. No charge. Just pick up a free ticket at any EMCE exhibitor booth.



### **HOW TO GET TO**

Long Beach Convention Center 300 East Ocean Blvd. • Long Beach, CA 90802 10 AM to 6 PM • Wed., Thurs.. & Fri. October 5, 6, 7

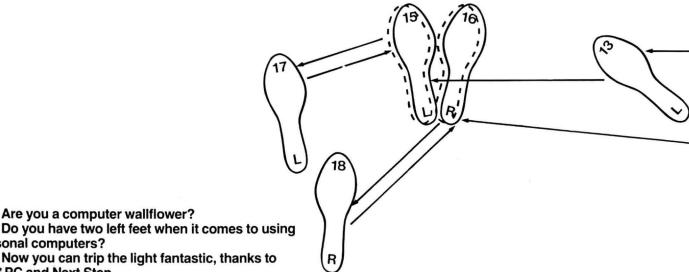
EMCE Long Beach is sponsored by - CW Communications/Inc., publishers of Computerworld, InfoWorld, ISO WORLD, PC WORLD and the largest most respected publisher of computer-related newspapers and magazines in the world.

You can use this coupon to save \$5.00 on admission to the EMCE exhibition. Your total fee is only \$5.00. This coupon is also good for your FREE conference session. **SAVE \$5.00** 

on \$10.00 EMCE Exhibits admission

# Jo the "

A step-by-step do-it-yourself applications generator.



Do you have two left feet when it comes to using

personal computers?

Now you can trip the light fantastic, thanks to IBM\* P.C. and Next Step.

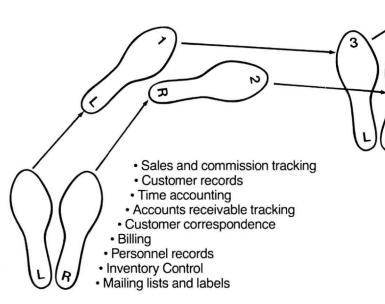
It's easier than Ah-1, Ah-2, Ah-3.

With Next Step you can create applications to solve any business report need. And you get to lead.

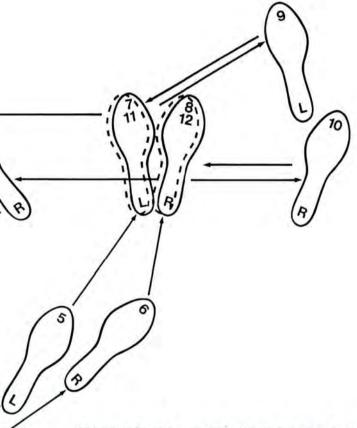
One reviewer for a major publications wrote: "While many software packages claim they can be operated by someone with no programming knowledge, most do not deliver. This one does."

You'll boogie out the door hours early to the amazement of your co-workers as you zoom through stacks of work. You'll tap out a few simple commands and Next Step will electronically program itself. You'll glide through paperwork using Next Step's efficient electronic files.

In no time, you'll be doing the Next Step. Just look at the kind of things you can put on your dance card:



# ext Step."



With Next Step, there's no limit to the number and types of applications. You can disco through the toughest problems; tango through complicated reports; waltz through complex computations.

Next Step's well-organized manual makes it easy to learn with a step-by-step tutorial. Within hours, you're doing it yourself and you're creating custom applications like you never believed possible.

Next Step offers extensive editing capabilities and creates custom help screens for each application you generate.

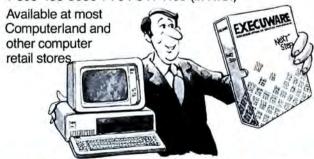
Don't want others to learn the new steps? Next Step offers up to two levels of password security.

Next Step . . . from Execuware—lets you do-ityourself. Buy Next Step today . . . there's a dealer near you. Then move over Ginger and Fred—there's a better pair around. It's you and Next Step—the perfect pair.

\*IBM P.C. is the trademark of International Business Machines.

### **EXECUWARE**

7415 Pineville Matthews Road, Intercontinental Plaza, Suite 300, Box 10, Charlotte, North Carolina 28211 1-800-438-3636 1-704-541-1199 (in N.C.)





# MICRO MART MEANS BUSINESS AT A DISCOU

# floppy disk drives

TANDON TM 100-2 FULLY IBM PC COMPATIBLE

\$239

HALF HT. SHUGART SA455

# networking/protocol conversion

PCnet by Orchid Technology LO COST, HI PERFORMANCE NTWK, BEST SOFTWARE

DAVONG MultiLink

SHARED RESOURCES UP TO 255 PCs OR XTs

ComNet HI SPEED ETHERNET 3Com ethernet

printers/plotters

ED0011 EV 00 0 100	
EPSON FX 80 & 100 (160 CPS)	
EPSON MX100 (100 CPS)	Best Price!
EPSON RX80 (100 CPS)	Best Price!
OKIDATA ML92 & 93 (160 CPS)	Best Price!
OKIDATA ML 84 (200 CPS)	\$999
OKIDATA Pacemark 2350 & 2410	Best Price!
C-ITOH Prowriter/Prowriter 2	
C-ITOH Starwriter (40CPS)/Printmaster (55CPS) . \$	
IDS PRISM 80 & 132 (200 SPRINT) Graphics/Color	
DIABLO 620 & 630 NEW! DIABLO 630 ECS Graphics Capability/Letter Qualit	y in One
NEC 3550 & 7730 Spinwriter	Best Price!
COMREX CR-1	
COMREX CR-2 New! Lo Cost Daisy Whee	CALL!
Mannesman Tally 160L	\$679
GEMINI 10X & 15X Dot Matrix	\$315/415
TRANSTAR Color Printer	
HOUSTON INST. Plotters	CALL
AMDEK Plotters	CALL
MICROFAZER (8K-128K) Spooler	Starting at \$130
the contract (on-120k) spublet	Starting at WIOJ

# ramchips

64 K RAMCHIPS \$55/\$159 64K-9 Chip/Upgrade Kit/192K-27 Chip/Upgrade Kit CALL FOR QUOTE ON QUANTITY CHIP PURCHASES

VERBATIM DISKETTES

DATA LIFE • 5 YR WARRANTY • 2 BOX MINIMUM WHEN ORDERED SEPARATELY Single Sided Box of 10 (\$30) ...... Case of 10 (\$249) IRMA REPLACES 3278'S WITH PC'S IRMALINE

IRMALETTE

**BLUE LYNX** 5251 EMULATOR

**SNA & BISYNC PRODUCTS** 

# multifunction boards

QUADLINK Run Your Apple Software on IBM-PC QUADBOARD QUADRAM • 64K-256K • RAM DISC • Spooler		
AST Megaplus Board MAXIMUM: 8 functions (64K-512K) AST SixPak 384K Capacity AST I/O Plus Serial, Opt 2nd Serial, Opt Par., Opt GAME	Best	Price!
TECMAR Multifunction Boards  SEATTLE RAM + 3  64K-256K • Serial • Parallel • Flash Disk • Clock		
TALL TREE 512K.J. RAM-w/Jet Drive PROFIT SYSTEMS 64K-512K • RAM PLUS & ELITE		
BYAD 64K Multifunction CPM Card		`

# monitors/keyboards

QUADCHROME Super Hi Res. 690x480	\$485
PGS Hi Res. 690 Dot RGB. Best	
AMDEK 12" 310 Amber	\$185
Improved Alternative To IBM Monochrome	/04E0

AMDEK 12" 300G/300A ...... \$749/\$159 KEYTRONICS KB

# softwar

# **MICROSOFT COMPILERS**

Basic · Cobol · Fortran · Pascal

# **DIGITAL RESEARCH COMPILERS** CBASIC • CP/M-86 • Pascal/MT + • PL/1

MultiPlan	¢160
RIDEDONIO II	\$105
SUPERCALC II	\$100
ALPHA Data Manager II	CALL!
ccepts LOTUS 1-2-3 File Transfer	
Г. K. Solver	CALL!
Norton Utilities	\$65
CROSSTALK Microstuf	\$109
SMARTCOM Hayes	CALL!
ProKey	\$65
Ccompiler	CALL!
P.C. Tutor	\$55
Frieze Graphics Screen Print/Store	\$55
PBS Business Graphics	CALL!

Dow Jones Mkt Analyzer ......CALL! Dow Jones Mkt Manager ......CALL!

# graphic cards

QUADRAM Color Card HiRes	.CALL!
PLANTRONICS COLOR PLUS	
iplaner Super HiRes BRAPHICS MASTER Techmar	CALLI
HERCULES	
Ionochrome Graphics/Supports Lotus 1-2-3	
AMDEK MAI Color Graphics/Monochrome	.CALL!
128K DRAM Allocates 96 K User RAM • Erasable UV Prom	
JSI Monochrome/Color Graphics	.CALL!
Parallel Printer Port • Flicker Free Scolling • 32K • True DMA	

VOLKSWRITER	\$12
WORDSTAR Professional Series	CALL
MultiMate	CALL
SuperWriter Sorcim W/P, Speller & Mailmerger	\$169
Final Word	CALL
VisiWord WORDPLUS-PC w/P, Mailmerger	CALL
WORDPLUS-PC w/P, Mailmerger	CALL
Easy Writer II ius	\$199
Easy Filer II ius	\$199
Peach Text 5000	CALL
VisiOn	CALL
VisiCorp Series	CALL
INFOSTAR	CALL
dBase II Ashton-Tate	
FRIDAY!	CALL
Bottom Line Strategist	CALL
QUICKCODE	CALL
dGraph	CALL
Memory Shift	CALL
SHOEBOX Desk Top Organizer	CALL
mod	ems
HAYES SMARTMODEM 1200	CALL
HAYES SMARTMODEM 300	
TIMILO SMAKIMUDEM 300	VLU

HAYES	SMARTMODEM 1200	CALL!
<b>HAYES</b>	SMARTMODEM 300	\$209
HAYES	1200B New Plug-In Modern Card	CALL!

# hard disks

TECMAR Expansion Chassis/Hard Disk	CALL!
DAVONGStart	
5, 10, or 15 Meg/F Hard Disk	
TOP-LINE 12.5, 20, 35 Hard Disk	CALL!
w/Streamer Tape/Can't Advertise!	
STREAMER TAPE Back Up for IBM XT	CALL!

ATLANTA WAREHOUSE SHIPPING

6889 Peachtree Industrial Blvd., Norcross, GA 30092

**RDERS ONLY 1-800-241-814** For Information 1-404-449-8089, Op. 1



## VIDEO MONITORS

AMDEK 300 12" Hi-res green AMDEK 300A 12" Amber AMDEK Color I Plus 13" Color AMDEK Color I Plus 13" Co AMDEK Color II hi-res RGB AMDEK 310G Green AMDEK 310A Amber COMREX 5600 12" hi-res an NEC 1201M 12" Hi-res green Princeton PGS HX-12



KAYPRO



QUADCHROME BY QUADRAM

Resolution 12" RGB color

- ontor.

  -80 character x 25 lines

  -590H x 240V dot resolution

  -16 colors, high & low intensity

  -Includes IBM PC cable

  -Very affordable

Only \$52995 We carry the Princeton PGS HX-12 for only \$499.95





\$49995 Only

Only 432

Now you can run Apple software on your IBM PC. Advanced technology from the IBM PC. Peripheral leader. Cusdram has made it possible with the properties of the properties of the properties of the properties. Now you can enjoy the best of both software, including all perpherals. Now you can enjoy the best of both software worlds including hires games, special packages not available on the IBM PC. Apple-ize your IBM today!



### POPULAR SOFTWARE

WordStar by MicroPro
Random House Thesaurus
MailMerge by MicroPro
SuperSort by MicroPro
SpellStar by MicroPro dBase II/MS-DUS of Secali LOTUS 12-3. Please call PC Tutor by Comprehensive Home Accountant Plus Crosstall by MicroStuf Peachtree GUARAP 4 pak 139" 179" 179" 169" 219" 219" 219" SuperCalc by Sorem VolksWriter by Lifetree Microsoft Multi-Plan Microsoft Flight Simuli



EAGLE COMPLITER

PLEASE CALL FOR TAILS ON OUR EAGLE I ND EAGLE PC SYSTEMS





Only \$44995

Smartmodem 1200B with communications software

with communications software
A professional communication device made by HAYES. the leader the mice computer modern indication and the software of the rechology if plugs directly into a technology if plugs directly into a BM PC, and comes computer with addition. Smartcom II is include the software support package automatic number dialing, dial from the keyboard, storing a retrieving numbers, redial, managing the transfers, handles several log sequences, etc. The 1200B and storing a completely compatible with the processing the several log sequences, etc. The 1200B and storing the processing the service are completely compatible with the process of the service and the service are completely compatible with the service of the service

HAYES Smartmodem 300 . HAYES Smartmodem 1200

# COMPATIBLE MODEMS

COMPATIBLE MOI FOR IBM PC Cactus Technology Modern Novation J-Cat 300 Anchor Mark VIII 300/1200 Rixon PC2124 (IBM PC) PC Modern Plus



**IBM Personal Computer** 

64K, 2 DD/DS 320K drives, color video card, & MS-nachrome monitor by IBM is

PLEASE CALL FOR SYSTEM PRICES



PC MOUSE

ise with IBM, Radio Shack, Ap etc. System includes. Mouse mis M-1 optical mouse wipad 8

Only \$24995



BIG BLUE Z-80 CARD

Z-80 with 64K, parallel & se hard disk interface & clock BYAD DS1 Z-80 card with



KOALA TOUCH TABLET

imension in comp in the touch of a finge



MISCELLANEOUS

dles 49" of Sys. Space Tablet 479"



SWEET-P PLOTTER



**EPSON FX-80** 

That's right. If you compare the benefits of ordering from National Computer to all our competitors, you'll see why more smart shoppers buy from us everyday. We save you money even before you order with our toll free 800 line, and then if you

BX-80 Special Price \$33995 EPSON FX.10 Please
GEMIN 10X
GEMIN 10X
Call
CITOH 8510
CITOH 8560
ON
NEC 8027A
BROTHER HR-1 prices
CANON AZIO INK JET
TRANSTARE



**OKIDATA ML92** 

160 cps, 10" carriage, 80 columns

Only \$49995





TRANSTAR 315 COLOR PRINTER

Only \$54995



### LETTER QUALITY PRINTERS

C ITOH F-10 Starwriter 40 cps. 1149\* C ITOH F-10 Starwriter 55 cps. 1649\* Daisywriter 40 cps w/48K buffer 1049\* NEC 3510 33 cps RS-232 senal 1389\* NEC 3530 33 cps parallel 1489\*



NEC 3550 Sprinwriter for IBM PC

only \$188995



QUADRAM QUADBOARD 256K only \$39995

64K 269" 128K 349" 192K 419

512 QUADBOARD

4K 269\*\* 256K 429\*\* 512K 639\* uadChrome RGB Color Monitor Cal oming soon! New direct connec



# ASI

64K with serial 8 clock 239\*\* 192K 449\*\* 256K 499\* 64K with parallel 8 serial 379\*\* 192K 439\*\* 256K 549\*\* MegaPak option (256K) for 512K total

COMBOPLUS I/O PLUS



Apparat.Inc

ComboCard with parallel printer port Asyncronous communications / RS-232 port, and clock/calendar 169\*\* RS-232 catle for combo card 29\*\*



Frederick Electronics Frederick COLORPLUS

Hi-Res Color Graphics Card

Only \$36995



DISK DRIVES FOR IBM PC

Tandon TM 100-2 DS/DD Tandon 514" Half-Height Davong 5 mb Davong 10 mb Davong 15 mb



COLUMBIA MPC IBM PC compatible system

IBM PC Colliparation systems includes 128K two DS/DD 320K drives, 2 RS-232 serial ports, centronics parallel printer port, 8 IBM PC compatible expansion card slots, video monochrome/color/graphics card, and iBM type keyboard.

Included with system is MS-DOS, CPIM 88, BASICA (wicolor graphics, asychronous communications sup-port, macro assemblet) Perfect Writer, Perfect Speller, Perfect Calc, Perfect Filer, Columbia Tutor, diagnostics and HOT LINE support

Please call for price. Available with Winchester disk



### COLUMBIA VP PORTABLE

Featuring 18M-PC and COMPAO compatibility reamed with the most comprehensive software package in the industry to deliver all the tunctions you need. Includes 128K RAM ons you need. Includes 128K RAM, (pandable to 256K, 2 5 1/4" half-high oppy disk drives with 320K DS/DD, green screen, 80x25" characters, all IBM compatible keyboard. The lit only weighs 32 lbs.



### corona

IBM PC COMPATIBLE DESKTOP COMPUTER

128K, dual 320K disk drives, 9" display, serial & parallel ports, and MS-DOS. IBM PC COMPATIBLE

PORTABLE
128K dual 320K disk drives,
display, serial & parallel ports, a
MS-DOS.



MICROFAZERS by Quadram PRINT BUFFERS
Please call for prices on the configuration of your choice.

### DISKETTES

UISKETTES

M Scotch 5¼ DS/DD Box of 10 ... 35"
Verbatim Diskette 5½ DS/DD
Box of 10
Disk Drive Head Cleaning Kit for 5¼ ... 27"

aster charge

Your Guarantee of Satisfaction

We guarantee every item in this advertisement for 30 days. If, for any reason whatever, you are not satisfied with any merchandise purchased from us, we want you to return it to us at our expense. We will exchange it for exactly what you want, or will refund your money, and include any shipping charges you have paid.

NATIONAL COMPUTER PRODUCTS

Information on products, and order inquiries call (619) 460-6502



TOLL FREE **ORDERING** 

National Computers Fall 1983 collection of State-ofthe-art computer merchandise is available now. You'll find dozens of products, including computers, printers, video monitors, modems and accessories for IBM PC, APPLE IIe and many other computer systems, all at the great prices you expect from us. It includes dozens of illustations and informative descriptions. For your copy send \$1.00, which we will credit to your next order.

**NATIONAL COMPUTER PRODUCT** 8338 Center Drive, La Mesa, CA 92041-3791

Call., Alaska, & Hawaii Call (619) 698-8088

DEALERS, WE BUY EXCESS STOCK, PLEASE CALL OR WRITE Circle 351 on reader service card

# PC/FORTH TM

If you want total control over your IBM® Personal Computer . . . If you are interested in graphics, games, communications, robotics, data acquisition, or process control . . . vou should be using FORTH!

Compatible with PC/XT,
COMPAQ, and all hard disks

Versions available for PC-DOS 1.1 and 2.0, CP/M-86®, Concurrent CP/M

Quarterly Newsletter

Inexpensive Updates

Uses memory mapped video for blinding fast displays!

NEW! Animation Support and Turtle Graphics

83-Standard Version available Sept. '83.

- FORTH is interactive and conversational like BASIC, but twenty times faster.
- FORTH programs are highly structured, modular, and easy to maintain.
- FORTH gives you direct control over all interrupts, memory locations, and i/o ports.
- Full access to DOS files and functions.
- Your application programs can be compiled into turnkey COM files and distributed with no license fee.
- Cross Compilers available for ROM'ed or disk based applications on most popular microprocessors.

# PC/FORTH™.....\$100.00

Includes interpreter/compiler with virtual memory and background multi-tasking, full screen editor, assembler, many demonstration programs, and 170 page manual. Upgrade to PC/FORTH+ available.

PC/FORTH	4+	тм	\$250.00

Allows creation of FORTH programs up to 1 megabyte in size. Upgrade from basic PC/FORTH available.

FORTH Cross Compiler . . . . . . . . \$300.00

Choose target microprocessor from Z-80, 8080, 8086/88, IBM PC, LSI-11, 68000, 6502, Z-8, 1802.

Programmer's Package #1..... \$250.00

PC/FORTH, Advanced Graphics, Symbolic Debugger, Cross Reference Utility, and "Starting FORTH".

DEMO	Disk.																\$5.00
Require	es grap	hio	cs	(	ca	ar	d										

### **Extension Packages**

Advanced Color Graphics \$100.00
Intel 8087 Support
Software Floating Point 100.00
Interactive Symbolic Debugger 100.00
PC/GEN™ Custom Character Sets 50.00
PC/TERM for Smartmodem 60.00
QTF + Editor/Screen Formatter 100.00
Curry FORTH Programming Aids 150.00
Cross Reference Utility
Hierarchical File Manager 50.00
B+ Tree Index Manager 125.00
B+ Tree File and Index Manager 200.00

Intel 8087 Processor	\$250.00
"Starting FORTH" tutorial	\$16.00

PC/FORTH requires 48 kbytes RAM and 1 disk drive, Cross Compilers require 64 kbytes RAM. PC/FORTH + requires 128 kbytes RAM. Prices include shipping by UPS or first class mail within USA and Canada. California residents add appropriate sales tax. Master Charge and Visa accepted. We also sell FORTH's for 8080, Z-80, 8086/88 (including TI Professional, Zenith Z-100, and DEC Rainbow), and 68000 based microcomputers.



Laboratory Microsystems Incorporated 4147 Beethoven Street, Los Angeles, CA 90066 Phone credit card orders to (213) 306-7412

Circle 89 on reader service card

# WHAT'S THE DIFFERENCE

between Optimal Software's dBASE interpreter and Ashton Tate's dBASE II™?



Well... that snot the only difference. Our manuals are readable. We have a few bells and whistles that dBASEU\* doesn't. We provide a full year's free updates... That's the big difference.

Dealer inquiries welcome.

Distributed by Programming International 505 Hamilton Avenue, Suite 301, Palo Alo, CA 94301 (800)222-8811 inside California: (800)631-4406

Also available at

and other fine

dBASE II is a trademark of Ashton Tate. dCLONE is a trademark of Optimal Software. **dCLONE**<sup>™</sup>

from Optimal Software

\$295 Unconditional 30 day money back guarantee.

# **NEW FOR YOUR IBM PC**

### **NEW!** IBM® BASIC from the Ground Up

(Simon) Use this easy-to-follow guide for step-by-step guidance in IBM BASIC. The author assumes no prior knowledge as he takes you from ground level of "What is programming?" up to more sophisticated techniques. Round out your working knowledge with four valuable appendices. They show you features of the IBM system and programming techniques beyond BASIC; how to use the IBM manual; how to modify programs with the BASIC program editor; how to use diskettes. #6350, \$15.95

**NEW!** Business Programs for the IBM® PC

(Hildebrand) Presents 62 time-saving business programs for your IBM PC. Programs include interest calculation, financial analysis, job cost, payroll, and depreciation. All are thoroughly documented for easy use. Also shows you how to set up your computer to take advantage of standard forms, create a menu to keep track of your programs, devise key-and-pass words to limit program access, and more. #6351, \$15.95.

**NEW!** Getting Started with CP/M®

(Patten and Calandrino) Introduces you to CP/M-80. Explains how it operates and describes the structure and function of its commands. Answers questions on handling diskettes, storing and transferring information, creating and naming files, reacting to error messages, and using specific command structures and options. With manufacturers now offering CP/M as a standard software component, this is a vital and timely guide. #5208, \$12.95.

## The 8086/8088 Primer, Second Edition

(Morse) Written by the designer of the 8086 microprocessor. Thoroughly covers 8086/8088 micros — architecture, systems design, and programming. Architecture includes machine organization, register and memory structure, addressing modes, and the 8086/8088 instruction set. System design shows how to combine the 8088 chip with other components to form a complete system. Also explains bus structure, data amplifying, and more. #6255, \$14.95

## **CP/M®** Revealed

(Dennon) Explore and master the full potential of CP/M — the most popular operating system for microcomputers. The author breaks down the technical aspects of CP/M into step-by-step explanations. He clearly describes the data structure of the CP/M disk. Booting up, logging in, changing memory size, mapping disk space, calling programs, and interfacing are explained to help you use CP/M more effectively. #5204, \$15.95

> Order By Phone 1-800-631-0856

operator IPN3 In NJ Call (201) 843-0550, sales dept.





# Havden! Signature

## **NEW!** IBM® User's Manual

(Held) An all-inclusive guide to your IBM Personal Computer. Covers all aspects of operation — hardware materials, software capabilities, effective programming techniques, screen displays, graphics. Takes you through every phase in an easy-to-read step-by-step fash-ion — from unpacking the unit and installation to advanced programming and other operating systems. #6262, \$19.95.

IBM and CP/M are registered trademarks of international Business Machines Corp. and Digital Research, Inc., respectively. Neither is officiated with Hayden Book Company, Inc.



	10 Mulholland Drive • H me the book(s) Indicated disfied, I may return the book ad.	below by code	number. If I am not
	\$2.00 to cover postage ar my check or money order		sa 🗆 MasterCard
Name			
Address			
City			
State			Zip

Residents of NJ and CA must add sales tax. Prices subject to change. B931

Exp.

Visa/MasterCard #

# DOK WHO BUYS

f you order software from us, you're in good company. You see, some of our best customers are America's biggest corpora-

Maybe they're attracted by our low, low prices (big companies are price-conscious

Or maybe when you're an "IBM", you're looking for something extra. Like the personal service, giant inventory, and in-depth technical

support you'll find at 800-SOFTWARE

You see, when you call us, we'll take care of you like our business depends on it. Because it does. Which means when you place an order, you can be sure we'll fill it the same day. And that our unique Order Tracking System™ is keeping tabs on your order every step of the

Most important, we'll be there if you need us after

your software arrives. We'll make sure that you'll receive the finest post-delivery service in the industry. And that's a promise.

Next time you're looking for low price and great service, do what IBM, General Electric, and a lot of other big companies do. Pick up the phone and give us a call.

We'll show you why some hard-headed companies buy their software from us.

# CHECK OUT ALL OUR INCREDIBLE BUSINESS SOFTWARE PRICES.

WordStar * \$269	dBASE II™ \$439	SuperCalc 2 <sup>™</sup> \$169	Multiplan™ \$199			
WordStar <sup>*</sup> / MailMerge <sup>™</sup> \$369	InfoStar™ \$299	VisiCalc * \$169	PerfectWriter™ \$259			
ADVANCE D LOGIC SYSTEMS**  Logic State Sta	FOX AND GELLER  TO AN	CONTRACTOR STATE OF THE CONTRA	THE PUBLISHERS **  OUT WARE PUBLISHERS **  OUT WARE PUBLISHERS **  OUT OF THE PUBLISHERS **  OUT			



WRITE: 800-SOFTWARE, INC. 940 Dwight Way, Stc. 14 Berkeley, CA 94710 CA residents

**00-SOFTWARE** 

TO ORDER, CALL TOLL-FREE: 800-227-4587 or 415-644-3611

- □ Purchase orders accepted
  Please call us an advance
  Prompt LPS 3 day Blue Label
  Call for shapping charges throcarding, and other low software
  prices
  International and national dealer
  requests welcome
  Quantity discounts available
  Prices may charge

add sales tax.

# Information shouldn't take an age to get to you

Introducing the PC W\RLD Reader Inquiry Service Card

A valuable free service to our readers providing a quick and easy reference to new products advertised in each issue of PC World

No more waiting for new product information that is neither "new" nor even very informative by the time it reaches you.

*PC World* now makes it more convenient than ever to receive prompt and pertinent information about any of the products you see advertised in our magazine.

We've even made it easier for you to compare products so you can find the one that's right for your needs.

We have included a Product Index in addition to an Advertiser Index.

So now you can refer to advertisers by checking the specific products that interest you the most. If you're in the market for a monitor, you'll find all the advertisers who are selling monitors listed in one place.

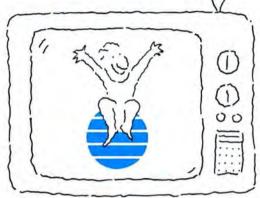
All you have to do is to circle the appropriate numbers on the postage-paid *PC World* Reader Inquiry Service Card found in this issue. Drop it in the mail today for the literature we'll send your way.

If you want to stay informed keep us in mind.
The PC World Reader Inquiry Service



MasterRC
Theater!\

Announcing an exciting new 30-minute weekly television series coming this fall...



# "Window on PC World"

Presenting an inside look at the world of the IBM Personal Computer and compatibles—latest applications, software, hardware, hands-on reviews, and *much* more...

Brought to your home by PC World magazine and Chesney Communications.

Hosted by Robert Chesney ("Window on Wall Street") and David Bunnell of *PC World* magazine.

Watch for our first episode, "Inside PC World," which will take you behind the scenes at *PC World* magazine and the entire personal computer industry.

To be aired this fall on September 17 in San Francisco, KSTS-TV,

Channel 48; Los Angeles, KDOC-TV, Channel 56; and Denver, KBDI-TV, Channel 12. In New York, the show will air on September 18, WYNE-TV, Channel 25.

For further details contact:

Noreen Browning, PC World magazine, 555 De Haro Street, San Francisco, CA 94107 415/861-3861

# World Events

# A calendar of regional, national, and international events

## Edited by Eric Brown

World Events lists computer-related conferences, conventions, workshops, camps, symposiums, trade fairs, and shows. If you know of an upcoming event, we'd like to hear from you.

October 10-13

Info '83

The New York Coliseum

New York

A business-oriented general computer show. Focus on management information, telecommunications, PCs. 300 exhibitors and 40,000 attendees expected.

Clapp & Poliak Co. 708 3rd Ave. New York, NY 10017 212/370-1100

### October 13-15

Business & Personal Computer Sales-Expo & 1983 New York Business Show

Madison Square Garden New York

Two shows in one facility. Sales-Expo is an exposition and sales marketplace for micro and minicomputer end users. The Business Show concentrates on business-oriented computer applications.

Produx 2000, Inc. P.O. Box 2000 Bala Cynwyd, PA 19004 800/523-3882, 215/457-2300 in Pennsylvania

# October 15-17

Fifth Annual Hong Kong Consumer Electronics Show Regency Hotel & New World Hotel Hong Kong Consumer electronics show with emphasis on microcomputers, peripherals, and other electronic items. 13,000 attendees expected. Last year \$87 million in sales.

A. D. Adams Advertising 9 East 38th St. New York, NY 10016 212/685-9060

### October 19-21

National Software Show San Francisco Trade Show Center San Francisco

A microcomputer software trade show. Features software, publications, franchises, magnetic media suppliers, and software supplies.

Paul Cunniffe Raging Bear Productions, Inc. 21 Tamal Vista Dr. #175 Corte Madera, CA 94925 800/732-2300, 415/924-1194

## October 20-23

Pittsburgh Computer Showcase Expo David Leo Lawrence Convention Center

Pittsburgh

A regional exposition for business, professional, and corporate users of personal computers and word processing systems. Features hardware, software, peripherals, media, supplies, and services relating to mini and microcomputer environments.

Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

# October 24-26

ACM '83

Sheraton Centre Hotel

New York

This year's theme is "Computers: Extending the Human Resource." Exhibits, technical programs, seminars, speakers, and 4th Annual Computer Chess Tournament.

Association for Computing

Machinery

ACM '83

11 W. 42nd St.

New York, NY 10036

212/869-7440

## October 24-27

COMDEX/Europe

RAI Exhibition Centre

Amsterdam

Trade show exhibition with emphasis on microcomputers, peripherals, and software. 250 exhibitors and 10,000 attendees expected.

Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

# October 27-30

South Florida Computer Showcase Expo

Miami Expo Center

Miami

A regional exposition for business, professional, and corporate users of personal computers and word processing systems. Features hardware, software, peripherals, media,

(continues)



Ponder this special offe

Personal Computer Age & Inside the IBM/PC... Both only \$29.95

# Personal Computer Age The Definitive Journal for the IBM PC User

Editorially acclaimed monthly magazine... written by serious computerists for serious computerists...presents PC technology from concepts to hands-on tweaking. Explains it so you can use it.

12 informative issues...\$24.00

# Inside the IBM/PC by Peter Norton

As essential to the PC as the dictionary is to the English language. Peter Norton, renowned for his 'Norton Utilities' software, leads you through the inner workings with nary a corner left unturned.

262 pgs...\$20.00

r	
	credit call orders call toll free (800) 824-7888 operator 77
ous and interested	The Definitive Journal for the IBM Personal Computer User

Personal Computer Age	Please send bot Enter my subscr Send me Inside Get me those 'N check enclosed		nd interested d Personal Computer Age\$29.95 uter Age\$24.00
Department 6074 P.O. Box 70725 Pasadena, California 91107	Charge my:  ☐ Visa ☐ MASTERCARD	Card#Exp. Date	Residents of Canada & Mexico an additional \$5.00 required on all offers. Other countries please write for information.
(800) 824-7888 operator 77		orization signatures	Offer expires January 31, 1984
Name			
Address		State	

Department 6074 P.O. Box 70725 Pasadena.

Personal

Computer

California 91107

# World Events

supplies, and services relating to mini and microcomputer environments.

Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

### October 27-30

Mid-Atlantic Computer Show & Office Equipment Exposition Washington Convention Center Washington, D.C.

Hardware and software for use in business, industry, government, education, and the home. Features minis, micros, data and word processing equipment, computer graphics, publications, and office systems. Includes telecommunications equipment, telemarketing, and business services.

D. Harris Computer Expositions, Inc. P.O. Box 3315 Annapolis, MD 21403 800/368-2066, 800/492-0192

November 1-3 INTECH '83 McCormick Place Chicago

Integrated Office Technology Conference and Exhibition. Aimed at managers of office systems and local and wide area networks. Seminars, workshops, and equipment demonstrations addressing networking technologies, data communications, and integrated information systems.

National Trade Productions, Inc. 9418 Annapolis Rd. Lanham, MD 20706 800/638-8510, 301/459-8383 November 1-3

Federal Office Automation Conference Washington Convention Center Washington, D.C.

Aimed at federal office administrators interested in office automation. Conference includes a plenary session, seminars, workshops, technology briefings, and major addresses. There will also be an exposition of the latest office automation equipment.

National Council for Education on Information Strategies P.O. Box N Wayland, MA 01778 800/343-6944, 617/358-5356 in Massachusetts

### November 3-6

Denver Computer Showcase Expo Currigan Hall Denver

A regional exposition for business, professional, and corporate users of personal computers and word processing systems. Features hardware, software, peripherals, media, supplies, and services relating to mini and microcomputer environments.

Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

November 5-6

4th Annual San Diego Computer Fair Scottish Rite Center San Diego Fair includes technical sessions, contests, commercial, and user group displays. Speech on curing paraplegics with computerized electrical impulses.

San Diego Computer Society P.O. Box 81537 San Diego, CA 92138 619/565-8720

November 7-11 COMPSAC '83 Palmer House Hotel Chicago

Seventh International Computer Software and Applications Conference and Technical Show. Aimed at software programmers, designers, and managers. First two days are devoted to tutorials on applications software. Remainder of conference consists of seminars, speakers, papers, and panels on such issues as robotics, office automation, reliable software, tools and metrics, life cycle models, and human factors in software.

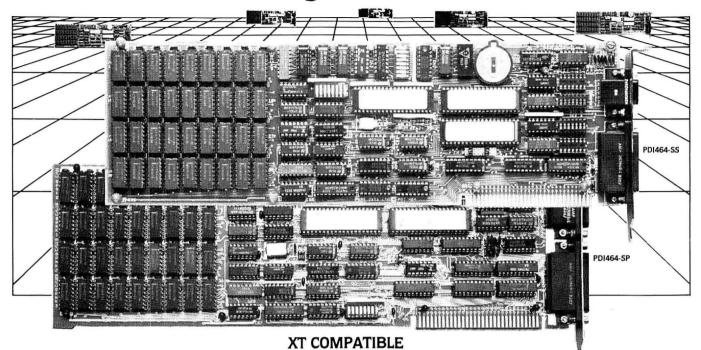
IEEE Computer Society 1109 Spring St. #300 Silver Spring, MD 20910 301/589-8142

November 8-10
Mini/Micro-West
Brooks Hall & Civic Auditorium
San Francisco
Software computer and OEM show
for computer end users. Held in
conjunction with Wescon Convention Show.

Jeanie Oldendorph Electronic Conventions 8110 Airport Blvd. Los Angeles, CA 90045 800/421-6816, 213/772-2965, 800/262-4208 in California

(continues)

# Plug some Pure Data into your PC!



## PDI464-SP

- Up to 256K of RAM, fully socketed, with parity generation/ checking
- Highest quality ceramic RAM chips used throughout
- IBM-compatible serial channel with selectable address and 6-foot cable
- IBM-compatible parallel printer adaptor with selectable address
- Real Time Clock/Calendar with field-replaceable lithium battery backup
- p-Disk<sup>TM</sup> disk emulator for single/double-sided diskette emulation
- Print spoolers for parallel and serial channels with multiple copies
- Software for clock support, dynamic memory configuration, memory testing
- Only occupies one expansion slot
- Fully-illustrated installation and operation manual

If you're looking for a multifunction board, you're faced with a bewildering array of functions, manufacturers, and prices. It's important to select the right card for your present and future needs. Pure Data offers a variety of highquality expansion boards designed for the utmost in reliability and flexibility. We invite you to make comparisons with other brands. Our support software and documentation is the most complete available. Surprisingly enough, our products cost a lot less than you would expect. All of our IBM Personal Computer products are covered by a one year limited warranty. with a technical support hot-line and guaranteed 48-hour service.

## PDI464-SS

- Up to 256K of RAM, fully socketed, with parity generation/ checking
- Highest quality ceramic RAM chips used throughout
- Two IBM-compatible serial channels with selectable addresses, 6-foot cables
- Serial channels feature modem/ printer configuration jumpers
- Real Time Clock/Calendar with field-replaceable lithium battery backup
- p-Disk<sup>TM</sup> disk emulator for single/double-sided diskette emulation
- Print spoolers for parallel and serial channels with multiple
- Software for clock support, dynamic memory configuration, memory testing
- Only occupies one expansion slot
- · Fully-illustrated installation and operation manual



**3** (416) 498-1616 **3** (416) 475-2424

Pure Data products are available through.

1335 Valwood Parkway, Suite 108, Carrollton. Texas 75006 DATA SYSTEMS Telephone (214) 620-8000

P.O. Box 815155. Dallas. Texas 75381

Keysoft International, Computerland, Computer Innovations, Compugroup, ECOSEA Technologies and others.

#### World Events

#### November 8-10

Wescon Convention Show
Moscone Center
San Francisco
High-tech computer show for OEMs
and test, design, and manufacturing engineers.
Jeanie Oldendorph
Electronic Conventions
8110 Airport Blvd.
Los Angeles, CA 90045
800/421-6816, 213/772-2965,
800/262-4208 in California

#### November 10-13

Los Angeles Computer Showcase Expo

Los Angeles Convention Center
A regional exposition for business,
professional, and corporate users
of personal computers and word
processing systems. Features hardware, software, peripherals, media,
supplies, and services relating to
mini and microcomputer
environments.

Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

#### November 14-17

14th Annual Canadian Computer Show & Conference Toronto International Centre Toronto

Largest computer show in Canada. 350 exhibitors and 37,000 attendees. General computer show with international exhibitors. Also a four-day conference on various

computer topics sponsored by the Canadian Information Processing Society.

Industrial Trade Shows of Canada 20 Butterick Rd. Toronto, Ontario M8W3Z8 Canada 416/252-7791

#### November 17-19

Fifth Annual Northeast Computer Show and Software Exhibition Hynes Auditorium Boston

Largest annual East Coast end-user computer event. 500 exhibitors of microcomputers, accessories, peripherals, and software.

Northeast Expositions 822 Boylston St. Chestnut Hill, MA 02167 800/841-7000, 617/739-2000 in Massachusetts

#### November 17-20

Washington D.C. Computer
Showcase Expo
Washington D.C. Convention Center
A regional exposition for business,
professional, and corporate users
of personal computers and word
processing systems. Features hardware, software, peripherals, media,
supplies, and services relating to
mini and microcomputer
environments.

Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

#### November 17-20

Chicago Computer Showcase Expo McCormick Place Chicago

A regional exposition for business, professional, and corporate users of personal computers and word processing systems. Features hardware, software, peripherals, media, supplies, and services relating to mini and microcomputer environments.

Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

#### November 29-30

The Office Vanishes: Exportation of
Work by Computer
Waldorf-Astoria
New York
Business-oriented conference on exporting internal data processing to
specialized outside knowledgebased systems.

The Conference Board, Inc. P.O. Box 4026 Church Street Station New York, NY 10249

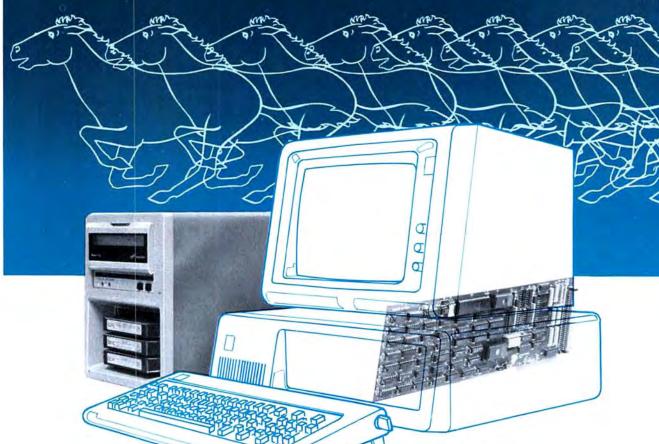
#### November 28-December 2 COMDEX/Fall

Las Vegas Convention Center, Las Vegas Hilton, Sahara, Riviera, and other locations

Biggest computer show ever. Trade show exhibition with emphasis on small computers, peripherals, and

(continues)

# Break Away from the Pack with the Maverick SMD Rigid Disk Controller by Interphase.



# Three times faster than an XT...and removable media too!

Interphase brings you the most powerful disk controller available for your IBM or IBM compatible personal computer. With the Maverick, your PC can use any of the dozens of high performance disk drives supporting the industry standard SMD interface. You can have capacities ranging from 16 to 1600 megabytes or more — enough for even the largest accounting or data base management applica-

tions. You can have fixed media or removable cartridges or a combination of the two — just the thing to handle your back-up and archival problems. Plus you get three to four times the performance of the current Winchesters.

To find out more about the Maverick disk controller or our turn-key disk subsystems contact Interphase today.

Ride with the thoroughbreds from Interphase.



#### World Events

software. 1400 exhibitors and over 80,000 attendees expected. Peter Young The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

#### December 8-10

Business & Personal Computer Sales-Expo '83 & 1983 Houston Business Show Houston Civic Center

Houston Civic Center Houston

Two shows in one facility. Sales-Expo
'83 is an exposition and sales marketplace for micro and minicomputer end users. The Business
Show concentrates on businessoriented computer applications.

Produx 2000, Inc. P.O. Box 2000 Bala Cynwyd, PA 19004 800/523-3882, 215/457-2300 in Pennsylvania

#### December 8-11

3rd Annual Southeast Computer Show & Office Equipment Exposition

Atlanta Civic Center

Atlanta

Computer trade show for micros, minis, software, and hardware. Emphasis on small-business systems. 200 exhibitors and 20,000 attendees expected.

Computer Expositions, Inc. P.O. Box 3315 Annapolis, MD 21403 800/368-2066 December 12-15

CHI '83 Conference on Human Factors in Computing Systems Park Plaza Hotel

Boston

Conference on system usability, human issues in software, hardware, and documentation design. Papers, sessions, tutorials on input/output modes, cognitive models of users, and other human factors issues.

ACM SIGCHI (Association for Computing Machinery Special Interest Group on Computer & Human Interaction)

Raoul N. Smith GTE Laboratories 40 Sylvan Rd. Waltham, MA 02254 617/466-4044 €

Are you sponsoring an event for the computing community? Please let us know. Send details as far in advance as possible to World Events, PC World, 555 De Haro St., San Francisco, CA 94107, CompuServe 74055,412, Source STE908.



We will give you 10 megabytes of hard disk storage for your includes interface and all cables)
There is only one number to call: IBM-PC for \$1195.00. In Florida call 1-813-786-1259

For an additional \$300.00, you can have a full 20 megabytes of on-line

# storage. 2340 State Route 580/Suite 234

Clearwater, Florida 33575 Send for our free 100 page catalog. Telex 701484

IBM is a trademark of BM Corporation

APPLE is a trademark of The Radio Shack Division of Tandy Corporation

TRS-80 is a trademark of Xerox Corporation

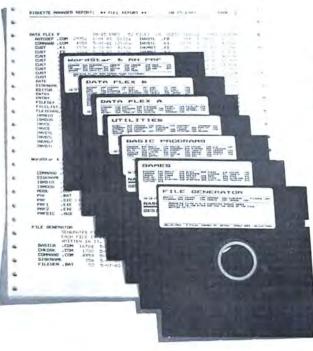
XERON is a trademark of Xerox Corporation

Ofter good while quantities last.

# HOW DO YOU MANAGE YOUR DISKETTE LIBRARY?

\$59.95





# MANAGER

Actual Size

#### System Requirements

- IBM PC with 96K or more memory
- 80 character display color or monochrome
   Printer — current production
- Printer current production IBM or EPSON Graftrax Plus
- Disk Drives 2 double sided drives for all features (6000 file or comment entries regarding 200 disketies)

#### PERSONAL LAI

ANSWERN .ARY ANSWERP .ARY AUTOEXEC.BAT COMMAND .COM DISKNAME.

QUESTION .TXT LEXT .ARY TEXT .TXT TYPE .ARY

THE PERSONAL LAMYER SERIES IS A BROUP OF LEBAL PROGRAMS

FOR CONSUMERS. PROGRAMS ARE AVAILABLE FOR WRITING! WILLS

THE PERSONAL LAWYER SERIES IS A GROUP OF LEGAL PROGRAMS
FOR CONSUMERS. PROGRAMS ARE AVAILABLE FOR WRITING! WILLS
PROMISSARY NOTES RESIDENTIAL REAL ESTATE LEGASES, POWER
OF ATTORNEY AND TEMPORARY CHILD GUARDIANSKIP.
EACH PROGRAM OPERATES BY ENGASING THE USER IN AN
INTERACTIVE QUESTION AND ANSWER SEGSION. AT THE
CONCLUSION THE APPROLATE DOCUMENT IS PREPARED FOR THIER
UNIQUE REQUIREMENTS.— AVAILABLE FROM LASSEN SOFTWARE INC.

08-16-1983 15 FILES FORMAT 28 BYTES: 169984 USED 152576 FREE

#### Diskette Label

- · Title up to 17 characters
- File names 64 on standard label, 112 if second label is used

#### Features

- Diskette Statistics includes date of catalog entry, files format & storage utilization
- Comments up to 8 lines containing as many as 57 characters each Built-in full screen editor facilitates writing comments

#### Catalog Features

- 6.000 file or comment entries regarding 200 diskettes (when using double sided drives)
- Report generating flexibility — 4 different reporting formats
- Complete file statistics & comments
- Report format, choice of sorted or entry order



Lassen Software, Inc.

MAIL THIS C	OUPON TODAY	'I	Diskette Manager SHIPPING	59.95 1.80
Name			SALES TAX 3.60 California Residents onl	/
Address			MC_VISA_Check_TOTA CREDIT	
			CARD NO.	
City	State	Zip	Exp. Date	
Telephone (	) -	Signature		

P.O. Box 1190 Chico, California 95927 (916) 891-6957

# StarLogic Announces Savings on IBM PC Compatible Disk Drives

#### 51/4" Winchester Disk Subsystems from Interface Inc

Includes Winchester disk drive, cabinet, power supply, cable, controller, I/O adapter, and software (JEL)

5 megabyte Winchester disk drive \$1375.00 10 megabyte Winchester disk drive \$1575.00 15 megabyte Winchester disk drive \$1775.00

**Tandon Internal 51/4" floppy drives**Standard sized drive plug-compatible with IBM PC
Single-sided drive—160K bytes \$165.00
Double-sided drive—320K bytes \$235.00
Double-sided drive—650K bytes \$315.00 (includes software patch to 1.1 DOS

#### IBM PC XT Disk Drives from Interface Inc

Dual floppy disk drives each with 362K bytes storage; both drives mount in "A" position \$ 450.00 \$ 450.00 10 Megabyte Winchester Subsystem Slave compatible with IBM DOS 2.0 \$1095.00 \$1095.00

## Add-on external drives from Interface

Includes 51/4" floppy disk drive, cabinet, power supply and cable.

Standard sized 51/4" drives Single-sided drive—160K bytes Double-sided drive—320K bytes Double-sided drive—650K bytes \$235.00 \$305.00 \$385.00 (Includes software patch to 1.1 DOS) Half-height ThinLine 51/4" drives Double-sided drive—320K bytes Double-sided drive—650K bytes \$285.00 \$365.00 (Includes software patch to 1.1 DOS)

Telephone Orders Only MasterCard, VISA or Cashier's Check COD (213) 883-0587

All storage capacities are IBM Format IBM is a registered trademark of IBM Corporation ThinLine is a trademark of Tandon Corporation JEL is a product of Tall Tree Systems Prices are subject to change without notice

Circle 180 on reader service card

## Plus Free Shipping!

RX 80 (100 CPS, PAR-10")

FX 80 (160 CPS, PAR-10")

**Printers** 



#### **Tandon Bare Drives**

TM 100-2

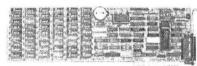
51/4" Double Sided 40TRK, 48TPI ....

#### Control Data Drives

CDC 9409

51/4" Double Sided 40 TRK, 48 TPI .....

#### **AST Multi-Function** IBM PC Board



#### AST SixPakPlus

- Upgradable To
- 384K Bytes
- Clock Calendar - Parallel Port
- Serial Port
- ✓ One Year Warranty
- Free Software - Super Disk
- Super Spooler
- \$269 64K (Each Additional 64K For \$60) \$25 Game Port Option AST Mega Plus \$279

FX 100 (160 CPS, PAR-15") Star-Micronics: Gemini-10X (120 CPS, PAR-10") Gemini-15X (120 CPS, PAR-10") . . Okidata: ML82A (120 CPS, SER & PAR-10")

Epson:

ML92 (160 CPS, PAR-10") ML83A (120 CPS, SER & PAR-10") ML93 (160 CPS, PAR-15") .... ML84P (200 CPS, PAR-15")

Smith Corona:

\$449

How To Order: Order by calling CompuAdd Toll Free on 1-800-531-5475 (if outside of Texas) or 1-512-250-1489 (if in Texas). You can also order by mail. Orders may be charged to a MasterCard or Visa Account or paid by Cashier's Check or Money Order. We do accept personal checks. Allow 10 days for check processing. We pay shipping and handling on orders delivered in continental U.S.A. Add 5% sales tax if Texas resident. All equipment carries a warranty.



#### ORDER TOLL FREE:

(800) 531-5475 (If Outside Of Texas) (512) 250-1489 (In Texas) 13010 Research Blvd. Suite 101/Austin, TX 78750

**SCall** 

\$Call

\$Call

\$299

\$439

\$395

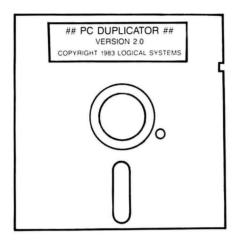
\$489

\$659

\$**849** 

sggn

# SECURE YOUR SOFTWARE



## INTRODUCTORY PRICE \$49.95

CA RESIDENTS ADD SALES TAX DEALER INQUIRIES INVITED If you own copy protected software, PC Duplicator can save you time, effort and money. No matter how careful you are, accidents do happen, and chances are your disk will fail when you least expect it.

PC Duplicator is a sophisticated software package that allows you to make backup copies of your protected programs, including business software, utilities and games. The backup copies you make are exact, unaltered duplicates of your original disks.

PC Duplicator is compatible with the latest protection schemes, and periodic updates are available at minimal cost. Free yourself from the hassle of copy protection. Secure your software with PC Duplicator.

#### PC DUPLICATOR MEANS SECURITY

AVAILABLE DIRECTLY FROM:

Logical Systems 1355 Sunrise Ct. Los Altos, CA 94022 (415) 961-7793

Circle 440 on reader service card

#### IT'S SIMPLE. . . CALL AND SAVE MONEY!

Since 1978

1-800-841-0860

GA. & INFO 912-377-7120

WE SELL

# IBM-PC COMPATIBLES CALL FOR YOUR CHOICE

CALL FOR YOUR CHO

EAGLE

COLUMBIA

**CORONA PC** 

SCALL

**PRINTERS** 

EPSON OKIDATA

<u>star</u>

**TRS-80** 

SCM SMITH

C. Itoh

**\$CALL** 

# TELEMARKETING COMPUTERS AND EQUIPMENT TO SAVE YOU MONEY

**FREE UPON REQUEST** 

\*DISCOUNT PRICE LIST AND INFORMATION KIT \*COPY OF MFR'S WARRANTY PRICES AND PRODUCTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

 Reputation backed by years of experience • Pioneer in direct to consumer sales of Micro Computers and Electronics • Millions of dollars in sales over the years • Tens of thousands of customers • Honest • Reliable • Large inventory • Name brand products



#### Micro Management Systems, Inc.

DEPT. NO. PCW 2803 Thomasville Road East Cairo, Georgia 31728 (912) 377-7120

#### TRS-80 COMPUTERS

MODEL 100. . From '677

WE CARRY THE COMPLETE LINE OF TRS-80 COMPUTERS

**\$CALL** 

#### **EQUIPMENT**



COMREX

Novation Panasonic

Verbatim<sup>\*</sup>

Hayes'
MICROTEK
GRAPPLER+

AMDEK

**\$CALL** 

Circle 386 on reader service card



# THE FIRST AND ONLY INDEPENDENT STORE IN NYC

IN STORE WE DEMONSTRATE MOST PRODUCTS WE SELL - BY APPOINTMENT ONLY

STORE HOURS: 9:00 A.M.—6:30 P.M. E.S.T. MON.—FRI. 10:00 A.M.-4:00 P.M. E.S.T. SAT.

PC LINK, CORP. 29 WEST 38TH ST. 2ND FL., NEW YORK, NY 10018

LOTUS 1-2-3.	(NO MAIL ORDERS ON LOTUS PLEASE)	CALL
TK SOLVER		CALL

ı	IN SOLVER	• • • •
	BUSINESS SOFTWARE	
ı	ALPHA SOFTWARE	
١	Ditiri Brice III III III III III III III III III I	205.00
١	EXECUTIVE PACKAGE	109.00
1	MAILING LIST	79.00
١	TYPE FACES	89.00
ı	APPLIED SOFTWARE	075 00
ı	VERSAFORM	275.00
ı	ASHTON—TATE	449.00
	dBASE II (PC DOS) BOTTOM LINE STRATEGIST	299.00
١	FINANCIAL PLANNER	449.00
ı	FRIDAY	239.00
١	CONTINENTAL	
١	HOME ACCOUNTANT PLUS	95.00
١	FIRST CLASS MAIL	89.00
Ì	PROPERTY MANAGEMENT	379.00
1	EAGLE SOFTWARE	240.00
1	MONEY DECISIONS I & II	249.00
	D. GRAPH	CALL
١	DIUTIL	CALL
1	QUICKCODE	CALL
١	HAYES	
	SMARTCOM II	89.00
	IUS	
	ACCOUNTING AR/AP/GL	CALL
	INVENTORY CONTROL	CALL
	ORDER ENTRY	CALL
Ì	PAYROLL	CALL
	EASY WRITER II	210.00
	EASY SPELLER	119.00
١	EASY FILER	240.00
١	EASY PLANNER	169.00
	LINK SYSTEMS DATAFAX	199.00
	LIFETIME SOFTWARE INC.	133.00
١	VOLKSWRITER	CALL
ı	MICRO PRO	OALL
1	CALCSTAR	CALL
	INFOSTAR	CALL
	WORDSTARWORDSTAR PROFESSIONAL	CALL
	WORDSTAR PROFESSIONAL	CALL
	SPELLSTAR	CALL
	MAILMERGE MICROSOFT	CALL
	MULTIPLAN	185.00
	NORTH AMERICAN BUSINESS	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	MEMORY SHIFT	75.00
	NORTON COMPUTER	
	NORTON UTILITIES	55.00
	PEARLSOFT	
	PERSONAL PEARL	190.00
	SOFTWARE ARTS	
	FINANCIAL MANAGEMENT	CALL
	MECHANICAL ENGINEERING	CALL
	SOFTWARE SYSTEMS INC.	
	MULTIMATESOFTWARE PUBLISHING	CALL
	P.F.S. REPORT	85.00
	P.F.S. FILE.	95.00
	P.F.S. GRAPH	89.00
	SORCIM	_5.00
	SUPERCALC II	177.00
	SOURCE	The second second
	SOURCE	75.00
ĺ		

SOUTHEASTERN DATA CAPTURE	99.00
T.M.Q. FILE FAX	135.00
TEXASOFT VERSATEXT	139.00
VISICORP VISICALCVISICALC ADVANCED	179.00
DESKTOP PLAN	329,00 219.00
VISIFILE	219.00
VISITREND/VISIPLOTVISIWORD	219.00 CALL
DISK DRIVES CORVUS HARD DISK 6, 11, 20 MB TANDON TM 100-2	CALL 239.00 225.00
EXPANSION BOARDS UNIVERSAL RESEARCH	
MULTIDISPLAY CARD	59.00
64 RAM CHIPS	CALL
QUADBOARD CARD	CALL
AMDEK MAI CARDQUAD LINK	CALL
PC MOUSE	CALL
FTG LIGHTPEN	CALL
ENTERTAINMENT & EDUCATION  APPLE PANIC. ATI TRAINING PACKAGES	22.00 29.00 39.00 29.95 29.95 25.00 29.00 22.00 25.00 25.00 25.00 29.00 29.00 29.00 29.00 29.00 29.00 29.00

CAI	_L
MONO CABLE. 4 KEYBOARD CABLE. 3 SYSTEM STAND. 2 DIABLO RIBBON. EPSON TWIN PAK RIBBONS 70/80. 1 FLIP N FILE. 2 KRAFT JOYSTICK. 4 DISKETTE CASES. DESKTOP PRINTER STAND. C/KEYBOARD DRAWER. 7	0.00 2.00 2.00 1.00 5.50 4.50 4.50 2.95 A.L.L
COLOR II	9.00 A L L A L L 9.00
	5.00 89.00 19.00
D.S./D.D. 3  MAXELL S.S./S.D. 2 D.S./D.D. 3  VERBATIM (5 year warantee) 21144 HEAD/CLEAN KIT. 1 S.S./D.D. 2	3.00 0.00 6.00 9.00 0.50 6.00 7.00
DIABLO P38 D-MATRIX. C DIABLO 620. C DIABLO 630. C DIABLO 630 TRACTOR FEED. \$22 CITHO PROWRITER 10P. 39 PROWRITER 10S. 55 PROWRITER 15P. 66 PROWRITER 15S. 77 STARWRITER F-10. 111 TRACTOR FEED F-10. 22 IDS PRISM 480 5 PRISM 132COMPLETE 145 OKIDATA 92P. 51	ALL ALL 49.00 90.00 75.00 65.00 29.00 50.00 29.00 10.00

#### CALL TOLL FREE 800-221-0343 CORPORATE ACCOUNTS WELCOMED IN NEW YORK CALL 1-212-730-8036 TERMS AND CONDITIONS

All prices reflect 3% cash discount. We reserve the to repair, replace or return to manufacturer for repair, all goods acknowledged faulty or damaged on receipt by customer. Customer must call for Return Authorization Number before returning any goods. Prompt attention will be given to all damaged and faulty returned goods. Any goods returned for credit are subject to 10% restocking charge, plus shipping charge. No returns for credit on any software. Customer must deal with the manufacturer directly if the customer finds any false claims made by the manufacturer. Prices subject to change without notice. All Advertised products are from our

present stock and subject to availability. All goods are shipped U.P.S. surface unless other wise authorized by customer. Ad 2% of price, or minimum of \$3.00 for shipping. We do no ship C.O.D. Please allow one to two weeks for personal or corporate checks to clear. To expidite shipping send money order, certified cashier's check or charge to your VISA—Master Card, Diners, Carte Blanch (Minimum charge \$50.00) N.Y.C. add 8½ % sales tax. N.Y.S. add appropriate sales tax. Terms, conditions and prices differ in our store. Prices subject to change without notice

8023. .

SANYO PR5500 DAISY PRINTER.... 609.00 PRINTER CABLE/PARALLEL.....

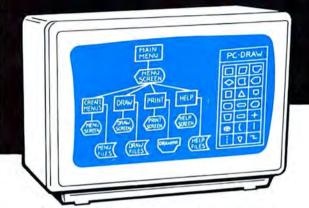
All prices listed in this ad are valid til Nov 30, 1983. ALL BRANDS ARE REGISTERED TRADEMARKS. IBM IS A REGISTERED TRADEMARK OF IBM CORP.

419.00

35.00

# PC-DRAW, The Original High Resolution Drawing System for the IBM PC. Now with

Color and Plotter support!



