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Naturally, the MultiSync XV+
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Front-mounted Digital Controls
Plug and Play Compatibility

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Max. Res.: 1280 x 1024 NI at 60Hz

OptiClear Screen Surface Front-mounted Digital Controls

Plug and Play Compatibility

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OptiClear Screen Surface

Enhances contrast while also eliminating glare.

Plug and Play Compatibility for Windows 95

Lets you simplify installation.



Front-mounted digital controls on the MultiSync XV15+

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Circle 78 on reader service card

VOLUME 14 ◆ NUMBER 10 MULTIMEDIA EDITION

### COVER STORY

### 128 THE COMPLETE GUIDE TO FREE HELP ONLINE

HOW-TO Phone tech support can cost as much as \$35 a question and keep you on hold for days. The no-cost alternative: online tech support. Here's our road map to free help online: how to get to direct support, FAQs, file libraries, newsgroups, and more, and find what you're looking for fast. Plus a handy pullout reference card.

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TRENDS Internet brownouts seem epidemic as servers all over the world strain under accelerating use. With 25 million active users and counting, is the Web's joyride about to end?

### 164 OFFICE IN A BOX

R F V F W It's a fax machine, printer, copier, and scanner. But multifunction devices usually come with compromises in quality. We review the latest from Canon, HP, JetFax, Ricoh, Sharp, and Xerox.

### 181 DO IT ALL! TIPS FOR MASTERING YOUR OFFICE SUITE

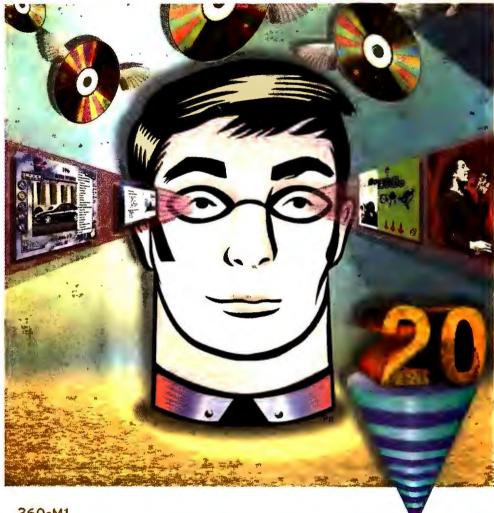
HOW-TO From linking files to creating Web pages, we offer the best tips for Office 95, SmartSuite, and WordPerfect Office.

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### WEB AND YOUR BUSINESS

### 115 TOP 10 NETWORK SERVERS

Compaq and HP top the latest Workgroup and Enterprise Server charts. Plus intranet products challenging Notes, and a look at FrontPage and WebShare.



260-M1



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### MULTIMEDIA

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From the addictive gaming of SimCity Classic to buying tips in Consumer Reports Cars, we found 20 CD-ROMs worth more than their sticker price.

### 260-M7 TITLE REVIEWS

Helicopter simulation in Hind and Longbow; strategies for selling in Guerrilla Marketing.

### 260-M10 HARDWARE REVIEWS

Top 5 CD-ROM drives, sound boards.

### 260-M17 Q&A

Tips to solve your multimedia woes.

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### STARDUCKS

### TOP 100

### 197 A P-200 FOR UNDER \$2000

TOP 100 Dramatic price drops make this month's Top 100 a tightwad's paradise: Lower chip prices and dirtcheap RAM produce the first Pentium-200 we've ever seen under \$2000. The latest Best Buy graphics boards are selling for less than \$180. A huge \$133 price drop makes the \$275 U.S. Robotics Courier V. Everything V.34 our new number-one external modem.

### 200 POWER DESKTOPS

TOP 20 Power doesn't always have to come at such a high price, including bargains like Micron's \$2549 P200 Millennia and Multiwave's \$2520 Ultra Power.

### 208 BUDGET DESKTOPS

TOP 20 Pentium-133 PCs are shaping up to be the new budget PC of choice with the \$2049 Micron P133 Millennia topping this month's chart.

### 218 NOTEBOOKS

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TOP 20 Dell's new Latitude LM P133ST whizzes to the top of the chart as the fastest notebook we've tested, while Toshiba and NEC hang tough as our budget best buys.

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CONSUMER FEEDBACK How satisfied are you with your PC? Fax in this survey for a chance to win a Gateway 2000 P5-120, a Best Buy PC from the Top 20 charts.

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TOP 10 Panasonic's \$379 KX-P6100 laser shares the top spot with the NEC SuperScript 86o.

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### 241 TOP 10 GRAPHICS BOARDS

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TOP 10 The Zoom V.34C and Megahertz XJ4288 tie as this month's numberone PC Card modems.

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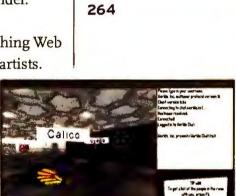
Internet mailing lists, vanishing Web pages, avoiding online con artists.

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### @HOME

248 INTERNET MEETS THE COUCH POTATO

T R F N D S From set-top boxes to modem-equipped TVs, Internet appliances are getting ready to roll. Will consumers surf the Net without leaving their sofas...or learning to use a PC?

254 KEEPING UP Web sites and services for consumers.

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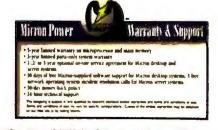
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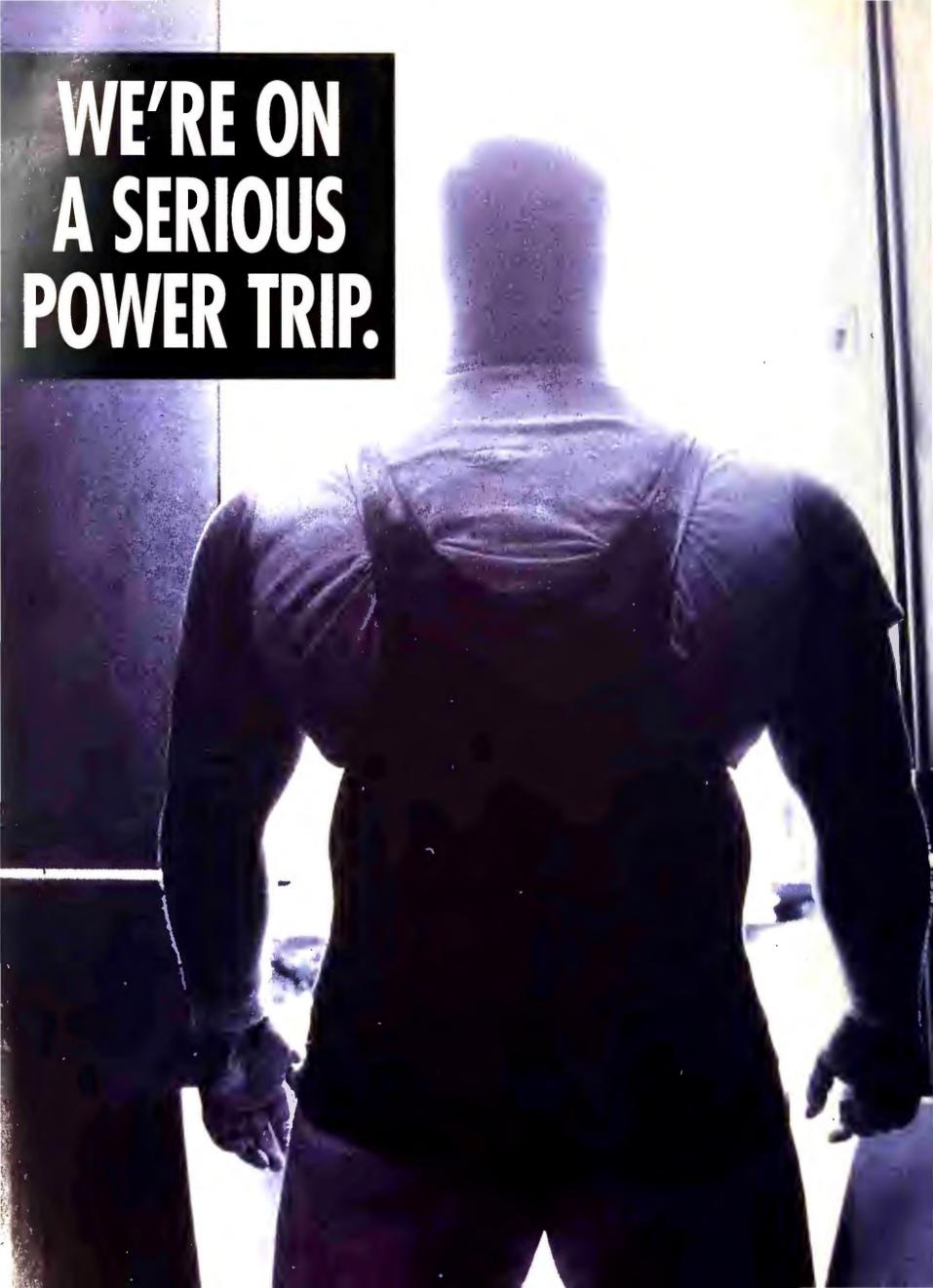
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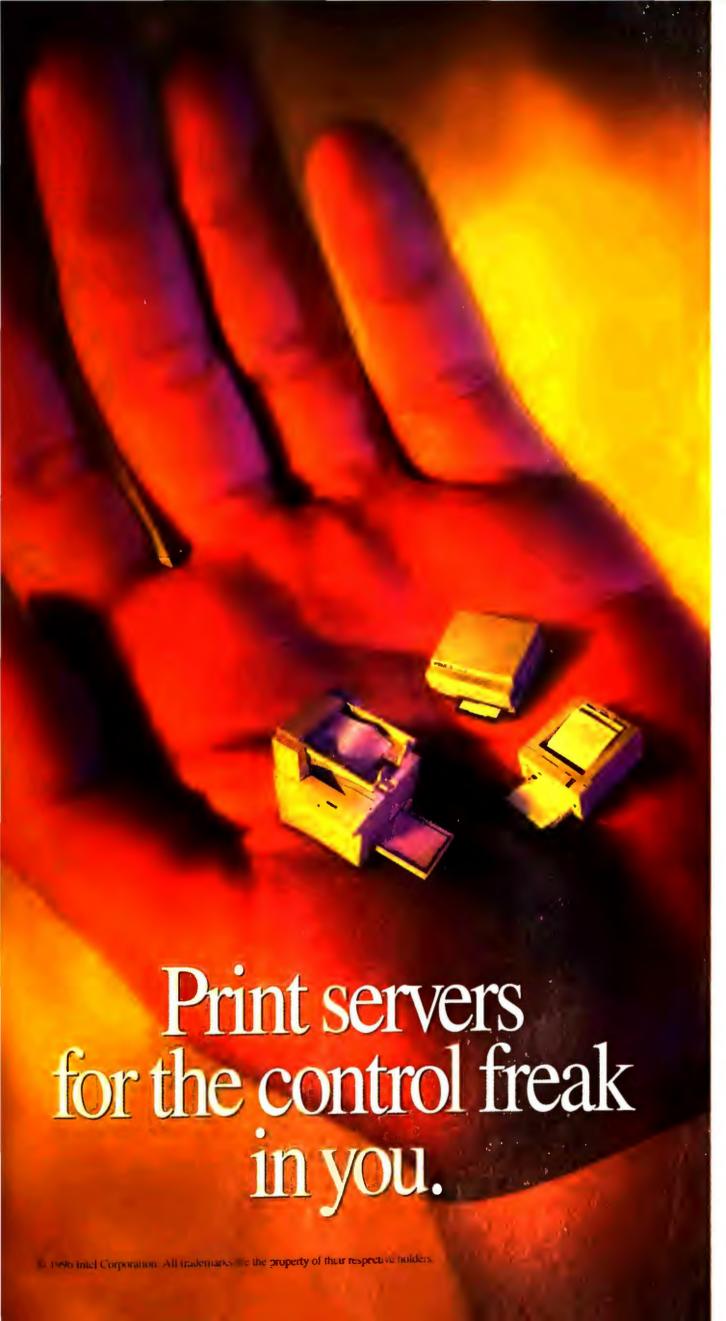
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# All You Need Is All in One

FORGET LOVE AND MONEY. All you really need to survive in the information age (besides the personal computer you already have) is an Internet connection, an office software suite, free online technical support, and a multifunction device (or its stand-alone equivalents). You'll find vital information about all of these items, as well as the Top 100 products, in the pages that follow.

Internet connectivity is or soon will be built into your word processor, spreadsheet, and database applications. It will be the way you schedule meetings, collaborate on projects, contact customers, update prices, and do research. It will obviously carry your e-mail. And the Internet will be an integral part of the next release of Windows 95, rather than just a clickit-or-leave-it icon. So what happens when everything you do depends on the Internet, and the Internet is out to lunch?

### **BLAME IT ON THE ETHER**

THE QUESTION OF INTERNET reliability arises because, unlike telephone or package delivery services, the Net has no guarantor of dependability or performance. When you buy access to the Internet, you put your messages on whatever unpredictable paths they may happen to follow through a "system" assembled from

thousands of disparate resources owned by many different companies and institutions. Fingers can point in thousands of directions if a message fails to get through or arrives days late.

So far you've probably experienced nothing worse than such delays when using the Net. But what does the future hold as everincreasing numbers of users and larger files strain a system that wasn't designed to handle such enormous loads? Bob Metcalfe, Ethernet inventor and tireless expert observer of the Internet, forecasts a collapse. For a variety of informed opinion, read James A. Martin's "Internet Overload: Disaster in the Making?" You'll also find tips on avoiding Internet traffic jams, plus news about some impending developments that may provide relief.

If the Internet is the network that's all things to all people, then multifunction devices are the hardware equivalent. They combine printing, faxing, copying, scanning, and sometimes



What happens when everything you do depends on the Internet, and the Internet is out to lunch?

modeming all in one box; they save cubic yards of office space; and they need only one kind of supplies. These all-in-one units can save you money as well.

If this were the full story, multifunction devices would be right for everyone. But these jacks-of-all-trades have a major drawback: Their operating instructions are bound to be more complex than those for single-task machines. So deciding whether you should rely on a multifunction device turns out to be more difficult than it first seems. "Office in a Box" helps you through the process.

First, it tells you how the individual functions of each all-in-one device compare with their common stand-alone equivalents. It lets you know whether using one box for all of these functions is more hassle than it's worth. It informs you which of six products is best. Finally, it provides shopping tips to speed you on your way should you decide that a multifunction device is right for you.

### FINDING HELP WHEN YOU NEED IT

IT'S HARD TO SAY WHETHER office software suites have more features than the Internet has sites, but it must be a close race. Just as Net search engines never seem to find exactly what you're looking for, the help systems in Microsoft Office, Corel WordPerfect Suite, and Lotus SmartSuite seldom seem to come up with the tip you need most urgently. "Do It All! Tips for Mastering Your Office Suite" shows you the quickest path to using some of the most important features of these three major office suites.

But if you're still puzzled, turn to "The Complete Guide to Free Help Online." To make life easier (and more affordable) for you, Kirk Steers tracked down free online sources of valuable

technical information. Often you can exchange messages not only with company representatives but also with other PC users who are experiencing problems and frustrations like your own. It's surprising how often solutions can come from peers rather than from professional support personnel. Now that asking technical questions can cost you \$35 a pop, Steers's article may even pay for your PC World subscription the first time you find the support you need online. We hope so.

You can save money on CD-ROMs as well as on technical support. The Multimedia Edition features 20 of the best titles available for under \$25. You'll find recommendations for entertainment and reference discs, plus reviews of four of the new breed of magazines on CD-ROM. With all the money you'll save on technical help and budget CD-ROMs, you just may be able to buy a new multimedia CPU.



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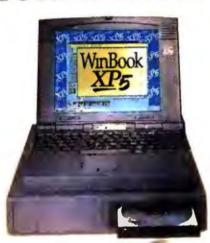
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Laptop Buyer's Guide July 1995, WinBook XP DX4/100 B/810 TFT



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### YOUR TAKE ON: Wishy-washy browser review + Win 95's first year + Free speech online

### STILL WONDERING WHICH **BROWSER'S BEST**

WHILE I ENJOYED your matchup of the Microsoft and Netscape Web browsers ["Best Web Browser," August], you failed to fulfill the article's title. No one product was crowned "best"; you threw a slew of browsers into the barrel of has-beens and gave Microsoft's Internet Explorer and Netscape's Navigator an even-heat evaluation. If there isn't a "best" Web browser to be found.

perhaps a title that implies

an evaluation, but not a KO

winner, would have been more

appropriate. As it was, I felt misled.

Secondly, while I am always grateful for whatever coverage OS/2 receives in your magazine, it appears that suddenly IBM and OS/2 don't have a browser ["Where

CROSS FIRE

Have All the Browsers Gone?"]. I don't pretend that Web Explorer is in the league of Netscape or Microsoft (not with IBM trying to license Netscape Navigator for

> Merlin), but to be ignored is often a greater insult than to be slammed. I would rather have seen Web Explorer in the barrel of noncompetitors than left out like a forgotten child.

> > Daniel MacEwan, Minneapolis

PLEASE HAVE SOME backbone ["Best Web Browser"]. I have used the beta version of Internet Explorer 3.0, and as a Web content developer, I

find some of its capabilities very useful. However, in head-to-head competition Netscape Navigator is clearly on top and still one step ahead.

If you look at your own ratings in the article you'll notice that you scored Netscape higher in more categories than Microsoft. Because of this I was somewhat disappointed by the way the story concluded. Both of the products are very good, and anyone would be satisfied with either one. However, I was left with the feeling that the muscle of Microsoft swayed the conclusion.

> Brad Thomas, Oklahoma City

I THOROUGHLY ENJOYED "Best Web Browser," but I have a question regarding a feature in Microsoft's Internet News and Internet Mail. You state that they can be viewed through Windows 95 Explorer, but I cannot find a way to do this.

Daniel B. Wilson, Microsoft Network Editor's response: That feature was available in the prerelease versions of Internet News and Internet Mail that we looked at, but it was removed from the shipping version. Ordinarily, we review only shipping versions of products, but for this article we made an exception. The browsers were available to the public in beta form, so anybody could download them and use them. Because potentially millions of people were exposed to these high-profile products, we couldn't ignore them. -Yael LI-Ron

### Windows 95 Is a Giant

### Leap Forward

AFTER READING Stephen Manes's column ("Windows 95: Happy Birthday?") in your August issue, I wondered if he and I were using the same operating system. While no product could have lived up to the hype Windows 95 had, it has been a giant leap forward at my workplace. For example, peer-to-peer networking has greatly improved our site's file-sharing capabilities and saved valuable server space.

Manes also criticizes Win 95's lack of multitasking. But it does let you carry on a plethora of background operations while running your primary application. On a Pentium-133 with 16MB of RAM, I routinely browse the Net, edit HTML documents, use a word processor, and even play games, without ever having to reopen or reload a program-all while downloading a file in the background. Bottom line: Am I more productive? Yes: Justin Carlson, Manhattan, Kansa

### A Giant Leap? Keep Waiting...

IT WAS REFRESHING to read Stephen Manes's column on Windows 95. Of course, he only reiterated what Linux and OS/2 users were saying a year ago. Windows 95 is just a minor upgrade to Win 3.11, and it did not live up to Microsoft's lofty promises. But what do you expect from a company that made similar claims for Windows 3.1, Windows 3.11,

Bob, The Microsoft Network, and Windows NT?

Meanwhile, OS/2 is probably on its ninth life, as IBM keeps quietly cranking out new versions. It was funny to read Manes's complaints about what Win 95 lacks and think, "Gee, OS/2 has had those features for years."

Finally, I agree with Manes on the product's undelivered promises: Where are all those native apps Microsoft said were in the wings for Win 95? Still waiting for NT 4.0 or Cairo, I guess. And I guess we'll have to keep waiting and waiting.

Steve Williams, Internet

### **CAN'T GET AWAY WITH IT**

AS A LAWYER active in the multimedia and online fields, I was particularly interested in "What You Can and Can't Get Away With Online" [August].

While the advice you gave was generally sound, I found the following comment misleading: "If you state a mistruth as an opinion, you're off the hook-you have a right to say what you think." This type of sweeping statement could get a lot of speakers in trouble.

Yes, an opinion may be protected speech, but only if a reasonable reader would conclude that the statement is not conveying facts about a person. The fundamental inquiry is whether the "opinion" is based on undisclosed underlying facts; if so, the reader will infer that the speaker knows certain facts about the subject that support the opinion and that these facts are detrimental.

As the New York Court of Appeals found in Gross v. New York Times (following the U.S. Supreme Court in Milkovich v. Lorain Journal Co.), where the statement "John is a thief" is defamatory, so too is the statement "I believe John is a thief."

In short, using such expressions as "I believe that..." or "it is my opinion that..." will not protect you when you are making an otherwise defamatory comment. If a

reasonable reader thinks that you are conveying facts, then you've got a problem.

Adam M. Cohen, New York

### YOU MUST FIRST DIAL A 1...

IN "BEST ONLINE SERVICES" [August], there is a point you fail to make: Most people are not going to subscribe to a service unless it offers a local access number in their area. For example, if I want to use

CompuServe I have to be willing to pay once for the service and once for a longdistance call. Why pay twice?

Maurice R. Helmick, America Online

### **CUTTING CORNERS ON** COMPUSERVE

ONCE AGAIN, the computer press has missed the boat on CompuServe pricing ["Best Online Services," August]. You write, "If you're a business traveler with an online expense account, it's the only way to fly," as if CompuServe were an expensive service.

I spend several hours a week reading and writing messages in CompuServe forums and Usenet newsgroups. However, CompuServe still usually costs me only \$9.95 a month—less than even most flatrate Internet service providers. How do I do it? By never logging in interactively. I use TAPCIS (a widely used shareware offline reader) and an offline Usenet reader to upload and download messages. With a 28,800-bps modem, I can download a day's worth of newsgroup messages or forum traffic in a minute or so. I then read it offline, with the meter off.

By contrast, America Online refuses to allow third parties to develop shareware offline readers—they want the meter ticking while you use their service. This is why I dropped my AOL account a while back. Although CompuServe has the same basic price structure, it's actually much cheaper than AOL if you do your work offline. It's even cheaper than most flat-rate Internet providers if you use your log-in time judiciously.

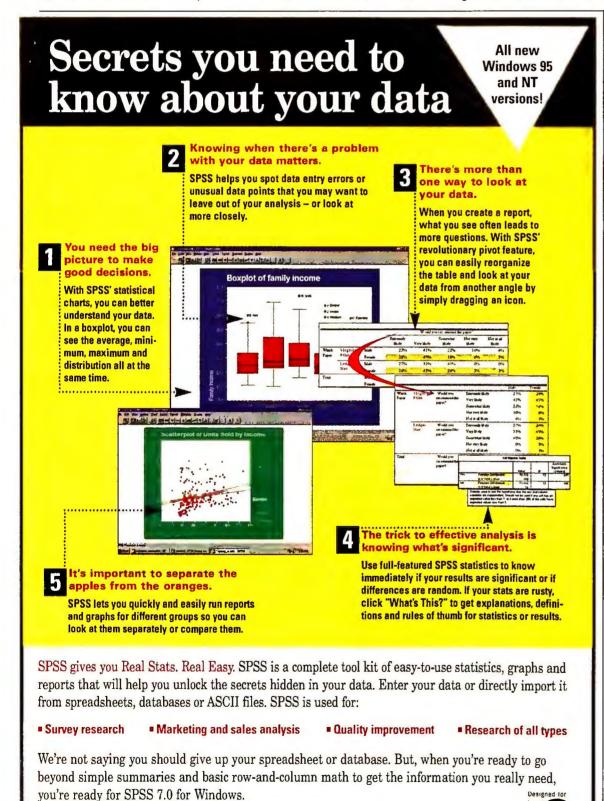
John Kafalas, Highland Park, Illinois

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PC WORLD, I've always trusted you. But in this case I have to ask, Who are you serving, consumers or the industry?

Your article "Best Products of 1996" [July] lists Pinnacle Micro's Apex drive as the best technology for an optical drive. Let me explain something: This drive does not exist! And Pinnacle Micro has been promising it since mid-November 1995.

According to what I've heard, Pinnacle Micro now says that the Apex drive might be released in the last quarter of this



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ViewSonic 15G	15"/13.8"	0.28mm	1,280 x 1,024	Yes		\$425
ViewSonic 15GS	15"/14.0"	0.28mm	1,280 x 1.024	Yes	Yes	\$449
ViewSonic 15GA	15"/14.0"	0.27mm	1,280 x 1,024	Yes	Yes	\$499
ViewSonic 17GS	17"/16.0"	0.27mm	1,280 x 1,024	Yes	Yes	\$699
ViewSonic 17GA	17"/16.0"	0.27mm	1,280 x 1,924	Yes	Yes	\$799
ViewSonic GT770	17"/15.9"	0.25mm*	1,280 x 1,024	Yes		\$899
ViewSonic 20G	20"/18.4"	0.28mm	1,600 x 1,280		Yes	\$1,299
	20"/19.1"	0.30mm*	1,500 x 1,280	Yes		\$1,899
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\*Optional microphone adapter may be required with certain Macintosh\* systems.

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year. Wouldn't that then make it a candidate for your "Best Products of 1997"?

James Caldwell, Toronto, Ontario
Editor's note: According to Pinnacle Micro,
the Apex 4.6GB optical drive was released to
end users and potential original equipment
manufacturers in limited quantities in 1995
and 1996. The PC World readers who voted
for the drive made their decision based on
those units. In April this year, Pinnacle decided to redesign and relaunch the Apex drive,
which is now scheduled for widespread
release in the fourth quarter. –Daniel Tynan

### **CAMPAIGNING AGAINST CUTE**

REGARDING PHIL LEMMONS'S Statement, "The best cyberspace pages make ordinary printed matter look like high art," I think he and many other writers discussing the World Wide Web confuse information and entertainment. When I want "high art" or entertainment, I look for it, usually outside the Net. But when I want information, I want it fast and well

structured. This is the great promise of the Web. Animated logos, singing and dancing buttons, and informationless graphics only slow us down.

You could campaign against "cute" Web pages and for high-quality information. How about a "glitz" control added to Web specifications so we could choose between bells and whistles on the one hand and just the facts on the other?

Mark Hodgson, Madison, Wisconsin Editor's response: Your observation is an excellent one while bandwidth remains constrained. Exaggerated as the claims are for what the Internet can do today, however, I still think people will want more from it in the future than quick, structured information. Exactly what else people will want is yet to be invented. -Phil Lemmons

### **ONCE-A-MONTH TECH SUPPORT**

FROM NOW ON, I'm outsourcing my tech support to *PC World*. The magazine is well positioned to fulfill these duties, hav-

ing served me ably for some time now. Please keep me informed in the style I've grown accustomed to.

Paul D. Griffith, Norwalk, Connecticut

PC World welcomes your responses, ideas, and other letters to the editor. See page 14 for contact information.

### CORRECTIONS AND CLARIFICATIONS

The photographer's name was inadvertently left out of July's "All-Star Lasers." Credit is due to Robert Cardin for all images.

Contrary to information in "42 Tips for Taming Cyberspace" (August), the Prodigy version of ConnectSoft's E-Mail Connection program costs \$14.95.

In researching our September 17-inch monitor review, PC World was incorrectly informed that the liyama VisionMaster Pro 17, a Best Buy in July, would be discontinued; and we dropped it from testing. We will retest it for our January Top 10.

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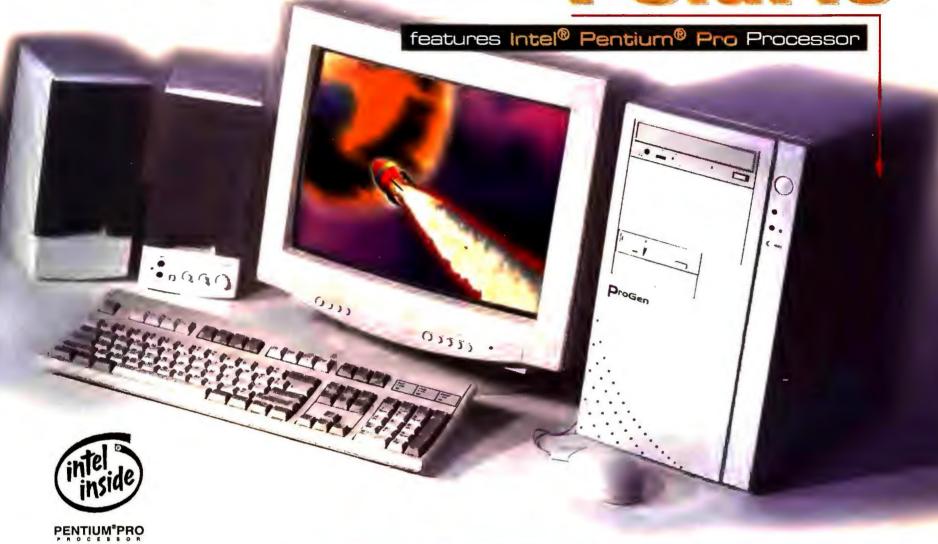
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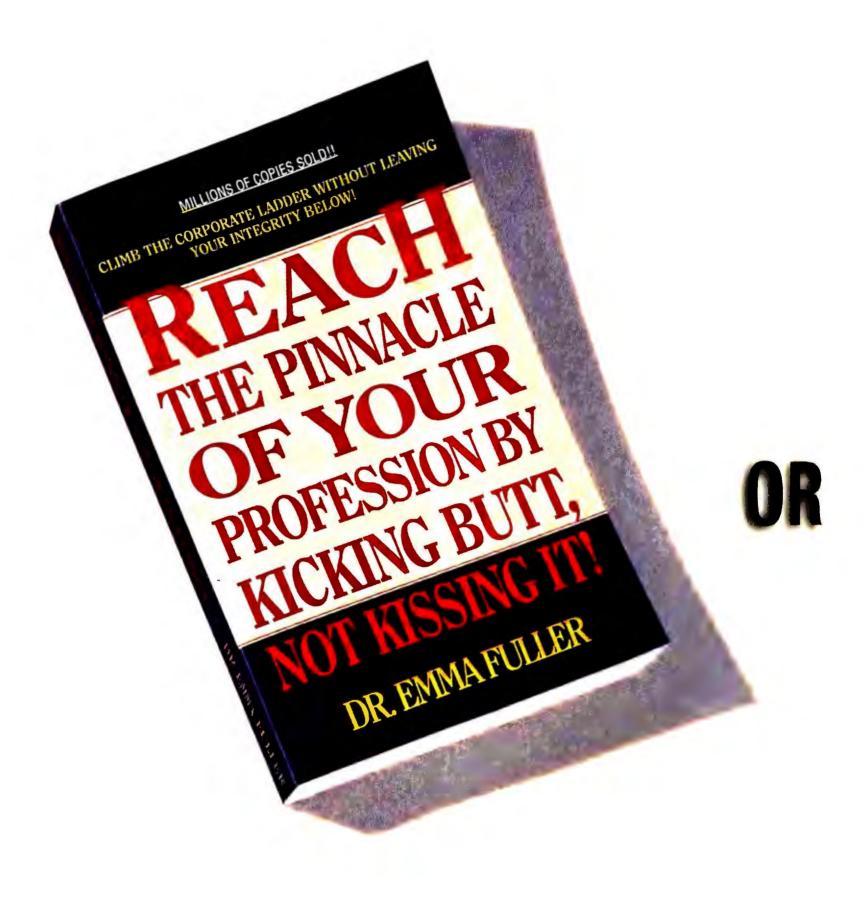
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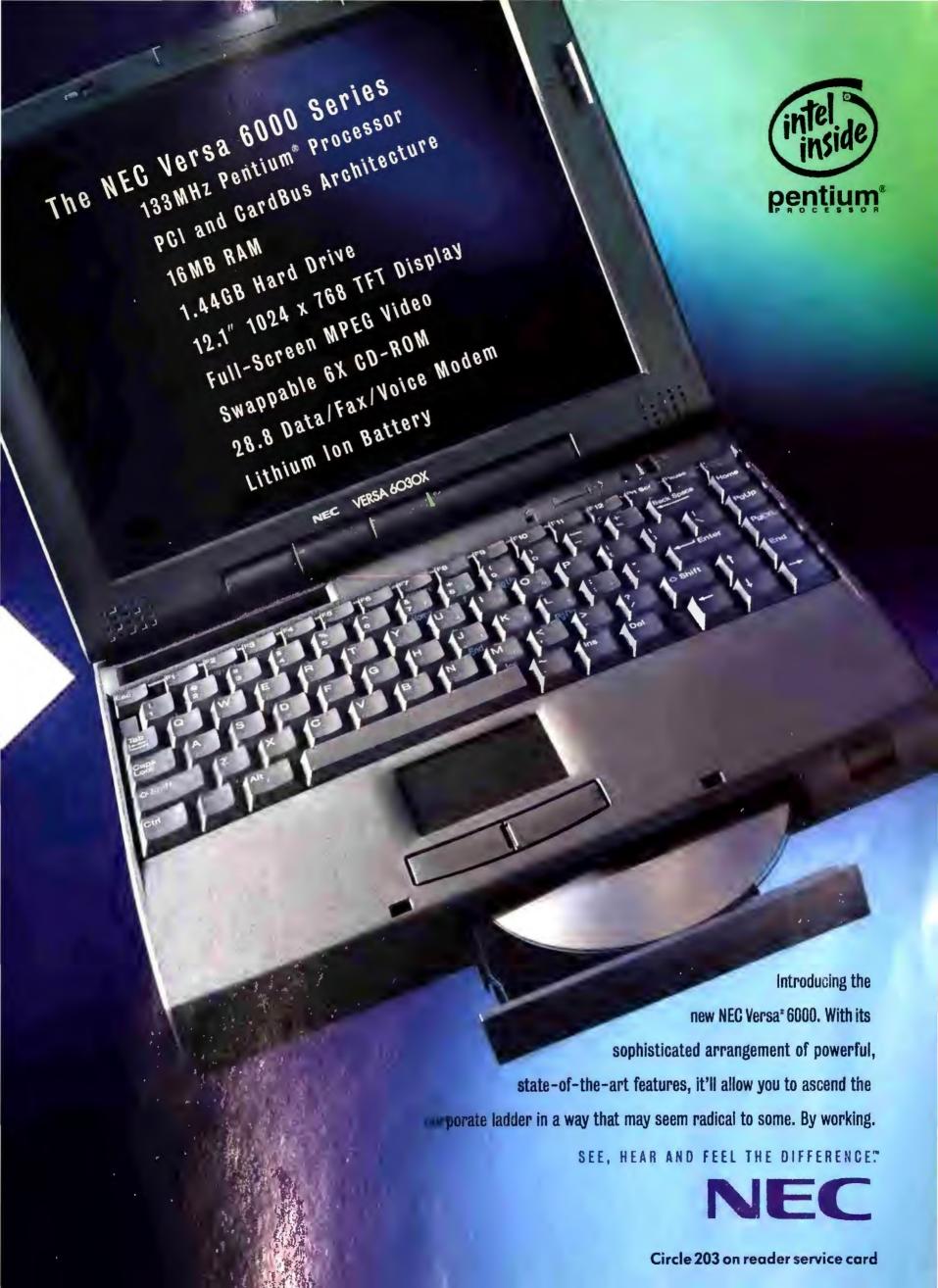


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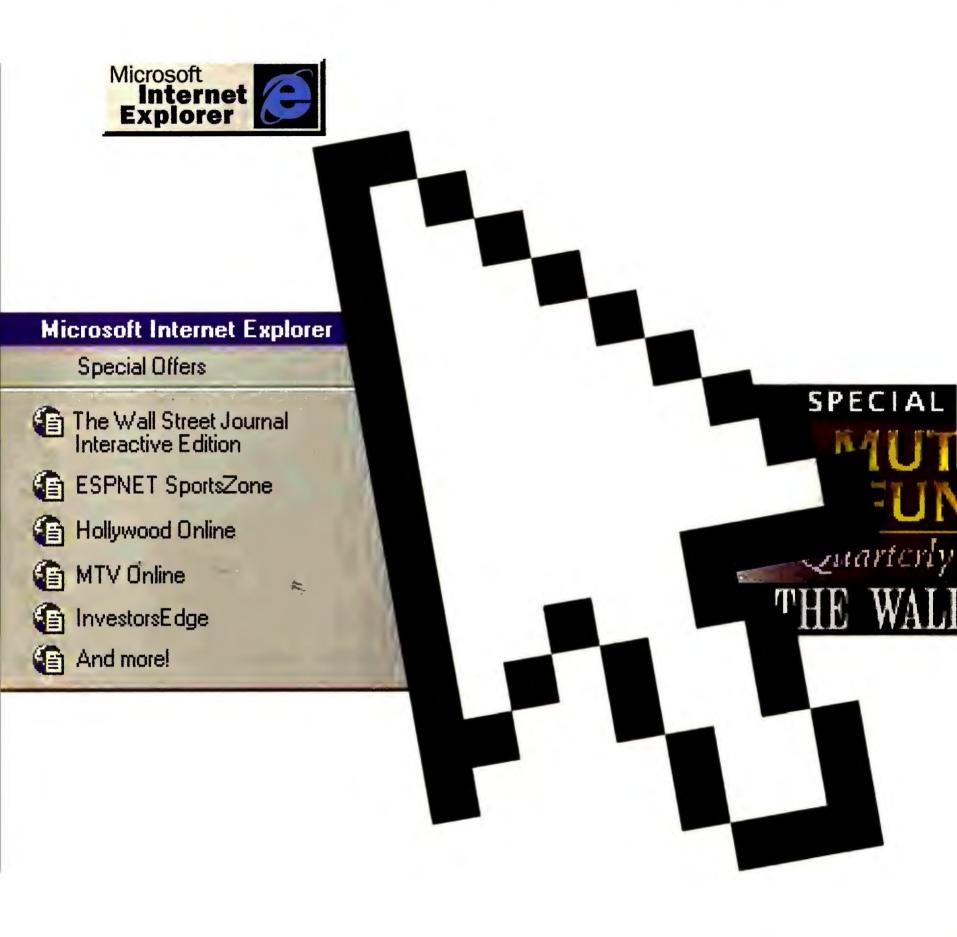
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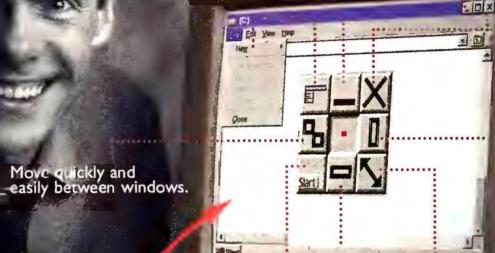
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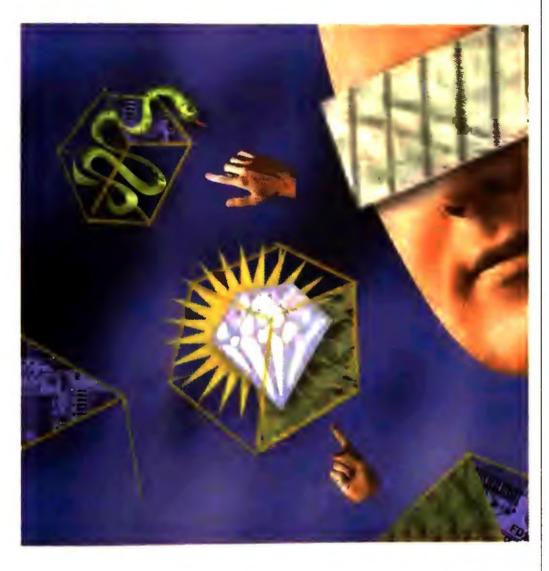
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## Used Parts in Your New PC, Take 2



TODD FRENCH WAS in the market for a new computer. After reading PC World's June article "How New Is Your New PC?" about companies putting used parts into computers sold as new, the copier repair person from Columbus, Ohio, decided to ask a number of vendors about their practices. It was a great idea, but after just a few calls, French realized he wasn't going to get useful information.

"No one will talk about it," says French. "The sales representatives say they aren't allowed to discuss the issue and won't answer any further questions on the subject." He notes sarcastically, "It really engenders a lot of faith on my part when the sales rep isn't allowed to explain the company's stance on the subject."

With a few exceptions, it's almost impossible to find out for certain if your new PC includes used components. Only a few companies, such as Acer America and Packard Bell, disclose their practices in their warranty or product literature. As part of the settlement of a class action suit filed by owners of Packard Bell PCs last spring, the company started notifying consumers of its reuse of some components. Acer began including the information shortly thereafter "because we believe it is necessary to try to clearly communicate our policies to customers and make sure they understand the whole process," says Michael Culver, vice president and general manager of Acer's Consumer Division.

If consumers had their way, every company would have to disclose its practices. An overwhelming 98 percent of the 329 respondents to a PC World Online survey said PC manufacturers should be required to inform buyers when "new" computers include used parts.

"Consumers have the right to know what they are paying for," says Allen Beal, a computer support specialist in Weymouth, Massachusetts. He believes strict guidelines should be established as to what constitutes a new PC and what defines a used one. Beal may get his wish, since both the Federal Trade Commission and numerous state attorney generals are reviewing the widespread practice of reusing parts from returned PCs in the assembly of new machines.

### THE END IS NEAR

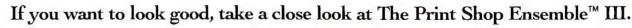
THE JOINT FEDERAL-STATE investigation was launched last spring after Compaq filed a lawsuit against Packard Bell alleging that the company took parts from returned PCs and installed them in PCs sold as new. Compag blanketed all 50 state attorney generals with its original complaint, prompting various investigations. Although none of the 22 participating attorney generals will comment on which companies they are scrutinizing, one of the lead attorneys says the investigation is nearing its end.

"We're in the concluding stages now and are in discussions with the companies," says Todd Stone, an assistant attorney general for Florida, whose Ft. Lauderdale office is heading the investigation with Illinois. Conclusion in this case means either a settlement between the states and companies in question, or state lawsuits if the parties can't agree on a settlement.

Although state and federal investigators are tight-lipped about their inquiry, we do know







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## CONSUMER WATCH

that any guidelines resulting from the investigation will be binding for all PC manufacturers-not just those under scrutiny. The actual ruling should address one or more of several key concerns:

- presale notification that a PC includes used parts
- guidelines for the length of time a computer has been either running or in a consumer's hands before the parts can no longer be reused
- possible fines for manufacturers whose practices have been particularly egregious.

If, as some

companies claim,

used parts are as

good as new, why

don't they

disclose inclusion

of used parts?

Over the years the Federal Trade Commission has issued several rulings about new parts and products versus used ones. In a 1969 advisory opinion, for example, the FTC declared that a simple electrical fuse had to be labeled as rebuilt or remanufactured if any component had

been used before, even if all the components were tested and found to perform to the same standards as new ones.

State laws are not as clear-cut. Some states require manufacturers to label a product as used if any of its components are not brand-new. Others allow the products that consumers return unused to be resold as new.

None of these rulings or regulations deal specifically with personal computers, but it's likely that investigators will build upon existing guidelines.

## WHO PAYS?

"IN A PERFECT WORLD, everything is brand-new, the latest design, and cheap," says Hank Borgman, a cash register mechanic in Farmington, Michigan. "But scrapping usable hardware to satisfy a dream of a perfect world would price computers beyond my reach." Borgman believes that manufacturers should be honest but says, "For my money, if the merchandise works as good as new, I am satisfied it is as good as new." He fears that the pending FTC guidelines would "ruin the most dynamic industry in the world today."

Computer support specialist Allen Beal is all for state or federal guidelines, but he also fears that consumers will pay in the long run. "Obviously the cost will be passed on to the consumer." says Beal. "The price of a new computer with certifiable new parts could essentially double. The customer still loses."

## DON'T ASK, DON'T TELL

ALTHOUGH HE had little luck, Todd French was on the right track when he started asking companies about their

> assembly and manufacturing procedures. Companies need to be put on the alert that consumers care about how PCs are builtand that they'll make their purchasing decisions based not only on a company's practices but on its willingness to disclose those practices to current and potential customers.

In our survey, 22 percent of respondents said they would buy a PC that included used parts. But just about everyone agreed that buyers have the right to be informed of a company's practices.

If, as some companies claim, used parts are as good as new, then why don't they disclose any inclusion of used parts? They could explain how products are tested and what the warranty covers, should something go wrong. Companies that refuse to provide that information run the risk of losing the trust of the customers that keep them in business.

Kathy Moriarty, a Gateway 2000 computer owner living in Dallas, believes it's time PC users started pushing for change. "Computer companies act as they do because they have been able to get away with it," says Moriarty. "Consumers have a responsibility to take a stand and demand proper service and products."

Are you aware of any used parts in your system? Send me your comments on the reuse of old parts in new computers or any other topic that you'd like to see covered in an upcoming Consumer Watch column (consumerwatch@pcworld.com).



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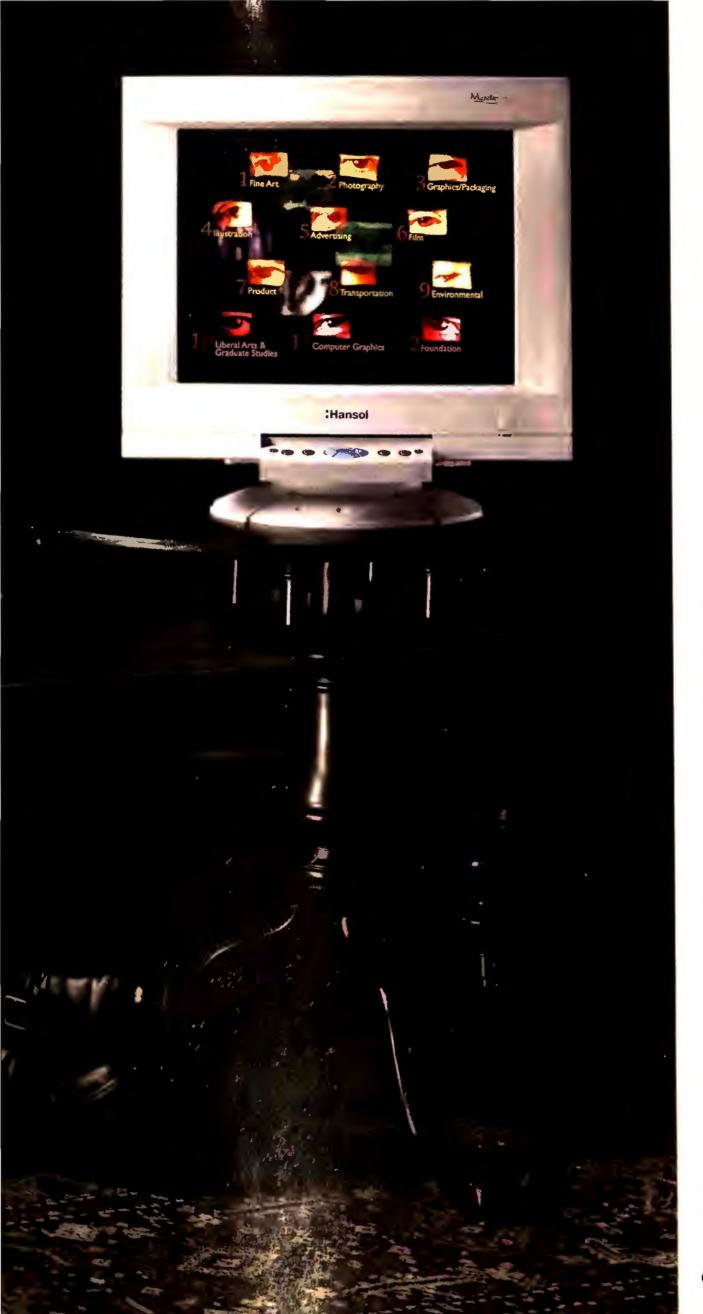
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## IDT's promises • Sharp battery maintenance • Positive action from Packard Bell

## When Your Provider Doesn't Provide

I WAS EXCITED to see an ad in PC World for IDT that said, "Always a local call." However, IDT told me local access would not be available in my remote area; I'd have to use toll-call access. The IDT spokesperson would not comment when I referred him to the ad. How can they advertise a service they have no intention of providing?

