# PC W\\RLD

April 1984 \$3.00

\$3.75 Canada

The Personal Computer Magazine for IBM PCs and Compatibles

New Personal Computers!
Which Ones Meet the IBM PC Standard?

PC Communications Made Simple

Beginner's Guide to Handling Your Files

Microsoft Word's Advanced Features

Win a \$20,000 World Class PC



- Parallel Ports The parallel port is used for connecting a parallel printer to your PC. A parallel printer typically uses a dot-matrix output which is suitable for high-speed draft quality printouts. The PC allows for the installation of up to three parallel ports.
- Clock-Calendar With the on board battery, the clock-calendar feature will maintain the correct date and time, even when the PC is turned off. This feature eliminates the need for typing in this information each time you power up your computer.
- Game Adapter The game adapter port allows you to connect an IBM-type joystick to your PC so you can play the multitude of arcade-quality games which take full advantage of the PC's graphic capabilities. Or you

can use the joystick input for other applications by writing your own programs.

- SuperPak" Every AST Research Multifunction Board comes with an AST SuperPak diskette containing programs for setting and accessing the clock, as well as SuperDrive" and SuperSpool", the most powerful RAM disk and print spooler available for PC-DOS. With SuperDrive you can use your PC's memory for simulating one to four floppy drives, from 20K to 360K each. SuperSpool allows you to set aside memory (from 4K to 512K) as a print buffer; SuperSpool sends output to the printer in the background while you execute your program in the foreground. With SuperDrive and SuperSpool, you can significantly improve your PC's operating speed.
- Proven Compatibility All AST Research hardware and software products are 100% compatible with all versions of the PC and PC-XT as well as the Compaq and other PC look-alikes, and are 100% compatible with PC-DOS 1.1 and 2.0.
- Warranty All AST Research products are backed with a one year limited warranty covering parts and labor with an optional paid second year warranty available.

Of course, all AST Research Multifunction Boards come with the **RST "PLUS,"** our unsurpassed reputation for quality, reliabilty, after-the-sale support, and overall design  $\epsilon$  xcellence which give our products the best price/performance ratio in the industry!



Optional features may be added by the user at any time by installing an AST Research Upgrade Package.

All products come with extensive documentation as well as all necessary adapter cables.

			Serial		Printer		
-	MEMORY	Port 1	Port 2	Clock	Port	Port	Extension
SixPakPlus	X	X		X	- X	X	
MegaPlus II	X	X	X	X	X	X	X
I/O Plus II		X	X	X	X.	X	
ComboPlus	X.	X	100	X	Х		
MP Expansion	Х	S.,		السا			

PCnet is a registered trademark of Orchid Technology, Inc. AST-5251 is a product developed by AST Research, Inc. and Software Systems, Inc. of Jefferson City, MO. AST-3780 is a product developed by AST Research, Inc. and Wilmot Systems, Inc.

## **AST Research** Micro-to-Mainframe Communications **Products:**

- AST-SNA A family of five products that enable a PC to communicate with a mainframe via the IBM SNA protocol without the use of protocol converters.
- AST-5251 An interactive 5251 remote work station emulation package for use with the IBM System 34, 36, or 38.
- AST-3780 A hardware/software package which allows an IBM PC to communicate with a mainframe in 2780/3780 bisync protocol.
- AST-BSC A hardware/software package that allows your IBM PC to provide all the features of a 3270 or 2770 terminal in bisync.
- CC-232 A programmable card that allows an IBM PC to communicate in async, bisync, SDLC or HDLC protocols.

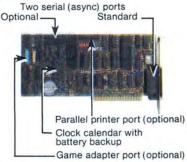


#### SixPakPlus™:

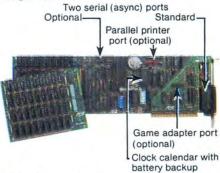
Serial (async) port Game adapter port (optional). Parallel printer port-Clock calendar with . battery backup

64K-384K of parity checked memory. Added to a PC or XT with a fully populated 256K system board, the SixPakPlus can bring the system memory to 640K, the maximum addressable user memory.

#### I/O Plus II":

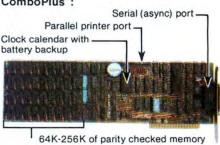


#### MegaPlus II™:

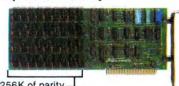


64K-512K of parity checked memory. The basic card expands to 256K, and with the MegaPak extension expands to an additional 128K or 256K of parity checked memory.

#### ComboPlus™:



#### MP Expansion Memory:



64K-256K of parity checked memory

#### AST-PCnet™:



- CSMA/CD 1 Mbps baseband Local Area Network
- Uses standard 75-ohm CATV coaxial cable capable of running up to 7,000 feet
- Interconnects multiple PC's (57,000 addressable limit)
- All PC-compatible disk drives and printers are shareable
- Networked access to mainframes via shared AST-3780
- Users can execute commands remotely on shared PC
- File lock-out
- DOS 1.1 and DOS 2.0 compatible



Irvine, California (714) 540-1333 • (714) 863-1333 Telex: 295370ASTRUR

Circle 18 on reader service card



With an AST Research Multifunction Board, you can realize the full potential of your IBM PC or PC-XT without wasting valuable slot space. By combining your memory and input/output requirements on a single card, you can take advantage of more of the capabilities IBM designed into the PC, while leaving space for future enhancements as they are introduced.

AST Research Multifunction Boards can add the following features to your PC:

- User Memory from 64K to 512K When added to your existing system memory, brings your PC up to its maximum of 640K. This enables you to run larger spreadsheets, create larger in-memory databases, or you can use the additional memory along with the supplied AST SuperPak\* software for print spooling or for simulating floppy drives to increase your PC's throughput.
- Serial Ports By connecting a modem to a serial (async) port, your PC can communicate with other computers over telephone lines. By connecting a serial printer, you can obtain high quality print output. Other serial devices such as a plotter or mouse may also be connected to a serial port. The PC allows for the installation of up to two serial ports.



# Don't buy a spreadsheet

A lot of electronic spreadsheets just can't cover your needs. They don't go far enough.

They're unable to work like you or adapt to the way you



# Multiplan loves you as you are.

Other spreadsheets force you to learn how they think. Multiplan learns how you think. It remembers the way you work. Anticipates frequent commands. Even offers suggestions on spreadsheet set-up.

Commands are in English. So are formulas. Instead of typing mysterious coordinates like H54-L73=BK154, you can simply name worksheet areas: Sales-Costs=Profit.

# that spreads too thin.

Multiplan can link information in different spreadsheets. When you make a change on one, every related one is changed.

Multiplan has optional Multiplan Application Programs that work with you to design and build custom spreadsheets for Budget Analysis, Financial Statement

Analysis or Cash Planning in minutes. Not hours. Or days.

## The trained mouse.

Microsoft's Mouse is a speedy little critter that flies through Multiplan so easily you barely have to lift a finger to select and execute commands. Small wonder Microsoft gets more performance out of a spreadsheet. We designed the MS-DOS operating

MICROSOFT system that tells the IBM PC how to think. And our BASIC is the language spoken by nine out of ten microcomputers worldwide.

To get the best spread call 800-426-9400 (in Washington

state call 206-828-8088) for the name of your nearest Microsoft dealer. Now featuring Multiplan at a reduced price: \$195.

Suggested list price shown for Multiplan.



David Bunnell Publisher

Andrew Fluegelman Editor-in-Chief

Harry Miller Editor

Editorial

Associate Editor: Robert Luhn Technical Editor: Karl Koessel Assistant Editor: Eric Brown Product Review Editor: Christine Whyte Editorial Manager: Cindy Hamburger Senior Copy Editor: Tema Goodwin Copy Editors: Kathleen Christensen, Joe Matazzoni, Peggy Nauts Contributing Editors: Burton L. Alperson, Keith Richard Cook, Eddie Currie, Danny Goodman, Jeremy Joan Hewes, Larry Jordan, Lawrence J. Magid, Janette Martin, Gene Plantz, Larry Press, Edward Rodgers, Stuart R. Schwartz, Lisa B. Stahr, Andrew T. Williams

PC World Special Editions Editor: Kearney Rietmann Assistant Editors: Adrian Mello, Katie Seger Editorial Manager: Reed McManus

Art & Production Associate Publisher: Jacqueline Poitier

Art

Designer: Margie Spiegelman Associate Designers: Dennis McLeod, Monica Thorsnes Art Director: Mick Wiggins Design Associates: Darcy Blake, Molly Windsor-McLeod Assistant to the Art Director: Nan Cassady Contributing Photographer: David Bishop

Production Senior Production Manager: Frances Mann Assistant Production Manager: Lee R. Trevino Editorial Production Manager: Ellyn L. Hament Editorial Production Assistant: James Felici Advertising Traffic Coordinator: Clare Bouey

Telecommunications Manager: Art Wilcox

Telecommunicators: Eugene F. Catalano, Mark L. Duran,

Susan M. Ford

Advertising Sales

Director: Meredith Browning Senior Account Manager: Noreen St. Pierre Account Managers: Rich Arzaga. Linda Crawford, J. Mark Doss, Vince Ivey, Patricia Navone, Penny Rigby Research: Rodney Brooks

Marketing

Marketing Director: Bonnie MacGregor Marketing Assistant: Jayne Boyer

Circulation

Associate Publisher: Cheryl Woodard

Subscriptions

Director: Carma Winfrey-Hayes Services Coordinator: Lorrie Poch Promotion Coordinator: Laurie Ferguson

Corporate Sales: MaryAnn DePietro Single Copy Sales

Director: George Clark Sales Manager: Bill Cox Account Managers: Ralph Ames, Christopher Clarke

Dealer Communications: Beth Phelps

Special Projects

Director: Susan R. Keller Publishing Assistant: Karen G. Dowell

Communications

Communications Manager: Noreen A. Browning

Administration

Director: Janet D. McGinnis Financial Analyst: Rick Thng Accounting Manager: Pat Murphy

Corporate PC World Communications, Inc.

David Bunnell Chairman

Bartlett R. Rhoades President

Andrew Fluegelman Vice President

Jacqueline Poitier Vice President

Cheryl Woodard Vice President

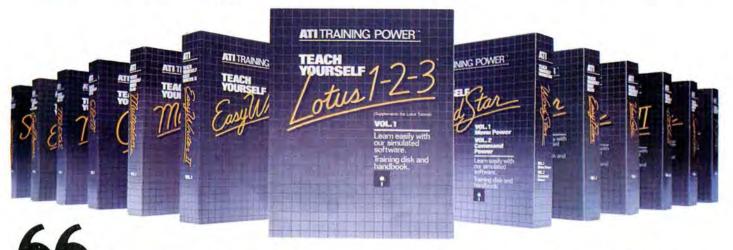
PC World\*\* (ISSN 0737-8939) is published monthly except semi-monthly in June and December at \$24 for one year, \$39 for two years, \$53 for three years by PC World Communications, Inc., 555 De Haro St., San Francisco, CA 94107. Additional postage outside the US and Canada \$25 per year surface, \$110 per year airmail. Second-class postage paid at San Francisco and at additional mail offices. POSTMASTER: For address changes or subscription questions, write to PC World, Subscription Dept., P.O. Box 6700, Bergenfield, NJ 07621 or phone toll-free 800/247-5470 (from Iowa 800/ 532-1272). Editorial and Business Offices: 555 De Haro St., San Francisco, CA 94107, 415/861-3861

CompuServe 74055,412 The Source STE908

PC World's is an independent journal, not affiliated in any way with International Business Machines Corporation. IBM is a registered trademark of International Business Machines Corp. Entire contents Copyright 1984, PC World Communications, Inc. All rights reserved. The following are trademarks of PC World Communications, Inc.: PC World View, \*.\*, PC World. PC World™ is a member of the CW Communications/ Inc. group, the world's largest publisher of computer-related information. The group publishes 42 computer publications in 18 major countries. Nine million people read one or more of the group's publications each month. Members of the publication group include: Argentina: Computerworld/Argentina; Australia: Australasian Computerworld, Micro Computer Magazine; Brazil: DataNews, MicroMundo; Denmark: Computerworld/Danmark, MikroData: France: Le Monde Informatique; Germany: Computerwoche, Micro Computerwelt, PC Welt; Italy: Computerworld Italia; Japan: Computerworld Japan; Mexico: Computerworld/ Mexico; Norway: Computerworld Norge, MikroData; People's Republic of China: China Computerworld; Saudi Arabia: Saudi Computerworld; Spain: Computerworld/Espana, MicroSistemas; Sweden: ComputerSweden, MikroDatorn, Min Hemadator; United Kingdom: Computer Management, Computer Business Europe; United States: Computerworld, Desktop Computing, Hot CoCo, InCider, InfoWorld, ISO World, Microcomputing, PC World, 80-Micro. Printed in the United States of America.

Manufacturers wishing to have their products reviewed should contact: Product Review Editor PC World 555 De Haro St. San Francisco, CA 94107 415/861-3861

# Who says ATI is the best way to learn software?



True to ATI's claim, in less than one hour you learn enough about WordStar to produce a simple document. Thus inspired, your confidence should be fortified sufficiently to practice more complicated commands on your own." (PC World, April 1983)

"The ATI method reduces the frustration level to zero." (Los Angeles Times,

October 30, 1983)

"Limiting the printed instructions to simply getting the software up and running is definitely an idea whose time has come." (New York Times, November 8, 1983)

"The tutorials from ATI are competent, coherent, and efficient. They are well

structured to accomplish their purposes." (List Magazine, October 1983)

"ATI tutorials make a big difference in giving positive feedback." (Inc. Magazine, October 1983)

"(ATI) tutorials are a bargain." (Washington Times, Sept. 13, 1983)

"ATI's on screen approach to training deserves a salute..." (PC Magazine, August 1983)

"With ATI programs, you will never again be bogged down over a simple spreadsheet. (Digital Review, December 1983)

"ATI could be the best learning tool yet." (Popular Computing, Feb. 1984)



The following names are trademarks of the following companies: ATI Training Power, of American Training International; CP.M. of Digital Research: PC-DOS, of IBM: WordStar, of Micropro; Benchmark, of Metasoft; EasyWriter, EasyWriter, and EasyPlanner, of Information Unlimited Software: MS-DOS, and Multiplan, of Microsoft: dBASE II, of Ashton-Tate: SuperCalc, of Sorcim: VisiCalc, of VisiCorp.: Microplan, of Chang Laboratories: Peach Calc, of Peachtree Software: ATI Training Power, Software Sampler, of American Training International; Spellbinder, of Lexisoft; Perfect Writer, and Perfect Calc, of Perfect Software: Lotus, of Lotus, o

# PC W\\RLD

The Personal Computer Magazine for IBM PCs and Compatibles

### Getting Started

- 43 Let's Get Started, *Harry Miller*Whether you're a beginner at personal computing or an old hand brushing up on the fundamentals, welcome to *PC World*'s new section.
- 44 DOS for Beginners, *David Arnold*Take control of your computer: a tutorial on the PC's disk operating system.

#### State of the Art

- 66 Cool Chips, Howard Dicken and Robert Luhn CMOS, the hot new integrated circuit technology that keeps today's smaller and more powerful computers cool.
- 80 Modems: The Inside Story, *Jack Powers*The why and how of reducing computer communications to a single chip.

Photolillustration credits: David Bishop, cover, 166; John Hersey, 185, 271; John Littleboy, 43; Jim Ludtke, 33; Nick Pavloff, 31, 32; Fred Stimson, 67, 81; David Wasserman, 102–7; Mick Wiggins, 255.

#### **●** Review

- 102 The Compatibles Line Up, Robert Luhn Not all clones are created equal: mini reviews and the results of our compatibility tests for 45 IBM PC compatibles.
- 136 The Turtle Grows Up, *Greg Stone*Combine Logo with the power of the PC and you've got a language that can do more than teach programming to kids—Dr. Logo, PC Logo, and Waterloo Logo compared.
- 150 PIE à la PC, Janis L. Maguire PIE: Writer is a world away from what-you-see-iswhat-you-get, but combined with The Speller it is a sophisticated word processing environment.

### Departments

- 13 David Bunnell Meditations on the "IBM PC standard."
- 19 Letters
- 31 PC World View, Miriam Medom News and notes for the computing community.
- 53 The Help Screen, Karl Koessel Your enigmas unraveled.
- 230 \*.\*, Edited by Art Wilcox and Karl Koessel A global exchange of personal computer discoveries.
- 289 User Group Dispatch, Anita Micossi
  This month: The Boston Computer Society.
- 315 World Events, *Edited by Eric Brown*A calendar of regional, national, and international events.
- 346 Just Announced, Edited by Art Wilcox The wide world of IBM PC products.

#### April 1984

#### **●** Hands On

- 166 Getting the Word, Burton L. Alperson
  Microsoft's new word processor, Word, lets you
  store frequently used formats in "style sheets." Explore this capability by creating style sheets for a
  scientific paper, a screenplay, and a CRT screen
  layout.
- 184 Communications Concepts, W. David Schwaderer Successful data transfer often depends on understanding the roots of the process. Take a cruise down the bit stream and learn the concepts behind data communications.
- 206 Character Construction, *J. G. Vaughan*Use a BASIC program and an assembler program to create and edit character fonts on screen and download them to an Epson FX-80.
- 243 The World Class PC

Find out how to vote in the second annual World Class PC contest—the dream PC you help to create could be your own.

### PCjr World

Inside this issue of *PC World:* home computing for people with PCjrs and compatibles.

### **Community**

- 254 Perils of Software Publishing, Jonathan Littman
  Starting a software company is a proposition full of
  promise—and pitfalls. Before you strike out on
  your own, find out what it takes to make it in
  today's marketplace.
- 270 The PC News, Dana Blankenhorn
  Videotex may soon replace the newspaper as a
  news medium. Find out how to turn your PC into a
  videotex terminal.

### PC World Directory

334 A classified guide to products and services.

#### Indexes

- 361 Products
- 364 Advertisers



# ANNOUNCING A PROUD ADDITION TO YOUR FAMILY.

The next addition to your family could be the bright little newcomer in the growing family of IBM® personal computers.

Name: PCjr. Weight: 12 pounds. Heritage: more than 30 years of computer

experience.

"Junior" is a powerful tool for modern times. Yet it's simple enough for a child to enjoy.

### **BRINGING HOME BABY**

It's a big day when PCjr comes home.

The surprises begin the moment you open the carton.

Surprise #1 is the IBM "Freeboard"-

a keyboard that doesn't need a connecting cord.

The Freeboard frees you to move around and relax.

Then there's the Keyboard Adventure an instructional exercise

for first-time users. It's built into the computer and explained step-by-step in the Guide to Operations. It will help anyone begin learning as soon as PCjr is hooked up to a TV set.

In systems equipped with a diskette drive, there's a program that lets you explore computer fundamentals at your own pace, with PCir as your teacher.

And to get you off and running from the very first day, a sample diskette with eleven useful mini-programs (ranging from a spreadsheet for monthly expenses to a word game and a recipe file) is also included.

But there are still more surprises.

### FAMILY COMPUTING MADE EASY

Many IBM software programs written for other IBM personal computers will run on PCjr. And inexpensive new ones written especially for PCjr are being released.

An easy-to-use diskette word processing program, for example, uses pictures as well as words to guide you along. A comprehensive

IBM home budget program makes keeping track of money easier. There's also a selection of educational programs for children at home and at school.

And when the work is finished (or perhaps before), the fun can begin. Just slip in a game cartridge and stand back.

## GROWING UP WITH JUNIOR

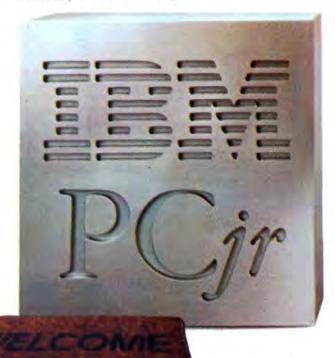
Add a printer. A diskette drive. An internal modem for telecommunications. Increase user memory from 64KB to 128KB. With these and other add-it-yourself options, even the lowest-priced PCjr can grow up real fast.

PCir is a powerful tool for home, school or college. With its optional carrying case, it's a powerful tool anywhere you care to take it.

## SEE JUNIOR RUN

Junior's starting model includes a 64KB cassette/cartridge unit and Freeboard for about \$700. A 128KB model with diskette drive is about \$1300. (Prices apply at IBM Product Centers. Prices may vary at other stores.)

Your local authorized IBM PCjr dealer proudly invites you to see this bright little addition to the family. For the store nearest you, just call 1-800-IBM-PCJR. In Alaska and Hawaii, 1-800-447-0890.



Circle 79 on reader service card

The new 384K Quadboard by Quadram is the most buy for the IBM PC or XT. Now with added hardware features and advanced software. But at a very low price.

#### NEW EXPANDED QUADBOARD

Quadboard now delivers 3 of the most needed PC functions/ EXPANDABLE TO features. To let you get the most out of your Perional Computer And help you work better and

THE WORLD'S BEST SELLING new Quadboard: MULTIFUNCTIO **BOARD IS NOV** 

EVEN BETTER

All of these features are standard on the

· Parallel Port: With the new Quadboard, you get a Parallel Port. Perfect for operating most printers and other parallel devices. Serial Port: There's

 Chronograph: And Quadroards. calendar) keeps your systems.

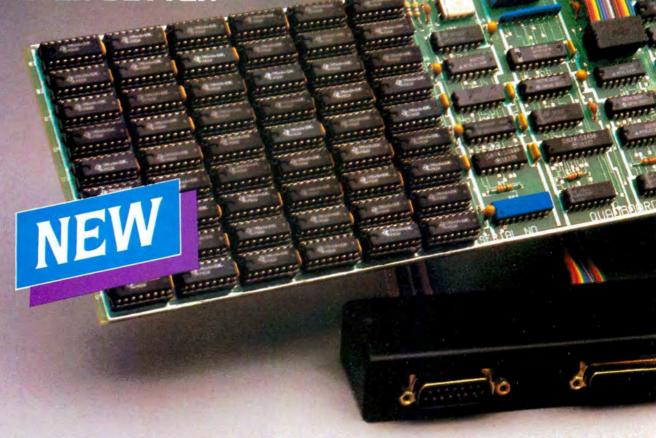
· Game Port: Quadboard has an IBM

Flug in a joystick or gard painer, arotic allay

 I/O Bracket: Quadboard now comes with a special 1/0 bracket. Use it to organize your expansion

port connectors. Snaps right onto the back of the PC.





QUADBOARD

Expandable to 384K:

The new Quadboard is expandable in 64K increments for up to 384K additional RAM. With full parity checking standard. With the new Quadboard and a fully populated system board, you can take your PC's memory up to the 640K limit.

• QuadRAM Drive: Plus, with Quadboard you get advanced QuadMaster Software. Including the QuadRAM Drive program. Use it to set up multiple RAM Drives in Quadboard memory. Solid state drives that let you store and retrieve data quickly and easily. Or take advantage of QuadMaster disk caching. To access frequently

used data whenever you need it.

• MasterSpool: QuadMaster Software also includes MasterSpool. Use it to set up a software print buffer quickly and easily. This advanced spooler lets you pause at any time, back up or move forward in a file. Choose just the amount of buffer space you need and stop waiting on your printer.

• Qswap: Another feature of QuadMaster Software is Qswap. With Qswap change line printers 1 and 2 back and forth, with just a few keystrokes, as often as you like.

#### QUADBOARD STANDS OUT FROM THE PACK

Now more than ever Quadboard is the first and only board your IBM PC or XT may ever need. No other board even comes close.
Because Quadboard is designed for performance. Engineered for dependability.

And built in the continuing tradition of Quadram Quality.

There are many imitators, but only one leader. So make sure you ask for Quadboard by Quadram, the leader in microcomputer enhancement products.

Compare. See why more Quadboards are bought than any other multifunction board...

Features/ Functions	Quadboard	SixPakPlus	
Memory Available	0-384K	0-384K	
Parallel & Serial Port	Yes	Yes	
Clock/ Calendar	Yes	Yes	
1/0 Bracket	Standard	Optional	
Game Port	Standard	Optional	
Diagnostic Testing	Yes	Yes	
Advanced Spooler	Yes	No	
Simple Menu Setup	Yes	No	
Disk Cache	Yes	No	

SixPakPlus is a trademark of AST Research Inc

QUADRAM



4355 International Blvd./Norcross, Ga. 30093 (404) 923-6666/TWX 810-766-4915 (QUADRAM NCRS)

BY QUADRAM

© Copyright 1983 Quadram Corporation All rights reserved

IBM is a registered trademark of International Business Machines.

Circle 149 on reader service card

# Perfect Mates ProWorks & Lotus 1-2-3 the winning strategy



ProWorks "means new solutions to old problems.

ProWorks and Lotus' 1-2-3" combine for the winning strategy—a strategy that marries the raw power of 1-2-3 with the consistency, speed, and flexibility of ProWorks. They're the perfect mates, saving you valuable time that can be focused on analyses and solutions—today, not next week. Instead of spending time setting up and building models, use the strategy that wins—ProWorks, business and personal applications for today's professional.

ProWorks software series includes: Executive Assistant, Key Business Measures, and Business Forecasting.



#### **Reston Computer Group**

Reston Publishing Company, Inc. A Prentice-Hall Company 11480 Sunset Hills Road Reston, Virginia 22090

For more information call us at: (800) 336-0338

ProWorks is a trademark of Reston Publishing Company. 1-2-3 is a trademark of Lotus Development Corporation.

Circle 672 on reader service card

# The Amazing PC-Standard Personal Computers

It's amazing... 40 new PC-standard personal computers! In 1982, when I started *PC Magazine*, there was only the IBM PC, and you could count the number of programs for it on your fingers and toes.

This soon changed. IBM chose to encourage outside software developers to write most of the programs, so the PC's library has grown at an unprecedented rate. Today, there are nearly 5000 commercial programs for this one computer.

A burgeoning software base and the fact that IBM assembled its PC from "off-the-shelf" components often manufactured by other companies has led to the inevitable cloning of the IBM PC.

In my last column I proposed that all the PC look-alikes be referred to as "IBM PC-standard personal computers." The sheer weight of IBM will make these PCs become the most numerous ever.

"PC-standard personal computers" are computers that generally run the same software as do the IBM PC, the PC XT, and the PCjr. Some PC-standard personal computers distinguish themselves by having features radically different from those of IBM's computers, while others copy IBM as precisely as possible without violating copyright or patent laws.

Thus, we have a touch screen PCstandard personal computer in



Hewlett-Packard's Model 150, a machine that runs programs faster than the PC does in Radio Shack's TRS-80 Model 2000, and a portable that is as close to a PC as you can get in the COMPAQ.

Some people have mistakenly called *PC World* a "machine-specific" magazine. This has never been true. Our subheading, *The Personal Computer Magazine for IBM PCs and Compatibles*, includes compatibles from IBM such as the PC XT, the PCjr, the XT/370, and the 3270-PC, as well as look-alikes from other companies. *PC World* is the magazine for the fastest growing (and ultimately the largest) base of personal computers.

Luckily for both our staff and our readers, the computers that we write about are software compatible. This isn't true of the early general personal computer magazines, which contain very little information that is truly useful or directly applicable, because their readers use many different computers that are totally incompatible.

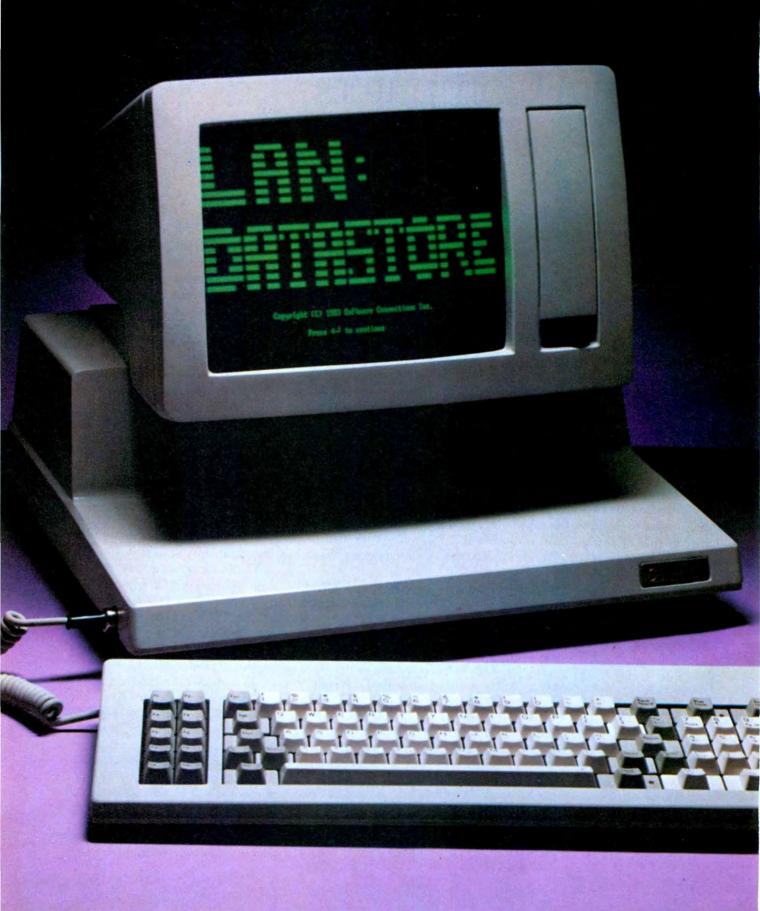
We are lucky to be living in such exciting times. Suddenly all the record players play the same songs even if they are not exactly the same records. Thus, we are able to bring new PC-standard users into the market while we maintain plenty of editorial space to devote to more experienced and advanced users.

Our main interest is to serve the PC community. Whether you use an IBM PC or a look-alike, we want to help you grow with us by opening your mind to new PC adventures. By reading PC World you can become a more proficient PC user and turn that expertise into greater personal and corporate productivity.

We admit we like IBM and we also like many of its imitators. And we're glad to see an emerging standard, even if it is a so-called "de facto" one.

A few months ago, I declared 1984 "the year of the mouse," by which I meant the year of personal computer pointing devices. On second thought I see that 1984 is the year of the PC-standard personal computer.

# Overtalented, Underpriced.



# PCterminal: \$1,29500

# The First IBM-Compatible Personal Computer with Built-in Local Area Network.

With just one IBM PC® or XT you're able to network your entire office with hundreds of our PCterminals.

We're Santa Clara Systems. And we designed our ingeniously intelligent PCterminal to smoothly incorporate your office into one fluid, productive business environment.

PCterminal is a network-based micro that fully emulates the features, speed, and power of the IBM-PC—for \$1,295.00. It has serial and parallel ports, four IBM compatible expansion slots, and built-in local area network. These features allow workstations to link together so they can immediately communicate. And they can share peripherals and run IBM-DOS based programs without a local floppy disk.

You can build multi-user systems. You can share files and programs. You can dramatically increase your range of applications.

In short with PCterminal and just one, lonely IBM, you can do it all.

We've also had the foresight to design our PCterminal with a feature we call "remote execution". One terminal runs a command on another PC as if the command had been entered on the second computer's keyboard. So now, one computer acts as an execution server for other computers in the network.

And that makes perfect business sense.

However, networking is only a part of PCterminal's incredible talent. It can also be equipped with an optional floppy disk to run programs locally.

But what about the people who bring you PCterminal? Good question. We'll work with you to define exactly what PCterminal can do. We'll present recommendations and offer direction. We'll provide the solutions.

We'll also provide worldwide service and support. In major markets. In major countries. From Boston to Brussels. Manhattan to Munich.



And we happen to believe in backing up our products, so we offer you a solid, 90-day warranty. Additionally, you'll find a host of hard-disk drive storage products tailormade for use with PCterminal's networking structure, featuring up to ½ gigabyte of storage per PC and removable Winchester cartridges for backup.

So, take a good look around you, and if you see room for growth, just start with one IBM and expand into a network of very productive PCterminals.

Overtalented personal computers, certainly. But not overpriced.

For further information, call or write Santa Clara Systems, Inc., 1860 Hartog Drive, San Jose, CA 95131 Telephone (408) 287-4640. Telex: 176309 SCS SNJ.

Corporate Headquarters: Santa Clara Systems, Inc./1860 Hartog Dr./San Jose, CA 95131 (408) 287-4640/Telex: 176309 SCS SNJ Canadian Distributor: Compuserve/1675 West Eighth Avenue Suite 219 Vancouver British Columbia BC V6 J IV2

European Distributor: Procomp/Prinzeregentenstrabe 61/800 Munchen 80 West Germany

Australian Distributor: Telecomputing PCS/83 Mount Street/North Sydney 2060, Australia



An Information Moving and Storage Company



In the hard disk jungle, floppy disk backup is a dangerous path to follow. Tape backup is the key to survival.

Imagine the catastrophic loss of data from your IBM®-XT or T.l. Professional fixed disk because of operator error or inopportune power failure. Without tape backup, you're on dangerous ground.

The Tallgrass TG-4160 gives you 60 Mbytes of cartridge tape backup and archival capacity, using the industry standard PC/T-11 personal computer tape format. Tape backup is fast and easy, even with elephant-sized files.

#### TALLGRASS INNOVATIVE FEATURES

- 60 MBYTES OF FORMATTED STORAGE on an economical industry standard DC-600A tape cartridge.
- PC/T-11 (Personal Computer Tape format) allows complete file update and manipulation through TMS (tape management system).

IBM\* is a registered trademark of International Business Machines Corp-

- AN INDIVIDUAL DIRECTORY for each of the eleven tape tracks makes locating individual files easy.
- MORE THAN JUST A TAPE BACKUP DEVICE, the TG-4160 is a complete archival library system with easy access to individual files.

In the hard disk jungle, tape backup has become a way of life.

Available from COMPUTERLAND, Entré Computer Centers, MicroAge Computer Stores and other participating computer dealers.

World Headquarters: Tallgrass Technologies Corp./11100 W. 82nd St. Overland Park, KS 66214/913/492-6002/Telex: 215-406 TBYT UR

European Distributor: CPS Computer Group, LTD Birmingham, England B276BH (021) 707-3866

Australian Headquarters: Tallgrass Technologies (Australia)/Five Dock Plaza. Suite 12/50 Great North Road/Five Dock/Sydney, N.S.W. 2046/(02) 712-2010



AND UNIVERSITES NATIONALOS

# Introducing the first computer games that pay you to own them.

Virtually all computer games provide entertainment value.

These new games from Blue Chip also give you practical value—of the most rewarding kind.

They put you in high-powered, realworld environments. Where you create strategies. React to constantly changing conditions. And learn solid skills in competing for extraordinary payoffs:

Millionaire<sup>IM</sup> You build a portfolio of actual NYSE companies, whose fortunes are tied to a universe of plausible events and variables to consider. Over 300,000 possible combinations of events mean you can play a lifetime without a repeat.

Baron' Buy and sell all manner of real estate nationwide as you strive to amass a personal empire. Factors include realistic property values, overall economy and local idiosyncrasies.

Tycoon™If gold, silver, foreign currencies or other commodities quicken your pulse, play Tycoon and learn the ins and outs of this most volatile of financial arenas.

Squire The object here is to retire, financially set, in short order. Game is so realistic you can plug in your personal parameters, choose a lifestyle then follow the guidelines to attain it.

Entertain your brain. Sharpen your financial acumen. For both fun and profit. With these practical new games from Blue Chip.

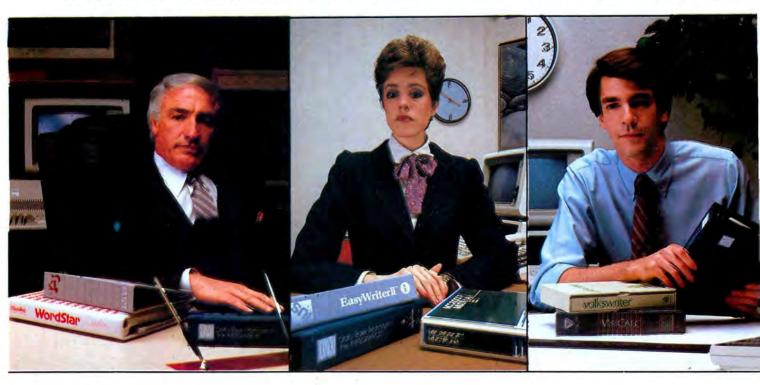


BLUE CHIP SOFTWARE . (213) 881-8288

Available wherever finer software is sold. On disk for DEC Rainbow 100 DECrnare II. IBM PC. 11 Professional Apple Commodate 64. Osbarne Atari Kaypra and others.

McCornick's Benz

# INTRODUCING DATA BASE MANAGER II FROM ALPHA. IT'S FOR PEOPLE WHO HAVE THEIR OWN IDEAS ABOUT WHICH SOFTWARE SHOULD BE INTEGRATED.



 $\mathbf{H}$ ere's a proposition for you.

First thing tomorrow, throw out at least one of your favorite computer programs. Maybe your word processor. Maybe your spreadsheet. Maybe both. Just make sure it's something you like, and that you've spent some time learning it.

Now, start from scratch with programs you don't know. Ones that force you to give up features you depend on now.

Interested?

Well, if you plan to get in on the current "integrated" software rage, that's what you'll have to do. Because most integrated software systems only work with software from one manufacturer.

If you think that's too much to ask, then Data Base Manager II from Alpha is for you.

It starts by givin you an enormously powerful and elegantly approachable data base system. One that's menu driven and responds to simple, English-like commands. But one that's also truly fast. With all the advanced features you'd expect from a top-notch data base management system.

Plus, you get extended DBMS features like phonetic word search, built-in form letter, and date calculations. And a painless way to file data transferred to your PC from other micros, mainframes or information utilities.

And then it lets you do something else. It lets you totally integrate *your* word processor, and *your* spreadsheet program, instantly.

So you can quickly call up and manipulate any information. Then move it over to VisiCalc,  $^{\circ}$  1-2-3 $^{\circ}$  or Multiplan  $^{\circ}$  for calculations. Then shuffle it over to WordStar,  $^{\circ}$  EasyWriter  $^{\circ}$  or Volkswriter  $^{\circ}$  for

word processing. Without re-entering data. And without complex commands.

In fact, Data Base Manager II lets you integrate nearly any combination of the word processing and spreadsheet programs that run on the IBM PC or XT.

The prestigious software journal, *The Rosen Electronics Letter*, says Data Base Manager II's unique capabilities "unify some of the best of the productivity packages already on the market... This is a signal achievement."

You'll say that this is the way personal computing is supposed to work in the first place.

See the remarkable new Data Base Manager II today. Call us toll-free at 1-800-451-1018 (in Massachusetts call 1-617-229-2924 collect) for the name of the Alpha Software Dealer nearest you.



# DATA BASE MANAGER II FROM



30 B Street, Burlington, MA 01803

TM signifies manufacturer's trademark. Signifies manufacturer's registered trademark. 1983 Alpha Software Corp.

\*DBM II directly reads and writes Lotus 1-2-3 Worksheet (WKS) files. No translating is required.

# Letters

#### Ergonomic Update

Anita Micossi should be commended for her article, "Ergonomics Is Good Business" [PCW, Vol. 1, No. 10]. Employers as well as employees stand to gain when VDT work conditions are improved.

Her mention of pending legislation in six states needs clarification, however. Maine and Connecticut, two of the states on her pending legislation list, passed bills in 1983. In addition, legislation was introduced in the Ohio General Assembly on October 14, 1983, raising the total number of states to seven that have VDT legislation in effect or under consideration.

The Maine measure directs the state's Bureau of Labor Standards to investigate ergonomic health issues and to promulgate rules, if necessary, to protect city, county, and state workers. It was signed into law on June 2, 1983. The Connecticut law authorizes representatives of the state's Academy of Sciences and Engineering, the Products Safety Commission of the Department of Consumer Protection, and two General Assembly committees to review the literature on ergonomics and report their findings to the Legislature in early 1984.

Readers might be interested to learn that a recently released study of Newspaper Guild workers concludes that ergonomic ailments suffered by VDT workers may be responsible for a greater loss of work time than those of workers who don't use VDTs. Dr. Arthur Frank, the study's

lead investigator, testified before a congressional subcommittee that this may be costing American businesses millions of dollars a year in lost productivity.

Mark Pinsky Editor, VDT News New York, New York

#### More C Notes

You wouldn't think an article that purports merely to convey basic information about making music could generate so much controversy, but I notice you published two indignant letters relating to Lon Poole's "Programming Sound in BASIC" [PCW, Letters, Help Screen, Vol. 1, No. 4].

I don't believe Mr. McElwain really needs to fear that computers are being taught to misplace middle C. Obviously the author somehow was thinking an octave too high. The second space up on the treble clef is of course A440, not A880 (see Figure 14-1, "Programming Sound in BASIC").

What is worthy of concern, however, is Mr. McElwain's proposal to change standards for naming notes. I am a tuner and technician on pianos, pipe organs, and harpsichords. On all keyboard instruments, it is standard practice to assign the number I to the lowest note. IBM's lowest note is the third C below middle C, so by conventional keyboard standards this is properly numbered 1. It is true that on the modern piano this note would be number 4. However, the number 1 note on a pipe organ is the second C below middle C. It would be as logical to number IBM's lowest note -12 to match the organ as it would be to number it +4 to match the piano.

Phil Jones Bethesda, Maryland

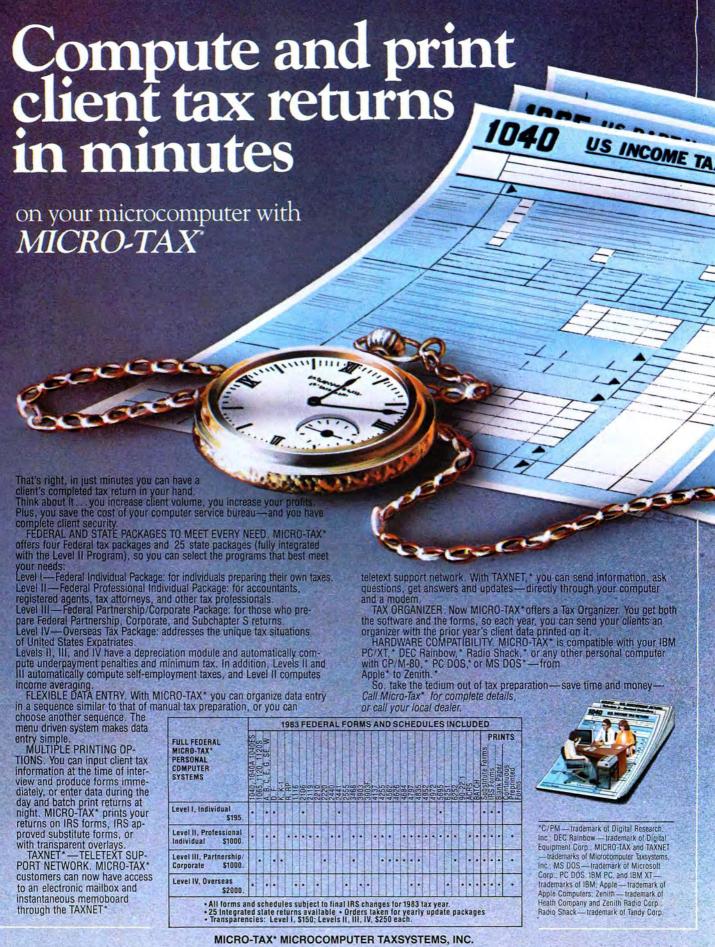
#### Copyright Correction

"A Protective Net Full of Holes" by Jordan Breslow [PCW, REMark, Vol. 2, No. 1] is an article full of holes.

Contrary to Breslow's statement that "once you apply for a patent, a detailed description of the product is open to public inspection," the United States Patent and Trademark Office holds all information regarding pending patent applications in secrecy. Even if a patent application is abandoned, its contents are not opened to public inspection.

Contrary to Breslow's statement that "a patent gives an inventor the exclusive right to make, use, or sell an invention for 17 years," a patent is a grant of a *negative* right to exclude others from making, using, or selling an invention. If one's patented invention amounts to an improvement on an invention or inventions patented by others, the grant of a patent may not entitle the patent owner to make, use, or sell anything unless that can be done without infringing the earlier issued, more basic patent(s).

Contrary to Breslow's statement that the copyright law "was written long before the era of computers, and...was modified slightly in 1980," the 1909 copyright law to which Breslow refers has been supplanted by what is known as the Copyright Act of 1976. The 1980 amendments discounted by Breslow represent a major change in the position of copyright laws toward computer software. Many of the provisions of the present copyright law were expressly intended to deal with "the era of computers"; indeed, they include provisions that deal specifically with such things as computer programs.



6203 Variel Avenue, Suite A Woodland Hills, CA 91367, Dept. 1E Phone (213) 704-7800 (Area code changes to (818), effective January 1984)

Protecting computer-related intellectual property is a developing area of the law. As applications of the law to new situations aid in the law's development, the challenge we face lies in providing the specific protections needed to fulfill the constitutional mandate underlying the patent and copyright systems, namely, "To promote the progress of science and useful arts."

David A. Burge, Attorney Cleveland, Ohio

#### Resolution Riddle Resolved

Something very profound was uncovered by Charles Branch in his article on combining camera and computer video ["Text Over Video," PCW, Vol. 1, No. 10]. He showed that an RGB monitor is higher in resolution than a composite video monitor. He also showed that a TV camera pointed at an RGB monitor displays on its screen clearer images than composite video straight out of the computer. The riddle comes from the fact that the images being compared on the monitors were both composite video. In addition, the better image had to go through a lens and vidicon, both of which would reduce the resolution ... or so one would think.

Part of the solution to this fascinating riddle might be Professor Branch's calculation of CRT bandwidth. Although it's true some monitors could show 640 clearly defined dots horizontally, they don't have to. A monitor salesman could easily make a case that the maximum frequency happens when every *other* pixel is on. That would mean 320 cycles rather than 640 bits is the

number to use on the bandwidth calculations. That would reduce Professor Branch's bandwidth calculations by a factor of two. A 40-column display would need only 3.6 MHz, but even that is not a hard and fast limit. Most alphabetic characters are very forgiving of reduction errors. In fact the design details of some fonts take that into account in order to increase legibility.

But that still doesn't explain why composite video from the computer is worse than composite video from a camera. Before I offer my explanation I wish to confess my reluctance to do so. I'm brand new to microcomputers. I'm about to buy my first and have been reading computer magazines only since October. My background is in electro-optical systems engineering, so that perspective will put a foreign light on the discussion. Here goes.

The only difference between the two is that one is analog and the other is digital. The digital signal comes on instantaneously, stays on a very brief time, then goes off instantaneously. The analog signaldue to the blurring effects of the lens, vidicon, and preamplifier—is unable to come on and go off quite so fast. That limitation improves things because of the funny method of producing color in NTSE (National Television Systems Committee) composite video. To produce compatibility with black-and-white TV, our forefathers chose to have the color information be an AC signal riding on a DC level, the DC being the black-and-white (luminance) amplitude. That AC signal is a modest 3.58 MHz. But even worse news: it is distinguished into colors by its phase! Realizing that, it is a wonder it even gets to the screen.

You see, when a tone is turned on and off in a time that approaches its own period (as is the case with a 3.58 MHz color subcarrier and a computer output), there is an inevitable phase shift and broadening. This is similar to the broadening of a carrier that is modulated with a high frequency. The effect of the lower resolution camera video is to gradually turn on and off the subcarrier, thus keeping it, one might say, unshocked and more pure.

It may be of interest to note that in their wisdom, the NTSC chose this system to take advantage of the eye's very low resolution in color. Color perception has only a half or a third of the resolution of intensity perception. NTSC color should properly be called color-enhanced monochrome. How could they know that someday we would like to display such tiny detail in color and sit so close to the screen.

Walter Clark Fullerton, California

#### Reassuring Words

I want to thank you for January's timely editorial, "PC 1984" [PCW, Vol. 2, No. 1]. For me, at least, it couldn't have come at a better time.

I had had no problem seeing how increased domestic electronic surveillance actually promotes civil rights, or how slashing the federal education budget and implementing tuition tax credits for private schools furthers the cause of public education. And it's as easy to see that international law necessitated our invading Grenada as it is that our park land will actually be enhanced once

we get all that coal out from under it.

I admit it took me a little longer than most to realize that all the talk you hear about hungry people in this country is just that.

But there was one thing that I was having an especially hard time with, and that's where your editorial comes in. I just couldn't make out how the most destructive weapon ever built, a weapon whose primary advantage over existing systems is its first-strike capability, was actually a "Peacemaker." Then I read the words that put my mind at ease. You pointed out that the IBM PC has helped "to disperse technology into the hands of millions of people, who in turn will find ways to use it to enhance individuality, productivity, and the ability to relate to one another." Not only that, but, "Many other technological breakthroughs...have helped us rebuild the village or family cultural links torn asunder by the industrial age."

Truer words, I now realize, were never spoken. I hope you print this letter so that people who, like me, were actually worried by Orwell's nightmare can read again your sage words of reassurance, and perhaps learn to think aright about such difficult issues as making peace.

Terry Godlove Chicago, Illinois

#### Little Brother

David Bunnell's editorial, "PC 1984" [PCW, Vol. 2, No. 1], was at first comforting, but then disquieting. On one hand, he expressed relief that the predictions of George Orwell's 1984 have been held at bay, and further,

that personal computers will help in keeping it so. On the other, we are told that "we must have governmentsponsored day-care centers."

Since you have opened the *PC* World door to the sociopolitical, perhaps a fresh reading of 1984 and then of published federal government plans in the area of government-sponsored day care would be in order.

John R. Roberts Victoria, Texas

I believe in full employment and I think one of the keys to this is day-care centers. Government support should be in the form of tax breaks and grants. Some of my friends think corporations should foot the bill, but I am opposed to putting more obstacles in the way of business success, which creates jobs.—David Bunnell

#### Above and Beyond

David Bunnell's editorial in the PC World Software Review implied that disk magazines take unfair advantage of authors of public domain software. To set the record straight: Mentor...the magazine on disk makes it a policy to seek out authors who have put software in the public domain and to pay them to republish it. Our policy of paying even public domain authors is above and beyond the call of duty in the legal sense. However, we see it as ethically right and we wish to support those authors.

No hard feelings. We're big fans of *PC World*. After all, we'd never think of reading *Mentor* in the bathtub.

Emil Flock Editor, Mentor San Francisco, California

#### Dow Jones Detractor

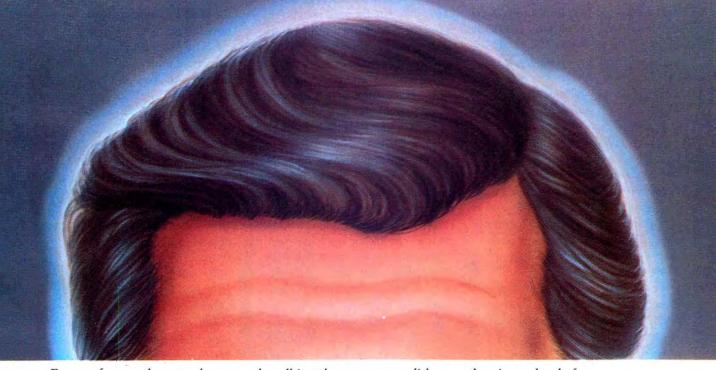
Because this is the first letter I've written to PC World, I would like to start out by saying how fine the publication has been. Articles and columns; reviews of boards, modems, and PC compatibles: and the excellent discussions on the numerous programs and features of the PC have been very rewarding and are often written by people who apparently are heavy users of the equipment or programs they write about. I have come to rely on your magazine for thoughtful insight and honest discussion about the world of personal computers.

However, I am disturbed by the cursory look given by Andrew T. Williams in his article on the *Dow Jones Market Analyzer* [*PCW*, Vol. 1, No. 8]. Though I do not take issue with what he says, it is obvious that he did not live with this program for any length of time. The article clearly lacks the depth *PC World* is capable of achieving. The *Analyzer* is a very good concept that has been poorly executed. *PC World* readers may be interested in a description of some of this program's bugs.

For starters, it should be noted that the *Dow Jones Market Analyzer* (*DJMA*) was originally conceived and marketed for the Apple. With the strong impact of the IBM PC, Dow Jones and RTR frantically transcribed the *Analyzer*, almost line for line, from the Apple version to create the current IBM version.

The program is written in advanced BASIC and runs at the interpreter level; this key point is the root of many of its faults. Does the program make good use of the IBM's excellent keyboard? No. Does the program take full advantage of the

# The first software that's truly compatible with the ultimate personal computer.



Every software ad you read seems to be talking about 'integrated software'. But it was 1-2-3<sup>TM</sup> from Lotus<sup>®</sup> that actually gave the phrase real meaning, because we combined spreadsheet, information management and graphic functions in one simple, powerful program.

A program that is faster and easier to use than any

other software available today.

In short, the tasks it can perform are really impressive, but why it can perform them is even more important.

Because we feel the real criterion for any management tool is its ability to let the human mind flourish and

accomplish more than it ever has before.

That's why with 1-2-3 the thought process is not interrupted, so your mind no longer has to wait for your hands. To the novice, it makes everything plausible. To the expert, it makes anything possible.

The results: Business decisions come faster and easier. 1-2-3 from Lotus is truly compatible with the most important personal computer of all—the human mind.

And isn't that what integration really should mean? Call 1-800-343-5414 (In Massachusetts call 617-492-7870) and find out more about 1-2-3 from Lotus.



8088's 16-bit microprocessor capabilities in order to maximize the large amount of number crunching inherent in this type of program? No. Is the program a cheap imitation of the Apple version, bugs and all, with a high price tag? Yes!

Historical quotes are obtained nicely using subroutines written inhouse by Dow Jones and added to the analytic package created by RTR. As Williams correctly notes, it takes 5 to 7 minutes to collect 120 days of data or around 15 minutes to collect the 260 or so days of quotes available on line from the News Retrieval Service. If you want data going farther back you must make entries manually, a very tedious chore. DIMA doesn't support use of the quote services available from CompuServe or Warner Computer Services. Daily quote updates are somewhat more cumbersome, but performing them is a tolerable task. Retrieval of a day's worth of quotes for 30 stocks takes around 3 minutes to obtain. But what if you missed several days and want to catch up? There's the rub.

The disk I/O protocols are poorly designed and can result in costly online time for the user. The data disk has a limit of 300 days of quotes for any one stock. When the quote for day 301 is sent over for storage, the program unloads the data for that stock, truncates the earliest 12 days, moves the remaining 288 quotes up, reloads the disk, and then accepts the entry, which is now the 289th quote. This process is repeated for every stock individually as quote number 301 is loaded and takes about 90 seconds per stock to execute. What hap-

pens to that truncated data you've paid for? It's destroyed, unless you track and back up your data disk routinely, a chore the program does not help you do.

If you've missed several days of quotes on 30 stocks and happen to update on quote 301 (every 12 days), you'll sit on line for 45 minutes while the housekeeping chores execute 30 times. Since there is no temporary work disk or equivalent for multipleday updates, this maneuver is very expensive. Finally, let's say you're using the EZ terminal utility and wish to update your stock, what do you do then? You got it-hang up, switch utilities, and relog onto Dow Jones. You cannot switch between utilities while on line with Dow Iones. Another well-thought-out and useful feature.

If my hunch is correct, many PC World readers use a keyboard macro program such as ProKey to improve execution. Try loading DJMA over ProKey. The program loads, you can get it to graph, but you can't clear the screen to chart another stock issue. Wonderful. Want to do a daily quote update? You can't with ProKey sitting in low memory.

What about program execution speeds? I assure you that Williams did not spend a real work session in front of the Market Analyzer. If he had, he would not have had time to write his article. In order to chart a single stock for 300 days, plot a 50day weighted moving average, and plot the on-balance volume indicator, the program takes 8 minutes and 44 seconds. Can you believe that? This computer program takes 524 seconds to execute five commands-a total disgrace. Following a portfolio of 30 stocks takes over 31/2 hours per session. That doesn't include printing

time on the Epson/IBM with Graftrax Plus. Can you store a finished chart for later printing? No. Can the chart be expanded or contracted easily? The answer is a qualified maybe. Certain manipulations of the chart erase the on-screen data and start you fresh, which means you have to replot all your lines. Fun, isn't it?

The poor programming effort made by Dow Jones and RTR in designing and releasing the *DMJA* for the IBM PC somehow was never noted in the pages of Williams's article. The program is expensive to buy, expensive to use on line, and most importantly, wasteful of a user's time.

Dan Lawson, M.D. Rego Park, New York

I would like to begin by saying how much I appreciate the time and effort that obviously went into Dr. Lawson's letter about my review of the Dow Jones Market Analyzer. Any physician willing to take time from his practice to compare the programming codes for the Apple and the IBM PC versions line by line is certainly dedicated to computers.

I do not, however, agree with his contention that the Dow Jones Market Analyzer is not a well-thought-out piece of investment software. My positive opinion of the DJMA was based on intensive use of the program before writing the review, and that opinion has been reinforced by extensive use of it since. The DJMA is a useful software package that should be considered seriously by anyone looking for a program to do technical analysis for investment purposes.

Several of the issues Dr. Lawson mentions, including speed and on-line

# HERCULES is the only

# graphics card that can run 1-2-3 on IBM's monochrome



# monochrome display.

## And that's just for starters.

You don't have a Hercules Graphics Card? Then unfortunately you won't be able to run 1-2-3, including all its graphics, on IBM's monochrome display. And you'll miss out on all the other reasons why there are more Hercules Graphics Cards producing more high resolution graphics than any other add-on card for the IBM PC.

But don't take just our word for it. If you need convincing, remember that most of the IBM PCs at Lotus are running Hercules Graphics Cards. And the authors of 1-2-3 know a good card when they see one. Or consider that the Hercules Graphics Card is widely used at Rockwell, Mass Mutual, and Carnegie Mellon. They couldn't all be wrong, could they?

At \$499, we think the Hercules Graphics Card offers the best price/performance ratio of any graphics card available today. As you can tell, plenty of users agree with us.

Call or write for our free information kit. You'll see why the first graphics card for the IBM PC is still the best. Hercules Computer Technology, 2550 Ninth St., Suite 210,

Berkeley, California 94710. Telephone: (415) 540-6000.

Hercules. We're strong on graphics.

©1983 Hercules Computer Technology.



The Hercules Graphics Card offers 720×348 graphics resolution on IBM's monochrome display, compatibility with text mode software, a parallel printer port, software to use BASIC's graphics and a two year warranty. A graphics subroutine library with screen dump is available separately for \$50. Graphics software that is compatible with the IBM color graphics card but does not have a Hercules compatible version will not run on the Hercules Graphics Card. Foreign Distributors: Reflex/U.K.; Computer 2000/W Germany; Edisoft/France. Hercules Graphics Card is a trademark of Hercules Computer Technology. IBM is a registered trademark of International Business Machines. 1-2-3 and Lotus are trademarks of Lotus Development.

data maintenance, are expected to be addressed in the next release of the program. Until then, when making multiple-day updates, owners of the current version can use the Drop Older Units option on the Utility menu. Use it to verify, off line, that there is room to retrieve 12 days' worth of data or to make more room, if necessary.—Andrew T. Williams

#### Picture Problem

Oops! Something's not quite right with the drawings in my article ["The Cassette Port Lives," *PCW*, Vol. 1, No. 10]. I showed the pins on the DIN connector in only one of my diagrams; in the others I just used arrows. The artist has drawn the DIN connector in all three diagrams but the wires don't go into it from the same direction in all three, perhaps giving the impression that different pins are being used.

The first of the three diagrams is correct. The wires go, in all cases, to the two pins that are farthest apart (it doesn't matter which of the two is which).

Michael Covington San Gabriel, California

#### Words from WordStar

This letter is written in response to "War of the Words" by Burton Alperson [*PCW*, Vol. 1, No. 8].

I realize that since *WordStar* is known as the standard of the industry for word processing it is often positioned as a basis for measurement and criticism when comparing word processing packages. However, I feel that this article's measurement of WordStar's capabilities is unfair. The capabilities of WordStar are misrepresented in terms of feature implementation and the productivity that WordStar offers to a word processor.

With respect to feature implementation, command control sequences were often counted twice. For example, moving down each line of Word-Star text was considered a separate keystroke. In actuality, the user would simply depress the key once and hold it down for the entire sequence.

The method used to double-space and justify a block of text is far from the simplest and quickest alternative. As the *WordStar* user's manual describes, the dot command .lh16 provides an easy way to produce a double-spaced document. Using the .lh16 command and a <Ctrl>-B on each paragraph cuts the number of keystrokes in half. (This can even be reduced further, as Alperson indicated, with the <Ctrl>-QQB option.)

With respect to productivity, or "agility," WordStar offers the production-oriented word processor an efficient and extremely fast operation for getting the job done. The diamond cursor command set offers the fastest means of typing and editing for the touch typist, since the hands never have to leave the keyboard. Alperson underestimates the movements and overall time required to move a

mouse around for cursor control. Positioning the mouse on a specific character takes more than the equivalent of one keystroke.

Jan Swanberg Product Manager, MicroPro International San Rafael, California

#### Name and Address

Our February issue (Vol. 2, No. 2) included an article called "Making a Date" by Steve Manes, a professional musician in New York City. The author is not to be confused with another New York writer of the same name. That writer, Stephen Manes, is a contributing editor for PC Magazine and PCjr magazine and chairman of Hard/Soft Press.

The February issue also contained a letter from Bret Salter in which he offered to supply readers with a free memory map for the IBM PC and PC XT. Unfortunately, we neglected to print Mr. Salter's address. If you're interested send a self-addressed, stamped envelope to Bret Salter, Data Base Decisions, 14 Bonnie Lane, Atlanta, GA 30328.—Ed.

Letters should be mailed to Letters, PC World, 555 De Haro St., San Francisco, CA 94107, or sent electronically to CompuServe 74055,415 or Source STE908. 

■



# PLAY WITH CLASSIC STYLE.

## Jewel Advanced Business Software™ A Classic Case.

Just about everyone's got accounting software to sell you these days. Trouble is, most of it's rather incomplete. Jewel has the first full-powered, concert quality systems ever to run on micros.

Why? Simple. Our binary tree-based systems allow multiple key setups that provide partial key searches, eliminating the sorts and merges associated with old-fashioned single key ISAM systems currently prevalent. All our programs are fully interactive; input into one automatically updates data in appropriate others. And programs can be configured to fit particular business situations.

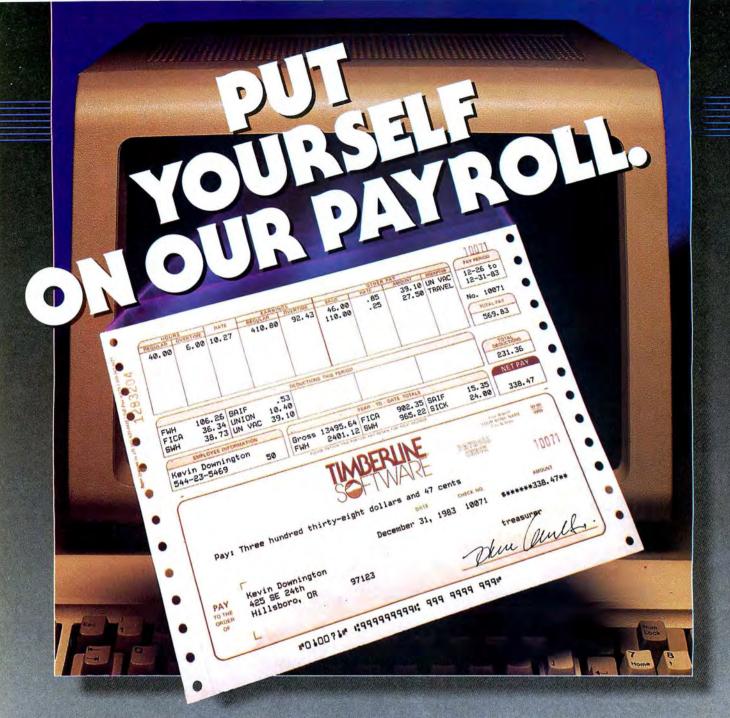
If you're part of a business that needs to stay on top of inventory control, labor costs, billing cycles, receivables, etc., Jewel Advanced Business Software provides more features, power, and value than any other systems available.

Consider the unique Jewel features which: allow unlimited data capabilities 
interface to a spreadsheet for full management reporting □ via G/L, produce budgets per account, per period, &

provide last-year comparisons □ allow separate income statements per profit center □ cannot close out of balance \( \simega \) have complete flexibility in system use □ produce reports such as normal & special Income Statements, Statements of Change, & Sources and Dispositions of Funds  $\square$  via A/P, save money by tracking vendor designated discounts print aging reports with user-defined periods project cash flow requirements 

profile vendors □ via A/R, provide complete Inventory Control ☐ Customer Profiles ☐ generate sales reports by salesman, territory, customer, state, or zip code track salesmen paid commissions □ via O/E, automatically update A/R & allow alternate item selection □ create work orders, labels, & lists □ produce multiple inventory reports.

Once you discover all the qualities of Jewel Advanced Business Software, you'll see it's a classic in its own time, becoming the leading name in the industry. Look for the Jewel label at local computer product stores. Or call us direct for more information.



# And eliminate your payroll headaches.

Let's face it. Most of us hate doing payroll: figuring taxes, trying to meet those non-stop payday deadlines and worrying about accuracy.

But Medallion® Payroll from Timberline Software eliminates these headaches. It processes all your payroll requirements on time and gives you total control over sensitive payroll data.

And Medallion Payroll does it right, thanks to Timberline's 12 years of software experience and feedback from thousands of users nationwide.

#### Simply...the best

Enter your employee's data on the screen, and Medallion Payroll does the rest. Easily, quickly and accurately. Even unusual situations (such as mid-month draws, tip credits and more) are no problem.

When the processing is done, your employees will get a printed check that is easy to read and understand.

You and your staff will love Timberline's friendly software documentation and support.

You'll agree that Medallion Payroll is simply...the best.

Ask your computer store about Timberline Medallion Payroll, or call (503) 644-8155.

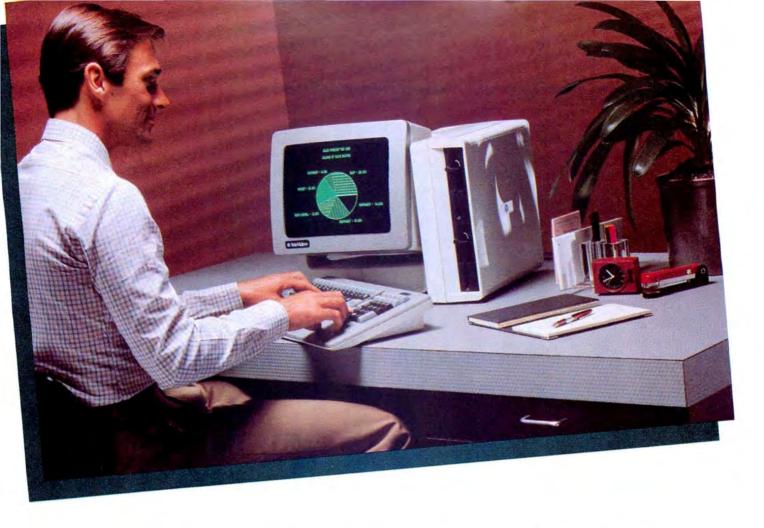


7180 SW Fir Loop Portland, OR 97223 (503) 644-8155



Timberline Medallion Payroll is one part of a complete collection of accounting software. Timberline software runs on IBM, TI, DEC, SAGE and NEC.

Circle 647 on reader service card



# GET IN ON THE BOOM."

TeleVideo® Personal Computers best equip the professional for success. Because TeleVideo's innovative design produces powerful, sensibly-priced computers that communicate with one another and grow as rapidly as you do.

TeleVideo Personal Computers offer a simple add-on growth path to protect your investment and give you access to the world's largest library of software.

The full-function TeleVideo Portable Computer sells for less than most other portables and can be easily linked to an office computer network.

For more information, contact one of our European offices. And get in on the boom.

NORTHERN EUROPE (UNITED KINGDOM), 0908-668-778 CENTRAL EUROPE (THE NETHERLANDS), (0) 2503-35444 SOUTHERN EUROPE (FRANCE), (1) 687-3440



# The New Performing Art

#### THE ORCHESTRA

Over 100 features and functions, most accessed by one or two keystrokes

Reviewers comment, "like dedicated word processing on a PC . . . powerful, sophisticated . . . fast full-screen response"

#### GUEST CONDUCTOR

People like you from banks, insurance companies, law firms, investment houses, universities, and Fortune 1000 companies

#### **GUEST ARTIST**

IBM PC and most plug-compatibles\*

#### THE WORK TO BE PERFORMED

All word processing functions create, edit, move and delete text with virtuoso ease

Merge capabilities for repetitive letters Library for boilerplate

File conversions

ASCII to MultiMate and vice versa
DIF to MultiMate

Column manipulation/calculation

#### FANFARE FOR NEW FEATURES

Key procedures

flawless repeat performances of functions and keystrokes

Spelling error detection and correction 80,000 word Merriam-Webster dictionary create your own custom dictionary

An option to allow complete document transfer to and from Wang systems

Support for over 60 printers 3 bin sheet feeders

# MultiMate Ver. 3.20 Word Processing

#### **AUDIENCE BRAVOS!**

For superior documentation, unlimited toll-free technical support, on-line HELP and a 30-day money back guarantee.\*\*

For a standing ovation of your own, see MultiMate Professional Word Processing, Version 3.20, at your local dealer. Call us at 1-800-243-3142, (203) 522-2116 (ask for Leonard) for the dealer nearest you.



SoftWord Systems, Inc. 52 Oakland Ave., North East Hartford, CT. 06108

IBM is a registered trademark of IBM Corp.

Wang is a registered trademark of Wang Laboratories, Inc.

MultiMate is a trademark of SoftWord Systems, Inc.

\*DOS 1.1 requires 192K memory; DOS 2.0 requires 256K.

System must be double-sided.
\*\*Limit one per purchase.

Circle 396 on reader service card



# PC W\RLD View

News and notes for the computing community

#### Miriam Medom

PC World View reports new developments in computer technology, items of interest to all computer enthusiasts, and the most significant and enticing speculation about industry trends and personalities. We reserve the "Grapevine" section of this column for industry reports that are still at the speculative stage.

### Grapevine

### Long on Lasers

According to industry sources, IBM has ordered 1.5 million compact laser videodisc drives for delivery during the next several months. At press time no confirmation of their potential uses could be obtained, although observers speculate that this high-capacity storage medium may be added to the PC family of products. Reportedly, IBM ordered only the drives and still must develop an interface to connect the videodisc drives to the PC or other computers selected for this project.

The compact disk has begun to take hold in the audio market, and its capacity to store both video images and data seems highly promising for computers. As yet, however, this technology is expensive: recording a videodisc, on which information is permanent, costs several thousand dollars. So these disks will have to contain data that has wide appeal, such as an encyclopedia, a dictionary, a thesaurus, or other reference works. (Has anybody acquired the videodisc rights to the *Guinness Book of World Records?*)

The other current hang-up is technological: as yet, the laser videodisc drives are read-only devices. (Panasonic makes a read-and-write videodisc recorder, but it costs \$35,000,



that IBM wants 1.5 million of.) Until read-write videodisc technology turns out a relatively low-priced product—like floppy drives and hard disks—the laser drives will be terrific as data accessors but useless as data recorders.

### Short on Floppies

Another industry report states that IBM has cranked up its disk-drive-making apparatus to try to meet the demand for 5½-inch floppy disk drives for the PC and the PC XT. Although IBM has multimillion-dollar contracts to purchase floppy drives in volume from both Tandon and Control Data, the computer maker apparently intends to supplement these supplies with its own product.

IBM's manufacturing site for these drives is a plant in Boulder, Colorado, where the company's short-lived 4-inch floppy disk drive was developed. (IBM originally planned to

sell its 4-inch drive to other computer manufacturers, but industry demand for the odd-sized drive was not overwhelming, and IBM subsequently abandoned the project.) The future of the industry-standard 5½-inch drives seems much more secure. One industry observer predicts that by 1986 IBM will need as many as 5 million each year.

### **Industry Ingenuity**

Here's a story of one software company helping another—complete with three happy endings. At the fall COMDEX show in Las Vegas, Microsoft sponsored a kind of lottery designed to bring people together. The Bellevue, Washington, software firm and the computer makers that have licensed Microsoft's MS-DOS handed out buttons on which serial numbers had been printed. There were two copies of each button; the trick was to find the person who had

the same button as you. In a sea of 80,000 people (not to mention five exhibit halls), finding a badge with an obscure 6-digit number on it was no small task.

But one enterprising software firm, Dynamic Microprocessor Associates (DMA) of New York City, decided to become a matchmaker. DMA publishes an applications-generating program called Formula II, and when a friend suggested to the people working in DMA's booth that the program would be ideal for locating the people who had matching buttons, the DMA folks readily agreed. After about half an hour's work with Formula II, the DMA staff produced a custom-tailored data base to record and compare button numbers and locate the buttons' owners.

On Wednesday, the third of COM-DEX's five days, DMA staffers posted flyers inviting showgoers to their booth to register for button matching. Word of this highly appropriate use of computer power spread throughout the convention, and the line at DMA's booth was at least ten deep for the rest of the week. Diana Wilcox, one of the DMA staff members who worked in the company's booth, reports that the button data base had 2500 numbers in it by the end of the show and that Formula II had made between 50 and 60 matches.

Everyone whose buttons matched automatically won a copy of *Microsoft Word*, a new word processing program, and all those winners were eligible for a drawing to choose the three big prizes—trips to Paris, Munich, and Hawaii. Of course, to prove that you had matched buttons, you had to find the other person whose button had your number on it, and that's where *Formula II* really



helped. The data base not only matched numbers but also included hotel room number, booth, company affiliation, home phone, and other information useful to help a would-be winner find his or her match. At least two of the three big winners made their matches through the DMA booth, Wilcox notes, and one happy winner took the DMA staff out for champagne.

### **Program Pedigrees**

To help alleviate confusion about which programs run on which IBM PC compatible computers, Software Strategies of Eden Prairie, Minnesota, offers a sort of program pedigree service. The company distributes some 300 programs, and it will certify to makers of PC compatibles that its programs will run on their machines. (Presumably, it will also report which programs won't run on a particular computer.) Manufacturers of PC compatibles will be able to use this information to compile and publish lists of software guaranteed to run on their machines.

### Big Blue's News

### Popcorn Included?

In a quiet but swift move, IBM has purchased 94 large-screen video projection systems from Inflight Services, a company that supplies movie machinery to the airlines. The systems were ordered by the National Marketing Division of IBM, located in Atlanta, and reportedly will be used in the corporation's "executive briefing rooms." We're wondering if the men and women in blue have to pay \$3 for earphones.

### It Even Makes Change

IBM recently announced that it will manufacture the first automatic teller machine to dispense coins. Most of the computerized walk-up windows at banks are limited to bills of one denomination (typically \$20), but IBM's new 4730 Personal Banking Machine can handle five denominations of bills plus pennies, nickels, dimes, and quarters. The advantage of all this flexibility is that customers can cash their Social Security checks or withdraw just enough cash for an ice-cream cone at the Baskin-Robbins down the street.

Since IBM seems to have adopted the word *personal* for its products lately, we're wondering if the corporation might provide a PCjr-type number pad for the new automatic teller. With just a few handy keys and an infrared signal, you could cash your paycheck from across the street. In case you want one of these personal tellers for your very own, prices start at \$20,300.

# Competitors Buy Compatibles

Honeywell Information Systems and Control Data Corporation, two of IBM's competitors in the large-computer market, are buying PC compatible microcomputers from another IBM competitor. The recipient of some \$45 million in orders from the two firms is Columbia Data Products, maker of both a desktop system, the MPC, and a portable, the VP. A spokesperson for Columbia noted that the firm has been shipping about 200 computers per month to each of the two big buyers. Both Honeywell and Control Data are expected to integrate the Columbia machines into larger systems designed for such special purposes as banking or office automation.

**Democrats May Roast** 

The Democratic Convention is slated for San Francisco this July, and to get this plum for her city, Mayor Dianne Feinstein had to certify that the temperature in the convention hall would stay between 70 and 72 degrees. But the Democrats may find themselves in the ultimate stuffy, hot, and smoke-filled room, because the air conditioners, smoke-removal ventilators, and various other environmental aids are controlled by a computer that has been acting up since the hall opened two years ago.

So far the \$1.4 million computer system at San Francisco's Moscone Convention Center has not lived up to its promise. Although it is supposed to control heating, cooling, lighting, and other basic operations, the Honeywell system has been so unreliable that the center's staff still turns everything on and off manually. The machine occasionally takes over without being asked, turning lights off and on and even sending a fire door crashing down on one occasion.

While Honeywell and the center's management firm trade charges about who's responsible for the pesky computer, Feinstein and her staff are hoping for cool weather. Because the building's air-conditioning system was designed for the temperate San Francisco climate, it may not be able to cool the hall during a hot spell. So if the weather and the computer don't cooperate, the Democrats could be in for a real political roast.

# Loose Lips

People in the computer industry say some provocative and illuminating things. They sometimes also make pronouncements that, in the cool light of consideration, may sound a bit rash. We'll print a selection of these statements each month and, as always, we'll pay for the material we use. (The check goes to the submitter, not the speaker.) Here are a few pearls.

"The next corporate status symbol will be direct access to the data base. He who doesn't have access doesn't make it in the corporation."
—Stephen Caswell, software publisher, on how managers will use desktop computers.

"Everybody now is to some extent at the mercy of IBM."—Mitch Kapor, president of Lotus Development Corporation, on the perils of depending on the PC for a livelihood.

"IBM has really ex officio taken over companies."—James Toreson, president of Xebec, on the fact that supplying hard disk controllers to IBM is dominating his firm's operations.

"The software industry is like a baby who's been eating high-performance vitamins all day and turns into an adult overnight."—Roger Von Oech, president of Creative Think, at the "Success in Software" conference.

"Wowie-zowie technology doesn't sell machines any longer. Computers are sold through traditional marketing methods. It's a matter of who can shove the most commercials into the Super Bowl."—Jean Yates, president of Yates Ventures, on the future of selling computers.

# PC World View

# Call Us RAMada

Ramada Inns, based in Phoenix, has ordered 640 IBM PCs for installation in its motels and hotels throughout the United States and Canada. The computers will be used to take reservations, store information on preferred customers and travel agencies, and exchange data with the company's main computer system in Phoenix.

Ramada has some 97,000 rooms in its 600-plus inns, making it the world's third-largest provider of lodging. It is the first hotel chain to install PCs.

# Software News

Computer programs are becoming so abundant and specialized that both buyers and sellers need advice. Two useful publications should help meet this need; one focuses on software marketing, and the other analyzes accounting programs.

Soft-letter, subtitled "Trends & Strategies in Software Publishing," reports developments and offers tips for people in the software business. A recent issue focused on software best-seller lists, explaining how the lists are compiled and questioning the accuracy of those reports. This eight-page opus is published biweekly; annual subscriptions are \$135 (63 Sacramento St., Cambridge, MA 02138).

The Knight Accounting Software Reports are intended to help software dealers and accounting firms compare and evaluate the many commercial accounting software packages. Each report covers one accounting module, such as accounts receivable or general ledger, comparing that module's design and use with four brands of software. One of the Knight reports compares two versions of software from Peachtree, the MBSI package from RealWorld Corporation, and the Great Plains accounting package from Great Plains Computers.

The Knight service produces these comparative reports for \$75 each. The authors, Sherry Knight (a CPA) and Steven Yoder, can prepare an indepth analysis of any brand of accounting software for \$500. For more information, contact the Knight Research Corporation, 6644 Heartwood Dr., Oakland, CA 94611, 415/339-8475.

PC World View welcomes contributions from readers, and we'll pay up to \$50 for the items we use. Please include your name, address, and phone number with contributions. Send them to PC World View, PC World, 555 De Haro St., San Francisco, CA 94107. ●

### PRINTRONIX

DOMESTIC DISTRIBUTOR TERRITORIES NM; El Paso Cty, TX BFA Corporation (505) 292-1212 TWX/TLX: 910-983-1157 Computec Systems Corp. (809) 781-7880 TWX/TLX: 325-2326 N. DE; S. NJ; E. PA Denco Data Equipment (215) 542-9876 TWX/TLX: 510-661-0638 N. IA; MN; ND; SD; W. WI Dytec North (612) 645-5816 TWX/TLX: 910-563-3724 S. IL; S. IA; KS; MO; NE Dytec South (314) 569-2990 TWX/TLX: 910-764-0840 AL; FL; GA; LA; MS; NC; SC; TN Gentry Associates (305) 859-7450 (800) 432-2226 (Florida) TWX/TLX: 810-850-0136 CA; N. ID; NV; OR Group III Electronics (213) 643-6997 TWX/TLX: 910-348-7103 N. NJ; NYC Logon/TMA (201) 646-9222 TWX/TLX: 710-991-9710 KY; MI; OH; W. PA; WV Lowry & Associates (313) 227-7067 TWX/TLX: 810-242-1519 S. DE; MD; VA; DC Mesa Technologies, Inc. (301) 948-4350 (800) 638-2039 TWX/TLX: 710-828-9702 NY State NACO Electronics (315) 699-2651 TWX/TLX: 710-541-0439 AZ; S. ID; MT; VT; WY Par Associates (303) 371-4140 TWX/TLX: 910-932-0180 N. IL; IN; E. IA; E. WI Peak Distributors, Inc. (312) 255-0707 TWX: 910-687-2267 Peripherals of Hawaii CT; ME; MA; NH; RI; VT S & S Electronics (617) 458-4100 TWX/TLX: 710-343-3456 Sector Systems (907) 276-8825

## PRINTRONIX SALES OFFICES

AR; OK; TX

Atlantic Regional Office Printronix 7½ Harris Road, Nashua, NH 03060 (603) 888-6140 TWX: 710-228-8017 Central Regional Office Printronix 700 E. Ogden, Suite 202, Westmont, IL 60559 (312) 325-3662 TWX: 910-651-0116 No. Calif. District Office Printronix 50 W. Brokaw Road, Suite 64, Rm. 101 San Jose, CA 95110 (408) 297-8045 TWX: 910-338-2290 Southeast District Office **Printronix** Printonix PO. Box 12008, 8000 S. Orange Ave., #109 Orlando, FL 32809 (305) 859-5574 TWX: 810-850-0240 Southwest District Office Printronix 9451 LBJ Freeway, Suite 220, Bldg. B Dallas, TX 75243 (214) 680-3168/3169 TLX: 758-760 Western Regional Office Printronix 17500 Cartwright Road, P.O. Box 19559 Irvine, CA 92713 (714) 863-1900 TWX: 910-595-2535

U.S. Data Associates (214) 680-9700 TWX/TLX: 910-867-4838

### PRINTRONIX INTERNATIONAL OFFICES

For names and addresses of International Offices and Distributors, contact Printronix International Headquarters: Printronix 17500 Cartwright Road, P.O. Box 19559 Irvine, CA 92713 U.S.A. (714) 863-1900 TWX: 910-595-2535 MVP: Most Versatile Printer.
Plug-compatible with the IBM-PC,
the Victor 9000 and other leading
microcomputers, the MVP is the only
microcomputer line printer versatile enough to handle the needs of
every personal computer in your
office. Whether it's business graphics,
word processing, or heavy duty
workhorse processing, the MVP does
it all...without skipping a beat.

MVP versatility means different speeds for different needs: high resolution characters at 80 LPM for word processing; 150 LPM for data processing; and 200 LPM for compressed print.

But that's not all the MVP can do.
Its flexible graphics capability lets

you generate a wide range of customized business graphics—labels, logos, bar codes, enlarged characters, reverse images and more.

The MVP hammers home its versatility with superior print quality, producing crisp, uniform dots that overlap to create characters so solid they're clear to the last copy of a multi-part form.

The MVP achieves its remarkable performance using the patented HammerBank technology proven so successfully in our P-Series printers—producing the meanest mean-time-between-failure rate in the industry.

What's more, the MVP's precision dot placement won't shift or get out of register because the print mechanism is a one-piece unitized assembly with no adjustments. Consequently, you avoid the periodic readjustments typical of other printers.

When you want a business printer that gets personal, think MVP.

The business printer that really means business.

For more information, contact Printronix at 17500 Cartwright Rd., P.O. Box 19559, Irvine, CA 92713.

THE FIRST LINE IN PRINTERS.

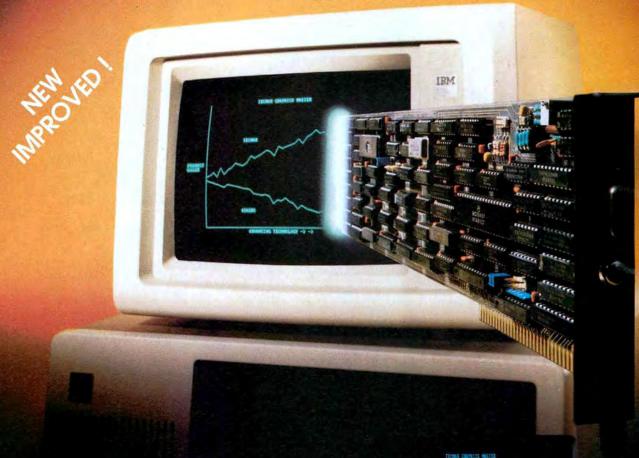
# PRINTRONIX

Outside California: 800-556-1234, ext. 66 In California, 800-441-2345, ext. 66



# TECMAR'S GRAPHICS MASTER.

It adds graphics to your IBM Monochrome Display, or 16 high-resolution colors to your color monitor!



Text or high-resolution graphics on the IBM Monochrome Display

Amazing new resolutions on standard color monitors

Complete emulation of IBM's display adapters

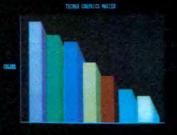
# On standard low-scan color monitors:

- 640 horizontal x 400 vertical in 16 colors
- 720 horizontal x 480 vertical graphics in 4 colors.

## On the IBM Monochrome Display:

- 720 horizontal x 700 vertical
- 25/50 lines of 80 characters
   Graphics Master can do much more. In all, over 30 different display modes can be used on standard monitors, and over 25 on the IBM Monochrome Display.

With certain monitors, you can achieve superhigh resolutions like 512 horizontal x 420 vertical in up to 16 colors without interlace.



Graphics Master is equipped with a full 128K of on-board display buffer memory. In low-resolution modes, extra memory isn't wasted. You can divide it up into alternate display screens or use it for general data storage.

Graphics Master retains complete compatibility with the IBM Monochrome and Color/ Graphics Adapters. Use it to accompany or replace one or both of the IBM cards.

Circle 190 on reader service card

Graphics Master will run with all IBM software for the Personal Computer, including BASIC's graphics commands.

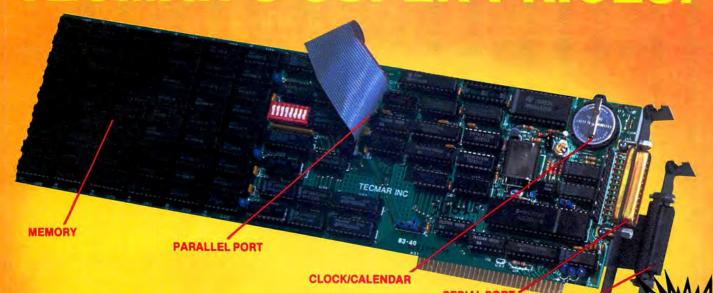
With Tecmar's Video Cassette Recorder Controller, you can overlay Graphics Master images on videotaped material with an external mixer.

Call or write for further information. Our new address is:

# TECMAR

6225 Cochran Road Cleveland, Ohio 44139 Phone 216-349-0600/Telex 466692

# TECMAR'S SUPER PRICES!



CAPTAIN

PARALLEL PRINTER CONNECTOR

# TECMAR'S TOP OF THE LINE MULTIFUNCTION BOARD

Provides maximum memory expansion to 640K for the PC. Performs eight (8) key functions in one (1) expansion slot.

- . 0 to 384K MEMORY fully socketed for easy user upgrade in 64K blocks.
- · CLOCK/CALENDAR · battery-powered to maintain date and time while computer is on or off.
- · SERIAL PORT to connect to modem or printer with full IBM PC compatibility
- . PARALLEL PORT fully compatible for standard IBM Parallel Printer or compatible printers. Cable and connector included.
- RAMSPOOLER SOFTWARE (included) enables printing to become a background task, freeing your PC for other functions.
- SPEED DISK SOFTWARE (included) simulates high speed disk drive in RAM, from 5K to 512K in 1K increments. 50% faster than a Winchester.
- AUTOTIME SOFTWARE (included) automatically enters correct date and time each time the user powers up the computer.
- OPTION inexpensive PAL chip enables user to restrict availability of information on a 'need to know' basis or to limit access to proprietary software.

\$349 Unpopula Memory

\$389/64K \$470/128K \$551/192K \$6331256K \$714/320K

\$795/384K

# WAVE™& BOSUN™ for your IBM PC/XT



WAVE

\$299/64K \$449/192K \$379/128K \$499/256K

WAVE fits into a short slot in the IBM PC/XT.

. 64K to 256K MEMORY - fully socketed for easy field upgrade in 64K blocks.

The following additional features are the same as Captain described above:

- RAMSpooler TM Software
- SpeedDisk TM Software

# BOSUN™

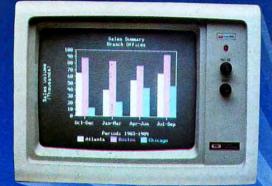
BOSUN fits into a short slot in the IBM PC/XT. The following features are the same as Captain

- described above:
- RAMSpooler Software
- Clock/Calendar

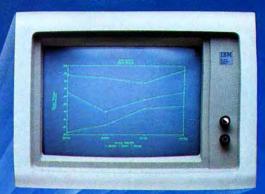
- Autotime<sup>TM</sup> Software

- Serial Port
- PAL Option
- Parallel Port
- Cable and Connector
- Tecmar boards have:
- COMPATIBILITY WITH IBM PC AND OTHER LOOK ALIKES.
- Full one year warranty
   GUARANTEED 72 Hour repair turn-around THESE TECMAR PRODUCTS ARE DELIVERABLE

# Bi-Graphix



the graphics board that works either wav



Connector for Bi-Graphix II Expansion

Monochrome Display

Composite Video Output



Parallel Printer Interface

> External Switch for easy selection of monitor type or mode

> > Color Graphics Standard IBM

Bi-Graphix I replaces both the IBM Monochrome Display/Printer Adapter and the Color/Graphics Adapter Card. It will also allow graphics to be displayed on the IBM Monochrome Monitor.

No modification is needed to run standard graphics software on the IBM Monochrome Display.

Monitor and mode selection is done easily by the flip of a single external switch. With two 9 pin output connectors you can have the IBM Monochrome Display and a color monitor connected simultaneously. Switching between the two monitors

can be performed through software.

With Bi-Graphix I you can run Lotus 1-2-3 with the IBM Monochrome display, and enjoy the benefits of superior text quality and graphics without sacrificing compatibility.

Bi-Graphix II is a piggyback card with 128 k of memory. By installing Bi-Graphix II onto Bi-Graphix I you will be able to reach resolutions of 640 X 400 in 16 colors, using any standard high resolution color monitor. Resolutions of 720 X 700 can be attained on the IBM Monochrome Display.

### **FEATURES**

# Bi-Graphix I

- Standard IBM graphics modes
   Standard IBM Monochrome text
- IBM Monochrome Display Graphics
- Upgradeable for higher resolutions

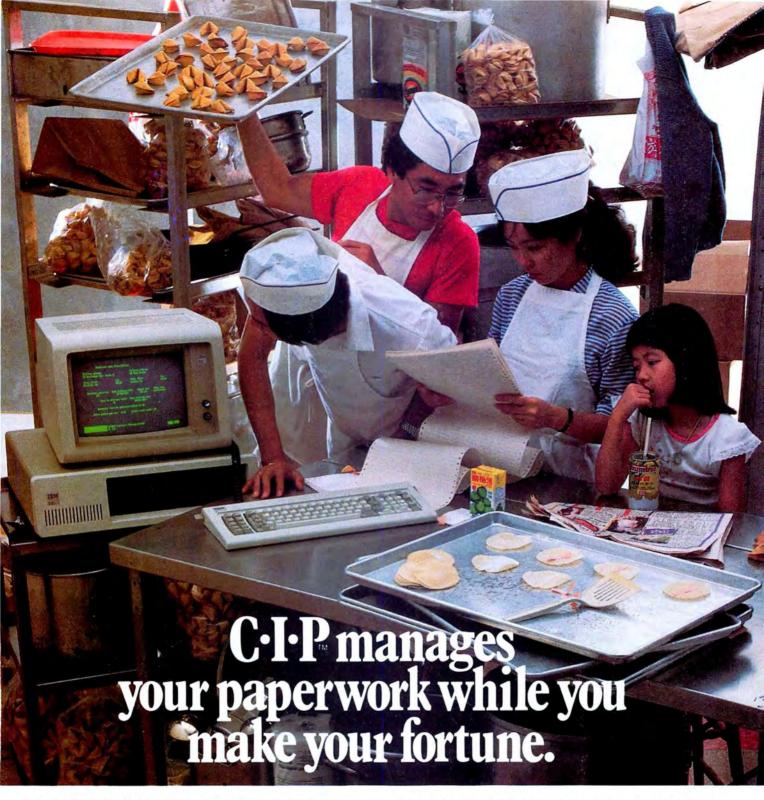
## Bi-Graphix II

- 640 X 400 16 colors with Color monitor
  720 X 700 IBM Monochrome Display
- Software support for higher resolution · Piggy-Back onto Bi-Graphix I, so no need for an extra slot.

# PC Components, Inc.

Subsidiary of Applied Computer Products 1916 Welsh Road, #6 Philadelphia, PA 19115 215-934-6990 Dealer Inquiries Invited

IBM is a registered trademark of International Business Machines. 1-2-3 is a trademark of Lotus development. PGS is a trademark of Princeton Graphics System. Bi-Graphix I and Bi-Graphix II are trademarks of PC components.



In businesses of almost every size these days, the more successful you are, the less time you have to spend with paperwork. Now you can turn all that paperwork over to C·I·P", the Concentric Information Processor, and

your IBM\* PC. • You'll be using C·I·P confidently and profitably within hours. Designed for first-time users, C·I·P lets you create files, alter formats, and design reports visually. So simple! Yet C·I·P has the flexibility to adapt to

changes in your business and the power to grow along with your needs. • Ask your local IBM PC dealer to show you how C·I·P can keep inventory under control, manage mailing lists, write reports, calculate due dates,

figure sales tax – in other words, take over the paperwork, while *you* concentrate on running the business and increasing profits. C·I·P from Concentric Data Systems, 18 Lyman Street, Westboro, MA 01581, (617) 366-1122.

The next generation of information managment software.



# Introducing COMPAQ PLUS, the first high-performance portable personal computer.

he makers of the COMPAQ™ Portable Computer, the industry standard, announce another breakthrough—the COMPAQ PLUS™ Portable Personal Computer. No other personal computer can handle so much information in so many places. The new COMPAQ PLUS offers

an integrated ten-megabyte fixed disk

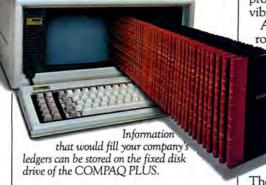
drive in a portable.

# Plus a bigger payload

How much is ten megabytes?

Enough to tackle jobs that can't be conveniently handled on most personal computers.

A mailing list of 100,000 names and addresses.



Inventory records on a quarter mil-

The entire San Francisco phone book, with room left for Peoria.

Your most used programs can be permanently kept on the fixed disk drive of the COMPAQ PLUS, ready to call up and run.

Store a library of accounting programs-payables, receivables, general ledger, and payroll-with the company's books. Then take them to a board meeting or a branch office.

Your inventory control program and your inventory records can go with you to the factory. Your building specs and your project management programs can go with you to the construction site.

The high-capacity portable multiplies the productivity of every program it runs.

# Plus more programs

The COMPAQ PLUS runs all the popular programs written for the IBM° Personal Computer XT, available in computer stores all over the country. And they run with no modification whatsoever.

You're buying a computer to solve problems. Why not have more problemsolving programs to choose from?

# Plus a traveler's toughness

A true portable has got to be tough. The COMPAQ PLUS is.

Its fixed disk drive is designed specifically to travel. Rough roads and hard landings don't bother it because a specially designed shock isolation system protects the disk from jolts and vibration.

All the working components are surrounded by a unique aluminum frame with cross-members that

strengthen it side-to-side, frontto-back, and top-to-bottom.

Does a portable personal computer really have to be this tough? Take a look at your briefcase and then decide.

## Plus a lot more

The COMPAO PLUS comes with a 360K byte diskette drive for entering new programs and copying

The COMPAQ PLUS also works with optional printers, plotters, and communications devices designed for

The COMPAQ Portable, the industry standard in portable personal computers.



The problem-solving power of a highperformance desktop personal computer can now go where you need it.

IBM's personal computer family.

It has two IBM-compatible slots for adding optional expansion boards. With companion programs, they'll let you network with other personal computers, communicate with your headquarters computer files or add memory capacity if your needs grow.

When you see all that COMPAQ PLUS has to offer, you'll be pleasantly surprised by the price. The fact is, it costs hundreds less than comparably equipped desktop personal computers.

See the first high-performance portable personal computer. The COMPAQ PLUS-performance, programs, productivity. Plus problem-solving power.

# For the name of the Authorized Dealer nearest you, call 1-800-231-0900.

©1983 COMPAQ Computer Corporation COMPAQ™ and COMPAQ PLUS™ are trademarks of COMPAQ Computer Corporation. IBM\* is a registered trademark of International Business Machines Corporation.

The new COMPAQ PLUS, the first highperformance portable personal computer.





*COMPA* 



The truth about informatio	n management:	Section of the sectio
The Knowledg beats dBASE	over 250 ways	Last p
"the leading seller is no longer		USen +
You get more from the Knowledge Manager. Relational data management, ad hoc queries (like IBM's SQL/DS), spreadsheet, math and statistics, printed forms management, screen I/O management, a full-scale programming language. All for less than the list price of dBASE. Plus you can now get painter, color graphics and a run-	Time (in minutes) to sort* a two-field record on one numeric field.    Records   dBASE II   KnowledgeMan	to de BASE I'm children to be a generation or two ahead I
All completely integrated: So you		MAK II Knowledge Man
anything you wish. Like financial	1 modeling.	anase
order entry, job costing or decision support.	unliming FORMS MANAGEMENT unliming FORMS man processing command formation processing commander output formation for and printer output formation for each formation autility for each formation autility for each grant state.	nu
GEMENT no. 5535	nited 65535 townriemsing	ANGUAG
MANAremity 100		
DATA MANAMARIAN  DATA MANAMARIAN  Tables open concurrently  Tables open cond fields  Fields per retrail fields  Supports per table (ms)  Records per per precord (ms)  Records per per precord (ms)  Characters per indes (ms)  Indes keeps per indes (ms)  Indes keeps per indes (ms)	Abso trigonmet gener	256 yes
Records per table they (the	Working num length	beimited tag
indes sters mass section pie city	yes Jaxin (1-dimension	mal) aminimal (16 . 26
rields de Modify heef ultiple	no yes Africase ty-Then Lase toyels of	( procedure 0 yes
Table sorting IN QUes with	no yes ff-liest-Gum levels of no yes Maximum levels of no yes Maximum paramo no yes Maxi	icters bes
AD HOC IN Oct.  BAN Solver of the Control of Oct.  Supports IN IN Operable output  Supports IN IOUE Burry output  Supports IN IOUE Burry output  AD HOC IN Oct.  AD HOC IN OCT	no yes nestmun per no no yes Maximum per procedure procedure procedure procedure program energypt	tion or information and are
Query syntal SQL deard for output	255×284 Progr	numentation and other vermi
AD HOUse the Company of the Company	0 × 0  yes  yes  po yes  potrate but  putries are base	sed on documentation and other of the second
Supports Sortput edities Supports Supports Supports Sortput edities Supports Support	no of	
Dynati-field DSHEE	no jes	
Si seller in aula arai	no yes	B
SPREADSE  SPREASHES size terms of: Spreadshest size terms of: Spreadshest in termilas Cells defined in termilas Cells defined in termilas Traditional gement Tradit management Data managems Entire programs Entire programs Entire programs evaluation		KNOWLEDGE
SPREAD size terms Spreadshee in terms Spreadshee in terms Clis defined formens Clis defined formens Optional formens Data managemen Data managemen Spreadsheet can be and spreadsheet can Spreadsheet can can Spreadsheet can can spreadsheet can can spreadsheet can can within any preadsheet can within citive spreadsheet can		
Spreads from corn. Celts defined from open Celts defined from open Celts defined from open Data managemen Entire programs Entire programs Spreadsheet can geam Spreadsheet can geam within any preadsheet evaluation with multi-color forms with multi-color forms	14	KnowledgeMan is a trademark of Micro Data Base Systems, Inc., dBASE II of Ashton-Tate, SQL/DS of IBM.
	Dealer inquiries invited.	Current release is 1.05 as of 11/1/83.
Please send me:	□ 5¼" IBM PC SS	Name
☐ Free feature-by-feature	□ 5¼" Victor/Sirius	Title
comparison	☐ 5¼" DEC Rainbow (Dig. RX50)	Company
☐ Forms painter information☐ Graphics information	*Add \$20.00 if outside U.S., Canada or Mexico	Phone ()
☐ Text processor information	☐ Check or money order enclosed	Address
☐ Run-time package information☐ Please accept my order for	(must be drawn from U.S. bank	City
KnowledgeMan Package \$500.00	in U.S. currency) MasterCard No.	State Zip
☐ Shipping and Handling* 10.00	VISA No.	Send To:
(Indiana residents must add 5% sales tax—\$25.00)	American Express No.	MDBS/Consumer Products
Machine:	Expiration Date	P.O. Box 248
Operating Systems:	Bank No. (if M.C.)	Lafayette, IN 47902 Phone: (317) 463-2581
D PCDOS D MSDOS D CP/M-86	Signature	The state of the s

placed by phone (317) 463-2581.

Disk Format:

□ 8" IBM-3740 SS/SD

VISA and MasterCard orders may be Or Contact Your Local Dealer.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

# Let's Get Started

# Harry Miller

With this issue we are introducing a new section called "Getting Started." This section is specifically aimed at the growing number of new computer users. Every month thousands of people are either buying computers or starting to learn how to use them. The objectives of the "Getting Started" section are to make both of those activities a little easier and a little more manageable.

We are fond of saying that reading PC World will help you get the most out of your personal computer. We're also aware that first you've got to be able to get some kind of useful work out of it. The articles in the "Getting Started" section will help you overcome the obstacles that might prevent you from getting results from your computer. Getting started with your computer requires decisions for which the number and complexity of choices is overwhelming. You are also sure to encounter techniques or commands that just aren't explained adequately in any of the manuals. Some of the toughest obstacles you'll have to deal with might be in the conceptual understanding of what the computer is supposed to be doing. In those cases it's not just the answers that are elusive; it's often hard to know even what the questions are.

This month's "Getting Started" section features an article, "DOS for Beginners," about the most com-



monly used commands in the PC's operating system (the software program that manages the computer's resources and peripheral devices). No matter what you set out to do with a computer, the operating system is your first level of interaction. Thus, the commands discussed are your first step to gaining control over the computer.

In future issues this section will guide novices through a wide range of applications and system software. For example, you'll learn what spreadsheet programs can do for you (and how to select the right one), how to get the data into and out of your data management programs, and how to use business graphics programs to help get your points across more effectively.

Finally, each month *The Help Screen* will answer your questions about how PCs and software work. No question is too elementary to be covered. Since questions don't usually occur in logical groupings, *The Help Screen* will assist you in solving problems as they come up.

We know what some of the problems are and how frustrating they can be, mainly because we've been there. We aim to help you find the satisfaction that comes from taking control of the computer and getting it to work for you. Let us help you get acquainted and more comfortable with your computer. Then let us show you how to continue to increase the computer's usefulness and, as a result, your productivity.

We haven't quite arrived at what I call the "Second Personal Computer Revolution." The first revolution made computing available to the general public on a one person/one computer basis. But it also forced otherwise normal people to think like computer nerds-using unfamiliar and unnatural commands. The second revolution will feature computers that are smart enough to understand the way people think and the way people normally express themselves. Until that situation is the norm and not the exception, the "Getting Started" section will help you through the transition from computer novice to computer expert.

# DOS for Beginners

Before you plunge into your first applications program, get to know the system that allows it to run.

## David Arnold

PC-DOS is the disk operating system sold most often with the IBM PC and XT. It is generally compatible with MS-DOS, which runs on many computers similar to the PC. Several other operating systems are available for the PC, including CP/M-86, Concurrent CP/M-86, the p-System, and various forms of UNIX. Yet PC-DOS is by far the dominant operating system.

DOS (disk operating system) is a collection of utilities that manage data in the computer system. More than 40 commands are available, many of which call up complete programs that have their own sets of commands, including EDLIN, DE-BUG, and LINK. These more complex DOS features are intended for programmers or advanced users. The most frequently used DOS commands make backup copies of disks and files, display the contents of a file on the screen, indicate the amount of space available on disk or in memory. and erase and rename files. Although this tutorial focuses on DOS 2.00, the basic commands are essentially identical to those found in DOS 1.00, 1.10, and 2.10.

Some DOS functions are essential: you can't run an applications program without them. The essential parts of DOS reside on almost every disk you'll use with the PC. Two of

these three basic DOS files, IBMBIO .COM and IBMDOS.COM, are transparent (hidden) and not listed in the directory. The third essential file is a nontransparent utility called COMMAND.COM. These three files are sent into RAM every time you load DOS (by turning the power

Regardless of whether you can see evidence of its presence, DOS is always there.

switch on or by resetting the computer with a DOS system disk in drive A: [see Figure 1]).

Most applications programs make DOS as transparent as possible. They do this by using their own menus or commands to activate DOS. Consequently, most PC users can run their computers without having to learn much about DOS.

Why should you learn how to use DOS if your applications programs do everything for you? That is like asking why you should learn to set the shutter speed and lens opening on your camera when you could set it on automatic. For average pictures in

average situations, automatic operation is sufficient, but to get the best results, maximize control and flexibility, and be able to handle unexpected problems, you have to assume control at the source.

# Understanding DOS

When the computer loads a program, it copies the program from the floppy disk into memory (RAM) so you can use it. DOS never removes the original file from the disk unless you delete a file with the ERASE or DEL command. When you load a program from drive A: by simply turning the computer on, the computer normally loads DOS at the same time but might keep it transparent, not even displaying the DOS A> prompt. Many programs display their own prompt, such as 'Ok' (BASIC), '\*' (EDLIN), '-' (DEBUG), '.' (dBASE II), or a flashing cursor (most word processing programs). Regardless of whether you can see evidence of its presence, DOS is always there.

It would waste space to keep all of DOS in main memory (RAM), so when you load DOS, only the most frequently used DOS functions go into memory. When you type a more

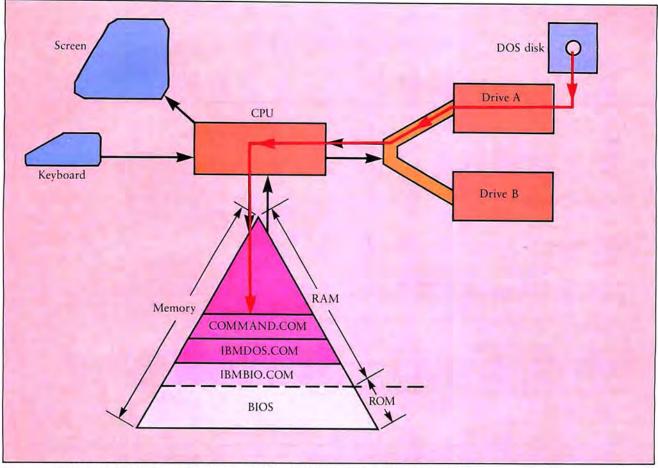


Figure 1: COMMAND.COM and the two hidden DOS files are loaded into RAM.

complex command, such as FOR-MAT, DOS has to go back to the disk for it. Thus, you must have a system disk (either the DOS distribution disk or another disk with a copy of the DOS system on it) in the disk drive to run DOS. The parts of DOS that reside in memory are called "internal commands"; those that reside on disk and are copied into memory while they are being used are called "external commands."

Once you have loaded DOS, you can remove the system disk and all the internal commands will still be accessible. External commands, however, can only be used if the disk you are using contains the file that executes the desired command. Figure 2 is a list of the internal and external commands covered in this article.

### File Specification

While some DOS utilities, such as FORMAT, work on the disk as a whole, most DOS commands operate on individual files. A disk is the equivalent of a file drawer; the mass of information on a disk or in a file drawer is organized into files, and each file is labeled with a name. File folders have a tab, and disk files have a file specification, or filespec. DOS serves as the file clerk. Just as a file clerk might take a file from a drawer, make a photocopy, and put it on your desk, DOS goes to the disk, makes a copy of the file you want, and puts the copy in memory so you can work with it.

The first part of the filespec is called the file name; the second part is called the extension. The file name can be from one to eight characters long. The extension can be from one

to three characters long and is always separated from the file name by a period. Filespecs can contain almost any combination of letters and numbers as well as certain punctuation marks. DOS will let you know if you try to create a file name with unacceptable characters; a message such as 'Invalid number of parameters' or 'Bad command or file name' will appear on the screen.

You don't have to use extensions, but they are useful in organizing groups of files and can provide information about a file's contents. Some extensions have a standard meaning: .BAS signifies a program written in BASIC, .COM and .EXE are used for program files, and .BAT indicates a batch file, which is a series of commands that DOS executes sequentially. You can also make up your

# **●** Getting Started

Command	Function		
DIR	Lists directory of disk		
COPY	Copies file(s)		
ERASE	Deletes file(s)		
DEL	Deletes file(s)		
CLS	Clears screen		
REN	Renames file		
EXTERNAL			
Litterine			
	File needed on disk	Function	
Command	0.212.002.002.00	Function  Formats a disk for use and erases contents	
Command FORMAT	on disk	Formats a disk for use and erases	
Command FORMAT DISKCOPY	on disk FORMAT.COM	Formats a disk for use and erases contents	
	on disk  FORMAT.COM  DISKCOPY.COM	Formats a disk for use and erases contents  Copies entire disk and erases contents	

Figure 2: Commonly used internal and external DOS commands

own extensions, such as .TXT to designate a file containing text rather than a program, .LET for letters, or .614 for a file created on June 14.

## Default Drives

To start using DOS commands, place a system disk in drive A: and turn on the power switch or, if the power is already on, reset (boot up) the computer by pressing <Ctrl>-<Alt>-<Del>. The system first asks for the date. If dating your material is important, type the month, day, and year divided by either slashes or hyphens. For example, for April 23, 1984, you would type 04/23/84<Enter>. Then the system asks for the time in a 24-hour format. For example, for 9:45 a.m. you would type 9:45 < Enter >. For 9:45 p.m. you would add 12 hours and type 21:45<Enter>.

If dating and timing your files is not important, simply press <Enter>twice, and you will see an A> prompt appear on the screen. This means DOS is asking for instructions. The A> prompt indicates that you will be issuing a command from the A: (left) drive. This is the default disk drive. For most systems A: will always be the default disk drive. However, if you have an XT or a hard disk and no program disk is inserted in the A: drive, the default drive will be C:.

To temporarily change the drive you are working on, type the letter of the drive followed by a colon and press <Enter>. If the command you issue affects only a file or files on the disk in the default drive indicated by the prompt, no further drive specification is necessary. However, if one or more of the files affected are found

on a drive other than the one indicated by the prompt, each remote file must be preceded by the appropriate drive letter and a colon.

You can use the directory (DIR) command to get a list of the files contained on a disk. To check the directory of the disk in the current default drive, type DIR in uppercase or lowercase letters and press <Enter>. The directory provides (from left to right) the file name, the extension, the size of the file in bytes, and the date and time each file was last updated. At the bottom of the list the number of files and the amount of unused space on the disk are displayed.

Some disks have so many files that the list is too long to fit on the screen. In that case the top lines scroll out of sight. There are two

46 April 1984

Volume in dr	ive A has	no label							
Directory of	A:\								
COMMAND	COM	EXE2BIN	EXE	LINK	EXE	DEBUG	COM	ART	BAS
SAMPLES	BAS	MORTGAGE	BAS	COLORBAR	BAS	MUSIC	BAS	DONKEY	BAS
CIRCLE	BAS	PIECHART	BAS	SPACE	BAS	BALL	BAS	COMM	BAS
ANSI	SYS	FORMAT	COM	CHKDSK	COM	SYS	COM	DISKCOPY	COM
DISKCOMP	COM	COMP	COM	EDLIN	COM	MODE	COM	FDISK	COM
BACKUP	COM	RESTORE	COM	PRINT	COM	RECOVER	COM	ASSIGN	COM
TREE	COM	GRAPHICS	COM	SORT	EXE	FIND	EXE	MORE	COM
BASIC	COM	BASICA	COM	CA1	BAS	NEWDSK	BAK	NEWDSK	BAT
DISCCOPY	COM	DISCCOMP	COM	CPQBASIC	EXE				
43 F	ile(s)	46080	bytes fre	ee					

Figure 3: DIR (directory) command with /W (wide) option

ways to read a directory too large for the screen. One is to add /P (for pause) to your request: DIR/P <Enter>. This command tells DOS to scroll the first part of the file list into view and then pause. Press any key, and the rest of the display scrolls onto the screen.

You can display the directory in another screen format by adding /W (for wide) to your request: DIR/W <Enter>. This time, instead of a single column, the directory displays the file names five across but doesn't provide additional information on file size, dates, and times (see Figure 3). Although the directories of most disks you use will probably fit on one screen, on some disks a directory might take up two or three full screens. With the XT or another hard disk system one directory can contain up to 512 file names.

### Format

Before you save any data on a disk, the disk must be formatted by DOS. When you format a disk, you erase any information that's stored on it. Therefore, you must be extremely careful to designate the correct disk drive when using the FORMAT command. Always check that you've given a drive designation (A:, B:, and so on) and that the disk you want to format is in that drive. To be sure that you don't mistakenly erase data by formatting, run a directory (most likely DIR B:). If the disk has not been formatted, a disk error message will appear.

If you have an XT, you must be especially careful when you use the FORMAT command because it could erase and reformat the hard disk as well as the floppy disks. The hard disk on the XT is designated as drive C: (although you can change this to another letter). If you do not include a drive letter in the FORMAT command, drive C: will be assumed, and you will erase all data on the hard disk. If you designate drive A: or B:, the hard disk data will be safe.

To format a disk, leave a disk containing the FORMAT.COM program file in drive A: and put a blank disk in drive B:. From the A> prompt, type FORMAT B:/S <Enter>. This command directs DOS to format the disk

in drive B: and put a copy of the operating system (/S) on the disk at the same time. The system consists of the DOS files IBMBIO.COM, IBMDOS .COM, and COMMAND.COM. The computer will respond with 'Insert new diskette for drive B: and strike any key when ready'.

Since you already have a new disk in drive B:, press any key (or insert a blank disk if you're using a single-drive system). Drive B: (the one on the right side) will start whirring, its red indicator light will glow, and the screen will announce 'Formatting 9 sectors per track, 2 sides...'.

Since you can't see the formatting process in action, visualize a large roll of paper, 8½ inches wide by hundreds of feet long. Imagine cutting it into pieces 11 inches long and putting lines and page numbers on each sheet. That procedure would be the nonelectronic equivalent of formatting a disk.

DOS 2.00 creates 40 concentric tracks on each side of a disk. At the same time, it does the electronic equivalent of drawing lines from the center to the edge, dividing each

# **●** Getting Started

A>chkdsk b:

362496 bytes total disk space 22528 bytes in 2 hidden files 18432 bytes in 1 user files 321536 bytes available on disk

262144 bytes total memory 237568 bytes free

A>

Figure 4: CHKDSK on a blank, formatted double-sided disk

track into nine sectors (DOS 1.10 and 1.00 create eight sectors). This creates a total of 360 sectors on each side of the disk, each of which can hold 512 bytes (characters) of information. That's a grand total of 184,320 bytes per side, or 368,640 per disk if you have double-sided disk drives. Since 1K is 1024 bytes, that works out to 360K of storage space. A double-sided disk formatted under DOS 1.10 has a capacity of 327,680 bytes, or 320K.

DOS 2.00 can read eight-sector and nine-sector disks with equal ease. But DOS 1.10 can read only eight-sector disks, so you cannot read disks formatted with DOS 2.00 when you are using DOS 1.10.

Once the computer has finished formatting the disk and transferring the operating system, the FORMAT program will ask 'Format another? (Y/N)?' Press N to get back to the A> prompt.

# **CHKDSK**

To check if FORMAT has done its job and to ensure that a disk is in good shape you can use the CHKDSK command. CHKDSK, pronounced "check disk," does just what its name implies; it checks a disk and

reports in more detail than DIR how much space is available for storing programs or data.

To check the disk you have just formatted, type CHKDSK B:<Enter>. If you're using DOS 2.00 with doublesided disk drives, the screen should look like Figure 4. CHKDSK lists total disk space, hidden files, user files (in this case only COMMAND .COM), and bytes available on the disk. The last number in Figure 4 is the reason most people use CHKDSK—to see how much space is left on the disk. The last two lines, separated from the others by a blank line, show the total main memory (RAM) in the computer (131,072 means 128K RAM) and the number

The DISKCOPY command is handy for backing up disks.

of bytes free. Subtract bytes free from total memory and you discover how much memory is currently in use.

Occasionally, a disk will have a bad sector. When you use the FOR-MAT command, DOS tests the disk for bad sectors; if it finds any, it marks them off so that no data can be stored on them. If any bad sectors have been found, CHKDSK will report them.

### COPY

The COPY command is one of the most useful internal commands that DOS provides. It enables you to copy an individual file or a group of files from one disk to another. As an example you can copy files from the DOS distribution disk in drive A: to the newly formatted disk in drive B: by typing COPY A:FORMAT.COM B:FORMAT.COM <Enter>. When you see the message '1 File(s) copied' followed by the A> prompt, you know the file

has been copied. To verify, type DIR B:<Enter>, and you will see FOR-MAT.COM listed on drive B:. Now type DIR A:<Enter>, and you can see that FORMAT.COM is still on drive A: as well as being on drive B:.

Typing the drive designations before the filespec is not always necessary. If the file to be copied is on the
same drive as the prompt displayed,
the designation is not necessary. If
the name of the file to be copied to
remains the same, a further shortcut
can be taken by not repeating the filespec. You can type COPY FORMAT.COM
B:. The COPY command can also be
used to rename a file as it is being
copied. If you want the new file to be
called DESIGN.COM on drive B:,
type COPY FORMAT.COM B:DESIGN.COM.

What if you shorten the command still further by leaving off B:, as in COPY FORMAT.COM? DOS will again default to the A: drive, but if the filespecs are the same, DOS refuses to make a copy and remarks 'File cannot be copied onto itself'. However, if you give the copy a different name than the original, DOS will accept the command. If you type COPY FORMAT.COM DESIGN.COM, you will have two copies of the file on the disk in drive A:, each with a different name.

# DISKCOPY

The COPY command is used to copy files one at a time. The DISKCOPY command copies a whole disk at once. This is handy for backing up disks, that is, making a backup copy that is kept separate from the working disk. In DOS 1.10, 2.00, and 2.10, if the target disk hasn't been formatted, DISKCOPY will format it while making the copy. Type DISKCOPY A: B: <Enter>. The prompt on the screen will ask you to put the source disk in A: and the target disk in B: and strike any key when ready. ("Any" means any character key, not a function key or the <Ctrl> key.)

Before you strike the key, you should be aware that DISKCOPY erases everything on the target disk before copying the contents of the source disk. Use DISKCOPY only with a blank target disk or a disk you want to erase. Use the COPY command to add files to a disk that already contains information you want to keep.

Press any key when DISKCOPY is done, and the program will respond with 'Copy complete' and will ask if you want to copy another disk. Press N, and you will return to the A> prompt.

Because DISKCOPY creates an exact duplicate, each file occupies the same tracks and sectors on the new version as it did on the old, and fragmented files remain that way. Accessing fragmented files is slower than working with contiguous files, since more movement is required of the disk drive's read/write head. Once you have revised a number of files on a disk, the fragmentation can slow your work down considerably.

COPY, on the other hand, consolidates files. It copies all of a file into consecutive sectors before starting on the next one. By ridding the disk of fragmented files and gaps, the COPY command can shorten disk access time. However, the actual copying process of DISKCOPY is much faster than duplicating each file individually with the COPY command.

While COPY is an internal command, DISKCOPY is external.
Therefore, to take advantage of DISKCOPY's speed you must have the file DISKCOPY.COM on a disk in one of the drives. In summary, DISKCOPY is simpler and faster while COPY is safer, more flexible, and eliminates fragmentation.

### Wild Cards

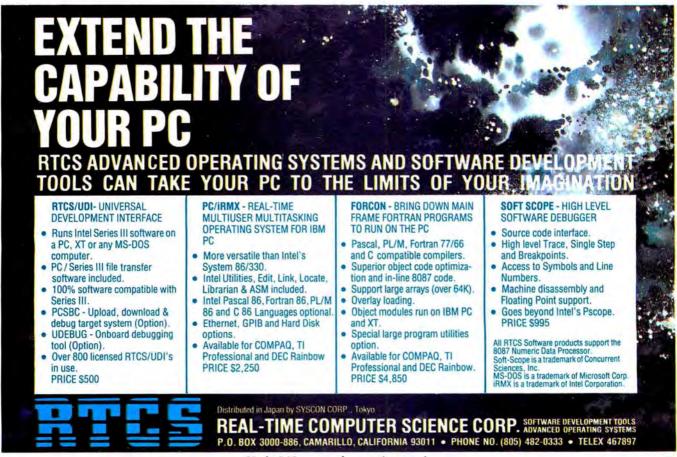
If you want to copy all the files on a disk, there is a third alternative to DISKCOPY and individual file copying with COPY. DOS offers a shortcut, using global characters called wild cards. DOS interprets a question

mark the way a card player interprets a joker, as a wild card that can be substituted for any other character in the same position. For example, you can copy DISKCOPY.COM and

The COPY command can shorten disk access time.

DISKCOMP.COM with a single command. Type COPY DISKCO??.COM B: <Enter> and both files are copied. However, typing COPY DISK? B: <Enter> won't work. The number of question marks must match the number of variable characters.

DOS recognizes a second global character, the asterisk. Whereas the question mark acts as a wild card for a single character, the asterisk acts as a wild card for everything to the left or right of the filespec's period.



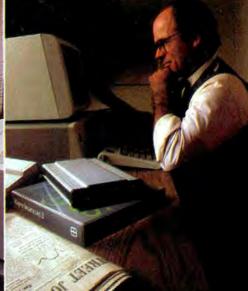




What will counteract NDC 74-0054-60?



Gary: The pedigrees for next week's auction are as follows...



Sold 1000 shares at 33 for net profit of 6000. Richard.

Wouldn't it be great if you could use your IBM®PC to tap into vast resource libraries across the country? To transfer files to your partner, upstate? Or from your broker, down the street?

It's possible. All you need is a modem, to connect your computer to others. Down the hall. Or thousands of miles away.

El-salas no suscent

Hayes Smartmodem. Think of it as your computer's telephone. Hayes Smartmodem 300,™ and the faster Smartmodem 1200,™ allow you to communicate over ordinary phone lines.

But any modem will send and receive data. Smartmodems also

dial, answer and disconnect calls. Automatically. And without going through the telephone receiver, making them far superior to acoustic coupler modems.

Choose your speed; choose your price. The lower-priced Smartmodem 300 is ideal for local data swaps and communicates at 300 bps. For longer distance and larger volumes, Smartmodem 1200 operates at baud rates of 300 or 1200, with a built-in selector that automatically detects transmission speeds.

Both work with rotary dials, Touch-Tone® and key-set systems; connect to most timesharing systems; and feature an audio speaker.

Smartmodem 1200B™ is also available as a plug-in board. Developed specifically for the PC, it comes packaged with Hayes' own communications soft-

Smartcom II. We spent
a lot of time developing it, so
you can spend less time using it.
Smartcom II prompts you in the

ware. Smartcom II™

simple steps required to create, send, receive, display, list, name and re-name files. It even receives data completely unattended—especially helpful when you're sending work from home to the office, or vice versa.

If you need it, there's always "help." This feature explains prompts, messages, etc. to make communicating extra easy.

With Smartcom II, it is. Case in point: Before you communicate with another system, you need to "set up" your computer to match the way the remote system transmits data. With Smartcom II, you do this only once. After that, parameters for 25 different remote systems are stored in a directory on Smartcom II.

Calling or answering a system listed in the directory requires just a few

quick keystrokes.

Hayes You can store lengthy log-on sequences the

mation service.

sequences the same way. Press one key, and Smartcom II automatically connects you to a utility or infor-

Circle 221 on reader service card

Smartmodem 300, 1200 and 1200B are FCC approved in the U.S. and DOC approved in Canada. All require an IBM PC with minimum 96K bytes of memory: IBM DOS 1.10 or 100: one disk drive: and 80-column display.

Smartmodem 1200B. (Includes telephone cable. No serial card or separate power source is needed.)



Smartcom II communications software.

NOTE: Smartmodem 1200B may also be installed in the IBM Personal Computer XT or the Expansion Unit. In those units, another board installed in the slot to the immediate right of the Smartmodem 1200B may not clear the modem; also, the brackets may not fit properly. If this occurs, the slot to the right of the modem should

be left empty.

And, in addition to the IBM PC, Smartcom II is also available for the DEC Rainbow™ 100, Xerox 820-II,™ and Kaypro II™ personal computers.

Backed by the experience and reputation of Hayes. A solid leader in the microcomputer industry, Hayes provides excellent documentation for all products. A limited two-year warranty on all hardware. And full support from us to your dealer.

So see him today. Break out of isolation. Get a telephone for your personal computer. From Hayes.

Hayes Microcomputer Products, Inc., 5923 Peachtree Industrial Blvd., Norcross, GA 30092. 404/441-1617.

Smartmodem 300. Smartmodem 1200. Smartmodem 1200B and Smartcom II are trademarks of Hayes Microcomputer Products. Inc. 1BM is a registered trademark of International Business Machines. Corp. Touch-Tone is a registered service mark of American Telephone and Telegraph. Rainbow is a trademark of Digital Equipment Corporation. Xerox 820-II is a trademark of Xerox Corporation. Kaypro II is a registered trademark of Non-Linear Systems. Inc.

# **●** Getting Started

Therefore you can type COPY DISK????.\*
B: and avoid typing .COM. If you want to copy every file that has the extension .COM, type COPY \*.COM B:.

COPY A:\* B: copies every file without extensions from drive A: to drive B:. To duplicate everything on a disk in drive A: (except hidden files), type COPY \*.\* B:.

## COMP and DISKCOMP

Both the DISKCOPY and COPY procedures are usually error free, but if you are backing up critical disks or files, "usually" may not be good enough. The external command DISKCOMP compares disks to make sure they are the same. If you type DISKCOMP A: B: <Enter>, DOS will compare the two disks to make sure every sector is identical. DISKCOMP is most commonly used when you are copying a program in which every byte is important.

You can also compare individual files. If you type COMP A:DISKCOPY COM B:DISKCOPY.COM <Enter>, DOS first makes sure that the two special files are the same size and then compares them sector by sector. You can shorten this command to COMP A:DISK-COPY.COM B: or interchange the A: and B: designators. To see what happens if the files differ type COMP A:CHKDSK.COM B:DISKCOPY.COM <Enter>.

### CLS

Anytime the clutter on the screen is confusing or not aesthetically pleasing, you can type CLS <Enter> to have DOS clear the screen. The command affects only the screen display, not the contents of memory or a disk.

## ERASE

ERASE and DEL are identical commands that delete files from a disk. Perhaps you want to get rid of the DISKCOMP file on the disk in drive B: to save space. Type DEL B:DISKCOMP.COM <Enter>. Confirm with a directory (DIR B: <Enter>), and you will notice that DISK-COMP.COM has been erased. You can also use wild-card characters

with the ERASE or DEL command. If you want to delete all the files with .COM extensions from the disk in drive B:, type ERASE B:\*.COM <Enter>. The most dangerous DOS command of all, ERASE \*.\*, wipes the disk clean—but only after you reply affirmatively to the query 'Are you sure (Y/N)?'.

### RENAME

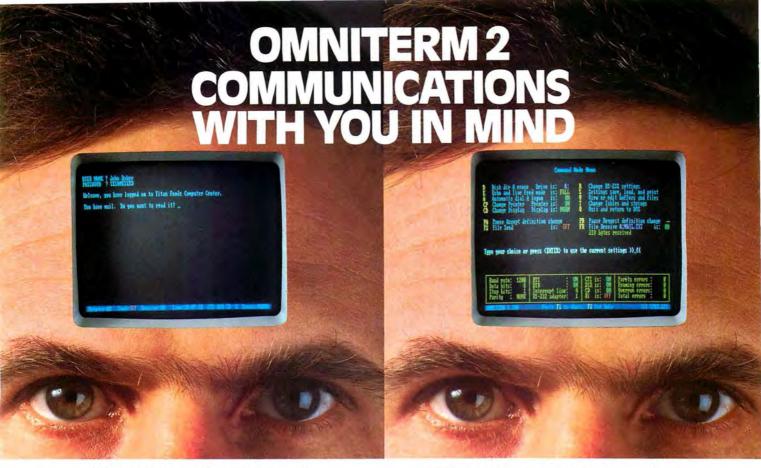
To give a file a new filespec use the Rename command REN. As an example, copy FORMAT.COM from drive A: to drive B: using the COPY command. Then rename the file PREPDISK.COM. Type REN B:FORMAT.COM B:PREPDISK.COM <Enter>. Confirm the result by running a directory. You can continue to play with all these commands on the data disk in drive B:.

The commands reviewed here are only the most frequently used DOS functions. Armed with the functions and commands discussed in this article, you'll be able to use the operating system resources to run applications programs and manage files and disk storage. Consult the DOS manual for a description of the full range of DOS functions. 

■

David Arnold is a professor of sociology and the former chair of the sociology department at Sonoma State University in Rohnert Park, California. He teaches a course on computers and society, is the author of The Sociology of Subcultures, and has also written a book about the IBM PCjr published by Holt, Rinehart and Winston.

Copyright © 1984 by David Arnold and PC World Communications, Inc. From the forthcoming book Getting Started with the IBM PC and XT to be published in April 1984 by Simon and Schuster, Inc. Printed by permission.



# What the novice has in mind

You know what you want, asynchronous communications software you can trust to be accessible and uncomplicated. Plus power for the long run as you discover new communications possibilities. OMNITERM 2 from Lindbergh Systems works with you to help get the job done:

- ifle transfer and terminal emulation compatible with any modem and any remote computing resource
- ☐ menus help you choose settings quickly without having to memorize complex, multiple commands
- color coding, prompts, highlighting and audible response give you instant feedback as you use the program
- support you need including free telephone consultation, clear, concise documentation, a keyboard overlay, and on-line help
- proven software—OMNITERM 2 for the IBM-PC is an evolution of the successful OMNITERM 1 program, which consistently earns rave reviews in national magazines such as Byte, InfoWorld and 80-Micro

# What the expert has in mind

You know what you want, powerful software for business and professional communicating. You don't have time to waste working around software limitations. You know from experience how extra features can make the difference between getting the job done or not. OMNITERM 2 provides all the standard features of professional communications software plus many extras:

- complete set of translation tables allowing independent configuration of I/O devices for full compatibility of all 256 possible characters
- single-line editor for correcting and retransmitting mistyped lines while in terminal mode
- scroll-back feature allows you to review old text while answering electronic mail, reviewing instructions, etc.
- full control of echo and line feed including the standard options of full or half duplex, plus a setting for use with remote terminals, and an option to define your own unique setting for unusual situations
- an information packed status line including real-time information on file I/O, several timers, modem status, and more
- user-definable "pause accept" and "pause request" functions allow automatic two-way handshaking with any computer system
- plus VT100 emulation, XMODEM file transfer protocol, macro strings, disk directory, file viewing and erasing, save settings file, automatic phone dialing and logon, printer control, display control, unattended operation, diagnostics, full screen editing, and many more features too numerous to mention

# **Omniterm 2**

PROFESSIONAL COMMUNICATIONS SOFTWARE

OMNITERM 2 is \$245. You need an IBM PC or XT or fully compatible personal computer with at least one disk drive, 128K memory and an asynchronous communications board.

OMNITERM 2 works with any modern. OMNITERM 1 is also available for the TRS-80 line. See your dealer or call Lindbergh Systems.

Lindbergh Systems, 49 Beechmont Street, Worcester, MA 01609, Telephone: (617) 852-0233, Source: TCA818, Delphi: LINDBERGH, CompuServe: 70310,267

IBM PC and IBM XT are registered trademarks of IBM, TRS-80 is a trademark of Tandy Corporation.

# The Help Screen

PC World offers answers and advice at every level.

### Karl Koessel

The growing number of personal computer manufacturers, especially those that make PC compatibles, has a "future computer owner" bewildered. He's not alone, so this month we'll discuss how to compare machines and pick the one that's right for you. Next we learn how to verify copies of crucial files and programs. The importance of creating duplicate files cannot be overstressed, but the copies are all for naught if they are imperfect. Then we learn how a programmer can put programs on a disk and leave space for IBM's DOS files, so that purchasers may add whichever version of DOS they desire. Finally, we see how to view the version date of the PC's ROM.

PC Jungle

Q. What a jungle! Colby, Columbia, COMPAQ, Corona, Eagle, Hyperion, Seequa, and Tava all claim to have products that are software and hardware compatible with the IBM PC. And I hear there are more than 20 other companies about to introduce PC compatibles. Then there are the work-alikes, machines that accomplish many of the same applications as the PC.

To say that it's difficult for the uninitiated to know which computer to buy or what the criteria are to make such a decision is an understatement. Even if one excludes the machines that will not read PC-formatted disks or will not accept expansion cards designed to fit into the PC, there is still a plethora of machines from which to choose. I see myself as a future computer owner, but just what should one consider when comparing machines? What are the trade-offs involved in purchasing a compatible versus a PC?

Walter J. Manson Philadelphia, Pennsylvania

The primary reason computers are purchased is to do certain jobs. Whether the jobs are word processing, accounting, information storage and retrieval, or programming, the computer can only perform as well as the software it's running. Therefore, the first questions to ask when comparing computer systems should be: Does this machine run the particular software I need? Will it run the additional software (and accept the additional hardware) that will optimize the performance of the applications for which it is being purchased? Don't take anyone's word as truth. It's up to you to see that the system you purchase actually performs as you expect. Test everything, hardware and software, that you intend to have in your system, even if you are not purchasing everything at once.

Next, and equally important, consider the manufacturer's ability to provide support and service. Inspect and compare the quality of the components from which different machines are made. Cheap parts not only break down more often, they indicate the degree of the manufacturer's commitment to the field of computing. And when things do go wrong, how long will it be before your machine is up and running again? If a company is shipping only three machines a day, does it have the

time for repairs? Will this company continue to support this particular model? And these days you should also consider whether you can expect the manufacturer to exist at all a year from now.

Having satisfied the conditions above, consider the various system configurations and prices offered by each manufacturer. Do you care about size or weight? How much memory can you put in the standard system before an expansion board is required? How many expansion slots do you need? Is the power supply of sufficient size to support the addi-

'Just what should one consider when comparing machines?'

tional options you will need now and in the future (e.g., expansion boards or an internal hard disk drive)? Is a screen provided with the system and is it satisfactory? Do you save any money because some of the software you will need is included free of charge?

See "The Compatibles Line Up" in this issue for a look at many of the new machines being offered. This article summarizes much of the information you'll need to make the right choice when you purchase your first personal computer.

# The Help Screen

# Correct Copies

Q. I am new to computing, but not so new that I haven't seen a co-worker lose days of work. His desk drawer closed on a disk, crushing the sole record of his labor. He didn't have a backup, a duplicate file on another disk.

Hoping to avoid such experiences, I always make a backup of every file that I create or alter. First I place the disk with the file I want copied into drive A, type the command DIR A:filename.ext (where filename is the file's name and .ext is the file's extension), and note the size, in bytes, of the file. Next I place another disk into drive B and, using the command DIR B:, check the message 'xxxxx bytes free' to see if the disk has sufficient free space to hold the backup. I then use the command COPY A:filename.ext B: to perform the copying.

Today I tried to use the backup (rather than the original) of a file I made yesterday, and it wouldn't work. Switching to the original I found that, fortunately, it was fine. Why won't the copy work? The disk containing the copy has been stored safely, away from magnetic fields, static electricity, and heat. All the other files on it are fine.

Someone here at work suggested the backup wasn't duplicated precisely. If the command COPY doesn't perform reliably, what can be done to check the backup? I can imagine the anguish I'd have suffered if I hadn't discovered my backup was bad until after I had lost or destroyed the original.

Christine Koval Yellow Springs, Ohio A. Sounds like your co-worker is right. Very rarely, a backup is made that is not an exact duplicate of the original file. But the COPY command is not to blame. Static electricity, voltage variation, or even stray cosmic particles (very high energy atomic nuclei) may cause such an error to occur undetected. There are, however, steps you can take to ensure a perfect copy.

The COPY command has an optional parameter, /V, which instructs DOS to verify that the sectors written on the target disk are recorded

Verifying copied sectors takes a bit longer, but I find the reassurance it provides worth the time.

correctly. Simply use COPY as you normally do, but add /V to the end of the command before pressing <Enter> (e.g., COPY filename.ext B:/V). Verifying the copied sectors takes a bit longer, but I find the reassurance it provides worth the time.

Instead of including the /V option in every COPY command, you can instruct DOS to verify the results of all COPY commands. By using the command VERIFY ON, all subsequent COPY commands will be verified until DOS receives the command VERIFY OFF. The current verification status can be checked by using the command VERIFY without the ON or OFF parameter.

Verification of the sectors written will detect disk errors, but on rare occasions the file on the backup disk may not match the original. COPY reads a sector from one disk, placing the data into a portion of memory called a buffer, and then copies the data in the buffer to the second disk. If the data in the buffer is changed for some reason (for example, by one of the circumstances mentioned earlier), then verification will show that the written data matches the buffer data, but the copy will be incorrect.

This kind of error is extremely rare, but it occurs undetected. Therefore, to be sure the backup file matches the original, you need to compare the files byte for byte. The command COMP is provided on the DOS disk for this purpose. To use COMP, place the DOS disk (or any disk with a copy of the file COMP.COM) into drive A and (assuming A is the default drive) type COMP and press < Enter >. You will be prompted to 'Enter primary file name'. At that point insert the disks containing the files to be compared and then type the file name and press <Enter>. Another prompt will appear requesting you to 'Enter 2nd file name or drive id'. Type B: and press <Enter>. A message describing how the files compare will be returned. Using COMP after COPY adds to your labor, but you will be certain that backup copies of your valuable files are correct.

# SYSible Disk

Q. Sometimes I don't understand IBM's logic. I have written a program that I would like to sell to some interested businesses. There is only one problem: IBM says (and rightfully so) that its system programs cannot be on the disks I sell.

IBM provides, on the DOS disk, the SYS command, which transfers system files to disks sold without them. But how do I make a disk that includes my program and doesn't include IBM's files? I know I can use FORMAT without the IS option, but such a disk will not accept the system files after my program has been copied to it. I tried everything I know in BASIC and DOS to erase these hidden files, but to no avail. Do you have any suggestions? I know there has to be a way.

Joseph Wadlinger Charlotte, North Carolina

A. The simplest method is to use DOS 2.00's FORMAT command with the /B option. This will create an 8-sector formatted disk and reserve space for the system files. You can copy your program to this disk (be sure to use the COMP command to compare the program you will be selling against the original) and distribute it legally. Your customers may then transfer the system files for either DOS 1.10 or DOS 2.00 via the SYS command. You can use the DOS 2.00 command FORMAT /1/B if you want your program on a single-sided disk. A disk formatted with this command can be used on any PC but will allow only 160K of storage.

## ROM Date

Q. PC World, Volume 2, Number 1, contained a letter from a reader who had trouble running a program on friends' PCs. As a part of the testing process he somehow accessed the version date of the ROM in various PCs.

How can I find out the date of the ROM in my PC? I don't believe I've seen that mentioned in PC World.

Robert Olsen Fullerton, California

A. A few programs, because of the way they are written, work on some PCs and not on others. Knowing whether the ROM in one machine differs from the ROM in another may help in discovering why a program won't run. To view the ROM date in your PC, place the DOS disk in the default drive, type DEBUG, and press <Enter>. When the hyphen (DEBUG's prompt) appears, type DFFFF:0005 and press <Enter>. The ROM date will appear on the right side of the screen, in the first line of DEBUG's output. Type Q and press <Enter> to return to DOS. ●

Do you have any questions concerning the IBM PC or the new compatibles? Send them to The Help Screen, PC World, 555 De Haro St., San Francisco, CA 94107.



# How HP business graphics

Enhance your reputation for being more professional, persuasive, credible and effective than your competition with the new HP 7475A Business Professional's Plotter.

# Make a first impression that lasts

The vital importance of graphics to today's business professional cannot be overstated. In survey after survey, statistics prove graphics can help you spot trends and relationships quickly, analyze data accurately, and communicate your ideas with more clarity and power than in any other way. Even more important, graphics can actually increase personal and company productivity. And create a first impression of quality and professionalism that lasts and lasts.

# Graphics: the end to meetings that go nowhere

In a fascinating research project conducted by The University of Pennsylvania, 123 MBA candidates were involved in a study designed to test the effectiveness of business graphics in meeting situations. The results were startling. In the group where visual aids were used:

- Meetings were shorter: The study showed a 28% reduction in meeting length when transparencies were used.
- Group consensus was faster: Agreement was reached by 79% of the group using transparencies, compared with only 8% among the control group using no visual aids.
- The decision process was accelerated: 64% of study participants said they made their business decisions *immediately after the visual presentation*. When overheads were not used, the control group said they delayed decision-making until some time after the group

discussion following the presentation.

Presenters with visual aids were perceived as being more professional, persuasive, credible and effective than those not using visual aids.

Now, with the new HP 7475A Business Professional's Plotter, your meetings can have immediate and productive results like these

# How the quality look of HP graphics can help

The way you present your information can be equally as important as the actual information you're presenting. And that's where the new HP 7475A Business Professional's Plotter lets your professionalism shine through.

# Standards unsurpassed in the plotter business

The technical standards of the HP 7475A have no equal for producing quality graphics. With a resolution of one-thousandth-of-aninch, curved lines are smooth, not jagged, and straight lines are consistently straight. Its exceptional repeatability (the ability of a pen to return precisely to a given point) assures that intersecting lines and circular shapes will meet exactly. The result is high-quality charts and graphs you'll be proud to present.

# Why 6 pens when experts say 4 will do?

Graphics industry experts maintain that good graphics contain four colors per chart. But Hewlett-Packard goes the experts two better by providing a six-pen carousel, so you can store and use pens of different widths-thick pens for bold headings and thin pens for details. And with six pens, you won't have to waste valuable time changing them. That's important when "the boss wants to see your presentation in twenty minutes!"

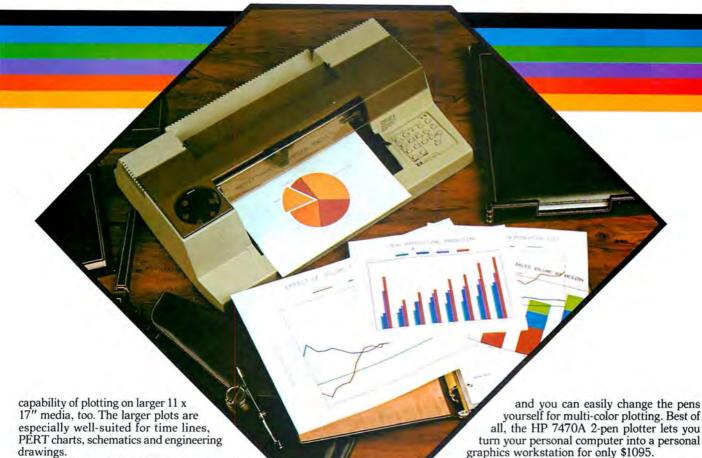
With the HP 7475A, you also get automatic pen capping to prevent pens from drying out between uses, and special "pen damping" (gently lowering the pen to the paper or transparency) to increase pen life and ensure bette use after use after use. You also get a rainbow

transparency) to increase pen life and ensure better line quality... use after use after use. You also get a rainbow of 10 colors to choose from, in two line widths.

# Your choice: 2 paper sizes and today's most popular graphics software packages

While most professional business applications will be satisfied with standard  $8\frac{1}{2} \times 11^{\prime\prime}$  paper or transparencies, the HP 7475A adds the

# can be the key to your success.



Best of all, you don't have to be a programmer to produce quality graphics on the HP 7475A. It's supported by a variety of professional graphics software packages for both HP and non-HP desktop and personal computers.

Naturally, speaking of software compatibility leads us to hardware compatibility....

# Compatible with almost any personal computer in the marketplace today

With two interfaces available, the HP 7475A quickly "makes friends" with most models of today's most popular personal computers, including IBM,<sup>®</sup> Apple,<sup>™</sup> Compaq,<sup>™</sup> Osborne<sup>®</sup> and Commodore<sup>™</sup> --as well as a host of HP computers.

# The cost? Surprisingly affordable

The new HP 7475A Business Professional's Plotter is an amazingly affordable \$1895. When you consider that a typical fee for a single five-color transparency from a graphics service is \$50—and that the same transparency can be prepared for about \$1 in materials on the HP 7475A—the return on your investment is almost immediate.

# Another choice: HP's low-cost, high performance Personal Computer Plotter

For the "business on a budget," you may also want a look at our 2-pen Personal Computer Plotter, the 7470A. Its low cost (only \$1095) is as remarkable as the quality of its plots. With many of the same features as the new HP 7475A, the HP 7470A plots on a single paper size (8½ x 11"). It stores and caps two pens,

For the name of your nearest Hewlett-Packard dealer call toll-free 800-FOR-HPPC.