#### **Optional Light Pen Supported**

PC-Draw(s) @ \$250" Light Pen(s) @ \$159" Plotter Support(s) @ \$50° Demo(s) @ \$50.

\*Three predefined symbol menus come with PC-Draw. They are: Software Design, Electrical Design and Alternate Text.

Reduce costly and time consuming preparation/revision of charts, diagrams and other Business Documentation. With PC-Draw's user definable symbol menus, extensive Graphic Functions, Multiple Text Fonts and Predefined Symbol Menus\* you can Create, Maintain and Print virtually any type or complexity of drawing.

#### PC-Draw will help you achieve immediate productivity gains in the following application areas:

- Flowcharting/Organizational Charts
- Forms Design
- Office Layouts
- Warnier/Orr Charts
- Electrical Design
- Yourdon Structured Analysis/Design
- And other Drawing Applications



1701 N. Greenville Suite 703 Richardson, TX 75081 (214) 343-4338

Circle 332 on reader service card

# SPF/PC™

ACTUALLY, there is no comparison. SPF/PC is the best full-screen editor available for the IBM Personal Computer.

It looks and works like IBM's large system SPF editor.

- SPF/PC can use up to 786K of memory as workspace.
- . Word processing commands.
- · 4-way scrolling.
- ·Split screen support.
- On-line help facility.
  Can edit up to 240 character records.
- . Monochrome or color supported.
- Instantaneous screen display.
- Block Move/Copy/Repeat/Delete/Overlay/Shift/Exclude
- · Automatic line numbering supported.
- 40 user-definable Program Function Keys.
   Direct interface to DOS commands for PCDOS 2.0 users.
- · Browse sub-system.
- . Move/Copy sub-system copies any file format.
- Utilities include: Rename/Delete/Print/Directory list.

AND MUCH MORE . .

UPLOAD/DOWNLOAD sub-system available to SPF/PC users for \$50.00.

SPF/PC requires 128K, PCDOS, and 1 disk drive.

# THE ODD-COUPLE™

Allows the APPLE and IBM/PC to communicate with each other

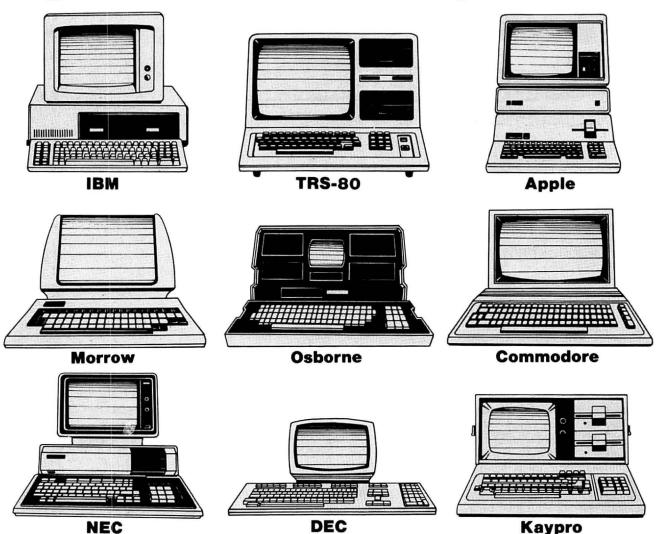
- Connect APPLE to PC, APPLE to APPLE, and PC
- Transfer any file in either direction.
- CHAT mode allows direct communications through the keyboard.
- An Equipment Profile allows description of your operating environment.
- ·Communicate Direct or through a Modem at speeds up to 9600 baud (bps).
- Written entirely in machine language for speed and efficiency.

#### REQUIREMENTS:

APPLE - 48K, 1 disk drive, Serial Interface 64K, 1 disk drive, Serial Interface IBM -

For orders and dealer information write or call Rogue River Software, 2822 Tahitian Ave., Medford, OR 97504, (503) 779-3002. Mastercard/Visa, Check, or P.O. accepted. Add \$5.00 for shipping. Canada \$10.00. Foreign \$15.00. IBM is a registered trademark of International Business Machines, Inc. APPLE is a registered trademark of Apple Computer Inc.

# Reach anyone with your small computer.



At last, there's a truly practical way to enjoy the benefits of "electronic mail." It's Western Union EasyLink<sup>SM</sup> service. It's an easy way to link your desktop computer to other PC's, word processors or Telex terminals around the world. This makes it possible to reach any business, or any person, almost anywhere.

#### Links to the Telex network.

EasyLink enables you to reach more than 1.5 million businesses who have Telex in more than 154 countries. Your messages arrive in just minutes, in writing, for a fraction of the cost of long distance.

With this new service, you can reach other communicating personal computers or word processors. You can also reach those not on the Telex network through Western Union Mailgram®, Telegram and overseas Cablegram services. All from your computer.

#### Your own Telex number.

As an EasyLink subscriber, you'll have your own Telex

number and be able to receive messages from anyone on the Telex network. You can also get complete, up-to-date reports on stocks, news, commodities, currency and other information through our exclusive FYI News<sup>SM</sup> service.

#### Now at computer dealers.

EasyLink service is being offered with message formatting software by selective computer retailers throughout the country. They can demonstrate just how easy it is to send messages with your new personal computer. (Attention computer dealers: Contact Jay Castergine, Director EasyLink Marketing, at the address below if you're interested in becoming an EasyLink deale

#### Call: 800-336-3797. Ext. 138.

If a computer dealer isn't handy, call Western Union toll-free for information on how to sign up. Or write to EasyLink, Western Union, One Lake Street, Upper Sadd River, New Jersey 07458.

\*In Virginia, call 703-448-8877. Ext. 138.

# Western Union EasyLink service.

The easy way to link your computer to the world.

The ULTIMATE Backup, Analyze & Repair Utility The Disk Toolkit NO IBM PC Should be Without **Protects Your Software Investment** 

#### BACKUP TOOLS:

- Can Backup Most Protected Disks
   SUCCEEDS where others fail!
- · Works Manually or Automatically
- Create "Protected" Diskettes
- Many Additional Analysis Tools

#### SECTOR TOOLS:

- Examine/Print Sector Data
- Modify (ZAP) Sector Data

 Compare, Copy & Zero Sectors Search Sectors For Data

# FILE TOOLS:

- . Show. Disk & File Allocation
- . Display & Alter File Data
- Repair Damaged Disks
- Recover Erased Files
- Alter "Hidden" Status
- Search Files For Data

#### HAUKER TOO

- Modify Floppy Disk Controller . Parameters
- Supports FDC R/W Commands

DISK MECHANIC works with all standard IBM PC disk formats including "protected" diskettes with mixed track and sector sizes, blank and high track formatting, CRC errors, and single or double sided drives. DISK MECHANIC requires an IBM PC with 128K of memory or COMPAO with 192K of memory, DOS 1.10, and 2 floppy disk drives. DISK MECHANIC includes a detailed 48 page instruction manual. To Order DISK MECHANIC send check or money order for \$70 plus \$3 for shipping (Mass. res. add sales tax.) to: MLI MICROSYSTEMS, Box 825, Framingham, Mass. 01701 or Call (617) 926-2055 for Mastercard or VISA orders. Dealer/Distributor inquiries welcome. <1983 MLI MICROSYSTEMS.

Circle 238 on reader service card

#### **BUSINESS** SOFTWARE



IBM-PC. OSBORNE, XEROX, NORTHSTAR RADIO SHACK, EPSON QX-10, CPM & MS-DOS

All Prices Include Full Support and Source Code

TAX/PACK

TAX/PACK for practitioners is complete, coordinated, and includes most-used forms and schedules. Prints all schedules, no masks, no data field entered more than once. All data passed automatically between schedules and 1040. Fully supported all year. Partial or full system. Can be used for single or multiple returns. Extremely flexible. Computing taxes for over five years.

#### MORE! TRIED & TRUE APPLICATIONS!

- ■MAIL LIST MANAGER ■RETAIL INVENTORY BILLING
- REAL ESTATE APPRAISAL PETROLEUM DISTRIBUTORS ■MEMBERSHIP LIST MANAGER ■UTILITY BILLING

Send Check, M.O., or VISA/MC Number & Exp. Date TODAY



ANALYTICAL PROCESSES CORP. 635 Main Street - P.O. Box 1313 Montrose, Colorado 81402 Call (303) 249-1400

We Are Unique . . . Try Us . . . Find Out

Circle 8 on reader service card

#### WHY YOU NEED COPY II PC:

COPY II PC allows you to backup your protected software. And unlike other backup programs, COPY II PC makes exact copies without modifications to the software on the duplicate disk. This assures maximum reliability and compatibility with the widest range of protection schemes. COPY II PC handles sector timing, multiple sector sizes, and bad sector ID's as used for disk protection verification.

COPY II PC is a complete replacement 2. for "DISKCOPY" on your PC-DOS diskette. It formats, copies, then verifies the duplicate disk (DISKCOPY does not verify). COPY II PC automatically uses all the memory in your PC, and adjusts for single/dual sided diskettes. A drive speed utility helps keep your drives in top condition.

For your convenience, COPY II PC is not copy-protected. Available at fine computer and software stores or direct from:



Reader Service #31



P.O. Box 19730-203 Portland, OR 97219 (503) 244-5782

(plus \$2 for S/H)

Attention Apple owners: Call us about backing up your protected software with Copy II Plus!

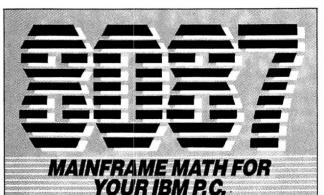


#### INTERNATIONAL DISK

7246 Remmet Ave., Ste. 101 • Canoga Park, CA 91303 (213) 992-0514 (213) 704-6518

Substantial dealer discounts available for quantity orders.

Circle 85 on reader service card



#### THE BEST HIGH SPEED MATH PACKAGE:

- The HCW Math Package makes your math intensive applications run up to 180 times faster, with better accuracy. The Math Package provides 68 high performance, high accuracy operations including: addition, subtraction, multiplication, division, square root, as well as trigonometric, exponential and logarithmic functions.

  The HCW Math Package liberties would.
- The HCW Math Package libraries work with the IBM FORTRAN Compiler, the IBM PASCAL Compiler, and the IBM MACRO Assembler. The libraries are easy to use, and take up less room in resemble.
- The HCW Math Package is supplied with complete source code, so custom functions (such as scientific, econometric, graphic functions) can be easily added.
- The HCW Math Package comes with fully illustrated installation instructions.
   The chips are installed in carriers \_\_ no more bent pins!
- A software subscription service is included, updating you to new releases of the libraries for one year. (IBM BASIC Compiler support coming soon.)

Now includes FORTRAN support and one year update service: \$325.00 Complete

Master Charge, Visa and American Express accepted. See your local dealer.

#### Mainframe Power For Your P.C.

HCW

HAUPPAUGE COMPUTER WORKS 358 Veterans Memorial Highway, Suite MSI Commack, New York 11725 • (516) 360-3827

Circle 303 on reader service card

#### Design it with MicroCAD™...



## MicroCAD<sup>tm</sup>

...a 3-dimensional graphics system

developed by an Architect/Engineer for the IBM - PC

Construct, rotate, append, move, edit, and view objects in isometric or perspective. Build a collection of 3-D images and recall them in any combination. Supports the HP 7470A plotter and Epson MX 100 or MX 80FT printer.

only \$ 500
For information, write: MicroCAD \*\*\*
764 24th Avenue - San Francisco, CA 94121
(415) 387-0263 (415) 386-7881

Circle 39 on reader service card



# SAVE MORE THAN EVER ON 3M Scotch

\$\frac{95}{\text{Qty. 20}}\text{ea.} \frac{5\\\4''\ \text{DSDD}}{(745)} \frac{5\\\4''\ \text{DSDD}}{(745)}

 5¼" SSQD—96TPI (746)
 \$2.89 ea.

 5¼" DSQD—96TPI (747)
 \$3.95 ea.

 (Specify soft, 10 or 16 sector.)
 \$2.07 ea.

 8" SSDD (740)
 \$2.07 ea.

 8" SSDD (741)
 \$2.54 ea.

 8" DSDD (743)
 \$3.30 ea.

 (Specify soft or 32 sector.)

#### Save even more on quantity orders!

Minimum Order: 20 diskettes. Add \$3.00 shipping per 200 diskettes. C.O.D. charge \$1.65 additional.

Visa • Mastercard • Checks

For fast service, call

#### **DISK WORLD!**

Nationwide: 1-800-621-6827 In Illinois: 312-944-2788

**DISK WORLD!** 

Suite 4806 • 30 East Huron Street • Chicago, Illinois 60611

Authorized Distributor Information Processing Products

31

Circle 428 on reader service card

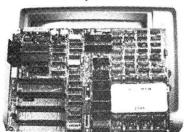
#### IBM-PC Owners

Need more Memory? Need extra Slots? Then what you need is Add-MEM's

#### PC System Memory Enhancement

(Inexpensive, efficient memory that takes NO SLOTS)

Make your PC more like IBM's new XT.



install 128K, 192K, or a full 256K of RAM on your existing PC System circuit board.

> 128K for \$192.00 192K for \$256.00

256K for \$320,00

PC to XT Upgrade: 256K RAM & 10 MB Hard Disc - \$28.05.00

We improve the IBM-PC and install the newer 64K RAM chips right on the system board itself. We also stand behind our enhancements by including a 6-month parts and labor warranty.

Bring your PC or system circuit board into our Northern California location or call or write us and we'll send you a protective, anti-static shipping box with system board removal and shipping instructions for our cost.

We will enhance your memory and ship it back to you within 72 hours of receipt.

All boards will be tested prior to commencing work.

DO IT YOURSELF KITS include documentation, instructions, dip sockets wire and specialized tools.

- wire and specialized tools.

  KIT PCM-KNB-8/9/95

  KIT PCM-KPC 869/95 has additional labor saving. NO SLOT PC BOARD.

  64K-PUR (\$5.59 ca.) 64K RAM chips.
- •64K-PMR (\$7.79 ea.) 64K RAM chips modified tested and ready to install (FOR KIT PCM - KNILONIA)

IBM is a Registered Trademark of IBM Corp

Include \$6.50 for Shipping

#### Add-MEM

22151 Redwood Road Castro Valley, CA 94546

(415) 886-5443

Bay Area Northern California

#### Circle 1 on reader service card



# PLUG THE IBM PC INTO YOUR MULTIBUS CHASSIS

MULTIBUS USERS: You now have the full resources of the IBM PC or PC XT to use in your MULTIBUS system. The processing power of the PC coupled with its peripheral I/O and extensive software support makes it an excellent choice as the master processor or co-processor in your MULTIBUS application.

- Use the PC MACRO ASSEM-BLER and PC DOS debug facilities to develop and test your MULTIBUS software.
- Directly address MULTIBUS memory as though it were PC memory.
- Directly address MULTIBUS I/O cards as though they were PC I/O cards.
- An 8K dual port concurrent access static RAM serves as a DMA buffer or as additional PC or MULTIBUS memory.
- A desk top MULTIBUS cabinet designed to match the styling of the IBM PC is available as an option.

Contact BIT 3 for details.



Manufacturers Reps

8120 PENN AVE. SOUTH MINNEAPOLIS, MN 55431

IBM is a trademark of IBM Corp.

(612) 881-6955

# **Professional Database** Management System

for the IBM PC



- TRULY RELATIONAL
- MENU DRIVEN GENERATORS
- FULLY PROGRAMMABLE

Another Business Solution from Data Technology Industries

701-A Whitney St. San Leandro, CA



415/638-1206

Circle 438 on reader service card



#### **MICROSTAT®**

**Advanced Statistics Package** 

MICROSTAT® is an interactive, file-oriented statistics package that includes:

- Data Management Subsystem for file creation. Allows editing, sorting, ranking and transformation of data.
- · Descriptive Statistics, Hypothesis Testing, Frequency Distributions and Histograms, ANOVA, Nonparametric tests.
- · Correlation and Regression (including stepwise multiple regression), Time Series, Scatterplots.
- · Crosstabs, Chi-square tests, Factorials, Permutations, Combinations, and eight Probability Distributions.

MICROSTAT® has been the most popular statistics package in the microcomputer market for the past three years and is now available for the IBM-PC.

Requires PC-DOS and 64K memory but can utilize more memory if available. Dual disk drives recommended.

The price is \$325 and the user's manual \$25. To order, call or write:





P.O. Box 68602 Indianapolis, IN 46268-0602 (317) 255-6476



# C COMPILER

- FULL C
- UNIX\* Ver. 7 COMPATABILITY
- NO ROYALTIES ON GENERATED CODE
- GENERATED CODE IS REENTRANT
- C AND ASSEMBLY SOURCE MAY BE INTERMIXED
- UPGRADES & SUPPORT FOR 1 YEAR

C SOURCE AVAILABLE FOR \$250000

HOST	6809 TARGET	PDP 11*/LSI 11* TARGET	8080/(Z80) TARGET	8088/8086 TARGET
FLEX*/UNIFLEX* OS-9*	\$200.00 willing 1 \$350.00 willing	500.00	500.00	500.00
RT-11*/RSX-11* PDP-11*	500.00	350.00 William	500.00	500.00
CP/M* 8080/(Z80)	500.00	500.00	200 00 ********************************	500.00
PCDOS*/CP/M86* 8088/8086	500.00	500.00	500.00	350.00 WITH

\*PCDOS is a trademark of IBM Corp. MSDOS is a trademark of MICROSOFT. UNIX is a trademark of BELL LABS. RT-11/RSX-11/PDP-11 is a trademark of digital Equipment Corporation. FLEX/UNIFLEX is a trademark of Technical Systems consultants. CP/M and CP/M86 are trademarks of Digital Research. OS-9 is a trademark of Microware & Motorola.

408-275-1659

#### **TELECON SYSTEMS**

1155 Meridian Avenue, Suite 218 San Jose, California 95125

Circle 259 on reader service card

# RTA for PC



The Ariel RTA is a real time 1/3 octave spectrum analyzer for the IBM Personal Computer. Assembly language routines create an instantaneous display of the frequency spectrum of any audio signal. Also, the analyzer can digitize the signal and store it in the PC's memory for analysis or playback. Call or write for full specifications and applications.

- 31 two pole filters on ISO centers.
- Pink noise source under software control.
- Averaging, weighting and peak hold functions.
- ¼ db resolution from 20 Hz. to 20 KHz.
- 8 bit real time analog input/output system.
- Price: \$649.95 shipping included.



600 West 116th Street New York City, N.Y. 10027

(212) 662-7324

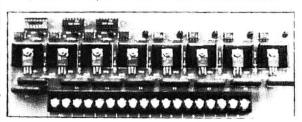
Circle 13 on reader service card

#### PERIPHERALS FOR THE IBM PC

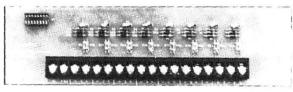
# look for low cost high quality interfaces for the IBM PC



UNIVERSAL I/O. The Universal I/O board has 16 eight bit analog inputs with a voltage range of 0 to 5 volts. It also has 9 eight bit parallel I/O ports. It has interrupt circuitry, Timer clock 32768 Hz. to 512 sec., prototyping area, and LED for power. Part number 83-064A \$299.95



120 VAC CONTROL. This board has eight optically isolated triac switches. Each switch can control 200 watts. It connects via a 16 pin ribbon cable to a parallel output port. Screw terminals are provided for 120 vac connection. Part number 82-332. \$119.95.



**INPUT PROTECTOR.** This board protects the inputs of the ANALOG input or PARALLEL input ports. There are 4.7K pullups, diodes and caps for each line. It connects via a 16 pin ribbon cable. Screw terminals are provided for connection. Part number 82-334. \$89.95.

To order: Send check or money order. Add 6.5% tax in California. Add 5% shipping for orders less than \$100 or 3% for orders over \$100 or 10% outside U.S.A. Phone orders: We accept Visa or MC. Add \$2.00 for C.O.D. Will Call Hours 9am to 4pm.

# JOHN BELL Engineering, Inc.



1014 CENTER ST. SAN CARLOS, CA. 94070 (415) 592-8411

Circle 403 on reader service card

#### MATSOFTPRODUCTS INC

A subsidiary of the University of Waterloo

**Announces** 

a full screen editor and a family of language interpreters for the **IBM Personal Computer** 

For further information contact:

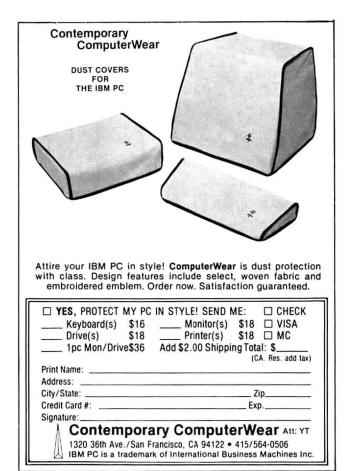
WATSOFT Products Inc. 158 University Ave. Waterloo, Ontario

N2L 3E9

(519) 886-3700 Telex No.: 06-955458

Circle 197 on reader service card





Circle 276 on reader service card



#### DISK DRIVES

PMC TFD-42 D/S THINLINE 51/4"

**TANDON 100-2** \$245 D/S 48TPI

**TANDON 100-4** \$319 **D/S 96 TPI** 

TEAC 1/2 HEIGHT D/S 40 TRACK CALL D/S 80 TRACK CALL

**QUADRAM QUADLINK \$578** QUADBOARD II 256K \$505

\*ALL QUADRAM PRODUCTS DISCOUNTED\*

WHOLESALE SUPPLIERS 408-373-0320 **3** 

Circle 252 on reader service card



Circle 118 on reader service card



Access IBM data processing equipment through the 8" diskette and avoid the problems of serial communication.

By adding an 8" drive to your PC and using our REFORMATTER Conversion Software, you can exchange diskettes with IBM's 3741, 3742, 3747, 5110/20, Series 1, System 3/32/34/36/38/360/370 and 43xx and non IBM machines that read and write the IBM 3740 diskette.

Available under PC-DOS or CP/M-86 at \$350 from MicroTech Exports, 467 Hamilton Avenue, Palo Alto, CA 94301. Tel: 415-324-9114 TWX: 910-370-7457: MUH-ALTOS.

Circle 475 on reader service card

368

# **DISKETTES \$2.15**

DOUBLE SIDE DOUBLE DENSITY 100% CERTIFIED

> TO ORDER CALL 1-800-322-DATA

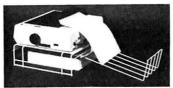
**DISCOUNT DATA SUPPLY** P.O. 02183 PORTLAND, OR 97202

LIMIT 100 DISKETTES PER ORDER

Circle 489 on reader service card

#### TAME YOUR PRINTER!

PAPER TAMER saves space and restores order to your desktop micro-center. Neatly stores 900 pp. fan-fold underneath printer. Gives perfect input feed and catches out-put in special tray.



PAPER TA1 in is 15 in, wide × 12 ½ in, deep. Fits all popular 80 column printers. Finished in durable epoxy enamel. Cable clip included, 435.95 • \$2.00 P/H Money back guarantee. Free product info available. TO ORDER: Send check or money order. MN residents 456 Scale for the column of the column

MICROMATE ACCESSORIES 5801 Duluth St. Suite 105-T Minneapolis, MN 55422 (612)544-5327

#### Circle 425 on reader service card

# ANNOUNCING SAVINGS FOR MAIL ORDER BUYERS

Have you spent too much time looking at every mail order ad for computer products to find the lowest price?

Now you can save time and money with the MAIL ORDER RE-PORTER (MORE), a consumer service which provides a comprehensive is of main order dealers set by side with the current prices for their products or which products you want at the lowest price.

#### **SAVE \$100**

ARE SIOU

As an example of now MORE can save you money. One dealer advertises many products at prices which are very competitive, however one of its popular items is \$100 more than a lesser known dealer's price, costing buyers needless expense. With MORE's compete pricing table you would instantly see the lowest price on any item.

#### REPORTS ON SOFTWARE AND HARDWARE

MORE presents two complete reports—one for software and one for hardware MORE's Software Report includes word processors, spreadsheets, databases, communications, financial accounting programs and others. MORE's Hardware Report includes: printers, monitors, hard disks, modems, diskettes and others.

#### FREE GUIDE TO MAIL ORDER

If you order by October 20th you will receive free a copy of MORE's Guide to trouble free mail order buying.

MORE'S SOFTWARE REPORT
MORE'S HARDWARE REPORT
Exira Value—both for only
"CA residents add 6-1 2° sales tax

CALL: 800-227-3800 EXT 43

(Mastercard and VISA only) or MAIL a check or money order to

MORE PO BOX 880953 San Francisco, CA 94188-0953

Circle 466 on reader service card

# DUST COVER SET \$19.95

- One cover designed to fit over the P.C. and monitor (advise type), a second cover for the keyboard
- High quality, attractive, heavy gauge clear
- Return within 30 days for 100% refund if not

#### PRINTER COVERS — \$10.90

(advise type and/or dimensions)

MasterCard and Visa orders call Toll Free 1-800-531-3122, Operator 27. In Wash. State, call 1-800-227-7800.

#### IN STOCK FOR IMMEDIATE DELIVERY

Send check, MO or credit card # and exp. date to: P.C.A.

16625 Redmond Way, Suite 107

Redmond, WA 98052 (206) 882-0385

Dealer inquiries welcome. WA residents add 7.8% sales tax. Prices may increase without notice.

#### Circle 336 on reader service card

#### YOU CAN SEND YOUR MESSAGES USING

#### TODAY'S FUTURE MAIL™ "We make E-COM: friendly"

TODAY'S FUTURE MAILTM transforms typed messages into complex E-COM\* formats ready for easy transmission to Serving Post Offices. Draw graphics right into your messages. Use all Draw graphics right into your messages. Use all E-COM\* message types in each transmission. There won't be much to do but type messages in your word processor. Use TODAY'S FUTURE MAIL!\*\* In prepare the transmittable E-COM\* files. \$395 buys the entire package-programs on disk, (150 pages of clear documentation ) Direct or on-line support. (For IBM, PC and look-a-likes, TRS-80 Micro, plus other computers using BASIC

Send check or money order to: TODAY'S FUTURE, P.O. BOX 29251 San Antonio, TX 78229

Office: (512) 684-6505 Computer: (512) 684-6216 Brochure available;

SA AL SERVICE) ELECTRONIC COMPURENTAL

#### Circle 472 on reader service card

UNITED

#### DISKETTES **Highest Quality Lifetime Guarantee**

"New Product Release"

ULTRA-Magnetics This is a premium quality product designed for applications that require absolute reliability and error free performance. Each diskette is individually tested and complies with or surpasses all

industry specs. 51/4" SSDD Soft sector w/hub rings ......\$1.79 51/4" DSDD Soft sector w/hub rings ....... 2.79
•Full line of ULTRA-Magnetics diskettes available includ ing 8" and guad density.

**ESKEI** This diskette is rapidly establishing a name for itself as a quality product available at very attractive prices. Tested and certified to meet all standards

of performance and reliability.
51/4" SSDD Soft sector w/hub rings ....... \$1.69 51/4" DSDD Soft sector whub rings 2.59
- Prices quoted are for quantities of 100.
Please add 10% for smaller orders.
- Volume discounts available to qualified buyers

Checks, Money Order, Visa, MasterCard— C.O.D. California Residents add 61/2% sales tax.

**TOLL FREE** (800) 982-2244

Vidiom Media Supply

500 Airport Boulevard, Suite 422 Burlingame, California 94010, (415) 342-0663

Circle 327 on reader service card

#### High on the COMPUTER SAT Preparation

Combines Software, Review Textbook & User's Manual into the Most Comprehensive SAT study program available.

 Complete textbook "How to Prepare for the SAT" 470
 Pages Complete review of math & verbal categories ■ User's Manual - simple step-by-step instructions ● Computer Software Diagnoses your strengths & weaknesses @ Prescribes Specific drills O Scores & Times O 1000 Electronic Vocabulary Building Flash Cards 

540 Specially designed drill items O Strategies for answering every kind of question

COMPUTER Preparation SAT (if \$7995 each Apple\* with 48K OIBM\* PC Atari 800\*7200\* OTRS-80 Model III\*/4\* with 48K Commodore 64\*

COMPUTER Preparation GRE 4 \$8995 each

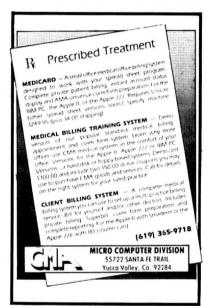
COMPUTER Preparation ACT (4 \$8995 each

O Apple with 40K
Please add \$2 00 p & h , applicable sales tax
Credit Card Orders Call TOLL FREE
800-543-1918 (In California call collect (619) 699-6335)

HBI

Harcourt Brace Jovanovich, Inc. Dept PCW-10-83 Computer SAI 1250 6th Avenue, San Diego, CA 92101

#### Circle 421 on reader service card



Circle 32 on reader service card



#### Circle 429 on reader service card

# TakeYour Computer's Commands And Put Them Where They Belong. On Your Keyboard.

PC-DocuMate™ is a documentation template that fits the keyboard of your IBM PC. So the information you want is where you need it. PC-DocuMate templates are professionally designed, logically organized and comprehensive. Each template is printed on both sides on durable, non-glare polystyrene and is color-matched to your PC keyboard.

#### PC-DocuMates now available for each of the following:

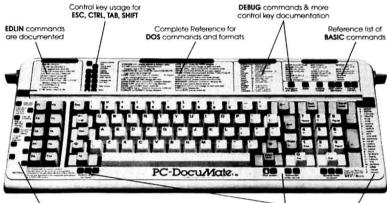
- DOS/BASIC 1.1 (as shown)
   WORDSTAR™
   SuperCalc²™
- MULTIPLAN™ 1.00
  MULTIPLAN™ 1.06

- DOS/BASIC 2.0
- dBASE-II™

- CUSTOM "do-it-yourself" template (with pen and eraser)

VOLKSWRITER\*\*

● EASYWRITER II'



Easy reference for function key use

Reverse side contains reference data on over 130 BASIC statements and functions (includes advanced BASIC)

Control key usage for ALT & PriSc

**BASIC** keyword abbreviations

EACH TEMPLATE IS ONLY \$14.95 (includes shipping).



No-Risk, Moneyback Offer: If you are not completely satisfied, return your PC-Docu-Mate template to us (undamaged) within 10 days for a full refund.