Norman H. Harrold, Glendale, Oregon Editor's response: You're right, IDT can't claim to offer universal local service without delivering on its promise. However, the company has now modified its advertising to clarify that most calls-not all-are local.

In the last six months, PCW Advocate has received seven complaints about IDT's services-more than for any other Internet service provider. The reported problems include billing after cancellation, inability to reach a "live" representative, and log-on difficulties. According to Jeff Parness, IDT's director of public relations, the staff at IDT has grown from 85 to 500 in less than a year, with the focus on providing customer support staff to handle these problems.

Customers who want to cancel service can call IDT customer service at 201/928-2999

(credit card customers) or 201/928-2960 (check). Or fax cancellation requests to IDT at 201/928-1057.

## LOW-LIFE BATTERY

THE PC WORLD test results that showed long battery life for a

Sharp laptop ["Pentium Power Play," Februaryl played an important part in my decision to buy a Sharp PC-3050. Much to my disappointment, its battery ran a maximum of 1 hour, 40 minutes. The manual states that the battery should last about 3 hours when new. I took the laptop to an authorized Sharp service center, where I

was told the charging unit was working fine. I contacted Sharp technical support and was told someone would call. To date I have called, written, and faxed Sharp nine times. No one has responded.

Larry Kennedy, Kaunakakai, Hawaii Editor's response: We forwarded Kennedy's complaint to Sharp, and he received a new battery via overnight delivery. Matthew Runyan, a supervisor at Sharp's Customer Assistance Center, apologized for the delay in handling Kennedy's problem. He assured us that Sharp is constantly working to improve the

> support operation. (Sharp customer assistance, 800/237-4277; fax support, 708/378-9980.) Kennedy reports he is satisfied with this resolution and that the new

> > battery is working fine.

Sharp tests all returned batteries and very often finds nothing wrong with them, reports Runyan. Some customers may not fully understand the recharging process, he suggests. He advises using the battery until it is completely drained, then recharging it to the maximum.

## **WORTH THE WAIT?**

I AM EXTREMELY PLEASED with my new Packard Bell computer and the company's service. Soon after I set the system up, my kids accidentally activated a security function, denying me access to the computer. I contacted Packard Bell and was up and running again in 35 minutes. A week later I had a problem with the sound card, and the technician spent 30 minutes with me until it functioned again. He also sent me updated system disks and CDs in the mail. Bottom line: Although I waited on hold each time for 20 minutes, both calls were toll-free, and I think the service is great. I would buy this machine again.

Dan Farrell, Anaheim, California

Think you've gotten a raw deal—or a great one? PCW Advocate wants to hear the details at advocate@pcworld.com. We'll investigate complaints and publish items of the broadest interest. Aoife McEvoy is an assistant editor for PC World.

## THE FINE PRINT

## Beware of Hidden Extras

A \$1250 price sounds great for a new PC. But don't jump on the phone too fast. Be prepared to find a discrepancy between what's advertised and what you ultimately pay. The small print on this AST ad states that the actual price for the

Bravo LC may vary, depending on where you buy the PC. (AT Computer, a reseller in San Francisco, quotes \$1299 for this model.) Also, don't assume the list price includes all the goodies shown in the glossy photo. So, what's not included for \$1250? For starters, you

don't get a monitor or keyboard. Expect to pay an extra \$349 for a 14-Inch mon-Itor or \$939 for a 17-inch model (both from NEC). Keyboards range from \$49 (Keytronic) to \$79 (Microsoft) and up.

Don't be caught off guard-read the fine print. At the time you place your order,

W. Actual pinces may vary

confirm that the terrific price includes all the components you're looking for.





pc by sony

the future will become vivid spreadsheets will crumble before creativity information will marry entertainment they will have many children



## Free Software!





The "Scanning OS"



Award-Winning RECORE OCR

Now You Can Scan Direct to Any Application

## OCR It!

Click once to scan & convert your images to text. No more retyping!

## File It! -

Save files in an electronic file cabinet with text search tools. Type notes & highlight important info.

## E-Mail It!

Once you scan, you can send your image via electronic mail without leaving your application!



## **Scan Direct!**

Scan to any application! Add 10 applications to the Scan Buttons for one button scanning to Print, Copy, Fax, OCR & E-mail!

## **Add Your Apps!**

Plug-in your favorite Windows applications! Add multiple applications like MS Word, Excel, Adobe Photoshop, Presto! Forms, etc.

## Fax It!

Turn your scanner into a stand-alone fax machine. Scan your pages straight to your fax modem!

## Print/Copy It!

Turn your scanner into a copy machine! Drag & Drop to print or make a copy of the scanned image.

## Drag & Drop It!

Drag & Drop documents to the applications you use most! Just add them to the Application Bar.

## And More!

Presto! PageManager LE offers Built-in OCR & File Search by date, annotation or keyword.

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You spend \$500 for great new software, but it doesn't work with your scanner? So you spend \$400 for a new scanner, and now it doesn't work with your software?

We know your concerns. That's why **Presto! PageManager LE**, the "Scanning OS", adds scanning abilities to any application. No hassles, no worries.

Call Today for Your \$14.95\* Software!

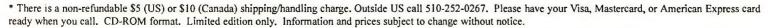
800-670-7167

Or Download Presto! PageManager LE http://www.tophat.com

Presto! PageManager LE lets you have one-button scanning, printing, faxing, copying, editing, OCR & e-mail with any Twain compliant scanner.

Presto! PageManager LE adds value to your scanner! Call today for your *virtually* free software, a \$59 value for only...

Presto! PageManager LE



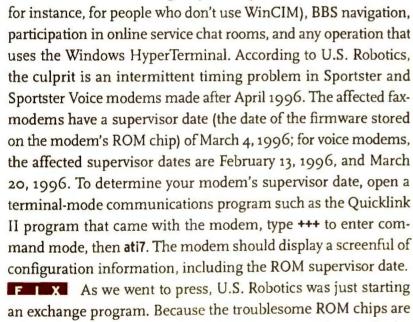
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## Excel Virus: It's Heeeere...

## Recall: U.S. Robotics Sportster

BUG YOU HOOK UP your brand-new U.S. Robotics V.34 Sportster Data/Fax or V.34 Sportster Voice modem, log in to your favorite BBS, and start typing, only to find that the connection freezes for as long as a minute. File transfers, Web browsing, and automated log-ins aren't affected. The problem surfaces in "terminal mode," which involves typing into a non-WYSIWYG screen. Common activities in this mode include manual log-in (to CompuServe,



ROM chips themselves. To exchange a modem with the freezing problem, call U.S. Robotics customer support at 847/982-5151. HOWEVER... Despite U.S. Robotics' official statement that only modems manufactured after April 1996 suffer from terminal-mode freezing, the problem may be more widespread: Numerous participants in the newsgroup comp.dcom.modems report that freezing occurs in some modems with earlier supervisor dates, and that they have received replacements from U.S. Robotics. One particularly dedicated champion of the beleaguered Sportster owner, Kenneth Chen, has set up a Web page documenting his and other users' tribulations (http://www .carabelli.com/dentist/lore/usrincident.html).

soldered onto the modern circuit boards, users can't upgrade the

B U G G P P ?

FOUND A HARDWARE or software bug? Post your report on PC World Online, or send us e-mail at bugs @pcworld.com.



Microsoft has released a patch for the fdisk problem reported here in August. It's a driver called Disk Type Specific Driver Update for Windows 95 (dsktsupd.exe), and you can download it from Microsoft's Web site (http://www .microsoft.com/windows/software/dskts.htm).

## Windows 95 Backup is Back Up

The version of the Backup utility that shipped with Windows 95 wasn't as fast as it could have been, and it sometimes prevented users from restoring backup due to a spurious 'out of memory' error. The new and improved version of the Backup utility is available from Microsoft (http://www.microsoft.com/kb/deskapps/ powerpt/q136603.htm).



If you use Windows 95's Exchange fax program and you back up your hard disk, you've probably wondered why you can't use fax cover pages, despite their presence right there in the Windows directory. What's going on? Backup utilities remove the Archive attribute from the .cpe files (the fax cover pages) in the Windows folder, which has rendered them "invisible" to Exchange. Microsoft has finally gotten around to fixing this Exchange oddity. You can download the patch from the company's Web site (http:// www.microsoft.com/windows/ software/coverpg.htm).

## Macro Virus Strikes Microsoft Excel

B U G Although macro viruses that attack Word documents have existed for over a year, the first Excel macro virus didn't appear until this past July. Known as XM. Laroux, this "virus," just like the Word Concept macro, is a benign macro that replicates itself in documents without causing damage.

Microsoft has posted detailed instructions for detecting and removing the virus from Excel documents (http:// www.microsoft.com/msexcel/productinfo/vbavirus/emvolc .htm) and promised to post utilities to its Web site soon that let you remove macro viruses and inoculate your copy of Excel against future infection. You'll find that link in the online version of this column. You can find more information and fixes on McAfee Associates' site (http://www.mcafee.com/support/ techdocs/vinfo/v\_1493.html). If you use Norton AntiVirus, get cross-platform inoculation from Symantec's site (http:// www.symantec.com). By the time you read this, most antivirus vendors may have released other anti-Laroux tools.

{ See How Business Travels }

## Center Stage, Monte Carlo.

Meet the Monte Carlo notebook from Fujitsu. Multimedia tools for the road or office.

It's your presentation. Your chance to steal the show. Do it with impact, using sound, visuals, and motion.

The Monte Carlo™ notebook delivers all with remarkable ease, offering the full multimedia capability of a desktop.

The Monte Carlo notebook is backed by a three-year limited warranty, including 24-hour, 7-day toll-free technical assistance. And with optional extended warranties, you can get services such as next-day replacement.

All from Fujitsu, a \$36 billion leader in information technologies with operations in more than 100 countries.

Fujitsu has earned this position by focusing closely on the consumer and exceeding expectations.

See for yourself how the Monte Carlo notebook can help you take center stage.

### OUTSTANDING PERFORMANCE

Up to 133MHz Pentium® processor, 256K

level 2 cache\* and up to 16MB expandable EDO

RAM all built on 32-bit PCI bus architecture

### DAZZLING MULTIMEDIA

Dynamic sound, quality stereo speakers, microphone, and MPEG 1 support enhance multimedia presentations

### SIX-SPEED CD-ROM

Advanced six-speed CD-ROM unleashes the power of multimedia with sound, video, text and graphics







## LARGE, BRILLIANT SCREEN

With up to 12.1" SVGA active-matrix color display, and 2MB video RAM, visuals are crisp and text is sharp

## FLEXIBLE CONNECTIVITY

PCMCIA slots offer expandability and connectivity while an IrDA-compliant port provides wireless data transfer

## WORLDWIDE SERVICE & SUPPORT

Three-year limited warranty, including 24-hour, 7 days a week, toll-free technical support



{ See How Business Travels }

## Fast Track, Milan.

Meet the Milan notebook from Fujitsu. High-performance models in a slim design.

You need to move with power, purpose and speed. These are the attributes you'll find in the Milan<sup>™</sup> line of notebooks. The Milan notebook takes the lead with up to a 133MHz Intel Pentium® processor and expandable EDO RAM that handles your work with ease. Its removable lightweight Lithium Ion battery also keeps you going for up to 4.5 hours. With premium components and precision manufacturing, the Milan notebook is engineered for mobile comfort.

The Milan notebook from Fujitsu is backed by a three-year limited warranty, including 24-hour, 7-day toll-free technical assistance. All from Fujitsu, a \$36 billion global leader in information technologies. So when it comes to increasing productivity in your life, let the Milan notebook put you on the fast track.

### MAXIMUM PERFORMANCE

Up to 133MHz Intel Pentium processor,

level 2 cache\* and up to 16MB expandable EDO

RAM all built on 32-bit PCI bus architecture

### BRILLIANT DISPLAYS

SVGA color display offers sharp text and graphics displayed in crisp 800 x 600 resolution

## REMOVABLE LITHIUM ION BATTERY

Lightweight, removable battery provides up to 4.5 hours of battery life to keep you going





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I'll pay just \$24.95 for 12 monthly issues-65% off the annual newsstand rate.

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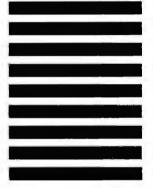
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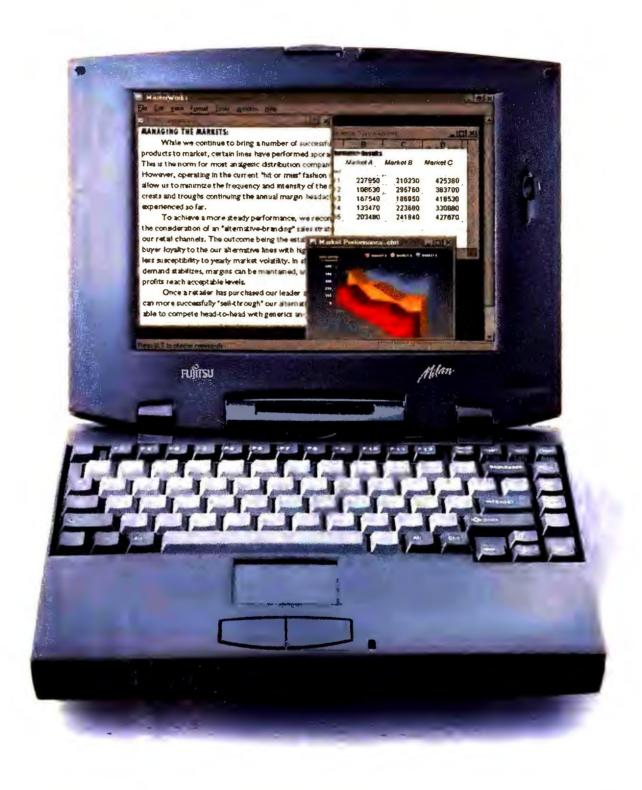
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### OUTSTANDING STORAGE

Up to 1.2GB hard drive has ample room for all the applications and files you need to stay productive

### FLEXIBLE CONNECTIVITY

PCMCIA slots offer expandability and connectivity while an IrDA-compliant port provides for wireless data transfer

## WORLDWIDE SERVICE & SUPPORT

Three-year limited warranty, including 24-hour, 7 days a week, toll-free technical support

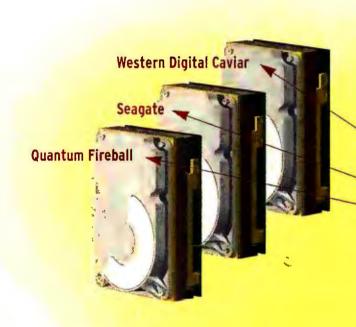


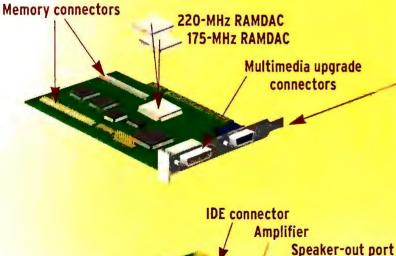
Mitsumi

. Wearnes

Hard drive

## How to Get What You Want in Your New PC · Toshiba





DID YOU KNOW? Manufacturers use stripped-down versions of brand-name sound and graphics boards. They also buy CD-ROM drives and hard disks from many sources for use in a single PC model. Our tests show these practices can affect system performance.

Sound card

**CD-ROM** drive

## PC manufacturers regularly swap parts and use slimmed-down components to maintain profits and ensure supply. Vendors say it's just smart business, but users need to be wary.

all these companies also use

custom versions of brand-

name peripherals in some

models. However, not all these

firms are comfortable dis-

cussing their practices. Both

Gateway and IBM declined to

The practice of parts swap-

ping has drawn the attention

of the Federal Trade Commis-

comment for this story.

### CONSUMER ALERT

WHEN YOU BUY A PC, do you know what you're getting? Don't count on it. Even if you read reviews and do research, the way vendors build products makes it hard to know exactly what's inside. That's because they often replace key components with like products that they have determined

offer equivalent performance, or they use stripped-down versions of brand-name retail parts such as graphics and sound boards. Vendors say these are sensible business practices that cut costs and ensure steady production rates. Some buyers say the actions are deceptive.

In fact, the use of out by top-tier manu-

facturers and small direct-mail companies alike. Officials from more than a half-dozen personal computer companies, including Dell, Gateway, Micro Express, Micron, and NEC, readily admit they rely on multisourcing to ensure an adequate and steady supply of critical components. Virtually

had contacted PC owners "in regard to a computer made by one of the mail-order houses." Rose would not say whether the FTC is conducting an investigation. Vendors argue that using substitute or custom parts helps reduce system prices

we haven't gotten to the point yet with respect to consumer electronics that the

and prevent back orders while giving buyers equivalent performance and value. Moreover, failure to contract multiple sources can spell disaster for vendors. Scott Miller, senior industry analyst at research firm Dataquest, says Apple Computer lost millions of dollars in sales and crucial market share because it had

> components on highend PowerMac systems. Of course, multisourcing also lets personal computer companies save a few bucks even as they exploit powerful brand names like Diamond Stealth and Creative Labs Sound Blaster.

## **FULL** DISCLOSURE?

ARE THESE business practices truly questionable? Christopher Wolf, a partner with

the Washington, D.C., law firm Proskauer, Rose, Goetz, & Mendelsohn, LLT, says no. "Taken to its extreme, it certainly can be a consumer fraud issue," says Wolf. "But

FDA is at [with ]

no second source for

notebook Pentium CPUs with a low-voltage 150-MHz processor. We tested a preproduction Micron Millennia Transport P150 based on this chip; Micron says shipping models should perform about the same as the unit we tested. It was the fastest notebook we've seen, but not by much. In PC World lab tests, the Micron P-150 with 32MB of RAM was only about 7 percent faster than the quickest P-133 notebook we've tested, which had 24MB of

JUST IN

Windows 95 Misses Cvrix 6x86 CPU in Games

OWNERS OF PCs based on Cyrix's 6x86 processors have re-

ported trouble running some popular games because Windows 95 fails to properly recognize the Cyrix

6x86 CPU. Users trying to play games such as Papyrus Nascar Racing or Psygnosis Assault Rigs

may get error messages telling

Larry Tittle, Cyrix technical

support manager, calls the hitch

a case of mistaken identity. At start-

up, Windows 95 seeks to identi-

fy the system processor; but the

only Cyrix chip known to the cur-

rent version of the operating

system is the company's 486-

class processor. The result: Win-

dows 95 games requiring Pen-

tium performance think they are

running on an underpowered

486 PC. Cyrix says the problem

has not affected any business or

At press time, no fix was avail-

**Faster Notebooks** 

INTEL HAS extended its line of

productivity applications.

able from Cyrix. -M. D.

them they need a Pentium.

DON'T MISS THE latest news about computer products and industry developments that affect you. Find out what's happening

R

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today from PC World Online's Daily News Service (http://www.pcworld.com/news.html).

E



substitute or custom PARTS SWAPPING AND SUBSTITUTION is perfectly parts is a common in- legal, says lawyer Christopher Wolf. So buyers need to dustry practice carried maintain their own due diligence when they purchase.

sion. Michael Rose, a staff at-

torney in the FTC's regional

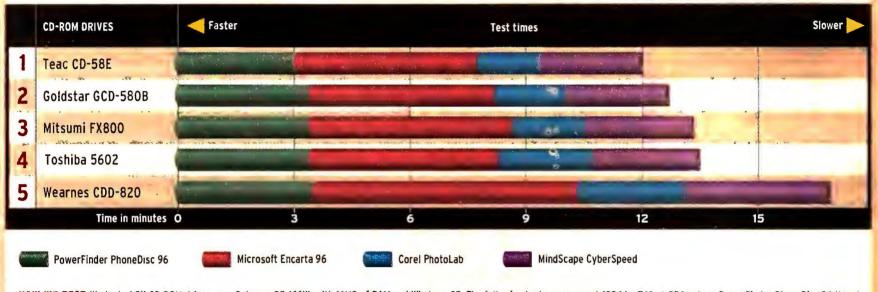
office in Cleveland, said he

Russell Glitman and Randy Ross

## TEST REPORT

## Not All 8X Drives Are Created Equal

Among Multisourced Components, CD-ROM Drives Show the Greatest Performance Differences



HOW WE TEST We tested 8X CD-ROM drives on a Gateway P5-166XL with 16MB of RAM and Windows 95. The following tests were run at 1024 by 768 at 256 colors: PowerFinder PhoneDisc 96 timed name search, Microsoft Encarta 96 script, and MindScape CyberSpeed game installation. We also ran a 98-image slide show in Corel PhotoLab and ran the CD-Tach low-level CD-ROM benchmark utility. Results shown are in minutes, with lower values representing better performance. Data based on tests designed and conducted by the PC World Test Center. All rights reserved.

food], where you have to disclose the fat content."

To protect themselves, PC companies keep their advertisements vague—to the point that it is difficult to know what is inside the system. Top-tier vendors like Compaq, Dell, and Micron advertise components with unrevealing descriptions such as "STB 2MB DRAM" or "Diamond Stealth 2MB DRAM." In some cases, readers see only the most basic information. An ad for an Austin PowerPlus 100 system in the August issue of PC World, for example, lists an "8X IDE CD-ROM Drive." and a "64-bit PCI Video Accelerator—2MB DRAM."

But our testing shows that parts substitution can affect system performance and capabilities. In our benchmark tests, overall performance of supposedly equivalent 8X CD-ROM drives varied by almost 30 percent. We also found that some custom OEM graphics boards support only lower refresh rates, which can cause screen flicker at high resolutions. (Original equipment manufacturer components are versions of retail products that are built specifically for computer makers.)

The advice for buyers: Ask lots of questions. Get specific information about key components and how their features and software compare to those of retail products. Also confirm which CD-ROM and hard drive models will be used in the PC, and specify what you want via fax so you have a record. Of course, a written quote from the vendor never hurts. (See "How to Get What You Want.") Warns John Antonchik, marketing director for Mitsumi Electronics, a major CD-ROM drive maker:

"What the computer companies want is the cheapest possible solution that does the job. That may not be the same criterion an end user has."

## A QUESTION OF SURVIVAL

MULTISOURCING, or parts substitution, is an almost universal practice among PC makers. The vendors contract

## Tips for Getting What You Want

WHAT CAN YOU DO to protect yourself? These tips should help you get what you pay for.

Don't trust advertisements blindly. Because many ads are written 30 to 60 days before they appear, they're often vague about details. Of course, configurations may change without notice.

Don't assume too much. Graphics boards and sound cards listed in an ad may not be identical to retail versions, so confirm key specifications. For graphics boards, get specifics on the availability of upgrades to memory and features, as well as the speed of the RAMDAC chip that determines refresh rates. For sound boards, ask if the board includes a CD-ROM drive interface and an amplifier for driving unpowered speakers. Also inquire about bundled software.

Ask about multisourced components. If you think a Hitachi 6X drive is better than its Sanyo 6X replacement, request the Hitachi unit-and confirm that you will receive it. Our suggestion: Specify the desired component models in a faxed order.

Be wary of brand-new technologies. When 6X CD-ROM drives first came out, tight supplies forced system vendors to buy them where they could, and performance varied widely.

Seek opinions. Visit the online forums for the system vendors you want to buy from, and find out if owners are experiencing problems.

Go to the top. Our calls to PC companies' sales lines revealed that many representatives were unable or unwilling to provide specific component information. If you can't get straight answers, ask to speak to a manager.



WHEN IS A DELL NOT A DELL? When Howard Osgood needed his Deli monitor serviced, he discovered it was built by another company.

with multiple manufacturers of a single component to ensure supply. The use of multiple models is particularly common with storage devices such as CD-ROM drives and hard disks, though PC companies also frequently sell monitors built by other manufacturers under their own brand name. For example, Dell-brand monitors are built by Mitsubishi, Samsung, and Sony.

PC makers live and die by multisourcing. "Parts ordering in the PC business is one of the most critical issues when it comes to the company's ultimate bottom line," explains David Kaye, spokesperson for system maker Micro Express. "Sometimes [multisourcing is donel for availability, sometimes a manufacturer will give us a particularly good deal."

Some users are unhappy about the practice. Howard Osgood, an equipment technician with AAI Engineering Support in El Paso, Texas, calls the practice "the AMC Jeep philosophy." Osgood, who struggled to get Dell Computer to fix an older Dell monitor built by Royal Computer, ex-

plains: "You'll have a transmission of one sort in one vehicle, and another from a different manufacturer in the next."

What constitutes an equivalent component? That decision is left entirely to the vendors, who may ink deals with two, three, or more sup-

pliers of a critical part. All the companies that we talked to say they test components rigorously to ensure that alternative components are up to the company's own specifications, often employing pub-

What constitutes an equivalent component? That decision is left entirely to vendors, who may ink deals with many suppliers.

licly available benchmarks as well as custom tests.

Our tests show that multisourcing can affect performance. We compared the performance of five popular OEM 8X CD-ROM drives, including the Toshiba 5602 and Wearnes CDD-820 units that have appeared in Gateway's Pentium PCs and other models. The Wearnes CDD-820 was by far the slowest in the group, performing almost 30 percent slower than the fastest Irive, the Teac CD-58E. The next slowest drive, Toshiba's 5602, was only 10 percent slower than the Teac. The difference among tested 1.6GB hard disks was smaller. The slowest drive tested—Hewlett-Packard's SureStore 1600A was about 6 percent slower than the swiftest unit, Western Digital's Caviar 31600.

### **PARTS IN FLUX**

DESPITE THE INDUSTRY'S reliance on parts substitution, buyers remain uninformed about the practice. System vendors don't announce when they swap in a second-source CD-ROM drive or other component. Even if companies did disclose the practice, buyers would have difficulty keeping track, since the mix of components can be in constant flux. "It can change sometimes from hour to hour," says Micro Express's Kaye. "But typically it changes day to day."

Dell representative Denise Klapperich says that the hard drives inside Dell systems may change without notice. "On some models, it would simply depend on what we have in the warehouse at that time. We consider them of equal value and performance."

Most magazine ads offer scant warning of this substitution practice, usually in the fine print. Dell Computer's advertisements in PC World, for example, include in very small type the information, "Prices and specifications valid in the

U.S. only and subject to change without notice." Ads placed by Compaq, IBM, Micron, Gateway, and others include similar provisions.

The problem is, buyers make their deRAM. (We'd expect configurations with the same amount of RAM to show even smaller performance differences.) --- A. B.

## **Useful Netphones**

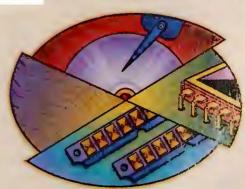
EXISTING INTERNET phone software lets you make long-distance calls over the Internet for the price of a local call. But limitations abound: For one, you can call only other PCs. But now IDT and VocalTec have announced services that let your PC call a traditional phone over the Internet. There's a small charge, but rates are still cheaper than current phone company rates for international calls. —R. O.

## **AOL Revamps**

AT PRESS TIME, America Online was about to release the Windows 95 version of its software. The new software's components-based architecture lets AOL upgrade the program piece by piece. The design allows for shorter, less-intrusive updates than past revisions, which required users to download an entire new version. This version uses Microsoft's Internet Explorer 3.0 engine as its browser but retains the drab AOL browser interface. This fall AOL will upgrade its mail and Web search features. -G. M.

## Faster CD-ROM Drives

COPY PROTECTION and licensing issues have delayed production of DVD-ROM drives, extending the life of traditional CD-ROM drives. Vendors are



cisions based on reviews of systems with specific configurations. *PC World* often publishes model information about the hard disks and CD-ROM drives found inside reviewed systems. However, most ads reveal only capacity or spin speed and not the name of the manufacturer or model. Buyers, meanwhile, may expect to receive the components they read about in a published review.

"Where we run into that situation the most," says Kaye, "is when customers call [as a result of] a review in a magazine. Micro Express, like most companies, has multiple vendors for virtually every component in a PC. So if a system is reviewed, the configuration that is reviewed may not be identical to the configuration that the reader may buy."

## **CUTTING COSTS**

BUYERS MUST ALSO be on the lookout for systems with slimmed-down versions of retail parts. To nail down lucrative OEM contracts, component makers customize products to shave pennies off the cost. For their OEM products, graphics board companies such as Diamond, Matrox, and STB may use a slower RAM-DAC—the chip that determines how often the board can refresh the image on the display. So while the Diamond Stealth64 Video 3400 and the Matrox Millennium feature a 220-MHz RAMDAC supporting 75 Hz and faster refresh at 1280 by 1024 resolution, some OEM versions of these boards use a 175-MHz RAMDAC that can manage only 60 Hz at the same setting. The screen flicker from that lower fresh rate may result in headaches and

## Which Part Will You Get? Vendors Use Many Suppliers

SYSTEMS	Hard disk	CD-ROM drive	15-inch monitor	17-inch monitor	
Dell Dimension XPS P166c	Quantum Fireball Seagate Western Digital Caviar	Sony	LightOn or Sony	Samsung or Sony	
Gateway P5-166 Professional	Quantum Fireball Western Digital Caviar	Panasonic Toshiba Wearnes	Sony  IBM with Sony tube  sold separately  ADI	IBM with Sony tube  sold separately  MAG	
IBM Aptiva c67	Maxtor Western Digital Caviar	unknown			
Micro Express MicroFlex PCI-166	Quantum Fireball Western Digital Caviar	Samsung Teac Toshiba			
Micron P166 Millennia	Conner Western Digital Fireball	Hitachi			
NEC PowerMate VE	Western Digital Caviar	NEC MultiSpin	sold separately	sold separately	

eyestrain. To save money, manufacturers may also limit upgrade options for memory and multimedia. Some OEM versions of STB Systems' flagship LightSpeed 128 board do not accept memory upgrades, while some of the Matrox Millennium boards found in PCs from NEC and others do not

The configuration of the system that's reviewed may not be identical to the configuration of the system that the reader buys.

accept MPEG upgrade modules available for the retail product.

Similarly, sound board makers may strip features to suit the system manufacturers' design or pricing needs. Creative Labs sells OEM versions of the Sound Blaster 16 board that lack both an Enhanced-

IDE connection for CD-ROM drives and an amplifier for driving unpowered speakers. Speaker vendor Altec Lansing also builds OEM versions of its retail products with costsaving design tweaks such as slimmed-down profiles and fewer connectors.

OEM versions of these products may also have little or none of the bundled software found in the retail version. For instance, the Matrox Millennium graphics card retail package includes the Multimedia SuperPack CD-ROM containing games and software, but the OEM Millennium board often lacks the disc. Likewise. Creative Labs does not include the VoiceAssist and TextAssist applications with the OEM versions of its Sound Blaster 16 board.

PC and component vendors alike say that this slim-down practice does not substantially affect performance, a claim our tests confirmed. We put a Gateway system's OEM version of the Matrox Millennium 2MB graphics card through the PC WorldBench test suite along with the retail Millennium card, and found virtually no difference in overall performance. That result is not surprising, since no changes were made to the graphics accelerator chip that largely determines performance. Likewise, the retail and OEM versions of the Creative Labs Sound Blaster 16 provided virtually identical audio fidelity in our tests on an Audio Precision System Two test bench.

Unless the FTC adopts more rigorous standards for disclosing what components are sold inside PCs, consumers face an uncertain buying landscape. After all, vendors will do what it takes to maximize their profit. "The fine print provides some protection, sure," says Christopher Wolf. "But when you make the actual purchase, you have the right to ask and be told the truth."

-Michael Desmond

## Application Suites Abandon One-Size-Fits-All for Custom Tailoring



YOU WOULDN'T like a onesize-fits-all wardrobe, yet you probably use a huge readymade application suite from Microsoft, Lotus, or Corel without much complaint. Until now, all three firms built enormous suites that had little room for tailoring. All that's changing: The application suites of 1997 are designed to be customized for any given

project or work style.

The change will begin in November, when Microsoft and Lotus are expected to ship new versions of their suites. Both will be notable for the choices and substantial control they offer.

Microsoft will offer at least three flavors of Office 97, including Standard, Professional, and Small

Business. Suites from Microsoft and Lotus will expand your options for organizing work, getting online help, sharing information, and using the Internet. And both suites will let you add applets, also known as components. These small, focused applications let you perform tasks such as creating a chart. Corel, however, may be the most airibitious of the trio. It's working on a new kind of suitefive applets that run on Java. Codenamed Corel OfficeJV, the

suite should ship in February 1997. It will not replace Word-Perfect Suite 7.

Here's a sneak peek at Microsoft Office 97, Lotus SmartSuite 97, and Corel OfficeJV, based on alpha versions and demos.

### MICROSOFT OFFICE 97

MOST OF YOU already own an application suite, and it's likely to be Office. Now Micro-

Day/Week/Mon - DID D D STEAM MEN OLC JN MIN MEN MEC

YOUR NEW OUTLOOK: An animated assistant helps out in Office 97's Outlook, a new PIM and scheduler.

soft's challenge is to maintain its position. "If there's one thing that keeps Bill Gates up at night, it's how to keep people buying Microsoft Office upgrades," says Jeff Tarter, editor of Soft-Letter. "That's Microsoft's cash cow. They're going to try a little of everything."

This fall you will have many new choices. First off, you'll be picking from three or possibly four versions of Office. The Standard edition will provide new versions of Word, Excel, PowerPoint, Internet Explorer. and Outlook—a "desktop information manager" (Microsoft's name for a fancy personal information manager). An Office Professional version will also include Access. A Small Business version will probably swap PowerPoint and Access for Microsoft Publisher and a mapping program. There may also be a fourth version that bundles software development tools. The final mix in each suite was not set at press time.

The best part of Office 97 may be its new usability and help features. When you have

> a question, you don't have to scroll through a Help menu index. Just ask your Office Assistant-an animated on-screen helper that answers questions and gives tips. If you're doing a task inefficiently, the Assistant may pop up with a tip. If you don't like the Assistant, you can turn it off.

Microsoft has also improved its natural-language technology. When you have a question, you ask your As-

sistant by typing a query, such as, "How do I get rid of tabs?" (Office 95 had some of this technology, but Office 97 is more versatile.) Also new is the Command Bar, a kind of toolbar that lets

rushing to produce 12X CD-ROM models and beyond, Mitsumi, Toshiba, and Wearnes plan to introduce 12X drives this fall. -- M. D.

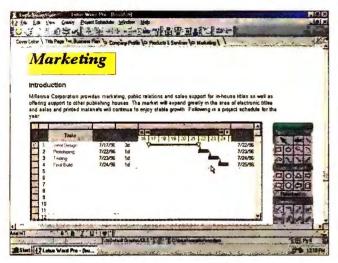
## Crisper Images, Better **Battery Life**

NEOMAGIC'S MagicGraph128 flat-panel graphics accelerator is designed to improve notebook display quality while using less power than past notebook chips. The device draws as little as 3.3 volts and packs DRAM and logic into a single chip. Look for it in notebooks this fall, -G. M.

## **TidBytes**

Handheld Fax Machine: Reflection Technology is shipping a \$299 device that lets you receive, view, forward, and, with some effort, send faxes from just about anywhere. The device, about the size of a TV remote control, attaches to either a data-compatible cell phone or a standard phone jack. The phone in turn connects to a PC. To read a fax, hold the device up to your eyes and look in the 2-inch-wide window. Design a survey: Create a statistically valid survey with Autodata Systems' \$245 Survey. Developed for nonexperts, it includes sample surveys plus tabulation and analyzing features. (Autodata is at 800/662-2192.) Updated PDA: Hewlett-Packard's new \$399 0mnlGo 120 Organizer Plus uses Motorola's holographic technology to make the screen of this wallet-size organizer look brighter than the previous model's.





LOTUS WORD PRO 97: SmartSuite 97's new word processor works with Lotus Components.

DISTRICT OF DECISE B w H & D oron prairie dogs

A JAVA SUITE: Corel OfficeJV delivers a mix of five applications that run under Java.

you drag and drop commands from the drop-down menus onto one bar.

Office has never had a really good PIM or scheduler, but Microsoft is trying to fix that with Outlook-a program that combines personal and workgroup scheduling, contact and task management, and document sharing features in one place. No more flipping between applications to find pieces of related information.

Outlook is very customizable, offering five views (table, calendar, card, icon, and timeline) in which you can present personal information. The Journal feature tracks work you do in Office applications so you can keep records for billing purposes, or find the file you created last Monday even if you can't remember its name. With Outlook's Categories feature, you can tag any piece of information with a keyword, such as "potential customer." Then you can sort e-mail, tasks, appointments, and documents by keyword. Outlook also offers a Voting feature that polls people with a multiple-choice question and tracks the results. It's compatible with Schedule+ for group scheduling and integrates with any MAPI-compliant e-mail package. Unfortunately, Outlook has so many features, it's harder to learn and use than traditional PIMs. based on our experience with this beta portion of the suite.

OfficeArt, an easy-to-use addition to Office, is a draw module that works in Word, Excel, and PowerPoint. If you're ham-fisted with freehand draw tools, you're in luck: From a library of shapes, you can select one to paste into your document, where you then size or rotate it or apply 3-D effects. OfficeArt also includes special effects for text.

Throughout Office 97, you can save documents in HTML format, assign hyperlinks, and use Internet Explorer to view Office documents.

Office 97 also supports ActiveX applets. Microsoft offers a few applets from its Web site now, such as the PowerPoint animation player.

## **LOTUS SMARTSUITE 97**

THROUGHOUT Lotus Smart-Suite 97, you will find new workgroup and Internet features. Lotus, like Microsoft, is trying to give you a seamless path between your suite and the Web.

Like Microsoft, Lotus is also building components. They currently work best with Lotus products, but Lotus plans to integrate them with thirdparty products such as Web browsers. We were impressed by a demonstration of the Lotus Components Starter Pack. It includes six applets: spreadsheet, charting, file viewer, draw, comment (adds Postit-type notes to documents), and project scheduling. These applets work with Lotus

## FEATURES COMPARISON

## SOFTWARE SUITES

	Expected ship date	Basic applications	Key features	Estimated pricing
Microsoft Office 97	November 1996	Word, Excel, PowerPoint, Outlook, and Internet Explorer; Professional version adds Access; Small Business version adds Publisher	Outlook personal information manager-scheduler     Assistant animated help • Office Art graphics tools     HTML publishing • support for ActiveX applets from Microsoft and third-party vendors	\$449, Professional version \$549, competitive upgrade \$249, upgrade from Office 95 \$209, price for Small Business version not available
Lotus SmartSuite 97	November 1996	Word Pro, Approach, Freelance, and ScreenCam, 32-bit versions of 1-2-3 and Organizer	<ul> <li>major revamp of 1-2-3 ● better Word Pro performance ● HTML publishing ● organized area for storing information from Internet ● support for ActiveX applets for Word Pro from Lotus and third-party vendors</li> </ul>	\$399, competitive upgrade \$149, price for upgrade from SmartSuite 96 not available
Corel OfficeJV	February 1997	five Java applets: word pro- cessing, spreadsheet, charting, drawing, and presentation	■ smaller alternative to WordPerfect Suite 7 ● runs on cross-platform networks ● also designed for Internet PCs ● will sell through retail and the Web ● open to third-party Java developers	less than \$269, competitive upgrade \$99, applets may be sold separately

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Notes, but the real news is that they'll also work with Word Pro 97. That compatibility opens up SmartSuite 97 to developers, who'll be able to write ActiveX applets that work within Word Pro much as Lotus components do. You can download a free trial version of two of the components (http://www.lotus.com). The full pack costs \$49.

Sources at Lotus say the company will likely ship another set of components before year-end. It's also working on a Java version that will let you run components from inside your suite applications and your browser.

### **COREL OFFICEJY**

COREL HAS already released its full-size suite, WordPerfect Suite 7, which earned a Best Buy in our September issue (see "Software Suites: Corel

Corel is working on a new kind of suitea group of five applets that run under Java and Java-enabled browsers.

Takes On Microsoft and Lotus"). Now Corel is working on a new kind of suite-a group of five applets that run under Java and Java-enabled browsers such as Netscape Navigator. Corel OfficeJV will include word processing, spreadsheet, charting, drawing, and presentation applets. This tiny suite takes about 620K of disk space. It will also integrate with future Java applets from Corel or others.

The applets looked quite

good in the demonstration we saw. Corel has based the word processing and spreadsheet applets on WordPerfect and Quattro Pro, stripping out the less frequently used features. The suite interface resembles Windows 95, and a handy toolbar lets you stash notes and templates in folders.

## SUITABLE SUITES?

AT FIRST GLANCE, Office 97 and SmartSuite 97 have promising suite-level im-

### Corel OfficeJV

PROS: Functionality for many jobs, interface looks good, useful for upcoming network computers.

CONS: You can't please everyone

VALUE: Too soon to tell. Estimated price: less than \$269

Corel, 800/772-6735 http://www.corel.com

READER SERVICE NO. 815

provements, while Corel offers an innovative option. As betas arrive, we'll report on them. Stay tuned.

-Laurianne McLaughlin

## Lotus SmartSuite 97

PROS: New versions of 1-2-3 and Word Pro

CONS: Organizer barely changed.

VALUE: Too soon to tell.

Estimated price: \$399

Lotus Development,

800/828-7086

http://www.lotus.com

READER SERVICE NO. 816

### Microsoft Office 97

PROS: Help features and Office Art graphics tool.

CONS: Outlook may be tricky

VALUE: Too soon to tell.

Estimated price: \$449

Microsoft, 800/426-9400

http://www.microsoft.com

READER SERVICE NO. 817

## Broadcasters Use TV Signals to Send Data



PCS AND TVS are converging. Recently introduced products use TV signals to send data to personal computers equipped with television tuners. Broadcasters can enhance shows with related Web links, financial data, and software demos.

This new technology is already available. How does it work? In one variation, you watch a televised baseball game in one window and Web pages with the players' statistics in another. To transmit this information, broadcasters use a portion of the television signal. To receive the data, you need a television add-in board and software, which together cost less than \$150. Broadcasters currently do not charge extra for this service.

Intel and a host of PC and media companies are championing Intercast, one approach to combining video and data broadcasts. At press time, NBC was using Intercast to broadcast data on Olympic events, providing related Web pages and links. I saw a sample and found that glancing away from the video to read the Web pages became a little tedious. Watching a news show that included related Web pages would probably be more useful and less distracting. For faster-paced events such as basketball games, the split-screen approach may be

less practical. This fall some episodes of the NBC Homicide series may include Web pages containing clues for solving crimes that are depicted on the show. Both CNN and QVC

and-television broadcasting, while MTV plans to make the technology available later this year. On the hardware end, Hauppauge Computer Works is shipping the WinCast/TV Intercast PCI add-in card for \$149. AST and Compaq plan to ship systems bundled with an Intercast card before the end of the year. -Randy Ross



already offer INTERCAST TECHNOLOGY lets you view TV in a corner the mixed data- of a PC screen and related Web pages below.

## www.winthis.com



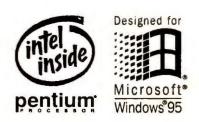








MANY computer companies don't make their own parts. Makes you wonder where they get them.





If you want something done right (like, oh. motherboards and monitors to CD-ROM drives), we say do it yourself. And we do.



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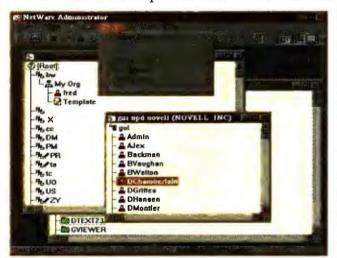
1-800-558-ACER www.acer.com/aac/

## Upgrades to NT Server and Netware **Include Web Setup Features**

NETWORKS NOVELL AND MICROSOFT are vying for the hearts and wallets of LAN managers and PC users with upgrades to NetWare and NT Server-the two leading network operating systems for larger organizations. Both products offer new features for companies that 2.5, which previously sold separately for \$995. Both products include tools for creating and maintaining Web sites. But NT Server has the advantage here: Its WYSIWYG FrontPage 1.1 is much easier to use than NetWare 4.11's tools, which require familiarity with BASIC. Mark Dieckmann.

the LAN via a local call to an Internet service provider.) While OS/2 Warp Server 4 includes some remote access features, NetWare 4.11 doesn't have built-in remote access. However, add-on remote access products range from limited-feature software for a couple of hundred dollars to

WIZARD WATCH: NT Server 4.0's Administrative Wizards make managing your LAN a breeze.



SPRUCED UP: The new interface in NetWare 4.11 provides easy access to administrative tools.

want to set up their own Web sites. Windows NT Server 4.0 is a major upgrade that retains the ease of installation and use of its predecessor. NetWare 4.11 is more of an incremental upgrade, but it extends its high-powered administration features while bundling a few new goodies. We looked at prerelease versions of both products. (For a look at IBM's OS/2 Warp Server 4, see "IBM Makes LANs Easier," Top of the News, August.)

## THE BETTER BUNDLE: **NT SERVER**

MICROSOFT BUNDLES its new Internet Information Server 2.0 with NT Server 4.0, while NetWare 4.11 incorporates Novell's NetWare Web Server systems advisor for Anadarko Petroleum in Houston, Texas, selected NT Server for the company's 700-user local area network. Dieckmann says the product's built-in Internet server and utilities are so easy to use, Anadarko is considering its own intranet—an internal Web site that lets employees use a browser to tap into corporate data.

NT Server 4.0 also has extensive features for employees who need remote LAN access. The built-in Remote Access Server has been enhanced to increase the performance of dial-up connections and allow secure remote access through the Internet. (Companies save on long-distance charges because employees can access hardware-based products that cost thousands of dollars.

## **EASIER INSTALLATION: NT SERVER**

NT SERVER 4.0 is surprisingly easy to install and manage.