YES! I'm ready to gain a reputation for being more professional, persuasive, credible and effective than my competition. Please send me your FREE "Better Presentations Package," so I can learn more about the new HP 7475A Business Professional's Plotter and the HP 7470A Personal Computer Plotter. I understand I will receive this valuable package without cost or obligation.

Send for your FREE "Better

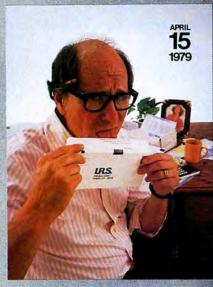
Presentations Package" today!

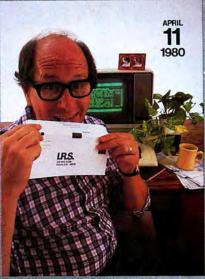
For a FREE sample plot, overhead transparency, and more

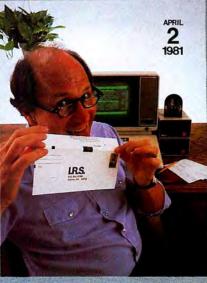
details, mail the coupon below today. We'll also enclose a list

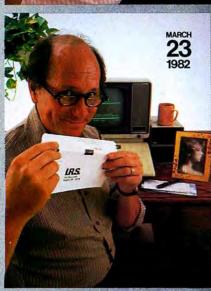
of software packages you can use with the HP 7475A or HP 7470A.

or obligation.	eceive this valuable package without cost
Name	Title
Company	
Address	
City/State & Zip	
Phone Number (	)
My computer is	
Send to: Hewlett-Pac 16399 W. B Attn: Marke	ckard ernardo Drive, San Diego, CA 92127 eting Communications 11303 PW4













# Many happy returns.

If filing a return always leaves you frazzled by forms, rattled by receipts and numbed-out by numbers, HowardSoft can help you lick this taxing situation. With HowardSoft Tax Preparer and your IBM-PC or Apple Computer, you can take the tax break you deserve.

Using HowardSoft, your tax form is right on the screen where you need it. You enter raw information just once as HowardSoft calculates quickly and accurately, makes changes automatically, then delivers error-free print-outs ready to sign and drop in the mail.

Plus, you can keep records and make

tax projections year-round. HowardSoft

gives you all the features of the highpriced packages at a fraction of the cost. Clear instructions, the mostused forms and schedules, and inexpensive annual updates for easy filing year after year after year.

So, why not give HowardSoft a try? Visit the computer store nearest you for a demonstration of the top-selling tax package in the

country. You can count on returning happy.

# Tax Preparer by HowardSoft." The #1 selling tax software.

8008 Girard Avenue, Suite 310, La Jolla, CA 92037 • (619) 454-0121



At last...Lotus 1-2-3, graphics, 132-column spreadsheet, expandability and much more for your IBM® Monochrome...on a single board: UltraPAK™

Introducing the only board that does it all for your IBM PC. In one slot. At low cost. The UltraPAK: it's everything you ever wanted for your PC.

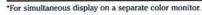
Never has one single-board package given so much instant and future capability to the IBM PC. From Lotus 1-2-3 compatibility and 132-column display to high resolution color graphics, user-expandable memory and disk controller plus other features and options, the UltraPAK is the board to build your IBM PC on.

Produced to the most demanding and advanced levels of quality, 100% tested and guaranteed for a full year, the UltraPAK represents the ultimate in single-board reliability, innovation and capability. Only from Tseng Laboratories, Inc.





	TLI	Hercules	CCS
Bit-mapped graphics	Standard (2 page)	Standard (2 page)	Option (1 page)
132-column x 44-row spreadsheet	Standard	NA	Standard
IBM display compatibility	Standard	Standard	Standard
Parallel port	Standard	Standard	Standard
Serial port	(2) Standard one std./one opt	NA .)	NA
Clock/calendar w/battery	Standard	NA	NA
User-expandable ((	ne option per	UltraPAK be	oard):
IBM disk controller w/wo 256K memory	Option	NA NA	NA
384 K memory w/RAM drive	Option	NA	NA
IBM color/graphics* or high resolution color graphics* (640 x 400 w/16 colors		NA	NA.





Tseng Laboratories, Inc. P.O. Box 566, Newtown, PA 18940. (215) 968-0502. Telex 705179

Enhancement technology for personal computers.

See your authorized TLI dealer.

Lotus and 1-2-3 are trademarks of Lotus Development. IBM and PC are registered trademarks of International Business Machines Corp.

# DataPath

# from the makers of WordPerfect.

"... DataPath is so full of new and exciting ideas that it seems certain to have an impact on the way data management software is designed."

David Jenkins, PC World Magazine

Ask your dealer for a demonstration.

Data base software by:



# SATELLITE SOFTWARE INTERNATIONAL

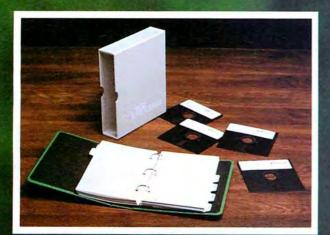
288 West Center St., Orem, Ut. 84057 Inquiries and orders: 800/321-5906 Technical support: 801/224-8554 Telex: 453-168

# Next April 15th, you could be adding up your golf score instead of your taxes.

With your IBM PC and Best Programs' TaxCut' program, you can use the long days and nights you used to put into preparing your taxes for something more enjoyable.

TaxCut includes two second-generation programs, one for tax preparation and the other for tax planning, pioneered and refined by tax and programming experts—and by PC users like you. With step-by-step, on-screen prompting, the tax-preparation program helps you prepare and print the 1040 long form and more than 30 other commonly used forms and schedules.

You don't have to know all the regulations. You don't have to figure out IRS instructions. If you need help, the on-screen prompter tells you exactly which page in the comprehensive reference manual



has the answer. You won't waste time answering questions more than once because the program automatically transfers information from one tax form to another.

TaxCut also includes a tax planner program that allows you to decide for yourself whether or not to set up an IRA, what effect a new mortgage will have on your tax liability, and the tax implications of a wide variety of other financial alternatives.

TaxCut is compatible with the IBM PC, the PC/XT and the COMPAQ computer. The program requires at least 128KB memory and one double-sided diskette drive. Add Best's Professional Finance Program (PC/PFPII), which tracks and computes data for input into TaxCut, and you have a complete financial and tax package.

You can have the whole, proven, secondgeneration tax-preparation and planning package for \$255.00. This price includes extensive customer support and a newsletter to keep you up-to-date. And both the cost of the program and the actual cost of doing your taxes with it are tax-deductible.

The TaxCut program is available for immediate delivery. Call us toll-free at 1-800-368-2405 for more information.

Next April 15th, you'll be very glad you did.



"The Quality Software Company"





# 10 Mbyte Hard Disk System \$895



At last! A real cost revolution in hard disk storage. The Megaflight 100 is a high-performance, half-height hard disk system which includes a state-of-the-art drive unit, disk controller card and software. You get 10 Megabytes (formatted) of high-speed data storage for less than half the cost of comparable PC hard disk systems!

Full hardware and software compatibility.

Megaflight 100 features full plug compatibility with the IBM XT, requires no extra power and uses IBM's DOS 2.0 or 2.1 software driv-

\*IBM is a registered trademark of International Business Machines. COMPAQ is a trademark of COMPAQ Computer Corporation. ers. You're assured of complete compatibility with all future XT releases, and network systems such as PC Net,\*\* Etherseries\*\* and Omninet.\*\*

# Installation in less than 20 minutes.

Megaflight 100 includes everything you'll need for internal installation in the PC, Compaq, and others. This includes cables, easy installation instructions and a comprehensive manual. Installation typically takes less than 20 minutes and requires no special technical knowledge.

\*PC Net is a trademark of Orchid Technologies. Omninet is a trademark of Corvus Systems. Etherseries is a trademark of 3Com.

# One year warranty.

Megaflight 100 is covered by a one year warranty on parts and labor.

To order, send check or money order for \$895 (includes shipping and handling) to the address listed below. Or use Visa or MasterCard and call our toll free number to order today (add 3% service charge for Visa and MasterCard). Call toll free 800-547-9755, ext. 49. In Oregon, Alaska and Hawaii call 503-626-6877.

Dealer, OEM inquiries invited. For technical questions call 503-626-6877.



# BRAINSTORM WITH THOR

Whatever the task, Thor can organize it: a sales territory or a dinner for 200; a legal brief or an article; a seminar, a specification, or a budget; a shopping list or a production schedule; a marketing plan or an exercise program; a medication schedule or a political campaign; a construction project or a resume.

Capture your thoughts
You know how you think: one

thought triggers another and another. Some of your best ideas get lost in the ensuing storm.

This powerful new software package can harness these brainstorms. Thor, The Thought Organizer, automatically dates your every thought. And you can pigeon-hole them into categories that you define. You can recapture each idea anytime by category, date, or key word.

# Free your mind

You just come up with the ideas, and Thor remembers them as you yourself would. No predefined structure like the usual software packages, Thor accommodates your unique thinking patterns.

# Master your PC

Designed for the IBM PC and XT,
Thor takes full advantage of their
considerable capabilities. Thor
represents the new generation
of software that adapts to you
rather than you to it.

# Put Thor to work

Just \$20 will get you a Thor demo package. And another \$275 that's only \$295 total—will unleash all the power of Thor.

To order, or to receive more information, call toll-free (800) 372-2345, in New Jersey (201) 676-7963.

The Thought Organizer

Fastware, Inc. 200 Freeway Drive East East Orange, NJ 07018



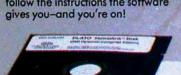
# FLATO Homelink Network Sign up now for just... Com

PLATO

**Homelink** 

All the software and instructions you need to use the amazing PLATO Homelink network, in a crush-proof package specially designed to fit next to your IBM PC. Look at what you get.

5¼" Flexible Disk lets you access the PLATO Homelink network from your IBM PC. Completely interactive. Just follow the instructions the software gives you–and you're on!



Regular price \$50

ELECTRONIC MAIL tells how to use PLATO Homelink's electronic

mail easily and quickly.

Design graphics from simple to complex with PLATO Homelink and the GRAPHICS DESIGN guide.

ROAD MAP overview book-

ROAD MAP overview book let explains the features that are available on PLATO Homelink.

How to use the network's word processing capabilities is all here, in TEXT PROCESSING.

ACCESSING PLATO HOMELINK. Detailed "how-to" booklet with information on access, billing, hours of operation, on-line support.

Homelink Services

PLATO

Special Introductory Offer-Only \$15. Expires March 31, 1984\*

# PLATO® HOMELINK™ NETWORK-A REAL VALUE AT \$5 AN HOUR.

☐ **YES**—here's my application for joining the PLATO Homelink network.

Please send me the PLATO Homelink Network Service package, which includes my disk, instruction manuals, and my personal access codes. I understand that I will be billed \$15 for this material plus a low, annual fee of \$10, plus an hourly charge of

\$5 for network time used. (With no monthly minimum.) All billing will be by credit card.\*\*

\*Regular price \$50.

\*\*An additional \$2 will be charged for shipping and handling. California residents will be charged an additional 6% sales tax. Additional charge for optional file space is 17c per file part per day.

# Check to make sure you have the equipment needed for PLATO HOMELINK.

Homelink Services

- IBM PC with 64K RAM
- 1 Disk Drive
- Color/Graphics Monitor Adapter
- Asynchronous Communications Adapter (RS232 interface)
- **300** or 1200 baud Modem
- Monitor that operates with the color/graphics adapter.



**SERVICE AGREEMENT.** I understand this product is marketed subject to a license which limits my use of the product. I will obtain the right to use the PLATO Homelink Network Service by paying the required fees and by agreeing to the terms and conditions in the package. I will be responsible for protecting the security of my personal access codes. A copy of the license, along with the warranty, is available free upon request from Control Data Publishing Co., 4455 Eastgate Mall, San Diego, CA 92121.

	Name (Last)		(First)	(Initial)
		Address (Number and Street)		
	City		State	Zip
( )		Allow 3-5 week	s for delivery.	
	Telephone		and the second second	
Check one	e—Modem rate: □ 30	0 baud □ 1200 baud		
Please bill	the fees for the PLATO H	domelink Network Service to m	y (check one).	
□ Visa	☐ MasterCard	☐ American Express	□ Diners	
Card Num	ber		Expiration	on Date
will comp	oly with the terms of th	e license agreement and the	e operating rules	of the service



# **BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 200108 SAN DIEGO, CA

POSTAGE WILL BE PAID BY ADDRESSEE

CONTROL DATA PUBLISHING P.O. Box 261127 San Diego, California 92126 NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES

# Now...network your IBM PC to world-famous PLATO® educational courseware—and more. All for just \$5 an hour.









For this special low price, IBM PC users can get interactive education, authoring, electronic mail, graphics and games on the PLATO Homelink™ network. This network service of Control Data brings a world of capability right into your home in a specially-reserved time-frame, 6 p.m. to 3 a.m., every day. (7 a.m. to 3 a.m. on weekends and holidays.)\*

# PLATO BRINGS NEW EXCITEMENT TO LEARNING.

Act now to get outstanding PLATO educational courseware home-delivered, for you and your family, on your IBM PC. Choose from more than 250 titles from business simulation to medicine, mathematics and social sciences—even language and reading lessons.

### THE GRAPHICS TO GROW WITH.

With the PLATO Homelink network you get one of the most comprehensive graphics systems around. The sophisticated graphics editor lets you draw lines, boxes, circles, arcs, vectors. Generate advanced graphics, display, print, store them away and use them over and over again. Most lessons and games use these graphics to give you spectacular displays.

## UNIQUE INTERACTIVE GAMES.

Thirty advanced, interactive games so far, all delivered on your IBM PC via the PLATO Homelink network. You get "Roll 'em", "Maze War", "Chess", "Concentration" and dozens of others. You get "Moria", one of the most exciting adventure games a computer network ever delivered. And you get "Empire"—a galaxy-wide game played against other people on the PLATO Homelink network. A game so popular, so interactive, that PLATO networkers are playing it right now, while you're reading this ad.

# THE INCREDIBLE ELECTRONIC MAIL.

Bulletin boards are common. But PLATO gives you something a little bit special—and easy to use. It keeps a string of responses for each original note. You can choose to look only at unread notes and responses.

# SIGN UP NOW-PARTICIPATION IS LIMITED.\*\*

Send in the order card by March 31, 1984. You'll get the Homelink disk and user guides—with a regular price of \$50–for the limited-time price of just \$15. Then network time costs you only \$5 an hour. (There is only a \$10 annual registration fee and no monthly minimum.)

So if you have an IBM PC with 64K RAM, disk drive, 300 or 1200 baud modem, an asynchronous communications adapter and a color/graphics monitor adapter, you're just about there. You also need a monitor that will operate with your color/graphics board.

Be the first to send in the order card. You'll get what you need to link up-disk, complete instructions and your private code name and password.

Send in the order card today. Or get additional information by calling toll-free 800/233-3784; in California call 800/233-3785; or write Control Data Publishing Co., P.O. Box 261127, San Diego, CA 92126.

Special message to THE SOURCE<sup>SM</sup> subscribers: See the new post category, PLATO, for a special offer.

THE SOURCE<sup>SM</sup> is a servicemark of Source Telecomputing Corporation, a subsidiary of The Reader's Digest Association, Inc. THE SOURCE services are offered in participation with Control Data Corporation.

\*Closing time may differ regionally. \*\*Participation is limited by the capacity of the network.

Control Data Publishing Company, 4455 Eastgate Mall, San Diego, CA 92121.





# Cool Chips

### Howard Dicken and Robert Luhn

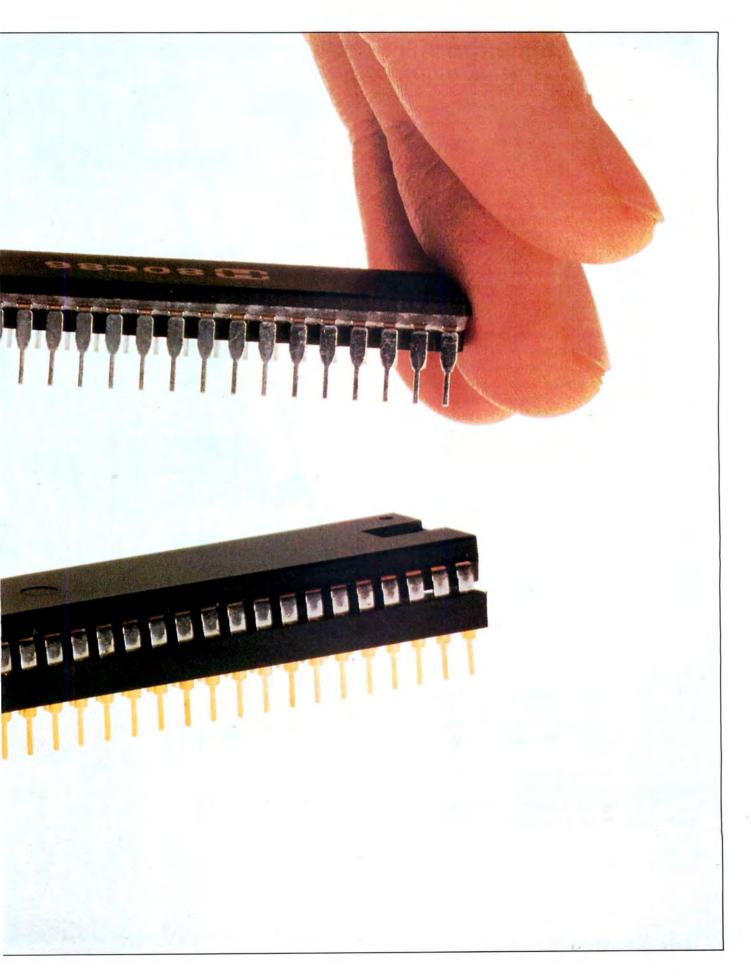
CMOS (complementary metal oxide semiconductor) integrated circuits traditionally have been used in digital watches, where long life and low power consumption are imperatives. But new advances combined with tried-and-true fabrication techniques point to CMOS as the next step in the evolution of the integrated circuit. As computers get smaller, faster, and more powerful, more and more of the chips that make them go will be CMOS.

Keeping cool is desirable in almost any situation; it's a must when you're one chip among many crammed into the back of a computer. Most silicon components—
RAM and ROM chips, telecommunications chips, and other integrated circuits—use only a fraction of the energy they receive, releasing the rest as heat. With a power supply, a disk controller board, and a monochrome adapter board all occupying the same bulky box, system temperatures can climb to 150 degrees Fahrenheit. The result is a computer that feels like a personal space heater. In extreme cases, components overheat and the system crashes, requiring system reboot and destroying all or part of the file you were working on.

Engineers have solved the heat problem in larger computers by wrapping them in water jackets or submerging them in supercooled liquids—an unlikely solution for a PC user. The trend toward smaller, more powerful computers requires the use of multifunction chips that perform multiple processing, handle complex communications tasks, or simply pack more RAM into the same volume. As more circuits are squeezed onto a

Harris Corporation's CMOS versions of Intel's 8088 and 8086 microprocessors





### **■** State of the Art

chip, the inefficiency of current designs (expressed as heat) becomes acute. And when chips are more closely packed, as they are in a portable computer, reducing heat is essential. Solutions to date have ranged from the mundane (fans) to the esoteric (bubble memory).

### The CMOS Solution

CMOS (complementary metal oxide semiconductor) fabrication methods may be the answer to this vexing problem. The CMOS process is not much different or more expensive than the processes used in fabricating chips common to most computers. The resulting CMOS device works as fast as other chips and requires only a tenth of the power. Less power means less heat; the connections that make up a CMOS circuit can lie closer to one another, increasing the circuit's operating speed. Similarly, circuits can be packed more closely, making for a smaller chip or one that has more circuits and thus more capabilities. The flexibility of CMOS makes possible everything from a smaller 8088 to a single-chip multiprocessor.

CMOS once was relegated to the industry's back burner because its early designs were slow and difficult to produce. But recent advances in high-resolution optics, which play a major part in the design of miniaturized circuits, make CMOS competitive in price and function. CMOS devices are showing up not only in high-priced briefcase computers but in portable and some desktop models, including many PC compatibles. With power requirements significantly lower, a computer with CMOS components can use a smaller and less expensive power supply; since very little heat is produced, fans can be scaled down or eliminated entirely, giving designers the option of adding more hardware or further reducing the size of the computer.

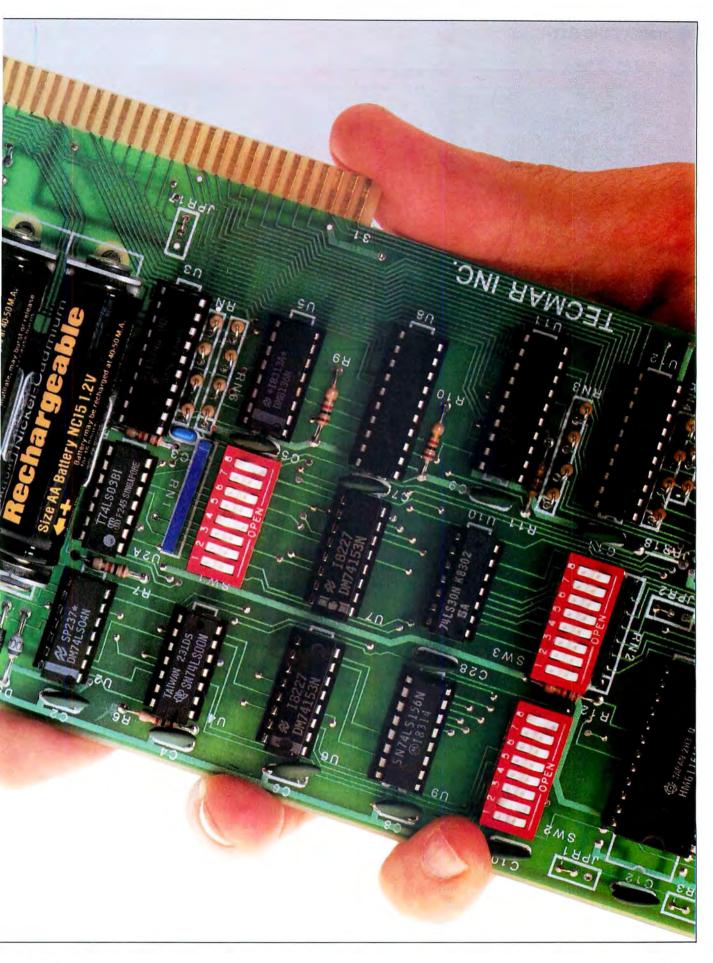
### Making CMOS

Many standard integrated circuits are NMOS (negativechannel MOS) that use negative transistors to control the flow of electrons through a circuit. Less common but based on the same principles and technology are PMOS (positive-channel MOS) circuits that use positive transistors. A CMOS chip combines features of both, which is one reason for its versatility and frugal power use.

Silicon is the key ingredient in the construction of any integrated circuit. Because its crystalline structure does not easily conduct electricity (hence the label semiconductor) and resists the introduction of foreign elements, silicon acts as a stable base. Under the proper



Tecmar's CMOS ForgetMeNot board



### **■** State of the Art

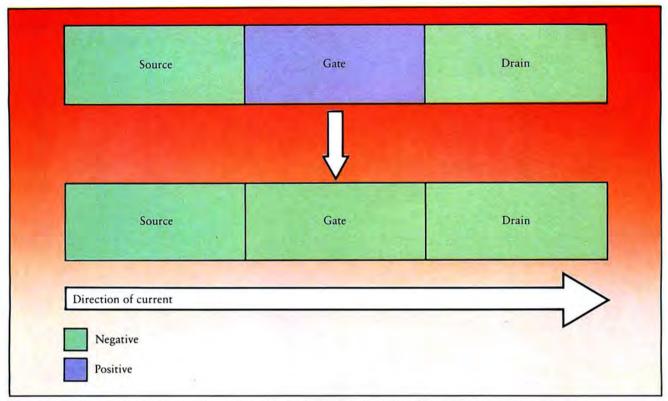


Figure 1: A connection between the source and drain is made by changing the charge of the gate.

conditions a silicon wafer can be embedded with elements that will conduct a charge. When these elements are laid down in predetermined positive or negative channels, electrons representing data can be shuttled and stored throughout the various layers of a chip to perform any number of tasks.

Like its NMOS peers, a CMOS chip comes from an ingot of pure silicon that is sliced into thin wafers. Each wafer becomes the repository of many hundreds or thousands of circuits, transistors, diodes, and other miniaturized components that make up a functioning chip. Once a wafer has been cut successfully and tailored to the proper size, it must be "masked" and "doped"; in other words, the conductive channels that make up the circuits must be laid out and embedded into each layer on the wafer.

First, a circuit diagram is drawn and photographed; then the picture of the diagram is reduced and projected onto a wafer coated with a light-sensitive "photoresist" layer. Those areas of the layer exposed to the light "wash" away when the wafer is put in an acid solution; this reveals the circuit diagram. The circuit pathways are then embedded with either negatively ionized phosphorus atoms or positive boron atoms. Ionized atoms are embedded by an ion implanter that operates much like an electron gun in a television set, firing an extremely

narrow beam of particles into the wafer. Another common method of embedding ions is to heat the wafer to 1000 degrees centigrade and expose it to gaseous phosphorus or boron. With either method, the atoms are forced into the crystal structure of the silicon, creating areas in the wafer that have a surplus of positive or negative charge.

Up to ten separate masking steps are required to make a functional CMOS chip. After a wafer has been completely processed, the individual circuits are tested, and the ones that pass muster are put into a multiple-pin package that can be attached to a circuit board in a computer.

### **CMOS Structure**

Circuits in a wafer work in three dimensions, connecting with one another vertically as well as horizontally. Once the necessary circuits are in place, how are they isolated from one another? How do they communicate?

Built into the circuits are diodes, which allow current to flow in one direction only. When a diode connected to a circuit faces another diode, an electrical impasse exists—current cannot pass between them. The circuits in effect are isolated and cannot share data. But part of CMOS's flexibility comes from its switching nature, which permits data to pass in a controlled fashion between circuits that are logically related.

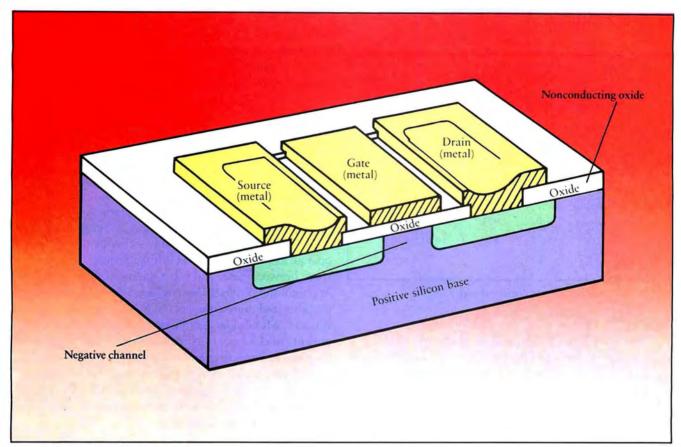


Figure 2: An NMOS transistor

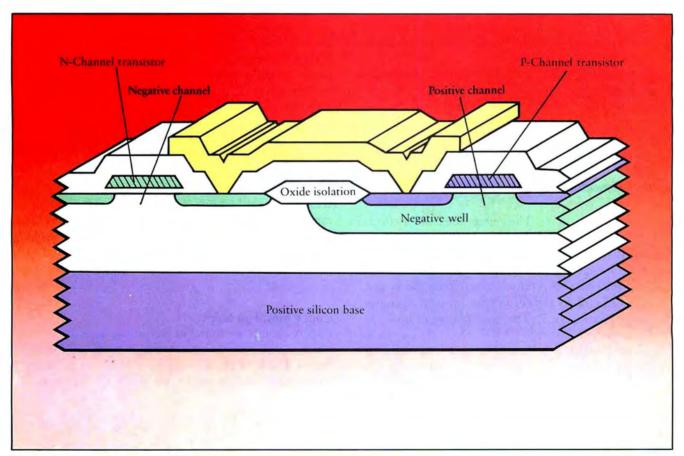


Figure 3: Cutaway of a CMOS device

PC World 71

### State of the Art

	CMOS	ECL	TTL	NMOS
Gates per circuit	8000	2800	2400	4000
Gate switching time in nanoseconds	2.0	0.5	2.0	3.0
Power per gate in milliwatts	0.1	2.0	0.4	0.5
Spacing between gates in microns	3.0	4.0	5.0	3.0
Masking steps	10	11	10	9

Table 1: Semiconductor comparison

The switch is actually an area of silicon called the gate, which sits between the ends of two diodes facing each other. If, for example, the ends are both negative, the gate is positive. Current will not pass from one end (the source) into the other (the drain) unless something changes the gate's charge from positive to negative. That is done by sending the appropriate signal through the silicon gate. A new circuit is completed, and the formerly isolated areas are connected (see Figure 1).

NMOS circuits also use gates, but the construction of each circuit centers around a negative transistor (see Figure 2) paired with a load resistor that reduces the flow

The PCjr uses CMOS in its wireless, battery-powered keyboard.

of electrons in a circuit. The change the resistor effects in the current level is used to represent data—it works like a crude on-and-off switch. But a resistor is not terribly efficient in controlling current; the heat it produces as it "slows" the electrons results in loss of data and power.

CMOS circuits replace the resistor with a positive transistor (see Figure 3). The exact pairing of positive and negative transistors in CMOS effectively creates balanced circuits that require little power. Turning the circuit on or off and directing current to a particular area merely require opening or shutting the appropriate gates. As a result, a CMOS circuit uses a tenth of the energy required by an NMOS circuit to control the switching

and direction of current. Because CMOS chips operate at such low power levels, a few volts can keep 256K of stored data secure for a week. This alone has made CMOS popular in digital watches and briefcase-sized computers that use batteries as the main power source.

### Fast Chips

For reasons relating to the physics of semiconductors, circuit speed is greatly affected by the distance between two diodes—the longer the gate, the longer current takes to flow. The relationship is geometric; doubling the gate length effectively quadruples the time involved.

Although CMOS chips use less power than standard semiconductors manufactured by other methods, they operate as fast. The key to CMOS's speed is reduced space between gates and other junctions. Improvements in photolithography allow engineers to design and project finer and more complex circuit diagrams onto silicon wafers. CMOS's low heat dissipation, which keeps components in close quarters from fusing, makes it possible for gates to be shorter and connections to be closer. CMOS's increased miniaturization truly proves the adage that "small is beautiful" and enables CMOS devices to match or surpass the performance of competing semiconductors (see Table I).

### In the Chips

The price of CMOS technology has decreased considerably in the last year, but the cost of producing a CMOS chip can still be as much as 20 percent more than its NMOS equivalent. Nevertheless, more and more companies are producing CMOS circuits as replacements of or alternatives to their existing semiconductor devices. CMOS versions of 8- and 16-bit microprocessors; RAM, ROM, and EPROM chips; and the circuits that drive liquid crystal displays are being produced by companies such as Harris Corporation, IT&T, Motorola, National Semiconductor, and Texas Instruments.

Noteworthy is Intel's agreement with Inmos to develop high-speed CMOS RAM products. Under this arrangement, hardware manufacturers considering the CMOS alternative will have two supply sources for the same components. Intel's interest in this technology alone should assure the acceptance and use of CMOS.

### Cool Chips, Hot Ships

CMOS circuits are found in everything from digital watches and space shuttle computers to lap-sized computers. The IBM PC does not use CMOS devices at the moment because the higher cost of CMOS offsets any

### **CMOS Manufacturers**

CMOS products mentioned in the article are produced by the following companies:

ForgetMeNot board Tecmar 6225 Cochran Rd. Cleveland, OH 44139 216/349-0600 List price: \$450

Harris Corporation Semiconductor Sector P.O. Box 883 Melbourne, FL 32901 305/724-7800

Hitachi America, Ltd. 1800 Bering Dr. San Jose, CA 95112 408/292-6404 Inmos P.O. Box 16000 Colorado Springs, CO 80935 303/630-4000

Intel Corporation 3065 Bowers Ave. Santa Clara, CA 95051 408/987-8080

National Semiconductor Corporation 2900 Semiconductor Dr. Santa Clara, CA 95051 408/737-5000

RCA P.O. Box 3200 Somerville, NJ 08876 201/685-6000

advantages gained by lower power requirements. But when users demand a smaller computer with the same computing power and memory as a PC, the resulting thermal density problems will require a change to CMOS. A number of PC compatible portables are already using CMOS technology, and more are likely to do so as production costs for CMOS continue to drop.

This is not to say that IBM is resisting CMOS technology. The PCjr uses CMOS in its wireless, battery-powered keyboard. Since the keyboard's infrared link to the CPU soaks up most of the unit's power, energy-efficient CMOS components are a must. Harris Corporation, which makes CMOS-based microprocessors for Digital Equipment Corporation, has released CMOS versions of the PC's 8088 microprocessor and its true 16-bit peer, the 8086. The latter processor is being used already in several PC compatible computers.

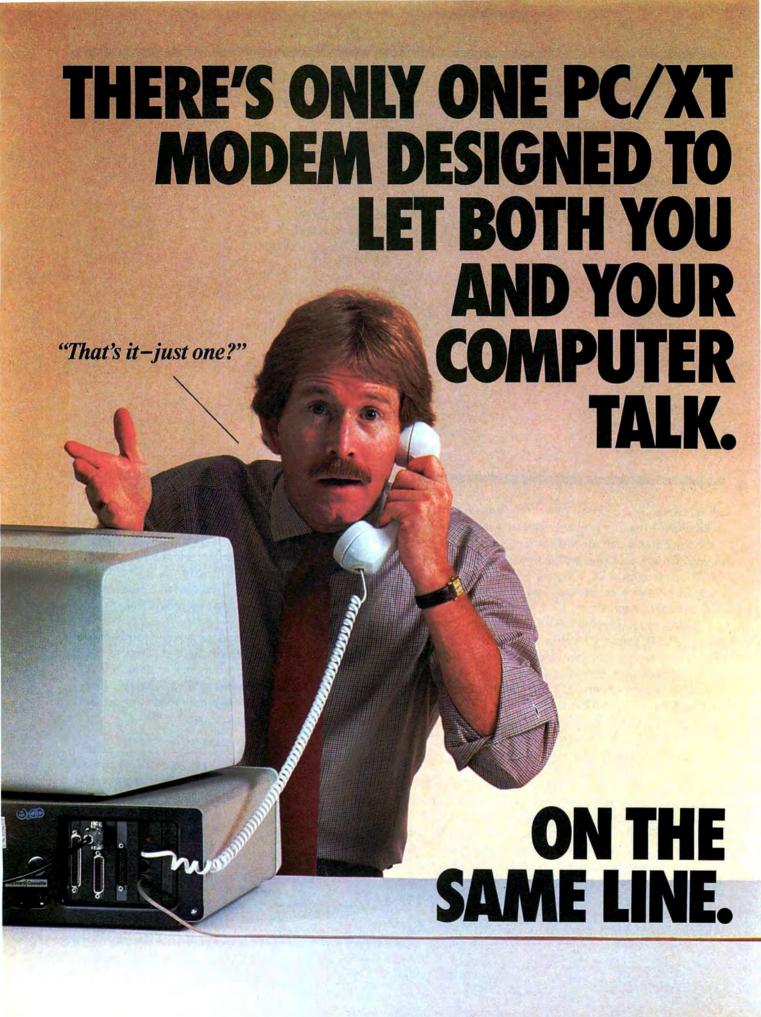
Also near the forefront of CMOS technology is Tecmar's ForgetMeNot plug-in board for the PC, which features 32K of CMOS RAM and a rechargeable battery pack. Preselected portions of a program or a text file can be saved for up to a year without an external power supply. The company notes that four of these boards can replace one single-sided disk drive.

Intel offers a 64K dynamic RAM CMOS chip that operates four times faster than its NMOS equivalent. The part requires only 2 percent of the NMOS's standby

power and is a likely choice for users wanting high-performance memory in portable computers or faster RAM disk drives. Other CMOS applications include a 64K EPROM from Hitachi (for computer and instrument use), a radiation-hardened 4K RAM from RCA (for satellites and military computers), and National Semiconductor's 300 bps modem-on-a-chip that is built into a computer or terminal.

CMOS devices accounted for nearly a third of semiconductor sales in 1983; industry analysts expect CMOS to dominate the semiconductor market by 1987. Though its uses are only starting to be explored, CMOS is likely to keep computers cool for a long time—or at least until engineers replace the integrated circuit.

Howard Dicken is president of DM Data, a high technology consulting firm in Scottsdale, Arizona, that specializes in semiconductors, computers, and artificial intelligence. Robert Luhn is an Associate Editor at PC World.



### Only the PC:IntelliModem™ lets you switch repeatedly between voice and data communications.

Any old modem will let computers talk. But to move from talking or listening to sending and receiving data—at the touch of a single button—there's only one modem that's smart enough. The 1200-baud PC:IntelliModem from Bizcomp.

Let's say you want to transfer some files, and you want to talk to the person receiving them, both before and after the transfer. With other modems, you'd have to hang up, re-dial, or plug and unplug a bunch of cables. Not very convenient, especially if you use your phone a lot, and you have only one line.

With the PC:IntelliModem, you just plug your regular handset into the back of your IBM PC/XT. That's it. You're now ready to make connections with computers—and people—much faster and more conveniently. It's like getting a modem and a telephone for the price of a modem alone.

### The ultimate status seeker.

The PC:IntelliModem also monitors your telephone line's status more closely than other modems. It listens to the line much like you do, and detects signals for dial tone, ringing, busy and voice—some of which other modems completely ignore. It then automatically takes the

PC:IntelliModem and PC:IntelliCom are trademarks of Business Computer Corporation. IBM is a trademark of International Business Machines Corporation. Crosstalk is a registered trademark of Microstuf Inc. PC-Talk III is a registered trademark of The Headlands Press Inc.

### Make sure your modem has all these PC:IntelliModem features

### Integrated Voice/Data

- Switch between voice and data communications
- Programmable telephone handset jack

### Status Reporting

- Line status detection (dial tone, busy, ringing, voice answer, modem answer, incoming call)
- Audio monitor
- Programmable LED

### PC:IntelliCom Software Included

- 99-name on-line telephone directory
- Auto-dial, auto-repeat dial, auto-answer
- Link to another number if busy
- File transfer
- Data capture to diskette
- Programmable auto log-on sequences

Compatible with Crosstalk™/PC-Talk III™ Receive Sensitivity: -50 dBm

Speeds: 110, 300, 1200 baud

appropriate action, so there's less chance of error in making a connection. And since the PC: IntelliModem gives you a constant indication of what's going on, you always know how your call is progressing.

### A soft touch to operate.

Included with our single plug-in modem board is PC: IntelliCom, our exceptionally easy-to-use software package. It guides you step by step during use, through on-screen menus, entry instructions, an

audible buzzer and a handy HELP key. There's even a demonstration program that runs through the main features.

All software tasks are activated by pressing function keys, which are clearly labeled on the screen. That means you can go from talking to someone, to transferring data, and back to talking again—all with single keystrokes.

### The one that's out of sight.

Even though the PC: IntelliModem is hidden inside your PC or XT, you should see how it works. So go to your dealer and ask for a demo. Also ask about our 2-year warranty, free NewsNet™ connect time and our modest \$499 price.





### How to make your IBM run $2\frac{1}{2}$ to 4 times faster.



Just plug in the Accelerator PC<sup>1M</sup> and watch your IBM\* PC or XT take off.

Yes, Titan's done it again. The innovators who speeded up the Apple® now bring similar performance advantages to IBM users. Imagine running Lotus®  $1-2-3^{TM}$ , VisiCalc®, or Multiplan<sup>TM</sup> without long delays. With the Titan Accelerator PC, your IBM PC or XT can run all your software faster. Data bases, word processors, spreadsheets, graphics, and much more will speed up by a factor of  $2\frac{1}{2}$  to 4 (average around 3).

The Accelerator PC has a 10 MHz 8086 processor and 128K of high-speed RAM, expandable to 640K with the memory upgrade piggyback option. It's compatible with your present hardware and software, and designed to be ready for future enhancements.

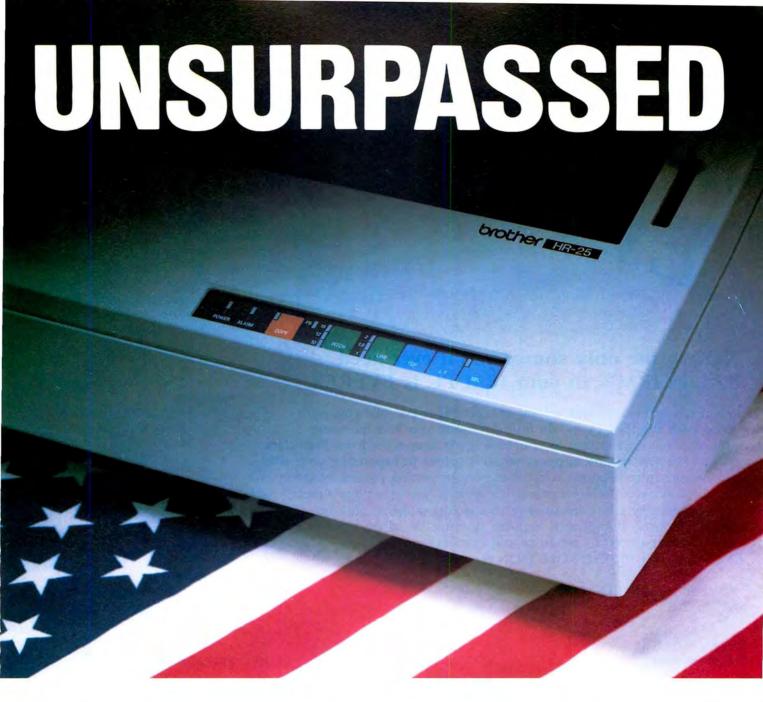
Get your work done in a third of the usual time. See your computer dealer today or contact: Titan Technologies, Inc., P.O. Box 8050, Ann Arbor, MI 48107; Telephone (313) 662-8542.



FORMERLY SATURN SYSTEMS OF MICHIGAN

Sales and Marketing by The MARKETING RESOURCE GROUP, Fountain Valley, CA.

IBM is a registered trademark of International Business Machines Corporation. Lotus and 1-2-3 are trademarks of Lotus Development Corporation. Multiplan is a trademark of Microsoft Corporation. Apple is a registered trademark of Apple Computer Inc. VisiCalc is a registered trademark of VisiCorp, Inc. Accelerator PC is a trademark of Titan Technologies, Inc.





BROTHER has done it again. Not content to ride on the phenomenal success of the HR-1, Brother now brings you the HR-25. A machine so improved and technically advanced, with a price/performance ratio that sets it apart in a class by itself.

Although the HR-25 has been designed to fulfill the demands of the high volume user, its price is affordable for even the smallest business groups. And the HR-25 will assure you the highest letter-quality printing at speeds of 23 cps, making it the fastest printer in its price range on the market today.

The BROTHER HR-25 is unsurpassed in every respect, and is backed by the DYNAX reputation for quality and service response.

Options Available: Tractor Feed, Auto Cut Sheet Feeder

5698 Bandini Blvd., Bell, CA 90201 (213) 260-7121

brother. HR-25 ■ from the manufacturers of "OFFICIAL TYPEWRITER OF THE LOS ANGELES 1984 OLYMPIC GAMES"

## the Total Solution EVER for Excellence

### NOW...the only source you'll ever need besides IBM® in your IBM PC is EVEREX

When we, at Everex, took a look at what PC users, like you were doing with the IBM PC — we found most of you had the same concerns. So, in response to your needs we have solved the important problem of **service and support** when it comes to expanding your IBM PC. Buying from separate sources can mean getting passed between suppliers when a problem arises. It's always "the other guy's fault." We offer **quality** and **performance** in our **full range** of plug-in controller cards, storage and back-up systems. We also warranty and stand behind all of our products and combination packages. **EVEREX – THE TOTAL SOLUTION** for your IBM PC/XT.

We offer you MORE!

### GRAPHICS

- The GRAPHICS EDGE<sup>™</sup> drives simultaneously both a color and monochrome monitor, runs Lotus 1-2-3<sup>™</sup> and it's full graphics, Microsoft Flight Simulator<sup>™</sup> and all IBM Color Graphics software on your monochrome monitor, 132 col x 44 row capability, and includes printer port and light pen interface. Sugg. Retail \$499
- The ACE™ Advanced Color by Everex. Ace combines NEC 7220 GDC, with 256k bytes of display memory expandable to 2M bytes. It allows a display of 16 colors expandable to 256 colors simultaneously from a palette of 4096 colors, with a resolution from 720x720 to 1440x1440. Sugg. Retail \$995
- The GRAPHICS PACER<sup>™</sup> a combination of monochrome graphics, a floppy disk controller,

- printer port, and light pen interface. This board is fully compatible with the IBM monochrome display adapter and will run a wide variety of popular software packages including **Lotus 1-2-3** in full graphics. Sugg. Retail \$489
- The COLOR PACER™ our color version of the Graphics Pacer. Sugg. Retail - \$389
- EVERCOLOR™ fully compatible with IBM's color graphics adapter. Includes a printer port and 2 pages of display memory. Includes light pen interface. Sugg. Retail – \$260
- EVERGRAPHICS™ Highresolution graphics on IBM monochrome monitor plus a printer port and light pen interface. Operates popular software packages including Lotus 1-2-3 in full graphics. Sugg. Retail - \$289

### MULTIFUNCTION

The MAGICCARD™ — multiple functions include 0—384K address selectable memory, one ASYN port with second optional, one printer port, a game port and clock/calendar functions. Bundled with this card is \$400 worth of software including EVERCLOCK, EVERSPOOLER and EVERDISK software utilities and two useful application programs: PC—Write™, a word processor, and FormManager™, an electronic filing system. Sugg. Retail – \$275



### STORAGE

- HARD DISK DRIVE with EVEREX CONTROLLER from 10MB to 40MB. Internal or external system, with no heating problems and requires no software patches. Makes your PC work like an XT! Two-year warranty. Sugg. Retail from \$1,195
- HIGH-PERFORMANCE
  STREAMING TAPE DRIVE with
  EVEREX CONTROLLER CARD—
  allows you to back up in minutes.
  Available in 20MB to 45MB. Half-height version can be combined with half-height hard disk drive, to be installed internally into your PC/XT.
  Sugg. Retail from \$1,135
- EVEREX HARD DISK CONTROLLER — direct plug-in, letting your PC boot up from the hard disk drive without the use of software patches. Sugg. Retail - \$350
- EVEREX FLOPPY DISK CONTROLLER — direct plug-in, controls up to 4 floppy disk drives. Sugg. Retail – \$220
- STREAMING TAPE CONTROLLER

   direct plug-in for high-performance streaming tape, Sugg.

   Retail \$315
- ULTRA DISK™ two controllers in one, using one slot. Controls both hard disk and floppy disk drives. Direct plug-in for IBM PC. Sugg. Retail – \$525

For more information on all of these Everex Products, contact your local dealer.

OEM and Dealer Hotline 800-821-0806. In California call 800-821-0807.

OEM Inquiries Welcome.



PC-Write<sup>IM</sup> is a trademark of Quicksoft, Inc.
FormManager<sup>TM</sup> is a trademark of BIT Software, Inc.
IBM is a registered trademark of International Business Machines Corp.
Lotus 1-2-3 is a trademark of Lotus Development Corp.
Graphics Edge, Ace, Graphics Pacer, Color Pacer, Evercolor,
Evergraphics, Ultra Disk and MagicCard are trademarks of Everex Systems. Inc.
MicroSoft Flight Simulator is a trademark of Microsoft Corp.

Price subject to change without notice.

### Modems: The Inside Story

Powerful new chips are shrinking the modem, taking it out of its box, and putting it in the computer.

### Jack Powers

The personal computer is no longer mute. The same technological magic that created the 16-bit microprocessor makes it possible for almost any personal computer to communicate by telephone. Modems, the devices that link computers to phone lines and thus to the outside world, have gotten cheaper and smaller. Most of the functions that once were stored in a cabinet the size of a breadbox are now available on a single chip.

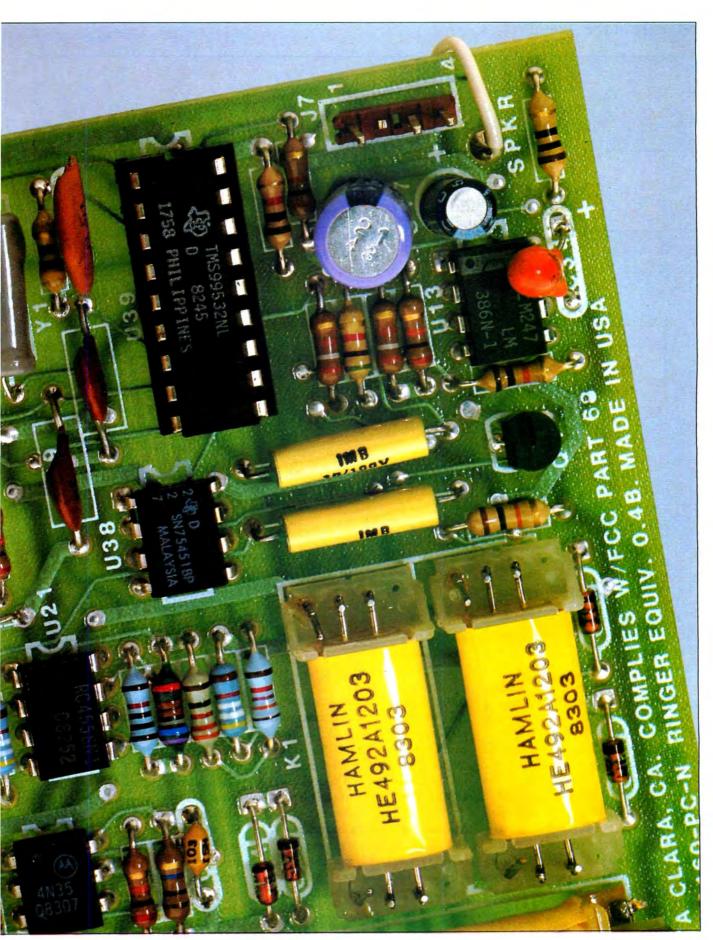
Before the micro revolution of the late 1970s, Bell Telephone had a virtual monopoly on the modem business, and even 300 bps modems were bulky, expensive, and often hard to get. The Bell 103A modem, originally used with teleprinters and dumb terminals, set the first standard for personal electronic communication. Once Bell's monopoly on the modem business was broken by the courts and the Federal Communications Commission (FCC), the Bell 103A was quickly and widely imitated by dozens of manufacturers in the United States.

### On and Off the Bus

Many personal computers are organized around a bus, the paths of signals and electrical connections that transfer information between the microprocessor and the components in memory or peripherals. One of the principal ways computers differ (aside from in the choice of a CPU) is in the structure of their buses. The bus acts like an electronic highway, enabling various components within a computer to communicate with the processor and memory.

Figure 1 illustrates the data path a received or transmitted signal takes as it travels through a modem between a PC bus and the telephone line. All the parts within the dotted line may be placed on a board in the PC, or they may be split between a board (such as the asynchronous communications adapter) and an external modem unit. The modulatordemodulator (modem) is only one of three functions required for telecommunications; the other two are the bus interface and the data access arrangement (DAA). Miniaturization of these functions has progressed since the advent of the Bell 103A, making internal modem boards a reality for personal computers.





Top center: Texas Instruments TMS99532 modem chip PC World

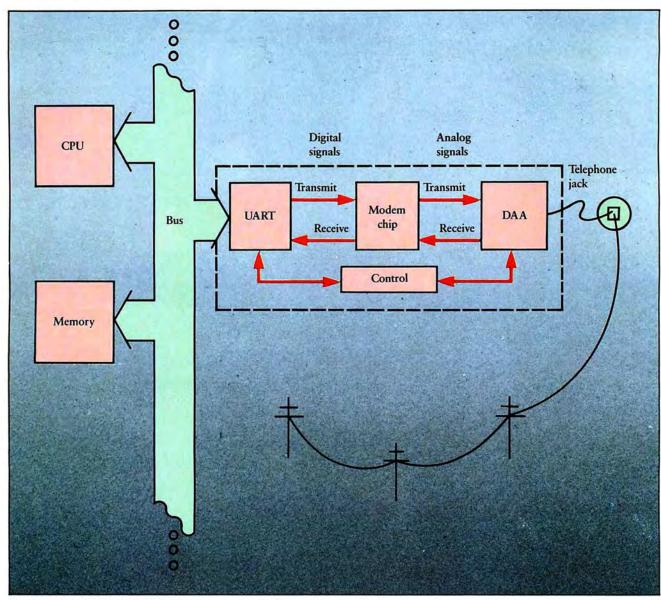


Figure 1: Data path in PC-telephone communications

Data is delivered over the bus in parallel form one byte at a time. Before transmission the data must be "serialized." The bits in each byte are separated and sent in single file to the modulator in the modem chip. At the other end, when external data is received by the demodulator, the separated bits must be reassembled into bytes for delivery over the bus to the program. The device responsible for this assembly and disassembly is the Universal Asynchronous Receiver-Transmitter (UART). The UART is the principal component of the IBM

Asynchronous Communications Adapter and the asynchronous port sections of the many multifunction boards available for the PC. Some modem boards include an extra UART so that both DOS devices COM1: and COM2: are available.

Modulation and Demodulation Unfortunately, digital information leaving the UART is not suitable for telephone line transmission. The modulator portion of the modem converts digital signals into telephone-compatible analog signals; a demodulator at the other end of the line converts them back into digital information.

Modulation is achieved in several forms, the most common being frequency and amplitude modulation. The Bell 103A standard uses a type of frequency modulation called frequency shift keying (FSK), which is similar to the frequency modulation method used in FM radio transmission. FSK telephone transmissions

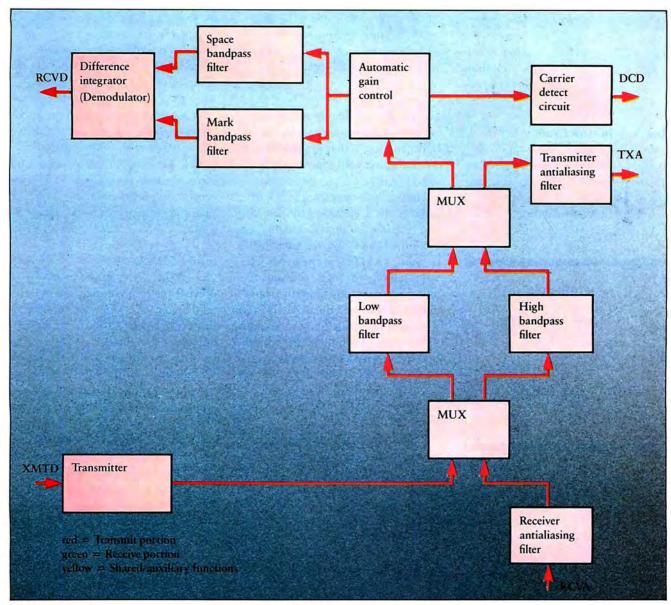


Figure 2: Block diagram of the TMS99532 modem chip

switch back and forth between two audio frequencies, one representing binary 0 (called the mark) and the other representing binary 1 (called the space); digital information is thus represented.

The ability to decode marks and spaces accurately is greatly enhanced by filtering out the line noise inherent in a telephone transmission. As its name implies, filtering selects the de-

sired frequencies of a transmitted or received signal and rejects the noise. Filtering also prevents the transmitter output from overwhelming the receiver in the same modem and removes irregularities in the transmitted signal before it reaches the phone line.

When the FCC allowed manufacturers other than Bell to sell modems to the general public, it had to protect the world's most advanced telephone system from poorly designed and poorly built products. At first, the FCC required that all modems use a piece of Bell equipment known as a data access arrangement (DAA). The DAA isolates the telephone network from disruptive or dangerous input and enforces operation that is compatible with the telephone network's billing equipment. The FCC later allowed certified independent companies to produce DAAs, and finally allowed them to integrate the

PC World 83

### State of the Art

DAAs into approved modem packages. Today a manufacturer may design a DAA and have it certified, or purchase a hybrid module containing integrated and discrete parts in precertified form.

### Inside a Modem Chip

The heart of the internal modem board is the modem chip. The Texas Instruments TMS99532 is an example of one such chip that provides all modulation, demodulation, and filtering required to communicate with

One of the DAA's major tasks is to prevent the modem from transmitting too strong a signal down the telephone line.

other Bell 103A-compatible modems. This 18-pin chip includes the following features:

Originate and answer mode operation. The Bell 103A standard uses two carrier frequencies, one for transmission and the other for reception. Selection is determined by whether the modem is calling or being called.

Analog loopback test mode. Both analog and digital data paths within the chip may be given a complete test.

External analog input. Other devices such as tone synthesizers (as in Touch Tone phones) and other modem chips may be connected to the central modem chip.

NMOS technology. N-channel metallic oxide semiconductor fabrication makes the TMS99532 chip small, reliable, and energy efficient and allows for easy interconnection with other chips fabricated under different processes.

Switched capacitor filtering. Digital circuits that are highly stable and easily tuned replace resistors and bulky inductors that sample the signal and select components of the desired frequency.

Figure 2 is a simplified block diagram of the TMS99532 modem chip. The transmitted digital signal is sent from the UART over the transmit data line (XMTD) at the lower left. After passing through the transmitter and the appropriate filter, the signal exits as a modulated carrier signal on the transmit analog line (TXA) at the upper right. A modulated carrier that is being received enters the receive analog line (RCVA) at the lower right and departs to the UART on the receive data line (RCVD) at the upper left.

The transmit path is slightly simpler than the receive path. The transmitter is a digital waveform generator programmed to approximate a sine wave representing the digital data on the XMTD line. The frequency values used depend on whether the chip is in the originate (caller) or the answer (called) mode. After filtering, the output appears on the TXA line where it is amplified outside the modem chip before entering the phone line.

Received signals enter the RCVA line, are filtered, and eventually reach an intelligent amplifier called the automatic gain control. This control "knows" how strong a received signal should be and automatically adjusts

its gain to keep the signal as close as possible to that value before it enters the mark and space filters to the demodulator. Rather than looking for the presence of either a mark or space frequency, the demodulator compares the output amplitudes from the mark and space filters, then chooses the stronger signal. In short, the demodulator looks not for absolute values but for comparative values. This decoding approach minimizes the effects of line noise by concentrating on the frequency rather than the strength of the received signal.

### Inside a DAA

One of the DAA's major tasks is to prevent the modem, because of misadjustment or equipment failure, from transmitting too strong a signal down the telephone line. The DAA contains a level detector that monitors the transmitted signal; if the signal is too strong, the DAA acts like a circuit breaker, reducing the signal level drastically. This detector protects other channels on the same cable or radio path from interference. The DAA similarly protects the computer from power surges in the phone line that occur during electrical storms and equipment failures.

Not all the DAA's functions are protective. The DAA assists modem operation by providing ring detection, two- to four-wire conversion, and DC loop control. In ring detection, the higher voltage of the telephone ring is sensed by the DAA, which then places the modem in the answer mode and presents a ring interrupt to the program. In two- to four-wire conversion, the DAA separates the transmit and receive signals going to and from the modulator and demodulator while matching the impedance of the telephone line. Lastly, the DAA controls pulse (rotary) dialing and the on/off status of the "hook."

Although the DAA effectively isolates the modem from the telephone line, it usually is comprised of bulky discrete transformers and relays that are difficult to miniaturize. So the desire of users for a true single-chip modem including a DAA may not be fulfilled soon.

Putting It Together

The area within the dotted lines of Figure 1 represents an example of a modem board built around the TMS99532 chip. Such a board can fit easily into a PC, PC XT, or expansion unit. Due to their small area and limited number of components, modem boards tend to be less expensive than stand-alone units. Two popular Bell 103A standard modem boards on the market are the PConnection and the PC Modem Plus.

An important decision facing designers is how much intelligence to build into a modem board. Some manufacturers rely on the computer's microprocessor for most control functions, but as time goes by more and more modem boards will likely include microprocessors.

Future Chips

Current modem boards are capable of transmitting and receiving at speeds of up to 300 bps using the Bell 103A standard, Chips like the TMS99532 have made small, inexpensive, and reliable 300 bps modem boards possible.

The Bell 212A modem standard, which allows full-duplex operation at 1200 bps, is also popular among personal computer users. Both singleboard and external modems that meet this standard are available from a number of manufacturers. It is only natural to wonder how long it will be before we see an equivalent chip for the 212A modem. By comparison the

103A standard is far simpler; a 212A chip is "several years away," according to Mike Eaton, joint holder with his company, Bizcomp Corp., of a landmark patent in the modem field. The major difficulty lies in the 212A's use of phase-shift keving when operating at 1200 bps. In addition to requiring a much more complex modem chip, a 212A must be compatible with the slower 103A standard when used at 300 bps. Combining both of these standards on a single chip is a tough engineering challenge.

lack Powers is a communications systems programmer for a large research organization in the San Francisco Bay Area.

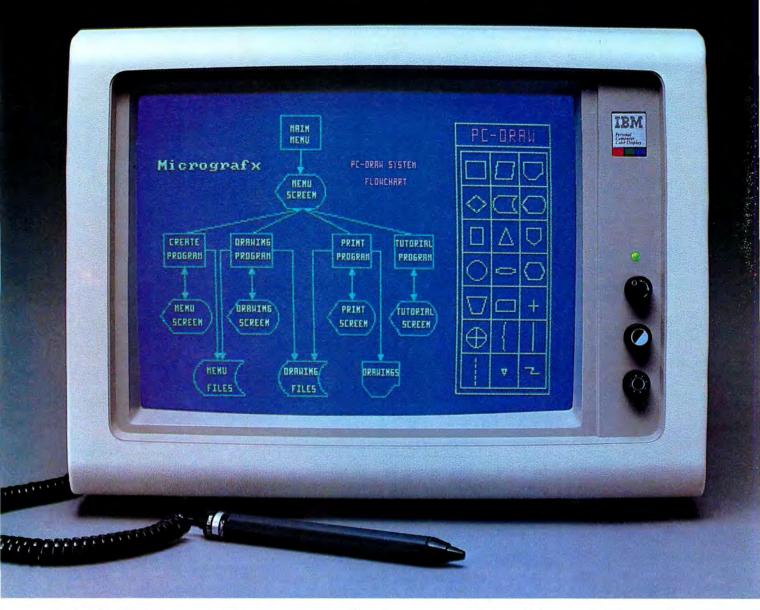
TMS99532 Modem Integrated Circuit Texas Instruments, Inc. P.O. Box 1443 Houston, TX 77001 800/527-3500

PC Modem Plus Ven-Tel Inc. 2342 Walsh Ave. Santa Clara, CA 95051 408/727-5721 List price: \$389

The PConnection the microperipheral corporation 2565 152nd Ave. NE Redmond, WA 98052 206/881-7544 List price: \$170



Circle 676 on reader service card



### PC-Draw from Micrografx, the drawing system for your office or home.

Now, you can create diagrams, illustrations, charts and drawings on the IBM PC or XT.™

And reproduce them all with your printer or plotter.

With this versatile, easy-to-use graphics program, you can produce diagrams, schematics, charts and drawings in virtually limitless varieties.

PC-Draw provides you with three symbol libraries (software design, electrical design, and alternate text), multiple text fonts and the capability

to design your own symbols, with an extensive set of graphic functions provided for symbol manipulation. These functions include object scaling, rotation and placement. PC-Draw lets you unleash your creative energies in data processing design, floor plans and interior design, graphic

illustrations, electrical design, and other drawing/drafting applications. And

PC-Draw supports an optional light pen.
The PC-Draw system requires an IBM
PC or XT™ with graphics monitor, graphics
adapter, 128K of RAM and two diskette
drives or one diskette drive and a
hard disk.

Order PC-Draw for a 10-day trial. If you're not completely satisfied, return for a full refund. PC-Draw: \$295. With Light Pen: \$445. Plotter support: \$100.

### MICROGRAFX 1701 N. Greenville Ave., Suite 703/Richardson, TX 75081 (214) 234-1769

© 1983 Micrografx

### EVER for Excellence

132 Cols × 44 Rows + Simultaneous Color and Monochrome Graphics Display + One Card/ Single Slot =



### The Graphics Edge™



The **GRAPHICS EDGE** is the leading edge. We've really pushed technology to the limit with this one, and here's why:

- it is software switchable from 80 cols x 25 rows to 132 cols x 44 rows, making it ideal for spreadsheet applications,
- drives both a color and a monochrome monitor SIMULTANEOUSLY and prints this same information in color on your color printer. Ideal for business applications involving heavy word processing combined with color graphics requirements,
- and runs Lotus 1-2-3™ with FULL GRAPHICS and also MicroSoft Flight Simulator™ on either high-resolution IBM® Monochrome or color monitors.

And if that's not enough, there's more:

 it is Fully Compatible with IBM Monochrome and color adapters, Colorplus<sup>™</sup> and Hercules<sup>™</sup>

- will run all IBM Color Graphics Software on the IBM Monochrome Display, opening to you a wealth of IBM Color Graphics software applications,
- supports all BASICA graphics commands on IBM Monochrome or color monitor without software patches,
- 640H x 200V in 16 colors,
- 16 shades of green in green monitors with composite output; and...

one printer port and one light pen interface.

No Other Card can give you So Much for So Little. At a Suggested retail price of \$499, you and your IBM PC will be performing to the fullest potential. WHAT ARE YOU WAITING FOR!!!

**OEM Inquiries Welcomed.** 

For more information, contact your nearest dealer. OEM and Dealer Hotline 800-821-0806.
In California call 800-821-0807.

MicroSoft Flight Simulator is a trademark of MicroSoft Corp.

18M is a registered trademark of International Business Machines Corporation.

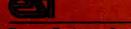
Lotus 1-2-3 is a trademark of LOTUS Development Corporation.

Colorplus is a trademark of Plantomics.

Hercules is a trademark of Hercules Computer Technology.

Graphics Edge is a trademark of Everex Systems, Inc.

...



### True or False: You Can Now Run Apple Software in Your IBM PC.

True. Introducing Quadlink by Quadram. The revolutionary enhancement board that turns your IBM Personal Computer into an Applecompatible system.

compatible system.
Quadlink. Simply plug
it inside your PC, press a
few keys, and instantly run
most Apple software
packages available.

Quadlink greatly enhances your PC's capabilities.

True. Quadlink gives you access to the largest software library ever written. Business, educational, and entertainment packages. Software for any professional or home use. This means your PC can now do more than ever before. In more ways than ever

With Quadlink, there's no diskette reformatting needed.

True again. With Quadlink you'll never have to worry about "compatibility." Just put your Apple diskette in the PC drive and watch it go. It's that easy. Like having an Apple computer inside your IBM.

QUADLINK BY QUADRAM

And every Quadlink comes with that traditional Quadram Quality built right in.

Absolutely true.

Quadlink is available at Quadram dealers worldwide.

True. So visit the Quadram dealer nearest you today and ask to see Quadlink in action. And while you're there ask about our full line of IBM PC enhancements. Including the popular six-function Quadboard." You'll agree: when it comes to quality engineering and dependable performance, Quadram passes the test.



CORPORATION
Automational Blue Noncross (In ADMAN NORS)

Circle 149 on reader service card

\$680.00 Suggested Retail

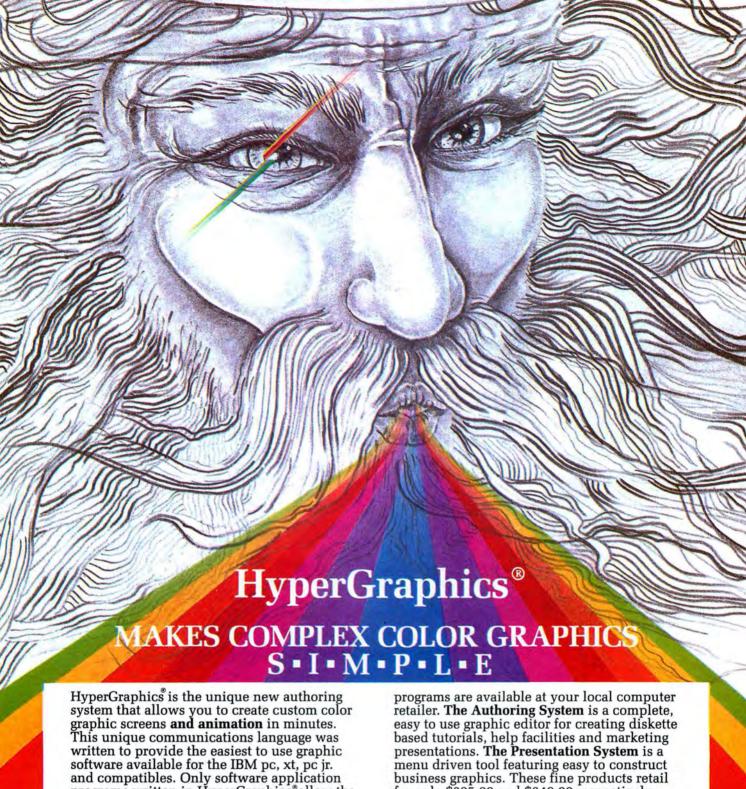
© Copyright 1984 Quadram Corporation All rights reserved

Apple and the Apple logo are registered trademarks of Apple Computer, Inc.

before.

IBM and the IBM logo are registered trademarks of International Business Machines Corporation.





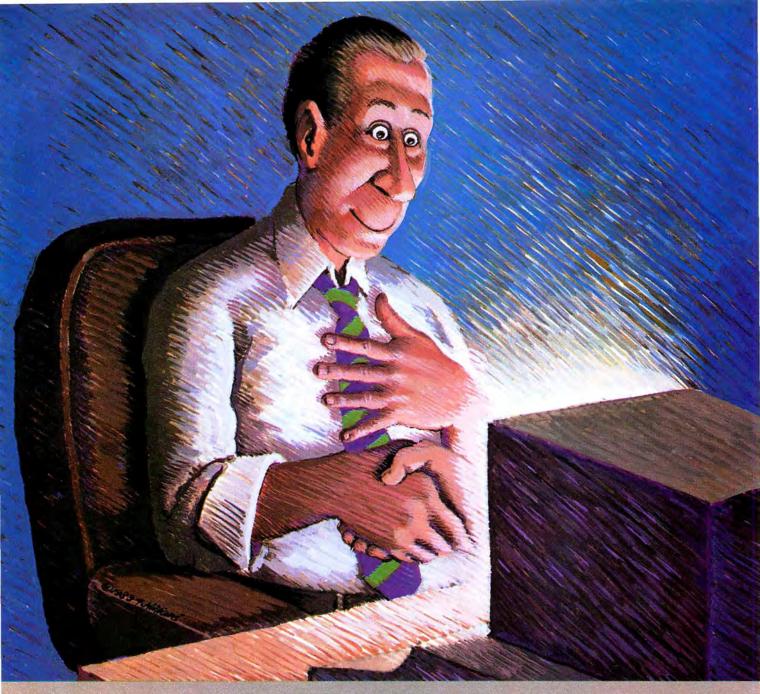
and compatibles. Only software application programs written in HyperGraphics allow the user to store up to 1,000 color graphic screens in 320 kb. and to create any graphic symbol and even animation using only the 10 function keys and two key strokes! Two application

menu driven tool featuring easy to construct business graphics. These fine products retail for only \$395.00 and \$349.00 respectively. You won't believe how easy it is to create sophisticated color graphic presentations and CAI programs . . . absolutely no previous programming experience is necessary!



### **BREATHES LIFE INTO STATIC SOFTWARE!**

For more information call or write: HyperGraphics Corp. 100 N. Central Expry. Suite 1208, Richardson, Texas 75080 (214) 783-9900 Circle 680 on reader service card



### **Encounter REVELATION**

For \$950, Revelation Software by Cosmos will give your PC capabilities that no microcoputer has ever had before. Through a versatile, high performance Relational Data Base Management System developed by Cosmos, Revelation will give your microcomputer all the power and sophistication of a minicomputer.

Revelation features a data base with variable-length fields and records, (up to 64K), and unlimited files and accounts. File size is

limited only by disk size.

Also featured: A powerful, hybrid programming language.

A fourth generation applications and program generator Our programs write programs!

Communications functions that give your PC the power to utilize applications, programs, and data from thousands of existing mainframe and minicomputers.

8087 math chip support Revelation co-exists with MS/DOS™ or PC/DOS™ 1.0, 1.1, 2.0 versions, and is compatible with the IBM PC™, XT™ COMPAQ™, Corona™ Columbia Multi-Personal® and the Eagle 1600™. It's also compatible with minicomputers utilizing the PICK Operating System™ Minimum configuration requires 320K memory and 8087 math chip.

MS/DOS™ of Microsoft Corp. IBM PC Registered TM of International Business Machines Corp. COMPAQ™ of COMPAQ Computer Corp. PICK Operating System™ of PICK SYSTEMS. Eagle 1600™ of Eagle Computers. Corona PC™ of Corona Data Systems. Columbia Multi-Personal™ of Columbia Data Products Inc.

COSMOS

P. O. Box AH, Morton, WA 98356

Circle 436 on reader service card

Telephone 1-800-422-2511 Inside Washington 206-496-5974.



### And Make One IBM PC™ **Worth Nine**

TASCMASTER™ SOFTWARE does that by converting PC-DOS to CONCURRENT PC-DOS thus enabling you to create up to 9 tasks and run up to 9 programs simultaneously. TASCMASTER™ DOES THE WORK OF NINE.

While you are working with a task on the screen other tasks are working for you.

To give you every board you may ever need for your IBM PC we include with TASCMASTER™ SOFTWARE a powerful MULTIFUNCTION board **FREE!** 

### TAKE YOUR CHOICE OF ADDRAM ELITE™ FEATURES or ADDRAM PLUS™ FEATURES

- asynchronous (Serial–RS232C) communication adapter
- real time clock/calendar
- parallel printer adapter
- 64K to 512K memory with parity "no piggyback" and-all on one board With 64K memory installed
- two asynchronous (Serial-RS232C) communication adapters
- · real time clock/calendar
- 64K to 512K memory with parity "no piggyback" and-all on one board With 64K memory installed

Optional MULTI-TASCMASTER™ SOFTWARE enables the addition of MULTI-USER capability to the IBM PC by connecting additional terminals to the serial ports, and integrates with TASCMASTER!M YOU NEED TASCMASTER™ SOFTWARE with the free

multi-function board to make ONE IBM PC worth nine.

Available through personal computer dealers. For further information or name of local dealer call:



P.O. Box 1039 • Berkley, MI 48072 • (313) 559-0444

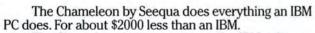
IBM is a trademark of IBM Corporation (TM) indicates trademark of Profit Systems, Inc. PC-DOS is a trademark of IBM Corporation Copyright 1983 Profit Systems, Inc.

Circle 468 on reader service card

With RAMDISK™ and RAMSPOOL™ SOFTWARE, TOO.

## HOW TO GET AN IBM PC FOR JUST \$1995.





The Chameleon lets you run popular IBM software like Lotus® 1-2-3™ and Wordstar.® It has a full 83 key keyboard just like an IBM. Disk drives like an IBM. And a bright 80 × 25 character screen just like an IBM.

But it's not just the Chameleon's similarities to the IBM that should interest you. Its advantages should, too. The Chameleon also has an 8 bit microprocessor that

lets you run any of the thousands of CP/M-80<sup>®</sup> programs available. It comes complete with two of the best programs around, Perfect Writer™ and Perfect Calc.™ It's portable. And you can plug it in and start computing the moment you unwrap it.

So if you've been interested in an IBM personal computer, now you know where you can get one for \$1995. Wherever they sell Chameleons.

### The Chameleon by



For the location of the Seequa dealer nearest you, call (800) 638-6066 or (301) 672-3600.

# The New Generation In Word Processing... is newer than ever!

### Affical Viri

Office Solutions introduces more advanced features for the office environment. We've combined exceptional power and simplicity to bring you a word processor for the IBM PC and XT that makes sense.

It's the easiest to learn and most natural to use of all word processors available. OfficeWriter is patterned after dedicated systems such as Wang, Lanier, and the IBM Displaywriter. OfficeWriter is the type of high caliber word processing that business expects.

And we've just added 22 advanced features to make managing your paperwork even easier. Now you can do everything from right justification to data base interface.

Our on-line (on-screen) tutorial shows you how to put OfficeWriter to work immediately. There's no need to memorize complicated command sequences; all commonly used functions are labeled on our function key template.

IBM is a trademark of International Business Machines Corp. Lanier is a trademark of Lanier Business Products Inc. WordStar is a trademark of MicroPro. Wang is a trademark of Wang Labs Inc.

OfficeWriter's careful human engineering lets you concentrate on writing instead of operating your word processor. Our dynamic screen formatting constantly adjusts your text, so what you see on the screen is what you'll get on paper.

If you do have a problem, our context sensitive "Help" screens provide information specific to the function you're using.

We're so certain that you'll be pleased with OfficeWriter that we'll give it to you for a 30-day trial. Make your office more productive for only \$325. and we'll include our powerful mail merge capability.

Our product support is just as good as our products. Our customers receive prompt telephone support and free updates for six months. So ask for OfficeWriter at your local computer dealer, or call us to see the difference a new generation can make.



Office Solutions 5708 Odana Road Madison, WI 53719 (608) 274-5047





Use this score card to compare Best's Professional Finance Program to the Home Accountant Plus, or any other financial program. You won't find any that can make financial management simpler or more

effective.
The Professional Finance Program is software that has all the features you want, but is simple to operate. The keys to its simplicity include a help menu linked to current activity, and other aids like budget, account, and tax/sort names displayed on the screen. The program also comes with a fully indexed user's manual and is backed up by Best's free customer support.

The Professional Finance Program is also a great help at tax time. It provides financial information for easy input into Best Program's PC/TaxCut™, a tax preparation and planning package. Combine the two programs and you have a complete financial and tax package.

If you already own the Home Accountant Plus™, don't consider that a handicap, because Best is offering you a \$100 rebate. The program is compatible with the IBM PC, PC/XT, COMPAQ, Columbia Data Products, and Eagle Computers. For more information about the rebate or the Professional Finance Program, call 1-800-368-2405. In Virginia call 1-703-931-1300. Or write to Best Programs, 5134 Leesburg Pike, Alexandria, VA 22302.



The competition just isn't up to par.

### Score Card



Feature	Professional Finance Program™	Home Accountant Plus™*	Other		
Budget Codes	1,170	200			
Tax ID Codes	99	1			
Transactions Displayed Per Screen	16	1			
Number of Checkbooks	26	5			
80-Column Screen	Yes	No			
On-Screen Calculator	Yes	No	H		
Password Protection	Yes	No	A see		
Address Book for Payees	Yes	No			
Speedy Compiled Basic	Yes	No			
Full Use of IBM PC Function Keys	Yes	No			

<sup>\*</sup>Home Accountant Plus" is a trademark of Continental Software.



"The Quality Software Company"



### **Everex Storage Subsystems Plug Right Into Your Business!**

Everex combines Reliability, Support, Ease of Use and Best Price Performance Ratio into a full product line of internal storage subsystems and plug-in controller cards. Now you have no excuse not to turn your IBM® PC into an XT! Actually, more than an XT, when you combine our Half-Height hard disk with our Half-Height streaming tape.

Hard to believe? Well, believe this, both the hard disk and streaming tape Plug Right Into Your System. Incredible? Unique? That's EVEREX for you.

Plug-in Subsystems

■ Hard Disk Drive with Everex Controller Card — we're offering you anywhere from 10–40MB of storage, in half or full height, that you can directly plug into your PC with No Software Patch Required. And we are so confident of our Hard Disk Drive that we are backing it with a FULL TWO-YEAR WARRANTY.\* All this starting at a LOW suggested retail of \$1,195!

■ Streaming Tape with Everex Controller Card — you get 20–45MB of high-performance back-up storage in minutes. And REMEMBER, this is a half-height streamer! The price is something to remember too — starting at ONLY \$1,135 suggested retail.

Combined with the half-height hard disk, you've got something you can really talk about — an XT that backs itself. Only from Everex.

Controller cards sold separately:

- ULTRA DISK<sup>™</sup> Controls both the hard disk and floppy disk drives at the same time, saving you both space and money. Suggested retail \$525.
- Floppy Disk Controller easy to install at \$220 suggested retail.
- Streaming Tape Controller direct plug-in and very reliable. Suggested retail \$315.

Want to know more? Just ask your local dealer for all the details.

\*Two-year warranty on Hard Disk Drive, one-year warranty on the controller card.

### **OEM Inquiries Welcomed.**

Price subject to change without notice.

Ultra Disk is a trademark of Everex Systems, Inc.

A TN 10

OEM and Dealer Hotline 800-821-0806. In California call 800-821-0807.



Everex Systems, Inc.

891 Maude Ave., Mountain View, California 94043 (415) 967-1495
IBM is a registered trademark of International Business Machines Corp.

Circle 699 on reader service card

### Free Diskette!

Subscribe Now to PC World and We'll Send You a Free Verbatim Diskette with a Preview Version of Microsoft Word, a Revolutionary New Word Processing Program

### Hurry! You must subscribe before June 30, 1984, to receive:

- 14 issues of the magazine packed with all the latest information to help you get the most out of your personal computer.
- A free diskette with a sneak preview of an exciting program from MICROSOFT.

### All this for 47% off the newsstand price

Subscribe today and get 1 year for \$24— That's 12 monthly issues PLUS our special annual Hardware and Software Reviews—a total of 14 issues for only \$24! You get a great price and a free diskette, too.

### PC World, Your Best Friend When it Comes to Using Personal Computers



PC World is much more than a magazine. It's a monthly excursion into the realm of new and better ways to use your personal computer.

Every month *PC World* will keep you posted on the most innovative, intriguing, and useful applications for your IBM-standard personal computer. And it will explain them to you in a clear and simple style you'll appreciate as you try those applications on your personal computer.

Subscribe today using the postage-paid card. If after paying for your subscription you are not completely satisfied with PC World, you may cancel your subscription and receive a full refund on all unmailed issues. The diskette will be yours to keep.

Save 47% off the Newsstand Price and Get a Free Diskette with a Sneak Preview of MICR@SOFT® WORD

the Exciting New **Word Processing** Program from MICROSOFT.

BOTHfor ONLY \$24!

For VISA or MasterCard orders, call toll-free: 800/247-5470

I ACCEPT! Start my subscription today. I understand that you will ship my preview diskette upon receipt of payment.

☐ 14 issues/\$24 ☐ 28 issues/\$43 ☐ Payment enclosed (please RUSH my☐ This is a renewal (mailing label atta	diskette) 🗌 Bill	me
Charge my □ VISA □ MasterCard Card # or call toll-free: 800/247-5470		_ Exp. date
Name		
Company		
Address	THE PLANE	5 70 1
City, State, Zip	-	
All subscriptions begin with the next available i	ssue. Please allow 6-8 w	eeks for delivery of

your first issue (12 weeks for foreign surface mail). Outside the U.S. subscriptions must be prepaid in U.S. funds. Outside the U.S. and Canada add \$25 per year for surface mail or \$110 per year for airmail.

Limited-time offer for diskette-subscribe by June 30, 1984

J1247

I ACCEPT! Start my subscription today. I understand that you will ship my preview diskette upon receipt of payment.

☐ 14 issues/\$24 ☐ 28 issues/\$43 ☐ Payment enclosed (please RUSH my☐ This is a renewal (mailing label atta	y diskette) 🔲 Bill	me
Charge my VISA MasterCard Card # MasterCard or call toll-free: 800/247-5470		Exp. date
Name Company Address	aleron.	
City, State, Zip		

All subscriptions begin with the next available issue. Please allow 6-8 weeks for delivery of your first issue (12 weeks for foreign surface mail). Outside the U.S. subscriptions must be prepaid in U.S. funds. Outside the U.S. and Canada add \$25 per year for surface mail or \$110 per year for airmail.

Limited-time offer for diskette-subscribe by June 30, 1984

J1247



### **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES



BOTH for ONLY \$24!

Save 47% off

MICR@SOFT®

and Get a

the Newsstand Price

Free Diskette with

a Sneak Preview of

the Exciting New

Word Processing

Program from

MICROSOFT.



### **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES



### PCjr's Plug-in Software

News and Fun from The Source and CompuServe

A Graphics Program You Can Run

Megabytes

History will record as a profound irony that the most powerful word processing package ever created for the IBM® Personal Computer can be worked with two fingers.



It was created by Leading Edge, specifically to take advantage of the power of the IBM PC, plus the simplicity that all that power ought to be able to give you—but didn't.

Until now, you could go for the simplicity, and end up with a somewhat glorified typewriter. Or you could go for the power, and go nuts performing dozens of commands to do even the simplest things.

But with Leading Edge Word Processing™ you get both.

You don't have to start with an ounce of understanding about word processing.

You don't even have to be a terrific typist. (Matter of fact, the worse you type, the more the help.)
So come along:

Hunt and peck your way into the future.





### Editorial

Editor-in-Chief: Andrew Fluegelman Editor: Kearney Rietmann Assistant Editors: Adrian Mello, Katie Seger Editorial Manager: Reed McManus Copy Editors: Kathleen Christensen, Tema Goodwin, Joe Matazzoni, Peggy Nauts Contributing Editors: Fred Davis, Janette Martin, Stuart R. Schwartz, Linda V. Williams Editorial Secretary: Bobbie Ray Leach

### **Art & Production**

Designer: Marjorie Spiegelman Art Director: Mick Wiggins Senior Production Manager: Frances Mann Assistant Production Manager: Lee R. Trevino Editorial Production Manager: Ellyn L. Hament Editorial Production Assistant: James Felici Associate Designers: Dennis McLeod, Monica Thorsnes

Design Associates: Darcy Blake, Molly

Windsor-McLeod

Assistant to the Art Director: Nan Cassady Advertising Traffic Coordinator: Clare Bouey Production Assistant: Rosetta Egan Telecommunications Manager: Art Wilcox Telecommunicators: Gene Catalano, Mark L. Duran, Susan M. Ford Contributing Photographer: David Bishop

### **Publishing & Sales**

Publisher: David Bunnell Sales Director: Meredith Browning Account Manager: Larry Arredondo

### Circulation

Associate Publisher: Cheryl Woodard

### Communications

Communications Manager: Noreen A. Browning

### Corporate

PC World Communications, Inc.

David Bunnell Chairman

Jim Riding Executive Vice-President

Andrew Fluegelman Vice-President

Jacqueline Poitier Vice-President

Cheryl Woodard Vice-President

### Plug In a Program

2 Seth Novogrodsky PCir's ROM cartridges make loading a program as easy as turn-

ing on a TV set.

Megabytes 6 Katie Seger

News and notes for the PCjr community.

### Dial Up News and 10 Entertainment

Janette Martin

Information at your fingertips from The Source and CompuServe.

### Free and Simple BASIC 18

Adrian Mello

Type and use this simple graphics program.

Photo-illustration credits: Dave Andrews, 3: Marc Rosenthal, 7.

PCjr's ROM cartridges are one of the most revolutionary features of the IBM personal computer family.

### Plug In a Program

Seth Novogrodsky

A revolution in the home computer world started on November 2, 1983, when IBM introduced PCjr. Like other revolutions, PCjr's arrival had been predicted by many observers. Months before the announcement day, cryptic reports began appearing in the *Wall Street Journal* about a low-cost, high-performance personal computer, code-named "Peanut," that would be compatible with the IBM PC.

As in the case of the original PC, very little is new about PCjr technology. It is ironic that semiconductor giant Texas Instruments, fearing the aftermath of the inevitable IBM home computer takeover, abandoned the home computer market just a week before PCjr's official unveiling.

Back in late 1979, the Dark Ages of personal computing, Texas Instruments introduced a truly revolutionary home computer, the TI 99/4. Unlike earlier personal computers such as the Apple II and the TRS-80 Model I, the TI 99/4 had a 16-bit microprocessor and a provision for plug-in software modules, commonly called ROM or program cartridges. These cartridges enabled people to run programs by inserting a small plastic-encased cartridge into a rectangular slot in the computer. Although not a commercial success, the TI 99/4 set a trend followed by such companies as Atari, Commodore, Radio Shack, and, most recently, IBM.

More than any other feature, the provision for plug-in software sets PCjr apart from the PC. The two slots located directly underneath the single disk drive opening will have a profound effect both on how people use their computers and how software producers develop and distribute their programs.



A ROM cartridge functions something like a phonograph record. However, while records usually store music, ROM cartridges hold permanently stored programs ranging from languages to games. ROM, which is an acronym for read-only memory, is like an open book inside a glass case in a museum. You can read the displayed pages, but you cannot change what they say. ROM is sometimes referred to as firmware, since it is software that resides permanently in hardware; in ROM cartridges the hardware is specialized circuit boards that contain memory chips.

Because loading a program stored on a ROM cartridge is as easy as turning on a television set, the PCjr cartridges may help alleviate cases of computerphobia and related ailments. With a ROM cartridge program you just plug the cartridge into the slot, and the program is loaded. You bypass typing in the program name at the PC-DOS prompt and avoid waiting for mechanical disk drives or cassette recorders to load the program. You're also spared from using DOS to make a backup copy of your program, since the program is permanently stored on the ROM cartridge and cannot be erased.

Perhaps you are wondering whether ROM cartridges for PCjr have made your floppy disk drive obsolete. The answer is a resounding no.

### **Obsolete Disk Drives?**

Perhaps you are wondering whether ROM cartridges for PCjr have made your floppy disk drive obsolete. The answer is a resounding no. Unless you wish to use your PCjr as little more than a glorified video game player, the two ROM cartridge slots are supplements to a disk drive or, less commonly, a cassette recorder. Without a storage device such as a floppy disk drive or a cassette recorder, you cannot save any information. If your PCjr's only storage medium is ROM cartridges, you have to retype all your information, such as text files or your home budget data, each time you run a particular program.

ROM cartridges for PCjr can hold from 8K to 64K, or from 8192 to 65,536 characters of information. A standard PCjr floppy disk, on the other hand, can store considerably more—360K.

So far IBM has announced five program cartridges for PCjr. Four of them are the games *Mouser*, *ScubaVenture*, *Crossfire*, and *Mine Shaft*. The fifth cartridge is IBM PCjr Cartridge BASIC, which supplements the Cassette BASIC that resides in PCjr's 64K of built-in ROM. Cartridge BASIC provides the features of BASICA, which is supplied with PC-DOS on disk, as well as graphics and sound commands for PCjr. Because Cartridge BASIC is needed to run IBM programs such as *Dow Jones Reporter*, *Bumble Games*, and *Home Budget*, *jr.*, many people will undoubtedly use it.

### Making PCjr Useful

The greatest disadvantages of even the enhanced PCjr model when compared with the popular PC are the home computer's limited memory and single disk drive. While the PC is designed to be able to directly access 640K of user memory, or random access memory (RAM), PCjr is limited to 128K. (RAM is different from the ROM on PCjr cartridges. ROM cannot be changed, while RAM is memory that is available on the computer for temporary storage of data and programs.)

When a program stored on disk rather than on cartridge is loaded on PCjr, the program goes into the 128K RAM area. The problem is that many applications programs take up as much as 64K or 128K. With so much RAM given up to a program, little memory is left for temporary data or document storage.

One important advantage to ROM-based software is that when a cartridge is inserted, the program doesn't take up any of PCjr's 128K of RAM; the entire 128K is available for storing data. With a program loaded from a disk or cassette, however, some RAM is taken up by the program.

When IBM introduced its first personal computer in August 1981, the company also announced a configuration with only 16K of RAM and no disk drives. This low-budget version of the PC was designed to get people started with personal computing. The system gained popularity only among bargain hunters who planned to add memory and disk drives at lower than IBM cost.

The entry model PCir, on the other hand, is practical even though it lacks a disk drive. The computer is useful because of its 64K of RAM and its two ROM cartridge slots. Games and educational software are two kinds of programs that can be put on PCjr ROM cartridges. With cartridge software, schools that can afford to purchase only the entry model will be able to enter the computer age with an inexpensive but useful machine.

With cartridge software, schools that can afford to purchase only the entry model will enter the computer age with an inexpensive but useful machine.

### Cartridges and the Software Industry

Because of PCjr's memory limitations, software producers will have to take advantage of the machine's ROM cartridge capability in order to make some of the sophisticated applications programs developed for the PC available for PCjr. Developers of integrated applications software such as Lotus 1-2-3 and Context MBA, both of which require more than 128K, are likely to investigate putting their programs on PCjr cartridges.

For software publishers, ROM cartridges provide a mixed blessing. One advantage of the cartridges is that software piracy, the illegal copying and distribution of copyrighted software, becomes difficult. ROM cartridges, however, because of their plastic cases, printed circuit boards, and memory chip components, cost more than floppy disks. Cartridges also have a smaller storage capacity than floppy disks. Furthermore, because software is rarely free from errors, software publishers often provide updates for registered owners at little or no cost. Putting updates on ROM cartridges would undoubtedly be more expensive than putting them on floppy disks. However, PCjr's ROM cartridges can be opened easily. People conscious of the hazards of static electricity should

be able to open a cartridge, remove old ROM chips, and insert new ones containing updated software without any difficulty.

Fortunately, considering the high price of software, manufacturing costs are unlikely to deter many software publishers from providing software on ROM cartridges instead of floppy disks. What will deter publishers, however, is that a ROM-based program designed for PCir will run only on PCir. IBM PCs and XTs cannot run ROM cartridges.

### The Future

PCjr's two cartridge slots are sure to be a promising key to unlocking the full potential of the new computer. With the right programs, the cartridges can transform PCir into an accountant, a secretary, a teacher, or an entertainer. Cartridges can also open the way for sophisticated programs, previously available only for far more costly machines, to run on PCir.

PCir has permanently altered the home computer world. The cartridge slots that differentiate PCir from the PC are one of the most exciting features of the IBM personal computer family. Clearly, some time will pass before people begin to take full advantage of the cartridge slots. The home computer revolution has scarcely begun.

Seth Novogrodsky is a Contributing Editor to PC World Books.

**IBM** Systems Products Division P.O. Box 1328 Boca Raton, FL 33432 800/447-4700, 322-4400 Illinois, 800/447-0890 Alaska, Hawaii List price: Crossfire 1.00 \$35, Mine Shaft 1.00 \$35, Mouser 1.00 \$35, Scuba Venture 1.00 \$35, PCjr Cartridge BASIC 1.00 \$75

### Megabytes

News and notes for the PCjr community

### Katie Seger

Megabytes reports about the people, products, and developments in the computer world. We give you up-to-date information on the events and trends as well as the occasional speculations that arise in this rapidly expanding world that PCjr has joined.

### And You Thought It Was an IBM Machine

Having found a manufacturing strategy that works for the Personal Computer, IBM is continuing the plan with PCjr. As with the PC, most of the parts and components for PCjr will be made by outside suppliers. Industry sources have named some of these third-party manufacturers.

Qume, of San Jose, California, has signed a contract with IBM to supply the half-height, 51/4-inch floppy disk drives for PCjr. The computer's infrared keyboard is made by Advance Input Devices, an Idaho company located in Coeur d'Alene. Texas Instruments is supplying PCjr's sound chips, which enable the computer to

make sounds and music. And AMP, the Harrisburg, Pennsylvania, company that makes connectors (or sockets) for the PC, is also supplying connectors for the new home computer.

IBM is not continuing the PC assembly scheme with the new computer, however. Unlike the PC, which is assembled at IBM plants in three locations (Boca Raton, Florida; Greenock, Scotland; and Wangarata, Australia), PCjr will not be made in IBM assembly plants. Instead, the new computer is being assembled and packaged by Teledyne, a diversified company that produces. among other things, on-board flight control computers for military and NASA aircraft. The PCir will be made at the company's Lewisburg, Tennessee, plant. An interesting footnote to Teledyne's role in the PCjr story is that Teledyne's chairman, Henry Singleton, is on the Apple board of directors.

### A True Ever-Ready

Scientists at Hitachi Electronics in Japan have developed a battery that lasts 50 years and is as small as a baby's fingernail. The battery, which is as thin as a human hair and has a surface area of 4 square millimeters, can only power an electronic watch for ten days but can be recharged up to 2000 times.

A Hitachi spokesperson said the battery still needs "a lot of work," so it looks like flashlights, Walkmen, and PCjr keyboards will have to get along with oldfashioned alkaline batteries for a while longer.

### **PCir Plays Vegas**

COMDEX/Fall is the computer industry's largest trade show. Five COMDEX shows are held annually, three in the United States, one in Europe, and one in Japan. The autumn event takes place during the week following Thanksgiving in Las Vegas. At last fall's Nevada show PCjr was one of IBM's star attractions.

Since the trade show took place before PCjr demonstration models were in the stores, the computer crowd was anxious to try out the machine. IBM obliged by giving demonstrations and training throughout the five-day event. Hands-on lessons using 72 PCjr Enhanced Models and the *IBM PCjr Sampler* were available every half hour. Tickets for the training



were free, and the majority of the sessions had two people to each machine. At most training sessions PCjr played to a full house.

### Life, Liberty, and the **Pursuit of Video Games**

The United States Supreme Court has ruled that local governments can ban or regulate video games.

The decision set a precedent that can be cited in other disputes over video game restrictions.

In 1982 the town of Marshfield, Massachusetts, adopted a ban on video games. The town's ordinance prohibits the operation of "mechanical or electronic amusement devices, whether coin-operated or not." The ordinance exempts jukeboxes and video

games used in private homes.

A group of Marshfield store, restaurant, and business owners who had video games in their places of business challenged the ordinance claiming that the ban was unconstitutional. Their suit argued that video games are a form of expression protected by the First Amendment's guarantee of free speech. The justices voted seven to two to reject the merchants' claim when the case was brought to the Supreme Court last November.

Perhaps the business people should take solace in the notion that if the Founding Fathers had played PacMan and Donkey Kong. they never would have had time to write the Constitution.

### Bank on It

Home banking has long been hailed as a perfect application for personal computers. The subject of much testing and research, banking at home is now a reality for Bank of America customers. The California bank introduced its HomeBanking service in the last quarter of 1983 and expects to have 25,000 customers signed up by the end of this year.

The best feature of the Bank of America system is that it works with any personal computer equipped with a monitor and a modem. HomeBanking customers can pay bills, transfer funds between accounts, make account balance inquiries, and review current checking account statements—all without leaving home.

To use the HomeBanking service, a Bank of America customer fills out a request form and is given identification and code numbers. Using any communications program and a modem, the customer calls a local number, connects with the service, and performs banking and bill paying chores. HomeBanking is available between 6 a.m. and midnight and costs \$8 per month in addition to regular monthly checking account charges. The system also includes an electronic mail service that allows customers to ask questions about their accounts and statements. Bank personnel respond to questions within 24 hours.

Bank of America is providing technical information about the system to independent software developers. You can expect to see some software packages that combine different applications like home budgeting and communications to make even better use of the HomeBanking system.

### Kiosk Que C'est?

Computer kiosks are springing up all over. Most stands are making their appearance in computer stores and bookstores, but they're also showing up in record shops, grocery stores, and airline terminals.

After a successful experiment in the Washington, D.C., area, PC Telemart of Fairfax, Virginia, has placed more than 100 kiosks in computer stores and bookstores throughout the country. People can use the kiosk computers to search through PC Telemart's software data base to find program listings for their work and home needs. The data base contains descriptions and hardware requirements for more than 21,000 commercially sold software packages; reviews are also included for many listings.

Softsmith Corporation, a California company that licenses independent software and then rewrites the documentation and repackages the programs under its label, has more than 300 kiosks set up nationwide. Softsmith kiosks are found in computer and software stores, bookstores, record shops, drug stores, and even a Tennessee gas station. The kiosks are designed to encourage customers to try out Softsmith programs on a computer before they buy the product. At present Softsmith sells programs for Apple, Commodore, Atari, Tandy, and IBM personal computers. Its IBM library, which includes Home Accountant +, Championship Blackjack, and MultiRAM, will soon feature programs for PCir.

An electronic kiosk test being conducted in the San Francisco Bay Area may change the way consumers shop for noncomputer merchandise, too. Shoppers can view and order merchandise from national mail-order companies at 100 kiosk terminals set up in gro-

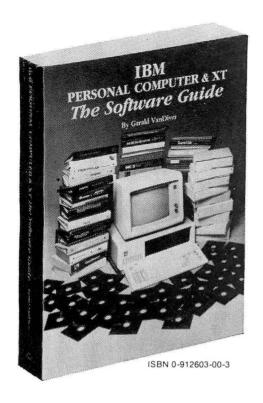
cery and drug stores, health clubs, airline terminals, and hotel lobbies.

Each terminal combines a touch-sensitive video screen. laser-disc, microprocessor, keyboard, credit card reader, and printer. Shoppers view merchandise and place orders by pressing pictures of the items on the screen. Size, color, number, and shipping details are typed on the keyboard, and orders are charged to Visa, MasterCard, or American Express accounts. Shoppers receive a paper receipt of their purchases. The test, which is conducted jointly by Compufill, a division of McKesson Corporation, and ByVideo Inc., will run through the end of 1984. The two companies will then decide whether to expand the kiosk stations nationwide.

### Don't Leave Home without It

American Express Company has published a new, computer-specialty mail-order catalog that allows customers to order computer hardware and business and game software through the mail. Called *The Best of the Best*, the catalog was sent to 400,000 American Express cardholders in the last quarter of 1983. An American Express spokesperson said that if consumer response is favorable, the company will publish another computer catalog this year.

Megabytes welcomes contributions of interesting items. Send them to Megabytes, PCjr World, 555 De Haro St., San Francisco, CA 94107. Please include your name, address, and phone number.



## YOU CAN OWN THE MOST COMPLETE LIBRARY OF IBM PC, XT, PCjr SOFTWARE INFORMATION ON THE MARKET!

Software Guides by Micro-Information Publishing provide detailed product descriptions and information for a thorough understanding of each program. For quick and easy reference to the appropriate software, the guides are sectioned by categories and subcategories including . . . Agriculture • Business • Accounting • Communications • Data Base Education • Electronic Mail • Engineering • Specific Industry Languages • Mailing Lists • Math • Networking • Stock Market Office Management • Personal/Home Use • Word Processing

Qty	Specify Book(s)
_	IBM Personal Computer & XT The Software Guide ISBN# 01-912603-00-3,81½ x 11, 1,036 pages . \$24.95 Quarterly Updates \$49.95/year or \$19.95/ea.
_	PCjr Software Guide & Handbook ISBN# 0-912603-13-5,5½ x 8½, 320 pages \$19.95 Quarterly Updates \$39.95/year
_	IBM Personal Computer & XT Educational Software Guide ISBN# 0-912603-03-8, 8½ x 11, 250 pages \$14.95 Quarterly Updates \$29.95/year
_	IBM Personal Computer & XT Word Processing Software Guide ISBN# 0-912603-11-9.81/2 x 11,290 pages \$14.95 Quarterly Updates \$29.95/year
_	IBM Personal Computer & XT Business Software Guide ISBN# 0-912603-12-7, 8½ x 11, 350 pages \$15.95 Quarterly Updates \$31.95/year

To order, fill o	ut this	col	upon and	mail n	ow!
Name					
Company					
Address					
City			State	9	Zip
Telephone # (	)				
			and handling for or assistance cal		
	QUAN	TITY	DISCOUNTS A	VAILABL	.E
☐ Check Enclosed	☐ Visa		MasterCard	☐ Ame	rican Express
SEND TO:			Card #		
Micro-Information Publis 4730 Dakota Street	hing				
Prior Lake, Minnesota 55 (612) 447-6959	372				Credit Card Purchase)

IBM is a trademark of International Business Machines Corporation

The Source and CompuServe link PCjr to other computers, major newspapers, Wall Street, and Dungeon and Dragon worlds.

### Dial Up News and Entertainment

**Ianette Martin** 

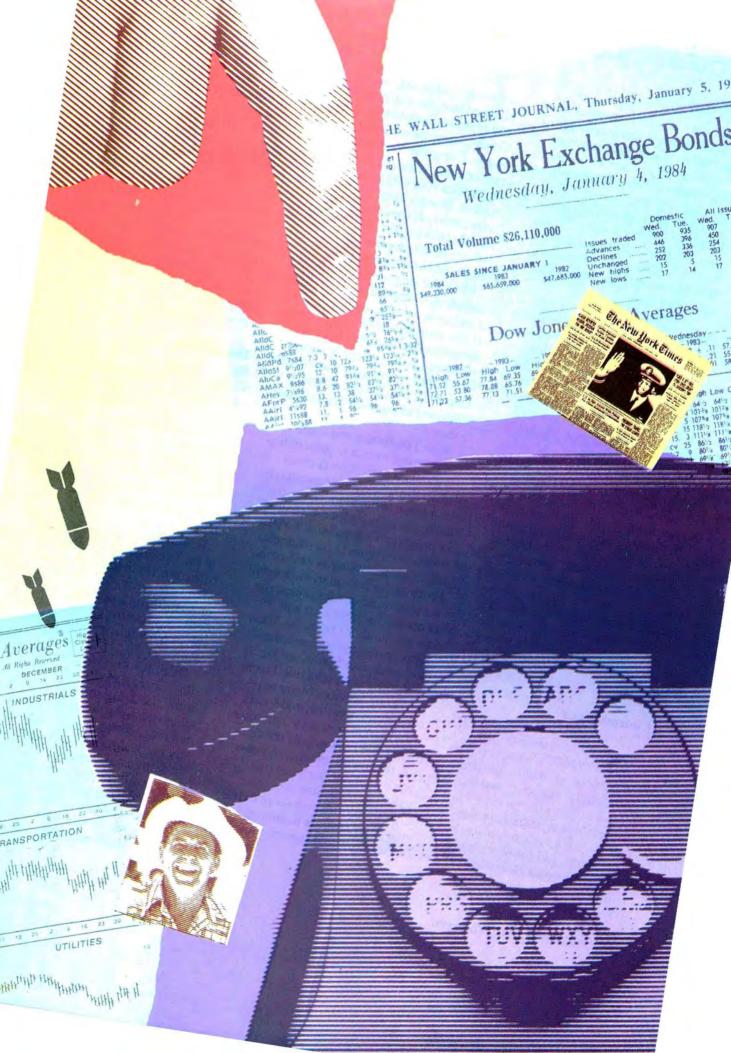
Just as Aladdin had his magic lamp, home computer owners now have the power at their fingertips to beckon an obliging genie. The mythical genie materialized like a vaporous cloud when Aladdin rubbed his lamp. Today's genie comes not through a lamp but through computers when information services are called up over the telephone.

Two popular 24-hour information services are The Source and CompuServe. Both provide news, entertainment, mail, stock and financial reports, games, and other useful and fun electronic services. CompuServe is a subsidiary of H & R Block and claims nearly

86,000 subscribers after four years of service. The Source Telecomputing Corporation, a division of Reader's Digest, has been in business for almost five years and has approximately 40,000 subscribers.

The Do





To use the information services you either pay a registration fee or purchase a starter kit, and then you are given an identity number and a password that permit you to connect with the system. Thereafter, you pay monthly charges based on connect time to the service. Charges vary from \$6 per hour at night and on weekends to \$25.75 during office hours, which are prime time.

If you want to call up either service with PCir. you must have an enhanced model equipped with an internal or external modem. You need a communications program such as Personal Communications Manager, PC-Talk III, or Hostcomm so that you can call the system using your regular telephone line.

Most subscribers to The Source and CompuServe call the services with a local rather than a long-distance phone call. Both services maintain numbers in approximately 400 cities in the United States and Canada. The Source provides an 800 number for subscribers who live outside covered areas. CompuServe customers who live away from those areas, however, must make long-distance phone calls to connect with the service.

### CompuServe

When you call CompuServe, your computer screen displays the word 'CONNECT' once the system answers your call. You press the <Enter> key once, and the service displays the prompt 'Host Name:'. You type cis (for CompuServe Information Service) at the prompt, and the service asks you to enter your identification number with the prompt 'User ID:'. After you enter your ID number, the prompt 'PASS-WORD:' is displayed. When you

enter your password, don't be alarmed that you can't see what you type: as a security precaution CompuServe doesn't display passwords. CompuServe checks your number and password and then authorizes your entry onto the system. Besides keeping nonsubscribers off the system, the record checking also ensures that you are billed properly for your telephone connect time.

Once the sign-on procedure is complete, CompuServe gives you a welcome message and tells you if any messages addressed to your identification number are on the electronic mail system. You can check these messages by using the Electronic Mail Menu, which is displayed along with the welcome message.

Both The Source and CompuServe use menus to present feature and program selections to subscribers. Successive menus offer a range of broad to increasingly narrow selections for each feature or program. CompuServe's Main Menu (see Figure 1), for example, offers six selections as well as the H option for information. You enter your number selection at the command prompt '!'. If you choose number 1 from the Main Menu, your screen shows the Home Services Menu (see Figure 2). If you choose selection 1 from the Home Services Menu to receive news, weather, and sports information, you get yet another menu (see Figure 3). By continuing this menu selection process, you can obtain and read individual news stories.

Both information services permit you to bypass menus and access programs directly by entering simple, usually abbreviated commands. With practice the commands can save both money and time. CompuServe allows you to call up selections with the page numbers that appear in the upper right-hand corner of each CompuServe screen. For example, if you want to jump directly to the News/Weather/Sports Menu from any part of CompuServe, you type GO HOM-10 at any prompt. This command tells the system to go to Home Services page 10. Similarly, you can always retrieve the Main Menu by entering GO CIS-1 or T (for top menu).

### The CompuServe Repertoire

CompuServe's news service includes stories from the Washington Post, the St. Louis Post-Dispatch, and the Associated Press news wire. Some news service selections such as the Washington Post require a surcharge of \$5 per month or \$45 per year in addition to regular connect charges.

Serious programmers can call up the Personal Computing feature from CompuServe's Main Menu and write, compile, and run programming languages such as FORTRAN using CompuServe's software instead of buying their own.

Other features for CompuServe subscribers include Comp-U-Store, the department store of the telephone lines, where shoppers can order steaks from Omaha or buy marked-down items from the "bargain databasement." A 21-volume electronic encyclopedia, Grolier's Academic American Electronic Edition, is available through the service. Horoscope listings, biorhythm charts, soap

## COMPUSERVE INFORMATION SERVICE 1 HOME SERVICES 2 BUSINESS & FINANCIAL 3 PERSONAL COMPUTING 4 SERVICES FOR PROFESSIONALS 5 USER INFORMATION 6 INDEX ENTER YOUR SELECTION NUMBER, OR H FOR MORE INFORMATION.

Figure 1: CompuServe's main menu

# HOME SERVICES 1 NEWS/WEATHER/SPORTS 2 REFERENCE LIBRARY 3 COMMUNICATIONS 4 HOME SHOPPING/BANKING 5 DISCUSSION FORUMS 6 GAMES 7 EDUCATION 8 HOME MANAGEMENT 9 TRAVEL 10 ENTERTAINMENT LAST MENU PAGE. KEY DIGIT OR M FOR PREVIOUS MENU. !

Figure 2: CompuServe's Home Services Menu

opera summaries, and movie reviews are also popular with subscribers.

To sign off of CompuServe type BYE or OFF at any prompt. Signing off properly is important because you are billed for your telephone connection time. Although CompuServe automatically disconnects any call after 15 minutes of no activity from your computer, you will still be charged for those 15 minutes.

### The Source

Logging onto The Source is similar to logging onto CompuServe. After you call and make a telephone connection. The Source displays 'CONNECT' on the screen. Wait a few seconds and then press <Enter> twice. The prompt 'TERMINAL = ' then appears on the screen. Type D1 and at the prompt '@' enter your individual account number. When the prompt '>' appears, type ID followed by your identification number, a space, and then your password. Like CompuServe. The Source checks for mail and notifies you of any waiting messages.

To get a welcome screen (see Figure 4) that allows you to call up information, type ENTRY at the '>' prompt. If you want to bypass the welcome screen and call up the Main Menu (see Figure 5), type MENU at the prompt. At any menu screen you can type QUIT, and the command prompt '->' appears on the screen. Using the prompt and program commands listed in The Source's User's Manual, you can bypass menus and go directly to features or programs. The command MOVIES, for example, brings up current movie reviews. Like the GO commands of CompuServe, these one- or two-word commands can save you time and money.

Many help files are available on The Source to explain commands, menus, and files. Files such as HELP SYSCOM, which produces a list of all system commands, come in handy as you are weaving your way through the system's many features.

### The Source Specials

The Source provides many services that are similar to CompuServe's, including electronic mail, games, Comp-U-Store, busi-

ness and financial news, and newspaper and press wire stories.

The By-line News Features selection on the News and Reference Resources Menu lets you track news information by title, author, date, or key word. This Source feature is an excellent way to research school papers or keep up with a news topic of special interest to you. For example, I used the feature to search by key word for news on Grenada. I then narrowed my search to news on Grenada during November 1983. Forty news items were reported for the month.

The Creating and Computing option from The Source's Main Menu is for serious programmers and people knowledgeable about computers. Financial management programs and programming languages are software resources that subscribers can use to their advantage. The extensive Financial Modeling program, for example, lets you analyze financial situations and project outcomes. The program analyzes profitability, cash flow, budgeting, and present net worth. Other options let you write and compile programs in BASIC, FORTRAN, and Pascal.

But The Source is not all work. An *I Ching* program, found in the Advice selection of the Home and Leisure Menu, looks into your future and gives answers to pressing personal questions. *I Ching*, or the *Book of Changes*, is the reference for an ancient Taoist divinatory system that involves interpreting

### COMPUSERVE

### PAGE HOM-10

### NEWS/WEATHER/SPORTS

### **NEWS SERVICES**

- 1 THE WASHINGTON POST (\$)
- 2 ST. LOUIS POST-DISPATCH
- 3 AP VIEWDATA WIRE
- 4 NOAA WEATHER WIRE
- 5 OFFICIAL PGA TOUR GUIDE
- 6 HOLLYWOOD HOTLINE (\$)
- 7 AMERICAN SKI ASSOCIATION
- \$ INDICATES SURCHARGED SERVICE

LAST MENU PAGE. KEY DIGIT OR M FOR PREVIOUS MENU.

!

Figure 3: CompuServe's News/Weather/Sports Menu

### WELCOME TO THE SOURCE

- 1 USING THE SOURCE
- 2 TODAY
- 3 BUSINESS UPDATE
- 4 THE SOURCE MAIN MENU
- 5 WHAT'S NEW
- 6 COMMAND LEVEL

Enter item number or HELP

Figure 4: The Source's welcome screen

the throw of coins. The translation used by The Source for interpretations is *I Ching: Taoist Book of Days* by Khigh A. Dhiegh (Ballantine, New York, 1978).

The Source's *I Ching* asks you to concentrate on your question and then, instead of throwing

coins, you press the C key. A diagram representing the heads and tails of the coin toss appears on the screen.

To log off The Source type **OFF** at any prompt. As with CompuServe, it is important that you correctly log off The Source so that you are not charged for extra telephone time.

### Sign-up Costs and Service Charges

### CompuServe

CompuServe subscribers sign up for the service by purchasing a Starter Kit from retail stores such as Radio Shack. Each kit includes a manual, identification number, and password, and costs between \$19.95 and \$39.95.

Connect charges are assessed by minutes of use with no monthly minimum connect time required. Subscribers pay by major credit card or through an account whose funds are electronically transferred from the subscriber's bank account to CompuServe's account.

Connect Charges	Prime Time 5 a.m. to 6 p.m. Monday–Friday	Non-Prime Time 6 p.m. to 5 a.m. Monday—Friday All day Saturday, Sunday, and holidays	
1200 baud modem	\$15 per hour	\$12.50 per hour	
300 baud modem	\$12.50 per hour	\$6 per hour	

### The Source

Registration fee for The Source is \$100. Individual subscribers must have a major credit card to sign up for the service. Commercial subscribers can be billed through their business and pay by check.

Subscribers must complete registration contracts, obtained from The Source or independent retail stores such as Computer-Land. Upon registration subscribers receive an account number, identification number, password, and command guide. The Source's *User's Manual* can be purchased separately if it is not included in a registration package from a retail store. The Source charges a minimum of \$10 per month for connect time, used or not.

Connect Charges	Prime Time 7 a.m. to 6 p.m. Monday—Friday	Non-Prime Time 6 p.m. to 7 a.m. Monday—Friday All day Saturday, Sunday, and holidays	
1200 baud modem	\$25.75 per hour	\$10.75 per hour	
300 baud modem	\$20.75 per hour	\$7.75 per hour	

### Let Your Fingers Do the Talking

Communications programs are among the most popular services available on The Source and CompuServe. The programs allow people in the same city or different states to converse with one another via their computers.

The Source and CompuServe offer several communications options. Both have electronic mail services that let you leave messages for other subscribers by directing correspondence to their user ID numbers. CompuServe has a bulletin board service that allows you to post general public messages for other subscribers, and The Source has a Post program that enables you to list classified ads under various categories. The Source also has a Mailgram Messages program provided through Western Union that sends hand-delivered messages to anyone in the United States. A message of up to 100 words costs \$5.15.

One of the most popular communications programs is CB Simulator on CompuServe. CB Simulator is similar in format to CB radio; people "talk" with one or many other people, who are known by their "handles." The Source offers a similar service called Chat. However, Chat permits only two people to talk at one time.

If you want to confer on a specific topic, you can join a special interest group, known as a SIG, on either service. To join a SIG you use CompuServe's Discussion Forums program or The Source's Participate program. Discussion Forums on CompuServe include CBers, Hamnet (ham radio operators), and Work-At-Home (homebased businesspeople). Using the Discussion Forums program, you can leave and read messages and bulletins left by other SIG members, and you can participate in specially scheduled on-line conferences that often feature guest speakers. Unlike CompuServe, The Source has no permanently listed SIGs. Special interest groups change regularly; you simply join in a Participate topic that is listed. If you don't see one of interest, you can start your own

The Source's I Ching program looks into your future and gives answers to pressing personal questions.

SIG. Some of the topics listed when I used Participate were politics, PCjr, and the family and computers.

### At Ease On Line

It takes time to master The Source and CompuServe, so plan to spend several hours on line trying out and becoming familiar with either service. You'll want to

### THE SOURCE MAIN MENU

- NEWS AND REFERENCE RESOURCES
- 2 BUSINESS/FINANCIAL MARKETS
- 3 CATALOGUE SHOPPING
- 4 HOME AND LEISURE
- 5 EDUCATION AND CAREER
- 6 MAIL AND COMMUNICATIONS
- 7 CREATING AND COMPUTING
- 8 SOURCE\*PLUS

Enter item number or HELP

Figure 5: The Source Main Menu

keep a pen and paper handy so you can jot down for quick recall information such as commands and numbered selections on menus.

The Source and CompuServe can be used effectively with the help information presented on line, but you may want to print out this information for future reference so you don't waste connect time reading it. As useful as the help information is, a command guide and manual available from each service are essential tools for gaining a thorough understanding of the organization and features of both systems.

The Source and CompuServe information services provide a window to the world. The services extend home computers far beyond the home and enhance business computing with up-to-date facts and figures.

In the Arabian Nights Aladdin's genie brings Aladdin together with the sultan's daughter in an adventure that ends happily when the two are married. Last year two CompuServe users who met initially through the CB Simulator were married over one of the CB channels while CB friends participated in the event via computer. Now, how's that for a little magic?

Janette Martin is a Contributing Editor for PCjr World and PC World. She also owns an information processing company in the San Francisco area that specializes in training for the IBM PC.

CompuServe, Inc. Consumer Information Service 5000 Arlington Center Blvd. Columbus, OH 43220 800/848-8199

The Source Telecomputing Corp. 1616 Anderson Rd. McLean, VA 22102 800/336-3366, 703/734-7500 in Virginia

### PCjr's options are our standards.\*

\*Video monitors, modems, printers, light pens, jeysticks, additional memory, adapter cables (for connecting prints) additional memory, adapter cables, it connections blank additional memory, adapter decks, etc.), additional blank ers, monitors, cassette decks, etc.), additional blank ers, monitors, cassette decks, etc.) ers, menitors, cassette deeks, etc.), additional blank are net disks, keyboard eyerlays, and software programs are net disks, keyboard eyerlays, and must be purchased separately. part of the IBM PC/r and must be

IBM sells computers. We sell everything else. New to the world of home computers? Confused by the various alternatives, options, and combinations? Welcome to the world of Ir CONNECTION, a division of PC CONNECTION the leading supplier of peripher-

Susan Thielen

IR. CONSULTANT

Computers. As you get to know the off-

spring of the IBM PC, you'll find our 800

als, software, and

straight talk for

IBM Personal

number comes in very handy. Because we stock everything you need for anything Junior can do.

No fine print. Just fine people. At Jr CONNEC-TION you'll talk to people who have been through it all. We know what JR. CONSULTANT

Peter Haas it's like to turn on a home computer for the first time,

and what it's like to use one every day. Just tell us what you want your PCjr to do. We'll tell you if you can do it, bow you can do it, and what you need to do it.

No fast talk. Just fast delivery.



We stock what we sell. That means most orders arrive within a few days. And we'll let you know immediately if the products

Tom Heslop JR. CONSULTANT you need are unavailable for any reason.

We also have a complete showroom, right by the old mill stream in Marlow, New Hampshire. An easy drive from Boston or the ski areas of Vermont and New Hampshire.

800/IBM-JrPC For the jrPC Exclusively.

Get in touch and keep in touch.

Watch for our full product listings in future issues of this magazine. Until then, you can be sure that we're already stockpiling the best Junior software and peripherals. At some of the lowest prices available.

By the way, there's no sales

tax, no surcharge on credit card orders, and we never charge your card until we ship. Any defective product can be returned to us



Matt Iurkoic JR. CONSULTANT

within 120 days for immediate repair or

Natalie Kuchta IR. CONSULTANT

replacement. Write, call, or visit for a complete price list. We're ready to be your exclusive PCjr connection.

Jr CONNECTION 11 Mill Street. Marlow, New Hampshire 03456



A graphics program to help you make bar charts of your monthly bills

### Free and Simple BASIC

Adrian Mello

How would you like to add to your software collection without spending any money? You can take advantage of programs that appear in magazines and books simply by typing them into the computer and saving them. If you learn a few rules and follow simple procedures, you can start making graphs with the DATAGRAF program included in this article (see Listing 1). The knowledge you acquire in the brief time it takes you to type and use the program will enable you to build a collection of free software and also give you an introduction to computer languages and programming.

DATAGRAF lets you plot a graph that compares such things as monthly checking account balances, automobile expenses, or long-distance telephone charges. The graph in Figure 1 shows the use of natural gas over a one-year period.

### First Remarks

The DATAGRAF listing demonstrates some of the conventions of BASIC. You'll notice that all lines begin with line numbers, which increase by ten with each new line. Line numbers can increase in increments as small as one, but programmers prefer multiples of ten because that numbering scheme enables them to insert corrections or additional lines. The computer follows the instructions line by line, according to the rules of the BASIC language.

BASIC statements are reserved words that tell the computer to perform a predefined task. DATA-GRAF contains many BASIC statements, such as PRINT, COLOR, SCREEN, LOCATE, and INPUT.

Remarks, or comments, are another programming convention. These lines don't accomplish tasks, but they inform whoever is reading the listing about the intended purpose or significance of a particular part of the program.

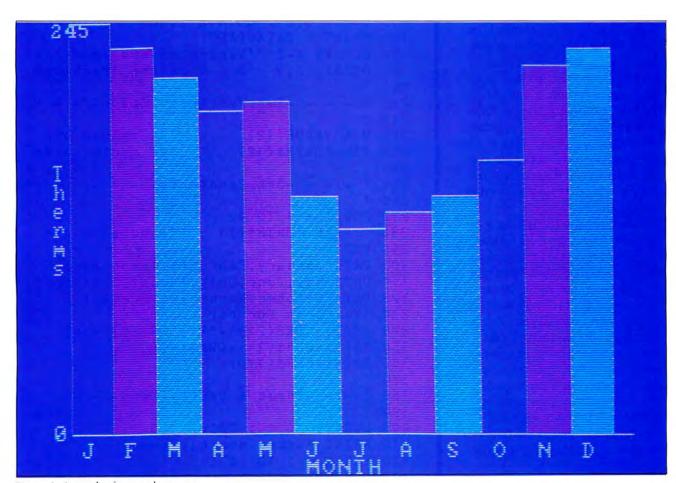


Figure 1: A graph of natural gas use over a one-year period

19

Remarks can be indicated in a number of ways. In DATAGRAF they're marked with a single quotation mark (') at the beginning of the phrase. Lines 10 through 90 are remarks that tell you the program's name and purpose. Line 120 tells you that the command WIDTH 40 sets the monitor screen width to 40 columns. Other remarks, such as lines 190 through 210, describe the purpose of an entire section of the program.

### Typing the Program

To run DATAGRAF you need Cartridge BASIC. If you want to save the program, you'll need a cassette tape recorder or a disk drive. Turn on the computer and enter the date and time at the PC-DOS prompts. When the 'A>' appears, type BASICA and press <Enter>. The 'Ok' prompt in the upper left corner of the screen means that the computer is ready for you to enter information.

Start typing in the listing with the first line number, 10, followed by a single quotation mark and a series of asterisks. After you type the complete line, press <Enter>. Now repeat the process for each of the following lines. Type the lines exactly as you see them. Don't worry about the exact number of blank spaces or asterisks unless the spaces appear within quotation marks. Most spaces and asterisks function like remarks: they make the listing readable but aren't essential to the program's operation.

If you make a typing mistake, use the arrow keys to move the cursor backward or forward to make the correction. You can type over the mistake or delete it with the <Del> key. Additional

```
10 *********************
20 '
30 '
        NAME: DATAGRAF
40 1
50 '
        PURPOSE: Plots a bar graph of
                 data for the 12 months
60 '
70 '
                 of a year.
80 '
        **********
100 SCREEN 0.0
                'Set for text mode
110 COLOR 2,0
                'Set screen width to 40
120 WIDTH 40
130 KEY OFF
                'Turn 25th line off
140 CLS
                'Clear screen
150 COLOR 0,2 : LOCATE 3,16
160 PRINT " DATAGRAF"
170 DEFINT A-Z
                'Variables are integers
180 DEFSNG S, V 'S & V can be fractions
190 '
200 ' - - - - Reserve Array Space - -
210 '
220 DIM VALUE(12)
                         '12 values and
230 DIM MONTH$(12)
                         '12 month names
240 '
250 ' -
       - - -Set Constants - -
260
270 FOR I = 1 TO 12
280
      READ MONTH$(I)
                      'Read each name
290 NEXT
300 DATA January, February, March, April
310 DATA May, June, July, August, September
320 DATA October, November, December
330 'Textures for bar coloring
340 T$(1)=CHR$(213)+"W"+CHR$(93)+"u"
350 T$(2)=CHR$(34)+CHR$(136)
360 T$(3) = CHR$(170)
370
380 ' - - - Input & Verify Data- -
390 '
400 LOCATE 20,1 : COLOR 3,0
410 PRINT "Enter monthly amounts"
420 \text{ FOR } X = 1 \text{ TO } 12
430
      GOSUB 650
440 NEXT
450 LOCATE 20,1 : PRINT SPACE$(39)
460 LOCATE 20,1,1 : COLOR 3
470 PRINT "Are these values correct?";
480 ANS$=INPUT$(1)
490 IF ANS$="y" OR ANS$="Y" THEN 780
```

Listing 1: DATAGRAF

```
500 IF ANS$="n" OR ANS$="N" THEN 520
510 BEEP: GOTO 450
520 FOR I = 1 TO 12
530
      LOCATE I+5,1
540
      IF I<10 THEN PRINT " ":
      PRINT I
550
560 NEXT
570 LOCATE 20.1
580 PRINT"Enter the month # to ";
590 INPUT "change: ", X$ : X = VAL(X$)
600 IF X<1 OR X>12 THEN 450
610 GOSUB 650 : GOTO 450
620
630 ' - - - - Enter Monthly Data-
640 '
650 LOCATE X+5,5 : COLOR 2
660 PRINT MONTH$(X); SPACE$(23)
670 LOCATE X+5, 15 : INPUT "= ", V$
680 'Test for valid response
690 VALUE(X)=VAL(V$)
700 IF VALUE(X)>=0 THEN 740
710 'Erase an invalid entry, retry
720 LOCATE X+5,16 : PRINT SPACE$(23)
730 BEEP : GOTO 670
740 RETURN
750 '
760 '-Find MAX and Enter Y-axis Label-
770 '
780 FOR I = 1 TO 12
      IF VALUE(I)>VALUE(MAX) THEN MAX=I
790
800 NEXT
810 LOCATE 20,1: PRINT SPC(39)
820 LOCATE 20,1
830 INPUT "Enter Y-axis label "; L$
840
850 '
     - - - - Draw Graph- -
860 '
870 CLS
880 SCREEN 1.0
                'Medium resolution
890 COLOR 1,1 'Blue screen-CMW palette
900 DRAW "BM 18, 180U 180" 'Draw y axis
910 DRAW "BM18, 180R300" 'Draw x axis
920 LOCATE 24,4
930 PRINT "J F
                M
                    A
940 PRINT " J A S
                             D":
                      0
                         N
950 LOCATE 25, 19 : PRINT "MONTH";
```

(continues)

editing techniques and commands are described in the PCjr BASIC manual in the "BASIC Program Editor" section.

### Saving and Loading

After you finish typing the program, you are ready to run it. Before you do so, however, you should save, or store, the program on a floppy disk or a cassette tape. If you don't have a storage device, the program will work only as long as it stays in the computer's memory. If you load another program or turn the computer off, you'll have to type DATAGRAF again the next time you want to run it.

To save DATAGRAF, type the command SAVE" or press the <Fn> key followed by the function key <F4>. Then type the name of the program, DATAGRAF, and press <Enter>.

A stored program can be recalled by typing the LOAD\* command or <Fn> and <F3>, followed immediately by the program name, DATAGRAF, and <Enter>.

### Viewing the Program

After you load the program, you can run it or look at the listing. If you want to look at the program to review what you have typed or to make corrections, type the command LIST and press <Enter>. When you list DATAGRAF you'll notice that the listing contains more lines than can be displayed on the screen at once. If you want to stop the listing to look at part of the program, press the <Ctrl> and <Break> keys together.

```
960 LOCATE 23,2 : PRINT "0";
970 LOCATE 1,1 : PRINT STR$ (VALUE (MAX))
980 IF LEN(L$)>17 THEN LN=4 : GOTO 1000
990 LN=12-(LEN(L$)/2)
1000 \text{ FOR I} = 1 \text{ TO } 22-\text{LN}
                              'Print
       LOCATE LN+I-1.2
                              ' label
1010
1020
       PRINT MID$(L$.I,1):
                                 sideways
1030 NEXT
1040 'Determine graph scale
1050 SCALE = 180/VALUE(MAX)
1060 'Draw blank move to graph origin
1070 DRAW "BM 18, 180"
1080 'Loop to graph data
1090 FOR X = 1 TO 12
1100 ' Determine bar height
       HEIGHT = INT(VALUE(X) *SCALE)
1110
1120 ' Draw a bar
       DRAW "C3U=HEIGHT:"
1130
                             'Left side
1140
       DRAW "R24"
                             'Top
       DRAW "D=HEIGHT;"
1150
                             'Right side
1160 ' Fill bar with a color
          Don't fill small bars
1170 '
1180
       IF HEIGHT<2 THEN 1270
1190 '
          First, move inside bar
1200
       DRAW "BM-12,-2"
1210 '
           Select next bar color
1220
       C = (X MOD 3) + 1
1230 '
          Paint bar with selected color
       PAINT STEP(+0,0), T$(C), 3
1240
1250 ' Move over to draw next bar
       DRAW "BM +12. +2"
1260
1270 NEXT
1280 LOCATE 2,1 'Move cursor below HOME
1290 X$=INPUT$(1) 'Wait for keystroke
1300 END
                   'to end program
```

Listing 1: (continued)

You can also use the LIST command to look at a specific section of the program. Type LIST followed by the line number that begins the section, a hyphen, and the line number that ends the section. LIST 300-500, for example, would display lines 300 through 500.

### Making the Program Work

When you're ready to start drawing graphs, load DATAGRAF, type RUN, and press <Enter>. To give the program the information it needs to draw the graph you must give it an amount for each month. Figure 2 shows the screen as it appears when you enter monthly amounts. The prompt 'January =' appears at the top of the screen

followed by the blinking cursor. Enter the amount and press <Enter>. Type only the number at this time. The program will prompt you to enter the units later.

The program repeats the enteramount operation for each month until 12 months of data have been input. If you don't want to enter an amount for a month, for example if you want to make a graph for summer or winter months only, just press <Enter>.

After you enter the amounts for each month, the program lets you make corrections. If you're satisfied with the amounts that you entered, answer the question 'Are these values correct?' by pressing the Y key for "yes." If you want to make any changes, press N for "no." When you press N, you are asked which month you want to change. Choose the number of the first month you want to change and press <Enter>. Then type the corrected amount and press <Enter> again. Repeat the process until all your corrections are made. Finish up by answering Y to the question 'Are these values correct?'.

The program next asks you to enter the units for your data. The units depend on the data you record. You can enter any kind of unit, from dollars to gallons to kilowatts. The graph in Figure 1 shows therms, the unit on your monthly gas and electric bill that measures the amount of gas used to heat your home.

After you enter the unit, the final step is to press <Enter>. The program will then draw a graph of your data. DATAGRAF prints the units along the y-axis on the left side of the screen. At the top of

### DATAGRAF

January 269 February 253 March 225 April 198 May 185 June 155 July 130 August September = 167 October 203 November December = 257

Enter Y-axis label ? Therms\_

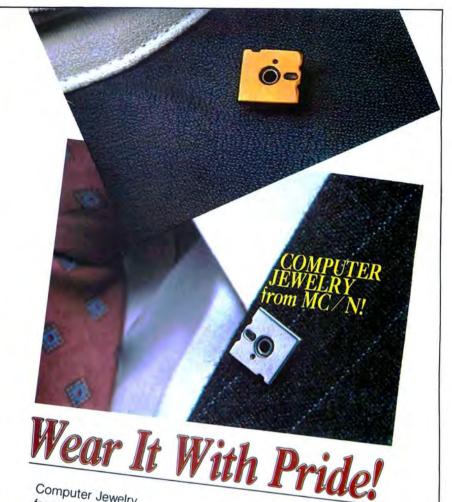
Figure 2: A DATAGRAF screen with monthly figures entered

the y-axis the program prints the number for the largest monthly amount. That amount corresponds to the graph's tallest bar. To run the program again press any key and type RUN. The program starts over and once again asks you for the January amount.

You can apply the procedures you learn by running DATA-GRAF to collect other useful programs printed in computer publications. While you type the DATAGRAF listing to add to your software library, you also learn BASIC.

This tutorial shows that typing program listings is like following a new recipe: you not only learn something about cooking, but you also get to enjoy the results.

Adrian Mello is an Assistant Editor for PC World Special Editions.



Computer Jewelry from MC/N, Inc. signifies professional involvement in the microcomputer industry. Our unique designer pieces are the perfect solution for gifts, awards, incentives, or premiums.

As lapel pins, tie

tacks, or stick pins, they are available in sterling silver or 18K gold · over · sterling.

Be identified as a micro professional!

Order now by completing the coupon, or contact MC/N, Inc. Satisfaction is guaranteed, or your money back.



MC/N, Inc. COMPUTER JEWELRY Simms Center/Box 9393 San Rafael, CA 94912

415/453-7033

	ea	er	Inqu	iry
--	----	----	------	-----

☐ Send info re: Corporate Volume Discounts

12" square

size

Actual

☐ Send info re: Custom 14K or 18K Goldwith or without Diamonds or Rubies

Please send the following pieces of computer jewelry:

Gold- Silver-

\$12. ea. \$10. ea. Amount CITY: \_

Lapel Pin \$\_

Tie Tack

Stick Pin

Sub Total ..... \$\_ Shipping & Handling ......

CA residents add 6% sales tax ..... **TOTAL AMOUNT** 

Credit Card Number

NAME/CO.

ADDRESS:

STATE/ZIP: \_

TELEPHONE: \_

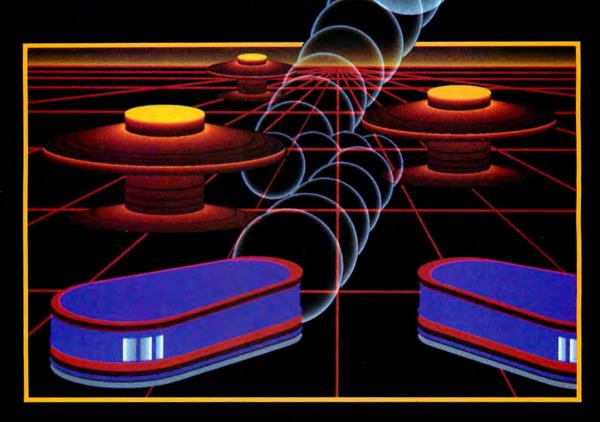
Visa \_\_\_\_ MasterCard \_\_\_\_ Expiration Date

InterBank #

\_ Signature\_ Circle 101 on reader service card

Allow 2-3 Weeks for Delivery

TAKE A BREAK! and IBM. AC



### WITH NIGHT MISSION PINBALL

You deserve the best. You've earned it. Now reward yourself with a session of Night Mission PINBALL, the most realistic and challenging arcade simulation ever conceived! ■ Stunning graphics and dazzling



sound effects put Night Mission PINBALL in a class by itself. Game features: multiball and multi-player capabilities, ten different professionally designed levels of play, and an editor that lets you create *your own* custom modes. ■ So take a break with Night Mission PINBALL from SubLOGIC. Winner of *Electronic Games* magazine's 1983 Arcade Award for Best Computer Audio/Visual Effects.

### See your dealer . . .

or write or call for more information. For direct orders please add \$1.50 for shipping and specify UPS or first class mail delivery. Illinois residents add 5% sales tax. American Express, Diner's Club, MasterCard, and Visa accepted.

Order Line: 800/637-4983



713 Edgebrook Drive Champaign IL 61820 (217) 359-8482 Telex: 206995

Circle 308 on reader service card

### Better Subscribed Than Sorry



The shopper returns: No InfoWorld!

Sorry, Mac.

Sold out.

InfoWorld goes fast at the newsstand!

Sorry, Williams. Smith found the answer in InfoWorld.



And a corporate battle is lost!

ou'll be two months behind if you rely on the information in monthly personal computer magazines. As the only weekly personal computer magazine, InfoWorld is first with the facts. Get an InfoWorld subscription, and you'll never be sorry.

You will have all the personal computer information you need to make smart decisions at work, at home and when you buy. InfoWorld has in-depth hardware and software evaluations in every issue. InfoWorld reports on how personal computers are being used, and provides comprehensive analysis of trends. Every week

you'll get news about the personal computer industry, profiles of leaders and losers, and product announcements screened by our knowledgeable staff.

Don't be sorry. Subscribe today. Pay only \$22.95 to receive InfoWorld each week for a year (45¢ an issue). That's 70% off the

single-copy newsstand price of \$76.50 (\$1.50 per copy). It's also a savings of 26% off our basic \$31.00 annual subscription rate.

ntoWorld Insist on it.

Zip

I want to subscribe to InfoWorld. Rates: U.S. \$22.95 (26% off our basic \$31.00 annual rate); Canada, Central and South America \$65; Europe \$100; All other countries \$170 (Air Mail) My check is enclosed ☐ Bill me (MC Only, list four digits ☐ Am Ex ☐ BofA/Visa ☐ MC above your name) If charge, we must have cardholder's signature Expiration date & Work

Name

Title)

(Company name)

Address

City

Check here if you do not wish to receive promotional mail. Address shown is 
Business Home.

Send this coupon to: InfoWorld, Circulation Department, 375 Cochituate Road, Box 837, Framingham, MA, 01701. Please allow 4 to 6 weeks for processing.

## WELCOME A-BOARD TECMAR GREETS \* THE NEW PCjr \*

We're glad you're here, PCjr.
Tecmar will have a boat-load of products for you. Our PC-Mate product line has been steered in your direction. At the helm is the Tecmar EXPANSION CHASSIS to give you more slots. Tecmar can also deck you

out with a new MULTIFUNCTION BOARD for memory and communications. Also on board is a TELEPHONE/MODEM and Tecmar's unique VIDEO DISK/COMPACT AUDIO DISK CONTROLLER.
Our 'sails' are set for you, PCjr.



### DATABASE FACILITY

GDSS is suited to interface to any existing or userdeveloped databases for effective aggregation, organization and manipulation of data. The system has a large local storage capability and can accept files from either a host computer or other source. Once loaded into GDSS's own internal database, subschema or views developed by multiple users from a common file can be interrogated interactively through the use of a powerful query language, which allows the user to select or sort particular items as well as perform mathematical computations on the results.

### **MENU STRUCTURE**

GDSS offers easy-to-use menu-driven software, enabling the user to design charts quickly. Customized menus may also be developed by the user for specific applications providing the ultimate in flexibility. In addition, the command file structure can store frequently used formats for production mode operations making the system a high-speed graphics report generator whereby hardcopy is completely automatic.

### EASY TO USE CHART BUILDING TOOLS Digitizer Tablet

GDSS offers unlimited format styles, including bubbles, scattergrams, 3-dimensional bars, and multiplex formats. Layouts, overlays of equal or different sized graphs, rotations, split screen and multiple graphs on the same screen are also possible. In addition, new formats can be customized

through the use of the graphic editor and optional digitizer tablet. This enables the user to edit and modify the graph as well as design elements of any shape or size.

### **ARITHMETIC OPERATIONS**

GDSS provides immediate support in the process of analyzing large amounts of data to extract trends, and, in general, support the complex decision making processes. Numerous arithmetic, statistical and logical operations are available for these analyses.

### DEVICE INDEPENDENCE

GDSS is totally input/output device independent — the system can accept input from many sources and produce output on a variety of graphics hardcopy devices

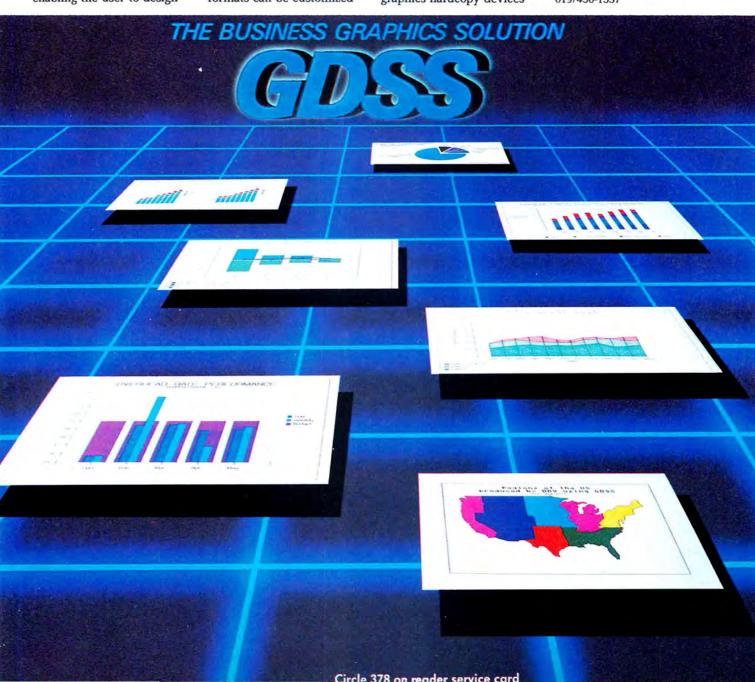
from single line printers to high resolution film recorders. GDSS currently runs on the IBM PC, Convergent Technologies, Burroughs, NCR, Altos and Victor hardware.

### DEMO DISKETTE OFFER

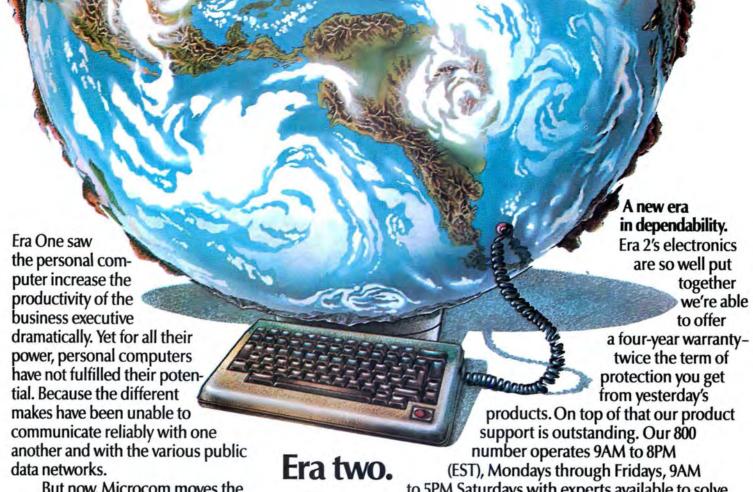
No other business graphics package offers all the features of GDSS. To illustrate this, our demo diskette and User Manual are available for your review at \$35.00. This amount will be applied to your purchase of GDSS. Please call or write for further information:



3510 Dunhill Street, Suite B San Diego, California 92121 619/450-1557







But now, Microcom moves the personal computer into a new era of communications compatibility with Era 2-the first Personal Computer Communications System with the industry-standard communications protocol MNP. Era 2 finally enables dissimilar personal computers to communicate with one another reliably and cost effectively. It also allows the personal computer to access public data networks easily and error-free.

### A closer look at Era 2.

Era 2 with MNP is a 1200 baud Communications System (software and inboard modem) designed to operate with the IBM PC, PC XT, compatibles and PCjr. Its features include IBM 3101, Digital VT-100 and VT-52 terminal emulations. Era 2 executes multiple functions with a single keystroke. Stores a virtually unlimited number of telephone numbers – each one up to 31 digits. Era 2 is Bell 212A compatible, works with Pulse or Touch-tone™ dialing. Its speaker alerts you to busy signals, wrong numbers, etc. Era 2 gives your personal computer error-free compatibility with other personal computers, data bases, mainframes, almost any information source that can be reached by telephone line.