Please send personal check, money order, or credit card information. Foreign orders add \$5.00 (except Canada). No COD's please. Telephone orders: Call 919/787-7703. (NC residents add 4% sales tax )

> Systems Management Associates P.O. Box 20025, 3700 Computer Dr. Raleigh, N.C. 27619 Dept. F-1



Canadian customers please send \$23.95 CDN for each template to: Systems Management Associates, 55A Westmore Dr., Dept. F-1, Rexdale, Ontario M9V3Y6

Dealer Inquiries Invited

Circle 186 on reader service card

# Get a PC of the Action With a PC World Action Ad!

This could be your ad!

Now you can place a low-cost, high-response ad in PC World.

Get your product the special rate and special attention it deserves.

Call your PC World Advertising Rep now and ask for your "Action Ad."

Toll-Free 800/872-7800 (in CA call 800/872-7808)

Advertise in PC World's Action Space Where the Action Never Stops.

# PC World Directory

PC World Directory is a comprehensive listing, by category, of products and services for the IBM PC, lookalikes, and compatibles. It provides rapid access to the burgeoning PC marketplace for both readers and advertisers.

FORMAT: The standard format includes a product ID, a 300-character descriptive ad, and company name, address, and telephone number.

Advertisers may choose among categories already being used or may create their own. Display advertisers can cross-reference their current ad to the PC World Directory for increased exposure at low cost.

RATES: Listings are accepted for 3-time consecutive insertions at a rate of \$300 (\$100 per issue). We are now offering a 6x insertion, 10% discount contract for a total of \$540. Listings must be prepaid (except for established display advertisers) upon submission of ad copy. Checks, money orders, VISA, and MasterCard are acceptable.

DEADLINE: For space reservation deadlines, contact a PC World Directory sales representative at 415/861-3861. Please send copy and prepayment to: PC World Directory, 555 De Haro Street, San Francisco, CA 94107

See you next issue!

#### Accessories

#### Cases

#### Aluminum/Cases

Our epoxy bonded aluminum construction offers strength, utility, and peace of mind. Get the protection you need against transport hazards from the case experts! Three sizes offered, foam pads/blocks included. PCase, Inc., 60B Orville Dr., Bohemia, NY 11716, 800/231-CASE

#### Computer Covers

#### B.L.& W. Dust Covers

Custom fit monogramable design in durable, attractive, washable poly/cotton will not crack or dry out and allows ventilation. Colors-cranberry/navy/pewter/sand. IBM PC 1pc or 2pc-\$19; kybd only \$14; Prnts-\$16. Other makes/models avail. Visa/MC accepted. 7-10 day delivery; toll free ordering. B.L.& W., Box 381076, Germantown, TN 38183, 800/821-7709, 901/754-4465

#### Computer Cozies

Custom-made, quilted dustcovers - anti-static, machine washable. Offered in 6 colors: grey, chocolate, cream, navy, burgundy, or rust. Any cover can be made-to-order. Sys/ Mon(1 or 2 pc) & kybd: \$50 per set. Narrow Print: \$20. Wide Print: \$24. Ind. unit prices available. Send for more info. Covers A Lot, P.O. Box 369, La Honda, CA 94020, 415/747-0352

#### Jewelry

#### Computer Jewelry

Signifying professional involvement in the microcomputer industry. Unique designer pieces are perfect for gifts, awards, or premiums. Lapel pins, tie tacks, and stick pins in 18K gold vermeil (\$12) or sterling silver (\$10). Satisfaction is guaranteed, or your money back. (See display ad this issue.) MC/N, Computer Jewelry, Simms Center, Box 9393, San Rafael, CA 94912, 415/453-7033

#### Supplies

#### Continuous Forms

Over 350 computer forms including checks, statements, invoices, purchase orders, tax forms, and letterhead. Forms designed for Peachtree Series 8,40,4,5,BPI, open systems, MBSI, State of the Art, Accounting Plus, Great Plains, Continental, Fedder, and Structured Systems. 24 hour shipment on blank stock. Checks To-Go, 8384 Hercules St., La Mesa, CA 92041, 800/854-2750 (Nat), 800/552-8817 (CA), or 619/460-4975

#### Make Your PC Happy!

A kit-full of useful accessories for your IBM!

\*QWIK-LABEL\*Identifies every slot, connector & ctrl. \*QWIK-KEY\*Mark them to indicate each function keys purpose.

\*QWIK-GUIDE\*Important operating instructions.
All of the above-\$7.75.
\*CALC/PAD\*Layout Pad for

spreadsheet users-\$4.75 ea. Shipping, \$1. CA Res. add 6%. Compu-Quote, 6914 Berquist Ave., Canoga Park, CA 91307, 213/348-3662

#### 3-Ring Binder

With slip cover. The Solution to your bulging, overflowing IBM PC software ring binders. Matching 1-inch, grey, 3-ring binder with slip cover. \$14.95 each. Add \$2.90 for shipping and handling. Solutions, P.O. Box 7985, Colorado Springs, CO 80933

#### Consultants

#### Alaska

#### Construction Mgmt.

Construction Mgmt. Consultant doing Custom Applications Programs and Software by the MIDNIGHT SUN:

- \* Estimating \$300.
- \* Job Costing \$500.
- \* Parts Inventory \$500. Networking/Misc. Plotters/ CPM Schedule/Cadcam/ & MORE! Demos are available. Rambow Enterprises, 7-480 A "I" St., Elmendorf AFB, AK 99506

#### California

#### Manual Aversion?

Learn computing one-on-one at your own speed from friendly training specialists. Use your computer or ours. Also, keyboard enhancement and customization of Word-Star™ and other software. See our article, "WordStar™ Made to Order," in issue #2. Computer Hand Holding™, 1800 Market St. #91, San Francisco, CA 94102, 415/561-9189

IBM PC Consulting

We provide the high quality of service demanded by the business community. Our services include: system integration, on-site training, custom programming in dBASE II & other languages, and complete technical support. We also carry a full line of hardware and software at discount prices. Balo Computer Services, 4333 Price St., Los Angeles, CA 90027, 213/665-4677

#### dBASE II Consultants Fixed Price Reports from dBASE II.

- We send you a questionnaire.
- You describe your report needs.
- We give you a fixed price quote!

  Specialists in order entry, repair tracking, mailing lists.

  David Jenkins & Associates, 1609 Bancroft Way, Berkeley, CA 94703, 415/644-2369

#### New Jersey

Computer Systems Labs IBM PC communications specialists. Professional systems staff highly experienced with software/hardware selection, training and applications. Developer of PCTIE, async communications software for IBM & non-IBM systems. Custom software for all PC/Host networks. Call or write for brochure. Howard Dean, Software Systems, 808 Shrewsbury Ave., Tinton Falls, NJ 07724, 201/842-5800

#### Disk Copy Service

Superior Disk Copying
Lifetime guaranteed duplicating for most systems and formats using sophisticated reliable equipment. Serialization, copy protection (encryption), and packaging available. Double boot for Apple and TRS. Supplied on OEM Allenbach diskettes. Rapid delivery for 100 to 100K copies. Allenbach Industries, Inc., 2101 Las Palmas, Ste. A, Carlsbad, CA 92008, 800/854-1515, 619/438-2258

Reliable Copy Service Duplication & formatting done by state-of-the-art high speed duplicating equipment for IBM, Apple, Atari, TRS-80, Commodore, and many more. Copy protection & serialization schemes available with custom printing and packaging. All this exceeds ANSI specifications. Fast turnaround guaranteed. OMNI Resources Corp., 50 Howe Ave., Millbury, MA 01527, Nat. 800/343-7620, 617/865-4451

#### Diskettes

No-Flop Floppy 100% certified AND guaranteed diskettes. Box of 10 soft sector, 5¼-inch, reinforced hub. To keep cost down, mail order only.

MEMOREX SSDD 527 DSDD 537
MAXELL SSDD 529 DSDD 540
NO EXTRA CHARGE! CA
residents add 6.5% sales tax.
Please send check or M.O. to:
Ramsys, 225 W. Broadway
#500, Glendale, CA 91204,
213/240-9521

Elephant Mem Systems
Quality diskettes are available
in all popular 51/4" and 8"
models and custom formats.
They're guaranteed to meet or
beat every industry standard
for quality. They come standard with reinforced hub rings
and they sell at some of the
lowest prices in the business.
Leading Edge Products, 225
Turnpike St., Canton, MA
02021, 800/343-6833,
617/828-8150

#### Education

PC Business Training
PC Training for BUSINESS.
New York City Area. Handson training in LOTUS 1-2-3,
dBASE II, WordStar, VisiCalc,
BASIC, and An Introduction
to the IBM PC. Demonstrations and consultations. Our
site or yours. Call for corporate training information.
Summit Micro Computer
Learning Center, 436 Springfield Ave., Summit, NJ 07901,
201/277-3837

# Hardware Add-On Boards

AST/Maynard/Quadram
AST ComboPlus (SPC, 64K)
\$269. AST MegaPlus (SC,
64K) \$269. AST I/O Plus (SC)
\$114. Extra Parallel, 2nd Serial or game, \$35. MAYNARD Disk Controller \$155 - with PP add \$50, SP add \$70.
QUADRAM Quadboard or
Quadboard II \$289. Set of nine 64K, 200ns chips \$55.
VLM Computer Electronics,
10 Park Pl., Morristown, NJ
07960, 201/267-3268

15 Function Easiboard IBM quality plus Easitech™ excellence exclusively at IBM PC dealers worldwide. Memory (64K-256K), spooler, printer and modem connections, three electronic disk, chronograph and more! No need to search for low prices. Our lowest prices are at authorized IBM PC dealers only. \$350 to \$620. Easiboard + ' by Easitech. Easitech Corporation, 2215 Perimeter Park #22, Atlanta, GA 30341, 404/452-7576

USI MultiDisplay Card
The USI MultiDisplay card
combines the functions of
both the IBM Monochrome
and Color/Graphics Display
Adapters and includes a parallel printer adapter. Fits the
IBM PC and XT computers.
Features flicker-free scrolling
and external mode select
switch. Suggested retail \$449.
USI International, 71 Park
Lane, Brisbane, CA 94005,
415/468-4900

256K of No Slot Memory Let us install up to 256K RAM on your EXISTING SYSTEM BOARD using NO SLOTS. We improve your IBM-PC so it can address the 64K ram chips. 128K-\$192, 192K-\$256, 256K-\$320 (expandable & warranted). DO-IT-YOURSELF KITS PC-KNB-\$39.95 & PC-KPC-\$59.95; 64K-PUR-(\$5.59 each) 64K RAM chips. Add-MEM, 22151 Redwood Rd., Castro Valley, CA 94546, 415/886-5443

Quadboards & Quadram Products. 256K Quadboard \$465 delivered! Codaram Corp. has all QUADRAM Products at mail order prices. All products carry the QUADRAM warranties and can be used for any special offers from QUADRAM. We will meet or beat any advertised prices. Call or write for a complete price list. Codaram Corp., P.O. Box 1054, Lilburn, GA 30247, 404/925-0640

Your IBM PC will come on in 3-4 sec. or less with QUICKON, NO MATTER HOW MUCH MEMORY YOU HAVE! Easy plug-in installation; no Expansion Slot needed and no soldering required. Works in all IBM PCs EXCEPT the XT. QUICKON is only \$49, postpaid (Introductory offer) NY buyers add \$4.05 tax. Security Microsystems, 16 Flagg Pl., #102W, Staten Island, NY 10304, 212/667-1019

Stop Waiting!

Multi-Fcn Bds for PC/XT APSTEK Multi-FCN BDS Full 256K + Pty + 6' Cable + Diagnostic ......\$429 PROFIT SYS Addram BDS Full 512K + Pty + N/Cad Bty + Tascmaster ..... \$679 ALL BOARDS INCLUDE: Ser RS232 + Par Prt I/O Real Time/Date Clock Ram/Splr Dsk + 1 Yr Wty 9-64K RAM Kit (200ns) \$49 Call or send check/MO to: Electro-Vu Computer, Inc., 15718 Manhattan Pl., Gardena, CA 90247, 213/532-4878

256K Expandable Mem 64K-256K User Expandable (Socketed) Parity Memory, Precision Delay, Line Timing, Switch Selectable Start Address on 64K Boundries anywhere in 1MB Address Space, Hold-Down Bracket and Card Guide. 1 Year Warranty. MEM000-\$105, MEM064-\$147, MEM128-\$201, MEM192-\$255, MEM256-\$299. Ontrax, Inc., P.O. Box 368, Oakhurst, NJ 07755, 201/ 244-2302

µP/PROM Programmer PC compatible PROM-2,000 card can program 2716, 32, 32A, 64, 128, MCM 68764 EPROMs & also 8748/49/51 processors. The software (CP/ M-86, MS-DOS) can read, verify & program EPROMs & uses FAST programming algorithm. The zero-insertion socket is mounted on an external box. The external box for BI-POLAR proms & PAL is also avail. Advanced Microcomputer Systems, Inc., 3501 University Dr., Coral Springs, FL 33065, 305/755-2291

Big Blue CP/M-80 Plus
Big Blue runs CP/M-80 programs on your PC, COMPAQ
or Columbia without CP/M.
This single slot card includes
Z80B, 64K RAM, parallel and
serial ports, serial cable, real
time clock and hard disk interface. Programs provided for
emulation, communication
and reading most CP/M formats. Just \$595. QuCes, Inc.,
3 QuCes Dr., Metuchen, NJ
08840, 201/548-2135,
Telex-299410

#### Computers

IBM PC Compatibles
IBM PC just \$1999 includes 1disk, color board, 64K. Add
2nd disk, C.Itoh 8510 Printer
w/int card, cable, and Amber
Monitor for \$919. COLUMBIA MPC \$3395 with a free
RGB Color monitor. NEW
LNW ADD ON MODULES!!
CALL for our new catalog of
IBM PC boards and peripherals. Excellonix, 7180 Woodrow Wilson Dr., Los Angeles,
CA 90068, 213/650-5754,
714/973-1939

#### Computer Graphics

Graphics Workstations
High-resolution color graphics systems. Convert the IBM
PC to a professional 640 x
480 16 color workstation.
High-resolution board (640 x
480 x 16 color), complete
graphics software (HALO),
RS 170 monitors, digitizers,
plotters, application software,
slide cameras, frame grabbers
and more. Media Cybernetics,
Inc., 36 Columbia Ave., Tacoma Park, MD 20912,
301/270-2272

#### Disk Drives

Hard Disk III
Leading Edge® hard disk III is a 51/4" Winchester disk subsystem. Features a (Z80A) microprocessor which provides 18 high level commands.
TRS-80 model III & I and IBM PC compatibility. Provides power for 2 Winchester disk drives. Full sector buffer 256-512 bytes. Leading Edge Products, 225 Turnpike St., Canton, MA 02021,

800/343-6833, 617/828-8150

Disk Drives for PC Save on Tandon Disk Drives. TM55-2, DS, 40T: \$239 TM100-1, SS, 40T: \$189 TM100-2, DS, 40T: \$239 TM100-4, DS, 80T: \$339 Call for CDC drives. VISA/ MC or checks. NJ residents add tax. Shipping extra. VLM Computer Electronics, 10 Park Pl., Morristown, NJ 07960, 201/267-3268

Microcode Series 5000
Microcode Series 5000 hard
disks are for IBM PC and
COMPAQ Portable Computer.
Operating system software
support includes DOS 1.1,
DOS 2.0 and Concurrent CP/
M-86. Self-documenting software provides easy installation
and file backup utility. Price:
\$2495 for 10MB, \$2995 for
15MB, and \$3595 for 30MB.
Microcode, 45277 Fremont
Blvd. #4, Fremont, CA
94538, 415/657-4411

#### Keyboard

6 Full Size Keytops

Double the size of your return, tab, backspace, O, shift keys. KEYTOPS are non-glare, dark colored and permanently stamped. Make your keys instantly recognizable-reduce reaching and fatigue. No permanent modification, simply press over your existing keys. \$18.95. (See display ad this issue) Applied Dynamics, P.O. Box 1810, Dept. WD, Cottonwood, AZ 86326, 602/634-4507

#### Mice

Optical Mouse

Make your existing software easier to use. With our optical mouse and software, you point to commands in a popup menu. Instead of cursor keys, you point to where you want to move. No hardware or software changes. Fully user customizable. Great with Lotus 1-2-3. Uses RS-232 port. \$332 complete. Mouse Systems Corp., 2336H Walsh Ave., Santa Clara, CA 95051, 408/988-0211

#### Peripherals

PC "Selecto-Switch"™

You can connect a low cost printer and a letter quality printer to the same port of your IBM PC. Our GP24AB can be used to select either printer, just by turning a knob. Several models are available. Prices start at \$159 single quantity. Giltronix is

the main supplier of switches. Call our local dealers. Giltronix, Inc., 3780 Fabian Way, Palo Alto, CA 94303, 415/493-1300

#### Power Protection

#### Ramlok

Standby power supply/line voltage conditioner. Automatically switches to standby power if incorrect line voltage reaches equipment. Includes noise and spike filter/heavyduty battery charger with overcharge protection/Frequency controlled inverter. Ladco Development Co., P.O. Box 464, Olean, NY 14760, 716/372-0168

#### **Printers**

Starwriter F-10

This 40 CPS daisy wheel includes low profile design, industry standard ribbons and print wheels, standard centronics parallel or RS 232C, and extensive built-in word processing functions. The Starwriter F-10 printer is supported by a full year warranty and national authorized Leading Edge service centers.

Leading Edge Products, 225 Turnpike St., Canton, MA 02021, 800/343-6833, 617/828-8150

#### Printmaster F-10

The 55 CPS model with all the same features as the Starwriter F-10 plus faster print speed and carriage return time, accept data transmission up to 0.600 baud, dual-color ribbons, and original plus 4 copies. The Printmaster F-10 is supported by a year warranty and nationally authorized

Leading Edge service centers. Leading Edge Products, 225 Turnpike St., Canton, MA 02021, 800/ 343-6833, 617/828-8150

#### Prowriter

Offers a printing speed of 120 CPS, bidirectional printing, 8 character sizes, and 5 alphabets. Prowriter's NX9 matrix produces correspondence quality print and high resolution graphics. The Prowriter 85 IOA provides a 10" carriage. Prowriter 1550 provides a 15" carriage. Leading Edge Products, 225 Turnpike St., Canton, MA 02021, 800/343-6833, 617/828-8150

#### Security

IBM PC Security

Deter unauthorized persons from opening PC system unit. Kit includes specially designed Clarke screwdriver & companion Kent screws, kit price \$18.95. Control multiple PCs. Qty disc & extra screws available. To order send check or MO: Hooker Tech/Eteria, P.O. Box 461, Lawrence, NY 11559

#### Storage Devices

#### HardFiles

Winchester HardFile Subsystems. Tallgrass Technologies offers a family of high performance, high capacity HardFiles w/formatted capacities from 6.25 MB-70.0 MB. With integral streaming tape cartridge backup, Tallgrass HardFile System has set the industry standard on Performance & reliability. From \$3,095 w/integral backup. Tallgrass Technologies Corp., 11667 West 90th St., Overland Park, KS 66214, 913/492-6002 Double Nickel Disk Drive 5MB fixed/5MB removable 5 1/4" "true" Winchester disk w/ industry std. cartridge providing same access time, data rates, & random access as fixed drive. Adds mass storage, security, data portability, & backup to your DOS 2.0, UCSD-P, CCP/M-86 system. PC adapter combines floppy, SASI, & serial port into single 10 slot. MNC International, Andrew Hiscox, 511 11th Ave. S. #429, Minneapolis, MN 55415, 612/333-4303

**QCS HarDrives** 

QCS offers external Winchester Subsystems with capacities of 10 to 83 MB for the IBM PC, COMPAQ, Columbia and TI Professional. Backup to floppy or optional 5MB removable cartridge drive with state of the art utilities. Fast, Reliable, Expandable. From \$2499. QuCes, Inc., 3 QuCes Dr., Metuchen, NJ 08840, 201/548-2135, Telex-299410

#### **Mailing Lists**

IBM PC Mailing Lists

25,000 IBM PC owners mailing list available now! We are the largest dealer of microcomputer owner's names, with over 411,000 total... many different brands. Plus 7 store lists, 2374 computer clubs, educational lists, micro publications, and much more. Write or call for free catalog. Irv Brechner, Targeted Marketing, Box 453, Livingston, NJ 07039, 201/731-4382

#### **Publications**

Infosource for IBM PC

Monthly, loose-leaf update publication w/timely info. on hardware, software, books & magazines exclusively for IBM PC users. Includes charts comparing prod. & indicates items XT compatible. Convenient, single-source reference binder w/monthly inserts keeps you to date on new PC products. Annual sub. \$69, complete current issue \$21.95. Query, Inc., Dept. IBM PC, Box 21, Bogota, NJ 07603, 201/836-7389

Advertising Tracking

Analysis of ad space, expenditures and market share in over 30 computer publications. Used by ad managers, publishers, space reps, media buyers. Call for complimentary newsletter. Adtrak, Inc., 1901 Old Middlefield Way, Mountain View, CA 94043, 415/965-7473

#### LOTUS 1-2-3

An Introduction to LOTUS 1-2-3, a step by step self-teaching guide to help the novice quickly get into all three aspects of LOTUS 1-2-3. Simple to understand, hints on how to avoid frustration. Includes disk with spreadsheets used as examples. Written by Patricia Shillingburg, author & computer instructor. \$25. Summit Micro Computer Learning Center, 436 Springfield Ave., Summit, NJ 07901, 201/277-3837

dBASE II Applications

This is a comprehensive programming guide to dBASE II. Instructions for beginners & advanced programmers. Addons such as dgraph, dutil, reviewed in detail. Over 200 pgs. Contains complete Accounting System w/Payroll, Accounts Payable and General Ledger. Order 24 hours. VISA/MC welcome. \$39.95 Automate Computer Software, P.O. Box 290336, San Antonio, TX 78280, 512/692-2437

The Lawyer's PC™

A twice-monthly newsletter for lawyers using the IBM PC and compatibles. Written in plain English, the newsletter will give you practical information to turn your IBM PC into your best investment ever. \$58 per year (24 issues) U.S. MC/Visa. Subscribe today or ask for FREE information. R.P.W. Publishing Corp., P.O. Box 729C, Lexington, SC 29072, 803/359-9941

#### Retailers

Ohio

New Software Source!

Total access to personal, educational, business, and entertainment software for your microcomputer. We feature:

- · Attractive prices
- · Toll free ordering
- · Prompt shipping
- Comprehensive catalog with useful programming tips. Call or write for orders or free catalog. Access Micro, 11306 Southland Rd., Forest Park, OH 45240, 800/543-1114. AK, HI, OH, 513/825-5803

#### Sales/Marketing

Software Authors

Software Marketing Services will help you market your software. If you have a product ready to go, or if you're working on one, we will provide you with the services needed to bring your product successfully to market. We have contacts: OEMs, publishers, distributors & others interested in your software. For details: Software Marketing Services, P.O. Box QQ, New York, NY 10113

#### Software

Accounting

Personal Financial Asst.

Accounting system for personal or small-business users. Double entry accounting. Complete financial reports: Balance Sheet/Income Statement, Trial Balance, General Ledger. Up to 5 check journals automatically integrated into ledger. Complete system \$100. Documentation only, \$25. L.C. Systems, P.O. Box 5360, Coralville, IA 52241, 319/354-2630

Long Distance Analyzer

Saves you time and money by organizing phone bills, identifying parties called, and keeping totals. Use it to cut abuse and waste, bill clients, evaluate special services, print alphabetical dictionaries and cost account by your categories. Menu-driven system can hold thousands of calls. \$195. Golden Braid Software, P.O. Box 2934, Sarasota, FL 33578, 813/371-0388

Integrated Accounting
The INSOFT ACCOUNTANT is a menu-driven accounting system organized
into four packages - G/L, A/R,
A/P and Payroll. Each package
may be used independently or
will post directly to G/L. Designed for easy start-up, comprehensive training manuals
and sample data files are included. \$365 complete. Insoft,
P.O. Box 19208, Portland, OR
97219, 503/244-4181

Professional Manager

For A/E firms is a fully integrated Financial Accounting System developed especially for Architectural & Professional Engineering firms. Software package is written in dBASE II & has Job Cost/Billing with integrated Payroll, Accounts Receivable, Accounts Payable & General Ledger. Automate Computer Software, P.O. Box 290336, San Antonio, TX 78280, 512/694-4029

Basic Accounting System Printer, 2 disks, 128K minimum reqd. to run dbl. entry journal, ledger, bal. sheet, income/equity statements, indiv. & accts. r/p summaries, mo/qtr/yr closing, password, utilities, complete instructions. Specify indiv. or co. name for custom printout, whether single or double-sided disks. \$119 check/MO. Fox Custom Systems, P.O. Box 161, Hendersonville, TN 37075, 615/822-6266

Accountants Software

Finally! A software source for the practicing accountant with programs designed especially for the professional practitioner. Depreciation, AfterThe-Fact Payroll, Form #1099 Generator, Account Analysis & Client Information System are just a few of many. Call or send for our complete catalog. Omni Software Systems, Inc., 146 N. Broad St., Griffith, IN 46319, 219/924-3522

#### Agricultural

Feed Mix Programs
MIXIT-2 (\$395) finds leastcost rations for all animals.
Hundreds of ingredients; 57
user-chosen nutrients. STACK
(\$295) runs multiple rations
using MIXIT-2. PRICE (\$295)
is a feed pricing and inventory
program. Agricultural Software Consultants, 1706 Santa
Fe, Kingsville, TX 78363,
512/595-1937

#### **Business Applications**

#### Myte Myke Business Sys. Commercial Grade, Integrated Packages

\* Business Acct: O/E P/O A/R S/A A/P G/L

\* Mfg. Ctrl.: STD Cost, BOM, Oper Rtg, Sched-FCST, MRP, SFC, where used.

\* Insurance Agy: Mgt, Auto Rating, Mktg.

\* Professional: Time and billing, installation + on-going support avail, CP/M UNIX, others.

MDS Associates, P.O. Box 108, Orchard Park, NY 14127, 716/662-6621

#### Professional Time Acct.

Time Accountant is an essential timekeeping and management tool for professionals. Functions include billing preview, invoicing and reporting by individual, client, project and activity. Includes pocket

calendar-time sheets, telephone support. Requires 128K RAM, two 320K drives. \$395. Time Accountant, 1230 University Dr., Menlo Park, CA 94025, 415/328-7877

#### Mailman

Mailman computes postage and fees for all classes of mail and additional services provided by the US Postal Service. MAILMAN is functionally equivalent to the program found at many post offices. Why pay more for postage than you should? Why wait in line for the straight dope? Polyglot Productions, P.O. Box 668, Cambridge, MA 02238, 617/491-3541

#### CDEX & VisiCalc

SAVE \$119 when you buy the CDEX and VisiCalc programs for the IBM PC. We will give you a free CDEX Software program when you buy VisiCalc at our low price of \$190.50. Offer good only while supplies last. Call 800/235-4137 to order. In CA call 800/592-5935. Pacific Exchanges, 100 Foothill Blvd., San Luis Obispo, CA 93401

#### The Retailer™ by Retcom Point of Sale/Inventory Mgmt. system now available for the IBM PC

- \* Record sales transactions
- \* Prints tape or invoice
- \* Computes change, discounts
- \* Holds up to 30,000 items
- \* Automatic inventory update
- \* Prints sales reports
- \* Menu-driven
- \* Demo disk available Retcom Systems, Inc., 1518 Grace Lake Circle, Longwood, FL 32750, 305/339-0370

#### The KeylI - 123

Now you can use your Lotus 1-2-3™ program for information management. The Keyll - 123 provides easy to use menus to create, add, delete, inquire, update, browse, list, analyze, total, graph, print & store a wide variety of information. Save time & key strokes! \$129. Lighthouse Software Corp., P.O. Box 15, Hilton Head Island, SC 29938. 803/785-4949

#### Retail Sales Control

DATA\*EASY turns your IBM PC into a cash register with RETAIL SALES CONTROL software. Handles inventory, commissions, customers, credit cards, sales slips & sales analysis with little effort. Options: purchase order control, invoice control & mailing labels. RETAIL SALES CON-TROL- easy to learn & operate. \$295.DATA\*EASY™ Software, Data Consulting Group, 877 Bounty Dr. #EE203, Foster City, CA 94404, 415/571-8100, 415/349-4001

#### Critical Path Scheduling

PMS-II project management system. Plan & manage any complex project — R & D, mfg, construction. 500-2500 events. Plots critical path, network, Gantt, funding. Many sorts/reports. Team with RMS-II for capacity planning and load leveling. Professional tools to cut cost and time. AHA, Inc., P.O. Box 2003, Santa Cruz, CA 95063, 408/475-7247, 408/475-8705

#### Business/Home

#### 13 from DATA\*EASY™

Project Scheduler\$35
Bar Graph Generator\$35
Telephone Directory \$35
Screen Design Aid\$35
Programmer Utilities \$50
Mail Lists & Labels \$75
Data Entry & Edit \$75
Inventory Control \$95
Mail Order Control \$95
Product Invoicing \$195
Purchase Order Ctl \$195
Time & Material Inv \$195
Database Control \$195
DATA*EASY™ Software,
Data Consulting Group, 877
Bounty Dr. #EE203, Foster
City, CA 94404, 415/571-
8100, 415/349-4001

#### Catalogs

#### Something Special!

Here is a unique pocket sized catalog of pre-selected soft-ware for the IBM PC. Products are described by key & unique features & are organized from Financial Modeling to The Unusual. Complete w/ other review references, a 30 day \$ back guarantee on soft-ware ordered & a Business Software Search Service. The best part-\$2. UOI Company, 7716-B Balboa Blvd., Van Nuys, CA 91406, 213/785-5050

#### Communications

#### Remote Access

Have complete use and control of an unattended IBM PC. Develop and run programs, transfer binary or ASCII files, etc. Password protection and

#### PC World Directory

full simulation of the IBM keyboard. \$89 with full-screen support. Call or write for information. VISA/MC. Custom Software, P.O. Box 1005, Bedford, TX 76021, 817/282-7553

#### Lync

You can't buy a better communications program! Lync is powerful, easy to use and easy to install. Transfers ANY files between PCs or PC and CP/M systems. TERMINAL mode for connecting to databases. REMOTE mode to run your computer remotely. Free brochure. \$155. International Software Alliance, 1835
Mission Ridge Rd., Santa Barbara, CA 93103, 805/966-3077

#### Relay

Compare and try RELAY. Help key, Hayes support, saves phone numbers, send spreadsheets PC to PC, Send/ Rec. simultaneously, full-screen Editor, Up & Download, APL keyboard, 50-9600 baud with error checking. Don't underestimate RELAY because of its \$89 price. VMPC, 60 E42 St., New York, NY 10165, 212/697-4747

#### COPYLINK

COPYLINK transfers all files error-free to/from CP/M or IBM PCs. Access bulletin boards, data bases, electronic mail. User-friendly and very flexible. Features: remote operation, multiple modes, automatic logon. Preinstalled. Free "HANDBOOK OF COMMU- NICATIONS" included. U.S. Digital Corporation, 5699-D S.E. International Way, Milwaukee, OR 97222, 503/654-0668

#### Compilers

#### C Compiler Debugger

Designed around the c-systems optimized C Compiler, the c-window™ package provides source statement execution and breakpoints; variable display and alteration is accomplished using C expression syntax. A must for all C programmers. 128K, two floppy drives required. C Compiler \$195, c-window \$195. c-systems, P.O. Box 3253, Fullerton, CA 92634, 714/637-5362

#### C86-C for Professionals

"C" brings great power, control and conciseness to programming. C86 brings FULL UNIX syntax (portability), source to a rich library (gives you control), no royalties, PC-DOS & CPM-86 support, and overlays. Hot-line support is solid. \$395. Call your Dealer or Cl. Computer Innovations, Inc., 10 Mechanic St. Ste. J-110, Redbank, NJ 07701, 201/530-0995

#### Data Management

#### **RESQ-Ultimate DBMS**

The only system that makes it fast and easy to design and create your forms and reports right on the screen! Calculates, reads, searches, sorts faster than other systems tested; interfaces w/word processing programs. With plain English manual, help screens,

and password protection. \$395. Key Software Inc., 2350 E. Devon Ave. #138, Des Plaines, IL 60018, 312/298-3610

#### The DataFiler

Put the power of your IBM PC to work on your various lists w/our easy to use menu-driven DataFiler program. It's a time saver, information organizer, & a good investment. Only \$225. Generate personalized form letters using The DataFiler, Merge 'n Print(\$149), & your word processing program. Mailing label programs available, \$95. MBS Software, 12729 NE Hassalo St., Portland, OR 97230, 503/761-4137, 503/256-0130

#### Data Design

Managing office information is now easy with Data Design, the first database management system designed specifically for the IBM PC. Data Design supports multiple user-defined data tables and input/output forms. Indexes are maintained automatically and sorting is never required. Examples included. \$225. Insoft, P.O. Box 19208, Portland, OR 97219, 503/244-4181

#### Super\*List Manager

A general purpose list management system. Contains a structured DBMS and a "what you see is what you get" word processor. Print personalized letters, postcards & labels. Select data for reports/letters & labels using any field. Sort on any field. Req. 128K 2DD. Eval. Disk avail. \$295. Visa/MC/MO. Pinnacle Software Systems, Inc., P.O. Box 1220, Fort Collins, CO 80522, 303/224-5061

#### Development

#### Active Trace

Active Trace-BASIC Window automates the tedious part of BASIC programming/debugging, leaving you time to learn & create. Pops a window into BASIC which displays variable values as your program runs. Output to screen, printer or disk. No need to single step. XREF mapping. Review in BYTE 4/83, p.334. \$79.95. Call for details. Awareco, P.O. Box 695, Gualala, CA 95445, 800/862-4948 (CA), 800/358-9120, 707/884-4019

#### Edit

#### AmeriSoft™ Edit Tool

Editor for Professionals: \*Multifile/Multiwindow

\*Full horz/vertical scroll

\*Search wildcarding

\*Undo multiple changes

\*Command lang.-build new commands \*On line help

\*Key macros \*Command stack

\*Hex editing \*Edit in place

\*Demo disk \*Support hotline \$69 thru 1/84 - list \$175 AmeriSoft, 345 S. McDowell

#410, Petaluma, CA 94952, 707/778-8594 or 707/762-0640

#### Educational

#### Professor DOS

Interactive, self-paced tutorial program designed to teach new PC users important PC concepts, including DOS. Simulates DOS operations, allowing you to freely experiment.