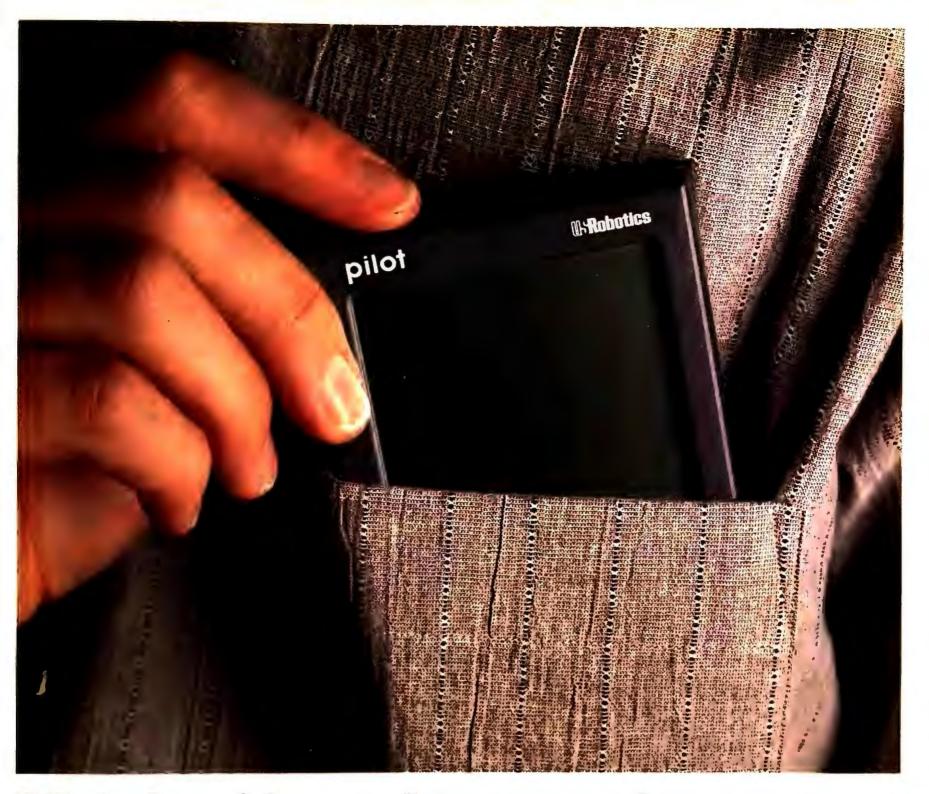
Experienced PC users should be able to run a small or medium-size local area network without a full-time network person on staff. NetWare, on the other hand, has always been known for its thorny installation. NetWare 4.11 is supposed to address this issue with automatic sensing of addin cards and automatic installation of NetWare software drivers. Unfortunately, these features were not available in the prerelease version we looked at, and even if they work as outlined, setup will still be tricky. And while managing NetWare 4.11 is easier with the new Windows-based administrative utility, that utility too is aimed at experienced network managers.

## THE NETWARE **ADVANTAGE**

THE PRODUCTS take very different approaches to handling large networks with multiple servers and locations. Net-Ware 4.11 uses the proven Novell Directory Services, which makes it easy for LAN managers to control many users and resources from one place. NT Server groups servers into "domains" that require more manage.



LARGE LAN: With a network of 350 servers and 6000 users, LAN administrator Curtis Parker relies on Novell Directory Services.



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ment. To simplify matters, Microsoft offers the Systems Management Server, part of the company's BackOffice, which has more sophisticated—albeit expensive network management tools, starting at about \$717 per server license. NDS makes a difference to Curtis Parker, LAN administrator for the state of Utah. Parker, who manages 350 file servers and nearly 6000 users, says, "The benefits of NDS will keep us from replacing NetWare with NT."

With NT Server 4.0, Microsoft has done a great job of creating a full-featured product for small and medium-size firms that are either just getting connected or want to move up to a full-powered LAN with room to grow. For larger companies with multiple servers and locations, Net-Ware will remain the network operating system of choice, particularly for companies whose LAN managers know the product. The benefits of 4.11 range from streamlined NDS tools to a long-awaited utility that makes upgrades simple while saving existing

## FEATURES COMPARISON

## Pick the Right LAN Operating System for the Job

If your company is shopping for a LAN, you've got four solid choices. The more features the OS has, the more complex and expensive it is to set up and maintain. Buy wisely, and you'll save as your needs grow.

STANDARD FEATURES	Lantastic 7.0	NetWare 4.11	OS/2 Warp Server 4	Windows NT Server 4.0 \$1129
Price for 10 clients and server	\$499	\$2495 1	\$829	
Optimum number of users	2 to 25	25 or more	25 or more	10 to 100
Requires full-time LAN manager	no	yes	not for smaller Installations	not for smaller installations
Requires dedicated PC for server	. no	yes -	yes	yes
Expandability	limited	yes	yes ²	limited
Types of applications supported	basic 3	advanced 4	advanced *	advanced 4
Multiple-site management	no	yes	limited	limited

<sup>1</sup> For version 4.1; version 4.11 pricing unavailable. <sup>2</sup> Requires Warp Server Advanced 4. <sup>3</sup> E-mail, file and peripherals sharing. <sup>4</sup> Basic apps plus groupware, Web server, and transaction processing.

accounts and settings. These advances should convince managers of many NetWare sites that never upgraded to take the plunge. -Anne Fischer Lent and Stan Miastkowski

Lantastic 7.0, the latest version of the network for small businesses, includes Netscape Navigator 2.0, and an Internet gateway. Check out our review at http://www/pcworld.com/news/lantastic.

## Windows NT Server 4.0

PROS: Extensive built-in features, installation and management don't require LAN expertise.

CONS: No easy-to-use tools for managing large networks.

VALUE: Solid choice for small and medium-size companies.

List price: 10 users \$1129, upgrade \$539

Microsoft, 800/426-9400
http://www.microsoft.com
READER SERVICE NO. 814

### NetWare 4.11

PROS: Industry standard, best tools for managing far-flung servers on large networks.

CONS: Installation and management require technical expertise.

VALUE: For savvy LAN managers, remains the choice for large nets.
List price: not set at press time; version 4.1 \$2495 for 10 users

Noveli, 800/638-9273 http://www.noveli.com

READER SERVICE NO. 815

## WEB BROWSER

## Getting Active on the Web



A WEB BROWSER is the Internet's meat and potatoes: It offers enough to sustain your informa-

tion needs but little in the way of gastronomic delight. For a more epicurean experience, you need tools that enhance your browser. In the case of Netscape Navigator, plug-ins and helper apps such as Macromedia's Shockwave, Progressive's RealAudio, and Adobe's Acrobat are typical additions. Microsoft's Internet Explorer 3.0, however, uses ActiveX controls to enhance its functions.

Thousands of these tools, including ActiveX versions of popular Navigator plugins, are available on the World Wide Web. Here is a list of our favorites: Shockwave, Macromedia's popular animation and audio



FIND ACTIVEX CONTROLS like this Rotating
Cube at Microsoft's Component Gallery.

player (http://www.macromedia.com); Real-Audio, Progressive's streamed real-time audio player (http://www.prognet.com); Viscape, a super-cool VRML (virtual reality) player by Superscape (http://www.superscape.com); Texture, for viewing pages created with Future Tense's breathtaking Java layout tools (http://www.futuretense.com); and Acrobat, the de facto standard for viewing cross-platform rich-text documents, including hypertext links (http://www.adobe.com).

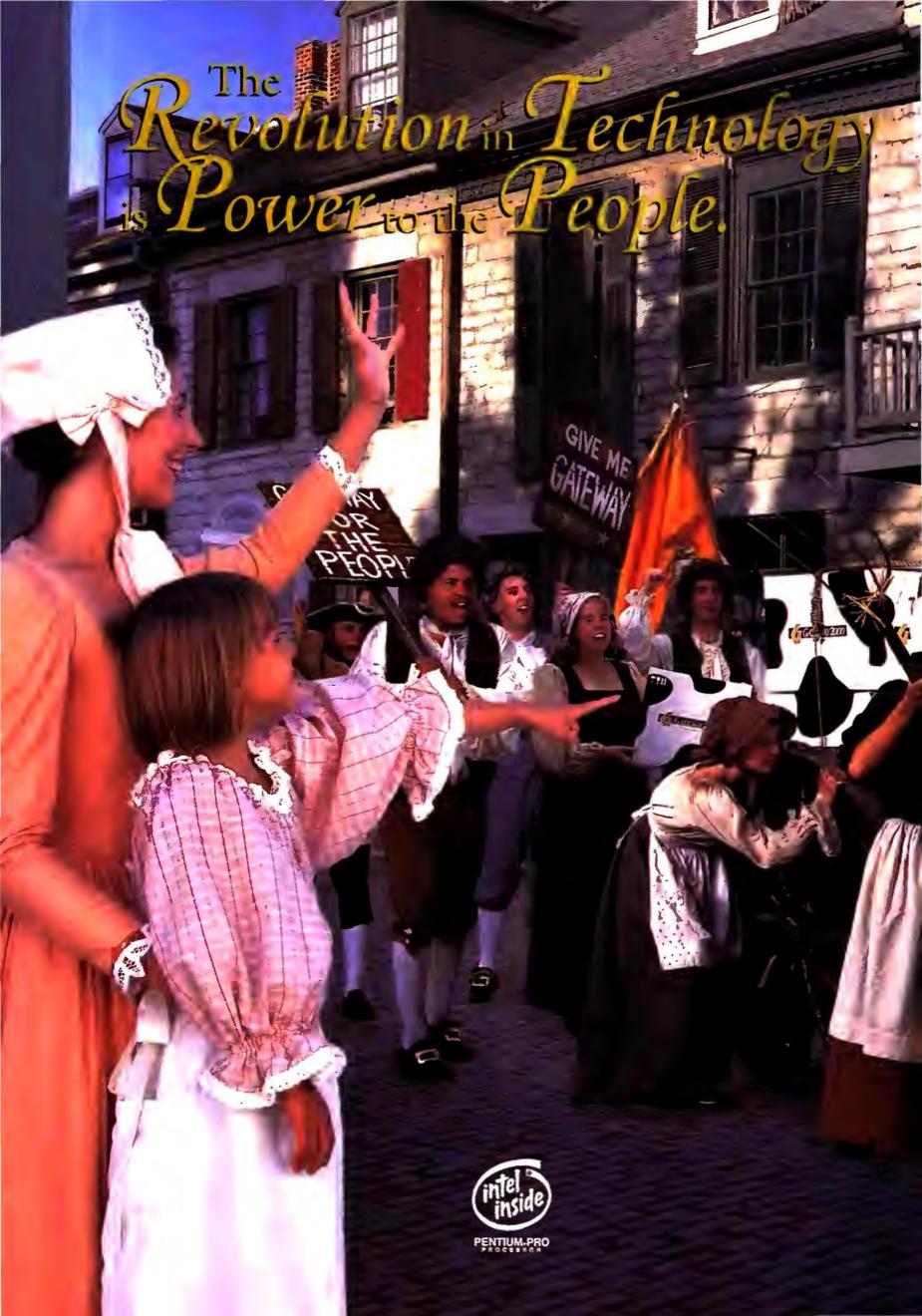
These and other ActiveX controls also are at Microsoft's ActiveX Component Gallery site (http://207.68.137.35/activex/gallery). Some versions of Explorer 3.0 include these and many more controls. -Yael LI-Ron







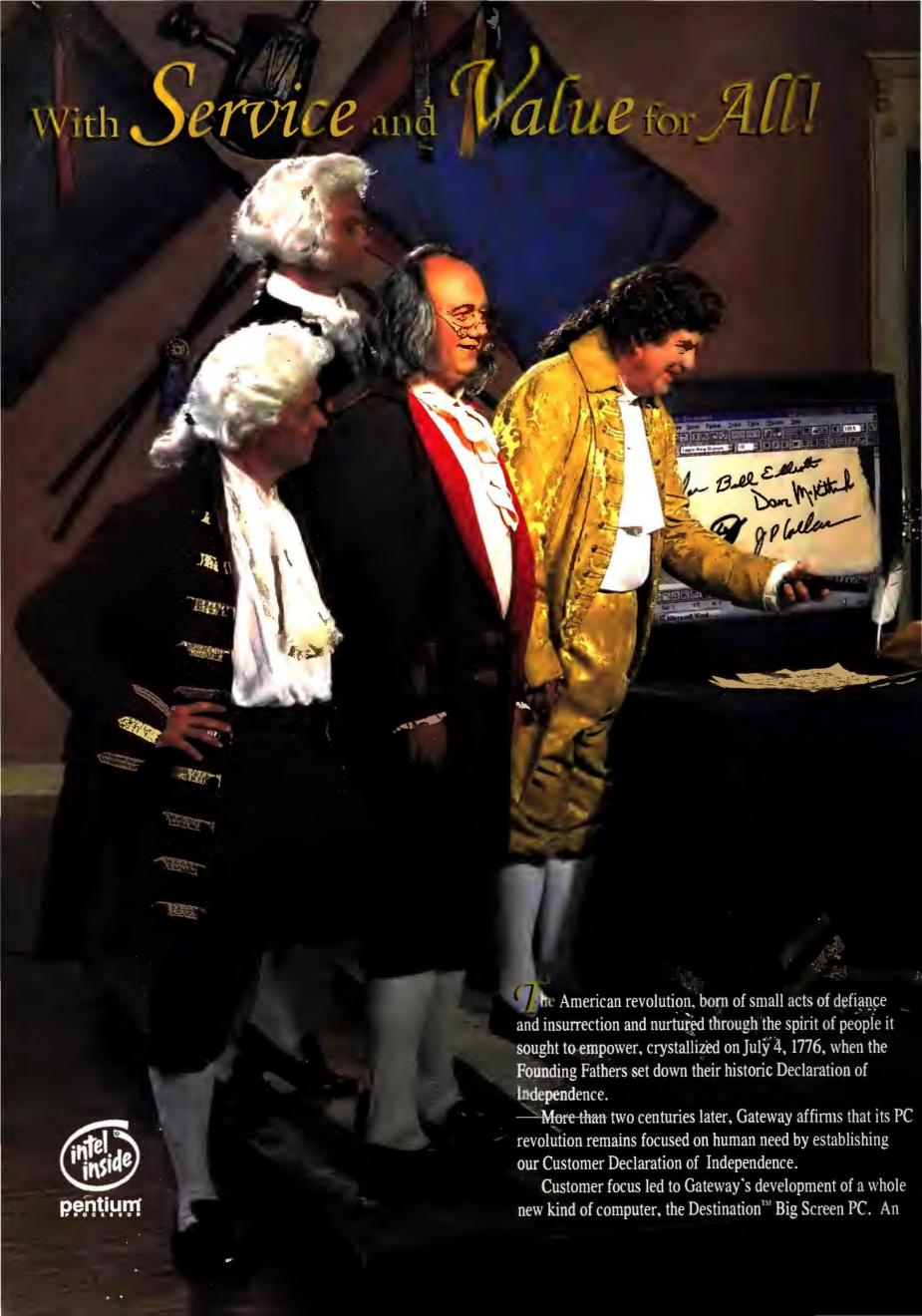














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- Four-Channel RF Receiver
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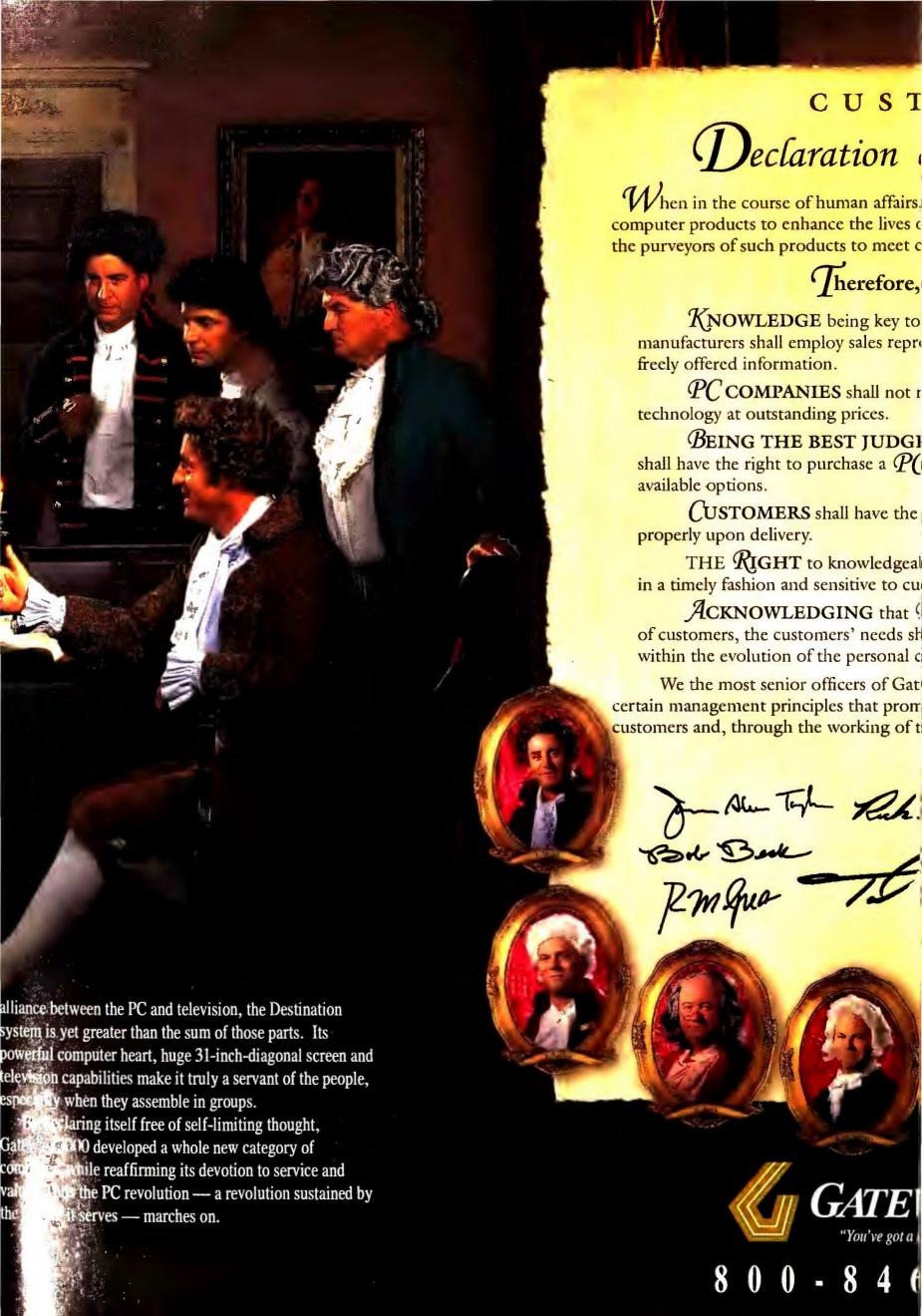
Seven-piece Dolby® Pro Logic® Surround Sound speaker system including AVR-10 audio/video receiver with remote, subwoofer, center channel, and four satellites for the ultimate multimedia audio experience.

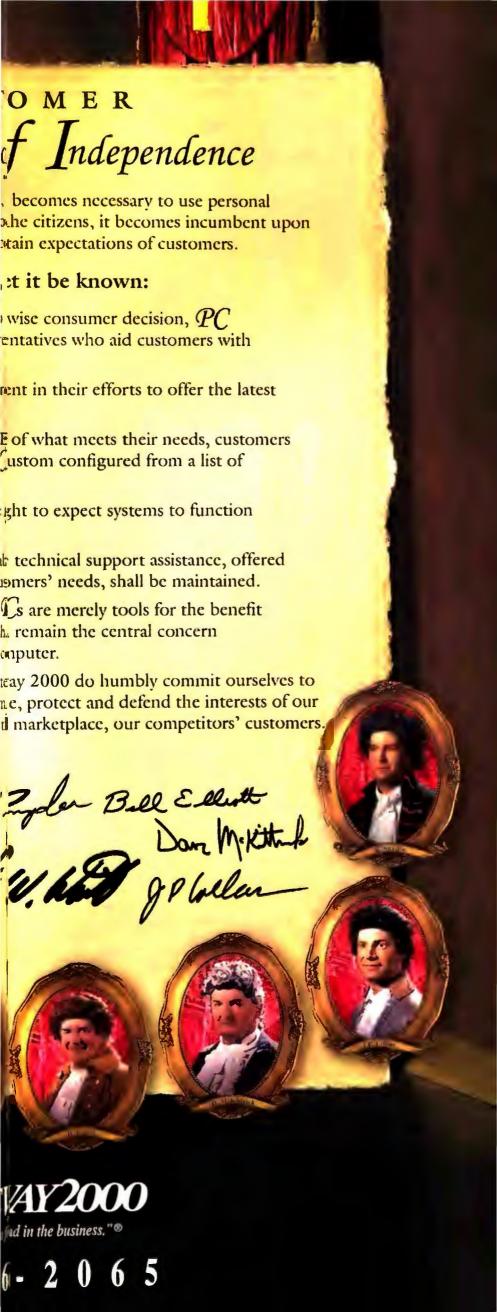
\$699

alliance between the PC and television, the Destination system is yet greater than the sum of those parts. Its powerful computer heart, huge 31-inch-diagonal screen and television capabilities make it truly a servant of the people, especially when they assemble in groups.

By declaring itself free of self-limiting thought,
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computer, while reaffirming its devotion to service and
value. Thus the PC revolution — a revolution sustained by
the people it serves — marches on.







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### G6-180

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- 256K Internal Cache
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- 2MB DRAM, 64-Bit PCI Graphics
- 3GB 11ms EIDE Hard Drive
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- MS Windows 95
- Generations II Software Collection

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- 32MB EDO DRAM
- 256K Internal Cache
- Vivitron17.26dp Monitor (15.9" viewable)
- Matrox® 2MB WRAM PCI Graphics
- 3GB 11ms EIDE Hard Drive
- 8X CD-ROM/3.5" Diskette Drives
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- 16-Bit Ensoniq Wavetable Sound Card
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- Mini Tower Case
- 104+ Keyboard & MS Mouse 2.0
- MS Windows 95
- MS Office 95, Professional Edition

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- 256K Pipelined Burst Cache
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- 2MB MDRAM, 128-Bit PCI Graphics
- 2GB 11ms EIDE Hard Drive
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- **Tower Case**
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- MS Windows 95
- MS Office 95, Professional Edition

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- 2MB MDRAM, 128-Bit PCI Graphics
- 3GB 11ms EIDE Hard Drive
- 8X CD-ROM/3.5" Diskette Drives
- **Tower Case**
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- MS Windows 95
- MS Office 95, Professional Edition

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- Intel 180MHz Pentium Pro Processor
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- 256K Internal Cache
- (15.9" viewable)
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- 8X CD-ROM/3.5" Diskette Drives
- **Tower Case**
- 104+ Keyboard & MS Mouse 2.0
- MS Windows 95

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- Intel 120MHz Pentium Processor
- 16MB EDO DRAM expandable to 40MB
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- 1MB EDO Video RAM
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- Modular 3.5" Diskette Drive
- 16-Bit Sound & Stereo Speakers
- Lithium Ion Battery & AC Pack 85-Key MS Windows 95 Keyboard
- Carrying Case
- MS Windows 95 ■ MS Works 95
  - \$2699 Business Lease<sup>†</sup> \$99/mo.

# S5-133

- 12.1" Active Matrix SVGA Color Display
- Intel 133MHz Pentium Processor
- 24MB EDO DRAM expandable to 40MB 256K Pipelined Burst Cache
- 1MB EDO Video RAM
- Zoomed Video Port
- 810MB Hard Drive
- Modular 6X CD-ROM Drive Modular 3.5" Diskette Drive
- 16-Bit Sound & Stereo Speakers
- Lithium Ion Battery & AC Pack
- 85-Key MS Windows 95 Keyboard Carrying Case
- MS Windows 95
- MS Office 95, Professional Edition

**\$3899** Business Lease<sup>†</sup> \$143/mo.

# S5-133 BEST BUY

- 12.1" Active Matrix SVGA Color Display
- Intel 133MHz Pentium Processor 40MB EDO DRAM
- 256K Pipelined Burst Cache
- 1MB EDO Video RAM
- Zoomed Video Port
- 1.2GB Hard Drive Modular 6X CD-ROM Drive
- Modular 3.5" Diskette Drive
- 16-Bit Sound & Stereo Speakers
- 28.8 PCMCIA Fax/Modem
- Lithium Ion Battery & AC Pack 85-Key MS Windows 95 Keyboard
- Carrying Case
- MS Windows 95
- MS Office 95, Professional Edition

\$4799 Business Lease<sup>†</sup> \$176/mo.

- Vivitron17 .26dp Monitor

MS Office 95, Professional Edition









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A Tale of Two Pentium-200s: **Thrifty Versus Nifty** 

DESKTOP BUYING A NEW PC used to be simple: If you wanted the latest, greatest processor, you paid top dollar. But today even penny-pinchers can afford an ultrafast Windows 95 system, thanks to Dell Computer's new Dimension P200v, a 200-MHz Pentium PC that's priced as low as \$1999.

If you want plenty of extras, however, you may prefer Compaq's \$3547 Presario 6708, a P-200 loaded with such enhancements as a combination keyboard/scanner and a 33.6kbps fax-modem.

The two systems nevertheless have some overlap in features: Each includes a 15-inch color monitor, 8X CD-ROM drive, and 64-bit video card with 2MB of DRAM.



**BEST BARGAIN: \$1999 gets** you a fast P-200 from Dell.



**CUTTING-EDGE COMPAQ: The** Presario 6708 comes with a keyboard/scanner combo.

### **DIVERSIFIED DELL**

WHEN WE FIRST HEARD of Dell's budget-priced P-200, we figured it was a strippeddown model with an insufficient amount of RAM and no monitor. Not so: The Dimension P200v comes with 16MB of RAM and a 1.6GB hard drive. It's speedy, too—a shipping unit we tested ran almost

5 percent faster than comparably equipped Pentium-200 systems.

How'd Dell get the price so low? The steadily declining costs of RAM and hard drives are two big factors: While 16MB of RAM cost about \$400 in January, at press time it was hovering around \$160.

Don't expect a bounty of extras with the Dimension P200v, however. You'll have to shell out an additional \$99 for a sound card and speakers, and preinstalled software is limited to Windows 95 only.

### CADILLAC COMPAQ

AT THE OPPOSITE END of the Pentium-200 spectrum is Compag's Presario 6708, which includes 32MB of RAM and a spacious 2.5GB hard

drive. But it's the Presario's eye-catching design and innovative features that make it particularly noteworthy.

For example, Compaq's unique Scanner Keyboard converts documents into electronic format. The internal fax-modem lets you transmit data at speeds of up to 33.6 kbps, and faxes at 14.4 kbps.

The Presario was about 6 percent slower than similarly configured Pentium-200s we've tested. Nevertheless, it is worth considering because of its cool extras.

### **PICK A PENTIUM**

THE DIMENSION P200V suits small businesses that need an inexpensive yet powerful Pentium-200 for standard office tasks, while the Presario would be more appropriate for a home office.

—Jeff Bertolucci

### Compaq Presario 6708

PROS: Packed with multimedia features.

CONS: Expensive.

VALUE: Good home starter system.

Compaq Computer Corp.

800/345-1518

Street price: \$3547

READER SERVICE ND. 783

# **Dell Dimension P200v**

PROS: Inexpensive Pentium-200.

CONS: No integrated audio, limited

software bundle. VALUE: You get what you pay for.

Dell Computer Corp.

800/289-3355

Street price: \$1999

# CONTENTS

# NEC, Olivetti, TI: Three Pentiums for the Road

NOTEBOOK

LIKE DESKTOP PC makers. notebook manufacturers keep developing new "standard" systems that incorporate the latest technologies to add more bang for the buck. The current trend is Pentiumbased notebooks that hit the middle ground between economy-priced entry-level systems and loaded luxury portables. No surprise, then, that three new portable lines-the NEC Versa 4200, the Texas Instruments Travel-Mate 6000, and the Olivetti **Echos**—have plenty of features



NEC'S VERSA 4200 series benefits from a fast 128-bit video system.

in common including jumbo hard disks, built-in sound cards and speakers, and a modular expansion path.

### **NEC'S GRAPHIC POWER**

NEC'S VERSA 4200 series is available in a 100-MHz version with an 810MB hard disk (\$2999) and a 133-MHz version with a 1.08GB hard disk and a 6X CD-ROM drive (\$3899). Weighing about 6.5 pounds each, both have 8MB of RAM, long-life lithium ion batteries, and 10.4-inch TFT

Laurianne McLaughlin and Gabrielle Mitchell screens that deliver 256 colors at 800 by 600 resolution. Driving the screen is a new 128-bit single-chip NeoMagic

video system that NEC says provides speedy graphics for minimal power. But there's no modem and no communications software.

### TI'S TOP SHELF

TI'S TRAVELMATE 6000 series consists of a pair of 6-pound systems with hefty price tags. The 6020 (\$4199) has a P-

120 processor, 8MB of RAM, a 1.08GB hard disk, and an 11.3-inch TFT display. The 6030 (\$4999) has a P-133 processor, 16MB of RAM, a 1.35GB hard drive, and a big 12.1-inch SVGA TFT display. (The 6050 at \$5499 is configured similarly but has a P-150 processor.) Rounding out the standard features are lithium ion batteries and a 28.8-kbps modem with a complete suite

### **NEC Versa 4200 Series**

PROS: High-quality NEC reputation.
CONS: Modern not included.

**VALUE:** Performer worth its cost.

NEC Technologies

800/338-8888

http://www.nec.com

Street prices: \$2999 to \$3899

READER SERVICE NO. 785

Olivetti Echos

PROS: Models for all budgets.

CONS: Modern not included.

VALUE: Options and price look

Olivetti Personal Computers USA 888/465-4838

http://www.olivettipc.com

Street prices: \$2299 to \$4599

FLADER SERVICE NO. 786

of Internet and telephony applications. But what really sets the TI apart is a Zoomed Video port for use with new



of 6-pound systems with OLIVETTI APPLIED European style hefty price tags. The sense to its sleek Echos notebook line.

PC Cards that support fullscreen, full-motion video for entertainment and business applications.

### **ENTER OLIVETTI**

olivetti— a company better known in Europe than in the United States—enters the U.S. market with its Echos line of notebooks. The company offers four models, ranging from the entry-level \$2299 100-MHz P100C to the top-of-the-line \$4599 133-MHz P133S. Each weighs in at about



# TI TravelMate 6000 Series

PROS: Loaded with extras.

CONS: No entry-level system.

VALUE: Not for the casual user.

Texas Instruments

800/848-3927

http://www.ti.com

Street prices: \$4199 to \$4999
READER SERVICE NO. 787

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### NTERNET



FOR MORE PRODUCT news and the latest announcements, check out the PC

World Daily News Service at http://www.pcworld.com/news.html.

6.5 pounds and includes a 1.3GB hard drive and a 6X CD-ROM drive. Screens range from an 11.3-inch dual-scan on the low end to a big, bright 11.8-inch TFT display.

All these notebooks have optional docking stations to extend functionality. Though you still pay a premium for portability, prices continue to fall. On the downside, all three companies provide a miserly 8MB of RAM with their basic systems yet charge a premium for RAM upgrades. Outfitting a Pentium with less than 16MB of RAM is like equipping a sleek sports car with a 4-cylinder engine.

—Stan Miastkowski

# Computing a-Go-Go

AT 4.9 POUNDS,

Montego is easy to carry, yet

Fujitsu's new

packs power.

drive,

and a remov-

able 3.5-inch floppy

drive that can be swapped with

an extra lithium ion battery

that allows up to 6 hours of

power, according to the ven-

dor. It has two Type II PC Card

slots and a 10.4-inch SVGA

active-matrix color screen.

However, the system's 8MB of

AS THE WORLD GOES mobile. Fujitsu follows the trend with the Montego, a new lightweight portable. We were pleasantly surprised by our review unit's performance.

Even at just 4.9 pounds, the Montego packs substantial features. Inside you'll find a P-100 processor, a 1GB hard

### Montego

PROS: Light, compact, nice extras. CONS: Size means sacrificing internal CD-ROM drive.

VALUE: Easy to tote for mobile user.

Fujitsu PC Corp.

888/466-8434

Street price: \$2999

READER SERVICE NO. 788

RAM is skimpy for today's demanding applications.

We found the keyboard and pointing stick com-

fortable even for someone with relatively large hands. Windows 95 and Lotus's SmartSuite 96 are preinstalled.

For those who rely on high-end audio capabilities, there's a built-in wavetable sound card; our unit, though,

wasn't configured to load the card's drivers in DOS sessions. To conserve space, the Montego has no internal CD-ROM drive, but an external unit is easily connected. Overall, the Montego is a good choice for a user on the road.

-Shane Mooney

# QUICK TAKES

# **Nuovo: Energizer Bunny** Notebook

We haven't been able to test it yet, but Acer's Nuovo multimedia notebook promises battery life of up to 10 hours. Although this P-133 machine boasts an 11.8-inch active-matrix or 11.3-inch dual-scan display, 28.8-kbps DSVD modem, and 128-bit graphics, Acer says that a combination of low-power components, a lithium ion battery, and power management software allows the Nuovo to adapt to your work habits and maximize battery life. The 7pound Nuovo also packs a tilting keyboard, speakers, and a floppy drive that can be swapped out for a 6X CD-ROM drive. Pricing starts at \$3499. Acer America Corp., 800/733-2237.

READER SER<mark>VICE NO. 790</mark>

# Sharp PC-9080: The Traveler's Best Friend

# NOTEBOOK

SHARP'S LATEST notebook, the PC-9080, directly addresses the common problems of screen quality and data transfer without compromising the unit's power. This new portable is equipped with a 4megabits-per-second infrared port for high-speed wireless data transfer and LAN access, as well as a bright, 12.1-inch LCD screen that uses new technology to improve on its resource requirements.

The slow transfer rate of the prevailing IrDA standard has hindered the widespread adoption of infrared technology. Maxing out at 115 kilobits per second, IrDA ports are adequate for transmitting data between a notebook PC and a handheld device, but they fail miserably when it comes to connecting to corporate LANs. According to Sharp, the PC-9080's infrared port works with any IrDA-standard port but transfers data at least 35 percent faster.

And the PC-9080 is the first notebook equipped with Sharp's Advanced Super High Aperture LCD technology.

### Sharp PC-9080

PROS: Impressive screen, superfast infrared port.

CONS: GlidePoint placed awkwardly in wrist rest.

VALUE: Best for presentations.

Sharp Electronics Corp.

800/237-4277

Street price: Just under \$6000

READER SERVICE NO. 789

This means there are smaller transistors in the backlight, so overall power consumption is lower than a standard screen's, according to Sharp. More important, not only does the 12.1inch LCD show crisp graphics in up to 1024 by 768 resolu-

tion, but it's one of the clearest, brightest screens we've seen—just right for impressing a small group with a presentation.

The unit includes a Pentium-133 processor with 16MB of EDO RAM, a 1.3GB hard drive, a 6X CD-ROM drive, a 3.5-inch floppy drive, 16-bit Sound Blaster Pro-compatible sound card, and a built-in

GlidePoint that is located awkwardly in the middle of the wrist rest; we found our wrists rubbing the rest while typing and spent a good deal of time chasing the wayward cursor.

We looked at a preproduction model of the PC-9080 and so couldn't test the notebook's performance or the life of its lithium ion batteries.

—Catherine Kenny



28.8-kbps fax-modem. SUNGLASSES RECOMMENDED: The Sharp The model also sports a PC-9080 offers a clear, bright screen.

mation, or a cess to the World Wide Web, call I St

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Circle 87 on reader service card

# IBM Lasers: Close Cousins to the Competition

IBM HAS ENTERED the printer market for the first time in years with "me too" printers that resemble competing products. Big Blue's Printing Systems line includes 12-, 17and 24-pages-per-minute network lasers but no new technology. The units should have street prices in the range of Hewlett-Packard's affordable LaserJets. The new printers are respectable, but not innovative. The one model that stands out is the color laser.

The IBM Network Color Printer, expected to sell for about \$7500 street, is similar to products in the \$10,000 range from Canon and Digital.

The 600-dots-per-inch resolution Network Color Printer ships with 16MB of RAM and memory compression technology, compared to the Digital Colorwriter LSR 2000's 32MB of RAM. It is rated at 12 ppm for monochrome and 3 ppm for color—as fast as any color printer in its price range. IBM built in an EFI Fiery controller with a fast 100-MHz RISC processor, so this printer provides more sophisticated color and better speed than two popular \$6000 units, the

# IBM network printers

PROS: Color printer is best of this bunch.

CONS: Product line offers little over leading competitors.

VALUE: No real standout here, but you won't get burned if you buy IBM. IBM Printing Systems Company

800/426-3333

http://www.ibm.com

Street prices: \$1279 to \$3400, color laser \$7500

HP Color LaserJet and Lexmark Optra C.

IBM's new line of monochrome lasers starts with the IBM Network Printer 12, expected to sell for \$1279. It comes with 4MB of RAM, a rated print speed of 12 ppm, one 250-sheet paper tray, and a second tray that holds 80 sheets and 10 envelopes. It offers 600-dpi resolution and PCL 5e emulation. Adobe PostScript Level II support costs an extra \$299.

HP's Laser Jet 5, streetpriced at \$1299, is nearly identical, but it includes HP's newest printing language, PCL 6, which manages memory better, prints complex graphics faster, and returns



IBM'S NETWORK COLOR PRINTER handles long documents easily.

you to your application faster than does PCL 5e. Lexmark's \$1300, 16-ppm Optra R+, which comes with PostScript Level II, has more speed for about the same price.

IBM's Network Printer 17, expected to cost from \$1650 to \$1700, comes with 4MB of RAM and a 250-sheet paper capacity. This 17-ppm laser also lets you add a \$1249 secure "mailbox" that sorts print jobs into locked bins, which you open by using an ID number. Xerox's recently introduced 4517 (\$1850) is almost identical, right down to the print engine and the mailbox option.

Expected to sell for \$2700 to \$2800, IBM's Network Printer 24 has 4MB of RAM and an 1100-sheet capacity. HP's LaserJet 5Si, a 24-ppm, 600dpi unit with 4MB of RAM, costs \$2779. Lexmark's similar Optra N 240 costs about \$2850 and offers PostScript Level II support.

-Laurianne McLaughlin

# **NetMailer: New Trick for Mass E-Mailing**

ANY E-MAIL PRODUCT lets you send a message to multiple recipients. But things start getting complicated when you need to send hundreds or thousands of messages, or you don't want the recipients viewing your mail list. Off-the-shelf e-mail software just isn't up to the task. Alpha Software says it has solved the problem with NetMailer, a stand-alone Internet e-mail package with full mail merge capabilities.

UTILIT

NetMailer is easy to use and lets you customize and automate the process of sending mass e-mail—with or without attachments. Although junk mail comes immediately to mind, there are a raft of other potential uses for NetMailer, from sending periodic reports to e-mailing newsletters, reminders, and notices.

### NetMailer

PROS: Inexpensive and easy to use. CONS: Can generate junk e-mail.

VALUE: Eases bulk e-mail hassles.

Alpha Software

617/229-2924

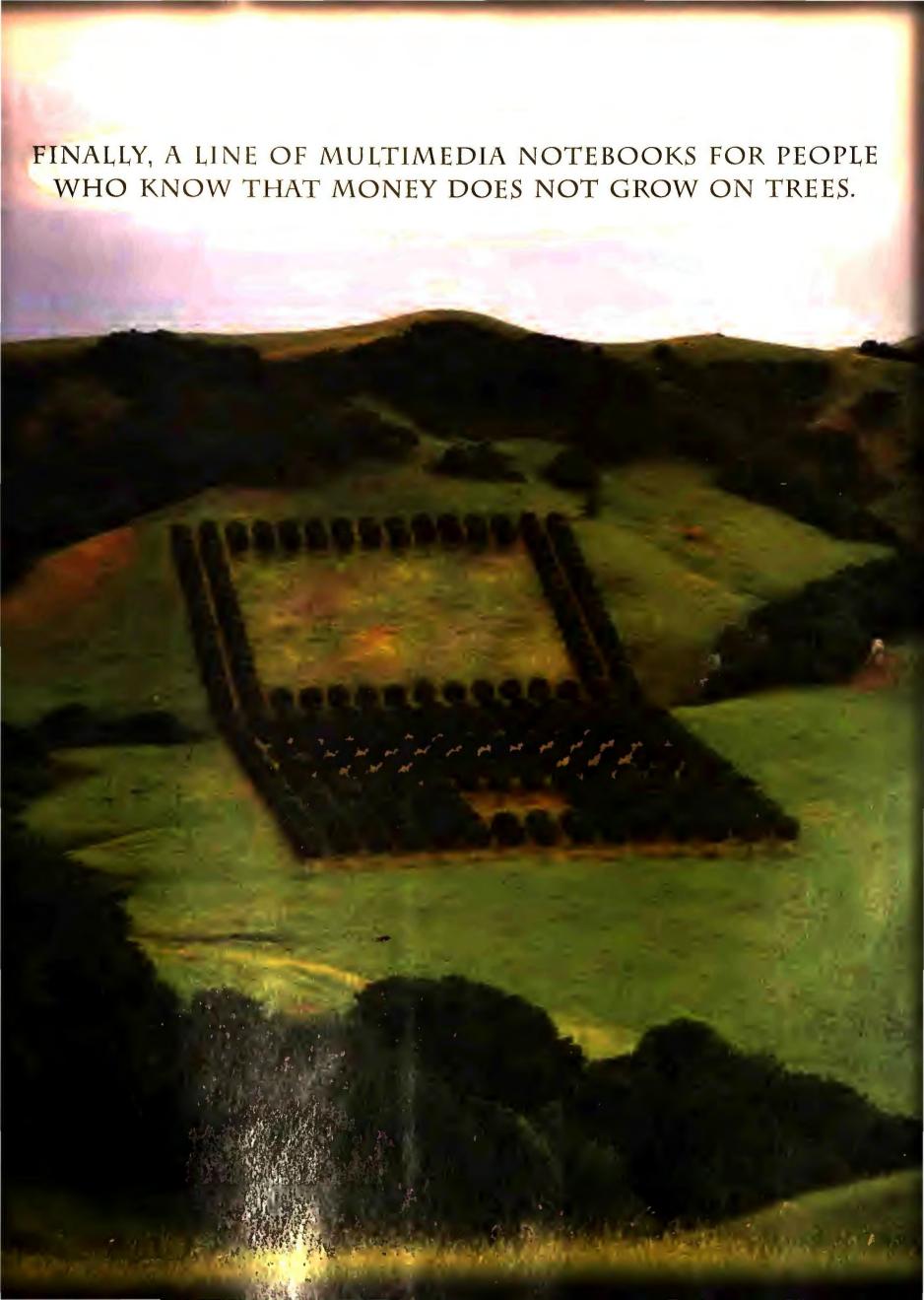
http://www.alphasoftware.com

Street price: \$99

READER SERVICE NO. 805

When using NetMailer, you must send messages through Internet mail. To construct your mailing list, NetMailer reads any standard .dbf database file. Or you can import an ASCII list of names. However, you can't import addresses right from LAN e-mail packages like cc:Mail. NetMailer works with both Windows 95 and 3.1; a more sophisticated product, NetMail Server for Windows NT, is designed for really large mass e-mailings, but its price was not available at press time.

-Stan Miastkowski



# INTRODUCING THE A LINE OF AFFORDABLE, MULTIME



# Echos P100C

100MHz Pentium processor
PCI Bus, 256K L2 cache

8MB std./40MB max. RAM; 1.3GB removable HDD

11.3" DSTN display; 800x600 SVGA resolution
Multi-function bay: 6X CD-ROM (std.),
modular FDD (std.), second battery (opt.)

Est. Street Price:

\$2,299\*

# Echos P100E

100MHz Pentium processor
PCI Bus, 256K L2 cache
8MB std./40MB max. RAM; 1.3GB removable HDD
10.4" TFT display; 800x600 SVGA resolution
Multi-function bay: 6X CD-ROM (std.),
modular FDD (std.), second battery (opt.)
Est. Street Price:

\$2,799

In 1965 we invented the world's first desktop computer. And over the last 30 years our continued dedication to



innovation has grown our company into one of Europe's top PC manufacturers. Now we're introducing into the U.S. the award-winning line of powerful and truly affordable multimedia notebooks. The Echos' series, from Olivetti.® From the entry level notebook to our 133 MHz model, the Echos line deliver.

# CHOS SERIES: DIA NOTEBOOKS, FROM OLIVETTI.



# Echos P120E

120MHz Pentium processor
PCI Bus, 256K L2 cache

8MBstd./40MBmax. RAM; 1.3GB removable HDD

11.3" TFT display; 800x600 SVGA resolution
Multi-function bay: 6X CD-ROM (std.),
modular FDD (std.), second battery (opt.)

Est. Street Price:

\$3,599\*

# Echos P133S

133MHz Pentium processor

PCI Bus, 256K L2 cache

16MB std./40MB max. RAM; 1.3GB removable HDD

11.8" TFT display; 800x600 SVGA resolution

Multi-function bay: 6X CD-ROM (std.),

modular FDD (std.), second battery (opt.)

Est. Street Price:

\$4,599\*

Pentium® Processor-based multimedia power and sleek, lightweight design at every step. And as more and more ompanies promote their so-called affordability, Olivetti's history of intelligent design ensures the ideal combination of verformance and value without sacrifice. Olivetti. Determined to be your best choice.

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personal computers

# Norton AntiVirus 2.0 Stamps Out PC Infections

FOR YEARS, Symantec's Norton AntiVirus has been doing an excellent job of detecting and eradicating viruses. The latest version for Windows 95 adds new features that make it easier to use, better and faster at combating the nasty bugs, and a breeze to keep up to date.

Norton AntiVirus 2.0 for Win-

# Norton AntiVirus 2.0 for Windows 95

PROS: Painless virus protection with free updates.

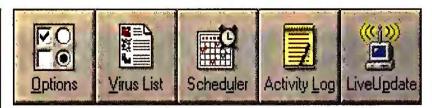
CONS: Requires copious disk space. VALUE: Extra online protection and Striker technology are invaluable.

**Symantec** 

800/441-7234

http://www.symantec.com Street price: \$70, upgrade \$30

READER SERVICE NO. 791



FREE UPDATE: Click on the LiveUpdate icon (at right) in Norton AntiVirus 2.0 to download the latest virus definitions.

dows 95 requires about 12MB of hard drive space for the recommended full installation, which provides continuous protection from startup. In the beta version we examined, we found that the utility works unobtrusively in the background until a virus is detected. If NAV 2.0 finds a virus, it pops directly into a Repair Wizard that takes you step-bystep through the repair process. This is a big step forward from other packages, where eradicating viruses can be a complex process that

requires you to pull out the manual and follow multiple steps in exact order.

One particularly useful feature: if Norton AntiVirus 2.0 detects Netscape Navigator on your PC, it gives you the option of installing a Navigator helper application that checks all downloaded files for viruses before they're saved to disk. If you're a serious Web surfer, this feature alone can help NAV 2.0 pay for itself in short order.

To fight viruses, NAV 2.0 uses the latest tricks, including the new Striker technology. Striker has the ability to detect complex viruses, which are particularly difficult to track down because they continually change themselves. Norton AntiVirus 2.0 runs suspect files in a protected "Virtual PC" area in memory until it's sure they're safe.

One of the biggest pains with many antivirus packages is keeping virus definitions up to date. Symantec has neatly solved that problem. Not only are monthly updates available for free, but all you need to do is click the LiveUpdate icon in NAV 2.0, and the program automatically connects to Symantec (via its BBS or Internet FTP site), downloads the update, and installs it.

At about \$70, NAV 2.0 is essential for any Windows 95 PC. Like an insurance policy, you hope you'll never need it; but it's invaluable if you do.

-Stan Miastkowski

# WebScan Screens for E-Mail, Web Viruses

IF YOU'RE A longtime Net surfer, chances are you've inadvertently downloaded a software virus at least once or twice. McAfee's WebScan 1.04 is designed to protect your PC from these invaders. This

UTILITY

ANTIVIRUS GUARDIAN FOR NET SURFERS: WebScan checks e-mail and data for viruses.

handy Windows utility, streetpriced at \$45, automatically detects and destroys viruses attached to downloaded files and e-mail messages.

During installation, Web-Scan configures itself to work with your existing e-mail and

Web browsing software, including Lotus cc:Mail, Netscape Navigator's 16bit (Windows 3.1) and 32-bit (Windows 95) versions, Microsoft Internet Explorer, and America Online's browser. If you're not already wired to the Net, WebScan comes with Pegasus E-mail and the Spry Mosaic browser. (Finding an Internet service provider is up to you.)