Microcom, Era 2 and MNP are trademarks of Microcom, Inc. Apple is a trademark of Apple Computer Inc. Digital is a trademark of Digital Equipment Corporation. IBM is a trademark of International Business Machines Corporation.

to 5PM Saturdays with experts available to solve any problem or answer any question.

The state of the price of the state of the art.

We're able to offer Era 2 for an amazing \$429. By any standard the price/value ratio of Era 2 is outstanding.

Move your personal computer forward into a new era of communications. Visit your Era 2 dealer soon. Call 1-800-322-ERA2 (in MA, 617-762-9310) for the name of one nearest you. Or write us, Microcom, Inc., 1400A Providence Highway, Norwood, MA 02062. We'll send you a brochure with complete information on Era 2. Only from Microcom: The Personal Computer Communications System with MNP.

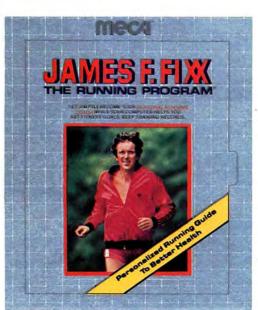


## "How I got running expert Jim Fixx to be my own personal running coach!"

Jim Fixx

Me

"With MECA software. THE RUNNING PROGRAM™ involves me so thoroughly that it's practically like having Jim Fixx as my own coach. One who knows my background, my goals, my strengths and weaknesses. I plan my personal training schedule and keep track of my fitness progress. And MECA software is so easy to use, it even eliminates the need for me to read the manual."



- Record and graph achievement statistics for the entire family.
- · Set personal training goals.
- Create a day-by-day training schedule for general fitness, a 10 kilometer race or even a marathon.
- Predict your probable performance at any race distance.
- Select the right equipment for different weather conditions.
- Minimize the chance of running injuries
- Evaluate your diet to aim for optimum weight and fitness.
- Compare your performance to world class and Olympic competitors.

Designed for IBM PC, XT, PC ir and Apple IIe Available where fine software is sold.



Software that makes your home computer worth having."

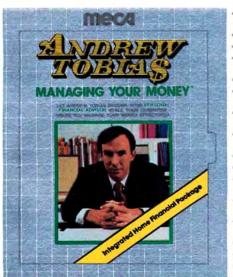
1984 - MICRO EDUCATION CORPORATION OF AMERICA - 285 RIVERSIDE AVE - WESTPORT, CT - 06890 - 12031 222 1000

# "How best-selling financial author Andrew Tobias became my own personal financial advisor."

Andrew Tobias

Me

"With MECA software. MANAGING YOUR MONEY" is like having Andrew Tobias, author of The Only Investment Guide You'll Ever Need and The Invisible Bankers, at my side whenever I need his help to manage my money. It's many programs in one, ingeniously integrated to let me do as much or as little as I want. And it's so easy to use, I don't need the manual."



- Provides a complete checkbool and budget program
- Helps you with tax planning
- . Tracks your net worth.
- Serves as an all-purpose financial calculator
- Evaluates your family's life insurance
- Stores memos on an electronic calendar
- Allows you to record, code and analyze your investments
- Tallies realized and unrealized gains and losses
- Suggests optimal tax strategies
- Prints your SCHEDULE D
- Reminds you as investments are going long-term
- Calculates tax shelter and rental property internal rates of return
- Keeps it simple.

   Now don't along pood the manually.
- Keeps it fun
- · Keeps it useful
- Integrates everything
- · Organizes you

Designed for IBM PC, XT, PC ir and Apple fle. Available where fine soft ware is sold



Software that makes your home computer worth having."

### The Compatibles Line Up

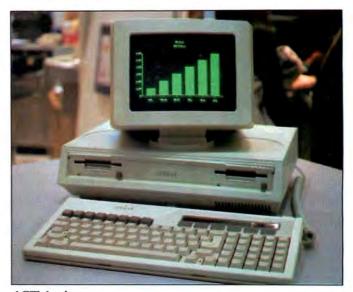
### Robert Luhn

They are called PC-standards, clones, compatibles, or lookalikes, and they come in every conceivable size. Some are large and ungainly like the IBM PC, while others are elegant and slim. Some duplicate the PC from RAM to ROM to keyboard; some are more adventurous and step out of the PC's shadow. But whatever their function or appearance, all are designed to replace or complement the PC.

Many of the logos gracing the PC compatibles at the fall COMDEX trade show in Las Vegas were from companies noted for other achievements: Xerox, ITT, Sperry, and Texas Instruments. Small companies, such as MAD, Seequa, and JONOS, are newcomers to the compatibles competition. And the firms that led the compatibles charge—COMPAQ and Corona—now find themselves sandwiched between the two groups.

The compatibles race is on and the companies that win may be those that spend generous sums on advertising, packaging, and dealer support. Such things do not come cheaply, and the companies with Fortune 500 bank accounts may dominate the market on the basis of resources rather than on the merits of their hardware. But some of the most important questions facing buyers considering an alternative to the PC concern hardware: Is this machine compatible? Does it run off-the-shelf PC software? If not, are versions of most PC programs available for it? Can the compatible at least read PC-formatted data disks?

The compatibility question (see "How Compatible Is Compatible?" *PCW*, Vol. 1, No. 1) is vital not only to the buyer but to the seller as well. A computer store has only so much space; one dealer noted that if he had to stock three sets of Lotus Development's 1-2-3 for three different compatibles, he'd rather not carry the machines at all.



**ACT Apricot** 



Visual Commuter



Intertec HeadStart 512



Panasonic Sr. Partner



Leading Edge PC



MAD-1

PC World

### **●** Review

Confusion reigns when there are nearly 50 compatibles on the market. Telling them apart is a frustrating game complicated by each manufacturer's claim that its compatible is unique, yet like the PC—only better. Accessory madness has taken hold as companies scramble for the buyer's attention. (See Tables 1 and 2 for a list of compatibles' features.) Once-esoteric features such as streaming tape drives, bubble memory, on-board modems, multiple processors, and miniature hard disks are standard on many new compatibles.

### The Market

While it's hard to follow all of the trends in the compatibles market—there is a surprising amount of diversity—small, sleek, and more powerful machines are becoming increasingly common. Many companies, not wishing to but heads with IBM in the desktop market, have introduced stylish portables and briefcase-size machines. The PC's standard 8088 microprocessor is being replaced by the 80188 and the more powerful, true 16-bit 8086 and 80186. But a price is paid in compatibility, since some PC software is sensitive to the 8088's timing—a problem that apparently doesn't bother compatible makers.

In both RAM and disk storage the compatibles are far ahead of the PC. Typical basic system configurations are 128K or 256K of RAM. Many units feature half-height 5¼-inch or 3½-inch floppy disk drives that store twice as much information as standard PC drives. Most manufacturers also offer their own 5- and 10-megabyte hard disk versions of the XT. Built-in modems and other communications peripherals are finding their way into compatibles as well.

Manufacturers have kept a keen eye on the business customer. System prices are competitive, and most of the compatibles can be linked to a local area network or can support IBM mainframe protocols. Promotional ploys such as free software, one-year warranties, on-site repair, and 48-hour parts availability are being promised to business users.

Of course, compatible makers include some of the above features as a way to differentiate their products. But many compatible designers insist that while they are forced to more or less follow the PC's de facto standards, they are not obliged to make a machine that "lives down to the IBM," as one engineer put it. Though including an 80186 microprocessor or a 3½-inch drive may flout conventional market wisdom, a number of companies are doing these things because in the long run they make for a better machine.



Otrona Attache 8:16



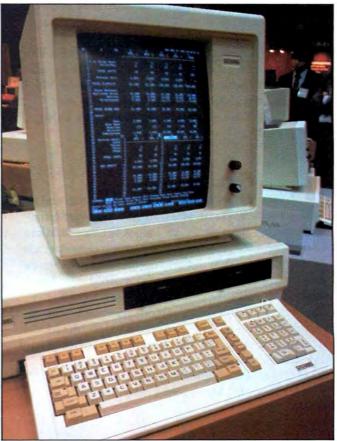
**Eagle PC Spirit** 



Sperry PC



Seattle Computer Gazelle II



Radio Shack TRS-80 2000

Stearns Desktop

PC World

### **■** Review

### **Desktop Compatibles**

### **CAD Counsel Protean**

The Protean is a graphics-oriented compatible designed for the corporate engineer or designer who wants to create and edit electromechanical drawings. A number of drawing functions are supported, such as circles, arcs, solid-filled areas, and pattern generation; drawn objects can be copied, modified, and rotated. The machine is capable of 256 "electronic transparencies" and features a user-definable character set. The 8088-based system uses an IBM-style keyboard and includes a digitizing tablet for drafting; a 31-color, high-resolution graphics board; and *Auto-CAD* drafting software. List price: \$7300. CAD Counsel, 231 E. Lemon, Monrovia, CA 91016, 213/359-6091.



The AS-100 is an 8088-based, MS-DOS compatible machine that runs a number of popular software packages (notably the MicroPro family of software led by *Word-Star*) and the *Canobrain* integrated business package of calc, graph, file, word processing, and communications programs. The AS-100 is well constructed and offers a sophisticated keyboard that is different from the PC's. The system can be equipped to emulate IBM mainframe terminals and work in the Corvus Omninet local area network.

As a PC compatible, the AS-100 is somewhat limited. The system cannot read PC-formatted disks; all data must be formatted onto Canon disks under MS-DOS. List price: \$3995. Canon U.S.A. Inc., One Canon Plaza, Lake Success, Long Island, NY 11042, 516/488-6700.

### Digigraphic EXTRA Model 70

The Model 70 is a flexible development system and network server that claims software and hardware (plug) compatibility with the PC and the XT. Like the Micro Craft Dimension, the Model 70 can accommodate any number of 16- and 32-bit microprocessors in its ten expansion slots. The system includes an IBM-style keyboard, two 360K floppy disk drives, one fixed 5-megabyte hard disk drive, and one removable 5-megabyte drive. With its 250-watt power supply, the Model 70 is capable of supporting up to 70 megabytes of hard disk storage as well as a number of peripherals. List price: \$5995. Digigraphic Systems Corporation, 10273 Yellow Circle Dr., Minnetonka, MN 55343, 612/935-9111.



Hyperion



ITT XTRA



COMPAQ-Plus



Columbia VP



Colby PC 3.2



Texas Instruments Portable Professional



Olivetti PC



Logical LX-T



Compucorp OmegaMite

### **●** Review

Eagle PC Plus and PC Spirit

Eagle Computer has produced several personal computers, notably the PC compatible PC-1 (see "Bird of a Feather," PCW, Vol. 1, No. 8). Designed for business and personal use, Eagle's new desktop, the PC Plus, and a portable, the PC Spirit, are hardware identical and very compatible with the IBM PC. Both machines offer a choice of an enhanced IBM-style keyboard or a 105-key version featuring 24 function keys. Standard configuration is 128K, expandable to 640K on the motherboard. The Spirit has a built-in color graphics board, a feature that is optional on the PC Plus. Both compatibles are available in XL versions that replace one floppy disk drive with a 10-megabyte hard disk drive. List price: PC Plus \$2795, PC Spirit \$3295, hard disk version of either machine add \$1500. Eagle Computer, Inc., 983 University Ave., Los Gatos, CA 95030, 408/395-5005.

Electro Design's IMP-12 is one of the few machines that nearly lives up to its claim of 100 percent PC compatibility.

### Electro Design IMP-12

Electro Design's IMP-12 is one of the few machines that nearly lives up to its claim of 100 percent PC compatibility. Designed to be either a stand-alone computer or part of the IBM expansion system, the IMP is essentially a chassis with either 6, 12, or 18 expansion slots. Configuring the IMP is a matter of connecting the power supply and adding the proper processor and expansion boards. Sixteen-color graphics and a light pen are supported by the system.

Construction is simple and solid, and the system comes with an IBM-style keyboard or a PCjr-like "chiclet" keyboard that is surprisingly easy to use. The IMP ran all the test software, with the expected exception of Xenocopy. List price: \$4044. Electro Design Inc., 690 Rancheros Dr., San Marcos, CA 92069, 619/471-0680.

### Future Computers FX-20

From Britain comes the FX-20, a stand-alone compatible that easily ties into Future Computers' proprietary local area network. Billed as "British and beautiful," the FX-20 is an 8088-based MS-DOS compatible with 800K disk drives. The FX-20 character set can be altered to include a number of fonts. System compatibility is currently limited by the FX-20's inability to read PC disks.

The system operates under MS-DOS, CP/M-86 Plus (which is included), Concurrent CP/M, and MP/M. Current software available for the FX-20 includes dBASE II, WordStar, SuperCalc, and a number of bisynchronous communications packages. A Z-80 microprocessor is optional. List price: \$2995. Future Computers Ltd., 654 Bair Island Rd. #302, Redwood City, CA 94063, 415/369-2855.

### Intertec HeadStart 512

Intertec's dual-processor business computer is an MS-DOS compatible machine that features the 8086 and the Z-80A, 512K or 1 megabyte of RAM, a RAM disk, multiuser networking capability, and a single 31/2-inch disk drive. The HeadStart is small by desktop standards (15 by 12 by 11 inches) and weighs approximately 25 pounds. Though it functions as a single-user computer, the HeadStart is easily integrated into Intertec's 255work-station network, which supports electronic mail, file locking, and password security. A 51/4-inch disk drive is available for storage and downloading software to the system's standard 31/2-inch drive. Though applications software has not been formally announced, several popular MS-DOS programs (such as 1-2-3) run on the system. List price: \$3495. Intertec, 2300 Broad River Rd., Columbia, SC 29210, 803/798-9100.

### ITT XTRA

In keeping with its corporate image, ITT has produced a very professional compatible. The XTRA is not functionally superior to the PC, but the machine is solidly built and backed by a company as ubiquitous as IBM. The system offers features similar to the PC's; supports a monochrome or a color display, a mouse, and *Microsoft Windows*; and according to company literature, "complements" ITT's Courier 3270 data terminals.

ITT claims that the XTRA is software and hardware compatible with the PC. ITT allowed a preproduction XTRA to be tested at their COMDEX booth until one program, GW BASIC, failed to load on the system. But WordStar, PC-DOS 1.10 and 2.00, 1-2-3, and Flight Simulator were successfully run, indicating that the XTRA is likely to be very compatible with the PC. List price: \$3500. ITT Courier Terminal Systems, Inc., 1515 W. 14th St., Tempe, AZ 85281, 602/894-7797.

#### Leading Edge PC

The Leading Edge PC is relatively software and hardware compatible with the IBM PC. Though the system ran DOS 1.10 and 2.00, WordStar, and 1-2-3 at COMDEX, it failed to run Flight Simulator and the IBM Advanced Diagnostics keyboard test. The graphics samples under GW BASIC also failed, possibly due to the lack of an installed graphics board.

The system's general design is adequate, though the IBM-style keyboard is light, flimsy, and difficult to use because of gaps between some of the keys. List price: \$2895. Leading Edge Products Inc., 225 Turnpike St., Canton, MA 02021, 617/828-8150.

#### Logical LX-T

The LX-T is an XT compatible that functions as a business machine and a sophisticated applications tool. The standard LX-T comes with 192K of RAM, an IBM-style keyboard, a 10-megabyte hard disk drive (expandable to 60 megabytes), a 320K disk drive, and a 12-inch amber display. The system includes Logical's "natural" language, which allows programs to be developed and modified using simple English verbs and nouns. A word processor, a spreadsheet, and a print spooler are also available.

The LX-T resembles the PC XT but is not as solidly built. Though the LX-T tested was a prototype, the majority of the test software ran successfully, with the exceptions of *Flight Simulator*, *Keynote*, and *Xenocopy*. List price: \$5985. Logical Business Machines, 1294 Hammerwood Ave., Sunnyvale, CA 94086, 408/ 744-1290.

#### MAD-1

The MAD-1 is the Yves St. Laurent of PC compatibles. Though it is not as compatible as a number of other machines, its "modular advanced design" is eye-catching and designed to reduce heat buildup and ease system expansion. The system uses Intel's 80186, a faster version of the 8086, and is aimed at the small-business user. The MAD-1 supports a 10-megabyte hard disk and an on-board 300/1200 bps modem and is compatible with the EtherLink and PCnet local area networks.

The MAD keyboard has soft but responsive action. However, key placement is somewhat whimsical: a <Ctrl>-<Alt>-<Del> is difficult to execute because the requisite keys are too far apart; the <NumLock> key is large and occupies the PC's <Enter> key position.

the PC. The keyboard is light and probably too large to use comfortably in your lap.

The system would not boot PC-DOS 1.10 or 2.00, though it ran WordStar and 1-2-3 under MS-DOS and the DOS 2.00 samples under MS-BASIC. The company does not claim total software or hardware compatibility. IBM data disks can be read from and written to, and peripherals for the PC (with the exception of RAM expansion boards) can be used. A large number of applications programs, from SuperCalc3 to Crosstalk XVI, are available for the MAD-1. List price: \$4195. MAD, 3350 Scott Blvd. Building 13, Santa Clara, CA 95051, 408/980-0840.

#### Micro Craft Dimension

Micro Craft's personal computer features the MC68000L8 32-bit microprocessor, which can address a breathtaking 16.7 megabytes of RAM. The system is normally configured with 128K of RAM and is PC compatible through the addition of an 8086 processor on an expansion board. Besides reportedly performing "direct execution of substantially all [PC] software," the Dimension is compatible with Apple, TRS-80, Osborne, Kaypro, and other personal computers. Operating systems include MS-DOS, UNIX, the UCSD p-System, and CP/M-86. List price: \$3995, MS-DOS emulator card \$495. Micro Craft Corporation, 4747 Irving Blvd. #241, Dallas, TX 75247, 214/630-2562.

#### NEC PC-8801A

NEC's PC-8801A is an 8-bit CP/M machine that is MS-DOS compatible upon addition of an 8086 expansion board. High-resolution monochrome and color graphics are incorporated in the system, text and graphics overlay is possible, and more than 60 colors can be generated when using three screens. Voice synthesis and voice recognition boards are also available. Software packages included with the PC-8801A are WordStar, MailMerge, Multiplan, N80 and N88 BASIC, and CP/M. Custom versions of dBASE 11 and Friday! have also been created for the system. List price: \$3092. NEC Home Electronics, Inc., Personal Computer Division, 1401 Estes Ave., Elk Grove Village, IL 60007, 312/228-5900.

#### An Informal Test

Determining a machine's PC compatibility usually involves more than testing software packages. A comprehensive test, in addition to running software (which works with the machine at an operating system and hardware level), should include a review of the compatible's hardware from expansion slots to disk drives. Do expansion boards for additional RAM (random access memory) and peripherals work properly? Is the system's microprocessor an Intel 8088 (or 8088 compatible) and does it operate at the PC's standard 4.7 MHz clock rate? (This is a particularly finicky measurement of compatibility, since little software is attuned to the PC's timing.) Are there significant differences in the BIOS (input/output) routines stored in the compatible's ROM (read-only memory) chips? Do the compatible's disk drives properly read and write IBM-formatted disks?

Testing a selection of software on a compatible can answer some of these questions. Any machine that claims full compatibility with the PC should run DOS and all PC applications software. The programs chosen for this compatibility test are all standard, off-the-shelf IBM PC software, with the exception of GW BASIC. The results of this test (as summarized in "Compatibility at a Glance") should provide an informal measure of a compatible's compatibility. The following programs were tested:

PC-DOS 1.10 and 2.00. These programs are not the acid test, but any computer claiming full compatibility should at least run PC-DOS 2.00. The ability to run 2.00 indicates that the ROM and the DOS itself are implemented on the compatible in a manner very similar to their implementation on the PC.

WordStar 3.30. Earlier versions of this word processing standard make calls to DOS for screen display and will run on every MS-DOS machine. WordStar 3.30, however, ignores DOS and writes directly to the screen. This test determines if the compatible's video display is mapped to the same memory addresses as the PC's.

Lotus 1-2-3, Version 1.0. Like WordStar 3.30, 1-2-3 writes directly to the screen. But 1-2-3's method of copy protection also tests a compatible's disk controller. 1-2-3 expects a particular result to be returned after certain types of disk activity. If the compatible's disk controller is different than the PC's controller, it will return a different result to the program.

Flight Simulator. Microsoft's popular simulation program makes all of its own hardware calls and does not require an operating system. Flight Simulator expects speaker, display, and other circuitry to be located at specific memory addresses. The program also performs sophisticated manipulations of the video controller chip within the PC. If a compatible has improved upon the PC's graphics capabilities or uses a different video controller, chances are Flight Simulator will not run. This is a test of the compatible's internal architecture.

#### Olivetti PC

Olivetti's PC closely mirrors the IBM PC in design and features. The Olivetti uses the 8088 processor, an IBM-style keyboard, and 320K disk drives; it includes standard serial and parallel ports. The system can be configured with a 10-megabyte hard disk drive.

RAM disk software is standard with the Olivetti, along with MS-DOS, GW BASIC, PC Tittor, and Word-Star and five other MicroPro packages. List price: \$3295. Docutel-Olivetti Corporation, P.O. Box 222306, Dallas, TX 75222, 214/438-1818.

#### Olympia People

This MS-DOS compatible machine from Olympia is aimed primarily at business professionals with little computing experience. High-quality monochrome and color graphics are emphasized. The People's 12-inch display has its own 128K screen memory and supports character mode and bit-mapped graphics.

The People is solidly built and uses a non-IBM keyboard. Though the system is designed to be PC compatible, a prototype could not run *WordStar* under PC-DOS or Olympia's MS-DOS. List price: \$3595. Olympia USA Inc., Box 22, Somerville, NJ 08876, 201/722-7000. Advanced Diagnostics. This IBM program is designed to diagnose various hardware ills afflicting your PC. Among other things, Advanced Diagnostics checks the system board ROM, the system memory, the graphics mode, the monochrome mode (including the keyboard), and the color graphics board. Since this is a PC-specific program, every compatible failed at least one of the tests. The system board test always produced an error message because no compatible can exactly duplicate the PC ROM without violating IBM's copyrights. Almost all of the compatibles passed the memory test; the various graphics diagnostics indicated the similarity of character sets and video circuitry.

Keynote. The PC's BIOS ROM contains a number of I/O subroutines used by DOS and various software programs. Each subroutine has a particular entry point on the ROM defined by an "interrupt." When you turn your PC on, these entry point addresses (called interrupt vectors) are copied into a specific section of RAM. When you run DOS or a program, the computer finds the necessary subroutines in ROM by first looking at the appropriate interrupt vector.

A popular program that redefines standard keyboard values, *Keynote* changes the keyboard interrupt vectors. When you redefine a key, *Keynote* directs the computer not to the ROM subroutine for that key, but to an altered copy of that subroutine elsewhere in RAM. If you try to run Keynote on a compatible and a 'vector in use' or
'keyboard in use' message appears, the compatible's keyboard subroutines are either in a different
location in its BIOS ROM or have interrupt vectors
located in a different section of RAM. If Keynote
does work, the compatible manufacturer was either
very lucky or was careful to match the PC's ROM
addresses.

GW BASIC 2.0. GW BASIC is Microsoft's disk equivalent of the PC's ROM and disk BASIC. The COMPAQ version of GW BASIC is very close to IBM BASIC and was used to run the SAMPLES program provided with DOS 2.00. Among the demonstrations run were a music program (sound), a mortgage program (8088 computation), and a pie chart generator (graphics). This test compares the compatible's hardware architecture with the very PC compatible COMPAQ.

Xenocopy. This is the acid test. Xenocopy copies differently formatted data (be it on Kaypro or Osborne disks) onto IBM-formatted disks. Xenocopy manipulates the BIOS ROM subroutines, but unlike Keynote directly accesses the ROM itself. Xenocopy expects disk subroutines to be at specific ROM addresses. Predictably, none of the compatibles, including the COMPAQ, could run Xenocopy. A few compatibles did manage to display several program menus, which indicates that some video subroutines were at the same address.

#### OSM-PC

This 8088-based compatible from OSM is aimed at the business looking for a less expensive alternative to the IBM PC. The OSM is capable of supporting up to 20 megabytes of hard disk storage and of working in the company's ZeusNet local area network with seven other OSM-PCs, IBM PCs, or other compatibles. On-site installation and service will be available from RCA.

The OSM is a solidly built unit that uses an IBMstyle keyboard. The company claims the OSM is highly compatible with the IBM PC, though the prototype tested was unable to run PC-DOS 2.00, *Keynote*, or the *Advanced Diagnostics* program. The OSM-PC did display the first *Xenocopy* menu—something only systemlevel compatibles seem to be able to do. List price: \$2995. OSM Computer Corporation, 655 Clyde Ave., Mountain View, CA 94043, 415/961-8680.

					RA	M (max.)	Ports	PC expansion slots
	List price	Processor	8087 socket	RAM (min.)	on mother- board	including expansion		
ІВМ РС	\$3245	8088	yes	64K	256K	640K	1 parallel	.5
CAD Counsel Protean	\$7300	8088	yes	256K	-	900K	1 parallel 2 serial	12
Canon AS-100	\$3995	8088	no	128K	128K	512K	1 parallel 1 serial	0
Digigraphic EXTRA Model 70	\$5995	8088	yes	256K	-	640K	1 parallel 3 serial	7
Electro Design IMP-12	\$4044	8088	yes	64K	-	750K	1 parallel 1 serial	11
Future Computers FX-20	\$2995	8088	yes	128K	128K	1M	3 serial	1
intertec HeadStart 512	\$3495	8086, Z-80A	no	512K	512K	1M	1 parallel 1 serial	0
TT XTRA	\$3500	8088	yes	128K	256K	640K	1 parallel 1 serial	5
Leading Edge PC	\$2895	8088	yes	128K	-	640K	1 parallel 1 serial	7
Logical LX-T	\$5985	8088	yes	192K	256K	1M	1 parallel 2 serial	5
MAD-1	\$4195	80186	yes	128K	512K	704K	1 parallel 2 serial	1
Micro Craft Dimension	\$3995	MC68000 L8, 8086, others	yes	128K	524K	16.7M	1 parallel 1 serial	0
NEC PC-8801A	\$3092	8086, Z-80A	no	128K	4	128K	1 parallel 1 serial	0
Olivetti PC	\$3295	8088	yes	128K	512K	512K	1 parallel 1 serial	4
Olympia People	\$3595	8086	yes	128K	512K	512K	1 parallel 1 serial	4
OSM-PC	\$2995	8088	no	128K	=	1M	1 parallel 1 serial	8
Polo	\$3995	80188, Z-80A	no	128K	768K	H	2 serial	0
Pronto	\$3200	80186	no	256K	1M	1M	1 parallel 2 serial	0
Radio Shack TRS-80 2000	\$2999	80186	no	128K	256K	768K	1 parallel 1 serial	0
Seattle Computer Gazelle II	\$6995	8086	yes	256K	1M	1M	1 parallel 2 serial	0
Sperry PC	\$3119	8088	yes	128K	128K	640K	1 serial	7
Stearns Desktop	\$2945	8086	yes	128K	÷	896K	1 serial	1
Tava PC	\$1995	8088	yes	128K	256K	640K	1 parallel 2 serial	5 -
Toshiba T-300	\$2795	8088	yes	192K	256K	512K	1 parallel 1 serial	0
Victor 9000	\$3495	8088	yes	128K	256K	896K	2 parallel 3 serial	0
Wyse WY-1000	\$3090	80186	no	128K	768K	768K	1 parallel 4 serial	0

Table 1: Desktop compatibles

Disk drives		** ***	D.		Dis	Keybo				
size (in.)	storage1	dens./side <sup>2</sup>	<ul><li>Hard disk supported</li></ul>	Power supply	type	resolution <sup>3</sup>	colors	format4	_ IBM layout	fully definable
51/4	360K	DD/DS	10M	63.5W	mono	720 × 350 320 × 200	16	80 × 25	yes	yes
51/4	500K	DD/DS	21M	125W	color	640 × 200	16	80 × 25	yes	n/a
51/4	640K	DD/DS	10M	150W	mono	640 × 400 640 × 400	8	80 × 25	no	no
51/4	360K	DD/DS	10, 20, 43, 60M	250W	n/a	n/a	n/a	n/a	yes	yes
51/4	500K	DD/DS	10-32M	125W	mono color	720 × 340 600 × 440	16	80 × 25	yes	no
51/4	800K	DD/DS	-	n/a	mono	640 × 260	ré-	80 × 24	no	no
31/2	500K	DD/SS	10, 50M	n/a	mono	924 × 240	1-1	132 × 25	no	yes
51/4	360K	DD/DS	10M	128W	mono color	640 × 200 640 × 200	16	80 × 25	yes	yes
51/4	320K	DD/DS	5, 10, 15M	96.5W	mono color	640 × 240 640 × 400	16	80 × 25	yes	yes
51/4	320K	DD/DS	10-60M	165W	mono color	640 × 200 320 × 200	16	80 × 25	yes	yes
51/4	360K	DD/DS	10M	110W	mono	720 × 350 640 × 200	16	80 × 25	no	yes
51/4	817K	DD/DS	10-50M	100W	mono color	640 × 500 160 × 500	16	92 × 50	yes	no
51/4	640K	DD/DS	5, 10, 15M	70W	mono color	640 × 400 640 × 400	8	80 × 25	no	no
51/4	320K	DD/DS	10M	110W	mono color	640 × 325 n/a	n/a	80 × 25	yes	no
51/4	655K	DD/DS	10M	133W	mono	640 × 475 640 × 475	16	80 × 25	no	n/a
51/4	320K	DD/DS	10, 20M	125W	mono	640 × 320 640 × 320	16	80 × 25	yes	yes
51/4	360K	DD/DS	10M	75W	color	640 × 200	16	80 × 25	no	yes
51/4	800K	DD/DS	5.6M	130W	mono	720 × 350 640 × 480	8	80 × 25	yes	yes
51/4	720K	DD/DS	10M	120W	mono color	640 × 400 640 × 400	16	80 × 25	no	n/a
8	1.2M	DD/DS	15.7M	250W	n/a	n/a	n/a	80 × 24	n/a	n/a
51/4	360K	DD/DS	10M	96.5W	mono color	640 × 240 640 × 400	16	80 × 25	yes	yes
51/4	640K	DD/DS	5, 10, 20M	200W	mono	720 × 364	7-1	80 × 26	no	n/a
51/4	320K	DD/DS	10M	130W	mono	n/a	-	80 × 25	yes	yes
51/4	640K	DD/DS	10M	109W	mono color	640 × 500 640 × 500	16	80 × 25	no	yes
51/4	600K	DD/DS	10M	100W	mono color	800 × 400 n/a	4	132 × 50	no	yes
51/4	362K	DD/DS	10M	87W	mono color	800 × 327 800 × 286	16	132 × 26	no	no
	Per drive	<sup>2</sup> Double-densit	y; double-sided (	(DD/DS)		3Maximum pos	sible	<sup>4</sup> Columns ×	lines	

resolution

Double-density; single-sided (DD/SS)

full IBM function char. set keys		Operating system	Software included	Hardware included		
yes	10	PC & MS-DOS 1.10/2.00/2.10, CP/M-86, CCP/M-86, UCSDp <sub>+</sub> others	ROM BASIC	disk controller, video controller		
yes	10	MS-DOS 1.10/2.00/2.10, CP/M-86	AutoCAD	clock, color graphics board, digitizing tablet		
no	12	MS-DOS 1.25, CP/M-86	MS-DOS 1.25, Canon BASIC, GW BASIC, MailMerge, SpellStar, WordStar	-		
/es	10	MS-DOS 1.00/1.25/2.00/2.10, CP/M-86, UCSDp	MS-DOS 2.10	disk controller, monochrome adapter, SASI interface, hard disk drive		
10	10	MS-DOS 1.10/2.00, CP/M-86	MS-DOS 2.00	clock, disk controller, color graphics board, 24-channel I/O board		
n/a	20	MS-DOS 1.10/2.00, CP/M-86, CCP/M-86	CP/M-86, CCP/M-86, Spellbinder, WordStar	disk controller, network interface		
10	18	MS-DOS 1.10/2.00/2.10, CP/M-80/86	MS-DOS 2.00, CP/M-80, LAN-DOS	disk controller		
res	10	MS-DOS 1.10/2.00/2.10, CP/M-86, UCSDp	MS-DOS 2.00, GW BASIC	disk controller		
/es	10	MS-DOS 1.25/2.01, CP/M-86, CCP/M-86, UCSDp	MS-DOS 2.01, GW BASIC, Leading Edge Word Processor, Multiplan	clock, disk controller, video controller		
ves .	10	MS-DOS 2.00	MS-DOS 2.00, L-BASE	clock, 10M hard disk drive, video controller		
/es	10	MS-DOS 2.00, CP/M-86, CCP/M-86	MS-DOS 2.00	clock, disk controller		
10	10	MS-DOS 1.10/2.00, CP/M-80/86, MP/M-80, UCSDp, UNIX	CP/M-80/86, ROM BASIC, 86000 assembler	clock		
10	5	MS-DOS 2.00, CP/M 2.2	CP/M 2.2, BASIC, MailMerge, Multiplan, WordStar	clock		
res	10	MS-DOS 1.25/2.00, CP/M-86, UCSDp	MS-DOS 2.00, GW BASIC, PC Tutor, WordStar, 5 MicroPro packages	(4)		
es	12	MS-DOS 1.10/2.00/2.10, CP/M-86, CCP/M-86	MS-DOS 2.10, CP/M-86, CBASIC	+		
es	10	MS-DOS 2.00	-	-		
res	12	MS-DOS 2.00/2.11, CP/M-80/86	MS-DOS 2.11, BASIC, Multiplan, pfs:Write/ Graph/File/Report, 2 others	color graphics board, modem, printer		
res	10	MS-DOS 2.00/2.11	MS-DOS 2.10, MS-BASIC, diagnostics applications	clock		
res	12	MS-DOS 1.10/2.00	MS-DOS 2.00, MS-BASIC, Executec	447		
/a	n/a	MS-DOS 1.25/2.00/2.10, CP/M-86, MP/M-86, UCSDp	MS-DOS 2.00, Flash Disk, Flash Print, utilities	disk controller		
res	10	MS-DOS 1.25/2.00, CP/M-86, UCSDp	MS-DOS 1.25, GW BASIC, diagnostics	clock		
res	10	MS-DOS 1.25/2.00, CP/M-86, CCP/M-86, MP/M-86, ST-DOS	MS-DOS 1.25	·=		
/es	10	MS-DOS 1.10/2.00, CP/M-86, UCSDp	_			
res	10	MS-DOS 1.10/2.00/2.10, CP/M-86	MS-DOS 2.10, TBASIC-16, MultiMate, Multiplan	7		
10	10	MS-DOS 1.10/2.00/2.10, CP/M-86	MS-DOS 2.10, CP/M-86, BASIC	disk controller		
10	16	MS-DOS 2.10	MS-DOS 2.10, Graphics GSX	_		

		List price Processor	8087 socket		RAM (max.)			PC		
				RAM (min.)	on mother- board	including expansion	Ports	expansion slots	size (in.)	Disk o
ІВМ РС	\$3245	8088	yes	64K	256K	640K	1 parallel	5	51/4	360K
ACT Apricot	\$3190	8086, 8089	yes	256K	256K	768K	1 parallel 1 serial	0	31/2	315K
Colby PC 3.2	\$2795	8088	yes	128K	256K	640K	1 parallel 1 serial	4	51/4	360K
Columbia VP	\$2995	8088	yes	128K	256K	512K	1 parallel 1 serial	1	51/4	320K
COMPAQ-Plus	\$4995	8088	yes	128K	256K	640K	1 parallel	5	51/4	360K
Compucorp OmegaMite	\$2995	80188, Z-80A	no	64K	=	512K	3 serial	0	51/4	320K
Corona Portable PC	\$2545	8088	yes	128K	512K	1M	1 parallel 1 serial	4	51/4	320K
Eagle PC Spirit	\$3295	8088	yes	128K	640K	1M	1 parallel 2 serial	4	51/4	360K
GRiD Tempest	\$14,995	8086, 8087	yes	256K	256K	256K	1 serial	0	51/4	360K
Hyperion	\$3195	8088	yes	256K	256K	640K	1 parallel 1 serial	0	51/4	328K
JONOS 2150i	\$3695	8088	no	64K	128K	1M	1 parallel 2 serial	4	3½ 5¼	322K 1.2M
Otrona Attache 8:16	\$3495	8086, Z-80A	yes	256K	256K	-	2 serial	0	51/4	320K
Panasonic Sr. Partner	\$2495	8088	yes	128K	512K	512K	1 parallel 1 serial	1	51/4	320K
Seequa Chameleon	\$1995	8088, Z-80A	yes	128K	256K	704K	1 parallel 2 serial	0	51/4	160K
Sharp PC-5000	\$1995	8088	no	128K	256K	256K	1 serial	0	51/4	360K
STM Pied Piper	\$3000	80186	no	256K	512K	-	1 parallel 2 serial	0	51/4	800K
Strategic Technologies PC Traveler	\$4495	two 80186s	no	128K	256K	1M	1 parallel 1 serial	0	51/4	360K
TeleVideo TPC-II	\$2995	8088	yes	128K	256K	640K	1 parallel 1 serial	1	51/4	360K
Texas Instruments Portable Professional	\$2395	8088	yes	64K	768K	768K	1 parallel	5	51/4	360K
Visual Commuter	\$1995	8088	yes	128K	512K	1M	1 parallel 1 serial	0	51/4	360K
Xerox 1810/1850	\$2495	8088, Z-80, NSC-800	no	128K	512K	512K	1 parallel 1 serial	0	51/4	250K

Per drive

115

Table 2: Portable and briefcase compatibles

_			41.4				Keyboard				
ives:	Hard disk	Power		Displ			IBM	fully	full IBM	function	
dens./side <sup>2</sup>	supported	supply	type	resolution3	colors	format <sup>4</sup>	layout	definable	char. set	keys	Weight (lbs.)
DD/DS	10M	63.5W	mono color	720 × 350 320 × 200	16	80 × 25	yes	yes	yes	10	-
DD/DS	10M	n/a	mono	800 × 400	-	132 × 50	no	yes	yes	14	14.2
DD/DS	10M	65W	mono color	640 × 200 640 × 200	16	80 × 24	yes	yes	yes	10	25.5
DD/DS	<del>-</del>	100W	mono color	640 × 200 320 × 200	n/a	80 × 25	yes	no	yes	10	32
DD/DS	10M	120W	mono color	640 × 200 320 × 200	8	80 × 25	yes	yes	yes	10	26
DD/DS	-	n/a	mono	800 × 305	-	80 × 25	yes	yes	yes	22	25
DD/DS	10M	110W	mono color	640 × 325 640 × 200	16	80 × 25	yes	yes	yes	10	28
DD/DS	10M	n/a	mono color	720 × 352 320 × 200	16	80 × 25	yes	yes	yes	10	33
DD/DS	10M	60W	mono	320 × 240	-	80 × 24	no	no	first 96	20	13.5
DD/DS	10, 20M	90W	mono	640 × 250	-	80 × 25	no	no	yes	10	18
DD/DS DD/DS	5, 10, 15M	50W	mono color	640 × 240 640 × 240	8	80 × 25	no	yes	yes	10	36
DD/DS	10M	120W	mono	640 × 250	-	80 × 25	no	no	no	0	20
DD/DS	5, 10, 15M	100W	mono color	640 × 200 320 × 200	8	132 × 25	yes	yes	yes	10	28.7
DD/SS	10M	80W	mono color	640 × 200 320 × 200	16	80 × 25	yes	yes	yes	10	28
DD/DS	-	-	LCD	640 × 80	1	80 × 8	no	no	yes	8	9.5
DD/DS	1, 2M	n/a	mono color	640 × 400 320 × 200	16	132 × 25	no	yes	yes	10	17
DD/DS	10M	200W	plasma	512 × 256	-	80 × 25	yes	yes	n/a	10	26
DD/DS	10M	70W	mono color	640 × 200 320 × 200	16	80 × 25	no	yes	yes	10	30
DD/DS	5, 10M	250W	mono color	720 × 300 720 × 300	8	80 × 25	no	yes	first 96	12	32
DD/DS	10M	40W	mono color	640 × 200 320 × 200	16	80 × 25	yes	yes	yes	10	16
DD/DS	5, 10, 15M	85W	mono color	640 × 200 640 × 200	16	80 × 24	no	no	first 96	10	5.15

<sup>&</sup>lt;sup>2</sup>Double-density; double-sided (DD/DS) Double-density; single-sided (DD/SS)

<sup>&</sup>lt;sup>3</sup>Maximum possible resolution

<sup>&</sup>lt;sup>4</sup>Columns × lines

Dimensions Monitor Batter (in.) size (in.) pack		Battery pack	Operating system	Software included	Hardware included		
-		-	PC & MS-DOS 1.10/2.00/2.10, CP/M-86, CCP/M-86, UCSDp, others	ROM BASIC	disk controller, video controller		
17×4×13 11×9×10	9	no	MS-DOS 2.00, CP/M-86, CCP/M-86, UCSDp	MS-DOS 2.00, CCP/M-86, BASIC, SuperCalc 3, SuperPlanner 3, communications	-		
15×17×9	9	yes	MS-DOS 1.10, CP/M-86, UCSDp 2.0/2.1	7	disk controller, video controller		
18×16×8	9	no	MS-DOS 1.25, CP/M-80/86, CCP/M-86, MP/M-86	MS-DOS, CP/M-86, BASIC, macro assembler, 10 applications	( <del>-</del> e		
19×15×8	9	no	MS-DOS 1.10/2.00/2.10, CP/M-86, UCSDp	MS-DOS 2.10, GW BASIC	10M hard disk		
21×19×8	9	no	MS-DOS 2.00, CP/M-86, Omega DOS	Omega DOS			
20×19×10	9	no	MS-DOS 1.10/1.25, CP/M-86, UCSDp	MS-DOS 1.25, GW BASIC, MultiMate, PC Tutor, 7 utilities	disk controller		
19×16×8	9	no	MS-DOS 1.10/2.00/2.10, CP/M-86, CCP/M-86, UCSDp	MS-DOS 2.10, CCP/M-86, BASIC	=		
$15 \times 12 \times 2$	6	yes	MS-DOS 2.00, GRiD OS	MS-DOS 2.00, GRiD OS	clock		
18×11×9	7	no	MS-DOS 1.10/2.00, CP/M-86	MS-DOS 2.00, MBASIC, Aladdin DBMS	clock, color graphics board, modem board		
17×13×7	9	no	MS-DOS 1.10/2.00/2.10/3.00	MS-DOS 2.00, Multiplan, Spellbinder	clock, disk controller		
17×12×6	51/2	yes	MS-DOS 2.10, CP/M-86	MS-DOS 2.10, CP/M-86, Charton II, Valet	clock, disk controller		
18×13×8	9	no	MS-DOS 1.10/2.00/2.10	MS-DOS 2.00, GW BASIC. WordStar, 4 applications	thermal printer, RGB adapter		
$18 \times 16 \times 8$	9	yes	MS-DOS 1.25/2.00, CP/M 2.1/2.2, CP/M-86, CCP/M-86, UCSDp	MS-DOS 1.25, MBASIC-86, Perfect Calc, Perfect Writer, 3 applications	color graphics		
13×12×4	_	yes	MS-DOS 1.10/2.00	MS-DOS 2.00, GW BASIC, SuperComm, Super-Writer	-		
20×11×4	-	yes	MS-DOS 1.10/2.00/2.10, UCSDp	To be announced	modem, printer		
20×17×8	91/2	no	MS-DOS 2.00	MS-DOS 2.00, GW BASIC	printer		
18×15×8	9	no	CP/M-86, TeleDOS 2.11, UCSDp	TeleDOS 2.11, TeleBASIC	7-21		
19×16×5	9	no -	MS-DOS 1.10/2.00/2.10, CP/M-86, CCP/M-86, UCSDp	-	-		
18×15×3	<del>-</del>	no	MS-DOS 1.10/2.00/2.10, CP/M-86, CCP/M-86, UCSDp	MS-DOS 2.10, GW BASIC	disk controller		
16×9×2 18×12×3	1 <del>-2</del>	yes	MS-DOS 2.00/2.10, CP/M-80/86	-	modem, disk controller		
	(in.)  17×4×13 11×9×10 15×17×9 18×16×8 19×15×8 21×19×8 20×19×10 19×16×8 15×12×2 18×11×9 17×13×7 17×12×6 18×13×8 18×16×8 13×12×4 20×11×4 20×17×8 18×15×8 19×16×5 18×15×3 16×9×2	(in.) size (in.)	(in.)       size (in.)       pack	(in.)   size (in.)   pack   Operating system	Size (in.)   Pack   Operating system   Software included		

#### **●** Review

#### Polo

Though the Polo is an MS-DOS compatible and cannot run most PC software, it is, in the words of one engineer, "a sexy machine." Designed as an integrated personal computer work station, the Polo comes outfitted with almost everything needed to start computing. The system includes a non-IBM keyboard (with built-in game and mouse ports); a 120-cps printer; a 12-inch, 16-color monitor; and a solidly built CPU unit that houses 80188 and Z-80A microprocessors and a Bell 103 modem. BASIC and five unannounced office software packages will be available with the system. List price: \$3995. Polo Microsystems, Inc., 2570 El Camino Real W, Mountain View, CA 94040, 415/948-2990.

#### Pronto

Pronto Computers offers 15 versions of its basic 80186, MS-DOS Series-16 compatible. The standard unit comes with 128K of RAM (expandable to 1 megabyte), standard ports, a real-time clock, and an 800K disk drive. Different desktop and portable models support a second floppy disk drive, hard disk drives, system security ROM, a programmable character set, and high-resolution monochrome and color graphics.

Though this stylish compatible is said to run "virtually all popular applications software," when tested it was unable to run any of the test software except 1-2-3 (to the second menu) and GW BASIC—both under Pronto's MS-DOS 2.11. List price: \$3200. Pronto Computers, Inc., 3730 Skypark Dr., Torrance, CA 90505, 213/539-6400.

#### Radio Shack TRS-80 2000

Radio Shack states that its TRS-80 2000 is strictly MS-DOS compatible and advertises this fact in its literature. The machine is better crafted than most Radio Shack products and supports high-resolution, bit-mapped monochrome and color graphics; a 10-megabyte hard disk drive; a mouse; and the *Microsoft Windows* operating environment.

The TRS-80 2000 uses an 80186 microprocessor and can read, but not write, PC data disks. However, the 2000 can write to PC data disks that have been copied over to the 2000's DOS format. Radio Shack also provides a list of popular PC programs that will and will not run under their MS-DOS. In the former category, some programs (such as Open Systems' accounting software)

must be copied over to the TRS-80 2000 format, while others require that BASIC.EXE be copied to the system's disk. Some programs that will not run on the TRS-80 2000 include *Smartcom* and *Crosstalk* (communications); *EasyWriter* and *WordStar* (word processing); 1-2-3, *Graph*, *CalcStar*, and *VisiCalc* (spreadsheets); and the majority of VisiCorp software. List price: \$2999. Tandy Corporation/Radio Shack, 1800 One Tandy Center, Fort Worth, TX 76102, 817/390-3731.

#### Seattle Computer Gazelle II

This 8086 system is primarily designed for software development, engineering, scientific, and business applications. The Gazelle is housed in a single cabinet and includes 256K of RAM (expandable to 1 megabyte); two double-sided, double-density, 8-inch disk drives; and room for a 15.7-megabyte hard disk drive. The system uses an 18-slot S-100 board that precludes the use of IBM expansion boards. Software provided with the system includes MS-DOS, *Flash Disk* (a RAM disk), and *Flash Print* (a print-buffering utility). The system can use *WordStar, Multiplan*, MS-BASIC, several other standard languages, and XENIX. List price: \$6995. Seattle Computer Products, Inc., 1114 Industry Dr., Seattle, WA 98188, 206/575-1830.

#### Sperry PC

Sperry has been in the computer business even longer than IBM. The Sperry slogan is "We understand how important it is to listen," and after two years of constantly hearing talk about the IBM PC, Sperry decided to get into the market. Sperry's personal computer is a solidly built IBM lookalike that offers nearly identical performance for a few dollars less. The machine emulates the Sperry UNISCOPE and the IBM 3270 terminals upon the addition of appropriate interface cards. XT compatible machines are also offered.

The Sperry PC features an IBM-style keyboard and a pedestal-mounted 12-inch monochrome display. The system ran most of the test software and went several menus further in *Xenocopy* than any other compatible tested. List price: \$3119. Sperry Corporation, P.O. Box 500, Blue Bell, PA 19424, 215/542-4459.

#### Stearns Desktop

The Stearns Desktop is a software compatible machine that functions as a multitasking, stand-alone computer or a work station in the ICS local area network. The system supports the IBM 3270 protocol; an 8087 coprocessor; 5-, 10-, or 20-megabyte hard disk drives; and full-page screen display.

PC-DOS 1.10 and 2.00, WordStar, GW BASIC, and 1-2-3 ran easily on the Stearns; hardware-specific programs such as Flight Simulator did not. The Stearns has one PC compatible expansion slot and ST-DOS, an 8086 PC-DOS emulator. List price: \$2945. Stearns Computer Systems, 10901 Bren Rd. E, Minneapolis, MN 55440, 612/936-2000.

#### Tava PC

The Tava PC strongly resembles the IBM PC in looks and operation. The system has power-on diagnostics and mirrors the PC in keyboard design and character set. The Tava's standard equipment includes 128K of RAM (expandable to 640K) and dual 320K disk drives. The system runs MS-DOS 1.10, 2.00, and 2.10 and includes a USI board that supports monochrome and color displays.

The system ran all the test software except *Xeno-copy*. Rebooting in the middle of a program is easy and quick. The Tava's IBM-style keyboard has a soft action and may be frustrating for fast typists. List price: \$1995. Tava Corporation, 1711 Corinthian Way #1011, Newport Beach, CA 92660, 714/261-0200.

#### Toshiba T-300

Toshiba's T-300 is a solidly built, nicely styled MS-DOS compatible. The unit comes with 192K of RAM, two 640K disk drives, a 12-inch monochrome monitor, and several software packages. High-resolution, 16-color graphics are supported by the system.

The T-300 keyboard is 20 inches wide and was designed with word processing and spreadsheet programs in mind. It features separate cursor keys and a 16-key numeric keypad. The keyboard is probably too large for lap computing. The T-300's layout is different from the PC's, and a <Ctrl>-<Alt>-<Del> is not easily accomplished. List price: \$2795. Toshiba America, Inc., 2441 Michelle Dr., Tustin, CA 92680, 714/730-5000.

#### Victor 9000

Victor's entry in the compatibles sweepstakes is a modified version of the Victor 9000 business computer. For \$995, their three-board PlusPC conversion kit will supposedly enable most PC disks to run directly in the Victor 9000. Company literature notes that the PlusPC lets you take advantage of the Victor's higher storage capacity (600K per single-sided disk and 1.2 megabytes per double-sided disk), thus reducing the total number of program and data disks.

The literature doesn't note, however, that the Victor 9000 may have difficulty converting some PC disks to Victor's disk format. The prototype tested could run only WordStar and could only boot 1-2-3—both under Victor's MS-DOS. The Victor 9000 is a sophisticated machine that offers high-resolution graphics, a 2000-symbol character set, greater disk storage and internal memory than the IBM PC, integrated communications ports, and emulation of IBM mainframe terminals. Questions of compatibility may be resolved when the PlusPC is finally released. List price: \$3495. Victor Technologies, Inc., 380 El Pueblo Rd., Scotts Valley, CA 95066, 408/438-7000.

#### Wyse WY-1000

The Wyse WY-1000 is a slickly styled MS-DOS compatible desktop computer designed to occupy a minimum amount of desk space. The system uses the 80186 microprocessor and produces high-resolution, bit-mapped graphics on its standard pedestal-mounted 14-inch screen. A 10-megabyte hard disk can replace one disk drive. List price: \$3090. Wyse Technology, 3040 N. First St., San Jose, CA 95134, 408/946-3075.

#### Portable and Briefcase Compatibles

#### ACT Apricot

ACT calls the Apricot a "fourth generation" personal computer, one that combines state-of-the-art technology with ease of use. Though ACT does not claim PC compatibility for the Apricot, most PC data files can be downloaded to the system with the aid of a special port and communications software.

The Apricot is compact and impressively crafted. It features an 8086 microprocessor and an 8089 (for I/O processing), space for the 8087, 31/2-inch floppy disk drives, an on-board modem, and very high resolution monochrome graphics. One plus is the system's "intelligent" keyboard, which can process data and display it on a built-in, two-line, 40-character LCD. Data can later be sent to the computer, or the computer can download text to the keyboard—enabling the Apricot to be used without a monitor. The intelligent keyboard also enables the user to display function key values on the LCD instead of the main display. The Apricot uses BASIC, Pascal, C, FORTRAN, and COBOL; versions of popular PC software are available for the system. List price: \$3190. ACT Ltd., 3375 Scott Blvd. #336, Santa Clara, CA 95051, 408/727-8639.

119



Colby PC 3.2

Colby Computer offers something no other compatible maker can: an IBM PC. The Colby PC is basically a shell designed to hold the IBM's motherboard, expansion boards, disk drives, and keyboard. The result is a 26-pound, 15- by 17- by 9-inch IBM portable computer. The company provides a high-resolution 9-inch monochrome monitor, the power supply, a durable magnesium case, and all internal wiring.

Colby options that replace IBM hardware include a smaller, rugged, IBM-style keyboard that attaches to the front of the unit; a 128K motherboard; a disk drive controller and a half-height disk drive; and a battery pack.

A Colby PC using IBM parts should be 100 percent compatible; the unit tested was a Colby PC 3.2 built around the company's motherboard. Most of the tested software ran, except for *Flight Simulator* and the GW BASIC graphics samples, which require a graphics board that was not installed in the unit. The Colby system managed to display several *Xenocopy* menus. List price: Colby PC \$899, Colby PC 3.2 \$2495. Colby Research Industries, Inc., 849 Independence Ave., Mountain View, CA 94043, 415/968-1410.

#### Columbia VP

Columbia Data Products offers three PC compatible machines: a portable and two desktops that copy the PC and XT in features and design. The new VP portable, like the older models in the line, is hardware and software compatible with the PC. The VP features an 8088, 128K RAM, two 320K disk drives, high-resolution monochrome graphics (color is not available), and a 9-inch monitor.

The VP, which is identical with the other Columbia compatibles, easily ran all the test software except *Xenocopy*. Columbia's catalog of PC software runs to 500 titles; every Columbia compatible comes with 15 software packages, including the entire Perfect Software family, MS-DOS, CP/M-86, MS-BASIC, *Macro/86 Assembler*, *Home Accountant Plus*, *MPC Tutor*, and RAM disk software. List price: \$2995. Columbia Data Products, 9150 Rumsey Rd., Columbia, MD 21045, 301/992-3400.

#### COMPAQ-Plus

When the COMPAQ first arrived in 1982 it set an industry standard for PC compatible machines that has rarely been matched. Another standard has likely been set with the release of the COMPAQ-Plus, a 10-megabyte hard disk version of the machine. Though a number of com-

#### Compatibility at a Glance

Compatibility is a relative term. There are only a few machines that use almost all of the PC's software and expansion boards. As you move from one level of compatibility to the next, a compatible generally resembles the PC less and less in terms of its CPU, keyboard, graphics generation, and the expansion hardware it will accept. All compatibles, however, should be able to read and/or write to PC data disks. The machines reviewed fall into one of four categories:

#### 9944/100% System Compatible

The compatible is nearly identical to the PC in all respects. The machine will run almost all PC-specific software, use the 8088 microprocessor, and accept most PC expansion boards. The compatibles at this level are:

Colby PC
Columbia VP
COMPAQ-Plus
Electro Design IMP-12
Sperry PC
Tava PC
TeleVideo TPC-II
Visual Commuter

#### 66% System Compatible

The machine is very compatible at the software level, but may have difficulty accepting some PC expansion boards. The compatible should run most off-the-shelf PC software, use the 8088 or 8086 microprocessor, and duplicate the PC's video mapping. The compatibles at this level are:

Corona Portable PC ITT XTRA Leading Edge PC Logical LX-T OSM-PC Seequa Chameleon

#### 33% System Compatible

The machine is relatively compatible and uses some PC software but few if any expansion boards. The system may have difficulty running programs such as *Flight Simulator* that make extensive calls to its BIOS ROM. The compatible may use the 8086 or 80186 microprocessor and feature a non-IBM-style keyboard. The compatibles at this level are:

Hyperion MAD-1 Stearns Desktop

#### MS-DOS Compatible

The compatible runs only a few PC programs under its own version of MS-DOS or uses MS-DOS versions of popular PC-software. The unit will read a PC-formatted disk but may have difficulty writing to it. The system's microprocessor is the 8086 or 80186; the keyboard is not necessarily similar in layout to the PC's. The compatibles at this level are:

Canon AS-100 Intertec HeadStart 512 Olympia People Otrona Attache 8:16 Polo Pronto Texas Instruments Portable Professional Toshiba T-300 Victor 9000

The compatibles not available for testing were:

ACT Apricot
CAD Counsel Protean
Compucorp OmegaMite
Digigraphic EXTRA Model 70
Eagle PC Spirit, PC Plus
Future Computers FX-20
GRiD Tempest
JONOS 2150i
Micro Craft Dimension
NEC PC-8801A
Olivetti PC
Panasonic Sr. Partner

Radio Shack TRS-80 2000 Seattle Computer Gazelle II Sharp PC-5000 STM Pied Piper Strategic Technologies PC Traveler Wyse WY-1000 Xerox 1810/1850

Keep in mind that there are ranges of compatibility within the above categories. Some manufacturers claim that their machines are 100 percent compatible with the IBM PC—which is unlikely, if only because of copyright laws. One company that proudly announced 100 percent compatibility revised its opinion after its machine failed to run Vertex's Xenocopy.

Not every compatible mentioned here has been tested (see "An Informal Test"). Some machines tested required 3½-inch disks; other machines were prototypes for display only. Some companies (perhaps for reasons relating to truth in advertising) exhibited their compatibles on a "look but don't touch" basis. In considering the production models and prototypes that were tested, keep in mind that changes affecting compatibility can be made literally days before a machine's official release.

If compatibility is important but you don't want to buy a PC, test the compatible in question with the most demanding and PC-specific software and peripherals available. Remember, though, a compatible may not run some programs at first because of memory limitations. 1-2-3 and DOS 2.00 combined exceed the 128K configuration of many systems. If compatibility is not your major concern, make sure the computer in question runs the software you use (at least under MS-DOS) and reads data from PC disks.

#### **●** Review

patibles are sporting hard disk drives, COMPAQ has taken special care in shock mounting the 3½-inch drive installed in the Plus. (See "COMPAQ Gets a 10," PCW, Vol. 2, No. 2.)

Aside from the hard disk drive (which replaces one floppy in the machine), the COMPAQ and the COMPAQ-Plus are nearly hardware identical. (It's interesting to note, though, that the COMPAQ-Plus is two pounds lighter.) Upgrading a COMPAQ to a COMPAQ-Plus requires the hard disk drive and its controller board and

COMPAQ has taken special care in shock mounting the 3½-inch drive installed in the Plus.

several ROM chips. The only test software the COM-PAQ-Plus did not run was *Xenocopy*. List price: COM-PAQ-Plus \$4995, upgrade kit \$2500. COMPAQ Computer Corporation, 12330 Perry Rd., Houston, TX 77070, 713/890-7390.

Compucorp OmegaMite

OmegaMite is dubbed by Compucorp as the "first true portable office" because it not only functions as a desktop OmegaNet work station but is small and light enough to take on a business trip. The system is configured at 64K RAM and is equipped with a 9-inch monochrome monitor, a choice of keyboards (including a PC compatible one), and one 320K disk drive. Options include a 300 bps modem and an extra disk drive.

Originally designed as an 8-bit, Z-80A-based system, the OmegaMite is outfitted with an 80188 for PC compatibility. The company claims the machine is keyboard, display, and MS-DOS compatible. List price: \$2995. Compucorp, 2211 Michigan Ave., Santa Monica, CA 90404, 213/829-7453.

#### Corona Portable PC

Corona was one of the first companies to produce a PC compatible, and in keeping with market trends, it has introduced a portable that is internally identical to Corona's other computers. The Corona portable comes with 320K floppy drives, a 9-inch monochrome display, four PC expansion slots, and several software packages.

Notable is the Corona's 640- by 325-pixel resolution; the character matrix is 16 by 13 (versus the PC's 7 by 5), and the display is accordingly sharp. The IBM-style keyboard is very light to the touch; this may be a

plus or a minus depending on your typing style. The Corona is relatively software and hardware compatible with the PC and ran most of the test software, except *Flight Simulator*, the GW BASIC sample graphics, *Keynote*, and *Xenocopy*. The unit tested was not equipped with a color graphics board, which may account for its failure to run the first two programs. List price: \$2545. Corona Data Systems, 31324 Via Colinas #110, Westlake Village, CA 91361, 213/707-0672.

**GRiD** Tempest

GRiD Systems is mostly known for its high-tech, high-priced GRiD Compass briefcase computer. The GRiD Tempest is similarly sleek, powerful, and expensive. Outfitted with both an 8086 and an 8087, the Tempest comes with 256K of RAM, 384K of bubble memory, a 300/1200 bps modem, a clock, and a bit-mapped, electroluminescent display—all in a 13½-pound box not much larger than a binder.

The Tempest includes a complete set of GRiD's integrated management and communications software. These programs are available on disk or they can be downloaded from GRiD's central mainframe or any number of "servers" throughout the United States. The system can drive a 10-megabyte hard disk drive, a letter quality or dot matrix printer, and a pen plotter. MS-DOS applications available for the Tempest include WordStar, Multiplan, dBASE II, Condor DBMS, and 1-2-3. List price: \$14,995. GRiD Systems Corporation, 2535 Garcia Ave., Mountain View, CA 94043, 800/222-4743.

Hyperion

The Hyperion is a small, sturdily built compatible that has been on the market (in one form or another) for well over a year. The company's claim that "IBM invented the wheel, so we refined it" falls a little flat. While the Hyperion is very easy to cart around, it is not as compatible as the company claims.

The Hyperion has a number of useful features: a RAM disk, an IBM-style keyboard, a high-resolution monochrome display that is timed to turn off to protect the video components, and a built-in 300 bps modem. The system can drive a 10- or 20-megabyte disk and run a streaming tape drive. An expansion chassis with seven PC compatible slots is also available.

The Hyperion has difficulty running most standard PC software—at least under PC-DOS. Company literature claims that the Hyperion, from its "MS-DOS operating system to its internal electronic architecture," is PC compatible. Elsewhere the literature says that the ma-

chine can read and write to PC disks. But most of the software tested on the Hyperion did not run. PC-DOS 1.10 and 2.00 did, and *WordStar* got as far as the first menu, but the system would not read a data disk in drive B. GW BASIC samples ran, but other programs would not even boot. Attempting to run the programs under Hyperion's MS-DOS did not yield better results. List price: \$3195. Bytec-Comterm, Inc., 8 Colonnade Rd., Ottawa, Ontario, K2E 7M6 Canada, 613/226-7255.

#### JONOS 2150i

Encased in a rugged steel shell and weighing about 31 pounds, the JONOS 2150i is the B-17 of portable computers. JONOS computers have been used on Coast Guard ships, at construction sites, in machine shops, and in other unfriendly environments. Designed for professionals in industry and the military, the JONOS offers everything from 3½-inch disk drives to streaming tape drives.

The standard 2150i comes with an 8088; a choice of two 322K 3½-inch drives, two 640K 5½-inch drives, or two 1.2-megabyte 5½-inch drives; a 9-inch monitor; a clock/calendar; serial and parallel ports; and a solid, Selectric-style keyboard. The 2500i upgrade includes a fixed 5-megabyte hard disk drive and a removable 5-

JONOS computers have been used on Coast Guard ships, at construction sites, in machine shops, and in other unfriendly environments.

megabyte hard disk drive. JONOS claims the 2150i and 2500i are media and software compatible with the PC. List price: \$3695. JONOS International Inc., 1835 Dawns Way, Fullerton, CA 92631, 714/999-6661.

#### Otrona Attache 8:16

As the name implies, Otrona's new portable is a dual-processor unit. With a Z-80A and an 8086 in the unit, the 8:16 (an upgrade of the company's standard Attache) is capable of running both CP/M 2.2 and PC software. The 8:16 includes 320K dual disk drives, a 5½-inch monitor for high-resolution graphics, *Charton II* (graphics), *Valet* (a time management system), CP/M, and MS-DOS; options include an 8087 and a 10-megabyte hard disk drive.

The 8:16 is extremely rugged and has a detachable Selectric-style keyboard with a snappy response. Dedicated function and <Alt> keys are not included, but their equivalents can be produced with several keystrokes. A 10-key numeric keypad can also be added to the keyboard. Otrona claims the 8:16 will run only PC software that makes standard DOS calls. True to the company's word, the system ran *WordStar* and 1-2-3 under MS-DOS. Of special note is that many CP/M and MS-DOS data files can be swapped between the two operating systems on the 8:16. List price: \$3495, *WordStar* and *Multiplan* together \$500. Otrona Advanced Systems Corp., 4725 Walnut St., Boulder, CO 80301, 303/444-8100.

#### Panasonic Sr. Partner

Panasonic, one of the biggest names in home electronics, has entered the compatibles market with a machine aimed at corporations, computer professionals, and small businesses. The Sr. Partner is about the size and weight of a COMPAQ and features a built-in thermal graphics printer that is versatile enough to print out text, spreadsheets, or bar charts. Both monochrome and color graphics are supported and, according to Panasonic, the machine is hardware and software compatible with the PC.

Beyond this, the Sr. Partner is a competent and well-built machine that stays close to the PC's specifications. Software packages included with the Sr. Partner are WordStar, VisiCalc, pfs:File, pfs:Graph, pfs:Report, and GW BASIC. A one-year warranty comes with each machine, and company literature wryly notes that, unlike some "blazing stars of the computer world," Panasonic is one company that is here to stay. List price: \$2495. Panasonic, One Panasonic Way, Secaucus, NJ 07094, 201/348-7182.

#### Seegua Chameleon

The Chameleon is another dual-processor portable that uses the 8088 and the Z-80A, and it offers features similar to those of the PC. A typical system is configured at 128K and includes two 160K drives, a 9-inch monochrome monitor, and standard serial and parallel ports. Options include the 8087, an external 10-megabyte hard disk drive, and a battery pack. An XT compatible is also available.

The Chameleon's construction is not particularly solid, the IBM-style keyboard is mushy, and the disk drives are sluggish. The monochrome display is crude and marred by random pixels and lines. Company litera-

#### **●** Review

ture claims the Chameleon is hardware and software compatible with the PC. The system ran all the test software with the exceptions of *Keynote* and *Xenocopy*. A one-year warranty is available for \$245, and a PC compatible expansion chassis with eight slots will be released in late 1984. List price: \$1995. Seequa Computer Corporation, 8305 Telegraph Rd., Odenton, MD 21113, 301/672-3600.

#### Sharp PC-5000

Sharp's briefcase-size PC-5000 is not a typical compatible. It offers an 8-line LCD display, 192K of ROM (of which 64K is removable), 128K of RAM, and 128K of bubble memory. This system is designed for the traveling businessperson, as is evidenced by the availability of an optional printer (that slots in behind the keyboard), a battery pack, and a sophisticated, hand-held, direct-connect modem.

PC Traveler's program execution is nearly ten times faster than the PC's.

The PC-5000 uses the 8088 and MS-DOS; PC data disks can be used by the machine, and versions of popular PC software are available on disk or bubble cartridge. List price: \$1995. Sharp Electronics Corporation, 10 Sharp Plaza, Paramus, NJ 07652, 201/265-5600.

#### STM Pied Piper

STM's Pied Piper is aimed at the mobile professional who needs computing power and telecommunications. Featuring two 800K disk drives and 256K of RAM, the STM also includes a 16-line LCD display, a 40-column thermal printer, a 1200 bps modem, MS-DOS 2.00, and five software packages. The system supports PC compatible color and high-resolution monochrome graphics.

The Pied Piper is almost too light; the keyboard is flimsy and keys are irregularly spaced. The Pied Piper is billed as "fully IBM PC compatible" and "98 percent compatible," but the company would not allow their demonstration model to be tested. List price: \$3000. STM Electronics, 530 Middlefield Rd. #250, Menlo Park, CA 94025, 415/326-6226.

#### Strategic Technologies PC Traveler

Another powerful briefcase computer is the PC Traveler from Strategic Technologies. The machine uses two 80186 microprocessors, and program execution is nearly ten times faster than the PC's. The Traveler is MS-DOS compatible and can read and write PC data disks. Standard configuration is 128K (expandable to 1 megabyte), a 6.2 megabyte removable cartridge drive or two 360K floppy disk drives, a built-in printer, and a 9-inch plasma display.

Options include a 300/1200 bps internal modem and a terminal emulation board. List price: \$4495. Strategic Technologies, Inc., 7001 Peachtree Industrial Blvd. Building 3, Norcross, GA 30071, 404/441-8070.

#### TeleVideo TPC-II

The TPC-II portable is a hardware and software compatible from TeleVideo, a company better known for its terminals and, more recently, its Z-80 CP/M computers. Though it may not be as exciting as some of the machines discussed, the TPC-II is pleasantly styled and display resolution is superior.

The system is also very compatible—it ran most of the test software. A 1-2-3 spreadsheet would not load, which may have been due to insufficient memory in the machine or differences between the disk controller Tele-Video uses and that of the PC. TeleVideo's list of PC software that runs on the TPC-II omits 1-2-3 but includes PC-DOS 1.10, which would not boot on the machine tested. TeleVideo also produces two desktop compatibles (the TS-1605 and the 10-megabyte TS-1605H) that are hardware compatible with the TPC-II. List price: TPC-II \$2995, TS-1605 \$2995, TS-1605H \$4995. TeleVideo Systems, Inc., 1170 Morse Ave., Sunnyvale, CA 94086, 408/745-7760.

#### Texas Instruments Portable Professional

Texas Instruments' Portable Professional is an MS-DOS compatible that is fully compatible with the company's desktop Professional Computer. Like the TI desktop, the Portable is well crafted and offers superior color graphics. The system expands to 768K RAM and supports TI's voice recognition technology, the EtherSeries (3Com) local area network, and a 10-megabyte hard disk drive.

The Portable will run PC software under MS-DOS 2.00 that is not hardware dependent; when tested, the system booted PC-DOS 2.00, ran GW BASIC, and later ran *WordStar* under MS-DOS. A full range of popular software from 1-2-3 and *dBASE II* to *SuperCalc* and *Peachtext 5000* is available in TI Professional format. List price: \$2395. Texas Instruments Inc., P.O. Box 402430, H-689, Dallas, TX 75240, 800/527-3500.

#### Visual Commuter

The Commuter is a briefcase-size machine that is light (16 pounds), durable, and very PC compatible. Monochrome and color monitors and TVs can be used for display. The Commuter also has a built-in, 16-line LCD display. It comes with 128K of RAM, one 360K disk drive, and a dual disk controller, and supports bitmapped and color graphics.

The IBM-style keyboard is somewhat mushy, but the prototype tested had little difficulty in using any of the test software, with the exception of *Xenocopy*. Some programs (notably *WordStar* and 1-2-3) lost a small part of the lowest displayed line on a standard monitor. This may indicate that the Commuter uses a slightly different character matrix than the PC. List price: \$1995. Visual Computer Inc., 135 Maple St., Marlboro, MA 01752, 617/480-0000.

#### Xerox 1810/1850

The Xerox 1810/1850 is actually two computers using three microprocessors. The 1810 is a briefcase-size portable that uses an 8-bit microprocessor, microcassette storage, LCD display, and software in ROM cartridges. The 1850 is a "base station" unit that contains both the Z-80 and 8088 microprocessors and is expandable to 512K. The 1850 also comes with a built-in direct connect modem and two 250K dual-sided disk drives.

The 1810 is outfitted with telephone, serial, parallel, data line, TV, composite video, and speaker ports. List price: \$2495. Xerox Corporation, Xerox Square, Rochester, NY 14644, 203/965-7500. ■

Robert Luhn is an Associate Editor at PC World.

## PC W\RLD BACK ISSUES!

PC World is much more than a magazine; it's an incredible reference library for getting the very most out of your IBM-standard personal computer. Now you can complete that valuable reference set by ordering back issues of PC World. The cost is \$5 per copy (including postage) for monthly issues shipped within the U.S. or Canada, or \$7 for our special Software Review issue. Outside the U.S. and Canada all issues are \$10 each. Sorry, we are unable to bill you or accept credit card orders for back issues.

To order: Check the issues you want below and enclose a check or money order with this form. Mail to: PC World Back Issues, 555 De Haro Street, San Francisco, CA 94107

Name\_\_\_\_\_\_Company\_\_\_\_\_\_Address\_\_\_\_\_\_\_City/State/Zip\_\_\_\_\_\_

- ☐ Vol. 1 No. 1
  PC Compatibility
- ☐ Vol. 1 No. 2 PC Portability
- ☐ Vol. 1 No. 3 MS DOS 2.0, XT
- ☐ Vol. 1 No. 4 Disk Emulation ☐ Vol. 1 No. 5
- ☐ Vol. 1 No. 5 Communications Programs
- ☐ Vol. 1 No. 6 Hard Disks

- ☐ Vol. 1 No. 7 Computer Aided Design
- □ Vol. 1 No. 8

  Modems
- □ Vol. 1 No. 9 (\$7)
  Annual Software Review
- ☐ Vol. 1 No. 10 Ink Jet Printers
- ☐ Vol. 2 No. 1 Artificial Intelligence
- ☐ Vol. 2 No. 2 PCjr Home Computing

## Introducing REMOTE CONTROL The link between portable computers and your IBM PC.



When Radio Shack and NEC introduced their portable computers, we were impressed with their integrated software environments. Built-in text editing and communications software made these portables perfect travelling computers. But one thing was missing: an easy link between the portable and the office IBM PC. We went to work. The result is REMOTE CONTROL\*software.

Here's what REMOTE CONTROL software will do for you.

1. At the office: When you load REMOTE CONTROL on your IBM PC, you have an integrated text editing and communications environment. You no longer have to switch between word processing and communications programs. REMOTE CONTROL is modelled after the highly regarded software in the Radio Shack and NEC computers. If you have one of these portables, you'll find the command structure is identical. You don't have to learn any additional programs.

2. Direct connection: Move files at high speed over a standard RS232 cable between your IBM PC and your portable computer Take your portable computer to a meeting and simply transfer your notes into your IBM PC when you return to the office. A null modem cable is included with REMOTE CONTROL.

IBM PC®

3. Host mode: This is great. Now you can communicate with and control your unattended IBM PC over telephone lines from your portable computer keyboard. Move files, execute DOS commands and run stand-alone programs from your remote site as easily as if you were at your desk. For example: You're travelling with a portable computer. Late at night you dial your office PC with your portable. REMOTE CONTROL answers your call and gives you control

over the PC. You can scan your disk drives for messages your office has left behind. You can download files into your portable computer. You can create messages with your portable and upload them to the office PC, save those messages to disk, even print the messages out on the PC's printer. Your correspondence is waiting for your office staff when they come in the next morning.

REMOTE CONTROL, only \$180. Contact your local IBM dealer, or call us to order direct at 212 475-5200.

#### AVAILABLE SOON

1-to-1 with MCI Mail 1-to-1 with Western Union Easy Link



Time Management

Telecommunications

Word Processing

3-D Graphics

Electronic Spreadsheet

> Information Management

With Open Access™ you can crunch numbers, create 3-D color graphics, write reports, transmit data around the world, scan multiple files simultaneously, and electronically arrange all your appointments.

Open Access™ takes its name from a RELATIONAL data-base manager that allows all the programs to "talk" to each other. Which gives you ACCESS to more data in more ways than any software.

There's just one conclusion: At \$595,\* OPEN ACCESS™ can do more for you than any other comparable business program on the market. Bar none. But the only way for you to be convinced is for you to see OPEN ACCESS™ work its magic on your work load. So call your local software dealer today, or call us at SPI, at 619-450-1526.

\*Introductory Price

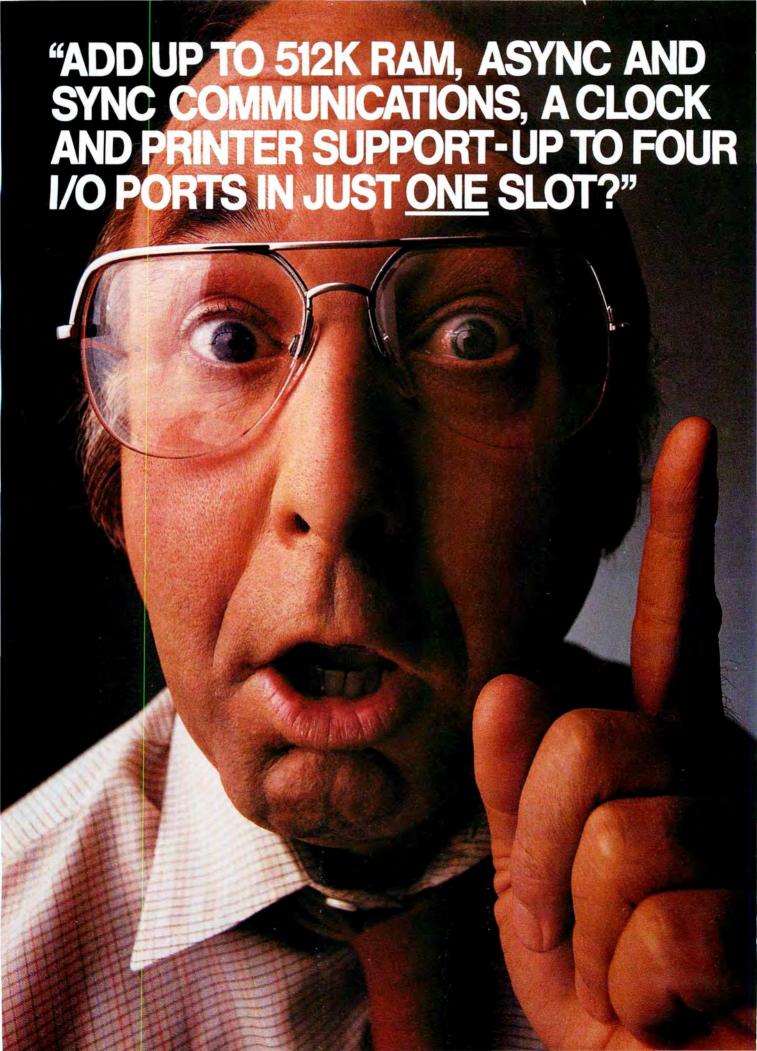
### It's 6 in One or a Half Dozen of the Others.

Open Access<sup>TM</sup> breaks the software price barrier.

This super program can perform virtually every managerial or business task you're ever likely to encounter. You could buy at many times the price, 6 individual nonintegrated programs, but why bother when you can have Open Access<sup>TM</sup>?



10240 Sorrento Valley Road San Diego, California 92121 619/450-1526 Telex 499-0919



#### "YOU CAN WITH PERSYST."

## The Persyst Time Spectrum. It's the most powerful and expandable multi-function PC board you can buy.

A Persyst Time Spectrum™ multi-function board can make any personal computer work better.

Whether you own an IBM PC or XT. Or the IBM compatible Compag or Columbia.

There's even a Time Spectrum board for the Texas Instruments PC.

With Time Spectrum, you can combine up to six powerful functions—plus two advanced software programs—on just one board. And get performance and features like nothing else.

### For the IBM PC, Compaq and Columbia, maximum capability in minimum space.

For example, Time Spectrum is the only multi-function board that lets you expand your IBM PC from 64K up to 512K RAM. Add a calendar clock. Add as many as two RS-232 asynchronous communications ports, or two synchronous and one asynchronous communications port. Plus print spooling and as much as 320K of RAM disk memory.

Up to four I/O ports—in just one slot.

How did we do it?

With the Cliffhanger.™ A unique, RFI-shielded connector system that solves the problem of tying two or more I/O ports to peripheral equipment like a printer or modem, without consuming two or more slots.

And only Persyst has it.



The Time Spectrum Cliffhanger.™ So ingenious, it's patented.

What's more, expansion functions can be plugged right onto the Time Spectrum board. Or added with Versapak™ piggyback modules. So you can add exactly the capability you need, when you need it.

#### Extra flexible expansion for the IBM XT.

For the IBM XT, Time Spectrum not only delivers exceptional one-board expansion capability, but extra flexibility, too.

First, we designed Time Spectrum so you can add the RAM you want without having to fill the memory rows on the XT mother board. And with Time Spectrum plugin expandability, you can continue to add functions as you add requirements.

Start with basic memory and a calendar clock. Then add another asynchronous communications port. Parallel printer port. Additional memory. Or any combination of functions.

With Persyst, the choice is yours.

#### And now, one-slot capability for your Texas Instruments PC.

Now there's even a Time Spectrum multi-function board for your TI PC. With it, you can add up to 512K RAM, two serial ports, calendar clock and light pen port—capability to handle even the most complex and difficult computing functions.

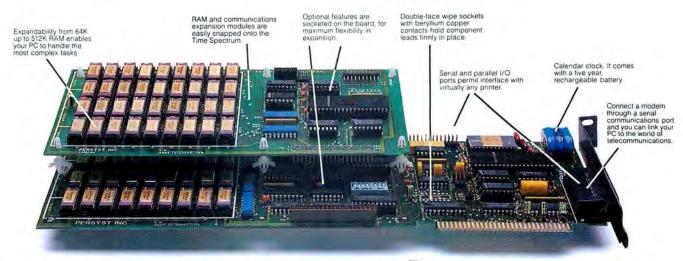
And still only consume one slot. The Persyst Time Spectrum board.

Maximum expandability now. And quality and versatility so you can keep on expanding later.

See your IBM or TI PC dealer and insist on Persyst.

#### PERSYST

Persyst Products, Personal Systems Technology, Inc., 15801 Rockfield Blvd., Suite A, Irvine, CA 92714. Telephone: (714) 859-8871. TWX: 467864.



### THE TIME SPECTRUM BY PERSYST.

## Potent Pascal.

Microsoft® Pascal may be the most powerful software development environment available for the MS™DOS system. It combines the programming advantages of a structured high-level language with the fast execution speed of native code compilation.

And it exceeds the proposed ISO and ANSI standards with logical extensions that make the language more powerful and versatile. For example, programming capabilities even allow you to manipulate data at the system and machine level.

It gives you single and double

MICROSOFT precision IEEE

The High Performance Software floating point arithmetic. Numeric operations take advantage of the 8087. Or automatic software emulation is

provided if the coprocessor is not installed.

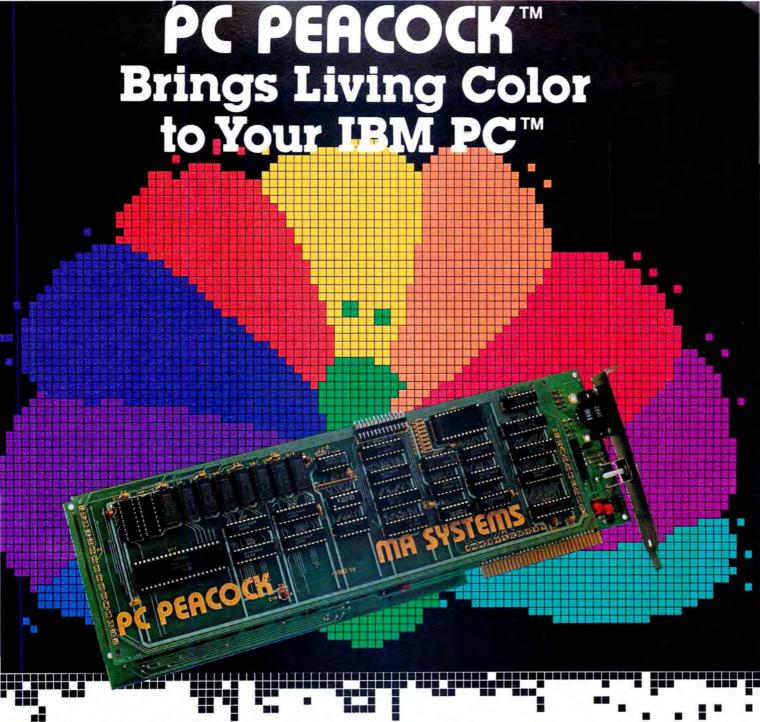
Support for long heap allocation and separate module compilation gives you the flexibility to create large programs up to one megabyte.

And the standard linking interface makes it easy to combine Microsoft FORTRAN or assembly language subroutines.

#### Get the potent Pascal. Call 800-426-9400 to order.

In Washington State, call 206-828-8088. Ask for operator D4 who will rush you your order, send you more information, or give you the name of your nearest dealer to see Microsoft Pascal in action.





Computing is dull in black and white. But it doesn't have to be.

PC PEACOCK brings the excitement of color to your IBM computer. Pictures, charts and graphs "come alive" in multicolor brilliance. PC PEACOCK works with all color and composite monochrome displays to produce crisp, detailed images.

You'll see your favorite programs in the splendor of color. PC PEACOCK is fully compatible with all software for your IBM PC — including the wide variety of graphics programs. The medium multicolor mode and high resolution monochrome mode enhance your display capabilities for business, home and education.

And PC PEACOCK is convenient. Its parallel port allows you to connect a printer to your computer without wasting an additional expansion slot. Connections for all displays (RGB, composite, monochrome and televisions) are included.

PC PEACOCK is designed to provide years of worry free performance and is backed with an outstanding TWO YEAR warranty.

So bring living color to your IBM PC, with the PC PEACOCK Color Graphics Adapter. PC PEACOCK is available now at your local IBM dealer.

For more information on all of MA System's IBM and Apple products, please call or write.



IBM PC is a trademark of International Business Machines Corp PC PEACOCK is a trademark of MA Systems, Inc

A 95131 (408) 943-0596 Circle 593 on reader service card

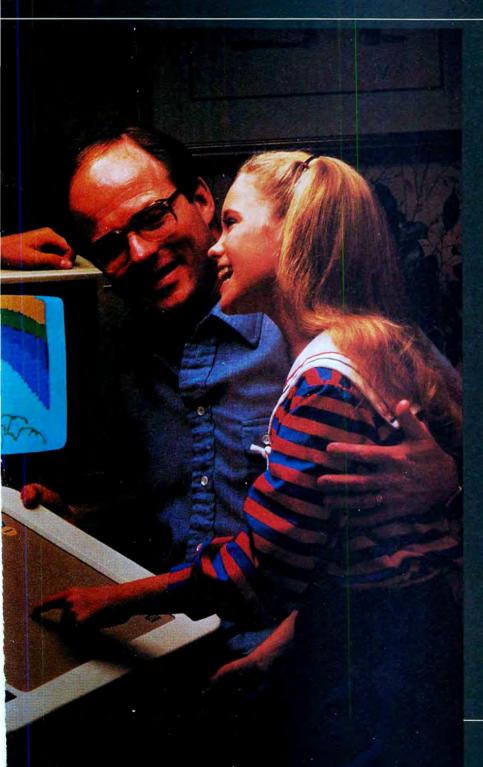
## PowerPad from Chalk I a multi-colored canvas, a pi a gameboard

Chalk Board's revolutionary PowerPad eliminates fear of keyboards and opens up a new world of fun and adventure with computer systems. PowerPad's 12"x12" touchsensitive, multiple contact point surface literally puts users in touch with their computers. Without the limitations of confusing keyboards and commands, users can now draw on the PowerPad and see their ideas appear on the screen.

The touch-sensitive
PowerPad surface is a drawing pad, a multi-colored
canvas, a piano keyboard, a
jigsaw puzzle, a gameboard.
It stimulates and reinforces
creativity for users of any age.
Chalk Board has turned the
computer game into a learning
experience.



## pard. It's a drawing pad, no keyboard, a jigsaw puzzle, and more.



Chalk Board's Educational Advisory Panel works closely with leaders in technology to merge what we know about learning and what we can do with computers. The result is a library of packages that free the mind to explore and learn at its own speed.

Children and adults follow their interests from one success to the next...exploring the elemental patterns of visual arts, music, mathemathics, science, language arts and social studies. Chalk Board software packages span interest and learning levels to suit any member of the family.

Available for Commodore, Apple, IBM, Atari and other select home computer systems.

Chalk Board Inc, 3772 Pleasantdale Road, Atlanta, Georgia 30340. (404) 496-0101 or (800) 241-3989 (outside GA)



A touch of genius.

Circle 640 on reader service card

The new breed of integrated software - - that's Jack2. (Press SPACEBAR to continue, R to replay,) Sales Commission Statement for September Dear Ralph, 300 your sales for this period were \$1021 as shown below. Based on your fine performance I am pleased to 200 make you a member of the President's 100 Sep Jul Aug Commission Calculation: Sales - A 134 112 245 243 5105 79 5% items: Sales - B 45 120 43 1021 1% bonus: Total 157 365 322 Total: 6126 YTD 177 334 1021

## NOW, ALL IT TAKES IS ONE SCREEN TO DO EVERYTHING YOU'VE ALWAYS WANTED TO DO, AT ONE TIME.

Word processing. Spreadsheets. Data base management. Charting. JACK2 is the first integrated software product to do them all, simultaneously, on a single screen. All without ever changing disks or exiting programs.

No need for windows. No need for additional monitors or hardware of any kind. No need to close one file before you open another.

JACK2 is as easy to master as it is powerful to use. Picture a screen that graphically displays your disks and names them. With envelope icons that can be scrolled up or down from 1 to 50 showing you all your files. JACK2 will even show you the forms inside your envelopes. And then let you choose the one you're

looking for simply by pointing to it. All commands are in English. All are displayed on a single line and all have the identical function throughout JACK2.

So, if you've been searching for a new breed of integrated software, you've found it. From word processing, to spreadsheets, to data base management and charting only JACK2 will let you do everything you've always wanted to do. On the same screen. At the same time.

JACK2 is available for the IBM-PC with 128K and two double sided disk drives, the IBM-XT with 128K and one double sided disk drive with supplemental JACK2 XT Installation Package, as well as other IBM PC compatible computers.



Business Solutions, Inc. 60 East Main Street, Kings Park, NY 11754 • (516) 269-1120



## More vivid graphics from your personal computer with Sakata CRT Monitors.

Your personal computer deserves a SAKATA CRT MONITOR.

Truly IBM compatible with resolution of 640 dots × 240 lines and distinguishes 16 colors. Exclusive tilt/swivel stand (Model STS-1) provides better viewing from variety of angles. Modern streamlined design, backed by SAKATA's more than four generations of demanding the utmost in quality. ... "We Promise Performance".

Also available: Model SC-100 13" Composite COLOR CRT MONITOR. Model SC-300 13" RGB super high resolution COLOR CRT MONITOR. Model SG-1000 12"monochrome high resolution CRT MONITOR

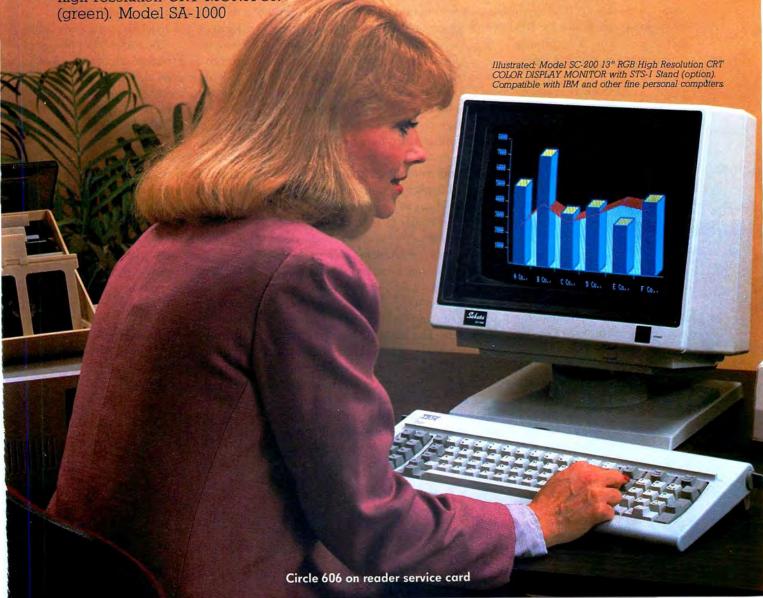
monochrome high resolution 12" CRT MONITOR (amber).

SAKATA CRT MONITORS are available wherever personal computers are sold or write for technical and illustrated literature and prices.

SAKATA U.S.A. CORPORATION 651 Bonnie Lane, Elk Grove Village, Il 60007 (312) 593-3211 800-323-6647 (outside Illinois)

Sakata

"Serving industry worldwide . . . since 1896"



## The Turtle Grows Up

Logo isn't kid stuff anymore. Dr. Logo, PC Logo, and Waterloo Logo take advantage of the power of the PC.

#### Greg Stone

Logo is a programming language best known for its turtle graphics and its appeal to children. Although it's still a great way to introduce kids to programming, you can throw away the training wheels because the turtle has grown up. The new implementations of Logo for the IBM PC provide powerful programming environments for adults as well as children.

This is especially true of Dr. Logo, the version of the language brought out by Digital Research. PC Logo, marketed by Harvard Associates, and Waterloo Logo, from Waterloo Microsystems, also take advantage of the PC's substantial memory to turn Logo into a serious programming language. Several more PC versions of Logo are expected on the market shortly.

As an Apple Logo user, I found I could skip the documentation with the PC versions and start programming with already familiar commands. The creators of Dr. Logo and PC Logo even retained the Apple control key functions. The marketing strategy is clear: encourage Apple Logo users to upgrade to one of the PC Logos. And if a child is using Apple Logo in school (a common occurrence these days), he or she can use the family PC to practice with one of the Logos reviewed here.

Logo is both a programming language and an educational philosophy. It was developed in the late 1960s by Seymour Papert, a professor of mathematics and education at the Massachusetts Institute of Technology. In creating Logo he drew heavily on the educational philosophy of Jean Piaget, emphasizing natural, spontaneous learning instead of the curriculum-driven education prevalent today. Papert thinks that the computer is being used to program today's children. He would rather see children learn how to think and discover the world on their own through programming the computer.

Logo's program structure allows problems to be broken down into what Papert calls "mind-sized bites." This structure encourages the development of problem-solving strategies by dividing large problems into a series of smaller, simpler tasks. Logo is an interactive process; you type in a command and see the result immediately. The language starts out with a range of predefined commands called "primitives." Each new procedure is defined by a single word that is added to the vocabulary of the language.

Although children can learn other programming languages, Logo is the only language written with educational goals in mind. It is especially useful in introducing mathematics, releasing that discipline from the realm of rote learning and bringing it into the range of personal experience.

Logo provides a bridge between the user and the computer in the form of a "turtle" that can draw lines with its tail. The turtle exists on the screen as a triangle about the size of a small fingernail. The programmer has control over the direction and distance the turtle moves as well as the colors of the line and the background.

All of this is accomplished with simple English commands that are easily abbreviated. For example, to call up the turtle, type SHOWTURTLE or ST. Then type FORWARD with a number indicating the number of turtle steps. Each turtle step is about one millimeter long. To change the direction in which the turtle is heading type RIGHT or LEFT and the number of degrees you want the turtle to turn. Commands can be linked by Logo "procedures" (see "Drawing with the Turtle").

136 April 1984

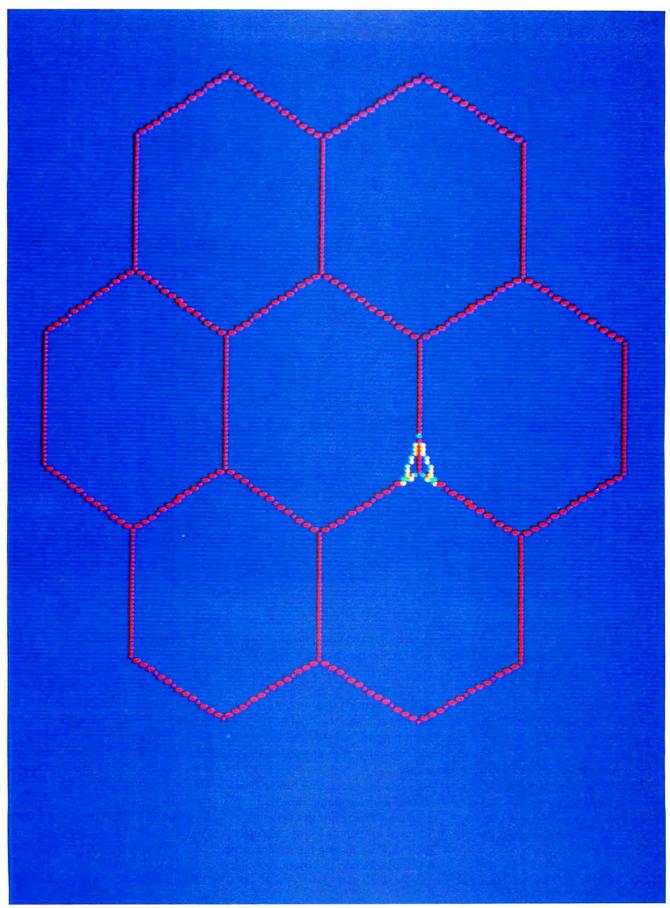


Figure 1: Repeating hexagons drawn with Dr. Logo

PC World 137

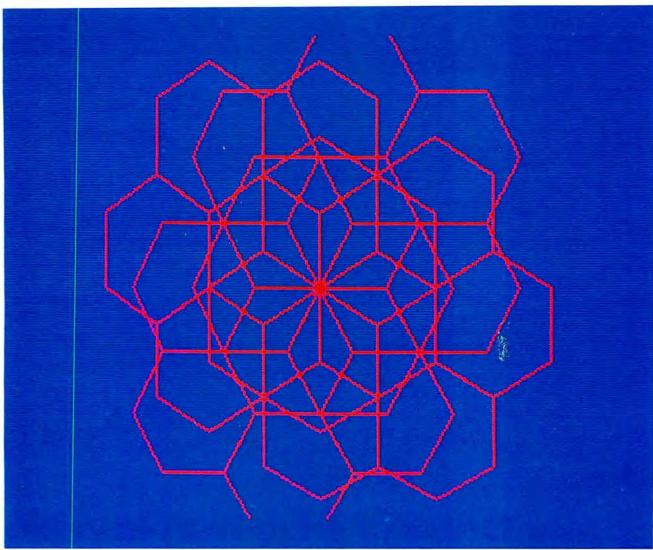


Figure 2: Repeating hexagons multiplied with Dr. Logo

#### List Processing

Logo was created as a dialect of LISP, the powerful language developed for research in artificial intelligence (see "Playing by the Rules," *PCW*, Vol. 2, No. 1). LISP draws its name from the words *list processing*, so it should be no surprise to find extremely powerful list processing capabilities in Logo. A list is a collection of data in the form of words, numbers, or some combination of words and numbers. With Logo it is easy to take lists

apart and reassemble them in a new order. Logo lists have a variety of functions: they can be used as the input to procedures, they can be created interactively in a program, they can be variables, they can be program output, and they can be passed automatically from one procedure to another.

Logo's list processing functions are helpful in determining race results for a sailboat racing group I belong to. We used to spend a lot of time after each race calculating the results using a complex handicap system. Variables include the type of boat sailed, the wind speed at the time of the race, and the time it took each boat to complete the course. Lists of boats, names, times, and handicaps have to be manipulated. Logo provides a simple and effective process by which to handle the lists. The Logo program was simpler to write and easier to explain than a similar program written in BASIC.

#### Logo on the PC

All three of the Logo packages reviewed require an IBM PC, one disk drive, and a color graphics board. A color monitor is recommended if you want to take full advantage of Logo's

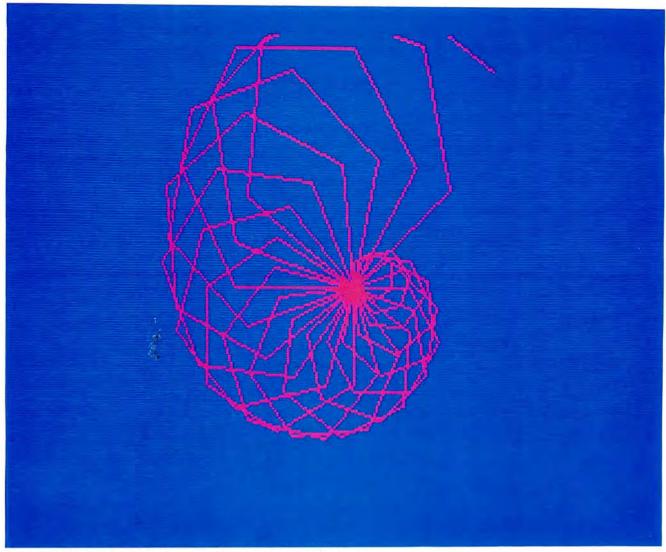


Figure 3: First stop-action shot of tail recursion with Dr. Logo

color graphics capabilities. All three versions support game paddles and a light pen. As of this writing none of the versions supports the use of a mouse. Dr. Logo requires 192K, Waterloo Logo 128K, and PC Logo 64K. I tested the packages on a PC XT with 256K and an Intel 8087 math chip installed, but none of the versions takes full advantage of the extra memory, and only PC Logo took advantage of the 8087 chip.

Dr. Logo includes its own version of CP/M-86, so you don't need a separate operating system to run it. The built-in operating system cannot be used to run other programs. Water-

loo Logo also includes its own operating system, but PC Logo must be booted from DOS.

#### Graphics

When Logo is in the graphics mode, a four- or five-line window displays text at the bottom of the screen. All three versions allow you to switch to a full graphics screen. You can use Dr. Logo to set the size of the text window with a new SETSPLIT primitive (command) to any number of lines up to a full screen.

Dr. Logo can run on two displays simultaneously, running text on a monochrome monitor while related graphics appear on a color monitor. A new Dr. Logo primitive, TUR-TLETEXT, enables you to place words on the graphics screen and control their location with the position of the turtle. The other two versions cannot mix graphics and text unless you split the screen or program the turtle to draw the letters on the graphics screen.

Dr. Logo is the only version that does not provide a SCRUNCH com-

#### ■ Review

mand. SCRUNCH changes the aspect ratio of the screen. For example, you can make a circle look like an oval. The IBM color monitor provides a way to adjust this setting temporarily, but without a SCRUNCH command you cannot save a ratio change within a program.

Speed is not necessarily desirable when the object is to use Logo as a learning tool for children. It is helpful, however, in producing graphics for business applications. As a test I

used a small graphics program that draws a square 36 times, rotating each new square 10 degrees. Waterloo Logo accomplished this in 14 seconds, Dr. Logo in 8 seconds, and PC Logo in 2 seconds. Without the Intel 8087 chip installed, however, PC Logo graphics slow down to 16 seconds.

Waterloo Logo offers several additional graphics primitives, including ARCLEFT, ARCRIGHT, CIRCLEL, CIRCLER, and PAINT. The most outstanding of these is the PAINT command, which you use to fill an area with color. After drawing a design, move the pen to the interior of

the design. Typing PAINT fills the area with the turtle's current pen color.

The other four commands draw arcs and circles. The other two versions achieve the same results when you write short procedures for drawing circles and arcs, but such procedures take up valuable memory space.

Programming in Color

All three versions offer plenty of color choices, but only 4 colors can be shown on the screen at one time. Dr. Logo gives you 12 choices of pen

#### Drawing with the Turtle

The simplest way to get into Logo programming is through turtle graphics. The turtle is the little triangle in the middle of the screen. To begin writing a Logo program use the word TO. TO S

FORWARD 30

END

Simple enough. When you type S now, the turtle moves forward 30 turtle steps, drawing a line as it goes.

Now you can "teach" the turtle another word.

TO SI

S

RIGHT 60

The new command, right 60, changes the direction in which the turtle is headed. Notice that instead of typing FORWARD 30 you only type S. Once a word is defined in Logo, it can be used just as if it were part of the regular vocabulary. Keep building.

TO SIX

REPEAT 6 [SI]

What's happening? REPEAT is a Logo primitive. The instruc-

tions that appear in the square brackets will be repeated. In this case you want SI performed six times. You just defined SI to mean go forward 30 steps and turn right 60 degrees. When you type SIX, you should see a hexagon on the screen. Now you can put the turtle to work. TO SIX.X.SIX

REPEAT 6 [SIX FORWARD 30 LEFT 60]

Now you are repeating the hexagon (SIX), and after each time it is drawn you ask the turtle to go forward 30 steps and turn left 60, then draw another. SIX.X.SIX should give you an image like that in Figure 1. Want more? Multiply it by four. TO TIMES.FOUR

REPEAT 4 [SIX.X.SIX RIGHT 90] **END** 

The result should look like Figure 2.

Here's a taste of tail recursion and variables. TO GROW.SIX :SIDE REPEAT 6 [FORWARD :SIDE RIGHT 60] RT 18 GROW.SIX:SIDE + 3

END

The first line is simple. It draws a hexagon, just as SIX does. The only difference is that you allow the size of the side to be variable. That's why the title of this procedure, GROW.SIX, includes :SIDE. That tells Logo to expect an input. If you type GROW.SIX 10, the first hexagon drawn will have sides of 10 turtle steps

But much more is happening here. After the hexagon is drawn, the turtle turns right 18 degrees. That's the second line. The real magic is in the third line, GROW.SIX:SIDE + 3. It simply calls itself, like a dog chases its tail. If we had typed GROW.SIX 10, the first hexagon would have sides of length 10. then the turtle would turn 18 degrees, then another hexagon would be drawn with sides of 10 + 3. This business of larger and larger sides can go on indefinitely, so the program has to be stopped with <Ctrl>-G or another signal that stops program execution. See Figures 3 and 4 for two stop-action photos of this animation.

color; the others offer 6. The extra colors that Dr. Logo provides are actually shades of the original 6. PC Logo and Dr. Logo offer 16 background colors, and Waterloo Logo offers 15. (For some reason white isn't included in Waterloo Logo.)

#### Lists and Mathematics

Dr. Logo includes six new list processing primitives that make programming easier: LOWERCASE, UPPERCASE, PIECE, SHUFFLE, SORT, and WHERE. UPPERCASE and LOWERCASE can change the capitalization of a single letter or an entire body of text. Using PIECE, you can specify and remove a portion of a list. SHUFFLE rearranges a list in random order, and SORT sorts a list quickly. WHERE returns a number that identifies the location of an item in a list. A clever programmer can find ways to carry out these activities in the other versions of Logo but at the expense of memory space and execution speed.

Besides providing standard math functions, Dr. Logo has added primitives that return the natural exponent of the input number, the natural logarithm of the input number, the base-10 logarithm of the input number, the value of pi, the number of degrees in the input number of radians, and the number of radians in the input number of degrees.

PC Logo provides none of these features but has other new capabilities. Using PC Logo, you can change the base in which numbers are output. If you specify base 2, for example, and then type Print 10, PC Logo will display '1010' on the screen, which is the number 10 in binary (or base 2) notation. Similarly, the base in which numbers are input can be changed. Three primitives, LOG-AND, LOGOR, and LOGXOR, return the bitwise logical expression

(and, or, and exclusive or) of their input (bitwise logical expressions are expressions that manipulate bits). The primitive LSH returns the first input, logically shifted the number of positions specified by the second input.

Waterloo Logo doesn't offer any unusual mathematics primitives. It does, however, take a step in the direction of clarity by having one symbol that indicates that two numbers are to be subtracted and another symbol that indicates a negative number.

#### Programming Environment

For the purposes of this article, "programming environment" is defined as everything that makes using the language fast and easy. This includes editing features, debugging tools, and work space management primitives. Logo is noted for its friendly programming environment. Specific error messages in plain English and easy-to-use editing functions are present in all three PC versions.

The most significant programming aids in Dr. Logo are the debugging procedures, none of which are included in any of the other packages reviewed or in Apple Logo. The procedures are controlled by three commands: DEBUG, TRACE, and WATCH.

DEBUG splits the screen. In the top half you can watch a program being executed. The bottom half displays screen output generated by the program.

TRACE displays the name of each procedure as it is called and the name and value of each variable as it is defined. The procedure runs without interruption.

WATCH prints to the screen the entire procedure as it is running, pausing after the execution of each statement to allow interaction with the editor. The user controls the speed at which the procedures run.

When those features are combined, they provide an extremely powerful tool for correcting errors and understanding the construction of a program. Debugging is a cornerstone of the Logo educational philosophy, which encourages the discovery of several solutions to a single problem. In Logo, programs that have bugs are not "wrong," they simply need fixing.

Dr. Logo and Waterloo Logo enable you to add comments to Logo lines. Comments, however, are not as critical in Logo, with its plain English, as they are in more obscure languages such as BASIC. In Dr. Logo the primitive NOFORMAT can be used to remove all comments from

Debugging is a cornerstone of the Logo educational philosophy.

the work space, freeing more memory. Similarly, NOPRIM removes the help file from memory.

Dr. Logo's editor is Apple Logo compatible but also takes advantage of the PC function keys. Each editing function can be carried out either with a control key sequence (as in Apple) or with the arrow or function keys of the PC. You can put a single procedure or all the procedures in the work space into the editor at one time. In addition, there's a special feature for demystifying error messages. If the program is stopped by an error message, you can type EDIT and the errant program will be hauled into the editor, where the cursor will be placed automatically at the line where the error occurred.

The PC Logo editor also gives you the choice of using control key combinations or the PC function and arrow keys. All procedures can be

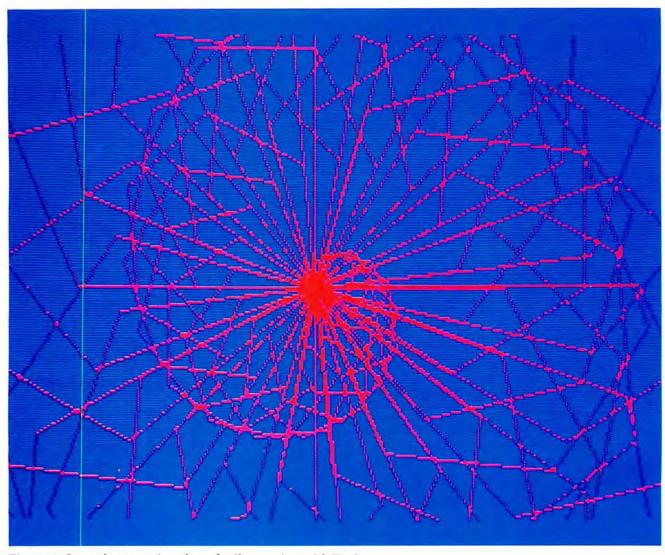


Figure 4: Second stop-action shot of tail recursion with Dr. Logo

loaded into the work space at one time. The search and replace function is one helpful PC Logo feature not available on the other two versions.

With all three versions you can save the procedures and variables with one command and save the contents of the graphics screen with another. However, with Dr. Logo you can save only the code for a graphics routing, not the actual picture. Only with PC Logo's SNAPSHOT command can you save everything at

once (procedures, variables, and the contents of the graphics and text screens).

Waterloo Microsystems has not attempted to make Waterloo Logo's editor Apple Logo compatible. Only the PC function and arrow keys are used. When the program is in the editor mode, a message at the top of the screen reminds you of four editing commands: QUIT, PICK UP, PUT DOWN, and INSERT. Each is assigned a function key. Waterloo Logo's editor enables you to highlight and select several lines at once using the <End> key to identify the start of what you wish to move or delete.

The <F2> key is used to pick up deleted text, and the <F3> key puts it down elsewhere. <F4> is the IN-SERT key and is used to open a blank line.

#### Documentation

Dr. Logo's documentation is superb. In a single looseleaf binder Digital Research has compiled a 97-page tutorial full of illustrations; a well-written, 236-page reference manual with 56 color plates taken from the screen; five appendices; and an index.

You also get a 37-page quick-reference guide to primitives and editing keys.

PC Logo's documentation is also well organized, but it doesn't provide full-color plates or abbreviated guides. The documentation is composed of a well-written, 207-page tutorial in a looseleaf binder and a 158-page reference manual. Both are loaded with drawings and examples.

Waterloo Logo has a quick-reference folding-card guide to primitives and a limited tutorial and reference manual. The manual is correctly described in its own pages as "written for people who already have programming experience using a highlevel language." It is spiral bound and contains 101 pages printed on translucent paper.

#### Special Features

All three packages include methods for printing text and graphics. To control the PC's sound, Dr. Logo and Waterloo Logo provide a simple command that generates a musical note and controls its duration and pitch. Dr. Logo contains several new commands that make life easier for programmers. For example, the FKEY command reprograms the function keys.

PC Logo is the only Logo version that provides for setting up and accessing data files on disk. This is a powerful programming feature, especially when memory space is limited. Using a combination of features (STANDARD.OUTPUT, OPEN, STANDARD.INPUT, and CLOSE), you can redirect the output of a procedure from the screen to the disk. Those features would be perfect for my sailboat racing program. In addition to generating scores from handicaps, tables, and timed results, PC Logo could add them automatically each week and store them in a file that contains only those results.

PC Logo is the only version that comes with a utilities disk. The disk contains more than 20 files, including programs such as BIZGRAPH, which draws bar and pie charts. Some of the files perform useful tasks, while others provide examples of programming ideas that you might want to expand upon or study.

When choosing a version of Logo, consider the hardware limitations. If you have only 64K, your choice is already made; PC Logo is the only ver-

PC Logo is the only version that comes with a utilities disk.

sion you can run. If you have 128K of memory, either PC Logo or Waterloo Logo can be used. The turtle graphics are more fun with Waterloo Logo's PAINT, CIRCLE, and ARC commands. However, the PC Logo turtle graphics are the equal of Apple Logo's, and the rest of the package is more versatile than Waterloo Logo. I would choose PC Logo for its better documentation and utilities and its ability to direct the output of procedures directly to disk.

If you have 192K or more of memory, you have a tough choice between the disk file features of PC Logo and the overall programming environment provided by Dr. Logo. The latter has a definite edge with its turtle graphics, list processing, editing, and debugging features. Sometimes it's a small edge, as with the "turtletext" graphics feature. At other times features such as Dr. Logo's sophisticated debugging tools give the program an impressive lead. The only significant feature Dr. Logo lacks is PC Logo's ability to handle disk files from procedure outputs.

All three of the packages offer good implementations of Logo, and Dr. Logo and PC Logo represent significant steps forward for Logo on the microcomputer. It is no longer necessary to have children as an excuse to enjoy this flexible and powerful language.

Greg Stone is director of community relations at Southeastern Massachusetts University. He has taught Logo to both children and adults.

Dr. Logo
Digital Research, Inc.
P.O. Box 579
Pacific Grove, CA 93950
800/227-1617 ext. 400,
800/772-3545 ext. 400 in California, 408/649-3896
List price: \$149.95
Requirements: 192K, one disk drive, color graphics board

PC Logo Harvard Associates, Inc. 260 Beacon St. Somerville, MA 02143 617/492-2999 List price: \$199.95 Requirements: 64K, one disk drive, color graphics board

Waterloo Logo
Waterloo Microsystems Inc.
175 Columbia St. W
Waterloo, Ontario
N2L 3B6 Canada
519/884-3141
List price: \$125
Requirements: 128K, one disk drive,
color graphics board

# # .5

# **INTRODUCING THE OWLCAT S.A.T. PREPARATORY COURSE.**

Now the most effective way to prepare for the S.A.T.s is the easiest, too. Because now there's the new Owlcat S.A.T. computer course.

# THE BRAIN POWER BEHIND IT

Owlcat was conceived by top educators. Developed by expert communicators. And tested by students. Nothing else is anything like Owlcat.

# COMPLETE, YET COMPLETELY FLEXIBLE

The 60-hour course is made up of four programs, each with an accompanying man-

ual. And every program has three levels of difficulty. Which means students can push themselves just as far as they want to go.

**S.A.T. Verbal** – includes 2 vocabulary discs, 1 sentence completion disc and 1 reading comprehension/analogies disc.

**S.A.T. Math** – consists of 2 discs for algebra and 1 for geometry.

Test of Standard Written English

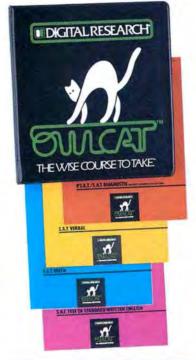
P.S. A.T. Diagnostic Pre-Test

The Owlcat S.A.T. programs can also be purchased as a 15-hour course for students with limited time to study. (Check price listing on this page.)

# IT'S LIKE PLAY-THAT WORKS!

Even the very reluctant student enjoys boning up with Owlcat. The language is contemporary. The sound effects stimulating. The graphics fresh and exciting. What's more, there's a buddy study, so students can practice with a friend if they like. In fact, it's sometimes hard to believe that something that's so easy is such an exceptional learning tool. Except for the results.





Owlcat teaches students to follow instructions. It familiarizes them with the kinds of questions they'll face on the S.A.T.s. And it helps diagnose and strengthen areas of weakness by reviewing and correcting wrong answers at the end of every section.

That's not all, either. The verbal discs include an Owlcat Dictionary for instant definitions. And all the discs have special "cheers" messages to provide encouragement. Plus a unique audio-visual clock that trains students to work within tight time restrictions—just as they will on the actual exams.

No wonder the Owlcat S.A.T. Preparatory Course makes for a more relaxed, confident and <u>knowledgeable</u> S.A.T.-taker. Which, of course, is what makes for a nice, high score.

## PRICE LISTING

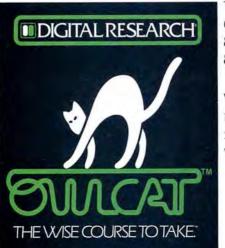
S.A.T. 15-hour course 4 discs and 1 manual . . . . . . \$89.95 S.A.T. 60-hour course

9 discs and 4 manuals .... \$249.95

P.S.A.T. Diagnostic Pre-Test . . . \$19.95

Available for IBM® PC, Apple,® and Commodore 64.™

In color or monochrome.



To order or learn more about the Owlcat S.A.T. Preparatory Course, dial 800-227-1617 ext. 400 (in California, 800-772-3545 ext. 400) toll-free.

Whether you're getting ready to take the S.A.T.s yourself—or care about someone who is—it could be the wisest move you'll ever make.

c 1984, DIGITAL RESEARCH, INC.

Circle 686 on reader service card



# YOU, YOUR IBM PC, AND COMPUSERVE, MAKING EXECUTIVE DECISION TOGETHER. Prover 50,00

# **Introducing CompuServe's Executive Information Service**

# To Help the Over-Achiever Handle the Overload.

If you're tired of having your answers questioned or waiting to have your questions answered, here's on-line support for you and your IBM™ PC, from the same communications professionals who provide business information services to over one fourth of the FORTUNE 500 companies.

CompuServe has more of the services and specific information that you need. For state of the art communications, you get InfoPlex™, the easy to use electronic mail service, and E-COM™ to link your PC to the U.S. Postal Service for quick, inexpensive

hard copy delivery. For in-depth financial data, there's Value Line, Standard and Poor's, and up-to-the-minute quotes plus current and historical information on over 50,000 companies and issues. Site-Potential™ is a demographic database that gives detailed census information and sales potential projections for any area of the country you choose.

The Executive News Service brings you the impressive resources of the Associated Press wire services along with a unique clipping capability that automatically selects articles on topics of your choice and stores them for your own "file."

There are professional forums, bulletin boards, the Official Airline Guide Electronic Edition, an on-line travel agency, and listings of airport delays.

And the new CompuServe software especially for the IBM PC makes this the simplest, most time efficient on-line service ever for the busy executive.

So, decide now to inquire about CompuServe's Executive Information Service. It makes every other decision a lot easier.

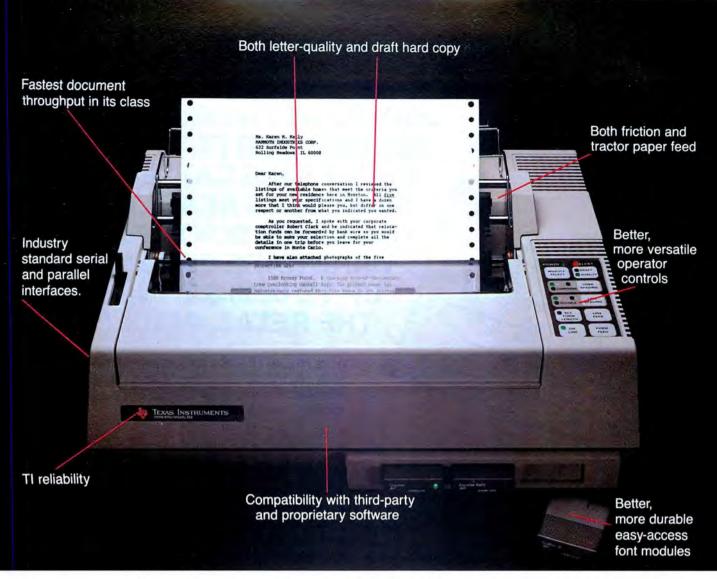
To get your CompuServe Executive Information Service Inquiry Kit, contact or call:



CompuServe

P.O. Box 20212 5000 Arlington Centre Blvd. Columbus, Ohio 43220

800-848-8199 In Ohio, call 614-457-0802



# Introducing the TI 855 microprinter. No other printer says better so many ways.

Feature for feature, no other microprinter can match the versatility, compatibility, reliability and productivity of the OMNI 800\* Model 855 microprinter. Here's why.

Two Printers In One. With the TI 855 you get the speed of dot matrix draft copy. Plus the precise clarity of the most advanced matrix technology for letter-quality print. It's two printers in one — at one low price.

A Great Family Name. Texas Instruments is known for providing the world with the industry standard for printers—the TI 810. TI builds the same reliability into every 800 series microprinter. Both the 855 and the data processing Model 850 are part of the expanding TI line of high-performance, low-cost microprinters.

**Hardware Compatible.** The TI 855 microprinter is compatible with all major PC hardware. And it provides both serial RS232C subset and "Centronics-type" parallel as standard interfaces.

**Software Compatible.** The TI 855 uses industry standard escape sequences for compatibility with virtually all third-party software. And for those with proprietary software needs, a model is available with ANSI standard escape sequences.

Tough Font Modules For Quick Character Change. Three font modules can be inserted into the front of the printer at one time, and are accessed individually. Each contains both draft- and letter-quality character sets. They're easier to use, more reliable and more durable than traditional metal or plastic daisy wheels.

More Productivity Than Any Other Microprinter. The 855 offers both friction and tractor paper feed, to handle all types of word and data processing applications. A quick-change snap-in cartridge ribbon. Raster and mosaic graphics. And intelligent printing which maximizes document throughput — regardless of format.

Get the printer that makes for better information systems. For more information visit your nearest TI authorized dealer or write Texas Instruments Incorporated, P.O. Box 402430, Dept. DPF- 083P7 Dallas, TX 75240. Or call toll-free: 1-800-527-3500.

# TEXAS INSTRUMENTS

Creating useful products and services for you.



# PC NETWORK Members come back to buy

PC NETWORK Members join America's Number 1 Computer Buying Service because they recognize a great value. So it makes sense that sometimes our value-wise customers may check another source before making their purchases. And it makes sense that they come back to PC NETWORK to buy—at just 8% over the wholesale price plus shipping.

We know of no "discount" house, computer store, retail shop or direct mail outlet that can beat our consistently low prices or match our tremendous selection of products!

# We Invite You To Compare

Shop around. Then add up the transportation costs and time spent on the phone or traveling from store to store. Or remember frustration you may have experienced asking an untrained order-taker or sales clerk about compatibility, language requirements, memory capacity, price comparisons...

Or call us first. Our trained personnel will gladly answer all your questions and quote you the best prices on the largest selection of computer software and hardware in the nation! And when you buy, it's all delivered right to your doorstep-quickly!

# 1-800-621-S-A-V-E In Illinois Call (312) 372-4488

Your Membership Validation Number: W349

You can validate your membership number and, if you wish, place your first money-saving order over the phone by using your VISA, MASTERCARD or AMERICAN EXPRESS. Our knowledgeable ser-vice consultants are on duty Mon-Fri 8 AM to 7 PM. Sat 9 AM to 5 PM CST.

PC NETWORK 180 North Michigan Avenue Chicago, Illinois 60601

Call now...Join the PC NETWORK and start saving today!

money-saving benefits:

- Real Buying Clout
- Fully-insured, Fast Home Delivery
- Knowledgeable Service Consultants
- Discount Book Library
- Optional Business Software Rental Library
- Optional Game Software Rental Library
- Special Savings Bulletins—"The Printout"
- Product Satisfaction Guarantee
- Membership Satisfaction Guarantee

PLUS: SPECIAL V.I.P. MEMBERSHIP (optional)

# Our Members depend upon the high quality of PC NETWORK's Software Rental Librariesand they appreciate the fast home delivery!

Many Members have taken advantage of the savings and convenience our Software Rental Libraries have to offer. They know we have the latest versions of all the most important software titles, and that their orders will be shipped promptly Maybe that's why so many folks have switched to the PC NETWORK for their software needs.

# The nation's largest corporations depend on PC NETWORK

Our corporate roster includes some of the nation's largest financial, industrial and professional concerns. Their buyers know that purchasing or renting from PC NETWORK saves them time. money and trouble. They also count on us for product evaluation. professional consultation and the broadest spectrum of products and brands around. Call and ask about our Major Corporation Membership Program, and feel free to inquire which companies have already joined!

Copyright c 1983, PC NETWORK INC.



# MEMBERSHIP APPLICATION & INSTANT ORDER FORM

You must be a Member to order merchandise, but you need not order merchandise to become a member.

YES! Please enroll me as a member in the PC NETWORK<sup>TM</sup> and rush my catalog featuring thousands of computer products, all at just 8% above DEALER WHOLESALE PRICES: I will also periodically receive "THE PRINTOUT. a special up-date on merchandise at prices BELOW even those in my wholesale catalog, and all the other exclusive, money-saving services available to Members.

I am under no obligation to buy anything. My complete satisfaction is guaranteed.

Please check () all boxes that apply:

☐ One-yea☐ Two-yea☐ Business	Membersh ir membership for ar membership for s Software Rental Software Rental	or \$8 or \$15 (SAVE \$1 al Library for \$30	add I. pe			
☐ One-yea☐ Two-yea☐ BOTH E	al V.I.P. Men ar membership for ar membership for dusiness and Gal I.P. members or	or \$15 or \$25 (SAVE \$5 one Software Re only	ntal Librar			
	ady a memb				l like to	order
merchan	dise ONLY.	My Members	hip nur	nber is:		
manufactur configurati filling in the the respect	ORK offers interers, warranted ons, prices and e quantity, code tive manufacturiers available:	and fully service	ely assen eable in y	nbled systems your area. Plean en indicate you	ase call f	for s by
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				Wholesale		ping &
Qty.	Manufac	turer	Code		Han	dling
	IBM PC	#		_ s	(5	)
	Eagle	4		s	(5	)
	Columbia	#		s	(S	)
	Other:			s	(S	)
	this section to				onth's P	C .
Qty.	De	escription	W	holesale Price	Shippin	ing &
		aci, piloti	S		(S	)
			s		(5	1
			S		(S	1
			S		(5	,
	_		S		(5	
	erchandise/shippin	e Membership Fee	(if applicat	ole): \$	is.	
	349	Residents of IL				
		Sales Tax Fo				
	CF	REDIT CARD ORD	ERS ADD	3°. 5		_
			TOT	AL: \$		_
system (c	ovide the follow theck all boxes be sure to indicate	that apply):		ure compatib	ility with	n your
G4K S	ystem board 25	66K System Board	ТХП			
□ Number o	of drives:			of memory:		
	redit card: VISA			an Express		
Account No	imber:		Da	mo.	year	
	r money order enci	osed for S	_			
Name					Act #	
					Apt #	
City			-			
State			Zip			
Telephone	()			_		
Signature						
		(Signature requir			nu.	
		ete order form-pl		- men rold at arr	UWS.	

Copyright # 1984 PC NETWORK INC.

Please indicate your selections by writing the quantity you desire in the box next to the item descriptions

## GAMES & EDUCATIONAL SOFTWARE

Oty	Wholesale Price \$23.00° 23.00° 23.00° 29.00°	or each title ordered from below.  Oty.  Spinnaker Alphabet Zoo Spinnaker Delta Drawing Spinnaker FaceMaker Spinnaker Hey Diddle Diddle Spinnaker Kinder Comp	Wholesale Price 17,00° 29,00° 20,00° 17,00°
		Spinnaker Hey Diddle Diddle	
Infocom Witness Lightening Mastertype	29.00°	— Spinnaker Rhymes & Riddles	17.00° 26.00°
Microsoft Flight Simulator	29.00*	Spinnaker Snooper Troops #1 Spinnaker Snooper Troops #2 Spinnaker Story Machine	26.00
Orion JBird     Orion PCMan     Sierra On-Line Fragger	22.00° 21.00°	Spinnaker Most Amazing Thing CBS Mastering the SAT	23.00
Sierra On-Line Crossfire	18.00*	CBS Goren-Bridge Made Easy	48.00°
Sub logic Night Mission Pinball	24.00		

	g and hand	OFTWARE ling for each title ordered from below.	
Context Context MBA Conceptual Instr. Dask Organize Digital Research CP M-86 Digital Research Micro SFF Financier Financier II Funk Software Sideways Lotus Development Lotus 1-2-3 MDSS Knowledge Man Micro Rim R Base 4000 Microsoft C Compiler	Wholesale Price \$417.00°, 150.00°, 33.00° 137.50° 100.00°, 36.00° CALL 275.00°, 290.00°, 300.00°	Oty.  Microsoft Pascal Compiler  Oasis The Word Plus  Peter Norton Norton Utilines Rosesoft Prokey Version 3 0  Software Publishing PFS File Software Publishing PFS Report Software Publishing PFS Report Software Publishing PFS Write Sortom Supercalc III	Wholesale Price 210.00 90.00 48.00 79.00 82.00 82.00 68.00 217.00

Microsoft C Cor	ase 4000 290.00°	Sorcim Supercalc III	217.00*
HARC (at rig	OWARE Please add appropri	riate shipping and handling charge em ordered from below.	•
AST Siz-Pack P AST Megaplus I AST 10 Plus II AST 10 Plus II AST NP Port 0, MG II SPR IC Epson FX-80 Epson FX-80 Epson FX-80 Epson FX-80 Epson FX-80 Hayes Smatrmo Hercules Graph Maynard Floppy Maynard Floppy Maynard WS II Hard DoskMuth	10A 140.00° /2 80) 14M Card w 0N 92.00° (2 80) 14M Card w 0N 92.00° (2 50) 140-0 210.00° (2 50) 140-0 30,00° (1 00) 150-0 30,0	Gume Sport II 55 CPS Qume IBM IFCE w cable Qume Daisy Wheels Qume Ribbons STB Graphix Plus STB Clock Option Tandon TM 100-2 (DS DD IBM equiv )	Wholesale Price 960.00* (19.20) 19.20 19.2
Hard Disk Flop		(haif height pr DS DD)  Tallgrass 20 Mb Hardfile	2,310.00* (46.20)
Other:		MEMORY  64K Memory Set for IBM PC	\$45.90* (1.00)
Other:		installation of Memory on b	ards

PC NETWORK 320 West Ohio Chicago, Illinois 60610

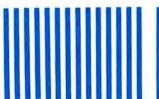
Postage will be paid by ADDRESSEE

**BUSINESS REPLY CARD** 

Permit No. 14823

Chicago, III





IF MAILED IN NO POSTAGE NECESSARY



# **Buy Hardware And** Software at Wholesale, **And Save On** Software Rentals...

Save hundreds of dollars when you buy DIRECT from America's Number 1 Computer Buying Service at just 8% above DEALER WHOLESALE PRICES, plus shipping.

Members receive PC NETWORK's Giant Catalog featuring thousands of products and the lowest prices on the widest selection of computer software and hardware in the nation!

RENT BEFORE YOU BUY—Members are eligible to join PC NETWORK's Business and Game Software Rental Libraries for a much smaller fee than other software rental services. And PC NETWORK's rental charges are far lessjust 20%-25% of the Member WHOLESALE PRICE.

THIS MONTH'S PC NETWORK SPECIALS: EQUIP-PING YOUR IBM PC FOR WORD PROCESSING!

### Letter Quality Printers! SPECIAL Wholesale Price Dynax DX 15 \$399 \$600 Manufactured by Brother. 13 CPS, auto-load, 10/12/15 and p.s. typewheel, ribbon and print thimble incl. Options for Dynax DX 15 Cut Sheet Feeder \$250 \$150\* \$120 \$80\* Tractor Feeder \$195 \$130\* Keyboard-turns printer into advanced electronic typewriter NEC Spinwriter 3550 \$2,550 \$1,604\* 35 CPS-High Speed IBM Standard! Requires ribbon and print thimble. Options for NEC 3550 Uni-directional Forms Tractor 5133\* Cut Sheet Feeder \$1,125 \$813 **IBM Printer Cable** Required for printers above. ^PC NETWORK Members pay just 8% above the wholesale price. For items above, please add 2% of the TOTAL price (wholesale + 8%) for shipping and handling for each item.

	PC	
Retail Price §499	NETWORK SPECIAL	Wholesale Price \$280*
\$375 \$475		\$219* \$260*
\$75 \$75		\$45* \$45*
	\$499 \$375 \$475	Retail Price \$499 \$375 \$475

\*PC NETWORK Members pay just 8% above the wholesale price. Please add \$2.50 to EACH item above for shipping and handling.

CALL TOLL-FREE

orders and

n Illinois Call (312) 372-4488

# ... As A PC NETWORK Member Only!

Low prices, fast home delivery and two software rental libraries are only the beginning! PC NETWORK is your source for everything from memory chips to mainframes—and it's all just 8% above wholesale, plus shipping.

### **HARDWARE**

Monitors (color and monochrome) Multi-Function Boards Complete Systems

**Modems** Disk Drives (full half height. **Local Area Networks** add-on add-in)

Memory Chips (all speeds available)

# SOFTWARE (rent or buy!)

**Business** Recreational Compilers **Word Processors** Utilities

Scientific **Data Bases** Educational Graphics

**Graphics Boards** 

## SUPPLIES & ACCESSORIES

Blank Diskettes (all formats) Paper Stock Ribbons

**Print Wheels** Cables And More!

### Choose hardware and software from hundreds of manufacturers, including:

**Amdek** 

Lotus

**Apparat** 

MicroPro

· AST

Microsoft

Ashton-Tate

CDC

· NEC Okidata

Columbia

Peach Tree

Corona

Princeton

. DEC

Quadram

Digital Research

Sierra On-Line

NETWORK

Eagle

Software Publishing

Epson

Softword

Hayes

Tandon

· IBM

Tecmar

· IUS

Visicorp

# Supplies

Ribbons Multi-strike Carbon Film	Retail Price	Wholesale Price
Dynax DX 15 (sold in lots of 10)	<sup>s</sup> 6.00	s 3.99*
NEC 3550 (sold in lots of 6)	⁵15.00	s11.99*

# Print Thimbles (any style)

Dynax DX 15 NEC 3550 25.00 ea. 516.99\* ea. 22.00 ea. 513.99° ea.

### **Diskettes**

BRAND NAME DS/DD 5 6.50 ea. 5 2.25° ea. **Guaranteed For Life!** 

Sold in boxes of 10

#20 Microfine Perf White 1 Word Processing Stock 555.00/box \$27.00° box

Continuous form w laser cut perf - invisible when torn. 2500 sheets per box

Shipped freight-free!

PC NETWORK Members pay just  $8^\circ$  above the wholesale price. Please add \$2.50 per item category (i.e. ribbons or print thimbles) for shipping and handling. Paper quantity may vary — 2300-2600 sheets per box.



# America's Number 1 Computer Buying Service Brings You These 10 Exclusive, Money-Saving Benefits...

Join PC NETWORK for as low as \$8 for one year (or \$15 for two years) and receive all these exclusive, moneysaving benefits:

- REAL BUYING CLOUT—You'll find software and hardware for every application, compatible with any system from all manufacturers. And it's all just 8% above the PC NETWORK'S cost, to cover administrative expenses and allow for some profit.
- 2 CONVENIENT SHOP-AT-HOME CATALOG—Members receive our catalog featuring thousands of computer software, hardware and related products. Ordering is as easy as picking up your phone or mailing in the order form enclosed with each order. And remember, any item in the catalog is yours for just 8% above the dealer wholesale price, plus shipping! You may also access the entire catalog from your home system, providing you have a modem and terminal program. On credit card orders there is a 3% service charge.
- **3.** KNOWLEDGEABLE SERVICE CONSULTANTS—Our qualified counselors are ready to answer any questions you may have regarding compatibility, memory, language requirements, pricing, and other important matters. You'll be certain that your purchase is exactly what you need at the best possible price.
- 4 FULLY INSURED FAST HOME
  DELIVERY—The PC NETWORK pays all insurance charges for full coverage on all shipments. From the moment you place your order, our service consultants and shipping department work side-by-side to get the merchandise to your doorstep as quickly as possible. We also act immediately upon your request to obtain hard-to-get items and special orders to further insure the fastest delivery available!
- 5 OPTIONAL BUSINESS SOFTWARE RENTAL LIBRARY—All members are eligible to join our Business Software Rental Library for just \$30 per year in addition to the basic membership fee. This entitles you to rent business software at just 20%-25% of PC NETWORK's low prices for a 7-day period (plus a 3-day grace period for return shipping). This is an ideal way for you to inexpensively test various programs and see which best matches your needs. And should you decide to buy, 100% of your rental fee applies toward the purchase of the rented merchandise.
- OPTIONAL GAME SOFTWARE RENTAL LIBRARY—All members are eligible to join our Game Software Rental Library for \$10 per year in addition to the basic membership fee. All the same conditions apply as for the Business Software Rental Library (benefit five). See which game you like best before you buy, or play each until you've had enough fun.

1-800-621-S-A-V-E

In Illinois Call (312) 372-4488

Your Membership Validation Number: W349



You can validate your membership number and, if you wish, place your first money-saving order over the phone by using your VISA, MASTER-CARD or AMERICAN EXPRESS. Our knowledgeable service consultants are on duty Mon-Fri 8 AM to 7 PM. Sat 9 AM to 5 PM CST.



PC NETWORK 320 West Ohio Chicago, Illinois 60610

Call now...Join the PC NETWORK and start saving today!

The following corporations and respected institutions are already NETWORK Members:

**Barclays International** Bell & Howell Borg Warner Carpetland U.S.A. CENTEL Citibank Columbia University **Cornell University** First Interstate Financial **GATX** Corporation General Mills Harvard University Iowa Farm Bureau Insurance National Opinion Research Center Northwest Industries Northwestern University Standard Oil of Ohio University of Chicago University of Illinois
Veteran's Administration Hospitals William Wrigley Corporation Yale University Zurich American Insurance

...And thousands of satisfied Consulting Firms, Small Businesses, Large Municipalities, Government Agencies and Valuewise Individuals ACROSS THE NATION!

PC Network's Try-Before-You-Buy Software Evaluation Service is the Ideal Way to Avoid Costly Errors in All Your Software Purchases!

# SPECIAL V.I.P. MEMBERSHIP

A limited number of PC NETWORK V.I.P. Memberships are available at just \$15 for one year or \$25 for two years.

V.I.P. Members receive additional benefits:

- 1. V.I.P. SAVINGS ON SOFTWARE RENTAL LIBRARIES—All V.I.P. Members are eligible to join our Business AND Game Software Rental Libraries for just \$35 per year in addition to the basic V.I.P. membership fee. All the same conditions apply to the V.I.P. Libraries as the Basic Membership Libraries.
- 2. EXTENDED V.I.P. RENTAL PRIVILEGES—We've invented the 10-day week so V.I.P. Members can enjoy their rented merchandise longer... a full 10 days (plus a three-day grace period for return shipping) instead of the seven days allowed with our Basic Membership Libraries.
- 3. ADVANCE COPIES OF "THE PRINTOUT" SPECIAL SAVINGS BULLETINS—V.I.P. Members are sent our savings newsletters a full 10 days before it is mailed to other members. This special savings merchandise is available in limited quantity only and V.I.P. Members have first preference. You may save the difference in membership costs on your first order from a special bulletin!
- **7.** SPECIAL SAVINGS BULLETINS MAILED DIRECTLY TO YOUR HOME—Periodically you'll receive "THE PRINTOUT," a computer-generated newsletter featuring computer software and hardware that PC NETWORK was able to purchase at tremendous savings. As a Member, these savings on select, limited-quantity merchandise are passed right along to you!
- NEW: DISCOUNT COMPUTER BOOK LIBRARY—Now you can purchase computer-related books at up to 50% savings from our huge inventory of informative and entertaining titles—probably many more than you'd find at your library, book or computer store.
- **9** MEMBERSHIP SATISFACTION GUARANTEE—If for any reason you are not satisfied with our low prices, fast home delivery and other exclusive services, notify us within 30 days of your membership validation to receive a 100% money-back refund. This refund is yours regardless of whether or not you made any purchases or received any benefits as a PC NETWORK Member.

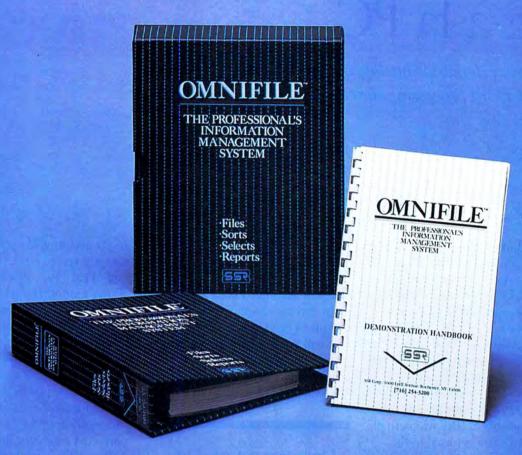
10 PRODUCT SATISFACTION GUARANTEE—If for any reason you are not completely satisfied with any hardware you purchase as a member, return it to us within 15 days for a 100% money-back return.

All items subject to availability, prices subject to change without notice.

Copyright & 1984, PC NETWORK INC.

Circle 460 on reader service card

# You Be The Judge



Nobody knows software like you do. Software is a solution to a problem, and nobody knows your business problems better than you.

Nowhere is this more important than in choosing an information management tool. Data doesn't become information until you put it to work. If YOU can get YOUR information out of it easily, quickly, and in a way you can understand, then that's the package to buy.

OMNIFILE™ might be just what you're looking for. It refines the raw power of data base management into a logical, easy to use system. From medical records abstracting, legal case docketing, and appointment scheduling, to construction job costing, professional time management, customer files and mailing lists,

OMNIFILE™ makes it easy to get the information you need, when and how you need it. For \$15 you can judge for yourself. If you already own an IBM PC, XT or compatible, or can get your hands on one, clip the coupon below and we'll send an evaluation package right out.

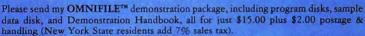
This is a full evaluation system (not a canned demo) complete with sample data, and a handbook to guide you through. The Handbook even includes Sample Applications to show you the power of OMNIFILE™ applied to a wide variety of business problems. And the programs are fully copyable, so you can give copies to your associates for their thoughts.

The best person to evaluate software is you, doing what you need done, at your own pace, in surroundings in which you are comfortable. The full-function **OMNIFILE™** evaluation package gives you that opportunity.

Get the best software advice available. Your own. Clip the coupon below, or call us for your nearest dealer.

Circle 608 on reader service card

SSR Corporation 1600 Lyell Avenue Rochester, New York 14606 [716] 254-3200



Address				-
City	State	_Zip_	Phone ( )	_
Send C.O.D.	Charge my credit card	Visa	☐ MasterCard	
Acct. #	Martin Water Francis		Expiration Date	
Signature as it as	pears on card			

minimum of 128K of memory (192K with DOS 2.0), one double-sided double-density disk drive (320K), and one other drive (floppy or hard).



# PIE à la PC

PIE: Writer demands intelligence and provides versatile word processing in return.

# Janis L. Maguire

Compared to other word processing programs for the PC, PIE: Writer stands out as a strange mix of old and new. The program has been out on the Apple and other CP/M systems for some time now. While most word processors tend toward whatyou-see-is-what-you-get, PIE: Writer goes the other way. It is a lineoriented text editor requiring a separate formatting routine to view or print documents as they will actually appear. Once you get used to the editing/formatting dichotomy, PIE: Writer's extensive features allow you to create a wide range of documents. Add the ability to integrate The Speller spelling checker with the program, and you have a powerful word processing system.

Starting Up

PIE: Writer must be configured to the specific hardware on which it's going to run, including such variables as the amount of memory, the type of monitor, and the DOS level. If you have several configurations available, you have to make a separate disk for each setup. If you also bought The Speller, now's the time to integrate it with PIE: Writer. The configuration process is made easy with the help of English prompts and menus.

Six choices are offered on the system menu. The first is the text editor, which enables you to input and revise files. The second choice is the formatter or text processor, which allows a text file to be viewed on the screen as it will print out. The next two choices allow configuring for specific printers and a default format for variables such as line length, tab settings,

Once you get used to the editing/formatting dichotomy, *PIE: Writer*'s extensive features allow you to create a wide range of documents.

and page length. If you add *The*Speller to the disk it will be the next menu choice. The last choice lets you exit back to DOS.

When the text editor is selected, you can name a document to work on, or you can choose from a display of the disk directory. Once you enter a document, the bottom of the screen displays the cursor position and the document name. Three entry modes are provided for input. The Manual

mode performs like a typewriter; a carriage return has to be typed at the end of each line. PPWrap is PIE: Writer's automatic wrap mode, in which a word that won't fit at the end of the line wraps to the next line. The Indent mode automatically indents text to the point you tab at the beginning of a paragraph. Words can't be wrapped to the next line in this mode, and revisions that affect the evenness of the margin must be corrected manually, line by line.

Depending on which mode you're in, the <Tab> and <Backtab> keys will either move the cursor to tab stops or to the next or previous word. The Tab mode can be toggled to either option by typing <Esc>-W-<Enter> in any of the input modes.