Uses graphic images, sound, animation and color to help you learn smarter, faster, easier. Available at fine dealers. \$59.95. Individual Software, Inc., 24 Spinnaker Place, Redwood City, CA 94065, 415/591-4166

PC Pal\*PC Tutor 1.1/2.0 PC Pal introduces the user to the keyboard, spreadsheet, word processing, BASIC & the computer hardware, \$39.95. PC Tutor enables users to get rid of all the confusing instruction manuals. Learn how to use MS-DOS 1.1 or MS-DOS 2.0 by doing. \$59.95. Available for COM-PAQ, PC, Texas Instrument Pro., Lang & others. Comprehensive Software, 2316 Artesia Blvd., Ste. B, Redondo Beach, CA 90278, 213/318-2561

#### PC/Pilot

Language for education and training. By MicroPi, the source of PILOT on the other major personal computers. Meets Common PILOT standard. Extensions for color, graphics, user fonts, windows, files and video disk/tape control. Includes EZ editor. Lic: \$100 single, \$550 multiple. Washington Computer Services, 3028 Silvern Lane, Bellingham, WA 98226, 206/734-8248

Foreign Lang. Software POLYGLOT LANGUAGE SOFTWARE is a must for learning a foreign language. Use it to compile and maintain word lists, quiz yourself & print study lists. Minimum system required is IBM PC, 48K and drive. Polyglot Language Software is quality at a low price: \$12.95 (+ CA tax). For order or more information: Alchemy Software, Box 1057, Aptos, CA 95003, 408/688-6252

#### Master Type

Typing instruction in game format. Zap the enemy word by typing it correctly or the word zaps you. Eighteen progressive lessons, graduated from home-letter recognition to nine-letter words, numbers and BASIC programming words. Ability to create your own lesson to meet individual needs. \$49.95. Lightning Software, Inc., P.O. Box 11725, Palo Alto, CA 94306, 415/327-3280

PC Logo

Full implementation of the Logo language for the IBM PC. An ideal interactive language with graphics, fully integrated editor, list structure and recursion. Complete tutorial and technical manual included with language and utilities disks. Runs with MS-DOS in 64K expandable to 128K. \$199.95. Harvard Associates, Inc., 260 Beacon St., Somerville, MA 02143, 617/492-2999

#### The Instructor

A self-paced tutorial program that teaches first-time users how to interact with the PC. Designed to be the first serious software run by new users of all ages. Uses graphics, sound and color to create friendly interaction. See your local retailer. \$44.95. Individual Software, Inc., 24 Spinnaker Pl., Redwood City, CA 94065, 415/591-4166

#### Engineering

Structural Design

Quick, versatile, interactive structural programs - beams, columns & frames of any material efficiently analyzed & designed. Extremely friendly input/output with COLOR graphics options. Specify PC configuration and send \$25 for demonstration disk to: C<sup>2</sup> B<sup>2</sup> - software design, 763 27th Ave., San Francisco, CA 94121, 415/751-1337

#### Financial

Money Maestro

A financial record-keeping package that provides budget tracking and tax reporting. Money Maestro reports totals by category or payee, including monthly and year-to-date budgeted vs. actuals. Data files are stored in BASIC sequential format. MONEY MAESTRO requires 64K, DOS. Innosys, 2150 Shattuck Ave. #901, Berkeley, CA 94704, 415/843-8122

#### Wall St.-Plotter

This unique stock-charting program calculates & displays hi/low, moving ave., point-figure, daily volume, & on-balance-volume charts for any security. Daily trading data updated by user thru keyboard. \$169-program & historical trading data for 9 stocks of user's choice. No modems necessary. 64K min, monochrome display. Spring Dale Software, 1507 Evesham Rd., Voorhees, NJ 08043, 609/795-1454

Electric Ledger

Easy to use checking program for personal or small business accounts. Easy data entry, menu driven, great at tax time, searches, sorts & totals to any keyword, balances checkbook, reconciles bank statement, computes mortgage loan, compound amount & more. 2 DD, 80 col. \$35. Datacon Consulting, 2311 W. 5700 S., Roy, UT 84067

#### Itemizer

Keep track of expenses and incomes in the order you want. Any type of expense or income can be put into a separate category with comments. Subtotals may be calculated at any time. The Itemizer makes record keeping a snap, excellent for tax itemizing. \$39.95 plus postage. FREE calculator program. People Literate Software, P.O. Box 2039, Bozeman, MT 59715, 406/586-1581

Money Manager

Get more control over your money. Money Manager handles yearly incomes and expenses on a monthly basis. You can easily budget for those months certain bills need to be paid and know how much spendable income you have throughout the year. \$39.95 plus postage. FREE calculator program. People Literate Software, P.O. Box 2039, Bozeman, MT 59715, 406/586-1581

Time Value of Money
This program evaluates the effect of time on the value of
money. Present-future worth,
mortgage, annuity, gradient,
and balloon analyses let the

#### PC World Directory

user play "what if." Extensive descriptions and examples for each analysis make TVM easy to learn and use. \$39.95 plus postage. Free calculator program. People Literate Software, P.O. Box 2039, Bozeman, MT 59715, 406/586-1581

#### Taxation

1982 individual tax program for extensions and 1983 interview sheets, \$100. 1983 Federal tax program, \$500 (\$100/each per state available). 1983 Federal and available State tax planner, \$200. Pencil Pushers United, Inc., Dept. PCW, 25 S. Greeley Ave., Chappagua, NY 10514, 914/238-9600

Micro/Prophit

PC version of PROPHIT II, the world's most widely used time-sharing modeling system. Handles spreadsheets up to 9,000 lines by 120 columns. Includes what-if, goal-seeking, full consolidation, financial functions, projection techniques, and graphics. Readyto-use applications & consulting available. VIA Computer, 7177 Construction Ct., San Diego, CA 92121, 619/578-5356

Venture Capital . . .

available. If you have a new product or program but lack financial resources, we can help. We specialize in funding newly developed products. We've helped others, we can help you, too. Send a copy of your business plan and capital requirements - in strictest confidence - to: Monarch Venture Fund, 1720 S. Amphlett Blvd. #120, San Mateo, CA 94402, 415/345-5700

#### Games

#### Space Miner

Take an incredible mining voyage at new levels of animation excellence & arcade excitement! Maneuver ships to grab ore w/ controllable robot arm. Blast aliens w/twin missile launchers. Top 10 players; stop action; 3 play levels; J.S. Bach; More! Req: 64K, colorcard, PC-DOS, 1dd. keybrd. or joystick control. \$29.95. VISA/MC. Resolution Software, 8 Edgewood Blvd., Providence, RI 02905, 401/461-2417

#### Tiào Ch'i

Play the Chinese Checker Champion! Any mix of up to six live/computer players at 3 skill levels. A game the whole family can play or if you think you're good, try taking on 5 computer opponents. Sharp color graphics, music & sound effects. Simulated graphics for green screen. Reqs 64K, 1d. \$24.95 ph order: Micro-Classics, 315 W. Grand Ave., El Segundo, CA 90245, 213/322-6888

#### Educational Games

#### WordTrix

Fast and challenging word game that pits you against the computer. Both you and the PC find words in a random grid of letters, but the computer - with its built-in dictionary and multiple levels of play - is a formidable opponent! 1st in TRIX series of educational games. \$34.95.

Insoft, P.O. Box 19208, Portland, OR 97219, 503/244-4181

#### QuoTrix

Following a trail of clues using crossword puzzles, trivia questions, foreign word translation and other word games, players try to guess a famous quote by piecing together each discovered word. Several hundred quotes to tackle! 2nd in TRIX series of educational games. \$34.95. Insoft, P.O. Box 19208, Portland, OR 97219, 503/244-4181

#### Genealogy

#### Family Reunion

Keeps track of living relatives as well as genealogical data. Produces address labels, birthday lists, pedigree charts, family group sheets and more. Includes User's manual & sample data disk. Price \$99.95. Requires DOS, 2 drives, 64K and PC printer capabilities. VISA/MC/COD/Dealers ok. Add \$2.50 S & H. Personal Software Company, P.O. Box 776, Salt Lake City, UT 84110, 801/277-3174

#### Graphics

#### Ultradraw™ Graphics

An extensive 2-D geometry creation package for engineers, architects, graphic artists & slide makers requiring precision graphics. Ultradraw<sup>18</sup> features autodimensioning, variable text hgt/wdt, grids, graphics merge, parts & symbol libraries, multiple rotate, duplicate

mirror & line fonts. Retail \$195. Intro. offer \$149. Ultrgraphics™ Systems, 1100 South Main, Racine, WI 53403, 414/633-7381

**HALO-Graphics Tool** 

HALO, OEMs choice for graphics applications under MS-DOS. HALO, the ad hoc MS-DOS standard. Versions for BASIC/PASCAL/"C"/ MACRO Assembler & FORTRAN. Complete toolbox of optimized subroutines for every graphics application. Custom installations & configurations avail. All major graphics boards supported. Media Cybernetics, Inc., 36 Columbia Ave., Tacoma Park, MD 20912, 301/270-2272

#### PC-Draw

Transform your PC into a fast, flexible drawing tool. Eliminate costly and time consuming flow chart (or any other business document) preparation and revision while gaining unlimited flexibility to create, maintain and print drawings. Comes with 2 symbol menus plus the ability to create your own. List price: \$250. Micrografx, 8526 Vista View Dr., Dallas, TX 75243, 214/343-4338

#### OkiPrint

A graphics print program for the Okidata Model 82A/83A w/OkiGraph and 92/93 printers. With 82A prints medium resolution. With 83A, 92, 93 will print either medium or hi resolution. Specify printer. Source code provided. Send \$19 to: The Software Factory, P.O. Box 1024, Marina, CA 93933, 408/ 372-2160

#### Grafmatic:Fortran/Pascal

4 packs in 1! Other sources have 1\*text/graphics; pixels/ line/paints but GRAFMATIC follows thru w/2\*2D interactive 3\*2D plots (contour too!) 4\*3D plots & solid models (hidden line removal for realism) 100 pg. manual makes it easy! \$95. For text/graphics only try GRAFMATIC JR. \$29. Call for a personal response. Micro Compatibles, 11443 Oak Leaf Dr. Dept.W, Silver Spring, MD 20901, 301/593-0683

#### Health

#### InShape

The nutrition and fitness program for IBM PC users. Records and analyzes your eating habits; helps you measure your progress on the road to personal fitness - \$95. From the makers of PerFin - the personal money manager for the IBM PC - \$65. Custom software and consultation services available. DEG Software, 11999 Katy Frwy. #150, Houston, TX 77079, 713/531-6100

#### Insurance

The Agency Manager™
Designed by insurance professionals for independent insurance agents, this integrated system performs Complete
Customer Acctg., General
Ledger, Client Data update & retrieval (# files depends on your storage), over 100 Marketing Reports & Sales Tools, ACORD'S. Easy main menu & HELP feature. Ivans. IBM-XT, CP/M, Turbodos. Applied Systems, Pauling Rd., Monee, IL 60449, 312/534-5575

#### Investments

#### Technical Investor

Chart and analyze commodities or stocks. GRAPH1 (\$199) plots HLC, trendline, and SYSTEM1 studies in hires. Manual or modem data collection. SYSTEM1 for printer (\$59) has three types of moving averages, oscillators, etc. Both \$229. Requires 128K, 1 drive. Write for details, other software. Dillon Gage Inc. of Chicago, 1631 W. Lunt, Chicago, IL 60626

#### Languages

#### MetaBASIC

A powerful language preprocessor, simplifies program development in BASIC. A key feature is the ability to use subprogram CALLs w/arguments. Also supported are selected features of other popular languages(C, PAS-CAL, FORTRAN), which allow large BASIC programs to be developed in a structured, truly modular fashion. Only \$59. Software 128, 363 Walden Street, Concord, MA 01742, 617/369-6400

#### **EMCEE**

EMCEE is a structured programming language especially for rapid development of prototypes, computer assisted instruction courses, and interactive demonstrations. EMCEE reads like English and is particularly well suited to screen formatting. Introductory special, \$99. System Vision Corporation, 199 California Dr. #207, Millbrae, CA 94030, 800/352-9999 (Nat.), 415/697-3861 (CA)

#### FORTH-32

The language for the IBM PC. Now you can program using the entire megabyte of memory. FORTH-32 Development System: \$150. Package Builder Utility: \$50. Floating Point and Math Library: Software \$50, 8087 Hardware \$50. See our display ad this issue. Quest Research, Inc., P.O. Box 2553, Huntsville, AL 35804, 800/558-8088, 205/533-9405 (AL)

#### muLISP-83

An integrated environment for AI software development. Includes a high performance, pseudo-code LISP compiler; a resident, screen-oriented editor and debugging system; and a detailed reference manual. \$250. Also available, the muMATH Symbolic Math System, \$300. The Soft Warehouse, P.O. Box 11174, Honolulu, HI 96828

#### Mailing Programs

#### **VOLKS-Mailer Plus**

- \* Works with your Volkswriter!
- \* Stores & Prints:
  - -Name & Address
  - -Phone Number
  - -Misc. Information
- \* Selective File Printing
- \* Form Letters
- \* Mailing Labels
- \* Multiple Document Copies
- \* Easy to Learn
- \* NO MANUAL REQUIRED!
- \* PLUS Built in Calc Function \$47.50+\$2 s/h MC/Visa. SoftMarc, 132 Central Way #3, Kirkland, WA 98033, 206/453-2262

#### Budget\*Label

Low-cost mailing label system. 16 fields with 8 user-defined profiles. Sort/select on any field. Up to 4 levels of selection. Print lables (up to 4 across), Post Cards (both sides) Rolodex cards, address master & phone directory. Sort/select 1000 records in 10 min. Req. 64K 1dd. \$29.95. Visa/MC/MO. Budget Programs, Inc., 2517 W. Vine St., Fort Collins, CO 80521, 303/482-4778

#### E-COM Software

Now you can transmit Postal Service E-COM letters directly from your microcomputer. CO-MAIL is available for IBM PC, Apple, TRS, and CP/M compatibles. Complete software package supports all E-COM options, auto-dial or manual modems. Also includes E-COM certification materials. ICA Systems, Inc., P.O. Box 57165, Washington, DC 20037, 703/620-5835

#### Manufacturing

#### MAX

The Production Manager is a fully integrated production, planning and control system for manufacturing firms. Bill of Materials, Inventory Control, Master Scheduling, MRP, Purchasing & Shop Floor Control for the IBM PC. Installation & support by established network of national & international reps. Micro-MRP, Inc., 1065 E. Hillsdale Blvd. #114, Foster City, CA 94404, 415/345-6000

#### Twin Oaks MRP-II

- Bills/Material
   22 Modules
- Inv Control
- 128K PC or XT
- · Purchasing
- DOS 1.1 or 2.0
- · Master Sched'g · Online-Realtime
- Phys Inventory Multi User · Std Costing
- · Acctg Interface Twin Oaks, 2650 Colfax N., Minneapolis, MN 55411,

#### 612/588-2685 Medical

#### Threshold

Medical office management software featuring automatic insurance preparation w/teleprocessing to Blue Shield & Medicare, unattended statement processing, total security w/audit trails, statistical information, complete inquiry & management reports & online help. List \$5,500. Physicians Practice Management, Inc., 1810 S. Lynhurst Ste.Q., Indianapolis, IN 46241, 317/248-0357, 800/792-3525 (IN), 800/428-3515 (Nat)

Literature Filing System SEARCHLIT stores and searches information related to your own literature collection. Retrieval based on key words in title/abstract/special key word file. \$149.50 (Plus 6% in CA) Mention PC World Directory and receive Medi-Script I Word Processor, 30 day satisfaction guaranteed or your money back minus \$4 S/H. MediSoft, 1595 Soquel Dr. #350, Santa Cruz, CA 95065, 408/476-7106

#### Diet Monitor Systems

Camrass Corp. writes some of the most advanced systems for analyzing diets & nutrition. All systems include extensive data base and sophisticated reporting capabilities. Home diet monitor for you and your families diet. Professional diet system designed for medical uses and currently being used by hospitals and dieticians. VISA/MC. Camrass Corp., P.O. Box 118, Boonton, NJ 07005, 201/328-8917 (24 hours)

#### **Operating Systems**

Development Sys. Tools Operating System Development Tools Universal Development Interface and iRMX86 implementations for PC-DOS/ MS-DOS based systems. A complete family of Development Tools. See display ad this issue. RTCS/Real-Time Computer Science Corp., P.O. Box 3000-886, Camarillo, CA 93010, 805/482-0333

#### Personal

Dear Diary™ ...

Make your PC truly personal. Dear Diary™ . . . is a software program that quickly and easily puts your entries into a private Diary file which cannot be read without your password. Won't stop NSA or CIA if they're interested, but will exclude most others. \$79.95. VISA/MC. Q'n'E Associates, 635 Bair Island #115, Redwood City, CA 94063, 415/366-6062

#### Product Directory

PC/XT Product Directory

Comprehensive listing of over 3000 separate products in printed or diskette form. Contains an actual description of each product, its requirements & price, plus vendor name & address. Charts & tables comparing products, multiple indexes, a glossary of terms, & more. Updates avail. \$10 + \$1 s/h. Computer Information Collective, P.O. Box 10998 #363, Austin, TX 78766

#### Productivity

Organization Map™

A powerful management tool for the IBM PC that improves organizational productivity and enhances the management of human resources. Essential for managers committed to organizational excellence. Offered for the first time to companies outside the Fortune 1000. Demonstration disk \$35. Pacesetter Software, P.O. Box 5270 Dept. A, Princeton, NJ 08540, 609/737-8351

#### Publishing

Written a Program?

What Next? You probably need a publisher. We have the financial, marketing & supplementary technical, manufacturing & distribution resources to get your program into the marketplace & keep it there. Send a description of your program - in strictest confidence to: Monarch Technical Publishing, 1720 S. Amphlett Blvd. #120, San Mateo, CA 94402, 415/345-5700

#### Real Estate

Real Estate Software

Programs available include Property Management, Loan Amortization, Depreciation/ ACRS, Tax Deferred Exchange, Property Sales Analysis, Home Purchase, Loan Sales/Purchase, Income Property Analysis, APR Analysis, Construction Cost/Profit and Property Listings/comparables. Charge cards accepted. Realty Software Co., 1926 S. Pacific Coast Hwy. #229, Redondo Beach, CA 90277. 213/372-9419

Superval

Designed for valuation & analysis of leased income producing real estate through DCF forecasts (5-50 years). Plain English prompting with multiple choice menus. Requires 128K for IBM PC & micros running MS-DOS; 64K for micros running CP/M-80. Price-\$1,495; demo package-\$50. Visa/MC/ AMEX. Real Estate Applications Software, Inc., (REA-SINC), 29 Manor Road, Smithtown, NY 11787, 800/645-4660, 516/360-8833

#### Report Writer

Reports By Example

First complete report writer for PCs. Adds new meaning to "easy to use." Takes VisiCalc, 1-2-3 or other DIF results & produces presentation ready reports. Works with IBM PC, PC-XT, DOS, 128K, 28 different printers: Epsons, Okidatas, Prowriters plus letter quality printers. Only \$199. (MA res. add 5%.) Visa/ MC. Solutions By Example, Inc., Box 307, New Town Branch, Boston, MA 02258, 617/244-5880

Opt-Tech•Sort/Merge

Extremely fast Sort/Merge program for the IBM PC. Can sort or merge multiple files containing fixed or variable length records. Run as a DOS command or call from BASIC, plus many other features. Compare before you buy any other. Write or call for more info. \$75. Opt-Tech Data Processing, P.O. Box 2167, Humble, TX 77347, 713/454-7428

PC-DOS Sort/Merge

Fast flexible system to sort or merge multiple files on multiple fields. With optional work disk assignment & automatic response batch file, record or record address type sort, more. Runs as DOS command. Technical details available on request. Introductory price \$39.50. 1st year maintenance included. Young Research, Mezzanine, Old Glass Works Bldg., 1115 Third St., San Rafael, CA 94901

#### Statistics

#### Statistician's Mace

Easy to use program calculates descriptive stats, multiple regression, correlations, several ANOVAs, nonparametric tests, and other statistics used by scientists, business researchers, engineers. Accepts keyboard or disk file input. Requires 128K, PC-DOS or MS-DOS, 1 disk. Price \$195. Evaluation version \$30. Mace, Inc., 2313 Center Ave., Madison, WI 53704, 608/241-4566

MathTab™/MathStat™

Statistical software systems for microcomputers that support data management, documentation, descriptive statistics, crosstabs, frequency/breakdowns, regression, ANOVA, logit, probit, and much more. Can enter data from ASCII files, use direct data entry or link from a DBMS. Dealer inquiries welcome. Mathematica Policy Research, P.O. Box 2393, Princeton, NJ 08540, 609/799-2600

#### Stock Market

#### Wall Street Window

Comprehensive stock pkg.

- Auto. access to Dow Jones, CompuServ. Retrieves, updates, packs more data.
- Complete portfolio mgmt.
- Spreadsheet compatible
- Clearest graphs/hi-res, price, vol. & to printer
- Extensive analysis/moving avgs., stock comparisons, trendline, more.

\$395. Demo/\$75. R & D Software Associates, Box 2727, Reston, VA 22090, 703/620-2509

Stock Portfolio Reporter

Provides up-to-the minute information on key parts of investor's stock account. Market price updates by DOW JONES; easy link to Hayes Smartmodem. Sort by P/E, gain/loss, yield or any item in SPR's 8 useful reports. Friendly menu displays & manual. Requires 128K, 2dd. Demo disk avail. \$179. VISA/ MC welcome. Micro Investment Systems, Inc., P.O. Box 8599, Atlanta, GA 30306, 404/892-3194

Market Counselor

MARKET COUNSELOR's "indicators" can help you with stock market DIREC-TION AND TIMING. Using the program's signals, \$10,000 in four Dow Jones stocks and options in 8/79 would have been worth over \$95,000 in 11/79. Only \$149. Brochure, demo(\$5) and supporting information available. Future results may vary. Capital Management Systems, Inc., Box 11595, Denver, CO 80211, 303/595-9998

#### Stock Mizer

Ideal technical analysis & portfolio mgt. tool for the small investor or club. Displays bar & line graphs of prices, volumes, moving averages, oscillators, & price-vol indices. Allows multi-graph overlays. Manually input daily data in minutes. Reg's 64K, disk, color card, PC-DOS. VISA/MC. \$29.95. A & G Sales, 4171 Irvin Cir N., Lake Elmo, MN 55042, 612/770-1373

#### Systems

#### Multiuser PC-DOS

MultiLink turns PC-DOS into an efficient multi-user multitasking operating system. Additional users are supported by attaching inexpensive CRT terminals or modems to serial ports on the PC, and can run normal applications designed for PC-DOS. Includes host communications software for public dial-in. Software Link, Inc., 6700 23-B Roswell Rd., Atlanta, GA 30328, 404/255-1254

#### Tax

#### 1040PLAN™

Tax planning templet for Lotus 1-2-3. Includes tax changes for 1983, 1984 & new Alternative Minimum Tax. Flexible, up to 4 different alternatives can be computed at once. Easy to use. Follows IRS forms & includes 1040 sch. A,B,C,D,E,G,W,& SE forms 2119, 2441, 3468, & 6251. An Update, if needed, sold at cost to registered owners in Jan 84. Reg. 256K \$45 William A. Permar, CPA, 1125 Sunnyhills Rd. Dept. PCW, Oakland, CA 94610, 415/451-7090

#### Terminal Emulation

#### **TEPRO 4010**

TEPRO 4010, a software package, permits the IBM PC owner with graphics and communication capability to emulate the TEKTRONIX 4010 terminal. It offers alphanumeric, graphics, file transfer, and hard copy when connected to a host system. Price: \$400. For further information and details, call: Technological Systems Group, 3852 Foxford Dr., Atlanta, GA 30340, 404/939-3526

#### Tools

dBASE Programmer Aid

Save time in Debugging - restructure dBASE II programs with automatic indentations, If-Endif/Do-Enddo checking. and helpful lines down the page from If's to Endif's and Do's to Enddo's. Send \$25 to: CPU Corporation, 2350 N. Belt #180, Houston, TX 77032, 713/987-0234

#### PC World Directory

#### Master EPSON-FX111

Touch a key, set a mode!
SET-FX™ quickly sets condensed, emphasized and over 50 other modes. Print the "missing" IBM characters!
Block graphics, Greek letters, and symbols print in full-speed text mode. Even create your own fonts! IBM owners with Epson FX-80/100 send \$39.95 with order. Dealers inquire. Softstyle, Inc., 7192 Kalanianaole Hwy. #200, Honolulu, HI 96825, 808/396-6368

#### Pascal and C TOOLS

TOOLS includes full string use, screen handling, graphics, and a general BIOS gate.
TOOLS2 supports all DOS 2.0 functions, including program chaining. VIEW MANAGER screens are painted with a Screen Painter and stored in the Screen Database. Source code is provided. TOOLS \$125, TOOLS2 \$100, VIEW MANAGER \$275.
Blaise Computing Inc., 1609 Acton St., Berkeley, CA 94702, 415/524-6603

#### Trading

Legally Trade Software SOFTRADERS™ matches users wanting to exchange original disks and documentation. We offer unlimited trading opportunities thru worldwide network with quarterly directories & monthly updates. Call now or send system description, titles of programs you have & want plus return postage. You get results! Softraders International, 1610 Shomaker Dr., Murphysboro, IL 62966, 618/687-4799

#### Utilities

#### 1DIR for the PC & XT

Replaces the DOS prompt with an interactive command system that eliminates the need to type commands and filenames on the command line. Easy to use. 1DIR enables you to load files and run programs by positioning the FILE and COMMAND CURSORS and pressing the <Enter> key. Retail \$95. Bourbaki Inc. TM, P.O. Box 2867, Boise, ID 83702, 208/342-5849

#### Peeks 'n Pokes for the PC

A customer told us "Peeks 'n Pokes is the best bargain in PC World." We think you'll agree! Discover how to access and modify the status of the PC. Perform DOS and BIOS function calls from BASIC or Pascal. Learn how to find more Peeks 'n Pokes and much more. Disk (58 programs) and manual \$30 + \$2.50 shipping. MC/Visa. Data Base Decisions, 14 Bonnie Lane, Atlanta, GA 30328, 404/256-3860