When you retrieve a file or an e-mail message, WebScan checks the data for potential viruses as it downloads. If the file is clean, WebScan saves it to a user-specified folder or directory. Testing a prerelease copy of version 1.04, I found that WebScan worked seamlessly with my copy of Navigator 2.0, but failed to scan files downloaded with AOL 3.0's Web browser—perhaps due to a glitch in the prerelease copy

of WebScan that we used.

WebScan 1.04 detects more than 5800 viruses and also scans compressed file formats such as .zip, .arc, .arj, and selfextracting .exe files, according to McAfee. If its shipping version works as advertised. Web-Scan could be a helpful tool for Web surfers everywhere.

—Jeff Bertolucci ▶

# WebScan 1.04

PROS: Scans Internet downloads for viruses.

CONS: Some glitches in prerelease

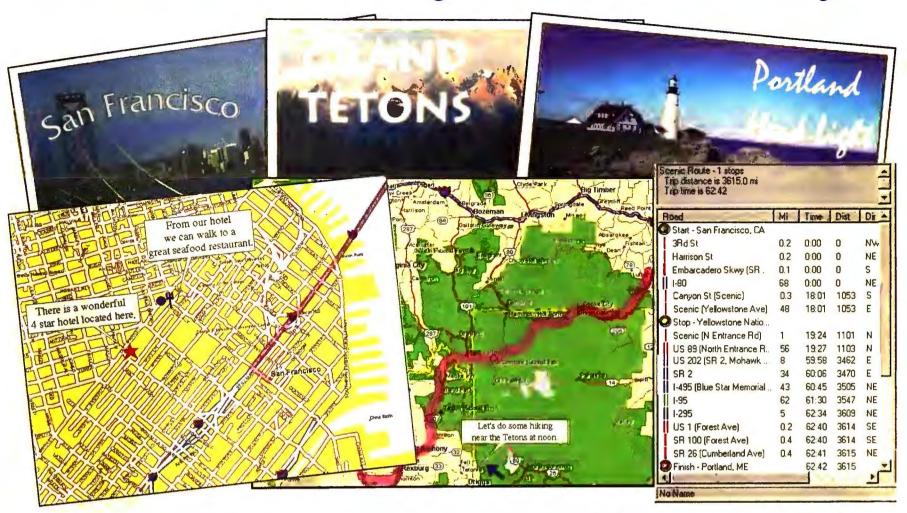
VALUE: Cheaper and lesser known than NAV 2.0, but good alternative.

McAfee Associates

408/988-3832

Street price: \$45

# Make the Perfect Getaway!



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# Reduce Tedium With Tempo Shortcutter

UPGRADING TO Windows 95 may have brought some great conveniences to the desktop—Shortcuts, better visual folders, a more customizable work space. But Windows 95 left some things out, such as the Recorder utility for macros in Windows 3.1.

### **Tempo Shortcutter**

PROS: Creates conditional macros. CONS: Not necessary with legacy Windows 3.1 Recorder.

VALUE: Necessary with Win 95. Affinity Microsystems Ltd.

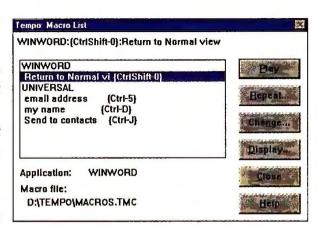
800/367-6771 List price: \$79.95

READER SERVICE NO. 793

If you have upgraded from Win 3.1, then Recorder most likely is still on your PC, but if your system came with Windows 95 preloaded, you'll need a thirdtake its place.

Like Recorder, Tempo Shortcutter can create universal macros, but Tempo can create conditional macros as well.

Tempo enables you to record and save keystrokes and mouse movements for instant



MACROS CREATED BY TEMPO SHORTCUTTER party utility to can run in your applications universally.

playback. To create a macro, you simply start recording, perform the actions in sequential order, and then stop recording. Your macros can thereafter be run via an assigned shortcut key, from an icon on the desktop, or from the Shortcutter window.

Although Shortcutter and Windows 3.1's Recorder are similar, Shortcutter goes one step further by allowing you to create conditional macros. For instance, you could create a macro that launches a contact manager whenever a message from a particular individual is received in your e-mail inbox. The macros you create in Shortcutter also have an advantage over the tools you'd find in Excel or Word: You can create a macro that will run across applications. If your day is filled with repetitive tasks and you don't want to learn a programming language just to create macros, Shortcutter is worth its \$79.95 price tag.

-Catherine Kenny

# **Automate Server Administration**

### NETWORKING

AUTOMATING the administration of NetWare servers generally involves learning a new scripting language. But Snap-In AutoAttendant from Snap-In Softools takes on some of the simpler tasks without requiring you to learn a new language. AutoAttendant allows you to schedule such tasks as loading and unloading NetWare Loading Modules, running a tape backup of your server, or other jobs you would normally perform from the console. And because AutoAttendant's client component uses the snap-in interface of NetWare's Windows-based NWAdmin program, NetWare administrators who are already familiar with the interface can start using AutoAttendant immediately.

Installation is easy. When you set up AutoAttendant, the client program automatically finds your NWAdmin initialization file and inserts itself. You'll then be prompted to install the server-based Auto-Attendant NLM. You can choose to have AutoAttendant NLM run automatically when the server is started up.

The AutoAttendant client generates a file of scheduling information, which the Auto-Attendant server component executes. You can view Today's Schedule from the AutoAttendant Client's main screen and modify the schedules for a specific day of the week, as well as general daily, weekday, and weekend schedules. Once you've selected the schedule you want to modify, you use the point-and-click interface to enter commands. You can use console commands and keystroke combinations, or restart the server at a specified time. After entering your schedule changes, you click the Rebuild button to send the information to the server, where it is processed and updated.

While scheduling administrative tasks is the program's forte, you can use AutoAttendant to manage the server in real time. You can disable and enable logins, and reboot the server from AutoAttendant's screen. Moreover, you can hold or cancel tasks from AutoAttendant. And schedules can be exported, imported, and printed.

The NetWare snap-in inter-

face makes it easy to work with AutoAttendant, but the lack of a programming interface means that there's no way to troubleshoot errors. Auto-Attendant assumes that whatever commands you enter work right with no problems. This weakness is overcome by the simplicity of the program and its low cost: \$99 for a single server license, \$2499 for 100 servers. For automating simple tasks, AutoAttendant is a great option.

—Bill Rinko-Gay ▶

# Snap-in AutoAttendant

PROS: East to master, snaps into

CONS: Lacks error handling.

VALUE: Cost, interface are winning combination for NetWare users.

Snap-in Softools

800/476-2746

List price: \$99 for single server, \$2499 for 100 servers

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PM288 HC II V.34 receloped to deliver high quality data transmission at spends up to 28.8k bps V.34. For users particle internal modern solutions. Low cost and replaced by a lifetime limited was all 7 day and ek technical support



PM288MT 11 V.34 Feature-rich, high performance modem that meets the needs of high volume datacom users on a tight budget. Transmit data at 28.8 bps. Fax at 14.4 bps. Eight LEDs for real-time connection information. V.34 compatible, Lifetime limited warranty Extremely low price.

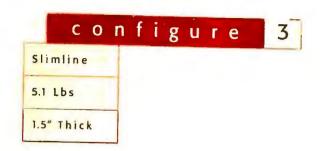


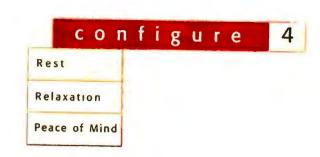
# THE COMPAQ ARMADA 4100. IF IT'S

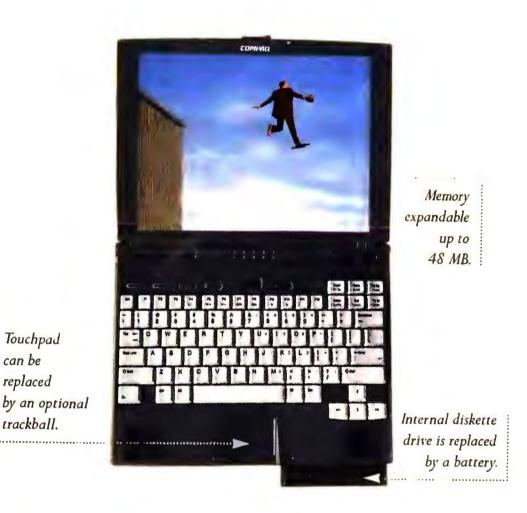
It's your call. On one hand, it's a full-function notebook. Or in a snap it's multimedia with CD-ROM. Or it's lean and mean. It a fax machines' and dual speakers for incredible 16-bit stereo sound. And it's Internet-ready. The new Compaq Armada 4100. It's how



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trackball.

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Has It Changed Your Life Yet?

# Mitsubishi Unveils Innovative 21-Inch Monitor

MONITOR MITSUBISHI'S NEW 21-inch monitor, the DiamondPro **91TXM**, yielded less distortion and better color in our informal tests than did 21-inch monitors based on Sony's Trinitron tube, today's most popular monitor technology. The Mitsubishi Diamondtron tube uses a new electron gun

# Mitsubishi DiamondPro 91TXM

PROS: Sharp, bright graphics.

CONS: Price is high for casual users. VALUE: Excellent high-end choice.

Mitsubishi Electronics America 800/843-2515

http://www.mitsubishi-display.com

Street price: \$1899

READER SERVICE NO. 796

that precisely shoots electron beams onto the screen surface, making pictures and type on the 91TXM look sharper and brighter.

Using PC World's Top 10 Monitors test suite, I compared a preproduction 91TXM unit with a 21-inch ArtMedia monitor that uses a Sony Trinitron tube. The 91TXM produced superior quality text and graphics—particularly in the corners of the screen—as well as less misconvergence (color bleeding between screen phosphors) and a more evenly lit screen. I also spotted small details in graphics I hadn't noticed before, such as knots on tree trunks.

Aside from the electron

gun, how does the Diamond-Pro differ from a Sony Trinitron-based monitor? For starters, the 91TXM has a larger viewable screen size-19.8 inches diagonally, compared to 19.2 inches on Trinitron units. The Diamondtron also has a tighter .28mm stripe pitch (the gap between likecolored phosphor stripes) compared to the .30mm stripe pitch on a Trinitron monitor. This makes colors richer.

The 91TXM meets Sweden's TCO92 emissions standard, the toughest. Overall, this is a high-caliber monitor with a giant screen, ample controls, and a three-year warranty, for an acceptable \$1899 price.

-John Goddard

# QUICK TAKES

# Bargain-Basement Graphics

Few entry-level drawing packages cost less than Micrografx Windows Draw 5, a \$49, scaleddown version of ABC Graphics Suite. While the prerelease version we examined wasn't complete, it looked promising. Pick from a slew of predesigned projects-ranging from brochures and business cards to forms and flyers-and a project wizard guides you to a finished drawing, complete with clip art and your text. Or use the arsenal of drawing tools and special effects to make your own graphics. Micrografx also includes Photo Magic 4, ABC Media Manager 7, and a collection of 20,000 clip-art and photo images. Micrografx, Inc., 800/676-3110.

READER SERVICE NO. 798

# Corel's Best Multimedia Authoring Program

MULTIMEDIA IF YOU'VE BEEN yearning to put together multimedia presentations, training materials, or other interactive productions, check out Corel Click & Create. This new \$695 multimedia authoring package has many of the same capabilities as Aimtech IconAuthor, Innovus Multimedia, and other products in the \$1000 price range. Best of all, it reduces much of the work to simple dragging and dropping.

Like its competitors, Click & Create lets you use different editor views—storyboard, frame, event, time line—to assemble and manage a multimedia production. It comes with excellent tutorials, examples, and a truckload of clip media, including images, video, animation, and sound. But the software doesn't make you learn a complicated scripting language to build productions. Instead, you quickly drag and drop objects on a frame and use right-mouse clicks for detail work.

Though Click & Create has built-in editors for animation,



EASY MULTIMEDIA: Corel's affordable Click & Create is simple to use, compared to existing products. Work is a matter of drag and drop.

images, and morphing, it lacks editing tools for sound and video. I'd also like to see integrated Internet features—for example, one that helps distribute a production through a Web server.

Click & Create is compatible with Windows 3.x, 95, and NT. Although the shipping version I reviewed lacked cross-platform compatibility, Corel says a Macintosh version will be out by the time you read this.

-Richard Jantz

### Corel Click & Create

PROS: Easy drag-and-drop features, inexpensive.

CONS: No Internet features.

VALUE: Go for it.

Corel Corporation

613/728-8200

http://www.corel.com

List price: \$695

100000001A



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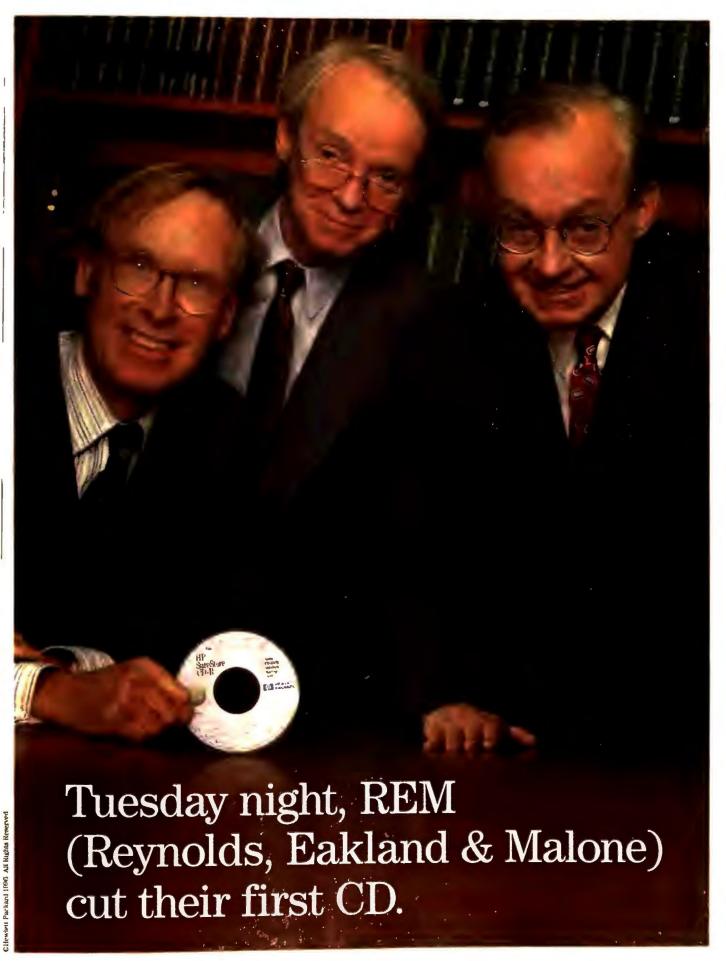
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# on the way you view your computer and watch TV.

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Output to TV	•				
1600 x 1200 (NI)	•				
3D Texturing (Bilineor)	•		•		
Smooth Video	•	•			
Performance (WinMarks)	40.7M	35.9M	33. <u>6M</u>	1112	
Price	S219 (2MB)	S219	SIVI		

upgrades. The only ones with the new *PC2TV* feature that uses your

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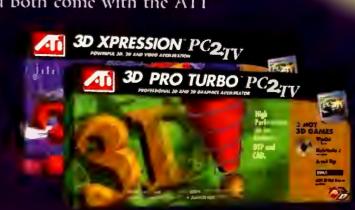
COMPARISON	3D XPRESSION PC2TV	3D PRO TURBO PCZTV	
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Maximum 3D Resolution and Colors <sup>4</sup>	1024 x 768 @ 256	LAND - LOSS ACTUAL	
Maximum Resolution	1600 x 1200 @ 60Hz	7-00 - 100 = 1=	
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# QUICK TAKES

# Online, World-Class Business Consultant

### BUSINESS

IF YOUR COMPANY wants to hire a top-tier business consultant, it would normally spend \$10,000 or more for a week-long engagement. But with Ernie—Ernst & Young's new online-based consulting service—your company can ask top consultants an unlimited number of questions for an annual subscription fee of \$6000.

The Ernie service is designed for middle- and largersize companies, typically with revenues between \$25 million and \$200 million. Here's how it works: As a subscribing client, you and your company's employees log on to Ernie via the Internet using your account passwords; you then choose from a variety of consulting services. To ask for help with a business problem, you choose a general topic (such as taxes, corporate finance, or human resources). then submit an electronic form containing your question and relevant background information.

Ernie routes your question to consultants through Ernst

# Ernie: Ernst & Young's **Online Business** Consultant

PROS: Unlimited business advice from world-class consultants.

CONS: Best for factual information, not for other kinds of advice.

VALUE: A real deal.

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http://www.ernie.ey.com

List price: annual subscription \$6000

READER SERVICE NO. 799



ERNST & YOUNG'S ERNIE is an online-based service that provides personalized business advice from a top-tier consulting firm.

& Young's intranet and posts an answer to your e-mail account within two business days. Remarkably, you can submit as many new or follow-up queries as necessary. I visited the site using a guest account and obtained information on such issues as company valuation procedures and how to deal with embezzlement by employees.

# **Fast Graphics**

Is Windows 95 feeling sluggish? VideoLogic says its new 128-bit graphics accelerator, the Video-Logic GrafixStar 600, will speed up your multimedia PC's performance (it tops this month's Top 10 Graphics Boards chart). It uses 2.25MB worth of new memory chips called MDRAMs (Multibank DRAM) that are priced lower than the slower VRAM. The Plug and Play-compliant GrafixStar 600 supports resolutions of up to 1600 by 1200 and refresh rates up to 150 Hz. Street price is \$200. Video-Logic, 415/875-0606.

READER SERVICE NO. 801

If your company often wants quick, expert facts from consultants, Ernie is a great value. Of course, Ernie doesn't give you all the benefits of face-toface meetings.

—Richard Jantz

# Improve Your Staff's Customer Service Skills

with bad attitudes—you know, the ones who pipe in with helpful comments like "I just work here." They could learn

TRAINING

WE'VE ALL MET salespeople

a thing or two from Adventures in Service, a whimsical customer service and sales training CD-ROM from Enterprise Media. This \$495 program helps managers and their employees improve customer service skills.

You won't find any serious lectures in this playfully interactive program, which I reviewed in shipping form. It's filled with pleasant graphics, music, and video clips of sales

guru Peter Glen. Using onscreen "automobile controls" to navigate the program, you take a simulated trip down the "customer service highway" on your journey to earn a license for successful sales. Separate trips are provided for managers and employees, with off-ramps for learning sales skills, taking quizzes, and joining brainstorming sessions.

If all this sounds a bit silly, it is at times—but that's intentional. Glen's daft delivery and colorful anecdotes about supercilious sales people and sales horror stories make the training sessions entertaining.

Unfortunately, the product's high price may appeal only to corporate sales departments. There's a \$40 preview version available for the budget-minded. This 16-bit program runs under both Windows 3.x and Windows 95.

-Richard Jantz ▶

# Adventures in Service: An Interactive Experience

PROS: Fun title teaches sales and customer service.

CONS: Expensive.

VALUE: Well-done, but too pricey.

Enterprise Media Inc.

800/423-6021

List price: \$495



# QUARTERDECK®

# CRASHSHIELD ALONE COULD COVER THE COST OF WINPROBE 95

(JUST THINK OF THE REST AS A BONUS)

# Prevent Crashes and Fatal Errors Automatically

How many times has Windows 95 crashed on you? Can you *really* afford the downtime? Well, your worries are over at last. Because WINProbe 95's unique CrashShield works in the background, and intercepts fatal errors *before* they occur – and *before* you lose your work. But that's only the beginning of what WINProbe 95 has to offer you . . .

# Diagnose Windows 95 Problems Using the Only Complete 32-bit Hardware Toolkit

You'll slash up to 50% off your PC repair costs by using over 200 comprehensive diagnostics – including non-destructive stress testing, automatic test logs and

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Reduce your start-up time and increase efficiency overall by scanning for invalid Windows 95 entries, and removing them easily and safely. Use WINProbe 95's *exclusive* Registry Guru<sup>™</sup> to make editing your INI files and the Registry a snap!

# **Optimize Your PC's Performance**

Control and improve system performance quickly and easily. Use WINProbe 95 to determine and re-assign individual application priorities, and speed-up important jobs. Plus, <u>only</u> WINProbe 95 features exclusive automatic recovery of lost or fragmented resources and memory!

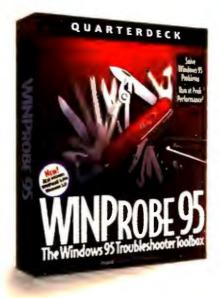
# Access Our Exclusive Knowledge Base

When Windows 95 help just isn't enough, simply click on the Knowledge Base. It offers a wealth of multimedia tune-up tips and how-to information on upgrading and repairing your computer.

# Solve Problems Easily

Take control of your system! Quarterdeck's new WINProbe 95 is a state of the art, easy-to-use toolkit. You'll increase your productivity, and cut your downtime dramatically. To obtain WINProbe 95, your very own Windows 95 system toolkit, just visit the store nearest you – or simply call 1-800-683-6696!





# Visit your nearest store or call (800) 683-6696 to order.

Ask for code 01078. Check out Quarterdeck's Web site @ http://www.quarterdeck.com/



















# QUICK TAKES

# WebEx: Download Now, Hyperbrowse Later

EVEN WITH TODAY'S fastest modems, Web pages can take forever to download. WebEx, an offline browser utility, offers you relief from staring at the screen and pining for an ISDN line. It doesn't speed up downloads, but it lets you do other work while your PC downloads Web pages.

The software works well for the most part, though it takes a little patience at the beginning. You have to launch WebEx, and then let it launch your browser (either Netscape Navigator or Microsoft Internet Explorer). I was disconcerted when "http://webex

### WebEx 1.0

PROS: Automates Web downloads. CONS: Poor setup documentation.

VALUE: Handy and inexpensive.

Traveling Software

800/343-8080

http://www.travsoft.com

Street price: \$30

READER SERVICE NO. 802



USE WEBEX'S ever-present SurfBar (blue bar at top) to copy Web pages to your PC or view the directory of a stored site.

.travsoft" popped up on my screen instead of the home page I had configured in my browser, and at first thought this was an external site that had somehow lifted my home page information. But it turned out that WebEx had just created a mini-Web server in my PC to smooth the transition between the offline and online worlds. This utility could use clearer and more complete documentation.

Otherwise, WebEx works fine. The program puts a small toolbar—called a Surf-Bar—on each Web page that you browse. The SurfBar notes whether the page is already stored locally (Offline), or not (Online). To store an online page and its links, just click a button. It's easy to customize storage options, such as whether to include audio

# A Visual Display

Ever get frustrated when you're searching for an image at a photo stock company on the Web and can't find exactly what you need? PhotoDisc (http:// www.photodisc.com) is now using a "visual information retrieval" engine from Virage (http://www.virage.com). The Virage Image Engine lets you look for photos by using image attributes. Virage asks people to rate picture attributes, such as color, texture, structure, and composition, and uses the ratings to help narrow your search. Virage is also used in Illustra's (http://www.illustra.com) object relational multimedia database. Virage, 415/573-3210.

READER SERVICE NO. 803

and video clips along with text and images, and how much disk space to devote to the Web page. In addition, WebEx can detect changes to Web sites and update the modified pages on your system.

At less than \$30, WebEx is priced reasonably.

-Bryan Hastings

# WiseWire Makes Web Searching More Effective

INTERNET FOR HELP WITH Internet searching, consider Empirical Media's WiseWire, a free "personal surfing assistant." This smart filtering agent is designed to search out the Web sites that will be most useful to you. To try WiseWire, just go to the company's site (http://www.wisewire.com) and do a search.

WiseWire incorporates two artificial intelligence technologies: neural net and collaborative filtering. Neural net technology lets WiseWire use choices you make to develop a personal profile for you. Collaborative filtering helps WiseWire track the quality of sites as determined by other users. For example, WiseWire asks its users to rate sites they come across by clicking on an on-screen value meter that ranges from "interesting" to "boring." WiseWire saves

these ratings and couples them with your personal profile to narrow your search to what may be more useful sites. I found WiseWire easy to work with, but remember, it's a Web site guide, not a bible, and the site ratings of others may not meet your needs.

Soon after this article appears, the vendor plans to introduce a premium Wise-Wire service (for about \$5 per month) that provides added customizable options and more content.

Overall. WiseWire is a useful and innovative tool. And the price is right.

—Tracy Swedlow

### WiseWire

PROS: Finds Web sites suited to your tastes.

CONS: Others' ratings may not help you find what you want.

VALUE: The magic word is free.

Empiricai Media

412/688-8870

http://www.wisewire.com

Street price: free

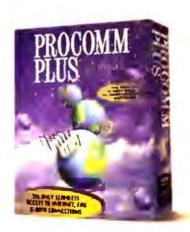


### QUARTERDECK®



# Some people are more connected than others.

They access the Internet. They fax on-line. They download files. You can do all this and more with PROCOMM PLUS® 3.0 for Windows? Our Connection Directory is the single source for all your data, fax, voice numbers, email, Web, Telnet, FTP and news entries. Just click on a directory entry and PROCOMM PLUS makes the connection. (This is very cool.) Our fax comes with Fax Manager, OCR and annotation tools. And data communications includes 36 terminal emulations—which means you can connect to all kinds of computer systems-plus all the most popular file transfer protocols. Web New PROCOMM PLUS 3.0 connects your connections. It's that simple. So call us at 1.800.474.1547 or check us out at www.datastorm.com.



PROCOMM PLUS.
VERY CONNECTED

#### QUICK TAKES

#### Protect Your PC From Install Disasters

QUALITAS'S \$40 C.Y.A. (Cover Your Applications) insures you against the sometimes unfortunate changes that a new program may make to your computer's system files, including config.sys, .ini, and Windows 95's registry files. Should a new program destabilize your Windows 3.x or Win 95 system, C.Y.A. can reverse the changes and get you going again.

UTILIT

You can choose to put C.Y.A. in your Startup group; if you're running Windows 95, this option puts the C.Y.A. icon in the Taskbar tray.

Before you install a new

#### Qualitas C.Y.A.

PROS: Backs up and restores PC system files.

CONS: You must be vigilant about capturing files.

VALUE: A smart move.

Qualitas Inc.

301/907-6700

http://www.qualitas.com

Street price: \$40

READER SERVICE NO. 807

#### [HKEY\_USERS\.Default\Software\Netscape\Netscape Navig <> URL\_2="http://www.idg.com/welcome/jobs/jobs.html" <> URL\_3="http://www.idg.com/"

<> URL\_4="http://www1.monster.com:80/" <> URL\_5="http://www.altavista.digital.com/cgi-bin/q

<> URL\_6="ftp://ftp.software.ibm.com/ps/ews/dvorkt

<> URL\_7="ftp://ftp.microsoft.com/peropsys/msdos/p <> URL\_8="http://www.msnbc.com/splash.asp"

<> URL\_9="http://www.peworld.com/" <> URL\_10="http://www.americanair.com/"

C.Y.A. USES COLOR CODING to identify lines in

Windows 95's registry files that changed when a new program was installed. You can then decide whether to restore the older files.

application, click C.Y.A.'s Capture button to save copies of your PC's config.sys, autoexec.bat, win.ini., system.ini, and Windows 95's registry files (and other files as you like). You can capture multiple named sets of files. To be on the safe side, you should schedule captures often, perhaps every time Windows loads or every selected number of days.

After installing a new application, click C.Y.A.'s Compare button to view the changes to your system files. Color coding makes it simple to examine differences. If you decide to reverse the changes, select a capture set and press the Restore button. Using a beta version of C.Y.A. running under Windows 95, we successfully captured system files, installed a Netscape Navigator 3.0 beta, compared the new registry files against the old, and restored the old files.

BLUE: Added

since capture.

RED: Deleted

since capture.

since capture,

**GREEN: Changed** 

C.Y.A. has a clear interface that shows you what's going on at any given moment.

C.Y.A. gives novice and experienced Windows users valuable protection against wayward apps. System administrators will also find it a useful diagnostic tool. Just be sure

#### Back Up Your PC Online

Backing up data on your notebook PC may be the last thing on your mind-until you accidentally delete the major presentation you're supposed to deliver to your new investors. When tape backup isn't an option, you can stash critical data in an online "vault" with McAfee's WebStor, This Internet-based backup solution uses the Windows 95 Explorer interface to let you drag and drop documents from your PC to the storage icon. In the same way, you can retrieve documents 24 hours a day by logging into your own Internet service provider. In addition to the price of the software, you pay \$10 a month to rent 30MB of space for your data. WebStor lists for \$65. McAfee, 408/988-3832, http:// www.mcafee.com.

READER SERVICE NO. 809

to keep capturing those PC system files.

Still, C.Y.A. may be a bit pricey for individual users. For organizations, a corporate licensing program offers volume discounts.

-Shane Rau

#### CodeBlue/2 Performs Windows 95 CPR

BACKUP IF YOU OWN a second hard disk or a removable storage drive, Tapedisk's \$49 Code-Blue/2 makes it less tedious to restore an entire Windows 95 environment after a PC disaster. It gets the job done, but you'll need a good deal of technical savvy to use the program. Even longtime PC users may find it too difficult.

CodeBlue/2 copies its own files to your main disk and creates the scripts and emergency DOS boot floppy that it will use to back up to and restore from your second disk. Although brief, the CodeBlue/2 installation requires you to be familiar with concepts such as batch files, hidden system files, and SCSI drivers: the lucid instructions and ample illustrations in CodeBlue/2's manual cannot compensate for a lack of experience in these areas. After installation, you work mostly in DOS, backing up and restoring your entire setup or selected directories, using long file names. Power users and support personnel will appreciate CodeBlue/2's automation of the disaster recovery process-but novice

PC users with a single hard drive and people who are squeamish about batch files should pass on this program.

-Shane Rau

#### CodeBlue/2

PROS: Automates Windows 95 disaster recovery.

CONS: Not for PC novices.

VALUE: More pain than gain.

800/827-3372, 715/235-3388

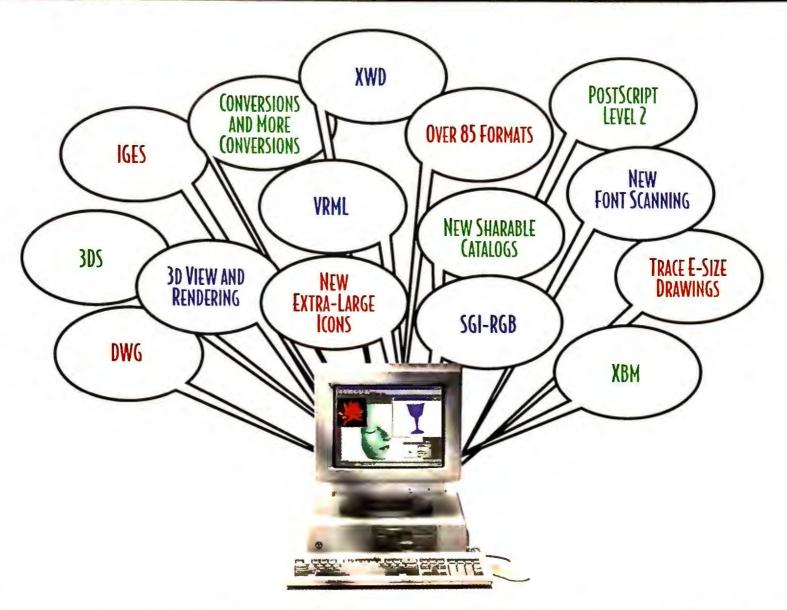
http://www.tapedisk.com

Street price: \$49

READER SERVICE NO. 808



#### QUARTERDECK®



# CONVERT IT WITH HIJAAK PRO!

HiJaak PRO 4.0 is the professional 32-bit graphics toolkit for users working with Windows 95. It features top quality, fast image

conversion, trace, and screen capture in over 85 raster, vector and metafile formats. It supports graphics view, print, find, enhance, thumbnail, catalog, browse and scan.

HiJaak PRO now also supports full PostScript Level 2 and five of the most common 3D formats: DXF, DWG, IGES, 3DS and VRML. HiJaak PRO makes it easy to accomplish any graphics task by providing shortcut menu access to HiJaak's most common graphics functions. Using HiJaak PRO, engineers can scan, trace, and catalog their legacy blueprints; graphics designers can

thumbnail, organize, import, and enhance their clip art and convert incompatible files; and technical writers can take top quality screen captures and import them into any desktop publisher.

View 3D formats with user-selectable Point of View, and render 3D images in wireframe, flat, or gouraud shading. Using MDI, HiJaak PRO enables viewing of multiple images simultaneously. With the new font scanning utility feature, fonts that do not automatically register with Windows can be found and utilized. And with new support for extra large icons, you get thumbnails of images which are rich in detail and easy to see in the Windows 95 Explorer.

Call us at 1-800-683-6696 and ask for code 01200, or check out our website at http://www.quarterdeck.com/



Visit your nearest store or call (800) 683-6696 to order. Ask for code 01200.









MICTO CENTER





#### Best Pentium processor-based PC at entry-level price.

- Intel 75 or 100 MHz Pentium processor
- 8-16MB RAM, expandable to 128M
- EDO RAM
- Optional 256KB cache
- 840MB\*\* high-performance Enhanced-IDE hard drive
- PCI integrated graphics accelerator and 1MB DRAM standard, upgradable to 2MB
- Flash BIOS for easy upgrade
- Designed for Windows® 95
- Preloaded HP DMI Desktop Management Interface
- Free three-year limited warrants for parts and labor<sup>1</sup>

\$1,262\*



HP Vectra VE

#### Leading Pentium processor/PCI performance at an affordable price.

- Intel 100, 120, 133, 150 or 166 MHz Pentium processor
- Desktop and minitower packages
- 256KB burst synchronous cach
- 8–16MB RAM, expandable to 128MB
- EDO RAM
- PCI/ISA architecture
- 640MB\*\* high-performance Enhanced-IDE hard drive
- PCI integrated graphics acceleration and 1MB DRAM standard, upgradable to 2MB or Matrox Millenium PCI graphics card with 3D acceleration and 2MB WRAM upgradable to 8MB
  - Flash BIOS for easy upgrade
  - Full plug-and-play capability
  - Designed for Windows 95
  - Preloaded HP DMI Desktop
     Management Interface
    - Free three-year limited warrange for parts and labor<sup>1</sup>

\$1,415\*



HP Vectra VL

#### Best managed PC.

- Intel 75, 100, 120, 133, 150 or 166 MHz Pentium processor
- LAN Remote Power
- PCI integrated 32-bit 10Base-T Ethernet interface
- Network certified and preconfigured for Microsoft<sup>®</sup> and Novell clients
- Preloaded HP DMI Desktop
   Management Interface
- Vectra Op-Center
- Norton Smart Disk Doctor
- Parallel transfer driver preinstalled for faster LAN packet processing
- Advanced security meeting C2 leve
- 64-bit graphics accelerator on PCI bu
- 1MB video RAM, expandable to 2MF
- 8 or 16MB EDO RAM, expandable to 128MB
- 840 or 1280MB Enhanced-IDE hard drive
- 4 mass storage shelves (3 front pressible), 4 expansion slots
- Two 32-bit PCI slots
- Plash BIOS for easy upgrade
- Designed for Windows 95
- Tree three-year limited warrants

  for parts and labor!

\$1,513\*



HP Vectra XM



'In Canada, call 1-800-387-3867, 'Average U.S. street price. Monitor not included. "Other capacities available, HP Vectra PCs come with MS-DOS\* 6.2 and MS Windows for Workgroups 3.11; or Windows OS/2 or Windows NT included. 'First year, on-site, 24-hour, next-day service. Second and third year, return to dealer. Microsoft, MS-DOS, Windows and Windows NT are U.S. registered trademar Microsoft Corporation. Pentium and the Intel Inside logo are registered trademarks of Intel Corporation. OS/2 is a registered trademark of the International Business Machines Corporation. ©1996 Hewlett-Packard Company PPG430

#### The ultimate PC.

- Intel Pentium Pro 150, 180 or 200 MHz processor with 256KB integrated cache
- Supports dual processing with secondary Pentium Pro socket
- 28-bit high-performance memory architecture
- 16–32MB ECC DIMM memory standard expandable to 256MB with 8 DIMM memory expansion slots
- PCI integrated Ultra SCSI Fast 20 uterface with 20MB/s throughput
- 1,000MB\*\* SCSI-2 high-performance
- PCI Matrox Millenium graphics card with 3D acceleration and 2MB WRAM
- mass storage shelves (5 front accessible
- pansion slots: 3 PCI, 1 PCI/ISA mbo and 2 ISA
- Illuse-T/100VG AnyLAN selectable
- CI NIC with up to 100 Mb/s throughput
- grated 16-bit audio and 4X CD-RON
- crosoft Windows NT® 3.51
- Miree-year limited warranty for s and labor<sup>1</sup>

\$3,939\*



HP Vectra XU

#### Exceptional performance and expandability at an affordable price.

- Intel Pentium Pro 150 MHz processor with 256KB integrated
- 128-bit high-performance memory
- 6MB DIMM memory standard, expandable to 256MB with 8 DIMM memory expansion sockets
- 000MB\*\* Enhanced-IDE hard drive
- PCI Matrox Millenium graphics card with 3D acceleration and 2MB WRAM, upgradable to 4MB or 8MB
- 7 mass storage shelves (5 front tessible)
- 6 expansion slots: 3 PCI, 1 PCI/ISA mbo and 2 ISA
- Wegrated 16-bit audio and 4X CD-ROM
- Microsoft Windows NT 3.51 or IBM
  18/2° Warp
- Free three-year limited warranty for parts and labor<sup>1</sup>

\$2,615\*



HP Vectra VT

### Helpful hint:

Rip out and pin up next to Compaq and IBM ads.

A little comparison shopping will quickly show you that HP puts the best prices on the most impressive PCs. One standout is the network-ready Vectra XM. It's configured for the most demanding networks with LAN Remote Power, Super-fast LAN install and HP Vectra Op-Center for more effective remote management. Every Vectra will outshine the competition when it comes to features and price. From the Pentium processor-based PCs to the dual Pentium Pro processor-based HP Vectra XU PC. For more information or the name of your nearest HP reseller, call 1-800-322-HPPC, Ext. 1704! Or visit us at http://www.hp.com/go/vectra.



# "Can't I Print Just One Label?



#### The Smart Label Printer® The Smartest Way To Label Just About Anything.

Let's face it. Printing one label off an entire sheet just isn't smart. So use The Smart Label Printer instead. It's the easy, convenient way to quickly print labels for envelopes, packages, file folders, diskettes, ID badges, Rolodex® cards and VHS tapes-or anything else that needs a label.

Best of all, Smart Label software can automatically capture an address or text right from your computer screen. There's no need to retype it. Which means you can print it instantly or save it to the built-in database. You can even customize it with fonts, graphics and bar codes. What's more, you can print a label without exiting an application, whether it's in an MS-DOS, Windows or Macintosh system.

The Smart Label Printer® EZ30. And The Smart Label Printer® Pro. Printing labels any other way is a waste.

Call for yours today.

1-800-688-0817 or e-mail to info @seikosmart.com. On the Web at www.seikosmart.com.





#### **AV Master Capture Board**

VIDEO BOARD

FAST ELECTRONIC, a longtime player in the video capture board arena, has unveiled the \$999 AV Master, a PCI bus-master board that captures 30 frames or 60 fields per second at 640 by 480 resolution. The AV Master is one video stream through RAM.

The AV Master also includes such software as a copy of MediaStudio Pro 2.5 VE (a 32bit video editor) and Crystal Flying Fonts Pro 3.01 LE (a 3-D animation title generator).

I tested the AV Master using a Pentium-166 PC with 16MB



MASTERPIECE THEATRE: The AV Master video capture card offers speedy performance, plus audio capability on board.

of the best-performing capture boards in its price range: It has the ability to compress to a 4:1 ratio, using a standard Fast/ Wide SCSI hard disk, and to output .avi file final results back to videotape. Compared to similar video boards, the AV Master has, as its main advantages, built-in audio capabilities and speed.

The AV Master features two notable improvements. The first is an ability to capture CD-quality audio at up to 44 kHz. You don't have to worry about IRQ conflicts, as you do with some other products, and your audio and video always stay synchronized.

Second, new caching software dramatically improves video playback performance by buffering the running

of RAM, an Adaptec AHA 2940W SCSI card, and a Promax external disk drive with an internal 4.3GB Conner 4207E Fast and Wide SCSI drive. Working with a complex test video, I was able to digitize and play back a 3-minute clip at 4.1MB per second. The picture quality looked great, and the sound remained in sync.

This high-end board stands out in its class of competitors.

-Richard Popko

#### **AV Master**

PROS: Captures video and sound; excellent performance.

CONS: Pricey.

VALUE: Good, if you need the speed.

Fast Electronic

800/684-6684

Street price: \$999

READER SERVICE NO. 810





With everyone screaming Internet access or die, maybe you don't think a modem in every office is absurd. But when you find out INSYNC's ModemShare lets your entire network access the Net with just a single modem

and phone line, perhaps you'll reconsider. What's it all cost? Believe it or not you can start drastically slashing your phone bill for as little at \$129. And the best part about ModemShare — it's not your typical unsatisfying sharing experience. That's

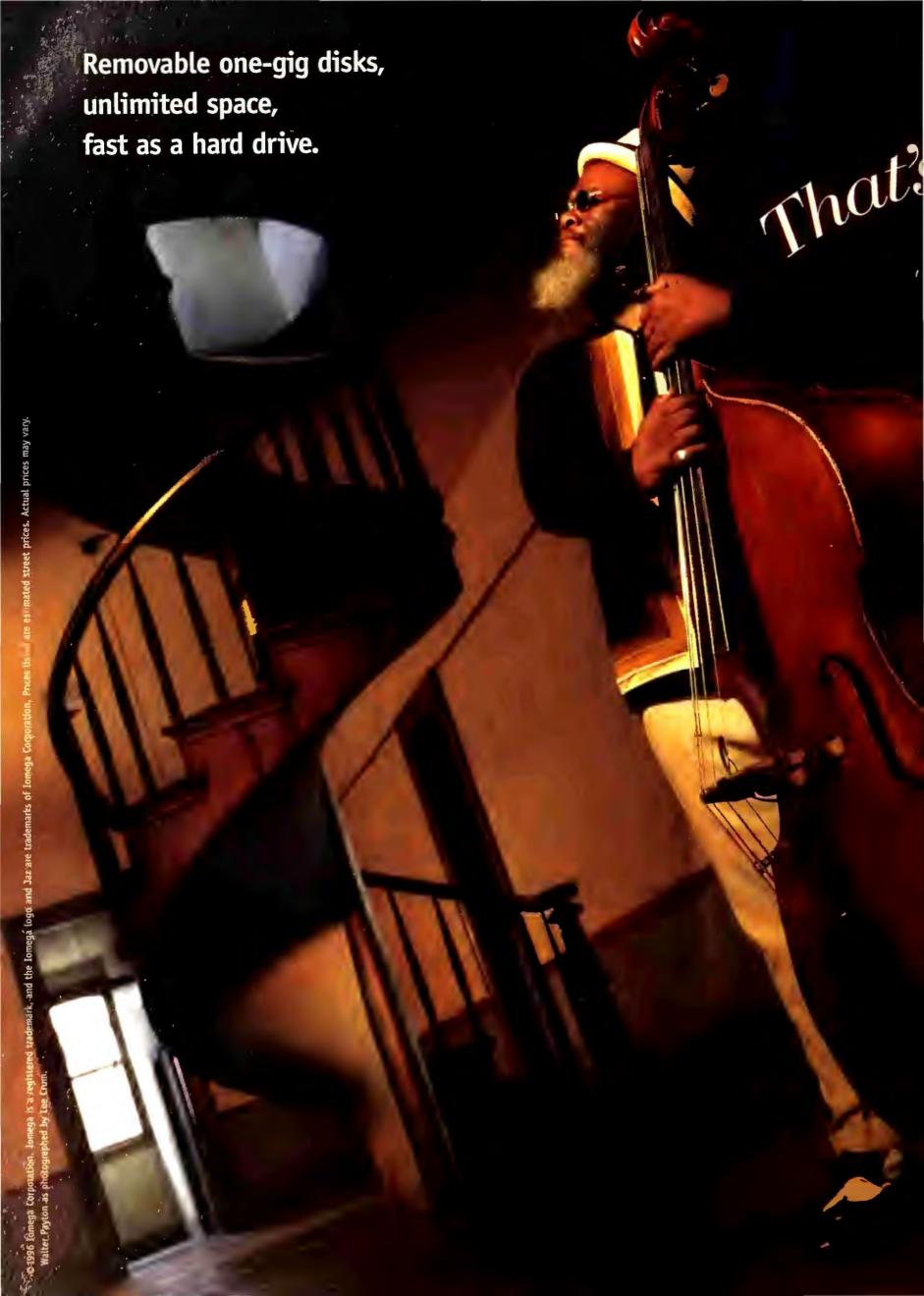
because our unique technology allows for virtually transparent sharing of modems when browsing the Net. downloading files. desktop faxing. or remotely accessing office PC's. So instead of wasting your money on needless modems and costly additional phone lines, why not spend it on something useful? (And by that we don't mean additional restrooms.)

For a free 30-day trial of the full product, visit www.artisoft.com. Or call 1-800-809-1244 for the

nearest authorized reseller.









For the nearest dealer, call: 888-2-IOMEGA, ext. j18 Or see us at: www.iomega.com



The Jaz drive is you, man. It's fast, it holds tons of stuff, and it's personal. You won't find an easier or cooler way to upgrade your hard drive. Just connect it to your PC or Mac and you're jammin': files, pictures, graphics, video, CAD stuff, whatever. And with its dark green color, hey, the cat's got style.

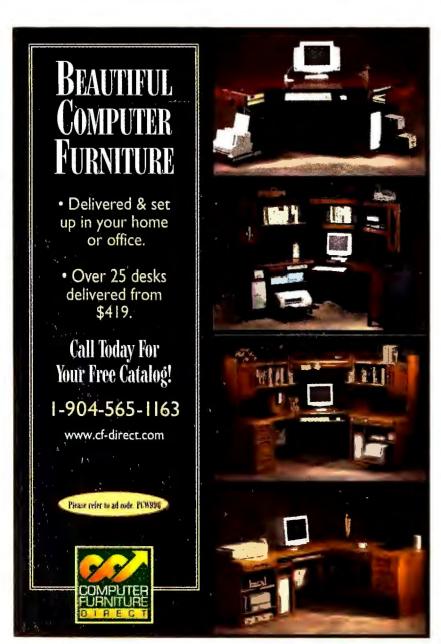




# TELL WE MURE

FREE information on the products featured or advertised in PC World can be requested using the postagepaid Reader Service Card found in this issue.

### **PC WORLD**



Circle 495 on reader service card

#### NEW PRODUCTS

#### Give Our Regards to Broadway

#### VIDEO CARD

TODAY ANYONE CAN capture full-motion video on a PC for use in multimedia presentations, training videos, or entertainment. But uncompressed video can eat up tons of hard disk space. The best quality of video compression in PCs is considered to be MPEG-1, but an MPEG encoder usually costs thousands of dollars. Data Translation's \$995 Broadway board is the first sub-\$1000 video capture and MPEG-1 compression card on the market—and it's incredibly easy to use.