The Wrap and Manual modes can be toggled back and forth by using the <F10> key.

# **Dot Commands**

In addition to entering text you must key in all formatting instructions, which appear on the input screen as "dot commands." Each dot command, a period plus a two-character semi-mnemonic combination, must appear on an individual line of the display; text cannot follow on the same line. For example, .pp means new paragraph, .sp means a blank line, and .ce means centering. Dot commands can also specify the number of lines to be affected; for example, .bf 3 means three boldface lines.

To underline a word, you begin a new line with .ul. Type the word you want underlined on the next line and begin another new line for the word at which you want underlining to stop. Dot commands provide a high degree of control over the final output format of your document. You can prevent widows and orphans (lines separated from the rest of a paragraph during pagination) and vary the number of lines required to

you're already familiar with one of the CP/M versions. Both <F7> and <Ctrl>-K delete a line of text and store it in memory for later use. Both <F8> and <Ctrl>-O retrieve the line and insert it at the current cursor position.

If you insert text in the middle of an existing line, you can type up to 127 characters before *PIE: Writer* stops you. This situation is easily corrected by splitting the line with <Esc>-<Ctrl>-I. Don't worry if inserts and deletions make messy line endings; the format text processor will adjust everything to fit within the margins, either right justified or ragged.

### **Extended Features**

PIE: Writer offers many sophisticated functions such as headers and footers, horizontal scrolling, print queuing, search and replace with wildcard specifications, and automatic insertion of the current date. Thanks to PIE: Writer's virtual memory buffer, the program provides both splitscreen editing for viewing two documents simultaneously and alternatescreen editing for toggling quickly between two files. Other commands allow you to print out copy with line numbers or receive a word count or line count on a particular file.

PIE: Writer's merge features allow you to print envelopes easily and

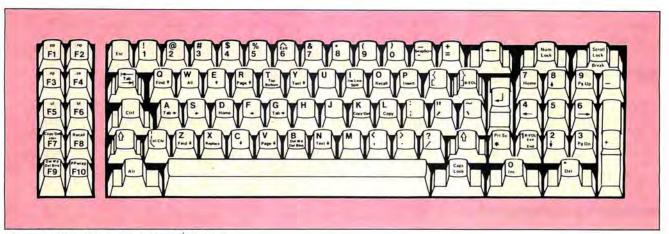


Figure 1: PIE: Writer keyboard definition

go on to the next page. Text can be indented at varying levels by typing in plus a number. For example, the first paragraph of an outline might be indented five spaces (.in 5). The next indent can be specified by typing in+5. A five-space indent can be negated by .in-5 or .in.

Sound complicated? Remember that *PIE: Writer* had its origins on multifunction computers that didn't have spare keys for extra word processing instructions. Fortunately, this PC version has incorporated the use of the function keys to generate automatically some of the dot commands and other directions previously invoked by using multikey combinations (see Figures 1 and 2). The program provides the option of using the original combinations in case

# What You Format Is What You Print

Now comes the true test of your dot command skills. Once the text is input and edited, run it through the formatter. At the end of the edit session you can bypass the main menu and invoke the formatter directly. <Esc>-F-<End> brings up options to format to the screen or the printer. <Esc>-X-<End> formats directly to screen. Until you're proficient with the dot commands, it's best to have the formatter output first to the screen. You can choose to have the formatter pause at the end of each screen of text or you can let it rush through to the end of the file.

create standard letters with variables. The variable list can be a multifunction file so that the program can skip over fields that are not relevant to a specific merge task. *PIE: Writer* also has the ability to combine other files with the file currently being processed; files can be chained together to print out as one long document.

## The Speller

The most innovative feature of PIE: Writer is its integration with The Speller. The Speller's documentation warns that spelling checkers aren't perfect. They can't tell you that he should be the or that there should be their. But, unlike their human counterparts, spelling checkers don't miss

# **♠** Review

errors if the errors are within their capacity to catch.

The Speller checks all the words in your document, throws out duplicates, and compares words against its 22,000-word stock dictionary or against a dictionary you create. This process is very fast; my 3700-word document (about 13 double-spaced pages) took 1 minute 50 seconds to compare.

After completing the compare process the program asks if you want to display a list of suspect (or legitimate) words, print a suspect (or valid) list, check each word individually, scan the words in the context of the document, run a user-created dictionary, review your corrections, or exit the program.

PIE: Writer provides both split-screen editing and alternatescreen editing.

When using check or scan, you are further prompted to determine whether you want to accept the word as is, accept it and add it to a personal dictionary, replace it with a corrected spelling, or postpone action. For instance, you might be able to verify or correct most of the words from the check option in which each word is displayed individually. There may be a few words on which you want to postpone action until you see them in context. You can then run the scan, and the program will bypass all words accepted during the check process and display only the postponed words. The Speller has flexible options for viewing suspect

<F1> Enters a .pp at the cursor, for a new paragraph <F2> .np, or new paragraph without indents or fill

<F3> .sp, or one blank line

<F4> .ce, or center one line of text

<F5> .ul, or underline one line <F6> .bf, or boldface one line

<F7> <Ctrl>-K, or delete a line and save it in memory

<F8> <Ctrl>-O, or retrieve whatever is in memory to the screen at cursor

<F9> <Ctrl>-B, delete a word

<F10> <Esc><Enter>, set or reset PPwrap Mode

n = number of lines; t = string divided into left, center, and right fields; str = any string of letters and/or numbers; c = any single character

Figure 2: PIE: Writer function key definitions

words and for dispensing with them.

When you exit the program, you have the option of adding the accept/ save words to your personal dictionary or to a document-specific dictionary. However, you can't direct some words to one dictionary and the others to another dictionary. If any suspect words were changed, the program asks if you would like the file automatically updated.

The entire process took less than 9 minutes on my 3700-word file on the first pass; it took only about 5 minutes after I weeded out most of the suspect words. The program prevents you from altering its main dictionary, but you can put anything you want (including misspelled words) into the personal dictionary. Mistakes can be edited out of the personal dictionary using the DOS editing function.

# True Integration

If you're using *PIE: Writer* with an integrated copy of *The Speller*, you can invoke *The Speller* during the editing process by typing <Esc>-

S-<End>. The Speller acknowledges any PIE: Writer file chaining and checks all the chained files. When you return to the edit mode, any spelling corrections already will have been incorporated into your document file. You can also go straight from The Speller to the format processor.

The Speller can also be used with files generated by other word processing programs as long as they are converted to standard ASCII files. This isn't as easy as the integrated configuration, but it still works. If this conversion routine strips out the original format codes, you can use the print function of *The Speller* to list errors, then search and locate the mistakes in the original file.

PIE: Writer does not emulate a dedicated word processor nor does it duplicate the ease of use found in many new word processing programs. The program lacks some of the more obvious capabilities desirable in a word processor, such as background printing, hyphenation, columnar decimal alignment, or underlining spaces or punctuation.

Compared with other word processing programs, PIE: Writer's lineoriented approach to text editing is cumbersome. PIE: Writer comes from the other side of the world in terms of what-you-see-is-what-youget, and for me learning it was like learning a foreign language. Yet it has a long list of versatile features to offer, attested by 105 editor commands, 49 text formatter commands, and 14 communications and auxiliary commands. If you have used PIE: Writer on other computers, you can easily migrate to the PC and find additional capability in terms of memory, speed, and functions.

The most important attribute of PIE: Writer is its ability to integrate with The Speller. If you're looking for a spelling checker and you're not frightened by learning a long list of commands, PIE: Writer may be the package to pick.

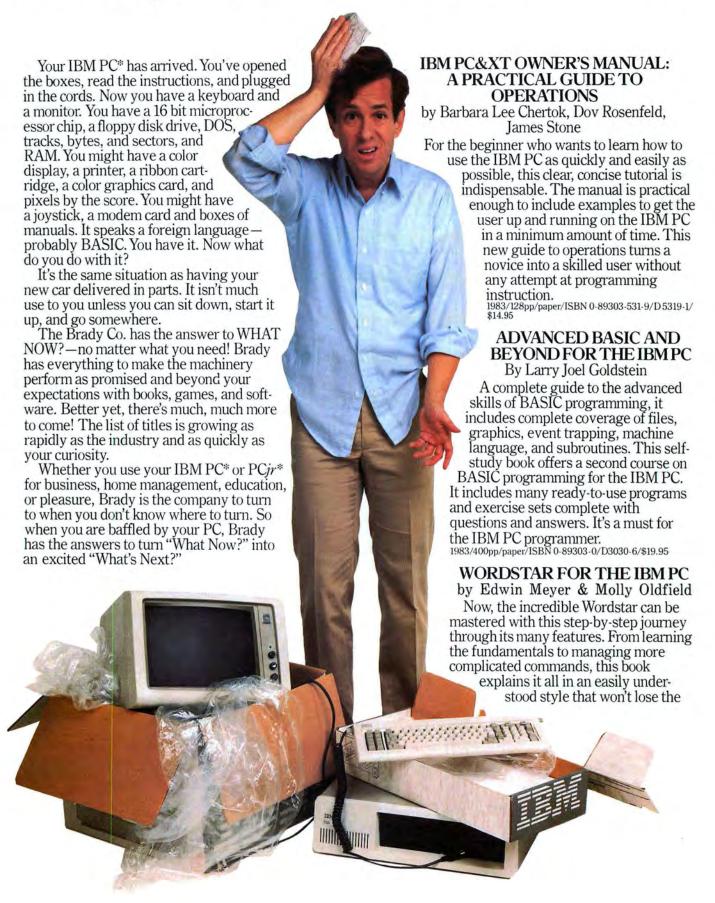
Janis L. Maguire is a consultant at Peat, Marwick, Mitchell & Co. and has been involved with office automation for 12 years.

PIE: Writer Hayden Software Co. 600 Suffolk St. Lowell, MA 01853 617/937-0200 List price: \$199.95, The Speller \$49.95

Requirements: 64K, one disk drive



# Brady turns "What now?"



# into "What next

beginner or bore the more advanced user. 1984/ISBN 0-89303-956-1/\$17.95

> THE GRAPHICS GENERATOR: BUSINESS AND TECHNICAL APPLICATIONS FOR THE IBM PERSONAL COMPUTER. VERSION 1.06

> > by Larry Joel Goldstein

This is the first IBM software graphics for business to access both Visicalc™ and Supercalc™. It transforms spreadsheets into full-color graphics using the IBM

PC. This specialty software will give you the power to more easily visualize and analyze important data. Since you can use it with a variety of printers and plotters, this is an ideal way to organize your information into a visually pleasing and understandable form.

1983/2 diskettes with documentation ISBN 0-89303-266-2/D2662-7/\$95.00

**DARIUS IV** 

Diversion Games Division

A fast-paced skill and action game where reflexes and common sense are tested every second of play. Darius IV offers all the challenges of an arcade space game. The player must avoid air mine fields, cannons, and deadly "air snakes" while locating one of 15 possible landing sites on the planet of Darius IV. Treasure is the goal and escape is the final achievement until all 15 areas are conquered.

LASERCYCLE

Cornerstone Computer Company

In your Lasercycle, you suddenly surge forward into the center of the first arena. Walls of destructive energy confine you to the racing circuit. A deadly attack sphere blazes toward your cycle. To survive, you must destroy it quickly, before it destroys you!

Lasercycle requires rapid acceleration and extraordinary steering in racing from arena to arena. You must conserve your energy reserves and absorb Power Pods when you can. Your acceleration boosters lightning speed and your cunning maneuvers will save you for the next race to survive. ISBN 0-89303-619-6/\$29.95.

# NOMINATION ICCS

One to five players run against the actual candidates for the 1984 Democratic or Republican nomination in 20 state primaries over five months. Take a stand on the issues, toss your hat in the ring, and make your dreams come true.

Run as a conservative, a liberal, or sit squarely on the fence. Grant interviews to the press, distribute campaign funds, and issue position papers on such sensitive issues as welfare, the nuclear freeze and passage of the ERA. Strategy is the secret to winning the coveted NOMINATION. ISBN 0-89393-699-4/829.95

# JOURNEY TO THE STARS Micro Turn-Ons

Without leaving your hemisphere or Earth's atmosphere, it is now possible to tour the galaxy. Journey to the Stars telescopes the screen of your PC into the celestial sphere. It introduces you to the stars by their size, distance, color, temperature, and spectral analysis and to the wonder of the constellations. With this astronomical piece of software, you can play "Find that Star," "Name that Constellation," and venture into the unknown with "The Sky's the Limit." ISBN 0-89303-586-6/\$39.95

Books and games for the IBM PC\* and PCjr\* from The Brady Co. are available at Computerlands, IBM Product Centers, Sears Computer Centers, Entré Computer Centers, B. Dalton Booksellers, Waldens, Crown Books and other fine bookstores and computer dealers nationwide. Or call 800-638-0220, toll-free for information. The Brady Co., a Prentice-Hall Company, is located in Bowie, Maryland 20715.



The PC Specific Library

\* IBM PC and IBM PCjr are registered trademarks of the International Business Machines Corporation

Circle 246 on reader service card

LASERCYCLE

# PRO-MODEM 1200

# It's about time.

PROMETHEUS PRODUCTS INCORPORATED

Time for your computer to make the telephone connection — with an intelligent, full 212A 300/1200 baud modem — with a real time clock/calendar — and with the capability to expand into a complete telecommunications system. It's time for PRO-MODEM 1200. Much more than just a phone modem.

When you're on-line, time is money. PRO-MODEM telecommunication systems help you save. By monitoring the duration and cost of your phone calls. And by sending and receiving messages, unattended, at preset times when the rates are lower. . . with or without your computer.

Compare the \$495 PRO-MODEM 1200 with any other modem on the market. For example, you'd have to buy both the Hayes Smartmodem 1200 plus their Chronograph for about \$950 to get a modem with time base.

PRO-MODEM 1200 is easy to use. A convenient "Help" command displays the Menu of operating command choices for quick reference whenever there's a question about what to do next. Extensive internal and remote self-diagnostics assure that the system is operating properly. Some of the other standard features include Auto Answer, Touch Tone and Pulse Dialing, and Programmable Intelligent Dialing.

PRO-MODEM does more. It lets you build a full telecommunications system with features like Auto Dialer, Incoming and Outgoing Message Buffering, Business/Personal Phone Directory, Programmable Operating Instructions, a 12-Character Alpha-Numeric Time and Message Display, and versatile PRO-COM Software. PRO-MODEM commands are Hayes compatible so you can use most existing telecommunications software without modification.

There's much more to the PRO-MODEM story. See your local dealer for complete details. He'll show you how to save time. And money.

Prometheus Products, Inc., 45277 Fremont Blvd., Fremont CA 94538, (415) 490-2370



Circle 688 on reader service card



# Powerbase for the powerhouse

At last: a completely new relational data base management system that fully utilizes and enhances the power of the best micro on the market today. And makes it available to those whose expertise is business, not computers.

We call it POWERBASE.<sup>™</sup> Software

We call it POWERBASE.™ Software clever enough to meet your information needs, easy enough to be mastered in half an hour. No fancy programming. No unnecessary computer jargon. You simply paint your screens and define the information you need. PowerBase does the rest. Pleasurably.

POWERBASE and DATAZOOM are trademarks of G.M.S. Systems, Inc.

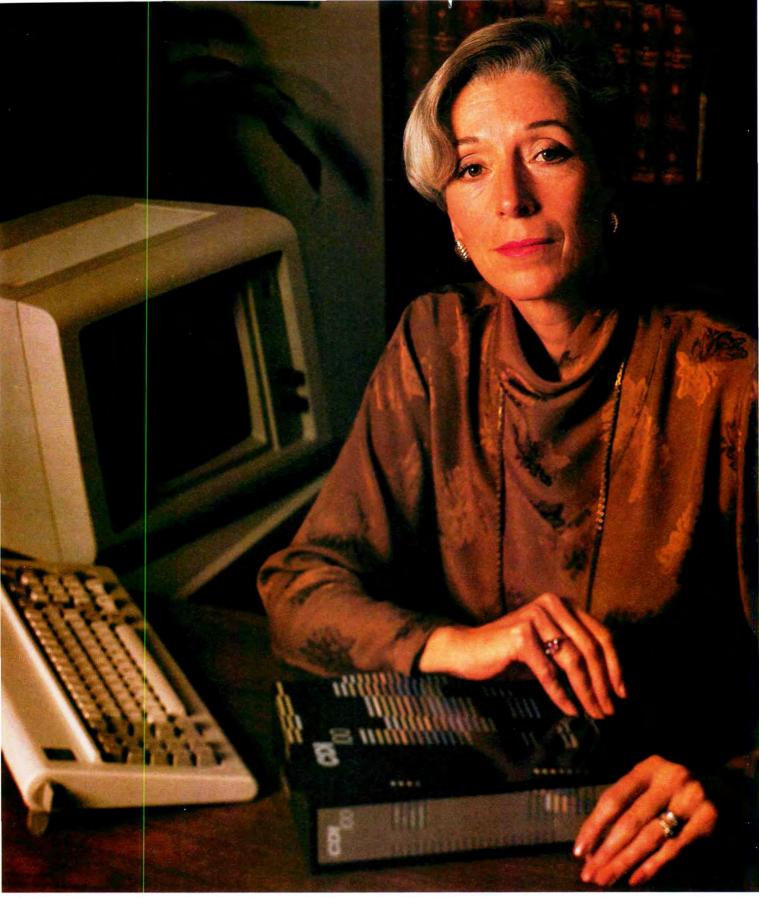
PowerBase introduces DATAZOOM™ and the exclusive Zoom Key which, at the touch of your fingertip, explodes data to deeper and deeper levels of revealing detail. Other features include ultra-fast b-tree access, multiple files, powerful editing and table look-up functions, flexible report writer, the ability to search, sort, and scan other files... and many more.

Master data without having to master computers. The power of the micro is now fully yours with PowerBase, the new breed of software that makes data management basically simple.

Circle 218 on reader service card



gmssystemsinc. 12 W. 37th Street N.Y., N.Y. 10018 (212) 947-3590 Dealer inquiries invited.



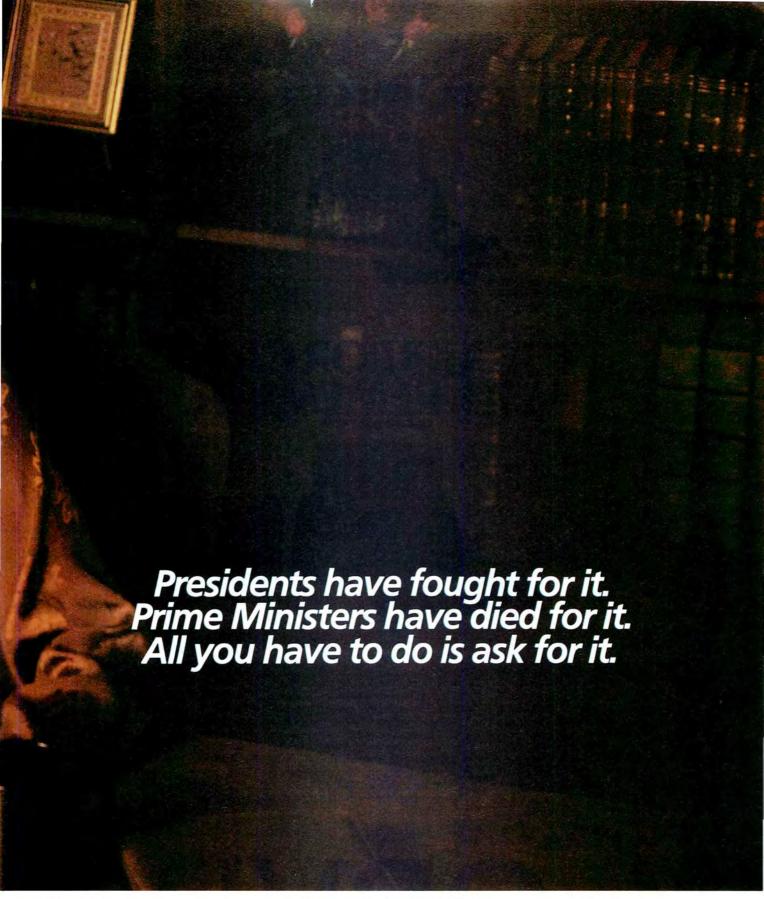
Power. That's the key to CDI/100. It's a new concept in PC operating system environments so powerful, so personal and so remarkably flexible, that it can be tailored to the dimensions of any size operation.

Using the experience we gained from creating the CDI/1000 (our

Pick-based IBM minicomputer product), we've integrated the powerful features from the minicomputer world with MS-DOS™.

A dynamic menu system makes the learning process simple. You'll quickly be sailing through complex operations. And because you have access to the very foundation of the system, you can easily build and enhance your own specialized applications.

What it brings to your IBM PC is a new generation of data base management capabilities in a system that becomes as personal as



your fingerprint.

For virtually limitless application in a system that will grow just as far and just as fast as you do, ask for CDI/100, wherever you buy your software. Because personal power has never been this simple.

# Exceptional New Software Concept

- · Everyone's Filing System
- · English-like Inquiry Language
- Dynamic Menu System
- Integrated Help Features
- Relational Data Management
   Enhanced Basic Compiler
- Dictionary Supported Data Base
   Work Flow Manager

CDI Information Systems, Inc. 100 TM (206) 455 5117 100 INCREASE YOUR PERSONAL POWER. TM

Circle 354 on reader service card

# IF YOUR IBM XT EVER FORGETS



# THE MIRROR CARD WILL REMEMBER.



A new idea based on proven technology. Now there's a new and economical way to back-up your IBM XT or PC. The MIRROR CARD from CORVUS.

The MIRROR CARD permits the connection of your IBM XT or PC to a low-cost video cassette recorder for storing up to 73 megabytes of information.

The MIRROR CARD uses field-proven technology which was developed in 1980 as back-up for CORVUS Winchester disk systems. It plugs directly into a peripheral slot of your XT or PC, so you can store the entire contents of your

internal or external IBM Hard Disk on a standard video cassette in approximately 15 minutes.

**Built-in safety.** The MIRROR CARD's sophisticated patented features include a built-in error detection system to insure the accuracy of your stored data. Complete software is included to save, restore, verify and archive your information.

Compatible output. The MIRROR CARD accommodates formats for Beta and VHS Video Cassette recorders. Connection is by a conventional patch cord.

The best data insurance you can buy.

At \$495, plus your low-cost VCR (purchased separately), the MIRROR CARD is the simplest and most economical way to insure that your valuable data will never be lost.

And when you're not using your VCR to store data, you can still use it to watch video tapes.

For the name of the dealer nearest you contact: CORVUS SYSTEMS, 2100 Corvus Drive, San Jose, California 95124, 1-800-4-CORVUS.

# CÔRVUS

THE NETWORKING COMPANY.

CORVUS, THE NETWORKING COMPANY is a trademark of CORVUS SYSTEMS INC. MIRROR is a registered trademark of CORVUS SYSTEMS INC. and is covered by a U.S. Patent. IBM XT and IBM PC are trademarks of International Business Machines.



The Right Commands At Your **Fingertips** 

EASYWRITER II" COMMANDS

KLEERTEX\* FOR IBM\*- PC

SUPERCALC COMMANDS

KLEERTEX\* FOR ISM\*-P

Complete commands required to learn and operate your program

Designed by Training Specialists to

elp put your program to work, right

Alphabetized commands to find what you need quickly and easily

Organized with key-by-key examples for simplicity.

\$32.95 FOR 2 ON 1 DOUBLE SIDED TEMPLATES WITH A 15-DAY MONEY BACK GUARANTEE

rway

his Time Saving Aid is Ideal for Training, Invaluable for Beginners, and a welcome convenience for the Comprehensive User. Made of sturdy, non-scratchable, non-glare, color matching plastic.

he right commands... ... the right price!

KLEERTEX Keyboard				MERCE	į								2	MILECT CHITER VISICALE	ģ			
Templates				5								-	3	\$,				
Now Available:			1						?			2	-	2	6		48	5
		4				3	1	7			4	7			ř		5	2
		5		2	3	S.	5	Š	5	ŝ	ē.	ě	ş	\$	1	ð	70	4
	\$	5		7.5		£	2		*	1	2	7			7 6	6	3	
IBM® STYLE A*		O de STA	· Allie II	· Suplan	8	€ EACAL	Approvent	Our EWRIT	O PIE FILE	4	400	O PED TEWRITER	0	O MILECY CHITE	PERMATE	· On SONA,	57	· Man WELF B.
IBM® STYLE A* IBM® STYLE B**		800	0 0	0 0 5/1/2	0 0 8/1/2	0	400	000	0 0	400	400	0 0	0	0 0	PEP 1	0000	6.7	0
IBM® STYLE A* IBM® STYLE B** KAYPRO®		8000	0 0	0 0 500	0 0 500	0 0	400	Om		400	400	0 0 0	0 0 0	0 0	PED	00000	0 0 1/2	0 0
	0 0 0	0 0 0	0 0	0 0 8/10	0 0 8/10	0 0 6	400	Om	9/4 0 0	400	400	0 0 0	0 0		Per	00000	0 0 1/5/	0 0
KAYPRO®	0 0 0 0	00000		0 0 8/10	0 0 800	0 0	0 0	000	0 0 0	400	0 0	0 0 0	0 0 0		PED	000000	0 0 1/2	0 0 0

# Call Toll Free 1-800-231-5413

# DEALER INQUIRIES INVITED



Or Send Order To: P.O. Box 85152-MB 134 PRODUCTS\*\* San Diego, CA 92138

KLEERTEX" FOR IBM"- PC

KLEERTEX" FOR IBM"- PC

We accept VISA, MC, AMEX or checks. \$1.95 Shipping Fee.

Apple/Quickfile-Apple Computer, Inc. IBM-International Business Machines. Osborne-Osborne Computer Corp. Kaypro-Non Linear Systems. Wordstar/Mailmerge-MicroPro International. Visicalc-Visicorp. Supercalc-Sorcim. Easywriter II-Information Unlimited Software. dBase II-Ashton-Tate. Multiplan-Microsoft. 1-2-3-Lotus Development Corp. Perfect Writer/Perfect Filer/Perfect Calc-Perfect Software. Personal Pearl-Pearlsoft. PieWriter-Hayden Software Co. Compaq-Compaq Computer Corp. © CREATIVE COMPUTER PRODUCTS 1983.

WORDSTAR" COMMANDS

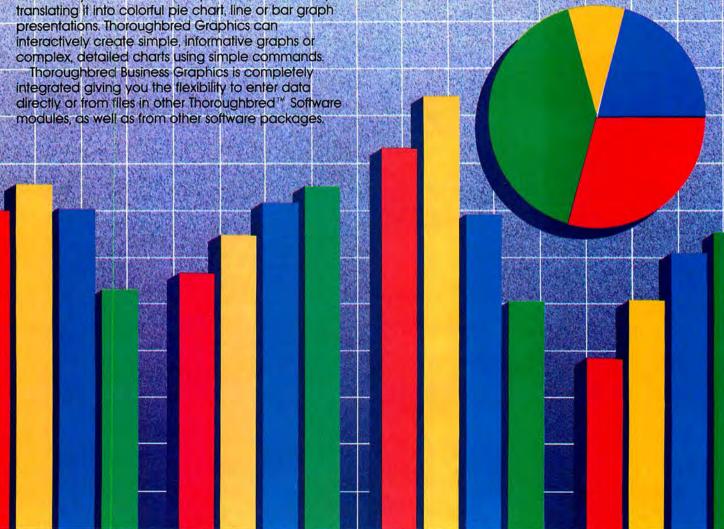
A New Awakening For Business Data...

# **Thoroughbred Color Business Graphics**

Thoroughbred Color Business Graphics from SMC Software Systems will awaken your business data by

Thoroughbred Business Graphics is available on any microcomputer running SMC Thoroughbred BASIC or hardware utilizing MAI Basic Four BASIC. Tektronix 4027 compatible color or monochrome terminals will display the graphs and dot matrix printers or plotters provide hard copy.

So why continue to manually create dull reports and presentations when you can awaken your data with Thoroughbred Color Business Graphics.



Run with the best...



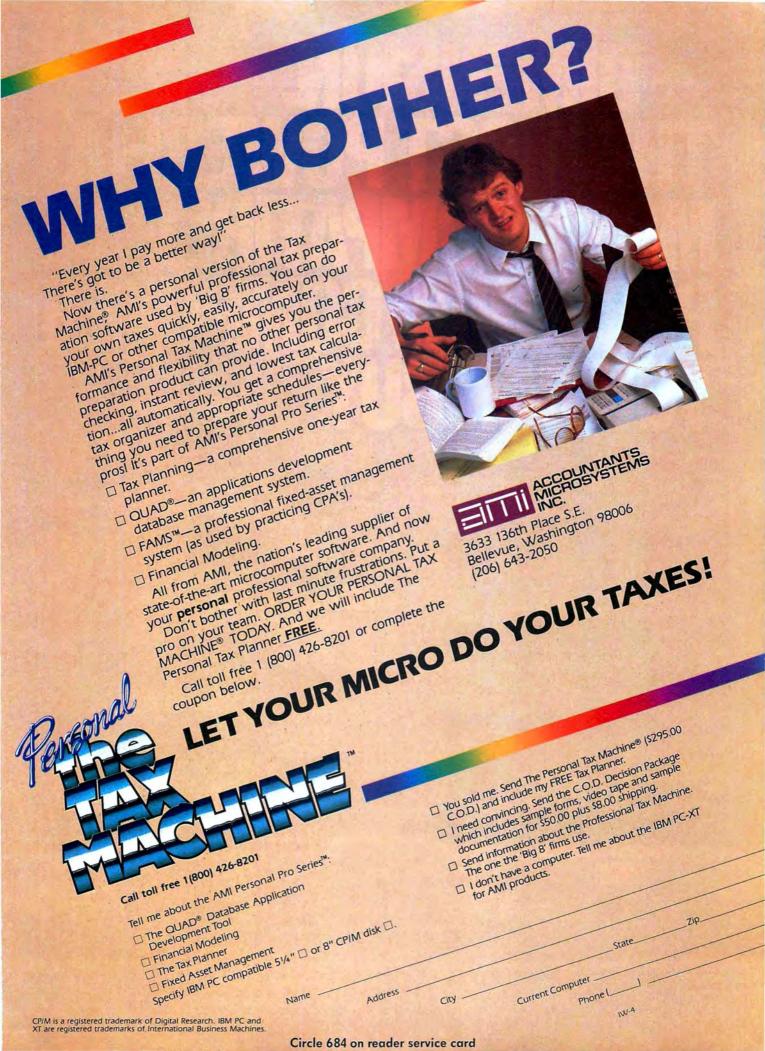


# SMC Software Systems A Division of Science Management Corporation

1011 Route 22, Bridgewater, NJ 08807 In New Jersey (201) 685-9000 - 800-526-3968

Thoroughbred Software is a trademark of Science Management Corporation.

Circle 524 on reader service card



# DIMENSION. THE MOST POWERFUL, MOST COMPATIBLE PERSONAL COMPUTER YOU CAN BUY.

Introducing the capability the world has been waiting for. A single personal computer able to handle Apple<sup>®</sup> IBM<sup>®</sup> TRS-80<sup>®</sup> UNIX <sup>™</sup> and CP/M<sup>®</sup> based software.

The Dimension 68000 Professional Personal Computer does it all. It actually contains the microprocessors found in all of today's popular personal computers. And a dramatic innovation creates the environment that these systems function merely by plugging in the software.

Add to this the incredible power of a 32 bit MC68000 microprocessor with up to 16 megabytes of random access memory.

Dimension. At about the same price as the IBM<sup>®</sup>PC, it's obviously the best value you can find. For more information ask your dealer or call us at (214) 630-2562 for the name of your nearest dealer.

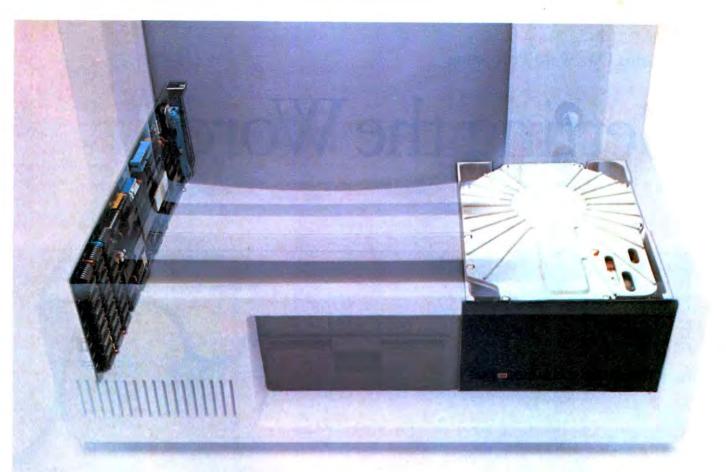


A product of Micro Craft Corporation 4747 Irving Blvd., Suite 241 Dallas, Texas 75247. \*1983

Circle 376 on reader service card



Apple is a registered trademark of Apple Computer, Inc.; IBM is a registered trademark of International Business Machines Corporation; TRS-80 is a registered trademark of Radio Shack, a Tandy Corporation company; UNIX is a trademark of Bell Laboratories, Inc.; CP/M is a registered trademark of Digital Research Corporation.



# **Build a Time Machine**

# Introducing the first hard disk multifunction system for the IBM PC

Now, you can add 10 or 15 megabytes of on-line hard disk storage to your IBM PC and get a serial port, a clock/calendar, and sockets for as much as 192k of additional system RAM. You get all the features of the IBM XT—and more—in only one expansion slot. It's all possible with Falcon Technology's new PC eXTender.\*\* series hard disk systems.

# Falcon PC eXTender Systems Save Both Time and Space

A PC eXTender system will save you time two ways. First, with more on-line capacity than 45 floppy disks, you won't be changing disks continuously. Second, Tim Paterson, the author of the IBM PC's operating system and founder of Falcon Technology, has developed proprietary circuitry that can continuously transfer data at the maximum speed of the drive. The Falcon system is capable of reading one megabyte from the disk in three seconds. This is by far the fastest hard disk available for the PC.

The speed improvements you get with Falcon will turn your PC into a true time saving machine.

A PC eXTender system also saves you space. The disk controller and the added functions occupy only one expansion slot.

# Plated Media for High Data Density

Falcon's PC eXTender systems use thinfilm plated media which resist damage from contaminants and head crashes better than the oxide-coated media used in other PC hard disk systems. In addition, the disk/head cavity is shock mounted to a cast aluminum frame.

# Stretch Your Capabilities, Not Your Budget

With a PC eXTender, you'll be able to process more data, faster, and at a lower cost than with an IBM XT.

Prices for Falcon PC eXTender systems start at \$2,295.00 for 10MB mounted within the IBM chassis. The 15MB drive is \$2,595.00. PC eXTender systems are also available in externally mounted cases. Systems can be configured with one or two Falcon drives.

For the serious PC user, a Falcon PC eXTender may well be the ultimate performance-enhancing add-on available.

To find out more about Falcon PC eXTender systems for your IBM, give us a call:

(206) 251-8282

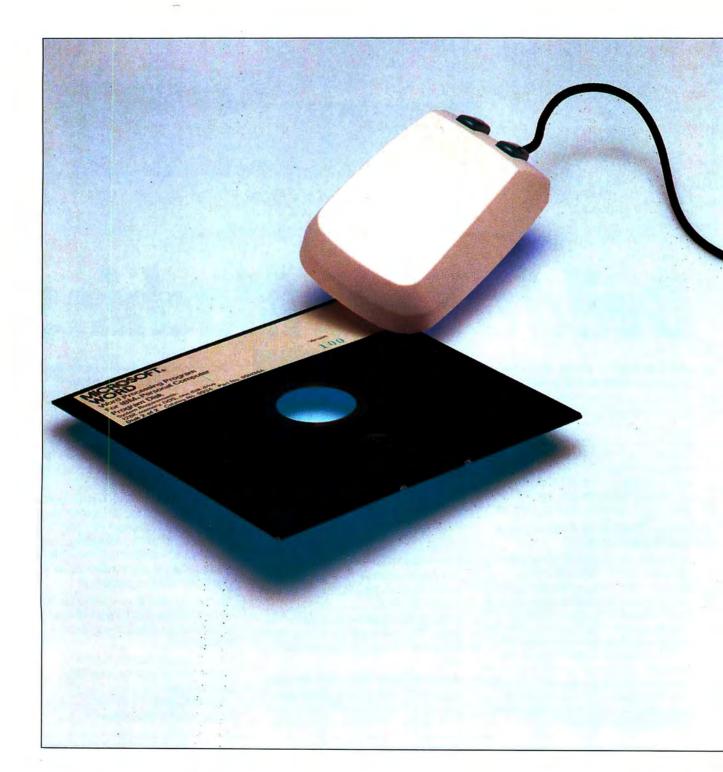
Dealer inquiries are invited.

IBM is a registered trademark of the International Business Machines Corporation.

Falcon Technology, Inc. 6644 South 196th Street, Suite T-101 Kent. WA 98032



# Getting the Word





# Burton L. Alperson

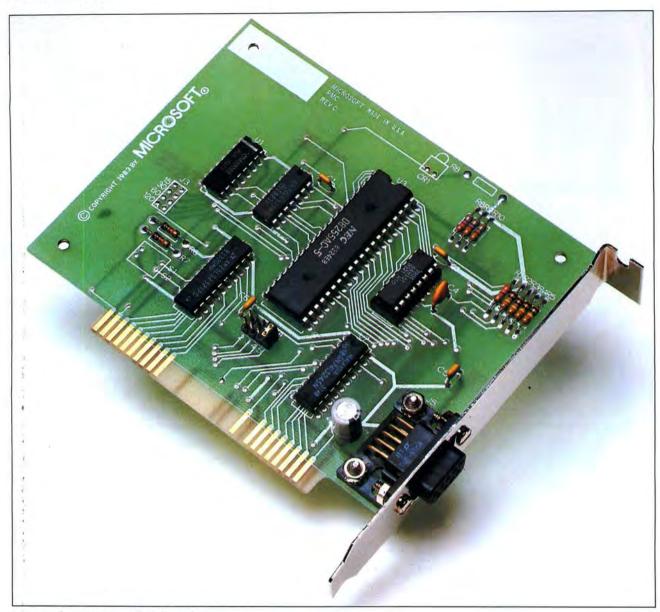
The marriage between screen orientation (what-you-see-is-what-you-get) and complex formatting is still a little rocky in today's word processors, but Microsoft's new word processing program, Microsoft Word, has managed to integrate these frequently conflicting features. Word's flexible formatting capabilities allow you to store one or more style sheets with every document you create. This article guides you through the elemental functions and hierarchies of Word and shows you how to set up sample style sheets for a scientific article, a film script, and a file to be displayed on the computer's screen.

Word provides an embarrassment of riches. While other microcomputer word processors offer some of the features available in *Word*, none has combined features such as screen orientation, different format styles, and stored vocabularies in a single package. These advanced capabilities have been interwoven with outstanding human engineering (see "War of the Words," *PCW*, Vol. 1, No. 8).

However, no major advance in technology can be achieved without penalty. To use *Word* to best advantage, one must master new concepts. While they are not particularly difficult to understand and use, they are unfamiliar to people who have been using other word processors. Microsoft's cryptic documentation makes these concepts unnecessarily obscure.

# Word's Hierarchy

Before discussing the advanced features of *Word*, one must address the way the program structures a document. Three concepts are particularly important: divisions, paragraphs, and characters. It is most useful to



Microsoft Mouse interface board

view these concepts as members of a hierarchy: characters exist within paragraphs; paragraphs exist within divisions. In general, a division is any portion of a document that maintains a consistent page layout. For some documents it may be necessary to define only a single division. A term paper, a letter, a memo, and the chapters of a book are examples of documents that probably would require just one division. If the document includes such items as a table of contents, an appendix, a specially formatted title page, and tabular material with special formatting requirements, other divisions become necessary. The definition of a division depends on consistent formatting rather than length.

Formatting a division includes deciding whether you want page numbers and defining the physical parameters of the paper and margins, the placement of page numbers, the type of automatic page numbering (Arabic, uppercase or lowercase Roman, uppercase or lowercase alphabetic), the starting page number, and the locations of footnotes and running heads. You can define or change these parameters only by telling *Word* to format a division; they cannot be selected from any other menu.

A "paragraph" is any block of text that ends with <Enter>. This is a common definition in most word processors. Formatting at the paragraph level enables you to set the alignment of paragraphs (flush left, centered, flush right, justified), the amount and type of indentation for first lines of paragraphs (a negative number

produces a "hanging indent," a positive number produces a normal indent, and 0 produces a block paragraph), the amount of indentation for lines other than the first line (e.g., for extended quotations), line-spacing within and between paragraphs, and whether a paragraph can be broken between two pages.

The lowest level of the *Word* hierarchy is the character. In character formatting you decide how you want any set of characters to look in the document. Many of the parameters under your control at this level are called print enhancements in other word processors. Character formatting controls boldfacing, italics, underlining, small caps, cases, double underlining, subscripting, superscripting, overstriking, print fonts, and font sizes.

Using *Word* for only the simplest tasks seems like a shameful waste of power.

# Galleries and Glossaries

To use *Word* in the simplest possible way, you need learn little more than the keyboard conventions and the concepts of divisions, paragraphs, and characters. The worst that can happen is that you won't have much more power at your disposal than you'd have using *WordStar*. However, using *Word* in this way is like driving a Porsche at 55 miles per hour. It does the job but seems like a shameful waste of power.

A few additional concepts will enable you to take advantage of the full power of *Word*. All the parameters under your control for divisions, paragraphs, and characters may be saved in a special file called a style sheet. If you have created a document with a previously saved style sheet, this style will be applied automatically to the document. Each time you return to the document it will be loaded into memory with all its margins, tabs, and other formatting information intact.

Moreover, you can alter formats by attaching different style sheets to a document. It's useful to have a draft and a final sheet for each style you wish to define. The only difference between the two sheets might be that the draft style is single-spaced and the final style is double-spaced. This practice enables you to have more text on the screen for editing and composing and yet to retain the ability to print a double-spaced final version quickly.

Such a strategy is not practical in other word processors, which require you to reformat manually, paragraph by paragraph. In *Word*, only a few keystrokes are necessary to attach any style to an entire document. Typing <Esc> F S S style tells the program to engage the menu (<Esc>), format (F), style (S), and sheet (S) and type the name of the style or point to it in a list of styles (style).

You can keep a collection of style sheets on file in a menu called a "Gallery" (Word's term to describe a library of styles). Your gallery might contain separate styles for articles, letters, memos, documents to be telecommunicated, documents formatted for CRT representation, and others. Each of these styles might exist in draft and final forms.

Style attributes are easy to invoke. If you have defined the way you wish a normal paragraph to look and named this attribute "NP," you need only type <Alt>-N P to begin typing normal paragraphs. This attribute will remain in force until you change it by engaging another attribute.

The "Glossary" is another way of saving and retrieving information relevant to a document or document type. If you repeatedly use certain words, phrases, paragraphs, or pages, you may assign an abbreviation to the string in one or more glossaries. Inserting the item in your document requires nothing more than typing the abbreviation and striking <F3>. You can use any glossary with any document, just as you can use style sheets.

Glossaries may contain limited formatting information as well as words and phrases. You can include information about hard page breaks with the text. If a glossary item has been saved in centered format, it will be inserted in centered format if the style of the document permits it.

# Creating Style Sheets

Each style attribute you define has a specific purpose. It might exist to format a division, a paragraph, or characters. *Word* suggests several alternative labels for each of these purposes. These labels are called "usages."

When you define the styles for divisions, for example, you can employ the usages Normal, Front Matter, Appendix, Index, Contents, and Other. The names are meant to be suggestions; you don't have to use Appendix as a usage for an appendix. But you must choose one of these labels.

If you call a division Normal, you are telling *Word* that you wish this attribute to be the default for the style sheet. If you name a style sheet Normal, it will load automatically with the program and remain in force until you override it.

The suggested usages for paragraphs are Normal Paragraph, Nested, Footnote, Quotation, Table, Heading, List, Title, Author, Affiliation, Copyright, Running Head, and Other Paragraph. Usages available for characters are Normal Character, Emphasis, Index Term, Figure Reference, Sequence Number, Folio (page number), Superscript, Subscript, and Other Character.

# Interpersonal Phenomenology in Dyads

1

Interpersonal Phenomenology as a Function of Sexual
Orientation, Gender, Sentiment, and Sex Roles
in Long Term Dyadic Relationships

demonstrated marital relationships have importance of factors such as perceived similarity between the person (p) and other (o) (Burgess, Locke, & Thomes, 1971; Dymond, 1954, Murstein & Beck, 1972), p's validation of o's self concept (Laing, Phillipson, & Lee, 1966; Lucky, 1960), p's expectations that o agrees with p (Hawkins & Johnson, 1969; Ort, 1950), p's feelings of understood o (Laing, et al., 1966; Navran, 1967), understanding, or the accuracy with which p expects agreement or disagreement (Christensen & Wallace, 1976; Corsini, 1956; Dymond, 1954; Laing, et al., 1966; Murstein & Beck, 1972; Newmark, Woody, & Ziff, 1977; Tiggle, Peters, Kelley & Vincent, 1979) and realization or the accuracy with which p feels understood and misunderstood by o (Laing, et al., 1966). These variables have been shown to be related to enduring and satisfying heterosexual marriages.

Figure 1: Sample manuscript paragraph in APA format

These predefined usages may not supply enough options to meet all your needs. For example, you might need several kinds of headings, such as centered uppercase, centered lowercase, and flush left underlined. Here the concept of a "variant" becomes useful. You can label the most common heading variant 1, the next heading variant 2, and so on.

## Scientific Style

When I write a journal article I am required to use a format prescribed by the American Psychological Association (APA). The format is detailed and rigid and has been adopted by many scientific disciplines. Consequently, the APA style serves as a useful model for the construction of style sheets for articles. Figure 1 shows part of a typical manuscript page in APA format. Listing 1 shows *Word's* representation of the style sheet responsible for formatting the manuscript. I have saved the style sheet under the name APAPS.STY to indicate that it produces final copy in APA format with proportional spacing. The style sheet in Listing 1 was printed by using the Print command in *Word's* Gallery menu.

I have rearranged the items in Listing 1 from the order in which they were written so that I can use the screen display of the sheet for fast reference. Items that I seldom need are placed toward the end of the document. Rearranging style attributes is easy, since style sheets can be edited in much the same way as other documents.

```
1
      Emphasis a
                                                 NORMAL CHARACTER
        BoldPS (roman a) 12.
     Emphasis d
                                                 UNDERLINE.
        BoldPS (roman a) 12 Underlined.
3
  B
      Emphasis b
                                                 BOLDFACE
        BoldPS (roman a) 12 Bold.
                                                 CENTER TEXT
     Other paragraph a
        BoldPS (roman a) 12/24. Centered.
5
      Subscript 1
                                                 SUBSCRIPT
       BoldPS (roman a) 12 Subscript.
6
      Superscript 1
                                                 SUPERSCRIPT
       BoldPS (roman a) 12 Superscript.
  TI Title a
                                                 APA TITLE PG: TITLE, AU, AFF
       BoldPS (roman a) 12/24. Centered.
  RH Running head 1
                                                 APA RUNNING HEAD FORMAT
       BoldPS (roman a) 12/24. Flush right, right indent 15 pl0.
9
      Folio a
                                                 BOLDPS PAGE NUMBERS
       BoldPS (roman a) 12.
10 H1 Heading 1
                                                 HEAD-
                                                          5 LEVELS
       BoldPS (roman a) 12/24 Uppercase. Centered (keep in one column).
11 H2 Heading 2
                                                 HEAD-12345 LEVELS
       BoldPS (roman a) 12/24. Centered (keep in one column).
                                                 HEAD-
                                                         45 LEVELS
12 H3 Heading 3
       BoldPS (roman a) 12/24 Underlined. Centered (keep in one column).
13 H4 Heading 4
                                                 HEAD- 2345 LEVELS
       BoldPS (roman a) 12/24 Underlined. Flush left (keep in one column).
                                                        345 LEVELS (+TAB & .)
                                                 HEAD-
14 H5 Emphasis c
        BoldPS (roman a) 12 Underlined.
                                                 BLOCK PARAGRAPH
15 OP Other paragraph d
       BoldPS (roman a) 12/24. Justified.
                                                 APA PARAGRAPH
16 NP Normal paragraph
        BoldPS (roman a) 12/24. Justified (first line indent 5 pl0).
                                                 CASE STUDY OR EXTEND. QUOTE
17 EQ Other paragraph b
       BoldPS (roman a) 12/24. Justified, Left indent 5 p10 (first line
        indent 10 p10).
                                                 OUTLINE LEVEL 1
18 O1 List 1
        BoldPS (roman a) 12/24. Justified, Left indent 4.2 p10 (first line
        indent -5 p10) (keep in one column).
                                                 OUTLINE LEVEL 2
19 O2 List 2
        BoldPS (roman a) 12/24. Justified, Left indent 9.2 p10 (first line
        indent -5 p10) (keep in one column).
                                                 OUTLINE LEVEL 3
20 O3 List 3
        BoldPS (roman a) 12/24. Justified, Left indent 14.2 pl0 (first line
        indent -5 p10) (keep in one column).
                                                 OUTLINE LEVEL 4
21 O4 List 4
        BoldPS (roman a) 12/24. Justified, Left indent 19.2 p10 (first line
        indent -5 p10) (keep in one column).
                                                 APA REFERENCE FORMAT
22 RF List a
        BoldPS (roman a) 12/24. Justified, Left indent 3 p10 (first line
        indent -5 p10) (keep in one column).
                                                 APA STANDARD SETUP
23 ND Normal division a
        Page break. Page length 110 p10; width 85 p10. Folios Arabic. Top
        margin 15 p10; bottom 15 p10; left 15 p10; right 15 p10. Top running
        head at 7.5 plo. Bottom running head at 5 plo. Footnotes at end.
(continues)
```

Listing 1: Style sheet for APA format

```
APA TABLE SETUP
24 TD Other division a
           Page break. Page length 110 p10; width 85 p10. Folios Arabic at 10
           p10 from top 67.5 p10, from left. Top margin 15 p10; bottom 15 p10; left 0.79 p10; right 0.79 p10. Top running head at 7.5 p10. Bottom
           running head at 5 plo. Footnotes on same page.
                                                                     APA TABLE TITLE FORMAT
25 TT Heading 6
           BoldPS (roman a) 12/24 Underlined. Flush left (keep in one column).
                                                                     APA TABLE HEADERS
26 TH Table a
           BoldPS (roman a) 12/24. Flush left (keep in one column). Tabs at: 10
           p10 (right flush), 15.83 p10 (right flush), 21.66 p10 (right flush),
           27.5 p10 (right flush), 33.33 p10 (right flush), 39.16 p10 (right flush), 45 p10 (right flush), 50.83 p10 (right flush), 56.66 p10 (right flush), 62.5 p10 (right flush), 68.33 p10 (right flush),
           74.16 p10 (right flush), 80 p10 (right flush).
                                                                     APA TABLE BODY FORMAT
27 TB Table b
           BoldPS (roman a) 12/24. Flush left (keep in one column). Tabs at:
           7.5 p10 (dec. aligned), 13.33 p10 (dec. aligned), 19.16 p10 (dec. aligned), 25 p10 (dec. aligned), 30.83 p10 (dec. aligned), 36.66 p10
           (dec. aligned), 42.5 p10 (dec. aligned), 48.33 p10 (dec. aligned), 54.16 p10 (dec. aligned), 60 p10 (dec. aligned), 65.83 p10 (dec. aligned), 71.66 p10 (dec. aligned), 77.5 p10 (dec. aligned).
                                                                     FOOTNOTE REFERENCE
28
        Footnote reference a
           BoldPS (roman a) 12 Superscript.
```

Listing 1 (continued)

The first attribute created was for the basic APA division setup (Item 23). The first line of this item reveals that the key code is ND, which informs you that you can invoke the attribute at any time by typing <Alt>-N D. The usage is Normal Division, variant a. Variant a combined with the word Normal means that this attribute will be the default value. The second line of the attribute shows the paper size (8½ by 11 inches) and indicates that the page numbers (Folios) will be in Arabic numerals.

No aspect of an attribute is fixed in concrete.

The rest of the information tells you that margins will be 1½ inches all around, with top and bottom running heads at ¾ inch and ½ inch from the top and bottom of the page, respectively. The last notation indicates that footnotes will be placed at the end of the article.

To create a style attribute, engage the Gallery menu (<Esc> G) and then invoke the Insert function (I). Now you can name the attribute, which entails defining the key code, usage, and variant and supplying any remarks.

Having named the attribute, you may define all aspects of the format. Since the usage has been named Normal Division, you may define only division attributes here. Defining a style format is identical to defining a direct format; you simply choose menu items and make appropriate entries. No aspect of this attribute is fixed in concrete. You may return at any time to modify the name or format.

The next attribute I defined was the default paragraph style (Item 16). The technique for creating this attribute is almost identical to the sequence described above. The only difference is that since the usage has been defined as a Normal Paragraph, you can access Character, Paragraph, and Tab formatting. The item shows that these paragraphs differ from *Word*'s own defaults in the print font, the justification, and the amount of the first line indent. The notation 12/24 means that the print size is 12 points (10 pitch) and the line spacing is 24 points (double-spaced).

Items 1 through 6 reinstate Word's default key codes. If you didn't reinstate these codes you would still have access to the functions, but you would have to precede your commands with an X. For example, you

would have to type <Alt>-X C instead of <Alt>-C to center text. Microsoft's choice of defaults is so natural and easy to remember that I prefer to keep them in their original form.

The choice between character and paragraph usage in Items 1 through 6 is governed by what I wish to accomplish. Subscript, Superscript, and the different Emphasis variants are character usages, which means that I can control the style or vertical location of individual characters in a line. The Other Paragraph usage gives me access to centering and line spacing.

Item 7 controls almost all aspects of an APA title page: title, author, and affiliation. The only element that remains to be indicated is the running head, which must appear toward the bottom of the title page. This aspect is controlled by Item 15, Block Paragraph style.

Item 9 (Folio a) is supposed to enable you to define the print font of the page numbers. At this writing, the program has a bug and the item does not work. Consequently, I am forced to respond to a prompt to change the print thimble for each page number when I attempt to print on my letter quality printer. Another alternative, using Draft mode for printing, doesn't work with this style sheet because Draft mode produces strange effects on *Word*'s proportional spacing algorithms.

Microsoft says the inability to define print fonts for folios will be eliminated in Version 1.1, which should be available by the time you read this. Meanwhile, they have found a way around it: enter the Running Head menu, select the page command, and press <Alt>-<Space> <Space>. The program will recognize the style sheet attribute and behave properly.

APA reference style requires the first line in each reference to be flush with the left margin and the remaining lines to be indented by three characters. This is a "hanging indent" in *Word*'s language, and it is accomplished with Item 22.

Headings in APA style must conform to a complicated set of rules. The automatic formatting of all levels of headings in Items 10 through 14 saves a lot of time. The headings are arranged from the highest to the lowest levels. Remarks attached to these items remind me that if I need five levels, I should use the order of subordination H1, H2, H3, H4, and H5. For four levels I should use H2, H3, H4, and H5; three levels require H2, H4, and H5; two levels require H2 and H4; and one level requires H2.

Items 24 through 27 are concerned with tabular material. The techniques described in those items would not work for all APA authors; however, since most of my publications deal with data of a single order of magnitude, shown with two-decimal accuracy, it is helpful to have a consistent table format on file.

Item 24 creates a new division for tables with redefined margins. Items 25 and 26 set up the title and the column headers. Item 26 sets up a series of decimal tabs in the appropriate locations for most of my tabular work. The decimal tabs in Item 27 (Table Body) are coordinated with the flush-right tabs of Item 26 (Table Headers), making it easy to lay out columns with the appropriate headers. I have only to type <Alt>-T D (for Table Division, Item 24) to engage the table format. I can return to standard APA text format at any time by typing <Alt>-N D (for Normal Division, Item 23).

Items 18 through 21 are not part of APA format, but they are so useful that I include them in all style sheets for articles. These items set up any of four hierarchical levels of indentation for outlining. Even if I don't intend to include an outline as part of the text, I can use these items to keep track of the organization of an article. After I've created an outline, I can store it in a file or in the glossary; this technique allows me to refer to the outline rapidly. Another option is to keep the outline constantly in view in one window while working on the text of the article in another window.

Two formatting features in this style sheet, running heads and footnotes, remain to be discussed. Word can set up multiple-line running heads with or without page numbers. Item 8 automatically places running heads in APA format (flush right). Creating a running head is a two-step process: definition followed by location formatting.

If you want a flush-right running head consisting of "Getting the Word" on the first line and automatic flush-right page numbering on the next line, first enter the running head area of the document with <Esc> J R (engage menu, jump to running head). Then type Getting the Word<Enter>page<F3>.

Entering page <F3> invokes a special predefined Word glossary function that generates automatic page numbering in the indicated location. Since the flush-right format has been defined already as a default in Item 8 of the style sheet, no further action is required for alignment.

However, Word still does not know how you want your running head placed on the page. The next step is location formatting. You select the text of the running head, which is still visible on the screen, and engage running head formatting (<Esc>-F R, meaning engage menu, format running head). This option enables you to tell the program where to locate the running head (odd pages, even pages, top or bottom of page) and whether to omit the head on the first page.

Incidentally, one undocumented characteristic of the program can produce problems. You cannot call for page numbering in a division command and also have a running head if the head and the page number are to appear on the same half of the page. The easiest way to solve this problem is to turn off division page numbering and let the running head control page numbering.

173

### CONTINUED:

She tries to get up but cannot. Stuart comes back, a bit annoyed.

MOIRA

I'm too tired.

STUART

No, you're not, you're just talking yourself into it.

He grabs her arm and begins to pull her up.

MOIRA

Please...

STUART

You have to...you have to do it. There's nothing wrong with you.

Moira begins to cry.

MOIRA

Stu, there is...

Looking at her, Stuart's whole demeanor collapses. He plops down next to her and holds her.

STUART

(forcing optimism)

We had to give it a shot, didn't we?

(pause)

We'll come back here again when you're all better. King and queen of the mountain.

Moira looks into his eyes, looks down again, forces a smile. Stuart gently takes her face in his hands and kisses her.

# 53 ANOTHER ANGLE

From below, CAMERA looks up at Moira and Stuart, including the expansive view behind them.

# 54 INT. BROWNING BEDROOM - DAY

Moira is standing in front of a full length mirror, as if practicing. She is quite distraught.

CONTINUED:

Figure 2: Sample screenplay format

```
1
   C
      Heading a
                                                 CHARACTER
        BoldPS (roman a) 12 Uppercase. Centered.
2
      Other paragraph a
                                                 DIALOGUE
        BoldPS (roman a) 12. Justified, Left indent 1.5", right indent 1.5",
        space after 1 li (keep in one column).
3
      Normal paragraph
                                                 NARRATIVE (ACTION DESC.)
        BoldPS (roman a) 12. Justified, Left indent 0.75", right indent
        0.75", space after 1 li (keep in one column).
     Heading c
                                                 PARENTHETICAL
        BoldPS (roman a) 12. Flush right, right indent 3.17".
5
     Heading b
                                                 SHOT # & DESCRIPTION
        BoldPS (roman a) 12 Uppercase. Flush left, space after 1 li. Tabs
        at: 0.67" (left flush), 6.75" (right flush).
6
     Normal division a
       Page break. Page length 11"; width 8.5". Folios Arabic. Top margin
        1"; bottom 1"; left 1"; right 1". Top running head at 0.5". Bottom
        running head at 0.5". Footnotes on same page.
```

Listing 2: Style sheet for screenplays

Word has an elegant system for automatic footnoting. You move the cursor to the appropriate location for the footnote reference number and engage the Format Footnote mode in the menu (<Esc> F F <Enter>). This action automatically inserts a correctly numbered footnote reference at the cursor location and moves the cursor to the footnote storage area so that you can immediately type the text of the footnote. You can toggle back and forth between the footnote text and the reference location with a Jump command. The footnote reference is appropriately superscripted, since it takes on the default format specified in Item 28 of the style sheet.

Inserting a new footnote reference automatically renumbers footnotes that follow it. Deleting a footnote reference removes the footnote text and renumbers the remaining footnotes appropriately.

Writing in APA format is not normally one of my favorite activities. But I am looking forward to my next journal article so that I can give this style sheet a workout. It is working very well as I write this article.

## Script Style

Screenwriters have it tough. In addition to the usual problems that confront all writers, they are faced with complicated and inflexible formatting requirements. Major studios will not even look at an improperly formatted script. *Word* makes producing this format seem like child's play.

Figure 2 is a typical page from a script that has been formatted in the style required by a major studio. Listing 2 shows the style sheet that formatted this script. A sepa-

rate format is required for each of five aspects of the script. Character references (name of the person speaking) must be uppercase and centered, with no space after the line (Item 1). Dialogue must be in block paragraph style, centered, and indented, with an extra space after each paragraph (Item 2). Narratives or action descriptions must be centered block paragraphs with an extra line after each paragraph (Item 3). The right margin of parentheticals (cues to the actors on interpreting dialogue) must be in the center of the page, and there must be no extra space between the parenthetical and the next line (Item 4). Shot numbers must extend beyond the left and right margins of narratives; shot descriptions (Item 5) must be uppercase.

A script is an interesting application because it demonstrates the usefulness of glossaries. Notice that the word CONTINUED followed by a colon appears in the upper left and lower right corners of the page; studios require this when a given script aspect is continued from one page to the next. The word must appear in the lower right corner preceding the page break and in the upper left corner of the next page. This whole sequence was stored in the glossary under the reference "CP" (a mnemonic for continuation page). After storing it, I had only to type C P-<F3>, and the word and appropriate page break would appear immediately.

### CRT LAYOUT EXAMPLE #1

This is an example of a CRT layout style. The paragraph format is an

indented first line with no extra lines between paragraphs.

You might use a style sheet like this to post a notice on a service like the one provided by the Source Telecommunicating company called the SOURCE or the one provided by Compuserve Information Service called COMPUSERVE.

Microsoft's WORD program makes this operation a bit clumsy since it provides no utility to send formatted ASCII text directly to a file.

Figure 3: Sample CRT layout in indented paragraph style

The cast of characters was also stored in the glossary. The first time I typed the character name "Moira," I invoked the Character function from the style sheet with <Alt>-C. This centered the name and displayed it in uppercase. Then I saved this text in the glossary (<Esc> C M, for engage menu, copy to glossary under the abbreviation M). From that point on, I merely had to type M <F3> to make Moira's name appear in character format. All other characters were treated in the same way. I saved the glossary so that I could use it in future sessions without having to redefine the text.

Word gives you the luxury of specifying parameters in inches, centimeters, 10- or 12-pitch characters, or points.

# **CRT Layout Style**

Many microcomputer users frequently need to format documents like the one shown in Figure 3 for display on CRTs (cathode ray tubes). This CRT style is helpful in preparing notices to be posted on bulletin boards or communications services like The Source or Compu-Serve. One of my few disappointments with *Word* is that the program provides no direct way to accomplish this task. However, a roundabout technique can be employed.

Listing 3 shows a style sheet for CRT formatting. Notice that measurements are specified not in inches but in 10-pitch characters; since the sheet refers to a CRT it is much easier to work in character measurement. Word gives you the luxury of specifying parameters in inches, centimeters, 10- or 12-pitch characters, or points. The program automatically handles all necessary conversions.

Items 1 through 3 contain nothing new. They allow for centering, block paragraphs of 74 characters with an extra following line, and indented paragraphs. Item 4 defines the page length to be equivalent to about one screen (23 lines). All margins are set to 0 so that there is no horizontal or vertical offset on the screen.

Word has no direct facility for saving formatted ASCII files. Consequently, after creating your document you must deal with it differently from the way you handle a document for normal printing. The program enables you to save a file in a special form so that you can send it to your printer with all printer control codes intact by using a DOS COPY or TYPE command. Type <Esc> P filename (for engage menu, print, filename).

To produce a correctly formatted ASCII file, you must trick the program into thinking it is dealing with a crude teletype printer. You can do so by specifying that your printer is a TTY in the Print Options menu; the technique is not particularly elegant, but it works. It would be helpful if Microsoft would add a direct routine for this purpose in a revision of the program.

### WordStar to Word and Back

The existence of *Word* puts me in a bind. After a few weeks of using this program, I find it painful to return to *WordStar*. The step from *WordStar* to *Word* feels almost as great as the step from a typewriter to *WordStar*.

```
1
   C Other paragraph b
                                                       CENTER LINE
        Pica (modern a) 12. Centered, right indent 4 pl0.
   NP Normal paragraph
2
                                                       INDENTED PARAGRAPHS
        Pica (modern a) 12. Justified (first line indent 5 p10), right
         indent 4 pl0.
3
   BP Other paragraph a
                                                       BLOCK PARAGRAPHS
        Pica (modern a) 12. Justified, right indent 4 p10, space after 1 li.
      Normal division a
                                                       CRT LAYOUT FOR TELECOM.
        Page break. Page length 39 p10; width 78 p10. Folios Arabic. Top margin 0 p10; bottom 0 p10; left 0 p10; right 0 p10. Top running
        head at 5 plo. Bottom running head at 5 plo. Footnotes on same page.
```

Listing 3: Style sheet for CRT layout

The "house program" currently used by many magazines and journals, including *PC World*, is *WordStar*. Copy telecommunicated or submitted on disk to these periodicals must be in *WordStar* format. Microsoft supplies a *WordStar*-to-*Word* utility with *Word* that converts *WordStar* data files so that they are usable with *Word*. Predictably, they do not supply a utility that works in the opposite direction.

A partial solution to the problem is that *Word* will save unformatted files containing nothing but raw text, including spaces and carriage returns. These files can be read successfully by *WordStar*.

The step from WordStar to Word feels almost as great as the step from a typewriter to WordStar.

Of course, you must still reformat your document paragraph by paragraph once it is sent to WordStar. But at least you end up with a document in a format acceptable to many publications. As clumsy as this procedure is, it is worth the effort to be able to compose and edit text with Word. WordStar has an established base of users that is unlikely to disappear in the immediate future. There is a real need for a conversion utility that works in both directions.

Word is by no means a perfect program. Some rough edges and bugs should be worked out. Floppy disk access time is very slow (speed enhancements have been promised for Version 1.1). Some of the print routines are problematic, and some of the screen scrolling techniques are disconcerting. In spite of these drawbacks, I would rather use this word processor than any other I have tried. In terms of elegance, power, and potential, it is the 1-2-3 of word processors. 

■

Burton L. Alperson, Ph.D., is a professor of psychology at California State University at Los Angeles and a Contributing Editor to PC World.

Editor's note: PC World requires that articles be submitted or telecommunicated in "clean" ASCII format—using ASCII characters 32 through 127 only. Most word processors (including Microsoft Word) can produce files in this format. We also accept articles prepared in Word-Star's document mode, but we request that all submitted articles be devoid of any special formatting control codes.

Microsoft Word Microsoft Corporation 10700 Northup Way Bellevue, WA 98004 206/828-8080

List price: \$375, with Microsoft Mouse \$475 Requirements: 128K, one disk drive

# How the Big Guys Exp



# and their PC's & XT's

time and date loading, but already have their memory needs satisfied. All three include comprehensive manuals which are clearly laid out so even the novice computer owner can install his own board. Also included is the AST **SuperPak**\* software which includes electronic disk emulation and printer spooling software. These programs were picked by the readers

of PC WORLD as the best available. It's no wonder AST has become the #1 supplier of enhancements for IBM PC and XT.

#### MegaPlus II™ \$229 includes:

Clock/calendar with battery back-up Asynchronous communications port, (RS232C serial, COM1 or 2) Memory sockets for up to 256k SuperDrive & SuperSpooler software One year Parts & Labor warranty

#### Options:

Options.	
Each 64k of memory	\$55
Second async port	\$35
Printer port	\$35
GamePak	\$40
MegaPak with 256k	\$299
MegaPak with 128k	\$199



#### WHAT IS SERVICE?

Lots of things. Like answering your questions before and after you buy. We don't have a separate phone line for orders and information. That's because we feel that they both go hand in hand. It's being able to ship your order the day after you call. It's repairing your board if needed within 48 hours in our service department - not just being a relay point to the manufacturer. It's designing our own bracket for the ribbon cables which holds cables firmly

#### SixPakPlus™ \$229 includes:

Clock/calendar with battery back-up
Asynchronous communications port, (RS232C serial, COM1 or 2)
Memory sockets for up to 384k
Parallel Printer Port (LPT1 or 2)
SuperDrive & SuperSpooler software
One year Parts & Labor warranty

#### Options:

Each 64k of memory	\$55
Game Option	\$35

without robbing another slot. And it's offering extra service when you need it like our PREFERRED CUSTOMER PLAN. For \$50 extra the plan offers 24 hour repairs on warranty work, and gives you a second year of warranty coverage.

#### DON'T FORGET THE BOTTOM LINE

If you do feel compelled to skim through the magazine and make a strict price comparison remember our price is the whole price. No extra charges for shipping, testing, insurance, credit cards or COD fees. If you are in a

hurry, two day air service is just \$5 extra. And if you are not completely satisfied with the product after 30 days, you can return it for a full refund. We will even reimburse you for the freight to return it. Join our list of impressive customers. You'll be glad you did

TO ORDER BY PHONE: In California: (805) 987-9741 Outside California, TOLL FREE (800) 821-4479





#### I/O-Plus II™ \$119 includes:

Clock/calendar with battery back-up Asynchronous communications port, (RS232C serial, COM1 or 2) SuperDrive & Superspooler software One year Parts & Labor warranty

#### Options:

Game Port	\$35
Printer Port	\$35
Second Async Port	\$35

#### TO ORDER BY MAIL:

Send a complete description of the products you wish to order, and a daytime phone number. Include check or credit card with expiration date. (Personal checks take 14 days to clear). California residents add 6% sales tax.

#### CORPORATIONS & INSTITUTIONS

Call for details on terms and delivery before mailing your purchase order. If your organization needs large quantities we have the prices and quick delivery you need.

#### QUBIE'

4809 Calle Alto, Camarillo, California 93010 Tempo House, 15 Falcon Road, London SW11, United Kingdom

Circle 151 on reader service card



MicroPROPHIT: Mainframe Financial Modeling For Micros, For Only \$695!

Every business has financial planning problems. But companies that plan accurately and intelligently grow faster than others. The "secret" is the capacity to recognize and evaluate all conditions that affect operating efficiency. And although capable people do the planning, they're lost without proper tools for this inherently complex task.

Most financial modeling systems as inexpensive as MicroPROPHIT are little more than toys by comparison. That's a strong statement, but we're talking very powerful software. Micro-PROPHIT goes much further than abbreviated spreadsheets or color graphics; it allows planners to develop decision support systems that accurately reflect their business environments, however complex they may be.

During the past 12 years, the leading name in financial planning soft-

ware for mainframe computer timesharing has been PROPHIT.® That system has been used by thousands of companies to address complex needs. Now the same planning power is packed into a user-friendly IBM PC and XT-compatible package for corporate planners in large or small businesses.

COMPLETE MODELING. MicroPROPHIT allows construction of 135 column, 9,000 line models-many times the capacity of other systems. Over 70 mathematical and financial functions include: Depreciation Loan Amortization Net Present Value Simultaneous Equations Optimizing Table Lookup & Interpolation Currency Conversion Internal Rate of Return. Thirty different projection methods include: Linear, Stepped, or Compound Growth Straight Line, Quadratic, or Parabolic Projection from History 

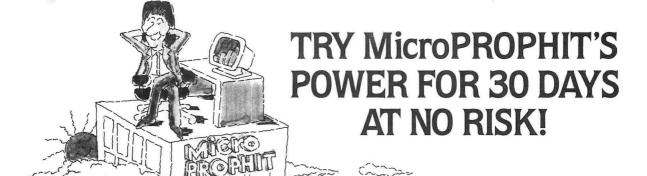
Average of History ☐ Percent of Previous Line. COMPLETE CONSOLIDATING, Individual plan reports can be combined and consolidated for a wide range of requirements: Column-by-Column Consolidation Consolidation tion of Dissimilar Reports Post-Consolidation Recalculation of Model Logic Scheduled Consolidation Referencing Data in Other Reports.

COMPLETE ANALYSES. With its many automatic analysis functions, Micro-PROPHIT lets you study a broad range of alternatives: 
Goal Seeking What-If (Six Functions) Plan Difference Display Line Item Ratios, Base Period Ratios, & Period to Period Changes Graphics. READY TO USE MODELS. At additional cost, a library of industry- and function-specific applications ready to solve business situations is available: 
Manufacturing Co. Planning Cash Forecasting Capital Investment Analysis Bank Planning Savings & Loan Planning Insurance Co. Planning and Others.
CONSULTING SERVICES. Applications specialists are available to make modifications or develop customized new systems suited to individual needs.

AFFORDABLE PRICING. All this planning power and sophistication comes at the surprisingly modest price of \$695. And MicroPROPHIT comes with

a risk-free 30 day money back guarantee! Why not start using the planning tool that can get your company to the top?

VIA COMPUTER INC.



	5 (CA residents	s add 6% tax). If I'm n	ot convinced it's t	at its he best
☐ Payment enclosed in ☐ check	money o	order		
☐ Bill via ☐ MasterCard ☐ VIS	SA Card No.		o. Date	
Yes, I'm interested. Please send a the MicroPROPHIT manual for \$ residents add 6% tax). Payment is indicated above.	35 (CA		dditional literature nen have a represe	
Name		Title		
Company		Computer N	lake/Model	
Address	City	State	Zip	
Telephone		Ext.		
Nature of Business				



### **BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 200548, SAN DIEGO, CA

Postage will be paid by addressee:

# VIA COMPUTER, INC. DEPT. MP-2

DEPT. MP-2 7177 Construction Court San Diego, CA 92121 No Postage Stamp Necessary If Mailed In The United States



### NEW TANDY TRS-80° MODEL 2000

#### The Ultra-High Performance MS-DOS Personal Computer That Operates at Twice the Speed of the IBM PC

Our Tandy® 2000 delivers much more than other 16-bit MS-DOS based computers. More speed. More disk storage. More expansion. Higher resolution graphics. And a modular design that advances the science of ergonomics.

#### **Use the Hottest Names In Software**

Like dBase II relational data base. Microsoft-Multiplan spreadsheet analysis. PFS:File electronic filing. MultiMate word processing. And many more already acclaimed by the entire microcomputer industry.

#### Increased Speed, Storage and Expansion

A "next-generation" 16-bit microprocessor makes the Tandy 2000 dramatically faster than other MS-DOS computers, so you get the job done guicker. With 1.4 megabytes of storage, you can set up massive data bases. And you can add more memory, high-resolution color and monochrome graphics, our new Digi™-Mouse and much more.

#### Complete Service and Support

The Tandy 2000 is backed with the quality and support that have kept Tandy Corporation in the forefront of the microcomputer industry. See it today at over 1000 Radio Shack Computer Centers and participating Radio Shack stores and dealers nationwide.

Tandy 2000 With Two Disk Drives

2750°00 26-511 26-5103

Commercial Lease Available For Only \$95 Per Month (Plus Applicable Use/Sales Tax)

Tandy 2000 HD With Built-In 10-Megabyte Hard Disk

26-5104

Commercial Lease Available For Only \$150 Per Month (Plus Applicable Use/Sales Tax)

Monitor, graphics and Digi-Mouse not included



#### Compare the Tandy 2000 to the IBM Personal Computer

Price Comparison <sup>†</sup>	Tandy 2000	<b>IBM Personal Computer</b>
Base Unit	\$2750	\$2104
2nd Drive	Included (720K)	\$529 (320K)
Monochrome Monitor	\$249	\$345
Display/Printer Adapter	Included	\$335
128K RAM	Included	\$165
RS-232	Included	\$120
MS-DOS 2.0	Included	\$60
Total Cost*	\$2999	\$3658
Feature Description	Tandy 2000	<b>IBM Personal Computer</b>
Internal Memory	128K Standard	64K Standard
Disk Capacity Per Drive	720K	160K or 320K (optional)
Microprocessor Clock Speed	8 MHz	4.7 MHz
True 16-Bit Microprocessor	Yes (80186) 16-bit/16-bit data path	No (8088) 16-bit/8-bit data path
User-Available Expansion Slots*	4	2
Graphics Options		
Color Resolution	640 × 400	320 × 200
Number of Colors	8	4
Monochrome Resolution	640 × 400	640 × 200

\*Comparable IBM configuration with monochrome adapter and display, communications adapter, two 320K disk drives and 128K RAM IMAnufacturer's pricing as of 91/83.

# The biggest name in little computers®

A DIVISION OF TANDY CORPORATION

#### Send me the Tandy 2000 brochure today.

Mail To: Radio Shack, Dept. 84-A-1007 300 One Tandy Center, Fort Worth, Texas 76102

COMPANY

\_\_ STATE \_\_

TELEPHONE

Prices apply at participating Radio Shack stores and dealers. IBM is a registered trade-mark of International Business Machines Corp. PFS is a registered trademark of Software Publishing. MS and Multiplan are trademarks of Microsoft Corp. MultiMate is a trademark of Softword Systems Inc. dBase II is a trademark of Ashton-Tate.

THE WORLD'S LARGEST COMPUTER MAIL ORDER FIRM

# CONROY

**OUR AD** #W1

> ALL MAIL: Conroy-LaPointe, Inc., P.O. Box 23068, Portland, OR 97223 SHOWROOMS AT: PORTLAND, OR or SEATTLE, WA - BOTH OPEN M-SAT 10-5

#### HARDWARE for The APPLE II+/IIe

\$ 479 \$ 230 \$ 569 \$ 429 \$ 100 \$ 79 \$ 449 \$ 299 \$ 599 \$ 299 \$ 100 \$ 79

\$ 379 \$ 249 \$ 649 \$ 399 \$ 849 \$ 499 \$ 145 \$ 84

\$ 100 \$ 59

TIMIN ANDINE	IU.	
	LIST	OUR PRICE
APPLE IIe, 128K, 80 COLUMN		CALL
APPLE IIe, STARTER SYSTEM BY APPLE (Sys. A)		
64K and 80 column		
Disk II with controller		
Apple Monitor		CALL
APPLE IIe STARTER SYSTEM BY		500
CONROY-LA POINTE (SYSTEM B) 128K and 80 column		
1 Micro-Sci Drive with controller		
Filer, Utility and Apple DOS 3.3 Diske	tte	
Zenith 12" Green Monitor		
RF Modulator (for color TV)		
Game Paddles		
Game w/color graphics and sound		
50 Blank Generik Diskettes		CALL
LIMITED WARRANTY: is 100% Parts & Labor for	90 days b	v us.
the contract animal animal and a second and a second and a second animal and a second animal		
4		
DISK DRIVES		

A2, 143K Disk Drive
A82, 143K to 328K Drive
A82, 143K to 328K Drive
A2 Controller Card

A40, 160K, Drive \* A70, 286K, Drive A40 A70 Controller

1/2 HIGH ALPS, A40, Belt Dr. 163K TEAC, T40, Direct Dr., 163K TEAC, T80, Dbl. Sided, 326K Controller Card by ComX

\* ALS, ADD Ram (II+) 16K
\* ComX,80 col. +64K RAM, for Ile, 1 Yr. Wty.
\* ComX,RAM Card, 1 Yr. Wty. (II+)16K
\* Microsoft, RAM Card (II+) 16K
\* Titan/Saturn RAM Card (II+) 32K
RAM Card (II+) 54K

Elite 1, 163K, 40 Track Elite 2, 326K, 80 Track Elite 3, 652K, 160 Track Elite Controller

RAM EXPANSION



★ UltraTerm (+ or e)	\$	379	\$	279
Soft Video Switch (II+)	\$	35	\$	25
Enhancer II (II+)	\$	149	\$	99
Function Strip (II+)	\$	79		59
We Have Full Videx Line. Call.		Up to	35	% off
MISCELLANEO	U	S		
ALS, The CP/M Card V3.0 (+ or e)	\$	399	\$	299
Z-Card (+ or e)	\$	169	\$	129
ASTAR, RF Modulator, to use TV	5	35	\$	25
★ CCS, Serial Interface 7710A (Set BAUD)	\$	150	\$	99
Chalkboard, Power Paid		100	\$	75
Eastside, Wild Card (copier, + or e)		140	\$	99
Wild Card Plus	\$	190	\$	139
Kensington, System Saver	\$	90	\$	65
Key Tronic, KB200 keyboard (II+)	\$	298	\$	219
Koala, Touch Tablet w/Micro Illustrator	\$		\$	85
Kraft, Joystick (Ap II/II+)	\$	65	\$	49
Paddle(Ap II/II+)	\$	50	\$	39
M&R,Sup R fan (+ or e)	\$	50	\$	39
* Microsoft, Z80 Softcard (+ or e)	\$	345	\$	235
★ Z80 Softcard Plus (+ or e)	\$	645	\$	459
★ Z80 Softcard Prem. Pack(II+)	\$	695	\$	495
★ Z80 Softcard Prem. Pack(IIe)	\$	495	\$	395
Micro Tek, Dumping 64, Buffer	\$	349	\$	269
<ul> <li>★ Orange Micro, Grappler Plus (e or +)</li> </ul>	\$	175	\$	119
16K Buffer Board for Grappler +	\$	175	\$	119
Buffered Grappler +, 16K	\$	245	\$	179
Paymar, Lower Case Chip (II+)	\$	50	\$	39
★ PCPI, Appli-Card, 14 features 6Mhz	\$	375	\$	275
128K RAM Ext. w/Applidisk 6MH	\$	595	\$	479
RH Electronics, Super Fan II	\$	75	\$	59
* Titan/Saturn, Accelerator II	\$	599	\$	449
Transend/SSM, AIOII, Serial/Para I/F	S	225	\$	169
TG Products, Game Paddles (II+)	5	40	\$	29
Joystick (II+)	\$	60	\$	45
Videx, PSIO I/F Card	\$	229	\$	169
WICO, Mouse, Complete	5	179	3	119
Handler Pak (Word, List & Spell)	\$	130	\$	89

SOFTWAR	21	1	f	or	APPLE II+/		e
BUSINESS	14		ì	ĭ			
Applied Soft Tech., VersaForm	\$	389	s	259	Stoneware, DB Master Version 4.0	S	350
Artsci, Magic Window II		150	š	99	DB Utility I or II	Š	99
Magic Combo(Wind, Mail & Words)	\$	225	\$	149	Videx, Applewriter II preboot disk	\$	20
* Ashton-Tate, dBase II (Req CP/M 80)		700	\$		Visicalc 80 col. preboot disk	S	50
Friday (Requires CP/M 80)				199	UltraPlan (specify board) (+ or e)	5	189
BPI Systems, GL, AR, AP, PR orl NV, ea.	\$	395	\$		VisiCorp/Personal Software		
Broderbund, Bank Street Writer	5	70	\$	47	Visicalc 3.3	\$	250
Continental, GL,AR,AP or PR each	\$	250	\$	165	Visicalc Enhanced (IIe)	\$	250
Home Accountant	S	75	\$	49 69	Visifile or VisiDex, each	5	250
FCM Dow Jones, Market Analyzer		100 350		275	UTILITY & SYST	Т	M
Market Manager	S			235		_	
Market Microscope		700		525	Beagle, Apple Mechanic or Diskquik, ea.	5	30
Fox & Geller, Quickcode (for dBase II)		295		185	Double-Take	5	35 20
dGraph (for dBase II)		295		185	Typefaces(Req. Ap. Mechanic) DOSS Boss or Utility City, each	S	30
dUtility (for dBase II)	S	99	\$	66	Tip Disk #1	5	20
Hayden, Pie Writer (Specify 80 col. bd)	5	150	\$	99	Central Point, Filer, DOS 3.3 & Util.	Š	20
Howard Soft, Real Estate Analyzer II		195		129	* Copy II Plus (bit copier)	Š	40
Tax Preparer, 1984 Call		250		185	Einstein, Compiler—Applesoft BASIC	Š	129
LJK, Letter Perfect w/Mail Merge	\$	150	\$	99	Epson, Graphics Dump	5	15
Micro Craft, (requires Z80 CP/M-Card)	72		2		Hayes, Terminal Prog.(SM or MM.ea.)	\$	100
Verdict or Billkeeper	S	995		469	* Insoft, GraFORTH by Paul Lutus	\$	75
Micro Lab, Tax Manager	5	180	2	119	Microsoft, A.L.D.S.	\$	125
Micro Pro, (all require Z80-CP/M Card)		495		325	Fortran 80	\$	
★ WordStar w/Applicard &CP/MSPECIAL		495		239	COMPLETE MICROSOFT LINE		
WordStar™ + Training Manual SPECIAL MailMeroe™ SPECIAL				129	* Omega, Locksmith (bit copier) Ver5.0	S	100
SpellStar** SPECIAL				129	Penguin, Complete Graphics System II	S	70
★ WordStar Professional, 4 Pak SPECIAL					Graphics Magician  Phoenix, Zoom Grafix	5	60 40
Microsoft, Multi-Plan(CP/M/Apple DOS)	Š			175	Quality, Bag of Tricks	9	40
Financial, Multitool (CP/M or DOS)		100			Utilico, Essential Data Duplicator III	Š	80
Budget, Multitool (CP/M or DOS)	\$	150	\$	115		•	
* Osborne/C.P. Soft, (Disk and Book) (S	tat.	Bus	&	Math)	HOME & EDUCATI	O	IN/
Some Common Basic Programs(75 ea.)		100			Beagle Bros., Beagle Bag	\$	30
Practical Basic Programs(40 ea.)		100	\$	49	Broderbund, Choplifter	\$	35
Peachtree, Requires CP/M & MBasic, 64			-		Arcade Machine	\$	60
Series 40 GL & AR & AP, all 3	Ş	395	\$		Lode Runner	\$	35
Series 9 Text & Spell & Mail, all 3	S	395		239	BudgeCo., Pinball Constr. Set	S	40
Perfect, Perfect Writer		349 399		219	* Continental, Home Accountant	S	75
Perfect Writer/Speller-2 pak		249		149	Datasoft, Aztec or Zaxxon, each	5	40
Perfect Filer or Perfect Calc. ea.		969		499	Edu-Ware; (Large Inventory)	•	35
Writer/Speller/ Filer/Calc(4)  Pearlsoft, Personal Pearl				195	Hayden, Sargon II (Chess) Sargon III (Chess)	0	50
Quark, Word Juggler (IIe)	S	239			Infocom, Zork I.II.III, or Starcross, each	9	40
Lexicheck IIe (use w/Juggler)		149			Koala, Full line in stock, CALL	Ψ	40
Sensible, Sen. Speller, specify 80col Bd.		125	ŝ		Learning Co., (Large Inventory)		
Bookends		125	š		Micro Lab, Miner 2049er	S	40
Sierra/On-Line, ScreenWriter Pro	S		š		Monogram, Dollars and Cents	\$	100
ScreenWriter II		130			Scarborough/Lightning, Mastertype	\$	40
The Dictionary NEW!			Š	69	Sierra/On-Line, Ultima II	5	60
Gen. Manager II NEW!	S		\$		Sir-Tech, Wizardry	\$	50
* Silicon Valley, Word Handler	\$	60	\$		Spinnaker, Kindercomp (others in stock)	\$	30
★ List Handler	\$	50			Sub Logic, Flight Simulator II	\$	50
★ Handler Pak(Word,List&Spell)					Terrapin, Logo		150
Software Publishing, PFS: File	\$	125	\$	84	OTHER BRANDS AND PROGRAMS IN STO	K.	CALL

1				
Stoneware, DB Master Version 4.0	\$	350	s	229
DB Utility I or II	S	99	Š	69
Videx, Applewriter II preboot disk	\$	20		15
Visicalc 80 col. preboot disk	Š	50	ŝ	39
UltraPlan (specify board) (+ or e)	5	189	ŝ	129
VisiCorp/Personal Software	9	103	•	123
Visicalc 3.3	S	250	s	169
Visicalc Enhanced (IIe)	Š	250	š	179
Visidale Elitariced (Ne) Visifile or VisiDex, each	Š	250	ŝ	179
10 To 10 10 10 To	÷	230	•	179
UTILITY & SYST	Ε	M		
Beagle, Apple Mechanic or Diskquik, ea.	5	30	\$	22
Double-Take	5	35	\$	25
Typefaces(Reg. Ap. Mechanic)	\$	20	\$	15
DOSS Boss or Utility City, each	\$	30		22
Tip Disk #1		20		15
Central Point, Filer, DOS 3.3 & Util.	5	20		15
★ Copy II Plus (bit copier)	\$	40	\$	30
Einstein, Compiler—Applesoft BASIC	\$	129		85
Epson, Graphics Dump	S	15	Š	9
Hayes, Terminal Prog.(SM or MM,ea.)	\$	100	š	65
* Insoft, GraFORTH by Paul Lutus	\$	75	š	59
Microsoft, A.L.D.S.	\$	125	š	-75
Fortran 80	S	195	š	149
COMPLETE MICROSOFT LINE				
* Omega, Locksmith (bit copier) Ver5.0	\$	100		75
Penguin, Complete Graphics System II	Š	70		53
Graphics Magician	Š	60		41
Phoenix, Zoom Grafix	Š	40		34
Quality, Bag of Tricks	Š	40	š	29
Utilico, Essential Data Duplicator III	Š	80	i	49
	ř	111	Ť	
	Ň	TY.	Ť	
Beagle Bros., Beagle Bag	5	30	:	22
Broderbund, Choplifter	5	35	\$	26
Arcade Machine	3	60	:	40
Lode Runner	S	35	:	25
BudgeCo., Pinball Constr. Set	5	40	\$	27
* Continental, Home Accountant	\$	75	\$	49
Datasoft, Aztec or Zaxxon, each	5	40	\$	27
Edu-Ware; (Large Inventory)				Call
Hayden, Sargon II (Chess)	\$	35	Ş	29
Sargon III (Chess)	\$	50	\$	34
Infocom, Zork I,II,III, or Starcross, each	\$	40	\$	27
Koala, Full line in stock, CALL				Call
Learning Co., (Large Inventory)	-	22	2	Call
Micro Lab, Miner 2049er	\$	40	\$	27
Monogram, Dollars and Cents	\$	100	\$	69
Scarborough/Lightning, Mastertype	5	40	\$	27
Sierra/On-Line, Ultima II	5	60	\$	40
Sir-Tech, Wizardry	S	50	\$	39
Spinnaker, Kindercomp (others in stock)	\$	30	\$	20
Sub Logic, Flight Simulator II	\$	50	\$	37
Terrapin, Logo	\$	150	\$	99
OTHER BRANDS AND PROGRAMS IN STOC	K. I	CALL		

#### \$ 199 \$ 99 \$ 179 \$ 39 \$ 100 \$ 69 \$ 249 \$ 169 \$ 425 \$ 299 \$ 599 \$ 399 RAM Card (II+) 64K RAM Card (II+) 128K OVERSTOCK SPECIALS WHILE THEY LAST

CORVUS	6 Meg	S	2095	\$	1495
CORVUS	11 Meg	S	2750	\$	2195
Drives Are Without Interfaces	20 Meg	5:	3750	3	2895
IBM-PC Interface Manual, S/	W&Cable Kit	S	300	3	249
IBM-PC Omni Transporter, 4 I	Pak SPECIAL	\$	1895	\$	1395
Apple Interface, Manual, S/W	& Cable Kit	\$	300	\$	249
* CCS, Serial Interface 7710A	(Set Baud)	\$	150	\$	99
* ComX,16K RAMCard, 1 Yr.	Wty., for II+	\$	179	\$	39
* ComX, 80 col. +64K RAM					
for Ile, 1 Yr, Wtv.		5	199	\$	99
Silicon Valley, List Handle		5	50	\$	35
Word Hand	er	5	60	\$	39
* Videx, Videoterm, 80 column	card for II+	5	345	\$	229

MISC	ELLANE	ΟU	S	bil
ctronic Protec	tion. Lemon	\$	60	\$ 40
	Lime	5	90	\$ 60
	Peach	S	98	\$ 66
Contract of the	Orange	5	140	\$ 95
nsington, PC Saver™ Line Cord		\$	50	\$ 39
tworX, Wiretree,	4 outlet, w/filter	5	70	\$ 49

FL

NEC	Data Recorder, PC8201A, Printer, PC8221A, Thermal,	\$ 799 115	\$ 99
Approximation of	40 col.	\$ 170	\$ 149
	H/P 12C, Calculator	\$ 120	\$ 99
hn	H/P 11C, Calculator	\$ 90	\$ 75
	41CX, Calculator NEW!	\$ 325	\$ 275
	41C, Calculator	\$ 195	\$ 149
	ALCY Cole w/O OV Hom	275	210



DISKETTES BROWN DISK		LIST	OUR		
BROWN DISK					
10 ea., Pulse I, DS/DD, 48TPI	\$	45	\$	32	
10 ea., Pulse II, DS/QD, 96TPI	\$	60	\$	45	
CDC, 100 ea SS/DD, 40T (Apple, IBM)	\$	550	\$	179	
10 ea SS/DD, 40T (Apple, IBM)	\$	55	\$	19	
100 ea DS/DD, 40T (IBM, H/P)	5	750	\$	295	
10 ea DS/DD, 40T (IBM, H/P)	\$	75	8	35	
DYSAN, 10 ea SS/SD (Apple), etc.)	S	69	\$	39	
10ea DS/DD 48T(IBM,H/P,etc.)	\$		3	49	
MAXELL, 10 each, MD1, SS/DD	\$		\$	29	
10 each, MD2, DS/DD	S		Š	39	
VERBATIM, 10 ea MD525-01, SS SD	\$		\$	25	
10 ea MD34, DS DD	S	84	1	45	
* GENERIK" DISKETTES — AS I	.0	w A	ıs	\$1	
10 ea SS/SD, 35 Track (Apple, Atari)	\$	42	\$	17	

100 ea SS, SD, 35 Track (Apple, Atari)	\$ 415	\$ 130
1000 ea SS, SD, 35 Track (Apple, Atari)	\$4150	\$ 995
10 ea DS/DD, 48TPI (IBM, H/P)	\$ 63	\$ 25
100 ea DS, DD, 48TPI (IBM,H/P)	\$ 626	\$ 170
1000 ea DS, DD, 48TPI (IBM, H/P)	\$ 6260	\$ 1400
ackets, no labels, top quality. 90 day lin	nited warra	anty by us
		AND AND A

**GENERIK™** DISKETTES SS SD \$1.00 Each DS DD \$1.40 Each

Each at 1000 quantity. Minimum order quantities apply. Above money back guarantee

MODEMS AND ACCESSORIES		HIST	OUR
ANCHOR,			40
Signalman MK I Modem (RS232)	S	99	\$ 75
Signalman Mark XII		399	
HAYES, IBM-PC Smartmodem 1200B	S	599	\$ 439
IBM-PC Smartcom II Software	\$	119	\$ 89
Stack Chronograph (RS-232)	\$	249	\$ 189
Stack Smartmodem 300(RS-232)	\$	289	\$ 225
Smartmodem 1200 (RS-232)	\$	699	\$ 535
Micromodem 100 (S-100 bus)		399	
Micromodem Ile w/Smartcom		329	\$
IBM-PC to Modem Cable NOVATION	\$	39	\$ 25
IBM-PC Access 1-2-3 Package	5	595	445
Applecat II Modem, 300 BAUD		389	269
212 Apple Cat, 1200 BAUD		725	559
PC-Cat with Crosstalk		595	
Cat	5	189	\$ 139
J-Cat	\$	149	\$ 104
212 Auto Cat	S	695	\$ 579
Smart Cat 103/212	\$	595	\$ 415
TRANSEND/SSM,			
Transend 1 for Apple II	\$	89	\$ 69
ModemCard for the Apple II		299	\$
Transmodern 1200	5	695	\$ 559

MONITORS TERMINALS	AN	D		
* AMDEK, 12" Green, #300G		200		135
* 12" Amber, #300A	9	210	:	149
* 12" Amber, #310A for IBM-PC	Š	230	š	169
* 13" Color I. Composite	5	379	÷	289
* 13" Color II. RGB. Hi Res	Š	529	š	439
DVM, Color II or III to Apple II I/F		199	š	175
13", Color IV, RGB, 720Hx400V	*			Call
NEC, 12" Green, Model JB1201M	S	199	2	159
12" Color, Composite, JC1215M	Š	400	-	299
12" Color, RGB, IBM Model JC1203	Š	400	ż	299
* PRINCETON, RGB Hi Res. HX-12		795	i	499
QUADRAM, Quadchrome 12" RGBColor		795	i	499
Quadscreen 17" 968x512		1995	3	1595
ZENITH, 12" Green, Mdl. ZVM123 NEW!		200	•	115
12" Amber 7VM124 (IRM-PC)		200	\$	115

PRINTERS AND ACCESSORIES		LIST		OUR
DOT MATRIX PRINTERS:		2007-5731		15393
EPSON, RX80	\$	399	\$	299
FX80	\$	699	-	Call
MX100F/T, 80cps, w/Graftrax+	\$	995	\$	599
FX100	\$	895		Call
Apple II Graphics Dump	\$	15	\$	9
LEADING EDGE, Gorilla Banana	\$	250	\$	209
MANNESMAN TALLY, 160L, 80 Col.		798		Call
180L,132 Col	\$	1098		Call
Spirit, 80 cps	\$	399		Call
NEC, PC-8023A, FT, 120cps, 80col, para	\$	599	\$	439
PC-8025, 120cps, 136 col, para	\$	895	\$	775
Cable, 8023/8025 to IBM-PC	S	50	\$	40
OKIDATA, 82A, 80 col., 120 cps, para.		349	ũ	Call
83A, 132 col., 120 cps, para.		749		Cell
92, 80 col., 160 cps, para.		599		Call
93, 136 col., 160 cps, para.		999		Call
2350P.Pacemark.350cps.para		2695		Call
2410P, Pacemark, 350cps, para.		2995		Call
ORANGE MICRO, Grappler+, for Apple		165	:	119
PRACTICAL, Microbuff In-Line 64K, Para.	Š		ż	259
Microbuff In-Line 64K.Ser.		349	i	259
QUADRAM, Quadiet, Jet Colar Printer	Ť	010		Call
* STAR MICRO				-
Gemini 10"X,120cps,2.3K		499	\$	289
Gemini 15"X,120cps,2.3K	9	Call	•	Call
IBM-PC to Epson or Star Micronics Cable	S		\$	35
Apple I/F and Cable for Epson or Gernini	\$	95	3	59
LETTER QUALITY — DAISY WHEEL				
JUKI, 6100, 17cps, 80 col., Parallel		700	:	
NEC, 15LO, 14cps, Para,w/TF, 101col		695	:	525
35LQ, 31cps, Para,w/TF, 132col		1335		995
<ul> <li>TTX, 1014, 13cps, Para.&amp;Ser., Pin&amp;Fric.</li> <li>SUPPLIES: Tractor Feed Paper, Ribbons, I</li> </ul>		649	\$	499

PLOTTERS	LIST	OUR PRICE
AMDEK, DXY-100, 10" x 14", Para Amplot II, 10"x14", 6 color, S/P	\$ 749 \$ 1299	
MANNESMANN TALLY, Pixy 3, Microplotter	\$ 795	\$ 645

W/k

ORDERING INFORMATION AND TERMS. All Mail: P.O. Box 23068, Portland, OR 97223, include telephone number and double check your figures for SI&H.

Company Checks allow 20 days to clear. No. C.O.D. Prices reflect a 5% cash discours to ADD 3% to above prices for VISA on C. For U.S. Maniland, add 3% ISS minimum life visippini, survance and handling (SI&H) by UPS. UPS ground is standard so add 3% (SIS minimum) for visippini, survance and handling (SI&H) by UPS. UPS ground is standard so add 3% (SIS minimum) for VISA is visible to C. For U.S. Maniland, add 3% (SIS minimum) for SIAH prices for VISA on C. For U.S. Maniland, add 3% (SIS minimum) for SIAH prices for VISA on C. For U.S. Maniland, add 5% (SIS minimum) for SIAH prices for VISA on C. For U.S. Maniland, add 5% (SIS minimum) for SIAH prices for VISA on SIAH pric

is by COMX Corporation, not us

To good the contraction of the c

CASH & CARRY OUTLETS:

Over-the-counter sales only. Open Monday through Saturday 10:00 until 5:00. PORTLAND, OREGON, 11507-D S.W. Pacific Hwy, Terrace Shopping Center, Tigard. On 99W between 217 and I-5. Call 245-1020.

SEATTLE, WASH., 3540 128th Ave. SE, Bellevue, WA 98006, Tele.: 641-4736, in Loehmann's Plaza near Factoria Square, SE of Hwy. 405 & 90 and at SE 38th & Richards.

# -LAPONTE TM Formerly Computer Exchange

LOW PRICES TO PROFESSIONALS WHO KNOW WHAT THEY WANT AND KNOW HOW TO USE IT!

#### THE IBM-PC SUPPLY CENTER

**MEMORY CHIP KITS** 



#### 256K IBM-PC

Two 320K Disk Drives by CDC 90 Day Warranty By Us Call for Details





DATA OR Tandon

320K/360K DS DD DISK DRIVES

With Detailed Installation Instructions 30 Day Warranty by Factory Authorized Distributor Same as now sinstalled by IBM. \$229 same same of the s

#### HALF \$199 HEIGHT

AMD		LIST		OUR Price	
Amdisk V, ½ hei 320K/360 Amdisk III, Dual	K	S	329	\$	249
320K/360		\$	599	\$	529 Call
MAYNAR	D				
Floppy Drive Con	trol Brdup to 4 drives	\$	195	S	165
10 10 <b>10.6</b> (10.10)	same with Parallel Port	\$	275	\$	205
QUADRAM	6 Meg. Removable	S	2295	s	1795
QUADISK	6 Meg. Fixed	\$	1995	\$	1595
CALLON	12 Meg. Fixed	5	2250	5	1750
AVAILABILITY	20 Meg. Fixed	\$	2650	5	2050
AVAILABILITY	27 Meg. Fixed	\$	2895	\$	2295
	72 Meg. Fixed	\$	6500	\$	4950

8" CP/M-80 SOFT	۷	VA	F	RΕ
MUCH MORE IN STOCK		LIST	i	OUR
ASHTON-TATE, dBase II Friday	5	700 295	3	385 249
BLUE CHIP, Millionaire DIGITAL RES., CBASIC	S	70 150	3	43 99
CBASIC Compiler(CB80)	S	500	\$	339
Pascal/MT+ CIS COBOL	\$	350 850	3	239 575
PL/I C Compiler	S	550 350	\$	375 250
FOX & GELLER, Quick Code dUtil	S	295 99	\$	185 62
dGraph	\$	295	š	185
INFOCOM, Starcross, Zork I, II or II, ea. Deadline or Planetfall, each	5	50 60	\$	34 40
MICROCRAFT, Verdict or Billkeeper, ea. MICROPRO, Wordstar®	S	995 495	\$	495 239
MailMerge™ WordStar Prof., 4Pak(Call)	5	250 895	\$	129 429
MICROSOFT, Multiplan	S	275 750	5	195

	Add-on to your memory cards or mother board. 100% tested, With 90 day warranty.	1	HICE		PRICE
	* 64K Kit, 200NS, 9 chips, 4164	S	50	2	45
	16K Kit. 200NS. 9 chips. 4116	•	00	•	
	(for PC-1 motherboard)	\$	50	\$	16
	AMDEK MAI 4-in-1 Multiple Board, Color				
	Graphics, Mono, 128K	\$	599	\$	519
	ComboPlus, 64K S/P/C	\$	395	\$	
	ComboPlus, 256K S/P/C		695		495
	MegaPlus II, 64K, 2S/P/C		495		345
	MegaPlus II, 256K, 2S/P/C		795		
	256K MegaPlus II Expander	5	395	\$	295
	SixPakPlus, 64K, S/P/C +S/W	S	395	\$	295
١I	SixPakPlus, 256K,S/P/C +S/W	S	695	\$	495
3	SixPakPlus, 384K,S/P/C +S/W	S	895	\$	595
	For SixPak w/ Game Port, add	-		2	45
	1/0 Plus II, 2S/P/C	S	315	\$	
	9 T 100001000111			-	
;	Cunadician 122 cal mana haard		850		500
	CCS SuperVision, 132 col., mono. board Z Plus 64, fast Z80B, 64K para port		875		
	2 2 6				
	<b>★ComX</b> 256K RAM Card with Fastrak™ Rand spooler software.	AN	1 disk	em	ulator
_	and spooler software.	\$	495	\$	295
	CURTIS PC Pedestal™ for Display 3 to 9 foot keyboard cable	\$	80	\$	65
	3 to 9 foot keyboard cable	S	40	3	30
	Vertical CPU "System Stand"	S	25	\$	19
	Monochrome Ext. Cable Pair	S		S	35
	morearone on several	Ť		•	
	HERCULES, Monochrome Board	S	499	2	349
	CANCION TO LOCAL MADE TACKET THAT THE PARTY OF	•	100	•	
	Key Tronic, KB5150, Std. keyboard	\$	269	\$	199
	and heavy that remains with	S	150	2	109
	Koala Koala Pad™ w/PC Design Programmer's Guide	Š	15	ŝ	12
	MAYNARD Multifunction (6) Card, MFC	\$	89	\$	79 Cali
	SandStar, no RAM card		230		169
1	SandStar, 256K Card	2	499	\$	395

74 7 77/					
MICROSC	FTRAMCard 256K SystemCard 256K SystemCard 64K Mouse	\$	550 625 395 195	\$	385 435 275 145
MOUSE SYSTE	EMS, PC Mouse w/soft.	\$	295	\$	195
ORCHID.PC	net™ Starter Kit, LAN net™ Circuit Board Kit		1490 695		1190 545
<b>PLANTRO</b>					
	brd. w/Para Port	\$	475	S	375
QUADRA * Quadlink	NEWEST VERSION	•	680		485
	M, expand to 384K		295		215
Quadboard 64K, ex			395		279
* Quadboard, 384K	Wall 10 304K		595		395
	AM, expand to 256K	٩	Call		Call
Quadboard II, 64K		•	395		285
Quadboard II, 256			595		395
Quad 512 + 64K p			325		265
Quad 512 + 256K			550		420
Quad 512 + 512K			895		625
Quadcolor I, board			295		225
	Luse with Quadcolor I		275		209
Quadchrome, 12"			795		499
Quadscreen, 17" 9			1995		1595
Microfazer w/con	, PP, 8K,#MP8 w/PS		189		129
Microfazer, w/cop Microfazer, w/Cop	, PP, 64K,#MP64w/PS		319		219
#MP128 w/l Microfazer, Snap-o	PS	\$	465	\$	295
#ME8, w/PS Microfazer, Snap-o		\$	179	\$	145
#ME64, w/F			319	2	235
	andable (w/copy to 512K)				
Tecmar	1st MATE, 64K		389		295
recitial	1st MATE, 256K Captain, 64K,	-	589		439
	S/P/C/Prog Captain, 384K,		424	~	
	S/P/C/Prog	\$	795	\$	595
TG PRODUC		\$	60	\$	40
WICO, IBM-PC N	12	100	\$	69	



\$325 s295 Two or more ComX 256K RAM BOARD

\$ 225 \$ 40 \$ 135 \$ 269 \$ 299 \$ 179 \$ 339 \$ 1525 \$ 69 \$ 89 \$ 129 \$ 129 \$ 125 \$ 255

60 200

Fully Compatible 2 Year Limited Warranty by ComX With Fastrak RAM Disk Emulator and Spooler Softwa Works on DOS 1 1 or 2 0

\* MEANS A BEST BUY

**UTILITY & SYSTEM** 

DIGITAL RESEARCH, Concurrent CP/M-86\*\* CP/M-86\*\* CBASIC 86\*\*

CBASIC 86"
CBASIC Compiler (86 or MSDOS), each Pascal/MT + (CP/M-86)
Pascal/MT + (MSDOS)
PL/1 (MSDOS) or CP/M-86, each Access Mngr. (MSDOS or CP/M-86), ea. Display Mngr(MSDOS or CP/M-86), ea. Speed Prog. Pkg. (CP/M-86)
CIS CDBOL-86

#### or XT

BUSINESS					BUSINESS	A.		W	
		IST		OUR	MICROSOFT, Multiplan	\$	275	\$	175
	P	RICE	- 1	PRICE	Word	\$	375	\$	275
ALPHA, Database Manager II	S	295	\$	195	Word with Mouse	\$	475	\$	339
ASHTON-TATE	-		~		Financial Statement	S	100	\$	69
dBase II, req. PC-DOS & 128K	S	700	\$	385	Budget	\$	150	\$	109
dBase II User's Guide (Book)	S	30	\$	20	MONOGRAM, Dollars & Sense	\$	165	\$	110
Everyman's DB Primer (Book)	Š		š	12	* OSBORNE/COMX, (Book & Business,	Sta	tistic	5	
The Financial Planner		700	\$	395	& Math Programs on DS/DD Disks)	Till.			
Friday				199	Some Common Basic Prog. (70 ea.)	S	100	\$	69
APPLIED SOFT. TECH., Versaform	Š			265	Practical Basic Programs (40 each)		100		69
ASK MICRO, GL, AR, AP, INV or PR ea.					PBL CORPORATION,				
BPI, GL, AR, AP or PR			š		Personal Investor 1.1	S	145	2	99
CONTINENTAL, Home Accountant		150		89	PEACHTREE, Peach Pak (GL, AR&AP)	5	395	\$	239
FCM (Filing, Cataloging, Mailing)		125		89	Peach Text 5000	\$	395	\$	239
Property Management	Š				PEARLSOFT, Personal (DBMS & MIS)		295	2	195
DOW JONES, Market Analyzer	Š	350			* PERFECT, Perfect Writer**		349	i	219
Market Manager	Š	300			Writer & Speller, 2 Pak			i	249
Market Microscope				525	Perfect Filer* or Perfect Calc. each				149
					Perfect Writer, Speller, Filer, Calc (4)		969		499
		80		55	SOFTWARE ARTS, TK! Solver				219
		150			SOFTWARE PUBLISHING, PFS: File		140		94
Speller NEW		80	2					:	84
Mailer NEW					PFS:Report				95
Letter Scenes NEW		300			PFS:Write NEW!		140		
FOX & GELLER, Quickcode (MSDOS)		295		179	PFS:Graph NEW!			\$	95
dGraph (MSDOS)	\$			179	SORCIM, SuperCalc II		295	\$	195
dUtil (MSDOS or CP/M86,ea.)		99			SuperCalc III			\$	265
Grafox (Color Graphics Brd)		295			SSI/SATELLITE, WordPerfect				375
HAYDEN, IBM Pie Writer		200		135	Personal WordPerfect		195		149
Pie Speller	\$	100	\$	69	STC/SOFTEC, The Creator				195
HOWARDSOFT,					STONEWARE, Advanced D.B. Master			\$	395
Real Estate Analyzer II		250		189	SYNAPSE, File Manager		100		67
Tax Preparer, 1984-for 1983				220	SYNERGISTIC, Data Reporter		250		169
IUS, EasyWriter II(WP)				259	T/MAKER, T/Maker III				169
EasySpeller II	\$			149	VISICORP, VisiCalc 4		250		179
EasyFiler (a DBMS)		400			VisiFile or VisiSchedule				219
Business System: GL+AR+AP	\$	1495	\$	995	Desktop Plan I		300		219
GL,AR,AP,PR,OE or INV,each	\$	595	\$	395	VisiWord with VisiSpell (128K)	\$	375	\$	269
k INSOFT, Data Design(easy to use DBMS	) 5	225	\$	169		-	-		
LIFETREE, Volkswriter	\$	285	3	195	UTILITY & SYST	Е	M		80
LOTUS, 1-2-3	\$	495	\$	329	1983 CL SOFTWARE AWAR			24.0	-
MICROCRAFT, Verdict or Billkeeper, ea	. \$	995	\$	469					
MICRO LAB, Tax Manager	5		\$	169	*Copy II PC by Central Point Software is				
MICROPRO, WordStar®	5	495	\$	239	software buy of 1983 and 1984. It will o				
MailMerge™	S	250	\$	129	protected software and faster than any other				
SpellStar**		250		129	Unlike other copiers it makes an exact du				
WordStar Professional, 4 Pak	\$	695	\$	429	original and it does 100% verification of copy.	DO	cume	nta	tion
StarIndex**	S	195	3	109	is excellent."				
InfoStar™	S			259	* CENTRAL POINT, Copy II PC. Backup	\$	40	\$	30
ReportStar**	Š			199	* COMX, Fastrak**, RAM/Disk emulator				
StarBurst**		195		115	and printer spooler program. Works on any				
					PC/DOS version or RAMCard, Menu Driven				

Filldilcidi Statement	3	100		09	CDASIC 80	>	200		130
Budget	\$	150	\$	109	CBASIC Compiler (86 or MSDOS), each	S	600	\$	365
MONOGRAM, Dollars & Sense				110	Pascal/MT + (CP/M-86)				269
				110					
<ul> <li>OSBORNE/COMX, (Book &amp; Business,</li> </ul>	Sta	TISTIC	5		Pascal/MT + (MSDOS)		600		399
& Math Programs on DS/DD Disks)					PL/1 (MSDOS) or CP/M-86, each	5	750	8	499
Some Common Basic Prog. (70 ea.)	S	100	\$	69	Access Mngr.(MSDOS or CP/M-86), ea.	5	400	2	179
Practical Basic Programs (40 each)			s	69	Display Mngr(MSDOS or CP/M-86), ea.			i	339
	9	100		na					
PBL CORPORATION,					Speed Prog. Pkg. (CP/M-86)		200		
Personal Investor 1.1	\$	145	8	99	CIS COBOL-86	S	850	3	525
PEACHTREE, Peach Pak (GL, AR&AP)	5	395	2	239	DR LOGO-86	S	100	2	69
Peach Text 5000				239	HAYES, Smartcom II (Data Com.)		119		89
					HATES, Sind (Con ii (Udid Con.)				
PEARLSOFT, Personal (DBMS & MIS)	\$			195	MICROCOM, Microterminal(Data Com.)	\$		\$	65
* PERFECT, Perfect Writer**	S	349	2	219	MICROSTUF, Crosstalk XVI(Data Com.)	5	195	\$	129
Writer & Speller, 2 Pak				249	MICROSOFT, muMath/muSimp	S	300		225
					Business BASIC Comp.		600		
Perfect Filer™ or Perfect Calc, each				149					
Perfect Writer, Speller, Filer, Calc (4)	5	969	3	499	Pascal Compiler		350		
SOFTWARE ARTS, TK! Solver	S	299	2	219	C Compiler	S	500	2	375
SOFTWARE PUBLISHING.PFS:File					BASIC Compiler		395		285
					FORTOAN O				
PFS:Report			\$	84	FORTRAN Compiler		350		255
PFS:Write NEW!	5	140	8	95	COBOL Compiler	\$	750	\$	559
PFS:Graph NEW!	5	140	\$	95	BASIC Interpreter	\$	350	2	255
SORCIM, SuperCalc II				195	NORTON, Utilities 2.014 programs	\$	80		65
						Š	75		
SuperCalc III				265	ROSESOFT, Prokey	2	15		49
SSI/SATELLITE, WordPerfect				375	HOME & EDUCATI	0	NI/	۱Т	
Personal WordPerfect	S	195	\$	149	HOME & EDUCATI	v	N.	4	
STC/SOFTEC. The Creator			è	195	EPYX/Auto. Sim., Temple of Apshai	5	40	2	29
STONEWARE, Advanced D.B. Master			š		Oil Barons	S	100		75
SYNAPSE, File Manager			\$		* ARMONK, Executive Suite	\$	40		27
SYNERGISTIC, Data Reporter	5	250	8	169	BLUE CHIP, Millionaire or Tycoon, ea.	\$	60		39
T/MAKER, T/Maker III	\$	275	2	169	BPI SYSTEMS, Personal Accounting	5	195	\$	139
VISICORP, VisiCalc 4				179	* BRODERBUND, Apple Panic (Color)	\$	30		19
					Lode Runner or Serpentine, each	Š		i	24
VisiFile or VisiSchedule				219		3	33		24
Desktop Plan I	\$			219	COMPREHENSIVE,				70.00
VisiWord with VisiSpell (128K)	S	375	2	269	PC Tutor (1.1 or 2.0, ea.)	S	60	\$	40
100000000000000000000000000000000000000	- 1	100	1	tion?	CONTINENTAL, Home Accountant+	S	150	\$	89
LITH ITV O CVCT	-	BA			DATAMOST, Pig Pen/Space Strike, ea.	S		š	22
UTILITY & SYST		W							
1983 CL SOFTWARE AWAF	חכ		111	Harry L	DAVIDSON, The Speed Reader II	\$		\$	49
					INFOCOM, Deadline/SUSPENDED, ea.	S	50		33
Copy II PC by Central Point Software is	st	ill th	e	Dest	Zork I or Zork II or Zork III, ea.	\$	40	\$	27
software buy of 1983 and 1984. It will o	ygo	mon	9 0	сору	* INSOFT, Mystrix, Wordtrix or Quotrix,ea.	\$	35		29
protected software and faster than any other					MICRO LAB, Miner 2049	Š	40	:	29
Unlike other copiers it makes an exact du									
					MICROSOFT, Flight Simulator	5	50	\$	33
original and it does 100% verification of copy.	. DO	cume	nta	HOU	MONOGRAM, Dollars & Sense	S	165	\$	110
s excellent."					PBL CORP., Personal Investor	S	145	\$	99
		40		30	SPINNAKER, Snooper Troops (1 or 2)	S	45	i	35
* CENTRAL POINT, Copy II PC. Backup	9	40		30		9			
★ COMX, Fastrak™, RAM/Disk emulator					Story Machine or Face Maker	\$	35		24
and printer spooler program. Works on any					STRATEGIC, The Warp Factor	\$	40		30
PC/DOS version or RAMCard, Menu Driven	S	100	2	59	SUBLOGIC, Night Mission Pinball	S	40	\$	27
10/200 Tasara Annoau, maid billar	•				, moont in the			20	W. S

**OUR AD** #W1



©1984 by Conroy-LaPointe, Inc. All rights reserved.

NATIONAL ORDER DESK TOLL FREE (800) 547-1289

Order Desk Hours: 6AM to 6PM PST

Oregon TOLL FREE [800] 451-5151 Portland: 245-6200 [503] 245-1030

FREE GIFT	MAIL TO: P.O. Box 23068, Portland, OR 97223					
Use of our order forms qualifies you for a free jift with your order. Get on our mailing list now for order forms, and our new newsletter and	NAME					
sales specials announcement. Our customers are already on our list.	ADDRESS					
COLIDON						

# Communications Concepts

Voyage down the bit stream through the world of full-duplex, half-duplex, simplex, parity bits, and framing errors.

#### W. David Schwaderer

Telecommunicating with the PC can be a smooth and satisfying experience. In most communications sessions, with a good program and a reliable modem, you don't have to understand how the process works. When troubles pop up, however (and they inevitably do), it is almost impossible to restore the connections unless you have at least a general understanding of communications concepts. Too many telecommunications sessions end in data silence and a phone call to an expensive expressmail service. Here are several frequently misunderstood concepts necessary for effective communications troubleshooting and programming.

#### The Communications Circuit

A communications circuit connects two data communications devices in a way that allows them to exchange information. (In this article, one communicating device will always be a PC; the other may be another PC, a data provider, or a central computer located at a large computing facility. Whatever the other machine is, it will be called the remote system, even though it may be located only inches away from the PC.) The communica-

tions circuit goes by many names: the link, the path, the telephone line, or just the line. The physical composition of a communications circuit may include several media, such as copper wire, fiber-optic cable, or even air, as in the case of microwave transmitters.

A single communications circuit may provide one or more communications channels. For example, a circuit consisting of a fiber-optic medium may support over 1000 telephone calls at the same time, each on its own communications channel. A channel is a single data path on an end-to-end communications circuit. Channels are sometimes referred to as facilities.

When you make a long-distance telephone call, your voice is converted to an electrical signal by the telephone; it then begins its journey on a copper wire circuit. This circuit, technically referred to as a local loop, eventually winds its way to one of the telephone company's central offices.





#### **●** Hands On

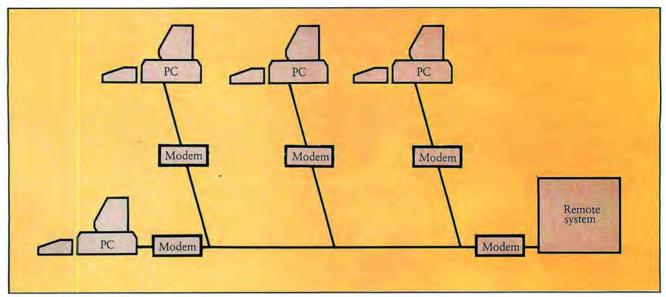


Figure 1: Multipoint line

There, your voice signal may be routed to more copper wires, or it may be digitized, placed on a glass fiber-optic cable with over 1000 other calls, and carried to a microwave transmission system that delivers it, perhaps via satellite, to another telephone company central office near the person you are calling. At the second telephone station your voice signal may be placed on another copper wire for delivery to the person you wish to speak to. In this way, a communications circuit may be composed of several different communications media, each providing more than one data channel.

#### Types of Connections

If a PC is connected to a remote system via a dialed telephone call, the line used is called a switched line. Switched lines are fine for many types of communications, but for high-speed transmissions requiring a high degree of accuracy, such as financial data transfers, switched lines are inadequate because of their unpredictable transmission line quality and susceptibility to electromagnetic interference. Therefore, it is often necessary either to connect directly to the remote system via an in-house,

direct-connect line or to have the phone company install a permanent connection called a leased, or private, line.

Leased lines are more or less permanent and therefore not subject to the random quality of switched line connections, which are constructed "on the fly" to service a call and then dismantled after it is completed. A good way to think of a leased line is to imagine a pipe with no valves or switches.

A leased line costs more, but it can transmit more error-free data traffic per hour than a switched line—an important consideration for businesses. A leased line requires special installation, continued monitoring, and "tuning" by the telephone company. One way to determine if a line is leased is to install telephones on each end. If you can talk to the other end without dialing or hearing a dial tone, you're on a leased line.

Another advantage of leased lines is that you can use the same circuit to link more than one PC to a remote system (see Figure 1). Lines with mul-

tiple PCs connected to the remote system are called multidrop or multipoint lines, as opposed to point-topoint lines. Such lines are analogous to telephone party lines.

#### **Data Communications Modes**

Suppose you have established a telephone connection between a PC and a remote system. You can use this connection in one of three data communications modes: simplex, half-duplex, or full-duplex (see Figure 2).

In simplex mode data moves in one direction only; one computer acts as the transmitter and the other acts as the receiver. Conventional radio, television, and stock exchange ticker tapes are examples of one-way communications.

In half-duplex mode data can move in both directions, but not simultaneously. If one machine is transmitting, the other is receiving and is temporarily prohibited from

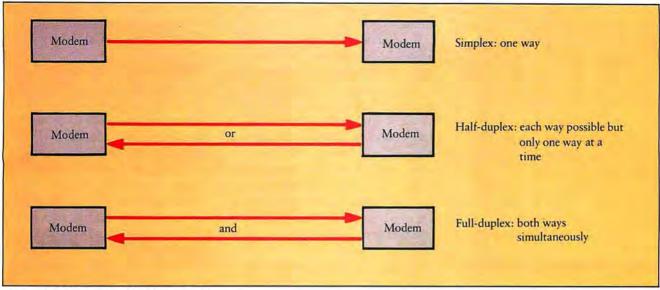


Figure 2: Data communications modes

transmitting. Half-duplex mode is like a narrow bridge that is wide enough for only one car; while cars can proceed both ways, only one direction can be used at a time. Traffic going in one direction must wait for oncoming traffic to clear the bridge. Another example of half-duplex communications is a CB radio; two-way communication is possible, but only one party at a time can talk on a given channel.

In full-duplex mode data communication is both two-way and simultaneous; both computers on a circuit can transmit and receive simultaneously. The two simultaneous transmissions may or may not be related. The two individual transmissions occur on separate communications channels, which combine to form a full-duplex connection. Consider a two-way, multilane freeway. Traffic flows in both directions, and the traffic flows are unrelated.

#### Two- and Four-Wire Lines

In many communities traffic control authorities have designated certain multilane streets as one-way streets. Even though a given street is wide enough for traffic to move in both directions, traffic is allowed to proceed

in only one direction. If two-way traffic is needed in the area, an adjacent street is often designated as one-way in the opposite direction. These conventions lead to a more efficient traffic flow.

Half-duplex mode is like a narrow bridge that is wide enough for only one car.

A typical telephone line connected to a home telephone has four wires, but only two of them are used to carry your voice. Any data communication over such a connection is referred to as two-wire data communication. Two-wire lines are capable of full-duplex communications, but, as in the one-way streets just mentioned, two-way traffic may not be efficient, or more likely, sufficient.

The connection may not let enough traffic pass during rush hour.

One common solution to this problem is to install another telephone line and to designate each line as a one-way path. Each telephone line is therefore considered a big simplex link, even though it is capable of full-duplex communications. Since two telephone lines are involved, each having two communications wires, any data communication over such a connection is referred to as four-wire, leased-line data communication.

#### Software Line Protocols

Users may determine how a particular line is used, even though the line may have several capabilities. One capability (e.g., transmission simultaneity) can be traded for another (e.g., increased instantaneous singledirection throughput). Telephone line connection hardware (modems) or

#### ■ Hands On

software can perform this capability redefinition. However, if a given communications medium is capable of only simplex data flow, you cannot conduct full- or half-duplex communications. Similarly, if a communications medium is capable of only halfduplex data flow, you cannot conduct full-duplex communications.

Some data processing applications (for example, some IBM VM/370 applications) operate in a half-duplex manner even though the connection is capable of full-duplex communications. Such an application sends out a

In contrast to the start bit, the inclusion of a parity bit with data characters is optional.

burst, or phrase, of data and then expects to receive a burst in return. Thus, a half-duplex protocol is observed on a full-duplex link.

This method is different than a half-duplex mode achieved via a modem, because in the case of a modem the hardware trades off transmission simultaneity for increased instantaneous single-direction throughput. Specifically, the modem tells the PC when it can transmit. When the PC begins transmission, it does so at a

more efficient transmission rate because it temporarily owns all the "traffic lanes" of the communications

In practice, the efficiency of this mode of communication is affected by activities collectively referred to as line turnaround. In some communications sessions (e.g., with an IBM VM/370 system), half-duplex line turnaround over a full-duplex line is achieved by software without hardware involvement. Special data characters called turnaround characters transfer transmission "rights," signaling that the transmitting party has completely transmitted its burst of data. For example, a VM/370 application could send your PC a burst of data and then signal that it was ready to receive data from the PC by appending a turnaround character to its burst of data. In CB terms, the VM/370 application is saving "over" and "back to you."

A VM/370 turnaround character that is received by the PC is called an inbound turnaround character. When the PC has finished sending its reply to the VM/370 application's data, it signals the VM/370 by transmitting an outbound turnaround character. The inbound and outbound turnaround characters do not have to

be the same data characters.

The VM/370 software signal used in its half-duplex protocol has a major advantage over a hardware signal. The VM/370 software approach does not involve line turnaround inefficiencies, which can be substantial in highly interactive environments. However, to perform instant line turnaround, one of the two half-duplex traffic lanes must always remain idle while the other lane is in use. The turnaround characters act in much the same way as a highway safety crew controlling traffic around a multilane highway construction site. First one direction is allowed to proceed. The last car is identified by

placing a special sign or flag on it so that workers at the other checkpoint will recognize it as the last car in the traffic flow. The procedure is then reversed for traffic going in the opposite direction.

This example of half-duplex traffic is different than the one involving the narrow bridge. In this case, traffic is able to proceed in both directions simultaneously but is artificially restrained from doing so. To distinguish this case from the narrow bridge example, it will be referred to as half-duplex protocol on a fullduplex link. This terminology is technically incorrect because the descriptions simplex, half-duplex, and full-duplex are usually applied only to circuits or channels. But the use of "half-duplex" in this context avoids irrelevant debate on communications theory and nomenclature.

Programming considerations for line turnaround are generally much more difficult when hardware (a modem) is involved due to the detailed, exact timings required. This is also true on the PC. In addition to being complex, this kind of line turnaround is largely unnecessary since low-cost, high-speed, full-duplex modems are now available that can readily be used to implement half-duplex software protocols on a full-duplex line.

#### The Hardware Break Signal

The break signal indicates to a transmitting party that there is a problem at the receiving end of the line. Suppose a remote system begins transmitting a large mass of data to your PC and you discover that you don't want the data or cannot assimilate it at its rate of transmission. In either case, you have a predicament that can be solved by either temporarily or permanently terminating the data

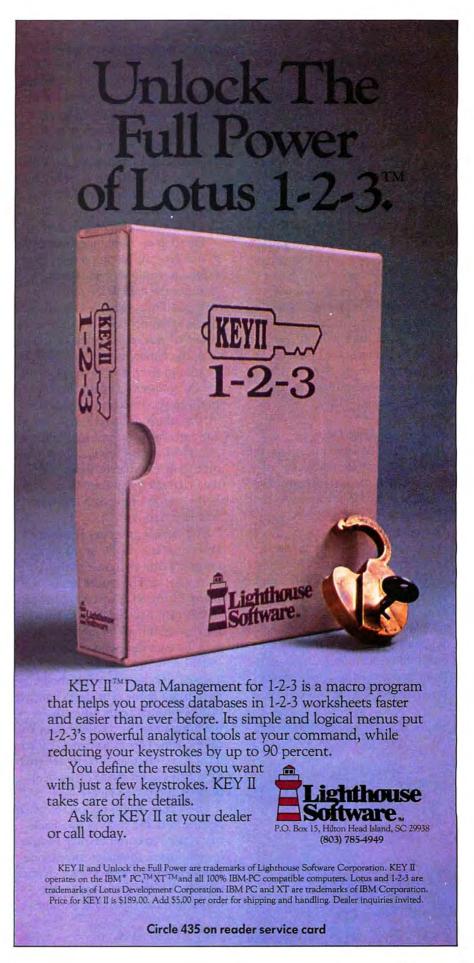
transmission. Somehow, you must be able to signal the remote system that you have a problem.

If you are connected to the remote system via a simplex connection, you probably will have to make a separate phone call and ask someone to shut off the transmission. If you are connected to the remote system via a

Turnaround characters act in much the same way as a highway safety crew.

full-duplex connection, procedures usually exist to interrupt the data transmission either temporarily or permanently by sending a special data control character. However, if you are communicating with the remote system in a half-duplex manner, you are in a difficult situation.

Following the rules of half-duplex transmissions (as determined by either hardware or software conventions), your PC cannot transmit any data character until it receives a signal asking it to. That signal may not arrive for quite a while (days if the remote system's transmission is long enough). Worse, if half-duplex modems are being used, the distant transmitting modem cannot hear any signal from your PC's modem because it is too busy transmitting to listen. (The receive circuits of a halfduplex modem usually are disabled while it is transmitting.)



#### 

However, if you are observing a half-duplex protocol on a full-duplex link, you can signal the remote system to halt transmission without having your PC send any data. In such a case, the break signal consists of a continuous transmission of binary zeros for a period of time discernibly longer than it would take to transmit a single data character. The exact amount of time required varies from system to system, but generally it ranges from one-quarter of a second to more than a second.

The break signal should not be confused with BASIC's program break (initiated by pressing <Ctrl>-<Break>). To differentiate between the two, the communications break is referred to as a hardware break as compared to BASIC's program break.

#### Full- versus Half-Duplex

In full-duplex communications, the remote system frequently uses its transmission path to echo the data characters the PC transmits to it. If the data is the result of a PC keyboard key being pressed and a corresponding data character being transmitted, the echoed character will be readily identifiable, assuming the echo transmissions were performed without error. Such a full-duplex implementation is referred to as echoplex and dictates the structure of a full-duplex communications program as opposed to a half-duplex program (see Figure 3).

Echoplexing enables you to monitor the quality of your connection visually on a continuing basis. However, in some instances the reflected character is not the same as the original. For example, CompuServe echoes only uppercase letters. If a PC sends a lowercase *a*, CompuServe echoes back an uppercase *A*. While the reflected character is clearly related to the transmitted character, from a data processing perspective it is an entirely different character.

Full-duplex communications programs generally do not display data sent to a remote system. Rather, they transmit the data to the remote system and display what is echoed back, which is not necessarily the same data that was transmitted. In addition, the remote system may already be transmitting data to the PC when the PC transmits its data character. In this case, the echoed character may be appended to the data that is currently being transmitted to the PC, which means it will appear some time later. Alternately, the echoed data character may actually pop up in the middle of the data transmission in progress.

Full-duplex programs read the PC keyboard, and the PC sends an appropriate data character to the remote system. The sender has no way of predicting what will be returned. In contrast, half-duplex communications programs are required to display the data they send to the remote system, since the remote system is not allowed to echo data while the PC is in transmit mode. The data character may be provided either directly by the program or by a cooperating local modem. This procedure is called local copy, often incorrectly referred to as half-duplex mode by modem manufacturers (see Figure 4).

Local copy is also important when dealing with the concept of a backspace, used to correct typing errors. In full-duplex communications, one simply transmits a backspace character, which is then reflected on the screen as a corresponding erasure. When communicating with some remote systems, the PC is not allowed to erase data unilaterally on the screen; the remote system must first be notified. There are two reasons for this. First, the remote system must also "forget" the character to be

Echoplexing enables you to monitor the quality of your connection visually.

erased and cannot do so if it is never informed of the required backspace. Second, the remote system may be keeping track of the cursor position on the PC display and will not know what the cursor's actual position is if it is indiscriminately moved about the screen for any reason, including character erasure.

In half-duplex communications the situation is not as simple, because a backspace character will never be reflected. Therefore, when a backspace character is transmitted, a half-duplex program must attend to its correction details without a signal to proceed from the remote system. When communicating with remote systems that don't provide a remote echo, a full-duplex program or a local modem must provide a local copy capability in the same manner as a half-duplex program.

#### Data Representation

Over the decades data communications have been achieved by many methods, such as semaphore and Morse code, which use very different methods to represent the letter *a*.

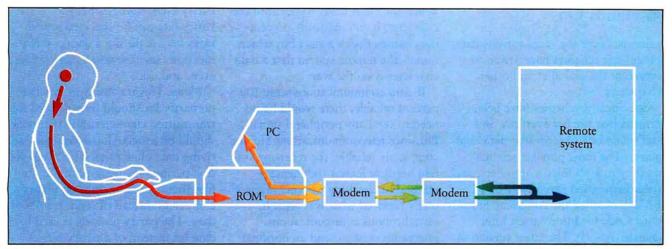


Figure 3: Echoplex

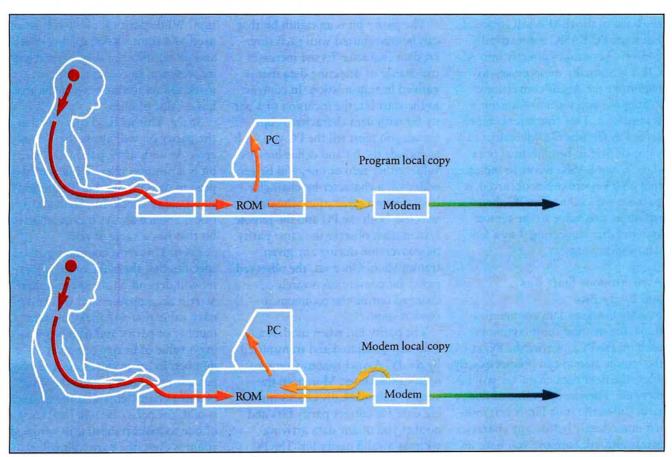


Figure 4: Program local copy versus modem local copy

#### **♣** Hands On

Likewise, over the years various data processing schemes have arisen to represent the alphabet and other characters.

Specifically, schemes have been created that use between five and eight data bits to represent data characters. The most popular scheme used by today's microcomputers, and the scheme used extensively by PC BASIC, is called the American Standard Code for Information Interchange (ASCII). The latest version of the standard is called the ANSI X3.4-1977, or ASCII 77, standard. ASCII conversions can be found in the back of the IBM BASIC manual. but since PC BASIC automatically converts keystrokes directly into AS-CII it is normally unnecessary to memorize the ASCII conversions.

Suppose you want to transmit a lowercase a. This character is represented as CHR\$(97), equivalent to a value of 61H in hexadecimal notation. When BASIC wants to indicate that an a keystroke has occurred, it passes a 61H value. The PC then transmits this value to the remote system (after subjecting it to a few data validity tests).

### Asynchronous Start Bits and Parity Bits

In asynchronous data communications (the method most commonly used on the PC), neither the PC nor the remote system can predict exactly when the next data character will be received. Therefore, a value of binary zero, called the start bit, is transmitted immediately before any character is transmitted. Suppose you have instructed the PC to transmit an *a*.

When the PC is ready to transmit the character, it automatically precedes the character with a start bit, which signals the remote system that a data character is on the way.

If data communications were 100 percent reliable, there would be no need to send any peripheral signals. But since telecommunications are not completely reliable, the receiving system needs at least a rudimentary method of checking whether it correctly received what was sent. In asynchronous communications, provisions exist to send an optional check bit, called the parity bit, immediately after sending the last data character bit.

The parity bit is an eighth bit that can be transmitted with each sevenbit data character. Its use increases the chance of detecting data that is garbled in transmission. In contrast to the start bit, the inclusion of a parity bit with data characters is optional; you must tell the PC you wish to include the bit and define how its value, either zero or one, will be generated on a character-by-character basis. Once a generation scheme is selected, both the PC and the remote system must observe the same parity bit convention during any given transmission. Once set, the observed parity bit convention is rarely changed during the communications session.

The parity bit, when used, is automatically generated and transmitted by the PC Asynchronous Communications Adapter. Moreover, the adapter automatically checks incoming data for correct parity bits and notifies you of any data arriving without a valid parity bit. The PC and the remote system can sometimes communicate without the same parity schemes, but in such cases the parity will be of no assistance in checking accuracy.

#### Parity Generating Schemes Parity bits can be specified in five

Parity bits can be specified in five ways for use during a data communications session: none, mark, space, even, and odd.

None. This method specifies that no parity bit should be generated for transmitted characters and that none should be expected to accompany arriving data characters. The none option permits the transfer of program files that consist of eight-bit binary characters instead of seven-bit ASCII data. The parity position is used by a data bit instead of a parity bit.

Mark. This method specifies that the parity bit will always be a binary one. The parity bit simply fills a position. While parity is present, it is not used as a transmission quality check and no significance is associated with its presence. In communications, a mark always means a binary bit that has a value of one.

Space. This method specifies that the parity bit will always be a binary zero. As with mark parity, the parity bit is a position filler. While parity is present, it is not used as a transmission quality check. In communications, a space always means a binary bit that has a value of zero.

Even. This most common method specifies that the value of the parity bit will depend on the specific character it accompanies and will be a binary value that will make the total number of parity and data bits having a value of binary one an even number. In other words, the paritygenerating scheme counts the "one" bits in a character, and if the number is odd, the parity bit will have a value of one to make it even; if the original count is even, the parity bit will be zero to keep it even. Note that if a transmission error changes the value of any two, four, or six bits, this technique will not detect the error. Therefore, using parity bits to check transmission quality is not foolproof.

Odd. This method specifies that the value of the parity bit will depend on the specific character it ac-

ASCII character	Hexadecimal value	Binary value	Parity method					
			Mark	Space	Even	Odd	None	
A	41	1000001	1	0	0 (2)	1 (3)	n/a	
В	42	1000010	1	0	0 (2)	1 (3)	n/a	
C	43	1000011	1	0	1 (4)	0 (3)	n/a	
a	61	1100001	1	0	1 (4)	0 (3)	n/a	
b	62	1100010	1	0	1 (4)	0 (3)	n/a	
C	63	1100011	1	0	0 (4)	1 (5)	n/a	

Table 1: Hexadecimal values, binary values, and parity methods for six ASCII characters

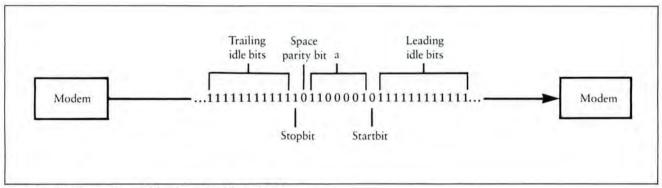


Figure 5: Configuration of bitstream for binary "a"

companies and will be a binary value that will make the total number of parity and data bits having a value of binary one an odd number. Again, if a transmission error changes the value of any two, four, or six bits, this technique will not detect the error.

Whenever an incorrect parity bit arrives, the error is referred to as a parity error. Using the PE option in the OPEN.COM statement, you can tell BASIC 2.00 to notify you when an error occurs so you can determine what to do.

Table 1 illustrates the parity bits that would be generated for six data characters under each of the five parity schemes. The numbers in parentheses indicate the total number of nonzero data and parity bits transmitted for both even and odd parity schemes. The n/a indicates that no parity bit is generated or transmitted when no parity is used.

#### Asynchronous Stop Bits

Data transmission errors can occur from time to time. You have seen a rudimentary way to check each arriving character for possible errors. Suppose that another type of transmission error occurs that indicates to the PC that a data character is arriving when in fact none is. It would be useful to have a mechanism to test whether a character has actually been transmitted.

This can be partially achieved by terminating the character and optional parity bit with one or two bits used in much the same way as a period at the end of a sentence. These bits are called stop bits and always have a value of binary one.

A data character can be accompanied by one or two stop bits. Four-and five-bit data characters can have one-and-a-half stop bits, but most PC applications use only one. As in the case of parity, both the PC and the remote system should use the same stop bit convention during a communications session.

The stop bit guarantees that a transition from a binary one to a binary zero will always occur when any data character arrives, even when two characters arrive in rapid succession.

#### **⊕** Hands On

This transition is guaranteed because the value of a stop bit is binary one, and a transition to binary zero signals the arrival of a start bit. It follows that the value that is transmitted while a transmitting party has nothing to transmit is binary one.

The constant transmission of binary ones is called the mark state. The Asynchronous Communications Adapter automatically produces a constant stream of ones for the PC. The constant presence of this value on the telephone line allows start bits to be correctly detected. Thus, if the PC communications adapter has received an erroneous indication that a character is arriving, the adapter may sense the error when it does not find a proper stop bit.

Such an error is called a framing error and can also occur when a start bit is not properly received and the parity bit or one of the data bits is interpreted as a start bit by the Asynchronous Communications Adapter. This type of error can cause the loss of several characters until the adapter finds a valid start bit and resynchronizes with the arriving data stream.

Suppose you want to transmit a value of hexadecimal 61, which corresponds to the lowercase ASCII letter *a*. From a programming standpoint all you do (after performing a few previous BASIC specifications such as those for parity and stop bit) is pass the value to BASIC and tell BASIC to have the PC transmit the value for you. If the PC is able to transmit the data, it does so. The letter *a* has a seven-bit binary representation of 1100001. Assuming that the line is idle immediately before and

after the character transmission and you are using space parity with one stop bit, the transmitted data bits should look like Figure 5.

Note that in these communications conventions, ten bits (seven data bits, one start bit, one parity bit, and one stop bit) were used to send seven data

When the PC is ready to transmit a character, it automatically precedes the character with a start bit.

bits. In other words, 30 percent of the data communications transmission capacity was lost to asynchronous communications overhead.

You can recover some of that lost potential at the price of some data integrity by eliminating the parity bit. In that case only 22 percent of the transmission capacity will be lost to the asynchronous communications overhead caused by the start and stop bits. However, this loss is a consideration only if you need to upload or download data from one machine to another, as in the case of file transmission. In that case, characters are transmitted with no intervening idle bits that would be present between normal keystroke data characters. Hence, any bits removed between the start and stop bits (i.e., parity) will result in a decrease in file transmission time. Conversely, removal of the parity bits from keystroke data simply increases the intercharacter idle bits by a corresponding amount, resulting in no transmission savings while decreasing the chance of detecting garbled data.

Note that in Figure 5 a series of idle bits precedes the start bit. Looking at the figure might lead you to believe that the idle bit preceding the start bit is completely received before the start bit begins. This is generally not the case. In normal asynchronous communications an idle bit may be only fractionally received before the start bit abruptly begins. Thus, the arrival of a start bit is not usually predictable. In synchronous communications data bits can occur only at specified times because both the sender and the receiver synchronize their clocks and expect the bits to change on clock ticks only. This is a fundamental difference between synchronous and asynchronous communications.

There are several other elements involved in any successful communications system, such as modems and modem cables. To prevent your communications world from turning silent, you must understand the interrelationships of each communications element from a system perspective.

W. David Schwaderer is the author of four communications products sold by IBM, including one for the IBM PC. He is currently assigned to IBM San Jose Research, where he is involved in advanced PC communications projects.

Reprinted from Digital Communications Programming on the IBM PC by W. David Schwaderer (New York: John Wiley & Sons, 1984) with permission from the publisher.

# THEY KNOW THEIR BUSINESS

"One of those products that come into the software marketplace unannounced, break new ground. establish new expectations for users and set new standards for all that follow."

FAMILY COMPUTING

"...your screen becomes a dynamic arena for your ideas . . . part of the new generation of software that fully develops the microcomputer's abilities." INFOWORLD

"By getting your ideas down quickly onto the video screen, they become objects to manipulate, cross-connect, redefine and examine."

PM SOFTWARE



"The great thing about this program is that it helps you let your ideas flow freely, because you know that you can organize them later."

SOFTALK

"ThinkTank is so easy to use, and so relatively errorproof that even a first-timer feels as if he's in charge of the computer . . . and being in charge of the computer is what enables you to do with it things you may never have thought of doing **NEW YORK TIMES** before."

"For many people, it will prove a reason in itself to own a personal computer."

PM SOFTWARE



"The idea behind this product is that the easier it is to process ideas, the quicker and more effortlessly those ideas will come."

CREATIVE COMPUTING



"ThinkTank allows you to think the way you would naturally . . ."