#### PC Disk ID

Eliminate the need under PC-DOS 2.0 to reformat disks in order to add, change or delete volume labels. Prints sorted list of files (including hidden files) from disk directory to labels or to a listing. Also allows recovery of files erased inadvertently. Requires PC-DOS 2.0, 1 disk. \$30. ErgoSoft, P.O. Box 454, Oakhurst, NJ 07755, 201/493-8352

#### Archives V Disk Backup

Reduces diskette backup costs by 90 percent. The PC's builtin cassette interface can save six full diskettes on one ninety minute audio cassette. The utilities process only required information reducing transfer time and tape usage. Specify 64K or 96K version when ordering; \$39.95. MC/VISA. Indiana Digital Corporation, P.O. Box 3755, South Bend, IN 46619, 219/288-7280

#### PC Padlock

Unique encryption scheme protects EXE-COM programs from running after unauthorized duplication. Copy programs such as COPYPC will not copy after running this easy to use program on your products disk. Protect your software investment & valuable market place. Works with all DOS versions. Ask about our HARD PADLOCK. \$99. VISA/MC. Glenco Engineering, 3920 Ridge Ave., Arlington Heights, IL 60004, 312/537-4200

CATalog™ Disk Librarian A NECESSARY organizational tool. EASY and TIME SAVING. ADD, DELETE, EDIT, UPDATE, LIST volumes on screen, printer, or disk file in several formats. Supports user comments on volumes & files. Maintain up to 150 volumes on one 320K disk. Will run from Hard Disk. Req: 96K-DOS 2.0. Visa/MC, MO, check, COD. Only \$34.95. MultiPro, Dept. PC-1, P.O. Box 342, Saline, MI 48176, 313/429-2344

#### Enhance WS

A powerful utility program which allows the user to customize WordStar. All of the function keys, the Home, End and Del keys can be redefined, 25 power up default parameters can be changed and the installation of special printer

features: subscripts, superscripts, compressed print, etc. on any printer. Enhance WS, 1020 Sagamore Parkway, West Lafayette, IN 47906, 317/463-3546

#### PC File Compare

Compare disk files & get meaningful results. See the difference when a non-compare occurs. PC File Compare displays actual records that fail to compare, not just the offset into the files. Compares files of different lengths, individual files, or allows specification of Global filename characters. \$50. NJ add 6%. MC/VISA. ErgoSoft, P.O. Box 454, Oakhurst, NJ 07755, 201/493-8352

#### **Industrial Strength**

Basic Line Number Remover. Unreferenced line numbers use memory & prevent full optimization. Remove unwanted line numbers with /N. Give the BASIC Compiler a chance to give you tighter, faster code. Give yourself the chance to include better error handling. Your users will thank you. \$30. (Check or money order.) Sherborn Software Systems, 226 Western Ave., Sherborn, MA 01770, 617/655-6543

#### XT & DOS 2.0 Users

DOSshell - enhances DOS 2.0. Features: Creates a user-friendly "shell" surrounding your system/Automates commands/Organizes programs & data by Menus/Online help at all levels/Utilizes function keys. Includes: disk archive, data search & more. Extensive manual makes sense of DOS 2.0. Disk and manual: \$49.95. XTC Software, P.O. Box 902, Santa Barbara, CA 93102, 805/967-7837

#### **KEYTOOLS**

For BASIC Programmers. Powerful productivity builders from the toolkits of the pros, made easy to use. Formatted data entry; screen painter (one keystroke color changes); brilliant text graphics; and more. Commented, compact and compiled versions of each, plus interactive tutorials. Copyable. Need PC-DOS 1.1, 64K, one drive. \$40. Key-1 Computer Systems, 178 Spring Street, Newport, RI 02840, 401/849-4562

#### **EZdBASE**

Introducing the ultimate formatting utility for use with dBASE II. EZdBASE generates dBASE menus and screens in 1/10 the usual time at 1/3 of competitor's cost. Simply draw your screen using all 256 characters on IBM PC. EZdBASE creates screens with up to 64 fields. Guaranteed. \$95 + \$5 shipping. EZdBASE Introductory Offer. EZSoft of Atlanta, 11 Palace Green Place, Atlanta, GA 30318, 404/351-8358

#### PC Power!

Another bargain! Give your programs speed and control. Read files as fast as DOS, display data faster, load programs faster, control memory use, run any program from your program, copy-protect your disks and much more. Fold-out memory map too! Disk (61 programs) and manual \$45 + \$2.50 shipping. MC/Visa. Data Base Decisions, 14 Bonnie Lane, Atlanta, GA 30328, 404/256-3860

#### PrtSc(Text/Graphics)

SHIFT-PRTSC calls an assembly language printing procedure for text, medium & high resolution graphics screens. Language independent. May also be easily called from a BASIC program. For PROWRITER, PROWRITER II, and NEC 8023A printers. Price includes extensive manual and shipping. \$35. Soft & Friendly, Route 2, Box 65, Solsberry, IN 47459, 812/825-7384

#### Backup Program

Copy 11 PC copies protected and unprotected software without modifying data and verifies the disks it creates. Available memory is fully utilized to minimize diskette duplication time. In addition, Copy 11 PC includes a drive speed utility that can pinpoint drive problems. See our ad in this issue! \$39.95. Add \$2 s/h. Central Point Software, P.O. Box 19730 #203, Portland, OR 97219, 503/244-5782

#### Press'N'Plot

A color graphics screen capture & print facility for the IBM PC & Integral Data Systems PRISM printer which is invoked by pressing SHIFT-PrtSc. PRESS'N'PLOT lets you capture (and/or save) an image & perform various functions to compose the image for printing. List Price: \$149. American Programmers Guild, Ltd., 55 Mill Plain 17-5, Danbury, CT 06810, 203/794-0396

#### C. View

A tool for software developers. Can be used to quickly develop spreadsheets, custom data entry, editors, etc. Supports windowing, multiple view's in memory, extensive edits. Includes a view editor. No royalties. Interfaces: C, Pascal, BASIC. Requires 128K. Price \$195. Aragorn, Inc., P.O. Box 337, Warren, MI 48090, 313/731-2780

#### Word Processing

#### VisiWord & VisiSpell

SAVE \$335 when you buy the VisiWord and VisiSpell programs for the IBM PC. We will give you a free VisiSpell program when you buy VisiWord at our low price of \$264.50. Offer good only while supplies last. Call 800/235-4137 to order. In CA call 800/592-5935. Pacific Exchanges, 100 Foothill Blvd., San Luis Obispo, CA 93401

#### **DynaWriter**

Easy to use Word Processor that provides all the capabilities individuals or offices need for correspondence & report writing, Choice of format & print size; Edit in text mode; Move blocks of text between pages; Address envelopes; Word count & search; Alphabetize; etc. Works w/mono or color display & multiple printers. \$100. IntelSoft, Inc., 1259 El Camino Real #164, Menlo Park, CA 94025, 415/854-2777

#### SuperStar 1M

Attention WordStar™ users!
SuperStar brings you color & customized default parameters. You select foreground & background colors (or reverse video). Select the default parameters you want from the menu. WordStar will remember & use your customized

parameters each time it is booted. \$29.95. Relational Solutions, Inc., 8723 Woodleigh Dr., Houston, TX 77083, 713/530-4161

#### **Typesetting**

#### Cimarron

Cimarron offers top quality, overnight service, and a savings of ½ to ⅓ on typesetting costs for text jobs such as newsletters, directories, catalogs and books. Compugraphic typesetting equipment. Contact us via EMAIL or BBS. Cimarron Graphics, P.O. Box 12593, Dallas, TX 75225, DATA BBS - 214/691-5092 (Hostcomm), CompuServe EMAIL 70130,161

#### **User Groups**

#### The PC Club Connection

For individuals, groups & businesses

- \* The PC Club Connection Newsletter
- \* Newsletter/Software Exch.
- \* Hardware/Software search service
- \* Discount buys, contests
- \* Consumer Action Service
- \* Soon: PCCC Bulletin Board System

Charter Membership \$10. The PC Club Connection, P.O. Box 1720, Morgan Hill, CA 95037, 408/779-8913

# Just Announced

#### The wide world of PC products

#### Edited by Anna Bunker

In the fast-paced personal computer marketplace *Just Announced* acts as an alert service to keep you abreast of the latest developments in IBM PC and compatible technology. Information for this department is provided by manufacturers; these write-ups are not reviews. Many of these descriptions will be followed up by reviews in this or future issues.

#### Hardware

#### Boards

#### SixPakPlus

A multifunction enhancement board that can be used with the 64K system board, the 256K system board, or the IBM PC XT. The SixPakPlus features six enhancements: up to 384K RAM, one RS-232C serial port, one parallel printer port, an optional game adapter port, a clock/calendar with battery backup, and the SuperPak disk. The disk includes two programs: SuperDrive, a disk emulator that retrieves and stores data and command files ten times faster than floppy disk drive access, and Super-Spool, a printer buffer. List price: Basic board with 64K RAM, serial port, parallel port, clock/calendar, SuperPak disk \$395; basic board, game adapter port \$445; each additional 64K \$100. AST Research Inc., 2372 Morse Ave., Irvine, CA 92714, 714/540-1333.

#### Color Graphics Board

A high-resolution graphics controller with on-board intelligence that is designed for the production of business graphics, CAD/CAM graphics, animation, and Videotex applications. It requires 64K, one disk drive, and a color monitor. The board includes an 8088 CPU and a VLSI graphics controller (NEC 7220). It features 1024 by 1024 resolution graphics, up to four memory planes, and an optional lookup table for a palette of 4096 colors. Sixteen colors can be displayed simultaneously.

A light pen interface is a standard feature; a mouse and an RS-232C serial port are optional. The board is available in several configurations of memory planes, interfaces, and lookup tables. List price: Basic board with 1024 by 1024 resolution and two memory planes \$995, third memory plane \$395, fourth memory plane \$295, lookup table option \$295, mouse interface option \$195, serial port option \$125. Frontier Technologies Corporation, P.O. Box 11238, Milwaukee, WI 53211, 414/964-8689.

#### **Advanced Communication Board**

A board that supports synchronous, asynchronous, bisynchronous, HDLC-SDLC, and CCITT-X.25 protocols for mainframe communications. It requires 64K and one disk drive. An RS-232C serial port is standard and a parallel printer port is available as an option. The board features packet switching, a procedure that transfers data in small, 128-byte blocks. Other features include an optional real-time clock/cal-

endar with battery backup and a switch-selectable device address. Frontier Technologies' communications program, *COMPAC* (described under Applications Software) supports all the board's features. List price: \$275, parallel printer port option \$40, real-time clock/calendar option \$40. Frontier Technologies Corporation, P.O. Box 11238, Milwaukee, WI 53211, 414/964-8689.

#### Modems

#### Info-Mate 212A

A Bell-212A-type modem that fits under a desktop phone. The modem requires an RS-232C serial port. Info-Mate automatically adapts to the



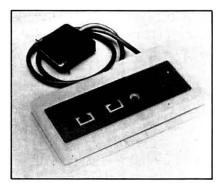
Info-Mate 212A, Cermetek Microelectronics

host's communications parameters with an automatic parity select. The modem features auto-dial, auto-answer, auto-speed select, and automatic or manual selection of pulse or tone dialing. Commands are on a single level, so users do not have to work through several menus to perform one function.

Up to 52, 32-digit telephone or logon numbers can be stored in the modem's memory. Dialing commands include dial last number, dial until answered, dial alternate number, and dial from memory. Info-Mate's voice recognition circuit is able to determine if a voice answers the call and displays that information on screen. List price: \$595. Cermetek Microelectronics, Inc., 1308 Borregas Ave., P.O. Box 3565, Sunnyvale, CA 94089, 408/734-8150, TWX 910-379-6931.

#### AM/FM Downloader

A receive-only modem designed to download computer data (ASCII text files or CPU-specific program files) from commercial radio stations. It requires an RS-232C serial port. The modem is compatible with Bell-103 (300 bps) signals and will operate at speeds of up to 4800 bps. A radio station's main audio channel may either be recorded on tape, which is played into the modem, or received directly into the modem. List price: \$69.88. Microperipheral Corporation, 2565 152nd Ave., Redmond, WA 98052, 206/881-7544.

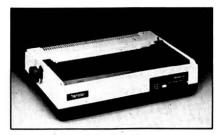


AM/FM Downloader, Microperipheral

#### **Printers**

#### Transtar Model 120

A letter quality printer that supports Diablo-routine word processing features such as boldface, underscore, superscript, and subscript. The printer requires a parallel printer port. The Model 120 features an automatic paper loading system that loads cut-sheet paper in four positions. It prints 14 cps at 10, 12, or 15 characters per inch. List price: \$599. Transtar, P.O. Box C-96975, Bellevue, WA 98009, 206/454-9250.



Transtar Model 120, Transtar

#### Microbuffer

A stand-alone printer buffer that allows a set of data to be printed while another set is being processed. Microbuffer is available with either an RS-232C serial port or parallel printer port. The parallel version comes with a 6-foot cable, and the serial version requires Inmac cable #310-2. Microbuffer has 32K or 64K of memory expandable to 256K. It supports a variety of printers, including Epson, NEC, Diablo, and Okidata, and can be used with almost any computer/modem combination.



Microbuffer, Inmac

The controls on the front panel of the buffer are used to clear the buffer, halt the print, and allow data to pass around the buffer. A copy button allows up to 255 copies of the same document to be printed. List price: 32K \$320, 64K \$379. Inmac, Dept. 134, 2465 Augustine Dr., Santa Clara, CA 95051, 800/547-5444, 800/547-5447 in California.

#### Miscellaneous

2100 Interactive State Analyzer A real-time logic analysis peripheral device that plugs into the microprocessor's bus to give the software developer a real-time view of the software. It requires 128K, one disk drive, and Pascal. The ISA package includes supporting software and the Pascal run-time system.

The ISA gives the PC the ability to perform specific tests and measurement tasks on software being developed. It features 16-channel logic analysis capability used for debug-

#### Just Announced

ging microprocessor hardware and designing software. List price: Basic 16-channel with ½K of storage memory for each channel \$2995, each additional 16-channel card \$895. Northwest Instrument Systems, Inc., P.O. Box 1309, Beaverton, OR 97075, 503/297-1434.



Interactive State Analyzer, Northwest Instrument Systems

#### System Software

#### Languages

#### MetaBASIC

A precompiler for the BASIC programming language. It requires 64K, one disk drive, and DOS 1.10. With MetaBASIC, modular BASIC programs can be developed that contain "real" subroutine calls (not GOSUBs). Full argument passing is supported. Subroutines may be nested to any level. MetaBASIC also supports named global common, symbolic definition, data declaration, and record data type.

Remarks and spaces can be included in programs without sacrificing speed. MetaBASIC automatically compresses the program by supressing remarks and unnecessary blanks and by reassigning abbreviated names to all program variables. List price: \$59. Software 128, 363 Walden St., Concord, MA 01742, 617/369-6400.

#### **Operating Systems**

#### DOSxfer

A program that transfers files from PC-DOS 1.0 or 1.10 to the p-System format. It requires 64K and two disk drives. DOS disks must be formatted for single-sided use due to limitations in the p-System. Files may be specified as .TEXT or .DATA in the p-System context. A .TEXT file may be directly transferred to the printer. The DOS directory may be displayed. The program is useful for converting the source code of DOS Pascal programs to UCSD Pascal programs. List price: \$27.95. Look-ahead Software, 1285 Easter Ln., Eagan, MN 55123, 612/454-3053.

#### **Applications Software**

#### Communications

#### COMPAC

A communications package that supports a variety of protocols: asynchronous, bisynchronous, synchronous, HDLC-SDLC, and CCITT X.25. It requires 64K, one disk drive, and Frontier Technologies' Advanced Communication Board. With COMPAC the IBM PC can communicate with mainframes and other IBM PCs. The program supports three character sets: ASCII, EBCDIC, and Transcode. COMPAC operates under PCDOS or CP/M-86. All ten function keys are user-definable, with each function key definition up to 200

characters long. List price: async \$125, bisync \$695, HDLC-SDLC \$695, CCITT X.25 \$795. Frontier Technologies Corporation, P.O. Box 11238, Milwaukee, WI 53211, 414/964-8689.

#### X.25

A networking program that implements all three levels of the CCITT X.25 specification, a mainframe communications standard, with 1980 amendments. It requires 64K, one disk drive, Frontier Technologies' 128K memory board, and Frontier Technologies' Advanced Communication Board.

The program features full handshaking signals for modem communication and includes the industry standard RS-232C signals on a DB-25 connector. It allows full-duplex synchronous communications at a rate of up to 19,200 bps. *X.25* is compatible with the LAPB link access procedure. It supports virtual call and permanent virtual call operation. List price: \$795. Frontier Technologies Corporation, P.O. Box 11238, Milwaukee, WI 53211, 414/964-8689.

#### PC-to-PC 4800 Baud

A communications package that allows synchronous, 4800 bps communication between IBM PCs. It requires 256K, two disk drives, a 4800 bps external modem, and Intelligent Technologies' communications package, *PC Express*. The software must be installed in both the transmitting and the receiving PCs. Users can upload and download files and send messages four times faster and at a quarter of the cost of conven-



### BOOKSELLER THE SOURCE FOR COMPUTER BOOKS

# Discover the ABCs to the XYZs of your IBM PC with BOOKWARE™ from BRADY

That's right. Whether you're switching on your IBM PC for the first time or the thousandth and first, Brady has a selection of self-paced books just right for you. From the basics of IBM BASIC to the intricacies of the number-crunching INTEL 8087, you'll find the information you need at the level you want in a BOOKWARETM book from Brady.

#### IBM Personal Computer: An Introduction to the Operating System, BASIC Programming and Applications, Revised and Enlarged - Larry Joel Goldstein and Martin Goldstein

Already the most acclaimed beginners' tutorial, the enlarged and revised version maintains the same easy-to-read. self-paced, self-study format of the original. New chapters on structured programming and debugging expand on the already broad coverage of BASIC programming for personal and professional needs. Readers will also acquire a better overview of real-life applications with more details on random access files and twice as much information on graphics and games. Offers a concise introduction to Disk BASIC, VisiCalc, and Easy Writer.

1984/448pp/paper/0-89303-530-0/\$18.95

#### Inside the IBM PC: Access to Advanced Features and Programming - Peter Norton

Written on an intermediate level, this new guide explores the inner workings and advanced features of the IBM PC. Explains the full range and power of the IBM PC with an introduction to ROM and complete coverage of associated service routines. Covers the fundamentals of the 8088 microprocessor and PC-DOS with detailed explanations of PC-DOS services. Also shows how diskettes work with programming examples of decoding information. A diskette is available with more than 120 programs and/or subroutines including details of little-known IBM PC capabilities, a complete copy protection scheme, and access routines to gain access to every feature.

1983/320pp/paper/0-89303-556-4/\$19.95/

#### IBM PC Assembly Language: A Guide for Programmers - Leo J. Scanlon

Introduces assembly language beginners to the fundamental principles of the 8088 microprocessor, number systems, and assemblers. Focuses on a real assembler-IBM's diskbased assembler and MACRO assembler-soon to become the de facto standard. This book first outlines the steps necessary to create and run assembly language programs and then describes the entire instruction set of the 8088. This guide also features many valuable application programs, summary tables, and illustrations. 1983/320pp/paper/0-89303-241-7/\$19.95

IBM is a trademark of International Business Machines, Inc.

#### 8087 Applications & Programming for the IBM PC and Other PC's-Richard Startz

Designed for anyone interested in the 8087, from beginner to pro, this book is the first clearly-stated comprehensive explanation of the number-crunching INTEL 8087 microprocessor. Begins with a non-technical introduction and evolves into a detailed technical treatment of the 8087 with independent sections geared to technical and non-technical readers. It contains a variety of numerical applications and "cookbook" programs and delivers thorough insight into the exciting potential of the microprocessor that is indispensable to PC owners intent on performing numerical applica-

1983/256pp/paper/0-89303-420-7/\$19.95

#### Games, Graphics, and Sound for the IBM PC-

Dorothy Strickland, Dennis Rockwell, and Kevin Bowyer This learn-by-doing manual teaches beginners how to program the IBM PC for graphics and sound to create video games. Contains instructions on how to program graphics and sound in BASIC, Pascal, and FORTRAN. There are explanations for integrating sounds and pictures to animate games and more than 70 useful working examples. Also includes a step-by-step running example of how to design a simple, but complete video game. 1983/288pp/paper/0-89303-469-X/\$18.95

A dealer light for the hours of the doors of the hours of Prese ust me on conduction to the Operating System. Basic Programs.

e, the total triple of the property of the party of the p

#### Just Announced

tional 1200 bps communications. Data integrity is maintained. List price: \$350. Intelligent Technologies International Corporation, 151 University Ave., Palo Alto, CA 94301, 415/328-2411.

#### Educational

#### DOS 2.0 Tutorial

A program that explains DOS 2.00 commands. It requires 64K and one disk drive. The program illustrates the DOS 2.00 hierarchy file structure with sound and moving ASCII graphics. Command definitions are randomly accessible. The program includes an error checker. List price: \$49.95. Sophco, Inc., 663 W. Aspen Way, Louisville, CO 80027, 303/665-5782.

#### Entertainment

#### Master Miner

An arcade-style adventure game that requires 64K, one disk drive, and a color graphics board. Players mine gems in an asteroid belt while protecting themselves from alien claim jumpers. The keyboard is user-configurable and a joystick is optional. The game includes several skill levels. One or two people can play. High scores are saved to disk. List price: \$39.95. Funtastic, Inc., 5-12 Wilde Ave., Drexel Hill, PA 19026, 215/622-5716.

#### The Witness

A prose mystery game that reflects the classic whodunits of the 1930s. The game requires 64K and one disk drive. The player is either a witness to the murder or the chief police detective with 12 hours to untangle and solve the mystery. Important clues



The Witness, Infocom

are found in pieces of physical evidence included with the game: a copy of a page from *The Register*, a California newspaper dated February 1, 1938, the same month that the crime occurs in the game; the manual, in the form of the *Nat'l Detective Gazette*, a 1930s detective magazine; a suicide note from one of the characters; a Western Union telegram to the player; and a matchbook from a nearby restaurant. List price: \$49.95. Infocom, Inc., 55 Wheeler St., Cambridge, MA 02138, 617/492-1031.

#### Codebreaker

A game that tests the player's logic against the computer's. It requires 64K, one disk drive, and a color graphics board. The object of the game is to break a secret code. There are four skill levels and three ways to play on each level. The ability of the computer to break the secret code increases with each level. On the lowest level children and inexperienced adults can beat the computer. List price: \$39.95. Sylvan Glen Software, P.O. Box 31053, Des Peres, MI 63131.

#### **Financial**

#### Personal Finance Utility

An integrated set of programs that organize personal finances. It requires 64K and one double-sided or two single-sided disk drives. The programs included are: net worth, personal inventory, accounts payable and receivable, an appointment book, and a checking account system that handles multiple accounts. A set of utilities can handle amortization and depreciation schedules and calculate interest. Hard copy reports can be produced. List price: \$79.95. First Release Software, Inc., 5814 Jester, Garland, TX 75042, 214/495-1323.

#### **Business Finance Utility**

An integrated set of programs that organizes small-business finances. It requires 48K, one double-sided or two single-sided disk drives, and an 80-column printer. The programs included are: accounts receivable with invoicing, accounts payable with check writing, single-entry general ledger, a mailing list compatible with most mail-merge word processors, an appointment calendar, and a banking system that handles several accounts. The program can calculate amortization and depreciation schedules, determine interest, and perform breakeven analysis and quick ratios. List price: \$1295. First Release Software, Inc., 5814 Jester, Garland, TX 75042, 214/495-1323.

(continues)

388 November 1983

## TAKE THE LAW **INTO YOUR OWN HANDS**

Now you and your IBM Personal Computer can custom write legally binding documents.

- Residential Real Estate Leases \$79
- Promissory Notes \$69
- Wills \$49 (legal in all states except Louisiana);
- Powers of Attorney and Temporary Child Guardianship Agreements \$49

These **PERSONAL LAWYER** Programs were developed by leading attorneys. They are easy to operate and will produce legal documents to fill your individual requirements.

Minimum System Requirements:

• IBM PC 128K • 80 character display • Printer • 1 single sided disc

MAIL THIS COUPON TODAY!	PERSONAL LAWYER
Name	MC VISA
Address	Check TOTAL
	Credit Card No
City State Zip	Expiry Date
Telephone ( ) Signature	
WILL \$49 $\square$ LEASE \$79 $\square$ PROMIS POWER OF ATTORNEY & TEMPORARY CHIL Add Shipping \$1.80 California Residents Add 6% at the second seco	.D GUARDIANSHIP \$49 □
	TOTAL \$
LASSEN SOFTWA	RE INC.

P.O. Box 1190, Chico, California 95927 (916) 891-6957

#### All Products are Factory Fresh and Guaranteed!

Hardware & Peripherals	RETAIL PRICE	MICRO FLASH	Software Continued	RETAIL PRICE	MICRO FLASH
			Financier Personal Series	.195.00	158.95
AST Research MegaPlus 64K	\$395.00	\$279.95	Fox & Geller QUICKCODE		189.95
64K Ramchip Sets	.100.00	64.00	dUTIL		74.95
Anchor Automation Mark VI Modem	.279.00	199.95	dGraph	.295.00	189.95
CDC 9409 320K Disk Drive		259.95	Innovative Fast Graphs		221.95
Davong 10 MB External Hard Disk		1774.95	T.I.M. III		371.95
Hayes Smartmodem 1200		498.95	Lifetree Volkswriter		123.95
Hayes Smartmodem 1200B		478.95	Volkswriter International		179.95
Hercules Graphics Card	.499.00	398.95	Volkswriter Deluxe		\$CALL\$
Koala Pad Touch Tablet		98.95	Link Systems DataFax		238.95
Microsoft® The Mouse™	.195.00	139.95	MicroPro WordStar		248.95
Microsoft® 64K SystemCard™	.395.00	268.95	Infostar		248.95
Plantronics ColorPlus		379.95	WordStar Professionai	.695.00	389.95
Panasonic 1/2 Height 320K Drive	.395.00	239.95	Microsoft®		
Printers (Epson, Oki, NEC, Daisywriter,		The region of the region	Multi-Tool Word™		278.95
Diablo, TTX, Others)		\$CALL\$	Multi-Tool Word with The Mouse™		348.95
Princeton Graphics HX-12 Monitor		538.95	Multiplan MS-DOS"	.275.00	165.95
Quadram Quadlink		498.95	Multi-Tool Financial Statement**		76.95
Seattle RAM +3 Card		229.95	Multi-Tool Budget Analysis™		115.95
Seattle 8087 Package		309.95	Basic Interpreter		244.95
Tandon TM100-2 320K Drive		249.95	Basic Compiler		276.95
Diskettes - 3M, Dysan, Others		\$CALL\$	Business Basic Complier		418.95
			C-Compiler		349.95
Software			Pascal Compiler		244.95
			Cobol Compiler		524.95
Alpha Data Base Manager II	\$295.00	\$219.95	Fortran Compiler		244.95
Ashton Tate dBase II	.700.00	398.95	Oasis The Word Plus		128.95
Friday!		198.95	RoseSoft Prokey		64.95
Financial Planner		398.95	Scitor Project Scheduler		228.95
Bottom Line Strategist		298.95	Sorcim SuperCalc II		158.95
BPI Personal Accounting		146.95	Software Arts TK' Soiver		229.95
Continental UltraFile		124.95	TKI SolverPacks		84.95
Home Accountant Plus		84.95	Software Publishing PFS File		104.95
FCM		93.95	PFS Report		89.95
DesignWare Spellicopter		29.95	PFS Graph		99.95
Digital Research CP/M 86		44.95	PFS Write		99.95
Concurrent CP/M 86		278.95	SoftWord Systems MartiMate		326.95
Eagle Money Decisions Pac	.399.00	298.95	Stone hare DB Master Advanced Vers .	595.00	416.95



### Low Prices . Lightning Service!

YOU know that Micro Flash is not just a "flash in the pan"... We are the same company that you smart corporate buyers have been finding in the back of the book for the last two years! YOU have helped us to build our reputation. YOU know that Micro Flash Computer Systems has provided excellent customer service, fast delivery of your orders, and knowledgeable consultation and technical support when you needed it. Don't you think it's time that others knew? To order from Micro Flash, simply call one of our order lines and charge it to your



MasterCard or VISA. We add no credit card surcharge! (We also accept purchase orders from qualified institutions. Call our credit manager.) You pay a flat \$6.00 per order for shipping, handling and insurance, with the exception of printers and monitors. UPS 2nd Day Air Service is just \$3.00 more. Our local customers can will-call their orders at our new Concord offices. We welcome mail orders accompanied by Certified or Cashier's checks. Micro Flash Computer Systems has made it simple for YOU to do business with us!

#### ■ COMPUTER SYSTEMS ■

#### Just Announced

#### Graphics

#### **Fontastic**

A printing enhancer that prints any DOS ASCII file, including word processing documents, in 20 fonts. It requires 128K and one disk drive. The fonts include Roman, Gothic, calligraphy, darkbold, and lightbold. Any character can be rotated 90 degrees. Fontastic features a full-screen font creation utility that can modify the given standard fonts or create new fonts, which can be added to the font library. Fontastic supports the following printers: the Epson series with Graftrax, IBM, C. Itoh, and Okidata. List price: \$125. IHS Systems, 4718 Meridian Ave. #211, San Jose, CA 95118, 408/265-5503.

#### Softplot/BGL

A graphics programming tool that includes a plotter emulator. It requires 128K and one disk drive. A color graphics board and a color monitor are required for display. The program is designed to create technical, educational, and custom business graphics applications. It includes two modules: BGL and Emuplot. BGL is a device-independent graphics language written in a standard subset of BASIC. It features two-dimensional viewing with windows, image rotation, three-dimensional plotting, and automatic text justification. It provides functions comparable to CORE and GKS base levels and supports device features such as color and dashed lines. The scale of the plotting grid is determined by the user.

*Emuplot* is a plotter emulator for dot matrix printers that produces high-resolution hard-copy graphics. The dot matrix printer performs plotter functions by reading standard

# The easiest way yet to master the HOW TO

More than 80 hands-on exercises right away with full color videocassette one-on-one tutoring.

Imagine . . . in less than four hours, you or your staff can be totally comfortable with that new IBM PC . . . formatting and disk copying, starting DOS, doing all the things that have taken others days, even weeks, to learn from written manuals.

HOW TO
USE YOUR
IBM PC
IN 10 EASY
VIDEO
LESSONS.