This PCI board is Plug and Play-ready, so installing it is a snap. Cords for connecting to a VCR or camcorder are included. Setup takes about 10 minutes.

Creating the MPEG clips is also easy-launch the Broadway software, start up your video source, and press the Capture button. If you want to edit the clip using the bundled Ulead MediaStudio software, you have to save it as an .avi file before compressing it. Remember, you'll need a lot of disk space. A 1-minute, uncompressed .avi file will take up to 60MB, and the MPEG file 12MB more. It takes 4 minutes to compress a 1minute .avi clip if you set the

#### Broadway

PROS: First sub-\$1000 video capture card with MPEG-1 compression. CONS: No playback software.

VALUE: We want it.

**Data Translation** 

508/481-3700

List price: \$995

READER SERVICE NO. 811

compression quality on high.

One catch: The Broadway board doesn't give you a way to view your MPEG clips. Luckily, most graphics boards now come with MPEG playback software. To really enjoy MPEG clips with such software, you need at least a Pentium-133—otherwise the video can become choppy as you enlarge the video window on screen. But even on my Pentium-75 PC, image and sound quality were excellent, though audio-video synchronization was a bit off. Overall, the Broadway card is an easy, costefficient way to create MPEG-1 video files.

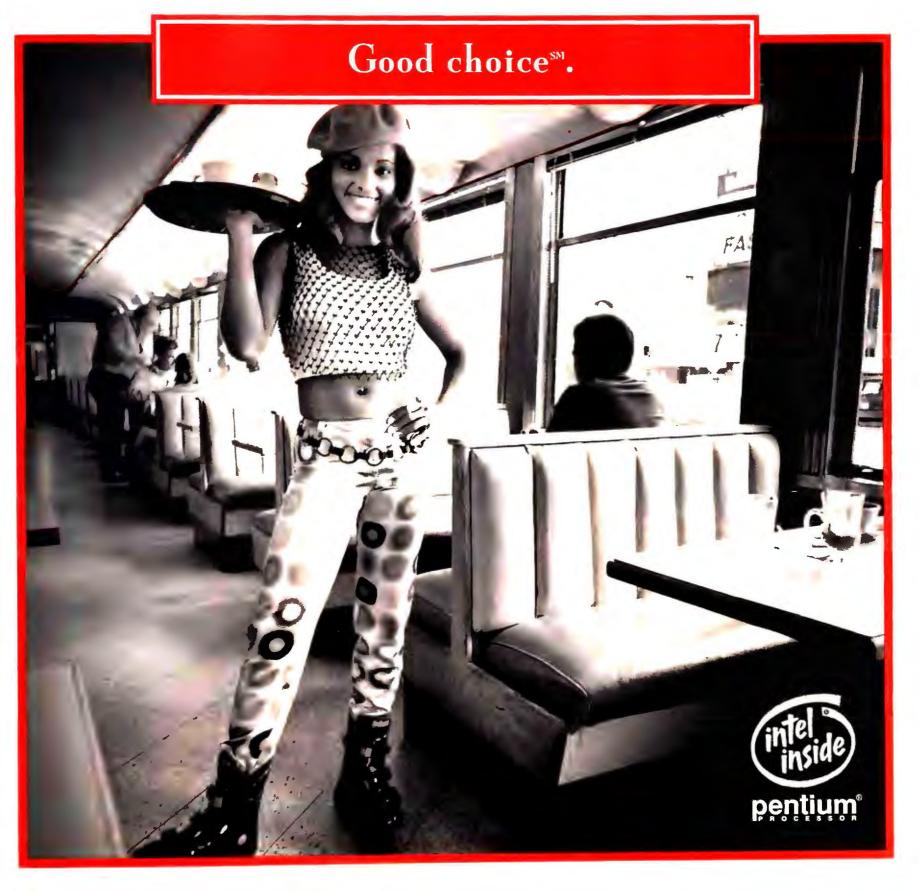
—Brad Grimes ■

#### QUICK TAKES

#### Speed-Up for **Serial Ports**

Supercharge your PC's serial port with Pacific CommWare's TurboExpress Port 920, a Plug and Play ISA board designed for use with peripherals such as external ISDN modems and serial scanners. Available in oneand two-port configurations, the board has a 16750 UART that carries data at up to 921 kbpseight times faster than the 115kbps limit of current 16550based serial ports. The package includes enhanced Windows 95 and 3.x serial port drivers and diagnostic software for measuring throughput. The oneport board costs \$79.95; the two-port model costs \$109.95. Pacific CommWare, 800/856-3818, 541/482-2744, http:// www.turbocom.com.

READER SERVICE NO. 812



At Phils Cale, "Monday's Chefs Special" is the best choice. Now, we know that buying a computer is not quite as simple as choosing Phil's Special. By choosing Quantex, you're choosing a system loaded with the very best components and state of the art technology. And voure choosing a company who cares about you. We're confident you'll find that Quantex is the right choice.

**Stellar performance.** At Quantex, we build powerful systems from an incredible range of high end, brand name only components. Choose Quantex and precision performance is yours.

Precise engineering. Every Quantex system is meticulously

engineered to work right out of the box. Every system is 100° Novell certified too. Choose Quantex and you choose reliability.

State-of-the art technology. When there's a dramatic breakthrough in PC technology. Quantex knexts do not the Possen this means staying ahead of the pack. Choose Quantex and take the technology lead. Make the right choice. Give us a call today.





Let us amaze you with the first Video Phone PC for the home by Quantex. You pick up the telephone and dial your grandson in Seattle. He answers. So far, nothing new. Now, you both

boot up your Quantex Video Phone PC with Intel ProShare<sup>™</sup> technology which connects your two computers over a standard phone line. Before you can blink twice, his smiling face is displayed in the "Guest Window" on your PC screen. Presto! Simultaneous audio and video. Instant family reunion! An amazing phenomenon to share with your college—bound kids distant friends, relatives and even your colleagues.

Sound like incredible magic? It is. And the magician is Quantex, working side—by—side with Intel to bring you the first Video Phoning available on a home PC! Previously available only to large businesses,

Video Phone is now standard fare with the Quantex QP5/VM-1 System. Video and voice over a single, plain old telephone wire. No installation struggles, and meticulously engineered for your Quantex

machine to give you true "plug and play" performance.

Amazing, don't you agree?

Tune in for Intercast™ technology brought to you by Quantex. With this new technology, not only can you watch TV on your PC, but you can actually interact with the programming through the engaging world of the Internet. Always the technology leader, Quantex adds the sophisticated

Grandparents enjoying their new Quantex Video Phone PC

Intercast experience to our already impressive QP5/VNI-1 System making it a complete multimedia package. Integrating the latest technologies into systems is what we do best.

#### Upgrade specials

MS Natural Keyboard (Upgrade from the 104-Key Keyboard)	\$39
MS Sidewinder 3D Pro Digital Joystick	\$59
■ HP Color Deskjet 680c Printer (Covered by manufacturer's warranty only).	\$319
Altec Lansing ACS-400 Surround Sound Speakers	
w/ACS-250 Subwoofer	\$120
(Upgrade from PCs with Altec ACS-40 Speakers)	
Ungrade from 16MR FDO Mamous to 20MR FDO MA	CII

#### Strap yourself in for NEW! 3-D dazzle by

Quantex! Picture exquisitely vivid, true—color images, 'reach out and touch it' depth, flawless resolution, smooth as silk video playback, and you're talking 5. D. dazzle from Quantex. This state—of—the—art graphics, engineered for guaranteed reliability, is standard with every system offered in the Quantex line of home machines—never a costly add—on. Our 3–D offering delivers a breathtaking arcade gaming experience and will enhance all your Windows 95® 3–D—based applications. Add in the new Altec™ Lansing 40 or 45 speakers and the new ENSONIQ™ VIVO—90 52—bit wavetable synthesizer with a mind—blowing 90dB of digital audio for the highest quality sound, and you're cookin' in a whole new dimension.

Now let's talk speed. How does a 33.6 Kbps full-duplex fax/modem sound? It should sound pretty darn fast considering the industry speed demon is a 28.8. This 33.6 thoroughbred will have you applauding in no time—especially if you're logging 2 or 3 hours a day surfing the Net. What about downloading humongous video or graphics files? Or accessing a week's worth of e-mail the Monday morning after vacation? Now throw in voice mail and a speaker phone to make a truly spectacular impression.

Biggest. Best. Brightest.
We bring them to our
customers, first.
Quantex. Good Choice.





#### QP5/133 VM-1 \$1999

- Intel\* 133MHz Pentium Processor
- 16MB EDO Memory / 512KB Pipelined Burst Cache
- 2.1GB EIDE Mode 4 Hard Drive
- 3.5" 1.44 MB Floppy Drive
- STB Powergraph 64-Bit 3D w/2MB EDO DRAM
- MAG 15" . 25dp Digital Monitor (w/SONY Trinitron Tube)
- Intel DSVD 28.8 Kbps Fax/Modem
- Toshiba 8X 135ms EIDE CD-ROM Drive
- Ensonia VIVO-90 32-Bit Wavetable Synthesizer
- Altec Lansing ACS-40 Speakers
- 104-Key Keyboard With MS PS/2 Mouse
- MS Windows '95 With MS Plus
- Microsoft Phone Telephony Software 1.0
- Family Software Bundle (Preinstalled)
- Special VideoPhone and Intercast Bundle
- Video Phone Camera
- Intel Video Capture Card w/TV Tuner
- 3-year limited Warranty

QP5/166	VM-1	 \$2249
QP5/200	VM-1	 \$2349

#### QP5/133 M-2 \$1699

- Intel 133MHz Pentium Processor
- 16MB EDO Memory / 512KB Pipelined Burst Cache
- 1.6GB EIDE Mode 4 Hard Drive
- 3.5" 1.44MB Floppy Drive
- STB Powergraph 64-Bit 3D w/2MB EDO DRAM
- MAG 15" 25dp Digital Monitor (w/SONY Trinitron Tube)
- 33 6 Kbps Fax/Modem w/Voice Mail and Speakerphone
- Toshiba 8X 135ms EIDE CD-ROM Drive
- Ensonia VIVO-90 32-Bit Wavetable Synthesizer
- Altec Lansing ACS-40 Speakers
- Mini-Tower Case
- 104-Key Keyboard With MS PS/2 Mouse
- MS Windows '95 With MS Plus
- Microsoft Phone Telephony Software 1 0
- Family Software Bundle (Preinstalled)
- 3-year limited Warranty

QP5/120	M-2	 \$1	649
QP5/150	M-2	 \$1	799

#### QP5/166 M-3 \$2249

- Intel 166MHz Pentium Processor
- 16MB EDO Memory / 512KB Pipelined Burst Cache
- 2.5GB EIDE Mode 4 Hard Drive
- 3.5" 1.44MB Floppy Drive
- STB Powergraph 64-Bit 3D w/2MB EDO DRAM
- MAG 17" .26dp Digital Monitor
- 33.6 Kbps Fax/Modem w/Voice Mail and Speakerphone
- Toshiba 8X 135ms EIDE CD-ROM Drive
- Ensoniq VIVO-90 32-Bit Wavetable Synthesizer
- Altec Lansing ACS-40 Speakers
- Mini-Tower Case
- 104-Key Keyboard With MS PS/2 Mouse
- MS Windows '95 With MS Plus
- Microsoft Phone Telephony Software 1.0
- Family Software Bundle (Preinstalled)
- 3-year limited Warranty

QP5/I	33	M-3			٠	•	•			2		4	4	7
QP5/1	50	M-3				1	•	ı	4	\$	2	0	9	9

#### QP5/200 M-4 \$2599

- Intel 200MHz Pentium Processor
- 32MB EDO Memory / 512KB Pipelined Burst Cache
- 3.2GB EIDE Mode 4 Hard Drive
- 3.5" 1.44MB Floppy Drive
- STB Powergraph 64-Bit 3D w/4MB EDO DRAM
- MAG 17" 25dp Digital Monitor (w/SONY Trinitron Tube)
   33.6 Kbps Fax/Modem w/Voice Mail and Speakerphone
- (Add Motorola ISDN Terminal Adapter for \$249)
- Toshiba 8X 135ms EIDE CD-ROM Drive
- Ensoniq VIVO-90 32-Bit Wavetable Synthesizer
- Altec Lansing ACS-45 Speakers w/Subwoofer
- Mini-Tower Case
- 104-Key Keyboard With MS PS/2 Mouse
- MS Windows '95 With MS Plus
- Microsoft Phone Telephony Software 1.0
- Family Software Bundle (Preinstalled)
- 3-year limited Warranty

QP5/133	M-4	,					\$ 2	2	4	9
QP5/166	M-4	·					\$ 2	4	9	9

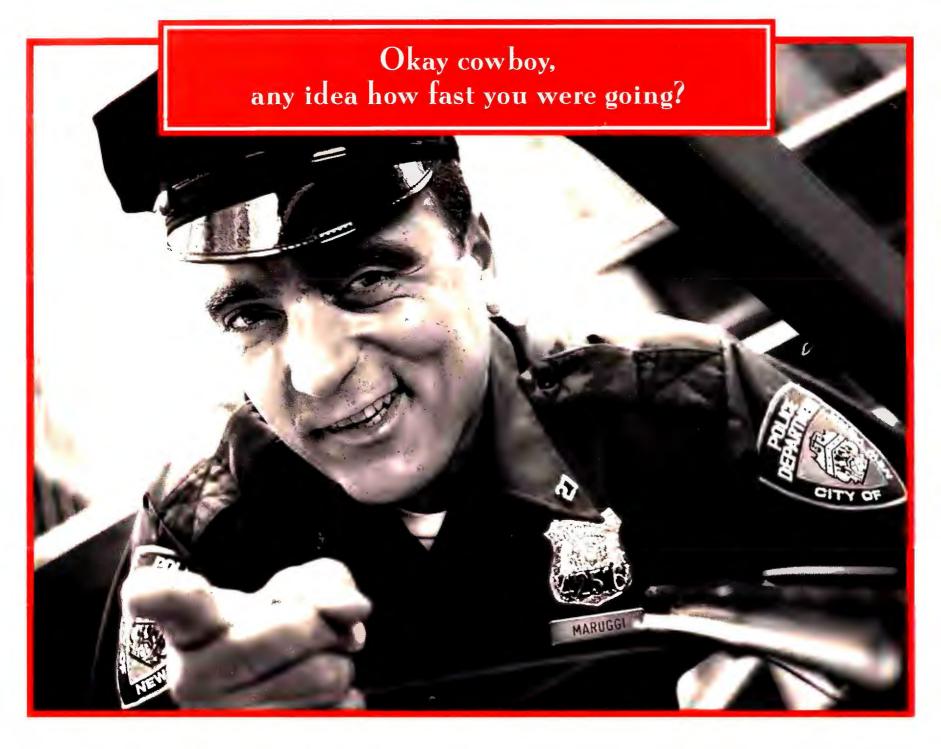
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- Comptons Interactive Encyclopedia
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- Comptons Reference Collection
- BodyWorks 5.0
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- Meddermedia's Official Internet World' Internet Yellow Pages
- The Modern Age Books Windows95 Primer
- America Online, Prodigy, CompuServe-(one month trial each)
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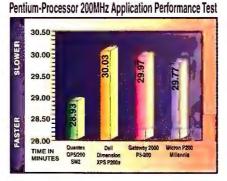
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\*Based on the combined test times of the following applications: Word 7.0, Excel 7.0, Picture Publisher 6.0, Paradox 5.0, WordPerfect 6.1 and 1-2-5 release 5. Tests conducted by PC World, July, 1996 issue.

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■ Intel EtherExpress PRO/100 LAN Adapter (PCI 100 Base-T)	\$119
Panasonic PD/4X SCSI CD-ROM Drive w/650 MB	
Removable Cartridge (Upgrade from 8X CD-ROM)	\$199
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QP5/166	SM-1		9			\$ 2	0	9	9
QP5/200	SM-1					\$ 2	1	9	9

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QP5/166	SM-3	 \$2699

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- Corel: Internet Mania, Print House
- Quicken SE
- Comptons Interactive Encyclopedia, Reference Collection Resume Designer
- Meddermedia's Official Internet World" Internet Yellow Pages
- The Modern Age Books Windows 95 Primer
- Key Master Maps
- America Online, Prodigy, CompuServe-(one month trial each)
- NetCruiser Plus (Over 400 hours of free Internet access for one month)
- Microsoft Internet Explorer 2 0
- Microsoft Phone Telephony Software 1 0

#### QP5/166 SM-2 \$2399

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- Intel 430HX PCI Chip Set
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- 2.5GB EIDE Mode 4 Hard Drive
- 3.5" 1.44MB Floppy Drive
- STB Lightspeed 128-Bit w/2MB MDRAM
- MAG 17".26dp Digital Monitor
- 33.6 Kbps Fax/Modem w/Voice Mail and Speakerphone
- Toshiba 8X 135ms EIDE CD-ROM Drive
- Ensonig VIVO-90 32-Bit Wavetable Synthesizer
- Altec Lansing ACS-45 Speakers w/Subwoofer
- Mid-Tower Case
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- MS Windows '95 With MS Plus
- Professional Software Bundle (Preinstalled)
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QP5/133	SM-2				•	\$	2	1	4	9
QP5/200	SM-2					\$	2	4	9	9

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- 3.2GB EIDE Mode 4 Hard Drive
- 3.5" 1.44MB Floppy Drive
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- MAG 17".25dp Digital Monitor (w/SONY Trinitron Tube)
- 33.6 Kbps Fax/Modem w/Voice Mail and Speakerphone Add Motorola ISDN Terminal Adapter for \$249
- Toshiba 8X 135ms EIDE CD-ROM Drive
- Ensonia VIVO-90 32-Bit Wavetable Synthesizer
- Altec Lansing ACS-400 Surround Sound Speakers w/ACS-250 Subwoofer
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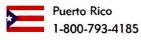
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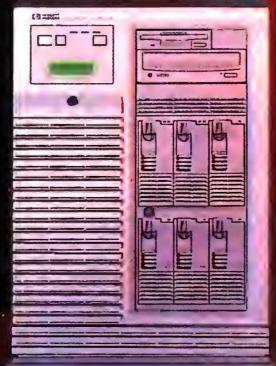
# TOP 10 NETWORK SERVERS

NETWORK SERVERS aren't built to run Windows 95. They are built to let dozens or hundreds of employees get serious work done on a network that stays up around the clock, and they're highly specialized for that purpose. So it's not surprising that half of this month's Top 10 servers come from manufacturers famous for their big-iron products.

We divide our reviews into Top 5 workgroup and Top 5 enterprise servers. The workgroup servers typically come with a single CPU, 32MB of memory, a single network adapter, and less than 5GB of disk space. The enterprise

Compaq and HP rule in workgroup and enterprise servers.

By Dave Kearns and William L. Rinko-Gay



115 Top 10 Network Servers

118 Intranet Applications
Challenge Notes

122 Get Your Group on the Same Page

124 A Suite Solution for Intranets

BEST BUYS: The Compaq ProLlant 1500 Model 5/133-2100 remains top workgroup server, HP's NetServer 5/166 LS4 wins enterprise honors. servers offer impressive big-iron specifications, with up to four processors, four network adapters, at least 64MB of memory (128MB for four processors), and typically more than 5GB of hard drive capacity.

We rate each product on a combination of performance, features, price, reliability, and service and support. See PC World Online (http://www.pcworld.com) for expanded reviews and for reviews of the Best of the Rest servers (not covered here), plus details on testing procedures, performance results, features tables, and other key buying information.

#### **WORKGROUP SERVERS**

#### 1. COMPAQ PROLIANT 1500 MODEL 5/133-2100

PROS: Excellent performance and tools CONS: Premium price



THIS MACHINE HAS IT ALLthe best performance we've seen in a workgroup server, good ex-

pandability, clean design, hot-swappable drives, and Compaq's leading-edge software installation tools and server management package.

The ProLiant trailed only the Prioris HX on our file service tests and beat all comers in our application benchmarks.

The model we tested cost \$7555 and came with a 133-MHz Pentium upgradable to two CPUs on the processor card, and two hot-swappable 2.1GB Seagate Barracuda drives. It's nicely designed. The lockable front cover swings open to provide access to five hot-plug drive bays. You also get easy access to slots, SIMMs, and processor sockets.

#### 2. DIGITAL PRIORIS XL 5133

PROS: Very good performance, inexpensive CONS: Limited expandability

DIGITAL EQUIPMENT Corporation's Prioris XL 5133 is well engineered, fast, bundled with solid software tools, and backed by Digital's worldwide support group. It's a very good value at \$5650.

The Prioris XL runs just behind the Compaq in almost all performance tests. The model we reviewed came with a 133MHz Pentium upgradable to a dualprocessor configuration, and two 2.1GB Seagate Barracuda drives with a Fast & Wide SCSI-2 disk controller from Adaptec. The drives are not hot-pluggable but can be removed easily.

#### 3. HP NETSERVER 5/133 LH

PROS: Good performance and expandability CONS: Higher price than some rivals

THIS FORMER BEST BUY Workgroup server offers an impressive mix of performance, features, and software tools, but at \$7242 it's not looking cheap.

The NetServer 5/133 LH comes with a Pentium-133 CPU, four Seagate 1.05GB SCSI drives, and two integrated SCSI controllers. On the file service tests, the NetServer came in close behind its Compaq and Digital XL rivals.

The NetServer box is large, short, and squat. The inside is nicely organized. Its hard drives are all hot-swappable. It has room for four drives, lots of open slots, a well-stocked CD-ROM kit, and strong server management tools.

# TOP 10 SERVERS

	WORKGROUP SERVERS	Overall rating	Street price	CPU/ RAM (MB)	Hard drives/ individual capacity (GB)	Comments	Reader service number
1	Compaq ProLiant 1500 Model 5/133-2100 800/345-1518	91	\$7555	P-133/32	2/2.1	Excellent performance, clean design, hot-swappable drives.	631
2	Digital Prioris XL 5133 800/722-9332	90	\$5650	P-133/32	2/2.1	Very good performance, strong software tools, inexpensive.	632
3	HP NetServer 5/133 LH 800/322-4772	89	\$7242	P-133/32	4/1.05	Good file service speed and expandability.	633
4	Digital Prioris HX 5166 800/722-9332	87	\$8450	P-166/32	2/2.1	Strong high-reliability options, poor application performance.	634
5	Acer AcerAltos 900 408/432-6200	83	\$4810	P-133/32	1/2.1	Tiny, excellent price, poor file service performance.	635
	ENTERPRISE SERVERS						
1	HP NetServer 5/166 LS4 800/322-4772	92	\$20,238	4 P-166/128	4/2.1	Top performance, newly aggressive pricing, good design,	636
2	IBM PC Server 720 800/426-3333	91	\$26,000	4 P-133/128	6/2.25	Excellent performance and upgradability.	-
3	ALR Revolution Quad6 166/512 714/581-6770	90	\$30,499	4 PPro-166/128	9/2.15	Blazing database speed, high-reliability features, expandable.	637
4	Panda Project Archistrat 4S 800/566-6987	86	\$20,210	1 P-166/64	9/2.1	Uniquely upgradable, offbeat design, expensive.	638
5	Tangent Carthage 800/800-5550	81	\$5595	1 P-166/64	2/2.15	Very inexpensive, good high-reliability features, slow.	639

**Best Buy** 

HOW WE TEST For a description of our tests, see PC World Online (http://www.pcworld.com).

#### 4. DIGITAL PRIORIS HX 5166

PROS: Top file service performance, good design CONS: Slow application performance, high price THE HX IS very similar to the secondplace Prioris XL, but the model we tested came with a Pentium-166 CPU upgradable to dual Pentium-200 chips, and other enhancements. Priced at \$8450, \$2800 more than the XL, it had an edge in features and reliability but was essentially equal in overall performance. While the HX was the clear leader in file service performance, it placed a dismal fifth in application performance.

The extra money primarily gets you a host of features designed for redundant operation. The Mylex DAC960 disk adapter allows for RAID5 capability with up to 476GB of disk space. The minitower offers plenty of room and easy access, except that the hot-pluggable drives are difficult to remove.

#### **5. ACER ACERALTOS 900**

PROS: Good database performance, great price CONS: Limited expandability, slow file service AS SERVERS GO, this one is tiny. Inside is a desktop PC on steroids, with the only server-specific hardware being an internal Adaptec SCSI controller, Error Checking/Correcting memory, and a chassis lock. There isn't much room for hard drive expansion.

At \$4810, however, the AcerAltos has a very attractive price, and it turned in the best Oracle database performance under Windows NT, although its file service performance was very poor. The model we tested came with a Pentium-133, a 512K secondary cache, and one 2.1GB Seagate Barracuda drive.

#### **ENTERPRISE SERVERS**

#### 1. HP NETSERVER 5/166 LS4

PROS: Top performance, good design CONS: No free PCI slots as tested



OVERALL, THIS NETSERVER IS the fastest enterprise network server we've tested to date—even

including those with four Pentium Pros. With its price slashed from \$29,410 to \$20,238, it rates a Best Buy.

The system we reviewed held four Pentium-166 CPUs (each with 1MB of secondary cache) on two cards, 128MB of ECC memory expandable to 768MB, and four (expandable to six) hot-swappable 2.1GB Seagate Barracuda drives. All six PCI slots are taken up by the four HP 100 Base-T network adapters and the two integrated Adaptec SCSI adapters.

#### 2. IBM PC SERVER 720

PROS: Excellent performance and upgradability CONS: CD-ROM drive is on its side

IF YOU WANT EXPANDABILITY, IBM'S PC Server 720 has it in spades. The model we tested, priced at \$26,000, came with four Pentium-133 processors (each with 512K of secondary cache), 128MB of memory, and 13.5GB of stor-

HP'S PENTIUM-BASED NETSERVER 5/166 LS4 IS STILL THE FASTEST SERVER WE'VE TESTED-QUICKER OVERALL ON OUR TESTS THAN ITS NEW PENTIUM PRO RIVALS.

age in six 2.25GB Quantum Atlas drives. You can go up to six CPUs, 1GB of memory, and over 100GB of storage.

The IBM came in third in overall performance behind HP's NetServer 5/166 LS4 and the ALR Revolution.

It comes with hot-swappable drives, ECC memory, and support for RAID5 fault-tolerant operation in hardware. The PC Server's chassis is well laid out, but the CD-ROM drive is mounted sideways. You must remove a plastic cage to change SIMMs or processors, and the cage is difficult to reinstall. Software tools are excellent.

#### 3. ALR REVOLUTION QUAD6 166/512

PROS: High database speed, very expandable CONS: High price, lacks software tools

THIS FOUR-PROCESSOR Pentium Pro-166 machine is a great application server. It's also well designed, outfitted with RAID support and other high-reliability features, and is extremely expandable and easily serviced. But it costs \$30,499, didn't excel at file service, and lacks a complete suite of software tools.

On the model we tested, each CPU included 512K of on-chip secondary cache. We tested it with 128MB of ECC memory (expandable to no less than 2GB) and nine 2.15GB Conner drives. The disk controller comes with 8MB of memory, supports RAIDo or RAIDs, and handles three SCSI channels; each channel can connect to 16 SCSI devices.

#### 4. PANDA PROJECT ARCHISTRAT 4S

PROS: Uniquely upgradable

CONS: Expensive, lacks high-reliability features THE PANDA PROJECT Archistrat 4S's key feature is a modular system design based on the company's proprietary Compass connector. It aims to let you upgrade to your choice of processors, processor buses, and other major system components. But the Archistrat costs \$20,210, lacks high-reliability features, locks you into upgrade boards supporting that proprietary connector, is hard to service, suffers from annoying faults, and is full of slick goodies you don't really need. The machine we tested came with one Pentium-166, 64MB of memory, and nine Seagate Barracuda 2.1GB hard drives for total storage of 18.9GB.

#### 5. TANGENT CARTHAGE

PROS: Inexpensive, high-reliability features CONS: Slow overall, no open PCI slots as tested THIS MACHINE COMBINES a number of attractive features with the extremely low price of \$5595, but it was at the bottom of the performance range for enterprise servers. It came with a Pentium-166 upgradable to dual Pentiums, 64MB of memory expandable to 512MB, and two 2.15GB Quantum drives, with seven internal drive bays available.

Dave Kearns is a network consultant and writer in Austin, Texas. William L. Rinko-Gay directs the Network World-PC World Network Test Center.

For more information about all products in this article, circle reader service no. 700.

# Intranet Applications Challenge Notes

How does the first groupware for your company's intranet stack up against Lotus Notes?

By Mike Hogan

ONE RECENT SUNNY morning you awoke to find yourself living by the I-Way. At work and at play, you enjoy cheap access to a global network that's all about collaborating and sharing stuff and that doesn't much care what computer you use. Small wonder, then, that businesses are now furiously building

#### SEVEN TIPS FOR YOUR INTRANET

THE RUSH IS ON FOR INTRANETS-miniature companywide versions of the Internet that can tap the wealth of Internet software and services and help you work better with other employees, suppliers, and customers. Here are tips for building an intranet and getting the most from it.

- GET THE RIGHT ADDRESS. Make sure your firm gets an official Internet address from your service provider and assigns specific host addresses to all your intranet systems, even if you don't currently plan to connect your network to the Net. That day will come.
- IT'S CHEAP BUT IT AIN'T FREE. Look for hidden costs, such as setting up your PCs. Even if they're already configured for dial-up Internet access, you may need to reconfigure them to work over a local area network.
- **UPGRADE TO WINDOWS 95.** It's far better with net and intranet software than Windows 3.x.
- LOCK IT UP. Require passwords and make employees use them. Set up an approved method of dialing in to the network from off-site locations before employees do it for themselves.
- KEEP IT SIMPLE. Intranet applications should work for anyone with a Web browser and access to your intranet server. Keep applications simple so that any browser will work.
- STOP AND RELOAD. When you're on the intranet, reload pages frequently to make sure you're getting recent updates.
- YOU GET WHAT YOU PAY FOR. It's relatively simple to publish corporate information or set up a basic discussion forum, but delivering mission-critical work-flow applications à la Notes demands a heavy investment of time for all employees who are affected. —Pete Loshin



their own internal intranets with the very same technology, and that just about every software developer on the planet is constructing tools for exploiting this new frontier.

This mountain of intranet software is rising toward Lotus Notes—the package that defined group collaboration but has always been expensive and difficult to install and maintain. Will these new packages underprice, overshadow, and drown out Notes? The quick answer is no—they're not quite ready for prime time. But Notes is finally getting some real competition, which will benefit any organization with an intranet.

#### LEVERAGING YOUR NET **ADVANTAGE**

IF YOU AND YOUR COWORKERS are browsing the World Wide Web from the office, you've already got much of the infrastructure necessary for a company intranet. Most important, you're already using the right client software. It's then a manageable (but by no means troublefree) hop for your organization to set up a Web page that publishes key internal

MIN CHRISTOPHERSON, a certified Lotus Notes developer, chose Web tools to share project schedules and product information on TravelNet's intranet.

information. Once that's accomplished, you've got a platform to deliver a slew of other group applications as well.

And you won't be locked into one vendor for any of it. Microsoft and Netscape have both announced grand plans for legions of Web servers that eventually will match Notes function for function. You can buy a few packages, such as OpenText's LiveLink and Radnet's Web-Share, that try to go head-to-head with Notes for building any application you need, but you're also free to mix and match packages that offer whatever slice of Notes' functionality you want.

For example, Digital Equipment Corporation offers versions of its AltaVista Internet search engine so that a company can use the engine to find and index materials on the Internet and intranets. And Action Technologies' Action Work-Flow Metro is an application development platform with an array of inter-

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made a huge impact on the Internet. And now there's something even more powerful: Eudora Pro 3.0, written to official Internet standards.

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volumes of e-mail in seconds. Advanced drag-and-drop capabilities let you easily attach files and manipulate text. Live hot links automatically open your Web browser and other Internet applications. And an expanded Address Book lets you store addresses and

good as it gets." -NetGuide

"Eudora Pro is to e-mail what Netscape is to Web browsers.' -S.F. Chronicle

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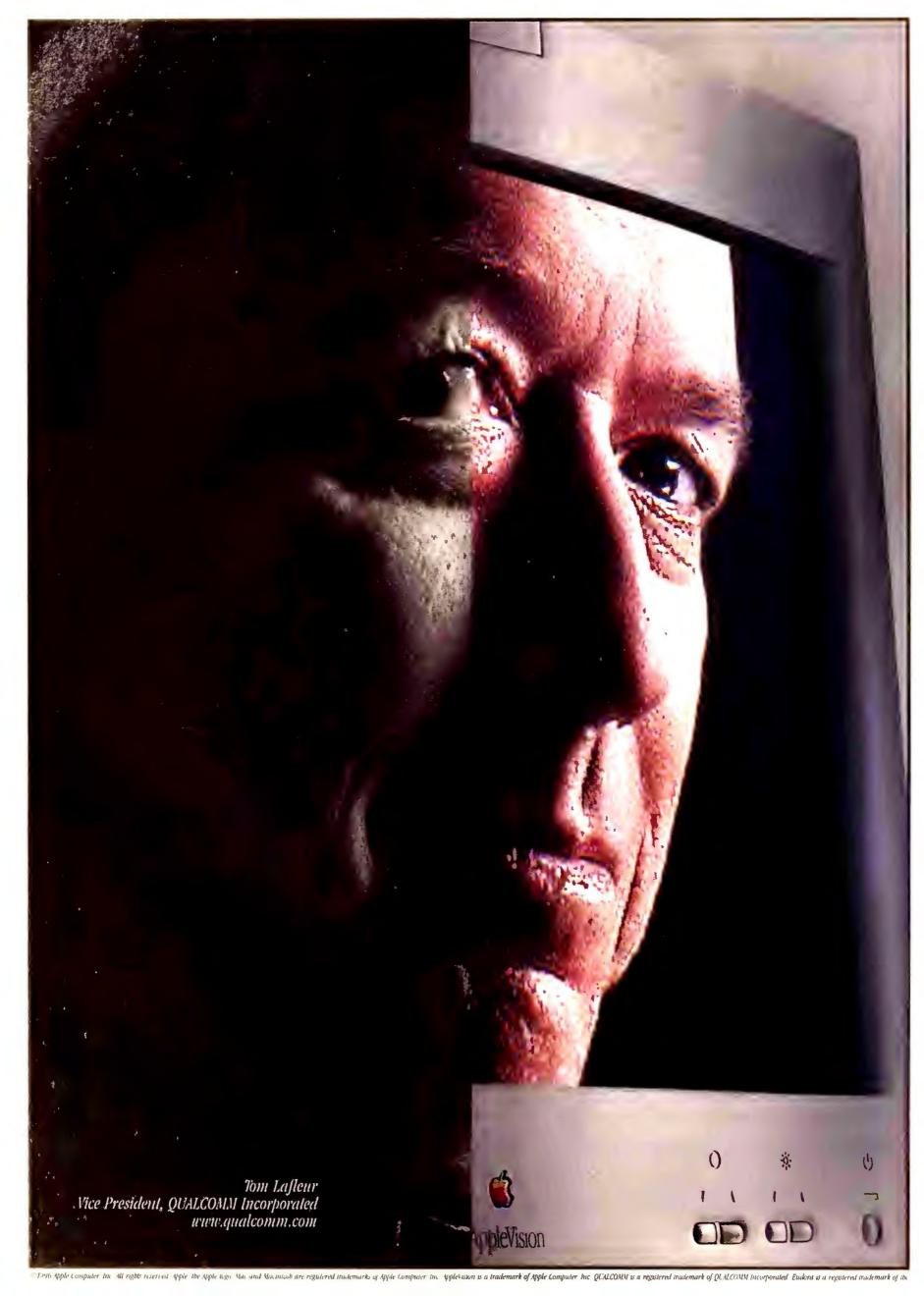












# THERE'S A PLACE WHERE WALLS BETWEEN OFFICES ARE REPLACED BY WORDS.

here questions never go unanswered.
Where the people you need to find can always be found.

Where information forever eludes the bottleneck. And misunderstanding has taken a leave of absence.

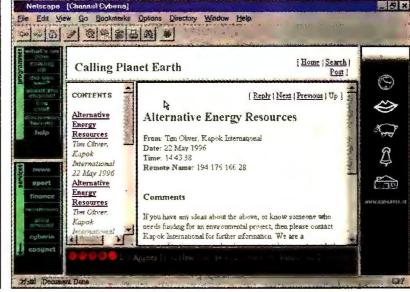
### IT'S A PLACE CALLED THE INTRANET.

And you can take your business there on a Macintosh.

As V.P. and resident visionary for QUALCOMM—one of the brightest stars in digital wireless communications—Tom Lafleur is finding innovative ways to stay ahead of his company's phenomenal growth with the help of the World Wide Web and Apple' Macintosh' computers. In fact, Tom started QUALCOMM's Intranet by running one of their own products on a Mac'—Eudora', which has since become the most popular e-mail software for the Net. Today, people are using Macintosh to easily create web pages and share details of their projects with the rest of the organization. So engineers have instant insight into manufacturing problems, can pull up drawings and quickly resolve issues. Which has slashed the need for paper. Cut support costs. And sparked unprecedented collaboration. Not to mention knocking a few walls down along the way.

for more information on Apple products and solutions, or in subscribe to our electronic newslotter, visit as at www.salutions.apple.com/intranst





active templates for routing and tracking customer requests that come in through a company's Web page.

The prospect of lower prices and greater flexibility appealed to TravelNet, a Santa Clara, California-based developer of travel information systems. TravelNet stores project schedules and product information in a Sybase SQL Server database, and then shares it with customers on its intranet, which runs the University of Illinois NCSA Webserver 1.5 on a Sun Sparcstation using the Solaris operating system.

"Notes is a better groupware product, but intranet software is a good value to the companies that do not have to commit an initial investment," says Travel-Net customer support manager Min Christopherson, a certified Notes developer. "This is a tremendous benefit for small to medium-size companies." As Christopherson points out, he's free to add the applications and services he wants, when he wants, and pay for these as he goes along. "Also, the client platform is a lot easier to deploy."

Of course, front-end costs are just a fraction of the eventual investment in an intranet. Surveys by Creative Networks in Palo Alto, California, found that it costs around \$109,000 to start up and support the average Web server for a year. This price is in the same range as that of a similar Notes-based system.

Michael Osterman, market research director for Creative Networks, emphasizes that these are mostly "people" costs that are difficult to quantify and that vary widely among companies.

QUICK-WHICH IS THE WEB SERVER AND WHICH IS NOTES? The lines are blurring between Web servers and Lotus Notes, as Web servers add group tools such as discussion forums, and Notes adds the ability to deliver slick Web presentations. That makes both well suited for many intranet tasks. A Notes 4.5 server handles the interactive newspaper on the left, while Microsoft's Interactive Information Server hosts the discussion on the right.

#### **GROUP PLATFORMS MOVE ONTO THE WEB**

LOTUS IS JOINING the battle right on the Web, hoping to turn Notes into your Web server—but one with many powerful extras (see "Notes Meets the Intranet," August). Today's Notes add-ons provide seamless Web links that let non-Notes users browse Notes documents, fill out Notes forms, update Notes databases, and search documents with Notes' search engine. This fall Notes 4.5 will do a much slicker job, delivering either Notes or Web documents on demand.

"Lotus believes that connectivity to the Web is crucial to the expansion of the Notes user base," says Gary Bedrosian, business development manager for The Registry, a developer in Stratham, Massachusetts. "They are listening very carefully and acting very quickly."

Microsoft is pursuing a similar strategy, with plans to Web-enable its Exchange messaging server and just about every other product the company ships. Microsoft offers some off-the-shelf groupware capabilities through Exchange, and plans to publish documents from Exchange to its Interactive Information Server. Likewise, Novell has added important enhancements to its upcoming Groupwise 5.0 environment and tuned it for Web access.

The choice comes down to how much

intranet you're willing to pay for and how much you're willing to build yourself, says Richard H. Schwartz, whose RHS Consulting in Nashua, New Hampshire, designs intranets.

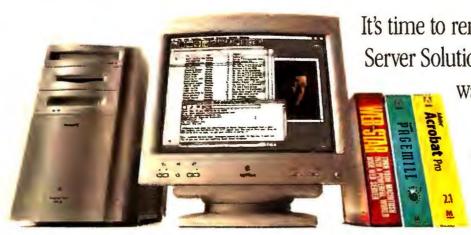
If you have just one or two problems to solve, you can probably save money by going with intranet tools, Schwartz figures. But if your plans are more ambitious, "Notes has a six-year lead in functionality for interactive groupware applications," he adds. "Many companies that are problem oriented end up with a hodgepodge of solutions. And most of what you save in Notes licensing fees, you can end up spending in application development."

Brad Meinert, Internet analyst with Input, of Mountain View, California, responds that the average intranet application is a short-lived response to a company challenge often best served by a quickly built custom Web solution.

The bottom line: Notes is a known quantity and is generally far more powerful, polished, reliable, and scalable than its new intranet rivals. But their entry will inevitably produce more choices and lower prices for everyone on an intranet.

Mike Hogan is a longtime contributor to PC World. Pete Loshin is an Internet consultant in Watertown, Massachusetts.

# START REPLACING WALLS WA



It's time to remodel. And the Apple Internet Server Solution is one of the fastest, easiest

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# On a quest for the perfect tattoo immediately found

ideal viper motif on the Tattoo Resource Page, yet I was curious what Maximillian's On-Line Tattoo Parlor might suggest — which actually expanded my thinking into the pterodactyl realm. Intrigued, I went on to peruse the Design Your Own Tattoo Page and — influenced by a well-stenciled midriff from the Bowery on the History of the Tattoo Web Site — came up with something no one had done before. In fact, everyone on the Tattoo Talk chat page was going ga-ga over it. So I started thinking tattoos might be my calling, when I scrolled down to a Web site for the Ministry of the Tattoo in Monterey, where the entire parish is visibly tattooed. Just one potluck dinner and

dinner and lended up finding God.



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# Get Your Group FRONTPAGE 1.1 on the Same Page

FrontPage 1.1 offers simple workgroup applications for your intranet.

By Pete Loshin

THE LEAST EXPENSIVE groupware product around is the corkboard hanging in your lobby. But for a little more money, Microsoft FrontPage 1.1 will help you set up simple workgroup applications on your corporate intranet.

Street priced at \$149, FrontPage is a popular Web site designer; it lets you easily create nice-looking pages with FrontPage Editor and build impressive sites using FrontPage Explorer. It also comes with canned versions of rudimentary customer support, project collaboration, and discussion group applications that you can get up and running in just a few hours. You don't need to know programming or HTML, but read the online tutorial because Front-Page tools are not always intuitive.

FrontPage installs easily, and automatically identifies your PC's Internet Protocol address and host name. You can use the bundled Personal Web server or load special extensions to use FrontPage with other Web servers. Some extensions are bundled; others can be downloaded from Microsoft's FrontPage site (http://www.microsoft.com/frontpage/).

#### **GETTING GROUPS GOING**

ONCE YOU'VE INSTALLED the package, you can build your first Web application by opening FrontPage Explorer, choosing New Web from the File pull-down menu, and choosing a template or wizard.

The Discussion Web Wizard lets you create a basic forum for group discussions, with easy-to-follow threaded conversations and text searching for all messages. That's about all you get, though. Users can't expand or collapse threads or attach files, and replies to a message don't include the original message text. The wizard prompts you for the necessary information, and you can launch a usable discussion forum in well under an hour. You can spend a lot more time customizing the forum, but your options are limited.

The Customer Support and Project templates let you create complete applications for holding discussions and publishing or grabbing information. For

example, you can take a customer problem report and store it in various file formats that you can then feed into a database or spreadsheet. You can create your own forms or modify existing ones with FrontPage Editor, but follow the tutorial carefully before making your first attempt.

While FrontPage's wizards can generate complete and usable applications, you must modify them to reflect your organization's content. For instance, you need to add your company name, and you should insert the material proper "What's New" and FAQ pages. And don't forget about security, which is handled through Front-Page Explorer. You can specify administrators, authors, and end users for each application and allow modifications from another computer if desired.

Overall, FrontPage can get you going with group applications on your intranet. And if you can read and follow instructions, you can get started by yourself.

#### FrontPage 1.1

PRO: Easy to use

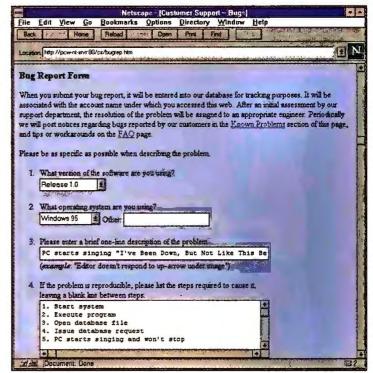
CON: Very limited group tools

Microsoft Corp.

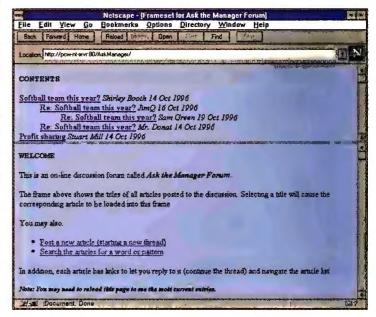
206/882-8080; http://www.microsoft.com

Street price: \$149; \$40 rebate to Office 95 users

READER SERVICE NO. 769

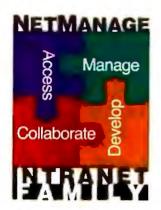


THE CUSTOMER SUPPORT TEMPLATE includes this bug report form, which you can easily modify to pick up other kinds of information from customers.



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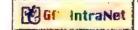
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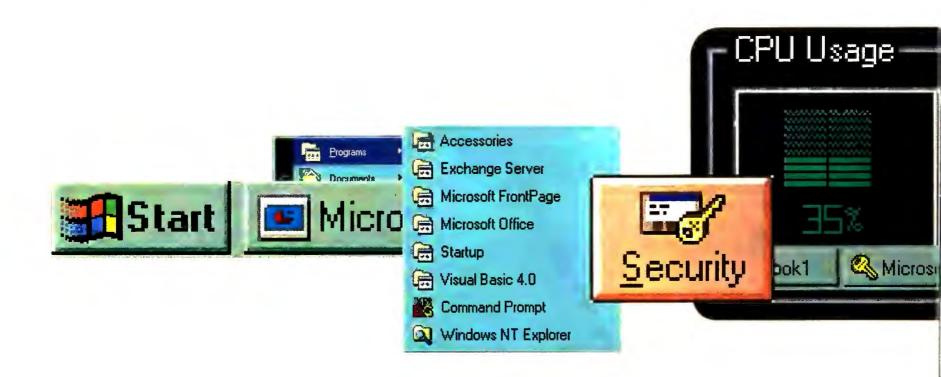
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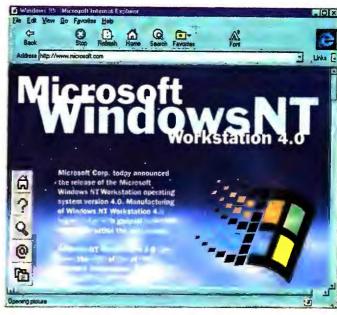
#### Microsoft Windows NT Workstation 4.0

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# Windows 95. of Windows NT. omputers everywhere drooling.





The new Windows NT® Workstation 4.0 operating system has been designed to be the most powerful desktop operating system. And because all that power is controlled by the Windows® 95 interface, it's much easier to use. The total 32-bit power of Windows NT Workstation means reliability, security, and easy access to the Internet and tranet. It's reliable because all applications run in their own memory space — so that new game beta won't crash last week's work. It's secure because integrated features et you lock your system all the way down to the file level, so you can count on applications and data being safe.