PERSONAL COMPUTING

Our business is outlines. Think Tank creates, displays, prints, searches and sorts outlines and text at your command. Spread sheet programs made

personal computers useful for financial analysis. ThinkTank makes the computer a tool for strategizing, planning

or just plain thinking. Get organized and stay organized it is easy the ThinkTank way.

Suggested Retail Price \$195 for IBM PC, \$150 for Apple

WE KNOW OU

ThinkTank is available for IBM PC, Compaq, and 100% compatibles. You'll need two DSDD floppies or a fixed disk and one floppy; 256K RAM. Also available for Apple II Plus, Apple IIe and Apple III personal computers. You'll need two floppies or a hard disk; 64K RAM for II Plus (Videx 80 col. card recommended); 96K RAM for III; 80 col.

ThinkTank and "the first idea processor" are trademarks of Living Videotext, Inc. Apple is a registered trademark of Apple Computer, Inc.

IBM and IBM PC are registered trademarks of International Business Machines Corporation.

Living Videotext Inc., 1000 Elwell Court, Palo Alto, CA 94303 (415) 964-6300



The First Idea Processor

# Turn Your PC Into An IIIM XT

# The SIGMA Designs Hard Disk Kit Makes It As Simple As...

Why pay \$3000 more for the XT? For much less, the Sigma Hard Disk kit gives you a better, faster drive, and comes complete with mounting hardware, user's manual, and BIOS for DOS 2.0. Available in 10 MB, 15 MB, and 33 MB.

#### MOUNT THE HARD DISK

With a fast access time of 68 msec, our drives are designed for trouble free operation. Plated media, dedicated shipping zone for heads, and built-in shock mounts, let you move, even drop the disk without data loss. The sound mechanical design and built-in air circulation system keep the drive cool.



## INSTALL THE CONTROLLER CARD

Designed to support up to two Winchester Drives, the controller will handle 10 MB, 15 MB, and 33 MB. Provided with bootable BIOS on EPROM for PC 2 and with nonbootable BIOS on diskette for PC 1.

#### SECURE AUXILLIARY POWER SUPPLY

The power supply connects to the auxiliary outlet of your PC. Plug your monitor into the external power supply's own outlet. Power is still controlled by the PC's on/off switch.

\*IBM is a registered trademark of IBM Corp.



SIGMA DESIGNS, INC.

#### **NEW FOR THE IBM® PC!**



# INTRODUCING RAPHICS"

#### OW GET THIS INCREDIBLE COLOR GRAPHICS PROGRAM FOR JUST \$129 (PLUS A

#### MONEY-BACK GUARANTEE!).

Every once in a while, a new program comes along that's so outstanding it takes your breath away!

4-Point Graphics is just such a product.

We are so dazzled by its incredible features, that we are offering it, for a limited time only, on a money-back guarantee basis!

Take a look at what this revolutionary product delivers:

With 4-Point Graphics, you

#### FROM IMSI™

have up to 16 gorgeous colors at your command, plus the magic of animated graphics presentations and computer movies. (Seeing is believing!)

You can also draw anything you like, then enlarge it, rotate it, overlay it, texturize it, and zoom in on it. 4-Point Graphics from IMSI also lets you repeat figures automatically and preview image changes, too. And it allows you to write multicolored text and substitute colors, throughout the screen, as well as vary the speed of the automatic cursor.

It's available for IBM PC's and compatible machines with 128K RAM and color graphics capability.

800-SOFTWARE is proud to

bring you 4-Point Graphics and we're backing it with a moneyback guarantee. If, for any reason, you're not delighted with this remarkable program, just return it to us within 5 days of receipt, and we'll refund your money immediately.

Don't miss this one! Pick up the phone and pick up a bargain!

#### TO ORDER CALL TOLL-FREE 800-227-4587 or 415-644-3611

Order Desk and Technical Support open: 6:30 a.m.-9:00 p.m. Monday through Friday 10:00 a.m. to 4:00 p.m. Saturday and Sunday

IBM is a registered trademark of International Business Machines, Inc.

#### CHECK OUT ALL OUR INCREDIBLE BUSINESS SOFTWARE PRICES:

WordStar® \$209 dBase II™ \$399		SuperCalc 3™ \$279		MultiPlan™\$189		PC DEMO \$18 for 3 issues of the new			
Perfect Writer \$	209	4-Point Graphics™	\$129	Lotus 1-2-3™ \$	369	MicroPro® ProPak	\$389	PC software demo " magazine"	
ADVANCED LOGIC SYSTEMS	714	PASCAL/MT+	\$259	VolksWriter Deluxe	\$179	System Card	CALL	SOFTWORD SYSTEMS™	
Z-Card	\$129	PASCAL/MT+86	\$299	LOTUS"		MICROSTUF"		Multimate	\$349
CP/M Card	\$359	PERSONAL BASIC	\$119	1/2/3	\$369	Crosstalk	\$119	SORCIM"	
Smarterm II	\$149	SPP	CALL	METASOFT"	102000000	MOUSE SYSTEMS"	0,000,000	SuperCalc 3	\$279
ALPHA**	*	Other Products	CALL	Benchmark	\$299	PC Mouse	\$249	SuperCalc 2	\$169
Apple-IBM Connection	\$199	FOX AND GELLER"		MICROLAB'*		OASIS'*		SpellGuard	\$129
Database Manager II	\$225	Ouickcode	\$199	Tax Manager	\$179	The Word Plus	\$129	SuperWriter	\$179
Type Faces	\$ 95	dUtil	\$ 75	MICROPRO®		Punctuation and Style	\$109	TYLOG"	
Other Products	CALL	dGraph	\$229	WordStar	\$269	ORGANIC'*		dBASE Window	\$139
APPLIED SOFTWARE TECHNO		FREDERICK ELECTRONICS"		WordStar/MailMerge	\$369	Milestone	\$269	VERTEX SYSTEMS"	
Versaform	\$289	Plantronics Color		Professional Pack	****	PBL CORPORATION™		Xeno Copy	\$ 75
ASHTON-TATE'	4203	Graphics Card	\$439	(WS/MM/SS/SI)	\$389	Personal Investor	\$105	VIDEX"	
dBASE II	\$399	HAYES"	4.00	WordStar Optional Professi		PC DEMO**		Enhancer II	\$119
dBASE II User's Guide	\$ 20	SmartModem 1200	\$549	Pack (WS/SS/Star Inde		Demo Disk	\$ 18	Videoterm	\$269
Friday!	\$219	SmartModem 1200B	45.15	Free WS 3.3 Update)	\$169	PEACHTREE'		Ultraterm	CALL
ASPEN"	4213	(w/Smartcom)	\$489	WordStar/InfoStar	\$539	PeachText 5000	\$239	VISICORP®	
Grammatik	\$ 60	HERCULES"	•103	MailMerge	\$139	PERFECT SOFTWARE'*		VisiCalc®	\$189
Random House Proofreader	\$ 39	Hercules Card	\$409	InfoStar	\$289	Perfect Writer	\$209	VisiCalc® IV	\$189
Random House Thesaurus	\$119	HOWARDSOFT"	4403	CalcStar	\$129	Perfect Speller	\$129	Advanced VisiCalc®	CALL
ATI TRAINING"	*113	Tax Preparer	CALL	DataStar	\$179	Perfect Writer/Speller	\$359	VisiTerm	\$ 85
Training Modules	\$ 65	HUMANSOFT'	OALL	SuperSort	\$149	Perfect Filer	\$279	VisiDex	\$189
CENTRAL POINT SOFTWARE		DBPlus	\$ 95	SpellStar	\$139	Perfect Calc	\$169	VisiFile	\$239
PC Copy II	\$ 35	IMSI**	\$ 33	ReportStar	\$229	All Four Perfect Products	\$699	VisiSchedule	\$239
Copy II Plus	\$ 35	4-Point Graphics (IBM PC)	\$129	StarIndex	\$129	PETER NORTON'		VisiTrend/Plot	\$239
CDEX**	<b>3</b> 33	Bisybase	\$179	StarBurst	\$139	Norton Utilities	\$ 59	VisiWord	\$279
	\$ 65	Investment Manager	\$179	Apple Packages and Other	\$133	PICKLES AND TROUT™ (CP.		VisiSpell	\$169
Training Modules	2 63	Accounting Series	CALL	Products	CALL	for TRS)		Other Products	CALL
C.M.B. III ENTERPRISES"	* 45	Datasafe	\$ 89	MICROSOFT®	CALL	TRS-80 Model II. 16 & 12	\$169	FLOPPY DISKETTES	OALL
WS-Patch & WS-Keys	\$ 45	IUS**	2 93	Basic Compiler	\$295	Hard Disk	\$225	(Boxes of Ten)	
COMPUTING!"	****	EasyWriter II	\$199	MBasic 80 Interpreter	\$275	PROFESSIONAL SOFTWARE		MEMOREX"	
Power!	\$119	EasySpeller II	\$129	C Compiler	\$379	Word Plus PC	\$279	8" SS/SD	\$ 29
CONDOR**	*200		CALL	COBOL Compiler	\$549	Word Plus PC w/Boss	\$349	8" SS/DD	\$ 30
Database Management 3	\$369	Easy Mailer	CALL	Flight Simulator	\$ 45	OUADRAM**	****	8" DS/DS	\$ 43
CONTINENTAL		EasyWriter/Speller/Mailer	CALL	Fortran	\$259	Ouadboard (64K)	\$325	5¼" (SS)	\$ 30
Home Accountant	CALL	EasyWriter/Speller/Filer	\$249	Fortran 80	\$349	Quadboard (256K)	\$489	5¼" (DS)	\$ 40
DIGITAL RESEARCH	\$225	EasyFiler Financial Management	\$249	Mouse	\$169	Quadlink	\$559	MAXELL	* 40
Access Manager			9/MOD	Multiplan**	\$189	ROSESOFT"	,,,,	8" SS/DD	\$ 42
CBASIC	\$109	Series \$29 Other Products & Specials	CALL	Multi-Tool Expert Systems	CALL	Pro Key	\$ 59	8" DS/DD	\$ 48
CBASIC 86	CALL	LEXISOFT"	CALL	Pascal Compiler	\$259	SOFTWARE PUBLISHERS	• ••	5¼" SS/DD	\$ 32
CB-80 Compiler	\$379		*200	Premium Pack	\$509	PFS File	\$ 95	5¼" DS/DD	\$ 42
CB-86 Compiler	CALL	SpellBinder	\$269	Premium Pack Premium Softcard	\$379	PFS File (IBM)	\$105	Larger Quantities	CALL
Concurrent CP/M 86	\$259	LIFETREE SYSTEMS"	*100	( CONTROL MANAGEMENT OF THE PARTY OF THE PAR		PFS Report	\$ 95	IN HOUSE SPECIALS AND	
CP/M 86 (IBM)	\$ 49	VolksWriter	\$129	Ramcard	\$ 89	PFS Graph	CALL	PRODUCTS	CALL
Display Manager	\$299	Volks Writer International	\$155	Softcard**	\$259	113 diapii	UNLL	- KODUCIS	UMLL

- ☐ Purchase orders accepted. Please call
- in advance.

  □ Prompt U.P.S. or Federal Express
- shipping.

  □ Overnight delivery available.

  □ Call for shipping charges, other low software prices or for a free catalog.

  □ Prices may change.

940 Dwight Way Berkeley, CA 94710

Circle 214 on reader service card

- ☐ International and national dealer
- requests welcome.

  ☐ Quantity discounts available. ☐ Call to inquire about our Corporate
  Sales Dept.
- CA residents add sales tax.

  \*Copyright 800-SOFTWARE 1983



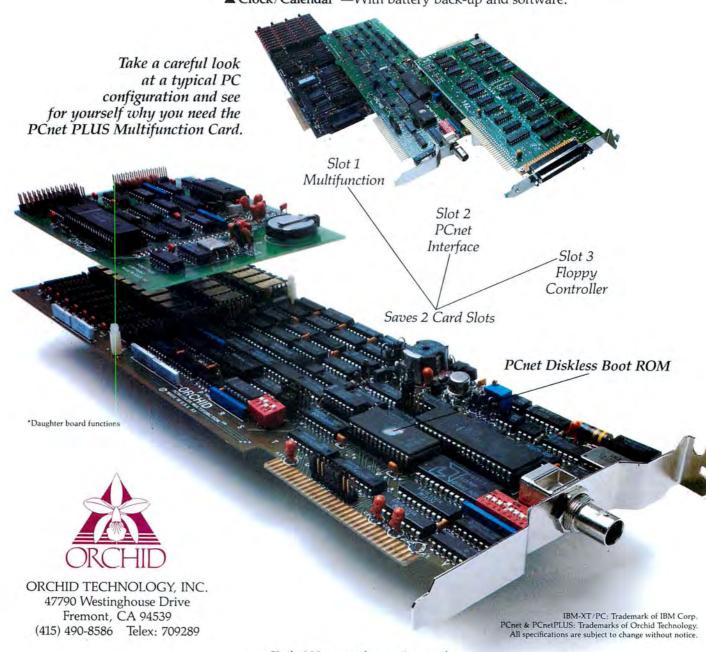


### PCnetPLUS™ Multifunction Board

# Go with Expandability

Integrating the leading low cost network, PCnet™ with the most popular add-on board

- ▲ PCnet Interface—The leading Local Area Network for the IBM-XT/PC<sup>™</sup> and compatibles.
- ▲ PCnet Software—Allows PCs to share data, disks, printers, etc.
- ▲ RAM Expansion Sockets—Up to 256K of memory.
- ▲ PCnet RAM Drive—High speed disk emulator software.
- ▲ PCnet SPOOL—Print Spooler software.
- ▲ EPROM Socket—For ORCHID supplied floppyless PCnet capability.
- ▲ Serial Port\*—COM1: or COM2:
- ▲ Parallel Port\*—LPT1: or LPT2:
- ▲ Clock/Calendar\*—With battery back-up and software.





in considering the growth of your personal computer system, then your choice in selecting a printer should be a major decision, not a major investment. If PERFOR-MANCE, COMPATIBILITY and PRICE are significant factors in determining your decision, then the Juki Model 6100 Letter Quality, Daisywheel Printer will benefit you. Here's why...

#### PERFORMANCE

Engineered for precision performance, the Juki Model 6100 has been field tested and proven for accuracy, reliability and versatility. It prints bi-directionally at 18 cps, has proportional spacing, 10/12/15 pitch and performs the latest word processing functions including superscript, subscript, bold/shadow printing, double strike, underlining and graphics. It houses over 40 built-in control commands, has a buffer memory expandable to 8k, and operates on a linear induction motor ensuring accurate positioning. Also, the Juki Printer is lightweight and conventional in design, has a low noise level and is available with a Tractor Feed.

#### **COMPATIBILITY**

Interface it... the Juki Letter Quality, Daisywheel Printer is compatible with all major personal computers and is equipped with Centronics Parallel interface as standard equipment and is available with the RS-232C Serial connection as well. It conveniently uses IBM Selectric™ ribbons and 100 character Royal/Adler™ daisywheels with a variety of type styles to choose from.

#### COST BENEFIT

With all the advanced features of a higher priced unit combined with convenience and dependability, the low cost of the Juki Model 6100 adds up to one thing... hard copy at a soft price.

At \$599.00 the Juki Model 6100 Letter Quality, Daisywheel Printer will complement your personal computer system with a minimum investment.

Contact your local luki Distributor for further details.



#### JUKI INDUSTRIES OF AMERICA, INC.

Serving: MT, WY, CO, UT, NM

SOUTHERN MICRO DISTRIBUTORS 8708 Royal Lane Irving, TX 75063 214/258-6636

23976 Freeway Park Drive Farmington Hills, MI 48024

Serving:MI.IN.DH, KY, W.PA, WY

ACORN DATA PRODUCTS

304-L South Alton Way Englewood. CO 80112
307-178-664

Serving:

ME, NH, YT, CT, RI, MA

ACORN DATA PRODUCTS

BUTLER ASSOCIATES, INC.

COMPUTER SERVICES
(INTERNATIONAL CORP. 7655 Currency) Dive 2420 E. Oakton Street, Unit K. 1617/98-6-270

Englewood. City 18 County 19 County

Annandale, VA 22003 703/750-3885 703/750-3885 Serving:MD,DE,DC,VA

OSSMANN COMPUTER TECHNOLOGIES, INC. 6666 DId Collamer Road Believue, WA 9800 E. Syracuse, NY 13057 315/437-6666 Serving: UPSTATE NY WA, OR, ID, AK

TECHNOLOGY MARKETING CORP. 2300 Valley View Lane Suite 109 Dallas, TX 75234 214/243-7994 Serving: TX, OK, AR, LA TECHNOLOGY 10040 Bubb Road Cupertino, CA 95014 408/725-1660 Serving: N. CA, NV, AZ

NATIONAL HEADQUARTERS: JUKI INDUSTRIES OF AMERICA, INC. DA DIVISION 299 Market Street Saddle Brook, NJ 07662

WEST COAST.
JUKI INDUSTRIES OF AMERICA, INC
CALIFORNIA DIVISION
3555 Lomita Boulevard
Torrance, CA 90505
213/325-3093



# Storage Vaster. Is Here.



Now you can buy the flexible disk drives preferred by major computer manufacturers.

Introducing the perfect partner to the IBM PC-Storage-Master 400 Series 5.25 inch flexible disk drives. They're completely compatible with IBM PCs.

Now, for the first time you can own the whisper quiet flexible disk drive that's only been available to computer manufacturers. From Control Data, the leading independent supplier of peripherals. Which means that Storage-Master drives come to you usertested in the toughest laboratory around—on the job, in hundreds

of thousands of computer systems worldwide.

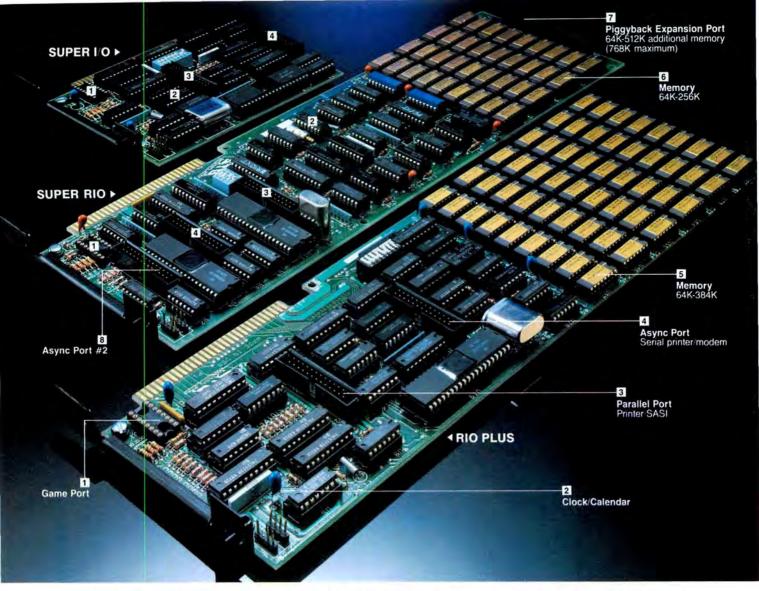
That's one good reason to buy StorageMaster products. There are others. Control Data's been in the computer business for over 25 years. We've earned a solid reputation for quality and reliability—at prices that mean real value.

#### Look to StorageMaster diskettes for the best in flexible media too!

Control Data StorageMaster brand diskettes are known for their high quality and consistency. Each diskette is 100% certified and backed with a full 5-year warranty. Now with StorageMaster, you can use the top of the Control Data line in flexible diskettes—made to the same exacting standards as the StorageMaster disk drives. Look for them in your local computer store or, for information on where to buy StorageMaster products, call toll-free 1-800/232-6789. In Minnesota call 612/292-2000.



Circle 646 on reader service card



# What you get out of your IBM PC/XT depends on what you put into it.

The versatile multi-function boards from STB offer more functions and more memory.

f your personal computing applications have outgrown your personal computer's hardware, there's a smart way of expanding your system while still leaving plenty of room to grow.

The secret is the line of multi-function boards from STB. Our SUPER RIO™ combines two asynchronous RS-232-C serial communication ports for interfacing modems, serial printers, plotters, mice, and an almost limitless list of other peripherals, a parallel I/O port for interfacing printers and hard disk controllers, a battery operated clock/calendar that remembers the date and time even when your system is turned off, a game paddle port that can use either APPLE™ or IBM™ compatible joysticks, and up to 256K of additional memory.

The STB Piggyback™ board adds up to 512K more memory onto the SUPER RIO for a total of 768K. And the pair uses only one expansion slot.

Included free with the SUPER RIO board is the PC Accelerator™, which combines printer buffering and high speed disk emulation into one easy to use program.

Our RIO PLUS™board includes all of the I/O functions of the SUPER RIO (less one serial port) with on board memory expansion capability of up to 384K. When used with a 256K computer, this board gives your system a full 640K of memory. Of course, PC Accelerator is also included with every RIO PLUS.

If you already have enough memory, the STB SUPER I/O™board adds a parallel I/O port, serial port, game port, clock/calendar and PC Accelerator to your system. And, its small enough to fit in a short slot on the XT.

As new functions and applications arise, you can count on STB Systems to provide convenient, affordable ways to adapt these innovations to your system.

Compare our quality products at your local dealer, or for more information please write or call us.

#### **Expanding Microcomputing**



601 North Glenville, Suite 125 Richardson, Texas 75081/(214) 234-8750

All STB multi-function boards include a serial and parallel cable. Apple is a registered trademark of Apple Computers, Inc. IBM is a registered trademark of International Business Machines Corporation PC Accelerator is a registered trademark of ResiCorp.

© 1983 STB Systems, Inc.

When you visit your dealer and compare the Princeton IBM-compatible HX-12 side-by-side with the IBM color monitor, your eyes will see the difference.

The HX-12 gives you higher resolution and finer dot pitch (.31mm) than the IBM 5153's medium resolution (.43mm) for a cleaner, sharper image.

Compare our full range of colors and our crisp whites without red bleed. You'll also see a difference in

our non-glare screen—a feature your eyes will really appreciate in a long work session.

The Princeton HX-12 comes with a cable that plugs directly into the IBM PC, ready to burst forth into 16 superb colors. All at a suggested retail price (\$695) that's a pleasure for sore eyes and overworked budgets.

Apple lie users: call us to learn how you, too, can now enjoy the visible superiority of the Princeton HX-12 Ask your local dealer of stration and let your eyes us call us at 800-221-4490 formula mation and the name or your are dealer.

If you're ready to move up to color, graduate to the Princeton HX-12. It's right at the head of its color



Princeton Graphic Systems

1101-1 State Road Princeton New Jersey 08540 609 683-1660 TLX:6857009 PGS Prin. 800-221-1490

### **DON'T COMPROMISE:**



OURS: 31 mm dot pitch, 80 column text



THEIRS: 43 mm dot pitch, 80 column text.

#### THE PRINCETON HX-12

HIGH RESOLUTION RGB COLOR MONITOR





Circle 296 on reader service card



# New Qantex 7020. It speaks their language.

If you buy any printer without considering the Qantex 7020, you could make a serious mistake. This multimode workhorse is compatible with nearly all of today's PCs and software. So no matter which programs or PCs you use now or in the future, the 7020 can handle them. Lotus "1-2-3." VisiCalc." Wordstar." dBASE II." BPS "Business Graphics." Perfect Writer "Apple." IBM." Epson." DEC "—you name it.

As a high density graphics printer, the 7020 is fully dot addressable with resolution to 144 x 144 dots per inch and handles your most

complex applications. Quickly and quietly.

As a single pass NLQ word processor (75cps), the 7020 gives you a choice of fonts along with proportional spacing, justification, auto underline, bold and more. Data processing is a breeze with bidirectional printing at 180 or 150 cps. User defined formats and 6-part forms capability are both standard.

It even provides built-in variable bar code capability and an operator-initiated test mode. And with industrial quality construction and a 500-million-character printhead life, the 7020 will be around for years of hard use.

The 7020 costs just \$1,495 and is backed by the most comprehensive support in the industry. Find out how compatible it can be with your business. Contact Qantex for details or a demo, 60 Plant Avenue, Hauppauge, NY 11788. Call toll-free 800-645-5292; in New York State 516-582-6060.

**a) north atlantic** Qantex



### With 3M diskettes, your computer never forgets.

3M diskettes remember everything, every time. Because at 3M, reliability is built into every diskette. We've been in the computer media business for over 30 years. And we've never settled in. We're constantly improving and perfecting our product line, from computer tape and data cartridges to floppy disks.

3M diskettes are made at 3M. That way, we have complete control over the entire manufacturing process. And you can have complete confidence in the reliability of every 3M diskette you buy.

Look in the Yellow Pages under Computer Supplies and Parts for the 3M distributor nearest you. In Canada, write 3M Canada, Inc., London, Ontario. If it's worth remembering, it's worth 3M diskettes.



3M hears you...



# Character Construction

Use a BASIC program and an assembler program to construct special characters and download them to an Epson FX-80.

#### J. G. Vaughan

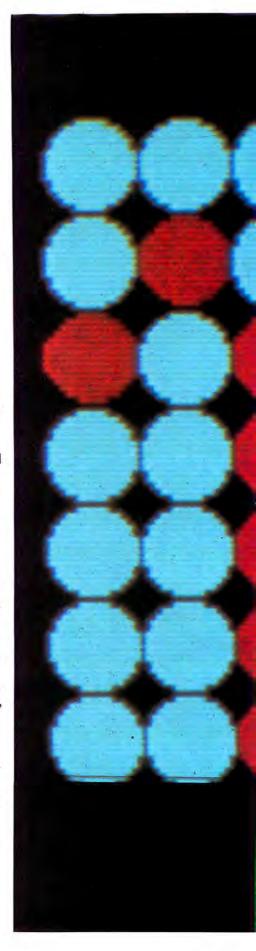
Let's face it. The character sets of printers that work with the IBM PC, or any computer for that matter, are rather limited. Even with its extended character set, the PC still can't display or print many of the special characters used frequently in word processing applications. Scientists, engineers, and foreign language writers have been forced to buy expensive letter quality printers and specialized print wheels to print the characters and symbols they need. These print wheels are often difficult to find.

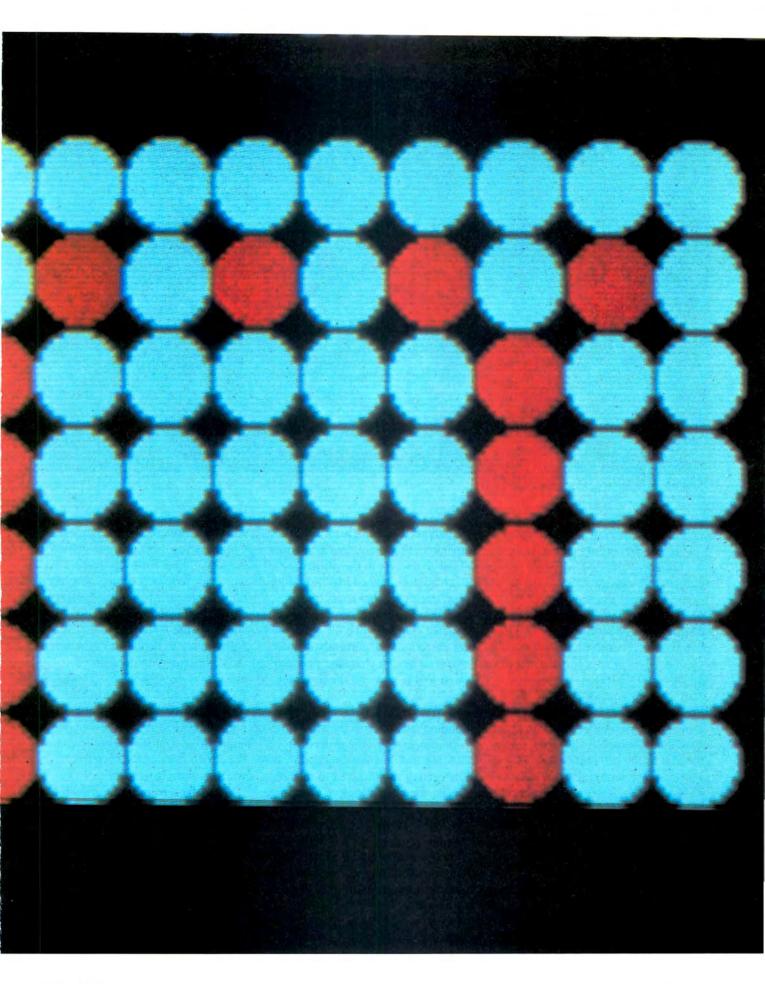
For those who have graphics dot matrix printers, creating special characters is possible but extremely difficult. The process requires extensive tampering with the word processing program and frequent switching back and forth between text and graphics modes. Each pin of the dot matrix printhead must be individually instructed, and only one character can be sent to the printer at a time. In some cases this process can be simplified somewhat with add-on ROM chips and specialized word processing programs that can send extended fonts. But even those systems are limited to certain character fonts that run only on certain printers.

Several of the newer dot matrix printers such as the Epson FX-80 and the TI 855 accept character fonts that are downloaded from the computer. This feature allows you to send entire fonts to the printer without having to switch back and forth between graphics and text modes.

The main drawback to downloading any dot matrix character or graphics font is that you must first construct a dot pattern from the printhead's allowable dot matrix and transfer it to the printer. This process can be tedious when done by hand. After drawing the pattern on paper, you have to transfer the value of each dot individually to the printer. With the help of the programs described in this article and the IBM PC, however, the process of creating and downloading a font is greatly simplified.

After an alternate character font has been downloaded, any word processing program with the ability to send control codes to the printer can switch back and forth between the normal character set and the alternate font you've created. Most word





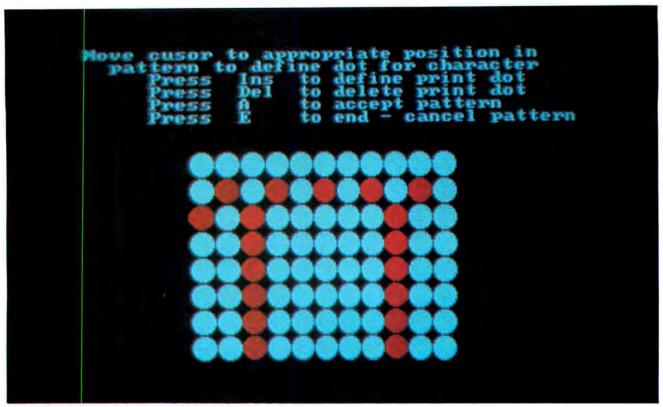


Figure 1: Constructing  $\pi$  with DEFINE

processing programs, including WordStar, have this capability.

Listings 1 and 2 show two programs that download an alternate character font to the Epson FX-80 printer. These programs could easily be modified to work on the TI 855 or any of the other new printers that allow downloading of fonts. The first program, DEFINE, is written in BASIC and requires BASICA, a color graphics board, and a graphics monitor. This program lets you construct a symbol or special character, download it to the printer, print it, save it for future downloading, and list and view any characters saved earlier. The assembly language program DOWN-LOAD.ASM (Listing 2) contains data for a sample alternate character set and downloads much faster than the BASIC program DEFINE.

DEFINE presents a menu showing seven functions: you can construct a character using the 11- by 8-dot pattern allowed on the Epson FX-80, download this character or an entire file of characters to the printer, list all characters defined in a given file, print one or all characters downloaded to the printer, save a constructed character to a file, view the dot pattern of the currently defined character or of a character previously saved to a file, or end the program.

#### Constructing a Character

Building characters is the most timeconsuming step in the process of creating and downloading a font. Before getting too involved in forming special characters, look in the appendix of the Epson printer manual to see how standard characters are formed.

Selecting option C from DEFINE's main menu clears the screen and displays a printhead pattern 11 dots

wide by 8 dots high (see Figure 1). Use the arrow keys to move around the grid. The <Ins> key turns a white dot red, indicating a print position. To delete a print dot, move the cursor to the appropriate position and press the <Del> key.

If you try to define two horizontally adjacent print dots, an error message is displayed. The Epson FX-80 uses adjacent dots for emphasized print mode only, so it will not allow adjacent dots in a non-emphasized font. If you try to move the cursor outside the pattern, a warning message appears.

After the screen display pattern is complete, press the A key to accept the pattern. An E cancels the pattern you have defined and allows you to start over. If you press A, the program asks if you want to continue the definition process. Responding with N allows you to change the pattern, while Y causes the program to accept the pattern, clear the screen, and request a name for the character. You

Figure 2: Character map of ASCII character codes

can't use that name for downloading, but it's handy for quickly determining a special symbol's meaning when you review all the stored characters.

DEFINE next asks for the ASCII code the character represents. Allowable answers range from 32 through 255. For example, it would be reasonable to use the ASCII code for a lowercase a (97) to define the Greek symbol a. Once the ASCII code has been entered, the program requests spacing information. DE-FINE automatically sets horizontal spacing at 11 dots. If you want proportional spacing (in which spacing between letters is varied for a typeset look), you must first supply the starting and ending column of the character pattern. Finally, the program asks if you would like your character to have descender attributes (as in the letters v, i, and f). When this question has been answered the definition

process is complete, and the program returns to the main menu.

Within the program code the proportional and descender information is used to define a print attribute. The lower 4 bits of the 8 bytes of the attribute give the starting print position of the defined character. The next 3 bits give the ending print position. If the highest-order bit equals zero, the ninth printhead is used to provide descender printing. The locations to be printed (red dots) are defined by setting the equivalent position of the 11- by 8-dot table equal to one; nonprint positions are equal to zero. The printhead information for the 11- by 8-dot character is then determined by converting the binary code of TABLE(11,8) into a decimal code equal to DOTPAT(11). This is accomplished by multiplying each of the eight rows in a given column of the table by increasing powers of two, thereby converting them to decimal numbers.

#### Downloading the Character

After the character has been defined it's ready to download. First, check the DIP switches on the FX-80 to make sure switch 1-4 is off. This disables the FX-80's input buffer but makes it possible to download fonts. Then try downloading the character to the printer and printing it to see how it looks.

If you are not satisfied, select option V to view the character's dot pattern and correct it. It should be noted that a character defined from the construction option is held in volatile memory until you select the construction menu option again. At that time the character is overwritten with the new construction pattern. If you are satisfied with the print appearance, press the S key to save the

#### **●** Hands On

character definition to a disk file with a name of your choosing. You can create a permanent download definition only by saving the definition to a disk file.

Selections other than the construction options are menu prompted, so they won't be discussed in detail here. Limited error-trapping code within the program catches problems such as failing to turn on the printer or requesting a nonexistent file. These error traps return you to the menu option that will enable you to correct the indicated problem. If an error occurs for which a trap does not exist, the code will exit the program and print the untrapped error code. In such a case you will have to look up the meaning of the error code in the BASIC manual.

#### Faster in Assembler

Once all the characters and symbols have been constructed and defined, you can load them from the file into the Epson's download character font by using DEFINE's option D. In a word processing environment, however, the assembler program DOWNLOAD.ASM will make this step much easier and faster. For example, you could create the batch file WSALTCHR.BAT containing the commands

**DOWNLOAD** 

WS %1

which would first download the alternate character set to your printer and then call WordStar.

In DOWNLOAD.ASM the download character data is given in INIT-STR and BITVAL of the BYTABLE data segment. The data in INITSTR begins with an ESC (a sequence, which initializes the printer and sets the top-of-form to the current paper position. The 7 in the next line beeps the printer to indicate the start of the download definition sequence.

The rest of the INITSTR code defines the sequence ESC, &, 0, 32, 127. This sequence tells the printer to prepare to receive alternate definitions for ASCII characters 32 through 127. BITVAL defines 12 bytes per character in hexadecimal form. These 12 bytes are the print attribute and 11 columns of character definition-the download information the Epson printer is looking for. The data in BITVAL could just as well be in decimal, taken directly from the BASIC construction file. To change back to decimal, eliminate the .RADIX16 statement before BITVAL.

The code segment DOWN sends the data in INITSTR and BITVAL to the printer. LOOP\_INITSTR sends the 8 bytes of INITSTR, using the CX register as the loop counter. LOOP\_BITVAL sends the 96 characters in BITVAL, with LOOP\_COLUMNS picking up the 12 bytes for each of the 96 characters. The data is sent to the printer through SEND using the INT 21H command, with register AH containing the required value of 05H and register DL containing the data to be sent.

Finally, a beep is sent to the printer to indicate the end of the download procedure, and control is returned to DOS.

DOWNLOAD.ASM takes about I second to run. The resulting character set is my version of a character-to-character map of the General Scientific 10 Diablo 630 print wheel. Figure 2 shows this special character set mapped to the IBM PC keyboard.

To modify DOWNLOAD.ASM for use with data produced by the BASIC program DEFINE, only a few statements must be changed. First the ASCII codes 32 and 127 in lines 6 and 7 of BYTABLE should be changed to cover the range of code numbers you wish to define. Also, register CX in line 122 of DOWN should be loaded with the number of characters to be defined—in this case, 32 through 127, inclusive, is 96 characters. The data in BITVAL could be kept in hexadecimal, but it

would be easier to use the data in decimal form directly from the BASIC construction program.

If you wish to make DOWN-LOAD.ASM slightly more flexible for use with data generated from DE-FINE, send a modified INITSTR consisting of ESC, &, 0 before every code sequence of BITVAL. However, BITVAL would then have to consist of 14 bytes of information: the ASCII character code represented (sent twice), the print attribute giving proportional and descender information, and the data for the 11 columns of the printhead. That sequence is the same as the data sequence generated by the BASIC construction program, with the exception that the optional character name at the end should be separated from the remaining data by a semicolon. In this way the character definition data for DOWN-LOAD. ASM can be copied directly from the saved disk file created by DEFINE. This technique is a little less efficient than the code of DOWNLOAD.ASM, but it is acceptable.

The programs discussed here provide an easy method of constructing custom character fonts and downloading them to an Epson FX-80 printer. The process is time-consuming, but once the characters are defined they can be easily accessed by any word processor or program capable of sending the appropriate download access and ending sequences.

J. G. Vaughan is an assistant professor of mechanical engineering at the University of Mississippi.

Copies of Listings 1 and 2 are available from the author on a PC-DOS disk for \$10. Address orders and inquiries to J. G. Vaughan, Department of Mechanical Engineering, University of Mississippi, University, MS 38677.

```
100 REM
        Program: DEFINE -- Download Character Definition for Epson FX Printer
110 REM
120 REM
        Written by:
                      James G. Vaughan
                                            University of Mississippi
130 REM
        Copyrighted by James G. Vaughan 1983 Not to be copied for sale
140 REM
150 REM
160 REM
        Requirements:
                        BASICA and color-graphics monitor/board
170 REM
180 REM
        Major Variable Defintions:
190 REM
                        : File name for download character storage
            FILE$
200 REM
            TABLE(11,8) : Table containing binary dot pattern representation
            DOTPAT(11) : Array containing decimal dot pattern representation
210 REM
220 REM
                        : Dummy input array for dot pattern
            DOTA(11)
230 REM
                         : Answer for menu questions
            A$
240 REM
            В
                         : Graphics representation of red circle, radius 8
250 REM
            C
                        : Graphics representation of white circle, radius 7
260 REM
                        : Graphics representation of blue cusor, radius 4
            D
270 REM
            N$
                        : Optional name of defined character
280 REM
                        : ASCII code number of defined character
            CHAR
290 REM
            ATTR
                       : Attribute of defined character giving proportional
300 REM
                               spacing and descender information
310 REM
          DFLAG
                       : If = 1 then retain white dot at present cusor
320 REM
            EFLAG
                        : If = 1 then erase error/warning message
330 REM
            PFLAG
                        : If = 1 then retain red dot at present cusor
                        : If = 1 then character defined from previous pattern
340 REM
            VFLAG
                        : If = 1 then character presently defined in memory
350 REM
            DEFFLAG
360 REM
1000 REM
1010 REM -- Initialize program and Define menu options
1020 CLEAR , . 4000 : CLS : KEY OFF : WIDTH 40 : SCREEN 1
1030 DEFINT I, J, L, X, Y
1040 DIM TABLE(11,8), DOTPAT(11), DOTA(11), B(80), C(80), D(80)
1050 FILE$="-none-"
1060 ON ERROR GOTO 8110
1070 ' Define red circle
1080 CIRCLE (160,100),8,2 : PAINT (160,100),2,2 : GET (152,92)-(168,108),B
1090 '
       Define white circle
1100 CIRCLE (160,80),7,3,,,1: PAINT(160,80),3,3: GET (152,72)-(168,88),C
1110 ' Define blue cusor
1120 CIRCLE (160,60),4,1: PAINT(160,60),1,1: GET (156,56)-(164,64),D
1130 CLS : SCREEN 0 : LOCATE 1,1,1
1140 PRINT " Download Character Definition for"
1150 PRINT "
                      Epson FX Printer" : PRINT
1160 PRINT : PRINT "Main Selection Menu" : PRINT
1170 PRINT: PRINT " C Construct character from pattern"
1180 PRINT : PRINT " D Download character(s) to printer"
1190 PRINT : PRINT " L List characters defined in file"
1200 PRINT: PRINT " P Print download character(s)"
1210 PRINT : PRINT " S Save constructed character to file"
1220 PRINT: PRINT " V View dot pattern of previous char."
1230 PRINT : PRINT " E End program"
1240 PRINT: PRINT "Make your selection?";
1250 A$=INKEY$
1260 IF A$="c" OR A$="C" GOTO 2010
1270 IF A$="d" OR A$="D" GOTO 3010
1280 IF A$="1" OR A$="L" GOTO 4010
1290 IF A$="p" OR A$="P" GOTO 5010
(continues)
```

Listing 1: DEFINE

```
1300 IF A$="s" OR A$="S" GOTO 6010
1310 IF A$="v" OR A$="V" GOTO 7010
1320 IF A$="e" OR A$="E" GOTO 8010
1330 GOTO 1250
1340 '
2000 REM -- Construct and Define character from dot pattern
2010 CLS : SCREEN 1,1 : COLOR 0,1
2020 DEFFLAG=0
2030 PRINT "Move cusor to appropriate position in"
2040 PRINT " pattern to define dot for character"
2050 PRINT "
               Press Ins to define print dot"
2060 PRINT "
               Press Del to delete print dot"
2070 PRINT " Press A
                           to accept pattern"
2080 PRINT " Press E to end - cancel pattern"
2090 YC=48
2100 FOR J = 1 TO 8
      XC=48 : YC=YC+16
2110
2120
     IF VFLAG<>1
       THEN DOTPAT(J)=0
2130 FOR I = 1 TO 11
2140
        XC = XC + 16 : PUT(XC, YC), C
2150
         IF VFLAG<>1
          THEN TABLE(I, J)=0
         ELSE IF TABLE(I, J)=1 THEN PUT(XC, YC), B, PSET
2160
      NEXT I
2170 NEXT .I
2180 DFLAG=0 : OFLAG=0 : PFLAG=0 : EFLAG=0
2190 X=144 : Y=128 : PUT (X+4,Y+4),D,AND
2200 A$=INKEY$ : IF A$="" THEN 2200
2210 ALEN=LEN(A$) : X1=X : XX=(X-48)/16 : Y1=Y : YY=(Y-48)/16
2220 IF DFLAG=1 THEN PUT(X1,Y1),C,OR : DFLAG=0
2230 IF EFLAG=1 THEN LINE(0,48)-(320,56),0,BF : EFLAG=0
2240 IF PFLAG=1 THEN PUT(X1,Y1),B,PSET : PFLAG=0
2250 IF ALEN=2 AND RIGHT$(A$,1)="H" THEN Y=Y-16: GOTO 2360
2260 IF ALEN=2 AND RIGHT$(A$,1)="M" THEN X=X+16 : GOTO 2360
2270 IF ALEN=2 AND RIGHT$(A$,1)="P" THEN Y=Y+16 : GOTO 2360
2280 IF ALEN=2 AND RIGHT$(A$,1)="K" THEN X=X-16: GOTO 2360
2290 IF ALEN=2 AND RIGHT$(A$, 1)="R" THEN 2420
2300 IF ALEN=2 AND RIGHT$(A$,1)="S" THEN 2520
2310 IF A$="a" OR A$="A" THEN 2570
2320 IF A$="e" OR A$="E" THEN VFLAG=0: GOTO 1130
2330 GOTO 2200
2340 '
        =========
2350 ' Move cusor while retaining preset pattern
2360 IF X<64 OR X>224 OR Y<64 OR Y>176
     THEN LOCATE 7,1 : BEEP : PRINT "WARNING Can't move cusor out of pattern"
      : X=X1 : Y=Y1 : EFLAG=1 : GOTO 2200
2370 IF TABLE(XX, YY)=1
     THEN PUT(X1,Y1),B,PSET
     ELSE PUT(X1, Y1), C, PSET
2380 PUT (X+4,Y+4),D,AND
2390 GOTO 2200
2400 '
       --------
2410 ' Define red print dot on screen and in TABLE
2420 PFLAG=1 : PUT(X,Y),B,PSET
```

Figure 1 (continued)

```
2430 TABLE(XX, YY) = 1
2440 XCONM = XX-1 : XCONP = XX+1
2450 IF XCOMM>0
     THEN IF TABLE(XCOM, YY)=1 THEN 2470
                               ELSE 2460
2460 IF XCONP<12
     THEN IF TABLE(XCONP, YY)=1 THEN 2470
                               ELSE 2200 ELSE 2200
2470 LOCATE 7.1 : BEEP : PRINT "ERROR : Can't have two consective dots"
2480 PFLAG=0 : EFLAG=1 : TABLE(XX,YY)=0 : PUT(X,Y),C,PSET
2490 GOTO 2200
2500 '
        ========
2510 '
        Erase red dot and replace with white dot on screen and in TABLE
2520 DFLAG=1 : PUT(X,Y),C,PSET
2530 TABLE(XX, YY)=0
2540 GOTO 2200
2550 1
        --------
2560 '
        Accept dot pattern and define character parameters
2570 LOCATE 7,1
2580 PRINT "Is pattern okay - press ( Y or N )"
2590 X$=INKEY$
2600 IF X$="n" OR X$="N" THEN LINE(1,48)-(320,56),0,BF
     : IF TABLE(XX,YY)=1 THEN PUT(X,Y),B,PSET : GOTO 2190
                         ELSE PUT(X,Y),C,PSET : GOTO 2190
2610 IF X$="y" OR X$="Y"
     THEN WIDTH 80
     ELSE 2590
2620 PRINT "Input data below to finish the character definition"
    2630 IF VFLAG<>1 THEN 2670
2640 PRINT "Do you wish to keep the previously defined name,"
2650 INPUT "ASCII code, proportional and descender information ( Y OR N )";A$
2660 PRINT : IF A$="y" OR A$="Y" THEN 2820
2670 PRINT "What name will you identify this pattern with (optional)"
2680 LINE INPUT "?":N$
2690 PRINT
2700 INPUT "What ASCII character code number does this pattern represent": CHAR
2710 IF CHAR>255 OR CHAR<32
     THEN PRINT " Unacceptable number" : GOTO 2690
2720 STARTCOL=0 : ENDCOL=11
2730 PRINT
2740 INPUT "Is this character to have proportional spacing ( Y or N )":P$
2750 IF P$="y" OR P$="Y"
     THEN INPUT "
                    starting column position ";STARTCOL
     : INPUT "
                 ending column position ": ENDCOL: GOTO 2770
2760 IF P$="n" OR P$="N"
     THEN 2770
     ELSE 2730
2770 PRINT: INPUT"Is character to have descender properties ( Y or N ) ";D$
2780 IF D$="y" OR D$="Y"
     THEN DES=0 : GOTO 2800
2790 IF D$="n" OR D$="N"
     THEN DES=1
     ELSE 2770
2800 PRINT
2810 ATTR=ENDCOL+(STARTCOL*16)+(DES*128)
(continues)
```

PC World 213

```
2820 FOR J = 1 TO 11
2830 DOTPAT(J)=0 : I=1
2840 FOR L = 8 TO 1 STEP -1
        DOTPAT(J)=(TABLE(J,L)*I)+DOTPAT(J)
2850
        I=I*2
2860
2870 NEXT L
2880 NEXT J
2890 DEFFLAG=1 : VFLAG=0
2900 PRINT : PRINT "************ : PRINT "Definition complete"
    : PRINT "********** : PRINT : GOSUB 9110
2910 WIDTH 40 : GOTO 1130
2940 '
3000 REM -- Download Character to Printer
3010 CLS: PRINT "Download Character to Printer": PRINT
3020 PRINT "Selection Menu"
3030 PRINT: PRINT " F File characters downloaded"
3040 IF DEFFLAG<>1 THEN 3070
3050 PRINT: PRINT " C Character in present definition"
           PRINT "
                       downloaded"
3060
3070 PRINT : PRINT " E End download selection"
3080 PRINT : PRINT "Make your selection ?";
3090 A$=INKEY$
3100 IF A$="f" OR A$="F" THEN 3150
3110 IF A$="c" OR A$="C" AND DEFFLAG=1 THEN 3250
3120 IF A$="e" OR A$="E" THEN 1130 ELSE 3090
3130 ' =======
3140 ' Select file and download all characters
                                     'Select and OPEN file
3150 GOSUB 9010
3160 LPRINT CHR$(7)
3170 IF EOF(1) THEN 3210
3180 GOSUB 9210
                                     'Input character definition from file
3190 GOSUB 9310
                                     'Send character definition to FX
3200 GOTO 3170
3210 CLOSE#1 : LPRINT CHR$(7) : CLS : PRINT " Download completed"
3220 PRINT "************* : PRINT : GOSUB 9110 : GOTO 3010
3230 ' =======
3240 '
        Download character in present definition
3250 CHARA=CHAR : ATTRA=ATTR
3260 FOR J = 1 TO 11
3270 DOTA(J)=DOTPAT(J)
3280 NEXT
3290 GOSUB 9310
                                     'Send character definition to FX
3300 GOTO 3210
3310 '
3320 ' ------
3330 '
4000 REM -- List character(s) already defined in file
4010 CLS: PRINT "List of characters defined in file"
4020 GOSUB 9010
                                     'Select and OPEN file
4030 WIDTH 80
4040 CLS : PRINT "Character name", "ASCII code number"
4050 I=0
4060 IF EOF(1) THEN GOSUB 9110 : GOTO 4110
4070 INPUT#1, CHARA, CHARA, ATTRA, X1, X2, X3, X4, X5, X6, X7, X8, X9, X10, X11, NN$
4080 PRINT NN$; TAB(35); CHARA: I=I+1: IF I<23 THEN 4060
```

Figure 1 (continued)

, ,

```
4090 PRINT "Press any key to continue listing; <Esc> to quit"
4100 A$=INKEY$ : IF A$="" THEN 4100 ELSE IF A$<>CHR$(27) THEN 4040
4110 CLOSE #1
4120 WIDTH 40 : GOTO 1130
4130 '
4150 '
5000 REM -- Print Download Character(s)
5010 CLS: PRINT "Print Download Characters": PRINT
5020 PRINT "Selection menu"
5030 PRINT : PRINT "
                    F
                         Present FX download ":
            PRINT SPC(10); "characters printed"
5040 IF DEFFLAG<>1 THEN 5070
5050 PRINT : PRINT "
                    C
                         Character in present definition"
5060
            PRINT "
                         printed"
5070 PRINT : PRINT "
                     E
                         End print selection"
5080 PRINT : PRINT "Make your selection ?";
5090 A$=INKEY$
5100 IF A$="f" OR A$="F" THEN 5150
5110 IF A$="c" OR A$="C" AND DEFFLAG=1 THEN 5260
5120 IF A$="e" OR A$="E" THEN 1130 ELSE 5090
5130 '
        -------
       Print all downloaded characters requested
5140 '
5150 PRINT : PRINT "Input ASCII character code range to be printed"
                Starting code number"; STCH
5160 INPUT "
5170 INPUT "
                Ending code number ":EDCH
5180 LPRINT CHR$(27):"%":CHR$(1):CHR$(0):
                                          'Set FX to use download characters
5190 FOR I = STCH TO EDCH
5200
      LPRINT CHR$(I):
5210 NEXT I
5220 LPRINT CHR$(27);"%";CHR$(0);CHR$(0)
                                          'Set FX to use normal characters
5230 CLS : PRINT "Printing complete" : PRINT "********** : PRINT
    : GOSUB 9110 : GOTO 5010
5240 '
        -------
5250 '
        Print single character in present definition
5260 STCH=CHAR : EDCH=CHAR : GOTO 5180
5270 '
5290 '
6000 REM -- Save defined characters to file
6010 CLS: PRINT "Save defined character to file": PRINT
6020 IF DEFFLAG<>1
     THEN PRINT : BEEP : PRINT "No character presently defined" : PRINT
     : GOSUB 9110 : GOTO 1130
6030 SAV=-1 : GOSUB 9010 : SAV=0
6040 IF EOF(1) AND RFLAG=0
                              THEN 6110
6050 IF EOF(1) AND RFLAG=1
                              THEN PRINT : GOTO 6080
6060 INPUT#1, CHARA, CHARA, ATTRA, X1, X2, X3, X4, X5, X6, X7, X8, X9, X10, X11, NN$
6070 IF CHARA=CHAR THEN RFLAG=1 : PRINT : PRINT : BEEP : PRINT
     "WARNING: Present character has already" : PRINT " been defined as ("
     :NN$:")" : PRINT " code number : ":CHARA : GOTO 6050 ELSE 6040
6080 PRINT "If you continue, only the present"
              character definition will be accepted" : PRINT " on printer"
    : PRINT "
    : PRINT
6090 PRINT "Press C to continue" : PRINT "Press E to end"
(continues)
```

PC World 215

```
6100 A$=INKEY$ : IF A$="c" OR A$="C" THEN 6110
                 ELSE IF A$="e" OR A$="E" THEN CLOSE #1 : GOTO 1130
                                          ELSE 6100
6110 CLOSE #1
6120 OPEN FILE$ FOR APPEND AS #1
6130 PRINT#1, CHAR;","; CHAR;","; ATTR;",";
6140 FOR J =1 TO 11
6150 PRINT#1, DOTPAT(J);",";
6160 NEXT J
6170 PRINT#1, CHR$(34):N$:CHR$(34)
6180 CLOSE #1
6190 PRINT: PRINT "Save completed": PRINT: GOSUB 9110
6200 GOTO 1130
6210 '
6230 1
7000 REM -- View dot pattern of previously defined charater
7010 CLS: PRINT "View dot pattern of previous character"
7020 PRINT : PRINT "Selection menu"
7030 PRINT : PRINT " F File defined character"
7040 IF DEFFLAG<>1 THEN 7060
7050 PRINT: PRINT " C Character in present definition" 7060 PRINT: PRINT " E End review of dot pattern"
7070 PRINT : PRINT "Make your selection ?";
7080 A$=INKEY$
7090 IF A$="f" OR A$="F" THEN 7140
7100 IF A$="c" OR A$="C" AND DEFFLAG=1 THEN 7330
7110 IF A$="e" OR A$="E" THEN 1130 ELSE 7080
7120 '
       ========
7130 '
       Reconstruct dot pattern of character defined in file
7140 GOSUB 9010
7150 PRINT : PRINT "Input name of character pattern to be"
7160 PRINT " viewed. For any name to be acceptable, input a * character"
7170 INPUT AN$
7180 PRINT : INPUT "Input ASCII code of character"; ACHAR
7190 GOSUB 9210
7200 IF ACHAR=CHARA AND AN$=NN$ OR
                                       ACHAR=CHARA AND AN$="*"
      THEN CHAR=CHARA : ATTR=ATTRA : N$=NN$
      : FOR J = 1 TO 11 : DOTPAT(J)=DOTA(J) : NEXT J : VFLAG=1
7210 IF EOF(1) THEN CLOSE#1 ELSE 7190
7220 FOR I = 1 TO 11
7230 L=128
7240 FOR J = 1 TO 8
       IF INT(DOTPAT(I)/L) = 1
         THEN TABLE(I, J)=1 : DOTPAT(I)=DOTPAT(I)-L
         ELSE TABLE(I, J)=0
      L=L/2
7260
7270 NEXT J
7280 NEXT I
7290 IF VFLAG=1
                      THEN 2010
7300 BEEP : PRINT "Can't find character "; ACHAR : PRINT " named "; AN$
    : PRINT : GOSUB 9110 : GOTO 7150
7310 '
       =========
7320 ' Reconstruct dot pattern from present character
7330 VFLAG=1
7340 GOTO 2010
7350 '
```

216

```
7370 '
8000 REM -- Error trapping code and program termination
8010 WIDTH 80 : KEY ON : PRINT "Program Termination"
8020 END
8030 '
       ------
8100 '
        Error trapping rountine
8110 BEEP
8120 IF (ERR=24) OR (ERR=27)
     THEN LOCATE ,1: PRINT "ERROR: TURN PRINTER ON and then"
     : GOSUB 9110 : RESUME NEXT
8130 IF (ERR=5) AND (ERL=1080)
     THEN PRINT "This program requires the color/graphics adapter" : PRINT
8140 IF ERR=53 THEN PRINT "Can't find file ";FILE$;" - try again" : PRINT
8150 IF ERR=64 THEN PRINT "Your file name ":FILE$:" is illegal" : PRINT
8160 IF ERR=71 THEN PRINT "Requested disk is not ready" : PRINT
8170 IF ERR=73 THEN PRINT "This program requires Advanced BASIC
                                                               (BASICA)"
     : PRINT
8180 IF ERL= 9070 THEN RESUME 9010
8190 PRINT "Error trapping unable to recover" : PRINT
8200 ON ERROR GOTO 0 : END
8210 '
8220 ' ------
8230 '
9000 REM -- Subroutine to OPEN default or new file of download character
9010 LOCATE , 1
9020 PRINT "Input file name "; : IF SAV THEN PRINT "for saving": PRINT SPC(3);
9030 PRINT "of download characters"
9040 PRINT "Default file ";FILE$; : INPUT " ";FILEX$
9050 IF FILEX$="" THEN 9060
                ELSE Y=CSRLIN : LOCATE Y-1,1 : FILE$=FILEX$
                 : PRINT "New default file name : "; FILE$; SPC(15) : PRINT
9060 IF SAV THEN RFLAG=0 : OPEN FILE$ FOR APPEND AS #1 : CLOSE #1
9070 OPEN FILE$ FOR INPUT AS #1
9080 RETURN
9090 '
9100 REM -- Subroutine to pause until user hits key
9110 PRINT : PRINT "press any key to continue";: A$=INPUT$(1)
9120 RETURN
9130 '
9200 REM -- Subroutine to input download character from file
9210 INPUT#1, CHARA, CHARA, ATTRA
9220 FOR J = 1 TO 11
9230
      INPUT#1, DOTA(J)
9240 NEXT J
9250 INPUT#1, NN$
9260 RETURN
9270 '
9300 REM -- Subroutine to send download character to FX printer
9310 LPRINT CHR$(27);"&";CHR$(0):
                                     'Set FX to accept character definition
9320 LPRINT CHR$(CHARA); CHR$(CHARA); CHR$(ATTRA);
9330 FOR J = 1 TO 11
9340
      LPRINT CHR$(DOTA(J));
9350 NEXT J
9360 LPRINT
9370 RETURN
```

PC World 217

```
TITLE 'DOWNLOAD - CHARACTER GENERATION FOR THE EPSON FX 10/83'
       Character generation of Epson FX characters to produce
       Diablo scientific compatible characters using a
       download definition
            By J. G. Vaughan
                                University of Mississippi
            Copyright by J. G. Vaughan, 1983
       Requires "MASM" macro assembler
      ******************
   ***************
  Define a temporary stack. Required for initialization
 of program only.
  **************
STACK SEGMENT PARA STACK
        8 DUP('STACK
STACK ENDS
BYTABLE SEGMENT PARA
                     ; Initialization of EPSON FX with "ESC @"
              27
INITSTR DB
              11011
       DB
                     ; BEEP the printer to indicate start of download
              7
                     ; Define EPSON FX DOWNLOAD character generation
       DB
              27
              11811
                     ; Sequence of ESC, "&", 0 with n-m
       DB
       DB
              0
                     ; n is position of first character
       DB
              32
                      ; m is position of last character defined
       DB
               127
; Define characters...12 bytes per character
              as print attribute and 11 columns of print dot location
              to form the complete character definition
*****************
       .RADIX 16 ; All values are in hexadecimal
BITVAL
         DB
              DB
              08BH,000,010,000,03E,000,020,000,03E,000,020,000
                                                            ; 33
              08BH,000,000,000,030,048,030,048,030,000,000,000
                                                            ; 34
```

Listing 2: DOWNLOAD.ASM

```
DB
     08BH,000,000,000,010,000,06C,082,000,082,000,000
                                                          35
DB
     08BH,000,000,082,000,082,06C,000,010,000,000,000
                                                          36
                                                        ;
DB
     08BH,000,022,000,022,000,0FA,000,022,000,022,000
                                                          37
DB
     08BH,000,000,000,000,000,07F,080,040,080,000,000
                                                          38
DB
     08BH,000,010,000,010,044,010,044,010,000,010,000
                                                          39
DB
     08BH,000,000,080,000,040,03F,000,000,000,000,000
                                                          40
DB
     08BH,000,000,000,004,000,078,000,080,000,000,000
                                                          41
DB
     08BH,000,000,000,000,000,03F,040,000,080,000,000
                                                          42
DB
                                                          43
     08BH,000,000,001,002,001,0FE,000,000,000,000,000
     08BH,000,000,000,000,000,060,080,040,080,000,000
DB
                                                          44
DB
     08BH,000,003,000,003,000,003,000,003,000,003,000
                                                          45
DB
     08BH,000,040,080,000,080,040,020,000,020,040,000
                                                          46
DB
                                                          47
     08BH,000,000,000,020,000,01E,000,001,000,000,000
DB
     48
DB
     08BH,000,000,000,048,000,0F8,000,008,000,000,000
                                                          49
DB
     08BH,000,000,000,048,090,008,0A0,048,000,000,000
                                                          50
DB
     08BH,000,000,000,090,008,080,028,0D0,000,000,000
                                                        ;
                                                          51
DB
     08BH,000,000,000,020,040,0A0,000,0F8,000,020,000
                                                        ;
                                                          52
DB
     08BH,000,000,000,0E8,000,0A8,000,0A8,010,000,000
                                                          53
DB
     08BH,000,000,000,000,030,048,020,088,010,000,000
                                                          54
DB
     08BH,000,000,000,088,010,0A0,040,080,000,000,000
                                                          55
DB
     08BH,000,000,000,050,0A8,000,0A8,050,000,000,000
                                                          56
DB
     08BH,000,000,000,040,0A0,008,0B0,040,000,000,000
                                                          57
DB
     08BH,000,020,000,040,000,080,000,040,000,020,000
                                                          58
DB
     08BH,000,040,0A0,040,000,000,000,040,0A0,040,000
                                                        ;
                                                          59
DB
                                                          60
     08BH,000,042,000,07E,000,040,000,07E,000,042,000
                                                        ;
DB
     08BH,000,003,004,009,010,021,000,003,000,000,000
                                                          61
                                                        ;
DB
     08BH,000,010,028,010,080,07F,080,010,028,010,000
                                                          62
                                                        ;
DB
     08BH,000,002,001,000,001,07E,080,000,080,040,000
                                                          63
DB
     64
DB
                                                          65
     08BH,000,040,030,048,004,042,004,048,030,040,000
DB
     08BH,000,018,000,024,000,018,000,024,000,018,000
                                                          66
                                                        ;
DB
     08BH,000,0E0,010,00A,080,07E,080,00A,010,0E0,000
                                                          67
                                                        ;
DB
     08BH,000,000,010,028,082,07C,082,028,010,000,000
                                                        ;
                                                          68
DB
     08BH,000,010,028,054,000,010,000,010,000,010,000
                                                        ;
                                                          69
DB
     08BH,000,010,000,028,000,044,000,082,000,000,000
                                                          70
DB
     08BH,000,003,004,019,060,080,060,019,004,003,000
                                                          71
DB
     08BH,000,000,060,080,07E,080,000,0FE,000,080,000
                                                          72
DB
                                                          73
     08BH,000,000,020,040,000,0FE,000,040,020,000,000
                                                          74
DB
     08BH,000,000,000,082,000,044,000,028,000,010,000
DB
     08BH, 000, 000, 050, 0AA, 000, 0AA, 000, 0AA, 014, 000, 000
                                                          75
     08BH,000,002,038,046,080,000,080,046,038,002,000
DB
                                                          76
                                                          77
DB
     08BH,000,000,004,048,092,000,092,044,038,000,000
                                                          78
DB
     08BH,000,018,004,000,004,038,040,000,040,030,000
                                                          79
DB
     08BH,000,000,004,002,000,07F,000,002,004,000,000
                                                          80
DB
     08BH,000,000,000,032,048,084,048,032,004,000,000
                                                          81
     08BH,000,080,000,0FF,000,080,000,080,000,0C0,000
DB
                                                          82
DB
     08BH,000,038,044,092,000,092,000,092,044,038,000
DB
     08BH,000,082,000,0C6,028,092,000,082,000,0C6,000
                                                          83
                                                          84
DB
     08BH,000,010,000,010,000,010,000,054,028,010,000
DB
     08BH,000,044,082,038,082,010,082,038,082,044,000
                                                          85
DB
     08BH,000,018,024,000,024,018,000,024,000,024,000
                                                          86
                                                          87
DB
     08BH,000,00C,010,024,040,084,040,024,010,00C,000
DB
                                                        ; 88
     (continues)
```

PC World 219

```
; 89
          DB
               08BH,000,040,000,082,040,03E,040,082,000,040,000
         DB
              08BH,000,024,040,004,040,024,010,004,010,024,000
                                                                  90
                                                                ; 91
         DB
              08BH,000,008,004,002,004,008,010,020,040,080,000
                                                                  92
          DB
               93
          DB
              08BH,000,010,000,010,000,07C,000,010,000,010,000
               08BH,000,000,000,00DH,000,00E,000,000,000,000,000
                                                                  94
          DB
              08BH,000,001,000,001,000,001,000,001,000,001,000
                                                                  95
         DB
                                                                  96
          DB
               DB
              08BH,000,000,01C,022,000,022,010,00C,010,022,000
                                                                  97
          DB
               08BH,000,000,001,07E,080,012,080,052,02C,000,000
                                                                  98
                                                                ; 99
          DB
               08BH,000,040,030,008,000,0FF,000,008,010,060,000
                                                                ; 100
          DB
               08BH,000,000,03A,044,008,054,020,044,0B8,000,000
          DB
               08BH,000,000,014,02A,000,02A,000,022,014,000,000
                                                                : 101
                                                                : 102
          DB
               08BH,000,000,000,000,000,0FC,002,000,001,000,000
                                                                ; 103
          DB
               08BH,000,041,002,044,028,010,008,004,002,001,000
                                                                : 104
          DB
               08BH,000,040,020,01E,020,000,020,010,00F,000,000
          DB
               08BH,000,000,000,020,000,03E,000,002,000,000,000
                                                                  105
          DB
               08BH,000,000,001,000,002,0FC,000,000,000,000,000
                                                                  106
          DB
               08BH,000,000,07E,000,010,028,040,004,042,000,000
                                                                  107
          DB
               08BH,000,01C,022,000,006,008,006,000,022,01C,000
                                                                  108
          DB
               08BH,000,000,001,03E,000,002,000,002,03C,002,000
                                                                  109
          DB
               08BH,000,000,020,010,00C,002,004,020,018,000,000
                                                                  110
          DB
                                                                ; 111
               08BH,000,000,00C,010,022,000,022,004,038,000,000
          DB
               08BH,000,001,002,00C,010,022,000,022,000,01C,000
                                                                : 112
          DB
               08BH,000,020,000,020,010,00E,010,020,040,000,000
                                                                ; 113
          DB
               08BH,000,000,000,07C,082,010,082,07C,000,000,000
                                                                ; 114
          DB
              08BH,000,00C,012,020,002,020,012,02C,000,020,000
                                                                : 115
          DB
               08BH,000,010,020,000,022,01C,020,000,020,000,000
                                                                : 116
          DB
               08BH,000,000,004,088,034,0C1,014,081,006,000,000
                                                                : 117
          DB
               08BH,000,000,000,028,000,010,000,028,000,000,000
                                                                : 118
          DB
               08BH,000,000,00C,052,0A2,012,088,044,000,000,000
                                                                  119
          DB
               08BH,000,042,000,064,010,008,014,022,040,002,000
                                                                  120
          DB
               08BH,000,020,018,004,002,000,002,004,038,000,000
                                                                  121
          DB
               08BH,000,000,080,058,005,060,005,042,000,040,000
                                                                  122
          DB
              08BH,000,020,050,088,070,088,050,088,050,020,000
                                                                  123
          DB
               08BH,000,078,084,000,0FC,000,0D4,028,084,078,000
                                                                  124
          DB
               08BH,000,040,038,040,000,078,000,020,000,078,000
                                                                  125
               08BH,000,000,000,080,040,080,060,000,000,000,000
          DB
                                                                ; 126
          DB
               : 127
BYTABLE ENDS
```

DOWN SEGMENT PARA

ASSUME CS: DOWN, DS: BYTABLE, SS: STACK, ES: NOTHING

ORG 100H

Figure 2 (continued)

```
START PROC FAR
        PUSH
                DS
                                 ; Save address of segment register
        MOV
                AX. O
        PUSH
                AX
                                 ; Save zero return address
        MOV
                AX, BYTABLE
        MOV
                DS, AX
                                 ; Data resides in BYTABLE data segment
        MOV
                AX, STACK
                SS, AX
        MOV
                                 : Stack segment initialized
        MOV
                SI,0
                                 ; Initialize address index to 0
        MOV
                CX,8
                                 ; Will loop for the 8 chars of INITSTR
LOOP INITSTR:
        MOV
                DL, INITSTR[SI]
                                ; Set up DL to contents of INITSTR
        CALL
                SEND
                                 ; Call print routine
        INC
                SI
                                 ; Update to next address of INITSTR
        LOOP
                LOOP INITSTR
                                 ; Loop until done
        MOV
                SI.O
                                 ; Initialize address index to 0
       MOV
                CX,96
                                 ; Will loop for 96 chars of BITVAL
LOOP BITVAL:
        CALL
                SEND TWELVE
                                 : Print 12 chars in BITVAL
        LOOP
                LOOP BITVAL
                                 ; Loop until done
                DL.7
        MOV
                                 ; BEEP the printer to indicate finish
        CALL
                SEND
        RET
START ENDP
SEND PROC NEAR
       MOV
                AH, 05H
                                ; Set function call for printer output
                21H
        INT
                               : Print contents of DL
        RET
SEND ENDP
SEND TWELVE PROC NEAR
                CX
        PUSH
       MOV
                CX, 12
                              ; Will loop for the 12 columns of BITVAL
LOOP COLUMNS:
                DL, BITVAL[SI] ; Set up DL to contents of BITVAL - column one
       MOV
                SEND
        CALL
                                : Call print routine
                                ; Move to next column of BITVAL
        INC
                SI
        LOOP
                LOOP COLUMNS
                                ; Loop until done
        POP
        RET
SEND TWELVE ENDP
DOWN ENDS
        END
                START
```

PC World 221

# HAUPPAUGE COMPUTER WORKS THE HIGH SPEED MATH CAPABILITY YOU NEED TO STAY AHEAD OF THE COMPETITION Simple Wolfers Works Simple Wolfers Wolfers Wolfers Works Simple Works Simple Wolfers Works Simple Wolfers Works Simple Wolfers Works Simple Works Simp

## Hauppauge Computer Works offers the BEST 8087 PRODUCT!

For Scientists, Businesspeople, OEM's, VAD's or anyone who uses the IBM PC to perform math, our 8087 Math Pak provides the high speed math capability you need in today's competitive world. The 8087 Math Pak provides 68 high performance, high accuracy operations including: addition, subtraction, multiplication, division, square root as well as trigonometric, exponential

The Hauppauge Computer Works and logarithmic functions. 8087 Math Pak libraries are used with the IBM PASCAL FORTRAN and BASIC Compilers, and with the IBM MACRO Assembler. The 8087 Math pak is easy to use; programs do not have to be modified to take advantage of the 8087 Numeric Processor

If you are a user who would like to write custom 8087 math routines in assembly language for increased speed or reliability (such as econometric, scientific or engineering functions), we provide complete source code for all our 8087 math

Experts in the use of the 8087 Numeric Processor chip, we deliver an extensively tested, accurate and reliable 8087 Math Pak. Installation takes just a few minutes with our

ble 8088 CPU chip, we have also included the latest, completely compatible 8088, Both Chips come in easy-to-install carriers, so no more

The 8087 Math Pak includes a one year software update. All new software added to the 8087 Math Pak will be sent to update sub-

Coming soon, exciting new soft-ware! Software Update Subscribers, we need your update registration form!

#### We also offer the BEST 8087 PRICE!

Tested 8087 and 8088 in easy-to-install 87 MATH PAK: chip carriers with installation instruc-

Math Interface Library for IBM Diskette with:

Math Interface Library for IBM BASIC

Math Interface Library for IBM FOR-TRAN Compiler

## \$325.

Tested 8087 and 8088 in easy-to-install 87 MACRO PAK tions

chip carriers with installation instruc-Math MACRO Library for IBM Diskette with:

Complete Operating Instructions One Year Software Update Service

Tested 8087 and 8088 in easy-to-install

chip carriers with installation instruc-

Math Interface Library for IBM

Math Interface Library for IBM BASIC

Math Interface Library for IBM FOR-

Math MACRO Library for IBM

\$275.

87/88 CHIP SET

87 SOFTWARE PAK

Diskette with:

Complete Operating Instructions One Year Software Update Service

516-360-3827

358 Veterans Memorial Highway, Suite MSI Hauppauge Computer Works

Commack, New York 11725

In Canada Contact: Kanatek Micro Box 13029 Kanata, Ontario K2K1X3 613-829-9165

Circle 303 on reader service card

# THIS WEAPON JUST WIPED OUT 10 WEST COAST OFFICES AND 70 PAGES OF ORDERS:



IBM, Eagle, Columbia, Compaq, Kaypro, Otrona, TI, Victor or Zenith users: now give your files total protection — with Alloy's PC-BACKUP. 

Output

Description

Information wipe-out can be a costly, time-consuming nightmare that Alloy's PC-Backup can easily help you avoid. In fact, Alloy's PC-Backup works like your business does: it is file-oriented, backing up files in an organized way.

Alloy's PC-Backup is time and cost-effective precisely because it never lets you lose important data. Even more: only Alloy can give you high performance storage/retrieval and protection at the right price. And it even works with the IBM Expansion chassis.

Designed exclusively for small to large businesses, some of the features that make Alloy's PC-Backup the standard among users of major PCs are:

· Winchester hard disk backup and restore

- Comprehensive menu driven software package (Alloy's industry standard Tape Interchange Package)
- · High speed data transfers
- Up to 16.5 Mbytes of data per cartridge
- File-oriented backup

Also available, Alloy's new PC-9/TRACK tape drive, for backup with mainframe compatibility.

For further information, contact your local computer store, or call or write:

Alloy Computer Products 100 Pennsylvania Avenue Framingham, Mass. 01701 (617) 875-6100 In Europe, contact:

Alloy Computer Products (Europe) Ltd. Cirencester, Gloucestershire, England. Tel: 0285-68709 Tix: 43340





Computer Products

## We think you're calculating enough to

And we've devised a little test to prove it. All you have to do is compare our PC-8200's specs with the specs for Radio Shack's Model 100 or the HP-75. For someone who's savvy enough about computers to read this magazine, you shouldn't have any trouble picking the best one. So here goes:

	NEC	Radio Shack	Hewlett- Packard
Price	\$799*	\$799	\$995
RAM/ROM	16K/32K	8K/32K	16K/48K
RAM Expandability (Internal/External)		To 32K (32K/none)	To 24K (24K/none)
Free bundled software	Yes	No	No
Function keys	10	8	0
RAM cartridges	Yes	No	No
Bar Code Reader, RS232, Parallel Port, Cassette Port	Yes	Yes	Not Standard
Floppy Disk and SIO Port, Cursor Cluster	Yes	No	Not Standard

It all boils down to more power and better features for the same price. And, of course, more software —14 FREE programs to start, including linear forecasting and word processing.

The PC-8200 portable from NEC. We think

The PC-8200 portable from NEC. We think you should be impressed. If you're not, maybe you picked up the wrong magazine.



Productivity at your fingertips



NEC Home Electronics (U.S.A), Inc. Personal Computer Division

1401 Estes Avenue Elk Grove Village, IL 60007 NEC Corporation, Tokyo, Japan

Circle 124 on reader service card



## get more computer for your money.



# COULD YOU ANSWERS QUESTIONS

What is the latest R&D activity in Japan in the field of industrial robots?

Is the name "datascan" trademarked?

Which drugs have been successfully used

Which drugs have been successfully used to treat osteoporosis?

Where has Bank of America been advertising lately?

**5.** What is the current and projected market for frozen orange juice?

**6** Are there any personal computer user groups for attorneys in the Boston area?

# Introducing In-Search, a simple software package that gives you almost immediate answers to literally millions of questions.

Complete, up-to-date information is a powerful advantage in any profession—information about research, technology, and competitors; information about trends, markets, products, and people.

If information was more accessible, you could have all the facts you need before you make important decisions. And the more facts you have, the better your decisions will be.

#### Answers.

How do you find the answers to your questions?

In-Search is an extremely easy-to-use personal computer software package that lets you retrieve, instantly, answers to your questions from the wealth of knowledge stored in over 200 computer databases.

These databases are huge collections of printed material that has been computerized. With In-Search, your IBM (or compatible) personal computer and modem, you can reach this information over your own phone lines.

#### All The Answers.

Imagine scanning thousands of documents in seconds. In-Search can do just that.

In-Search allows you to read, study and use over 80 million articles and references from thousands of sources: Newspapers, magazines, technical journals, wire services, periodicals, annual reports and Yellow Pages.

You will be able to access information on all aspects

of hundreds of subjects, including:

Engineering and Science

 Engineering and Science (complete coverage of literature since 1970)

- Medicine (complete coverage of literature since 1966)
- Business
- Government
- Current Affairs
- Arts and Social Sciences

All 200 databases are centralized at DIALOG® Information Services, Inc., the world's largest collection of online database information.

#### Easy Answers.

Before In-Search, finding information even via computer was tedious and time-consuming.

Not anymore. Just type into the computer the words or subject you'd like to research and In-Search takes it from there, bringing you articles or references containing the information you need. Simple, on-screen graphics guide you through every step.

# FIND THE TOTHESE BY 9 A.M.P

Which South American companies are interested in importing electronic components from the United States?

How can I find the names and addresses of all the orthodontists in Toledo for my direct mail campaign?

**9** What are the mechanical properties of shape memory materials?

Has the cost-effectiveness of teleconferencing changed in the last year?

Who are some of the experts in medical sonar scanning techniques?

#### Fast Answers.

In-Search can find in minutes what would take an individual days or weeks to find. You can now spend more time *using* information because you spend less time tracking it down.

Plus, In-Search is thorough. It won't overlook that one critical fact that could have made the difference in

an important decision.

Once you have the information, you can store it on disk or print it out. In-Search even interfaces to popular word processing programs.

Until now, your personal computer was limited to



#### Any Questions?

This has been a brief description of the most useful software ever developed for the personal computer. If you're interested in In-Search, you probably have a number of unanswered questions. We would like to send you a demonstration diskette to more fully explain the applications and process of In-Search.

For your In-Search demonstration diskette, call 408-986-1200 during business hours. Use your MasterCard or VISA to charge the purchase of your \$5.00 diskette.

In-Search, Menlo 4633 Old Ironside	Corporation es, Suite 400, Santa Clar	ra, CA 95050
☐ Enclosed is \$5 ☐ Please send m Name	.00 for my In-Search de te a free booklet with me	monstration diskette ore details.
Address		
City	State	Zip
My occupation is:_		

#### CHICAGO NEW YORK

#### FORMERLY APPLEFEST & PC'83



Plan now to attend the Personal Computer Userfests, the largest events ever...for Apple and IBM PC users.

Userfest brings together two of the largest, most successful shows ever conceived for personal computer users: Applefest and PC'83. Now that Apple and IBM can run each other's software, and with so many products adapted for both systems, the two shows merged beautifully.



At Userfest you'll see—and try out—all of the newest state-of-the-art products for your Apple, IBM PC or work-alike. Each Show has hundreds of displays and exhibits, and thousands and thousands of products including innovative new software, power peripherals, accessories, support services, books and publications. Products to help you explore the full potential of your computer for office, home and school applications.



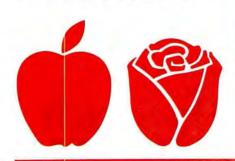
Userfest features all the major makes of Apple and IBM computer compatibles. In fact, it's the largest display of these products, and biggest gathering of IBM and Apple experts, ever assembled in either city. Hence, you can learn more in two days at Userfest than you could in months of visiting computer stores or reading trade journals.

And best of all, everything on display at Userfest is for sale, usually at special show prices, so you can save hundreds, even thousands of dollars by making your purchases at the Show





So don't miss the Personal Computer Userfest when it comes to Chicago and New York in 1984. It's a once-only opportunity.





Order your tickets in advance and avoid long lines. Admission is \$10.00 for a one-day ticket, or \$20.00 for four days. Children's tickets (under 10 years of age) are \$4.00 and \$8.00. If you need hotel accommodations and/or airline reservations, check the line on the Advance Ticket form.

#### FEATURING BM, APPLE & NORK-ALIKE COMPUTERS & COMPATIBLES





#### USERFEST/ CHICAGO

Thursday-Sunday May 3-6, 1984 10:00AM to 5:00PM daily O'Hare Exposition Center 9291 West Bryn Mawr Rosemont, Illinois (next to Chicago's O'Hare Airport)



#### USERFEST/ NEW YORK

Thursday-Sunday September 20-23, 1984 Madison Square Garden 0:00AM to 5:00PM daily

For information about exhibiting at the Personal Computer Userests, call or write Northeast Expositions, 822 Boylston Street, Chestnut Hill, Mass 02167. Tel: 617-739-2000.



For hotel information call or write Trade Show Department, Fox Travel, P.O. Box 498, Waltham, Mass 02254. Tel: 617-890-1770 or 800-225-8410 ext. 314.

Userfest (formerly known as Applefest and PC'83) is produced by Northeast Expositions, 822 Boylston Street, Chestnut Hill, Mass 02167.

quantity adult four-day tickets @ \$20.00 each

#### ADVANCE FICKET ORDER FORM

Mail this form (or a facsimile)
with full payment to Northeast
expositions, 822 Boylston Street,
Chestnut Hill, Mass 02167.
The color of the color o

Name:		
Company (if any):		
Address:		
City:	State:	Zip:
Tel David	Function /	

use this line for children's ticket orders

Enclosed is full payment for:

☐ Check here if you need hotel and/or airline information

quantity adult one-day tickets @ \$10.00 each

# \*\*\* Star-Dot-Star

#### A global exchange of personal computer discoveries

#### Edited by Art Wilcox and Karl Koessel

Peter Baenziger's article "Pixel to Printer" (*PCW*, Vol. 1, No. 10) provided several BASIC programs that enable various printers to do graphics screen dumps. Star Micronics's Technical Manager Rick Osgood has sent us an addition to these procedures. If you insert a one-line code modification to Listing 4 in Baenziger's article (page 190), the program will work with the Gemini-10X/15X or Delta-10 printers. Replace line 1220 in the listing with the following line: 1220 SETCRLFS = CHRS(27) + "3" + CHRS(16)

This month's \*.\* includes items about using BASIC—recovering deleted BASIC programs, displaying scalar variables and their current values, and checking the cross-references in programs. We also have a routine for setting screen colors from DOS 2.00 and an assembly language subroutine that mimics BASIC's SOUND statement. Our lead item is a tutorial about the erratic bug in the BASIC command VAL.

#### **VAL Tutorial**

Here's more information on the strange VAL command. The item "VAL Mischief Again" (\*.\*, Vol. 1, No. 10) illustrated a connection between PRINTing exponential numbers and testing the VAL of a non-numeric string.

In BASIC if you PRINT a value greater than 9.999999E + 16, a subsequent test for the VAL of a non-numeric string equal to zero will fail. The BASIC program in the listing FUNNYVAL.BAS illustrates this point.

What relates the printing of a floating-point number to the testing of the VAL of a string? Here are the facts concerning this problem.

1. The anomaly occurs only if the floating-point number is PRINTed, not merely assigned.

2. If an arithmetic operation is performed using the VAL function, the anomaly disappears; for instance, the test IF VAL(A\$)-0=0 works correctly.

3. The floating-point number must be greater than 9.999999E + 16 for the anomaly to appear.

4. If certain other arithmetic operations take place between PRINTing the number and testing the VAL of the string, the anomaly disappears. Otherwise the anomaly remains—even if all the program variables are cleared.

You should note that PRINTing the numeric value and converting the string to a numeric value both involve conversions of binary to ASCII or ASCII to binary. Also, the relationship between points 2 and 4 above indicates that some information is stored somewhere and then modified by certain arithmetic operations. This information affects the testing of VAL but is unaffected by operations on variables not involving arithmetic operations.

Its most probable location is a temporary work space called the floating-point accumulator (FPA) in BASIC's work area. If a number is above a certain minimum level, the binary-to-ASCII conversion (in order

to PRINT it) must be done using the 4 bytes of the FPA. To test the VAL of a string, conversion must be made from ASCII to binary, also using the FPA.

The problem is that data is left in the FPA after the binary-to-ASCII conversion for PRINTing. Then, during the VAL calculation, the ASCII-to-binary conversion will stop as soon as the first non-numeric character is detected, leaving the remnants of the initial conversion in the FPA. The last few bytes of the FPA are now garbage.

However, an exponent of zero denotes a zero value, so VAL(A\$) does return a zero. But when VAL(A\$) = 0 is tested, the FPA is not completely empty. Some garbage exists in the last couple of bytes, so the test fails.

This thinking is close to, if not totally, accurate. You can see empirically that clearing the FPA before the test will return VAL(A\$) = 0 accurately in the example.

The best way to beat the bug is to test for VAL(A\$)-0=0. Also, this bug appears to have been fixed in later releases—my XT does not exhibit this behavior.

Gregg Weissman New York, New York

#### **Un-NEW BASIC**

My name is Todd Tokita, and I'm 12 years old. I discovered a way to recover programs in BASIC erased by the NEW statement. For example, if you created a program and didn't SAVE it when you (or someone else) accidentally erased it using the NEW command, the program may be recovered as follows:

```
5 'This program demonstrates the bug in BASIC's VAL statement which was
6 ' mentioned in the DECEMBER issue of this column. As you can see, the
 bug does not occur when J<=9.999999e16 but does occur when J=>1e17.
8- 'This bug does not occur on XTs or PCs with the later RCMs.
                        'Bug does NOT occur for J<=9.999999e16
10 J=9.999999E+16
                         'PRINT J, test VAL(A$), clear FPA, test VAL(A$)
20 GOSUB 100
                        'Bug DOES occur for J=>1e17
30 J=1E+17
                         'PRINT J, test VAL(A$), clear FPA, test VAL(A$)
40 GOSUB 100
99 '********PRINT J, test VAL(A$), clear FPA, test VAL(A$)
100 A$="A$ is not a numeric string"
110 PRINT : PRINT "The numeric value under test is: "J : PRINT
120 GOSUB 200
                                'Test VAL(A$)
130 DEF SEG
                                'Clear the FPA
140 PRINT "Clearing the floating point accumulator."
150 FOR I=1183 TO 1186 : POKE I,O : NEXT
                                'Test VAL(A$)
160 GOSUB 200
170 RETURN
200 PRINT "The result is ... ";
210 IF VAL(A$)<>0 THEN PRINT "NOT a good VAL statement"
                  ELSE PRINT "a GOOD VAL statement."
220 RETURN
```

#### **FUNNYVAL.BAS**

Type PRINT CHR\$(15) and press <Enter>. This statement will print a starlike figure in the first column of the next line. Then move the cursor up to the star, press <Ins>, type 1 PRINT " (which will appear inserted in front of the star), and press <Enter>.

Then LIST your program. The first line should read '1 PRINT "0' followed by a few numbers and part of the original line. Except for the first line, all of your program will probably be recovered.

The only problem with this technique is that you cannot remove the first lines (which are now garbled) without NEWing the program and moving up and pressing <Enter> on each line you want to keep. You must also reenter the original first line. But if your program listing is longer than one screen, you won't be able to recover it—unless you can find another way to do it.

This technique is useful when one of my brothers erases my complicated programs. It may not be the only way to do it, but it always works for me.

Todd Tokita Sandy, Utah Editor's note: If your program is longer than one screen, use this technique up to the point when you LIST the recovered program. Then SAVE the program in ASCII, use EDLIN to remove the first two lines, and reenter the original first line.

#### Variable Checker

Quite often it is necessary to examine the current values of variables while you are trying to debug a BASIC program. The listing VARCHKR.BAS is a BASIC subroutine that displays the

```
64000 P.%=PEEK(858)-6:Q.%=PEEK(859)
64010 A.%=PEEK(856)+256*PEEK(857)
64020 T.%=PEEK(A.%):E.%=PEEK(A.%+3):L.%=T.%+E.%+3
64030 N.$=CHR$(PEEK(A.$+1)):IF PEEK(A.$+2)>O THEN N.$=N.$+CHR$(PEEK(A.$+2))
64040 IF E.$>0 THEN FOR K.$=1 TO E.$:N.$=N.$+CHR$(PEEK(A.$+3+K.$)MOD 128):NEXT
64050 IF T.%=3 THEN 64120
64060 V.$="":FOR K.%=1 TO T.%:V.$=CHR$(PEEK(A.%+L.%-K.%+1))+V.$:NEXT
64070 ON T.%/2 GOTO 64080,64090,64180,64100
64080 V.!=CVI(V.$):T.$="%":GOTO 64110
64090 V.!=CVS(V.$):T.$="!":GOTO 64110
64100 V.!=CVD(V.$):T.$="#"
64110 PRINT N.$;T.$;"=";V.!:GOTO 64150
64120 B.!=PEEK(A.%+L.%-1)+256*PEEK(A.%+L.%)
64130 T.$="":FOR K.%=1 TO PEEK(A.%+L.%-2):T.$=T.$+CHR$(PEEK(B.!+K.%-1)):NEXT
64140 PRINT N.$"$=";CHR$(34);T.$;CHR$(34)
64150 IF A.%+L.%<P.%+256*Q.%-1 THEN A.%=A.%+L.%+1:N.$="":GOTO 64020
64160 V.$=INPUT$(1)
64170 POKE 859, Q. %: POKE 858, P. %: RETURN
64180 PRINT "error in dump routine"
```

#### VARCHKR.BAS

scalar variables from a BASIC program. It was developed as a general debugging aid for use on any program in place of inserting the ad hoc PRINT statements usually used to help find errors. When called, the subroutine will list all the scalar (not dimensioned) variables and their current values. Variable type symbols (%, !, #, \$) are included in the listing regardless of how the variable names appear in the main program so that no confusion exists between variables of different types with the same letter names.

The line numbers are purposely high so as not to interfere with the line numbers in your program. Also, all the subroutine's variable names contain a period (.), minimizing the chances of duplicating a variable name in your program. The subroutine's variables will not be listed. If your program uses any of this subroutine's variable names, change those names in your program to keep the subroutine from changing a program variable when it is called.

After the subroutine has been entered and SAVEd (with the ASCII option) as VARCHKR, use it as follows. With your BASIC program loaded in memory, issue the command MERGE B:VARCHKR (assuming you have the subroutine on the disk in drive B) and insert GOSUB 60000 in your program wherever you want a dump.

J. C. Ratliff Sterling, Virginia

#### Cross-Reference Checker

An easy way to check all the crossreferences in a BASIC program is to renumber an imaginary line beyond the end of the program. For example, if your line numbers end at 4000, type the following in direct mode: RENUM 9999,9999

BASIC checks all the line number references and issues any error messages without renumbering your program. If the only reply is 'Ok', then all your GOTOs and GOSUBs refer to existing line numbers.

Carl Wagner Rochester, Minnesota

#### DOS 2.00 COLOR

BASIC provides a COLOR statement, but DOS 2.00 does not. However, the DOS 2.00 command PROMPT may be used to implement ANSI.SYS escape sequences. This is possible because the PROMPT command uses \$e to represent the ESCape code 27, which cannot be entered from the keyboard.

oto %1	prompt \$e[43m			
normal	goto exit			
prompt \$e[Om	:bblue			
goto exit	prompt \$e[44m			
bright	goto exit			
prompt \$e[1m	:bmagenta			
goto exit	prompt \$e[45m			
reverse	goto exit			
prompt \$e[7m	:bcyan			
goto exit	prompt \$e[46m			
black	goto exit			
prompt \$e[30m	:bwhite			
goto exit	prompt \$e[47m			
red	goto exit			
prompt \$e[31m				
	:exit shift			
goto exit				
green	if not .==.%1 goto %1			
prompt \$e[32m	prompt			
goto exit	echo off			
yellow	cls			
prompt \$e[33m	goto done			
goto exit	:help			
blue	.ANSI.SYS and CONFIG.SYS (containing			
prompt \$e[34m	. the line DEVICE=ANSI.SYS) must be			
goto exit	. accessable when the PC is booted.			
magenta	.Type COLOR and then your choice of			
prompt \$e[35m	. character, intensity, and/or back-			
goto exit	. ground color(s) selected from the			
cyan	. following list of parameters:			
prompt \$e[36m	.For color displays:			
goto exit	<ul> <li>black</li> <li>bblack</li> </ul>			
white	. red bred			
prompt \$e[37m	<ul> <li>green bgreen</li> </ul>			
goto exit	yellow byellow			
bblack	blue bblue			
prompt \$e[40m	<ul> <li>magenta bmagenta</li> </ul>			
goto exit	<ul> <li>cyan bcyan</li> </ul>			
bred	. white bwhite			
prompt \$e[41m	.For color and monochrome displays:			
goto exit	. normal			
bgreen	. bright			
prompt \$e[42m	. reverse			
	:done			
goto exit	*done			

#### COLOR.BAT



Using EDLIN, or your favorite editor, copy and save the batch file in the listing COLOR.BAT.

In addition to preparing the batch file, you need a configuration file on your DOS disk. Create a file named CONFIG.SYS containing the line DEVICE = ANSI.SYS

If you already have a CONFIG.SYS file, just add the above line to it. You will also need the file ANSI.SYS, from your DOS 2.00 disk, on this disk. Now reset your PC (<Ctrl>-<Alt>-<Del>) to install the ANSI.SYS driver.

COLOR.BAT can now be used to set screen colors. The command COLOR GREEN, for example, sets the display's characters to green, and the command COLOR BBLUE turns the background blue, keeping the current foreground (character) color. Notice that the letter *B*, indicating background, is prefixed to the name of the color.

You can use more than one parameter in the same command, for example, COLOR GREEN BBLUE; however, if the foreground and background colors are the same, the characters will be invisible. Because all the background colors provided by COLOR.BAT are low intensity, you can restore visible characters by entering the command COLOR BRIGHT. (Work carefully, because what you type is invisible at this point.) This command sets the current foreground color to high intensity.

To change characters from low intensity blue to high intensity green, use the command COLOR BRIGHT GREEN. When changing characters from high to low intensity, you must include the name of the color after the parameter NORMAL (for example, COLOR NORMAL CYAN) since the command COLOR NORMAL (without specifying a color), merely returns the display to its usual appearance.

COLOR.BAT also works with the monochrome monitor, providing normal, bright (high intensity), and inverse video characters. COLOR.BAT can easily be modified to include blinking or underlining on the monochrome monitor. A table of the SGR (Set Graphics Rendition) escape code sequences can be found in the DOS 2.00 manual, page 13-8.

I also combined PROMPT and other escape codes to develop some batch files that defined strings for key combinations such as <Alt>-<F1> or <Ctrl>-<F10>, giving me a poor man's version of *ProKey*. The following pair of commands can be placed in a batch file, which then assigns the string DIR B: (with no carriage return) to <Alt>-B. prompt \$e[0;48;"DIR B:"p

Note that there is no semicolon after the second set of quotation marks, despite the SGR syntax shown in the documentation. If the semicolon is included before the final *p*, unexpected results may occur.

The documentation states that ASCII and extended ASCII codes can be found in the Technical Reference manual. If you don't have a manual, they are also documented in Appendix G of the BASIC manual.

Unfortunately, many programs have their own keyboard and screen display routines, and the ANSLSYS driver is locked out while these programs are active. Hopefully, they restore the previous state upon termination. BASICA and *Peachtext* are two programs that behave this way.

John Bagwell, Jr. Torrance, California

Cassette Port Control Compiled I read with interest Michael Covington's "The Cassette Port Lives!" (PCW, Vol. 1, No. 10). I too have used the humble cassette interface to trigger external alarms.

However, the BASIC MOTOR statement is not supported by the BASIC Compiler. A little research in the Technical Reference manual (pages 1-9 and 1-25) reveals that the cassette motor relay is controlled by bit 3 of I/O port 61H. Setting this bit

```
100 PRINT "MOTORing along at ";TIME$
120 OUT &H61, INP(&H61) AND 247 '-close relay contacts
130 '
140
      SOUND 32767, (18.2*5)
                                 '-start 5-second delay
                                  '-suspend execution
150
      SOUND 32767, 1
                                  '-clear timer
160
      SOUND 32767,0
170 '
                                  '-open relay contacts
180 OUT &H61, INP(&H61) OR 8
190 '
200 PRINT "MOTORing ended at ";TIME$
```

#### MOTOR.BAS

to 1 opens the relay, turning the MOTOR off, while setting the bit to 0 closes the relay, turning the MOTOR on.

The BASIC program in the listing MOTOR.BAS demonstrates this technique and works with any version of BASIC. Lines 120 and 180 are equivalent to MOTOR 1 and MOTOR 0 respectively. SOUND command "stacking" is utilized to suspend program execution for a specified amount of time.

Joseph E. Doran, Jr. Carlisle, Massachusetts

#### Assembly Language SOUND

The IBM Technical Reference manual (page 2-22) states that the internal speaker can be driven by changing bits in an output port. It also implies that the speaker frequency can be controlled by programming the

8253-5 timer on the system board. Anyone who has tried to generate music outside of BASIC has probably noticed that IBM did not document how to program the 8253-5 timer. The listing SOUND.ASM is an assembly language subroutine that can be called from a higher level language program to generate different tones and durations with the speaker. The program emulates the SOUND statement in BASIC. The parameters passed are for frequency and duration. The listing PASSOUND, a small Pascal program, demonstrates how to call this subroutine.

You will notice in the assembly program that the value B6H is output to port 43H. This code tells the 8253-5 that you wish to load counter 2 with a 2-byte value. It also tells the 8253-5 that it is to treat this number as a binary value rather than a BCD (binary coded decimal) and is to produce an output square wave equal to

the 1.19 MHz input clock wave divided by the counter value. The subroutine uses counter 0, which is counting at a rate of approximately 18.2 clock ticks per second, to calibrate the duration of the generated tone. Note that calling this subroutine with a frequency less than 19 hertz will produce a divide overflow error. The 8253-5 timer chip contains three programmable counters; each can be programmed and run independently in one of six modes. For more information on the operation of the 8253-5, see page 1-310 of the Peripheral Design Handbook published by Intel.

Colin Hulme Scottsdale, Arizona



```
audios segment 'code'
ASSUME CS:audios
PUBLIC sound
     Pascal invocation of this subroutine:
             sound(frequency, duration):
     Where duration is the number of clock tics (18.2 / second) that the
      note should be played.
     Frequency and duration should be declared as word or integer variables.
sound proc far
                                     ;generator tone for duration
        push
                  bp
                                     ;save current base pointer
                                     ;load stack pointer to reference parameters
        mov
                 bp,sp
        mov
                  al, 0b6h
                                     ;initialize 8253 control register
        out
                  43h,a1
        mov
                 dx, 18
        mov
                 ax, 10352
                                     ;dx;ax contains 1.19e6 (base clock rate)
                 word ptr[bp+8]
        div
                                     ;ax contains 1.19e6 / frequency
        out
                  42h.al
                                     ;load counter 2 least significant byte
        mov
                 al.ah
                 42h.al
        out
                                     ;load counter 2 most significant byte
        mov
                 ah.0
                                     ;read counter 0 value
        int
                 1ah
        add
                 dx,[bp+6]
                                     ;add delay count to low order word
        mov
                 si,dx
                                     ;save new value
        in
                 al,61h
                                     ;check speaker control value
        mov
                 bl,al
                                     ;save value for future use
        or
                 al,3
                                     ;set speaker on bits
        out
                 61h,al
                                     ;turn on the speaker
aud delay:
        int
                 lah
                                     ;check counter 0 value
        cmp
                 dx,si
                                     ;has delay time elapsed?
                 aud delay
        jnz
                                     ;if not wait till it has
                 al.bl
        mov
                                     restore original speaker control value
                 61h,al
        out
                                     ;turn speaker off
                 bp'
        pop
                                     restore original base pointer;
        ret
                                     ;return to calling program
sound ednp
audios ends
```

```
program beep(input,output):

var    frequency,delay : word;

procedure sound(frequency,delay : word); external;

begin
    repeat
        write('Enter frequency: ');
        readln(frequency);
        write('Enter delay: ');
        readln(delay);
        writeln;
        sound(frequency,delay);
    until frequency = 65535;
end.
```

#### **PASSOUND**

#### Screen Respite

The Dynalogic Hyperion, a portable PC compatible machine, has a very nice feature to avoid burning characters into the phosphor and to help extend the life of its built-in screen. If 5 minutes elapse without a keystroke, the screen goes blank. Pressing any key immediately restores the screen to its previous state.

I decided to emulate this useful feature on my COMPAQ, and I came up with a short assembly language routine to do so. The listing called BLANKMKR.BAS is a BASIC program that produces a file called BLANK.COM. Once this file has been produced, simply type BLANK to install the routine. I find it convenient to include BLANK in my AUTO-EXEC.BAT file.

The routine is called 20 times per second by the BIOS interrupt ICH. It then checks to see if 5 minutes have elapsed since the last key was pressed. If so, the screen is flipped to

page 7. Because this page is rarely used, this procedure should produce a blank screen. When the next keystroke is detected, the previously active display page is selected, thus restoring the screen.

Because BASIC handles keyboard input in a unique way, this program will have no effect while BASIC or BASIC programs are running. It does work well while DOS or programs written in compiled languages (except BASIC) are running.

Christopher Wiley Prescott, Arizona

#### Drive Door Parts

Those who have had the door fall off their IBM PC (Tandon) floppy disk drive will quickly learn three things:

•They are not alone. This is an alltoo-common problem with these drives.  For all practical purposes, replacement door assemblies don't exist.

OA glue repair job on the broken door is a difficult and temporary solution at best.

While browsing through the local computer store, I noticed a remarkable similarity between the door on an Apple disk drive and my broken Tandon door. The store had replacement Apple doors in stock at \$4.90 each.

Indeed, the Apple and Tandon doors are so similar that they are indistinguishable when mounted, and the Apple door works well with one simple modification. A thin shim must be added between the door hinge piece and the cone lever arm to which it is mounted. I used a small piece of flat aluminum, about 1/32 inch thick, and trimmed it to fit with a pair of scissors. This thickness is critical. You may need to do some experimenting. If the shim is too thin, the cone lever arm is not lowered far enough to clamp the disk securely to the spindle; if too thick, the arm is not raised enough to allow free insertion and removal of disks.

Hopefully, Tandon will eventually realize that replacement doors are needed. Until they do, the Apple door is a good, readily available alternative.

Ed Crabbe Peoria, Arizona

Editor's note: We had a hinge on a drive A door crack after eight months of use. All of a sudden the PC would not read from drive A, offering the 'drive not ready' message even



```
100 DEFINT A-Z
110 DIM BYTES (153)
120 SUM = 0
130 FOR I=1 TO 153
      READ BYTES(I)
140
      SUM =SUM +BYTES(I)
150
160 NEXT
170 IF SUM <>12626 THEN PRINT"CHECKSUM ERROR, CHECK THE DATA": END
190 OPEN "BLANK. COM" FOR OUTPUT AS #1
200 FOR I=1 TO 153
      PRINT #1, CHR$(BYTES(I));
210
220 NEXT
230 CLOSE
240 SYSTEM
250 END
999 '
1000 DATA &HEB, &H6E, &H00, &H00, &HC6, &H06, &H02, &H01, &H01, &HCD
1010 DATA &H50, &HCF, &H00, &H00, &H9C, &H50, &H80, &H3E, &H02, &H01
1020 DATA &H01, &H75, &H0E, &HC6, &H06, &H02, &H01, &H00, &HE8, &H33
1030 DATA &HOO, &HC7, &HO6, &HOC, &HO1, &HOO, &HOO, &H80, &H3E, &H03
1040 DATA &HO1, &HO1, &H74, &H0F, &HFF, &H06, &HOC, &H01, &H81, &H3E
1050 DATA &HOC, &HO1, &HF4, &HO1, &H75, &HO3, &HE8, &HO3, &HO0, &H58
1060 DATA &H9D, &HCF, &H50, &HC6, &H06, &H03, &H01, &H01, &HB4, &H05
1070 DATA &HBO, &HO7, &HCD, &H10, &HC7, &H06, &HOC, &H01, &H00, &H00
1080 DATA &H58, &HC3, &H50, &H80, &H3E, &H03, &H01, &H01, &H74, &H08
1090 DATA &HB4, &HOF, &HCD, &H10, &H88, &H3E, &H0D, &H01, &HC6, &H06
1100 DATA &HO3, &HO1, &HO0, &HB4, &HO5, &HAO, &HOD, &HO1, &HCD, &H10
1110 DATA &H58, &HC3, &HB8, &H00, &HF0, &H8E, &HD8, &HBA, &H87, &HE9
1120 DATA &HB4, &H25, &HB0, &H50, &HCD, &H21, &H8C, &HC8, &H8E, &HD8
1130 DATA &HBA, &HOE, &HO1, &HB4, &H25, &HBO, &H1C, &HCD, &H21, &HBA
1140 DATA &HO4, &HO1, &HB4, &H25, &HB0, &H09, &HCD, &H21, &HBA, &H70
1150 DATA &HO1, &HCD, &H27, &H00, &H00, &H00, &H00, &H00, &H00
```

#### **BLANKMKR.BAS**

though the door was shut. It took quite a while to find that a crack in the hinge was preventing proper disk clamping and that the disk was not spinning. Jerry Pournelle has more words on drive doors in the January 1983 issue of BYTE. Besides expressing his observations of Tandon, he informs us that Tandon disk drive replacement parts can now be obtained from Workman & Associates, 112 Marion Ave., Pasadena, CA 91106, 213/796-4401.

#### PC-Talk III and Microcom Marriage

I have written a few BASIC lines, shown in the listing PCS-TALK.PAT, that can be merged with the communications program *PC-Talk III* allow-

```
425 CLOSE#1:OPEN COMM$ AS #1

430 ROW=1:COL=1:GOSUB 2820:LOCATE 1,1,1:PRINT GO$:GOSUB 821

821 '
822 '-Initialize MICROCOM PCS modem
823 '
824 PRINT #1,"4";
825 PAUSE%=1 ' PAUSE 1 SECOND
826 SEC%=VAL(RIGHT$(TIME$,2)) :ENOUGH%=(SEC%+PAUSE%) MOD 60
827 WHILE SEC%<>ENOUGH% :SEC%=VAL(RIGHT$(TIME$,2)) :WEND
828 PRINT #1,"5";
829 RETURN

5095 PRINT GO$:GOSUB 821:GOSUB 2800:GOTO 515

5290 COLOR FG,BG,BG:PRINT GO$:GOSUB 821:GOSUB 2800:GOTO 515

6260 CLS:LOCATE 1,1,1:GOSUB 821:PRINT "===DIALING ";N$
```

#### PCS-TALK.PAT

ing the use of the Microcom PCS 2000 modem.

The modem initialization string for the PCS is 45, but simply using this string in the program default menu will not work because the initialization sequence for the PCS requires a 4, a pause, and then a 5. A subroutine to perform this sequence is shown in lines 821 to 829. It sends a 4 to the communications port, pauses for 1 second, and then sends a 5. Use of the modem initialization string from the default parameter list is eliminated.

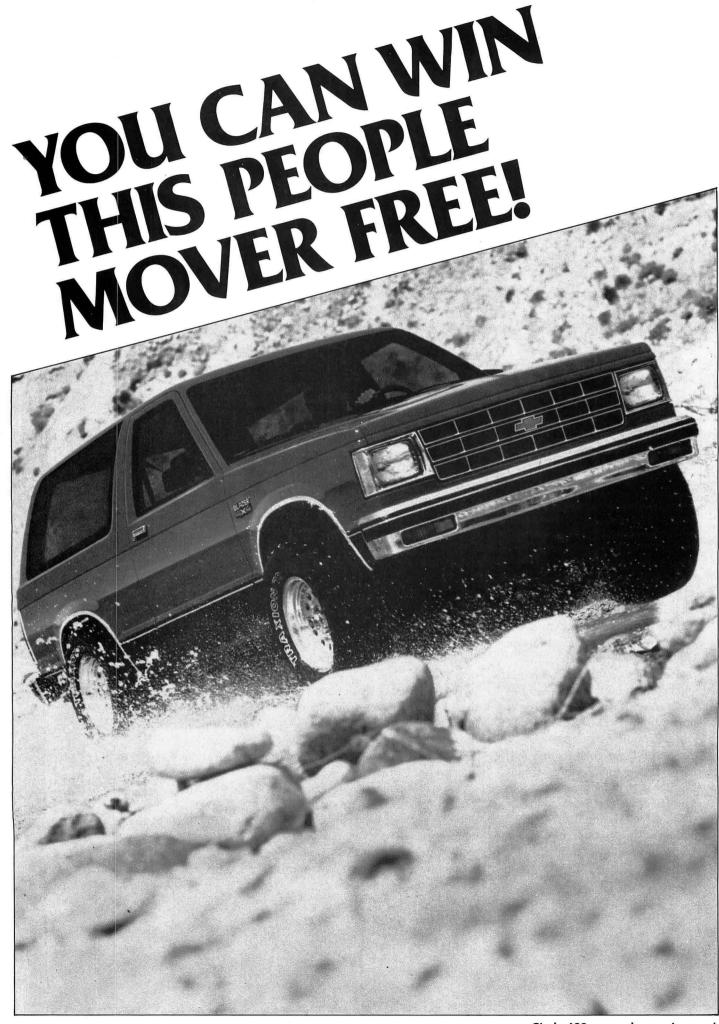
You'll need to initialize the PCS modem at the start of the program (line 430) when you specify new

communications parameters (line 5095), change program defaults (line 5290), or dial a number from the *PC-Talk* dialing directory (line 6250). This modification works with either the interpreted or compiled versions of *PC-Talk*.

The 1-second delay in lines 825 through 827 is taken from a contribution to this column by Graham Pearson, "Making 'Em Pause" (*PCW*, Vol. 2, No. 1). This forces the delay interval to be the same whether Interpreted or Compiled BASIC is used.

Of course, typing 45 to manually initialize the PCS each time the communications file is reopened is perfectly functional, but these modifications simplify interaction with this fine modem.

Robert D. Thomsen Springfield, Oregon Join the \*.\* global exchange. We'll pay \$25 to \$100 for each item published. Send your personal computer discoveries to PC World, 555 De Haro St., San Francisco, CA 94107, or electronically to CompuServe 74055,412 or Source STE908. All submissions become the property of PC World.



# UST GIVE US A COLLAR NAME FOR CREAT NAME AT MAINTENAME. FIRST EVER "ELECTRONIC" DISK FOR THE IBM PC.

That's right. You can win a brand new Chevy S-10 Blazer. FREE. All you have to do is submit the best name for our exciting new "ELECTRONIC" DISK. A name that reflects its function and performance as a floppy disk replacement.

#### WHAT IS AN "ELECTRONIC" DISK

"ELECTRONIC" DISK is the functional name we've given to this first-of-a-kind product for the IBM PC & XT. It's an operation-ready module offering to 368 KB for new or existing PCs. There's no software or sub-routines required. Just plug one in and you get instant data access ... up to 50x faster than a conventional floppy disk. And without inherent head and disk wear. Or electro-mechanical failures and data loss. The module also offers a U.P.S. (uninterruptible power supply) to make sure you won't lose data from power "glitches" or when power is temporarily removed.

#### WHY YOU'LL WANT ONE

The "ELECTRONIC" DISK gives your computer greater power for personal, multi-tasking or multi-user applications. You'll be able to continuously scroll documents, instantaneously

look-up records, sort data and other disk bound processes at high speed. All without the start-stop aspect of typical operations regardless of operating system used.

#### SUBMIT YOUR WINNING ENTRY TO THE "NAME OUR PRODUCT" CONTEST

There is no obligation when you enter the "Name our Product" contest. Simply pick up an official entry blank from any participating IBM PC dealer. While you're there, your dealer can give you complete details on the "ELECTRONIC" DISK. Or, you can request an entry form and details directly from the factory by writing to the address below. Please include a stamped, self-addressed business size envelope.

#### I WANT TO ENTER YOUR NAME OUR PRODUCT" CONTEST

Please send me an official entry blank
Please tell me the name of the nearest
participating IBM PC dealer

Name	Title (# appropriate)
Company(if appropriate)	
Address	

DILOG

**DILOG PC PRODUCTS** Distributed Logic Corporation 12800 Garden Grove Blvd. Garden Grove, CA 92643 **PRODUCTS** Phone: (714) 534-8950

## SIMPLIFIED SPREADSHEET ASSEMBLY

RISING 5PREADSHEET (A) KNOCKS MEXICAN JUMPING BEANS (B) INTO MOUTH OF NEUROTIC MAN(C) WHO ISSO DISCOMPOBULATED THAT HIS HAIR STANDS ON END, DISLOPGING HAT(D) WHICH OPENS CAGE (E) AND RELEASES EPICUREAN MOUSE (F).

MOUSE, INSPIRED BY SCENT OF PERFECTLY AGED CAMEMBERT CHESSE, GNAWS THROUGH SPREADSHEET, ONLY TO DISCOVER HE HAS BEEN FOOLED BY AROMA OF OVER-RIPE GORGONZOLA (6).

IN A FITOF PIQUE HE SPILLS VINTAGE WINE (H) INTO WATER-WHEEL (I) WHICH TURNS PULLEY THAT CAUSED GLOVE (J) TO GRASP SPREADSHEET AND MOKE IT TO TAPING AREA.

SHEET IS TAPED SECURELY IN PLACE BY TRAINED ADHESIVE TAPE WORM(K).

IBM

E STANGARDE NUME

A REPRESENTATION A DES

FIRST STATE OF THE STATE OF THE

A NEW CONTRACTOR OF THE PARTY O

s of 53 s personnes o res 0 prod 3 mars

S OF RE A SPECIAL S SEE S SEED E SOIL

S NO ST R ASTRONOMINE S NO S NORS S ROAD

A NE DE PROPERTIES DE LA CELEBRATE DE LE SE DE SE DE LE CELEBRATE DE LE SE DE LE CELEBRATE DE

S DE SE DESCRIPTION DE SE SE SE DE PROPERTO

S AC SE N PROGRAMMEN S PER SINCE S SEN E

S BS 33 C COVERNMEN WHEN S WELL S SEER W

e so 86 5 par-ramen p -to 8 mp3 6 mp3 1 m 20 cm c servento u mus a pros p este a este a

S OF SE B CONTACTOR S SEC P SUME RICHES &

NATION DE CONTRACTOR DE LA TRACTOR DE CONTRACTOR DE CONTRA

STAR E STAR E CONTROL OF STAR E STAR E STAR E

S AS DE N NEEDENDERS S NES S NESS S NESS S

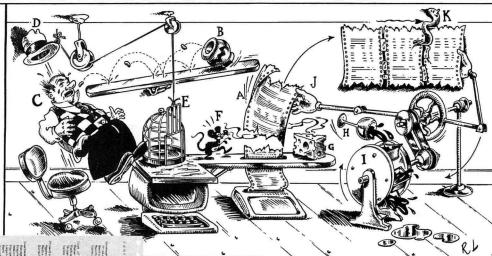
N SE SE E BRUNSSELL BOYS E SES ELLES

A PART A CONTRACTOR A CONTRACTO

POT TO BE CHANGENER & SEE BORRE FREEZE C-

S SA SA STATES S SAS S SAN S SAN

P DE SE D CHENDAGOUS Y RES C MARK B WARR



### MADE SIMPLE.

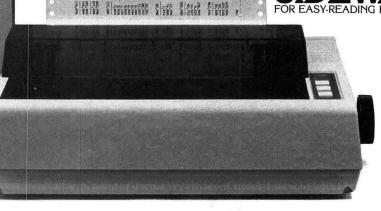
Now you can save time, aggravation, adhesive tape, and Gorgonzola cheese by following one simple direction—Sideways. It's the unique software program that lets you output all the spreadsheet columns you need, all on one continuous page, all with one print command—and all for only \$60!

With Sideways on your side, no spreadsheet you invent with Lotus 1-2-3<sup>™</sup>, VisiCalc<sup>®</sup>, Multiplan<sup>™</sup>, or SuperCalc<sup>™</sup> is too wide! And it's just as powerful an ally when you're creating farinto-the-future schedules and pert charts with your word processor. In fact, for any wide text file, for dozens of uses, the way to go is Sideways.

The experts agree. PC Magazine, for example, writes: "If you've got the need, Sideways has the solution." And PC World calls Sideways "nifty.... an easy to use program that does what it claims."

You can go Sideways today with an IBM® PC and an IBM, Epson, Okidata, Prism, or Prowriter™ printer. Ask for Sideways at your local ComputerLand® or other leading computer stores. Or mail a \$60 check to Funk Software, P.O. Box 1290, Cambridge, MA 02238. (617) 497-6339. MC/Visa accepted. Send no Mexican jumping beans, please.

# SIDEWAYS FOR EASY-READING HARD COPY



# 1984 World Class PC Contest

Win a super PC system worth thousands of dollars



The 1984 World Class PC will have additional hardware and software and will be more valuable than the 1983 winning system pictured above.

PC W\RLD

PC World is proud to announce the second annual World Class PC contest. The 1983 contest received a great response from readers, who voted for their favorite IBM PC compatible products in 14 hardware and software categories. The winning products plus an IBM PC constituted the \$14,000 World Class PC system. One lucky person, Allan Klein of Union, New Jersey, won the entire system in a drawing last summer.

PC World asks readers to help design this year's World Class PC by voting for PC compatible products in the categories listed on the contest entry form. Choose one product in each of the categories you are familiar with that you would recommend to a friend for outstanding performance and value. PC World will announce the 1984 World Class PC system in the November issue.

The best news about this year's contest is that the rewards are even greater than they were last year. New categories of software and

hardware have been added to the 1984 system, so the total estimated value of the winning system will be close to \$22,000.

Another bonus for voting in this year's contest is the chance to win second prize—an IBM PC compatible computer worth approximately \$2500. PC World will hold a drawing for the winners of the first and second prizes at the October 1984 IBM PC Faire.

Several of the software categories are defined here to help readers place their votes. The other categories are self-explanatory.

#### Accounting

Order processing, inventory, accounts receivable and payable, check writing, payroll, general ledger, management reports.

#### Business management

Project and appointment scheduling, statistical analysis, decision analysis, personnel records, sales prospect management.

#### Education

Classroom subjects, training on applications software such as word processing.

#### Financial applications

Investment analysis; portfolio management; stock information retrieval; financial calculation, planning, and reporting.

#### Operating environments

Window-oriented software systems designed to integrate any number of applications programs.

#### Personal management

Household record keeping, personal finances, personal data management.

#### Spreadsheets

Includes programs that integrate other functions, such as graphics or word processing.

Remember to vote for products that you would recommend to a friend, which means performance and value are equally important considerations. After all, you may win the system you help to create.

#### Contest Rules:

Only one entry form per person is allowed. Entries must be written or printed by hand on the entry form that is printed in the magazine or on a reasonable facsimile of that entry form. You must include your name, address, and phone number along with vour vote for IBM PC compatible products. Entries must be received no later than June 1, 1984. Employees of PC World Communications, Inc., and CW Communications, Inc., are not eligible to enter the contest. One last note: please do not staple the form. Instead, place a small piece of tape over the long edge of the card. Thank you and good luck!

# 1984 World Class PC Entry Form

Hardware

Software

(continues)

Name					
Address					
Phone		×			
Dear Reader:					
Use this entry form to vote for IBM PC compatible products that you are familiar with and would recommend to a friend for performance and value. Choose one product per category, although it is not necessary to vote for all categories. Only commercially available, off-the-shelf products are eligible. Please print your entries and submit by June 1, 1984.					
	Manufacturer	Product	Model		
Compatible Computer (second prize)					
Color Graphics Board					
Color Monitor					
Combination Board					
Disk Drives		_			
Hard Disk Storage (10M to 12M)	-				
Input Device (mouse, light pen, digitizer, touch pad, etc.)					
Modem					
Plotter			-		
Printer—dot matrix	-				
Printer—letter quality					
Protocol Converter	-				
	Manufacturer	Product			
Accounting	The state of the s				
Business Management					
Communications					
Data Base—index file					
Data Base—major					
Disk Emulator	_				
Education					
Financial Applications	,				
Games	_				
Graphics					
Language					
Operating Environment					
Operating System					
Personal Management	-				
Spreadsheet	-				
Terminal Emulator	_				
Utilities	-				
Word Processing					

### 1984 World Class PC Entry Form

Market Research Questions	1. 2.						□ 55 +
	3.	Household income  ☐ Under 15,000  ☐ 36,000–45,000				26,000–35,000 56,000–65,000	□ 66,000+
	4.	Computer owner?	☐ Yes	□No			
	5.	Type of computer					
	6.	If so, what?			archase in the next 12 mo		
	7.	For what applications  Accounting Communications		use your com Data Base Education	puter?  ☐ Financial Planning ☐ Games	☐ Graphics ☐ Spreadsheet	☐ Word Processing
		Please enter my one-y	ear sub	scription to	PC World and bill me	\$24.	

Place stamp here

1984 World Class PC Entry Form PC World 555 De Haro St. San Francisco, CA 94107

### See COBOL.

Dick is a COBOL programmer. Dick is bored. Harried. Dick struggles with trace and debugging routines. Nonexistent documentation. Mainframe logiams. So Dick is four months

behind schedule. And users are upset about turnaround times. They yell and make Dick upset.

They make Dick's boss upset.

Nobody is very happy.





Run. Jane is a happy COBOL programmer. She uses
ANIMATOR.™ It's a Visual Programming™ aid for
Micro Focus LEVEL II COBOL.™ It runs on a micro.
It makes child's play of mainframe test and
maintenance chores.

With ANIMATOR Jane sees a picture of the program explaining itself. In live action. In real time. In COBOL source code. ANIMATOR tracks the program's exact execution path. Including subroutine branches.

Jane can have the program run fast. Or slow. Or stop. With one key. This makes it easy to spot problems. Insert fixes. Set breakpoints. Instantly.

Jane's programs sometimes win awards. Yet she always meets schedules. Jane's boss likes this about Jane. Because he doesn't like users to yell at him.

### Run, COBOL,

Run. This DP manager got a bonus. Because he doubled productivity. Cleared backlogs. Cut costs. Boosted morale. Produced terrific applications. Quickly. Put control and prestige back into the central DP function. And nobody yells at him anymore.

All thanks to ANIMATOR.

#### See ANIMATOR now.

Let Micro Focus put your DP shop on the fast track.

ANIMATOR runs with Micro Focus LEVEL II COBOL for compatibility with ANSI '74 High Level COBOL implementations. A mainframemicro communications link is recommended for downloading mainframe programs.

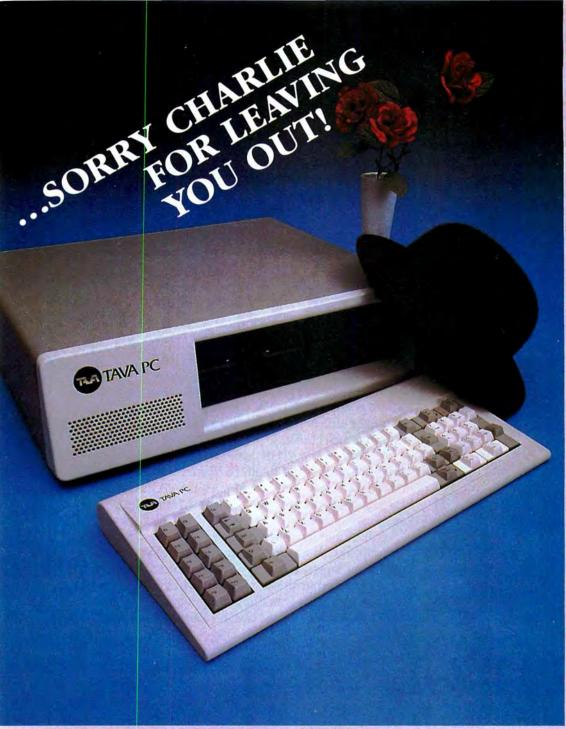


For detailed information or a demo, contact:

#### MICRO FOCUS

2465 East Bayshore Road • Suite 400 Palo Alto, CA 94303 (415) 856-4161

© 1983 Micro Focus Inc.





FEATURES INCLUDE: 16 Bit CPU With 128K RAM Memory Expandable to 256K, Two 320KB Slimline Disk Drives, Floppy Disk Controller, Monochrome Monitor and Adapter, Parallel and Serial I/O's.

BEST OF ALL!
TEN DAYS FREE TRIAL!
ALL YOU PAY IS
SHIPPING!

FOR MORE DETAILS
CALL OR WRITE
TO: TAVA CORPORATION
16861 Armstrong,
Irvine, California 92714
714/261-0200
Headquarters/Telex: 181667
Answer Back COMPDSHACK IRIN



©TAVA CORPORATION 1983 †California residents add 6% sales tax. dBASE II is a registered trademark of ASHTON-TATE, Inc. LOTUS 1-2-3 is a registered trademark of Lotus Development

# IBM® COMPATIBILITY AFFORDABLE PRICE TAVA PC

THE SMART COMPUTER USER WANTS REAL VALUE WITH IBM COMPATIBILITY!

THE TAVA PC. The ultimate Personal Computer. It gives you IBM PC® Compatibility at a fraction of the cost. Choosing a personal computer is a difficult decision. But, when your decision is a TAVA PC, it's not hard at all! The TAVA PC runs under DOS 1.1, 2.0, CP/M86®, and p-System®. You can choose from a large library of all the most popular IBM PC software products such as dBaseII®, Lotus 1-2-3®, Visicalc® and thousands more.

CP/M86 is a registered trademark of Digital Research, Inc.
UCSDp is a registered trademark of Softech Microsystems

BM PC is a registered trademark of Visicorp. Visicalc is a registered trademark of Visicorp.

Circle 257 on reader service card

### Now...Supercharged communications software for your high powered 16 bit PC.

The makers of CROSSTALK proudly announce the newest entry into our line of high performance communications software. CROSSTALK XVI — a communications program with the speed and features of a fine racing machine. Shift from status display to incoming communications and back again at full throttle. Drive smoothly through the program with CROSSTALK XVI's integrated help system. Enjoy the full use of function keys. CROSSTALK XVI can be used with most autodial modems, and emulates several of the most used terminals. Test drive CROSSTALK XVI today at your local dealer.



CROSSIALIN

1845 The Exchange / Suite 140 / Atlanta, Georgia 30339 / (404) 952-0267

0.

Dealer orders call toll-free (800) 241-6393

CROSSTALK XVI is a trademark of Microstuf, Inc.

Circle 275 on reader service card

# LCTUS,

Lotus 1 2 3 <sup>™</sup> and Dataproducts P Series color printer are the best combination for any business assignment.

Everyone's talking about the best software package on the market, the Lotus 1 2 3. Dataproducts wants you to go one step further with their P Series color printer.

The versatile P Series translates the wealth of information generated by the Lotus 1 2 3 into brilliant full color charts, graphs and text.

It delivers a full page of text quality print in nothing flat while its sheet feeder automatically prevents loading hassles. And the P Series uses pin feed or plain paper and has the brains to fill every

appropriate line with crisp, sharp copy, even if it has

to justify to do it. And the P Series color printer has dual speed capability for correspondence quality output for word processing applications, and high speed output for draft or spreadsheets.

The Dataproducts P Series color printer. And the Lotus 1 2 3. There's no better combination on the market. For more information go 1234 to your nearest computer store and ask about our P Series color printer, or call Dataproducts, 1-800-258-1386.



#### Dataproducts computer printers

Nobody puts ideas on paper so many ways.

### SUMO-TESTED



Neither do we. But, it wouldn't surprise us. Because our cases are built with brute strength, able to take a tough beating from even the mightiest challengers.

Stop wrestling with your computer equipment. With our cases you have ease of transportation plus maximum protection for all your components. Standard cases available for IBM, DEC, Apple, TI, plus many others. Custom built cases are also available to help protect almost any configuration of sensitive equipment.

For loss prevention, each case has a 3" x 5" personal identification frame and individual serial number with toll free number. And like all Computer-Mate products, each case is pre-screened for excellence and backed with a 100% unconditional guarantee.

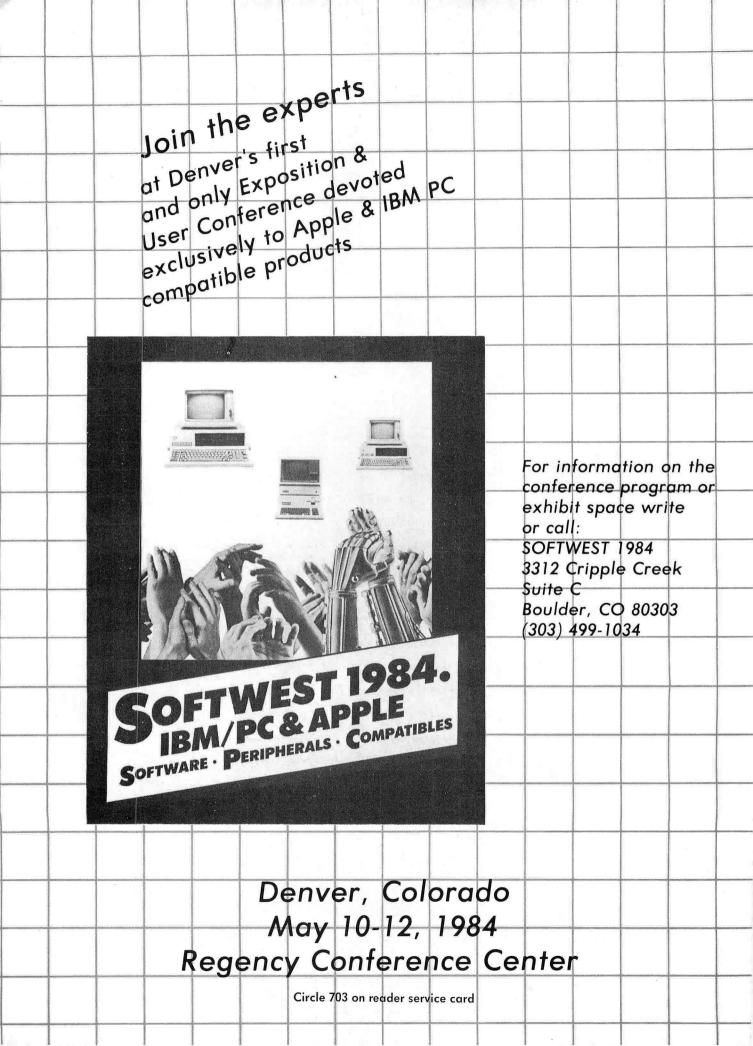
Chances are your computer equipment will never undergo a heavy bout with a Sumo wrestler, but with protection from Cases by Computer-Mate™, the odds are 3 to 1 your equipment would win.

For order/information contact:

#### Computer-Mate. Inc.

1006 Hampshire Lane, Richardson, Texas 75080
Dallas (214) 669-9370 • Texas Residents (800) 442-4006
Out of State (800) 527-3643. Dealer inquiries welcome.

Circle 44 on reader service card



### TIC TOC WE'VE GOT THE CLOCK

Enhance the performance of your IBM® PC or XT with RAM+3, a new multifunction board from Seattle Computer. It combines the most needed functions for your PC on a single card. This leaves the PC's other expansion slots open for your future needs. Here's what you get:

Corrent date in Non-R-BC-EL
Enter one date:
Corrent line in 12:31:22.4.
Enter one line:
The 188 Personal Computer NOS
Upration 2.88 (C) Coppright 188 Carp 1981, 1982, 1983
AD

Lithium Powered Clock The RAM+3 clock/calendar eliminates the need to manually input the date and time each time you power up. And the inexpensive lithium battery ensures that the clock keeps accurate time even when the power is off.

RS-232 Serial Port It's an easy way to connect letter quality printers, modems and other peripherals to your IBM. It's compatible with IBM's Asynchronous Communications Adapter and can be selected as either COM1 or COM2. No translation software is required.

Parallel Printer Port Designed to operate most parallel printers, it is functionally identical to and completely compatible with the IBM Printer Adapter.

Memory Options To increase the memory capacity of your IBM, there are five RAM+3 memory options: 0k, 64k, 128k, 192k, and 256k. The memory expansion boards are socketed and expandable in 64k increments to 256k. For users who do not need to increase the memory of their PC but want the clock and added port capabilities, a no memory, unsocketed RAM+3 is also available.

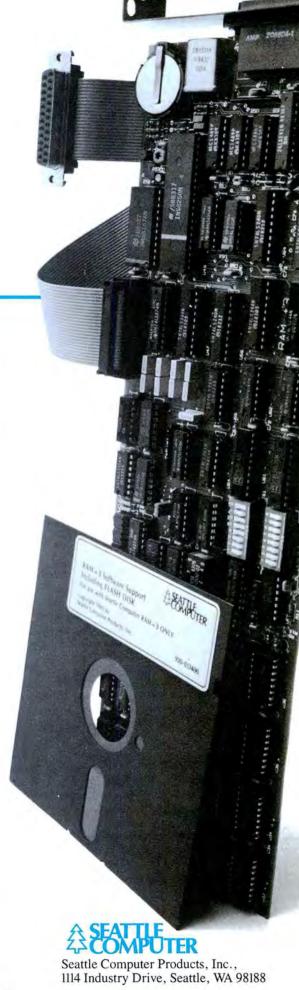
FLASH DISK™ and FLASH PRINT™ To dramatically improve your PC's throughput, FLASH DISK lets you designate as much as 576k of RAM as a disk drive. And with FLASH PRINT, you can compute and print simultaneously. FLASH PRINT is a user definable buffer that lets you select, in 1k increments, as much as 63k of memory as a buffer. Your printer can run at its maximum speed while you continue to compute.

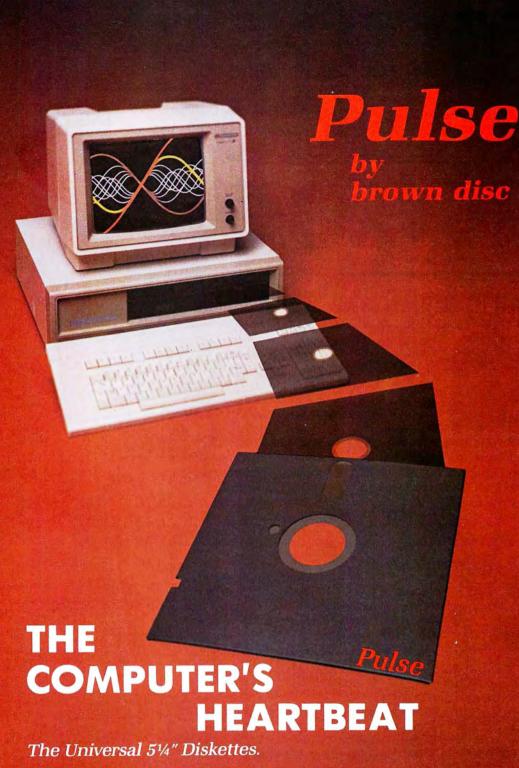
RAM+3 is Available and Affordable Seattle Computer RAM+3 boards are available through a nationwide network of retail outlets including ComputerLand stores. For the location of the outlet nearest you call toll free:

1-800-426-8936. RAM+3 prices start at \$210.00\*

\*(Unsocketed, no memory version; \$395 for the expandable 64k version)







NEW - Pulse I - 48 TPI

Pulse II - 96 TPI Up to 1.0 MB.

NEW - Superior Magnetics for a LIFETIME.

NEW - Packaging - 2, 6, and 10 Pacs.

FOR USE WITH ALL PC's



brown disc manufacturing, inc.
1015 Garden of the Gods Road Colorado Springs, Co 80907
(800) 654-4871 TELEX 450827

We're Driving the Drive Market.

### 4 REASONS WHY THE PARADISE **MULTI-DISPLAY CARD IS** SELLING FASTER THAN WE CAN MAKE THEM.

External switch for easy selection of 6. monochrome or color mode on system startup without having to open the machine.

Switches easily between mono- chrome and color modes under software control.

IBM character sets and text modes. 8. Paradise delivers character sets identical to IBM offerings. (9  $\times$  14 character box for monochrome and 8  $\times$  8 character box for color/graphic modes.)

Built-in fully compatible IBM type printer

Use two cards for simultaneous U. display. Two Multi-Display cards—or one in conjunction with an IBM video card-give you the ability to perform simultaneous display on two

Individually selectable horizontal and vertical sync polarities: Compatible with the widest range of RGB monitors.

Illustrated manual with step-by-step instructions.

Fully IBM compatible light pen and RF modulator ports.

Separate connectors for easy function changes without changing jumpers. The Multi-Display Card has separate connectors for monochrome display; composite video; RGB video; parallel printer; light pen; and RF modulator.

It's no wonder the Multi-Display Card is in such high demand.

Look for the Multi-Display Card from Paradise Systems, Inc. at your local computer dealer. Call (415)

468-6000 or write to 150 North Hill Drive, Brisbane, CA 94005, for more information.

IBM is a registered trademark of International Business Machines. Lotus 123 is a trademark of Lotus Development Corporation.

More perfor-

mance, dollar for dollar. Paradise Systems, Inc. delivers a color display controller, monochrome display controller and printer interface all on a single card.

Compatible with IBM\* PC/XT and the best productivity software. You can work with all the

great IBM productivity packages, like Lotus 123™

Standard monochrome display with no additional 3. Standard monochrome display multi-software: Fully IBM compatible. All the clean, fullyformed characters you'd expect from IBM.

High-resolution color graphics: Fully IBM com-4. patible.  $640 \times 200$  black and white;  $320 \times 200$ medium resolution; 4 colors.

The best working display available for IBM. Flicker-free scrollingeven in color.

S T E M S.

Circle 615 on reader service card

### Perils of Software Publishing

#### Jonathan Littman

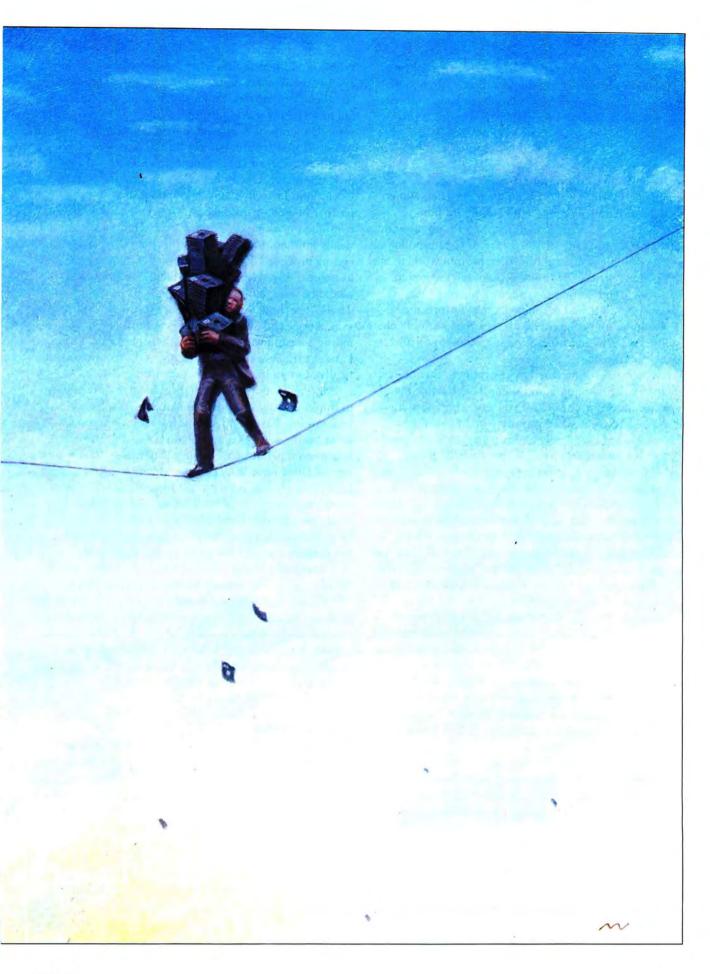
Dreams of riches have led many a programmer to start a software company, but in this increasingly competitive field you will need more than optimism to get you through.

Think Tank, the idea-organizing program recently made available for the IBM PC (see "Think Tank," PCW, Vol. 2, No. 2), has been glowingly reviewed in the New York Times, InfoWorld, and Science Digest. You might imagine that this publicity would mean instant success. Actually, it was only the ante. The good reviews interested the dealers, which in turn interested the venture capitalists. Then the game began.

One lawyer described the obstacles facing software companies in terms of video games. At every corner there are dangers to elude or enemies to defeat. Employees often run off with ideas or even entire programs. It's difficult getting dealers to sell your programs. It's a challenge finding venture capital, and even if your first program's a success, competition, mismanagement, and software piracy can send you back to the unemployment office. Starting a software company is no longer an enterprise to be taken lightly.

Today, consumers demand sophisticated "user interfaces," readable documentation, and product support. In the early hobbyist period of personal computers those features, if available at all, were mere window dressing.





#### **●** Community

Now they are often the whole store. From the venture capitalist's point of view, documentation is often more important than the program itself. Documentation sells programs to dealers and the public. Without it a program might as well exist in a vacuum.

Go West, Young Programmer

Behind every product there is an idea. For Dave Winer, the creator of *ThinkTank*, the idea came from his girlfriend. In 1979 he was working on a Pascal program editor at the University of Wisconsin. One afternoon he described to his girlfriend how the program worked. She didn't seem particularly impressed but idly suggested, "Why don't you do that for ordinary people?" Winer saw her point. He had developed a tool for organizing and manipulating computer code, but that was only one application. Why not use a similar method to organize words and ideas?

Winer was so intrigued by the thought that he bought a microcomputer and spent the next nine months in seclusion, programming. By the end of this gestation period he had created the prototype for *ThinkTank*. When he heard that Apple had recently adopted Pascal as its development language, Winer packed up and moved to California, convinced that Apple would want his outlining program in addition to a relational data base program he had developed. As it turned out, Apple only wanted the data base. Winer refused to separate his two products, and the deal fell through. Says Winer, "I was naive, but perhaps they were too. After all, they had turned down *VisiCalc*." *VisiCalc* had just been released by Personal Software (soon to become VisiCorp) and was the talk of Silicon Valley.

In need of a job, Winer decided to give Personal Software a call. He hoped that a company with software as innovative as *VisiCalc* might take a chance on his outlining program. He was right. "They just happened to be looking for an outline editor," says Winer, "and I happened to be probably the only person in the world who had one." Winer made a deal with Personal Software, and they started working on version two of *ThinkTank*. It was to be called *VisiText*.

The honeymoon didn't last long. "I think VisiCorp and I both went through growing pains," says Winer. "The industry lacked definition. The original *ThinkTank* was slated to be out in four months. Even the simplest program requires at least a year of development." Winer feels that the whole industry was confused about the de-

sign process in 1980 and 1981. "It's an inverse ratio: the simpler the product, the more difficult it is to create. People didn't realize this. They believed you could simply execute the specifications." Winer calls these programs "mathematical proofs." They don't bomb out, but they fail to serve any useful purpose. Winer suggests that software development is not suited to rigid planning. "When you develop software, you get intuition as you go along."

In October of 1981 Winer left VisiCorp with his program intact. One of his fellow programmers at VisiCorp, John Llewellyn, also left and became Winer's partner in a company called Living VideoText. They continued working on *ThinkTank* even though it was basically finished. Llewellyn calls this period an extended editing process. "The program went through several philosophies," says Llewellyn. "We kept questioning how it would be used and by whom. The past versions of *ThinkTank* show little resemblance to the IBM PC version. At one time we thought *ThinkTank* should be primarily a word processor; at another time, a data base. Later we thought it might be a note-taking program and finally even an interface for an operating system."

Llewellyn doesn't feel that this degree of flexibility in thinking would be possible at a large company. "A programmer has a tendency to feel that a program is never finished. At a company you have someone telling you when it is finished," he says. After 2½ years of working on *ThinkTank* Winer could no longer afford to pay Llewellyn. He had been paying Llewellyn's salary with money from the sale of his VisiCorp stock. When the funds ran out and *ThinkTank* was not yet making money, Llewellyn took his programming skills elsewhere but remained a stockholder in Living VideoText.

Ironically, Winer's lack of funds may have been an advantage. The manual for the Apple version of *ThinkTank* was begun in August of 1982, well before the program was finished. Development delays allowed the manual writer, John Zussman, to give feedback on how various design features influenced the manual. Says Winer, "John was actually helping to design *ThinkTank*."

#### Going to Market

By October of 1982 the Apple version of the program and manual were finished. The easy part was done. Now Winer had to figure out how to sell *ThinkTank*. He hired some salespeople and sent them to dealers around the Bay Area, but nobody would carry the program. "Maybe it was because so many other people were doing the same thing," says Winer of his initial failure. "Dealers are so inundated with software, they almost have to be forced to take on a new program. We had the additional problem of having a unique product. It wasn't a

word processor or a data base. Dealers need signposts to categorize programs." Finally, Winer could no longer afford the salespeople. He gave up. Three years after its conception not a single copy of *ThinkTank* had been sold.