\$69.50

And in the comfort of your home or business. No time consuming classes to attend, no large seminars . . . just simple, high quality, one-on-one instruction.

The very same instruction that major corporations are discovering is the easiest way yet for people to quickly use that new computer productively.

Ask your local computer or video dealer, or call right now, 1-800-428-7777 for Mastercard or Visa orders (in Calif. call 415-332-5828 collect).

Versions available for the IBM PC, Apple II + , Apple III.

Send \$69.50 + \$3.50 for shipping and handling to Kennen Publishing Dept. PC5 150 Shoreline Hwy. Bldg. E Mill Valley, CA 94941

KENNEN PUBLISHING

Please specify Beta II or VHS, Visa or Mastercard number and expiration date. Calif. residents add 6% sales tax.

The word Apple is a registered trademark of Apple Computer, Inc. IBM PC is a registered trademark of International Business Machines Corp.

Dealer Inquiries welcome 1982, 1983 Kennen Publishing

Circle 88 on reader service card

# Moving?

#### Be sure your PC World subscription goes with you!

Use the coupon here for your convenience to change the mailing address on your PC World subscription.

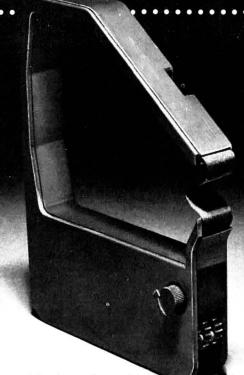
Be sure to include the mailing label from a recent issue if possible or, if a label is not available, please send us your complete former address including the zip code. Allow 6–8 weeks for this change to be effective.

SAVE TIME. Call our toll-free service number for immediate service: 800-247-5470 (In Iowa 800-532-1272).

New address		
Name		
Company		
Address		
City, State, Zip		
	,	

Attach mailing label here

Send coupon and mailing label to PC World Subscription Dept., P.O. Box 6700, Bergenfield, NJ 07621



Often requested because it's always important! Especially where your computer printer is concerned. Maybe you've bought the best computer, and perhaps printer, you can afford, backed it up with the best software program available, but ignored the importance of a quality ribbon. It's like putting cheap gas in a Ferrari.

Here's what our ribbons can do for you:

- FACTORY FRESH. Individually heat-sealed (virtually airtight).
- TOP QUALITY. And you'll be surprised at how economical.
- TRIED AND PROVEN. Previously our ribbons were available only to professionals and large corporations where they've proved themselves for years.

NATIONAL COMPUTER SIBBOAS CORPORATION

1114 Elbank Ave., Baltimore, MD 21239

Here's how we back our ribbons:

- UNCONDITIONAL GUARANTEE. If you're not satisfied for any reason send them back within 10 days and we'll return your money. It's not necessary but to help us, we would appreciate it if you would let us know why you are dissatisfied.
- VARIETY. Ribbons available for over 50 different manufacturer's printers.
- SERVICE. Most orders shipped next day after receiving your order.
- CONVENIENCE. We encourage use of VISA, MasterCard or American Express to help facilitate your order.

Find out why so many professionals have been pleased with our Quality, Prices and Service... Call Ted Provenza Toll Free at 1-800-292-6272

In MD call 800-442-6272

#### Just Announced

plotter commands from a disk file and dumping a complete virtual image to the printer.

Softplot/BGL supports a variety of printers including the Epson MX and FX series with Graftrax, the IDS Prism (or P-Series) and Microprism, Prowriter, Okidata 92/93 and 82/83, and the NEC 8023. The program also supports plotters including the HP-7470 and 7220 and the Houston Instrument DMP series. List price: \$200. Graphics Software, Inc., 1972 Massachusetts Ave., Cambridge, MA 02140, 617/491-2434.

#### PC-Plot

A graphics/communications program that emulates a Tektronix Model 4010 graphics terminal using an RS-232 local network or a modem for dial-up access. It requires 64K, one disk drive, a color graphics board, and an asynchronous communications adapter. *PC-Plot* accesses mainframe graphics programs by IS-SCO, SAS, Precision Visuals, and Tektronix.

PC-Plot is available in three versions. PC-Plot I is the basic terminal emulation package that includes the Tektronix PLOT-10 command interpreter, a serial communications module, examples of how to use PC-Plot with local programs, and graphics files that can be displayed locally.

PC-Plot II adds local printer control for ASCII listings, a serial line debug mode for diagnosing transmission protocols, and a local file save mode that allows graphics or text files from the host computer to be saved on local disks as they are sent

to the terminal. Other features include a plotter driver for the HP-7470A Pen Plotter, a utility program to scale and translate graphics files, and a local sketching utility.

PC-Plot II + operates with the Plantronics/Frederick Electronics COLORPLUS board. It recognizes the color set and line draw commands of the Tektronix Model 4027 and Model 4010. Another version is compatible with the Hercules Computer Products monochrome graphics board. List price: PC-Plot I \$40, PC-Plot II \$75, PC-Plot II + \$75. MicroPlot Systems Co., 1897 Red Fern Dr., Columbus, OH 43229, 614/882-4786, Telex 62186730.

#### Miscellaneous

#### Computer Database

An on-line data base that will provide comprehensive coverage of the computer, telecommunications, and electronics fields. The data base, which will be available by Christmas, will include abstracts of articles from periodicals, newsletters, books, and courses. Communications, data base management, microprocessors, programming languages, operating systems, and software design and development are among the subjects covered. The Computer Database Thesaurus and Dictionary will include approximately 4000 computer terms and definitions. Customers will be able to order books and course materials and subscribe to periodicals electronically or via a toll-free number. Management Contents, 2265 Carlson Dr. #5000, Northbrook, IL 60062, 800/323-5354, 312/564-1006 in Illinois.



Microref, Educational Systems

#### Microref

A reference quide to WordStar commands and procedures that was designed as a learning aid for new users and as a reference tool for those familiar with WordStar. Microref is divided into 46 sections that include Getting Started, Block Operations, Formatting, Numbering Pages, Headings, and Footings. The plastic pages are spiral bound with labeled tabs for quick access. A glossary of important terms, an index, and a summary of commands can be found at the back of the reference guide. List price: \$12.95. Educational Systems, Inc., 1000 Skokie Blvd., Wilmette, IL 60091, 312/256-4750. ●

Just Announced uses information provided by manufacturers. It does not evaluate products or corroborate manufacturers' claims. Send a description and a photograph of your new product to Just Announced, PC World, 555 De Haro St., San Francisco, CA 94107.

# You want the news, headlines, and up-to-the-minute changes from Wall Street; and you want it for less. You need Teleminder.

Teleminder is the revolutionary software package that gives you complete, automatic and efficient accessing of the Dow Jones News/Retrieval\* service of 6,000 companies.

#### You want all the news at the touch of one button.

With Teleminder you can selectively retrieve news and price quotes for up to 360 companies at the touch of one button. Teleminder automatically dials the phone, connects you with Dow Jones, retrieves and stores current information, hangs up for you, and prints up-to-the-minute news stories and stock quotes. Teleminder lets you see the news as it happens; news that others won't see until tomorrow's paper hits the stands.

#### You want your finger on the pulse of your business.

If you have an IBM PC or Apple II Plus/IIe, you can request information on any specific security at any time, including, during off-hours when rates are lowest. You can scan and retrieve information selectively up to 90 days prior and save money while you're doing it.

#### You save money. You waste no time.

Get the information you want and get it for less. Teleminder runs unattended and as fast as electronically possible. This means you can use your time as you see fit, while Teleminder retrieves the information. You also save 25-50% of your online charges. Before you know it, Teleminder will pay for itself.

#### Tele-Pak I Introductory \$30 option

If you order Teleminder now, for only \$30.00 more we'll send you Tele-Pak I, which links Teleminder with Dow Jones investment software, VisiCalc, Lotus 1\*2\*3 and more.



The intelligent businessman's tool.

To order Teleminder call **1-800-225-0076** (in N.J. 201-882-0466) Dealer inquiries invited. Teleware, Inc. • P.O. Box 729 • 28 Bloomfield Ave. • Pine Brook, NJ 07058

## **Products**

Reader Service Number		Reader Service Number	
	Computers		<u></u>
48	COMPAQ Computer Corporation, 22 Corona Data Systems, 30-31	204	Monitors Amdek Corporation, 16
212	Eagle Computer, 83, 84-85	4	Printers, Plotters, and Typewriter Interfaces
79	IBM Corporation, 8-9	204	Amdek, 12
376	Micro Craft, Corp., 178-179	343	BMC USA, Inc., 254
124	NEC Home Electronics (USA), 216	387	Data Terminals and Communications, 243
1-1	1120 Home Electromes (corr), 210	368	Dynax, Inc. 184
		324	Epson America, 310
	Hardware	345	Hewlett Packard, 102-103
	Turavare	343	IBM Instruments, 267
	Boards	84	Intek Manufacturing Company, 318
10	Apparat, Inc., 101	04	Qume, 4-5
18	AST Research Inc., 32-35, 37	326	Teletex Communication Corporation, 105
491	Barr Systems, Inc., 225	500	Texas Instruments, 10-11
491	Bit3 Computer Corp., 365	285	Toshiba America, Inc., 208-209
		283	Toshiba America, Inc., 206-209
305	California Computer Systems, 129		Communications
47	Conographic Corporation, 76-77	274	
213	Easitech Corporation, 80-81	374	Bay Technical Associates, 111
77	Hercules Computer Technology, 147	24	Bizcomp, 86-87
402	Interphase Corporation, 364	471	Cygnet Industries, 51, 52-53
403	John Bell Engineering, Inc., 366	221	Hayes Microcomputer Products, Inc., 28-29
133	Orchid Technology, 258	271	Information Technologies Inc., 272
143	PC + Products Inc., IBC	236	Microlog, Inc., 285
243	Persyst Inc., 186-187	151	Qubie' Distributing, 104
147	PureData Ltd., 352	164	Santa Clara Systems, Inc., 257
149	Quadram Corporation, 185, 189, 193	166	Saturn Consulting Group, 408
151	Qubie' Distributing, 177	190	Tecmar Inc., BC
167	SCION Corporation, 98-99	405	US Robotics, 156
169	Sigma Designs, Inc., 211	193	Ven-Tel Inc., 130
254	STB Systems, Inc., 212		1
256	TAC, 224		Misc.
190	Tecmar Inc., 157	1	Add MEM, 365
267	Vista Computer Company, 204	13	Ariel, 366
		456	Compu Add Corp., 358
	Storage Devices	50	Cuesta Systems, Inc., 183
204	Amdek, 16	66	Electronic Specialists, 367
	CMC International, 279	303	Hauppauge Computer Works, 364
216	Genie Computer Corporation, 46	474	Kensington Microware, 205
411	Pegasus, 300	229	Keytronic, Inc., 226
388	Rana Systems, 270	352	Media Systems Technology, Inc., 200-201
169	Sigma Designs, Inc., 211	109	Micro General Corporation, 164
180	Star Logic, 358	188	Tallgrass Technologies Corporation, 19
187	Tall Tree Systems, 123	259	Telecon Systems, 366
		433	TPS Electronics, 265

#### **Products**

Reader Service Number		Reader Service Number	
	Systems Software	177 178	Software Laboratories, Inc., 287 Software Publishing Corporation, 320-321
	Operating Systems	301	Software Solutions, Inc., 242
240	Network Consulting Inc., 273	249	Software Technology for Computers, 213,
461	Phase One Systems, 319		214-215
163	RTCS Corporation, 122		21.210
301	Software Solutions, 242		Financial & Spreadsheets
001	ort water bolderons, 2 12	_ 37	Computech Group Incorporated, 78
	Utilities	409	Heritage Computing, Inc., 20-21
490	AUE Computer Enterprises, 284	105	Microsoft Corporation, 38
31	Central Point Software, 363	292	Micro-Tax, 48
71	Fox & Geller, 49	321	Pacific Data Systems, Inc., 152
74	Funk Software, 163	161	Rocky Mountain Software Systems, 301
74	Lassen Software, Inc., 357	253	Software Arts, Inc., 148-149
435	Lighthouse Software Corp., 311	277	Time Accountant, 241
440	Logical Systems, 359	2//	Time Accountant, 241
408	Manx Software Systems. 192		Job and Industry Specific
		22	
475	Micro Tech Exports, 368	32	CMA-Microcomputer Division, 369
238	MLI Microsystems, 363	430	Coade, 293
379	Omega MicroWare, 289	227	Guidance Software, 65
334	Programming International, 316, 344		D 14
162	RoseSoft, 27		Data Management
457	Software Guild, 274-275	335	Ashton-Tate, 70-71, 126
255	Stemmo's Ltd., 68	436	Cosmos, 298
384	Tylog Systems, 171	493	Ecosoft, 365
278	Vault Corporation, 210	218	G.M.S. Systems, Inc., 223
197	Watsoft Products, Inc., 367	486	Idea Ware, Inc., 253
		_ 225	Innovative Software, 268
Section 140	Languages	441	Key Software, 251
406	Computer Innovations, Inc., 112		MicroRIM, 278
62	Digital Research, 50	431	SBT Corp., 143
323	Harvard Associates, Inc., 293	301	Software Solutions, Inc., 242
89	Laboratory Microsystems, 343		
92	Lifeboat Associates, 244		Word Processing/Text Editing
100	MBP Software Systems Technology, 139	497	Harris Microcomputer, 79
331	R.R. Software, 276	93	Lifetree Software, Inc., 252
282	STSC, Inc., 153		Mansfield Software Group, 306
		427	Mark of the Unicorn, 176
	4 - 1 - 0 - 0	348	Megahaus Corporation, 154
	Applications Software	499	Oasis Systems, 229
		_ 286	Peachtree Software Inc., 14-15
	General Business	145	Professional Software Inc., 190-191
6	Alpha Software Corp., 1	165	Satellite Software International, 25
495	Applied MicroSystems, Inc., 332		
12	Applied Software Technology, 326		
14	Arlington Software Systems, 131		

215 Execuware, 338-339382 MicroPro, 150-151

Reader Service Jumber		Reader Service Number	
301	Software Solutions, Inc., 242	418	Healthware, 47
396	Softword Systems, 296		Lassen Software, Inc., 389
	Sorcim Corporation, 2-3	251	SilverSoft, 304
	Communications	320	Xor Corporation, 117, 118
	Control Data Publishing, 202-203		Entertainment
469	Datalex, 255		Bluebush Incorporated, 60
275	Microstuf, 286	463	Blue Chip Software, 100
128	Novell Data Systems Inc., 3-2	403	Grid Soft Inc., 259
316	Phone 1, Inc. (Cleo), 367	415	SeMag Software, 269
166	Saturn Consulting Group, Inc., 408	308	subLOGIC Corporation, 166
472	Today's Future, 368	300	subLocic Corporation, 100
197	Watsoft Products, Inc., 398		Misc.
		462	Dialog Information Services, 250
419	Woolf Software Systems, 401	232	Mentor Computer Services, 309
	Constitut	264	Sophco, 271
2.42	Graphics	459	Teleware Inc., 394
342	Decision Resources, 172-173	437	relewate file., 374
309	Enertronics Research, Inc., 277		
71	Fox & Geller, Inc., 49		General
409	Heritage Computing, Inc., 20-21		General
39	MicroCAD, 364		Accessories
332	MICROGRAFX (MGX), 360	429	Aspen Ribbons, Inc., 369
	Suttle Enterprises, 307	346	Brown Disc Manufacturing , Inc., 228
		276	Contemporary ComputerWear, 367
	Educational, Personal,	317	Curtis Manufacturing Company, Inc., 162
	The state of the s	489	Discount Data Supply, 368
	Entertainment & Misc. Software	428	Disk World!, 364
		63	Dysan Corporation, 36
	Educational	224	Inmac, 308
7	American Training International, 64	224	Janus, 133-138
401	Business Division, 324	91	Leading Edge Products, Inc., IFC
325	Cdex Corporation, 288	284	Lifeline Information Systems, Inc., 188
35	Comprehensive Software Support, 39	101	MC/N, Inc., 235
337	DELTAK, 256	123	MicroComputer Accessories, Inc., 406
381	Designware, 165	425	Micro Mate Accessories, 368
421	Harcourt Brace Jovanovich, 369	120	National Computer Ribbons, 392
88	Kennen Publishing, 391	336	PCA, 368
383	Little, Brown & Co., 167	186	Systems Management Associates, 369
247	Seasoned Systems Inc., 62	310	3M Data Recording, 128
415	SeMag Software, 167	327	Vidiom Media Supply, 368
439	Sliwa Enterprises, 220	3=,	Williams & Foltz, 63
318	Sophco, 192		, , , , , , , , , , , , , , , , , , , ,
487	Unicorn Software, 317		
	Personal		
426	Analytical Processes Corp., 363		
314	DEG Software, 61		

#### M/ATSOFTPRODUCTS INC

A subsidiary of the University of Waterloo

Announces

# Waterloo **NetWorkStation**

for the IBM Personal Computer

#### Editor

- full-screen
- colour support
- function keys

#### Host Communications

- VM/370 CMS, RSTS/E, VAX/VMS
- file transfer micro to/from host
- access host files from micro programs

#### Terminal Emulation

For further information contact:

WATSOFT Products Inc. 158 University Ave. W., Waterloo, Ontario N2L 3E9

(519) 886-3700

Telex No.: 06-955458

Circle 197 on reader service card

#### \$\$ WE WILL NOT BE UNDERSOLD \$\$

EPSON	DRIVES
RX 80, MX 80 FT III, MX 100 FX 80 and newest FX 100 "lowest prices in USA"	Tandon Tab 1800 DSDD \$284.50 Tandon TM50-2 slim DSDD 298.50
PRINTERS	Teac ½" FD 55 DSDD 298.50
C. Itoh8510 Prowriter (P). \$385.00 C. Itoh 1550 Prowriter (P). 679.00 Gemini 10 X. 329.00 Gemini 15 499.00 Okidata 82A 419.00 Okidata 83A 649.00 Okidata 92. 520.00 Okidata 93. 869.00 Smith Corona TPI 549.00 Brother HR 1 CALL Brother HR 15 CALL	MEMORY I/O BOARDS         AST Megaplus 64K (c,s)
MODEMS	SOFTWARE SPECIALS
Hayes 300 B	Lotus 1,2,3
Hayes Smartmodem 479.00 1200 B	DISKETTES
Hayes Smartmodem 114.50 Com/soft	Elephant DSDD
3% Charge Cards, 3% ship.	Prices subject to change.

#### THE COMPUTER STORE

Dept 345, 3941 B South Bristol St., Santa Ana, CA 92704 (Outside CA) (800) 824-2227 Orders Only (714) 261-1383 Technical Information

Circle 377 on reader service card

#### **Products**

Reader Service Number

#### Compuserve, 82 362 Books, Catalogs, and Periodicals Ashton-Tate, 69 335 485 CW Communications, 297 220 Hayden Book Company, Inc., 345 InfoWorld, 409 82 Leading Edge Products, Inc., IFC 91

- Little, Brown & Co., 167 383 Mail Order Reporter, 368 466
- Norton Utilities, 350 127
- Personal Systems Publications, 175 412
- 329 Query, 404

Services

- Robert J. Brady Co., 387 246
- Software Digest, 312-313 413

#### Events

EMCE, 336-337 29

#### Mail Order

- Advanced Computer Products, 322 2
- 473 Alpha Byte Computer Products, 404
- Alphanetics Software, 115 370
- 205 Applied Computer Products, Inc., 155
- 273 Compumail, 405
- Computer Store, 398 377
- Connecticut Information Services, 121 488
- 58 Diamond Software Supply Co., 294, 295
- 800 Software, 346 214
- International Disk, 364 85
- Micro Flash, 390 108
- 386 Micro Management Systems, Inc., 359
- Micromart, 340-341 112
- Microware, 368 118
- MicroXpress, 263 235
- 351 National Computer Products, 342
- 136 PC Connection, 314-315
- PC Link Corp., 361 242
- PC Network, 299 460
  - Programming International, 402-403
- Rogue River Software, 360 380 Software of the Month Club, 183
- 404 Systems Group, 356, 407
- Warehouse Software, 355 263
- 252 Wholesale Suppliers, 368

### Advertisers

Reader		Reader	
Service		Service	
Number		Number	
1	Add-MEM, 365	317	Curtis Manufacturing Company, 162
2	Advanced Computer Products, 322	485	CW Communications, 297
473	Alpha Byte Computer Products, 404	471	Cygnet Industries, 51, 52-53
370	Alphanetics, 115	469	Datalex, 255
6	Alpha Software Corp., 1	438	Data Technology Industries, 365
204	Amdek Corporation, 12, 16	387	Data Terminals & Communication, 243
7	American Training International, 64	342	Decision Resources, 172-173
426	Analytical Processes Corp., 363	314	DEG Software, 61
10	Apparat, Inc., 101	337	DELTAK, 256
205	Applied Computer Products Inc., 155	381	Designware, 165
496	Applied Micro Systems, 332	462	Dialog Information Services, 250
12	Applied Software Technology, 326	58	Diamond Software Supply, 294, 295
13	Ariel, 366	62	Digital Research, 50
14	Arlington Software Systems, 131	489	Discount Data Supply, 368
335	Ashton-Tate, 69, 70-71, 126	428	Disk World!, 364
429	Aspen Ribbons, Inc., 369	368	Dynax, Inc., 184
18	AST Research Inc., 32-35, 37	63	Dysan Corporation, 36
490	AUE Computer Enterprises, 284	212	Eagle Computer, 83, 84-85
491	Barr Systems, Inc., 225	213	Easitech Corp., 80-81
374	Bay Technical Associates, 111	493	Ecosoft, Inc., 365
492	Bit3 Computer Corp., 365	214	800 Software, 346
24	Bizcomp, 86-87	66	Electronics Specialists, Inc., 367
	Bluebush Incorporated, 60	29	EMCE, 336-337
463	Blue Chip Software, 100	309	Enertronics, 277
343	BMC USA, Inc., 254	324	Epson America, 310
346	Brown Disc Manufacturing, Inc., 228	215	Execuware, 338-339
401	Business Division, 324	71	Fox & Geller, Inc., 49
305	California Computer Systems, 129	74	Funk Software, 163
325	Cdex Corporation, 288	216	Genie Computer Corp., 46
31	Central Point Software, Inc., 363	218	G.M.S. Systems, Inc., 223
32	CMA-Micro Computer Division, 369		Grid Soft, 259
3 <b>2</b>	CMC International, 279	227	Guidance Software, 65
430	Coade, 293	421	Harcourt Brace Jovanovich, 369
,,,,	COMPAQ Computer Corporation, 22	497	Harris Microcomputer, 79
35	Comprehensive Software Support, 39	323	Harvard Associates, 293
456	Compu Add Corp., 358	303	Hauppuage Computer Works, 364
273	Compumail, 405	220	Hayden Book Company, Inc., 345
362	Compuserve, 82	221	Hayes Microcomputer Products, Inc., 28-29
37	Computech Group Incorporated, 78	418	Healthwear, 47
406	Computer Innovations, 112	77	Hercules Computer Technology, 147
377	Computer Store, 398	409	Heritage Computing, Inc., 20-21
488	Connecticut Information Services, 121	345	Hewlett Packard, 102-103
47	Conographic Corporation, 76-77	79	IBM, 8-9
276	Contemporary ComputerWear, 367		IBM Instruments, 267
	Control Data Publishing, 202-203	486	Idea Ware, Inc., 253
48	Corona Data Systems, 30-31	271	Information Technologies, Inc. (ITI), 272
436	Cosmos, 298	82	InfoWorld, 409
50	Cuesta Systems, Inc., 183	224	Inmac, 308

#### Advertisers

Reader		Reader	
ervice umber		Service Number	
umber		rumber	
225	Innovative Software, 268	275	Microstuf, 286
84	Intek Manufacturing Company, 318	292	Micro-Tax, 48
85	International Disk, 364	475	Micro Tech Exports, 368
402	Interphase Corporation, 354	118	MicroWare, Inc., 368
	Janus, 133-138	235	MicroXpress, 263
403	John Bell Engineering, Inc., 366	238	MLI Microsystems, 363
88	Kennen Publishing, 391	351	National Computer Products, 342
474	Kensington Microware, 205		National Computer Ribbons, 392
441	Key Software, 251	124	NEC Home Electronics (USA), 216
229	Keytronic, Inc., 226	240	Network Consulting, Inc., 273
89	Laboratory Microsystems, Inc., 343	127	Norton Utilities, 307, 350
	Lassen Software, Inc., 357, 389	128	Novell Data Systems, Inc., 302
91	Leading Edge Products, Inc., IFC	499	Oasis Systems, 229
92	Lifeboat Associates, 244	379	Omega Microware, 289
2º4	Lifeline Information Systems, 188	133	Orchid Technology, 258
93	Lifetree Software, Inc., 252	321	Pacific Data Systems, 152
435	Lighthouse Software Corp., 311	336	PCA, 368
383	Little, Brown & Co., 167	136	PC Connection, 314-315
440	Logical Systems, 359	242	PC Link Corp., 361
466	Mail Order Reporter, 368	460	PC Network, 299
	Mansfield Software Group, 306	143	PC + Products Inc., IBC
408	Manx Software Systems, 192	286	Peachtree Software Inc., 14-15
427	Mark of the Unicorn, 176	411	Pegasus, 300
100	MBP Software Systems Technology Inc., 139	417	Perfect Data, 67
101	MC/N, Inc., 235	412	Personal Systems Publications, 175
352	Media Systems Technologies, Inc., 200-201	243	Persyst, Inc., 186-187
348	Megahaus Corporation, 154	461	Phase One Systems, 319
	Memorex, 127	316	Phone 1, Inc. (Cleo), 367
232	Mentor Computer Services, 309	145	Professional Software, Inc., 190-191
39	MicroCAD, 364		Programming International, 402-403
123	MicroComputer Accessories, Inc., 406	334	Programming International, 316, 344
376	Micro Craft, Corp., 178-179	147	Pure Data Ltd., 352
108	Micro Flash, 390	149	Quadram Corporation, 185, 189, 193
109	Micro General Corporation, 164	151	Qubie' Distributing, 104, 177
332	MICROGRAFX (MGX), 360	329	Query Company, 404
236	Microlog, Inc., 285		Qume, 4-5
386	Micro Management Systems, Inc., 359	388	Rana Systems, 270
112	Micro Mart, 340-341	246	Robert J. Brady Co., 387
425	Micro Mate Accessories, 368	161	Rocky Mountain Software Systems, 301
382	MicroPro, 150-151	380	Rogue River Software, 360
	MicroRIM, 278	162	RoseSoft, 27
	Microsoft Corporation, 38	331	R.R. Software, 276
		163	RTCS Corporation, 122
		164	Santa Clara Systems Inc., 257
		165	Satellite Software International (SSI) 25

Reader	
Service	
Number	
166	Saturn Consulting Group, Inc., 408
431	SBT Corp., 143
167	SCION Corporation, 98-99
247	Seasoned Systems, Inc., 62
415	SeMag Software, 167, 269
169	Sigma Designs, Inc., 211
251	SilverSoft, 304
439	Sliwa Enterprises, 220
410	Softstyle, Inc., 120
253	Software Arts, Inc., 148-149
413	Software Digest, 312-313
457	Software Guild, 274-275
177	Software Laboratories, Inc., 287
	Software of the Month Club, 183
178	Software Publishing Corporation, 320-321
301	Software Solutions, Inc., 242
249	Software Technology for Computers, 213,
	214-215
396	Softword Systems, 296
318	Sophco, 192
364	Sophco, 271
	Sorcim Corporation, 2-3
180	Star Logic, 358
254	STB Systems, Inc., 212
255	Stemmos Ltd., 68
282	STSC, 153
308	subLOGIC Corporation, 166
	Suttle Enterprises, 307
404	Systems Group, 356, 407
186	Systems Management Associates, 369
256	TAC, 224
188	Tallgrass Technologies Corporation, 19
187	Tall Tree Systems, 123
190	Tecmar Inc., 157, BC
259	Telecon Systems, 366
326	Teletex Communications Corp., 105
459	Teleware, Inc., 394
500	Texas Instruments, 10-11
310	3M Data Recording, 128
277	Time Accountant, 241
	T 1 1 F 260

Reader Service Number

- 433 TPS Electronics, 265
- 384 Tylog Systems, 171
- 487 Unicorn Software, 317
- 405 US Robotics, 156
- 278 Vault Corporation, 210
- 193 Ven-Tel Inc., 130
- 327 Vidiom Media Supply, 368
- 267 Vista Computer Company, Inc., 204
- 263 Warehouse Software, 355
- 197 Watsoft Products, Inc., 367, 398 Western Union, 362
- 252 Wholesale Suppliers, 368 Williams & Foltz, 63
- 419 Woolf Software Systems, 401
- 320 Xor Corporation, 117, 118



#### FOR PC DOS, CPM-86 and CPM Systems.

- SIMPLE TO INSTALL. MOVE-IT can be installed in under 5 minutes by answering simple questions at the console. Included is the set-up information for over 100 micros and 10 I/O boards.
- SIMPLE TO USE PROGRAM. MOVE-IT'S 20 commands allow you to auto-dial and access remote information utilities, and bulletin boards, including upload and download. Transfer files error free between PC and other micros when both run MOVE-IT. Display both local and remote directories . . . and a whole list of other features.
- SIMPLE TO UNDERSTAND MANUAL. Complete 80 page manual is included. Over 8000 programs now in use. "One of the few packages that actually works as advertised," says Interface Age.

MOVE-IT program and manual suggested retail \$150. For CPM systems \$125. Specify disk format and operating sysem when ordering.

#### **WOOLF SOFTWARE SYSTEMS INC.**

6754 ETON AVE. CANOGA PK., CA 91303 (213) 703-8112



Circle 419 on reader service card

272

285

Today's Future, 368

Toshiba America, Inc., 208-209

Reader



**Cherry Hill** 

1930 E. Marlton Pike Cherry Hill, N.J. 08003

Fort Lee

Two Executive Drive Fort Lee, N.J. 07024

Nashua

3H Taggart Dr. (off Daniel Webster Hwy.) Nashua, New Hampshire 03060

Pasadena

1370 E. Walnut St. Pasadena, CA 91106 (213) 304-9166

**Huntington Beach** 

16168 Beach Blvd. Suite 151-S Huntington Beach, CA 92647 (714) 841-5555

OPENING SOON: Chicago, IL

Pittsburgh, PA Detroit, MI Cleveland, OH Cincinnati, OH Maryland area Denver, CO Kansas City, MO St. Louis, MO Dallas, TX Houston, TX

#### dBASE II™

The most widely sold DMBS for micros, dBASE II defines the state of the art. An inexperienced user can create a dBASE file, begin data entry, and print out a report in minutes; the experienced programmer can create complex program systems using dBASE's unique programming language. Both can use automatic program generators and other programming tools to create applications quickly and easily.