It's Internet-ready because it's loaded with built-in features like TCP/IP, the Microsoft Internet Explorer browser, and integrated Peer Web Services, which lets you create a small intranet for your workgroup. And because it's all controlled by the Windows 95 interface, you can customize your system to work and look however you like. So does all this mean Windows 95 is history? Absolutely not. Windows 95 may still be your best choice, depending on your existing hardware and applications. We suggest you dive headfirst into our Web site to compare and contrast operating systems to see which 32-bit desktop is best for you.



## A Suite Solution WEBSHARE for Intranets



WebShare offers a complete tool kit for group applications on a Web server.

By Pete Loshin

"ON THE INTERNET, nobody knows if you're a dog." But on the intranet, everyone will know if your corporate Web site is a dog. And your site will be a dog if all it does is push official corporate data rather than help you get work done with your colleagues.

You can avoid this problem with Radnet's WebShare, an intranet workgroup product that lets you collaborate on a wide range of everyday projects—just as Lotus Notes does, but without the special infrastructure that Notes requires.

WebShare is an application platform, based on a SQL database engine, that lets sophisticated users and programmers create a broad range of structured applications. Developing these applications requires familiarity with HTML, BASIC, and SQL database design. On the infrastructure side, however, WebShare needs nothing but standard Internet-style networks and servers.

WebShare comes in two pieces. The \$995 WebShare Designer is a development tool that also includes eight standard workgroup applications: a calendar system, a contact manager, an employee database, a manager for resources (such as conference rooms), two discussion group applications, a newsletter, and a problem tracker. The \$2195 WebShare Server integrates a Spyglass Web server with a Sybase SQL database engine to deliver your intranet applications to anyone who can access the server machine. Both packages run on Windows NT workstations or servers with at least 32MB of memory; WebShare users can employ any Web browser. We tested latebeta versions of the software.

#### ADORNING THE TEMPLATES

INSTALLING WEBSHARE DESIGNER from a CD-ROM is quick; you just need to know the Internet Protocol addresses of any computers that will be logging in. That restriction disappears when you install WebShare Server.

You'll find that using WebShare's template applications is surprisingly easy, because the overall design is so simple and logical. However, the package is a little rough around the edges. The onscreen help is minimal, and some templates seem unfinished. For example,

the calendar application lacks anything that looks like a regular calendar.

But you don't use these applications right out of the box. WebShare aims to create custom applications, and it does a creditable job. You start by dragging and dropping one of Web-Share's template icons to the application window and giving it a name. You then open it up in Web-Share Designer, a visual tool for adding and modifying HTML forms, database views, tables, and the rest of your application's plumbing. Designer comes with a BASIC scripting language to handle the job.

WebShare features a rich set of options for presenting different slices of data to different users. An administrator can easily create a user group, modify permissions, and generate private views of databases.

If you're interested in hard-core workgroup computing—and can invest programming time—Webtranet a site to behold.

#### WebShare

PRO: Solid tool for creating many flavors of customized group applications

CON: Lacks polish, templates are limited Radnet, Inc.

800/472-3638

http://www.radnet.com

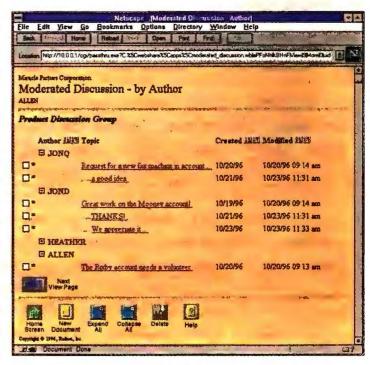
Street price: WebShare Designer \$995,

WebShare Server \$2195

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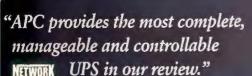
















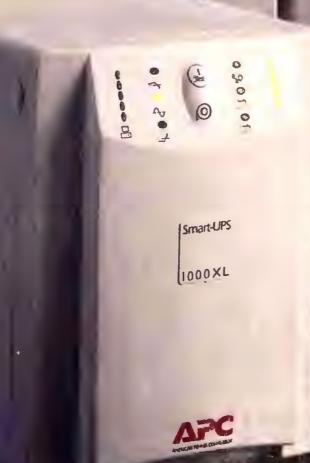




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## COMPLETE **GUIDE**

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PUTER REBOOTS. So what do you do? What you've always done: Call technical support. Only now you discover there's a hefty \$30 fee for solving your problem. Yikes!

While some hardware and software vendors still offer free phone support, most now charge for each call. And even the "free" support isn't really free, especially when you factor in those long

toll-call waits on hold listening to Kenny G. Fortunately, on the Internet and online services you can still get answers to your questions, and in most cases it won't cost you a dime.

Nearly every major company's Web site now features a support page with answers to your technical questions. Most include answers to frequently asked questions, knowledge bases containing loads of troubleshooting and product information, and file libraries with updated drivers and software patches. And if you want help from an expert, you can usually post a question on a message board or send an e-mail to a company tech support person.



There is a catch, of course. Hunting down the right answers can take hours (or even days) of online exploration. Just figuring out where to start can be a daunting task. And once you find a promising Web site or vendor forum you'll still need to know how and where to look. Downloading the wrong file or poorly phrasing an e-mail question can slow you down-or even get you an incorrect answer.

To help you cut through the online clutter and confusion, we searched major hardware and software companies and support sites on America Online, CompuServe, and the Internet. Here's a guide to where to go, what to look for, and how to get the right answer the first time you ask. And we've included a convenient pull-out card on page 139 with online support addresses.



#### ONLINE TROUBLESHOOTING 101: DON'T PANIC

GOING ONLINE FOR SUPPORT takes time, patience, and a do-it-yourself attitude. The first step is to consider your needs. If you can't

print out your tax statement and the IRS is waiting in the lobby, or if you really need someone to guide you step by step, then telephone support is probably the better choice. And if the problem is with your modem or communications software, it may be your only choice.

Before you seek out tech support, try to determine the source of the trouble. Sometimes this is easy: If there's smoke coming out

ONLINET	CH SUPPORT IN TERNET						COMPUSERVE			
SOFTWARE	Web address (http://)	Newsgroup	E-mail	Knowledge base	Software/ file library	FAQ	Go word	Message board	Software/ file library	FAQ
Corel	www.coret.com, www.wordperfect.com	Q	- 0	•	•	assisten,	coret	•		
Intuit	www.intuit.com	0	0	0	•	•	intuit	•	•	•
Lotus	www.support.lotus.com	•			•	•	lotus	•		and of the
Microsoft	www.microsoft.com	•	0	•	•	•	microsoft	•	•	•
Netscape	home.netscape.com	•	O	•		W-0	netscape	•	•	•
Symantec	www.symantec.com	0	0	0	•	•	symantec	•	•	•
SYSTEMS										
Acer	www.acer.com		•	•	•	e san Mariha	acer	•	•	0
Compaq	www.compaq.com	0	•	•	•	•	compaq	•	•	•
Dell	www.us.dell.com	I OM	•	· 明· (◆ ) · · · · · · · · · · · · · · · · · ·	70		dell		•	•
Gateway 2000	www.gw2k.com	•	•	•	•	•	gateway	•	•	•
IBM	www.pc.lbm.com	•			•	A COMMAND	- Jbm			**************************************
Micron	www.mei.micron.com	•	- Indian china china	0	•	•	micron	•	•	0
NEC	www.nec.com	0		10	1/0			£ _	-	-
Packard Bell	www.packardbell.com	0	•	0	•		packard bell	•	•	0
PERIPHERALS										
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Seagate	www.seagate.com	O Salar	O	i ministria.	•	* 30AL	seagate	450	•	•
U.S. Robotics	www.usr.com	o	07139	0	la e		usrobotics		m Brienstienheim	2

of your monitor, you've probably found your culprit. But usually you'll have to take a look at the evidence and make an educated guess. Try to assign the source of the problem to the computer, one of its peripherals, Windows 95 (or DOS/Windows 3.x), or a software application.

One good place to look for troubleshooting clues is in your PC's start-up routine. Carefully watch your monitor as the machine boots up. That text scroll that whizzes by often contains error messages. Press <Pause> to freeze the scroll and look for messages that identify peripherals not found or not configured properly. These and other error messages offer valuable feedback that can point you in the right direction. Always write down the complete error message, no matter how cryptic, for future reference.

	AMER	ICA	ONLI	N E		
Keyword	E-mail	Message board	Knowledge base	Software/ file library	FAQ	
corel	0	•	www	•	•	
intuit	0	•	•	•	•	
		<u>u</u>			-1	
microsoft [Web link]	0	www	www	www	•	
netscape	0	• that	o ·	actidishments	•	
symantec	0	•	0	•	•	
acer	0	•	www	•	www	
compaq	0	•	www	www	0	
dell	0	•	www	www	www	
gateway	0	•	•	0	0	
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hayes	0	•	0	•	0	
hp	0	•	•	•	•	
iomega	0	•	0	•	0	
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#### **VENDOR WEB PAGES** OFFER A WIDE ARRAY OF TECH SUPPORT RESOURCES TO HELP YOU FIND THE ANSWERS TO YOUR PROBLEMS.

Also note any recent changes in your computer. If you've recently added new hardware or software, there's a good chance it has something to do with your problem.

Now take your educated guess to the World Wide Web. You may have to visit several sites before you find the right answer. You can find a listing of many vendors' Web addresses on the removable reference card included with this issue. If your vendor is not on the list, try using a search engine such as AltaVista (http://www.altavista.com) or Yahoo (http://www.yahoo.com) to search for the company or model name. If you think the problem stems from a peripheral or an application, then go to that vendor's site first. If you don't get satisfactory results there, go to Microsoft's or your system vendor's site. Microsoft has an excellent searchable knowledge base and over 200 user forums. Since the Windows 95 operating system is sandwiched between the hardware and the applications, information about all kinds of problems usually pops up at Microsoft's Web site.



#### WEBBING IT: SO MANY RESOURCES, SO LITTLE TIME

VENDOR-SUPPORTED WEB PAGES offer a wide selection of tech support resources: There are FAQs (pronounced facts), which list answers

to frequently asked questions; knowledge bases that offer extensive databases of product support solutions; e-mail facilities to send questions directly to company personnel; newsgroups or forums where users and company reps share information; and file libraries with downloadable drivers, utilities, and product read.me files. Keep in mind that different sites offer different resources, and some of these can overlap on occasion—for example, you might find a FAQ stored in a file library.

Once you've located a vendor's home page, look for the link to tech support. Most Web sites are clearly marked, but at some sites the poorly designed pages make it easy to get confused. Fortunately, many sites have built-in search functions to ease navigation. Just type support or service on the search query line and most of the time you'll beam straight to the support page.

FAQs. The first place to stop on any site is the FAQ, a list of frequently asked questions with answers culled from previous support inquiries. A FAQ can be just a long text file that you have to scroll through; if you're lucky, though, it'll be a list of

questions with each one hyperlinked to its answer. If your problem is common, it will be covered by one of the 10 or 20 questions typically found for each product. Questions range in complexity from "Why does my mouse have two buttons?" to "Will closing jumper E-6 bypass the secondary IDE channel and let me use protected-mode drivers?"

The quality of FAQs varies greatly. The FAQ covering all of Compaq's desktop computers has a scant 8 questions, while Lotus's FAQ for 1-2-3 has more than 40 questions listed by categories ranging from common error messages to clever shortcuts for data entry. The best sites present the questions by category and then order them by how frequently they're requested. But most sites just give you a long text file of alternating questions and answers. To avoid scrolling through heaps of useless data, try using the Find feature on your browser. If you have a problem with your video card, for example, search on the word "video" or on the model's name. If you come up empty-handed, move to the company's knowledge base.

KNOWLEDGE BASES. If your search through the FAQ has turned up nothing, your next stop should be the site's knowledge base. A knowledge base is a searchable database that contains all kinds of product support information ranging from the latest bug lists to background papers on current technologies (and sometimes even FAQs).

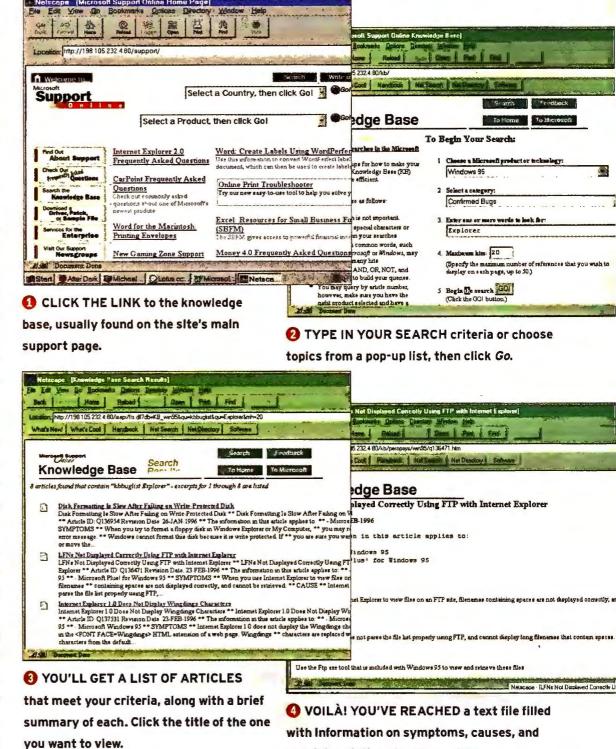
At the heart of a knowledge base are short articles that describe tech support problems and, hopefully, their solutions. Problems and solutions are continually updated by the company's technical support people. In fact, some phone support staffs, such as Microsoft's, use the knowl-

edge base as one of their main troubleshooting resources. Right now many major hardware and software vendors are developing online knowledge bases, and several companies already have limited models in place. But only big players like Microsoft and Lotus have fully stocked databases that are really useful.

Microsoft boasts a first-rate knowledge base that's packed with problem-solving information for some 40 of the company's products. Responses are usually fast, plentiful, and well written, with brief sections on the problem's symptoms, causes, and solutions. Hewlett-Packard's Web site, on the other hand, has plenty of searchable information such as driver files and FAQs, but it doesn't provide the troubleshooting resources that

#### FOUR EASY STEPS to Knowledge

AN ONLINE KNOWLEDGE BASE CAN BE A WONDROUS THING, if you know how to use It. These repositories of tech support wisdom can save you hours of fumbling through FAQs and e-mail. Here's an example of how to use the extensive knowledge base maintained on Microsoft's Web site to find information about Windows 95 bugs.



can be found in the Microsoft and Lotus knowledge bases.

Between these two is Dell's Autotech Diagnostic System. More of a smart FAQ than a knowledge base, this expert system guides you to an answer by asking successive questions about the problem. If your problem falls within the limits of the Autotech decision tree, you can go step by step to your solution. If not, you're given Dell's tech support number and left to fend for yourself.

possible solutions to your problem.

Using a knowledge base is no different than using a keyword to search a database. Investigate the scope of the knowledge base by starting with broad queries and then narrowing the field. For example, search first on "printer" if you think you have a problem printing TrueType fonts on your LaserJet printer. This should

generate a long list of responses that will give you a sense of the type and amount of information available. Then narrow your search by looking for words that are likely to be included in the answer you're looking for, such as the model of your printer or the program you're having trouble with. You can quickly narrow a search by querying with more than one word, such as "1-2-3 and LaserJet 4."

**E-MAIL.** Still stumped? Maybe it's time to seek professional help. Some companies will let you send an e-mail directly to tech support. Others, including Microsoft, will charge you for the privilege via its premium subscription support service. Only 13 of the 23 companies we looked at offer e-mail support (see "Online Tech Support"). If your vendor offers it, you can usually find an e-mail link somewhere on the support page. Be sure to state your problem clearly and include all relevant information. (See "Get the Right Advice the First Time.")

If the site offers a fill-in-the-blank template for constructing your e-mail query, use it. A template ensures that technicians get all the information they need. This can significantly increase your chances of getting a quick, accurate response the first time. Most companies that offer e-mail support try to respond within one to two days, but it's not unusual to find longer turnaround times during peak demand—like after a new product launch.

**NEWSGROUPS (USER FORUMS).** If you can't find a direct e-mail link, you still may be able to get feedback from tech support through vendor-supported newsgroups. These electronic bulletin boards allow users to post questions and get answers from company support personnel, company-approved volunteers, or peers like yourself.

#### **GET** the Right Advice the First Time

WE ASKED ONLINE SUPPORT TECHNICIANS to describe the best ways for users to get answers to their questions—quickly. You can use these tips in all technical support communications, be it by e-mail, voice, or fax.

- REPEAT HISTORY. Describe the events that led to the problem. If possible, reboot the computer and re-create the situation. Record every error message or unusual event that you see on screen, from boot-up until the problem recurs.
- SOCK IT TO THEM. Give as much information as possible in the first e-mail, including software version numbers and hardware model numbers. Use the built-in Windows utility SysEdit, and cut and paste the contents of your autoexec.bat, config.sys, win.ini, and system.ini files.
- DEVICE AND CONSENT. Device Manager in Windows 95's My Computer lets you output its contents to a file. You can attach this file to any e-mail you send so the tech support people will know your computer's configuration.
- EASY DOES IT. Keep your message simple by using short, direct sentences, and avoid using vague or general words like "it" or "thing."
- CHILL OUT. Most of all, keep cool. It's easy to take your frustrations out on a faceless technical analyst. All you're going to do is slow down the process by annoying someone who's trying to help you.

# TAKE TIME TO SCAN THE QUESTIONS AND ANSWERS ALREADY IN NEWSGROUPS. YOU'LL SEE HOW THE GROUP WORKS AND YOU MIGHT EVEN FIND WHAT YOU NEED.

This kind of support has been widely available for years in support forums on CompuServe and other services, as well as in thousands of non-vendor-supported newsgroups on another part of the Internet called Usenet (see "Usenet: All the Newsgroups That Fit"). Only recently has it started to show up on the Web. Microsoft just launched more than 200 Web-based newsgroups, each focusing on a different application or technical support topic. Other companies, such as Corel, are watching Microsoft's effort with an eye toward developing similar facilities.

A newsgroup often maintains its own FAQ in order to reduce the number of repeat questions. Your first task is to look for a FAQ. It may be contained inside a perpetually posted message on the newsgroup or in a file located elsewhere on the Web. If the FAQ doesn't help, it's time to go to the messages.

Before rushing in and posting your inquiry, take time to scan the questions and answers already there. Not only will this give you a feel for how the group works, but you might even find what you're looking for before you ask. However, unless you have a fairly common question, odds are you won't find a useful answer in the messages.

Hopefully, each question and its responses will be grouped in a linear thread—just like e-mail—that lets you easily view the entire question-and-answer process. Questions and responses are displayed only for a limited time after their posting date (days, weeks, or months depending on the newsgroup). As a result, you may sometimes see a group of responses without the original question. If this happens, check the responses to see if the initial question is embedded in one of them.

A quick way to hunt for a particular question or response is to use your browser's Find function. Also check the time stamps on questions and their answers to get an idea of how quickly you can expect an answer. Response times vary widely from newsgroup to newsgroup: One to two days is typical, but getting back in just hours—or not at all—isn't unheard of.

**FILE LIBRARIES.** So you've read the FAQ, searched the knowledge base, and scanned the newsgroups. You figured out that all you need is a new device driver, a patch, and some other small bit of software. Piece of cake: Most Web sites have links

#### WHAT PRICE, GLORIA?

#### Phone Support Versus Online Help

ONLINE SUPPORT IS GREAT if you have the time, but you'll always get the best and quickest answers from a live technician. Right? Not necessarily. In fact, for the same kind of questions, online help could be a better solution-and it's a lot cheaper.

To compare online help versus phone support, I invented two typical guestions: One was a how-to, and the other sought a solution to an apparent bug. I went trolling for answers using Microsoft's online and pay-per-call phone support.

#### EXCELLING AT EXCEL

My first question: How do I import DOS-based Quattro Pro workbook files into Excel 5.0? To find out, I called Microsoft's FastTips Line at 10 p.m. on a Sunday. I waited a few seconds while my technician, Gloria, did some typing, rustled papers, and sipped her coffee. Then she gave me the scoop: Excel couldn't directly import the file. She then detailed a couple of clever work-arounds. In less than 5 minutes I had my answer. Time passed: 5 minutes. Cost: \$35.

Then I went online. My first stop was Microsoft's knowledge base on its Web home page. I selected Excel from the pull-down menu and searched on the word "Quattro." The search returned 22 articles on Excel/Quattro Pro issues, but none dealt with my problem. I returned to the main support page and entered a newsgroup for Excel. Before composing my plea for help, I quickly scanned the posted messages.

Bingo! I was not alone. The message list contained the same question I was about to ask and, even better, a response from an MVP-a Microsoft-approved volunteer who monitors a newsgroup. Included in the response was one of the solutions I got from Gloria. Time passed: 10 minutes. Cost: \$0.



YOUR CALL IS IMPORTANT TO US. If that's the case, why do I have to wait so long before you'll take it? asks author Kirk Steers.

to file libraries—or FTP sites—filled with drivers, upgrades, utility programs, and documentation.

Downloading a file is simply a matter of finding the file name and clicking on it. At some of the more polished sites like Gateway 2000's and Compaq's you'll find well-organized lists with short descriptions of each file.

But other Web sites, such as Creative Labs', display a primitive directory tree based on the FTP site's file structure. Here files and subdirectories are listed by name only, or with just a few descriptive words.

If you have to look for a file in one of these FTP directories, usually the best place to start is in a pub (for public) directory. You can examine the contents of an FTP directory by clicking on its name. This displays a list of all the files and subdirectories, just like a crude version of Windows File Manager. The best way to avoid confusion is to find the exact name of the file you want from the knowledge base, e-mail, or other source. Then go to the file library. Once you find what you need, click on the file name to begin downloading.

Since many library files are actually multiple files stored in a single compressed one, you might also want to create a new directory—or folder in Windows 95—where you can conveniently uncompress them.

#### DIALING UP WITH WINDOWS 95

My second question concerned a problem I've had trying to log on to the Internet using Window's 95 Dial-up Networking feature. The check box that tells Windows to save my Internet password was always grayed out, so I had to retype my password each time I logged on. A small inconvenience-unless you log on 20 times a day, which I often do. But I didn't think this was worth another \$35 phone call. So this time I went to the Web first. I selected Windows 95 from the Microsoft knowledge base's product list and searched on the words "dial" and "password."

Cowabunga! Of the 37 articles posted there, the first one was titled "Save Password Check Box Is Unavailable." The article described my problem and offered two solutions. Because the second solution required installing network software, I tried the first, which involved manipulating a Windows password file. After a brief struggle with various menus and configuration boxes, I realized I needed to know more.

I turned back to the newsgroups and posted a message on the appropriate Windows 95 board. An MVP replied within 2 hours, and I was able to solve the entire password problem in 30 minutes. Time passed: 2.5 hours. Cost: \$0.

After my online success, I figured a phone-support pro would find the same information instantly. Wrong, First came a methodical exploration of setup screens and communications parameters, and then the technician, Lloyd, suggested several possible solutions. One would have required that I type my Windows password for log-on. Another would have rearranged all the icons on my desktop. After 10 more minutes, Lloyd led me to the same solution I'd found online. Time passed: 30 minutes. Cost: \$35.

While Lloyd was patient and committed to looking for a better solution, I keep wondering if I would have settled for the first, less satisfactory answer had I not gone online first to discover all my options.

Probably. Wouldn't you?

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#### **ONLINE** Alternatives to the Web

BEFORE INTERNET MANIA STRUCK AMERICA, the only place to get online support was on CompuServe and, to a lesser extent, America Online. There you could find company-sponsored forums with access to trained technical support personnel and extensive file libraries.

Though many companies-most notably, Microsoft-are moving their support services to the Web, the online services still offer a vast array of support services. Here's how to get the most out of them.

#### COMPUSERVE

CompuServe has forums for hundreds of hardware and software companies, maintained by their own technicians and/or competent thirdparty support firms. There are also scores of generic subject-based computing forums (CD-ROM, Multimedia, Windows) populated with knowledgeable users.

HOW TO FIND IT. To locate the forum you want, click on Find in the Services menu or on the toolbar and type in the name of the company, product, or technology you want to investigate. Find will return all forums linked to the keyword.

HOW TO USE IT. When you arrive at a forum for the first time, you'll see a dialog box that asks whether you want to join the forum. You do. (If you choose the visit option, you may not be able to access all parts of the forum.)

Make your first stop at the library by clicking the bookshelf icon. Here you'll find FAQs, utility programs, software updates, device drivers, and other files that may help solve your problem. To search for a specific file, or to find files on a particular subject, click the magnifying glass icon. If you want to browse through all the files in the library, click on the hand icon.

If the library doesn't have what you need, it's time to visit the message board. Here you can post queries to trained support technicians (in vendor-supported forums) and experienced users.

Click on the hand-and-pencil button and fill in the form. If you're not sure where to send the message, note the addressees for the posted responses to other messages. Some analysts specialize in certain topics and give quicker replies. If you're still not sure whom to address a message to, send it to the sysop (system operator) of the forum that interests you; the sysop will either answer it or redirect it for you.

#### AMERICA ONLINE

Like CompuServe, AOL offers technical support in vendor-supported and general-interest forums.

HOW TO FIND IT. Use a keyword command. Press <Ctrl>-K, type in a keyword, and click the Search button. Try to be as specific as possible. Typing a vague search word will produce too many results; for example, "software" will return more than 300 possibilities.

Two of AOL's most useful general-interest forums are PC Hardware (keyword: PC hardware) and Software Center (keyword: software center), which offer additional information tools such as the PC Hardware Resources Center.

HOW TO USE IT. Not all AOL forums look the same, but most have clearly labeled file libraries and message boards. To download files, click the Software Library button and select a subject folder



#### **USENET: ALL THE NEWSGROUPS THAT FIT**

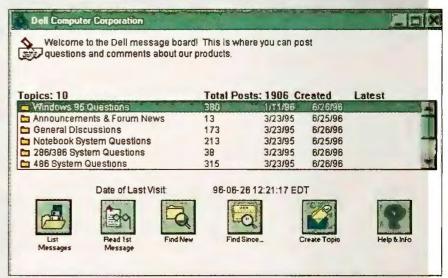
IF CRUISING VENDOR WEB SITES has left you empty-handed, it's time to look into some other venues. The Internet is loaded with

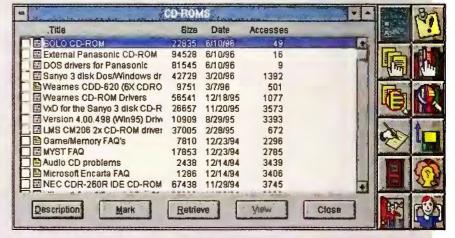
helpful resources such as Usenet newsgroups. The trick is to pinpoint the useful information and still get to bed before sunrise.

If Usenet newsgroups seem similar to vendor-supported newsgroups or user forums, that's because user forums are modeled after Usenet's winning formula: Usenet newsgroups cover hundreds of computer-related topics and offer a vast array of technical information and experience. Since most of them aren't directly supported by a single person or company, the character of these different newsgroups varies widely. Posting a question to a busy group like comp.sys.ibm.pc.hardware can get you a response in hours. The same question posted to the rarely

from the screen. If the List More Files button on the right side of the screen isn't grayed out, click it to view more files. Once you've selected a file, you can download it immediately or at a later time by clicking the appropriate button; you can also click a button for a brief description of the file. The convenient Download Later button lets you download a group of files at once and logs off when completed.

To access the message boards, click Message Board in the forum and then Browse Folders in the resulting dialog box.





GIVE AND TAKE ONLINE: You can find the answers to your problems on messages boards such as Dell Computer's (top) by clicking on the subject area you are investigating. You can also post questions for the company and other users to answer. File libraries, such as the one for the CompuServe CD-ROM forum pictured here (bottom), let you select one or many programs or text files to download.

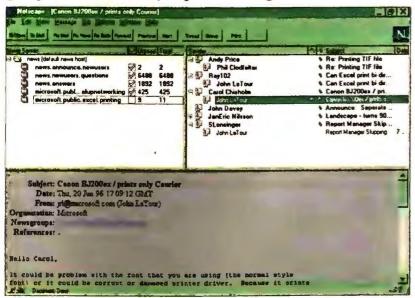
visited comp.sys.ibm.pc newsgroup may never be read.

Usenet newsgroups can be accessed directly by using an Internet software utility known as a newsreader, or indirectly via the Web. The Zippo News Service (http://www.zippo.com), for example, lets you view many Usenet newsgroups in Web-page format. But for easiest viewing, you need to use a newsreader to connect directly to a Usenet server. You can download a free version of Forte's Free Agent, an excellent newsreader, from the company's Web site (http://www.forteinc.com). Many Internet service providers include Usenet access as part of their standard package. Also, both Netscape Navigator and Microsoft Internet Explorer have newsreaders built in.

There are thousands of newsgroups available, many with names like alt.cow.moo.moo.moo. Your job is to find the one that has the answer to your problem. Your best bets for technical help are the newsgroups that start with the prefix alt (for alternative) or comp (computer). For example, alt.sys.pc-clone.gateway2000 is the address of a newsgroup that deals exclusively with Gateway 2000 computer systems, while comp.sys.ibm.pc .sound card.tech focuses on problems with IBM sound cards. Many other newsgroups favor technical professionals, but you'll also find groups that concentrate on general topics, such as comp.multimedia. (See "Newsgroups: 25 Places to Start Looking," on the attached reference card.)

If you want to avoid scanning the long lists of newsgroups to find something specific, go to a search engine on the Web. AltaVista, best known for its Web searching capability, also searches the titles and body text of current Usenet postings. And Deja News (http://www.dejanews.com) searches both current and archived Usenet messages.

When posting a message to Usenet, follow the same guidelines as for vendor forums and remember a couple of procedures that are specific to Usenet. First, always read the FAQ for the newsgroup. Posting questions that are already answered in the FAQespecially in highly focused technical groups—may elicit a barrage of less-than-polite responses telling you to look there first (this is called flaming). Second, it's always a good idea to "lurk" in a newsgroup, reading the postings and getting a feel for how the group functions before you post a message.



MOST WEB BROWSERS now have built-in newsreaders, so you can easily access newsgroups. Once you're in a group, you'll see the subcategories, number of postings, and message topics to select.

#### **HELP YOURSELF!**

ONLINE HELP IS BECOMING AN INTEGRAL PART of both software and print media. Many troubleshooting utilities include links to online support databases. Check out these programs and books.

- Oil Change (Cybermedia, \$39.95 per year, 800/721-7824, Reader service no. 771) logs the software installed on your PC and provides revisions and updates at your request. When you connect to its database on the Web, Oil Change notifies you of available updates and installs them to your system as you wish. This utility also backs up old drivers when it updates them, so you can undo any unwanted changes.
- e.support (TouchStone Software Corp., \$29, 800/531-0450. Reader service no. 772) is a wizard-based troubleshooting utility. It first queries users about the hardware or software problem, then combines this information with a system profile. A detailed report is then sent via e-mail to the tech support department of the manufacturer of the product diagnosed as causing the problem.
- SOS Help Center (Torch U.S.A. Inc., 800/300-2199, http://ww.torch-usa.com) is a research service that can answer questions on any PC-based technical issue, from troubleshooting hardware and software problems to locating replacement parts for hardware. Subscription price is \$4.95 per user per month with unlimited access to the replacement parts database. The cost per question varies on the amount of research Torch U.S.A. must do.
- The Computer Phonebook (No Starch Press, 1996, 800/420-7240, \$12.95) is a comprehensive directory that lists mailing addresses, phone and fax numbers, and (when available) the direct BBS and online addresses for more than 14,000 computer hardware and software companies, national user groups, trade/dealer groups, and third-party support firms.
- Tech Support Yellow Pages (Cybermedia, 1996, 800/721-7824, \$19.95) includes the technical support numbers and online addresses of some 2000 hardware and software companies. Its included CD-ROM has built-in hyperlinks that let you conveniently connect directly to company Web sites. —Michael S. Lasky

GET A DISCOUNT. If you've tried everything else and really need personalized tech support, perhaps discount is the way to go. If \$30 is too much to pay for a simple software problem, what about \$15? Third-party support companies are moving to the Web to fill the niche between high-priced and free help. Softmart's Web site (http://www.softmart.com) offers an e-mail response within 24 hours. Help with one of 16 major software programs, such as Windows 95 or various office suites, costs \$15—about half the going rate for phone support. Other thirdparty companies will be sure to follow in the months ahead.

When used in the right situation, however, online resources can be useful and effective tools. And with many companies placing the bulk of their technical support online, you may find yourself there more often than you expect.

Kirk Steers is a contributing editor, and Michael S. Lasky is senior associate editor, for PC World. Turn the page to find the pullout guide to free help online.



#### 1,000 ANSI lumens / SVGA resolution

#### The new 3M™ MP8650 Multimedia Projector

This is the one you've been waiting for. The first and only multimedia projector in its class combining an awesome 1,000 ANSI lumens of brightness with true SVGA (800 x 600 pixel) resolution.

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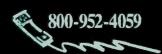
you get full-screen, high-resolution performance without having to compress the image, which most other projectors require.

But there's a lot more to the MP8650 than bright, ultra-sharp images. It's easy to use and set up — just plug and play. It's portable enough for road shows. Plus it's packed with all the advanced features you need, including two computer and two video inputs, PC and Macintosh compatibility, audio and monitor outputs and more.

And as you'd expect from the presentation professionals at 3M, every MP8650 comes with unmatched technical assistance, service and how-to support.

Learn more about the 3M MP8650 and what else is new from the power brand in electronic projection.
Contact us today for a FREE video and interactive CD-ROM explaining presentation technologies and solutions.

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3 Innovation

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Adaptec http://www.adaptec.com CIS adaptec E-m support@adaptec.com

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Adobe Systems, Inc. http://www.adobe.com CIS dptvend

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ALPS Electric http://www.alps.com

AMD http://www.amd.com E-m hwsupt@brahms.amd.com

America Online http://www.aol.com AOL member services

American Megatrends | http://www.megatrends.com | E-m support@american.megatrends.com

American Power Conversion http://www.apcc.com E-m apctech@apcc.com

AMS http://www.amsnote.com

Apple Computer http://www.apple.com

AST Research http://www.ast.com/americas/ast.htm | AOL ast | E-m web.support@ast.com

ATI Technologies http://www.atitech.ca E-m 74740.667@compuserve.com

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Autodesk http://www.autodesk.com AQL autodesk CIS adesk

Banyan Systems http://www.banyan.com CIS ban forum

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Bitstream http://www.bitstream.com

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CyberMedia http://www.cybermedia.com AOL cybermedia CIS cybermedia

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Diamond Multimedia Systems http://www.diamondmm.com cis dmndonline

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Digital Equipment http://www.dec.com/home.html

Electronic Arts http://www.ea.com E-m supporti@ea.com

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E-m techsupport@mhz.com

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Mitsubishi Electronics, America http://www.mela-itg.com E-m tsupport@msm.mea.com

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Nanao USA http://www.traveller.com/nanao/

NEC Technologies http://www.nec.com/ E-m tech-support@nectech.com

Netcom http://www.net.com

Netis Technology http://www.netistech.com/index/html E-m support@netis.com

Netscape Communications http://www.home.netscape.com AOL netscape

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Nokia Display Products http://www.nokia.com

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Okidata http://www.okidata.com/

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E-m support@packardbell.com

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E-m paw\_support@peach.com

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PKWare http://www.pkware.com AOL pkware CIS pkware

Polywell Computers http://www.polywell.com E-m polyeng@hooked.net

Practical Peripherals http://www.practinet.com AOL ppi CIS ppiforum

E-m support@practinet.com

Prodigy http://www.prodigy.com

QMS http://www.qms.com CIS qmsprint

Qualitas http://www.qualitas.com AOL qualitas CIS pevena E-m tech@qualitas.com

Quantum http://www.quantum.com/quantum.html

Quarterdeck http://www.quarterdeck.com CIS quarterdeck

S&S Int'l http://www.drsolomon.com CIS drsolomon E-m support@us.drsolomon.com

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Shiva Corp. http://www.shiva.com

Sierra On-Line http://www.sierra.com AOL sierra CIS sierra

Sigma Designs http://www.realmagic.com CIS sigma E-m tech\_support@sigmadesigns.com

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Softkey Int'l http://www.softkey.com E-m support@softkey.com

Sony Electronics http://www.sel.sony.com

Stac Electronics http://www.stac.com E-m software.support@stac.com

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Tadpole Technology | http://www.tadpole.com | E-m support@tadpole.com

Tandy http://www.tandy.com E-m support@tandy.com

Tektronix http://www.tek.com

Texas Instruments http://www.ti.com

Toshiba America http://www.toshiba.com CIS toshiba

Turtle Beach http://www.tbeach.com CIS turtle E-m support@tbeach.com

U.S. Robotics http://www.usr.com E-m support@usr.com

Ulead http://www.ulead.com AOL ul support CIS ulead

Umax Technologies http://www.umax.com CIS umax E-m support@umax.com

VideoLogic http://www.videologic.com CIS videologic E-m support@videologic.com

ViewSonic http://www.viewsonic.com E-m vstech@viewsonic.com

Visio Corp. http://www.visio.com CIS visio

Visioneer http://www.visioneer.com AOL visioneer CIS visioneer

E-m tech-support@visioneer.com

VocalTec http://www.vocaltec.com E-m support@vocaltec.com

Western Digital http://www.wdc.com AOL wdc

Zoom Telephonics http://www.zoomtel.com | AOL zoomtell | CIS zoom

#### **NEWSGROUPS: 25 Places to Start Looking**

With over 10,000 Usenet newsgroups out there, finding the right one can be difficult. We've assembled a list of 25 newsgroups that are active, friendly, and full of useful tech support information.

Note: Group names that end with asterisks indicate several useful groups that start with this prefix. IBM in the name refers to IBMcompatible PCs, not necessarily the company.

#### Newsgroup

alt.comp.hardware.homebullt

alt.comp.hardware.pc-homebulit

alt.comp.periphs.mainboard.asus

alt.corel.graphics

alt.os.windows95.crash.crash.crash

alt.perlphs.pcmcia

alt.sys.pc-clone.acer

alt.sys.pc-clone.dell

alt.sys.pc-clone.gateway2000

alt.sys.pc-clone.micron

alt.sys.pc-clone.zeos

alt.winsock.\* comp.graphics.\*

comp.multimedia

comp.os.ms-windows.\*

comp.publish.cdrom.\*

comp.sys.lbm.pc.games.\* comp.sys.ibm.pc.hardware.cd-rom

comp.sys.ibm.pc.hardware.comm

comp.sys.ibm.pc.hardware.misc

comp.sys.ibm.pc.hardware.storage comp.sys.ibm.pc.hardware.systems

comp.sys.ibm.pc.hardware.video

comp.sys.ibm.pc.misc

comp.sys.ibm.pc.soundcard.\*

#### Subject area

General hardware

General PC hardware ASUS brand motherboards

Corel graphics programs

**Problems with Windows 95** 

PC Card peripherals

Acer computers

Dell computers

Micron computers

Gateway 2000 computers

Zeos computers

Windows TCP/IP socket programs Graphics software programs

Multimedia hardware and software

Windows 3.x and 95 hardware and software

CD-ROM hardware, software, publishing

Gaming software and hardware

**CD-ROM drives** 

Modems, serial ports, communications software

All hardware

Hard disks, tape drives

Motherboards, computer systems

Video cards, drivers, MPEG

General hardware and software issues

Sound cards

Dear former company,

here is a list of my demands:

- 1. i want to buy high performance direct and i want it fast!
- 2. i want a company that has important friends who back them up.
- 3. when i call, i want to talk to a human being who knows my name.

Nothing personal,

it's just the way

to do business now.

#### multi-media

#### corporate

#### portables



option #1

133MHz Pentium Processor
256K pipeline burst cache
16MB EDO DRAM
1.6GB EIDE Hard Drive
8X CD-ROM
64-bit 3D video with 2MB EDO
Real-time video capture & MPEG1 playback
33.6 kbps FAX modem with Simultaneous
Voice over Data
16-bit SRS 3D wavetable audio
Altec-Lansing powered speakers
15" (13.7" viewable) display
Microsoft Windows 95
Corel WordPerfect Suite 7
and Z-MPC bundle\*

lease for \$71/mo

\$1949

166MHz Pentium Processor
256K pipeline burst cache
16MB EDO DRAM
2.1GB EIDE Hard Drive
8X CD-ROM
64-bit 3D video with 2MB EDO
Real-time video capture & MPEG1 playback
33.6 kbps FAX modem with Simultaneous
Voice over Data
16-bit SRS 3D wavetable audio
Altec-Lansing powered speakers
15" (13.7" viewable) display
Microsoft Windows 95
Corel WordPerfect Suite 7
and Z-MPC bundle\*

lease for \$82/mo

\$2249

200MHz Pentium Processor
256K pipeline burst cache
32MB EDO DRAM
2.1GB EIDE Hard Drive
8X CD-ROM,
Iomega Zip 100 drive
64-bit 3D video with 2MB EDO
Real-time video capture & MPEG1 playback
33.6 kbps FAX modem with Simultaneous
Voice over Data
16-bit SRS 3D wavetable audio
Cambridge SoundWorks speakers
17" (15.5" viewable) display
Microsoft Windows 95
Corel WordPerfect Suite 7
and Z-MPC bundle\*

te for \$106/mg



#### option #1

166MHz Pentium Processor 256K pipeline burst cache Intel 430HX PCIset Intel PIIX3 PCI - IDE Xcellerator 16MB EDO DRAM

1.6GB EIDE Hard Drive 8X CD-ROM 64-bit video with 2MB SGDRAM 15" (13.7" viewable) display Plug-N-Play flash BIOS

Remotely manageable through DMI Microsoft\* Windows\* 95 Microsoft\* Office Professional Three Year Limited Warranty

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200MHz Pentium Processor

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Intel PIIX3 PCI - IDE Xcellerator\*
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8X CD-ROM

64-bit video with 2MB SGDRAM 17" (15.5" viewable) display Plug-N-Play flash BIOS

Remotely manageable through DMI Microsoft® Windows® 95 Microsoft® Office Professional Three Year Limited Warranty

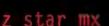
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pentium

The Z-MPC bundle includes Corel® FLOW 3, Corel Presentations 7, Corel Ouattro Pro 7, Corel WordPerfect®, Microsoft® Works, MS® Money, MS Publisher, Janna® Contact Lite, America On-Line®, Netscape® Navigator, MS Encarta® 1996, Best of Microsoft Entertainment Pack, Sega® Comix Zone, Symantic® Norton Utilities® and Norton Antivirus®



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Intel 430 MX Mobile PCIset
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16-bit sound w/integrated speakers

Infrared IrDA port 2 Type II PC Card slots 6.9 lbs.

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133MHz Pentium Processor Intel 430MX Mobile PCIset 256K pipeline burst cache 12.1" super-bright TFT screen 800x600x16bpp resolution

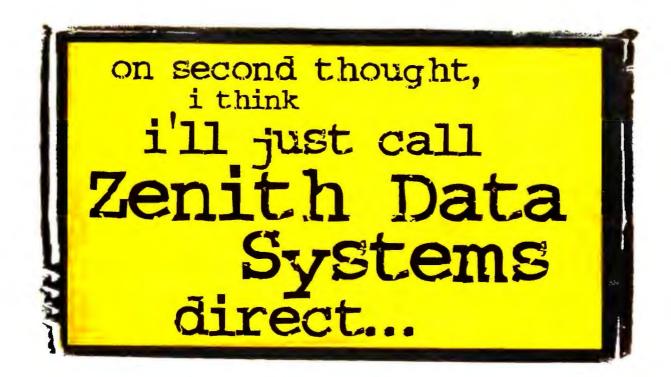
70Hz refresh

70Hz refresh
64-bit graphics accelerator w/2MB
16MB DRAM, expandable to 40MB
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6.9 lbs.

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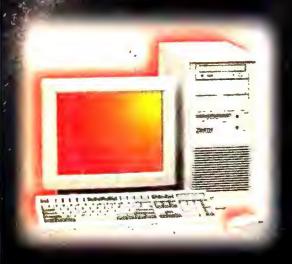
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  64MB EDO DRAM
  3.1GB EIDE Hard Drive
  8X EIDE CD-ROM
  128-bit video with 2MB MDRAM

- 128-bit video with 2MB MDRAM
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## Internet Overload: Disaster in the Making?

Massive logjams and service brownouts are plaguing the Internet.

Some say it's headed straight for a breakdown. Are the doomsayers right?

BY JAMES A. MARTIN

YOU'VE PROBABLY experienced it. Web pages that take forever to load, endless 'server is busy' messages, even the cryptic 'link dead' response. You may have even found yourself unable to log on to the Net for hours at a time.

Well, you're not alone. For the past year, analysts and scholars have warned that the Internet's delirious joyride is about to come to a screeching, sobering halt. The reason? The Net is being bogged down by more traffic than it can handle.

"I predict the Internet...will soon go spectacularly supernova and in 1996 catastrophically collapse," wrote Bob Metcalfe, founder of 3Com Corporation and inventor of Ethernet, in the first of his many Info World columns on the Internet's imminent implosion. Metcalfe is not alone in his pessimism; analysts for The Gartner Group, a Stamford, Connecticut, research firm, foresee a "communications infrastructure blowup and collapse" on the Internet in the near future. And a group of university scientists recently complained to the Federal Networking Council that traffic on the Net had often rendered it "completely catatonic."



Is the Internet headed for a meltdown? To find out, we talked to 30 Internet experts, analysts, and longtime users. Most of them said that reports of the Net's demise are greatly exaggerated. But they also warn that Internet access will soon become even slower—and more expensive—for the vast majority of users.

#### THE NET IS FALLING! THE NET IS FALLING!

IT'S NO SECRET that the Internet has undergone a virtual explosion thanks to the enormous popularity of the World Wide Web. Two years ago there were about 1000 Web sites, according to Matthew Gray, a researcher at the Massachusetts Institute of Technology who's been tracking the growth of the Web since 1993. These days, Gray says, nearly 1000 new online sites are going up every day.

Some 25 million to 35 million people worldwide are on the Internet; that number will reach 100 million by 1998. With the popularity of audio and video content, the volume of data passing through the Net is increasing exponentially.

MCI has seen the traffic on its backbone increase by a staggering 3000 percent from winter 1995 to spring 1996, according to Rob Hagens, MCI's director of Internet architecture in Reston, Virginia. Hagens said the equivalent of 9 million encyclopedias—or 218 terabytes of data is now being transmitted across the telecommunications giant's Internet backbone every month.

Yet despite the Net's incredible growth, the overwhelming consensus of the Internet experts we interviewed is that a fullscale meltdown is not very likely.