Without money there was only one hope—free advertising. Winer sent review copies to every influential person he could think of who might write about *ThinkTank*. One of the first and most important reviews appeared in the *New York Times*, written by Erik Sandberg-Diment. Says Winer, "That review gave us instant credibility."

Despite the prestige of appearing in the New York Times, Winer felt that the review in InfoWorld was more important. Although InfoWorld has a much smaller circulation, it had a more immediate effect on sales. More

'Dealers are so inundated with software, they almost have to be forced to take on a new program.'

computer dealers read *InfoWorld* than the *New York Times*. "The review in *InfoWorld* started a chain for us. There are so many trade magazines around that the competition for stories is intense. When one magazine gets ahold of what they think is a hot product, everybody else wants a look."

By April, sales began to trickle in on the Apple version of *ThinkTank*. Winer was finally able to live on the program's earnings. For several months he had been supporting himself and the company by doing contract work in game design, sometimes earning as much as \$1250 a day. This unique skill enabled him to carry the company by working as little as one day a week.

Meanwhile Winer had been scouting around for other sources of financing. As early as 1981 he courted venture capitalists, but as Winer says, "At first they saw us as too young. Later, after the reviews, they saw a product but no company." Ironically, it was not until Winer no longer needed venture capital to survive that he finally got it. The infusion of venture capital helped Winer build a company. It enabled him to hire salespeople and a business manager and to launch an advertising campaign. He is currently working on a second product due out this year.

#### Perfect Software

While Winer's success with Living VideoText is a classic example of a designer who has taken his ideas and built a company around them, there are other ways to start a software company. One is to learn from other companies. Perfect Software provides an example of this more conservative tack. Originally a small software distributor, Perfect Software sold off its New York distributorship in September of 1981 and moved out to Berkeley, California, with a six-person staff. It bought the rights to Mince and Scribble from Mark of the Unicorn for \$10,000 (see "Not-So-Identical Twins," PCW, Vol. 2, No. 3). After integrating the two programs and making modifications, the company came out with its first product, Perfect Writer, in April of 1982. The product received good reviews, and Perfect Software went on to develop a full product line including Perfect Speller, Perfect Filer, and Perfect Calc. These programs were designed to work together as an integrated package (see "The Almost-Perfect Library," PCW, Vol. 2, No. 3).

By October of 1982, NewMarket, a venture capital firm, was interested enough to sink \$800,000 into the company. One of the key factors in Perfect Software's success was its ability to persuade computer manufacturers to bundle its software. "We had contracts with Kaypro and several other companies," says Robert Glidden, cochairman of the board. "There was also a solid interest from OEMs [original equipment manufacturers]."

The company exploded from 6 to 60 employees in less than eight months. Glidden talks about the growing pains. "I think the most difficult thing was finding quality people. Another problem is that one department often becomes larger than another. Imbalances develop." In March of 1983 Perfect Software received another \$3 million in venture capital from TA Associates, the same firm that financed Digital Research, Televideo, and Tandon. Tandon also made a large, undisclosed investment.

Glidden feels that getting venture capital is simply a matter of proving yourself. "I think a venture capital firm looks for two basic things. Either you have prior experience that particularly relates to your business, or proven, tangible results. Ideas are a dime a dozen. You have to have the ability to put an idea into action."

By starting out as a small distributorship, Perfect Software was able to learn the ropes without getting tangled up in them. But Glidden feels that it was more than just a question of recognizing mistakes. "Everybody saw the mistakes that were being made, but that wasn't what was important. You needed to see or anticipate the trends. For example, it became apparent that well-written documentation would become a desired standard. We made that one of our goals." Glidden also recognized

#### **●** Community

the importance of capturing international markets. Perfect Software now has offices in France, the United Kingdom, and Australia and has translated *Perfect Writer* into several languages.

#### Lawyers to the Rescue

If you are considering going into the software business, spending time with a lawyer first may free you of your delusions. There are easier ways to make (or lose) money than starting a software company.

Unfortunately, designers and presidents of software companies usually wait until they are in trouble before they see a lawyer. Attorney Jordan Breslow of Stewart, Stewart and Breslow in Walnut Creek, California, describes a common scenario. "Often there is no conscious thought of structuring a company, just a couple of friends who went to computer school together. Everything has been done on a handshake. Then the company starts becoming successful. Somebody leaves the company, or two out of three people end up doing all the work and want to kick out the third. The problem is that they didn't establish any rules. In the end they may have to dissolve the company and start all over again."

A company facing litigation disputes among its principals is not very attractive to venture capitalists. If legal counsel is garnered early in a software company's life, it can do more than incorporate the company and keep it from stumbling. Lawyers can make a company more attractive to venture capitalists and other sources of financing, and they can even help a product sell. Equally important, they can advise permissible ways of soliciting venture capital under federal and state corporate law.

Lawyers can also help you explore ways of protecting a programming language, software, or a software concept. Among these protective measures are employee and confidentiality contracts, copyrights, licenses, and trade-secret laws.

#### Partnerships

Another method of organizing and funding a company is to give out general and limited partnerships for research and development (R and D). General partners are just like regular partners in a partnership. If the business goes under, they are personally liable for any losses. General partners are usually responsible for running the company. In contrast, limited partners invest a certain dollar amount, have little say in managing the company, and can lose no more than the amount of their investment.

An advantage to issuing limited partnerships for R and D is that general partners are likely to retain more of the limited partners' initial investment than if the funds came from a bank or a venture capitalist. Bob Dulksy, a

New York consultant who does strategic planning for software firms, explains why. "For the small company, R and D funding has a distinct advantage over a bank loan. The bank wants to be paid specific amounts on specific dates. With R and D you only have to give investors a return when the company is successful—when you have a cash flow."

However, R and D financing often appears risky to investors. "The problem is not that companies are researching an unknown product," says Dulksy. "Virtually all products are already in the process of development. The real risk to the investor is that the company doesn't have the knowledge to market the product." Dulksy feels that a homespun version of R and D partnerships may be the best solution for companies too small to attract venture capital. Dulksy calls this method of funding "doctor and dentist money." If enough friends or contacts can be put together, a few hundred thousand dollars can be raised. Then if the company achieves success, it should be easier to acquire more traditional forms of capital.

One of the most common methods of organizing and financing a young company is to set up the company under small business exemption codes. In California you can take advantage of the small offerings exemptions under the California Corporation Code, section 25102, which limits stock ownership to 35 people. There can be no advertisement for the offering and no commission paid to anyone for a sale of the offering. This small organization scheme is usually adequate until a company reaches more than a few million dollars in sales, a level at which corporations often go public. At that point they come under strict regulations and usually must hire specialists who put the books and company in proper order.

#### In Search of Venture Capital

Few software companies can get very far without outside capital, which is usually venture capital. "Venture capitalists want to see success, some kind of a product," says Breslow. "They are wary of the high failure rate in the software industry." A lawyer can help in the negotiations for venture capital. "Most people are naive as to the amount of control venture capitalists want in a company they invest in. The person who starts a company wants to hold on to his or her baby. A lawyer can help this person reach a compromise."

Why does one software company effortlessly find all the venture capital it needs, while another struggles like a confused knight in search of the Holy Grail? Financial reasons are the deciding factor in many cases, but venture capitalists consider a variety of other factors.

"We are always looking to back outstanding, young, creative individuals," says Jean Deleage of Burr, Egan, Deleage and Company, a venture capital firm. "This is

an industry in which you cannot expect a track record. We are more prone to take a risk on young people and young companies." Deleage also stresses practical abilities and the importance of distribution, marketing, merchandising, and even publishing skills. Yet he considers management skills to be paramount. "They must be able to manage people. To know how to hire, organize, and retain people is critical. Software is not an asset-based industry. If the key people leave, say the chief programmer, your company is in trouble."

Deleage feels that most business plans are too detailed. "You cannot speak seriously about the future in this industry. I prefer an operating plan geared toward 12 months or so."

### R and D financing often appears risky to investors.

Deleage does not think that having the most advanced software is necessarily the key to success. But documentation, says Deleage, is essential because it can help dealers use and understand the product.

Perhaps the greatest handicap designers and small software companies face in obtaining financing is the exaggerated importance they give to their programs. When I asked one venture capitalist what he looks for in software, he answered quite frankly, "We look backwards. We look at what the market is demanding. Then we try to determine if the program will fill the need." Innovative programming, elegant screen design, and clear documentation are secondary. The first question for venture capitalists is, "Will it sell?"

Although Deleage's firm has let hundreds of designers and owners of small software companies pass through its doors, it is currently financing only seven software-based companies. One of Deleage's associates, Shirley Cerrudo, explained that the market is not big enough to accommodate everybody's programs and that designers are often unaware of existing competition. "Since it is a cottage industry, you sometimes don't know who your competitors are. People often think their idea is unique, and it isn't. We've heard it somewhere before."

Another common misconception, says Cerrudo, is that it will be easy to get OEMs. "Many assume that if they are making a product that runs on the PC, IBM will come running and want one for every machine. It just doesn't work that way. My guess is that 50 to 100 programs are turned down by OEMs for every one accepted." A small software company that has had some success is often unaware of the high expectations of ven-

ture capitalists. Cerrudo thinks a start-up software company should have a growth rate of between 75 and 90 percent based on gross income. "Once it is up and running it should be making 20 percent after taxes. Small software companies often think that 14 to 15 percent is great, and it is, for manufacturing. But in software that simply isn't good enough."

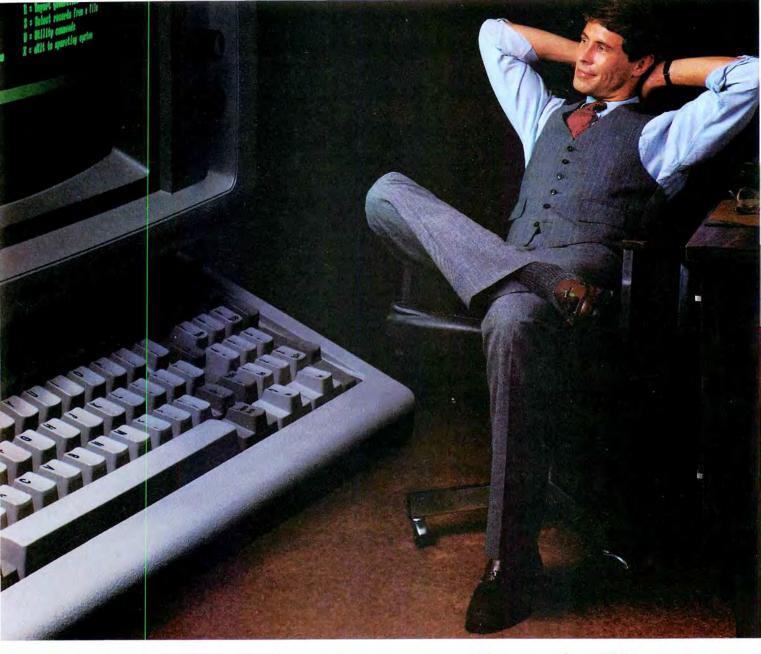
Few software companies get venture capital until they have had a product out for one or two years. Cerrudo says she has met dozens of bright individuals with good products but no business strategy. "They simply haven't given a thought to marketing; they assume it will sell magically, by itself." Cerrudo says that the more sophisticated seekers of venture capital not only have a product that is selling, but they also have planned a follow-up product. "A product's life is not infinite," says Cerrudo.

Tom Hughes of Management and Capital Group in Walnut Creek, California, spoke of the "survival" factor. "Software is a very rapidly paced market with enormous competition. Hardware is approaching the stage where it is a commodity, and software may evolve in the near future to that same stage. If it does, prices will drop drastically." Hughes feels that most software firms must have at least two years of returning a profit to offer a healthy return to investors.

The greatest limiting factor in the growth of software companies may be the type of people who start them. "Typically they don't think big," says Cerrudo. "Maybe they were chief programmers at other companies or they just got out of school. They are often happy with \$1 to \$3 million in annual sales." Many software companies just don't grow up. Seldom do they move beyond the initial peer group, and they don't have a management organization to maintain or digest growth. There are few large software firms. Only 20 or 30 have over \$20 million in annual sales, so there are few models to learn from or imitate.

With the obstacles facing software entrepreneurs it is a wonder that companies get started at all. Most entrepreneurs feel that producing software is their calling. They seldom make money or become famous, and if they do, it is usually after endless hours of staring at computer screens. During a demonstration of the IBM PC version of *ThinkTank*, someone said to Winer, "Gee it must be a lot of fun to start your own software company." Winer laughed and shook his head, "Fun? Sure it's fun if you like losing several years of your life."

Jonathan Littman is a freelance writer based in the San Francisco Bay Area.



## With T.I.M. IV, Your Micro is Bigger Than You Thought.

Make no mistake about it, T.I.M. IV is not just another update. It's a brand new version of the popular data base for executives. In fact, T.I.M. IV will make your microcomputer more powerful and versatile than you ever thought possible.

For openers, T.I.M. IV has relational capabilities. That means saving time because now a single entry allows the computer to work with other files simultaneously. And T.I.M. IV also has a special menu by-pass routine. It's perfect for the sophisticated user who wants to get down to business quickly.

In addition, the designers of T.I.M. IV have made it easier than ever to handle tasks like generating mailing and customer lists, tracking inventory and accumulating invoice records. T.I.M. IV can even take on basic accounting functions.

But with the changes, T.I.M. IV still retains its plain English commands and interface compatibility with  $VisiCalc^{\circ}$ ,  $MultiPlan^{TM}$ , 1-2-3 $^{TM}$  and  $SuperCalc^{TM}$  II systems. No wonder so many Fortune 1000 companies continue to select

See all of T.I.M. IV's new features at your local computer dealer. You'll be pleasantly surprised at just how big your computer really can be ...

Be sure to ask your dealer about

FAST GRAPHS, the full color

Circle 225 on reader service card

business graphics package and FAST FACTS, the filing system for both home and business executives.

Innovative Software's products are at Computerlands®, Computer Marts, Entre Computer Centers<sup>SM</sup>, Xerox Stores, Sears Business Centers and other quality dealers. For information call 1-800-255-0470.

developers of practical businessware for the executive.

9300 W. 110th St., Suite 380 Overland Park, KS 66210 USA 913/383-1089 • Telex: 209542 800-255-0470

### OPEN UP AN ACCOUNTING DEPARTMENT FOR \$395.00

GENERAL LEDGER integrated postings from A/R, A/P and Payroll. Prints 13 detailed reports • Company or departmental Income Statements • Comparative financial statements with current, YTD, budget, and last year (month and YTD) • Presents everything you, your bookkeeper, and your accountant need to know . G/L reconciles all accounts and maintains extensive, detailed audit trails • Trial Balance includes all transactions • Flexible Chart of Accounts • True double-entry book-keeping • Master File capacity: 400 accounts • Monthly Transaction capacity: 1,000 with 200K diskette; 3,500 with 500K diskette; 7,000 per Megabyte with a hard disk.

ACCOUNTS RECEIVABLE provides instant, online customer account information (both current and aged), complete invoicing (open-item or balance forward) and statement capabilities on optional preprinted forms give your company a professional image • Quickly identify overdue accounts, speed collections, help control cash flow • Detailed and summary customer activity and aging reports . Produces 8 reports . Auto-

and aging reports • Froduces of reports • Auto-matic periodic customer/client billing option • Itemized monthly transactions • Master File capacity: 400 Customers • Monthly Transac-tions capacity: 800 with 200K diskette; 3,500 with 500K diskette; 7,000 per Megabyte with a hard

ACCOUNTS PAYABLE maintains complete vendor/voucher history and includes check-writing capabilities • Current and aged payable reports • Cash flow/cash requirements report Prints checks with comprehensive check stubs Produces 11 reports and documents . Automatic pay selection program allows payment by matic pay selection program allows payment by due date or by discount date • Manual and automatic checkwriting • Check register • Master File capacity: 400 Vendors • Monthly Transactions capacity: 800 with 200K diskette; 3,500 with

500K diskette; 7,000 per Megabyte with a hard

PAYROLL—Be the office hero each week when the checks come out on time! • Calculates payroll for every type of employee (hourly, salaried, and commissioned) and prints payroll checks (with popular, comprehensive check stubs) with an absolute minimum of input • Maintains monthly, quarterly, and yearly totals for reporting in multiple states • User-maintainable Fed-• Master File capacity: 400 employees.

sales to Dealers . Foreign orders please call or write before ordering . 1983 Rocky Mountain Software Systems.

VISA

Why staff up? With the Desktop Accountant™, all the accounting help your office needs can be at your fingertips!

Open up a wide new range of possibilities for your microcomputer! No matter what type of business you're in, Desktop Accountant will let you manage the financial end of it more professionally than ever before.

A Complete System with Support. Desktop Accountant includes General Ledger, Accounts Receivable, Accounts Payable and Payroll programs, along with comprehensive user manuals and training aids. We've even prepared an audio cassette tape to make learning the system fast and fun. And our telephone "hotline" means personalized support whenever you need it.

Desktop Accountant's fully integrated accounting system is a

complete package of soft-

Produces 42 Reports. "Keeping the books" has never been so easy! Desktop Accountant prepares every bookkeeping and accounting report your growing business requires: from invoicing to statements to aged A/R listings; from cash distribution to A/P checks to vendor activity reports; from complete payroll checks and stubs to W-2 forms; from the chart of accounts to balance sheet and income statement, as well as many others so vital to efficient management.

Desktop Accountant is available for nearly every portable, personal and desktop computer. The system requires either CP/M® or MS-DOSTM (PC-DOS), Microsoft BASICTM, 64K RAM, two disk drives or hard disk, and a 132-column printer (or an 8½ " x 11" printer with compressed print mode).

You won't find better quality software at such a low price—a price we can offer now because development costs were recovered years ago. Just \$395.00 for most CP/M® formats (\$495.00 for IBM® and some CP/M formats) complete. Call for available formats.

Order Desktop Accountant today! You'll soon see why we call it INTELLIGENT SOFT-WARE FOR INTELLIGENT PEOPLE.



1280-C Newell Avenue, Suite 1210

Walnut Creek, CA 94596



# BabyBlueII

#### **Multifunction/Multiprocessing**

#### The INTELLIGENT Choice

#### Packed with ALL the popular features:

- Up to a 256 Kilobyte Memory Expansion, optional in 64K blocks.
- Clock/Calendar with long-life battery backup (choose replaceable or optional rechargeable battery).
- Parallel Port for use with IBM/Epson and most other parallel printers (addressable as LPT1: or LPT2:)
- Two (2) Serial Ports addressable as COM1: and COM2:, OR use our unique extended port addressing to configure for serial devices other than COM1 and COM2: (i.e. pointing devices, graphics tablets, etc.)
- Baby Blue II is fully compatible with the IBM PC, the PC/XT and other compatibles, including the Texas Instruments Professional Computer.

#### Not just another DUMB multifunction board

With all that hardware to manage, we think a board should have a brain. You won't find this feature on other boards—they may look pretty, but they can be pretty boring once you get them home. Baby Blue II is actually a second computer inside your PC, built around the high-speed Z-80B microprocessor.

#### Background Processing:

Compile, assemble, sort, calculate, communicate or print—all in the background, while you and your PC continue to work on other tasks in the foreground. Because it is a separate computer, Baby Blue II performs these functions without slowing down your PC, helping you to do more work in less time.

#### Autostart at Preset Time:

Baby Blue II can begin any task, even a background operation, at a specific time by consulting the onboard realtime clock.

#### CP/M Capability:

Baby Blue II offers instant access to the vast CP/M-80 library of mature, professional software for every conceivable application.

Dual Ported Memory and I/O:

You can use Baby Blue II's memory, ports and clock as ordinary enhancements to your PC. Or, you can let our Z-80 microprocessor control the board directly, for truly independent background operation.

#### All this and SOFTWARE too . . .

#### System utilities

PDQ RAMdisk Software: create a FAST pseudo-disk drive of any size in available system RAM. The DOS 2.0 version lets you change the size of your RAMdisk from the keyboard.

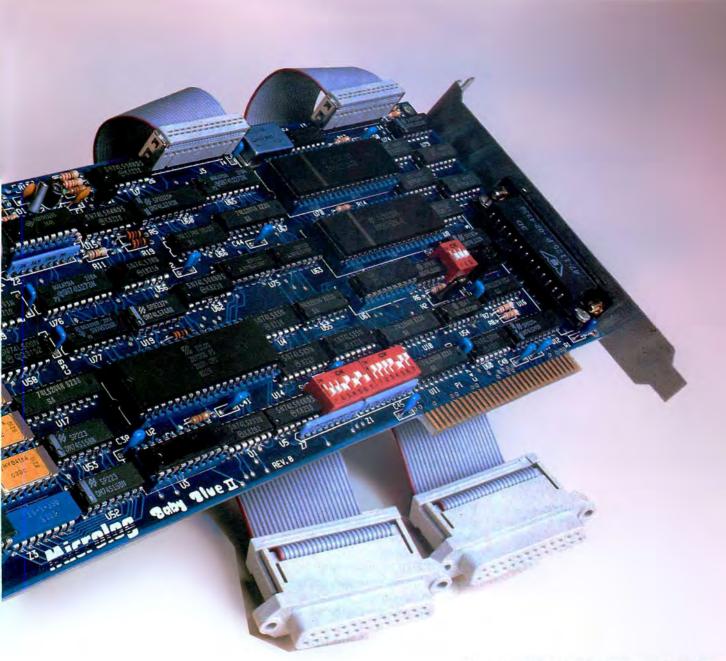
Print Buffer/Spooler: a TRUE print spooler: the Z-80 buffers and manages printing independent of your PC. Unlike other so-called "spoolers", this one won't stop your printer or slow you down when you start another job.

Clock Software: sets Baby Blue II's clock and initializes the system clock at boot time-never type the time and date again!

#### Communications

Smart Terminal Emulator Package (STEP): talk to other microcomputers or connect to larger host computers, as an asynchronous terminal through Baby Blue II's serial ports. Unlike other "smart terminal" programs, STEP offers full emulation of popular video display terminals (the standard package includes Televideo 950 and Hazeltine 1500. IBM 3101, DEC VT100 and many others are optionally available). You can send or receive text files, and with STEP's unique Sessions Menu, changing your configuration is a keystroke away.

BSTAM File Transfer Utility: Transmit and Receive text, HEX, and binary files (including .COM files) without errors and without fuss. BSTAM is easy to use, with all configuration parameters handled transparently under STEP.



Baby Blue II (64K installed) . . . . . \$ 695.

#### CP/M-80 compatibility

Baby Blue Conversion Software:
Microlog's famous CP/M Emulator turns
CP/M-80 programs into PC-DOS programs for fast, efficient execution on
Baby Blue II. Completely transparent
operation using standard PC-DOS commands—freely mix PC-DOS with CP/M
programs and text/data files on the same
PC-DOS disks.

Convert: supports bidirectional file transfer between PC-DOS and popular CP/M disk formats.

Keyfix: automates your keyboard with 54 programmable function keys for CP/M programs, eliminating tedious typing chores (max. 80 characters per key).

#### QUALITY you can count on . . .

Microlog is in the business of producing high quality, intelligent computer peripherals. Extensive factory testing gives our products one of the highest reliability rates in the industry. The finest components, connectors, and multi-layer PC board design, ensure years of trouble-free operation. We back all our products with a 90 day warranty and full technical support.

For more information on Baby Blue II and other fine Microlog products, see your microcomputer dealer or contact us:



Microlog, Inc. 222 Route 59 Suffern, N.Y. 10901 (914) 368-0353

©1983 Microlog, Inc.

Circle 236 on reader service card

Baby Blue II is a trademark of Microlog, Inc. CP/M is a registered trademark of Digital Research, Inc. BSTAM is a trademark of Byrom Software, Inc. IBM is a trademark of you know who.

# YOUR SPREADSHEETS CAN LOOK PERFECT AND STILL BE WRONG.

You know how it is.

You spend hours building up a spreadsheet. Inserting data. Changing figures. Adding new formulas suggested by others.

When you're finished, everything looks perfect. But is it?

Are those totals really right? What formulas produced that bottom line?

Is it out? And if so, by how much?

#### The only way to be sure.

If you use VisiCalc<sup>®</sup>, Lotus<sup>™</sup> 1-2-3\* or SuperCalc<sup>™</sup>, you need The Spreadsheet AUDITOR.

Why? Because only the AUDITOR allows you to quickly and simply print out every formula in your spreadsheet.

Formulas are displayed in a twodimensional grid that matches the layout of your spreadsheet exactly.

Coordinates are printed. Pages are numbered.

So you can refer to any section instantly — identify changing patterns — and spot errors or omissions, *without* having to move your cursor from cell to cell.

For Lotus users, the AUDITOR even provides a complete listing of all named and special ranges.

#### Quick, simple, sure.

You don't have to waste time altering column widths. Or worry about clipping important formulas.

The AUDITOR scales columns automatically.

It gives you the option of wrapping long formulas into manageable columns that are easy to read.

#### A permanent record.

The AUDITOR allows you to document any spreadsheet, and create a permanent record.

It lets you examine the logic behind spreadsheets "handed down" by previous users.

And generates formats that can be followed by other users later.

#### Other company benefits.

In companies where several people are using spreadsheets, a series of listings can grow to become an application's library.

The AUDITOR makes sure everyone knows what spreadsheets have been developed, so no-one wastes time reinventing the wheel.

#### The perfect teaching tool.

The AUDITOR helps new users to learn spreadsheet building techniques quickly because it displays the formulas behind the numbers.

Printouts also show what formulas to type into any given grid location.

#### Put the Auditor on your side.

If you're making responsible financial or corporate decisions based on spreadsheets, you can't afford to be without the AUDITOR one more day.

#### A small price to pay

Best of all the AUDITOR costs just \$99.

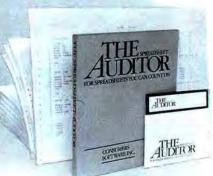
And that's a small price to pay for spreadsheets you know are right.

For more information: contact Consumers Software at (604) 688-4548 (Dealer enquiries welcome.)

#### To order your copy.

Enclose cheque or money order for \$99 and mail to:
Consumers Software Inc.
Dept. F, Ste. 106, 314 East Holly Street
Bellingham, Wa. 98225
or, call 800-645-5501 toll-free.
(We accept Visa and Master Card.)
Please specify whether you have an
IBM/PC or an Apple II or IIe.

™Signifies manufacturers' trademarks.
®Signifies manufacturers' registered trademark.







#### PALANTIR" WORD PROCESSING WE DON'T HAVE TO BEEF UP OUR GUARANTEE WITH A LOT OF BULL

Other software companies give you disclaimers. Palantir gives you a real guarantee: Palantir backs its software with 90 days of free phone support via a toll-free number. When you call, we won't tell you to ask your dealer or read your manual; we'll answer your question, free of charge. If we can't solve your problem, we'll replace your Palantir Software with any competitive software of comparable value.

We couldn't make an offer like this if we weren't confident about Palantir word processing. It's easy to learn, easy to use, easy to live with.

Palantir word-processing software is designed for microcomputers. Yet it gives you all the features of a dedicated word processor. You won't find a better system on the market today.

To find out more about Palantir software, mark the reader-service card in this issue or call, toll-free: 1-800-368-3797. In Texas, call 713-520-8221.

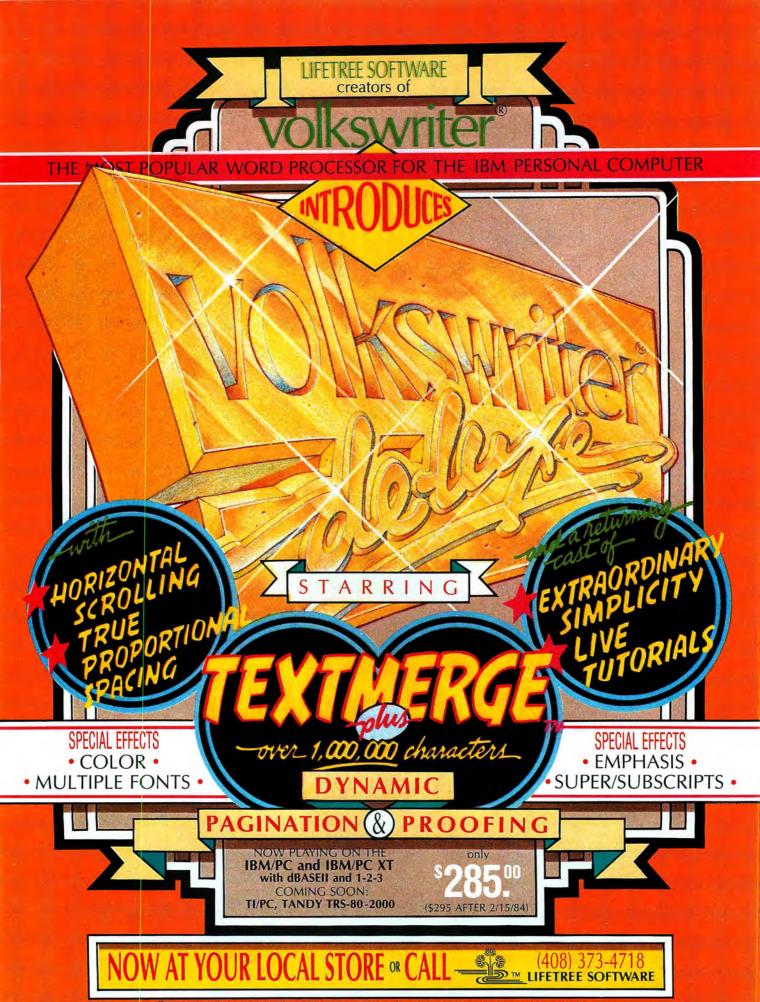
We'll respond with detailed information on Palantir software and



a free "No Bull" button. A closer look will convince you that we're not just one of the herd. And that's no bull.

Palantir Software 3400 Montrose Blvd. Suite 718 ™ Palantir is a trademark of Palantir, Inc.

Houston, Texas 77006



© 1983 LIFETREE SOFTWARE, INC. • 411 Pacific, Suite 315 • Monterey, CA • 93940

# The event is jr.



The home computer event.

IBM PCjr is destined to become one of the most successful computers in history. And a multi-billion dollar market for compatible add-ons and software is inevitable. The projections for IBM's total unit sales, total advertising budget, and ultimate impact on the marketplace are being revised weekly. But everyone familiar with IBM and the enormous influence of the IBM PC has arrived at some firm conclusions:

- IBM's prowess in the home computer market will eventually equal its strength in the mainframe market.
- Users of the PCjr will demand a vast spectrum of add-ons and software to meet their expectations.
- In the rush to bring information to this market, a handful of magazines will establish themselves as the primary marketing vehicles.

The publishing event.

The world's leading computer publisher has now created a magazine specifically for the world's newest home computer. It's called **jr**.

We have consistently set industry standards with system-specific magazines for the home and office. If you're looking for the best way to establish your products as leaders in the PCjr add-on and software market consider this:

- Last year Wayne Green and CW Communications together sold over 16 million computer magazines over 50% more than any other computer magazine publisher.
- We created the system-specific magazine.
- We now publish magazines specifically for the Apple Computer, Radio Shack Computer, Radio Shack Color Computer and Commodore home computers.
- Our charter advertising rates for jr are very attractive, and are in effect for a limited time only.

The IBM PC*jr* market is about to take off. And **jr** is going to take off with it. We cordially invite you to join us. Today. Call **800/441-4403** or **603/924-7138** and talk to David Ferrante about charter rates.

For IBM's Home Computer

The Wayne Green Publications Group Division of CW Communications, Inc. 80 Pine Street Peterborough, NH 03458 \$995

buys the roots of every PC application you'll ever want to grow.

#### METAFILE\* is bursting with potential.

The METAFILE System gives users of IBM PCs, XTs or compatibles all the software they need to grow their own unique solutions to information management problems.

With the METAFILE System you can easily prepare text and create data bases, forms, menus and reports—and tie them all together, integrated. Either on the spur of the moment, or during the development of structured formal applications for others to use.

Unlike multi-function systems that force together a collection of software pieces, the METAFILE System is — from its very foundation — a single integrated architecture. One high-level language drives all its facilities. No need to learn (or teach others) a variety of inconsistent languages.

If your company has an Information Center, the METAFILE System helps meet your goals of faster application development, personal computer software standardization, and the training of users to design their own solutions.

The most appreciated advantage of your METAFILE System may be ease, or speed, or freedom. But the net result, in all cases, is higher productivity.

**\$25** 

lets you sample the beauty of it all.

For just \$25, a special ABRIDGED VERSION will let you experience—and show others—the almost unlimited potential of the METAFILE System. The Abridged Version is a fully functional kit including system disk, demonstration disk, and a 72-page "getacquainted" guide. Use the order form below, or call the toll-free number.

METAFILE Version 7, the fullcapacity licensed system, for \$995, is available along with training, consultation and periodic upgrades through seven regional offices. Sold only through authorized METAFILE agents.

METAFILE Abridged Version runs in 128K memory, using PC-DOS 1.1 or 2.0, with one 320K

floppy drive plus any other disk

storage

device.

NOTE: System Requirements.

To order by phone, call toll-free: 1-800-323-3731 or (312) 724-0310.

## METAFILE

Phone No. (\_ Signature\_

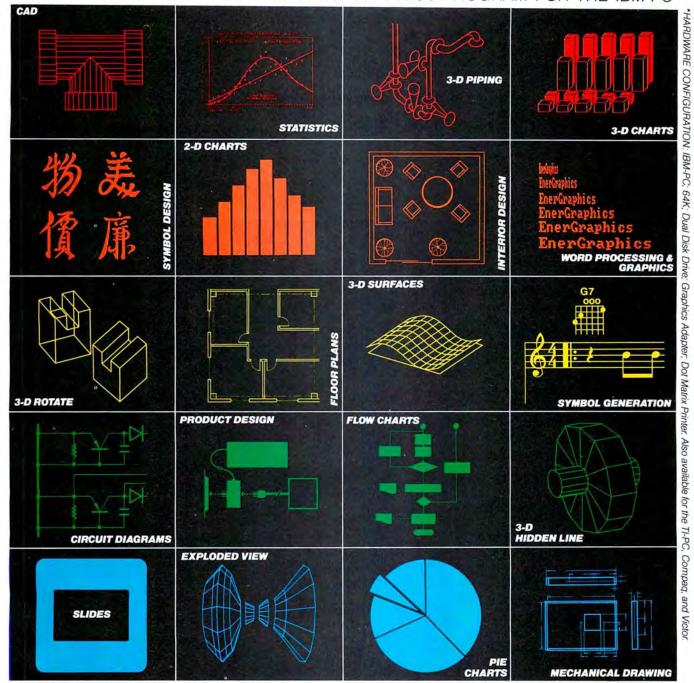
Integrated Information Management System

Fastest way to grow PC applications

Circle 693 on reader service card

### NOW, 3-D ON YOUR PC

THE FIRST INTERÁCTIVE BUSINESS & 3-D GRAPHICS PROGRAM FOR THE IBM-PC\*



FOR BUSINESS CHARTS, PRODUCT DESIGN, STATISTICAL ANALYSIS, CAD/CAE

### ENERGRAPHICS

FINANCIAL ANALYSTS, BUSINESS MANAGERS, ARCHITECTS, CITY PLANNERS, BUILDERS, DEVELOPERS, ENGINEERS (ELECTRICAL, MECHANICAL, CHEMICAL, AND CIVIL), PRODUCT DESIGNERS, SCIENTISTS, TEACHERS AND STUDENTS.

SEND YOUR CHECK FOR \$250 PLUS \$5 SHIPPING OR \$15 FOR OUR DEMONSTRATION DISK OR SEND FOR OUR DETAILED **ENER**GRAPHICS BROCHURE. (VISA AND MASTER CARD ACCEPTED) CALL 800-325-0174 EXCEPT MISSOURI **ENERTRONICS** 

### The PC News

Videotex, teletext, and data bases are competing fiercely for an electronic news market that doesn't exist yet.

#### Dana Blankenhorn

The daily newspaper has reached your personal computer, whether you want it there or not. While printed newspapers are not necessarily bound for the industrial graveyard, most large dailies now have electronic versions available. The New York Times, the Los Angeles Times, and the Wall Street Journal led the way, and now smaller papers like the Sacramento Bee are following.

Three types of computer-driven news are now available to readers: teletext, data base services, and videotex.

#### Teletext

Teletext services broadcast information over an unused part of a TV picture called the vertical blanking interval (you can see it by turning the horizontal hold knob on your TV set-it's a dark bar running up and down the screen). Unfortunately, teletext is a one-way technology and requires a special terminal. That may be why Time Inc., which had planned to produce a teletext service that would use Mitsubishi terminals, shelved its plans last fall. Keycom, a joint venture among Honeywell, Centel, and Field Enterprises, has introduced a teletext service called Keyfax that is broadcast over the satellite signal of WTBS-TV, Ted Turner's Atlanta-based cable "superstation."



#### Data Base Services

Data base services, such as The Source, CompuServe, and Dialog, have offered archival searching of daily newspaper indexes for about five years now. One service, Nexis,

offers full-text searches of 14 newspapers. Data base services are today's dominant form of computer-delivered news. They are accessible to any personal computer that uses ASCII characters and is equipped with a modem and a password.

#### Videotex

Videotex is the technology causing the most excitement around newspaper offices these days. Like a data base service, videotex is interactive. Like teletext, it's easy to use. Like TV, it offers both color and graphics, which means you can advertise on it (see "Networking in Color," *PCW*, Vol. 1, No. 1).

Until last year, American videotex development lagged behind foreign videotex networks such as Canada's Telidon, France's Antiope, and Great Britain's Prestel. This slow start was due mostly to the absence of a standard and the need for special terminals. The standards problem has faded with acceptance of the North American Presentation Level Protocol Syntax (NAPLPS, pronounced "naplips") by, among others, Dow Jones, Knight-Ridder, Times-Mirror, and AT&T. The terminal shortage has been addressed by AT&T, whose NAPLPS-standard videotex terminal, Sceptre, costs \$900. The unit includes a 1200 bps modem, a cable TV attachment, and a high-resolution monitor capable of displaying up to 256 colors.

Those of you who already own a personal computer may not have to buy a special videotex terminal to use videotex services unless you want the higher-resolution graphics. New software and standards are giving videotex access to a growing number of personal computer owners. Videotex software for the IBM PC can be bought from various sources.

Now that the future of videotex no longer depends on massive sales of specialized terminals, the questions become: what do people want from an electronic newspaper, how much are they willing to pay for it, and how will the newspaper make money? The answers will decide the future of videotex.

Showdown in South Florida
Since the beginning of 1983 South
Florida has been the battleground of
the first electronic newspaper war.
Viewtron, a subsidiary of the KnightRidder newspaper chain, and Dow

Jones News/Retrieval, affiliated with the Wall Street Journal, are the combatants. Although both rivals provide news coverage, their systems are markedly different. Viewtron concentrates on banking, shopping, and education services, while Dow Jones pursues a more conventional, data base approach.

Knight-Ridder, which is said to have invested \$16 million in the creation of Viewtron, has a staff of more than 30 people charged with maintaining its data base. The editors' job is to create "frames" of information, each the size of a computer screen,

The future of videotex no longer depends on massive sales of specialized terminals.

holding whatever they think subscribers might want. Photographs can't be used, but drawings can. One of their most popular screens is a weather map. Managing Editor John Wooley says his editors look for visual impact, working from a screen measuring 200 pixels by 256 pixels, and using up to 256 colors.

Most of the news on Viewtron comes from wire copy, press releases, and the Miami Herald, the local Knight-Ridder newspaper. Still, Wooley adds, "We do our own news gathering to pick up local stories like school honor rolls, crime reports, and sports scores." Much of that information previously went unreported because of the limited size of a conventional paper's "news hole"the amount of space allotted to content-which is limited by the quantity of advertising the paper can sell. Viewtron's available news hole is virtually unlimited.

Once a Viewtron subscriber buys a Sceptre terminal, the service is relatively inexpensive: \$12 per month plus \$2 per hour for connect time. That's cheap compared to Compuserve or The Source but much more expensive than a subscription to a newspaper.

Wooley's expectations, therefore, are modest. "I think we kid ourselves if we believe videotex is going to totally replace any medium, including newspapers," he says. To survive, Viewtron plans to hire out its services to banks that want to offer home banking and to sign on advertisers at \$1 per screen per day. Wooley hopes that as the audience grows, shopping too will become interactive, making the advertisers' investments more profitable. Soon, Knight-Ridder will decide whether to bring Viewtron into as many as 18 additional markets around the country; this often would be done in partnership with existing daily newspapers.

#### Dow Jones in Florida

Dow Jones News/Retrieval is an ASCII data base service that can be accessed in most of the nation, but a portion of the service has been converted into NAPLPS code for South Florida subscribers. News/Retrieval Executive Director Richard Levine says that eventually all 22 of the service's data bases will be converted to videotex, because videotex output is more readable and easier to use than output from an on-line data base service.

Levine says Dow Jones is using South Florida as a test case to see what people want from videotex. While Viewtron holds an edge in gathering local news, Dow Jones has much more financial information, along with a 20-volume, on-line encyclopedia. Prices for the competing videotex services are comparable. Dow Jones's basic videotex charge is \$12 per month, plus \$10 per month for renting the terminal; there is no hourly charge.

#### 

Besides experimenting with covering different types of news (including sports and 3000 movie reviews), Dow lones is trying to see how well it can do without advertising. Levine admits that the service may carry advertisements in the future.

Levine and Wooley disagree about the type of hardware that consumers will use to access videotex services. Wooley thinks that the medium's growth will depend on expensive, specialized terminals like Sceptre. Levine expects PC owners to be videotex's mainstay: "We're going on the assumption that personal computers will become true videotex terminals in the not-too-distant future."

Knight-Ridder and Dow Jones are not alone in opening videotex services. Times-Mirror, owner of the Los Angeles Times, is preparing to launch its Videotex America service in Orange County, California. Like Knight-Ridder it will enter into joint ventures with local newspapers for quick national expansion.

Penny Welch of Videotex America says tests show that home banking, home shopping, and electronic mail are among the most popular videotex services. News pages are used mostly to learn about late-breaking stories, in much the same way people turn on all-news radio stations.

Chicago-area videotex fans can soon expect service from Keycom, which opened a teletext service over cable superstation WTBS last fall. The videotex service is called Kevfax Interactive. Keyfax terminals will be made by Synertek, a Honeywell subsidiary, and will cost \$650 to \$700. But Tom Ray of Keycom says, "We will be accessible by major personal computers as well. We will make interface packages available, both modems and software." Keycom hopes to have 17,000 subscribers by the end of this year.

#### Plugging In the PC

To get the most out of a videotex service like Viewtron, you need a specialized terminal or a TV set. But if you can put up with low resolution, all you really need is a personal computer, a NAPLPS decoder software package, and a 1200 bps modem. With a color monitor and a color graphics board you can get close to the full effect of videotex.

Several companies have recently come out with software for the videotex connection. Avcor, a Canadian company with joint-venture links to Videotex America, offers videotex terminal software for the IBM PC and the Commodore 64.

Today's low software prices are already creating a cottage industry in videotex screen creation.

Two other companies, Wolfdata of Chelmsford, Massachusetts, and Tayson Information Systems of Calgary, sell NAPLPS decoders for the IBM PC. Wolfdata sells a decoder software package, a decoder to access England's Prestel service, and a program for printing videotex frames. Tayson sells a NAPLPS decoder for the IBM PC that displays up to 16 colors. In the United States Tayson's products are sold through Atlantabased TVX.

Suzanne Lonergan of Wolfdata says most videotex customers today are banks, insurance companies, and airlines-companies that want to set up their own data bases. Developing a consumer market will require lower hardware prices, Lonergan adds, a process she estimates will take three years. "Once people realize there's something to use a modem for they'll all want to buy one."

"As 1200 bps modem prices fall," says Avcor's Zal Press, vice-president for computer services marketing, "data base operators will be able to reach a broad base quickly without a \$900 terminal." Today's low software prices are already creating a cottage industry in videotex screen creation. The creation of videotex frames "is extremely labor intensive," says Press, "requiring artistic decisions and hours in front of a terminal."

Videotex screen-generation software is beginning to appear on the market. TVX has developed videotex page-creation and data base software for the IBM PC. Now that this type of software is available, publishers have a cost-effective way to produce and send videotex (see "Grass Roots Videotex").

Another application for videotex is found at the local area network level. Media Videotex of Vancouver sells a NAPLPS decoder and videotex pagegeneration software for a UNIXbased network built around the PC XT. The systems can be tailored for stores, hotels, schools, corporations, and other institutions. They can act as stand-alone networks or mainframe spur systems. The standard system (PC XT, eight terminals, and software) provides both local videotex display and the ability to send or receive videotex to or from remote locations. Other options include a laserdisc capable of storing 1.6 gigabytes of both video and videotex information, Sony Profeel terminals for integrating the display of videotex and video, and input devices such as keyboards, keypads, and touch screens. IBM PCs also can be added. Prices for the systems range from \$25,000 to \$50,000.

#### Is Videotex Here to Stay?

Like any new medium, videotex is what you make it. No one knew at the dawn of TV that weather forecasters would become stars: it had to be proven in the marketplace. No

one yet knows what people will buy in the way of videotex services. Alan Cole-Ford, editor of the newsletter Electronic Publisher, is among those who believe the future of videotex isn't tied to information at all. "Ultimately the factor that is going to make videotex arrive in a serious way is transactional services" (such as home shopping, banking, and airplane reservations). Cole-Ford adds that one of the most popular frames on Viewtron's system during its trial run in Coral Gables enabled viewers to take the Florida state drivers' test. "It's pretty unglamorous stuff, but it's certainly important to the users."

Paul Emard, editor of the Online Chronicle, a newsletter available through the Dialog data base service, questions whether a mass market exists for videotex. "The penetration of home computers won't equal that of TV sets over the next five years," he says. Emard also wonders whether the general public is ready to read information from a screen.

Richard Adler of the Institute of the Future in Menlo Park, California, suggests that TV is an improper analogy for videotex. "The reality is that when TV came along the model had been established with radio. The industry was in place to exploit the new medium. With videotex we're in the early days of radio, when no one knew what it was good for." Twentyfour years elapsed between Marconi's invention of the radio in 1896 and the first radio broadcast, in Pittsburgh, Pennsylvania, in 1920.

"The more revolutionary a medium," says Adler, "the longer it takes to see what it's good for. And videotex really is a revolution in the way people acquire and use information."

In the short run, large-scale services like Viewtron and Videotex America may fail, according to Adler, but that doesn't mean the industry is going to die. He predicts the success of transactional services like Chemical Bank's Pronto home banking service, which enables users to obtain

#### Grass Roots Videotex

Creative Loafing is a free weekly newspaper in Atlanta that local people read to find out where to hear music, see movies, or find homemade ice cream. Publisher Debbie Eason's files are bulging with names, phone numbers, and contacts—all sorts of information she had until recently been unable to publish.

That changed when *Creative Loafing* founded Atlanta's first public videotex system. "We've got three different data banks," Eason says. "We have classified ads, a calendar of events, and a people's yellow pages of phone numbers not in the directory." These numbers include hot lines for victims of rape, AIDS, and even airplane noise.

Last year, before the videotex system was set up, the phone numbers were stuffed into Eason's Rolodex. She had planned to publish them in booklet form until she met Will Macoy at a Christmas party. Macoy was looking for a videotex guinea pig. He had left IBM the month before, filled with ideas for a videotex screen generator and cheap receiving software. Working with two Canadian firms, Microstar of Ottawa and Tayson Information Services (TIS) of Calgary, Macov found what he was looking for-a way to turn small publishers like Eason into grass roots videotex operators.

The TIS (TVX in the United States) system is composed of two parts. The first, and more revolutionary, is a software program with add-on boards that enable an IBM PC, a PC XT, or a PCjr to generate, store, and send NAPLPS videotex screens with high-resolution graphics. The package includes a system of icons to make screen creation easy.

TIS also sells a \$100 decoder program that enables a PC (or any MS-DOS computer with 128K) to interact with NAPLPS videotex. The problem, Macoy says, is that "it's very difficult to sell decoders when people don't know what they're for."

To spread the word about the new technology, Eason plans to have existing *Creative Loafing* advertisers, ranging from restaurants to chiropractors, pay a few dollars extra per week to maintain frames on her system. Meanwhile, she is selling decoder software through the newspaper, which has a weekly circulation of 65,000.

"Even if nobody buys it right off, I can justify the whole expense because, for the first time, we have a computer to do our writing and maintain our records," she says. "I have nothing to lose."

#### **●** Community

account balances and organize their checkbooks for \$12 per month. Pronto hopes to have 50,000 customers in the New York metropolitan area by the end of this year.

Despite all the hoopla over personal computers, most people still don't own one. Not all computers have modems, and not all modem owners know how to search a data base. Despite this, Adler notes, 60 to 100 videotex operations have opened around the country. Most, like Pronto, are specialized.

Despite all the hoopla over personal computers, most people still don't own one.

"Ten years ago I was studying cable TV," Adler says. "That industry spent 25 years in the wilderness before satellite-fed programming services like HBO and WTBS gave people what they wanted. Then the industry exploded."

Dana Blankenhorn is an Atlantabased freelance computer journalist doing business as "Have modem will travel."

TVX Micro Videotex System
TVX Inc.
P.O. Box 888364
Atlanta, GA 30356
404/433-4500
(In Canada, Tayson Information Systems 403/230-5998)
List price: decoder \$250, page-creation and data base software \$800
Requirements: 128K, one disk drive, color graphics board, color monitor, modem

Wolfdata Videotex Decoder
Wolfdata Inc.
187 Billerica Rd.
Chelmsford, MA 01824
617/250-1500
List price: NAPLPS decoder \$250,
videotex printing software \$225,
Prestel decoder \$195
Requirements: 128K, one disk drive,

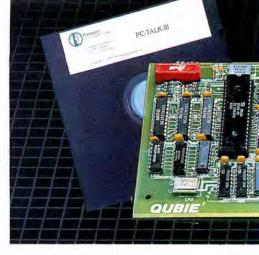
Plantronics ColorPlus board, color

Avcor Videotex Decoder Avcor Ltd. 512 King St. E #303 Toronto, Ontario M5A 1M1 Canada 416/864-9240 List price: \$99.95 Requirements: 64K, one disk drive,

monitor, modem

Requirements: 64K, one disk drive, color graphics board, color monitor, modem

Media Videotex 1200 Burrard St. Vancouver, British Columbia V6Z 2C7 Canada 604/681-6379

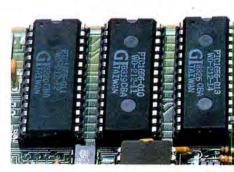


Flip the pages. You see PC modem cards with fewer features advertised for as much as \$599. Up until now that's how much it cost to make a modem capable of transmitting at 120 characters per second (1200 baud). It doesn't take a computer to figure out the savings in phone line charges when you communicate four times faster than the 30 character per second modems (300 baud). Now you can have the solution to your communication needs at an affordable price.

#### SEE HOW THEY WORK

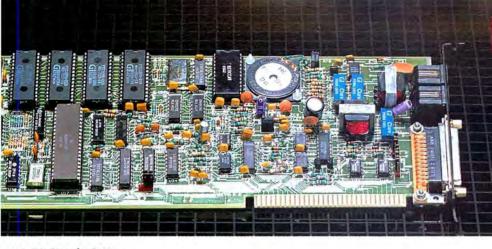
You can image how precise the components have to be to convert tones over a phone line into 120 characters every second. Precision equates to cost. With the advent of the mass market in personal computers the economies of scale drove the costs of manufacture down, but did not effect the precision required. The technology used is called "analog filtering". It is the process of sending (modulating) and receiving (demodulating) tones with perfect pitch. A lot of adjusting, noise suppression, and a little magic is required. Real expensive. Some use lots of chips and filters (known as discrete components). The latest rage is LSI (Large Scale Integration) technology. Which is the same old analog stuff condensed onto fewer chips.

#### ADVANTAGE #1 Digital Signal processing



#### A NEW IDEA

We took a different approach. Through the use of four microprocessors the tones are chopped up digitally and measured millions of times per second, eliminating the need for analog circuity. Two microprocessors do the modulating, two the demodulating. The chips are programmed to emulate the 103 (30 characters per second) or 212 (120 characters per second) standards and determine the correct speed automatically. It's a proven technology that provides outstanding performance. Best of all, it's inexpensive and reliable.



\$299 212A

1200 Baud, Auto-Dial, Modem for IBM PC

PC 212A/1200:

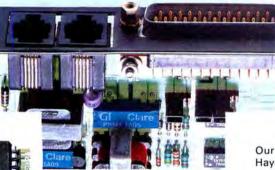
#### A GENUINE BREAKTHROUGH

#### NO CORNERS CUT

We included every feature you would want in a modem card. It's FCC registered for direct connection to your modular phone jack with the cord which is included. There is a separate modular jack for your telephone or you can listen through the onboard speaker. The autodialer works on rotary lines, tone lines, or a combination of both, and will pause for use with Sprint or MCI. It will work in originate or auto-answer modes. A separate microprocessor, a Z8, controls all the functions.

#### **ADVANTAGE #2**

Optional external serial port connector



#### AN ASYCHRONOUS ADVANTAGE

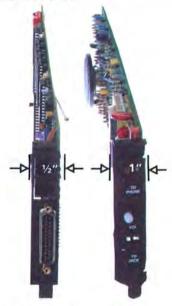
The modem board is addressed in the software as COM1 or COM2 and we have a handy little option you ought to consider. If you would like to use the asynchronous communications port when your modem is not in use, we will add a connector and the necessary circuitry for just \$20. This saves you the hundred bucks or so you would spend for another async card and saves a valuable slot. It can be configured as COM1 or COM2 and works just like IBM's does.

#### THIN IS IN

It plugs into your IBM PC or XT and occupies any one slot since it is just 1/2 of an inch thick. This is made possible by using a special speaker which is just 1/8" tall. Competing brands either use a convential cone type speaker, or they just skip the speaker altogether. Some modems also have large transformers which allow rob valuable space.

#### **ADVANTAGE #3**

Just one slot in PC or XT



#### LET'S TALK SOFTWARE

Our modem is 100% compatible with the Hayes software commands so you can use any of the popular communications packages like IBM's Asynchronous Communications Support, CrossTalk, Transend, or PC Modem. We go one better than the competition. We include PC-TALK III. PC WORLD magazine referred to it as "the benchmark that other PC communications packages are measured against." It stores phone numbers, handles setting the modems characteristics, saves to disk files, transmits from disk files, even binary files. You can program up to forty keys to have things like passwords and log-on information be entered when you hit them. And to make sure data is sent and received accurately, the XMODEM protocol detects errors caused by poor line quality and automatically retransmits the data.

#### WHY BUY FROM US

Because besides having the best product on the market, we stand behind it and you. You get factory direct technical support after the sale. If an any time during the one year warranty period your modem should require service, we will fix or replace it within 48 hours. Notice also there are no hidden charges in our price. Nothing extra for credit cards or COD charges. We even pay UPS shipping. If you still are not convinced, and are ready to buy another brand of modem, ask them if they will take our acid test

#### THE ACID TEST

Qubie gives you a 30 day satisfaction guarantee on your modem. If you are not completely satisfied we will refund the entire amount of your purchase including the postage to return it. If you can, get anyone selling one of our competitor's products to give you the same guarantee. Buy any modem you like and return the one you don't like. We know which one you will keep.

#### **ORDER TODAY**

It's easy to order by mail or by phone.

BY PHONE: Call us and one of our sales staff can answer any questions you have and take your order. Have your Visa or Mastercard number handy when you call.

#### (805) 987-9741

BY MAIL: We need your name and street address, daytime phone number, how many modems you want, and whether your computer has single or double sided drives.

#### **VISA & MASTERCARD**

\$299 includes: PC 212A/1200 autodial modem card, PC-TALK III software, cord to connect to modular phone jack, and manual. 1 year limited warranty.





Optional: Connector and circuitry to use serial port for another serial device \$20.

#### SHIPMENT

We pay UPS surface charges. UPS 2 day air service add \$5 extra. Credit card or bank check orders shipped next day. (Personal checks take 18 days to clear)



4809 Calle Alto Camarillo, CA 93010

# Personal ser

SOFTWARE	
Alpha Software	
Database Manager II	call
Apple-IBM Connection	call
Type Faces	call
ApTec (for color Prism Printers)	
Rainbow Writer Color Text Formatter \$	119.
Rainbow Writer Screen Grabber	69.
Ashton Tate	
dBase II	379.
Friday!	179.
Best Programs	
PC/Personal Finance Program	65.
PC/Professional Finance Program II	169.
PC/Fixed Asset System	279.
PC/Tax Cut	175.
Bible Research	
THE WORD (KJV Bible - 7 disks)	145.
Conceptual Instruments	
The Desk Organizer w/ 1 yr. free updates &	
30 day return quarantee	197.
Continental	
Home Accountant Plus	
FCM (was First Class Mail)	79.
UltraFile (file/report/graph)	119.
The Tax Advantage	39.
Digital Research	
CP/M-86	39.
Dr.LOGO requires 192k & RGB monitor	79.
Financier (DOS 2.0 only)	
Financier II (was Personal Series)	117.
Financier Tax Series see above spe	cial
Funk Software	50
Sideways	49.
IUS	
EasyWriter II, EasySpeller II, EasyMailer II	259.
EasySpeller II for EasyWriter II	129.
EasyMailer II for EasyWriter II	97.
Accounts Receivable	309.
Accounts Payable	
General Ledger	
Inventory	309.
Order Entry	309.
Package Price for any three above	359.
Payroll	379.
Lifetree	
Volkswriter	119.
Volkswriter International	149.
Volkswriter Deluxe (with TextMerge)	179.
Link Systems	
Datafax	169.
Lotus Development	
1-2-3 (version 1A)	call

# PC Connection Software Special through March 31, 1984 FINANCIER Tax Relief Tax Series Interfaces with Financier II 50k of on-screen help Computation of regular tax, minimum tax, and income averaging Full use of function keys

Multiple year planning

Main Street Software
Main Street Filer
Micropro
WordStar 3.3
ProPak (WordStar/MailMerge/
SpellStar/StarIndex)
Microrim
R:base 4000 (fully relational database) 329
Microsoft
Multiplan (Version 1.1)
Multi-Tool Financial (for Multiplan) 69
Multi-Tool Budget (for Multiplan)99
Multi-Tool Word
Multi-Tool Word (with mouse) 297
Microstuf
Crosstalk XVI
Transporter (includes Crosstalk) 169
Infoscope
Monogram
Dollars & \$ense
PCsoftware
PCrayon (create in full color)
Executive Picture Show
CREATABASE
Peachtree
PeachText 5000 (now with ATI Training) 207
Business Graphics System
General Ledger (Series 8) MS-DOS 379
Accounts Receivable (Series 8)
MS-DOS
MS-DOS
nventory Control (Series 8) MS-DOS 379
Sales Invoicing (Series 8) MS-DOS 379
Joh Cost (Series 8) MS DOS 270

Rosesoft
ProKey 3.0 (new version/new features) \$95
Software Arts
TK!Solver
Financial Management Pack 85
Mechanical Engineering Pack 85
Software Publishing
PFS/File
PFS/Graph95
PFS/Write
PFS/Report
Softword Systems
Multimate (ver. 3.20 w/spell checker) call
Sorcim
Supercalc II
System Software Services
PCModem 1.3 (for Smartmodem 300) 39.
PCModem 1.4C (for Smartmodem
1200)
Techland Systems
Shoebox (tidy your life)
VisiCorp
VisiCalc IV (w/StretchCalc) 159.
VisiFile
VisiSchedule
VisiTrend/Plot
VisiWord Plus (with VisiSpell) 259.
StretchCalc (for VisiCalc)

#### TRAINING

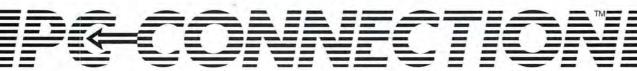
ATI
How to use Lotus 1-2-3
How to use Wordstar (vol 1 & 2) 59
How to use dBase II (vol 1 & 2) 59
How to use EasyWriter II 59
How to use Multiplan , 59
How to use Your IBM-PC 59
How to use Multimate 59
How to use Microsoft Word 59
How to use PC DOS
How to use Peachtree A/R, A/P, or G/L

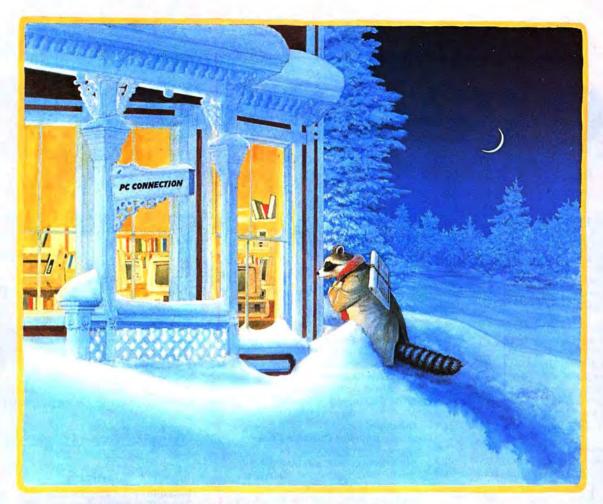
#### **EDUCATIONAL**

Davidson
Speed Reader II
Math Blaster (ages 6 to 12)
Word Attack (ages 8 to adult)
FriendlySoft
FriendlyWare/PC Introductory Set 39.
Lightning Software
Master Type (the best typing tutor!) 35.

<sup>\*</sup>DEFECTIVE SOFTWARE REPLACED IMMEDIATELY, DEFECTIVE HARDWARE REPLACED OR REPAIRED AT OUR DISCRETION, SOME ITEMS HAVE WARRANTIES UP TO FIVE YEARS.
© COPYRIGHT PC CONNECTION 1984, ALL ITEMS SUBJECT TO AVAILABILITY PRICES SUBJECT TO CHANGE WITHOUT NOTICE. IBM IS A REGISTERED TRADEMARK OF IBM CORP. PC CONNECTION AND Jr. CONNECTION ARE TRADEMARKS OF MICRO CONNECTION, INC.

**Peter Norton** 





### PC Paradise.

#### Everything for your IBM-PC.

ur new headquarters and showroom at the old Christmas Trees Inn in Marlow, NH features the same vast inventory and low prices available through our 800 number. Like memory upgrades, disk drives, monitors, printers, video boards, multifunction boards, and modems. And we're constantly updating our huge stock of IBM-PC software.

#### Free advice, free installation assistance.

Make the best deal you can on a basic IBM-PC. Then bring it to us for the works. We'll suggest the most effective configuration for your needs, mixing and matching manufacturers' components to your heart's content. For example, at PC CONNECTION you can compare video boards from different manufacturers—Hercules, Plantronics, Amdek MAI, USI Multi Display, Quadram Quad Color, STB Video Plus, and others, all under one roof.

Then while you look through our showroom, or explore historic Marlow we'll install and test all add-on hardware. Or we'll show you how. You'll leave with a 120 day guarantee, and a PC system that can satisfy your every need.

#### Only a five day drive from Silicon Valley.

We admit that Marlow, NH may be a little far for many of our regular customers, but the next time you

have business in Boston, (less than 2 hours away) or are checking out our famous Vermont and New Hampshire ski areas, we're sure we could make a little detour worthwhile. (Call first if you're looking for something specific to make sure it's in stock.)

We're open Monday through Friday 9:00 AM to 9:00 PM and Saturdays 9:00 AM to 5:30 PM. Visit us soon. Or order anything by calling 800/243-8088. In N.H. call 603/446-3383.



For the IBM-PC exclusively.

PECONNECTION

# Just a ph

Spinnaker (Dos 1.1 only)
(all require graphics board)
Delta Drawing (ages 4 to adult) \$34.
Snooper Troops I (ages 10 to adult) 30.
Snooper Troops II (ages 10 to adult) 30.
Most Amazing Thing (ages 10 to adult) 27.
Face Maker (ages 3 to 8)
Story Machine (ages 5 to 9)
Fraction Fever (ages 7 to adult) 23.
Kinder Comp (ages 3 to 8) 20.
Rhymes and Riddles (ages 5 to 9) 20.
Hey Diddle Diddle (ages 3 to 10) 20.
Alphabet Zoo (ages 3 to 8) 20.
Stone (requires graphics board)
My Letters, Numbers, and Words
(great graphics & sound — ages I to 5) 29.

GAMES
EPYX/Automated Simulations
Temple of Apshai
Star Warrior
Rescue at Rigel
Crush, Crumble, and Chomp 23
Blue Chip
Millionaire
FriendlySoft
FriendlyWare/PC Arcade39
Funtastic
Snack Attack II (a favorite)
Cosmic Crusader (as good as above) 27
Big Top (climb to new levels)
Master Miner (1 or 2 players) 29
Infocom High quality text games
Zork I
Zork II
Zork III
Starcross
Deadline
Suspended
Witness
Planetfall
Enchanter
Infidel
Microsoft
Flight Simulator (B & W on RGB
monitors)
Orion
J-Bird
PC-MAN
Paratrooper
Pits & Stones
PCsoftware (mono or color board)
Armchair Quarterback
Chess 2001
Resolution

Space Miner

#### **PC Connection** Hardware Special

through March 31, 1984

#### HAYES

Smartmodem 1200B Everything your PC needs to use the phone.

- · Full Auto-dial and Auto-answer
- · Supports touch-tone and pulse dialing
- On-board speaker
- Runs at 300 or 1200 baud
- · Internal modem takes up 1 slot in PC, 2 in XT
- · Comes with Hayes Smartcom II
- · Comes with subscription to The
- Source plus 1 hour free connect time · Full 2 year limited warranty from
- \$399

#### CONNECT WITH US

Keeping up with the world of IBM Personal Computers is a full-time job. At PC Connection it's our only job. Our trained support staff will gladly take the time to discuss your system and your requirements. Call us anytime Monday through Friday 9:00 to 9:00, or Saturday 9:00 to 6:00, at 603/446-3383.

#### **OUR POLICY**

- · We accept VISA and MASTERCARD.
- No surcharge added for charge cards
- · Your card is not charged until we ship.
- · No sales tax.
- · All shipments insured; no additional charge.
- Allow 1 wk. for personal & co. checks to clear.
- . COD max. \$500. Cash or certified check.
- 120 day guarantee on all products.

#### SHIPPING

Continental US: For monitors, printers, and drives, add 2% to all orders. For all other items, add \$2 per order for UPS surface, \$3 per order for UPS 2nd-Day-Air. Outside Continental US: We add freight charges to credit card purchases. For prepayment, call 603/446-3383 for

6 Mill St., Marlow, NH 03456 603/446-3383

ScreenPlay (mono or color bo	a	rc	1)					
Asylum							\$	23
Dunzhin (with voice)								23
Sierra/On-Line								
Frogger				,				27
Crossfire (keyboard or joystick)								
Ulysses and the Golden Fleece								27
Strategic Simulations								
The Warp Factor				,	,			27
Tigers in the Snow								
Galactic Gladiator								
Epidemic								
Sublogic								
Night Mission Pinball		i	+				3	29
Zee Programming								
Zuran Defender (highly addictiv	e	)	4		ě			25

#### **HARDWARE**

#### AST Research (For IBM-PC or XT)

All ACT December and the Common December	
All AST Boards come with SuperDrive,	
SuperSpool, and one year warranty.	
SixPakPlus 64k upgradable to 384k, with	
clock calendar, serial and parallel ports	
(game port optional) 26	39
MegaPlus II 64k upgradable to 256k (or	
more with MegaPak) with clock calendar	
and serial port (parallel, game, or second	
serial port optional) 26	39
MegaPak 128k (not upgradable) 18	37
MegaPak 256k	
I/O Plus II with clock calendar and serial	
port (parallel, game, or second serial	
port optional)	5
Parallel, Game, or second Serial Port	
for any AST board (specify board)	35
Connectall connector bracket (PC only) 1	5
Amdek	
Video 300G Monitor (green) 14	19
Video 300A Monitor (amber)	
Color II RGB Monitor	
MAI Board (color & monochrome) 46	39
CompuCable	
Plastic Keyboard & Drive Covers (set) 1	9
Printer to IBM Cable (specify printer) 3	
Smartmodem to IBM Cable	25
Curtis	
<b>NEW</b> Low Profile Tilt & Swivel Pedestal	
Hannes and the second second	

PC Pedestal (for IBM Mono or Color) . . . . 65. PGS or Quadchrome display adapter . . . . 9. System Stand (holds PC vertically) . . . . . .

Extension Cables for IBM Mono Display . . 44.

Keyboard Extension Cable (3 to 9 feet) . . . 36.

AC Plug Adapter (any monitor to

PC Connection

For the IBM-PC Exclusively.

# ne call away.

Electronic Protection Devices All are rated at 1875 watts, 15 AMP.
The Lemma \$20
The Lemon\$39
The Lime
The Peach
The Orange
The Ground Hog (static eating mat) 69
The Grizzly (power supply 200 watt) 699
Epson
RX-80 with GRAFTRAX-Plus call
RX-80 F/T with GRAFTRAX-Plus call
FX-80 with GRAFTRAX-Plus call
MX-100 with GRAFTRAX-Plus call
FX-100 with GRAFTRAX-Plus call
Epson to IBM Parallel Cable 32
FTG Data
Light Pen (Push Tip)
Demo Disk Set for Light Pen
Hayes
Smartmodem 300 209
Smartmodern 1200
Smartmodem 1200B (see above special)
Smartcom II
Compucable's Smartmodem-to-IBM
Cable
Hercules Computer
Hercules Graphics Card (parallel port) 359
Graph-X Software
IDS
Prism 80 Printer (with all four options) 1397.
Prism 132 Printer (with all four
options)
Prism to IBM Parallel Cable
Kensington Microware
PC Saver
key tronic
Typewriter style keyboard (KB 5150) call
Deluxe keyboard (KB 5151) call
Koala
Koala Touch Tablet with software
(connects to game port) 97.
Kraft
Joystick
Game Paddles(pair)
Maynard Electronics
Floppy Drive Controller 179.
Internal Hard Disk (10 Meg), WS-1
Controller & ROM for PC mother
board
Controller & ROM for PC mother
board
Microsoft
System Card 64k (upgradable to 256k)
w/clock calendar & serial and
parallel port

Mouse Systems
PC Mouse (3 button optical mouse comes
with power supply, desk pad, and software
- connects to serial port) \$239
NEC
Spinwriter 3550 (IBM-PC compatible) 1799
Spinwriter 2050 (3550's little brother) 995
Paradise Systems
MultiDisplay Card (color &
monochrome)
Plantronics/Frederick
COLORPLUS (now w/Color Magic
software)
Princeton Graphics
HX-12 RGB monitor (690 x 240)) cal
SR-12 RGB monitor (690 x 480) cal
MAX-12 Amber monochrome monitor cal
Quadram
We are a full line Quadram Dealer
New Expanded Quadboard 64k
expandable to 384k, with clock calendar,
parallel, serial & game port, I/O bracket,
and Quadmaster software 269
Microfazer Printer Buffer (parallel) w/copy
MP 64 (64k) upgradable to 512k 197
Quadcolor I 197
Quadchrome RGB Monitor
Quadlink (allows you to run most Apple II
programs directly on your IBM-PC or XT) 489.
Quadisk (various sizes to 72 meg) call
STB
Graphix Plus (color & monochrome) 379
Silver Reed (letter quality)
Silver Reed EXP 550 Printer 132 column
quiet, smooth, and solid
TG
Joystick
Tandon (All drives are competely
pre-tested)
NOTE TO STOCK

TM 55-2 (5 1/4") half-height drive (DS,DD)
(we supply free mounting brackets with half-heights)
TM 100-2 (5 1/4") full-height drive (DS,DD)
Specify Drive A or Drive B for your PC
Comes with complete step by step
installation instructions \$249
USI (monitors for graphics board)
Pi-2 Monitor (12" green, with cable) 149 Pi-3 Monitor (12" amber, with cable) 159
CompuMod 4 (RF Modulator for TV) 4
MEMORY
64k Memory Upgrade Set for IBM-PC
or XT system board
board
specify make of board
Install memory upgrades & run diagnostics
at time of board purchase only
DISKS
Verbatim (with 5 year guarantee)
Datalife Disks SS/DD plastic box of 10 29
Datalife Disks DS/DD plastic box of 10 39
Flip Sort (holds 75 disks)
INFORMATION SERVICES
Compuserve
Compuserve Information Service
includes subscription, manual, 5 hours of
connect time, & monthly publications) 39
Executive Information Service NEW 79
Vidtex Software

#### Keeping up with Junior

What software will run on the new IBM-PCjr? What add-ons do you need for specific applications? Our new division, jr CONNECTION, is ready with the same excellent service, products, and prices you've come to expect from PC CONNECTION. We've got a special

toll-free hot-line and a crew of *jr* experts ready to help new *jr* owners take those first steps. For your PC and XT, keep calling PC CONNECTION. For your PC*jr*, call *jr* CONNECTION — exclusively for the IBM-PC*jr*.

The Source (subscription & manual) . . . . 69. The Source with Sourcelink Software . . . . 109.

Executive Information Service with

Source Telecomputing

800/IBM-jrPC



### Free Diskette!

Subscribe Now to PC World and We'll Send You a Free Verbatim Diskette with a Preview Version of Microsoft Word, a Revolutionary New Word Processing Program

#### Hurry! You must subscribe before June 30, 1984, to receive:

- 14 issues of the magazine packed with all the latest information to help you get the most out of your personal computer.
- A free diskette with a sneak preview of an exciting program from MICROSOFT.

#### All this for 47% off the newsstand price

Subscribe today and get 1 year for \$24—

That's 12 monthly issues PLUS our special annual Hardware and Software Reviews—a total of 14 issues for only \$24! You get a great price and a free diskette, too.

### PC World, Your Best Friend When it Comes to Using Personal Computers



PC World is much more than a magazine. It's a monthly excursion into the realm of new and better ways to use your personal computer.

Every month *PC World* will keep you posted on the most innovative, intriguing, and useful applications for your IBM-standard personal computer. And it will explain them to you in a clear and simple style you'll appreciate as you try those applications on your personal computer.

Subscribe today using the postage-paid card. If after paying for your subscription you are not completely satisfied with PC World, you may cancel your subscription and receive a full refund on all unmailed issues. The diskette will be yours to keep.

Save 47% off the Newsstand Price and Get a Free Diskette with a Sneak Preview of MICR@SOFT® WORD

the Exciting New Word Processing Program from MICR@SOFT®

BOTH for ONLY \$24!

For VISA or MasterCard orders, call toll-free: 800/247-5470

PC VERIE  I ACCEPT! Start my subscription today. I understand that you	
will ship my preview diskette upon receipt of payment.	_
☐ 14 issues/\$24 ☐ 28 issues/\$43 ☐ 42 issues/\$60 ☐ Payment enclosed (please RUSH my diskette) ☐ Bill me ☐ This is a renewal (mailing label attached)	
Charge my UISA MasterCard Interbank # Signature or call toll-free: 800/247-5470	Exp. date
Name	
Company	
Address	
City, State, Zip	

Limited-time offer for diskette-subscribe by June 30, 1984

year for airmail.

year for airmail.

#### 

All subscriptions begin with the next available issue. Please allow 6–8 weeks for delivery of your first issue (12 weeks for foreign surface mail). Outside the U.S. subscriptions must be prepaid in U.S. funds. Outside the U.S. and Canada add \$25 per year for surface mail or \$110 per

Limited-time offer for diskette-subscribe by June 30, 1984

J1247



#### **BUSINESS REPLY CARD**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES



BOTH for ONLY \$24!

Save 47% off

MICR@SOFT.

and Get a

the Newsstand Price

Free Diskette with

a Sneak Preview of

the Exciting New

**Word Processing** 

Program from

MICR@SOFT.



#### **BUSINESS REPLY CARD**

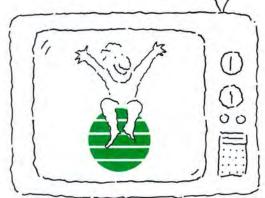
FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES

# Master RC Theater!

Announcing an exciting new 30-minute weekly television series coming soon . . .



# "Window on PC World"

Presenting an inside look at the world of the IBM Personal Computer and compatibles—latest applications, software, hardware, hands-on reviews, and *much* more...

Brought to your home by PC World magazine and Chesney Communications.

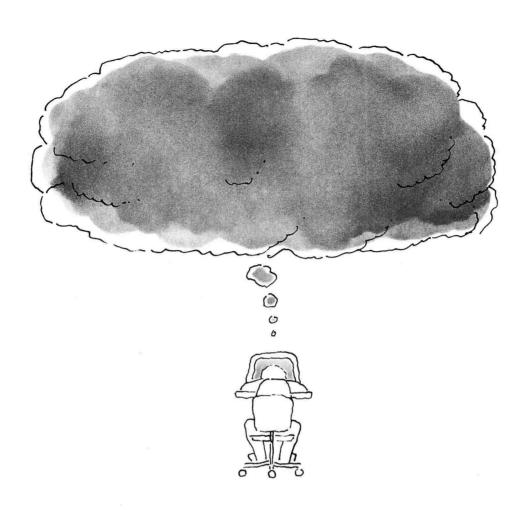
Hosted by Robert Chesney ("Window on Wall Street") and David Bunnell of *PC World* magazine.

Watch for our first episode, "Inside PC World," which will take you behind the scenes at *PC World* magazine and the entire personal computer industry.

To be aired in San Francisco, KSTS-TV, Channel 48; Los Angeles, KDOC-TV, Channel 56; and Denver, KBDI-TV, Channel 12. In New York, the show will air on September 18, WYNE-TV, Channel 25.

For further details contact:

Window on PC World 555 De Haro Street, San Francisco, CA 94107 415/861-3861



# The power of dBASE without dBOTHER.

Now if you can read, you can build a powerful application with DATAEASE.™ Come see our entire integrated family — WORDEASE™, GRAPHEASE™, DOSEASE™ and our powerful MEDEASE™ application. Plus get your free demo diskette and details on our innovative service, support and multi-million dollar marketing and sales promotion programs.



Softcon Booth A-761 Toll-free info line 800-243-5123

Software Solutions, Inc., 305 Bic Drive, Milford, CT 06460 (203) 877-9268 TELEX: 703972

 $DATAEASE, GRAPHEASE, MEDEASE, WORDEASE\ and\ DOSEASE\ are\ registered\ trademarks\ of\ Software\ Solutions,\ Inc.$ 

# Want to hook IBM?

Terminals. Personal Computers. ASCII devices. Hook them all into the IBM world with the new AVATAR™ PA1000 Protocol Converter.

The PA1000 provides low-cost IBM 3278/2 terminal emulation and coaxial connection to an IBM 3274/3276 cluster controller. Then, a single keystroke switches you back into the asynchronous world through an auxiliary RS-232-C port to access other computer systems, public information services or copy a screen to a printer.

Our microprocessor-based unit provides user-selectable rates up to 9600 baud, terminal keyboard configurations, screen management and local or remote print functions. And, you can hook the PA1000 to a modem for remote dial-in access.

Simple, economical access to the world of IBM, just when you thought there was no answer. At \$995, getting hooked has never been so affordable. For more information on our AVATAR PA1000 Protocol Converter, contact





Making IBM smarter since 1983.

IBM is a registered trademark of International Business Machines Corp.





(Inadvertently Ruined Software)

#### You need software insurance.

Diskettes are fragile, and when a protected program is damaged, the results are expensive and inconvenient. If you have a backup diskette, though, you can have your Apple, IBM or compatible computer back on line within seconds...affordably. That's software insurance.

#### **Copy II Plus**

This is the most widely used backup program for the Apple. Rated as "one of the best software buys of the year" by InCider magazine, its simple menu puts nearly every disk command at your fingertips. The manual, with more than 70 pages, describes protection schemes, and our Backup Book™ lists simple instructions for backing up over 300 popular programs. The Backup Book is expanded bimonthly, and is always available to Copy II Plus owners for only \$1.00 (and a self-addressed, stamped envelope). Best of all, Copy II Plus is still only \$39.95.

#### WildCard 2 (formerly The Alaska Card)

Designed by us and produced by Eastside Software, WildCard 2 is the easiest-to-use, most reliable card available. Making backups of your total load software can be as easy as pressing the button, inserting a blank disk and hitting the return key twice. WildCard 2 copies 48K, 64K and 128K software, and, unlike other cards, is always ready to go. No preloading software into the card or special, preformatted diskettes are required. Your backups can be run with or without the card in place and can be transferred to hard disks. \$139.95 complete.

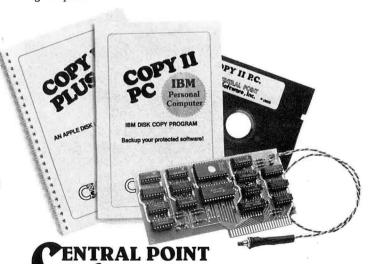
Important Notice: These products are provided for the purpose of enabling you to make archival copies only. Under the Copyright Law, you, as the owner of a computer program, are entitled to make a new copy for archival purposes only, and these products will enable you to do so.

These products are supplied for no other purpose and you are not permitted to utilize them for any other use, other than that specified.

#### **Copy II PC**

This is THE disk backup program for the IBM PC, PC/XT and PCjr that copies almost anything. Others may make similar claims, but in reality, nothing out performs Copy II PC...at any price. Copy II PC even includes a disk speed check and is another "best buy" at only \$39.95. Specify machine when ordering.

We are the backup professionals. Instead of diluting our efforts in creating a wide variety of programs, we specialize in offering the very best in backup products. So, protect your software investment, **before** the I.R.S. gets you.



Software, Inc.
The Backup Professionals

To order, call 503/244-5782, 8:00-5:30 Mon.-Sat., or send your order to: Central Point Software, 9700 SW Capitol Hwy, Suite 100, Portland, OR 97219. Prepayment is required. Please include \$2 for shipping and handling.

# Do You Run Your Business OR DOES IT RUN YOU?

The biggest headache you may be facing these days is getting better control of your business. Tracking unpaid bills, sending out second billings, monitoring which salesman sold how much and to whom, keeping track of inventories. and on and on.

There's a remedy. It's called VersaForm...the business database.

VersaForm is a powerful database designed specifically for business, but based on the simplicity and convenience of your familiar business forms.

#### If you can fill out a business form. you can create a database.

VersaForm starts with your existing forms and procedures. As you copy your forms onto the screen, Versa-Form automatically

creates a database for you. It records and saves information from Purchase Orders. Invoices, Job Estimates, Disbursement Ledgers...maybe even a few things you're not recording that you should be.

VersaForm is an electronic file cabinet that will store all this information, yet have it at your fingertips when you need it! It's designed with a non-technical user in mind, so you can concentrate on streamlining your business with none of the usual database headaches.

#### Adapts to your business...your way.

With VersaForm you don't have to completely re-orient your staff. It fits right into the way you're doing business now. Only now your operations will be completed more efficiently and with electronic speed.

- · A doctor in Moulton, Texas, posts his patient billing and completes his medical insurance forms with VersaForm.
- · A small college in Wheaton, Maryland, uses VersaForm to create tuition invoices, class lists, accounts

receivable, and accounts payable. · A computer supplies company in Mountain View, California, writes payables checks and does expense

distribution with



 A roofing company in Green Bay, Wisconsin, computes job estimates, contracts, invoicing, and tracks actual costs with VersaForm.

· A manufacturer in Beaver Falls. Pennsylvania, uses VersaForm to build his company's parts records, and generates "where-used" lists.

VersaForm has the power to do these jobs and more because it's designed especially for business. It can also calculate taxes and prices, and can

look up discounts, so you don't have to. VersaForm will even print on your own pre-printed

forms.

#### **Pull** information together fast.

Pulling information together from paper files can be timeconsuming and frustrating. Why make it tough? VersaForm puts vital reports like sales analyses, overdue pavables, open purchase orders, and alphabetical employee lists at your fingertips. Minimum effort. maximum results.

#### All in one easy-to-use, integrated package.

VersaForm provides a screen formatter, a data entry program, a database, a report generator and a forms printer. And you can purchase predesigned Templates for standard jobs like Purchasing, Invoicing, and Expense Journals. VersaForm is the all-in-one business productivity tool. Ask for a demonstration at your computer dealer. Or contact us directly.

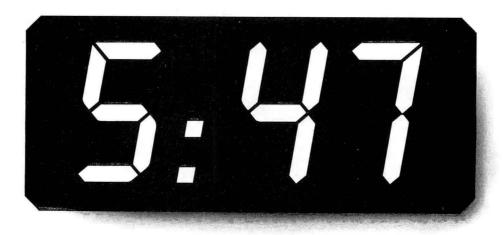


If you want to know more, send in this coupon. We've got a lot to tell you about.

Name		
Company		
Address		
City	State	Zip
Type of Bus	iness	
	olied Software Te	chnology
170	Knowles Drive	

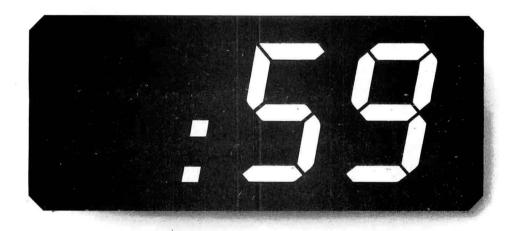
(408) 370-2662

# d usual sort time.



(time to sort 1,000 records)

# R time.



(time to sort the same 1,000 records)

It's simple enough: the less time you spend waiting on the computer, the more time you can spend working on your applications.

Which is precisely the idea behind R:base, from Microrim.

With R:base, you define rules for data entry and validation in seconds. And create full-page data entry forms on the screen in just minutes.

You relate one file to another, effortlessly. Update multiple files, concurrently. And automatically. It all adds up to helping you make better use of your time.

But there's a lot more to R:base than just speed.

See for yourself. For only \$9.95 (plus shipping), we'll send you a full demo packet, including a comprehensive tutorial and diskette.

Just call 1-800-547-4000 and ask for dept. 817 (in Oregon and outside the USA, call 503-620-1602, dept. 817). Or ask for it at your nearest software retailer or participating

ComputerLand\* dealer.



# Introducing the world's first complete, self-contained, 16-bit portable computer system.

#### The Panasonic, Sr. Partner with a built-in printer.

40.47% EUROPE

27.22% JAPAN

22.14%

10.17% OTHE

The Panasonic Sr. Partner is one of the most flexible and versatile portable computers on the market today. So there are many reasons to buy one

#### Runs IBM PC Compatible Programs.

To begin with, the Sr. Partner runs IBM PC compatible programs. So you can pick from hundreds of popular programs from an existing software library. Including Lotus® 1-2-3® Multiplan® and even Flight Simulator.® In addition, included with the Sr. Partner are five

of the most respected business-related programs including VisiCalc, WordStar, PFS Graph, File and Report plus G.W. BASIC.\* All at no extra charge.

This "bundle" allows you to go to work immediately doing word processing electronic spread sheets,

And because it also accepts IBM PC compatible hardware, the Sr. Partner's technical capabilities can be expanded

portable in its class with a built-in printer. It has graphics capability and can provide you

accounting programs. And its bi-directional logic design delivers fast printing.

#### A Complete System.

The Sr. Partner is an integrated system that doesn't require costly add-ons to be called complete.

It has 128K internal memory (RAM), expandable to 512K. A nine-inch, high-resolution CRT with monochrome screen. An 8088 microprocessor with a MS-DOS<sup>\*\*</sup> 2.0 operating An aboot incloping solution with a Ma-DO3 2.0 oper system. An 8087 co-processor socket. A built-in, double-sided, double density, 360K, 5¼-inch disc drive and the capability of handling another one just like it. Built-in color and graphics at no extra cost. An option slot for IBM hardware. An RGB monitor output. A centronics parallel interface I/O port that accepts optional peripherals. And an RS-232 serial interface I/O port. All for a price that's surprisingly affordable.

The Sr. Partner is also backed up by a 12-month limited warranty. Most of the competition offers only 90 days

And if the Sr. Partner should ever need servicing, we have a national, network of authorized service dealers.

#### Over 60 Years of Dependability.

We're not one of those "here today, gone tomorrow" companies.

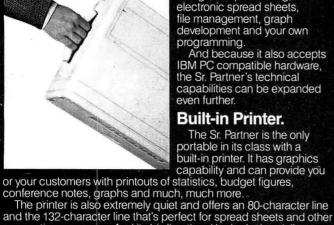
Our parent, Matsushita Electric Industrial Co., has SALES VOLUME BY REGION been in business since 1918 and is one of the

world's largest consumer electronics manufacturers. Matsushita's recent contributions and innovations to computer and office technology include: a data entry system that directly connects facsimile data to a computer. An online optical character reader. A "pocket terminal" telephone data entry system. And a 64K static memory chip.

For more information about the Sr. Partner, write to: Computer Department, Panasonic Industrial Company, Division of Matsushita Electric Company of America, One Panasonic Way, Secaucus, NJ 07094. Or call: (201) 392-4261.

The Panasonic Sr. Partner. It's everything you've always needed in a portable computer but never had before.

just slightly ahead of our time.





\*Software package subject to change

Registered Trademarks: WordStar – MicroPro International Corporation, PFS – Software Publishing Corporation, 1-2-3 and Louis – Lotus Development Corporation, VisiCalc – Visicorp, Flight Simulator, G.W. BASIC and Multiplan – Microsoft.

Circle 694 on reader service card

# User Group Dispatch

Practical visions from the Boston Computer Society

#### Anita Micossi

The year is 1976. The only microcomputer on the market is the Altair kit, available by mail order from MITS in Albuquerque, New Mexico. The Apple I is a breadboard in a San Jose, California, garage. And Ionathan Rotenberg is just a 14-yearold high-school student, albeit an exceptionally bright and mature one. Rotenberg is investigating the possibility of replacing his school's teletype-computer hookup with a microcomputer. During this ninemonth project he discovers that the information he needs is not easy to find.

Rotenberg's response to this information vacuum is to create an organization that collects and disseminates information about personal computers and, more importantly, demystifies the computer for novices. He has no patience with the obfuscating jargon of computer experts or the elitism of the high-tech hobby crowd.

1977: The Boston Computer Society has its first meeting at the Commonwealth School in Boston. Two people show up, including someone who just happens to be working late.

1978: The BCS sponsors its first computer exposition, "Home/Business Computers '78." There are 48 exhibitors and 1000 visitors, and the group's membership grows from 70 to 225 in one day.

As of November 1983 the BCS has a membership of about 10,000 people across the United States and in 27 foreign countries.

In addition to its monthly meeting, which is used as a forum for the introduction of new products, the BCS has 15 user groups—one for each major personal computer. There are

15 special interest groups on subjects ranging from entrepreneurial opportunities to home applications, robotics, and social issues. And the BCS also sponsors small Saturday clinics for beginners, with consultants on hand to supervise and answer questions.

If a group doesn't exist with the information or theme you're interested in, you're encouraged to create it. For example, at the last IBM PC user group gathering (which drew about 400 members), 14-year-old Julie Lehrman posted a sign in the hope of attracting other youthful users.

Like most BCS members, Julie Lehrman is not interested in computer technology for its own sake, but rather in its application. She knows that the knowledge is "out there." It's simply a matter of going out and getting it. The BCS provides resources, communication links, and a staging ground. The rest is up to its members.

#### Volunteer Labor

Personal initiative is the key to getting the most out of the BCS. Except for three full-time paid employees at its Boston headquarters, volunteers conduct all activities. The roster of volunteers includes industry luminaries like Mitch Kapor of Lotus, Daniel Bricklin, author of *VisiCalc*, and Stewart Alsop II, editor of *Info-World*. Rotenberg, now a senior at Brown University and an occasional \$1500-a-day consultant, still puts in 30 to 40 hours a week for the BCS.

A new member stood up at a recent IBM PC user group meeting and started to complain about the lack of hardware resources at the BCS. "Why," he wanted to know, "can't we have machines available for training sessions or for testing new soft-

ware?" Group Coordinator Mike Rohrbach smiled benignly and replied that manufacturers are more than willing to supply demos. It is simply a matter of finding somebody to be in charge of the equipment and space. "How would you like to volunteer?" he asked.

#### A Wealth of Resources

The BCS maintains a reference library with books, back issues of most trade magazines, and a resource file. The larger user groups such as IBM PC, TRS, and Apple also have their own software libraries. The IBM library, for example, has 22 disks of public-domain software. Each program has been reviewed and abstracted and is available to members for \$3 to \$6 per disk.

The BCS publishes *Computer Update*, a full-color bimonthly magazine with a circulation of over 10,000. The various subgroups publish newsletters that include minutes of meetings, announcements of upcoming meetings, software reviews, technical articles, lists of new public-domain software, and new product information.

The BCS has an electronic bulletin board where members can leave messages, place ads, and exchange information.

Advanced users contribute their expertise to a phone service. Members with urgent problems can call the central office to be directed to another member who can help them.

In addition to all these resources, the BCS sponsors forums and trade shows in the Boston area. The Future of Personal Computers forum has

#### User Group Dispatch

brought together industry leaders on several occasions. Applefest—an exposition solely for Apple software and accessories—drew 23,000 people in 1982.

The most remarkable thing about the BCS is that an atmosphere of cooperation and exchange prevails despite the members' diverse interests and backgrounds. The meeting halls are crowded with high-tech veterans cheek-to-jowl with bewildered novices. The BCS has been described as a school, a club, and a professional organization all rolled into one.

Of all the ways a beginner can learn about computers—including dealer training programs, university extension courses, self-taught tutorials, professional publications, and computer books—only the user group provides an ongoing dialogue among peers in a supportive social setting. Even the novice is quickly caught up in the freewheeling question-and-answer sessions that are part of each meeting.

At the IBM PC meeting a dozen or so special interest subgroups gathered an hour before the general assembly. On the main floor and in the balcony of the large hall, small groups clustered under various signs—Pascal, Telecommunications, DOS/BASIC, and so forth—like caucuses at a political convention.

At the Word Processing gathering a businesswoman asked about different word processing programs. One suggested brand was immediately debunked by a user who'd been burned. A swift debate ensued; the pros and cons were argued while the businesswoman took copious notes. A man who seemed to know a lot about printers had a question about

the best furniture to use with his equipment. Another man, who admitted his lack of knowledge about all technical matters but was a skilled carpenter, offered the specs for a sturdy, low-cost, do-it-yourself work station.

#### Knowledge from Neophytes

Even advanced users learn from this kind of informal exchange. I asked several individuals with broad microcomputer experience if the elementary question-and-answer sessions weren't a bore. One of them confessed sheepishly, "Even a pro in this business misses some fundamental procedures or principles along the way. Training is often erratic and piecemeal, so I learn things from the naive questioners." Another veteran appreciates the explanations of new products: "I can get a quick overview and find out what I need to know without having to read the entire manual."

On the other side, some of the experts enjoy sharing their knowledge gratis. Avram Tetewsky, coordinator of the Otrona group, writes articles and condensed versions of user manuals for beginners in the organization. When I asked him why, he answered, "I think that I would like to teach." As if this weren't motive enough, he added, "I help others and receive help. We spread it around."

For the dedicated hobbyist the BCS functions as a club of like-minded enthusiasts. Exchange is still the name of the game, although it is carried out on a much more sophisticated level. In the Otrona group, which draws hard-core computer jocks, members typically divide the labor on some agreed-upon problem: writing a utility program, finding the bugs in a compiler, or emulating a Tektronics terminal.

"One of the advantages of the BCS is that you can form a high-power tech group if you want to," explains Tetewsky. "We run ours on the same principle as the beginner groups. It's just a matter of levels, like high school versus college."

#### **Business Contacts**

For computer professionals who want to adapt their expertise to computer technology or who wish to become part of the business boom surrounding computers, professional contacts are a prime reason for joining the BCS.

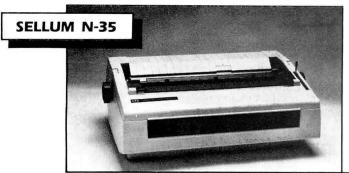
According to Mike Rohrbach, "Eighty percent of the members of the IBM PC group are already involved with computers in some kind of vendor or consulting capacity. They are looking for ways to escape the corporate umbrella and strike out on their own." The user group provides an excellent stepping-stone into the computer marketplace.

First Micro Group, a Boston training and consulting firm, has its roots in the BCS. Tod Riedel was active in the Business Group and Claude Comeau was a volunteer consultant at the Saturday clinics.

They met through a friend at a BCS meeting, swapped tales, and discovered their mutual interest in bridging the gap between the business community and the microcomputer industry. The result of this shared vision is First Micro Group, which functions as an external management information system for small businesses making the transition from the traditional to the electronic office.

### NEC spinwriter® + THE INTEGRATOR=

## INTELLIGENT PRINTERS



- The Fastest Letter-Quality Printers in the World!
- Unequalled Flexibility in Hardware and Software Interfacing!
- Designed for use with IBM Serial or Parallel Interfaces!
- Reliability Plus...

#### **SELLUM Adds Proprietary Firmware** to Reliable NEC Printers

- 16K or 48K Spooling Buffer
- Advanced Logic Seeking
- Switch Selectable Protocols
- Universal Hardware Interfacing
- Switch Selectable Baud Rate to 19,000 Baud
- Full Function Front Panel
- Auto Reprint
- Full 90 Day Warranty



#### **SELLUM's Intelligent Letter-Quality Printers Provide** ALL-IN-ONE Compatibility, Reliability, and Serviceability.

- Intelligent buffering eliminates wasted space, maximizes throughput
- Perfect for office automation eliminates the need for additional peripherals—No external boxes necessary
- No special protocols or software needed
- State of the Art for industrial standards
- National service available

**SAVE \$500** 

SELLUM N-35

Was \$2495.00 1995.00 Now

SELLUM N-77

**SAVE \$800** 

Was .... \$3295.00 Now ... 2495.00

\* NOW IN STOCK

\* OVER 3 YEARS FIELD EXPERIENCE

ALL NOW! (408) 946-9041



780 Charcot Ave. San Jose, CA 95131

"Integration for Tomorrow's Technology" Circle 84 on reader service card

Dealer Inquiries Invited

#### User Group Dispatch

The BCS is the largest of the more than 2000 user groups in this country, but it is extraordinary for reasons other than its scope. Ask any of its directors about the future and they speak of plans for a national organization, an educational center and museum, a product testing and rating service, and maybe even a Washington lobby to act as a consumer advocate on technological issues.

Such change and growth are the philosophical cornerstones of the BCS, which began with a mission to make personal computers as familiar to the consumer as the TV or the telephone.

Jonathan Rotenberg sees the computer as a storehouse of potential. Knowledge is the key to unlocking that potential. The Boston Computer Society holds the key in its collective hands.

Anita Micossi is a Boston-based writer and sociologist.

#### **User Group Directory**

PC World publishes a User Group Directory every month. If your group is not in this list but would like to be, send the group's name, address, contact, and other information to User Group Dispatch, PC World, 555 De Haro St., San Francisco, CA 94107.

Alabama Birmingham IBM PC User Group Fred Hilbers P.O. Box 19248 Birmingham, AL 35219 205/879-3716

# Moving?

Be sure your subscription to PC World goes with you!

Use the coupon here for your convenience to change the mailing address on your *PC World* subscription.

Be sure to include the mailing label from a recent issue if possible or, if a label is not available, please send us your complete former address including the zip code. Allow 6–8 weeks for this change to be effective.

SAVE TIME. Call our toll-free service number for immediate service: 800-247-5470 (In Iowa 800-532-1272).

800-247-3470 (In Iowa 80	JU-332-12/2) <b>.</b>	
New address:		
Name Company Address City, State, Zip		u .
Former address:		
Attach mailing label here		

Send coupon and mailing label to PC World Subscription Dept., P.O. Box 6700, Bergenfield, NJ 07621.

Wiregrass Micro-Computer Society IBM-PC SIG Bill Brown 109 Key Bend Rd. Enterprise, AL 36330

205/347-7564

Alaska General Computer Services Inc. Mark Bolner 570 W. 53rd Anchorage, AK 907/562-3494

Arizona Phoenix IBM-PC Users Group James S. Serbin P.O. Box 44218 Phoenix, AZ 85064 602/954-7519 Tucson IBM PC User Group Brian Wagner P.O. Box 1489 Tucson, AZ 85702 602/795-9437

California Diablo Valley PC Al Hunt 1415 Oakland Blvd. #101 Walnut Creek, CA 94596 415/687-8037

Fresno IBM-PC Users Club R. Betancourt 6750 N. Woodrow Ave. Fresno, CA 93710

Greater South Bay IBM-PC Users Group Mike Immel P.O. Box 665 Lomita, CA 90717 213/325-7533

(continues)

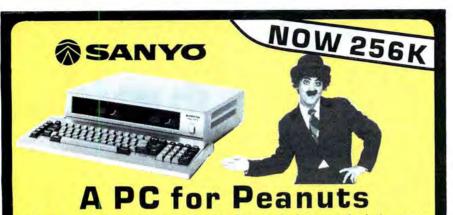
# Would you believe that for \$99 you could...

Move
"Mountains"
Turn
"Straw" into "Gold"
Wipe Out
"War"and "Famine"
Locate
"Atlantis"
Copy
"The Dictionary"
Even Justify
"The Meaning of Life"

All with single key strokes. Select Write word processing. All the power of the most complicated word processors. With none of the hassle. Select Write. Easiest to use. Easiest to learn. Easiest to buy. For the IBM PC, XT, PCjr and workalikes. See Select Write at your local dealer or write: Select Information Systems Inc. 919 Sir Francis Drake Blvd., Kentfield, CA 95094.



Circle 528 on reader service card



Why settle for a limited home system when Scottsdale Systems will sell you a complete business system for less? Our PC Plus features an 8088 CPU, one 160K drive, 256K RAM with Ramdisk and Spooler software, MS-DOS, Wordstar, Calcstar, Color Graphics Basic, a printer port, and your choice of an Amber or Green 12" monitor for \$1099.

The PC Deluxe has 2 160K drives plus Mailmerge, Spellstar and Infostar.

Both systems run many programs written for the IBM-PC, and the computer boards are warrantied for a full year by over 70 nationwide Sanyo Service Centers. Don't settle for less, give us a call.

\$1099 PC PLUSTM PC DELUXETM Call

Hard disks, networking systems - call

Eoch Columbia now comes with Dasica (with IDM-PC® companible color graphics). Perfect Writer TM. Perfect Speller TM. Perfect Filer TM. Fost Graphs. Home Acc't Plus. Space Commanders. Diagnostics and The Columbia Units have dual 320K drives. The VP has a 9" screen, the desktop price includes everything you need except a monitor. Backed by Bell and Howell.

1600-1 \$2589

#### EAGLE



\$3729 Call



Scottsdale Systems Ltd.

**(602) 941-5856** 



Call 8-5 Mon.-Fri.

Maricopa County

#### SERVICE/ORDERING

INTEGRATION: Prices listed are for new equipment in factory sealed boxes with manufacturer's warranty. We will pretest your equipment, integrate your system, configure your software, provide special cables, etc., for an additional charge, Call for prices. ORDERING: MAIL ORDER ONLY, Prices listed are for cosh, No C.O.D.'s, We sell on a Net 30 basis to Fortune 1000 companies and Universities with good credit. P.O.'s add 2%, charge cards add 3%, Az, residents add 6%. Prices subject to change, product subject to availability. Personal checks take 3 weeks to clear. 0-20% restocking fee for returned merchandise. Shipping extra products are F.O.B. point of shipment. CP/M and MP/M are registered drademarks of Digital Research. Wordstar is a registered trademark of MicroPro International, IBM and IBM PC are registered trademarks of International Business Machines Corporation. SOFTWARE: Sold only w/systems, not warrantied for suitability





Circle 650 on reader service card

#### User Group Dispatch

IBM PC Users Group of Santa Maria Ray Smyer 575 Ferndale Dr. Santa Maria, CA 93455 805/937-7490

IBM Users Group of California Neil Zachary P.O. Box 4136 Los Angeles, CA 90028 213/937-1314

Lawrence Livermore Lab IBM PC Club Lee Peck LLNL P.O. Box 808 L-326 Livermore, CA 94550

Marin-Sonoma PC Users William O. Ward P.O. Box 2909 San Francisco, CA 94126

Modesto-Turlock IBM PC User Club Sy Guth P.O. Box 5103 Modesto, CA 95352 209/577-3416

North Orange County IBM Club Glenn A. Emigh 1533 Sherwood Village Circle Placentia, CA 92670 714/996-4464

Pasadena IBM PC User Group Steve Bass 711 E. Walnut Ave. #105 Pasadena, CA 91101 213/795-2300

Pomona Valley Area IBM PC User Group Roy Livingston 10282 Felipe Montclair, CA 91763 714/624-9194

Rancho California Computer Club Joe Dorner P.O. Box 651 Temecula, CA 92390 714/676-5856

Redding Area PC Society Ken Daniels 2516 Park Marina Dr. #6 Redding, CA 96001 916/243-4411

Sacramento IBM-PC Users Group David T. Burhans, Ir. 8122 Holm Oak Way Citrus Heights, CA 95610 916/723-9745

San Diego Computer Society Joe Dorner P.O. Box 87770 San Diego, CA 92138 714/676-5856, 714/676-3378

San Fernando IBM PC Users Club David Nussbaum 11558 Riverside Dr. #207 North Hollywood, CA 91602 213/985-8337

San Francisco IBM PC Users Group 4411 Geary Blvd. #33 San Francisco, CA 94118

(continues)

### Increase productivity, create a system that's comfortable.

Curtis IBM PC improvements and modifications are designed to help you configure a system that's comfortable and more productive. You'll discover that Curtis products help you work longer and better. Visit your local IBM PC



dealer for a first hand feel on how to get more comfortable with your PC.

#### Re-arrange your IBM PC ... comfortably

Developed exclusively for the IBM PC, all Curtis products have a lifetime warranty and are a perfect PC match in color, style and finish.

AD-I Adapter for PC Pedestal™ (for Princeton Graphics Systems and Quadchrome Displays) SS-I System Stand ..... (for IBM PC System Unit)

EC-II 3' to 9' Extension Cable ......... 39.95 (for IBM PC Keyboard)

Manufacturing Company, Inc.

Peterborough, NH 03458

Available at all ComputerLand Stores Entré Computer Centers ComputerMarts **ComputerCrafts** Micro Age or your local PC dealer.

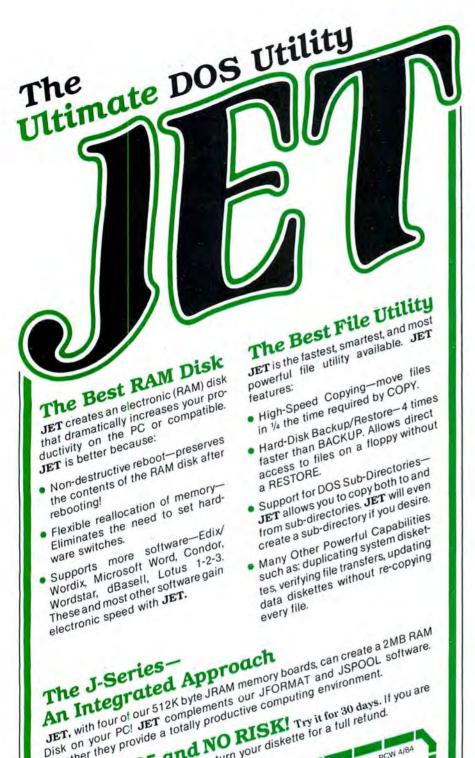
Over 800 locations nationally. For the dealer nearest you





Computer Woodenware by New England Wood Desig Dublin, New Hampshire 03444

Copyright © Curtis Manufacturing Co., Inc.



# The J-Series The J-Series Approach The J-Series Approach An Integrated Approach An Integrated Approach An Integrated Approach Ap

#### User Group Dispatch

San Francisco PC Club Max Brioski 1045 Balboa St. San Francisco, CA 94118 415/386-5176

Santa Barbara City College Computer Science Department
Stu Swartz
721 Cliff Dr.
Santa Barbara, CA 93109
805/966-2919

Silicon Valley Computer Society Elvin Bollet P.O. Box 60506 Sunnyvale, CA 94088 408/243-1154

Stanford/Palo Alto IBM PC User Group Linda de Sosa P.O. Box 8292 Stanford, CA 94305 415/856-6281

Stanford University Hospital IBM PC User Group Kevin Volkmann 701 Welch Rd. #222 Stanford, CA 94305 415/497-7691

UCSF IBM PC Users Group Mark Slichter School of Nursing n319y UCSF San Francisco, CA 94143

Colorado Colorado Springs IBM PC Users Group P.O. Box 16256 Colorado Springs, CO 80935 Denver User Group Steve Leibson 4040 Greenbriar Blvd. Boulder, CO 80303 303/494-4062

Northern Colorado PC Users Steve Livingston 2601 Davidson Dr. #C-8 Fort Collins, CO 80526 303/223-8391

Connecticut
Central Connecticut User Group
Rich Paterson
ComputerLand, 131 S. Main
West Hartford, CT 06107
203/561-1446

IBM PC User Club of Stamford Dave Foulger 69 River St. New Canaan, CT 06840 203/966-9378

Southeastern Connecticut IBM PC Users Group Pat Ryan 78 Spring Glen Rd. Niantic, CT 06357 203/739-4855

Delaware PC Professional Users Group P.O. Box 2350 Wilmington, DE 19899

District of Columbia Capital PC Janet Withrow P.O. Box 3189 Gaithersburg, MD 20878 703/978-1530 IBM PC Special Interest Group (CompuServe) Mike Todd 4910 43rd St. NW Washington, DC 20016 202/364-2467 CompuServe: Mike Todd, 70001,1264; Wes Meier, 70215,1017

Florida Manasota IBM PC User's Group Richard Reynolds 2204 Palma Sola Blvd. Bradenton, FL 33529 813/792-5400

Miami PC User Group Joel Hershkowitz 2350 N.E. 135th St. #1201 N. Miami, FL 33181 305/940-7566

Northern Florida Amateur Computer Club Stephen D. LeBar 10921 Kuralei Dr. Jacksonville, FL 32216

Georgia Athens IBM PC User Group Ollie Ollis 255 S. Milledge Ave. Athens, GA 30605 404/549-6222, 404/543-0139

Middle Georgia Computer Club L. Keitt Dantzler P.O. Box 5705 Macon, GA 31208 912/477-7009

(continues)



Enclosed is my check or money order for \$15.00. Send me the VENTURE Demo System Diskettes and Tutorial.

Name \_\_\_\_\_\_
Company \_\_\_\_\_
Address

Companies interested in the future have an interest in VENTURE

VENTURE

WEISS ASSOCIATES INC. 127 Michael Drive, Red Bank, NJ 07701

Circle 557 on reader service card

# An Epson FX Without Set-FX is Like a Porsche Without a Key

Your Epson FX printer is a powerful machine. Alas, getting into the driver's seat isn't always easy. Set-FX software lets you and your

Set-FX software lets you and your IBM PC take your FX for a real tour. It's as simple as touching a key and taking off.

With Set-FX, you can now conveniently:

■ Print those missing IBM characters as they appear on the screen, including block and line graphics, foreign characters, and math & science symbols.

■ **Set** print modes to condensed, emphasized, italics, proportional, and 50 more. Even set margins.

■ Create custom fonts for technical writing, foreign languages, or unique styles.

■ Explore your FX's capabilities with our FX-Ideas program, Instruction Manual, Example Fonts, and Quick Reference Card.

Race away with Set-FX ... it prints in full-speed text mode and it's all menu driven!

At last, you get the printer control, IBM character set, custom fonts and high-speed printing in one comprehensive software package.

For the key to great performance from your Epson FX, ask your dealer or order direct. Price \$59.95.
Toll-free orders: (800) 367-5600

SoftStyle, Inc. Suite 205, Dept. B 7192 Kalanianaole Hwy. Honolulu, Hawaii 96825-9990 (808) 396-6368

## 디디 SoftStyle

For the IBM PC, IBM XT, PC jr, COMPAQ, or IBM compatibles with Epson FX-80 or FX-100. DOS works with most word processors and spread-sheets. MC or VISA accepted. Add \$2.00 for shipping/handling.

Circle 410 on reader service card

#### User Group Dispatch

Hawaii
Hawaii IBM PC User Group
Doug Long
P.O. Box 22967
Honolulu, HI 96822
808/735-5769

IBM PC User Society Arthur W. Becker P.O. Box 591 Pearl City, HI 96782

Idaho
Idaho PC User Group
Bruce Burns
ComputerLand, 687 S. Capitol Blvd.
Boise, ID 83702
208/344-5545

Illinois
Association of PC Users
Glenn Yunashko
4727 S. Lavergne St.
Chicago, IL 60638
312/284-5872

Lawyers Microcomputer Users Group Paul Bernstein 123 W. Madison Chicago, IL 60602 312/280-8180

Northern Illinois IBM PC Users Group James L. Szafranski 5195 Castaway Ln. Barrington, IL 60010 312/934-8133

Indiana
ComputerLand User Group
Susan Shields
ComputerLand
5450 N. Coldwater Rd.
Fort Wayne, IN 46825
219/483-8107

Indianapolis IBM User Group David Reed 6704 Hoover Rd. Indianapolis, IN 46260 317/259-7892

NEI User Group George Gynn 9904 Goshen Rd. Fort Wayne, IN 46818 219/693-3147

Northern Indiana IBM PC User Group Dr. Terry Alley 316 N. Ironwood Dr. South Bend, IN 46615 219/289-5506

Iowa Cedar Falls User Group Lee Ann Moore Black Hawk Village Shopping Center Cedar Falls, IA 50613 319/277-1700

Hawkeye PC User Group Ben Blackstock 385 Collins Rd. NE #201 Cedar Rapids, IA 52402 319/393-5416

IBM PC User Group Gary Wilcox P.O. Box 246 Des Moines, IA 50301 515/967-5880

Quad Cities PC Users Group (QCPUG) Lew Roberts P.O. Box 464 Bettendorf, IA 52722 319/391-9437

#### Kansas Kansas City IBM Users R. Wayne Thompson 11005 W. 60th St. Shawnee, KS 66203 913/268-7500

Topeka Library User Group Becky Hinton Topeka Public Library 1515 W. 10th St. Topeka, KS 66604 913/233-2040

Wichita IBM PC Users Group Jack Leonard P.O. Box 18422 Wichita, KS 67218 316/681-9698, 316/788-3655

Kentucky
Bluegrass IBM PC Users Group
Diane Skoll
Computing Center
Room 72, McVey Hall
University of Kentucky
Lexington, KY 40506-0045
606/257-2900

Louisiana Cajun PC Users Sharon Denais Oil Center Research, Inc. P.O. Box 51871 Lafayette, LA 70505 318/232-2496

New Orleans PC Club Walt Meyers 3517 19th St. Mettarie, LA 70002 504/737-6318

(continues)

#### CRYPT MASTER

#### An Implementation of the RSA Public-Key Cryptosystem

Based upon a recent advance in cryptography, **Crypt Master** provides "unbreakable" security for your sensitive disk files. An adversary with access to your IBM PC and all of your diskettes (including **Crypt Master**) would need thousands of years of computer time to break one of your codes.

**Crypt Master** may be used to securely protect electronic mail against eavesdropping and to generate digital signatures for use in such applications as electronic funds transfer. **Crypt Master** may also be used to safely protect and transmit DES keys.

- · entirely menu driven
- · full documentation
- automatic data compression
- · optional 8087 support
- user definable passwords required for decryption, not encryption

Introductory price: \$545

Requires: IBM PC, 96K RAM, 1 disk drive

(other cryptographic products available)

Digital Signature

5453 S. Woodlawn Chicago, IL 60615 (312) 324-6533

Circle 540 on reader service card

Don't miss our annual

## Hardware Review

Subscribe now! See page 280 for details.

# Profitable Project Management Made Easy

dation flooring intim latin t Laving		-	<u>'</u>		1	5	15	- ;		3	12	17	
dation flooring ing lation		i				3	- 6	- 1	- 6	9	10	- 11	
flooring ing Jetim		i											
intim Latin		:											
Laving						***							
Laving						24.4							
t Laving						91		****					
						4.5							
epri fnats	٠.	-		100									
a lirede				100									
N. ADE								****	*****				
						500		40.7					
I See ver		*											
Finish													
	-	0	0	13	7	7	0			- 14	-	- 12	-
or en		62	4.0		1	0	0	12	6.2	12	12	1.2	
er		0	10	0			42	0.		0	0	- 00	
	tricity I harvey ing Finish	tricate . I Survey . Ing . Finish	tricit. 1 Server 109 109 109 109 109 109 109 109 109 109	referent tricity	Final 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Final Property Control of Control	Service   Serv	Are French	Are French	Second   S	Control   Cont	Control   Cont	

#### The Project Scheduler

As a manager, you realize how important it is to successfully keep tabs on all aspects of your projects. With the Project Scheduler, you have a powerful, easy-to-use management tool. It not only helps you schedule your activities, but also allows you to track your personnel, plant, and financial resources through project forecasting, scheduling, and control procedures. Project Scheduler offers these scheduling capabilities using the Critical Path Method with a Gantt chart to graphically represent your schedule.

#### Using Your Project Scheduler

Defining and updating your project plans requires a minimum amount of effort due to the extensive use of menus with English-like commands. And since the data you enter is immediately processed, you can evaluate alternative schedules quickly and easily.

#### **Enjoy Your Success!**

Using the Project Scheduler leaves you more time to effectively manage all your projects. See how easy it is for one success to lead to another?

Available for:

IBM PC or XT TI-Professional DEC Rainbow Other MS-DOS computers

Call us for more details.



Scitor Corporation 256 Gibraltar Dr. Bldg. 7 Sunnyvale, CA 94089 (408) 730-0400

#### User Group Dispatch

NW Louisiana IBM PC User Group William Dwinnell 1144 Hallmark Dr. Shreveport, LA 71118 318/686-7781

Maryland Baltimore PC 1910 Trout Farm Rd. Jarrettsville, MD 21084

Massachusetts IBM PC User Group Boston Computer Society Three Center Plaza Boston, MA 02108 617/367-8080

Miller Microcomputer Services 61 Lakeshore Rd. Natick, MA 01760 617/653-6136

MS-DOS Users Group (SIG/86) Joseph Boykin 47-4 Sheridan Dr. Shrewsbury, MA 01545

Michigan
Southwestern Michigan IBM PC
Users Group
R.K. Schmitt
2320 Crosswind Dr.
Kalamazoo, MI 49008
616/349-5381

Unknown Personal Computer Organization Dick Janson 8902 Bath Rd. Laingsburg, MI 48848 517/675-7453

WIPCUS Hal R. Varian P.O. Box 7508 Ann Arbor, MI 48107 Minnesota Gustavus Adolphus PC User Group Larry Potts Gustavus Adolphus College Saint Peter, MN 56082 507/931-7322

Twin Cities PC User Group Tom Teresi P.O. Box 3163 Minneapolis, MN 55403 612/473-4985, 612/473-6831

Missouri KC IBM Users Group Bill Meeker 6020 Walnut Kansas City, MO 64113 816/444-8709

New Hampshire
New Hampshire PC User Group
L. Paul Ouellette
PSNH
1000 Elm St.
Manchester, NH 03105
603/669-4000

Portsmouth PC Users Group Cynthia W. Harriman 57 South St. Portsmouth, NH 03801 603/436-1608

New Jersey
Amateur Computer Group of New
Jersey
William S. Chin
P.O. Box 97
Iselin, NJ 08830

Central Jersey IBM/PC Information Exchange Howard Dean P.O. Box 8280 Red Bank, NI 07701 201/842-5800

Mid-Jersey PC Executive Computing Group Graduate Program for Administrators Rider College 2083 Rt. 206 Lawrenceville, NJ 08648

North Jersey IBM PC Club Irving Lang 7 W. 45th St. New York, NY 10036 212/869-5066

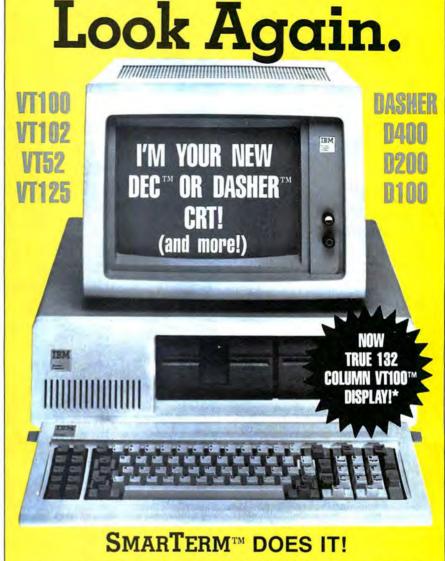
New York BIBMUG-Buffalo IBM User's Group William P. Hanley P.O. Box 1487 Buffalo, NY 14221

Long Island Computer Association Al Stone P.O. Box 71 Hicksville, NY 11082 516/293-8368

Manhattan IBM Micro Club Helaine Head 360 Central Park West New York, NY 10025 212/222-9027

North American Amateur Computer Club Brian Glasser P.O. Box 106 Church St. Station New York, NY 10008 212/674-1185

(continues)



You may have just bought your last DEC™ or DASHER™ terminal. Now, with our SMARTERM software you can turn an ordinary IBM PC™ into a D100, D200 or D400 terminal. Or, choose VT100, VT102, VT52 or VT125 capability. And, what's more, you get powerful ASCII and binary file transfer, including an "error-free" mode.

SMARTERM features include full keyboard emulation, multiple setup configurations, "smart" softkeys and command files, 75 to 9600 baud operation, online help screens and full printer support.

With each order you'll get a complete user manual, reference card and keytop chart.

Hard to believe? Try It!

If you're not satisfied, return it within 30 days for a full refund. Call us NOW for more information.

Available through your local software dealer or directly from:



2740 Ski Lane Madison, WI 53713 (608) 273-6000

Software for Professionals . . . by Professionals.

\*On your monochrome monitor using the new SuperVision™ board! Ask about our special board prices.

SMARTERM is a trademark of Persoft. Inc. • DEC and VT are trademarks of Digital Equipment Corp. • Dasher is a trademark of Data General Corp. • PC is a trademark of International Business Machines, Inc. • SuperVision is a trademark of California Computer Systems.

	s call
dBase II	\$259
Infostal	s159
Multiplan Multiplan	-d \$249
Multitool Wo	OTU 4- SALE

WILLIAM TOTAL	4 50	
Multitool Wor	•	SALE
MALINTOO!	LIST	
Michie		\$139
	e250	\$169
Alpha Software. APPLE-IBM CONNECTION APPLE-BM CONNECTION ATA BASE MANAGER II	\$295	
Alpha Software APPLE-IBM CONNECTION APPLE-BASE MANAGER II		scall
APPLE BASE MAIN	\$700	\$199
DATA DI	\$295	2100
	250	
	\$650	\$359
CRIUP.	\$650	
		\$ 99
CONDOR 3	\$150	\$125
atinental QUNTANT	\$195	
CONTROLLA Continental HOME ACCOUNTANT		\$269
HOME FILE ULTRAFILE	\$400	- 94
ULITA	£150	c 1 43
Digital Research Digital Research	e 200	c 109
PASCURRENT	£150	c AA
DIGITAL RESEARCH 86 PASCAL MT+ 86 PASCAL MT+ 86 CONCURRENT CP/M 86 CONCURRENT CP/M 86 CONCURRENT CP/M 86 CONCURRENT CP/M 86	e 60	c269
BASIC BASIC	E400	c349
CRSUIT	e500	c 79
	\$ 95	scall
ACCE J MGH	3	200
DISPLAY MGR DISPLAY MGR DR LOGO DR LOGO PC DOS LANGUAGES PC DOS LANGUAGES		\$265
DR LOG ANGUAGE	\$350	\$219
PC DOS	\$300	\$210
DOW JONES NALYZER MARKET MANAGER	\$300	100
MARKET MANAGER		\$119
DOW JONES ANALYZER MARKET MANAGER MARKET MANAGER	\$195	\$109
MAN TOPES II	\$150	
MARKET Financier' FERSONAL SERIES II PERSONAL SERIES		\$189
PERSONES TAX SERIES	\$295	c199
lar nor	¢295	c199
OX & Geller	-005	\$ 59
OX & GEILLE DUICKCODE	\$ 99	
GRAFOX		\$169
	\$250	2100
	200	- 029
HOWARD BARER	\$395	\$239
CAX FILE	\$100	\$ 59
	\$400	\$ 99
Information Ullinformation Ullinform	\$175	\$ 95
INTOTHESII/EMII EWII/ESII/EMII EASYSPELLER II EASYFILER	\$595	scall
EASYFILER EASYFILER EASYMAILER SERIES	\$595	102
SYMAILER SERIES	000	\$239
EASYFILER EASYMAILER EASYMAILER SERIES	\$495	
ACCO		\$359
EXISOTT NOER	\$595	2300
EXISOTT NOTER	2000	
ENTICE C COMPILER		\$119
ATTICE	\$195	\$139
	\$225	
UITETTEE NAITER INTL	-	-40
OLKS WRITEH		\$319
	\$500	
WOLKSWIII Micro Data Base*		\$329
	\$495	-
Aicrorim*	100	Water Control
AICTU!!!		MARCOCK

Multimate Volkswriter I	DIX \$	79 39 45
Supercalc 3 Wordstar	LIST	SAI
440.		c13

Molazia.	LIST	
440.		\$135
	\$250	\$135
-*0'	\$250	c 339
MICROPTO HERGE	# GAD	5300
MICROPTO POR MAILMERGE SPELLSTAR WORDSTAR MAILMERGE WORDSTAR	\$695	\$ 99
COELLS IAM MAILME	\$195	5 99
STORDSTAN	\$195	\$ 99
WORDSTAR PLANSTAR PLANSTAR	\$195	\$ 99
	\$200	
	3	
STARBURST II SUPERSORT II		\$139
CUPERSON	\$195	c hy
So.	* 100	c 99
MICTOSOFT MOUSE MULTITOOL FINANCIAL MULTITOOL BUDGET MULTITOOL BUDGET	£150	6239
MOUSE OF FINANCE	\$350	-239
MULTITOOL BUDGE	\$350	\$349
MULTITOOL APILER	\$330	\$345
MOUSE MULTITOOL FINANCIA MULTITOOL BUDGET MULTITOOL BUDGET MULTITOOL BUDGET MULTITOOL BUDGET	\$500	
		\$ 99
FOR THE ER	\$165	2 22
	\$100	
Monogram & SENSE		\$239
Monogras & SENS	\$395	\$235
DOLLANS	\$395	
Peachtree* PEACHTEXT 5000 PEACHTEXT 5000		\$329
PeachitEXT 5000	\$495	225-
DEACH Cottware	5495	
PEACHTEXT SOUNTERS PEACHTEXT SOUNTERS Professional Software* Professional Software* Professional Software*		s 85
Profession US WID	05	\$ 85
Professional Softwares Professional Softwares WORD PLUS W/BOSS WORD PLUS W/BOSS Software Publishing	\$125	\$ 95
Publishin's		\$ 95
Software Publishers REPORT	\$140	\$ 95
013.11.6	5140	2
PFS FILE PFS GRAPH	2140	
PFS: FILE PFS: GRAPH PFS: WRITE		\$159
PFS WRITE	\$295	\$159
PFS ***	5250	\$155
SOFCIMO 2 SUPERWRITER	\$295	
SOICERCALUZ		\$299
SUPERWRITER	5425	250
CITECITY	245	
		\$269
FORTRAN	\$375	c169
COHIII	\$250	\$199
	\$300	\$205
VISIOOTPRD VISIWORD	\$300	\$205
VISICALCIV	\$300	\$205
VISICALC IV VISICALC IV	\$300	
VISIFILEND/PLU		\$269
VISICALE VISITREND/PLOT VISITREND/PLOT VISISCHEDULE VISISCHEDULE VISISCHEDULE	\$395	\$200
VISISCHE	\$393	scall
AST Research. AST Research. 6 PAK PLUS-64K 6 PAK PLUS-64K ALL OTHER AST PRODUCTS ALL 1200		
AST HOLUS-64K PRODUCT		\$499
6 PAK LIER ASI	\$699	\$429
ALL OTHER	\$690	5425
Hayes' MODEM 1200 SMARTMODEM 1200B	\$599	
Hayes MODEM 1200B		\$489
SMAHTMODEM	\$680	540
	\$600	\$219
Quadram.	e295	c 269
Quadrink	-207	c 425
QUADLINK QUADCOLOR QUADCOLOR 64K EXPANDABLE BOARD 64K EXPANDABLE BOARD	+600	\$269
OLIADCOLUNABLE BOX	\$395	5200
EXPANDA	\$390	
64N - EXP TO 3041		
256h GROARD EAT	.00	\$355
QUALK EXPANDABLE 256K 256K QUADBOARD EXP. TO 384K	\$499	1/40
Hercules* CARD	S0   53	
Hercuis CAHD		
Hercules* GRAPHICS CARD		

At Diamond Software we offer the widest range of business application software for

Microrim\* your IBM PC and compatibles at the lowest possible prices. Not only that, we offer same day shipment on most items and we accept Visa, Mastercard and also American Express. We'll even pay the shipping charges if you send us a moriey order, cashiers, company or personal check. Purchase orders are gladly accepted from qualified organizations and we welcome dealer inquiries

#### TO ORDER CALL TOLL-FREE 1-800-227-0545

Diamond Software Supply 484 Lake Park Ave., Suite 123, Oakland, CA 94610

For price quotes, information, or in California call 1-415-893-7676. We credit your order for the call. Technical Department (415) 893-7678. International Telex 338139 (attn. 149)

#### Software Specialists For The IBM PC

Call for shipping charges, IBM is a registered trademark of International Business Machines CP/M is a registered trademark of Digital Research.

#### User Group Dispatch

Northeastern New York IBM PC Users Group Jim Cummins 5 Jacob St. Ballston Lake, NY 12019 518/399-3016

NYPC, The New York IBM PC Users' Group Eric A. Jaffe, M.D. Cornell University Medical College 80 Wall St. #614 New York, NY 10005 212/533-NYPC

PECO Club P.O. Box 255 Garnerville, NY 10923

Ohio ACORN: Greater Cincinnati IBM PC User's Group Jerry Daiker P.O. Box 3097 Cincinnati, OH 45201 513/741-8279

Akron/Canton PC Users Group James C. Finucane 10690 Clapsaddle Ave. Alliance, OH 44601 216/935-0252

Athens Area IBM-PC User Club Chuck Harrington 315 Cutler Hall Ohio University Athens, OH 45701

DAYTON-86 Craig D. Porter 610 Talowood Dr. Dayton, OH 45430 513/426-8664

Greater Cleveland PC Users Group Roy McCartney 30704 Royalview Dr. Willowick, OH 44094 216/944-5173

Oklahoma IBM PC User Group Roger Baresel Deloitte Haskins & Sells 700 Fidelity Plaza Oklahoma City, OK 73102 405/232-6191

Tri-County Tech Tom Fowler P.O. Box 3428 Bartlesville, OK 74005 918/333-2422

Oregon Corvallis PC Computer Club Bob Collins P.O. Box 1016 Corvallis, OR 97339

Eugene IBM PC Users Club Sheila Mahan P.O. Box 5070 Eugene, OR 97405

Portland IBM Personal Computer Club Rich Rohde P.O. Box 2068 Beaverton, OR 97075 503/620-6862

Pennsylvania
Harrisburg IBM PC Users Group
Jack Stahl
1195 Fairmont Dr.
Harrisburg, PA 17112
717/652-9097

(continues)

# DIAMOND DIAMOND DIAMOND DELIVERS! DELIVERS! The Total Solution The Total Solution This Months Packaged Specials WORDSTAR/LOTUS 123 \$569 \$579

dBASE II/QUICKCODE \$299 INFOSTAR/STARBURST \$379 SUPERCALC 3/SUPERWRITER MAILMERGE/SPELLSTAR/ \$169 STAR INDEX s319 MULTITOOL WORD W/MOUSE WORDSTAR/MAILMERGE/ \$379 SPELLSTAR/STAR INDEX WORDSTAR PROFESSIONAL PACK/LOTUS 123/dBASE II \$1039 WORDSTAR PROFESSIONAL \$689 PACK/LOTUS 123 WORDSTAR/MAILMERGE/ s599 SPELLSTAR/STAR INDEX/ INFOSTAR AST' 6 PACK PLUS 64K/HAYES' \$679 1200B

Diamond Software is the solution for all of your IBM PC software needs. Our technical advisors keep up to date on all the latest products and applications. They are available to consult and advise you before, during and after your system purchase. And Diamond can help select systems custom made for your needs. All this and low, low prices too. Call Diamond today, you'll be glad you did.

TO ORDER CALL TOLL-FREE 1-800-227-0545 TECHNICAL DEPARTMENT (415) 893-7678

Diamond Software Supply 484 Lake Park Ave., Suite 123, Oakland, CA 94610

Software Specialists For The IBM PC

® IBM is a registered trademark of International Business Machines

#### User Group Dispatch

International Personal Computer Owners James B. Cookinham IPCO, Inc., P.O. Box 10426 Pittsburgh, PA 15234 412/561-1857

Philadelphia Area IBM PC User Group Bennett Landsman 2041 Harbour Dr. Palmyra, NI 08065 609/786-1441

Rhode Island Greater Rhode Island PC Users Group Sean L. Woods 85 Maple Ave. Middletown, RI 02840 401/847-3782

South Carolina PC Users' Group P.O. Box 2794 Columbia, SC 29202 Source: ST5033

Tennessee IBM PC User Group Ross Burrus Science Applications, Inc. Plaza Tower #801 Oak Ridge, TN 37830 615/482-6649

Music City IBM PC User Group David Redlawsk 4009 Albert Dr. Nashville, TN 37204 615/292-6041

#### IBM PC-8087 SUPPORT FROM MICROWARE

87FORTRAN/RTOS™ is a MicroWare adaptation of the Intel Fortran-86 compiler, a full ANSI-77 subset with 8087 extensions and overlays. It generates in line 8087 code allowing use of all 8087 data types, including 80 bit reals and 64 bit integers. The complete subset I/O is supported including Internal and External Files and List Directed I/O. memory model, allowing data/code structures which utilize the full megabyte. The compiler provides direct access to 8088 ports and supports logical operations on 8 and 16 bit operands normally treated in assembly language. It is ideal for large applications which

are number intensive or control hardware.

87 PASCAL/RTOS™ is Intel's ISOStandard Pascal with 8087-8088 exceptions. These make it possible to use all the 8087 data types directly, while generating modules in one of the three Intel Memory Models.

87FORTRAN/RTOS and 87 PASCAL/RTOS include RTOS and ..... each \$1350 support for one year....

#### PC TECH JOURNAL REVIEW:

"The MicroWare package is preferable .. it executes the basic operations more rapidly and MicroWare provides a free update service.'

**87BASIC**<sup>™</sup> includes patches to the IBM Basic Compiler and both runtime libraries for USER TRANSPARENT and COMPLETE 8087 support. Provides super fast performance for all numeric operations including trigonometrics, transcendentals, addition, subtraction, multiplication, and division....

87MACRO™ - our complete 8087 software development package. It contains a "Preprocessor" which converts 8087 instructions into 8088 escape codes, source code for a set of 8087 macros, and an object library of 8087 functions which include transcendentals 

PLM-86 with RTOS.....\$1100

#### MICROWARE BEST SELLERS!

8087-3 CHIP in stock with 180 day warranty and 8088 exchange .... \$199
FASTPAK"+8087 includes one runtime library (87BASIC or 87MACRO), the 8087 chip, the 87/88GUIDE, and installation instructions.

MATRIXPAK™ manages a MEGABYTE! MATHIXPAK manages a MEGABY I Written in assembly language, our runtime package accurately manipulates large matrices at very fast speeds. Includes matrix inversion and the solution of simultaneous linear equations. Callable from MS Fortran 3.13, MS Pascal 3.13, SSS Fortran, and MicroWare 87MACRO, 87BASIC, and RTOS compilers. compilers ..... each \$150

**MICROSOFT FORTRAN 3.13 MICROSOFT PASCAL 3.13** These new IEEE compatible compilers support both double precision and the 8087.... each \$289

MICROSOFT C COMPILER includes Lattice C and the MS Librarian. \$399

64K RAM Upgrade. SuperSoft Fortran. SSS 8087 Support. SuperSoft Voice Drive. 87BASIC+... 125 Microsoft Business Basic Compiler 495
Computer Innovations C86 345
STSC APL \*PLUS/PC 545
64K QUADRAM 319
Sandstar WS2 Hard Disk System 1355
Novation 212 SmartCat 495
HAL O Graphics call HALO Graphics..... Energraphics .....

RTOS™ — Real Time Multi-Tasking Operating System

iRMX-86, LINK-86, ASM-86, LOC-86 and LIB-86 are trademarks of Intel Corp. IBM PC is a trademark of IBM Corp.





Greater Cleveland PC Users Group Roy McCartney 30704 Royalview Dr. Willowick, OH 44094 216/944-5173

Oklahoma IBM PC User Group Roger Baresel Deloitte Haskins & Sells 700 Fidelity Plaza Oklahoma City, OK 73102 405/232-6191

Tri-County Tech Tom Fowler P.O. Box 3428 Bartlesville, OK 74005 918/333-2422

Oregon Corvallis PC Computer Club Bob Collins P.O. Box 1016 Corvallis, OR 97339

Eugene IBM PC Users Club Sheila Mahan P.O. Box 5070 Eugene, OR 97405

Portland IBM Personal Computer Club Rich Rohde P.O. Box 2068 Beaverton, OR 97075 503/620-6862

Pennsylvania Harrisburg IBM PC Users Group Jack Stahl 1195 Fairmont Dr. Harrisburg, PA 17112 717/652-9097

(continues)

#### IVER The Total Solution This Months Packaged Specials WORDSTAR/LOTUS 123 s579 dBASE II/QUICKCODE \$299 INFOSTAR/STARBURST \$379 SUPERCALC 3/SUPERWRITER MAILMERGE/SPELLSTAR/ \$169 STAR INDEX \$319 MULTITOOL WORD W/MOUSE WORDSTAR/MAILMERGE/ \$379 SPELLSTAR/STAR INDEX WORDSTAR PROFESSIONAL PACK/LOTUS 123/dBASE II \$1039 WORDSTAR PROFESSIONAL s689 PACK/LOTUS 123 WORDSTAR/MAILMERGE/ \$599 SPELLSTAR/STAR INDEX/ INFOSTAR AST' 6 PACK PLUS 64K/HAYES \$679 1200B Diamond Software is the solution for all of your IBM PC software needs. Our technical advisors keep up to date on all the latest products and applications. They are available to consult and advise you before, during and after your system purchase. And Diamond can help select systems custom made for your needs. All this and low low prices too. Call Diamond today, you'll be TO ORDER CALL TOLL-FREE 1-800-227-0545 TECHNICAL DEPARTMENT (415) 893-7678 Diamond Software Supply 484 Lake Park Ave., Suite 123, Oakland, CA 94610

Software Specialists For The IBM PC

® IBM is a registered trademark of International Business Machines

#### User Group Dispatch

International Personal Computer Owners James B. Cookinham IPCO, Inc., P.O. Box 10426 Pittsburgh, PA 15234 412/561-1857

Philadelphia Area IBM PC User Group Bennett Landsman 2041 Harbour Dr. Palmyra, NI 08065 609/786-1441

Rhode Island Greater Rhode Island PC Users Group Sean L. Woods 85 Maple Ave. Middletown, RI 02840 401/847-3782

South Carolina PC Users' Group P.O. Box 2794 Columbia, SC 29202 Source: ST5033

Tennessee IBM PC User Group Ross Burrus Science Applications, Inc. Plaza Tower #801 Oak Ridge, TN 37830 615/482-6649

Music City IBM PC User Group David Redlawsk 4009 Albert Dr. Nashville, TN 37204 615/292-6041

#### IBM PC-8087 SUPPORT FROM MICROWARE

87FORTRAN/RTOS™ is a MicroWare adaptation of the Intel Fortran-86 compiler, a full ANSI-77 subset with 8087 extensions and overlays. It generates in line 8087 code allowing use of all 8087 data types, including 80 bit reals and 64 bit integers. The complete subset I/O is supported including Internal and External Files and List Directed I/O.

87FORTRAN/RTOS uses the Intel large memory model, allowing data/code structures which utilize the full megabyte. The compiler provides direct access to 8088 ports and supports logical operations on 8 and 16 bit operands normally treated in assembly language. It is ideal for large applications which

are number intensive or control hardware.

87PASCAL/RTOS™ is Intel's ISOStandard Pascal with 8087-8088 exceptions.
These make it possible to use all the 8087 data types directly, while generating modules in one of the three Intel Memory Models.

87FORTRAN/RTOS and 87 PASCAL/RTOS include RTOS and support for one year..... each \$1350

#### PC TECH JOURNAL REVIEW:

'The MicroWare package is preferable .. it executes the basic operations more rapidly and MicroWare provides a free update service."

87BASIC\*\* includes patches to the IBM Basic Compiler and both runtime libraries for USER TRANSPARENT and COMPLETE 8087 support. Provides super fast performance for all numeric operations including trigonometrics, transcendentals, addition, subtraction, multiplication, and division....

87MACRO" - our complete 8087 software development package. It contains a "Preprocessor" which converts 8087 instructions into 8088 escape codes, source code for a set of 8087 macros, and an object library of 8087 functions which include transcendentals, trigonometrics, hyperbolics, encoding, decoding and conversions.....

PLM-86 with RTOS.....\$1100

#### MICROWARE BEST SELLERS!

8087-3 CHIP in stock with 180 day warranty and 8088 exchange .... \$199

FASTPAK"+8087 includes one runtime library (87BASIC or 87MACRO), the 8087 chip, the 87/88GUIDE, and installation

87/88GUIDE - an excellent tutorial on writing 8087 code and interfacing it with compilers. Full of code that runs! ......

**MICROSOFT FORTRAN 3.13 MICROSOFT PASCAL 3.13** These new IEEE compatible compilers support both double precision and the 8087.... each \$289 . each \$289

MICROSOFT C COMPILER includes Lattice C and the MS Librarian. \$399

64K RAM Upgrade. SuperSoft Fortran. SSS 8087 Support. SuperSoft Voice Drive. SuperSoft Voice Drive.
87BASIC+...
TRACE86 Utility...
Microsoft Business Basic Compiler...
Computer Innovations C86
STSC APL + PLUS/PC
64K QUADRAM...
Sandstar WS2 Hard Disk System...
Novation 212 SmartCat...
HALO Graphics...
Finergraphics... 345 545 Energraphics .....

RTOS™ — Real Time Multi-Tasking Operating System

iRMX-86, LINK-86, ASM-86, LOC-86 and LIB-86 are trademarks of Intel Corp. IBM PC is a trademark of IBM Corp.





Texas Basic Society, Inc. An Int'l Users Group Drawer 345099 Dallas, TX 75234 214/484-9900

Central Texas User Group Charles Weller 325 Explorer Austin, TX 78734 512/261-6566

Dallas Fort Worth User Club Samuel P. Cook 309 Lincolnshire Irving, TX 75061 214/253-6979

HAL-PC Scott Schultz P.O. Box 610001 Houston, TX 77208 713/370-2398

IBM Club David Andrews 3110 Honey Tree Ln. Austin, TX 78746 512/327-0029

Lubbock IBM PC Users Group Jim Swann Lubbock, TX 79414 806/792-3448 North Texas IBM PC User Group Bill Hood 10400 N. Central Expwy. #210 Dallas, TX 75231 214/361-0304

Southwest Computer Club Sergio H. Salazar Ohio Medical Products 9650 Railroad Dr. El Paso, TX 79924 915/751-0465, 915/757-2661 ext. 262

Southwest Personal Computer User Group Ronnie Van Winkle William G. Barker & Associates 1009 W. Randol Mill Rd. #212 Arlington, TX 76012 817/270-2760

Texas User Group Ken Holcombe 178 Tipperary San Antonio, TX 78223 512/333-7163

Tyler IBM Club Fred McDowell 318 Ferrett Pl. Tyler, TX 75702 214/595-0976

*Utah*Utah Blue Chips
John Jaloszynski
P.O. Box 11901
Salt Lake City, UT 84147
801/487-5228

Utah ComputerLand Debby Williamson ComputerLand, 161 E. 200 South Salt Lake City, UT 84111 801/364-4416

Virginia
Central Virginia IBM PC User's
Group
Jim Love
P.O. Box 34446
Richmond, VA 23234
804/271-6173

IBM PC-Tidewater User Group Vic Freeman 5237 Dundee Ln. Virginia Beach, VA 23464

Peninsula IBM-PC User Group P.O. Box 7476, Riverdale Station Hampton, VA 23666 804/874-1603

Washington BorderLine IBM PC Users Group Gary B. Rohrabaugh 3617 Portal Dr. Bellingham, WA 98226 206/671-3181

PNW IBM PC Users Group P.O. Box 3363 Bellevue, WA 98009

Wisconsin Madison IBM-PC Users' Group Philip J. Niehoff P.O. Box 83 Madison, WI 53701 608/255-7641

(continues)

#### User Group Dispatch

Australia Melbourne PC User Group Christopher Leptos 500 Bourke St. Melbourne, Victoria 3000 Australia 011/61/3/605-2222

Canada
Club des utilisateurs d'IBM PC de
Montréal
Bernard Mataigne
5054 rue Fabre
Montréal, P. Qué.,
H2J 3W4 Canada
514/524-7352

IBM.PC Users Group of Winnipeg Business Development International (BDI) P.O. Box 5, Station A Winnipeg, Manitoba R3K 129 Canada

Northern Alberta PC User Group Jim Laviolette 37 Brunswick Crescent St. Albert, Alberta T8N 2K5 Canada 403/458-9066

Personal Computer Association
National Organization for the Users
of the IBM PC in Canada
P.O. Box 251
Ajax, Ontario
L1S 3C3 Canada

Personal Computer Club of Toronto P.O. Box 266, Station A Toronto, Ontario M5W 1B2 Canada

Regina PC Users Group Jeff Sloan 302-2323 Hamilton St. Regina, Saskatchewan S4P 3Y5 Canada 306/522-3201

Vancouver PC Users Group Allan Kelly P.O. Box 48297 Bentall 111 Vancouver, B.C. V7X 1A1 Canada 604/271-3883

France
Mikro-Cerio
Jean Roch
134 bis, rue du Vieux
Pont de Sevres
Boulogne, France 92100
609.94.14

Japan
Tokyo IBM-PC Users Group
Takashi Ohtsuka
2-27-13 Jingumae
Shibuya-Ku, Tokyo 150
Japan
03/404-0593 ●



# INTRODUCTORY OFFER

#### MANUFACTURER'S REBATE

\$50.00

WITH PROOF-OF-PURCHASE AND TRADE-IN WORD PROCESSING SOFTWARE

See NewWord at your local dealer today!