> dBASE II\*, Abstat, and Fox & Geller products in almost all CP/M 80 and 8" CP/M 86 formats.

**\$398** 

THE DATABASE ACCELERATOR: Automatically creates menus and "intelligent" data entry screens which check input for correctness. Eliminates 80— \$195 100% of dBASE programming timel ...... QUICKCODE: Fox & Geller's popular generator ..... S185

dGRAPH: Allows you to see your dBASE file in graphic form—a real aid to understanding ......

ABSTAT: Allows you to analyze your data using a wide variety of statistical tests. Can be used with dBASE files or by itself. Also does bar graphs and plots

**LOTUS 1-2-3** 

Integrating spreadsheet, graphics, and database capabilities, Lotus' 1-2-3™ has become the number one selling package for the IBM PC and XT. 1-2-3™ is one of the most user-friendly products on the market. Excellent manual, sophisticated tutorial, complete on-line help facilities.

(Available at your local Software to go)

#### **EDIX & WORDIX**

EDIX is a full-screen editor specifically designed to take advantage of the advanced features of the IBMPC; WORDIX is the best text form on the market. Together, they are an unbeatable combination, the finest word processor available on a micro-at an unbeatable price!

EDIX alone .

#### SMARTMODEM

. 300 \$209 1200 \$509

These Hayes Stack Modems link your computer's RS232 serial port directly to a modular phone jack. They will dial the phone for you, and answer it as well. The Smartmodem 300 runs at 0—300 baud; for those needing higher speed, the Smartmodem 1200 can run at 1200 baud.

The 1200B is the 1200 baud modem in the form of an add-on board for the \$469 

# SOFT WAJES.

IBM PC SOFTWARE (PC/MS DOS)

			Micro Pro											
Business			Mailmerge	250	165				Sierra On Line			Woolf		
American Training			Spellstar	250	165	Information Unlimited			Crossfire	20	22	Move It	150	99
International	LIST	SALE	Word/Mail	695	426	Easy Filer	400	279			22	MOVE II	130	33
Power for PC DOS	75	56	Word/Spell	695	426	Innovative Software			Frogger.	35	26	IBM PC HARDWAR		
Ashton-Tate	10	30	Word/Spell/Mail	845	558	TIM III	495	279	Strategic Simulations		124	IBM PC HARDWAR	LE.	
Financial Planner	700	489	Wordstar	495	327	Link Systems			Warp Factor	40	30			
Friday	295	202	Microsoft *	433	JE	Data Fax	299	224	Language			Hardware		
	293	202	Multiplan*	275	189	MDBS			Lifeboat	LIST	SALE	Corvus		
Aspen Software	75		Multitool Budget	213	109	Knowledge Man	500	327	Lattice C Compiler	500	415	PC Interface, Cable,		
Grammatik	75	56	Multitool Financial		69	Micro Pro			Microsoft ®			Man	300	239
Proofreader 32K	50	38	Oasis		09	Infostar	495	327	C Compiler	500	400	Hayes Microcomputer I	Products	
Proofreader 50K	50	38			109	North American Busin			Mumath/Musimp*	300	225	Smartmodern 1200B	599	479
Proofreader 80K	50	38	Punctuation & Style	450		< < Answer > >	250	159	muLisp/MuStar*		188	Kraft		
Best Products			The Word Plus	150	112	Software Publishers	250	133	Ryan-McFarland	200	100	Joystick	70	52
Personal Financial			PBL Corporation			PFS: File	140	105	RM/Cobol			Microsoft *		-
Pgm	95	66	Personal Investor	145	98		125	94	Full Dev System	nen	710	Mouse"	195	149
Comprehensive Softwar	re Suppi	ort	Peachtree			PFS: Report	125	94	RM/Cobol Runtime	950	713	Programming Internation		143
PC Tutor	80	60	SERIES 4 PAK			Supersoft	+05	-		000	400	PC-Hayes Cable	35	29
Continental Software			(GL,AR,AP)		349	Personal Data Base	125	93	Only	250	188	OCS	33	29
FCM (First Class			Select Information Sys.	tems		Visicorp	-	-	Utility/Comm/Graphics				ror	
Mail)	125	79	Select Word			Visifile	300	219	Alpha Software	LIST	SALE	Big Blue	595	449
Home Accountant	122		Processor .	595	339	Home/Education/Game	2		Apple-IBM			Quadrum		
Plus	150	99	Software Arts			Automated Simulations			Connection	195	135	256K QUADBOARD .	595	435
Eagle Software Publish		-	TK!Solver		224	Ерух	LIST	SALE	Typefaces	125	87	64K Quadboard	395	289
Money Pack Vol. 1			Sorcim		-	Curse of Ra	20	15	Byrom Software	,	-	Symtec		
8 2	400	299	Supercalc	195	129	Temple of Apshai	40	30	BSTAM	200	149	Light Pen	150	126
	400	233	Supercalc 2			Upper Reaches	40	30	BSTMS		149	TG Products		
Emerging Technology Edix	195	149	Visicorp	233	100	of Apshai	20	15	Central Point	200	143	Joystick	65	49
				250	169		20	13	Copy II PC	40	35	Tandon		
Wordix	195	149			183	Avalon Hill			Haves	40	35	TM100-2 Drive		
Edix + Wordix	390	279	Visispell			Computer	05		Smartcom 2	119	90	(5¼" DS)	650	249
Edix/Wordix/Spellix		325	Visiword	3/3	230	Stocks & Bonds	25	19	Hercules	119	90			
Howard Software	200	-48	Database			Midway Campaign	21	16		400	200	PC SOFTWARE - C	CP/M-8	6
Real Estate Analyzer	250	185	Alpha Software	LIST	SALE	Bible Research			Graphics Card	499	399			
Information Unlimited			Mail List	95	67	THE WORD		5.55	Innovative Software		144	Ashton-Tate	LIST	SALE
Easy Planner	250	188	Applied Software Tech			Processor		146	Fast Graphs	295	159	dBASE II		398
Easy Speller 2	225	135	Versaform	389	259	Blue Chip			Insoft		1000	Fox & Geller	700	290
Easy Writer II	350	229	Ashton-Tate			Millionaire	100	75	Data Design	225	169	Quickcode	one	405
Lexisoft			dBASE II	700	398	Broderbund Software			ISM			Quickcode	295	195
Spellbinder	495	259	dBASE II w/user's			Apple Panic	30	22	Graphmagic	90	65	dGRAPH		195
Lifetree			guide	729	419	Infocom			Graphmagic Combo	150	119	dUTIL		59
Volkswriter	195	129	Conceptual Instrument			Deadline	50	37	Microstut			Digital Research	LIST	SALE
International	1,46	-	Desk Organizer		245	Starcross	40	30	Crosstalk/			CBASIC 86	200	150
Volkswriter	205	139	Condor Computer Corp	oration		Suspended	50	38	Smartmodem	195	135	CP/M-86	60	45
Mark of the Unicorn	200	100	Condor 3			Zork I		30	Peter Norton		15.5	Pascal MT+86		
The Final Word	300	223	Fox & Geller	000	000	ISM			Utilities	80	60	With SPP-86	600	450
Mince	175	139	Quickcode	295	185	Mathemagic	90	65	Versa Computing	-	00	Woolf		
Metasoft	113	139	dGRAPH			Lightning	30	.03	Versawriter Graphics			Move It.	150	99
Benchmark Mail List	250	184					50	38	Tabl	299	249	= Manufacturer's tra	demark	
	250	184		33	29		30	30	Visicorp	233	243	= Indicates a manu		
Benchmark	E00	207	FYI, Inc.	105	100	Microsoft *	EC	38	Visitrend/Plot	300	215	registered tradem		
Word Processor	500	367	Superfile	195	129	Flight Simulator*	50	38	+15itienu/Flot	300	213	registered tradem	in it	



Inside CA **(800) 631-4400** Outside CA **(800) 222-8811** Local (415) 324-3730

Order lines are manned 6:30—6 Monday thru Friday and 9—5 Saturday. Other lines are open 9—5 Monday thru Friday.

Technical Support Order Status Sales Manager (415) 324-0311 (415) 324-0306 (415) 324-0305

#### **Programming International**

505 Hamilton Avenue • Suite 301 Palo Alto, California 94301

Orders must be PAID by October 31 to quality for these special prices

More CPM\*, APPLE\*, IBM PC\*, UCSD p-System\* software, hardware, etc.: call for quote. TERMS: All prices subject to change without notice and availability. Cashier's check/MO/bank transfer. Allow time for company or personal checks to clear. Prices reflect cash prepaid discount. VISA/MASTERCARD/COD/PO's + 3%. CA residents add sales tax. All sales final for games & special orders.

SHIPPING: \$3 per item for UPS surface (\$6 for Blue Label) within Continental USA, except where shipping cost is specified in square brackets. UPS does not go to Canada, Alaska, APO's, FPO's; call for ship charge or add 15%—we will refund/credit difference.

RETURNS: All returns subject to managers approval, must have authorization number, obtained at 415-324-0305. Unauthorized returns will be refused; damaged goods will be refused. All returns subject to 15% restocking fee. No return after 30 days.

### INFO SOURCE FOR THE TOTAL PC

A Monthly Update Publication

#### INFO SOURCE

Gathers information for you on: Hardware • Books • Software • Magazines FOR THE TEM PC

Up to date • Single source • Selective

#### INFO SOURCE

Provides you with:

Product descriptions . Comparative product charts System requirements • XT compatibility information Vendors' addresses & telephone numbers . Complete index

#### FOR THE IEM PC

In the fast changing world of the IBM PC, with new products introduced daily, you need InfoSource. You can quickly and conveniently read the description of a new mouse, examine in a chart the differences between key database programs or learn about a new book on the C language. All this information, and more, is available in a single binder. Subscribe today and you will receive the complete, current issue. And each succeeding month you will receive timely updates by first class mail.

#### InfoSource For the IBM PC OUERY

P.O. Box 21 • Bogota, NJ 07603 • (201) 836-7389

Please send me: Annual subcription Complete current issue \$21.95 (includes current issue, (includes binder): binder & 11 updates): \$69.00 More information: (Same rates apply for Canada & Mexico. Higher rates for other countries.)

Co.: \_

City/St./Zip: \_

Dealer inquiries invited.

InfoSource is an independent publication which neither accepts ads nor sells items which it describes. IBM and IBM PC are trademarks of International Business Machines Corporation. Please allow 4 to 6 weeks for delivery.

#### Here's just a taste of our great prices.

#### **IBM Software**

CP/M 86 with GSX.	.\$ 54.00
dBase   PC Dos	429 00
Home Accountant +	105 00
Jet Drive Dos 2.0.	
J Format Utilities dos 1 1	.39 00
Lotus 1, 2, 3, Specity Dos 1,1 or Dos 2 0.	
PFS File, Graph, or Report	
PFS Write	
Supercalc 2	
Volkswriter	145 00

#### Have Fun With Your IBM PC & IBM PC-XT

Apple Panic		\$ 23
Crossfire		24
Deadline		35
Flight Simulator		38
Millionaire		48
Starcross		28
Suspended		. 35
Temple of Apshai		31
The Warp Factor		31
Zark 1, 11, 111		28

#### PRINTERS

Letter quality:	
NEC 3530	\$1739.00
C Itoh F10-40 cps Par or Ser	1250 00
C Itoh F10-55 cps Par or Ser	1639.00
BMC PB-101 Par (same as HR-1)	730 00
Dot Matrix:	
Epson RX80, 100 cps	Call
Epson FX80 w/Graphtrax	Call
	489.00
NEC 8023A, 100 CPS	425.00
C. Itoh 8510 Prownter Parailei, 120 CPS	410.00

#### IBM Hardware

Quadram Clock, Serial, Parallel, 64K	\$ 308 00
64K Memory Upgrade	80 00
Apparat Combo Board Clock, Serial, Parallel.	154 00
Plantronics Color Plus Graphics Board w/Draftsman Software.	475.00
Hercules Graphics Card	
Kraft Joystick	48 00
TG Joystick	
TG Trackball	
LNW BussBoard w/64K.	
LNW Async Module	
LNW Parallel Module	45 90
LNW Game 1/0	45.90
LNW 300 baud Modern Module	
MBI Monte Carlo Caro 64K Clock, Senai, Parallel,	
MBI Joystick Adaptor	19.95

#### **IBM Covers**

IBM PC Keyboard	\$ 7.95
IBM PC, Crt & disk.	15.95
Of course we have covers for your printer & other hardware	12,95 Call
Modems	Call

Hayes 1200 B. Internal 300/1200 baud w/Smartcom Software	\$ 489.00
Hayes 1200 Smartmodem.	540.00
Hayes 300 Smartmodem	227.00
Signalman 300 baud Internal	229.00
BOOKS	

All are written for your IBM PC! The IBM Personal Computer	\$ 10.95
100 Ready-to-run Programs and routines	11,00
25. Graphic Programs in Microsoft BASIC 33. Games of Skill & Chance for IBM PC	
How to Use Supercalc	



In Los Angeles: (213)706-0333 By Modem:

CALL OUR MODEM LINE FOR WEEKLY SPECIALS.

arranties are honored by manufacturers. Defective software no refunds or exchanges on software. Proof of purchase

Circle 473 on reader service card

# COMPUETE

#### IBM PC & XT COMPLETE LINE

BM PC 64K, Two disk drives 320K ea, Drive Controller & Color Graphcs Card.

All for only . . . . . . . . . . . . \$2,599 IBM PC - XT also available

#### MONITORS

AMDEK

BROTHER

#### 310-Green or Amber . . . . . . . . \$179 Color II Plus . . . . . . . . . . . . . . . . . \$459 NEC MONITORS . . . . . . . . . . . . CALL PRINCTON GRAPHICS RGB Color Monitor . . . . . . . . \$449 **OUADRAM** Quadchrome RGB Color . . . . . \$449

PRINTERS: Dot Matrix & Letter Quality

DROTTER
HR-1 Parallel \$739
HR-1 Serial\$799
DYNAX
DX-15 Parallel Printer \$499
(Same as Brother HR-15)
EPSON
FX-100
FX-80
GEMINI 10
NEC
8023 AC\$449
<b>SPINWRITER 3550</b> \$1,699
OKIDATA
Microline 93 \$839
Microline 92 \$499
QUME
Sprint 11 plus 40 cps \$1499



#### FLOPPY DISK DRIVES

CONTROL DATA - full height . \$239
<b>QUEM TRAK 142 - slim line\$199</b>
<b>TANDON</b>
<b>TEAC 55B</b> slim line\$199

#### MULTI-FUNCTION BOARDS

AST RESEARCH

SIXPAK PLUS 64K \$269
GAME PORT\$40
COMBOPLUS 64K \$269
MEGAPLUS 64K \$269
MAYNARD ELECTRONICS
11 11 C 1 C 1
Multi function Card\$89
Multi function Card\$89 Memory Card\$179
n dentari parata della d
Memory Card
Memory Card

**COMPAQ** 

10% OFF

**NOW IN STOCK** 

#### HARD DISK SYSTEMS

IBM PC with 128K, one floppy Drive (320K) Internal 10MB Hard Disk, includes Controller, Power supply and software . . . . . . . . . . . . . . . . . \$3999

Call for other custom configurations

#### HARD DISK DRIVES

DAVONG	
10 MB Internal	
with Controller	\$1599
21 MB Internal	
with Controller	\$2399
TECMAR	

5 MB Removable Cartridges . . \$1499

#### **MODEMS**

HAVEE Madama

HATES Moderns			
Smartmodem 1200			. \$529
Smartmodem 1200 Card			. \$449

#### OTHER PRODUCTS FOR IBM

<b>HERCULES</b> Graphics Card\$399
MAYNARD ELECTRONICS
5.25" & 8" Drive Controller \$219
PLANTRONICS ColorPlus \$399
QUADRAM
Microfazer Printer Buffer 64K \$199
Quadlink Runs Apple Software
on IBM PC
TECMAR Graphics Master \$499
USI Multidisplay Card \$399
VERBATIM DSDD\$39

COMPUMAL

18653 VENTURA BLVD., TARZANA, CA 91356

(213) 783-5000

# Protect and Organize Your IBM PC\*

SAVE MONEY — Protect your investment; reduce service calls.

SAVE TIME — Organize your workspace for maximum efficiency

SAVE ENERGY — Work easier; increase comfort and convenience.



Model #PA900

Model #PA900

Work easier! Reduce glare and eye strain. RT

Work easier! Reduce glare and eye strain.

Work easier! Reduce glare and eye strain.

With this sturdy CRT

eliminate neck craning with this sturdy strain.

Tension spring allows completely eliminate neck transion spring allows removing allows temouring allows temouring allows that and 360° turn without reastic and display stand. Tension and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° till and 360° turn without plastic and stable 30° turn without plastic and 30° turn wit TILT'N TURN Model #PA900 CRT. Attractive molded ivory hard plastic and steel construction. Rubber pads on top and Fits any CRT with lepth. Steel construction. Slipping Fits any 101/4" in depth. bottom assure no slipping width and 101/4" in depth separation less than 11" in width and 101/4".



#### ROLLTOP 100 Disk File" Model #RT100

Twice the capacity (100 - 5½" Disks) of the leading "flip top" file. But it takes no more desk space! An outstanding design that combines contemporary styling with the elegance of a rolltop enclosure and a textured buff plastic body. It includes 10 diskette dividers and anti-skid feet. Locking Model #RT100L - \$46.00.



#### SYS EM SUPPORT Platform Drawer Model #SS610

System & CRT are supported by baked enamel, System & CRT are supported by baked enamel, reinforced 20 gauge steel platform 3½" (h) x 22" (w) x 15½" (d). The cantilever drawer, supported by ball bearing slides, holds a Keyboard up to 2¾" (h) x 19¾" (w) x 9½" (d), and extends to a lock position. The fully extended drawer heromes an 11" work platform with a wrist pad. becomes an 11" work platform with a wrist pad. The perfect solution to desks, credenzas, and typewriter return locations as narrow as 16". Add extra \$2.00 to shipping charge.



PROTECT Protect your computer keyboard with our dustcover KEYBOARD Cover Protect your computer Keyboard with our duster made from rigid smoked bronze plastic. A low made from rigid smoked bronze plastic bank or de with a bank or made from rigid smoked bronze plastic. A low made from rigid smoked bronze plastic. A low with a key silhouette design that fits keyboards with as the working area of 16½" (w) x 4½" (d), such as the working area of 16½" (w) x 4½" (d), such as the light properties and the Keytronics keyboard. Model #KC210



Model #DC310

A custom design cover to protect the IBM PC disk drive area from dust and dirt. Molded in styling. The vinyl foam seal around its perimeter prevents plastic to match the IBM contemporary styling. The vinyl foam seal around its perimeter drive area. The vinyl foam seal around its perimeter drive area. DISK DRIVE Cover Model #DC310

#### Send For Our Full Line Catalog

- Easy-Vue Manual Easel
- Printer Stands
- Printer Covers
- Monochrome/Color CRT Covers
- Under Desk Keyboard Drawer
- Keyboard Storage Stand

Dealers Inquiries Invited

Order today. See your local dealer or order direct. Add \$3.00 shipping/handling. CA residents add 61/2% sales tax. MasterCard or \_\_\_ VISA accepted or send check or money order to:

Circle 123 on reader service card IBM PC\* is the trademark of International Business Machin

#### MicroComputer Accessories, Inc

1545 Pontius Avenue Los Angeles, CA 90025 (213) 477-4216

How many companies one to life toll free TOTAL SUPPORT on all hardware & software?

There is only one number to call:

There is only one number.

In Florida call 1-813-786-1259

Business Applications Software with TOTAL SUPPORT...specializing in:
IBM, APPLE, TRS-80 and XEROX

# THE STATE OF THE S

2340 State Route 580/Suite 234 Clearwater, Florida 33575 Telex 701484

There is only one catalog to have:
our new, **free** 100 pages of the
best in hardware and software.
Send for your copy today!

IBM is a trademark of IBM Corporation

APPLE is a trademark of Apple Computer Inc.

TRS 50 is a trademark of Xerox Corporation

XERON is a trademark of Xerox Corporation



You don't really need to get your hands dirty to turn your IBM PC into a **DEC VT100** and **VT52** compatible intelligent workstation. All you need is VTERM, Saturn Consulting Group's terminal emulation software. VTERM's features include full VT100 keyboard and video emulation,

throughput to 9600 baud, printer support, and PC-Host file exchange, in addition to the standard capabilities of an asynchronous communications package. Call or write today. Our software mechanics are standing by.

\*Also available for the TI Professional

# Running Out to Buy a Computer?

14 1 No. 114 1 12



Or some software, or a modem, or a printer?

Are you making the right decision?

Do you know who makes the best product for the price?

Are you sure the company supports its products?

How can you find all this out-soon enough to make smart buying decisions?

Simple . . .

#### Subscribe to InfoWorld, the only microcomputer newsweekly.

InfoWorld is the source of information equipr They produ and qu They "Getti They ; save th As an

elite cl

and w

So bef puter, reader every

If the coupon is missing, send your subscription request to: InfoWorld, Circul	la-
tion Department, 375 Cochituate Road, Box 837, Framingham, MA, 0170	
Please enclose a check for \$31.00, to start your year's subscription to InfoWorl	
Or call toll-free from outside Massachusetts (800) 343-6474	
From Mosso character and (617) 870 0700	

1 for people who get the right Please enclose a check for \$31.00, to start your year's subscription to InfoWorld.			
nent—every time they buy. Or call toll-free from outside Massachusetts (800) 343-6474			
read InfoWorld's in-depth			
of reviews, the most respected \ I want to be the first to know! Please start my subscription to InfoWorld,			
acted reviews in the industry			
7 Timber old Faring Canada Communication 100 Burghe 1100			
read weekly columns, like	ly check is enclosed	(MC Only	
	Am Ex BofA/Visa MC	list four digits above your name)	
get the kind of insight that can \		ПП	
nem thousands of dollars.	charge, we must have	Expiration	
InfoWorld reader, you'll join an \can	ardholder's signature	_ Date:	
ub of people who know what's hot \ NAME			
here and here accordingly			
ore you run out and buy that com-			
make sure you're an InfoWorld \((COMPANY NAME)			
. We'll give you the straight scoo	P \		
week.	CITYSTATE_	ZIP	
Check here if you do not wish to receive promotional mail.			
Send this coupon to: InfoWorld, Circulation Department 375 Cookityste Pood, Box 837, Framingham			
	ment, 375 Cochituate Road, Box 8		
The Newsweekly for Microcomputer Users	<b>\</b> MA, 01701.		

# THE DAZZLING, RICH COLORS IN THIS WORK OF ART CAN BE YOURS ...WITH NEW COLORPLUS!"

Just equip your IBM personal computer with COLORPLUS — the new color graphics adapter with the high resolution color professional use demands.

With COLORPLUS, you get the top quality graphics previously reserved for much more highly priced systems.

#### HOW YOU CAN GET DETAILED, ATTENTION COMMANDING COLOR GRAPHICS.

The accompanying work of computer art shows you COLORPLUS features that you can employ for your own charts, graphs and designs.

You can originate your own customized software package with up to 16 colors and up to 80 characters. Or you can acquire any of the existing software packages that take advantage of the COLORPLUS capabilities.

With custom packages, programmers will appreciate the overwrite capabilities of COLORPLUS, which allow application graphics to remain on the screen while source code is independently scrolled on the same screen.

### DISCOVER THE POTENTIAL OF YOUR IBM PC! HERE'S HOW TO GET A <u>FREE</u> PRINT AND DEMONSTRATION.

Simply write to us at the address below. Or call toll-free 800-638-6211. We'll arrange for you to receive a FREE full-color reproduction, suitable for framing. We'll also tell you how you can get a FREE demonstration of COLORPLUS. Limit of one print per customer. Quantities are limited. Contact us today and find out how you can give your IBM PC the greatest enhancement you've ever seen.





7630 Hayward Road, P.O. Box 502 Frederick, MD 21701

Circle 143 on reader service card Reader Service #143

About Our Gatefold

The image inside the gatefold cover was created by artist Mike Sullivan using an IBM PC, the Plantronics COLOR-PLUS card, and the Color-Magic graphics processor. Mike is graphics director at International Software Marketing Limited, creator of Color-Magic. Judging from Mike's contribution to last month's gatefold, a portrait of Reggie Jackson, Mike goes in for well-known subjects.

Of his technique, Mike said, "I begin by making the screen purple, and then I outline my figures in black. In this portrait I filled in the shirt with white. the face with pink, and the arm with yellow. I choose from two shades, usually opting for the lighter color to highlight my image." This technique can be seen in the highlighting of the spotlights and the metal on the drummer's equipment. Mike used the Block Copy option after drawing one spotlight to create more than one copy of it on the screen. Next he used the Block Swap option to vary the colors, finishing by adding patterns such as a mixture of vertical and diagonal lines for added texture.

The Plantronics gatefold is a regular feature of *PC World*. Each month we ask an artist, an architect, or a designer to experiment with the system and create an image. At the end of the year a *PC World* blue-ribbon panel will evaluate the series and award a cash prize and a plaque to the artist who makes the most dazzling use of COLORPLUS. If you would like to be considered for the contest, please contact the editorial department.

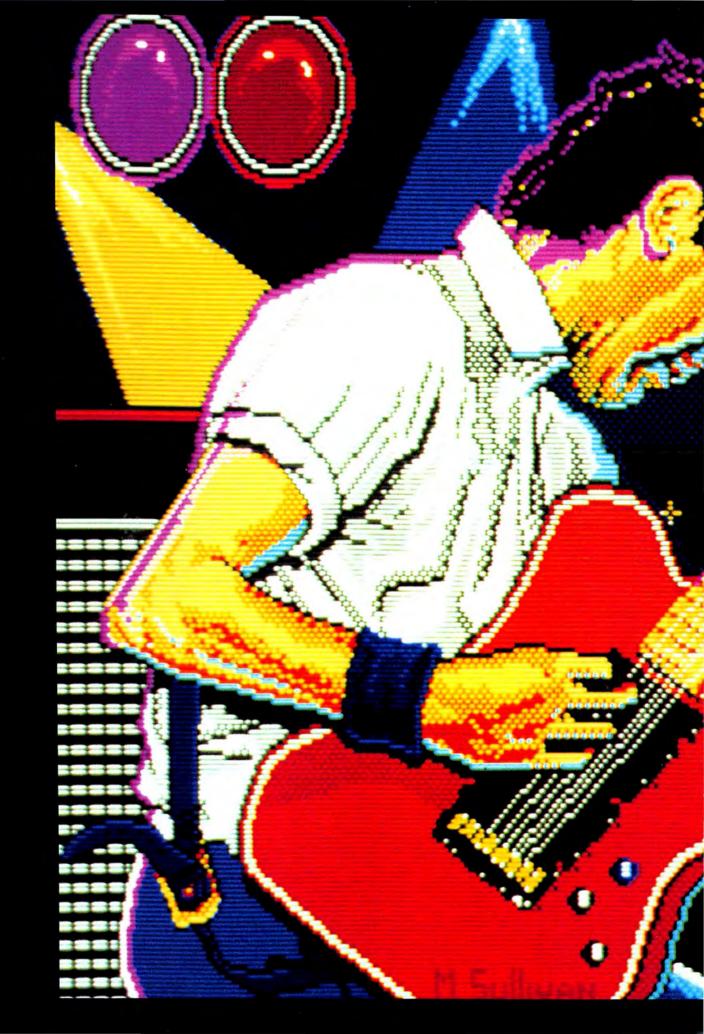
# YOUR IBM PC HAS HELPED YOU, TAUGHT YOU AND ENTERTAINED YOU.

# NOW LET IT DAZZLE YOU.

JUST OPEN THIS PAGE TO SEE WHAT COLORPLUS CAN DO FOR YOU!









#### **ELAN™ From TECMAR**

#### The Most Powerful Local Area Network for the IBM PC

- Networking using Ethernet protocol
- Telephone support autodial/autoanswer modem
- Voice recognition of commands and voice response
- Voice mail and messages
- Dictating system using Pearlcorder X-02 or XR from any telephone in the U.S.
- Complete software for written/voice mail, time management and audio/visual clock, calendar, and calculator functions
- Three ELAN Systems; the Secretary, the Manager and the Executive



ELAN is designed to meet your total communications needs, including computer-to-computer (i.e., networking), person-to-computer, and person-to-person communication requirements for data and voice. The industry-standard high speed Ethernet network protocol is employed in ELAN, permitting many IBM Personal Computers to be linked together by ordinary thin coaxial cable. In addition to his own computer, an ELAN system user can access the other devices attached to the cable — such as printers and large disks.

All versions of ELAN include an Ethernet interface with equipment to convert voice into data and back again. This enables the user to give and receive spoken messages from any location as well as store them for later use. In addition, with the Executive version, all ELAN software packages can be operated through verbal commands, through the telephone keypad or through the IBM PC keyboard. The computer can then respond verbally, either by telephone or 'in person'.

\*ELAN (Extended Local Area Network) formerly ComNet

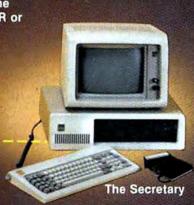


The MANAGER system adds a modem for telephone data communications and by adding a separate handset, will permit voice communications. The modem enables the MANAGER to receive unattended voice and data from any telephone in the U.S. Also, the MANAGER can accept commands through decoding the tones from the telephone keypad.

The EXECUTIVE is the most complete implementation of ELAN, adding computer recognition of spoken commands. An executive might phone the PC to leave or retrieve messages or request specific information. The PC, in a spoken voice, can request a user's access code or prompt the user for a command. The executive can respond either by pushing buttons on the telephone, or by actually speaking back to the computer.

The SECRETARY is the basic ELAN system. It includes an Ethernet interface and all other ELAN features except modem and voice recognition.

Whether you choose the EXECUTIVE, MANAGER or SECRETARY, an ELAN system will improve your productivity and expand the versatility of your IBM PC.



TECMAR 6225 Cochran Road, Cleveland, Ohio 44139, Phone (216) 349-0600, Telex 466692