#### "I predict the Internet will soon go spectacularly supernova and in 1996 catastrophically collapse."

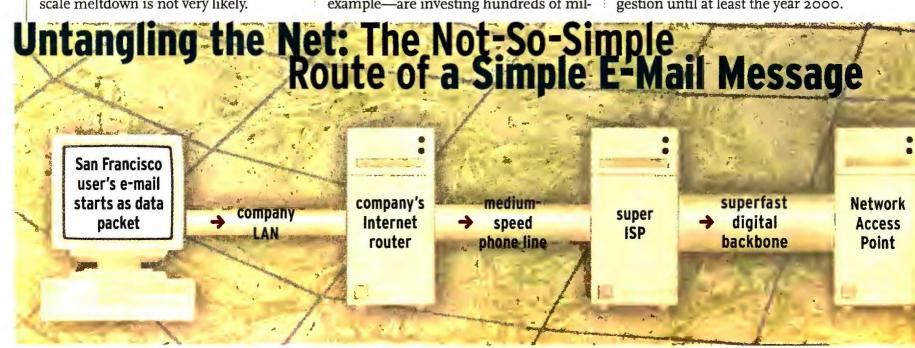


"Let's not forget that the Internet was originally designed to withstand a nuclear assault," says Ted Julian, research manager of Internet commerce for International Data Corporation in Framingham, Massachusetts, referring to the Net's origins as a network for the Department of Defense. "You could cut off both legs and an arm and it would keep moving."

The main reason for the Internet's ultimate survival may be more simple: money. Corporations that have an enormous financial stake in the health of the Net-commercial Internet service providers such as MCI and Sprint, for example—are investing hundreds of millions of dollars in the Net's infrastructure, expanding its ability to handle data.

Until these higher-capacity systems are in place, however, traffic jams and brownouts-small-scale interruptions of Internet service—are going to be more and more common.

"Internet providers are running a horse race these days, trying to upgrade their network backbones before the demand curve rises again," says Vint Cerf, senior vice president for data architecture at MCI and a key figure in the design of the Internet. Despite these efforts, Cerf says Internet users can expect to experience congestion until at least the year 2000.



#### Avoid the Speed Limit

SHOP CAREFULLY for an Internet service provider. Before signing up, ask the ISP representatives to fax you a map that pinpoints their network's proximity to the major Internet backbone providers. The more direct the connection, the less likely you'll experience service slowdowns. SCHEDULE YOUR ACCESS to avoid peak periods. Those periods are usually late afternoon and evening on the East Coast and late afternoon on the West Coast. DOWNLOAD in the background; get your work done while your browser downloads

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Even columnist Metcalfe has tempered his apocalyptic predictions. Reached at his home, Metcalfe still firmly believes the Internet is heading for a collapse—but he defines this as a situation in which "hundreds of thousands of people can't access the Internet for a morning or an afternoon or a whole day."

"At a minimum," says Mike Roberts, vice president of Washington D.C.'s Educom, an association that sets net-

working policies for some 600 colleges and universities, "we're in for a lot of bad hair days on the Internet."

#### **SMALL FRY GET FRIED**

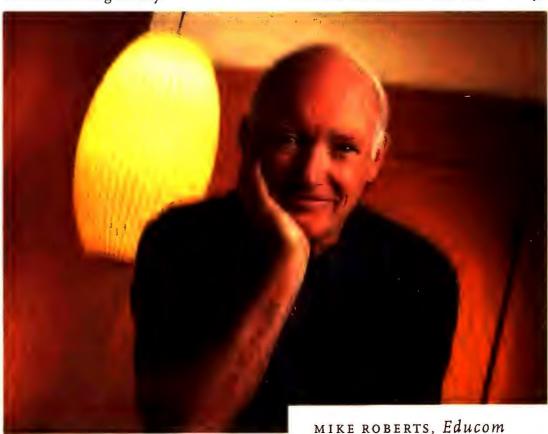
EVEN WORSE, the Internet's growing pains are more likely to be felt by individuals and small businesses who can't afford direct high-speed connections

"I have to build my work schedule around Internet bottlenecks these days," says Rick Harris, a CompuServe sysop, longtime Internet user, and entrepreneur in Atlanta. "I'll frequently postpone getting onto the Internet until after midnight, because it's so much faster at that time than during the day."

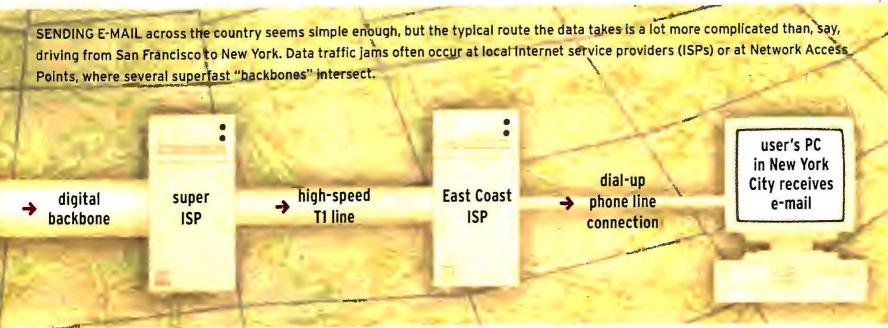
But the Net is global, and peak periods vary. "In Sweden they talk about the 'U.S. effect'," says Jonathan Nelson, CEO of Organic Online Inc., a San Francisco consulting firm. "I was there recently, and I could literally feel the Internet slow down around the time New Yorkers were starting to work. And when New York and the West Coast were both at work was the slowest period of all."

#### AND NOW FOR SOMETHING **COMPLETELY CHAOTIC**

TO UNDERSTAND why Internet bottlenecks occur, it helps to have a basic understanding of how the Net is constructed. So what does the Internet look like?



No collapse, but... "At a minimum, we're in for a lot of bad hair days on the Internet."





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"Like something devised by Monty Python," says Paul Saffo, a director at the Institute for the Future, in Menlo Park, California. "It's a direct violation of the senses for those who believe the universe is structured in an orderly way."

At its base level, the Internet is a conglomeration of small and large computer networks. Most users access the Net via Internet service providers, or online services. The ISPs typically connect to one of about a dozen super ISPs such as MCI, Performance Systems International, Sprint, or Uunet Technologies. Each super ISP maintains its own high-speed

network, called a backbone, which can shuttle packets of data at speeds of up to 155 megabits per second—or roughly 750,000 double-spaced, typed pages. The large commercial online services also maintain their own backbones.

All these networks connect to each other via a series of public and private Network Access Points, where machines route the data from one backbone to another. Thus, a typical Internet e-mail message could travel from its author's PC to a machine at a local service provider, then to a super ISP. From there it may be routed between several different backbones before it reaches its final destination, a machine at another local ISP where the recipient can log on to retrieve it (see "Untangling the Net" for an illustration).

Traffic bottlenecks typically occur at the access points, especially public NAPs that are shared by several Internet providers. When routers at these sites become overloaded, they can drop data packets, causing the data to be automatically retransmitted by the host computer, making the problem even worse. Or the packets might be directed to other routers on the Internet, a process that can create packet pile-ups elsewhere.

## Marc Andreessen Isn't Worried

WE CAUGHT UP WITH Marc Andreessen, Netscape's vice president of technology, at his company's headquarters in Mountain View, California. When asked what he thought about a possible Internet meltdown, he replied, "That is the biggest myth!" Here are highlights from that interview:

PC WORLD: You've probably encountered these complaints before.

MARC ANDREESSEN: There's a long-running joke on the Internet that goes back 15 years. "Death of the Net Predicted. GIF at 11 o'clock!" This pops up every year or two; this is just the first time that it's ever actually hit the public's consciousness. This myth is based on a fundamental misunderstanding of what the Net is and how it works.

PCW: But now the government has begun to turn over a lot of the backbone of the Net to private companies, and the backbone is essentially private, at this point.

MA: There's a whole set of parallel backbones right now. There's an AT&T backbone. There's an MCI backbone. There's a Sprint backbone. There's a CompuServe backbone. And so on. There's also an education backbone, which the government continues to fund. Any backbone may start having more demand than it has the capacity to supply, in which case they increase the bandwidth.

"This [collapse of the Net] myth is based on a misunderstanding of what the Net is and how it works."

MARC ANDREESSEN, Netscape

There is no limitation on bandwidth. Demand ramps up; supply expands. And supply can expand, because there's nothing stopping it.

PCW: Isn't it conceivable that somebody could bring the Internet to its knees with massive transmissions?

MA: They could, but they would have to be leasing a very high amount of bandwidth. It would be incredibly costly, because to have

an impact on the infrastructure, you'd need at least a T3 [line] on both sides.

PCW: Can't you imagine an AltaVista employee going postal?

MA: Right. But people are going to come up with new attacks, and others will come up with new defenses.

PCW: Do you believe that the free market will react effectively enough, or do you think it will be necessary for an outside organization or the government to step in and guarantee any kind of bandwidth availability and security measures?

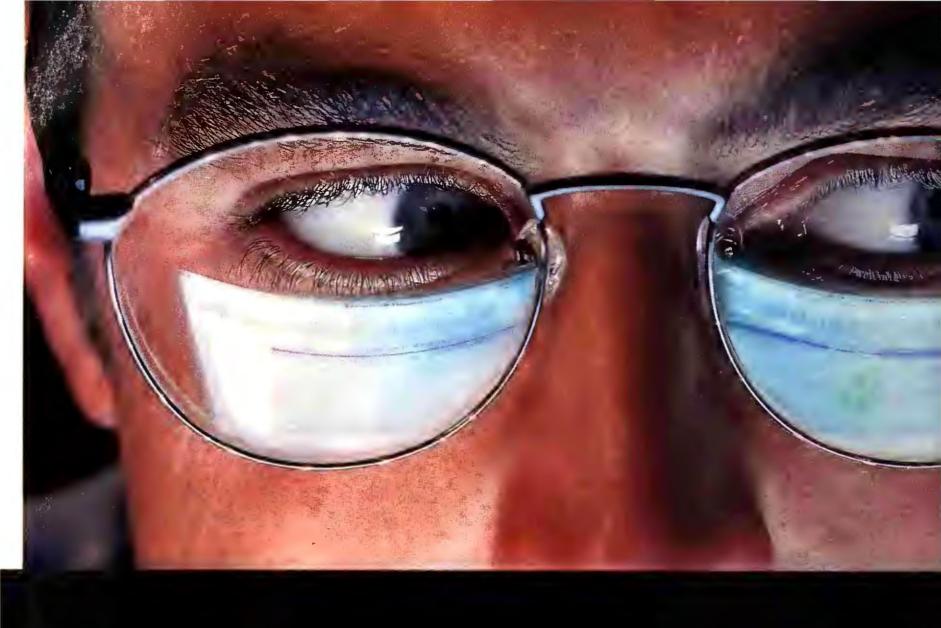
MA: The market will take care of it on the commercial side and in the general-purpose user/consumer/business aspects. The government's role, I believe, is to fund the networks used by educational research organizations. So the government ought to pay for regional networks connecting universities and let the market run its course on normal consumer and business data networking, and the government should just make sure that educational research institutions are able to benefit from that by funding it directly.

PCW: Five years down the road. 2001. How do you foresee most people are going to be getting onto the Net?

MA: My current guess is that the primary high-bandwidth access will be either through businesses with leased lines or through cable modems. -Richard Overton

Download a Real Audio version of this interview on PC World Online (http://www.pcworld.com). Do you think the Net is headed for disaster? Join us on the Net Overload message board (http:// www.pcworld.com/inet\_talk).





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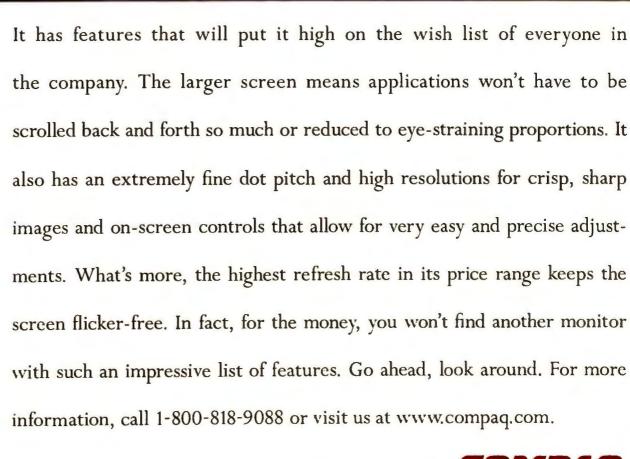


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Internet traffic also chokes up at the smaller service providers, which usually maintain relatively slow data connections compared to the super ISPs.

"When there's a traffic problem on the Internet, it's usually a local phenomenon," says Hubert Delaney, a research director for The Gartner Group. During last winter's snowstorms, for instance, many people found themselves forced to work from home, relying heavily on their dial-up connections to the Internet via local ISPs. The greater demand on small local service providers reportedly caused minor brownouts.

"The more direct your connection is to an Internet backbone, the less likely you are to have problems," Delaney says.

Dror Matalon, who owns and operates Direct Network Access, an Internet service provider in Berkeley, California, disagrees. "While I'm sure that there are plenty of ISPs who don't have good connectivity, the cost of better connections (more T-1 lines, for example) is just a small part of the budget for a provider who has more than 500 customers."

The truth of the matter is, small ISPs are on the Endangered Species List. Many large ISPs are installing faster equipment and smarter routers (see "Repaving the Information Superhighway"), but implementing these solutions can be expensive and time consuming. And smaller ISPs that can't afford to lease enough capacity from the super ISPs or to upgrade their network servers may end up as roadkill.

#### **PAY TO PLAY**

SOMEBODY ULTIMATELY will have to foot the bill for upgrading the Net, and brace yourself—the phone companies and other backbone operators aren't going to absorb this cost, but rather pass it on to

No single player dominates, although a few (such as MCI, Sprint, and Uunet) are more entrenched and better financed than others.

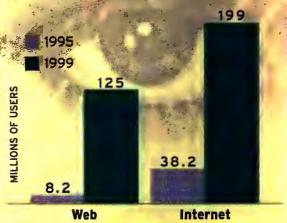
Networking companies. Many networking technology companies play a more indirect, albeit important, role in the Internet's health. San Jose, California-based Cisco Systems is the leading vendor for routers and other equipment used by ISPs. Some worry that its routers are used too widely, however, and that software bugs or other problems with its products could potentially bring large portions of the Internet to its knees.

Organizations. A number of private and public organizations play key roles as well. The National Science Foundation funds research into technologies to create a class of service for Internet traffic (such as overnight mail or third class), improve network switches and routers, and divert traffic to special-use networks, such as NSF's own high-speed backbone. Similarly, the Internet Engineering Task Force, led primarily by academics and engineers, is the force behind new protocols that will let users reserve network capacity for high-bandwidth applications.

Other influential organizations are the Internet Society and the North American Network Operations Group. The former brings together government and business to confer on technology and economic development. NANOG is composed of ISPs and focuses on improving cooperation between its members.

## The Worst Is Yet to Come

THE NUMBER OF PEOPLE using the Internet is expected to quintuple in just five years, from approximately 40 million last year to nearly 200 million by the year 1999. The number of World Wide Web users is expected to increase by 15 times in the same period.



Source: International Data Corporation 1996

the consumers. In other words, to you and me. In the future, you could be charged for Internet access in much the same way that you're charged for long distance phone service now.

"The service providers should be billing on a metered basis-by the hour, or the number of packets sent, or even the distance that packets are sent," says Metcalfe. "If revenues are based on an ISP's actual costs, then as demand increases, people will pay more, and the ISPs will be able to afford to upgrade their capacity to meet the demand."

MCI's Director of Internet Marketing John Scarborough agrees that a per-use pricing structure is likely as the demand increases for bandwidth-intensive multimedia services such as video conferencing. But he adds that such a structure is two to four years in the future.

Paying for Internet access on a metered basis may seriously limit its use for educational and small business users, transforming the Internet into a system of haves and have-nots.

"If my university has to pay according to each use, it will have to put limits on my access," says Eli Bentor, assistant professor in the department of art at Winthrop University in Rock Hill, South Carolina. "That will certainly help with the traffic jams on the Internet-but it won't do me any favors."

## Who Owns the Internet?

ON DAYS WHEN YOUR INTERNET connection is intolerably slow, you've probably wanted to pick up the phone, call the company that runs the internet, and demand to speak to the person in charge.

But you can't, because there is no one company in charge. In April 1995, the U.S. government turned over management of the Net's backbone to the private sector. Today, the Net is a diversified, global, tangled web of some 100,000 networks maintained by approximately 2700 Internet service providers-and a handful of government organizations. And just as there is no single company running the Internet, there is no governing body with the authority to set policies and impose rules. There are, however, some key players who have an impact on the Internet infrastructure. Who are they, and what are they doing to keep the Net from collapsing?

The providers. About a dozen top-tier commercial ISPs operate the most significant portions of the Internet backbone and are most responsible for maintaining and upgrading network capacity. Among these super ISPs are Advanced Networks and Services, Apex Global Information System, BBN Corporation, CERFnet, MCI, Performance Systems International, Sprint, and Uunet Technologies.

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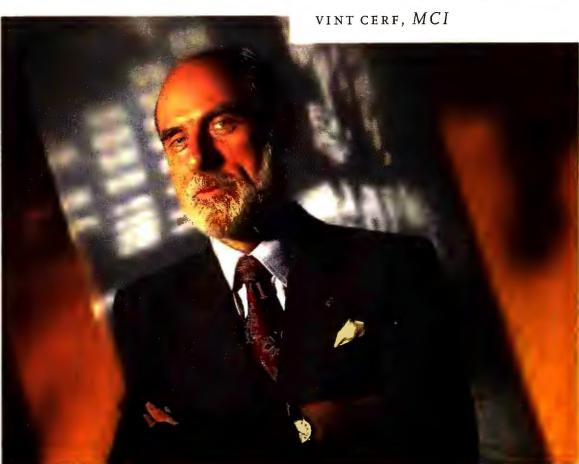
DESPITE THE TALK of meltdowns and brownouts, representatives at most of the businesses'we contacted said they're moving ahead with their plans to integrate the Net even further into their operations.

Avex Electronics Inc., an electronics manufacturer in Huntsville, Alabama, is moving its Electronic Data Interchange transactions (invoicing, purchase orders, and the like) off a private leased-line phone network and onto the Internet.

"We've been using value-added networks for our EDI transactions, but there you're charged for how much you send," says Mike Gordon, manager of the electronic commerce group at Avex. "On the Internet we pay a [flat] monthly connect charge, regardless of usage. The difference between the two will save us thousands of dollars every month."

Gordon says Avex employees haven't experienced any noteworthy traffic jams or brownouts on the Internet. Nonetheless, he says Avex plans to maintain its

#### "Internet providers are trying to upgrade their network backbones before the demand rises again."



## Repaying the Information Superhighway

A NUMBER OF TECHNOLOGIES available now or in the near future promise to make traffic flow more smoothly on the Internet.

Asymmetrical Digital Subscriber Line. This technology promises speeds of 6 to 10 Mbps over standard telephone lines by varying the amount of traffic going in each direction. Beginning in 1997 you should be able to set up an ADSL service account with an ISP or local telephone company.

Asynchronous Transfer Mode. This high-speed method of simultaneously transmitting voice, video, and data is being deployed at Network Access Points and by super ISPs along their backbone networks. But ATM can be extremely expensive-an ATM switch costs about \$200,000, for instance, while a typical router on an Ethernet network costs about \$30,000.

Internet Protocol version 6. The flood of users has caused shortages of Internet Protocol numbers, or addresses. Just as every telephone needs a phone number, each computer on the Net needs an IP number. But with all the new machines hooking up to the Net, the numeric possibilities in the current IP scheme are nearly exhausted. IPv6 creates a wider

pool of available numbers; estimates are that about 50 percent of ISPs will upgrade their software with IPv6 by late 1997.

Network Address Translation, Another solution is a NAT, a device that decides the best route for each data packet, letting routers focus on shuttling the packets to their ultimate destination. Cisco Systems offers a NAT device called the Private Internet Exchange.

Private networks. @Home, a Silicon Valley start-up, plans to offer real-time multimedia content over the Net at 10 Mbps per secondabout 500 times faster than today's modems. The service, which will use cable modems and a private hybrid fiber coaxial network, is still in the testing phase. US West Communications, a Denver-based telephone company, is working on a similar service.

Resources Reservation Protocol. Loosely abbreviated as RSVP, this technology enables bandwidth on demand. With RSVP, when you invoke a video-conferencing session, your PC alerts your ISP's network and reserves a high bandwidth. BBN Planet Corporation will be one of the first RSVP providers when it makes its service available in mid-1997.

leased network agreement indefinitelyjust in case the Net "collapses under the volume of traffic it's getting."

"The frustration level has been growing steadily this year," admits Dana Abrams, director of global initiatives for Rockwell International's Information Systems Center in Seal Beach, California. "In the middle of the day, at peak times, we experience anywhere from 3- to 5-minute delays getting onto the Net. People who are trying to do research are finding that they can't always get to the sites they need, so they give up and try again later.

"But what's the alternative?" he wonders. "Is it faster to get in your car and drive to the library, or to try a couple of times to get to a Web site and download the information from there? The fact of the matter is, there are problems with the Internet. It can be slow, and it can be frustrating, but we believe that the situation is going to

Jim Martin is a contributing editor for PC World. Richard Overton is a PC World Online staff editor.

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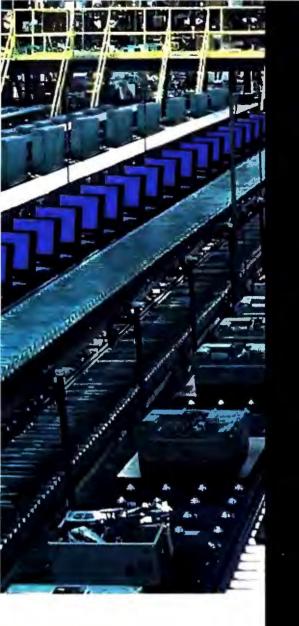


















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nies like Intel, Microsoft and Novell. From this solid background, we're forging unbeatable systems you can count on today and tomorrow. Best of all, we just doubled our memory and added powerful enhancements to several of our systems (see configurations). This industry-leading approach gives you a vast increase in system capacity.

#### **Award-Winning Products**

In the past two years, leading industry publications have applauded Micron PCs with more than 140 awards for product performance, customer service and support. This includes *PC Magazine* Best Products of

1995 and Editors' Choice awards in several categories. Add more than 40 *PC World* Best Buy awards and you've got an impressive technology hall of fame. In fact, just this summer, Micron has won three *PC Magazine* Editors' Choice® Awards for Millennia™ desktop and Millennia TransPort™ notebook

computers—an unprecedented achievement for Micron.

#### Recognized Service and Reliability

After your purchase, the story continues. Just ask *PC Magazine* readers. They bestowed on us the coveted Readers' Choice for Customer Service and Reliability in 1994 and 1995. And *PC World* recently awarded us first tier status along with the likes of Apple, Compaq, Digital and HP. Pretty good company, wouldn't you say?

#### Micron Power<sup>SM</sup> Warranty—An Industry First

We support our reliability promise with the industry-leading Micron Power

2ND TIER

AST DELL IBM NEC

3RD TIER

ACER LEGGE CALLED PARTIE

RELIABILITY RANKING

Source: PC World Reliability & Service Monitor, May 20 - November 20, 1995

warranty. It backs the microprocessor and main memory for five years, an industry first. Add a three-year, parts-only system warranty and a 30-day money-back guarantee, and you can rest assured that you're in good hands.



### Outstanding Performance—Don't Take Our Word for It.

Talk is cheap when you're speaking for yourself. But when it's from the mouth of an industry expert, it carries weight. Here are a few of many examples of what they're saying about Micron PCs:

Micron Home MPC "... the fastest we've ever tested... as well as a marvelous family package... it wins our Top Rated award..."—Family PC, May 1996

Micron Millennia "In short, Micron covers all the bases with this Best Buy." -PC World, March 1996

Micron PowerServer "This is definitely a best buy." - Computer Shopper, January 1996

Micron Millennia TransPort "... nearly a dead ringer for IBM's ThinkPad... but performs better and saves you about \$2,500." —PC Magazine, April 1996

### The Right System for You

Micron makes a suite of outstanding solutions designed for the way you work or play. From home systems to servers, desktop PCs to portable multimedia solutions, Micron always comes through with a system built to satisfy. For details and prices, turn the page.







### MILLENNIA TRANSPORT™ P133

- 133MHz Mobile Intel Pentium<sup>®</sup> processor
- Intel 430MX PCI chipset
- 256KB L2 pipeline burst coche
- 16MB EDO memory (48MB mox.)
- BX modulor CD-ROM drive
- PCI grophics occelerator, 1MB EDO memory
- Pick-o-Point™ duol pointing devices integrate both pointing stick and touchpod
- Removoble EIDE hord drive (1.2GB mox.)
- 3.5" modulor floppy drive
- Intelligent modulor lithium-ion bottery
- 16-bit stereo sound
- · Built-in stereo speokers and microphone
- 2 Type II or one Type III PCMCIA slots
- S-Video and NTSC video-outputs
- · Heodphone, microphone and line-in jocks
- 2 infrored ports, one front, one book
- Porollel, seriol, VGA and 2 PS/2 ports
- Dimensions: 11.7" x 9.4" x 2.0", Weight: 6.9 lbs.
- Nylon corrying cose
- Microsoft® Windows® 95 and MS® Plus! CD
- Microsoft Office Pro 95 and Bookshelf® 95 CDs
- Kensington™ security lock<sup>tt</sup>
- ∮ 5-yeor/3-yeor Micron Power™ limited worronty
  - 6.9 lbs. includes 3.5" floppy and one battery tt Lock secures both Millennia TransPort and MicronDock



- 16MB EDO memory (48MB mox.)
- 12.1" octive motrix disploy, 800 x 600
- 1.2GB removable hard drive

Business lease \$150/month

- 32M8 EDO memory (48MB mox.)
- Motorolo® Montono 28.8 fox/modem
- 12.1" octive motrix color display, 800 x 600
- 1.2G8 removable hard drive
- · 2nd lithium-ion bottery

Business lease \$163/month

### **OPTIONS**

With 150MHz Pentium processorodd	\$200
• With Motorolo Montono 28.8 fox/modemodd	\$299
• With 3Com® Ethernet 10BT PCMCIAodd	\$149
• With Somsonite® leother corrying coseodd	599
With 2nd modulor lithium-ion botteryodd	\$199
With 2nd 1.2G8 hord driveodd	\$599
With 2nd 2.0GB hord driveodd	\$699
With 16MB DIMM module upgrodeodd	\$349
With 32MB DIMM module upgrodeodd	\$749
<ul> <li>MicronDock™ multimedio port replicatorodd</li> </ul>	
MicronExec™ desktop packageadd	

### POWERSERVER SMP-N P133

- Intel 133MHz Pentium<sup>®</sup> processor
- Duol Pentium SMP ZIF sockets
- 512KB write-bock coche, flosh 8IOS
- Slots: 5 EISA, 2 PCI, 1 EISA/PCI
- Adoptec PCI 32-bit Ultro SCSI Fost-20 controller
- 8X SCSI-2 CD-ROM drive
- 3.5" floppy drive
- 64-bit 1MB ISA video
- 3Com® 3C595 PCI 10/100 Ethernet NIC
- Full-size tower with 10 drive boys
- Microsoft® Mouse, 104-key keyboord
- Novell® NetWore 4.1 (5 user license)
- NOS support (3 free resolutions)
- 16MB RAM 1GB SCSI-2 hord drive
- 15" Micron 15FGx. .28dp (13.7" disploy)

- 32MB RAM 2G8 Ultro SCSI hord drive
- 15" Micron 15FGx, .28dp (13.7" disploy)

### POWERSERVER SMP-N P266

- Duol 133MHz Pentium processors
- 512KB write-bock coche, flosh 8IOS
- Slots: 5 EISA, 2 PCI, 1 EISA/PCI
- Adoptec PCI 32-bit Ultro SCSI Fost-20 controller
- BX SCSI-2 CD-ROM drive
- 3.5" floppy drive
- 64-bit 1M8 ISA video
- 3Com® 3C595 PCI 10/100 Ethernet NIC
- Full-size tower with 10 drive boys
- · Microsoft® Mouse, 104-key keyboord
- Novell® NetWore 4.1 (5 user license)
- NOS support (3 free resolutions)
- - 32MB RAM 2G8 Ultro SCSI hord drive
  - 15" Micron 15FGx, .28dp (13.7" disploy)

- 64M8 RAM 4GB Ultro SCSI hord drive
- 15" Micron 15FGx, .28dp (13.7" disploy)

Business lease \$185/month



### MILLENNIA™ PRO200

- Intel 200MHz Pentium® Pro processor
- 256KB internol coche, flosh BIOS
- 8X EIDE CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speokers
- PCI 64-bit 3D video, MPEG, 4MB EDO
- Tool-free minitower or desktop
- Microsoft® Mouse, 104-key keyboord
- · Microsoft Windows NT® Workstotion CD or Windows® 95 & MS® Plus! CD
- √ 5-yeor/3-yeor Micron Power<sup>SM</sup> worronty
  - 16MB EDO RAM 1.2G8 EIDE hord drive
  - 15" Micron™ 15FGx, .28dp (13.7" disploy)
  - Microsoft Works 95 CD

Business lease SB2/month

- 32MB EDO RAM 2.1GB EIDE hord drive
- 17" Micron 17FGx, .26dp (15.8" disploy)
- Microsoft Office Pro 95 & Bookshelf® 95 CDs

#### Pro200 Plus MILLENNIA'

- Intel 200MHz Pentium Pro processor
- 256KB internol coche, flosh BIOS
- PCI 32-bit Ultro SCSI Fost-20 controller
- 8X SCSI CD-ROM drive, 3.5" floppy drive
- 16-bit stereo sound & speokers
- PCI 64-bit 3D video, MPEG, 4MB EDO
- Tool-free mini-tower or desktop
- Microsoft Mouse, 104-key keyboord
- · Microsoft Windows NT Workstotion (D or Windows 95 & MS Plus! (D
- Microsoft Office Pro 95 & Bookshelf 95 CDs

• 32MB EDO RAM • 2GB Fost SCSI-2 hord drive

- - 15" Micron 15FGx, .2Bdp (13.7" disploy)

Business lease \$119/month

• 64MB EDO RAM • 4GB Fost SCSI-2 hord drive

• 128MB EDO RAM • 9GB Fost SCSI-2 hord drive

• 17" Micron 17FGx, .26dp (15.8" disploy)

• 21" Micron 21FGx, .26dp (20.0" disploy)

### CLIENTPRO™ P100

- Intel 100MHz Pentium® processor
- 256KB pipeline burst coche, flosh BIOS
- 3Com® 3C509 Combo network odopter
- 3.5" floppy drive
- Tool-free minitower or desktop
- · Microsoft® Mouse, 104-key keyboord MS-DOS® 6.22/Windows® for Workgroups 3.11
- 5-yeor/3-yeor Micron Power™ worronty
- PCI 64-bit grophics occelerator (2MB EDO)
- BMB EDO RAM ◆ 1.2GB EIDE hord drive
- 14" Micron 14FGx, .2Bdp (12.9" disploy) Microsoft Works preinstalled

Business lease \$51/manth

- PCI 64-bit grophics occelerator (2MB EDO)
- 16MB EDO RAM 2.1GB EIDE hord drive
- 15" Micron 15FGx, .28dp (13.7" disploy)

• Microsoft Office Pro 4.3 preinstolled

Business lease \$69/manth With 133MHz Pentium processor....odd \$100

### CLIENTPRO™ P200

- Intel 200MHz Pentium processor
- 3Com 3C509 Combo network odopter
- 3.5" floppy drive
- 8X EIDE CD-ROM drive
- PCI 64-bit grophics occelerator (2MB EDO)
- 17" Micron 17FGx, .26dp (15.8" disploy)
- Tool-free minitower or desktop
- Microsoft Office Pro 95 & 8ookshelf® 95 CDs

• With 166MHz Pentium processor....subtroct \$100



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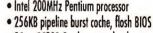


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- 32MB EDO RAM 3.1G8 EIDE hord drive

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• 16-bit 3D Wavetable sterea saundcord w/2MB RAM	
Advent AV270 Pawered Partners sterea speakers	
Advent AV370 Pawered Partners sterea speakers w/subwaafer	5199
Microsoft® SideWinder™ 3D Pro jaystick	



### Storage/Media Options

Adaptec 2940U Ultra SCSI Fast-20 controller	5100
(upgrade from system with standard Ultra SCSI Fast-20 contraller)	
Plextar 8Plex 8X 1.2MB/S SCSI internal CD-ROM drive	
• lamega Jaz SCSI drive with 1.0G8 remayable cartridge	5399 **
lomega Zip IDE drive with 100MB removable cartridge	
• lamega Ditta 800 (400/800MB) Travan Tape back up w/tape	<sup>5</sup> 149
• lomega Ditta 3200 (1.6/3.268) Travan Tape back up w/tape	
Sany 4/8G8 DDS-2 DAT SCSI Tape back up w/tape	



### COMMUNICATION OPTIONS

• 28.8bd V.34 internal data/fax modem	5139 ***
28.8bd V.34 internal telephany data/fax madem     w/full duplex speakerphane and vaice mail	5 50 ***+
The second position and take men	
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### NETWORKING OPTIONS

• 3Cam® 3C509 Ethernet ISA NIC (BNC, AUI & RJ-45)	599
• 3Com 3C595 Fast Etherlink PCI 10/100 NIC (RJ-45 anly)	
SMC ISA Takenford network card	5199

### QUICKEN® FINANCIAL PAK

• Quicken Financial Pak, including: Quicken Deluxe 5.0; Quicken Financial Planner"; Quicken Parents' Guide ta Maney"; Quicken Family Lawyer™.



### DISPLAY/VIDEO OPTIONS

• 17" Hitachi SuperScan 1711 (15.9" display) .26dp calar monitar	s150 tt
• 21" Hitachi SuperScan 2111 (20" display) .26dp calar manitar	<sup>\$</sup> 1,050 tt
Diamand Stealth64 videa card w/2MB VRAM	
Diamand Steath64 videa cord w/4M8 VRAM	
• #9 Imagine 128 series II video card w/4M8 VRAM.	5500 †††
• #9 Imagine 128 series   videa card w/8M8 VRAM	5750 †††

### MILLENNIA TRANSPORT™ OPTIONS

<ul> <li>Micron Dack multimedia part replicator: Ethernet LAN adapter, SCSI-Zport, 5-videa and NTSC videa autput,</li> </ul>	
built-in sterea speakers, infrared port, headphane, micraphane, line-in jacks, parallel, serial, VGA and	
2 PS/2 parts	\$299
<ul> <li>MicranExec™ desktop package: Matching black 17" manitor (15.8" display) with matching black mause,</li> </ul>	
mausepad and keyboard (can be used with ar without MicronDack)	5799
• Matarala Mantana 28.8 fax/madem supports regular telephone cannections, cellular phones and	



### SERVICE OPTIONS

twa-woy poging devices.

• Extended 2-year an-site service caverage far desktop systems	599
(upgrade from aptional 1-year on-site service coverage)	
• Extended 3-year an-site service caverage far desktap systems	5139
(upgrade from aptianal 1-year an-site service caverage)	
Complete an-site PC installation (coll Micron far details)	<sup>5</sup> 159

### OTHER OPTIONS

APC Per/T surge suppressor	539
APC Pro7T surge suppressor	
Microsoft Natural Keyboard®	
(ungrade from standard keyhoard)	

\* Upgrade from systems with standard 16-bit stereo sound cord

\*\* Requires SCSI Hast Adapter

\*\*\* V.34 madem includes trial memberships ta CampuServe®, Pradigy® and America Online®

† Requires sound card

tt Upgrade fram systems with standard Micron 17" 17FGx color manitar

ttt Upgrade from systems with standard 64-bit 2MB videa card

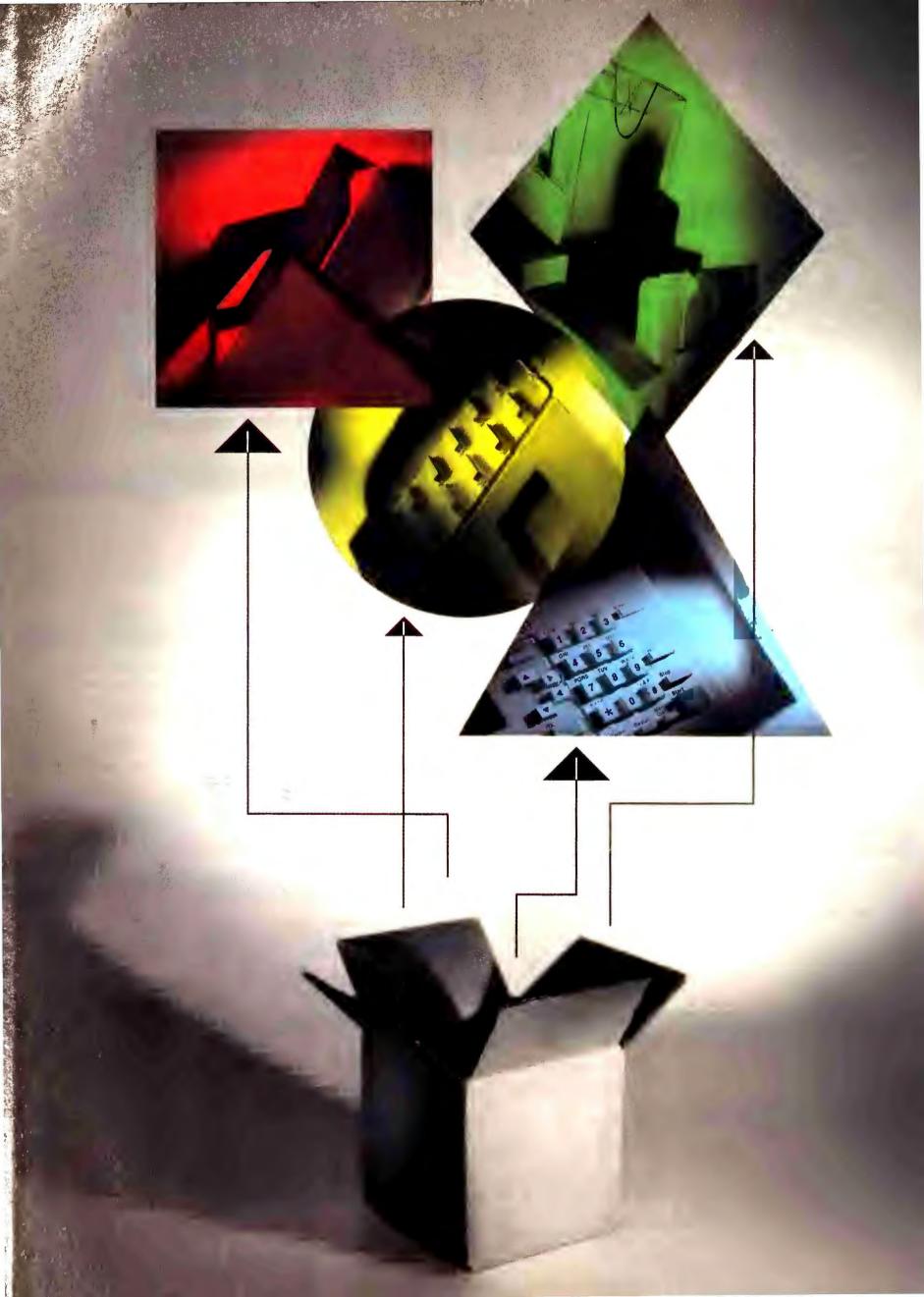
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# Office

Multifunction devices sound great—a printer, fax machine, scanner, and copier all in one cheap, space-saving box. But of the six models we review, only one gets the thumbs-up.

BOX

SMALL AND HOME BUSINESSES often run out of a tiny, cramped office, yet they still need to use a printer, a fax machine, a copier, and perhaps a scanner and fax-modem. That's a lot of stuff. Even if you have the space for this herd of hardware, laying out the cash—anywhere from \$200 to \$1000 for each machine—might break your budget.

One solution is a multifunction device. An MFD squeezes all these capabilities into one low-priced box that looks like a fax machine with a printer port grafted onto it, or a printer with a fax and a scanner shoehorned into the case. We sampled six low-end MFDs and decided that in only one case did the money and space savings make up for the limited features and ease of use.

U S T R A T I O N B Y G E O F F S P E A R

#### TO MULTIFUNCTION OR NOT TO ...

A MULTIFUNCTION IS A GOOD DEAL only if your work is limited to basic text documents. And the ink jets aren't meant for high volume; if you print, fax, and copy more than 75 pages per day, you're better off with a laser MFD or stand-alone machines. If you already have a printer or fax machine, consider products that will fill in for the rest, such as the Lumina Series 2000 or the Panasonic KX-PS600 (see "Multifunctions That Fill the Gaps").

This roundup tested low-end MFDs meant for individual users and includes three monochrome ink jets (HP's \$599 OfficeJet 350, the \$1195 JetFax 4, and the \$549 Xerox Document WorkCenter 250); two color ink jets (the \$599 Canon Multi-Pass C2500 and the \$1100 Ricoh MV74); and one laser (Sharp's \$1061 F-2700M). Two new laser-based multifunctions—the Brother MFC-4550ML and the Toshiba TF601—weren't ready for review.

### THE SUM OF THEIR PARTS

WHEN YOU TRY TO FIT SO MUCH equipment into so little space, something has to give. After a battery of speed, print quality, and hands-on testing, it was clear that the lowend MFDs we tested sacrifice capabilities to save costs. None of their functions compare well with stand-alone machines. We found kludges in the software and kinks in the hardware that compromise ease of use. The MFD that makes the most sense is the Xerox Document Work-Center 250. It earns a Best Buy because its software-based control center makes it easy to use, it's affordable at \$549, and its output

quality is acceptable for most purposes.

We tested the six multifunctions for printing, faxing, copying, and scanning and compared them to representative stand-alone machines. The printers we used for comparison were the Panasonic KX-P6100 laser and the HP DeskJet 820Cse ink jet—our current Top 10 Personal Printer review's monochrome and color Best Buys. Our baseline scanner was the Logitech PageScan Color, a Best Buy from April's personal scanner review. We normally don't test fax machines and copiers, so we selected commonly used models—the Xerox 5334 copier, and the Pitney Bowes 9300 fax machine, which comes with a 9.6-kbps fax-modem.

Multifunctions tempt shoppers because of their low prices, and new models are popping up every day to feed the demand. Based on our shopping experiences, here's what to expect and what to look for.





IN AN OTHERWISE mediocre field. the Xerox Document WorkCenter 250 earns a Best Buy for its successful balance of features and ease of use. Its software control panel makes it simple to employ any function, and the front control panel on the machine is the best of the bunch. The Xerox's output

quality is adequate, and its speed is about average. In addition, its \$549 street price is the lowest of the MFDs we reviewed.

### SHOPPING SMART

JUST THE FACTS

Information please? Finding what you need to make a well-informed purchase is anything but easy. When you go to the store, the multifunctions will probably be crowded together on a shelf without PCs attached, so you can't try them. At most, you'll take away a sheet of sample output or a spec leaflet. Salespeople aren't always the best resource; we heard one erroneously tell a Macintosh owner that the HP OfficeJet, "like all HP products," is Mac compatible. Don't rely on the vendors' Web sites, either; when we logged on, they had sketchy information at best. When we called the vendors' product information lines, however, the staffs were knowledgeable and helpful. As the ultimate safeguard, make sure the store has a generous return policy.

### ILT FUNCTIONS THAT FILL THE GAPS

THERE'S MORE THAN ONE WAY to multifunction. If you already have one or two office machines, these two alternatives can fill the gaps: the Lumina Series 2000 Model 2096, a device that works with your existing printer; and the Panasonic KX-PS600, for those who already own a fax-modem or fax machine.

The compact \$399 Lumina faxes, scans, and copies to your printer. It connects to the parallel port on your PC, with a pass-through for your printer, and like a traffic cop, it routes all the jobs. But because the device controls your printer's only link to your PC, it may conflict with the status monitors that many personal printers use to say whether they're jammed or out of paper. In fact, we had to turn off the monitor on the Lexmark Optra E personal laser that we used with the Lumina.

That conflict aside, the Lumina worked like a



THE LUMINA SERIES 2000 Model 2096 (left) and Panasonic KX-PS600 MFDs pick up where your existing machines leave off.

charm. Its software was easy to work with; however, we had to switch out of it in order to use the bundled Eclipse Fax SE software for

Panasonic's convenient \$699 KX-PS600 printer, scanner, and copier detects when you slip a page into its feeder and asks if you want to scan or copy. Its useful software offers manual duplexing and image resizing. The device prints good 600-dpi images from Windows (only 300 dpi if you use its PCL driver for DOS applications).

The Panasonic does not fax, however; you need your own fax-modem to send faxes from your PC, and to send a hard-copy fax you must scan the image to disk and then import it into your fax software. Nevertheless, it's good to see a multifunction laser that costs significantly less than the Sharp F-2700M.

#### WHERE TO BUY

KX-PS600 \$699; Panasonic; 800/742-8086

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Series 2000 Model 2096 \$399; Lumina; 408/487-0400

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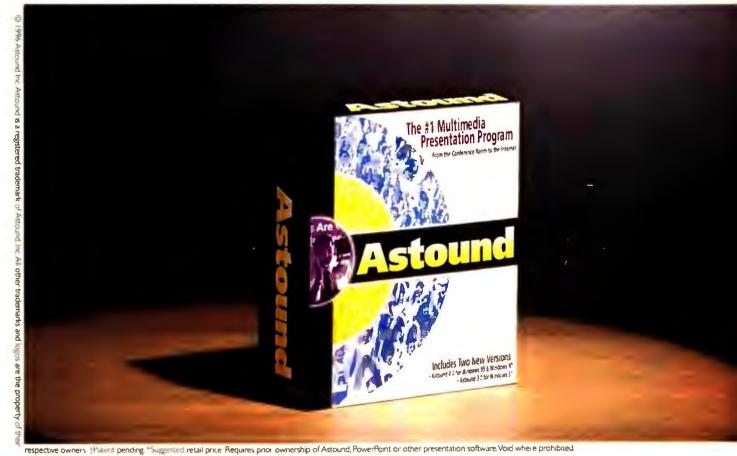


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FEATURES,	Canon MultiPass C2500	HP OfficeJet 350	JetFax 4	Ricoh MV74	Sharp F-2700M	Xerox Document WorkCenter 250
Street price (5/16/96)	\$599	\$599	\$1195	\$1100	\$1061	\$549
Width x depth x height (inches)	19 x 19 x 14	17 x 16 x 11	16 x 19 x 6	10 x 15 x 14	14 x 17 x 7	16 x 18 x 15
Weight (pounds)	17	20	20	16	15	23
Capacity for paper/transparencies/envelopes	150/50/20	100/20/20	100/20/1	150/20/0	100/10/1	100/1/1
PRINTER						
Printer type	color ink jet	monochrome ink jet	monochrome ink jet	color ink jet	monochrome laser	monochrome ink jet
Standard/maximum RAM	32K/32K	256K/256K	500K/2MB	64K/64K	256K/256K	512K/512K
Rated engine speed in black/color (ppm)	5/>1	3/-	2/-	4/1	4/-	3/-
Maximum resolution with standard RAM (dpi)	720 x 360	600 x 300	300 x 300	360 x 360	300 x 300	300 x 300
COPIER						
Makes multiple copies/collates	●/0	●/0	0/0	●/0	0/0	•/•
Enlarges/reduces	0/0	0/•	•/•	0/•	0/•	•/•
FAX AND SCANNER						
Optical resolution (dpi)	203 x 196	300 x 300	300 x 300	200 x 200	203 x 392	300 x 300
Fax-modem speed (kbps)	14.4	9.6	14.4	9.6	9.6	9.6
Scanner speed (seconds per page)	30	50	9	1	13	10
Black-and-white or gray-scale scanning	black and white	black and white	black and white	1	gray scale	gray scale ²
Document feeder capacity (pages)	20	20	20	15	20	. 20
Saves incoming faxes in RAM/to disk	●/●	●/●	●/●¹	●/○	●/0	●/●
Faxes from PC	•	•	•1	0	0	•
Telephone handset	0	0	•1	•	•	0
Number of pass-through telephony ports	2	1	2	. 1	1	1
COST OF CONSUMABLES 3						
Price/page life of black ink or toner cartridge	\$7.40/150	\$26.95/1000	\$54/1800	\$32/900	\$65/2000	\$39/1400
Price/page life of each color ink cartridge	\$21/100	10 May 9 *** *** ** *** *** ***	-	\$50/90	Sum State of the S	-
Price/page life of drum or printhead	\$29/900	-	-	-	\$90/20,000	
SERVICE AND SUPPORT						
Warranty	2 years	1 year	1 year	90 days	3 months	1 year
Free phone support/toll-free number	•/•	•/0	•/•	•/•	0/0	•/•
Weekday/weekend phone support (hours)	16/16	16/7	11.5/0	10/0	0/0	12/4
Repair turnaround policy (days)	11	1	1	0	0	1
Fax-back service	•	•	O <sup>4</sup>	0	0	01
Online support	BBS, CIS, WWW	AOL, BBS, CIS, WWW	BBS, WWW	www	www	CIS, WWW

1 Extra-cost option. 2 Scans in gray scale but converts image to black and white. 3 Based on vendor specifications. 4 Under development.