For more information or the dealer nearest you,

800-832-2244

(In California call 800-732-2311)

This introductory offer expires April 30, 1984. Offer is limited to nationally advertised word processing software programs operable on IBM-PC and compatibles. NewWord suggested retail price is \$249.00.



# IT'S A QUESTION OF WEIGHING THE DIFFERENCES

There's only one main difference: worth. Because NewWord, with its built-in Merge Print, is entirely compatible with MicroPro's WordStar® and MailMerge®—keystroke, command and file compatible. You can use an associate's Wordstar files without any difficulty.

NewWord is the most powerful and versatile word processor available. Beyond WordStar's editing and formatting capabilities, NewWord also offers advanced features like unerase deleted text, automatically changing ruler lines, multiple-line headers and footers, and on-screen display of boldfacing and underlining.

NewWord is demonstrably superior on your dot matrix printer, supporting microjustification,

variable line heights/character widths and other useful features. With NewWord, you can switch between a daisywheel and dot matrix printer to take advantage of both.

An easy-to-understand manual makes NewWord simple to learn. A *Novice* version, which is available as an option, lets beginners use NewWord right away.

Make a comparison. NewWord is lighter only on your checkbook.

See NewWord at your local dealer today.

For more information, call:

800-832-2244

(In California, call 800-732-2311)



**ROCKY MOUNTAIN SOFTWARE SYSTEMS** 

1280-C NEWELL AVENUE, SUITE 1010 • WALNUT CREEK, CALIFORNIA 94596 • (415) 680-8378

WordStar and MailMerge are registered trademarks of MicroPro International, Corp. NewWord and Newstar are trademarks of Newstar Software, Inc. IBM is a registered trademark of International Business Machines, Inc.

#### THE INTEGRATED ACCOUNTING SYSTEM

## MAXI ACCOUNTANT

Maxi Accountant - Designed to handle the business needs of tomorrow -"Today", and you don't have to be an accountant to use it.



Features include:

Fully integrated modules -thirteen major programs contained within Maxi Accountant interact with one another allowing minimal disk handling or runs on any hard

Extensive reporting capabilities

Comprehensive, easy to use documentation - including tutorial

Technical support

#### **Accounts Payable**

- · Check writing with automatic posting to Vendors and Bank Account
- Enter A/P invoices with automatic posting to inventory and purchase
- Supports partial payments, Aged A/P balances, and Earned discounts
- Monthly Check, Deposit and Petty cash register
- Complete Audit Trail
- Detailed Vendor Activity and Cash Requirements Report
- Uses same commercially available check forms as payroll
- Provides bank statement reconcilia-

#### Payroll

- · Weekly, Biweekly, Bimonthly, Monthly pay periods
- Complete QTR and YTD Pay Journal records
- Handles hourly, salaried and commis-
- Sales commissions by percentage or dollar amount
- Only requires input of hours worked
- Automatic calculation of regular and overtime pay and all deductions
- 941A Quarterly State Report
- W-2 Forms printing
- Federal and all State Tax Tables
- Personnel information file
- Uses same commercially available check forms as Accounts Payable
- Comprehensive YTD information printed on employee check stub

#### Accounts Receivable/ Order Entry

- · Alphabetical and numerical sorting of customers
- 500 customers and up to 3000 transactions per 320k diskette (Unlimited number of diskettes allowed)
- Extensive customer information file
- Flags Credit limits and overdue balances
- Invoices from sales orders support backordering system
- Invoices for point-of-sale
- Multiple Price discounts and Sales tax rates
- Sales orders with packing slips
- Supports partial payments, finance charges, aged balances, and state-
- Supports special sales packages [billof-material)
- Supplies telephone number and contact name for overdue accounts
- Detailed transaction Audit trail
- Customer Activity Report
- Open Item Balance Forward
- Calculates Sales Commissions for payroll module
- Allows Sales of assets
- Allows sales of non-inventory services

#### **General Ledger**

- · Chart of accounts
- · Itemized monthly Journal transactions
- Asset depreciation, Complete G/L Reports, Daily Journal, Trial Balance, Operating Statement and Balance
- Supports up to 9 separate Profit Centers

#### **Inventory Control**

- Provides ON LINE information to all other modules
- Purchase orders with review or automatic ordering mode
- Complete backordering system included
- 25 items per bill-of-material
- 1500 stock items per 320K diskette with automatic advancement to next diskette
- Complete Vendor information file
- Calculates reorder quantities and displays lead times
- Physical inventory using average cost method adjustments
- Reports in inventory module include: Complete Inventory Report, Sales Analysis, Reorder Report, Purchase Order listing, Sales Package listing, Summary, and Labels



Maxi Accountant is designed for MS-DOS systems, including IBM PC and XT, Zenith Z-100, Victor 9000, Texas Instruments PC, Columbia, Compaq, Hyperion, Corona, Eagle PC, and Rainbow 100.



### 1-800-327-7172

THE BUSINESS DIVISION

P.O. 3435 • LONGWOOD, FL 32750 • (305) 862-6917

## Nearly Nine Million Computer-Involved People Around the World Rely on Our Publications For the News They Need.



We're CW Communications/Inc.; the world's largest publisher of computer-related newspapers and magazines. And wherever you go in the computer world, you'll find computer-involved professionals reading—and relying on—our publications. With highly trained and experienced editorial staffs all over the world, our publications give readers the best and most up-to-date information available in this rapidly changing industry.

#### Around the world:

We publish, co-publish or provide editorial services to the leading computer publications in the world, including publications in all of the following countries:

Scandinavia — Denmark, Sweden, Finland and Norway.

Western Europe—Germany, United Kingdom, France, Italy, Spain, Greece, the Netherlands.

The Mid-East — Kuwait, Saudi Arabia. Asia/Africa — People's Republic of China, Korea, Japan, Singapore, Southeast Asia, South Africa.

The Southern Pacific — Australia. Gentral and South America — Mexico, Brazil, Argentina, Chile.

#### In the United States:

In the world's largest computer market, we publish a whole series of publications that cover different aspects of the industry. Our largest publication, with more than half-a-million readers every week, is *Computerworld*, a weekly newspaper aimed primarily at larger computer users. Its companion publications include *Computerworld Office Automation*. *Computerworld On Communications* (each published semi-monthly) and a series of *Buyer's Guides* covering all major segments of the industry.

In addition, we publish MICRO MARKET WORLD for dealers, distributors, retailers and others involved in the microcomputer marketplace. For microcomputer users, we publish

InfoWorld, Microcomputing, PC WORLD, 80 Micro, inCider, Run, and Hot CoCo.

No one in the world publishes more computer information for more people in more countries than we do. And we'd be happy to give you more information on any of our publications. Just send a telex to our U.S. offices, attention CW International Marketing Services, (telex #95-1153) or write us at the address below.





#### SOFTWARE

Accupipe Corp.	
Creative Graphics \$	112
Alpha Software	
Data Base Manager II .	179
Mailing List	72
Executive Package	105
Type Faces	79
Question	35
Apple - IBM Connection	189
Ashton-Tate	
Reference Encyclopedia \$	55
Bible Research Systems	
The Word (KJV) \$	145
BPI	

Personal Accounting . . . \$ 139

Continental Softw	are
The Home Accountant .\$	8
1st Class Mail	7
Property Management .	30
CTek	
PC Calculator \$	29
Prog. PC Calculator	49
Prog. PC Calculator/	
Perision Resources	5.
Decision Resources	6
Chartmaster \$	289
Digital Research	
Concurrent CP/M 86\$	225
CP/M-86	39
Cobol 86	499
Pascal MT+ 86	
CP/M (w/SPP)	375
Pascal MT+ (PC DOS) . \$	385
SPP 86	130
C Basic 86	135
C Language/compiler	260
DR Logo	109
PL/I-86	499

d-BASE II CORNER	
d-Base II	\$ Call
Bottom Line Strategist	259
FPL	410
Friday	189
Human Soft d-Base Plus	\$ 90
Fox & Geller Quick Code D Util	175 58
Software Banc d-Base II User's Guide: w/ d-Base II Purchase	15
w/o d-Base II Purchase	20
Anderson-Bell	
Abstat	\$ 349
Tylog Systems	
d-Base Window	\$ 159
d-Base Door	\$ Call

Cdex	
Training Program for Visi	
Wordstar, SuperCalc 2,	
EasyWriter II Series	
Each	
Managing Your Business	With
Lotus 1-2-3, Multiplan,	
Visicalc, SuperCalc 2	
Series, Each	52
d-Base II Training Prog.	52
IBM PC DOS 2.0	
Training	52
Central Point	
Copy II PC\$	34
Compuview	
Vedit 8086 CP/M 86 \$	160
Vedit MS-DOS	130

	_
Dow Jones Market Analyzer \$ Market Manager	245 219
Eagle Software Money Decisions \$	129
Eco-Soft Microstat \$	Call
Emerging Technologies	
Edix (editor)\$	139
Wordix (formatter)	139
Both (above)	265
Financier Inc.	
Financier II\$	119
Tax Series	99

#### STAR SOFTWARE SYSTEMS **ACCOUNTING PARTNER**

Easy to use menu-driven pro beginner that can be linked wit system as needed.

Your "Partner" includes: ger counts receivable, accounts po roll. Also included for a nomina number for access to the Star Back-Up Support Unit.

FYI
Superfile
FYI 3000 287
Graphic Software
Super Chartman II \$ 299
Super Chartman IV 199
Both
Harvard Associates
PC Logo\$ 165
Harvard Software
Project Mgr \$ Call
Hayes
Smartcom II \$ 99
Heritage
Smartkey II
Howard Software
Taxpreparer '84 \$ Call
Information Unlimited
Easywriter II System\$ Call
Easy Speller \$ Call
Easy Filer \$ Call
Accounting Module \$ Call
Innovative Software
T.I.M. iV \$ Call
Fast Graphs \$ Call
Fast Facts \$ Call
Lexisoft
Spellbinder \$ 239
Lifetree Software
Volkswriter Deluxe \$ 179
Volkswriter Int'l 175
Mark of the Unicorn
Final Word (WP) 199
Metasoft
BenchMark Word Pro \$ Call
BenchMark Mail List\$ Call
MDBS
Knowledge Man \$ 289
Micro

**Decision Systems** Merge Calc.....\$
Load Calc..... Docucalc .....

Cobol Leve! II . . . . . . . \$1,250

Microfocus

85

n programs for the	(GL, AP, AR, P, INV) . \$ 650
d with a sophisticated	PC Software
	PC Crayon \$ 36
: general ledger, ac-	Create-a-base 60
nts payable and pay-	Peter Norton
ominal fee is an "800"	Utilities \$ 55
Star Question Center	PBL Corp.
oral Goesilon Cemer	The Personal Investor
	(128K)\$ 139
44: P	<b>Professional Software</b>
Micro Pro	WordPro PC w/ Boss \$ Call
WordStar \$ Call	Satellite Software
Infostar \$ Call Pak (WS/MW/SS/Index) \$ Call	Personal Word Perfect \$ 129
Microsoft	P-Edit 75
	SSI Fourth
MuLisp/MuStar \$ 155	(w/source code) 75
MuMath/MuSimp 179 Business Basic	Softcraft
Compiler MS/DOS 389	Fancy Fonts \$ 150
MS/DOS Pascal	Software Arts
Compiler 249	
C Compiler MS/DOS 329	TK! Solver \$ 199
Basic Compiler	Software Publishing
MS/DOS 249	PFS: Report
Multiplan MS/DOS 165	PFS: File 89
Microstuf	PFS: Graph 89
Cross Talk \$ 109	PFS: Write 89
Multisoft Corp.	Softword Systems Inc.
Stretchcalc 2.0 \$ 109	Multimate (WP) \$ Call
5. C.C. C.	

**Open Systems** 

Pearlsoft

Accounting Pkgs. .... \$ Call



#### PEACHTREE CORNER

•	PeachText 5000 Personal Productivity System. Includes: PeachText Word Processor, Random House Electronic Thesaurus, Spelling Proofreader, PeachCalc Electronic Spreadsheet and List Manager. All of the above for only	215
٨	PeachPak 4 (General Ledger, Accounts Receivable, Accounts Payable) does not support hard disk	215
•	General Ledger Accounts Payable Accounts Receivable Series 8 Sales Invoicing Inventory Control (each)	389
<b>b</b>	Peachtree Graphic Language	259 199

Answer	
(Database Prog.) \$	159
Memory Shift	79
Northwest Analyti	cal
Stat Pak	365
Oasis	
	103
The Word Plus \$ Punc & Style	

JOI CITT	
Supercalc II \$	159
Supercalc III \$	249
Spell Guard	129
Super Writer	169
Supersoft	
C Compiler - 8086 \$	350
Star Edit	180
D' L E P	70

Disk Edit .....

Basic Compiler Fortran IV PC/DOS	225
or 8086	299
8087 Support	40
Diagnostics II	89
Personal Data Base	99
Scratch Pad	187
Systems Plus	
Landlard (prop mgmt) . \$ Runtime Basic	375
(regid for above)	45
Visicorp	
VisiCalc \$	165
VisiSchedule	194
VisiWord	249
Business Fore-	
casting Models	75
Wang/Aspen	
Grammatik \$	60
Proofreader	42
Warner Enterprises	s
Genieology (genealogy) \$	
Woolf	
Software Systems	
Move It (PC to CP/M and PC to PC) \$	109
and many mor	e.
	_

#### GAMES

Automated Stimulation. Armonk, Avalon Hill, Blue Chip, Broderbund, Data Most, Infocom. On Line, Spinnaker Software, Sierra/On-Line, Sublogic, etc. . .

#### **BOARDS**

#### **AST Research** ComboPlus 64K Clock/ Calendar, Serial & Parallel, I/F, Expandable to 256K..... ..\$ 279

MegaPlus 64K, Clock/ Calendar, Serial Port, Expandable to 512K w/Megapak ... Extra ports available for Megaplus and I/O Plus II includes Game, Parallel & Serial . . .

Megapak 256K upgrade for Megaplus .

Calendar and Serial Port .....

#### LNW

Busboard 64K \$	289
Asynch Module	67
Parallel Module	42
Clock Module	58
Co-Processor Module	196
Floppy I/O Module	48
Auto-answer, Autodial 300 bd Modem	
Module	119
16 Channel	
Analog Module	92
Maynard Electroni	

#### Maynard Electronics Floppy Drive Controller \$ 155 Floppy Drive Controller

rioppy brive confiding	
w/Parallel Port	209
w/Serial Port	219
Sandstar Memory Card	
- 3 modules cap	194
Sandstar Multifunction	

Card - 6 modules cap. Sandstar Modules .... \$ Call

#### Quadram

Quadboard 64K.	
Clock/Calendar,	
Serial & Parallel	
Ports, Software \$	27

rons, sonware	2/
Microfazer Stack Printer	
Buffer (exp. to 512K)	
▶ Parallel/Parallel 8K	13
▶ Parallel/Parallel 64K	18
► Serial/Parallel 8K	17
▶ Serial/Serial 8K	17
Quadlink 64K Memory.	

Quadlink 64K Memory,	
Game port allows	
Apple Software to	
run on IBMPC \$	Call
Tecmar Products \$	Call

Xedex/	Microlog	
Baby Blue	\$	425
Tall Tree	•	

512K JRAM Mem Board \$ 699

#### MONITORS

	_
Amdek Video 300A	
Amber \$	149
Amdek RGB Color II+	445
NEC 12" Hi-Res Green .	169
Sanyo 12"	
Hi-Res Green	199
USI Hi-Res 12" Amber	159
NEC JB-1260 Green	119
PGS RGB Color \$	Call

#### **DISPLAY CARDS CORNER**

Hercules Graphics Board	5	359
Orchid Monochrome Graphics Adapter		360
Plantronics Colorplus		389
USI Display Card (color/monochrome)	5	Call
Amdek MAI Card	5	Call
Tecmar Graphic Master		
Quadram Quadcolor I	\$	Call
Quadram Quadcolor II	\$	Call

NEC JC-1216 RGB	435
Taxan 12" Amber	
Monitor	142
Taxan 12" Green	132
Taxan 12" Low RGB	323
Taxan 12" High RGB	459
Taxan RGB Cable	
for PC	17

#### SONY

	_	-	•	-	
Profeel	12"				\$ Call
Profeel	19"				\$ Call
Profeel	25"				\$ Call

Panasonic		
CT160-Color	5	Cal

#### MODEMS

Hayes Smartmodem	
300	205
Hayes Smartmodem	
1200	495
Hayes Chronograph	189
Novation	
212 Auto-Cat	565
<b>US Robotics</b> Auto-Dial	
(full auto 300/1200)	459
<b>US Robotics</b> Auto-Link	
(auto-answer 300/1200)	410
US Robotics Password.	379

#### DISK DRIVES

Tandon TM-55-2 \$	255
Tandon TM-100-2	239
Davong DSI-501 Hard \$	Cal
Davong DSI-512 Hard \$	Cal
Davong DSI-519 Hard \$	Cal
Corona 5 MB Hard	
w/ Controller	1,395
Corona 10 MB Hard	
w/ Controller	1,795
CDC 1800	249
Corvus S	Cal
Tall Grass \$	Cal

#### PRINTERS

Anadex ..... \$ Call

C. Itoh Starwriter	\$1,149
C. Itoh Prowriter 8510 .	\$ Call
C. Itoh Prowriter 1550.	689
NEC 3550	\$ Call
NEC 8023A	
NEC 2031	\$ Call
Okidata	
Microline 82A	\$ Call
Microline 83A	S Call
Microline 92	\$ Call
IDS/Data Products	
Prism 80 (w/4 options)	1,399
IDS/Data Products	
Prism 132 (w/4 options)	1,547
IDS/Data Products	
MicroPrism	399
Siemens	
Ink Jet Printers	\$ Call
Silver Reed	
Daisy Wheel	\$ Call
Star Micronics	
Gemini 10X	319
Star Micronics	
Gemini 15X	\$ Call
GE Printers	\$ Call
<b>Epson</b> FX-80	599
Transtar T-130-P	699
Transtar T-315P Color .	519
Transtar T120P	475
Mannesmann Tally	
MT 180L	\$ Call
MT 160L	595
Spirit	

#### ... and much more.

#### DISKETTES

3M 5" DS DD Box \$	40
Maxell 5" DS DD	
MD2 Box	40
Verbatim 5" DS DD	
Box	35
Ultra Magnetic 5"	
DS, DD, Bonus Box	
(12 diskettes)	35
(3 Boxes Minimum)	
WILE CONSUMPRING CONVENIENCE CONVENIENCE	

#### **PLOTTERS**

649
Call
Call
499

#### MISC.

Koala Technologies Graphic Tablet	
w/Software\$	95
Chalk Board	13
Powerpad	85
Street Echo	0.5
Speech Synthesizer \$	179
Chalk Board	
Starter Kit	39
Symtec Light Pen	140
TG Joystick	49
Kraft Joystick	45
VersaWriter Tablet	235
Keytronic	0000000
WP Keyboard	209
Mouse Systems	
Mouse System /	
PC Mouse	229
Microsoft - Multi-Tool	
Mouse w/ Word	350
Flip 'n' File 5'4"	21
Alpha-Delta MACC	
surge protector	69
Seattle Computer	37
8087 Package\$	299

A variety of complete PC compatible systems are available at Oryx. For assistance in determining your needs, use our technical line.\* We will be happy to provide full support:

Columbia	Corona
Hyperion	Televideo

#### Please:

▶ Wisconsin residents add 5% for sales tax.

115

.... \$ Call

- Add \$3.50 for shipping per software and light items. For multiple and other items, call.
- ▶ Foreign add 15% handling & shipping for prepayment. (Int'l money order.)
- Prices are subject to change without notice.
- All items subject to availability.

Store prices are strictly retail.

#### ORYX SYSTEMS. CRAFTSMEN OF THE NEW TECHNOLOGY

425 First Street P.O. Box 1961 Wausau, WI 54401

\*For technical assistance, order status and in Wisconsin: 715-848-1374

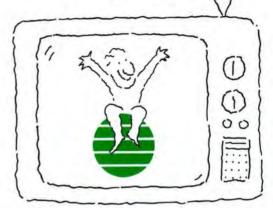
Int'l Telex: 260181 ORYX SYS WAU

#### We welcome:



# Master PC Theater!

Announcing an exciting new 30-minute weekly television series coming soon . . .



# "Window on PC World"

Presenting an inside look at the world of the IBM Personal Computer and compatibles—latest applications, software, hardware, hands-on reviews, and much more...

Brought to your home by PC World magazine and Chesney Communications.

Hosted by Robert Chesney ("Window on Wall Street") and David Bunnell of *PC World* magazine.

Watch for our first episode, "Inside PC World," which will take you behind the scenes at *PC World* magazine and the entire personal computer industry.

To be aired in San Francisco, KSTS-TV, Channel 48; Los Angeles, KDOC-TV, Channel 56; and Denver, KBDI-TV, Channel 12. In New York, the show will air on September 18, WYNE-TV, Channel 25.

For further details contact:

Window on PC World 555 De Haro Street, San Francisco, CA 94107 415/861-3861

## Introducing I.B.Magazette.

Our Magazine On Diskette Increases The Value And Usefulness Of Your IBM Personal Computer By Building Your Program Library.

B.Magazette is a new form of communication that is an exciting, entertaining way to sharpen your skills, increase the usefulness of your PC, and build your program library.

Each issue contains an assortment of detailed step-through tutorials, programs, utilities, hints, reader contributed material, even , music and games. Always included is a major program, a demonstration version of commercially available soft-ware, or freeware.

Our monthly diskette provides current hands-on experience and a dependable means of program and information exchange.

Current issues of I.B.Magazette are available at your local computer store. To become a contributing user, order an initial \$15 disk, with 2-way mailer. Then subsequent issues are only \$10 with return of the diskette.

 $B_{Magazet}$ 

N	Mark issues o	lesired and send your check for total purchase to:	I.B. Magazette 1306 Petroleum Tower	
R	EQUIRED:	IBM-PC-64K & ONE DRIVE OR IBM XT	Shreveport, La. 71101 (318) 222-8088	
	CONTRIB	UTING USER		
	SEMI-ANI	NUAL (6 issues)		
	ANNUAL	(12 issues)		\$
	FOREIGN:	only annual subscriptions (add \$35 for airmail)		\$
B	ACK ISSUES			
1982	□ VOL. 1.1	First edition — games (TOOTER and HI-LO) • demo of VO • PHONE CHECK (long distance number verifier) • ARITHA		1
	☐ VOL. 1.2	Part 1 interactive sort tutorial • an interactive demo of • game: SIMON • game: CAPTURE • display utilities • music	ANSWER (data base manager)	
	☐ VOL. 1.3	Part 2 of the sort series • ALGEBRAIC GRAPHIC DISPLAY • MORE UTILITIES • A USA MAP • complete PC-FILE prog	<ul><li>QUIZMAKER • QUIZGIVER</li></ul>	
1983	☐ VOL. 2.1	Part 3 of the sort series • demo: D-Base II • GUMUPS (set game of LIFE • user contributed programs • song: Anitra's	of utility programs) • simulation	

VOL. 2.5 Part 7: Sorting on disk (tutorial) • demo: VOLKSWRITER DELUXE • graphics (display, save, retrieve) • action game • TIC-TAC-TOE • utilities • special hints • more 1984 UOL. 3.1 Part 8 Sorting: Mergesorting diskfiles • HANGMAN • demo: NEXT STEP • horse-race handicapper - flowcharting tutorial - printer utility - alarm clock - sound generator - more VOL. 3.2 Demo of MAINSTREET FILER • personal event calendar • interactive ABACUS • plotting

with the printer • ONESHOT arcade game • pseudo codes • more

 VOL. 2.2 Part 4 of sort series: Shellsort • demo: Stock Portfolio Reporter • BLACKJACK • Graphics demo • PC/PAD (Word processing spreadsheet) • utilities • music • hints • and more

UVL. 2.3 Part 5 of sort series: Disk Sorting Methods • HÉLP utility • START-UP utility • games • music hints • tutorial on SEARCHING TECHNIQUES • statistical program • plus more

─ VOL. 2.4 Part 6 sorting: DISK FILES (interactive tutorial) • MAILIST program • HASHING (interactive) function key utility - full screen ed. - ETCH game - poems. BAS - more

NAME ADDRESS

CITY

\$15

\$15

\$15

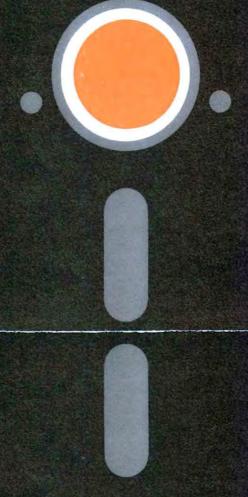
\$15

\$15

\$15

## I.B.Magazette

1306 Petroleum Tower Shreveport, LA 71101





MORE THAN JUST A
COLLECTION OF PROGRAMS.

## COHERENT™ IS SUPERIOR TO UNIX\* AND IT'S AVAILABLE TODAY ON THE IBM PC.

Mark Williams Company hasn't just taken a mini-computer operating system, like UNIX, and ported it to the PC. We wrote COHERENT ourselves. We were able to bring UNIX capability to the PC with the PC in mind, making it the most efficient personal computer work station available at an unbelievable price.

For the first time you get a multi-user, multitasking operating system on your IBM PC. Because COHERENT is UNIX-compatible, UNIX software will run on the PC under COHERENT.

The software system includes a C-compiler and over 100 utilities, all for \$500. Similar environments cost thousands more.

COHERENT on the IBM PC requires a hard disk and 256K memory. It's available on the IBM XT, and Tecmar, Davong and Corvus hard disks.

Available now. For additional information, call or write,

Mark Williams Company 1430 West Wrightwood, Chicago, Illinois 60614 312/472-6659



## PREMIER **FORUM** ROPEEN ONFERENCES/EXPOSITION

BMPC



FOR THREE DAYS, WE WILL HOLD ROUND TABLE DISCUSSIONS PROVIDING DISTRIBUTORS AND TECHNICAL REPRESENTATIVES WITH A DYNAMIC OVERVIEW OF TECHNIQUES, MATERIALS, PRODUCTS AND SERVICES ADAPTABLE TO THE IBM PERSONAL COMPUTER.

CAPRICORNE ORGANISATION

TOUR MONTPARNASSE 33, AVENUE DU MAINE BP 102-75755 PARIS CEDEX 15 TELEPHONE: (1) 538.72.68 - TELEX: COGETOM 250850 F

## World Events

#### A calendar of regional, national, and international events

#### Edited by Eric Brown

World Events lists computer-related conferences, conventions, workshops, camps, symposiums, trade fairs, and shows. If you know of an upcoming event, we'd like to hear about it.

#### March 14 to May 10

Chips and Changes Exploratorium

San Francisco

An exhibition of computer chip technology focusing on the social impact of microelectronics. The exhibition will also show at eight museums around the country.

Exploratorium 3601 Lyon St. San Francisco, CA 94123 415/563-7337

#### March 19-22

1984 Federal Office Systems Expo Washington Convention Center Washington, D.C.

An exposition and conference focusing on both government and commercial office systems integration. This year's theme is "Office Systems Integration—Today's Realities, Tomorrow's Prospects."

National Trade Productions, Inc. 9418 Annapolis Rd. Lanham, MD 20706 800/638-8510, 301/459-8383

#### March 23-25

Ninth West Coast Computer Faire Brooks Hall, Civic Auditorium, and Trade Show Center

San Francisco

A computer exposition focusing on microcomputer software, hardware, and peripherals for home and business use.

Computer Faire, Inc. 570 Price Ave. Redwood City, CA 94063 415/364-4294

#### March 27-29

Seventh Annual Southwest Computer Conference

Myriad Convention Center Oklahoma City

A business and industry exhibition and conference for management and technical personnel. More than 10,000 attendees are expected to visit 250 booths. The show features 50 seminar presentations.

E. Z. Million SWCC P.O. Box 950 Norman, OK 73070 405/329-3660

#### March 29-30

Personal Computers in the Clinical Laboratory
Duke University Medical Center
Durham, North Carolina
A conference on using personal computers in the clinical laboratory.
Medical Technology Program
Duke Medical Center
P.O. Box 2929
Durham, NC 27710
919/684-6015

#### April 19

California Computer Show Hyatt Hotel Palo Alto, California A display by 65 exhibitors of the latest advances in the computer industry for OEMs and sophisticated users.

Norm DeNardi Enterprises 289 S. San Antonio Rd. #204 Los Altos, CA 94022 415/941-8440

#### April 26-29

Third Annual New York Computer Show
Nassau Coliseum
Long Island, New York
A general computer show featuring hardware and software.
Northeast Expositions
822 Boylston St.
Chestnut Hill, MA 02167
800/343-2222, 617/739-2000

#### May 3-6

The Mid-West Apple/IBM PC Expo Rosemont Exposition Center Chicago

A trade and end-user exhibition featuring IBM PC and Apple computers and compatibles (formerly Applefest and PC'83).

Northeast Expositions 822 Boylston St. Chestnut Hill, MA 02167 800/343-2222, 617/739-2000

(continues)



S	
COMPUTERS	!
COLUMBIA MPC DESKTOP COLUMBIA VP PORTABLE	\$CALL \$BEST PRICE
CORONA COMPUTER SYSTEM	IS \$AVE
EAGLE COMPUTER	\$CALL
PRINTERS -	
EDCON DV 00	Φ A\ / E

	PRINTERS -	
	EPSON RX-80	\$AVE
	EPSON RX-80FT	\$389.95
	EPSON FX-80	\$525.00
	EPSON FX-100	\$679.95
	OKIDATA 92	\$429.00
	OKIDATA 93	\$739.00
	PROWRITER I	\$339.00
	STAR MICRONICS	
1	GEMINI 10X	\$269.95
	GEMINI 15X	\$399.95
	DELTA 10	489.00
ı	POWERTYPE	\$CALL
١	RADIX SERIES	\$CALL
1	LETTED OULLITY DO	MITERO

#### — LETTER QUALITY PRINTERS -

DAISYWRITER 2000 w/48K BUFFER \$489.95
NEC 2000 SERIES \$CALL
TOSHIBA 1350 \$BEST PRICE

I MUNITURS -	
AMDEK 300G AMDEK 300A AMDEK COLOR I	\$129.00 \$149.00 \$299.00
PLUS	
PRINCETON COLOR GRAPHICS HX-12	\$479.00
MODEMS -	
HAYES 300	\$195.00

HAYES 300 HAYES 1200 HAYES 1200B	\$195.00 \$469.00
HAYES 1200B	\$435.00
———— DISKETTES –	

\$24.95

\$34.95

ELEPHANT DS/DD VERBATIM DS/DD

WRITE FOR FREE CATALOG NATIONAL ORDER DESK 1-800-341-1950 EXT 88 IN NY 1-800-942-1935 EXT 88 ORDER STATUS (203) 777-2284

TEAM COMPUTER PRODUCTS 109 CHURCH ST. SUITE 303-4 NEW HAVEN, CT 06510

Circle 705 on reader service card

#### World Events

May 6-9

Comunicaciones Expo '84 Curtis Dixon Hall Tampa, Florida

An exhibition and conference on telecommunications and data communications, with a focus on the Latin American and Caribbean marketplace. Conference topics include local area networks, management and computers, rural telecommunications, and mobile communications.

LATCOM, Inc. Mitch Hall Associates P.O. Box 860 Westwood, MA 02090 617/329-8090

May 10-12 Softwest '84 Regency Hotel and Conference Center Denver

An exposition, a conference, and educational seminars on IBM PCs and Apple computers. The exposition will include software, peripherals, and compatibles.

The Colorado Conference Group 3312 Cripple Creek, Ste. C Boulder, CO 80303 303/499-1034 May 22-25

COMDEX/Spring

World Congress Center and Apparel Mart

Atlanta

A computer trade show with emphasis on small computers, peripherals, and software.

The Interface Group 300 First Ave. Needham, MA 02194 617/449-6600

May 22-26

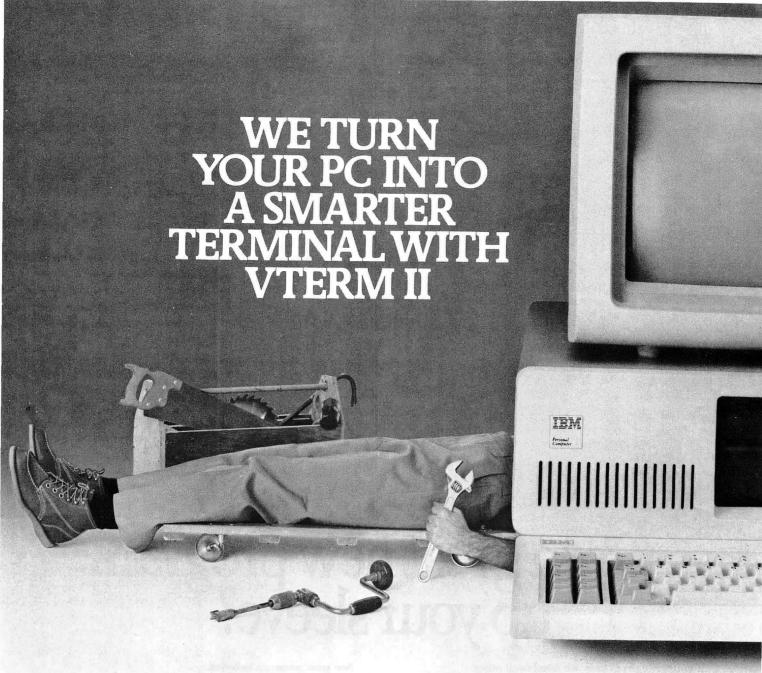
MicroExpo '84 Palais des Congres (C.I.P.)

Paris

Europe's oldest and largest microcomputer show, now in its ninth year. Floor space has been doubled since last year, and over 35,000 attendees are expected.

Diane Brock Sybex 2344 Sixth St. Berkeley, CA 94710 415/848-8233 Telex: 336311

(continues)



You still don't need to get your hands dirty to turn your PC into an intelligent workstation. Thousands of users agree that Coefficient's VTERM,<sup>TM</sup> the original **DEC VT100-VT52** emulation software for the IBM PC, is the best way to link PC's with minis and mainframes.

But now VTERM is smarter than ever with these new features:

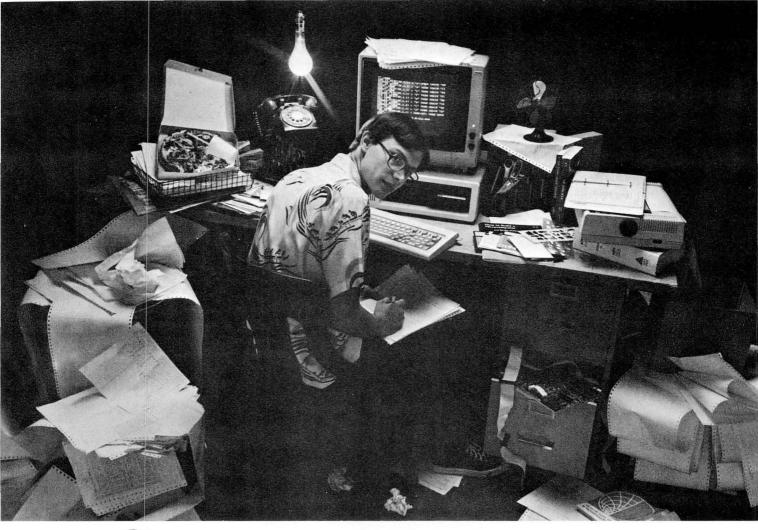
- 132 column display capability on the IBM monochrome monitor using the optional SuperVision™board.
- XMODEM error-correcting file transfer capability for data exchanges with other micros, data services and computer bulletin boards.
- Coefficient's own VTRANS file transfer protocol with selectable CRC or checksum error-correction. Complete sample host-side software supplied in several languages on the VTERM diskette. VTRANS protocol is thoroughly documented in the VTERM user's manual.

- Enhanced ASCII file transfer with a wide variety of options that allow transfers with most host systems using only standard host utilities.
- Unique terminate-and-stay-resident feature allows easy switching between DOS and VTERM.
- Full-featured autodialing and automatic log-in capability.
- On-line help and easy reference card.

Plus many other new features, in addition to the original VTERM's full-throughput to 9600 baud, printer support, on-line setup mode, multiple setup files, and soft function keys. Emulates VT100, VT52, VT101 and VT102 terminals. Written entirely in assembler for maximum efficiency. Call today. Our software mechanics are standing by.

SuperVision is a trademark of California Systems, Inc. VTERM is a trademark of Coefficient Systems Corp.

Coefficient Systems Corporation (212) 777-6707 611 Broadway, New York, N.Y. 10012



## Got a great new program up your sleeve?

your pocket.

If you write programs, we need each other.

We know that some great software is being developed between the hours of midnight and 6:00 AM, in the silence of America's homes. If you're one of those disk-driven writers, buttoning up by day and hunkering down by night, take heart. Fame and fortune could be right around the corner.

You'll hear from us in 30 days.

I/O WARE is looking for innovative programs for the home and small business markets: word processing, graphic arts, finance, planning, home budgeting, "how-to", etc. Programs that will run on the Commodore 64 (Disk or Tape); IBM PC and PC Jr. (Disk); Apple II (Disk); TRS-80 I, III, IV (Disk), and Color Computer (Disk or Tape). You'll receive our decision in 30 days. If you have what we're looking for we'll immediately send you an advance of at least \$250.

And that's just the beginning. I/O WARE can give you the kind of exposure (and royalties) you've been dreaming of.

Duane Manseau, Jim Eastman, Tom Cullity "We're looking for great new software.

See your name up in bytes.

Every program needs professional documentation, packaging, distribution, and promotion. That's our job. We'll transform your program into a polished, and successful software package.

I/O WARE is part of the team of computer experts publishing the leading computer magazines in the we'll put a count access advance in country. Which means your program will have access to major national advertising, direct mail, and hundreds of retail outlets across

the country.

So hit us with your best shot-today.

Because we're putting together a very strong line of software. Fast. And there's a good chance you could be a part of the

team. Just call Tom Cullity at our software hotline, 603/924-9897, and let us know what you have up your sleeve.



I/O WARE INC. Peterborough, NH 03458 Attention: Tom Cullity

The I/O WARE Professionals:

Circle 644 on reader service card

#### World Events

**June 5-9** 

Rochester FORTH Applications Conference

University of Rochester Rochester, New York

An international conference on the FORTH programming language that is aimed at both experienced users and novices.

Institute for Applied FORTH Research, Inc. 70 Elmwood Ave.

Rochester, NY 14611 716/235-0168

June 13-15 IBM World Expo McCormick Place West Chicago

An exposition and conferences on IBM PC hardware, software, and compatibles.

IBM PC World Exposition Mitch Hall Associates P.O. Box 860 Westwood, MA 02090 617/329-7466

June 13-15 NECC '84

Dayton Convention Center Dayton, Ohio

The National Educational Computing Conference. Panels, tutorials, demonstrations, and exhibits on the use of computers in education.

Computer Science Department University of Dayton Dayton, OH 45469 513/229-3831

(continues)

### Multi-tasking... Multi-user... MultiLink!

MultiLink turns PC-DOS (or MS-DOS) into a multi-user, multi-tasking system without expensive hardware. If you have at least 96K of memory, MultiLink is all you need for concurrent processing.

If you also have serial ports and appropriate terminals, you can station up to 8 additional users running normal DOS applications.

MultiLink permits task synchronization, prioritization, disk and file sharing, and other features geared to development of multi-user software.

Also included is a full-featured bulletin board system allowing dial-in access which runs as an independent task.

On the market since February of '83, MultiLink supports the IBM PC or XT running either PC-DOS 1.1 or 2.0, and will handle future releases as required. Also supported are the Columbia, Corona, and Eagle 1600 series, with others under development.

Available now at \$225. Evaluation version for the faint of heart. Visa, MC accepted. Dealer inquiries invited.



THE SOFTWARE LINK, INC.

6700 23-B ROSWELL RD. • ATLANTA, GA 30328 • 404/255-1254

Circle 526 on reader service card

#### **WORRIED?**

**SNOOPY?** Explore your disks

and learn the mysteries of disk

data with the Norton Utilities.

Your data is in danger without the powerful file recovery

routines in the Norton Utilities.

Protect your data

with the essential file recovery routines

- Recover erased files
- Recover from damaged diskettes
- Recover scrambled data

#### Dozens of extra functions

included in the Norton Utilities

- \* Disk labeling
- Screen control
- Sound, timing, file printing and more!



- Explore and patch all disks

Works on ALL models of IBM Works with ALL versions of DOS

> **TOP 30** SOFTALK **POPULARITY** WINNER!

"Nothing short of superb!" - P.C. Age

You can't afford to be without them!

"An industry standard!" - NY PC User's Group



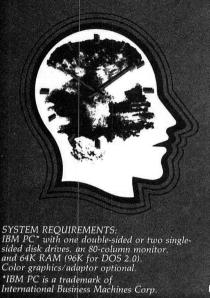
**PHONE ORDERS** (213) 399-3948



The Norton Utilities Power Tools for the IBM/PC Available from ComputerLand, other dealers and directly from me for \$80: Peter Norton 2210 Wilshire Blvd., # 186A, Santa Monica, CA 90403



THE ROLE-PLAYING GAME OF TODAY



A sophisticated simulation of modern life and human psychology Includes: BASIC MODULE create and guide characters through their lives...

PROJECT CONTACT (Scenario #1)
— save the U.S.A. from a mad scientist and terrorist plot... you have only 60 hours to complete your mission... HEROISM IN THE

MODERN AGE is expandable to other modules and exciting scenarios.

At your computer store.



10850 Wilshire Blvd., Suite 800 Los Angeles, CA 90024

Circle 577 on reader service card

Don't miss our annual

## Hardware Review

Subscribe

now!

See page 280 for details.

#### World Events

June 14-17

International Computer Show Cologne, West Germany

A computer show featuring personal computers for business and home

Messe- und Ausstellungs-Ges.m.b.H.Koln Messeplatz Postfach 210760

D-5000 Koln 21 (Deutz) Telephone: (0221) 821-1

Telex: 8873426 muad

June 26-28

PCExpo

New York Coliseum

A trade show dedicated to the IBM PC and compatibles. Exhibitors are manufacturers, original software producers, and principal service vendors. Attendees include thirdparty resellers, consultants, dealers, corporate volume buyers, and MIS and EDP managers. Daily seminars will be offered.

**PCExpo** 333 Sylvan Ave. Englewood Cliffs, NI 07632 201/569-8542

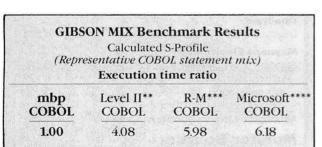
Are you sponsoring an event for the computing community? Please let us know. Send details as far in advance as possible to World Events, PC World, 555 De Haro St., San Francisco, CA 94107, CompuServe 74055,412, Source STE908. €

# mes fast T&CHA

mbp COBOL can be summed up in one word: fast.

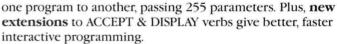
Because it generates native machine language object code, the mbp COBOL Compiler executes IBM/PC\* programs at least 4 times

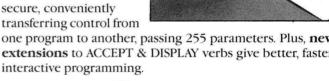
faster (see chart). Fast also describes our new SORT, which can sort fourthousand 128-byte records in less than 30 seconds. A callable subroutine or



128K system with hard disk required. \*IBM/PC is an IBM TM; \*\*Level II is a Micro Focus TM; \*\*\* A Ryan-McFarland TM; \*\*\* A Microsoft TM

stand-alone, 9 SORT control fields can be specified. And our new CHAIN is both fast and secure, conveniently







COBOL. An Interactive Symbolic Debug Package included standard; Multi-Keved ISAM Structure; listing options allow source & object code, map & cross-reference checking; GSA Certification to ANSI '74 Level II; mbp has it all.

It's no surprise companies like Bechtel, Chase, Citicorp, Connecticut Mutual, and Sikorsky choose mbp COBOL; make it your choice, too. mbp is available at Vanpak Software Centers, or direct; just send the coupon, or call for complete information-today.



The

## Perfect Compatability

#### IBM & ACP

Free Consultation — Give us the problem. We have the solution.

## SPECIALS OF THE MONTH

#### **Control Data**

Full Size 320K DS/DD \$ 235\*

\*lowest price in the nation
"The drive that IBM trusted with its logo."

#### NEW half height Control Data . . . . . . \$ 195

Quiet, reliable, compatible No special mounting brackets required.

•All 51/4'' drives come with complete installation instructions and all necessary brackets and screws.

Megaplus II w/64K . . . . . \$ 265 64K RAM Chips 200 NS Pre-tested \$ 55 Multimate . . . . . . . . . . . \$ 295 An advanced word processor with all the features

An advanced word processor with all the features of a dedicated stand alone system.

\$ 385

#### \* Grouped Software \*

Lotus 1-2-3 / Wordstar Propack
......\$ 699
dBase II / Quickcode ....\$ 559
Wordstar/dBase II/Lotus 1-2-3
.....\$ 959

#### FEATURE SPECIAL

AST Sixpack w/384K installed

Comes with Serial, Parallel Port Clock Calendar, Superspool, Superdrive

and Lotus 1-2-3

For Just \$869

#### HARDWARE

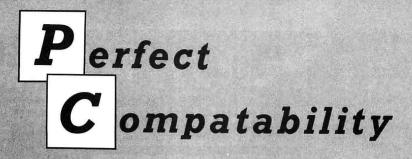
#### Disk Drives

The second secon
<b>Davong</b> 5 MB to 32 MB Hard Disk Int/Ext Available \$ Call (Includes power-supply, controller card and software)
Maynard Electronics 10MB Internal Hard Disk (XT lookalike)\$ 1299
Control Data           Full Size 320K DS/DD         \$ 235           Half-Height 320K DS/DD         \$ 195
TEAC, Hitachi, Matsushita Half-Height 320K DS/DD w/brackets
Scotch/3M DS/Diskettes (box of 10)\$39
Expansion Boards
AST Research (All AST boards come with SuperDrive, Superspool, and one year warranty)
SixPak Plus w/64K (See Feature Special) \$ 269  MegaPlus II w/64K (expandable to 512K) w/serial port, clock calendar \$ 265  I/O Plus II w/clock calendar, serial port \$ 115  MegaPak w/128K or w/256K Upgrade \$ Call Parallel, Serial, Game Options \$ 35  Each 64K RAM Set Installed on board - add \$ 60
Quadram
Quadboard w/64K expandable to 348K\$ 269
Maynard Electronics         \$ 175           Standard Disk Controller         \$ 229           with parallel port         \$ 239           with serial port         \$ 239           Sandstar Modular Disk Controller         \$ 219           All Sandstar Modular Options Available         \$ Call
Monitor Boards
Hercules Graphics Card \$395 PC Components Bi-Graphix   \$Call Paradise Systems Multidisplay Board (USI) \$419 Plantronics Colorplus \$419 Quadram Quadcolor   \$215 Techmar Graphics Master \$Call
If you need advice about which board is right

Next Day Shipping

for you, just give us a call.

- No Credit Card Surcharge
- Company P.O. Accepted



#### IBM & ACP

Competitive prices, prompt service, and complete support.

#### **COMMUNICATION PRODUCTS**

#### Hayes

Smartmodem 1200	\$ 489
Smartmodem 300	\$ 209
Smartcomm II communications software	. \$ 99
Smartmodem-to-IBM six foot cable	. \$ 25

#### Hayes Smartmodem 1200B

Internal modem includes Smartcomm II software . \$ 435

#### Microstuf

Crosstalk communications software . . . . . . . . . \$ 119

We carry a wide variety of Mainframe communication and Local Area Network products. For advice about which will suit your needs best just give us a call and let us review them for you.

#### **PRINTERS**

FX-80 F/T, Graphtrax II.

#### Epson

FX-100 F/T, Graphtrax II	Call
NEC	
NEC 3550	395
NEC 2050 (Newest letter quality 20 cps) \$ 0	Call
Cut Sheet feeder\$4	195
Automatically feeds 200 sheets at a time	

#### Okidata

Microline 83A F/T 120 cps, 132 cols	. \$ 625
Microline 92 160 cps, 80 cols	. \$ 495
Microline 93 F/T 160 cps, 132 cols	. \$ 795
Microline 84 F/T 200 cps, 132 cols	. \$ 990
Plug n' Play (Epson emulation ROM chips)	. \$ Call
We carry a full line of printer accessories	
All 6' printer cables	\$ 30

Hewlett Packard - HP 7470A Plotter ..... \$ Call

#### **MONITORS**

#### Amdek

Video 300 12" High Resolution Green	. \$ 155	5
Video 300A 12" High Resolution Amber	. \$ 165	5
Video 310A 12" IBM Monochrome Compatible	\$ Cal	I

#### **Princeton Graphics**

HX-12 RGB monitor (Sharpest Hi Res Color)	\$ Call
Max-12 IBM Monochrome Compatible in Amber	\$ Call

#### SOFTWARE

#### Ashton Tate

dBase II\$ 385
Friday
Central Point Software - Copy II PC \$ 35
Fox & Geller - Quickcode (version 2.2)\$ 169
Financier           Financier II         \$ 129           Tax Series         \$ 119
Information Unlimited Software
EasyWriter II \$ 205 EasyBusiness Series \$ Call G/L, A/R, A/P, Payroll, Inventory
Infocom - Zork I, II, III
Lattice - C Compiler
Lifetree Volkswriter \$ 120 Volkswriter Deluxe \$ Call
Lotus Development Lotus 1-2-3 (with tutorial on disk) \$ Call
MicrosoftFlight Simulator\$ 35Multiplan\$ 169Multi-tool Word (new word processor)\$ CallMulti-tool Word w/Mouse\$ Call
Micropro WordStar \$ 279

#### Wordstar/Mailmerge/Spellstar/StarIndex (Propack) \$ 389 Morgan Computing

Wordstar/Mailmerge

Trace 86 (assembly language debugger)	. \$ 65
Peter Norton - Norton Utilities	. \$ 59
Rosesoft - Prokey (Version 3.0)	. \$ 99
Software Publishing - PFS Report, Write, File	\$ Call

#### Softword Systems



## APPLIED COMPUTER PRODUCTS INC.

1916 Welsh Road #6, **Philadelphia, PA** 19115 215-934-6990

1-800-223-3860

#### **Our Policy**

We accept VISA, Mastercard, Money Orders, Certified Checks, Cashiers Checks, Personal Checks, Wired Funds.
 We do not charge your card until we ship.
 No surcharge added on VISA and Mastercard
 Allow one week for personal and company checks to clear.
 COD maximum \$500 Cash or Certified check on delivery.
 Please use local phone number for order status inquiries.
 Prices subject to change without notice.
 Returns may be subject to restocking fee.

SHIPPING (U.S.). For monitors, printers, and hard disk drives add 2% to all orders. Blue label and Next Day Air available. For all other items add \$4. Most orders shipped next day.

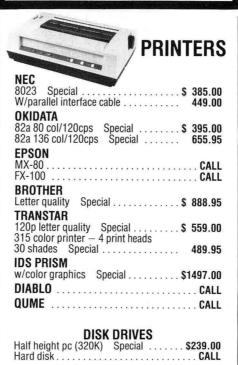
## FOR YOUR PC and COMPATIBLES

Industry standard products at super saver discount prices

#### SOFTWARE BUSINESS SPECIALS

SORCIM	
Supercalc III DOS Special	\$365.95
Supercalc II Special	
Superwriter Special	199.95
PEACHTREE	
Peachpak #4 (GL/AP/AR) Special	\$295.95
Peachcalc Special	97.95
Sales Invoicing Special	512.95
	312.33
ASK MICRO INC.	CODE DE
Acct. payable (A+PC-2) Special Acct. rec. (A+PC-3) Special Gen. ledger (A+PC-1) Special Inventory (A+PC-4) Special Payroll Special Special Special	\$395.95 20E 0E
Con lodger (A + PC - 3) Special	205.90
Inventory $(A + PC - I)$ Special	305.55
Payroll Special	395.95
Special 3/pak Special	1095.00
ASHTON TATE	1000.00
D-Base II Special	6430 05
Friday Special	199.95
CONTINENTAL	133.30
The Home Acct. Special	\$117.05
Property Mgmt. Special	3/10/15
	043.00
FOX & GELLER Quick code Special	\$10F 0F
d Graph Special	195.95
d Util. Special	69.95
TAX COMPUTER	55.50
Tax computer (Ca/Fed)	\$ 82 OF
Tax Computer (Fed)	82.95
Payroll Computer (Ca/Fed)	79.95
Tax Computer (Fed) Payroll Computer (Ca/Fed) Payroll Computer (Fed)	79.95
SOFTWARE PUBLISHING	(2147)27(27)
PSF File	S 95 75
PSF Graph	95.75
PSF Write	95.75
PSF Report	85.75
PSF 3/Pak	295.95
SOFTWARE ARTS	
Financial Management	\$ 89.95
Intro to Science	00 05
	89.95
Mechanical Engineering	89.95
VISICORP	89.95
	89.95 \$189.95
VISICORP Visicalc Vicidex	89.95 \$189.95 189.95
VISICORP Visicalc Vicidex Visifiles	89.95 \$189.95 189.95 235.95
VISICORP Visicalc Vicidex	89.95 \$189.95 189.95
VISICORP Visicalc Vicidex Visifiles Visilink	89.95 \$189.95 189.95 235.95
VISICORP Visicalc Vicidex Visifiles Visilink  GAMES	89.95 \$189.95 189.95 235.95
VISICORP Visicalc Vicidex Visifiles Visilink  INFOCOM  GAMES	89.95 \$189.95 189.95 235.95 189.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III	89.95 \$189.95 189.95 235.95 189.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III Planet Fall	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95
VISICORP Visicalc Vicidex Visifies Visilink  INFOCOM Zork I, II, III Planet Fall Starcross	89.95 \$189.95 189.95 235.95 189.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  GAMES INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95 \$ 32.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  GAMES INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95 \$ 32.95 32.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95 \$ 32.95 32.95 32.95 32.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95 \$ 32.95 32.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95 \$ 32.95 32.95 32.95
VISICORP Visicalc Vicidex Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 \$22.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 27.95 \$32.95 32.95 32.95 32.95 32.95 32.95
VISICORP Visicalc Vicidex Vicidex Visifiles Visifiles Visilink  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 27.95 \$32.95 32.95 32.95 32.95 32.95 32.95
VISICORP Visicalc Vicidex Vicidex Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 32.95 \$2.95 \$22.95
VISICORP Visicalc Vicidex Vicidex Visifiles Visifiles Visilink  GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BILUE CHIP SOFTWARE Millionaire	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 32.95 \$2.95 \$22.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95 \$ 32.95 32.95 32.95 \$ 22.95 \$ 22.95 \$ 42.95
VISICORP Visicalc Vicidex Visifies Visifies Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 \$ 27.95 \$ 32.95 32.95 32.95 32.95 32.95 32.95 \$ 22.95 \$ 22.95 \$ 22.95 \$ 22.95 \$ 25.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 27.95 \$ 32.95 32.95 32.95 \$ 22.95 \$ 22.95 \$ 42.95
VISICORP Visicalc Vicidex Visifies Visilink  GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FIINTASTIC	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 27.95 \$32.95 32.95 32.95 \$22.95 \$22.95 \$42.95 \$25.95 \$25.95
VISICORP Visicalc Vicidex Visifies Visilink  GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FIINTASTIC	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 27.95 \$32.95 32.95 32.95 \$22.95 \$22.95 \$42.95 \$25.95 \$25.95
VISICORP Visicalc Vicidex Vicidex Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 32.95 32.95 32.95 \$ 22.95 22.95 \$ 22.95 \$ 25.95 \$ 25.95 \$ 29.95 \$ 32.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visifiles Visilink   GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 27.95 \$32.95 32.95 32.95 \$22.95 \$22.95 \$42.95 \$25.95 \$25.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 \$22.95 \$22.95 \$22.95 \$25.95 \$25.95 \$25.95 \$25.95 \$25.95 \$25.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack	89.95 \$189.95 189.95 235.95 189.95 \$27.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95
VISICORP Visicalc Vicidex Vicidex Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack Coachs Football	89.95 \$189.95 189.95 235.95 189.95 \$ 27.95 32.95 32.95 32.95 32.95 \$ 22.95 22.95 \$ 22.95 \$ 25.95 \$ 25.95 \$ 32.95 \$ 25.95 \$ 29.95 \$ 32.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack Coachs Football PC Crayon	89.95 \$189.95 189.95 235.95 189.95 \$27.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95 \$2.95
VISICORP Visicalc Vicidex Visifiles Visilink  GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack Coachs Football PC Crayon SIRIUS SOFTWARE	89.95 \$189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack Coachs Football PC Crayon SIRIUS SOFTWARE Space Eggs Gorgon II	89.95 \$189.95 189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack Coachs Football PC Crayon SIRIUS SOFTWARE Space Eggs	89.95 \$189.95 189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack Coachs Football PC Crayon SIRIUS SOFTWARE Space Eggs Gorgon II Buzzard Bait TABLETS	89.95 \$189.95 189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95
VISICORP Visicalc Vicidex Visifiles Visifiles Visilink   GAMES  INFOCOM Zork I, II, III Planet Fall Starcross STRATEGIC SIMULATIONS Epidemic Galactic Gladiators Tigers in the Snow Warp Factor AVANT GARDE Air Traffic Controller Federation Lazermaze BLUE CHIP SOFTWARE Millionaire BRODERBUND Apple Panic Serpentine FUNTASTIC Big Top Cosmic Crusaders Snack Attack P C SOFTWARE Championship Blackjack Coachs Football PC Crayon SIRIUS SOFTWARE Space Eggs Gorgon II Buzzard Bait	89.95 \$189.95 189.95 189.95 235.95 189.95 \$27.95 32.95 32.95 32.95 32.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95 \$22.95

The state of the s	COMPUTERS
	COLUMBIA 1600-1
	128K dual dsdd drives (640K) IBM Compatible Perfect Software Package PLUS Additional Soft- ware Monitor Special
	COLUMBIA 1600-4 All that the 1600-1 has (1 dsdd disk drive) Plus 12M/B Hard Disk Special \$3895.95
	COLUMBIA V.P. PORTABLE
	128K Ram Dual dsdd drives (640K) All software Amber or green monitor Special <b>\$2495.95</b>
	EAGLE P.C. 128K Dual dsdd drives Monitor Word processing Electronic spreadsheet MS-DOS AND CP/M 86 Special \$2685.00
	<b>EAGLE Spirit PC-XL 128K</b> 1 Floppy disk drive 10 M/B Hard disk Special \$3585.00
	BASIS 108 128K Special \$ 995.00



MONITORS	6
COMPOSITE MONITORS	
Nec 12" green Special\$	110.00
Nec 12" green Special\$ Amdex 12" 300A amber Special	151.95
Taxan 12" green \ Special	125.00
Taxan 12" amber Special	137.00
USI 12" green Special	143.00
USI 12" amber Special	149.95
12" amber (private label) Special	120.00
Composite color 14" Special	248.95
COLOR MONITORS	
Taxan RGB lo/res 12" Special \$	365.00
Taxan RGB hi/res 12" Special	495.00

HAYES MODEMS		
Smartmodem 1200b w/sft         Special         \$489.95           Smartmodem 300         Special         215.95           Smartmodem 1200		
stand alone Special		
TRANSEND         P.C. Modem card 1200       \$465.95         P.C. Modem card 300       289.95         P.C. transend disk       139.95		
U.S. ROBODICS Password 300/1200		



PROMETHEUS

ProModem 1200/300 BAUD
Expands to stand alone package ● Real time clock
and calendar ● Help commands ● Built-in diagnostics ● Audo dialer ● Programable intelligent
dialing ● RS232 interface ● Internal power supply
● Many options available
SGC special introductory offer ......\$475.00

#### **MEMORY CARDS**

WESPER         \$232.95           Memorycard 64K (exp/256)         \$232.95           Quad function par/ser/clk/gm         341.95           Spooler par/16K/interface         221.95           Spooler par/ser/16K/int         272.95
MICROFAZER         \$289.95           Ser/ser/w/copy/64K         289.95           par/ser/w/copy/64K         289.95
QUADRAM       2 ser/ports 64K       \$349.95         2 ser/ports 256K       536.95
MICRO SYSTEMS         64K (multi-functional)       \$229.00         128K (multi-functional)       299.95         192K (multi-functional)       379.95         256K (multi-functional)       399.00
ACCESSORIES
T.G. Joysticks \$ 49.95 T.G. Game Paddles 39.95 T.G. Trackball 59.95
DISKETTES
DYSAN box 10 ds/dd       \$ 49.95         VERBATIM box 10 ds/dd       42.95         CONTROL DATA box 10 ss/dd       25.00         Box 10 ss/dd/w/order       19.95

All equipment shipped factory fresh. Manufacturers' warranties included. California customers add 6½% tax. Include payment by personal check, money order, or cashier's check with order and SGC will pay shipping charge. Call for amount of shipping charge when paying by credit card.

All items are normally in stock

415) 490-3420

. . . And we'll be here to help after you receive your order. Feel free to call the SGC Technical Staff for assistance.



The mail order specialists
342 Quartz Circle, Livermore, CA 94550

<del>\*\*\*\*\*\*\*</del> Now, Using Your Own Personal Computer, You Can Double ... Perhaps Even Triple ... Your Effective Reading Speed in Just 8 Easy Lessons!



#### SPEED READING

The Computer Course<sub>TM</sub>

We have harnessed all the power of your own Personal Computer to show you amazing new methods of analytical speed reading, pre-reading, and other techniques. The personalized feedback of your computer brings you a tremendous opportunity to learn these skills on your own, without paying large tuition fees, or traveling for group lessons.

This Program is incredibly easy to use and user-friendly.

And now, you can have the complete Program sent to you for a 30-Day Trial Test in the privacy of your own home or office, without obligation to buy. Just snip the coupon and mail it now.

Or you can telephone your order toll free! Why not order right now, while it's handy!



Telephone your order toll free! Just dial 800-243-0876

#### **BUREAU OF BUSINESS PRACTICE** 24 Rope Ferry Road . Waterford, CT 06386

Please send SPEED READING . . . The Computer Course, IBM P.C. version, for a Special 30-Day Trial Preview (including the 3 Diskettes for Lessons 1-8, and the Training Manual, all housed in an attractive and durable velour vinyl binder), and bill me at the Special Preview Rate of just \$39.00, plus a small charge for postage and handling. During the Trial period, I may elect to purchase the Course for just \$125.00, or I will return the materials within the Trial period. No charge for Trial if I purchase the Course.

"For use with the IBM monochromatic monitor and DOS 1.1 or 2.0"

NAME			_ TITLE		
FIRM					
ADDRESS	home office	8_			
CITY			STATE_	ZIP	
SRD/PCW					(SRD9-026)

Circle 689 on reader service card

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

IT'S SIMPLE. . . CALL AND SAVE MONEY! UP TO

Since 1978

GA. INFO 912-377-7120

DISCOUNT

Special  $P_{review}$  $O_{ff_{e_r}}$ 

#### NAME BRAND DISCOUNT PRICES

WE SELL

#### IBM-PC COMPATIBLES

CALL FOR YOUR CHOICE

eagle PC

COLUMBIA PC

**TRS-80 MODEL 2000** 

**DIRECT MARKETING COMPUTERS AND EQUIPMENT TO SAVE** YOU MONEY!

FREE UPON REQUEST

PRICE LIST AND INFORMATION KIT **•**COPY OF MFR'S WARRANTY PRICES AND PRODUCTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.



**EPSON** SCM SMITH

C. Itoh

MANNESMANN TALLY

Novation 2

|Hayes OYN



COLUMBIA DATA PRODUCTS, INC.

Transtar **OKIDATA** TOSHIBA

® TAXAN

FRANKLIN Eagle

#### TRS-80 COMPUTERS

MODEL	100	CALL
MODEL	4 TRANSPORTABLE	CALL
MODEL	2000	CALL

WE CARRY THE COMPLETE LINE OF TRS-80 COMPUTERS

PURE RADIO SHACK EQUIPMENT



Micro Management Systems, Inc.

2803 Thomasville Road East Cairo, Georgia 31728 TELEMARKET DEPT.

(Are vo

## BK-2

SMALL BUSINESS BOOKKEEPING

#### WE FILL THE NEED!

(Are you too big for Home Accountant and too small for General Ledger?)

#### THE MOST WANTED FEATURES

- Small Business Bookkeeping Checkbook Management & Banking
- Loan Calculations Loan Payoff Schedules Display or Print Reports

#### RECORD FILING

Asset Management • Property Management Credit Card Expense Control • Balance Sheet Small Inventory Recording

#### THE BEST PRODUCT

- Easy Learning Disk You See, You Do
- Easy Learning User's Guide
- BK-2 Master Disk
- BK-2 User's Manual with Sample Formats
- BK-2 Labels for your Disks
- Multi-file and Multi-disk Expansion

#### FINANCIAL REPORTING

Income/Expense Report • Trend Analysis
12 Month Spread Sheet
12 Month Bar Group

Ask for **BK-2** at your Local Dealer

OR ----

ORDER DIRECT - 714 - 957 - 2976

(Mastercard or Visa accepted)

Dealer Inquiries Invited

**ACCOUNTABILITY** Business Software since 1978

1500 Adams, Suite 300, Costa Mesa, CA 92626

Circle 696 on reader service card

From the authors of Micro-DSS™/Finance and MicroModeller, now there's

## ENCORE

FINANCIAL MODELING, DECISION SUPPORT (DSS), GRAPHICS, REPORTING

ELECTRONIC SPREADSHEET
all on the IBM PC
and all for
\$695.00

ENCORE! is a comprehensive financial analysis, planning, reporting and decision support system specifically designed for the IBM PC and compatibles. ENCORE!'s capabilities compare with \$100,000 mainframe financial modeling systems, and many of its features cannot be found in any other software package regardless of price. The unique strength of ENCORE! is that it combines the popular features of an interactive spreadsheet with

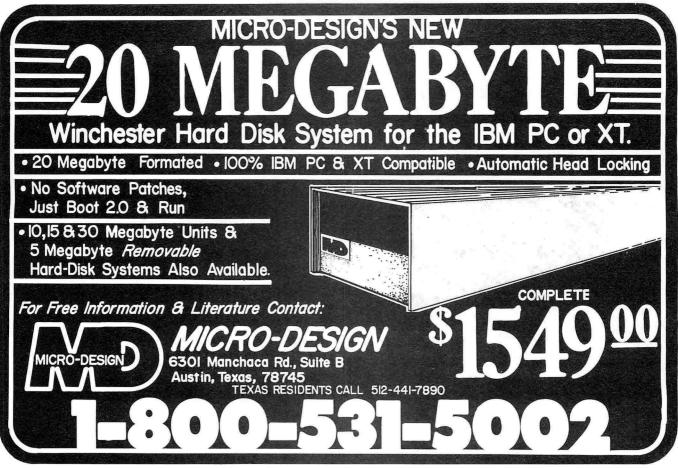
the extended capabilities of an English-style financial planning language and decision support system. **ENCORE!** includes comprehensive graphics, goal seeking and consolidations, and the system's reporting capabilities allow for total user control. We honestly believe that you cannot find a more powerful and easier to use Spreadsheet/Financial Modeling/Decision Support system for the IBM PC at any price.



MICROSYSTEMS INC.

1701 North Fort Myer Drive, Arlington, VA 22209 (800) 336-5496 • (703) 841-0800

IBM is a trademark of International Business Machines Corporation • Micro-DSS/Finance is a trademark of Addison-Wesley Publishing Co., Inc.



Circle 536 on reader service card

ACTUALLY, there is no comparison. SPF/PC is the best full-screen editor available for the IBM Personal Computer.

It looks and works like IBM's large system SPF editor.

- •SPF/PC can use up to 786K of memory as workspace.
- Word processing commands.
- •4-way scrolling.
- ·Split screen support.
- On-line help facility.
- •Can edit up to 240 character records.
- Monochrome or color supported.
- Instantaneous screen display.
- Block Move/Copy/Repeat/Delete/Overlay/Shift/Exclude
- · Automatic line numbering supported.
- 40 user-definable Program Function Keys.
  Direct interface to DOS commands for PCDOS 2.0 users.
- · Browse sub-system.
- Move/Copy sub-system copies any file format.
- Utilities include: Rename/Delete/Print/Directory list.

AND MUCH MORE . . .

UPLOAD/DOWNLOAD sub-system available to SPF/PC users for \$50.00

SPF/PC requires 128K, PCDOS, and 1 disk drive.

### THE ODD-COUPLE™

Allows the APPLE and IBM/PC to communicate with each other.

- Connect APPLE to PC, APPLE to APPLE, and PC
- Transfer any file in either direction.
- CHAT mode allows direct communications through the keyboard.
- •An Equipment Profile allows description of your operating environment.
- Communicate Direct or through a Modem at speeds up to 9600 baud (bps).
- •Written entirely in machine language for speed and efficiency.

REQUIREMENTS:

APPLE — 48K, 1 disk drive, Serial Interface IBM -64K, 1 disk drive, Serial Interface

For orders and dealer information write or call Roque River Software, 2822 Tahitian Ave., Medford, OR 97504, (503) 779-3002. Mastercard/Visa, Check, or P.O. accepted. Add \$5.00 for shipping. Canada \$10.00. Foreign \$15.00. IBM is a registered trademark of International Business Machines, Inc. APPLE is a registered trademark of Apple Computer Inc.

Thinking about buying something you've seen in this magazine? Getting the best price is as easy as The call's on us and the savings are on you. We're old fashioned merchants in a high tech world - hardware, peripherals, software and accessories at user friendly prices. New 384 K quadboard...from \$275 New 384 K quadboard ... irom call
MicroFazers ... call
Quaddisk hard disk drives ... \$475
Ouadlink Quadlink. Quadcolor I. SURGE PROTECTORS: NetWork Sarks Light Spring. ATI
MS DOS. \$55
EasyWriter II. \$55
FasyFiler. \$55
VisiCalo. Alpha Software Database
Manager II. ASHUH 1846 Call
Friday S385

Riday S250

IUS EasyFiler Caratoma MUNICIALI Systems Makers New Advanced Systems Makers New Advanced Systems Makers New Advanced Subject to the State of St Micro Data Base Systems MicroPro InfoStar. S275 Quadram Quadchrome. \$465 Starcross. FOR FUN: 2123 green monitor can and out Suspended Completer Infocom WURLD PROUEDDLING.
TUS EasyWriter II (with EasySpeller S132 Color monitor. Call and sek Microsoft Flight Simulator. San WORD PROCESSING: about the specs on this suberp monitor, possibly the best on the UTILITIES: call
Norton's Utilities. call
Prokey. Market. Property and room of \$499 Wordstar professional pack...\$355 Wordstar 3.3. \$359
Wicrosoft Word w/Mouse. \$369
W/ont Mouse MicroPro W/OUT MOUSE. \$299 Coftmand Mailtimate Epson \$285 Star Micronics call Gemini 10X. Delta 10X. s1625 Diablo 630 letter quality. call EXTRA MEMORY: \$55 64 K ram chip kit. Okidata. COMMUNICATIONS: Mannesman Tally drives \$215
Shugart half heights . . . . \$215 Tandon double sided disk DISK DRIVES: PROGRAMMING: C compiler. Microsoft Business BASIC.

## That it costs us, and a second costs us, and

## OPTIMIZING C86™ controls Charlie... Like a

Puppet on a String!

Serious programmers can use Optimizing C86 to control the IBM PC and other MS-DOS/PC-DOS computers. Features include

- Full and Standard versions of the C language — to balance portability with complete control of the machine.
- Hardware and operating system interfaces for graphics, interrupt control, 8087 use, I/O ports. real time applications and for producing ROMS
- Standard MS-DOS Linker support and option to produce MASM from C86. This helps integrate with MASM, MS FORTRAN and PASCAL.
- A rich set of libraries includes source for K&R functions, string handling, graphics, sorting, floating point (8087 and 8086/88), "Large" model (1,000K RAM), "Small" memory model, MS-DOS 1,1, 1,25, 2,0, 2, +
- Support for numerous add-on libraries including HALO Graphics, C Tools, PHACT for ISAM file management and numerous others. Ask for a list

Pull Charlie's strings with our fast, complete, reliable C Compiler — the leading compiler for serious programmers of MS-DOS and CPM-86 systems



Computer Innovations 980 Shrewsbury Avenue Suite J-508 Tinton Falls, N J 07724 (201) 542-5920

"They Say It All... We Do It All!"

Visa and MasterCard accepted

C86 is a trademark of Computer Innovations, Inc. CPM-86 and MPM-86 are trademarks of Digital Research, MS-DOS is a trademark of Microsoft PC-DOS is a trademark of International Business Machines.

Circle 406 on reader service card



#### 3M SCOTCH DISKETTES! **NEW, LOWER PRICES.**

Come share in the benefits of Disk World's mammoth buying power... buy genuine 3M Scotch diskettes at the lowest prices you'll ever see...less than half of what you'd pay in the store. All 3M Scotch diskettes are factory packed in cartons of 10 with Tyvec envelopes, labels and reinforced hubs (on 54° only).

LIFETIME WARRANTY!

4 ea. 51/4"SSDD

Other 51/4" Diskettes: 514" SSQD 514" DSQD

\$2.89 ea.\* \$3.95 ea.\*

8" Diskettes: 8" SSSD

51/4" DSDD ea. >

\$2.49 ea. \$3.25 ea.

\$2.95 ea. 8 SSDD \$3.95 ea. 8 SSDD 8 DSDD Add 5 cents per diskette for quantities less than 50. "indicates Quantity 20 prices.

OTHER GREAT VALUES:

3M HEAD CLEANING DISKETTE —Non abrasive cleaning kit contains 2 cleaning diskettes and 30 mackettes of cleaning fluid \$23,00 + \$1.50 Shpng.



DISKETTE 70-Holds 70 514" diskettes in dust

\$14.95 + 3.00 Shong.

DISK CADDIES—Flip up style holds 10 51/4" diskettes

\$1.65 + 20 Shong

FLIP 'N' FILE—New style holds 50 diskettes in more style and safety than ever. A \$39.95 retail value \$26.95 + \$5.00 Shpng

\$15.00 BONUS OFFER!

For the lowest priced, highest quality diskettes, storage cases, printer ribbons and computer paper products, get our catalog. Free with your order, \$1.00 otherwise. BONUS! Every catalog contains \$15.00

worth of bonus coupons.

SHIPPING: 5% DISKETTES—Add \$3.00 per 100 diskettes or fraction thereof. 8" DISKETTES—Add \$4.00 per 100 diskettes or fraction thereof. 0THER ITEMS: Add shipping charges as shown in ad PAYMENT: VISA or MC. COD orders, add \$3.00. Taxes: Illinois residents, add 8% sales tax.

Nationwide: 1-800-621-6827 In Illinois: 1-312-944-2788 Minimum Order: \$35.00

WE WILL BEAT ANY NATIONALLY ADVERTISED PRICE!

DISK WORLD!

Suite 4806

Chicago, Illinois 60611

**Authorized Distributor** Information Processing Products

The Ultimate Peripheral...

delivers your messages personally within 48 hours for only 26 cents each!

The United States Postal Service is ready and waiting with E.COM (Electronic Computer Originated Mail). All you need is your computer and CO-MAIL from ICA Systems.

CO-MAIL is the complete E.COM software package. Compose letters. invoices, press releases or any

business correspondence, and transmit your messages directly to the Postal Service for E•COM delivery. CO-MAIL does

it all! No need for separate text formatting software or a separate communications package.

Interested? CO-MAIL is available now for your IBM/PC, Apple II/III or CP/M system for only \$190.

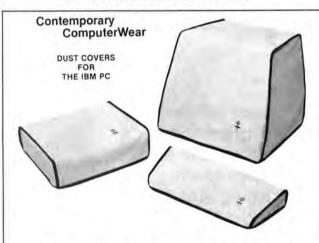
0

For more information about CO-MAIL contact:

**ICA Systems** Post Office Box 57165 Washington DC 20037 703-620-5835



#### Circle 691 on reader service card



Attire your IBM PC in style! ComputerWear is dust protection with class. Design features include select, woven fabric and embroidered emblem. Order now. Satisfaction guaranteed.

	PC IN STYLE! SEND ME: CHECK
	18 Printer(s) \$18 □ MC
1pc Mon/Drive\$3	36 Add \$2.00 Shipping Total: \$
	(CA. Res. add tax)
Print Name:	*********
Address:	
City/State:	Zip
Credit Card #:	Exp
Signature:	
Contempo	orary ComputerWear Att: YT ian Francisco, CA 94122 • 415/564-0506 emark of International Business Machines Inc

## **WOW!**

#### P-R-O-P-O-R-T-I-O-N-A-L Spacing on WordStar

You are reading text printed by WordStar in proportional spacing, providing a professional, easy to read, typeset appearance.

Complete details for printing in proportional spacing directly from WordStar, setting two or more fully justified columns on a page, and underlining spaces between words, are provided. The techniques will work on all versions of WordStar, and will drive Diablo, Xerox, Qume, NEC, and other daisywheel printers.

Above text printed on a daisywheel printer direct from WordStar. Now you can have the professional appearance of typeset text. Using PS is as easy as turning on bold or underline and is done right in your document, then printed by WordStar automatically! No Technical Knowledge needed.

PS ON WordStar-\$20 (plus \$2.50 shipping)

Please send me\_ Copies. Enclosed is my check (or Visa/MC# and , made out to: NYS residents add 7% sales tax exp. date) for \$\_

WRITING CONSULTANTS

Suite 153 / 11 Creek Bend Drive Fairport, New York 14450

VISA/MC ORDERS ONLY CALL 1-800-227-3800 Ext. 7018

Dealer inquires invited

#### Circle 698 on reader service card

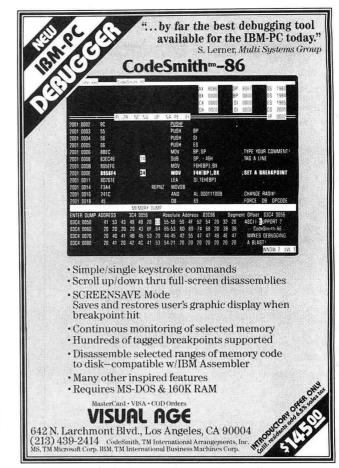


The beauty of your portable computer is that it goes everywhere you go. Unfortunately, it meets power line problems along the way.

The PC Saver protects your portable. UL Listed circuitry stops spikes and surges and smoothes power line noise. Since protective circuitry is built into an industry standard power cord, the PC Saver is light, compact and fits most major brands.

Only \$49.95 at computer stores everywhere. Or call us directly, Kensington Microware, Ltd., 251 Park Avenue South, New York, NY 10010, (212) 475-5200, Telex: 467383 KML NY.





Circle 687 on reader service card

#### SOFTWARE MARKETING EXECUTIVES TODAY.

There are thousands of software products for buyers to choose from . . .

no effective way to compare and evaluate . . .

A new software marketing concept is needed . . .

- To place your new software products in front of lots of qualified buyers.
- ... To lower your marketing costs by 50% or
- ... To provide you with the volume buyers of a trade show, in a modern personal-sales oriented environment.

#### TODAY.

We can help you solve all of your software marketing problems.

and move your products quickly at low cost.

A new computer software marketing channel will be ready to start working for you early in 1984.

For reservations and information, call (213) 385-5118

#### DO IT NOW!

#### COMPUTER TECHNOLOGY CENTER

SAMPLE SHOWROOM BOOTH NOW AVAILABLE FOR INSPECTION

... 1625 W. Olympic Blvd., Los Angeles, CA 90015





Mail this coupon today, and we'll rush you Egghead's new
Catalog & Buyer's Guide. Only \$1 plus 4-bits postage and handling.

Name
Address, Phone #
City, State, Zip
Check Money Order enclosed.
VISA, MasterCard #\_\_\_\_\_\_Exp. Date
Washington State residents add 7.9% sales tax.

To order by phone: (206) 451-8155

EGGHEAD SOFTWEAR 10636 Main St. #206
Bellevue, WA 98004



Circle 612 on reader service card



#### **Maxell Floppy Disks**

The Mini-Disks with maximum auality.



Dealer inquiries invited. C.O.D's accepted. Call FREE (800) 235-4137.



**PACIFIC EXCHANGES** 100 Foothill Blvd., San Luis San Luis Obispo, CA 93401.

In Cal. call (800) 592-5935 or (805)543-1037.

#### Circle 576 on reader service card

\*IBM PC Compatible DC DIDELINE E - PROMS - CALL! Lowest Prices Anywher \*4164-150P ......\$520 \*4164-200/250 ..... 505/469 4116-200 . . . . . . . . 149 \*4164-120 . . . . . . . . . 549 6116-P3 . . . . . . . . . 499 Disk Drives: (F.O.B. Tampa) \*TM-100-2 ..... \$ 22424 29983 \*TM- 55-2 . . . . . . . . . 22386 \*10 mb Win . . . . 1,38547 (MS/DOS 2.0/IBM plug in & go) Add \$2 95 shipping to all orders 2 6% for credit card orders OEM • Quantity discounts available • P.O.s on approval • C.O.D. OK • Credit cards • FL residents add 5% tax • All new, no surplus, no seconds (Prices subject to change) 4920 Cypress St., Tampa, FL 33607 In FL, and for info., call 813-875-0299 FOR ORDERS ONLY, 800-237-8910 8 AM-8 PM EST

#### Circle 626 on reader service card

#### COMPUMAIL

#### IBM PC HARD DISK SYSTEMS

IBM PC with 128K, one floppy Drive and 10 MB Hard Disk . . . . . \$3,299

**AST SIXPAK** Plus 64K . . . . . . \$259 **NEW QUADRAM** Quadboard \$199 TEAC 55B-slimline DSDD ...\$199 PGS MAX-12 and SR-12 . . . . CALL QUADCHROME RGB Color . \$469 TECMAR Graphics Master . . . \$499 HERCULES Graphics Card . . . \$349 PLANTRONICS ColorPlus . . . \$399

PARADISE Multidisplay Card . \$399

. . . . . . . . . . . . CALL

2509 THOUSAND OAKS BLVD. **THOUSAND OAKS, CA 91362** 

Circle 273 on reader service card



#### **TANDON 5% FREE SHIPPING**

**Authorized Distributor Information Processing Products** 

TM100-2 (DSDD Full Height) ... TM55-2 (DSDD Half Height) ..... TM50-2 (DSDD Half Height) .... STAR-MICRONICS: Gemini - 10X (120 CPS Plat & Tract) ...... 299.00 Gemini - 15X (120 CPS Plat & Tract) ...... 479.00

Hayes 1200 (1200/300 BAUD) .... Hayes 1200B (PC 1200/300 BAUD) ....... 449.00

We Service CDC and Tandon Drives Average Time for Repair - 72 Hours

All Drives Fully Tested on Site Complete Configuration Instructions

We take Master Card - VISA - Check Allow 10 Days for Personal Checks to Clear Texas Residents Add 5% Sales Tax

Order Toll Free: 1-800-531-5276 In Texas: 512-258-7781

Micro Mail Orders To: Computer

Additions Suite 280, 8760A Research, Austin, TX 78758

#### Circle 638 on reader service card



Print banners on your IBM PC\* with the BANNER program. Design your own fonts with character design editor (included)! Requires 64K, DOS, 80 col display, one disk, and printer. \$39.95 (Visa, MC accepted)

To order call toll free (24 hrs/day): 800-824-7888 ask for operator 989 (In Alaska or Hawaii call 800-824-7919)

Sam Wilson & Associates 7085 Houston, TX 77237 (713) 270-8450 P.O. Box 37085

\*Trademark: International Business Machines Corp.

#### Circle 506 on reader service card

#### **Public Domain**

#### Software

for the IBM PC

Word Processing, communications, data base, BASIC utilities, games using color graphics, Pascal and assembly language programs, FORTH language, graphics drawing utilities, spreadsheet templates, RAM disks, spoolers, and more . . .

\$2.95 + \$1 postage Directory Set of 10 most popular disks \$59 File system, modem communications, spooler, RAM disk, BASIC utilities, FORTH language, games

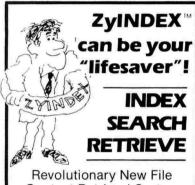
Complete set of 75 disks \$439

DOS 1.1/2.0 compatible format

(CA residents add 6.5% sales tax)

**PC Software Interest Group** 1556 Halford Ave. Suite #130W Santa Clara, CA 95051 (408) 247-6303

Circle 603 on reader service card



Content Retrieval System Auto-Indexing Eliminates Key Words

ZyINDEX™ \$295

ZvLAB™ Corporation 233 East Erie Chicago, IL 60611 312/642-2201



Nationwide: 1-800-621-6827 In Illinois: 1-312-944-2788
Minimum Order: \$35.00
WE WILL BEAT ANY NATIONALLY ADVERTISED PRICE!

DISK WORLD!
Suite 4806 - 30 East Huron Street - Chicago, Illinois 60611

LOTUS 1-2-3

185 QTY. 20

### Statistical Analysis Package

A complete data manager and statistical analysis package similar to mainframe SPSS\*.

Walonick Associates 5624 Girard Av. S. Minneapolis, MN 55419 612-866-9022

\*SPSS is a trademark of SPSS, Inc.



- Easy to use. Menu driven. Full-screen data entry, editing, and transformation
- Basic statistics, autocorrelation, ANOVA
- Multiple regression with residual analysis; automatic forecasting; graphs of residuals, forecasted and actual values
- Cross plots, histograms, time series plots
- Interface with Lotus 1-2-3 and VisiCalc

#### THE FUTURES GROUP

76 Eastern Blvd Glastonbury, CT 06067 (203) 633-3507

#### Circle 532 on reader service card

## New PROBE from HiPro Tech

PROFESSIONAL MEASUREMENT FOR TECHNICAL AND ESTIMATING APPLICATIONS



Engineers, contractors, architects and scientists find the HiPro Tech probe fast accurate easy to use in graphic measurement and counting functions. IBM PC or MS DOS\* versions.

Package includes Probe with cable expansion slot board with connector 5 - floppy disk with assembly program plus sample BASIC \*\*program

\$849.00 us

#### Hipro technologies inc.

PO BOX 2446 SIDNEY BC CANADA V8L=3Y3 604 656-6441

Circle 654 on reader service card

# PC W\\RLD BACK ISSUES!

PC World is much more than a magazine; it's an incredible reference library for getting the very most out of your IBM-standard personal computer. Now you can complete that valuable reference set by ordering back issues of PC World. The cost is \$5 per copy (including postage) for monthly issues shipped within the U.S. or Canada, or \$7 for our special Software Review issue. Outside the U.S. and Canada all issues are \$10 each. Sorry, we are unable to bill you or accept credit card orders for back issues.

To order: Check the issues you want below and enclose a check or money order with this form. Mail to: PC World Back Issues, 555 DeHaro Street, San Francisco, CA 94107

Name\_\_\_\_\_\_Company\_\_\_\_\_\_Address\_\_\_\_\_\_City/State/Zip\_\_\_\_\_\_\_

- ☐ Vol. 1 No. 1 PC Compatibility
- ☐ Vol. 1 No. 2 PC Portability
- □ Vol. 1 No. 3
- MS DOS 2.0, XT

  Vol. 1 No. 4

  Disk Emulation
- ☐ Vol. 1 No. 5 Communications Programs
- ☐ Vol. 1 No. 6 Hard Disks

- ☐ Vol. 1 No. 7 Computer Aided Design
- □ Vol. 1 No. 8 Modems
- ☐ Vol. 1 No. 9 (\$7) Annual Software Review
- ☐ Vol. 1 No. 10 Ink Jet Printers
- ☐ Vol. 2 No. 1 Artificial Intelligence
- ☐ Vol. 2 No. 2 PCjr Home Computing

## PC World Directory

PC World Directory is a comprehensive listing, by category, of products and services for the IBM PC, lookalikes, and compatibles. It provides rapid access to the burgeoning PC marketplace for both readers and advertisers.

FORMAT: The standard format includes a product ID, a 300-character descriptive ad, and company name, address, and telephone number.

Advertisers may choose among categories already being used or may create their own. Display advertisers can cross-reference their current ad to the PC World Directory for increased exposure at low cost.

RATES: Listings are accepted for 3-time consecutive insertions at a rate of \$420 (\$140 per issue). We are now offering a 6x insertion, 15% discount contract for a total of \$714 (\$119 per issue). Listings must be prepaid (except for established display advertisers) upon submission of ad copy. Checks, money orders, VISA, and MasterCard are acceptable.

DEADLINE: For space reservation deadlines, contact a PC World Directory sales representative at 415/861-3861. Please send copy and prepayment to: PC World Directory, 555 De Haro Street, San Francisco, CA 94107.

#### Accessories

#### Computer Covers

Custom PC Covers & ...

Maximum protection for low price. Anti-static dust covers of sturdy, clear vinyl material. PC covers (2 pc) \$15.95. Elegant, clear plexiglass printer stands: Lg. \$34.95, Sm. \$29.95. Add \$5 for slot. Visa/MC or check OK. Add \$1 per cover/\$3 per stand s/h. Printer & other covers also available. Free catalog. SGW Enterprises, Inc., 722-J Genevieve St. Dept. W401, Solana Beach, CA 92075, 619/755-8324

Computer Cozies?

Beautiful, hand-made, quilted dustcovers. A classy alternative to vinyl. Vinyl can damage machines by retaining heat. These covers are anti-static & machine washable. Offered in six colors: gray, chocolate, cream, wine, navy, and rust. Prices from \$20. Send for brochure. Covers A Lot, P.O. Box 369, La Honda, CA 94020, 415/747-0352

#### **Furniture**

Computer Desks

Beautiful wood-grain finish computer desks & printer stands. Desk & stand closes to protect equipment. Adjustable shelves allow you to use many accessories. Sturdy design calls for years of use. Ergonomically designed to reduce back & eye fatigue. Shipped to home/office. Satisfaction guaranteed. Prices start at \$119. Send/call for brochure. The Furniture Byte, P.O. Box 1757, Longview, WA 98632, 206/423-7524

#### Jewelry

Computer Jewelry

Signifying professional involvement in the microcomputer industry. Unique designer pieces are perfect for gifts, awards, or premiums. Lapel pins, tie tacks, and stickpins in 18K gold vermeil (\$12) or sterling silver (\$10). Satisfaction is guaranteed, or your money back. (See display ad this issue.) MC/N, Computer Jewelry, Simms Center, Box 9393, San Rafael, CA 94912, 415/453-7033

#### Supplies

Touch Downs™

8 enlarged Keytops™ for the IBM PC. BACKSPACE; RETURN/EN-TER; SHIFT (2 keys); TABS; O/INS; CTRL; ALT. Non-glare Keytops fit over tops of existing control keys, providing easier reach & bigger targets. Eliminate typing misses. Specify color choice: IBM grey or charcoal. Order Touch Downs, \$18.95 postpaid: Hooleon Company, P.O. Box 1810 A, Cottonwood, AZ 86326, 6021634-4507

Computer Forms

Over 450 computer forms: checks, statements, invoices, tax forms, "no-perf" letterhead, envelopes, mailing labels, etc. Forms designed for Accounting Plus, BPI, CYMA, Continental, Great Plains, MBSI, Peachtree, State of the Art. 24 hour shpt. on non-imprinted stock, free shpt. on most forms. Checks To Go, 8384 Hercules St., La Mesa, CA 92041, (NA) 800/854-2750, (CA) 800/552-8817, 619/460-4975

DataBinder

NEW PRODUCT. Attractive, sturdy, vinyl-covered looseleaf binder for standard tractor feed 8½" x 11" printout paper. Large-capacity 1½" rings are spaced to accommodate vertical or horizontal storage, fanfold or separate. Black, blue, brown, green & orange. \$6 each + \$2 shipping. Set of 5 colors, \$28 postpaid. Data-Bind, Inc., P.O. Box D, Margate, NJ 08402

Computer Glow™

Care Kit restores that "like new" glow to your PC with cleaners specially formulated for computer surfaces. Care Kit contains Lint Free Wipers, Plastic Ink & Stain

Remover, Anti-Static Cleaner & Polish, & Anti-Static Spray. Care Kits are shipped promptly from stock for only \$19.95 + \$2 shipping. Dealer inquiries invited. Merritt Computer Products Inc., 2925 LBJ Frwy. #180, Dallas, TX 75234, 214/942-1142

#### Communications

PCOX—Co-ax Interface
PCOX is a high-performance
IBM 3278/79 emulator for the
IBM & compatible PCs. PCOX
consists of a DMA-attached
board & emulation software
with an optional file-transfer facility. The file-transfer option operates with both TSO & CMS.
Emulates mods 2, 3 & 4 of the
3278 & mods 2A & 3A of the
3279. CXI, Inc., 3606 W. Bayshore Rd., Palo Alto, CA 94303,
415/424-0700

#### Computer Repair

CRC—Computer Repair IBM PC & XT service. Prompt professional repairs on IBM & non-IBM devices. Large spares inventory reduces delay to a minimum. Trained certified technicians provide the professional user with the professional service he deserves. Nationwide through local franchises. Computer Repair Corp., 1111 W. El Camino Real #133, Sunnyvale, CA 94087, 408/720-0994

IBM Circuit Board Repairs for PC, XT. An Alternate source of professional circuit

source of professional circuit board and subassembly repair available through PC dealers. Lower prices and faster turnaround, utilizing Automatic Test Equipment (ATE), typically 5 days in-house. From keyboards to power supplies. Have your dealer contact: Unitrace Inc., 3350 Scott Blvd. #20, Santa Clara, CA 95051, 408/727-7573

#### Consultants

#### California

dBASE II Consultants

- dBASE II: Fixed Price Reports
- We send you a questionnaire.
- You describe your report needs. •We give you a fixed price quote! Specialists in order entry, repair tracking, mailing lists. Write or call: David Jenkins & Associates, 1609 Bancroft Way, Berkeley, CA 94703, 415/644-2369

Advance Info Systems

A micro is still a computer! Let me help you save your time & money. Services offered include user needs analysis, hardware & software selection & personalized training. Ask me about dBASE II, spreadsheet programs, networking, telecommunications, etc. IBM PC system integration is my specialty. Advance Info Systems, 2818 Clay St., San Francisco, CA 94115, 415/922-6539

Accounting on Your PC

Let our CPAs help you select & set up the best accounting system for your needs. We use a proven approach that has helped many businesses computerize successfully. We have evaluated & used all of the major accounting packages (over 24) & know which are good. We sell no hardware or software. Knight & Company, CPAs, 6644 Heartwood Dr., Oakland, CA 94611, 415/339-9036

#### New Jersey

Computer Systems Labs IBM PC communications specialists. Professional systems staff highly experienced with software/hardware selection, training and applications. Developer of PCTIE, async communications software for IBM & non-IBM systems. Custom software for all PC/Host networks. Call or write for brochure. Howard Dean, Software Systems, 808 Shrewsbury Ave., Tinton Falls, NJ 07724, 201/842-5800

#### Tennessee

Add-On Board Design

Engineering firm specializing in microcomputer hardware & software development. We will design products (add-on boards, peripherals, etc.) for the IBM PC., PCjr, or other microcomputers. We have extensive experience in industrial controls, data acquisition, & speech synthesis applications. Arnet Systems, Inc., 1717 West End Ave., Nashville, TN 37203, 615/329-0728

#### Disk Copy Service

Superior Disk Copying

Allenbach created the industry. and we've since been imitatedbut never duplicated. Copies supplied on OEM quality Allenbach LIFETIME GUARANTEE diskettes. Virtually all formats & systems. Serialization, copy protection, & packaging available. Rapid delivery on 100 to 100,000 copies. Allenbach Industries, Inc., 2101 Las Palmas Dr., Carlshad, CA 92008, 800,854-1515, (CA: 619/438-2258 collect

#### Disk Files Commodities

#### Pork Bellies

Good at games? Dare play for real? Trade bellies futures! Each 1 cent move is worth \$380! Use our price/vol/OI histories to find

the truly lucrative, hidden patterns that millionaires won't reveal! Complete 1983 CME Bellies Data: Printout, \$135; Diskette for IBM PC, \$125, MC'Visa. Comfax, Dept. W. P.O. Box 3523, Wichita, KS 67201

#### Diskette Doubler

Convert Floppy to Flippy Reduce diskette costs by 50%. Backside of diskettes have recordable media. 51/4" flip-it kit converts single-sided diskettes so you can use both sides quickly & easily. No need to: measure, make alignment marks & no mistakes. Great for back-up copies. Only \$29.95 + \$3 s/h. Pays for itself in minutes! Order today. MC-Visa. D Punch Company, P.O. Box 201, Newton Highland, MA 02161, 617/527-FLIP

#### Diskettes

Elephant Mem Systems

Quality diskettes are available in all popular 514" and 8" models and custom formats. They're guaranteed to meet or beat every industry standard for quality. They come standard with reinforced hub rings and they sell at some of the lowest prices in the business. Leading Edge Products. 225 Turnpike St., Canton, MA 02021, 800/343-6833, 617/828-8150

#### Hardware Add-On Boards

AST/Maynard/Quadram AST MegaPlus (SC, 64K) \$269. AST SixPack (SPC, 64K) \$269. AST I/O Plus (SC) \$114, Extra Parallel, 2nd serial or game, \$35. MAYNARD Disk Controller \$162. With PP add \$43, SP add \$63. QUADRAM Quadboard \$269. Set of nine 64K, 200ns chips \$55. Haves Smartmodem 1200B, \$435. VLM Computer Electronics, 10 Park Pl., Morristown, NJ 07960, 201/267-3268

No Slot Memory Upgrade Let us install up to 256K RAM on your EXISTING SYSTEM BOARD using NO SLOTS. We improve your IBM PC so it can address the 64K RAM chips. 256K-\$335 (expandable & warranteed). DO-IT-YOURSELF KITS, PC-KPC-\$69.95. With assembled no slot PC Board, \$99.95. 64K-RAMS (\$5.85 ea). Add-MEM, 22151 Redwood Rd., Castro Valley, CA 94546, 415/886-5443

256K Expandable Mem 64K-256K User Expandable (Socketed) Parity Memory, Precision Delay, Line Timing, Switch Selectable Start Address on 64K Boundaries anywhere in 1M Address Space, Hold-Down Bracket & Card Guide. I year warranty. Fully tested memory board, \$98. RAM 64K increments, \$52 ea. (9 64K chips, 200ns). Call for latest prices. Ontrax, Inc., P.O. Box 368, Oakhurst, NJ 07755, 201/244-2302

Big Blue CP/M-80 Plus Big Blue runs CP/M-80 programs on PC, COMPAQ or Columbia without CP/M. This single slot card includes Z80B, 64K RAM, parallel & serial ports, serial cable, real time clock & hard disk interface. Programs provided for emulation, communication & reading most CP/M formats. Just \$595. QuCes, Inc., 3 QuCes Dr., Metuchen, NJ 08840, 201/548-2135, Telex-299410

#### LNW Busboard

Add up to 8 functions of your choice & only use one slot in your PC or XT. Busboard can hold 512K and either coprocessor or function modules. It comes complete w/memory management software allowing up to 812K w/print spooler & RAM drive. Inflo Inc., 244 Mill Rd., Yaphank, NY 11980, 516/924-9229 (voice line), 516/924-8115 (300/1200 baud 24 hr modem line)

Multiplexer

EIGHT TERMINALS can be connected to an IBM PC using the PC MUX. One printed circuit board mounts inside the PC. An external interconnect module with eight RS-232 connectors interface directly with terminals or other serial devices. \$395. Solana Electronics, 742K Genevieve, Solana Beach, CA 92075, 619/481-6384

#### 2 in 1 Dual Video Board

Single board combines IBM mono/color display adapters. High speed logics eliminate snow effect problem of IBM & other video boards. Relocatable I/O & memory (16K/64K optional) addresses. Interfaces to IBM mono-chrome/color/RGB/composite video monitors, light pen, TV (RF mod. req'd.) & parallel printer. List \$545. Venus Systems, 2038 Admiral Place, San Jose, CA 95133, 408/729-9221

#### Disk Drives

#### Hard Disk III

#### Thinline Drives

With Inflo's drive system the PC can hold up to 4 floppy drives or 2 floppy drives and a hard disk inside your PC. Drives are available with storage from 320K to 1600K. Inflo Inc., 244 Mill Rd., Yaphank, NY 11980, 516/924-9229 (voice line), 516/924-8115 (300/1200 24 hr modem line)

#### Disk Drives for PC

TM55-2, DS, 40T: \$229 \$175 TM100-1, SS, 40T: TM100-2, DS, 40T: \$229 DS, 40T: TM101-4, \$315 CDC 9409. DS, 40T: \$239 MAYNARD complete internal 10M Winchester hard drive system. From \$969. Visa/MC/ checks. VLM Computer Electronics, 10 Park Pl., Morristown, NJ 07960, 201/267-3268

Inflo 8" Drive System

Inflo supplies a dual 8" DS drive system for IBM PC & XT, which holds 2.5M formatted storage. Complete system (ready to plug in & run) w/software, controller, & cables.

8"Inflosystem \$1700 w/512K RAM \$2250 w/512K, Printer, Serial ports, Clock \$2450 Inflo Inc., 244 Mill Rd.,

#### Graphics Systems

516/924-9229 (voice line),

516/924-8115 (300/1200 baud 24

**Angel Workstation** 

Yaphank, NY 11980,

hr modem line)

High resolution color graphics workstation, 640 x 480, 16 colors from a palette of 4,096. Business presentation, CAD and 3D software available. Create graphics interactively with mice and digitizers & display images using monitors, computer cameras, video projectors, frame grabbers, printers & plotters. Media Cybernetics Inc., 36 Columbia Ave., Takoma Park, MD 20912, 301/270-2272

#### Mice

#### PC Mouse

Make your existing software easier to use. With our PC mouse and software, you point to commands in a pop-up menu. Instead of cursor keys, you point to where you want to move. No hardware or software changes. Fully user customizable. Great with Lotus 1-2-3. Uses RS-232 port. \$295 complete. Mouse Systems Corp., 2336H Walsh Ave., Santa Clara, CA 95051, 408/988-0211

#### Modems

#### **XCOM Modem**

Internally mounted modem board for IBM PC and XT. Full featured 103/212A compatible asynchronous modem comes with CROSSTALK-XVI & telephone cable. Features: auto-dial/auto-answer, auto speed select (300/1200 bps), ringback busy & dialtone detect & 2 yr. warranty. DLR pkg. avail. (Visa/MC) Price \$449. XCOM, 3213 Ramos Circle, Sacramento, CA 95827, 916/366-7071

#### **Printers**

Starwriter F-10

This 40 CPS daisy wheel includes low profile design, industry standard ribbons and print wheels, standard centronics parallel or RS-232C, and extensive built-in word processing functions. The Starwriter F-10 printer is supported by a full year warranty and national authorized Leading Edge service centers. Leading Edge Products, 225 Turnpike St., Canton, MA 02021, 800/343-6833, 617/828-8150

#### Printers & Promises

WE KEEP BOTH! We stock most wanted printers at BELOW MARKET PRICES. If we foresee a delay in your shipment, we will contact you immediately for your instructions—CANCEL or WHATEVER. Your cashier's check or credit card will only be deposited at time of shipment. Allow us to serve your printer needs. Printers & Promises, 800/824-3011

#### Printmaster F-10

The 55 CPS model with all the same features as Starwriter F-10 plus faster print speed & carriage return time, accept data transmission up to 600 baud, dualcolor ribbons, & original plus 4 copies. The Printmaster F-10 is supported by a 1 year warranty and nationally authorized Leading Edge service centers. Leading Edge Products, 225 Turnpike St., Canton, MA 02021, 800/343-6833, 617/828-8150

#### Prowriter

Offers a printing speed of 120 CPS, bidirectional printing, 8 character sizes, and 5 alphabets. Prowriter's NX9 matrix produces correspondence quality print and high resolution graphics. The Prowriter 85 IOA provides a 10" carriage. Prowriter 1550 provides a 15" carriage. Leading Edge Products, 225 Turnpike St., Canton, MA 02021, 800/343-6833, 617/828-8150

NEC Spinwriter Catalog FREE CATALOG! Includes pictures, product descriptions & prices of all letter quality printers featuring the IBM PC compatibles. The 3550 & the 2050 catalog also illustrates all character sets (with alternate sets) available for the Spinwriter & identifies interchangeable Thimbles. Write or call: WPPS Inc., One Industrial Way, Eatontown, NJ 07724, 201/389-1600

#### Storage Devices

#### **QCS HarDrives**

QCS offers external Winchester Subsystems with capacities of 10 to 83M for the IBM PC, COM-PAQ, Columbia and TI Professional. Backup to floppy or optional 5M removable cartridge drive with state-of-the-art utilities. Fast, Reliable, Expandable. From \$2499. QuCes, Inc., 3 QuCes Dr., Metuchen, NJ 08840, 201/548-2135, Telex 299410

#### Winchester Controller

Hard disk drive controller for IBM PC, Plugs into any of 5 I/O slots. Programmable disk parameter enables the use of any 5.25" hard disk drive model with ST-506 interface. MS-DOS 2.0 driver included \$485. For Apple II: controller + host adaptor + DOS 3.3 driver \$485. Dealer inquiries invited for DTC Products. Storage System Engineering Service, 5834 Southview Dr., San Jose, CA 95138, 408/980-7343

#### Diskit 10+10R Subsystem Combination 10M fixed Winchester plus 10M. Removable Cartridge for fast disk-to-disk backups. Compatible with MS-DOS backup & restore utilities with variable directory configura-

tion per cartridge. Higher fixed capacities to 150M available. Excellent for XT backup using 10M removable cartridge only. Systems Peripherals Consultants, 9747 Business Park Ave., San Diego, CA 92131, 619/693-8611

#### **Mailing Lists**

Mailing Lists
Over 528,000 micro owners select by brand: 160M Apple, 95M IBM, 153M TRS-80, others.
4200 Computer Stores w/6 different selection options. 2,618 clubs & user groups. 10,500 computer advertisers. Lists by software brand, printer model, schools, publications, newsletters. Over 50 different micro lists, + direct response card decks. Free catalog. Irv Brechner, Targeted Marketing

Inc., Box 453, Livingston, NI

#### **Publications**

07039, 201/731-4382

Advertising Tracking
Analysis of ad space, expenditures and market share in over 50 computer publications. Used by

ad managers, publishers, space reps, media buyers. Call for complimentary newsletter. Adscope, A Service of Adtrak, Inc., P.O. Box 226, Goldendale, WA 98620, 509/773-3703

dBASE II Applications

This is a comprehensive programming guide to dBASE II. Instructions for beginners & advanced programmers. Add-ons such as dgraph, dutil, reviewed in detail. Over 200 pgs. Contains complete Accounting System w/Payroll, Accounts Payable and General Ledger. Order 24 hours. Visa/MC welcome. \$39.95 Automate Computer Software, P.O. Box 290336, San Antonio, TX 78280, 512/692-2437

#### Hardware Source Guide

Comprehensive, up-to-date, comparative listing of more than 800 uniquely IBM PC compatible expansion boards & subsystems currently avail, from over 240 mfgs. Prices, specifications, availability of memory, video graphics, communications, interface boards, disk subsystems, others. Semiannual issue avail, now, \$19.95. Visa/MC (add \$10 outside US). Ironoak Company, 32.39 Caminito Ameca, La Jolla, CA 92037, 619/450-0191

Online Business Info

150 business newsletters online, full-text, including 40 for the computer professional. Every word indexed in current/back issues. Issues online before print editions. Equiv. print value: \$30,000/year. Low-cost service includes NewsFlash, unique electronic clipping service, plus UPI and PR Newswire. NewsNet, 945 Haverford Rd., Bryn Mauer, PA 19010, 800/345-1301, 215/527-8030

Computer "Yellow Pages" A single source arranged like the "yellow pages" providing phone numbers & addresses of over 3300 companies affiliated with the computer industry nation-wide. Arranged by product service categories including hardware, software, consultants, retailers, distributors, furniture & supplies. Price \$14.95. Free listings available. CIM-G, 9371 Kramer Ave., Unit I, Westminster,

CA 92683, 714/892-4468, ext. 7

#### Sales/Marketing

Software Authors

Software Marketing Services will help you market your software. If you have a product ready to go, or if you're working on one, we will provide you with the services needed to bring your product successfully to market. We have contacts: OEMs, publishers, distributors & others interested in your software. For details: Software Marketing Services, P.O. Box QQ, New York, NY 10113

#### Tape/Disk Conv.

Conversion Services

Mag tape to disk conversion. Any 9 track 1600 BPI MAGNETIC TAPE converted to:

8": CP/M IBM 3740 DISPLAY WR. **CPT 8000** IBM SYS/?? IBM PC 514" **OSBORNE** APPLE II TELEVIDEO MORROW ALTOS KAYPRO SUPERBRAIN XEROX 820 DEC VT180 TRS80 I CPM ZENITH Disk to disk and disk to tape con-

On the control of the

#### Time Sharing

Orange Co., CA Bureau Use your PC on our DEC VAX 11/780 computers to perform your large data processing jobs. Software package is available to permit terminal emulation and file transfer through our dial-up facilities 24 hrs/day, 7 days/wk. Our rates are competitive. Very low rates are charged for night batch jobs. PDA Engineering, 1560 Brookhollow Dr., Santa Ana, CA 92705, 714 556-2800

#### Software

Accounting

Accountants Software

Finally! A software source for the practicing accountant with programs designed especially for the professional practitioner. Depreciation, After-The-Fact Payroll, Form #1099 Generator, Account Analysis & Client Information System are just a few of many. Call or send for our complete catalog. Omni Software Systems, Inc., 146 N. Broad St., Griffith, 1N 46319, 219/924-3522

Timecard Calculation

TIMECARD calculates EM-PLOYEE hours from timecard data. Accepts time in hrs, min, or decimal time. Generates printout of in and out times, daily totals of reg. & O.T. hrs., vacation/holiday, pay period totals, etc. Departmentalized. Cuts payroll prep time by at least half. \$195. Chancellor Associates, 2880 S. Main #120, Salt Lake City, UT 84115, 800/221-0254, (UT) 801/486-2348

#### Agricultural

Feed Blending Programs
MIXIT-2 (\$595) finds least-cost
rations for all animals. Hundreds
of ingredients & 57 user-chosen
nutrients. MIXIT-3 (\$795) runs
multiple rations. Each ration is
stored on disk and summarized in
a one-page output. PRICE-IT
(\$395) is a feed pricing and inventory program. Demo disks
available. Agricultural Software
Consultants, 1706 Santa Fe,
Dept. P, Kingsville, TX 78363,
\$12/595-1937

Record Mgmt. System
Fully integrated ranch mgmt. record keeping system including
Payables, G/L, C/A, and Payroll.
Easy data entry, editing, and retrieval. Complete Cost Accounting and Payroll Reports, including W-2's and Quarterlies. Available for CP/M, PC-DOS or MS-DOS. Price: \$2995. Demo available. Frontier Computer Corp., 2630 W. Durham Ferry Rd.,
Tracy, CA 95376, 209/836-2098

#### **Business Applications**

Professional Time Acct.

Time Accountant is an essential timekeeping and management tool for professionals. Functions include billing preview, invoicing and reporting by individual, client, project and activity. Includes pocket calendar-time sheets, telephone support. Requires 128K RAM, two 320K drives. \$395. Time Accountant, 1230 University Dr., Menlo Park, CA 94025, 415-328-7877

**BASIC Report Writer** 

If you use or develop BASIC applications, KONSCRIPT can pay for itself on the first day of use! No more tedious reports to code. End-users can define reports in sec. by answering prompts. Random seq. files, any # selection criteria, flexible mailing labels, sorting, etc. Stand alone or append to your programs. 64K, \$195. Konnote Systems, P.O. Box 17039, Los Angeles, CA 90017, 213/384-4644

**Linear Programming** 

MINI-MAX (\$395) is saving a copper refiner in Ashland, IL, \$10,000 a month. "It's extremely easy to use," says an investment counselor in Oakland, CA. See how linear programming can boost your profits. The demo disk (\$30) includes a Beginner's Guide and 70-page manual with 7 examples from business & industry. Agricultural Software Consultants, 1706 Santa Fe, Dept. P, Kingsville, TX 78363, 512/595-1937

Organizer for 1-2-3 TM

User-friendly Lotus. "Branching tree" File-Link menu sys: enter filenames on easy-edit Menu Boards for instant access. Newfile format w/handy commands & room to add yours. Write your own HELP panel, notes, instructions. Sample files show how program works. Organizer \$89. Extra File-Link disks 3/\$39. Demo: \$29. Visa/MC. The Whiterock Alternative, 8255 15th NE, Seattle, WA 98115

#### Myte Myke™ Business Pkg

Commercial Grade-Integrated
\* Business Acct: O/E P/O A/R
S/A Inventory A/P G/L

\* Mfg Ctrl: STD Cost, BOM, Oper Rtg, FCST-Sched, MRP, SFC, where used, MPP, Prod. Costing \*JOB SHOP\*

\* ProTime: Time & billing, installation + ongoing support avail. CP/M, PC-DOS, MS-DOS, UNIX, others. MDS Associates, P.O. Box 108, Orchard Park, NY 14127, 716/662-6621

#### Venture Demo System

The VENTURE Financial Planning & Analysis System is rapidly becoming a popular business planning tool. Find out why for yourself. Order the VENTURE Demo System today. For \$15 you will receive the VENTURE diskettes (full system with limited data entry), 2 sample models plus a comprehensive tutorial/training guide. Weiss Associates, Inc., 127 Michael Dr., Red Bank, NJ 07701, 201/530-9260

dINVOICER + PLUS

Menu-driven billing & accounts receivable management system. Produces Invoices, Aged Statements, Invoice Journals, Receipts Journals, Aged Customer Account Status, Packing Lists, etc. Available with modifiable source code for dBASE II users \$129, or as a stand-alone Run-Time™ package \$199. Visa/MC.

dATAMAR SYSTEMS, 819 Gage Dr., San Diego, CA 92106, 619/223-0444

#### Calendars

#### Calendar Plus

A time management system that displays activities in block calendar; prints calendar for selected range of activities, times, personnel or locations; prints calendar extracts in tabular lists; merges separately maintained calendars. Much more. PC-DOS/MS-DOS versions 128K, any printer. \$300. International Software Solutions, 3355 Lenox Rd. #750, Atlanta, GA 30326, 404/233-1519

#### Communications

VT52/100/102 Emulator

PC100 turns your IBM PC (or compatible PC) into a DEC VT100/52 terminal. PC102 adds VT102/printer support and file transfer to PC100. PC102SV even supports 132 columns. We guarantee compatibility with all VT52/100 applications including EDT, KED, WORD11, and vi. Call or write for free brochure. From \$89. General Micro Systems, 7525 Mitchell Rd. #101, Minneapolis, MN 55344, 612/937-9194

**Monitor Transactions** 

MORT measures actual total response time at IBM 3278 terminal. Monitoring intelligence at terminal site thru locally ex-

ecuted scripts. Processor performance not impacted, giving objective measurements. Executes on IBM PC, connects to host as 3278, works with all 3278 applications. \$2,495. Automation Design Inc., 350 N. Clark #650, Chicago, IL 60610, 312/670-2660

#### Compilers

Aztec C86

Aztec C86 is the choice of professional programmers worldwide. Aztec C is the most complete implementation of Unix V7C available for micros. The compiler also includes assembler, linker, debugging aids, library utility & overlay support. For a product review see the August 1983 issue of Byte. \$249. Manx Software Systems, P.O. Box 55, Shrewsbury, NJ 07701, 201/780-4004

C Compiler • Debugger

Working in support of the c-system's full C Compiler, the c-window provides source statement execution and breakpoints; variables may be displayed/altered using C expressions; displays source code as program is tested. A must for all C programmers. 128K, two floppy drives required. C Compiler \$195, c-window \$195. c-systems, P.O. Box 3253, Fullerton, CA 92634, 714/637-5362

**C86-C** for Professionals

"C" brings great power, control and conciseness to programming. C86 brings FULL UNIX syntax (portability), source to a rich library (gives you control), no royalties, PC-DOS & CP/M-86 support, and overlays. Hot-line support is solid. \$395. Call your Dealer or CI. Computer Innovations, Inc., 980 Shrewsbury Ave. #530, Tinton Falls, NJ 07724, 201/542-5920

#### Cryptography

Crypt Master

Stop locking up your disks! The most secure cryptographic system known, the RSA public-key system, is now available for the IBM PC. Crypt Master encrypts confi-

dential disk files for the ultimate in data security. Ensure the privacy of your electronic mail. (See display ad this issue.) Digital Signature, 5453 S. Woodlawn, Chicago, IL 60615, 312/324-6533

For Your Eyes Only

Safeguard sensitive data with this fast, easy-to-use encryption tool. Proprietary info, diary entries—any file can be made undecipherable to anyone but you. No encryption method is foolproof, but this one will protect your data from all but the most sophisticated snoops. Req. 64K, DOS. \$30. Evviva Software, 765 San Antonio Rd. #3, Palo Alto, CA 94303, 415/494-9344

#### Culinary Arts

"Compu-Chef"

A complete Culinary Guide for the IBM PC. Create a personal Recipe Library, Directory of Foods, perform Food Cost & Portion Comparisons. COMPUCHEF has over 90 Continental Recipes, Culinary terms, a Calorie guide, Herbs & Spices, & more. Home & restaurant use. Req. 128K, DOS, double-sided dd. Special intro., \$24.95. Distributors invited. DeAmicis Software Development, 4193 Galbar St., Oceanside, CA 92056, 619/758-4766

#### Data Management

**RESQ-Ultimate DBMS** 

The only system that makes it fast & easy to design & create your forms & reports right on the screen! Calculates, reads, searches, sorts faster than other systems tested; interfaces with word processing programs. With plain English manual, help screens, & password protection. \$395. Key Software Inc., 2350 E. Devon Ave. #138, Des Plaines, IL 60018, 312/298-3610

#### Development

Program Dev. Tool (PDT)
A single add-in board to IBM PC
together with a software diskette
provides complete real-time debugging & performance analysis.
Major features include Debugger,
Real-Time Trace, Hardware

Breakpoints, Performance Analysis & others. Demo diskette available for \$20 plus tax. For more info contact: Answer Software Corp., 20863 Stevens Creek Blvd., B2-C, Cupertino, CA 95014, 408/253-7515

#### Edit

#### KEDIT

KEDIT is an XEDIT-like full screen editor for the PC. Split-screen editing of multiple files, targets, ARBCHAR, SCHANGE, GETFILE, SORT, wordwrap, paragraph reformatting, block operations, key redefinition. Requires 80 column display, 128K (160K with DOS 2.00). \$85 (\$95 after April 1st) plus \$3 shipping. Demo version \$10. Mansfield Software Group, Box 532, Storrs, CT 06268, 203/429-8402

#### Educational

#### Professor DOS

Interactive, self-paced tutorial program designed to teach new PC users important PC concepts, including DOS. Simulates DOS operations, allowing you to freely experiment. Uses graphic images, sound, animation and color to help you learn smarter, faster, easier. Available at fine dealers. \$59.95. Individual Software, Inc., 1163-1 Chess Dr., Foster City, CA 94404, 415/341-6116

#### PC/Pilot

Language for education and training. By MicroPi, the source of PILOT on the other major personal computers. Meets Common PILOT standard. Extensions for color, graphics, user fonts, windows, files and video disk/tape control. Includes EZ editor. Lic: \$100 single, \$550 multiple. Washington Computer Services, 3028 Silvern Lane, Bellingham, WA 98226, 206/734-8248

#### The Instructor

A self-paced tutorial program that teaches first-time users how to interact with the PC. Designed to be the first serious software run by new users of all ages. Uses graphics, sound and color to create friendly interaction. See your local retailer. \$44.95. Individual Software, Inc., 1163-I Chess Dr., Foster City, CA 94404, 415/341-6116

#### Hebrew Scribe

Type Hebrew with your IBM PC or XT. Makes Hebrew school homework more fun. Satisfaction guaranteed or your money back. Makes a great gift! Requires color/graphics adapter. (For optional hard-copy, included screendump requires Epson printer.) Call, ask for Gary Rosen. To order send \$29.95: Gamma Productions, 817 10th St. #102, Santa Monica, CA 90403, 213/451-9507

#### **Tutorial Set**

Creative graphics combined with unique interactive lessons on DOS commands and concepts, keyboard operations, and EDLIN, make this training the most effective, enjoyable way to learn IBM PC and XT operations. Teaches DOS 1.1 and 2.0. Requires 64K, DOS, monochrome or color display, 1 diskette drive. \$94.95. Individual Software, Inc., 1163-I Chess Dr., Foster City, CA 94404, 415/341-6116

#### Engineering

#### Structural Design

Quick, versatile, interactive structural programs - beams, columns & frames of any material efficiently analyzed & designed. Extremely friendly input/output with COLOR graphics options. Specify PC configuration and send \$25 for demonstration disk to: c²b² - software design, 763 27th Ave., San Francisco, CA 94121, 415/751-1337

## Lighting Design Program Manages a data base of up to 400 fixtures. Performs IES zonal cavity lighting 87 ASHB AF 90.75

ity lighting & ASHRAE 90-75 energy budget calc. for up to 200 rooms. All data input forms provided. Outputs incl. job fixture schedule, calc., 1st cost/operating cost report & alphabetized listing of fixture data base. Totally menu-driven. Specify PC configuration. \$400. Demo: \$25. Marston/Kinney & Assoc., P.O. Box 2270, Grand Junction, CO 81502, 303/243-2386

#### Chemical/Mechanical Eng.

PIPEDP: Gas/liquid pipe pressure drop, \$40. PIPEQ: insulated pipe heat loss, \$40. TANKQ: rigorous storage tank heat loss, \$79. FLARE: radiation from hydrocarbon flare. STEAM: steam line pressure drop, flashing, \$40. PIPELINE: gas pipeline design. More... Visa/MC. Send for catalog. Techdata, 6615 La Mora, Houston, TX 77083, 713/498-0797

#### Selectra

Mechanical power transmission components are selected by the IBM PC for Shafting, V-Belt & Chain Drives. No more graphs, tables, interpolations or formulas. Fast, accurate & easy to use. Satisfaction guaranteed or \$295 package price is refunded. National Planning & Consulting Corp., P.O. Box 140489, Coral Gables, FL 33114-0489, 800/222-1273 (10 AM to 7 PM EST), 305/442-1133, FL (9 AM to 5 PM EST)

#### **Financial**

#### Venture Capital...

available. If you have a new product or program but lack financial resources, we can help. We specialize in funding newly developed products. We've helped others, we can help you, too. Send a copy of your business plan and capital requirements—in strictest confidence: Monarch Venture Fund, 1720 S. Amphlett Blvd. #120, San Mateo, CA 94402, 415/345-5700

#### Account Management

Powerful filing and data retrieval program. Creates and manages data base for bank accounts.

Also useful for detailed travel expense reports. Converts currencies to normalize. No programming knowledge is required, control by function keys. Requires IBM PC, 96K, PC-DOS, 2dd, 80 column display, printer. \$120 + \$2 s/h. G/M Enterprises, Inc., 813 Colony Circle, Lancaster, PA 17601, 717/299-9663

#### Pro Tax/Forecaster

Individuals & professional preparers can see the tax consequences of financial decisions by merely changing a line on the return. Select 1983 to quickly estimate a return before preparing it or to check it after preparation. Select 1984 for tax planning & to figure estimated tax. For 64K, 2dd. Micromatic Programming Co., Cedar Corners Station, P.O. Box 16735, Stamford, CT 06905, 203/968-0933

#### **IRA Money Maker**

How to Get the Dollars Growing in Your IRA. Opportunity for More Retirement Income easily explained. You learn about interest rates, mutual funds and Your IRA. What was once known only to a few can now be Yours. IRA Money Maker, ONLY \$29.95. IBM PC 64K, Specify Color or B/W, 320K DSDD, Printer. Knowledge Reach Associates, Inc., P.O. Box 3407, New York, NY 10185, 212/942-4692

#### Financial Planner

The "Personal" Financial Planner is a professional & comprehensive package fully integrated with Lotus 1-2-3 . Reports include: Net Worth, Cash Flow, Income Tax, Insurance, & Investment Analysis; Education Funding; Retirement Needs; & more. Productive, easy-to-use, & fully documented. \$195. Issaquah Data Systems, P.O. Box 1223, Issaquah, WA 98027, 206/453-6303, 206/392-8567

#### Games

#### Sfinks PC Chess Game

The number 1, USCF rated 1793, chess game for the TRS-80 is now available for your IBM PC. Featuring problem mode, opening book, takeback, game save, clock, printer, hints, superior color/monochrome graphics, Sfinks PC is unsurpassed! 64K disk, only \$49.95 plus \$2 s/h. MC/Visa. FL add 5% tax. William Fink, 1105 N. Main, Ste. 24-B, Gainesville, FL 32601, 904/377-4847

Tiào Ch'i

Battle the Chinese Checker Champ! Any mix of up to six live/computer players at 3 skill levels. A game the whole family can play or if you think you're good try taking on 5 computer opponents! Sharp color graphics, music & sound effects. Simulated graphics for IBM mono too. Req. 64K, 1d & PC-DOS. Only \$24.95. MicroClassics, 315 W. Grand Ave., El Segundo, CA 90245, 213/322-6888

Reno Casino I

Reno rules, vivid color graphics emulate casino action. 21 has variable speed, up to 7 begin. to adv. players, \$2 to \$500 table limit. 3 modes include tutoring & autoplay. Realistic 5-card draw poker machine & bonus random art program incl. 64K, DOS 1 or 2, 1dd. Only \$29.95 (CA Res. add 6% tax). KEN-COMP, 1833 Humboldt Ave., Davis, CA 95616, 916/753-0564

#### Games-Educational

The Oneliner

Guess letters of the Oneliner to decipher hidden message. 1-4 players compete for points in 5 selectable categories: 1) Historical quotes 2) Biblical quotes 3) Modern books, authors & titles 4) Classical books, authors & titles 5) Musicals, authors & titles. Hundreds of Oneliners, challenge, competition & fun. 64K, Monochrome, \$29. Logical Games, Inc., 4509 Martinwood Dr., Haymarket, VA 22069, 703/754-4548

#### Genealogy

**Family Reunion** 

Keeps track of living relatives as well as genealogical data. Produces address labels, birthday lists, pedigree charts, family group sheets and more. Includes User's Manual & Sample Data Disk. Price \$99.95. Requires PCDOS, 2 drives, 64K and PC printer capabilities. Visa/MC/COD/Dealers. Add \$2.50 s/h. Personal Software Company, P.O. Box 776, Salt Lake City, UT 84110, 801/943-6908

#### Graphics

Grafmatic: Fortran/Pascal 4 packs in 1! Other sources have text/graphics; pixels/line/paints but GRAFMATIC follows thru w/2D interactive, 2D plots (contour too!), 3D plots & solid models (hidden line removal for realism). 100 pg. manual makes it easy! \$95. For text/graphics only, try GRAFMATIC JR. \$29. Call for a personal response. Micro Compatibles, 11443 Oak Leaf Dr. Dept. W, Silver Spring, MD 20901, 301/593-0683

PC-Title/PC-Projector

See PC mag's (Dec., pg. 619) review of this useful tool for creating professional text for slides, screen displays, fliers. Electronic "Slide Show" & automatic camera control capability. Add full graphics with PCcrayon. PC-Title/Projector \$49.95. PCcrayon \$44.95. All three \$79.95. Shipping \$2. Visa/MC. PC Resources, Inc., 620 Hobart Terrace, Santa Clara, CA 95051, 408/243-4169

Halo

The most powerful library of graphics subroutines under MS-DOS. Extensive functions include point, line, pie, arc, circle, ellipse, hatch styles, pattern fills, clipping, dithering, world coordinates, image compression, multiple viewports, rubberband mode, etc. Compatible with multiple devices & languages. Media Cybernetics, Inc., 36 Columbia Ave., Takoma Park, MD 20912, 301/270-2272

Softplot/BGL

Graphics simple to program w/ BASICA. Devise independent graphics library for IBM PC (MS-DOS) CP/M systems. Subroutines support advanced 2D viewing w/windows, 2D rotation, & 3D perspective plotting. EMUPLOT feature prints hi-res graphics w/o graphics display hardware, + supports most CRTs & plotters. Ideal for science eng, CAD, education & business application devlp. \$200. Mosaic Software Inc., 1972 Massachusetts Ave., Cambridge, MA 02140, 617/491-2434

DMS/BG

DMS Business Graphics (DMS/BG). A picture is worth a thousand words. DMS/BG is an easy to use color graphics system for the IBM PC that allows you to create, save, edit, and print graphic data. Types of graphs include 3D Bar, 3D Multi Bar, Bar,

Multi Bar, Line, Multi Line, and Pie. \$79.95/ Demo \$19.95. Donovan Micro Systems, P.O. Box 483, Topeka, KS 66601, 913/272-4188

"G" Graphics Editor

Fast, Versatile, Easy to Use. Single key, menu driven instruction set. Extensive shape library. Variable cursor speed & brush width. Unique "UNDO" function.
Color availability expanded by user defined combinations. Much More! Perfect for Artists, Designers, Animators, Programmers, Educators. \$95. Micro Marketing Associates, 2503 Sherwood Rd., Columbus, OH 43209, 614/236-1918

#### Hobbies

Stamp Collectors

The Philatelic Management System is superior software for every level of collector. This powerful, easy-to-use package was professionally developed with over 40 programs specifically designed for philately. For IBM PC & Apple, only \$295. Demonstration Package \$15, credited to final purchase. SoftStyle, Inc., 7192 Kalanianaole Huy., Honolulu, HI 96825, 808/396-6368

#### Home Use

Teli/Solar

A tool to aid homeowners in making intelligent decisions about energy-related home improvements and investments. It can be used to determine hot water usage & cost, home heat loss, solar collector sizing, investment payback, & areas to concentrate on to reduce energy usage. \$50. 128K, color adapter. Tesseract Enterprises Ltd., P.O. Box 25966, Colorado Springs, CO 80936, 303/594-6199

Tallymaster

Control business & home expenses with a better approach to spreadsheets. Totals by item & category; each category named; built-in sorts; easy to learn & use; clear documentation. Five Star rated by 80 Micro. Needs 128K PC, disk. Now only \$99.95. Order toll-free. Visa/MC/COD/checks OK. ProSoft, 7248 Bellaire Ave., North Hollywood, CA 91605, 800/824-7888, oper. 577, 213/764-3131

Recipe Chef/PC

Bring the chef of the house into the computer age. Find favorite recipes fast! Pro system to create & maintain an automated recipe library. Features full-screen presentations, files/retrieves across 46 categories. Print for grocer/kitchen. Track wines! Impress guests! Great gift! 64K (96K DOS 2.0). \$45, chk/MO. Recipe Chef, P.O. Box 7547, Flushing, NY 11352, 212/539-6580

#### Info Retrieval

dBASE II Inventories

Operates on IBM PC or XT with dBASE II (2.4) or RunTime™, \$100. DISKETTE INVENTORY, \$24.95—searches by diskname, filename, ext., date, all like db\*. RECORD & TAPE INVENTORY, \$24.95—searches by name, song, performer. LITERARY REFERENCE INVENTORY, \$49.95—searches by title, author, source or mult. key phrases in abstract. Feller Associates, 550 CR PPA, Rt. 3, Ishpeming, MI 49849, 906/486-6024

#### Insurance

The Agency Manager™
Designed by insurance professionals for independent insurance agents, this integrated system performs Complete Customer Acctg., General Ledger, Client Data update & retrieval (# files depends on your storage), Over 100 Marketing Reports & Sales Tools, ACORD's. Easy main menu & HELP feature. IVANS. IBM XT, CP/M, Turbodos. Applied Systems, Pauling Rd., Monee, IL 60449, 312/534-5575

#### Inventory Control

Mr. QuarterMaster

Features: receipts & issues updating; inventory, reorder & usage reports; screen display of stock item(s); price quotes, purchase orders & invoices; reorder points adjusted automatically & file maintenance to add, change & delete stock items. List Price: \$120. Manual alone: \$15. Free brochure. RJL Systems, 106 New Haven Ave., Milford, CT 06460, 203/878-0376

#### Chartmaster

Investors track Commodity/Stock investments quickly & easily. HI-LO-CLOSE BAR; 5 different moving averages; point-and-figure & spread charts. Data entry via modem or keyboard. Store up to 60 price series on one data diskette; PC/XT up to 240. Working demo with manual, \$50; rental version, \$95; basic system, \$400. Professional Farm Software, 219 Parkade, Cedar Falls, IA 50613, 800/553-2910 (Nat'l.), 800/772-2106 (IA) or 319/277-1278

#### Languages

#### FORTH-32

Use up to one megabyte of memory for programming or data! Complete Development System includes a Symbolic Debugger, Structured Decompiler, Full 8088 Assembler, Editors, Graphics. Our 480 page manual is the best! \$195. Fully compatible software and 8087 Floating Point Extensions. \$95. Call today. Quest Research, Inc., 303 Williams Ave., Huntsville, AL 35801, 800/558-8088, 205/533-9405 (AL)

#### BI-280/BI-286

BASIC interpreter that runs programs written in BASIC Four Corporation's Business BASIC II, a popular language used extensively at the minicomputer level. Built-in ISAM manager gives fast, keyed access to data files. Control-C Software, Inc., 6441 SW Canyon Court, Portland, OR 97221, 503/297-7153

#### Legal

Legal Billing

Complete time billing package for firms with up to 18 lawyers. Features exclusive "video timeslip" for "magic quick" entry. Prints detailed client statements, lawyer time & client aging reports plus more. Large record capacity. Trust accounts & automatic interest. Very friendly. \$350. Satori Software, 5507 Woodlawn N., Seattle, WA 98103, 206/633-1469

#### Manufacturing

#### Twin Oaks MRP-II

- Bills/Material
- 22 Modules
- Inv Control Purchasing
- 128K PC or XT
- DOS 1.1 or 2.0 Hard/Soft Disk
- MRP & CRP
- · Master Sched'g · Online-Real Time
- Phys Inventory Multi User
- Std Costing Acctg Interface Twin Oaks, 2650 Colfax N., Minneapolis, MN 55411, 612/588-2685

#### Helmsman's H-MRP Sys

Mature & classic on-line, net change, MATERIAL REQUIRE-MENTS PLANNING. Modular, fast, simple, easy, flexible, and cost effective. Integrates with financial accounting. Runs on PC-DOS 2.0, 256K hard disk, standalone or networked. Includes H-BOMM, H-BUY, H-STORE, H-MAKE, H-PLAN. Helmsman Systems, Inc., 1030 S. Winchester #205, San Jose, CA 95128, 408/246-8300

#### Twin Oaks Churchmouse

- Bills/Material
- MRP-II
- Inv Control
- Compatible
- Purchasing Shop Orders
- · Online "Help" • 256K PC or XT
- Capacity Plnng DOS 1.1 or 2.0
- Std Costing
- 30 Day Trial
- Acctg Interface All for \$1395
- Twin Oaks, 2650 Colfax N., Minneapolis, MN 55411, 612/588-2685

#### Medical

#### Threshold

Medical office management software featuring automatic insurance preparation w/teleprocessing to Blue Shield & Medicare, unattended statement processing, total security w/audit trails, statistical information, complete inquiry & management reports & on-line help. List \$5,500. Physicians Practice Management, Inc., 1810 S. Lynhurst, Ste. Q, Indianapolis, IN 46241, 317/248-0357, 800/792-3525 (IN), 800/428-3515 (Nat'l.)

#### POS/1™ Version 4.0

Medical billing: Produces statements, ins. forms, aging, revenue analysis w/Bar Graphs. Multiple doctors, insurances. Day sheets, recall notices, referring doctors, audit trails. Online update, access by account#/name. Customizable procedure/diag. codes; menudriven; help screens. DOS 128K. \$2200. Chen Information Systems, Inc., 1499 Bayshore Huy. #205, Burlingame, CA 94010, 415/692-4358

#### Operating Systems

#### Hard Disk Security

DATAGARD protects files on hard disks under DOS 2.0, based on identity & privileges of each user & directory. 13 control levels, 4 i.d. groupings allow selective sharing of data. Works for all standard DOS & application commands, all DOS interfaces. Log file, 2 levels of password, and more. Village Information Co. Inc., 55 Christopher St., New York, NY 10014, 212/924-8314

#### Productivity

#### Organization Map™

A powerful management tool for the IBM PC that improves organizational productivity & enhances the management of human resources. Includes an organization analysis program as well as a human resource information system. Demonstration disk \$35. Pacesetter Software, P.O. Box 5270, Dept. A., Princeton, NJ 08540, 609/737-8351

#### Psychological

#### Treating Sexual Problems

TREATING ERECTION PROB-LEMS is the first clinically proven program to help resolve your most pressing sex problems at home. A 10-Session, interactive program takes you from frustration to fulfillment. Your purchase and proper use can help you regain sexual confidence and enjoy a satisfying sex life. PSYCOMP Self-Help Software, P.O. Box 994, Woodland Hills, CA 91367, 213/992-4884

#### Public Domain

#### Public Domain "Freeware"

Hundreds of games, utilities, & business programs aren't copyrighted, so are in the public domain. Copy them yourself & save! RENTALS: IBM PC SIG-99 Vols., \$99.50. IBM PC BLUE-73 Vols., \$99.50. Rental is for 7 days after receipt, 3 days grace for return. Credit cards accepted. 50 5" floppy disks \$100. National Public Domain Library, 1062A Taylor St., Vista, CA 92083, 619/727-1015, 24 Hour Order. 619/941-0925, Customer Service.

#### Publishing

#### Written a Program?

What Next? You probably need a publisher. We have the financial, marketing & supplementary technical, manufacturing & distribution resources to get your program into the marketplace & keep it there. Send a description of your program-in strictest confidence to: Monarch Technical Publishing, 1720 S. Amphlett Blvd. #120, San Mateo, CA 94402, 415/345-5700

#### Real Estate

#### Real Estate Software

Programs available include Property Management, Loan Amortization, Depreciation/ACRS, Tax Deferred Exchange, Property Sales Analysis, Home Purchase, Loan Sales/Purchase, Income Property Analysis, APR Analysis, Construction Cost/Profit and Property Listings/comparables. Charge cards accepted. Realty Software Co., 1926 S. Pacific Coast Hwy. #229, Redondo Beach, CA 90277, 213/372-9419

#### Property Management

Software for owners of apartments, mini-storage, single family, condos, marinas, shopping centers and office complexes. Provides instant cash flow analysis, prints cash flow report, records expenditures on each unit, prints summary of operations report and accumulates cost for tax purposes. Tomar Productions, P.O. Box 740871, Dallas, TX 75374, 214/750-1212

#### Real Estate Software

Amortizations, wrap-around loan analysis, buyer's cost analysis, rent vs. buy analysis, buyer qualification, seller's proceed statement, residential ownership analysis. 16 bit IBM PC, Zenith-100, (PC-DOS 2.0, MS-DOS 2.0); 8 bit CP/M-80 or MP/ M-80. Microsoft BASIC. \$135. MO/Cashier Chk. Avail. April '84, Multiple listing software pkg., \$325. Real Estate Agent Computer Services, 10275 NE 23rd Ave., Mitchellville, IA 50169 Real Estate Analysis

REAL ANALYZER is 5 programs in 1; for income property & the residence. It will help you decide when to buy, refinance, sell or exchange any property by projecting cash flow & profitability before & after taxes... and more. Easy to use. Easy WHAT IF. \$195. 30 day money back guarantee. Visa/MC OK. Real-Comp Inc., P.O. Box 1263, Cupertino, CA 95015, 408/996-1160

#### Scientific

#### muMATH-83™

Infinite precision rational arithmetic plus automatic formula manipulation. Includes exact integration, differentiation, limits, matrices, vector calcus, infinite series Laplace transforms & the solution of algebraic or differential equations: \$300. Also muLISP: \$250. The Soft Warehouse, P.O. Box 11174, Honolulu, H1 96828

#### Sort

Opt-Tech Sort/Merge

Extremely fast Sort/Merge program for the IBM PC. Can sort or merge multiple files containing fixed or variable length records. Run as a DOS command or call as a subroutine, plus many other features. Now also sorts dBASE II files! Compare before you buy any other. Write or call for more info. \$99. Opt-Tech Data Processing, P.O. Box 2167, Humble, TX 77347, 713/454-7428

#### **Statistics**

#### **SURVTAB™**

An easy-to-use system for tabulating data from survey questionnaires. Does crosstabs, frequencies, banner tables, means. Perfect for market researchers. Allows up to 80 items per questionnaire. File size limited only by capacity of your disk. Includes 43-page manual. \$180. Statistical Computing Consultants, 10037 Chestnut Wood Lane, Burke, VA 22015, 703/250-9513

#### **SIGSTAT**

SIGSTAT includes over 30 programs of the BMD statistical series, plus many advanced new features. Mainframe capacity (up to 80 var.) for uni- (e.g., ANOVA, regression) and multi-

variate (e.g., canonical, factor) analyses; time series, crosstab, plots and much more. 8087 support opt. 128K DOS, \$325. Significant Statistics, 3336 North Canyon Road, Provo, UT 84604, 801/377-4860

#### Statistician's Mace

Easy to use program calculates descriptive stats, multiple regression, correlations, several ANOVAs, nonparametric tests, and other statistics used by scientists, business researchers, engineers. Accepts keyboard or disk file input. Requires 128K, PCDOS or MS-DOS, 1 disk. Price \$195. Evaluation version, \$30. Mace, Inc. 2313 Center Ave., Madison, WI 53704, 608/241-4566

#### Stock Market

Stock Portfolio Reporter

Provides up-to-the minute information on key parts of investor's stock account. Market price updates by DOW JONES; easy link to Hayes Smartmodem. Sort by P/E, gain/loss, yield or any item in SPR's 8 useful reports. Friendly menu displays & manual. Requires 128K, 2dd. Demo disk avail. \$279. Visa/MC welcome. Micro Investment Systems, Inc., P.O. Box 8599, Atlanta, GA 30306, 404/892-3194

Risk/Reward Analyzer

You Don't have to be Baffled by Options! Designed for novice to expert! Beginning to complicated strategies. You input at different strike prices; allows tailoring & ratio hedging; total graphic picture shows \$ Invested vs \$ Reward; Multiple/time strategies—You set Trend. \$10 Demo, \$195 Program. Golden Enterprises, P.O. Box 445, San Ramon, CA 94583, 415/838-0906

#### Systems

Multiuser PC-DOS

MultiLink turns PC-DOS into an efficient multi-user multi-tasking operating system. Additional users are supported by attaching inexpensive CRT terminals or modems to serial ports on the PC, and can run normal applications designed for PC-DOS. In-

cludes host communications software for public dial-in. Software Link, Inc., 6700 23-B Roswell Rd., Atlanta, GA 30328, 404/255-1254

#### Tax

#### 1040PLAN™

1983 tax planning & preparation software template for Lotus 1-2-3. Other calc spreadsheets are too small & slow to run. Follows IRS forms by line number & includes: form 1040 & schedules A, B, C, D, E, G, W, SE & forms 2119, 2441, 3468, 6251. Up to four different alternatives can be computed at once. Req. 256K. \$45. 1040PLAN, 1125 Sunnyhills Rd., Dpt. PCW, Oakland, CA 94610, 800/227-1617, ext 644. In CA 800/772-3545, ext 644

1983 Tax Prep

1983 FED 1040 TAX PREP PROGRAM. Multiplan™ templates for IBM PC prints on preparer ed. forms (10 included) \$95. 1984 Tax-planner \$75. Visa/MC accepted. Objective Planning, 3301 Executive Dr. #102, Raleigh, NC 27609, 919/878-0022

#### TAX83/PC™

Use with your spreadsheet program to simplify preparation of 1983 taxes! Accurately computes form 1040 concurrently with high-use schedules A, B, D, & W. Also 1984 estimated taxes (1040 ES). Specify Lotus 1-2-3, Multiplan, VisiCalc, SuperCalc or PeachCalc. On disk via first class mail. \$14.95. CA res. add tax. Tax Assistance Assoc., 3410 Lodge Dr., Belmont, CA 94002, 415/593-6875

Tax 4-5-6

Template for Lotus 1-2-3. Forms: 1040, A, B, C, D, E, G, R, RP, SE, W, 2106, 2441, 3468, 4562, 4797, 5695, 6251 + 1040ES & 2210 update. Entry to one form is autoposted to other forms. Printouts are IRS approved. Calcs all taxes in 3 secs & chks for errors. Use for planning or actual 1983 return. Sample return & detailed instr. 256K req. \$65. FastCalc Company, 1259 El Camino #260W, Menlo Park, CA 94025

#### Tools

Pascal and C TOOLS

TOOLS includes full string use, screen handling, graphics, and a general BIOS gate. TOOLS2 supports all DOS 2.0 functions, including program chaining. VIEW

MANAGER screens are painted with a Screen Painter and stored in the Screen Database. Source code is provided. TOOLS \$125, TOOLS2 \$100, VIEW MANAGER \$275. Blaise Computing Inc., 1609 Acton St., Berkeley, CA 94702, 415/524-6603

#### FSE/PC

THE Full Screen Editor for programmers that combines the best features of SPF, FSE, ICCF and CMS. Exceptionally FAST. Maximum file size 32K records. Requires 128K RAM. Insert, Delete, Copy, Merge, etc. Introductory price \$79 with 30 day money back guarantee if not satisfied. MC/Visa welcome. Data Processing Development Corp., 909 N. Mayfair Rd., Milwaukee, WI 53226, 414/778-1175

#### PAL

Programming Alternative Language is the easiest & quickest way to develop structured BASIC programs for the PC. Great features: no fielding of data for data files; a b + tree filing system, no sorting required; the most optimum screen design for data entry & report screens; and procedures with parameter passing! Only \$200! K.R. Waletzki, P.O. Box 992, Rosemead, CA 91770, 213/285-3077

PolyMake

PolyMake, the Intelligent Program Builder & Maintenance Tool for MS-DOS, automatically rebuilds a software system when a module is changed. Using modifiable internal rules, PolyMake invokes your compiler, assembler, librarian and more to update all dependent files. \$99 Prevents bugs & tedium. Polytron Corp., P.O. Box 787, Del. Sta. 2-305, Hillsboro, OR 97123, 800/547-4000, Dept. 305

C Library

THE GREENLEAF FUNC-TIONS—over 200 routines for CI-C86, Lattice, or Microsoft C, includes DOS 2.0, string, printer, color text, graphics, video, function keys, lots more. With 180 page manual, examples, source code, demos. Specify compiler/version. \$175. Check/MC/Visa. THE MOST EXTENSIVE C LIBRARY ANYWHERE. Greenleaf Software, 2101 Hickory Dr., Carrollton, TX 75006, 214/446-8641

#### Transportation

Fleet Routing Software
TRUCKSTOPS optimizes truck loading, stop sequencing, fleet size. Uses vehicle size, type, stop locations, times, quantities, time constraints, backhauls. For a small fleet to as many as 500 & up to 2000 stops. Runs on IBM PC, S/34, S/38, Apple II, IIe, III & TRS 80. Demonstration disk, \$45. Microanalytics, Inc., Dept. P, 8409 Hunt Valley Dr., Vienna, VA 22180

#### Utilities

Peeks 'n Pokes for the PC

Pecks II Tokes for the FC
A customer told us "Peeks 'n
Pokes is the best bargain in PC
World." We think you'll agree!
Discover how to access and modify the status of the PC. Perform
DOS and BIOS function calls
from BASIC or Pascal. Learn
how to find more Peeks 'n Pokes
and much more. Disk (58 programs) and manual \$30 + \$2.50
shipping. MC/Visa. Data Base
Decisions, 14 Bonnie Lane, Atlanta, GA 30328, 404/256-3860

#### PC Disk ID

Eliminate the need under PC-DOS 2.0 to reformat disks in order to add, change or delete volume labels. Prints sorted list of files (including hidden files) from disk directory to labels or to a listing. Also allows recovery of files erased inadvertently. Requires PC-DOS 2.0. \$30. NJ add 6%. MC/Visa. ErgoSoft, P.O. Box 454, Oakhurst, NJ 07755, 201/493-8352

#### PC Padlock

Unique encryption scheme protects EXE-COM programs from running after unauthorized duplication. Copy programs such as COPYPC will not copy after running this easy to use program on your products disk. Protect your software investment & valuable marketplace. Works with all DOS versions. Ask about our DATA PADLOCK. \$99. Visa/ MC. Glenco Engineering, 3920 Ridge Ave., Arlington Heights, IL 60004, 312/537-4200

PC File Compare

Compare disk files & get meaningful results. PC File Compare displays records that fail to compare, and highlights the differences. Allows displayed data to be changed. Compares files of different lengths, individual files. Allows global filename specification. \$50. NJ add 6%. MC/Visa. ErgoSoft, P.O. Box 454, Oakhurst, NJ 07755, 201/493-8352

**Backup Program** 

Copy II PC copies protected and unprotected software without modifying data and verifies the disks it creates. Available memory is fully utilized to minimize diskette duplication time. In addition, Copy II PC includes a drive speed utility that can pinpoint drive problems. See our ad in this issue! \$39.95. Add \$2 s/h. Central Point Software, P.O. Box 19730 #203, Portland, OR 97219, 503/244-5782

DOS 2.00 & 2.10 Users
DOSshell—enhances DOS. Features: Creates a user-friendly
"shell" surrounding your system/
Automates commands/Organizes
programs & data by menus/
Online help at all levels/Utilizes
function keys. Includes: disk archive, data search & more. Extensive manual makes sense of
DOS. For hard disk systems. Disk
& manual: \$70. XTC Software,
P.O. Box 902, Santa Barbara, CA
93102, 805/967-7837

The Inside Track

Another bargain! Give your programs speed and control. Read files as fast as DOS, display data faster, load programs faster, control memory use, run any program from your program, copyprotect your disks and much more. Fold-out memory map too! Disk (61 programs) and manual \$45 + \$2.50 shipping. MC/Visa. Data Base Decisions, 14 Bonnie Lane, Atlanta, GA 30328, 404/256-3860

#### **EZdBASE**

Easiest yet most sophisticated screen program & file generator ever to support dBASE II on the PC. Simply type screen as you want it to appear w/up to 64 fields-256 characters. Highlight, underscore & reverse video. EZdBASE creates dBASE II program files in sec. \$95 + \$5 s/h. Mention PC World, save 10%. Satisfaction gtd. Automated Office Systems, 4160 Club Dr., Atlanta, GA 30319, 404/237-9420

Screen I/O Utility

SCRIO creates complex displays, menus & input screens under PC-DOS 2.00 using Lattice C (Lifeboat Associates). Separates the screen I/O parameters from the compiled program. Recompilation is not necessary to make changes. Immediate type checking, input limit checking, & more. Intro. offer only \$79.95, List \$99.95. Delta-Pro, Management Consultants, Inc., 350 Sagamore Pkwy. #6, P.O. Box 2638, West Lafayette, IN 47906, 317/463-1936

CopyLock Copy Protect
Superior copy protection at an affordable price. Protects against all available copy programs including the new interactive ones. Supports up to 32 programs per diskette. Any .COM or .EXE file can be protected including programs that chain or overlay. 2 drives, 64K, price \$399. Soft-Design, 6 Blodgett Rd., Lexington, MA 02173, 617/861-0902

Disk Mechanic

The ULTIMATE Floppy Disk Backup & Repair Utility. Can back up ALL software protected disks written on the IBM PC. Works manually or automatically. Restores deleted files. Files or sectors can be searched, examined & changed. Checks disk drive speed. Requires IBM PC, DOS 1.10/2.00, 128K mem. & 2 floppy drives. \$73 Ppd. USA. For info/MC/Visa: MLI Microsystems, P.O. Box 825, Dept. PCWD, Framingham, MA 01701, 617/926-2055

Scrolling Memory

Tired of losing lines that scroll off the top of the screen? Now you can scroll them back down into view! ScrollMate adds up to 14 screens of scrolling memory to DOS. ScrollMate works with DOS (not BASIC) commands & programs that write sequentially to the screen. \$69.95. Free brochure. Inner Loop Software, 5456 McConnell Ave. #120, Los Angeles, CA 90066, 213/822-2800

#### Word Processing

Fontastic™

If you want to SHOUT on paper, here is THE ANSWER! A word processing text customizer. Print your text in many provided font styles or easily create your own! Add special emphasis like italics, bold and underlined, and much more. Requires IBM PC, DOS, 128K, WP or Editor, and dot matrix printer. \$125. IHS Systems, 4718 Meridian Ave. #211, San Jose, CA 95118, 408/265-5503

Pelada-Science-Foreign
TEXT ENGINEER and LINGUIST are word processors with
special symbols & character
fonts. You can design characters,
even whole alphabets. Italics, European characters, super/subscripts, math, chemistry & more.
Text is displayed EXACTLY as
printed. Instant, simple editing
operations. \$150 to \$400. Pelada
Informatica Inc., 562 Johnson
St., Kingston, Ontario K7L-2A1
Canada, 613/549-1747, Source
STP892

#### PC-Write™

Features: wordwrap, search/replace, justify, block move/copy/delete, headers/footers, etc. Help screen, quick ref card, 100 page manual. Split screen edits two files at once. Disk w/software & manual \$10; registration w/support, source, commissions \$75. Visa/MC. Shareware: copy and share with others. Quicksoft, 219 First N. #224, Seattle, WA 98109, 206/282-0452

#### **Typesetting**

Cimarron

Top quality typesetting. Fast service. Save up to 40%. Send your disks or telecommunicate. Compugraphic typesetting equipment. Best for text jobs like newsletters, directories, catalogs, books, resumes. Cimarron Graphics, P.O. Box 12593, Dallas, TX 75225, 214/691-5092 (Hostcomm), CompuServe EMAIL 70130,161



#### \$1495 for a complete 10 megabyte hard disk system is a good deal — but not if you need 23 megabytes of storage!

That's why our 23 megabyte hard disk system is priced at only \$2249. And for another \$895, you'll get 23 megabytes of tape backup security.

#### The Pegasus 10 and 23 come complete with all the software and hardware you need to start operations.

If you've outgrown the storage capabilities of your IBM PC or compatible computer but haven't grown into the giant pricetags on 10- or 23-megabyte hard disk systems, you're in for a surprise.

The price on these complete systems featuring the latest components just reached an all time low!

And you get everything you need to start working on your hard disk system:

- Top quality formatted fixed hard disk (ST506) compatible)
- Top quality controller card
- Software that runs on DOS 1.1 and 2.0, CP/M 86
- Host adapter
- Integral power supply
- Cables
- External custom chassis with additional space for either our tape backup, another hard disk, or floppy disk drive.
- 90 day warranty

#### What's the catch?

There is none. It's a simple matter of economics. Pegasus saw the growing need for mass storage, made a commitment to fill this need, purchased thousands of the finest quality hard disks, and is now passing the good deal along to you.

The only thing you may be missing in buying the Pegasus instead of the IBM XT expansion chassis is something you may not need in the first place: eight expansion slots, a communications card, three little initials, and an extra \$1,000 to \$2,000 out of your pocket.

#### But don't I need a tape backup for all that storage?

We recommend it! That's why we're offering you the same great deal on a 1/4" cartridge tape backup. We've watched other companies offer 10 and 20 megabytes of storage and forget about the backup altogether. Our tape backup, which carries a 90 day warranty, retails for just \$895 — a small price for over 23 megabytes of formatted storage and lots of peace of mind.

#### Where can I buy a Pegasus hard disk system?

Pegasus systems are available only through dealers. So contact the dealer in your area who sells IBM PC or compatible computers. If he doesn't have Pegasus, chances are he'll carry it soon. Just ask him to call us. We will ship him your Pegasus unit immediately.

#### Does Pegasus have larger storage systems?

Absolutely. 65 and 140 megabyte systems will soon be available from Pegasus. And the best part is that they, too, are breaking new ground when it comes to pricing. If you've outgrown 10, or even 23 megabytes of storage, ask about the larger capacity units. All with the same top quality hardware and software and full 90 day warranty.



2200 West Higgins Road • Suite 245 Hoffman Estates, IL 60195 • (312) 843-1090

Dealer inquiries invited.

Only one program handles all your funds and investments and trusts and partnerships and business ledgers.

One. Alone.

Only MoneyTrack lets you—or your secretary—keep your books for all accounts, business and personal, with one program. All funds, investments, trusts, and all your business ledgers. Everything. Simultaneously.

#### Only =MONEY=TRACK= does it.

No other financial program for personal computers can do it. You'd need two, three, maybe four; and you'd still have to tease and trick them into doing the things MoneyTrack is already programmed to do easily.

Even then you wouldn't enjoy MoneyTrack's greatest benefits. Because having everything in one program

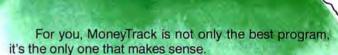
gives you unmatched flexibility.

For instance, only MoneyTrack lets you do a crossanalysis of both business and personal income and expense. You can track tax-sensitive accounts—like interest income/expense and capital gain/loss—across every one of your ventures.

This, and much more—only with MoneyTrack.

#### Is =MONEY=TRACK= for you?

It's specifically designed for those with multiple sources of income, varied interests. The entrepreneur, investor, business manager, general partner, developer; those with a small business, farm, retail store, professional practice.



What's more, you don't have to know anything about bookkeeping, and the very minimum about computers. MoneyTrack's "big system" programming takes care of you.

#### Find out-free.

MoneyTrack is under \$350. And to know what it's worth, you must see how much it does for you.

Nothing easier. You can get a free, no-strings, interactive teaching demonstration of MoneyTrack at any ComputerLand—and many other computer stores. Just go and ask.

Or call us, and we'll arrange it for you.

Pacific Data Systems, Inc., 6090 Sepulveda Blvd., Culver City, CA 90230. (213) 559-8713.

ASK FOR

### **=MONEY=TRACK**

Runs on IBM PC • XT • Displaywriter
Digital Rainbow 100 • IBM PC compatibles
Others to be announced soon



## Just Announced

The wide world of PC products

#### Edited by Art Wilcox

In the fast-paced personal computer marketplace *Just Announced* acts as an alert service to keep you abreast of the latest developments in IBM PC and compatible technology. Information for this department is provided by manufacturers; these write-ups are not reviews. Many of these descriptions will be followed up by reviews in future issues.

#### Hardware

#### **Boards**

#### Time Spectrum SB384

A multifunction board that offers up to 384K of additional RAM and communications functions for the IBM PC or the PC XT. It uses one expansion slot. The module includes socketed RAM, a calendar/clock with battery backup, one asynchronous communications port, and a parallel printer port. The SB384 has parity checking and switch-selectable memory size and allows up to three I/O ports to be connected through a single PC slot. The board comes with Persyst disk emulation and print spooler software. List price: 64K \$395, 384K \$895. Persyst Products, 15801 Rockfield Blvd., Ste. A, Irvine, CA 92714, 714/859-8871.

#### Multigraph

A graphics board that provides switch-selectable monochrome and color, 32K on-board memory, flicker-free scrolling, and 32-bit internal architecture. Multigraph offers monochrome graphics capability with 720 horizontal by 350 vertical resolution (upgradable to 720 by 700), *1*-2-3 compatibility, and optional 132-column width. Multigraph's color

graphics are IBM PC hardware compatible and can be upgraded to 640 by 200 or 640 by 400 resolution with 16 colors. Options include smooth scrolling, a parallel port interface, and 128K on-board memory. List price: \$499, parallel printer port \$65, smooth scrolling \$60. Profit Systems, Inc., P.O. Box 1039, Berkley, MI 48072, 313/559-0444.

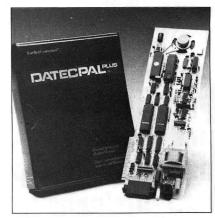
#### STB Graphix Plus

A board that provides color and monochrome graphics, a parallel printer port, and a light pen interface. It occupies one expansion slot. The Graphix Plus drives RGB color, composite black and white, or IBM's monochrome monitors with the same resolution and colors as the IBM Color/Graphics Adapter—640 by 200 monochrome or 320 by 200 color graphics. It also provides 1-2-3 and Flight Simulator compatibility, and flicker-free scrolling. Disk emulation and print spooling software are included; a clock/calendar is optional. List price: \$495. STB Systems, Incorporated, 601 N. Glenville Ave. #125, Richardson, TX 75081, 214/234-8750.

#### **Monitors**

#### Sakata Color Monitors

Three low-cost, 13-inch color monitors for the IBM PC that offer varied resolutions and controls. The SC-100 composite color monitor offers 8 colors, 1000 characters, and 280 by 300 resolution. It includes sound, contrast, vertical hold, color, tint, and brightness controls. The SC-200 RGB high-resolution monitor provides 16 colors, 2000 characters, a .39mm dot pitch, and 640 by 240 resolution. It includes front and back external controls. The SC-300 RGB



PAL Plus modem board, Datec

high-resolution monitor provides 16 colors, 2000 characters, external controls, a .31mm dot pitch, and 720 by 240 resolution. A tilt-and-swivel monitor stand is optional. List price: SC-100 \$329, SC-200 \$649, SC-300 \$899, stand \$49. Sakata U.S.A. Corporation, 651 Bonnie Ln., Elk Grove Village, IL 60007, 312/593-3211.

#### Modems

#### Datec PAL Plus

A modem board that offers autooriginate and auto-answer modes at speeds of up to 1200 bps for the IBM PC and COMPAQ computers. It uses one expansion slot. The PAL Plus supports touch and rotary pulse tones and full-duplex operation, and includes an extra RS-232C serial port. The modem board has a builtin speaker with volume control, uses the Hayes Smartcom command set, and comes with the Crosstalk XVI communications software. List price: \$599. Datec, Incorporated, 200 Eastowne Dr. #116, Chapel Hill, NC 27514, 800/334-7722.



SC-100 color monitor, Sakata

#### PC Modem Half Card

An auto-dial, auto-answer modem board that fits into the small expansion slot of the IBM PC XT. The PC Modem Half Card transfers data at 300 or 1200 bps and includes the *Crosstalk XVI* communications program. The board supports the Hayes Smartmodem command set and includes instructions and a telephone cable. List price: \$549. Ven-Tel, Inc., 2342 Walsh Ave., Santa Clara, CA 95051, 408/727-5721.

#### Network Devices

#### 10-NET

A local area network that enables up to 32 IBM PCs to share hardware and software resources. It requires 64K, one disk drive, and one expansion slot. 10-NET provides users with record and file locking, password protection, and print spooling. With this network, PCs can be both file servers and work stations; they can access one or more machines while performing tasks requested by another network user. 10-NET also features electronic mail, a Chat mode for PC-to-PC conversations, a Calendar mode for appointment management, and a Who command for

displaying a list of current network users. The package includes software, a network board, documentation, and wiring. List price: \$595. Fox Research, Inc., 7005 Corporate Way, Dayton, OH 45459, 513/433-2238.

#### **Printers**

#### Qantex Model 7065

A multimode dot matrix printer that is compatible with Epson/IBM printer escape codes and that prints at speeds of up to 300 cps. It has



Model 7065 multimode printer, Qantex

both RS-232C serial and parallel ports and features proportional spacing, right justification, autounderline, overprint, and boldface functions. The Model 7065 operates at 300 cps in draft mode, 250 cps in compose mode, 125 cps in near letter-quality mode, and 65 cps in letter-quality mode. The printer can store up to three fonts on line without users having to change print wheels, and it performs a self-diagnostic test before operation begins. List price: \$1995. North Atlantic Industries, Inc., Qantex Division, 60 Plant Ave., Hauppauge, NY 11788, 516/582-6060.



Sweet-P Model 600 plotter, Enter Computer

#### Sweet-P Model 600

A personal plotter that draws charts, graphs, and illustrations in six colors at a speed of 14 inches per second. The Sweet-P provides both parallel and RS-232C serial ports, 19 English and foreign language character sets, and a 2K buffer memory. It uses either standard paper or transparent projection film in 81/2- by 11- or 11by 17-inch sizes. The plotter uses Enter Computer's SPGL graphics language or emulates the Hewlett-Packard Graphics Language used with HP7400 plotters. List price: \$1095. Enter Computer, Inc., 6867 Nancy Ridge Dr., San Diego, CA 92121, 619/450-0601.

#### Storage Devices

#### DisCache

A hard disk subsystem that includes a 10-megabyte, 51/4-inch hard disk, a RAM cache of up to 256K, 1 megabyte of print spooling, and an incremental backup system. A special algorithm enables DisCache to keep frequently used program sectors automatically in its RAM cache for immediate access, providing users with 100-millisecond access times. The caching algorithm provides anticipa-



DisCache hard disk subsystem, Eicon Research

tory buffering: 16K of data automatically stored next to the requested disk data is loaded into the RAM cache and thus is immediately available if needed.

DisCache's archival system enables users to back up only those sectors of the hard disk that have been edited or updated, thus eliminating the need to back up the entire disk. CacheNet, DisCache's local area network, allows up to 21 computers to be connected to the hard disk with up to six different operating systems running concurrently. It provides file server functions, including file sharing and record locking. List price: \$3000. Eicon Research, Inc., P.O. Box 60456, Palo Alto, CA 94306, 415/326-2164.

#### Miscellaneous

#### Speak Easy

A digitized voice-management system that enables the IBM PC to speak and perform telephone functions automatically. It requires 256K and two disk drives. Consisting of a printed

circuit board and software, Speak Easy features ring detection, autodial and auto-answer, touch-tone recognition, and message reception and transmission. These features allow Speak Easy to answer calls in the user's prerecorded voice and replay selected messages to callers who identify themselves using touch-tone codes. Speak Easy can call one or more programmed phone numbers and deliver a prerecorded message. The program stores incoming calls on disk; users can review them later over a remote telephone or by programming Speak Easy to call a number and deliver the messages. List price: \$795. CMC International, Inc., CMC International Building, 1720 130th Ave. NE, Bellevue, WA 98005, 206/885-1600.

#### System Software

#### **Operating Systems**

#### WindowMaster

A windowing program that runs multiple applications simultaneously in user-defined windows. It requires 128K and two disk drives. WindowMaster permits both PC-DOS and CP/M-86 programs to run concurrently in windows that users can expand, shrink, or move using the cursor keys. Users can scroll data horizontally, vertically, or diagonally; transfer data between windows; create graphs from window data; and assign repetitive tasks using a Script function. WindowMaster will run any Structured Systems Group software as well as other vendors' software such as 1-2-3 and WordStar. The program provides users with status information on programs currently

running and the amount of memory being used. List price: \$295; with five bundled applications (word processing, spreadsheet, report generation, mass mailing system, and sorting program) \$495. Structured Systems Group, Inc., 5204 Claremont Ave., Oakland, CA 94618, 415/547-1567.

#### DesQ

A multiple-window operating environment that integrates applications from different vendors without modification. It requires 320K and a hard disk drive. *DesQ*'s environment allows users to view up to nine windows at once and transfer data and text among the windows using the keyboard or a mouse. *DesQ* can be customized to do specific tasks with a single keystroke using its Learn facility. List price: \$399. Quarterdeck Office Systems, 1918 Main St. #240, Santa Monica, CA 90405, 213/392-9851.

#### lane

An operating environment that offers multiple windows, a mouse device, and an interface that uses pictures to represent system commands. It requires 64K and one disk drive. Designed for novices, *Jane* allows users to display simultaneously up to four applications in up to four windows and transfer text or numbers among those applications. The package comes with word processing, spreadsheet, and list management programs. List price: \$295. Arktronics, P.O. Box 4190, Ann Arbor, MI 48106, 313/769-7253.

#### PICK PC-XT

An implementation of the PICK operating system for the IBM PC XT. It offers complete applications software compatibility with all PICK-equipped computer systems and requires 256K. Designed for business users, the PICK PC-XT includes a virtual memory manager that supports up to 640K; full data base management with on-line or batch inquiry and report generation; an English-like inquiry language; and a BASIC compiler that supports extended PICK/BASIC. The system supports up to three terminals and a print spooler and has communications facilities for trading file level information between PICK and PC-DOS based systems. List price: \$495. PICK Systems, 17911 D Skypark Circle, Irvine, CA 92714, 714/261-7425.

#### **Utilities**

#### Letterform 1000

A computer desk letter reference designed for both beginning writers and experts. It requires 64K and one double-sided disk drive. Letters can be personalized and edited on screen using different word processors and then printed. Letterform 1000's sample letters cover accounting and collection, sales, legal, shipping, personal, educational, charitable, and general business topics. The manual covers reference information on headings, titles, forms of address, government abbreviations, Roman numerals, the metric system, punctuation, and computer terms. List price: \$95 including manual. PBL Corporation, P.O. Box 559, Wayzata, MN 55391, 612/473-8998.

#### **Applications Software**

#### Accounting and Inventory

#### Books!

An automated general ledger system that includes an on-screen tutorial and a sample chart of accounts. It reguires 128K and two disk drives. Books! allows users to add to the chart of accounts in the middle of a journal entry, enter 512-character journal entry descriptions and 30character account names, and use the entry descriptions as account names. After users enter transactions, they can check balances, print a record of entries, store the journal in entry order, and post to the ledger while maintaining an audit trail. The program also features user-defined prompts for journal cross-referencing, previous year comparisons, four levels of account detail, and four optional modules: budgeting, recurring entries, invoice printing, and check writing. List price: core program \$345, optional modules \$75 to \$150 each, complete system \$750. Systems Plus Inc., 1120 San Antonio Rd., Palo Alto, CA 94303, 415/969-7047.

#### **Communications**

#### Perfect Link

A program that transfers binary or ASCII files between the IBM PC and information services, mainframes, and microcomputers. It requires 128K, one disk drive, and an RS-232C serial port. *Perfect Link* provides one-key automatic dialing and logon, 20 programmable keys, and predefined macros for many information services, including The Source and Knowledge Index. With *Perfect Link* users can strip control characters such as linefeeds from in-

coming transmissions, manipulate files while on line, transmit a true break signal, and estimate file transmission times. The program emulates various terminals including the Televideo 920, the DEC VT-52, and the IBM 3101. List price: \$149. Perfect Software, Inc., 702 Harrison St., Berkeley, CA 94710, 415/527-2626.

#### Data Management

#### 10-BASE

A relational data base management package based on the Sequel (SQL) DBMS language that originally ran on IBM mainframes. It requires 192K, one disk drive, and DOS 2.00. 10-BASE allows users to create, edit, delete, query, manipulate, display, and print all or part of data files using one-key English commands and to access up to 16 files simultaneously. The program features B-tree file indexing, logical views, and a user-definable help facility. The number of records per data base and fields per record in 10-BASE is limited only by availability of storage space. Designed to work with Fox's 10-NET local area network, 10-BASE will accept files from other programs such as 1-2-3, WordStar, and Mail-Merge. List price: \$495. Fox Research, Inc., 7005 Corporate Way, Dayton, OH 45459, 513/433-2238.

#### **Educational**

#### Thoughtware

A series of interactive managementtraining courses on disk that are designed to improve management performance and competence. The package requires 128K, two disk

# FAST SERVICE!

SPECIAL - WORDSTAR FOR PC - \$269

COMPUTERS	SPECIAL: WORDSTAR FOR PC — \$269							
COLUMBIA PC:         CALL!         SEGUA.         S164L           CORONA PC:         CALL!         HYPERION-         SCALL           CABLE PC2:         \$2899         OTRONA         SCALL           HARD DISK DRIVES & TAPE DRIVES           VRDATA 10MB         CALL         GENIES SP         CALL           CORVUS 11 MB         2995         GENIES SP         CALL           CORVUS 20 MB         3395         TALLGRASS         CALL           CORVUS 20 MB         2395         TANANAMB         CALL           CORVUS 20 MB         2399         EPSON FX80         CALL           MEC SPIN 3530         1549         EPSON FX80         CALL <td col<="" th=""><th></th><th>COMP</th><th>UTERS —</th><th></th></td>	<th></th> <th>COMP</th> <th>UTERS —</th> <th></th>		COMP	UTERS —				
COLUMBIA PC:         CALL!         SEGUA.         S164L           CORONA PC:         CALL!         HYPERION-         SCALL           CABLE PC2:         \$2899         OTRONA         SCALL           HARD DISK DRIVES & TAPE DRIVES           VRDATA 10MB         CALL         GENIES SP         CALL           CORVUS 11 MB         2995         GENIES SP         CALL           CORVUS 20 MB         3395         TALLGRASS         CALL           CORVUS 20 MB         2395         TANANAMB         CALL           CORVUS 20 MB         2399         EPSON FX80         CALL           MEC SPIN 3530         1549         EPSON FX80         CALL <td col<="" th=""><th>IRM PC</th><th>CALLI</th><th></th><th>- 1</th></td>	<th>IRM PC</th> <th>CALLI</th> <th></th> <th>- 1</th>	IRM PC	CALLI		- 1			
CORONAPC:   SCALL   HYPERION:   SCALL   SCALL   SCALE   SCASSION   SCALL   SCASSION   SCALL   SCASSION   SCALL   SCASSION   SCALL   SCASSION   SCALL   SCASSION   SCALL   SCASSION   Scassio	COLLIMBIA PC		SEEQUA:	\$1649				
NOBERS   SAME   SAME   STAPE   SCALL				SCALL				
NOBERS   SAME   SAME   STAPE   SCALL	FAGLEPC 2							
HARD DISK DRIVES & TAPE DRIVES	OSBORNE EXEC:							
VRDATA 10MB								
CORVUS 61MB	And the second of the second o			CALL				
CORVUS 11 MB								
CORVUS MIROR   675								
DAVONG TAPE BKUP CALL	CORVUSTIMB							
DAVONG TAPE BKUP CALL	CODVIIC MIDDOD		DAVIONG 10 MB					
PRINTERS	CODVILCADO INTEGE	070	DAVONG TAPE PKI I	CALL				
PRINTERS	TECMAR 10 MB		CORONA 10 MB	CALL				
SEMINI 10X	0.22.00.00.00.00.00							
NEC SPIN 7730		- PRIN	TERS —					
NEC SPIN 7730	GEMINI 10X	299	EPSON RX80	399				
NEC SPIN 3530		1950						
NECSPIN 3550		1549						
MONITORS		1850						
MONITORS		1149		375				
USIPI3 Amber				675				
USIPI3 Amber		MONI	TORS					
AMDEK 300 Green 149 NECJC 1203 CALL AMDEK 300 Amber 159 PRINCETON HX12 569 AMDEK Color II 469 ZENITH ZVM-121 100	UDIDIDA			4.10				
AMDEK 300 Amber AMDEK Color II 469 ZENITH ZVM-121 569 ZENITH ZVM-121 100								
MODEMS  HAYES SMART 300 199 NOVATION SMART CAT 415 NOVATION SMART 120 569 NOVATION SMART CAT 415 NOVATION SMART CALL SMART SMART 1200 445 SSM TRANSMOM 1200 525  BIZ SOFTWARE  TCS Accriting Pkgs:  State-of-the-Art G/L A/R A/P, PAY INV. WP. etc. CALL CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL NOVATION SMART								
HAYES SMART 300 199 NOVATION SMART CAT 415 HAYES SMART 1200 499 NOVATION 212 AUTO 569 HAYES SMART 1200B 445 SSM TRANSMDM 1200 525  BIZ SOFTWARE  TCS Accriting Pkgs CALL Sidie-of-the-Art G/L A/R A/P, PAY INV. WP. etc CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL Peachtree: (GL/AR/AP) 299 Perfect Pkgs, Low'Low' CALL GBASEII 399 PFAST GRAPHS 99 MULTIPLAN 179 VISIFILES 225 VISCALC 169 PFS File 95 EASY FILER 249 CONT HOME ACCT 90 TK SOLVER 215 PEARLSOFT 199 LOTUS 1-2-3 CALL  WORD PROCESSORS  WORD PROCESSORS  WORD STAR 269 VOLKSWRITER 99 PFS Write CALL IUS Easy writer II 225 Perfect Writer 199 Perf Writ /Spir 299 Multimate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 MLI DISK Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 */BX 30 MAXELL DSDD-5 */BX CALL  DYSAN DSDD-5 */BX CALL  ADD-INS + ADD-ONS  OUADLINK / APPLE CALL AMDEK MAI Color Bd CALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders. and Foreign Orders. Free shipping for surface. domestic shipments. Connecticut buyers add 7 5% Sales Tax. Not responsible for typo errors Prices subject to change and oftering								
HAYES SMART 1200	AMDEK COIOFII	469	ZEMITH ZVIVI-121	100				
HAYES SMART 1200		— мог	EMS -					
HAYESSMART 1200 499 NOVATION 212 AUTO 569 HAYESSMART 1200B 445 SSMTRANSMOM 1200 525  BIZ SOFTWARE  TCS Accnting Pkgs. CALL Software Dim. G/L. A/P. A/R. PAY. INV. WP. etc. CALL Software Dim. G/L. A/P. A/R. PAY. INV. etc. CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL PAST GRAPHS 99 MULTIPLAN 179 VISIFILES 225 VISCALC 169 PFS File 95 EASY-FILER 249 CONT HOME ACCT 90 TK SOLVER 215 PEARLSOFT 199 LOTUS 1-2-3 CALL  WORD PROCESSORS  WORDSTAR 269 VOLKSWRITER 99 PFS Write CALL IUS Easywriter 11 225 Perfect Writer 199 Perf Write/Spir 299 MultiMate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 MLD DISKS  ELEPHANT DSDD-5 "/BX 30 MAKELL DSDD-5 "/BX CALL  WORD INS + ADD-ONS  OUADLINK/APPLE CALL AMDEK MAIC COLOR BC CALL  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders and Foreign Orders. Free shipping for surface. domestic shipments. Connecticut buyers add 7 5% Sales Tax. Not responsible for typo errors Prices subject to change and oftering	HAVES SMART 300		The Real Property of the Parket of the Parke	AT 415				
BIZ SOFTWARE  TCS Accnting Pkgs Slate-of-the-Art G/L A/R. A/P. PAY. INV. WP. etc. CALL Software Dim. G/L A/P. A/R. PAY. INV. etc. CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL PEARLS GRAPHS 99 MULTIPLAN 179 VISIFILES 225 VISCALC 169 PFSFIIE 95 EASY FILER 249 CONT HOME ACCT 90 TK SOLVER 215 PEARLS OFT 199 LOTUS 1-2-3 CALL  WORD PROCESSORS  WORD STAR 269 VOLKSWRITER 99 PFS Write CALL IUS Easywriter II 225 Perfect Writer 199 Peri Wrtr/Spir 299 Mulfimate 335 Benchmark CALL  BACKUP SOFTWARE COPYPC 35 ML(Disk Mechanic CALL  PLOPPY DISKS ELEPHANT DSDD-5 "/BX 30 MAXELL DSDD-5 "/BX CALL  WORD INS + ADD-ONS  OUADLINK/APPLE CALL MCCOORT MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders. and Foreign Orders. Free shipping for surface. domestic shipments. Connecticut buyers add 7.5% Sales Tax. Not responsible for typo errors. Prices subject to change and oftering								
TCS Accnting Pkgs Slafe-of-the-Art G/L A/R A/P, PAY, INV, WP, etc. Slafe-of-the-Art G/L A/R A/P, PAY, INV, WP, etc. CALL Software Dim. G/L A/P, A/R PAY, INV, etc. CALL Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL BASSII 399 MULTIPLAN 179 VISIFILES 225 VISCALC 169 PFS File 95 EASY-FILER 249 CONT HOME ACCT 90 TK SOLVER 215 PEARL SOFT 199 LOTUS 1-2-3 CALL  WORD PROCESSORS WORD STAR 269 WORD STAR 269 WOLKSWRITER 99 PFS Write CALL US Easywriter II 225 Perfect Writer 199 Perf Writ/Spir 299 MultiMate 335 Benchmark CALL  BACKUP SOFTWARE COPYPC 35 ML/Disk Mechanic CALL  PLOPPY DISKS ELEPHANT DSDD-5*/BX 30 VERBATIM DSDD-5*/BX CALL DYSAN DSDD-5*/BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders and Foreign Orders. Free shipping for surface. domestic shipments. Connecticut buyers add 7.5% Sales Tax. Not responsible for typo errors. Prices subject to change and oftering								
State-of-the-Art G/L A/R.A/P. PAY. INV. WP. etc. CALL Software Dim. G/L A/P. A/R. PAY. INV. etc. CALL CALL Peachtree. (GL/AR/PA) 299 Peach Pack 5000 CALL Perfect Pkgs. Low' Low' CALL dBASE II 399 PEAST GRAPHS 99 MULTIPLAN 179 VISIFILES 225 VISCALC 169 PFS File 95 EASY-FILER 249 CONT. HOMEACCT 90 TK.SOLVER 215 PEARLSOFT 199 LOTUS 1-2-3 CALL DEARLSOFT 199 Perf Writr/Spir 299 PFS Write CALL IUS Easywriter II 225 Perfect Writer 199 Perf Writr/Spir 299 Mulfilmate 335 Benchmark CALL DEARLSOFT 25 MLI DISK Mechanic CALL DEARLSOFT 25 MLI DISK Mechanic CALL DYSANDSDD-5"/BX CALL DYSANDSDD-5"/		BIZ SOI	FTWARE -	CALL				
Software Dim _ G/L _ A/P _ A/R _ PAY _ INV _ elc		A/R A/	P PAY INV WP etc					
Peachtree: (GL/AR/AP) 299 Peach Pack 5000 CALL BASE II 399 Perfect Pkgs. Low' Low' GALL BASE II 399 PEAST GRAPHS 99 MULTIPLAN 179 VISIFILES 225 VISCALC 169 PFS File 95 EASY FILER 249 CONT HOMEACCT 90 TK SOLVER 215 PEARLSOFT 199 LOTUS 1-2-3 CALL WORD PROCESSORS WORD PROCESSORS ON THE CALL IUS Easy writer 199 Perfect Writer 199 Perf Wrtr/Spir 299 Mulfimate 335 Benchmark CALL CALL BACKUP SOFTWARE COPYPC 35 MLI DISK Mechanic CALL COPYPC 35 MLI DISK Mechanic CALL DYSAN DSDD-5 "/BX C	Software Dim G/L A	A/P A/R	PAV INV etc					
PerfectPkgs, Low'Low' CALL   GBASE   399	Peachtree (GL/AR/A	P) 200	Peach Pack 5000					
FASTGRÄPHS 99 MULTIPLAN 179 VISIFILES 225 VISCALC 169 PFSFIIE 95 EASYFILER 249 CONT HOMEACCT 90 TKSOLVER 215 PEARLSOFT 199 LOTUS 1-2-3 CALL  WORD PROCESSORS  WORDSTAR 269 VOLKSWRITER 99 PFS Write CALL IUS Easywriter II 225 Perfect Writer 199 Perf Writr/Spir 299 Mulfimate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 MLIDISK Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 "/BX 30 MAXELL DSDD-5 "/BX CALL  VERBATIM DSDD-5 "/BX CALL DYSAN DSDD-5 "/BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax. Not responsible for typo errors. Prices subject to change and oftering	Perfect Pkgs   Dw' Low	CALL						
VISIFILES			MULTIPL AN					
PFSFILE 95 EASY-FILER 249 CONT HOMEACCT 90 TKSOLVER 215 PEARLSOFT 199 LOTUS 1-2-3 CALL  WORD PROCESSORS  WORDSTAR 269 VOLKSWRITER 99 PFS Write CALL IUS Easywriter II 225 Perfect Writer 199 Perf Writr/Splr 299 Mulfimate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 ML/Disk Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 */BX 30 MAXELL DSDD-5 */BX CALL  VERBATIM DSDD-5 */BX CALL DYSAN DSDD-5 */BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL AMDEK MAI Color Bd GALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders. and Foreign Orders. Free shipping for surface. domestic shipments. Connecticut buyers add 7.5% Sales Tax. Not responsible for typo errors Prices subject to change and oftering			VISCALC					
CONT HOME ACCT PEARLSOFT 199 TKSOLVER 215 PEARLSOFT 199 LOTUS 1-2-3 CALL  WORD PROCESSORS  WORDSTAR 269 VOLKSWRITER 99 PFS Write CALL IUS Easywriter II 225 Perfect Writer 199 Perf Wrtr/Spir 299 MulfiMate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 ML(Disk Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 "/BX 30 MAXELL DSDD-5 "/BX CALL  VERBATIM DSDD-5 "/BX CALL DYSAN DSDD-5 "/BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7 5% Sales Tax.  Not responsible for typo errors Prices subject to change and oftering			EASY FILER					
WORD PROCESSORS  WORDSTAR 269 VOLKSWRITER 99 PFS Write CALL IUS Easywriter II 225 Perfect Writer 199 Perf Wrtr/Spir 299 MulfiMate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 MLI DISK Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 "/BX 30 MAXELL DSDD-5 "/BX CALL  VERBATIM DSDD-5 "/BX CALL DYSAN DSDD-5 "/BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL AMDEK MAI Color Bd CALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders. and Foreign Orders. Free shipping for surface. domestic shipments. Connecticut buyers add 7.5% Sales Tax.  Not responsible for typo errors Prices subject to change and oftering								
WORDSTAR PFS Write CALL USE Easywriter   225 Perfect Writer 199 Perf Writr/Spir 299 Mulfilmate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 MLI Disk Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 */BX 30 MAXELL DSDD-5 */BX CALL  VERBATIM DSDD-5 */BX CALL DYSAN DSDD-5 */BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7 5% Sales Tax.  Not responsible for typo errors. Prices subject to change and oftering								
WORDSTAR PFS Write CALL USE Easywriter   225 Perfect Writer 199 Perf Writr/Spir 299 Mulfilmate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 MLI Disk Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 */BX 30 MAXELL DSDD-5 */BX CALL  VERBATIM DSDD-5 */BX CALL DYSAN DSDD-5 */BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7 5% Sales Tax.  Not responsible for typo errors. Prices subject to change and oftering	200							
PFS Write Perfect Writer PERFECT WRI								
PerfectWriter 199 Perf Writr/Spir 299 Mulfilmate 335 Benchmark CALL  BACKUP SOFTWARE  COPYPC 35 MLI Disk Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 "/BX 30 MAXELL DSDD-5 "/BX CALL  DYSAN DSDD-5 "/BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL AMDEK MAI Color Bd CALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax.  Not responsible for typo errors Prices subject to change and offering				99				
BACKUP SOFTWARE  COPYPC 35 MLI Disk Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 */BX 30 MAXELL DSDD-5 */BX CALL  VERBATIM DSDD-5 */BX CALL DYSAN DSDD-5 */BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL AMDEK MAI Color Bd GALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders. and Foreign Orders. Free shipping for surface. domestic shipments. Connecticut buyers add 7 5% Sales Tax.  Not responsible for typo errors. Prices subject to change and oftering				225				
BACKUP SOFTWARE  COPYPC 35 MLI Disk Mechanic CALL  FLOPPY DISKS  ELEPHANT DSDD-5 "/BX 30 MAKELL DSDD-5 "/BX CALL  DYSAN DSDD-5 "/BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL AMDEK MAI Color Bd CALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax.  Not responsible for typo errors Prices subject to change and othering								
FLOPPY DISKS  ELEPHANT DSDD-5 "/BX 30 MAXELL DSDD-5 "/BX CALL DYSAN	Mullimate	335	Benchmark	CALL				
FLOPPY DISKS  ELEPHANT DSDD-5 "/BX 30 MAXELL DSDD-5 "/BX CALL DYSAN	BA	ACKUPS	SOFTWARE -					
ELEPHANT DSDD-5 "/BX 30 VERBATIM DSDD-5 "/BX CALL DYSAN DSDD-5 "/BX				CALL				
ELEPHANT DSDD-5 "/BX 30 VERBATIM DSDD-5 "/BX CALL DYSAN DSDD-5 "/BX	( <u> </u>	EI ODD	v DISKS —					
VERBATIM DSDD-5*/BX CALL  ADD-INS + ADD-ONS  OUADLINK/APPLE CALL AMDEK MAI Color Bd GALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax.  Not responsible for typo errors. Prices subject to change and offering				BY CALL				
OUADLINK/APPLE CALL AMDEK MAI Color Bd CALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax.  Not responsible for typo errors. Prices subject to change and othering	VERBATIM DSDD-5*/E	BX CALL						
OUADLINK/APPLE CALL AMDEKMAI Color Bd CALL Hercules Gr Cd CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax.  Not responsible for typo errors Prices subject to change and othering	12.02							
Hercules Gr. Cd. CALL Microsoft MOUSE 149  Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax.  Not responsible for typo errors. Prices subject to change and ottering	Last annual and the same of the same	-						
Terms: Prices include 4% cash discount. Add 4% for Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax. Not responsible for typo								
Credit Card. 12% for Purchase Orders, and Foreign Orders. Free shipping for surface, domestic shipments. Connecticut buyers add 7.5% Sales Tax. Not responsible for typo errors. Prices subject to change and offering	Hercules Gr Cd	CALL	Microsoft MOUSE	149				
	Credit Card, 12% Orders, Free shippi Connecticut buyers Not responsible for typo	for Puri ng for si add 7.5	chase Orders, and urface, domestic shi % Sales Tax.	Foreign pments.				

Just Announced

per file and 99 fields per record. Calc-IT, a 3-dimensional spreadsheet program, enables users to design models of up to 255 pages with 255 rows and columns and to perform linear regression graphing, loan computations, and amortization schedules. LinkIT, an asynchronous communications package, provides a fullscreen editor, split-screen and unattended operations, and concurrent editing and printing of files. EditIT, a full-screen editor, offers multiple-file editing in user-defined windows, color and mouse support, and macro commands. WritIT is a private-label version of MultiMate.

The other programs are StatIT, a package of statistical routines; Pass-IT, a file transfer program that works with IRMA or Forte 3270 emulator boards; ShowIT, a business graphics program; SortIT, a sort/merge utility; and SendIT, a program that helps prepare slide shows and present them in multiple locations simultaneously. List price: \$125 to \$500 each, IT Software, P.O. Box 2392, Princeton, NJ 08540, 609/799-2600.

#### Job and Industry Specific

#### **MEDACS**

A medical accounting system that can be customized for any type of medical care provider. It can handle records for up to 100 doctors on its data base and requires 256K and a 10megabyte hard disk. MEDACS performs most medical accounting functions such as patient and third-party

insurance billing (processing up to 9999 procedure and diagnostic codes), account aging, and credit status and accounts receivable from third-party providers. It offers financial and medical patient analysis and generates printed reports that include patient names, account numbers, and outstanding balance information. MEDACS comes in single- and multiuser formats. The single-user package handles records for up to 10 doctors, and the multiuser package can do up to 100. List price: single-user package \$5000, multiuser package \$7000; both prices include training and installation consulting. Advanced Computer Systems, 3131 S. Dixie Dr., Dayton, OH 45439, 513/294-0586.

#### EASEL

Editor and Animation System with Extendable Library (EASEL) is a professional graphics software package for commercial, educational, and fine arts applications. It requires 265K, two disk drives, and an RS-232C serial port. Designed for novices, all graphic input on EASEL is done with a digitizing pen and a tablet through menus of available commands. The package contains a set of computer pens and brushes, including a multicolored airbrush, a mask brush that draws over unprotected colors only, a brush that draws in four-way symmetry, and user-created brushes. Menu commands allow rotating, reflecting, moving, copying, and rescaling images; remapping colors; and loading selected colors from a saved image. List price: software only \$1250, Kit-2 including digitizer tablet with electronic pen, frame buffer, Scion PC

218 Huntington Road Bridgeport, CT 06608

Circle 488 on reader service card

640 graphics board, high-resolution (640 by 482) RGB monitor, and *EASEL* software \$6000. Time Arts Inc., 4425 Cavedale Rd., Glen Ellen, CA 95442, 707/996-4856.

#### Personal Management

#### Net Worth

A menu-driven program that helps users monitor investment portfolios. It requires 64K and two disk drives. Net Worth provides users with cash equivalent summaries of assets and liabilities, annual portfolio income figures, year-to-date capital gain and loss summaries, latest closing prices on owned securities, and automatic weekly updates of stock trading ranges and closing prices. Other features include a reward-to-risk computation of factors affecting market trades, automatic transfer via modem of Dow Jones News/Retrieval information, graphic screen displays, and report generation. List price: \$295. Bullish Investment Software, P.O. Box 853, Mansfield, TX 76063, 817/473-9249.

Just Announced uses information provided by manufacturers. It does not evaluate products or corroborate manufacturers' claims. Send a description and a photograph of your new product to Just Announced, PC World, 555 De Haro St., San Francisco, CA 94107.

# Don't miss our annual

### Hardware Review

Subscribe now! See page 280 for details.

Introducingi



Takes a report and loads it to a worksheet



Saves time spent keying data, reformatting, and reorganizing Loads all or selected portions of your report easily Preserves the structure of rows and columns Creates WKS, DIF, SDI, or CSV files

To order your copy of WorkLoad send \$125\* to:

WORKLOAD

Management Science Associates, Inc.
5100 Centre Avenue, Dept. 111

Pittsburgh, PA 15232

(412) 683-9533

or call:

PA residents add 6% sales tax.

LOTUS and 1-2-3 are registered trademarks of LOTUS Development Corporation.

Circle 692 on reader service card

#### WHEN YOU SEE OUR NEW PRICES, YOU'LL THINK WE'VE GONE SOFT...

GUIVE SUF I						
	INTEGRATED SOFTWARE:					
C003	ContUltra File	\$132				
PT00 PR00	PeachText 5000 Perfect Library	282 584				
TM01	T/Maker III	169				
	DATA BASE/FILE MANAGEMENT:	000				
AS01 AT04	Applied Software Tech Versa Form Ashton-Tate - Friday!	263 199				
C002	Cont. Filing, Catalog & Mailing	84				
FG03	Cont. Filing, Catalog & Mailing Fox & Geller - Quickcode	197 268				
IU30 IN01	IUS - Easy Filer Innovative - T.I.M. III	299				
IN02	- Fast Facts	130				
ML01 PR03	Microlab - Data Factory Perfect Filer	250 227				
SU30	Super Soft - Personal Data Base Softw. Pub PFS: File	99				
SP01 SP02	Softw. Pub PFS: File - PFS: Report	95 84				
SW01	Stoneware - DBMaster - Adv.	402				
William to the	WORD PROCESSING:	0.79				
HA01 HA02	Hayden - Pie Writer - Pie Speller	149 79				
HA11	- Pie Writer & Speller	219				
IU11	IUS - Easy Writer II System	259				
MU01 PR01	Mark of the Unicorn - Final Word Perfect Writer	195 188				
PR02	Perfect Speller Perfect Writer + Speller	113				
PR11 SU10	Perfect Writer + Speller Super Soft - Star-Edit	265 197				
SP04	Softw. Pub PFS: Write	95				
VC01 VC02	Visicorp - Visiword - Visispell	268 161				
VC02	SPREADSHEET:	101				
IU40	IUS - Easy Planner	168				
PR04 SR43	Perfect Cálc Sorlim - Supercalc III	113 267				
SU40	Super Soft - Scratch Pad	233				
VC04	Visicorp - Visicalc IV	175				
FG01	GRAPHICS: Fox & Geller - dGraph (for dBase II)	197				
GC71,2	Fox & Geller - dGraph (for dBase II) GCI - Graphwriter: Basic; Ext. ea.	316				
GC70 IN03	- Both Innovative - Fast Graphs	476 189				
PT72	Peachtree - Bus Graphics System	218				
SP03	Softw. Pub PFS: Graph	95				
C001	ACCOUNTING/FINANCIAL: Cont Home Accountant +	88				
CP81	Computronics-Versa Ledger II (GL/CD)	129				
CP82,3,	5.6 - Versa AP: AR: Invent : PR ea	86 395				
CP80 HS01	noward Soil - Real Estate Analyser	188				
HS02	- Tax Preparer Microlab - Tax Manager	198				
ML02 PT80	Pohtree - Peach Pak 4 (GL/AP/AR)	199 285				
A STATE OF THE PARTY OF THE PAR	LANGUAGES/UTILITIES:					
MS01 MS02	Microsoft - Basic Compiler - Business Basic Compiler	282 429				
MS03	- Cobol Compiler	536				
MS04	- C Compiler	357				
SS02 SU04	SSI - DOS Éase - (PC-DOS 2.0 Menues) Super Soft - Disk Doctor	60 80				
SU01	Super Soft - Disk Doctor - C-8086	389				
SU02	- Fortran	331				
CD01-2	CONTROL DATA DISKETTES: 51/4" SS:DD/DS:DD	26/36				

CALL - 24 HR MC/VISA HOTLINE: US (except ILL.) 800-621-5199 Illinois 800-972-5855

or write: Ramware Software Products Dept. A43 49 Carmer Avenue Belleville, NJ 07109

Send name, address, telephone #, quantity and description of items you want, and payment as described below. NJ residents and 69-salest lax. Domestic orders add \$3.50 shipping and handling (if order is > \$500, lorget the S&H). Foreign order: add 10% S&H, minimum \$10. Payment may be by check, money order, Mastercard or Visa. NO COD's, please. Allow two to three weeks for personal check to clear. For MC/Visa orders, send card #, expiration date, bank name, and signature. There is no surcharge for credit card orders. Prices and items subject to change.



"THE **TOUGH**WARE PEOPLE"

#### Just Announced

drives, DOS 2.00, and a color monitor. The programs are self-paced and include pretests for users' assessment against national norms, study units with graphics, question-and-answer sessions, and simulations of business situations. Thoughtware reduces traditional training times and costs and includes printed worksheets, a glossary of terms, and a bibliography. Courses currently available include Assessing Personal Management Skills, Evaluating Organizational Effectiveness, Understanding Personal Interaction, Leading Effectively, Motivating to Achieve Results, Defining Goals and Objectives, Improving Employee Performance, Managing Time Effectively, and Conducting Successful Meetings. List price: \$350 to \$450 per course. Thoughtware, Inc., 2699 S. Bayshore Dr. #1000A, Coconut Grove, FL 33133, 305/ 854-2318.

#### Speed Reading

An interactive program that teaches users the theory, basics, and skills of speed reading in eight half-hour sessions. It requires 96K and two disk drives. Speed Reading enables users to learn at their own pace; they can repeat difficult lessons or skip easy ones. The course scrolls reading selections at predefinable speeds, automatically computes reading rates throughout the lessons, and automatically speeds up selections during lessons to promote faster reading. List price: \$125. Bureau of Business Practice, 24 Rope Ferry Rd., Waterford, CT 06386, 203/442-4365.

Computer Preparation for the SAT An integrated, interactive learning system that helps students raise their SAT test scores. It requires 64K and one disk drive. Computer Preparation diagnoses strengths and weaknesses, specifies appropriate drills and exercise reviews, and automatically keeps scores. By simulating exam procedures and providing explanations of test-taking strategies, the program helps users build confidence and reduce anxiety. Computer Preparation includes a 470-page textbook, How to Prepare for the SAT, and a user manual. List price: \$79.95. Harcourt Brace Iovanovich. Computer SAT IBM, 1250 Sixth Ave., San Diego, CA 92101, 800/543-1918, 619/699-6335 in California.

#### Entertainment

#### **MysTrix**

A crime-solving mystery game that requires 64K and one double-sided disk drive. Provided with clues and a crime lab, players apprehend and question witnesses, arrest suspects, and use deductive reasoning to solve various crimes. *MysTrix* has six skill levels and records highest scores. List price: \$34.95. Insoft, Inc., 7933 S.W. Cirrus Dr., Beaverton, OR 97005, 503/641-5223.

#### Financial

#### Professional Tax/Forecaster

A tax planner for 1983 and 1984 designed for individuals and professional tax preparers. It requires 64K and one disk drive. *Professional Tax/Forecaster* enables users to do "what if" analysis regarding various tax factors such as IRAs, Keoghs, charitable

contributions, long-term stock sales, and business deductions. The program provides automatic calculations for Schedules A and D, mathematic totaling functions, and printouts of each tax situation. List price: \$99.95. Micromatic Programming Company, Cedar Corners Station, P.O. Box 16735, Stamford, CT 06905,

#### Tax Strategist

203/968-0933.

A program that evaluates tax reduction strategies and computes federal income tax liability for up to ten years. It requires 128K and two double-sided disks. Tax Strategist automatically calculates the amount of tax shelter needed to reach a desired tax-reduction goal. The program calculates taxes using tax tables, income averaging, and alternative minimum taxes over a ten-year period, applies ten tax alternatives, and then selects the most advantageous method for each year. Tax Strategist provides printed reports and can integrate data from XQ Software's Investment Strategist. List price: \$395. XQ Software, Inc., 4357 Park Dr., Norcross, GA 30093, 404/923-2880.

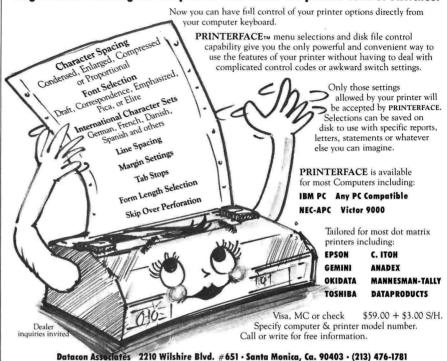
#### Integrated Applications

#### IT Software

Ten menu-driven integrated software programs that can be used separately or together and interface with third-party programs. The programs require from 64K to 192K and two disk drives. *KeepIT*, a relational data base manager, features predefined or user-defined screen layouts, automated operation using command files, and storage of 32,767 records

# **Printer Frustration?**

Forget about reaching for the printer manual or the printer control switches.



Microsoft Word

Demo Diskette

when you subscribe

to PC World.

See page 96

for details.

#### WHY DEC AND INTEL CHOSE THE MARK WILLIAMS C-COMPILER.

DEC and INTEL wanted the best C technology available, with excellent code density, supporting the full C language and their specific operating environments—all at a competitive price.

They found it all at Mark Williams.

#### WHY YOU SHOULD CHOOSE THE MARK WILLIAMS C-COMPILER.

Our C-compiler supports the dominant 16-bit micro-computers—68000, PDP-11, Z8000, 8086—with a proven reliable, high-technology product. We are shipping versions of C for a large number of environments including CP/M\* and PC DOS. Both cross and native compilers are available.

Call us for the distributor nearest you. OEM's should contact us directly about their specific requirements.

Mark Williams Company 1430 West Wrightwood, Chicago, Illinois 60614, 312/472-6659



\*PDP-11 is a trademark of Digital Equipment Corporation.
\*CP/M is a trademark of Digital Research Corporation.
\*PC-DOS is a trademark of IBM.

#### All Products are Factory Fresh and Guaranteed!

Hardware RETAIL PRICE	MICRO FLASH	## 보고 하다 있는 이번 보다. 현실 등 사람들이 네트라이트가 제공하다.	TAIL MICRO
AST Research MegaPlus 64K\$ 395.00 SixPack Plus 64K	\$ 279.95 279.95	Fox & Geller QUICKCODE\$ 295	5.00 \$ 189.95
64K Ramchip Sets "\$1 per K" 100.00	64.00	Easy Business System GL, AR, & AP 149	5.00 879.95
CDC 9409 DS/DD Disk Drive 525.00	249.95		5.00 248.95
Hayes Smartmodem 1200 699.00	489.95		5.00 389.95
Hayes Smartmodem 1200B 599.00	448.95		5.00 371.95
Hercules Graphics Card 499.00	398.95	Microsoft®	200
Panasonic 1/2 Height 320K Drive 395.00	239.95	Multi-Tool™ Word 395	5.00 278.95
Printers-Epson, Brother, TTX, NEC.	0.43.44		5.00 348.95
Diablo, DTC, Oki, Toshiba, others	\$CALL\$	Multiplan™ MS-DOS Vers. 1.1 250	0.00 158.95
Princeton Graphics HX-12 Monitor 680.00	528.95		0.00 244.95
Princeton Max 12 Amber 249.00	189.95		5.00 276.95
Princeton SR12 799.00	623.95		0.00 418.95
Quadram Quadlink	498.95	C-Compiler 500	0.00 349.95
Seattle RAM +3 Card 295.00	229.95		0.00 244.95
Sigma Expansion Chassis w/ 5MB 2095.00	1884.95		0.00 524.95
with 10MB Hard Disk 2295.00	2065.95		0.00 244.95
Vista DynaFrame 140MB 9995.00	8494.95		5.00 124.95
Diskettes — 3M, Dysan, others	\$CALL\$		0.00 54.95
Cottwore			0.00 128.95
Software			9.95 94.95
Alpha Data Base Manager II \$ 295.00	\$ 179.95	Scitor Project Scheduler 285	5.00 228.95
Ashton Tate dBase II 700.00	388.95	Sorcim SuperCalc 3 395	5.00 316.95
BPI Systems Inc.		Software Arts TK! SOLVER 299	9.00 229.95
G/L, A/R, A/P, Payroll (ea. mod) 595.00	414.95		0.00 99.95
Continental UltraFile 195.00	124.95	PFS: Report 125	5.00 78.95
Home Accountant Plus 150.00	84.95	the second of th	0.00 96.95
Digital Research CP/M 86 65.00	44.95		0.00 96.95
Concurrent CP/M 86 350.00	278.95		5.00 326.95
Financier Personal Series 195.00	158.95	SSI Word Perfect 495	5.00 389.95

#### MANY OTHER PRODUCTS AVAILABLE!



# Low Prices · Lightning Service!

Bring your computer to life with products from Micro Flash. We offer products for the future! Always the latest version, always factory fresh. With home banking now here, why not equip yourself with a telephone modem! Micro Flash can put you "on line" with the greatest of ease. Check our low prices! Micro Flash! We're up there on the growth charts thanks to you! You have helped us to build a solid reputation of providing fast delivery on your orders, and knowledgeable technical support when you need it. It's the reason Chevron, IBM & Ford Aerospace, to name a few, have chosen Micro Flash to be their supplier of Personal Computer products.



To order from Micro Flash, simply call one of our order lines and charge it to your MasterCard or VISA with no credit card surcharge. (We will also accept purchase orders from qualified institutions. Call our credit manager.) You pay \$6.00 per order for UPS shipping, handling and insurance, with the exception of printers and monitors. UPS 2nd Day Air Service is just \$3.00 more. Local customers can will-call their orders at our Concord offices. We welcome mail orders accompanied by certified or cashier's checks. Micro Flash Computer Systems has made it simple for YOU to do business with us!

Circle 108 on reader service card

COMPUTER SYSTEMS

# COMPUTER MAIL ORDER =



#### cyma software

General Business System	\$1499.00
Dental Package	\$899.00
Medical Package	\$899.00
Chiropractic Package	\$899.00
Client Accounting	\$899.00
Small Business System	\$899.00
Inventory Package	

#### spinnaker

Fraction Fever			i									 \$29	.00
Story Machine												\$29	.00
KinderComp												\$24	.00
Facemaker												 \$29	.00

#### visicorp

VISICULD	
VisiCalc 4\$159.0	)(
VisiWord/Spell\$249.0	)(
Visitrend/Plot\$199.0	)(
VisiFile\$199.0	)(
VisiSchedule\$199.0	)(
Desktop Plan\$199.0	)(
Business Forecast Model\$75.0	)(
StretchCalc\$75.0	)(
VisiTutor Calc\$59.0	)
VisiTutor/Advanced Version \$75.0	)(
VisiTutor Word\$59.0	)
Vision Calc\$249.0	)
Vision Graph\$129.0	)
Vision Word\$249 0	)
Vision Mouse\$159.0	)
Vision Host\$319.0	)

#### data bases

EasyFiler\$229.00
InfoStar\$299.00
DataStar\$179.00
Personal Data BAse\$99.00
InfoScope\$149.00
PerfectFiler\$239.00
Quick Code\$199.00

#### word processing

Volkswriter	\$115.00
SuperWriter	\$155.00
Super Spell Guard	\$129.00
Final Word	\$192.00
Perfect Writer	\$199.00
Perfect Speller	\$119.00
Spell Binder	\$259.00
Peach Text 5000	\$209.00
Spell Check	\$199.00
BenchMark	\$349.00
BenchMark Mail List	\$169.00
Memo Plan	\$129.00
Multi-Mate	\$279.00
pfs: write	.\$89.00
Word Plus PC/The Boss (speller)	\$349.00
WordStar	\$299.00
MailMerge	\$159.00
WordStar/MailMerge	\$349.00
WordStar ProPack	\$379.00
SpellStar	\$159.00
EasyWriter II (Spell/Write/Mail)	\$249.00
EasyWriter	\$119.00

# TIM III. \$329.00 File Manager Plus \$89.00 pfs: file \$89.00 pfs: report \$79.00 pfs: graph \$89.00 Condor 20-III \$389.00

dGraph.....\$199.00 dBase II.....\$389.00

#### spreadsheets/financial/graphs

SuperCalc I	\$119.00
SuperCalc II	\$159.00
MultiPlan	\$159.00
Lotus 1-2-3	\$319.00
Friday!	\$185.00
C-dex Trainingeach	\$49.00
Home Accountant Plus	\$88.00
1st Class Mail	\$79.00
Peachpack (GL/AR/AP)	\$219.00
Scratch Pad	\$199.00
Financial Planner	\$419.00
EasyPlanner	\$159.00
CalcStar	\$99.00
PerfectCalc	\$119.00
Fast Graphs	\$189.00
Money Maestro	\$99.00
MicroPlan	\$299.00
Profit Plan	\$129.00
California Corp	\$79.00
The Practical Accountant	\$109.00
Business Policy Planner	\$79.00
Bottom Line Strategist	\$269.00
TK Solver	\$179.00

= WEST = = CANADA = 800.648.3311 800.268.4559

In Toronto call (416-828-0866, Dept. 042 Order Status Number: 828-0866 2505 Dunwin Drive, Unit 1B 300.233.8950

In PA call (717)327-9575. Dept. 0428 Order Status Number: 327-9576 Customer Service Number: 327-1450 477 E. Third St., Williamsport, PA 17701

No risk. no deposition C.O.D. orders. Pre-paid orders receive free shipping within the UPS continental United States with no waiting period for certified checks or money orders. Add 3% (minimum \$5.00) shipping and handling on all C.O.D. and credit card orders. Larger shipments may require additional charges. NV and PA residents add sales tax. All items subject to availability and price change. We stock manufacturer's and third party software for most all computers on the market. Call today for our catalog.

# COMPUTER MAIL ORDER



hardware

#### modems & communication

Commission	
Hayes 300\$209.00	0
Hayes 1200\$509.00	
Hayes 1200B\$459.00	
Hayes Smart Com II\$75.00	
Hayes Chronograph\$199.00	
Novation PC-Cat	
Novation J-Cat\$119.00	
Novation 103\$189.00	0
Novation 103/212 \$439.00	0
Anchor Mark VI	
Crosstalk XVI\$105.0	
Remote\$99.00	0
Transporter	

#### disk drives

Tandon	51/4"	320K	TM	100-2	\$229.00
Amdisk	1				\$219.00
Amdisk	II				\$499.00

#### percom hard disks

5 Meg w/Controller	\$1399.00
10 Meg w/Controller	
15 Meg w/Controller	
20 Meg w/Contoller	

#### diskettes

#### maxel1 MD-1 SS/SD.....\$29.00

MD-2 DS/DD
verbatim
SS/DD\$26.00
DS/DD\$36.00
elephant
SS/SD\$18.99
SS/DD\$24.99
200.00

#### printers

The second secon	
NEC 2050	\$999.00
NEC 3550	\$1699.00
NEC 8023AN	\$379.00
NEC 8025	\$669.00
Okidata (82, 83, 84, 93, 94).	CALL
Epson	CALL
(RX80, FX80, FX100 &	MX100)
Gemini 10X	\$299.00
Gemini P15X	\$399.00
Gemini Delta 10	\$549.00
C.Itoh 8510P	\$379.00
C.Itoh F10-40	\$999.00
BMC 401	\$599.00
Daisywriter 2000	\$999.00
Diablo 630	
Amdek CXY-100 Plotter	\$599.00
Comriter II	\$549.00
Smith Corona TP-2	\$399.00
Transtar	CALL
Toshiba	

#### tablets

Koala Pad	 \$95.00

#### monitors

Amdek 310A AmberS	169.00
Amdek Color II	399.00
Amdek Color III	
NEC JB 1201 Green	
NEC JB 1205 Amber	
NEC JC 1216 RGB	
USI Pi 3 Amber	
Zenith ZVM 123G Green	
Zenith ZVM 122A Amber	
Taxan 12G Green	
Taxan 12A Amber	
Princeton HX-12 RGB	

#### cards

#### ast

6 Pack Plus:
64K, C, S, P\$279.00
64K. C. S. P. GP\$309.00
Mega Plus II:
64K, C, S, P\$309.00
64K, C, S. P. GP\$349.00
64K. C. 2S. P. GP\$399.00
Combo Plus II:
64K. C. S. P\$279.00
I/O Plus II:
C. S. P\$139.00
C. S. P. GP\$169.00
3780 Emulator\$669.00
C-Clock, S-Serial Port, P-Parallel Port, GP-Game Port

#### quadram

Quadlink	99.00
Quadboardas low as\$2	89.00
Quadboard Ias low as\$2	89.00
Quadboard IIas low as\$2	89.00
Quad 512 Plusas low as\$2	49.00
Parallel Interface Board	89.00
64K RAM Chips Kit	59.00
Microfazersas low as	19.00
Efazeras low as	09.00

#### eagle

PC Color CardCAL	PC Co	lor Card					CALL
------------------	-------	----------	--	--	--	--	------

#### universal research

Multi-Display	Card	\$409.00

#### tac

IRMA	327	0	 	 	 . , ,	 \$	1049.0	C

#### Frederick Plantronics Color Plus ......

=WEST= = CAN

Include 3% (minimum \$5.00) shipping and INTERNATIONAL ORDERS: All shipments outside the continental United States must be pre-paid by certified che handling. EDUCATIONAL DISCOUNTS: Additional discounts are available to qualified Educational Institutions. APO & FPO: Add 3% (minimum \$5.00) shipping and handling.



Contact your local setail computer store for o The Rixon® PC212A offers you the only 300/1200 BPS full duplex card modem with auto dial and auto answer that plugs directly into any of the IBM PC® \* card slots. Because the Rixon PC212A was designed specifically for the IBM PC, it is loaded with user benefits.

The PC212A eliminates the need for an asynchronous communications adapter card and external modem cable, this

alone saves you approximately \$190. The PC212A provides an extra 25 pin EIA RS232 interface connector, a telephone jack for alternate voice operation, and a telephone line jack for connection to the dial network.

Without question, the PC212A is the most user friendly, most reliable, and best performing modem for your IBM PC. An internal microprocessor allows total control, operation,

and optioning of the PC212A from the keyboard. A user friendly HELP list of all interactive commands is stored in modem memory for instant screen display. Just a few of the internal features are auto/manual dialing from the keyboard, auto dial the next number if the first number is busy and instant redial once or until answered. In the event of power disruption a battery back-up protects all memory in the PC212A. In addition, the PC212A is compatible

with all of the communication programs written for the Hayes Smartmodem TM \*\* such as CROSSTALK.TM+Also available

for use with the PC212A is the Rixon PC COM I,TM \* a communications software program (Diskette) and instruction manual to enhance the capabilities of the PC212A and the IBM PC. PC COM

I operates with or replaces the need for the IBM Asynchronous Communications Support Program. The program is very user friendly and provides single key stroke control of auto log on to multiple database services (such as The Source SM&), as well as log to printer, log to file transfer and flow control (automatic inband or manual control). PC COM I is only \$49.00 if purchased at the same time as the PC212A. The PC212A comes with a 2 year warranty. For more information contact your nearest computer store or Rixon

direct at 800-368-2773 and ask for Jon Wilson at Ext. 472.

PC212A .....\$499. PC212A WITH ASYNCH PORT .....\$539.

SANGAMO WESTON Schlumberger

2120 Industrial Pky., Silver Spring, Md. 20904 301-622-2121 TWX 710-825-0071 TLX 89-8347

#### The Rixon PC212A Card Modem

Another Modem Good Enough To Be Called RIXON

Circle 245 on reader service card

IBM is a registered trademark of the International Business Machine Corp.

Hayes Smartmodem is a product of the Haves Stack TM series registered trademark of Hayes Microcomputer Products Inc.

CROSSTALK is a trademark of Microstuf Inc.

# PC COM I is a trademark of Rixon Inc.

& The Source is a servicemark of

3043B © RIXON INC. 19

# Product Index

Reader Service Number	Computers	Reader Service Number	
	COMPAQ Computer Corporation, 41	683	Kamerman Labs, 62
79	IBM Corporation, 8-9	537	Micro Design, 327
376	Micro Craft, Corp., 164	392	Pegasus, 344
124	NEC Home Electronics (USA), 224-25	169	Sigma Designs, Inc., 196
694	Panasonic, 288	188	Tallgrass Technologies Corporation, 16, 40
248	Seequa Computer Corporation, 92		Tall Tree Systems, 296
361	Tandy Corp., 181		
257	Tava, 246		Monitors
701	Televideo, 29	296	Princeton Graphic Systems, 203
	Texas Instruments, 147		
			Printers, Plotters, and Typewriter Interfaces
		344	Dataproducts, 248
	Hardware	685	DataSouth Computer Corporation, 153
		_	Data Terminals and Communications, 365
	Boards	368	Dynax, Inc., 77
205	Applied Computer Products, 38	345	Hewlett Packard, 56-57
18	AST Research Inc., IFC	627	Juki America, 199
548	AST Research Inc., 1	697	North Atlantic/Qantex, 204
491	Barr Systems, Inc., 366	581	Printronix, 34-35
31	Central Point Software, 284	606	Sakata, 135
49	Corvus Systems, 160	707	Tseng Laboratories, 59
699	Everex, 78-79, 87, 95		
643	Falcon Technology, Inc., 165		Communications
77	Hercules Computer Technology, 25	666	Avatar, 283
654	HiPro Technologies Inc., 333	24	BizComp, 74-75
593	MA Systems Incorporated, 131	166	Coefficient Systems Corporation, 317
236	Microlog Inc., 262-63	221	Hayes Microcomputer Products, Inc., 50-51
133	Orchid Technology, 198	474	Kensington Microware Ltd., 126
615	Paradise Systems, Inc., 253	106	Microcom, 98-99
143	PC+ Products Inc., 376-BC	688	Prometheus Products International, 156
243	Persyst Inc., 128-29	164	Santa Clara Systems, 14-15
468	Profit Systems, Inc., 91		
149	Quadram Corporation, 10-11, 88		Miscellaneous
151	Qubie' Distributing, 178-79	640	Chalkboard Inc., 132-33
605	Qubie' Distibuting, 274-75	303	Hauppauge Computer Works, 222
245	Rixon Inc., 358	84	Intek Manufacturing Co., 291
168	Seattle Computer, 251	118	Microware, 304
254	STB Systems, Inc., 202		
190	Tecmar Inc., 36-37		C
190	Tecmar Inc., PCjr, BC		Systems Software
	Storage Devices		Operating Systems
665	Alloy Computer Products, 223	231	Mark Williams Company, 313, 354
646	Control Data Corporation, 200-1	524	SMC Software Systems, 162
	Curtis Manufacturing Company, 295	301	Software Solutions, 282

#### Product Index

Reader Service Number		Reader Service Number	
- 1.7711.7			
	Utilities		Data Management
645	Axel Johnson Corporation, 373	12	Applied Software Technology, 285
679	Datacon Associates, 353	354	Computer Distributer, Inc., 158-59
74	Funk Software, 242	218	G.M.S. Systems, Inc., 157
435	Lighthouse Software Corp., 125	225	Innovative Software, 260
692	Management Science Associates, 351	233	MDBS/Consumer Products, 42
573	Micro Focus, 245	200	MicroRIM, 286-87
127	Peter Norton Utilities, 319	165	Satellite Software International, 60
163	RTCS Corporation, 49	608	SSR Corporation, 149
410	SoftStyle, Inc., 298	000	Walonick Associates, 333
628	Titan Technologies, Inc., 76		watonick Associates, 333
687	Visual Age, 330		Word Processing/Text Editing
698	Writing Consultants, 330	91	Leading Edge Products, Inc., PCjr, 2
070	writing consultants, 330	93	Lifetree Software, Inc., 266
	Languages		Office Solutions, 93
406	Computer Innovations, Inc., 329	533	
	Manx Software Systems, 371	399	Palantir, Inc., 265
408	MBP Software Systems, 3/1 MBP Software Systems Technology, 321	695	Rocky Mountain Software Systems, 306-7
100	Microsoft, 130	528	Select Information Systems, 293
	Microsoft, 150	301	Software Solutions, Inc., 282
		396	Softword Systems, 30
	Applications Software		M. M. T.
	Applications software	228	Mailing Lists
	General Business	612	ICA Systems, 329
			<u> </u>
6	Alpha Software Corp., 18	20.5	Communications
658	Concentric Data Systems, 39	385	Control Data Publishing, 64-65
642	Earth Data Corporation, 55	474	Kensington Microware Ltd., 126
611	Fastware, Inc., 63	623	Lindbergh Systems, 52
321	Pacific Data Systems, 345	275	Microstuf, 247
672	Reston Publishing Co., Inc., 12	142	Persoft Inc., 301
	Scitor Corporation, 300	526	Software Link, Inc., 319
693	Sensor-Based Systems, 268		
	T' 1100 111		Graphics
INDIAN IN	Financial & Spreadsheets	378	Data Business Vision, Inc., 97
684	Accountants Microsystems, Inc., 163	309	Enertronics Research, Inc., 269
202	Best Programs, 61, 94	599	Ferox Microsystems, Inc., 326
401	Business Division, 308	680	Hypergraphics, Inc., 89
700	Consumer's Software Inc., 264	332	MICROGRAFX, 86
532	Future's Group, 333	506	Sam Wilson & Associates/Banner, 332
409	Heritage Computing, Inc., 27		
	Microsoft Corporation, 2-3		Integrated Systems
292	Micro-Tax, 20	662	Business Solutions, Inc., 134
696	Pro-Mark Accountability, 326	436	Cosmos, 90
	Rocky Mountain Software Systems, 261	96	Lotus Development Corporation, 23
647	Timberline Software, 28	562	Software Products International, 127
448	Via Computer, Inc, 180		,
357	Weiss Associates, Inc., 297		
704	Zylab, 332		

360



# Reader Inquiry Service

# Would you like further information on a product that's advertised in PC World?

#### Well, it's easy and best of all—FREE!

Just follow these simple instructions:

- Print or type your name and address on the attached card. One card per person, please.
- Circle the number(s) on the card corresponding to the Reader Service number in either the Advertiser Index or Product Index.
- Drop the card in a mailbox and wait to receive the literature that will be mailed to you free of charge from the manufacturer.

The address on the attached card is for product information only. Send editorial comments or inquiries to: PC World, 555 De Haro St., San Francisco, CA 94107.

PC W\BRLD	76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 9 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119 120 121 122 123 12 126 127 128 129 130 131 132 133 134 135 136 137 138 139 140 141 142 143 144 145 146 147 148 145 146 157 158 159 150 151 152 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 168 169 170 171 172 173 17	24 2 49 5 74 7 99 10 24 12 49 15 74 17
Name	201 202 203 204 205 206 207 208 209 210 211 212 213 214 215 216 217 218 219 220 221 222 223 22 226 227 228 229 230 231 232 233 234 235 236 237 238 239 240 241 242 243 244 245 246 247 248 24 251 252 253 254 255 255 257 258 259 260 261 262 263 264 265 266 27 282 269 270 271 272 273 272 276 277 278 279 280 281 282 283 284 285 286 287 288 289 290 291 292 293 294 295 296 297 298 29	24 22 49 25 74 27 99 30
Company	326 327 328 329 330 331 332 333 334 335 336 337 338 339 340 341 342 343 344 345 346 347 348 34 351 352 353 354 355 356 357 358 359 360 361 362 363 364 365 366 367 368 369 370 371 372 373 37	24 32 49 35 74 37 99 40
Address	426 427 428 429 430 431 432 433 434 435 436 437 438 439 440 441 442 443 444 445 446 447 448 44 451 452 453 454 455 456 457 458 459 460 461 462 463 464 465 466 467 468 469 470 471 472 473 47	24 42 19 45 74 47
City/State/Zip (Zip code needed to insure delivery)	501 502 503 504 505 506 507 508 509 510 511 512 513 514 515 516 517 518 519 520 521 522 523 52 526 527 528 529 530 531 532 533 534 535 536 537 538 539 540 541 542 543 544 545 546 547 548 54	99 50 24 52 19 55 74 57
Valid through 5/29/84	576 577 578 579 580 581 582 583 584 585 586 587 588 589 590 591 592 593 594 595 596 597 598 59 601 602 603 604 605 606 607 608 609 610 611 612 613 614 615 616 617 618 619 620 621 622 623 62 626 627 628 629 630 631 632 633 634 635 636 637 638 639 640 641 642 643 644 645 646 647 648 64	99 60 24 62 49 65
Please bill me \$24 for a 1-year (14-issue) subscription to <i>PC World</i> (U.S. and Canada only).	676 677 678 679 680 681 682 683 684 685 686 687 688 689 690 691 692 693 694 695 696 697 698 697 701 702 703 704 705 706 707 708 709 710 711 712 713 714 715 716 717 718 719 720 721 722 723 72 726 727 728 729 730 731 732 733 734 735 736 737 738 739 740 741 742 743 744 745 746 747 748 74 757 75 752 753 754 755 756 757 758 759 760 761 762 763 764 765 766 767 768 769 770 771 772 773 77	74 67 99 70 24 72 49 75 74 77 99 80
	826 827 828 829 830 831 832 833 834 835 836 837 838 839 840 841 842 843 844 845 846 847 848 84 851 852 853 854 855 856 857 858 859 860 861 862 863 864 865 866 867 868 869 870 871 872 873 87 876 877 878 879 880 881 882 883 884 885 886 887 888 889 890 891 892 893 894 895 896 897 898 89	

# PC VERLD Name Company Address City/State/Zip (Zip code needed to insure delivery) Valid through 5/29/84 □ Please bill me \$24 for a 1-year (14-issue) subscription to PC World (U.S. and Canada only).

I am interacted	in	racaining	in	format	ion	about

Computers	System Software:
Hardware:	Operating Systems
Boards	Utilities
☐ Storage Devices	☐ Languages
Monitors	Educational, Personal,
Printers, Plotters, and	Entertainment & Misc.
Typewriter Interfaces	Software:
Communications	☐ Educational
☐ Misc.	☐ Personal
Applications Software:	☐ Entertainment
General Business	☐ Misc.
☐ Financial & Spreadsheets	General:
☐ Job and Industry Specific	☐ Accessories
Data Management	☐ Services
☐ Word Processing/Text Editing	☐ Books, Catalogs, and Periodicals
Communications	☐ Events
Graphics	☐ Mail Order

976 977 978 979 980 981 982 983 984 985 986 987 988 989 990 991 992 993 994 995 996 997 998 999 1000

# PC W\RLD

# Reader Inquiry Service



#### **BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES





#### **BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 63 BERGENFIELD, NJ

POSTAGE WILL BE PAID BY ADDRESSEE

PC World Subscription Department P.O. Box 6700 Bergenfield, New Jersey 07621 NO POSTAGE NECESSARY IF MAILED IN UNITED STATES



Reader Service		Reader Service	
Jumber	Educational, Personal,	Number 299	Micro Information Publishing, PCjr, 9
	Entertainment & Misc. Software	706	Wayne Green Publications Group, 267
	Educational	485	Events CW Communications, 309, 372
7	American Training International, 5	403	Personal Computer Userfest, 228-29
246	Brady Company, 154-55	703	Softwest, 250
689	Bureau of Business Practice, 325	703	Softwest, 250
401	Business Division, 308		Mail Order
682	Menlo Corporation, 226-27	205	
	•	205	Applied Computer Products, Inc., 322-23
686	Owlcat/Digital Research, 144-45	273	Compumail, 332
	Personal	554	Computer Exchange/Conroy La Pointe, 182-83
625	Howard Software Services, 58	420	Computer Mail Order, 356-57
635	Living Videotext, 195	58	Diamond Software Supply Co., 302-3
657	Meca, 100-1	691	Disk World!, 329, 332
			Diskette Connection, 331
	Entertainment		MC-P Applications, 368
463	Blue Chip Software, 17	638	Micro Computer Additions, 332
577	Pacific Infotech Corp., 320	108	Micro Flash, 355
308	subLOGIC Corporation, PCjr, 24	386	Micro Management Systems, Inc., 325
		112	Micromart, 374-75
	Miscellaneous	619	Micro Match, 370
462	Dialog Information Services, 240-41	552	Micro Storehouse, 328
.02	2 6	681	Oryx Systems, 310-11
		136	PC Connection, 276-79
	General	136	PC Connection, PCjr, 17
	ouncrum	242	PC Link Corp., 364
	Accessories	460	PC Network, 148
44	Computer-Mate, Inc., 249	626	PC Pipeline, 332
	Contemporary ComputerWear, 329	603	PC Software Interest Group, 332
276	Continental Engineering Group, Inc., 367	586	Ramware Software Products, 352
620	Creative Computer Products, 161	380	Rogue River Software, 327
634	Electronics Specialists, Inc., 331	650	Scottsdale Systems Ltd., 294
66			S.G.C., 324
101	MC/N, Inc., PCjr, 23	690	Team Computer Products, 316
576	Pacific Exchanges, 332	705	•
310	3M Data Recording, 205	542	Transaction Storage Systems, 369
	Services		D. I. J. J. J. S. E. Llishad as a consider to our advers
362	Compuserve, 146	The	Product Index is published as a service to our adver
664	Computer Technology Center, 330		s and may be discontinued at the publisher's discret
644	I/O Ware, Inc., 318	corr	ry reasonable effort is made to categorize advertiser ectly. If a listing should be changed, please write us a
	Books, Catalogs, and Periodicals	PC '	World, 555 De Haro Street, San Francisco, CA 9410
	Egghead Software, 331	so th	hat we have the opportunity to change it.
	IB Magazette, 312A		
	InfoWorld, PCjr, IBC		

tion. S at )7, so that we have the opportunity to change it.

# Advertisers

Reader Service		Reader Service	
umber		Number	
684	Accountants Microsystems, 163		Disk World!, 329, 332
665	Alloy Computer Products, 223	691	Diskette Connection, 331
6	Alpha Software Corp., 18	368	Dynax, Inc., 77
7	American Training International, 5	642	Earth Data Corporation, 55
205	Applied Computer Products, 38, 322-23	·	Egghead Software, 331
12	Applied Software Technology, 285	214	800 Software, 197
18	AST Research Inc., IFC	66	Electronics Specialists, 331
548	AST Research Inc., 1	309	Enertronics Research, 269
666	Avatar, 283	699	Everex, 78-79, 87, 95
	Axel Johnson Corporation, 373	643	Falcon Technology, 165
645	Barr Systems, Inc., 366	611	Fastware,Inc., 63
491	· · · · · · · · · · · · · · · · · · ·	599	Ferox Microsystems,326
202	Best Programs, 61, 94	74	Funk Software, 242
24	Bizcomp, 74-75	532	Future's Group, 333
463	Blue Chip Software, 17		G.M.S. Systems, 157
246	Brady Company, 154-55	218	
346	Brown Disc Manufacturing, 252	676	Handwell, 85
689	Bureau of Business Practice, 325	303	Hauppuage Computer Works, 222
401	Business Division, 308	221	Hayes Microcomputer Products, 50-51
622	Business Solutions, Inc., 134	77	Hercules Computer Technology, 25
31	Central Point Software, Inc., 284	409	Heritage Computing, 27
640	Chalkboard Inc., 132-33	345	Hewlett Packard, 56-57
166	Coefficient Systems Corp., 317	654	HiPro Technology/Mandat, 333
	COMPAQ Computer Corporation, 41	625	Howard Software Services, 58
273	Compumail, 332	680	Hypergraphics, Inc., 89
362	Compuserve, 146	79	IBM, 8-9
354	Computer Distributor, 158-59		IB Magazette, 312a
554	Computer Exchange/Conroy La Point, 182-83	612	ICA Systems, Inc., 329
406	Computer Innovations, 329		IDG, 314
420	Computer Mail Order, 356-57	<b>k</b> .	InfoWorld, PCjr, IBC
44	Computer-Mate Inc., 249	225	Innovative Software, 260
664	Computer Technology Center, 330	84	Intek Manufacturing Company, 291
658	Concentric Data Systems, 39	644	I/O Ware, 318
488	Connecticut Information Services, 350	627	Juki America, 199
700	Consumer's Software Inc., 264	683	Kamerman Labs, 62
276	Contemporary ComputerWear, 329	474	Kensington Microware, 330, 331
620	Continental Engineering Group, 367	91	Leading Edge Products, PCjr, 2
646	Control Data Corporation, 200-1	93	Lifetree Software, Inc., 266
385	Control Data Publishing, 64-65	435	Lighthouse Software Corp., 125
49	Corvus Systems, 160	623	Lindbergh Systems, 52
436	Cosmos, 90	635	Living Videotext, 195
634	Creative Computer Products, 161	96	Lotus Development Corporation, 23
	Curtis Manufacturing Company, 295	692	Management Science Associates, 351
485	CW Communications, 309,	408	Manx Software Systems, 371
378	Data Business Vision, 97	231	Mark Williams Company, 313, 354
679	Datacon, 353	593	MA Systems Incorporated, 131
344	Dataproducts, 248	100	MBP Software Systems Technology, 321
685	DataSouth Computer Corporation, 153	101	MC/N, Inc., PCjr, 23
	Data Terminals & Communication, 365		MC-P Applications, 368
462	Dialog Information Services, 240-41	233	MDBS/Consumer Products, 42
58	Diamond Software Supply, 302-3	657	Meca, 100-1
540	Digital Signature, 299		á

Reader		Reader	
Service		Service	
Number		Number	
682	Menlo Corporation, 226-27	586	Ramware Software Products, 352
106	Microcom, Inc., 98-99	672	Reston Publishing Co., 12
638	Micro Computer Additions, 332	245	Rixon, Inc., 358
376	Micro Craft, Corp., 164	695	Rocky Mountain Software Systems, 306-7
537	Micro Design, 327		Rocky Mountain Software Systems, 261
108	Micro Flash, 355	380	Rogue River Software, 327
573	Micro Focus, 245	163	RTCS Corporation, 49
332	MICROGRAFX, 86	606	Sakata, 135
299	Micro Information Publishing, PCjr, 9	506	Sam Wilson & Associates/Banner, 332
236	Microlog, Inc., 262-63	164	Santa Clara Systems, 14-15
386	Micro Management Systems, 325	165	Satellite Software International, 60
112	Micro Mart, 374-75		Scitor Corporation, 300
619	Micro Match, 370	650	Scottsdale Systems Ltd., 294
	MicroRIM, 286-87	168	Seattle Computer, 251
275	Microstuf, 247	248	Seequa Computer Corp., 92
	Microsoft Corporation, 2-3, 130	528	Select Information Systems, 293
552	Micro Storehouse, 328	693	Sensor-Based Systems, 268
292	Micro-Tax, 20	690	S.G.C., 324
118	MicroWare, Inc., 304	169	Sigma Designs, Inc., 196
124	NEC Home Electronics (USA), 224-25	524	SMC Software Systems, 162
697	North Atlantic/Qantex, 204	410	SoftStyle, Inc., 298
127	Peter Norton Utilities, 319	526	Software Link, Inc., 319
533	Office Solutions, 93	562	Software Products International, 127
133	Orchid Technology, 198	301	Software Solutions, Inc., 282
681	Oryx Systems, Inc., 310-11	703	Softwest, 250
686	Owlcat/Digital Research, 144-45	396	Softword Systems, 30
321	Pacific Data Systems Inc., 345	608	SSR, 149
576	Pacific Exchanges, 332	254	STB Systems, 202
577	Pacific Infotech Corporation, 320	308	subLOGIC Corporation, PCjr, 24
399	Palantir, 265	188	Tallgrass Technologies Corporation, 16, 40
694	Panasonic, 288		Tall Tree Systems, 296
615	Paradise Systems, 253	361	Tandy Corp., 181
136	PC Connection, 276-79	257	TAVA, 246
136	PC Connection, PCjr, 17	705	Team Computer Products, 316
242	PC Link Corp., 364	190	Tecmar Inc., 36-37
460	PC Network, 148	190	Tecmar Inc., PCjr, BC
626	PC Pipeline, 332	701	Televideo, 29
143	PC+ Products Inc., 376-BC		Texas Instruments, 147
603	PC Software Interest Group, 332	310	3M Data Recording, 205
392	Pegasus, 344	647	Timberline Software, 28
142	Persoft Inc., 301	628	Titan Technologies, 76
	Personal Computer Userfest, 228-29	542	Transaction Storage Systems, 369
243	Persyst, Inc., 128-29	707	Tseng Laboratories, 59
296	Princeton Graphic Systems, 203	448	Via Computer, Inc., 180
581	Printronix, 34-35	687	Visual Age, 330
696	Pro-Mark Accountability, 326		Walonick Associates, 333
468	Profit Systems, 91	706	Wayne Green Publications Group, 267
688	Prometheus Products International, 156	357	Weiss Associates, 297
149	Quadram Corporation, 10-11, 88	698	Writing Consultants, 330
151	Qubie' Distributing, 178-79	704	Zylab, 332
605	Qubie' Distributing, 274-75		



IN STORE WE DEMONSTRATE MOST PRODUCTS WE SELL—BY APPOINTMENT ONLY

STORE HOURS: 9:00 A.M. - 5:30 P.M. E.S.T. MON. - FRI. 10:00 A.M.-4:00 P.M. E.S.T. SAT.

PC LINK, CORP. 29 WEST 38TH ST. 2ND FL., NEW YORK, NY 10018

HELIX BUBBLE MEMORY BOARDS TANDON 10 MB HARD DISK	CALL
BUSINESS SOFTWARE SAWNEY SOFT	ARE WIZARDY

TANDON 10 MB HARD	DIS	ζ			CALL
BUSINESS SOFTWARE		SAWNEY SOFTWARE		WIZARDY	49.00
ALPHA SOFTWARE		TAX MODE	CALL	ZORK I, II, III ea.	
DATA BASE MANAGER II	\$205.00	ANY DESIGNATION OF THE SECOND		ZURAN DEFENDER	25.00
EXECUTIVE PACKAGE		SOFTWARE ARTS		FUNTASTIC	
MAILING LIST	79.00	TK SOLVER	209.00	BIG TOP	28.00
TYPE FACES	89.00	FINANCIAL MANAGEMENT	79.00	COSMIC CRUSADERS	
ASHTON-TATE		MECHANICAL ENGINEERING	79.00	MASTER MINER	
dBASE II (PC DOS)	389.00			SNACK ATTACK	
BOTTOM LINE STRATEGIST		SOFTWARE SYSTEMS INC.		ACCESSORIES	
FINANCIAL PLANNER	399.00	MULTIMATE	CALL	CURTIS PRODUCTS	
FRIDAY	199.00	SORCIM		DISPLAY PEDESTAL	\$50.00
CACTUS SOFTWARE		SUPERCALC III	CALL	MONO CABLE	38.00
COLOGRAPHY	CALL	GOVERNOVED III III III III III III III III III I	OALL	KEYBOARD CABLE	30.00
CONTINENTAL		VISICORP		SYSTEM STAND	
HOME ACCOUNTANT PLUS	95.00	VISICALC FOUR	179.00	DIABLO RIBBON	1000 0000
ULTRA FILE	139.00	DESKTOP PLAN	219.00	EPSON TWIN PAK RIBBONS 70/80	
	100.00	VISIFILE	219.00	FLIP N FILE	24.50
FOX & GELLER D. GRAPH	100.00	VISITREND/VISIPLOT	219.00	KRAFT JOYSTICK	45.00
DIUTIL	189.00 69.00	VISIWORD	239.00	DISKETTE CASES	2.95
GRAFOX		DICK DRIVES		DESKTOP PRINTER STANDS	
OZ	CALL	DISK DRIVES		KEYBOARD DRAWER	75.00
QUICKCODE		TANDON TM 100-2	229.00	CRT, D/DRIVE & KEYBRD COVERS	CALL
HARVARD SOFTWARE		TANDON TM 50-2	450.00	HAYES MACH III JOYSTICKS	45.00
HARVARD PROJECT MANAGER	CALL	MULTIFUNCTION BOARDS		TIME OF VALUE AND CONTRACTOR TO BE SEEN TO SEE TO SEE SEED OF A SOUTH A SEED OF A SOUTH AS SEED OF A SOUTH AS S	45.00
	OALL	PARADISE SYSTEMS		MONITORS	
HAYES SMARTCOM II	00.00	MULTIDISPLAY CARD	CALL	AMDEK 310A	
	89.00	64 RAM CHIPS	CALL	COLOR II +	CALL
HOWARD SOFTWARE		AST CARDS	CALL	ZENITH DOD MONITOR	509.00
REAL ESTATE ANALYZER	180.00	QUADBOARD CARD	CALL	ZENITH RGB MONITOR	525.00
INNOVATIVE SOFTWARE		AMDEK MAI CARD	CALL	MODEMS	
TIM III	329.00	PC MOUSE	CALL	HAYES SMART MODEM	\$205.00
IUS		FTG LIGHTPEN	CALL	HAYES SMART MODEM 1200	
ACCOUNTING AR/AP/GL	CALL	QUADCOLOR CARD	CALL	HAYES SMART MODEM 1200B	439.00
INVENTORY CONTROL	CALL	PLANTRONICS COLOR PLUS CARD	CALL	DISKETTES	
ORDER ENTRY	CALL	HERCULES	CALL	DYSAN	
PAYROLL	CALL			S.S./D.D.	\$33.00
EASY WRITER II/SHELLER/MAIL EASY FILER	CALL	ENTERTAINMENT & EDUCATION		D.S./D.D	39.00
EASY PLANNER	240.00 169.00	ATI TRAINING PACKAGES ea.	65.00	MAXELL	
	109.00	COMPUTER FACTS IN 5	22.00	S.S./S.D	26.00
LINK SYSTEMS	400.00	DEADLINE	37.00	D.S./D.D	37.00
DATAFAX	199.00	FLIGHT SIMULATOR	35.00	VERBATIM (5 year warranty)	
LOTUS DEVELOPMENT CORP.		FRIENDLY ARCADE	32.00	21144 HEAD/CLEAN KIT	10.50
LOTUS 1-2-3. (NO MAIL ORDERS)	CALL	FRIENDLY PC INTRO SET	32.00	S.S./D.D	26.00
MICRO PRO	XI.	FROGGER	25.00	D.S./D.D	37.00
CALCSTAR	CALL	GORGON	29.00	PRINTERS	
INFOSTAR	CALL	HIDE & SINK	22.00	DIABLO P32 D-MATRIX	CALL
WORDSTAR WORDSTAR PROFESSIONAL	CALL	HI RES #4	27.00	DIABLO 630	CALL
SPELLSTAR	CALL	MY LETTERS, NUMBERS & WORDS	32.00	DIABLO 630 TRACTOR FEED	\$249.00
MAILMERGE	CALL	PC CRAYON.	39.00	DYNAX DX-15 OR DX-25	CALL
SUPER SORT	CALL	PC TUTOR	49.00	C ITHO PROWRITER 10BPI	399.00
MICROSOFT	144-4-4000	PINBALL PLANET FALL	32.00	PROWRITER F10	1059.00
MULTIPLAN	179.00	SERPENTINE	39.00	IDS PRISM 132 COMPLETE	1499.00
COMPILERS	CALL	SPACE STRIKE	25.00	OKIDATA 92P	465.00
NORTH AMERICAN BUSINESS		SPINNAKER SERIES	25.00	93P	699.00
MEMORY SHIFT	69.00	STAR CROSS	CALL	SILVER REED EXP 500	439.00
	55.00	SPYDER	29.00	SILVER REED EXP 550	639.00
NORTON COMPUTER NORTON UTILITIES	55.00	SUSPENDED	29.00 39.00	TOSHIBA P1350	
PC SOFTWARE	55.00	TACHYON	29.00	EPSON FX SERIES	CALL
CREATABASE	65.00	WITNESS	39.00	NEC 3550	CALL
	THE CAME OF	to announce of a substitute of the state of	00.00	THE TEN ONDEE TANALLEL	29.00

CALL TOLL FREE 800-221-0343
All prices listed in this ad are valid April 1-30, 1984. All Brands are Registered Trademarks. IN NEW YORK CALL 1-212-730-8036

- TERMS AND CONDITIONS

We reserve the right to repair, replace or return to manufacturer for repair, all goods acknowledged faulty or damaged on receipt by customer. Customer must call for Return Authorization Number before returning any goods. Prompt attention will be given to all damaged and faulty returned goods. Any goods returned for credit are subject to 10% restocking charge, plus shipping charge. No returns for credit on any software. Customer must deal with the manufacturer directly if the customer finds any false claims made by

the manufacturer. All goods are shipped U.P.S. only. Add 2% of price, or minimum of \$3.00 for shipping. We do not ship C.O.D. Please allow one to two weeks for personal or corporate checks to clear. To expedite shipping send money order, certified cashier's check, or charge to your VISA, MasterCard, Diners, Carte Blanche WE DO NOT Add a Service Charge For Credit Card Usage. Prices subject to change without notice. NOT RESPONSIBLE FOR TYPOGRAPHICAL ERRORS.

# The Latest Style



The DTC Style Writer<sup>™</sup> should be your daisy wheel printer for professional letter-quality printing, when presentation of you and your information is important.

- 35K Buffer Memory frees computer from driving printer
- Automatic Proportional Spacing for professional appearance
- Graphic Quality for chart & graph applications
- Bi-directional Printing for increased print speed

- Cartridge Print Wheel for font variety, easily changed
- Toll Free 800 Telephone Number for readily answered questions
- Options
   Buffer Memory Expandable to 67K
   Sheet Feeder
   Forms Tractor

DTC means quality, service & support.
Drive a DTC Style Writer at your computer store, start printing with style for only \$899.



Data Terminals & Communications 590 Division Street, Campbell, CA 95008 800-962-8185 • In CA 800-538-9294

Distribution Inquiries Welcome
Circle 387 on reader service card



#### EASY BISYNC COMMUNICATION WITH IBM: MVS/JES2, MVS/JES3 and VM/RSCS

# The new BARR/HASP synchronous communications package transmits jobs to central host computers and receives output.

Realize the full potential of your PC in the comfort of your own office. No longer will you need to leave to submit jobs or receive printouts. Whether you are an engineer, data analyst, or programmer, you can:

**create** programs and data off-line on the PC **transmit** to the mainframe for execution by the established languages

**receive** the printouts at high speed on diskette or printer, and

**control** the status of jobs by using remote operator commands.



BARR SYSTEMS, INC.

#### All the features you might imagine are standard. BARR/HASP:

- is compatible with MVS/JES2, MVS/JES3, VM/RSCS, VS1/RES, ASP, HASP Protocol, Data General HAMLET, and Datanex HASP+™ on the VAX.™
- provides menus for easy use.
- increases the speed by use of data compression gives you HASP multileaving with more throughput than the 2780 or 3780.
- operates at 1,200 to 19,200 baud.
- corrects transmission errors through a robust cyclical redundancy check.
- supports multiple printers (up to 600 lines per minute).

Barr Systems offers BARR/HASP hardware and software at the unexpectedly low price of \$750 with a one-year warranty.

For additional information call: Customer Support

toll free 800-BARR-SYS

in NC 919-782-4462

2500 Blue Ridge Road/Suite 315/Raleigh, NC 27607

10M. HASP+ and VAX are registered trademarks of International Business Machines Corp. Datanex Inc. and Digital Equipment Corp. respectively.

Circle 491 on reader service card

# A Stickler for Profit.

#### MICROCENTRE THE

#### The Workstation That Optimizes Your Computer Use

We've all seen how microcomputers can increase personal productivity. But computers are not used all the time. MICROcentre™ lets departments share a common computer system to reduce costs while improving profit-center efficiency.

This secure, easily movable storage system opens in seconds into a

complete work station. Any place. Any time. And MICROcentre is built to conform to the user's natural movements for convenience and comfort over extended periods of time.

The MICROcentre™ is designed to hold most personal computer systems—IBM PC, Apple II + and IIe, DEC, Hewlett Packard, etc.—and provides storage space for your manuals and software. Plus. the stylish European locks protect your components as well as your valuable data.



There are many other outstanding qualities that separate MICROcentre from anything else on the market. To find out more about them, call (213) 350-8371. We'll send you one of our brochures and tell you the best part...the price. It's a lot less money than a second computer.

MICROcentre

Ready to Work When You Are

CONTINENTAL ENGINEERING GROUP, INC. EL MONTE, CA



### "WHY PAY MORE" **COMPARE THESE PRICES** MC-P APPLICATIONS



**BRINGS SOFTWARE & HARDWARE** AT UNBEATABLE PRICES

#### SOFTWARE

ASHTON TATE  dBase II \$700 \$379 Financial Planner 700 452 Friday 295 199  ALPHA SOFTWARE Data Base Manager II 295 199  APPLIED TECHNOLOGY Versaform 389 269  CONTINENTAL Home Accountant 150 105 Property Management 495 327 FOX & GELLER Quick Code 295 174 FUNK SOFTWARE Sideways 60 45 HOWARDSOFT Real Estate Analyzer II 250 165 Tax Preparer 250 165 Tax Preparer 250 165 HUMAN SOFT DB Plus 11FEBOAT SYSTEMS Lattice 'C' Compiler 595 325 LIFETREE Volkswriter 195 119 Volkswriter deluxe 195 119 Volkswriter deluxe 250 162 Mail Merge 250 162 Super Sort 250 162 Super Sort 250 163 Info Star 495 320 Report Star 350 221 MICROSOFT Flight Simulator 50 35 Multitool Word W/Mouse 475 339 Multitool Financial 100 69 Multitool Budget 150 99 Pascal Compiler 500 345 C Compiler 500 345 C Compiler 500 345 C Compiler 500 345 C Compiler 500 345 PEACHTREE Peach Pack 595 239 Pascal Compiler 500 345 PEACHTREE Peach Pack 595 239 Peach Text 5000 395 245 C Compiler 500 345 PEACHTREE Peach Pack 595 239 Peach Text 5000 395 245 SOFTWARE ARTS T.K Solver 50FTWARE DIMENSIONS Accounting Plus GL, AR, AP, PR, INV 495 295 SOFTWARE PUBLISHING Pfs: File 140 95 SOFTWARE PUBLISHING Pfs: File 300 195 VisiGord W/free VisiSpell 375 285 SATELLITE Word Perfect 495 325	901 I WAI	_	
Base II	ASHTON TATE	LIST	OUR
Financial Planner		\$700	\$379
Priday	Financial Planner	700	
Data Base Manager II.   295   199	Friday		199
Data Base Manager II.   295   199	ALPHA SOFTWARE		
Versaform         389         269           CONTINENTAL         Home Accountant         150         105           Property Management         495         327           FOX & GELLER Quick Code         295         174           FUNK SOFTWARE Sideways         60         45           HOWARDSOFT         Real Estate Analyzer II         250         165           Tax Preparer         250         165           HUMAN SOFT DB Plus         89         165           Lifeta System         250         165           HUMAN SOFT DB Plus         89         165           Lifeta System         250         165           HUMAN SOFT DB Plus         89         195           Lattice 'C' Compiler         595         325           Lattice 'C' Compiler         595         325           Volkswriter deluxe         179         100           LOTUS — 1-2-3         495         316           MICROPRO Spe!! Star         250         162           Mail Merge         250         162           Super Sort         250         149           Calc Star         145         86           Info Star         495         320	Data Base Manager II	295	199
CONTINENTAL   Home Accountant   150   105   105   105   105   107   10	APPLIED TECHNOLOGY		
Home Accountant	Versaform	389	269
Property Management	CONTINENTAL	450	405
FOX & GELLER Quick Code FUNK SOFTWARE Sideways HOWARDSOFT Real Estate Analyzer II. 250 165 Tax Preparer 250 165 Tax Preparer 250 165 HUMAN SOFT DB Plus 89 LIFEBOAT SYSTEMS Lattice 'C' Compiler 595 325 LIFETREE Volkswriter 195 119 Volkswriter deluxe 179 LOTUS — 1-2-3 495 316 MICROPRO Spell Star 250 162 Mail Merge 250 162 Super Sort 250 149 Calc Star 145 86 Info Star 495 320 MICROSTUFF Crosstalk 195 129 MICROSOFT Flight Simulator 50 35 Multitool Word W/Mouse 475 339 Multitool Financial 100 69 Multitool Budget 150 99 Pascal Compiler 500 345 PETER NORTON Peter Norton Utility 80 57 PETER NORTON Peter Norton Utility 80 57 PEACHTREE Peach Pack 595 239 Peach Text 5000 395 245 ROSESOFT Prokey 75 57 SOFTWARE ARTS T.K. Solver 299 219 SOFTWARE PUBLISHING Pfs:File 140 95 SOFTWARE PUBLISHING Pfs:File 140 95 SOFTWARE PUBLISHING Pfs:File 140 95 SORCIM SuperCalc II 295 175 SuperCalc III 395 275 SUPSE File Manager 150 97 VISICORP Visicalc IV 250 175 Visifile 300 195 VisiFord W/free VisiSpell 375 285	Home Accountant	150	
## FUNK SOFTWARE Sideways HOWARDSOFT Real Estate Analyzer II	Property Management	495	
HOWARDSOFT   Real Estate Analyzer II   250   165   Tax Preparer   250   165   HUMAN SOFT DB Plus   89   LIFEBOAT SYSTEMS   Lattice 'C' Compiler   595   325   LIFETREE Volkswriter   195   119   Volkswriter deluxe   179   119   Volkswriter deluxe   179   160	FUNK COETWARE Sidoways	293	
Real Estate Analyzer II	HOWAPDSOFT	00	45
Tax Preparer	Real Estate Analyzer II	250	165
LIFEBOAT SYSTEMS  Lattice 'C' Compiler 595 325  LIFETREE Volkswriter 195 119  Volkswriter deluxe 179  LOTUS — 1-2-3 495 316  MICROPRO Spe!! Star 250 162  Super Sort 250 149  Calc Star 145 86  Info Star 495 320  Report Star 350 221  MICROSTUFF Crosstalk 195 129  MICROSOFT 50 355  Multitool Word W/Mouse 475 339  Multitool Financial 100 69  Multitool Budget 150 99  Pascal Compiler 500 345  PETER NORTON Peter Norton Utility 80 57  PBL CORPORATION Personal Investor 145 98  PEACHTREE Peach Pack 595 239  Peach Text 5000 395 245  ROSESOFT Prokey 75 57  SOFTWARE PUBLISHING Pfs: File 140 95  SOFTWARE PUBLISHING Pfs: Report 125 85  SORCIM SuperCalc II 295 175  Super Writer 295  SYNPSE File Manager 150 97  Visifile 300 195  VisiTrend/Plot 300 195  VisiSchedule 300 195  VisiWord w/free VisiSpell 375 285	Tax Preparer	250	
LIFEBOAT SYSTEMS  Lattice 'C' Compiler 595 325  LIFETREE Volkswriter 195 119  Volkswriter deluxe 179  LOTUS — 1-2-3 495 316  MICROPRO Spe!! Star 250 162  Super Sort 250 149  Calc Star 145 86  Info Star 495 320  Report Star 350 221  MICROSTUFF Crosstalk 195 129  MICROSOFT 50 355  Multitool Word W/Mouse 475 339  Multitool Financial 100 69  Multitool Budget 150 99  Pascal Compiler 500 345  PETER NORTON Peter Norton Utility 80 57  PBL CORPORATION Personal Investor 145 98  PEACHTREE Peach Pack 595 239  Peach Text 5000 395 245  ROSESOFT Prokey 75 57  SOFTWARE PUBLISHING Pfs: File 140 95  SOFTWARE PUBLISHING Pfs: Report 125 85  SORCIM SuperCalc II 295 175  Super Writer 295  SYNPSE File Manager 150 97  Visifile 300 195  VisiTrend/Plot 300 195  VisiSchedule 300 195  VisiWord w/free VisiSpell 375 285	HUMAN SOFT DB Plus		
Volkswriter   195   119	LIFEBOAT SYSTEMS		
Volkswriter   195   119	Lattice 'C' Compiler	595	325
LOTUS — 1-2-3	LIFETREE Volkswriter	. 195	
MICROPRO Spe!! Star         250         162           Mail Merge         250         162           Super Sort         250         149           Calc Star         145         86           Info Star         495         320           Report Star         350         221           MICROSTUFF Crosstalk         195         129           MICROSOFT         50         35           Multitool Word W/Mouse         475         339           Multitool Financial         100         69           Multitool Budget         150         99           Pascal Compiler         350         245           C Compiler         500         345           PETER NORTON         90         345           PETER NORTON         90         345           PEACHTREE Peach Pack         595         239           Peach Text 5000         395         245           ROSEOFT Prokey         75         57           SOFTWARE ARTS T.K Solver         299         219           SOFTWARE PUBLISHING         Pfs:File         140         95           Sylper Calc III         395         275           Super Writer         295	Volkswriter deluxe		
Mail Merge         250         162           Super Sort         250         149           Calc Star         145         86           Info Star         495         320           Report Star         350         221           MICROSTUFF Crosstalk         195         129           MICROSOFT         Flight Simulator         50         35           Multitool Word W/Mouse         475         339           Multitool Financial         100         69           Multitool Budget         150         99           Pascal Compiler         350         245           C Compiler         500         345           PETER NORTON         Peter Norton Utility         80         57           PEL CORPORATION         Personal Investor         145         98           PEACHTREE Peach Pack         595         239           Peach Text 5000         395         245           ROSESOFT Prokey         75         57           SOFTWARE ARTS T.K Solver         299         219           SOFTWARE PUBLISHING         Pfs:File         140         95           Syrips Report         125         85           SORCIM SuperCalc II	LOTUS — 1-2-3	495	
Super Sort			
Calc Star         145         86           Info Star         495         320           Report Star         350         221           MICROSTUFF Crosstalk         195         129           MICROSOFT         Flight Simulator         50         35           Multitool Word W/Mouse         475         339           Multitool Budget         150         99           Multitool Budget         150         99           Pascal Compiler         350         245           C Compiler         500         345           PETER NORTON         80         57           PETER NORTON         80         57           PBL CORPORATION         80         57           PBL CORPORATION         98         245           Peach Text 5000         395         245           ROSESOFT Prokey         75         57           SOFTWARE POKEY         75         57           SOFTWARE PUBLISHING         299         219           Pfs: File         140         95           SOFTWARE PUBLISHING         295         175           SUPER Calc III         395         275           SUPER File Manager         150			
Info Star			
MICROSTUFF Crosstalk	Calc Star	. 145	
MICROSTUFF Crosstalk	Papart Star	250	
Flight Simulator	MICROSTUSE Crosstalk	105	
Flight Simulator	MICROSOFT	. 195	123
Multitool Word W/Mouse         475         339           Multitool Financial         100         69           Multitool Budget         150         99           Pascal Compiler         350         245           C Compiler         500         345           PETER NORTON         80         57           PEL CORPORATION         80         57           PEACHTREE Peach Pack         595         239           Peach Text 5000         395         245           ROSESOFT Prokey         75         57           SOFTWARE ARTS T.K Solver         299         219           SOFTWARE DIMENSIONS         Accounting Plus         495         295           SOFTWARE PUBLISHING         Pfs:File         140         95           Pfs:Report         125         85           SORCIM SuperCalc II         295         175           Super Writer         295         275           SUPSE File Manager         150         97           Visifile         300         195           Visiffred/Plot         300         195           VisiWord w/free VisiSpell         375         285	Flight Simulator	50	35
Multitool Financial         100         69           Multitool Budget         150         99           Pascal Compiler         350         245           C Compiler         500         345           PETER NORTON         80         57           PEL CORPORATION         75         57           Personal Investor         145         98           Peach Text 5000         395         245           ROSESOFT Prokey         75         57           SOFTWARE ARTS T.K Solver         299         219           SOFTWARE DIMENSIONS         Accounting Plus         495         295           SOFTWARE PUBLISHING         Pfs:File         140         95           Pfs:Report         125         85           SORCIM SuperCalc II         295         175           Super Writer         295         275           SYNPSE File Manager         150         97           Visifile         300         195           Visiffred/Plot         300         195           VisiKord w/free VisiSpell         375         285	Multitool Word W/Mouse	475	
Multitool Budget	Multitool Financial	. 100	69
Pascal Compiler         350         245           C Compiler         500         345           PETER NORTON         Peter Norton Utility         80         57           PBL CORPORATION         145         98           Personal Investor         145         98           PEACHTREE Peach Pack         595         239           Peach Text 5000         395         245           ROSESOFT Prokey         75         57           SOFTWARE ARTS T.K Solver         299         219           SOFTWARE DIMENSIONS         Accounting Plus         495         295           GL, AR, AP, PR, INV         495         295           SOFTWARE PUBLISHING         Pfs:File         140         95           Pfs:File         125         85           SORCIM SuperCalc II         295         175           Super Calc III         395         275           SUPSE File Manager         150         97           VISICORP Visicalc IV         250         175           Visifle         300         195           VisiTrend/Plot         300         195           VisiWord w/free VisiSpell         375         285	Multitool Budget	. 150	99
PETER NORTON Peter Norton Utility 80 57 PBL CORPORATION Personal Investor 145 98 PEACHTREE Peach Pack 595 239 Peach Text 5000 395 245 ROSESOFT Prokey 75 57 SOFTWARE ARTS T.K Solver SOFTWARE DIMENSIONS Accounting Plus GL, AR, AP, PR, INV 495 295 SOFTWARE PUBLISHING Pfs:File 140 95 SOFTWARE PUBLISHING Pfs:Report 125 85 SORCIM SuperCalc II 295 175 Super Writer 295 205 SYNPSE File Manager 150 97 VISICORP Visicalc IV 250 175 Visifile 300 195 VisiTrend/Plot 300 195 VisiSchedule 300 195 VisiWord w/free VisiSpell 375 285	Pascal Compiler	. 350	
Peter Norton Utility	C Compiler		345
PBL CORPORATION Personal Investor	PETER NORTON	-	
Personal Investor	Peter Norton Utility	. 80	57
PEACHTREE Peach Pack         595         239           Peach Text 5000         395         245           ROSESOFT Prokey         75         57           SOFTWARE ARTS T.K Solver         299         219           SOFTWARE DIMENSIONS         495         295           Accounting Plus         495         295           SOFTWARE PUBLISHING         140         95           Pfs:File         140         95           SORCIM SuperCalc II         295         175           SuperCalc III         395         275           Super Writer         295         175           SYNPSE File Manager         150         97           VISICORP Visicalc IV         250         175           Visifile         300         195           VisiTrend/Plot         300         195           VisiSchedule         300         195           VisiWord w/free VisiSpell         375         285	PBL CORPORATION		00
Peach Text 5000   395   245   ROSESOFT Prokey   75   57   57   57   SOFTWARE ARTS T.K. Solver   SOFTWARE DIMENSIONS   Accounting Plus   GL, AR, AP, PR, INV   495   295   49	Personal Investor		
SOFTWARE DIMENSIONS   Accounting Plus   GL, AR, AP, PR, INV   495   295	Peach Toxt 5000	305	
SOFTWARE DIMENSIONS   Accounting Plus   GL, AR, AP, PR, INV   495   295	BOSESOFT Prokey	75	-
SOFTWARE DIMENSIONS   Accounting Plus   GL, AR, AP, PR, INV   495   295	SOFTWARE ARTS TK Solve	299	
Accounting Plus GL, AR, AP, PR, INV  SOFTWARE PUBLISHING Pfs:File	SOFTWARE DIMENSIONS		2.0
GL, AR, AP, PR, INV 495 295  SOFTWARE PUBLISHING  Pfs:File 125 85  SORCIM SuperCalc II 295 175  SuperCalc III 395 275  Super Writer 295 205  SYNPSE File Manager 150 97  VisiCORP Visicalc IV 250 175  Visifile 300 195  VisiTrend/Plot 300 195  VisiSchedule 300 195  VisiWord w/free VisiSpell 375 285	Accounting Plus		
Pfs:File	GL, AR, AP, PR, INV	. 495	295
Pfs:Report         125         85           SORCIM SuperCalc II         295         175           SuperCalc III         395         275           Super Writer         295         205           SYNPSE File Manager         150         97           VISICORP Visicalc IV         250         175           Visifile         300         195           VisiTrend/Plot         300         195           VisiSchedule         300         195           VisiWord w/free VisiSpell         375         285	SOFTWARE PUBLISHING		
SuperCalc III   395   275     Super Writer   295   205     SYNPSE File Manager   150   97     VISICORP Visicalc IV   250   175     Visifile   300   195     VisiTrend/Plot   300   195     VisiSchedule   300   195     VisiWord w/free VisiSpell   375   285	Pfs:File	. 140	
SuperCalc III   395   275     Super Writer   295   205     SYNPSE File Manager   150   97     VISICORP Visicalc IV   250   175     Visifile   300   195     VisiTrend/Plot   300   195     VisiSchedule   300   195     VisiWord w/free VisiSpell   375   285	Pfs:Report	. 125	85
Super Writer         295         205           SYNPSE File Manager         150         97           VISICORP Visicalc IV         250         175           Visifile         300         195           VisiTrend/Plot         300         195           VisiSchedule         300         195           VisiWord w/free VisiSpell         375         285	SORCIM SuperCalc II	. 295	
SYNPSE File Manager         150         97           VISICORP Visicalc IV         250         175           Visifile         300         195           VisiTrend/Plot         300         195           VisiSchedule         300         195           VisiWord w/free VisiSpell         375         285	SuperCalc III	. 395	
VISICORP Visicalc IV         250         175           Visifile         300         195           VisiTrend/Plot         300         195           VisiSchedule         300         195           VisiWord w/free VisiSpell         375         285	Super Writer	150	
Visifile         300         195           VisiTrend/Plot         300         195           VisiSchedule         300         195           VisiWord w/free VisiSpell         375         285	VISICORP Visicale IV	250	
VisiTrend/Plot         300         195           VisiSchedule         300         195           VisiWord w/free VisiSpell         375         285	Visifile	300	
VisiSchedule	VisiTrend/Plot	300	
VisiWord w/free VisiSpell 375 285 SATELLITE Word Perfect 495 325	VisiSchedule	300	195
SATELLITE Word Perfect 495 325	VisiWord w/free VisiSpell	375	
	SATELLITE Word Perfect	495	325

NO PHONE ORDERS FOR LOTUS 1-2-3

LOTUS 1-2-3

\$29900

dBASE - II \$37900

**WORD STAR** \$27500

EDIX/WORDIX \$12900

**MULTIPLAN** \$16800

TANDON TM100-2 \$21900

> OKIDATA 92 \$47900

AMDEK COLOR II

Hi Res RGB

\$43500

**AST MEGA PLUS 64K** \$27500

**NOVATION J-CAT** 

\$10500

#### **HARDWARE**

	LIST	OUR
HAYES MICROCOMPUTER P	RODI	JCTS
Stack Chrono (RS-232)	\$249	\$185
Stack Smart Mod 300	289	199
Smart Mod 1200 B (IBM)	500	
Smart Mod 1200 B (IBM)	699	
	699	495
MICROSOFT		
64-K Ram Card (IBM)	\$350	249
256-K Ram Card (IBM)	875	620
	015	020
MOUSE SYSTEMS		
P.C. Mouse w/Software	295	219
NOVATION		
J-Cat Smart-Cat 103/212	149	105
Smart-Cat 103/212	595	445
Smart-Cat 103	249	187
KRAFT & TG JOYSTICKS	70	49
<b>ELECTRONIC PROTECTION</b>	DEV	ICEC
Orange		99
		-
Peach	98	69
AST RESEARCH		
Megaplus 64K	305	275
Six Pac Plus 64K	333	275
	395	2/5
QUADRAM		
Quadboard 64K	395	285
Quad 512 + 64K	325	245
Quadlink	680	525
	000	323
TANDON		
TM 100-2 Drive	395	219
PEGASUS		
Hard Disk 10 Mgb		1439
PRINTERS		
Daisywriter 2000	1305	1185
Encor EV 100	1393	
Epson FX 100		735
IBM Parallel Printer Cable	50	37
Mennesman Tally MT 160L Mennesman Tally MT 180L	798	669
Mennesman Tally MT 180L	1098	925
NEC 7730 RO Parallel	2595	2295
Okidata 92	699	479
Qume 1140 plus	1685	
	1000	IULU
MONITORS		
Amdek MAI Board	599	495
Amdek 12" 310A	230	185
Amdek Color II RGB Hi-Res	529	435
	499	369
Koala Touch Pad	125	
Princeton RGB Hi-Res		
	795	
Quadchrome 17"	695	525
USI PI3	249	165

CALL FOR OTHER SOFTWARE & HARDWARE PRICES "International Dealer Enquiries Welcomed"

#### MC-P APPLICATIONS, INC.

111 W. St. John St., Suite 307

San Jose, CA 95113 Phone (408) 293-3360 Telex: 294207 MCPA UR

HOURS: 8 a.m. to 5:30 p.m. - Mon. - Sat. Call for prices in AUSTRALIA at 02-929-8468

TERMS: All prices subject to change. Cashier's check/MO/ Bank Transfer. Allow time for company or personal checks to clear. Prices reflect cash prepaid discount. VISA/MASTER CARD/COD/PO's =3%. California residents add sales tax. SHIPPING: \$4 per item for UPS surface (\$8 for Blue Label); Monitors \$20, Printers \$25, within continental USA.



For users of Apple, IBM, TRS/80, Atari, Commodore, Texas Instruments, and other brand name computers:

# Here's the easiest way to buy quality diskettes at discount prices

Now you can get error-free double density diskettes by IBM, Control Data, Maxell and Verbatim delivered to your door. For some of the lowest prices around.

You save because we ship huge volumes of magnetic media in boxes of 10.

To order, use this form.-For even faster service, call toll-free.

1-(800)-FLOPPYS or



1-(800)-521-5700 Michigan • 1-800-482-4770 Canada • 1-800-265-4824 Alaska/Hawaii • 1-800-821-9029

CALL FOR FREE CATALOGUE

ALL MAJOR CREDIT CARDS ACCEPTED
Shipping & handling F.O.B. Southfield
Transaction Storage Systems Inc., Southfield, MI



EXPECT A MIRACLE

	Size	IBM	Qty.	Verbatim <sub>®</sub>	Qty.	Control Data	Qty.	maxell	Qty.
	5-1/4" SS			23.90		19.90		28.90	ļ
	5-1/4" DS 8" SS	34.90 24.90		34.90		29.90 28.00		41.90	
3	8" DS 39.90		_		29.90	_			
	Sub Totals	\$		\$	\$				
	Name Title								
	Company								
j	Address								
	City State Zip								
- 8	☐ AMEX ☐ MASTERCARD ☐								SA
	Card # Exp. Date								
	Shipping and handling 1-6 boxes add \$4.00 per order 7 or more add \$6.00 per order.								333
1	Clip and mail today to: Transaction Storage Systems, Inc.,								_
1	22255 Greenfield Road, Southfield, MI 48075								
	PCW 4/8	4							

Circle 542 on reader service card



#### **Expansion Boards**

AST RESEARCH
All AST RESEARCH boards include SuperDrive
and SuperSpool software.
MECADINO II Francis to 510K with 050
MEGAPLUS II — Expands to 512K with 256
MEGAPAK or to 384K with 128K MEGAPAK.
Includes CLOCK/CAL & 1 SERIAL PORT.
W/64K
W/256K
256K MEGAPAK
128K MEGAPAK 199.00
OPTIONAL 2nd SERIAL PORT 40.00
OPTIONAL PARALLEL PORT 40.00
OPTIONAL CAME DODT
OPTIONAL GAME PORT 40.00 COMBOPLUS expands to 256K, includes CLOCK,
COMBUPLUS expands to 256K, includes CLOCK,
PARALLEL & SERIAL ports.
W/64K 265.00
W/256K
W/256K
CLOCK & 1 SERIAL port.
1/0 PLUS II 120 00
I/O PLUS II
OPTIONAL PARALLEL PORT 40.00
OPTIONAL CAME DODT
OPTIONAL GAME PORT 40.00
SIX PACK PLUS — expands to 384K, includes
CLOCK, PARALLEL & 1 SERIAL port.
W/64K
W/384K
OPTIONAL GAME PORT 40.00
OUADRAM
All QUADRAM boards include QUADMASTER
software.
QUADBOARD I — expands to 256K & includes 1
SERIAL port, 1 PARALLEL port &
CLOCK/CALENDAR.
QUADBOARD I W/64K 275.00
QUADBOARD   W/256K
OUADBOARD II — expands to 256K & includes 2
SERIAL ports & CLOCK/CAL.
QUADBOARD II W/64K
QUADBOARD II W/256K
AUDUUDDU II W/ZOON 4311 IIII

#### Disk Drives

All floppy disk drives are double sided, double density and include complete installation instructions and all hardware. Floppy drives from Micro Match include our exclusive 90 day replacement warranty. Call for details.

CDC 9409       25         TANDON TM 100-2       24         SHUGART (half-height, 1 year)       23	9.00
ELODDY DICKETTED	

FLOPPY DISKETTES

DYSAN 2 sided, double density. Box of 10 . 43.00

SERIAL port.
QUADBOARD 512+ W/64K 259.00
QUADBOARD 512+ W/512K 675.00
SEATTLE COMPUTER
All SEATTLE COMPUTER RAM + boards include
FLASH DISK software.
RAM + memory & 1 serial port
RAM + W/64K 185.00
RAM + W/256K
RAM +3 memory, 1 serial port, 1 parallel port &
clock calendar
RAM +3 W/64K
RAM +3 W/256K
TALL TREE SYSTEMS
All TALL TREE SYSTEMS boards include
JFORMAT & JETDRIVE.
JRAM — memory only, expands to 512K.
JRAM OK 249.00
JRAM 512K 665.00

QUADBOARD 512+ expands to 512K & includes 1

### Displays AMBER SCREEN DISPLAYS

AMULK 300A for color card	155.00
AMDEK 310A for mono card	170.00
COLOR DISPLAYS	
AMDEK COLOR II hi res RGB	435.00
AMDEK COLOR IV hi res RGB	1125.00
ELECTROHOME 1302-2 hi res RGB	575.00

#### 

**DISPLAY ADAPTER BOARDS** 

<b>EPSON PRINTERS</b>												
FX 80 parallel					٠							542.00
MX 100 parallel												
FX 100 parallel .					*		•	٠				699.00
OKIDATA PRINTER	S											

OKIDATA PRINTI	EF	18												
ML 80 parallel														330.00
ML 92 parallel			•									٠		515.00
ML 93 parallel														910.00
2350 serial										٠	٠		1	2170.00
2410 serial														2460.00
NEC PRINTERS														

<b>NEC PRINTERS</b>															
3510 Spinwriter	٠	ě						•							1470.00
3525 Spinwriter				•		•					•	٠			2120.00
3550 Spinwriter			×	•	٠	•	•		•	•					1880.00

#### Ram Chips

RAM CHIPS — All RAM chips from Micro Match are the highest quality components available anywhere. Every RAM chip comes with the Micro Match 90 day exchange warranty. Call for details.

64K, set of 9 (200 nsec) . . . . . . . . . . . . . . . . . . 59.00

#### Modems

HAYES MODEMS											
SMARTMODEM 300	ο										209.00
SMARTMODEM 120	00		100								499.00
SMARTMODEM 120	00B		•								450.00
300 PACKAGE — software	Mo	de	m,	C	at	ole	&	S	ma	ırt	Com II
1200 PACKAGE —											
software											

#### **Software**

ASHTON-TATE	
dBASEII	\$425.00
FINANCIAL PLANNER	455 00
BOTTOM LINE STRATEGIST	265.00
FRIDAY	179.00
CONDOR	
20-3 DATA BASE MGR	415.00
FOX & GELLER	
QUICK CODE	210.00
DGRAPH	210.00
LIFETREE	
VOLKSWRITER 1.2	. 135.00
VOLKSWRITER INTERNATIONAL	169.00
LOTUS	
123 (VERSION 1A)	335.00
HAVEO	
SMARTCOMII	. 85.00
PEACHTREE	
PEACHPACK 4 GL/AR/AP	239 00
PEACHTEXT 5000	239 00
SORCIM	200.00
SUPER CALC II	182.00
SUPER WRITER	
SUPER SPELLGUARD	125.00
	3.00

#### 800-345-4706

To Order by phone call (213) 352-3253. Send Check or Money Order. Master Card/Visa accepted (include expiration date & signature). Add \$3.50 for shipping, handling & insurance (2 day Airmail \$8.00). All orders shipped UPS unless otherwise specified (Continental US only). Other shipping methods or destinations, call for best way & price. California residents add 6½% sales tax. All items subject to availability. Prices subject to change without notice.

MICRO Quality Products
Personal Computer WATCH

10049 Commerce Ave • Tujunga, CA 91042 • (213) 352-3253



Quick C **Uni-Tools** C Tutor z Phact DB **COMMODORE C64 Cross Compilers** C Grafx AZTEC C86 8086/8088 ☐ Full C ☐ Fast object code □ Basic graphics ☐ 8087 support ☐ Fast I/O ☐ Linker & library new release 2.0 ☐ Large memory model ☐ Relocating assembler □ Overlays ☐ Library has I/O, screen I/O, graphics, PC DOS-CP/M/86☐ Interfaces with DRI and MICROSOFT assemblers PC DOS/MS DOS \$249 CP/M-86 \$249 BOTH ☐ Compatible with AZTEC C for CP/M, APPLE, C64, & TRS-80 \$399 **PRO** extension \$249 PRO includes optimizer, C86 debugger, and other tools C Grafx call Comprehensive color graphics for use with C or stand alone Uni-Tools I \$ 99 Tools I has make, diff, grep, & other UNIX inspired tools **PHACT database** Phact is a comprehensive set of C database functions call Z is a full screen C editor much like the UNIX Vi editor \$125 Quick C \$125 Quick C compiles C source into interpreted code in a flash 8080/Z80 AZTEC C II Full C compiler, assembler, linker, library utility.... PRO extensions include library source, utilities, ROM libraries, M-80 and CP/M-80 \$199 **PRO** extensions \$150 **RMAC** interface The Model 4 system is full AZTEC C II and runs under TRSDOS AZTEC C80 TRS-80 MODEL III or 4 \$199 or DOSPLUS, the Model III system does not support float. / PRO \$349 has float for III, Z, library source, ... /PRO III and 4 **AZTEC C65** 6502 A complete C development system for the APPLE II and IIe with assembler, linker, editor, SHELL, library, and library source. Binary **APPLE DOS** \$199 files execute under DOS or SHELL **ProDOS** call C CROSS DEVELOPMENT Cross systems generate modules on a HOST system that are SYSTEMS downloaded for execution on a target system. HOSTS include PDP-11 UNIX, 8086 UNIX ports, PC DOS, CP / M-86, CP / M, and C cross compiler, APPLE. TARGETS include CP / M. APPLE, COMMODORE C64, assembler, & linker PDP-11 \$2000 other \$750 **AZTEC C TUTOR** PRENTICE-HALL and MANX SOFTWARE SYSTEMS joined APPLE or IBM \$99 forces to produce an unmatched "hands on" C tutorial. Includes other systems call lessons, text, fast compiling student C compiler, and . . Quick C Quick C compiles C code into extremely compact interpreted APPLE, CP/M, T-80 \$125 code at blinding speed. Run time system has UNIX functions. Order phone 800-221-0440 (outside NJ) 201-780-4004 (NJ and outside USA) Shipping: per compiler next day USA \$20, 2 days Telex (ITT): 4995812 Information: 201-530-7997 SOFTWARE SYSTEMS Tech support: 201-780-8374

USA \$5, 2 days worldwide \$75, Canada \$10, airmail outside USA & Canada \$20

P.O. Box 55 Shrewsbury, N.J. 07701

UNIX is a trademark of Bell Labs. CP/M, CP/M-80 and CP/M-86 are trademarks of DRI. PC DOS is a trademark of IBM. MS DOS is a trademark of MICROSOFT. N.J. residents add 6% sales tax.

# YOU COULD LOSE EVERYTHING IN A SPLIT SECOND

Blackouts, Brownouts, Power Drops, Surges, Noise —
They Can Alter Data, Wipe Out Memory,
or Damage Equipment.



200 Watts Now Only... \$359

> 300 Watts Now Only... \$49900

PROTECT your personal computer with the finest price/performance back-up power source on the market.

What Was Once An Expensive Luxury Is Now An Affordable Necessity!



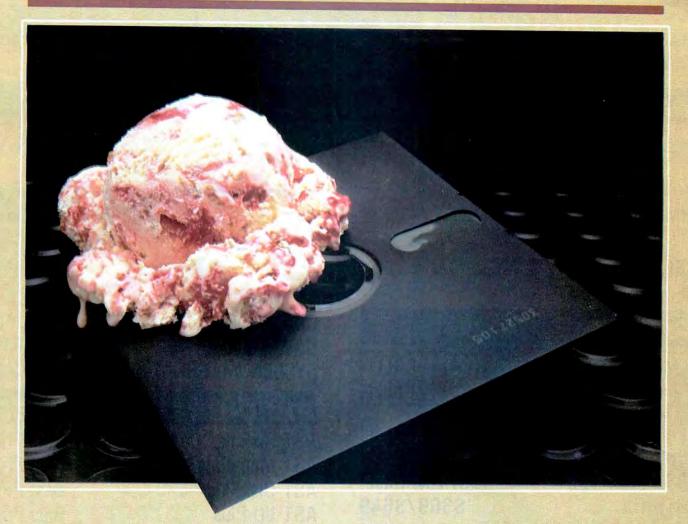
DataShield....The Quiet Necessity.... is a rechargeable, battery-operated power source which takes over within 10 milliseconds whenever the power drops or goes out completely. It also boasts a built-in surge protector to guard against peaks, surges, and line noise.

Technologically, there is no comparable product on the market that is more advanced. That's a fact. It's been tested and proven. Economically, nothing comes close to the low price of the DataShield. Period.

If you have begun to realize the need for back-up power source insurance, but you were waiting until the quality and the price were right...well, stop waiting.

Contact your local computer dealer or contact the manufacturer for more details.





#### NOW THERE ARE TWO WAYS TO MAKE dBASE II A TREAT.

(ONLY ONE IS GUARANTEED.)

#### Let Autocode write your programs for you.

For those of you with no desire to join the ranks of computer programmers just to get your work done, treat yourself to Autocode. Autocode is the easiest, fastest way to get what you want from dBase II, because it generates complete, high quality programs from simple instructions. Whether you're a dBase II master or just learning, you'll like the way Autocode writes powerful, elegant code with a minimum of effort. And you'll appreciate the fact that Autocode, unlike slower, less capable program generators, supports sophisticated dBase II features like on-screen calculations and multi-tiered criteria for report generation.

Even if you're an experienced programmer, the consistent quality of Autocode's programs will win you over. *Use Autocode without risk.* 

Give it a try. For only \$195.00, you get the unabridged Autocode disk and our concise, entertaining, clearly written manual. We're so sure you'll like the simplicity of Autocode's easy to use menu-driven operation, the only risk is that you'll never go back to dBase II alone. So for a taste of the best thing that's ever happened to dBase II, try Autocode. Contact your dealer, or call toll-free 800-262-8300 or (415) 777-3800. Or write Axel Johnson Corporation, 666 Howard St., San Francisco, California 94105.

A member of the Axel Johnson Group.

dBase II is a registered trademark of Ashton-Tate. Autocode 1 is a trademark of Stemmos Ltd.

#### **MEANS SERIOUS BUSINESS**

CALL FOR QUANTITY PRICING ...

**S239** 

HALF HT. DISK DRIVES

SOUTH'S LARGEST SUPPLY . TOP NAMES . DEALER INQUIRIES INVITED

#### rotocol conversion

PCnet BY ORCHID TECHNOLOGY LO COST, HI PERFORMANCE NTWK, BEST SOFTWARE

TECMAR'S MOST POWERFUL LOCAL AREA NETWORK FOR THE IBM-PC

IRMA "STILL A BEAUTY" REPLACES 3278'S WITH PC'S /IRMALINE

BLUE LYNX 5251 EMULATOR

SRITEK 68000 Co-Processor with RM:COS Converts PC to COBOL-oriented, Multi-user system

Multilink Software Supporting Dumb Terminals off IBM PC

#### inters

AMDEK PLOTTERS Supports LOTUS 1 2 3 Graphics. CALL! Houston Inst. Plotters in Stock

DOT MATRIX

EPSON FX80 & 100 (160 CPS) Best Price! EPSON RX80T or F/T Best Price! EPSON MX 100 New Low Price! C-ITOH Prowriter Prowriter 2. \$369/\$649 Prism Color (BM's Choice for LESS, 132 Col Best Price! OKIDATA ML92&93 Opt IBM Proms 160 cps Best Price!

OKIDATA ML84 200 cps. S999 OKIDATA 2410 Pacemark (350 CPS) **Best Price!** DIABLO P38 (400 CPS). Best Price!

TOSHIBA P-1350 (360X180 DPI). Best Price! **GEMINI 10X & 15X** \$295/\$425

MANNESMAN TALLY 160L \$599 QUAD-JET Color Ink Jet Printer
W Software Supporting IBM PC Best Price!

LETTER QUALITY

NEC SPINWRITERS 2050, 3550 & 7730. Best Price!

DIABLO 620, 630, 630 ECS . . **Best Price!** 

C-ITOH Starwriter (40 CPS)
Printmaster (55 CPS) S1095/S1495 BROTHER HR-1 & HR25 S499/CALL!

TRANSTAR 120 & 130 ..... Letter Quality Best Price!

64K RAMCHIPS \$59/\$175

(64K 9 Chip/Upgrade Kit) (192K-27 Chip/Upgrade Kit) CALL FOR QUOTE ON QUANTITY CHIP PURCHASES

SNA & BISYNC PRODUCTS 3780, 5251, 3274

#### hard disks

Hard Disk W/Streamer Tape Faster Streaming & Formating than TALLGRASS. 10&20 MEG/F

TECMAR 5 Meg Removable Internal, also 10, 15, 26, 33 w opt 5 meg Removable QUADRAM 6 MEG Fixed 6 MEG Removable. DAVONG 5, 10, 15, 21, 35 MEG F SYSGEN IMAGE Streamer Tape Back Up

multifulfiction boards
AST SixPak 64-384K Clock Ser & Par Pts Ram Disk-Spooler-Opt. Game Pt. Best Price!
AST MegaPlus Max: 8 Func (64-512K) W/Opt. Game Pt Best Price!
AST DiskPlus Multifunction Plus Hard Disk Controller! Best Price!
AST I/O Plus Ser. Clk. Spooler Ram Disk (Opt 2nd Ser. Par & Game) Best Price!
QUADBOARD New Version 64 384K \$275/\$565
TECMAR CAPTAIN 64 384K \$269
SEATTLE RAM + 3 O.256K·Ser·Par Flash Disk·Clk·Spooler \$199
TALL TREE 512K J RAM W. Jet Drive. \$649
PROFIT Systems 64 512K RAM Plus & Elite \$299/\$680
BABY BLUE II 64-256K-Z80B-Par-2 Ser-Clk RAMdisk-Spooler-Extra Software Best Price!
QUADLINK Runs Most Apple Software on IBM PC. Best Price!
MAYNARD Floppy & Hard Disk Controller Cards Best Price!

graphic cards	
HERCULES Monochrome Graphics Supports LOTUS 1-2-3.	CALL!
PLANTRONICS Color + Biplaner, Super HiRes With Color Magic	CALL!
GRAPHICS Master Tecmar-Color & Mono Graphics Now Supporting Lotus	\$499
QUADCOLOR I & II	CALL
Paradise Sys. Color Graphics/Monochrome	CALL!
AMDEK MAI Color Graphics/Monochrome/Parallel Printer Port 8 Pages Storage/Halo	CALL!
Multigraph 132 Col in Mono W/Graphics 720h x 350v Color Graphics to 640h x 400v/Par. Port	CALL!
PC PEACOCK <sup>2</sup> Year Warranty•RGB, Comp, Mono & TV Connections•Opt, Par, Port	CALL

#### DISCOUNT

#### CORPORATE BUYERS WELCOME

Vision CALC-WORD-GRAPH-QUERY CA	LLY
MICROSOFT COMPILERS	CALL!
DIGITAL RESEARCH COMPILERS	CALL!
Lattice C-Compiler Also Available	CALL!
KEY II 1-2-3 Wakes Up Information Management In Lotus	THE RESERVE AND ADDRESS OF THE PARTY OF THE
MultiPlan MICROSOFT	
SuperCalc III Superior Graphics to Lotus.	CALL!
T.K. Solver New Version! Financial & Engineering Modules Also Available.	
Norton Utilities A Must!	\$59
CROSSTALK XVI Microstuf	
SMARTCOM II Hayes	\$109
ProKey 3.0 RoseSoft.	\$65
P.C. Tutor	The second second
Friendly Ware	\$45
Frieze Graphics Screen Dump Utility That Works!	\$333 \$110
FINANCIER II Personal or Tax Series.	1/6230
Dow Jones Mkt Analyzer Mkt Manager. \$249	
PFS Write, File, Report, Graph.  IUS A.R. A.P. G.L. Inventory Order Entry	
Copyll PC	
Chart-Master Plotter Compatible for IBM PC	1000
mod	ems
HAYES SMARTMODEM 1200.	CALL!
HAYES SMARTMODEM 300.	\$209
HAYES 1200B New Plug-In Modern Card.	CALL!
RIXON 1200-4800 BAUD	. CALL!
monit	tors
PGS-MAX 12 Amber • Runs off IBM Bes	st Pricel
PGS-HX 12 Hi Res 690 Dot RGB.	
QUADCHROME HI Res RGB. Bes	
AMDEK Color II +	
AMDEK Color IV 720 Dot Bes	st Price!
AMDEK 300A/300G <sub>12"</sub>	3/\$149
AMDEK 310A Amber 12" Improved Alternate to IBM Green Screen.	\$185

IBM is a registered trademark of International Business Machines

APPLICATIONS MANAGER

R:base Microrim's Perfect Answer For The Data Base Novice.	CALL
Knowledge Man New Version of This Highly Acclaimed Data Base	\$275
VOLKSWRITER DELUXE	
Microsoft Wordw.Mouse	CALL!
WORDSTAR MicroPro's Professional Series.	CALL!
SuperWriter Sorcim's W.P. Speller & Mailmerger.	CALL
MultiMate	\$295
WORDPLUS-PC Spell Check Plus Mailmerge.	CALL
Easy Writer II IUS With Speller & Mailer.	\$219
Easy Filer II us	\$199
Peach Text 5000	
Peachtree Accounting	CALL!
Proof Reader Random House Spelling Checker.	
INFOSTAR	
dBase II Ashton Tate.	
FRIDAY!	CALL
QUICKCODE	CALL
dGraph/dUtil	
Memory Shift	\$85
Sideways Inverts Printouts	CALL
miscellane	ous
COLBY Keyboard in Stock Now.	
MOUSE Optical Type-LOTUS & VisiOn Compatible By Mouse Systems	CALL
CURTIS Monitor Pedestal Extension Cable Monitor Extension Cable	CALL!
MICROFAZER (8K 128K) Stack Spooler Startin	g At \$139
BACK UP Power Supply 200 & 400 Watts	CALL
ISOBAR Surge Protectors	arting At \$59
ODDEDS ON	IIV

6889 Peachtree Industrial Blvd. Norcross, GA 30092

For Information/Op.4 1-404-449-8089 **Technical Support** 



our graphics presents ۰ • portfolio ! at your fingerti Wate Corp., Mashington, OC