### Laser vs. Ink Jet, Black vs. Color

If your multifunction device will work primarily as your printer, make print quality your top priority. The models we looked at were low-resolution 300-dpi or 360-dpi units and had acceptable print quality, but you may see 400-dpi and 600-dpi machines by the time you read this. You'll generally get better black text and line-art quality from laser- or LED-based models, such as the Sharp F-2700M we tested, but their prices tend to be higher. Color ink jets, such as the Canon MultiPass C2500 and the Ricoh MV74, can print brighter and more-creative output as well as good text. Over time, however, the ink cartridges and special papers for any ink jet will cost more than laser or LED consumables.

### Faxing Basics vs. Power Options

All the MFDs we review offer basic faxing capabilities, such as speed dialing, group faxing, and deferring transmission to save on phone charges. The Ricoh offers more options—you can poll for expected faxes and use Caller ID to refuse faxes from specified or unrecognized numbers. The JetFax is the fastest we tested. However, the Ricoh and the JetFax require extracost software or hardware to fax from your PC (our JetFax unit included the add-on), and the Sharp F-2700M can't do it at all. If you plan to use your MFD as your faxmodem for PC faxing as well as hard-copy faxing, make sure it works both ways.

### CANNIN

The Scanner Affects Faxing and Copying The quality of the scanner on a multifunction device largely determines the quality of your faxes and copies, as well as OCR accuracy. Look for the highest-resolution scanner you can find, such as HP's 300-dpi model.

Most of the MFDs we tested scan in black and white only; they're best for text

scanning. If you need gray-scale scanning-to import graphics for your Web page, for example—basic 24-bit flatbed scanners are available now for about \$500. A flatbed scanner can also scan pages from bound documents such as reports and books. Our baseline Logitech PageScan Color scanner can detach from its base to scan bound pages, but the MFDs process only loose pages.

COPYING Don't Expect Much All the MFDs we looked at can copy, but the copies come out slowly and look fuzzy. What matters more is versatility-whether the machine can produce multiple copies (all the ones we tested can), collate them, and change the size of the image. Only the Jet-Fax and the Xerox can do all of these.

SOFTWAR

Software Utilities Make the Differ-Oence The ability to control a multifunction device via a software utility from your PC can make your life easier. This capability is hard to determine until you use a machine, but we detect a trend: The devices from big printer vendors tend to have better software. The HP and Xerox are the easiest to use: the Canon runs a close second. The JetFax, Ricoh, and Sharp have no central software utility. All three direct you to their front control panels for many functions, but the Sharp and Ricoh are more difficult to use.

E X T R. A. S.

**Bundled Software Bargains Some** of the multifunctions we tested come with faxing or OCR software that add value and convenience—if you need their features. But more often than not you'll get "lite" versions, with fewer capabilities. The JetFax 4's Connectivity Package includes complete, current versions of Caere's PageKeeper 2.0 document management program and Delrina's WinFax 3.0 for PC faxing. The Xerox Document WorkCenter comes with the company's own OCR program, TextBridge Professional, but its fax software is merely Delrina WinFax 4.0 Lite. The HP OfficeJet 350's Caere OmniPage 4.0 Limited Edition OCR software and Eclipse Fax SE for PC faxing are both "lite" versions.

Plan for Peripherals Expecting a crowd? Your typical PC has one parallel port and two serial ports. All the multifunctions we tested need to use the parallel port, and the HP and Xerox also need a serial port (as do the Ricoh and Sharp if you buy optional features). If you already have a printer on your parallel port, or a serial mouse and modem, you could be out of room. All the units we tested have passthrough ports for phone lines and can route voice calls to an answering machine or phone. But none can act as a data modem. So if your external data modem is suddenly portless, you may have to buy an internal modem to free a serial port, or an I/O expansion card to add ports.

A PORT S H O R T

Reporting and Administration If you plan to share your MFD or use it for billable work, you'll want to assign user codes to each user, billing codes to your clients, and tax codes to projects. But none of the MFDs can make electronic files of reports. The Xerox offers a little more than the rest, while the Ricoh offers the least, but none of these machines are adequate for billing and tracking.

LLIN

When All Else Fails... As the saying goes, read the manual. And if that fails, call the company's tech support. Again, the printer vendors earn top marks: Xerox, Hewlett-Packard, and Canon provide good manuals and generally good technical support. Sharp's manual for the F-2700M is just about useless, and Sharp makes you go to your dealer for support. None of the Web sites provide

TROUBLESHOOTING

Most of the vendors promise 24-hour repair turnaround or exchange for failed devices. Sharp and Ricoh leave it to the dealer's discretion.

access to tech support staff or any useful

troubleshooting information.

For more information about all products in this article, circle reader service no. 913.

Dan Littman has covered printers, fax software, modems, and other computer technologies for ten years. Testing performed by Dave Casini of the PC World Test Center.

#### R E

### **CANON MULTIPASS C2500**

PROS: Good output quality, 14.4-kbps fax-modem, two-year warranty is longest of the bunch CONS: Slowest MFD we tested, front control panel is difficult to use, no bundled software PURELY AS A PRINTER, Canon's Multi-Pass C2500 is a class act, but as a multifunction device, it's very slow and somewhat difficult to use.

This boxy \$599 machine is a good choice in many ways: It costs just \$50 more than our Best Buy while offering

such features as color ink jet printing and a faster 14.4-kbps fax-modem. It also has the longest warranty (two years) of any unit reviewed.



Canon MultiPass C2500

Canon's software offers a wealth of features for producing the best output on paper or special media, including film or fabric. Printers often have a hard time making both gray-scale and black text look good on the same page, but the Canon has a setting that juggles them ably. Another option lets you control the color intensity. The Canon equals or surpasses the Xerox in printing, faxing, and copying quality, and most functions are easy to use from its welldesigned software utility.

However, if you choose this color ink jet over our Best Buy, prepare for frustration: Overall, it's the slowest unit we tested. While most of the MFDs we review here favor basic text and fall short when processing graphics, the Canon is the opposite. Its 200-dpi scanner made the best graphics scans, but it also produced some of the worst text scans, a more common application for this level of machine.

The MultiPass's control panel is hard to use. For example, to resend a fax after a second error, you hit the "memory reference" key on the Canon's 16-key control panel and skip past the "delete document" command to "man. retransmit" [sic]—a sequence you're unlikely to grasp without the manual. These flaws detract from the Canon's better attributes. Canon Computer Systems, 800/848-4123.

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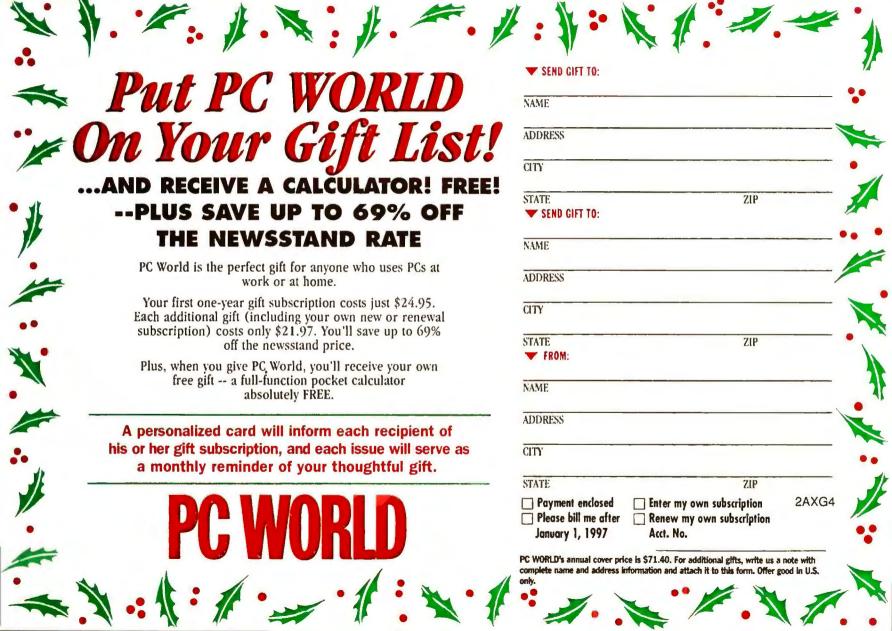








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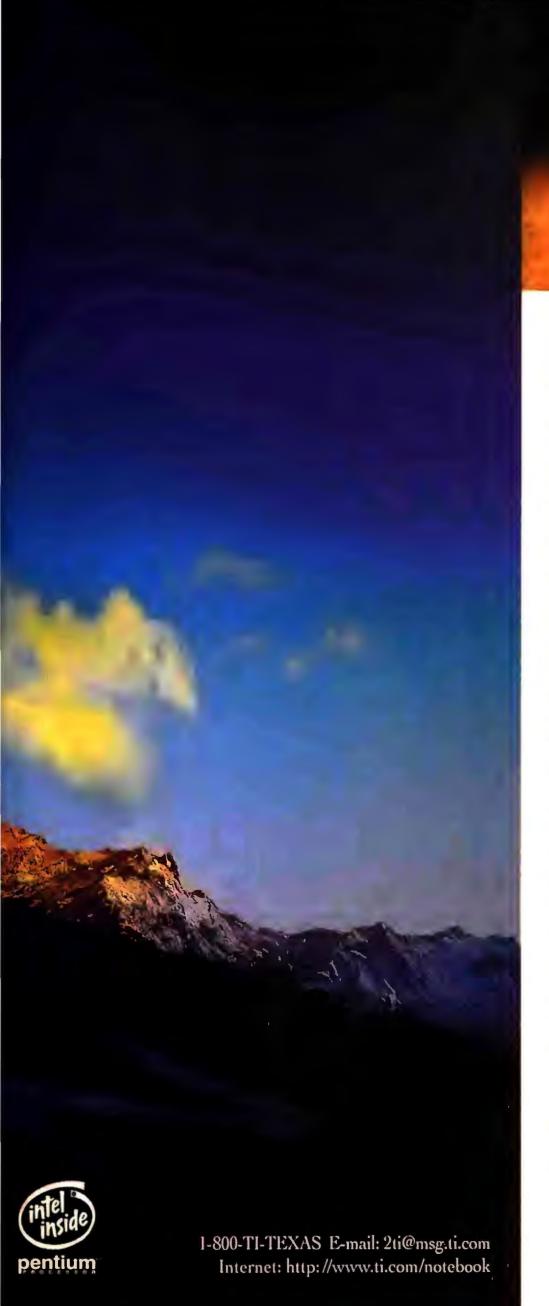
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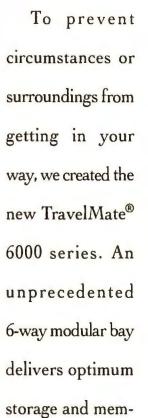
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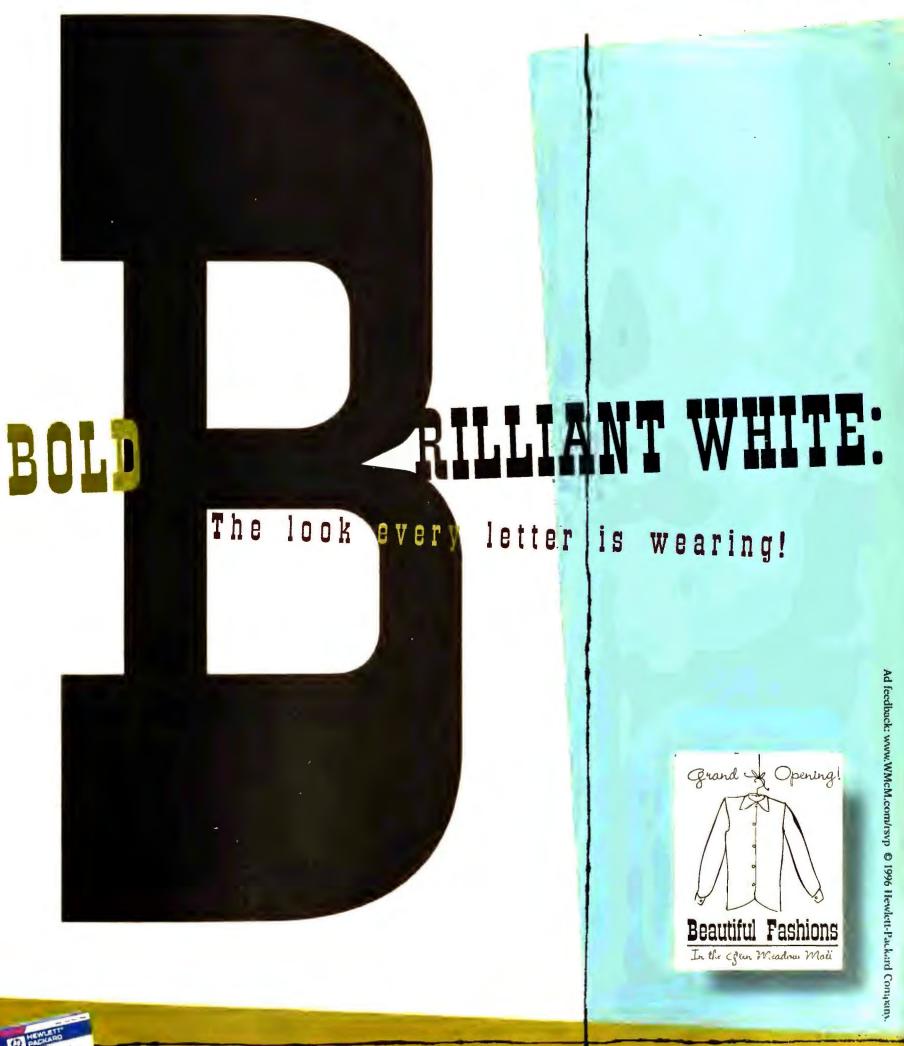
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#### **HP OFFICEJET 350**

PROS: One of the easiest-to-use software utilities we tested, good output quality

CONS: Flimsy design, fax software not integrated with rest of software, noisy

THE \$599 HP OFFICEJET 350 is a good example of how a PC and a smart multifunction device can become more than the sum of their parts. The HP isn't perfect: It's somewhat slow, and it has some annoying, though not fatal, design flaws. Nevertheless, the OfficeJet has good print quality and is easy to use, thanks to its software.

The OfficeJet's monochrome ink jet produced crisp prints, faxes, and copies. It scanned text well, but scanned photos looked awful.

The HP device's software utility is the most

alert of the bunch. For example, it sensed when we slipped a document into its feeder, and its utility then asked if we wanted to fax, copy, or scan—automatically bringing us a step closer to executing a task. The other units we tested wait for you to tell them what to do.

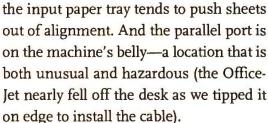
We were surprised, though, that faxing isn't integrated with the other functions. Instead, the OfficeJet bundles Eclipse Fax SE, a third-party fax utility. Eclipse has

some nice features: It can superimpose a Postit-like note on an outgoing fax from your PC, or send a cover page from your PC along with a paper fax. But you must switch out of OfficeJet's

main control software to use Eclipse Fax SE, an inconvenient step.

HP cut a few corners in the OfficeJet's hardware design, as well as with its software. A flap for holding legal-size paper

> not only feels flimsy, it sticks out from the machine's profile, inviting breakage. Faxed or copied originals fall onto a flimsy wire loop that looks like a recycled shirt hanger. A spring-loaded guide flap on one side of



Although the HP OfficeJet 350's print quality and software are among the best we've seen from these multifunctions, we expected a better overall design. Hewlett-Packard, 800/752-0900.

READER SERVICE NO. 776



#### **JETFAX 4**

PROS: Fast; comes with PageKeeper 2.0 OCR and document-archiving software and Delrina WinFax 3.0 CONS: Expensive, JetFax driver is outdated

WHILE THE JETFAX

has some good points, it misses on the finer details. The sleek, low-slung multifunction did well on our speed tests. It closely resembles the Xerox on the inside and has acceptable output quality, but its street price-\$1195 with the PC faxing option-is too high.

We tested this machine with the Connectivity Package option, which adds a serial port so the JetFax 4 can scan to and fax from your PC. This option tacks \$200 onto the standard version's \$995 street price. The Connectivity Package includes a complete, current version of Caere's PageKeeper 2.0, a combination OCR and document-archiving package. PageKeeper stores the text of a scanned document and an image of the document in a database, instead of dumping the raw text into an anonymous file as most OCR software packages do. Unfortunately, PageKeeper's OCR did poorly in our tests. This could be due as much to the JetFax's poor scan quality, however, as to the software itself; its faxes, also dependent on the scanner, were pretty bad, too.

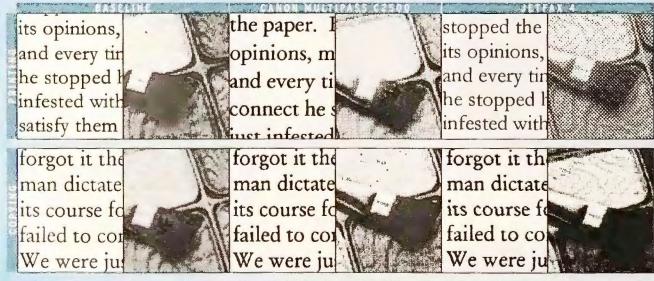
> Envelope printing on the JetFax 4 is tedious: You must load envelopes one at a time in a special inserter that slips into the device, press Form Feed on the printer, and then go to your computer to send the print job. The Canon and HP systems, by contrast, can chomp through a stack of envelopes with little intervention.

JetFax missed the boat on software. It lacks a central utility, its print driver dates back to Windows 3.0, and JetFax doesn't even ship it with the unit. JetFax recommends using an HP

### HP OfficeJet 350

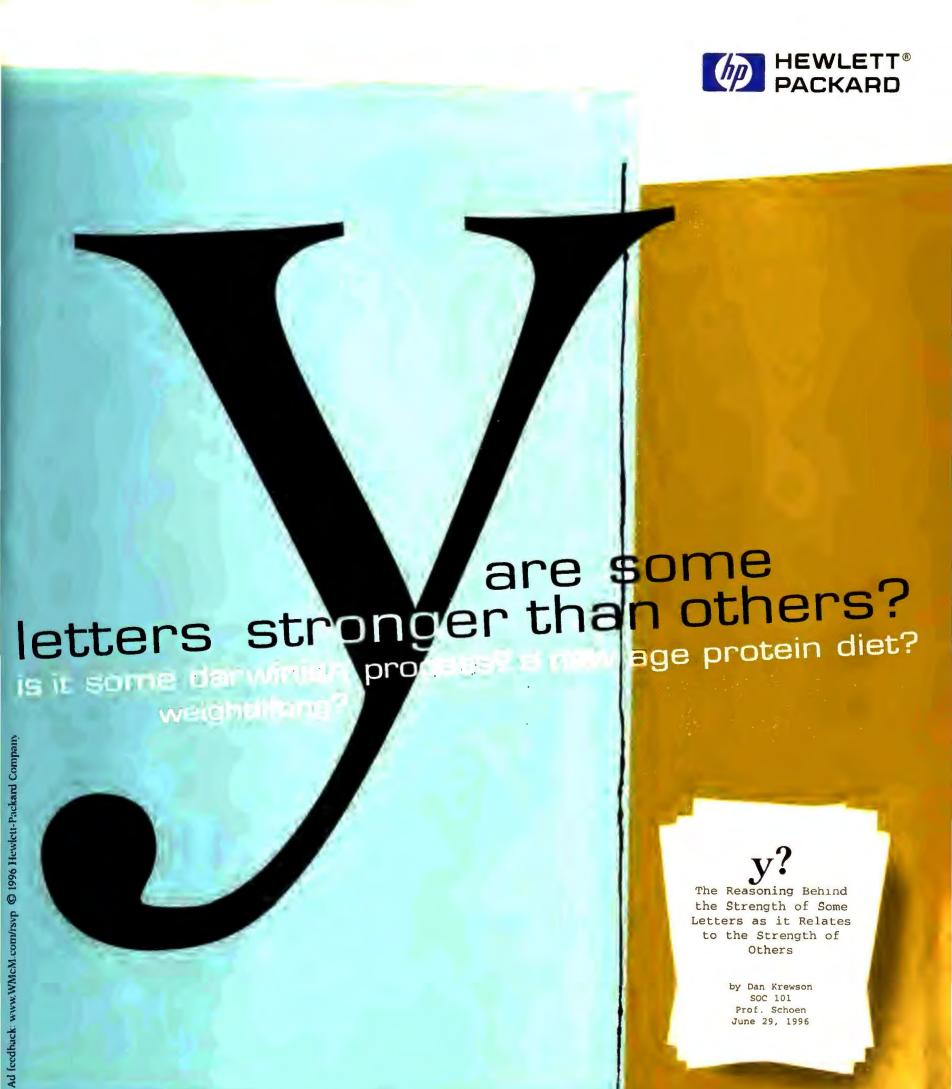
### PRINT QUALITY SAMPLES

### Multifunctions Print Well, Copy Worse



Printing is one thing, but copying is another. Both the Canon MultiPass C2500, which receives high ratings for overall output quality, and the JetFax 4, which rates poorly, delivered adequate or better print quality compared to the baseline HP DeskJet 820Cse.

We were disappointed by the image degradation we observed in photocopies, however. Compared to the original laser-printed page, neither the Canon nor the JetFax made better than a fuzzy approximation.





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DeskJet driver, as we did for testing; but for the unit's steep price, we'd prefer everything up to date and well integrated. JetFax, 800/753-8329, 415/324-0600.

READER SERVICE NO. 777

#### **RICOH MV74**

PROS: Offers the most fax features

CONS: Expensive, complicated setup, bad documentation, no central management utility, doesn't print envelopes, doesn't scan

RICOH'S MV74 is more of a fax machine than anything else. It's one of the few that comes with a telephone handset, and it had the best set of faxing features we tested, but its arcane control panel makes using it an ordeal. Also, you have to choose between its outdated printer driver or a third-party driver that causes it to print slowly. Considering its high street price of \$1100, we expected more.

The Ricoh's one advantage is its long list



Ricoh MV74

of fax features. The Ricoh can be programmed to refuse faxes from either specified or unknown senders, and its Page Retransmission feature can recover lost pages.

If only the machine were easier to use. With no central software utility to help you, changing the MV74's settings is a painful process that involves entering incomprehensible strings of numbers from lists in the manual.

Printing with the MV74 to print was more confusing than with any other multifunction we tested. The Ricoh comes with its own Windows 3.1-based driver, but for printing under Windows

95, the company recommends using Canon's driver for the BJC-4100 color ink jet printer. We tried both. Using the Canon driver helped us avoid a few annoying but harmless glitches in the Ricoh driver. However, it also made the MV74 print more slowly and deprived us of some of the Ricoh driver's useful features. And finally, the Ricoh we tested can't scan to disk. New software and a \$209 daughterboard that add this capability should be available by the time you read this. Ricoh, 800/637-4264, 201/882-2000.

READER SERVICE NO. 778

#### SHARP F-2700M

PROS: Great laser print quality, fast, quiet, includes telephone handset

CONS: Expensive, no PC faxing or scanning, control panel can be confusing

LIKE THE RICOH, THE Sharp F-2700M feels like a fax machine

doing double-duty as a printer-and not very well. The Sharp's \$1061 street price, with no bundled software to sweeten the deal, also makes it expensive. But its laser printer engine, the only one we tested, performed

at or near the top on our speed tests. Its output quality is blacker and cleaner than any ink jet-based competitor's, coming close to the quality of our Panasonic KX-P6100 baseline laser.

Sharp's multifunction has little else to recommend it, however. It can store only one outgoing fax in memory, while the Xerox WorkCenter 250 can hold a document in each of its ten mailboxes. It also lacks a PC-based address book like those provided by Canon, Xerox, and HP; you have to enter names into the speed dialer using the numeric keypad, which is a pain. To add the name Littman, one has to press the 5 key four times just to enter the L-it first displays 5, then J, then K, and finally L. One must repeat this process for each letter. Other functions on the control panel are similarly confusing.

The redial button is also used to insert a pause in a dialing sequence, for example, and the speaker button moves the cursor to the right.

> Although the Sharp F-2700M is one of the few laser-based MFDs available, you deserve more for your money. Sharp Electronics, 800/237-4277, 201/529-8948.

READER SERVICE NO. 779

### **XEROX DOCUMENT WORKCENTER 250**

PROS: Excellent software-based and front-panel controls, least expensive model reviewed

CONS: No output tray for faxes and printouts, can't receive a fax while scanning



**Xerox Document** WorkCenter 250

xerox's \$549 document Work Center 250 garners Best Buy hon ors for a couple of important

reasons: It's full of useful features, and it's easy to use. While its monochrome ink jet's output quality is simply adequate, it earned decent speed scores, and its design

> is better executed than the HP's. On top of all that, it's also the least expensive multifunction we tested.

The Xerox's seamless relationship with your PC is sure to please. If you change some settings in your PC's address book, for example, the new settings are sent to the MFD and function even

when the PC is not on, and vice versa. And compared to the inscrutable frontpanel controls seen on other MFDs in this review, those on the Xerox are refreshingly easy to understand: The OK button accepts a changed menu command, and the Exit button backs out of a menu.

The WorkCenter 250 also has some of the best fax features. For example, you can send a broadcast fax to a combination of individual and group addresses; of the units we tested, only the HP shares this trait. You can set the WorkCenter to require account codes for outgoing faxes and create password-protected mailboxes to receive faxes. It can't receive a fax while scanning, however, and it has no output tray to catch faxed or scanned originals.

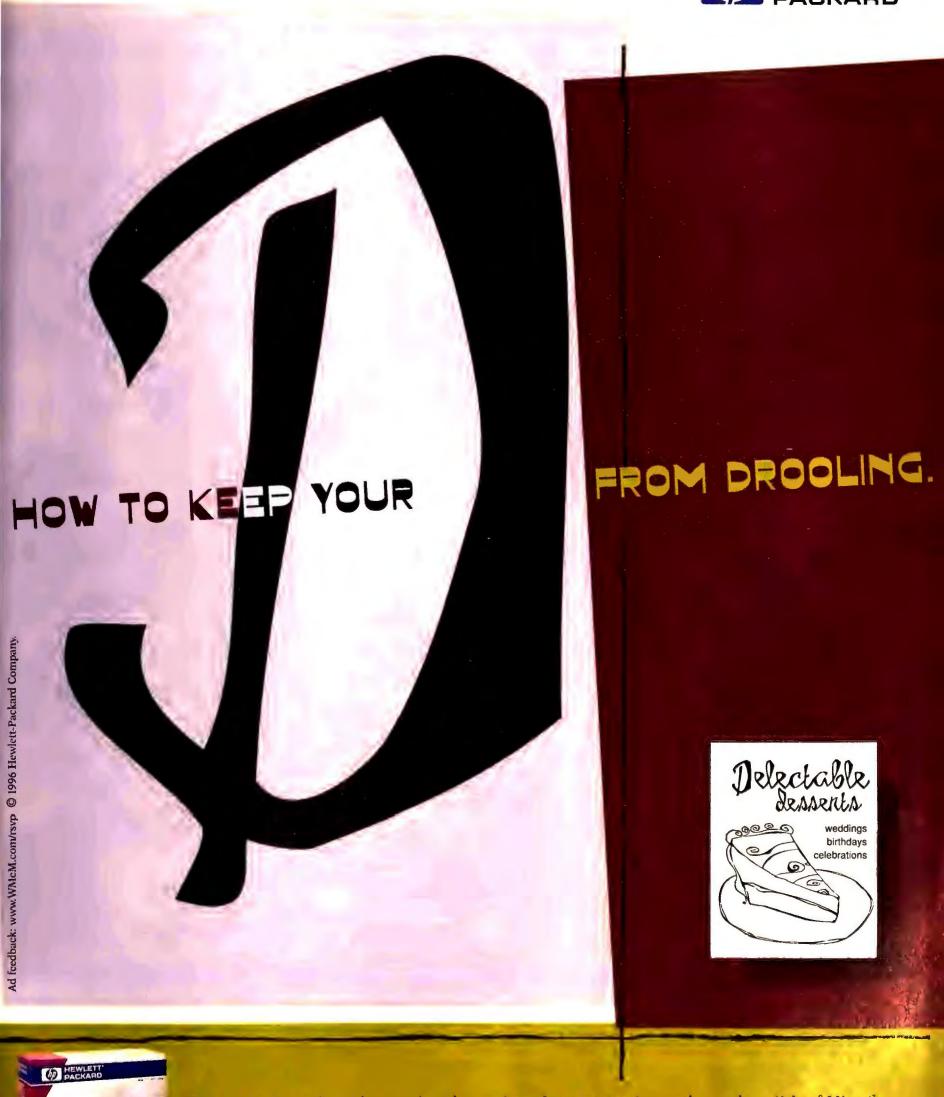
Output quality and speed on the Xerox are average overall. Its prints, faxes, copies, and scans looked acceptable. We liked the deep blackness of its ink, and it printed great-looking transparencies, but printed text on paper was a little grainy. It consistently placed at or near the middle of the pack on all our performance tests.

In a category riddled with compromises, the Xerox Document WorkCenter 250 comes closest to our ideal of the do-it-alleasily multifunction. Xerox Desktop Document Systems, 800/832-6979.

READER SERVICE NO. 780

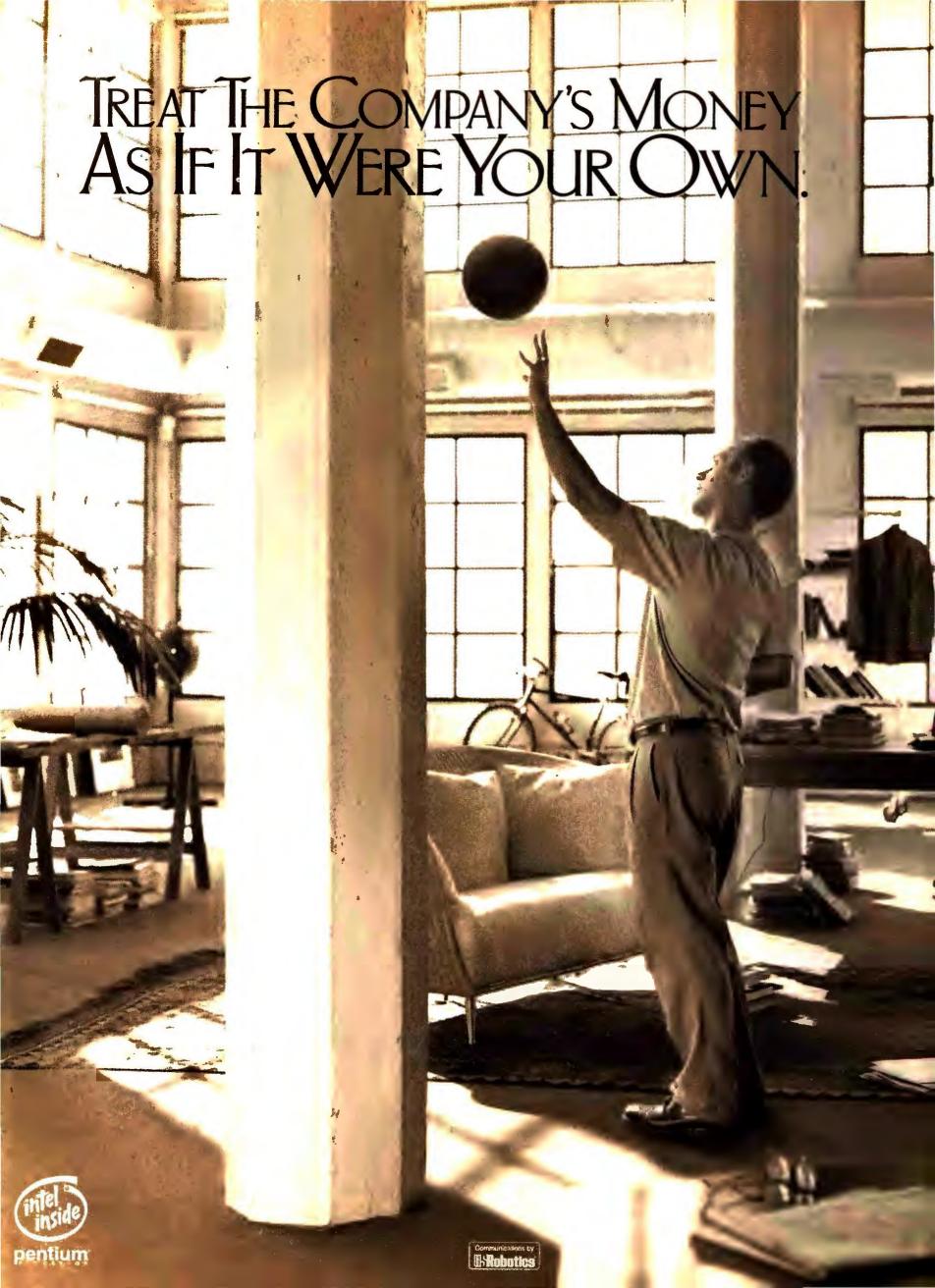








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From automating mass
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to get the most from
Microsoft Office,
Lotus SmartSuite, and
Corel WordPerfect Suite.



## Tips for Mastering Your Office Suite

A GOOD SUITE is like a well-rehearsed string quartet: The word processor starts off with a gentle prelude, the spreadsheet joins in for the first movement, and finally all these seemingly independent programs build to a crescendo.

Alas, today's suites are still in need of practice; even accomplished applications insist on finding their own tempos and keys.

The examples in this article, designed for a fictitious gourmet food company we're calling Starducks, will help you transform your collection of soloists into a world-class ensemble.

WHETHER YOU'RE using the Windows 3.x or Windows 95 version of Microsoft

Office, Lotus SmartSuite, or Corel WordPerfect Suite, you'll learn to make all the pieces work in perfect harmony. You'll link a worksheet chart to a word processing document, turn that document into a presentation, create a professional-looking Web site, and merge a cover letter with a mailing list from your spreadsheet or database. You'll also learn to make applications cooperate when they're not part of the same package. Because a well-tuned suite is music to your ears.

BY GEORGE CAMPBELL

### Link a Worksheet to a Document

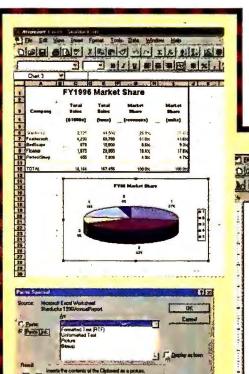
YOU'RE CREATING the annual stockholders report in your word processor. The pages are laid out beautifully, you've found just the right font, and your prose is witty and upbeat. But you need something else: the FY96 Market Share chart from the Budget worksheet, inserted right into the middle of your text. You could simply cut and paste the information from one program to another, but then your document will be out-of-date the next time someone changes the worksheet.

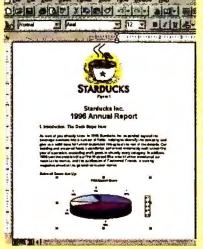
The trick is to link your worksheet to your document. A link is like a window into your word processing file created by another program. Here's how to do it in each of the office suites.

#### MICROSOFT OFFICE (BOTH VERSIONS)

- 1. BECAUSE CELL ADDRESSES can change, you should name the Excel range that you want your Word document to display. Open the worksheet and highlight that range. Select Insert. Name. Define, enter a name like ToWord, and press <Enter>.
  - 2. Select Edit. Copy.
- 3. Enter Word and open your document. Place the cursor where you want the view of your worksheet to appear.
  - 4. Select Edit. Paste Special.
- 5. In the resulting dialog box, click the Paste Link option, and in the As list, choose Microsoft Excel Worksheet Object to insert a graphic object, or Formatted Text (RTF) to create a Word table containing the data. Click OK to complete the link. The Worksheet Object will look like a piece of your spreadsheet stuck in a

resizable box inside your document, while the Formatted Text will look like (and actually become) a part of the document itself.





PASTE FOR SUCCESS. The key to successful linking between different apps (whether they're part of the same suite or not) is using the Paste Special option, which is found in the Edit menu of all Windows apps.

#### LOTUS SMARTSUITE (BOTH VERSIONS)

- 1. BECAUSE CELL ADDRESSES can change, you should name the 1-2-3 range that you want your Word Pro document to display. Open the worksheet and highlight the range. Select Insert. Name. Define, enter a name like ToWordPro, and press <Enter>.
  - 2. With the cells still highlighted, select Edit-Copy.
- 3. Open Word Pro and load your document. Bring the cursor to the spot where you want the worksheet data to appear.
  - 4. Select Edit. Paste Special.
- 5. In the resulting dialog box, click the Paste link to source option. In the As list, choose 1-2-3 Worksheet Object to insert a graphical image of the data, or Rich Text Format to create a Word Pro table containing the data, then click OK. The 1-2-3 Worksheet Object will look like a piece of your spreadsheet stuck in the mid-

dle of your document, while the Rich Text Format will look like part of the document.

### **COREL WORDPERFECT SUITE AND** NOVELL PERFECTOFFICE (ALL VERSIONS)

1. BECAUSE CELL ADDRESSES can change, you should name the Quattro Pro range that you want your WordPerfect document to display. Open the Quattro worksheet and highlight the range in question. Select Insert. Name. Define, enter a name

like ToWP, and press <Enter>.

STOCK

- 2. With the range still highlighted, select Edit. Copy.
- 3. Open WordPerfect and load your document. Bring the cursor to the spot where you want the worksheet data to appear.
  - 4. Select Edit. Paste Special.
- 5. In the resulting dialog box, click the Paste Link option. In the As list, choose Quattro Pro Notebook to insert a graphical image of the data, or Rich Text Format to create a standard WordPerfect table containing the data. Click OK to finish the job. Quattro Pro Notebook format will look like a piece of your spreadsheet stuck in the middle of your document; Rich Text Format will look like part of the document.

### J O B # 2

### Create a Presentation From a Document

NOW THAT YOU'VE CREATED your report, you have to present it at the stockholders meeting. And since no one wants to spend half an hour watching you talk, you must turn the main points of your presentation into a slide show. The right tools for that job are your word processor's outliner (for extracting the main points from your document) and your suite's presentation program. Unfortunately, these tools aren't always on speaking terms. Here's how to get them to cooperate.

### MICROSOFT OFFICE (BOTH VERSIONS)

TO HELP WITH YOUR LEARNING CURVE, Microsoft Power-Point can read Word files, helping you turn them into effective presentations in just a few steps. The trick is to set up your document using Word's outline-based heading styles (Heading 1, Heading 2, and so forth).

If your document isn't already using these styles, load it into Word and select *View•Outline*. Scroll through your document, using **<Tab>** and **<Shift>-<Tab>** to assign outline levels to the paragraphs you consider important enough to include in your slides. When you're satisfied with the outline, close and save your file.

When your document is ready—but isn't open in Word—enter PowerPoint. Ignore any wizards that pop up to help you create a document; you don't need them.

Select *File•Open*. In the resulting dialog box's Files of Type list, select *Outlines* (in Office 7.0, it's *All Outlines*). Choose the document you want to convert, then click *OK*.

PowerPoint will create a new file from your document and switch to Outline View. All paragraphs in the Heading 1 style will become individual slides. Subheadings will fall into place naturally, typically appearing as bulleted lists. Paragraphs that weren't styled as outline headings in Word won't appear at all.

Unfortunately, PowerPoint won't bring in any pictures, worksheet tables, and other objects from your Word document. You will have to go through your document and copy these items over



one by one, using Edit•Copy in Word and Edit•Paste in PowerPoint.

To view your presentation in a more graphical way, select *View•Slide Sorter*. Use the various options in the Format menu to select a layout, a color scheme, and other elements to give the presentation the look you want. To edit an individual slide, double-click it.

#### LOTUS SMARTSUITE (BOTH VERSIONS)

IF SMARTSUITE 4.0 were a string quartet, Word Pro and Freelance Graphics would insist on playing in different rooms. There's simply no way to import text from one to the other except by copying and pasting through Windows' Clipboard—and even then you lose a lot of information. SmartSuite 96 rectifies the situation with a Word Pro macro.

The first part of the process is identical for both versions: In order to get rid of the bulk of your text and bring only your document's headers into the slide show, you'll need to create a table of contents. With your document open in Word Pro, select Create•Other Document Part•Table of Contents. This brings up an assistant that walks you through the process.

Once you've created your table of contents, click the *TOC* tab to display it. Click and drag the mouse over the table to highlight just the left side of the document, which contains the text but

## Never Mind the S U I T E S: Everybody Shares

ALMOST EVERY WINDOWS APPLICATION can share data with almost every other Windows application, even if they're from competing vendors. You can use the Clipboard to cut, copy, and paste data between applications, or you can use Object Linking and Embedding to seamlessly mix data types in a single file.

Using OLE isn't difficult, but the concepts aren't always clear. Why is it better than copying and pasting? What's the difference between linking and embedding? Here are some answers.

#### CAN'TIJUST CUT AND PASTE?

Cutting or copying and pasting between apps is the simplest method of copying data. The problem is that pasted data loses any connection to the program it was created in.

For example, you could copy a spreadsheet range with Edit•Copy, then paste it into a word processor with Edit•Paste. But the result would be a word processing table—you'd have a hard time setting up formulas and charting the results. And when the original worksheet changes, your word processor will never know.

#### WHAT IS LINKING?

When you link, say, a worksheet to a memo, you're establishing a live line between the two apps. The document displays the worksheet and has to keep updating the data based on the source.

### WHAT IS EMBEDDING?

When you embed a worksheet into a document, you're effectively putting one type of file completely inside another. There's no connection between the two files; in fact, there doesn't have to be a sepa-

rate worksheet file. You've got a worksheet, with all the properties of a worksheet, inside a document.

### SHOULD I LINK OR EMBED?

It depends. Using the worksheet-in-document example, if you need access to the worksheet, link it. But if the worksheet has no other purpose than to be part of the document, you'll want to embed it. And when you send documents to other people, definitely embed it, since links tend to break as they go from system to system.

#### HOW DO I LINK FILES?

See "Job #1: Link a Worksheet to a Document."

### HOW DO I EMBED AN EXISTING FILE?

Again, follow the instructions in "Job #1: Link a Worksheet to a Document" in the main section of this article. But this time, in the Paste Special dialog box, select *Paste* instead of Paste Link.

### HOW DO I CREATE NEW EMBEDDED OBJECTS?

Open the application you want to embed the object into, and select *Insert\*Object* or your app's equivalent command. Select the application you want to create the object in and click *OK*. That's it. You'll be in your second application, ready to create.

### HOW DO I EDIT OBJECTS?

To make changes in an object, double-click it. Make your changes, then return to your document by selecting *File•Exit and Return*.

-George Campbell

not the page numbers. Select Edit. Copy.

From here on, everything depends on your version of SmartSuite.

**SmartSuite 4.0:** Open Freelance and select File. New. In your new

document, select View-Outliner, then Edit. Paste to insert your document's table of contents. You'll lose the TOC's hierarchy, so you'll have to tell Freelance which headings start a new slide, which are bulleted points, and so on. Press <Tab> or <alt>-<Tab> to assign levels of importance</a> to the headings. To preview your presentation, select View. Slide Sorter.

SmartSuite 96: Select File • New to create a Word Pro document. Select Edit. Paste to insert the TOC, then Text. Select. Entire Division to highlight the document.

Next, select Edit-Script and Macros-Run. In the resulting dialog box, select Run script saved in another file, then click Browse. For your type of file, select ASCII Script Files (\*.LSS), and for the file itself, choose prsit.lss. Click Open, then OK to run the script. The script will create a simple slide show based on your TOC.

### **COREL WORDPERFECT SUITE AND** NOVELL PERFECTOFFICE (ALL VERSIONS)

AS WITH SMARTSUITE 4.0, the only way to shuffle text between this suite's word

processor and its presentation program is to copy and paste. Fortunately, Presentations maintains the hierarchy of a pasted Word-Perfect outline. Here's how to go about it:

- 1. Create your document in WordPerfect's outline mode (select Tools. Outline).
  - 2. When your document is ready, click Hide Body Text so you get only the outline.

### TOP 10 Tasks You **DON'T** Want to Perform With Your Suite

- 10: Install it onto a hard drive that already contains 875 fonts and the complete works of the Microsoft Legal Department.
- 9: Let your children embed the graphics of their choice into your annual
- 8: Link your bankruptcy worksheet to the letter for a loan application.
- 7: Figure out which program brings down Windows 95 when you have them all up at once and sneeze.
- 6: Try to actually use your word processor as a Web browser.
- 5: Include your résumé in a presentation given before the executive steering committee.
- 4: Collaborate with someone whose idea of a good user interface is the DOS
- 3: Let your adolescents embed the graphics of their choice into your annual report.
- 2: One word: uninstall.
- 1: Balance the federal budget.

-Lincoln Spector

- 3. Highlight the outline by selecting Edit-Select•All, then select Edit•Copy.
- 4. In Presentations, choose Create a New Slide Show, click OK, then follow the steps in the New Slide Show dialog box to select a style for your presentation.
- 5. Once in your empty presentation, select View.Outliner.
- 6. Select Edit. Paste to transfer your Word-Perfect document's outline to Presentations. Each level 1 topic in the outline will become a slide, with the lower-level topics appearing on that slide, typically as bulleted lists. Select View-Slide Sorter for a more graphical view.

### J O B # 3 **Create Web Pages**

YOU MIGHT WANT to make your report available electronically to stockholders and employees. A secure Web site on the Internet or an intranet is the ticket for a quick display on almost any kind of computer.

This means translating your document or slide presentation into the Hypertext Markup Language that all Web browsers understand. Luckily, all word processors and most presentation programs can handle this, either by themselves or with a free add-on.

#### **MICROSOFT OFFICE 4.3**

word 3.x for windows requires a free add-on in order to create Web pages. You can

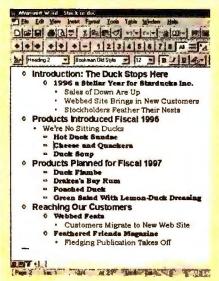
download the Word Internet Assistant as wordia.exe from Microsoft's Web site (http://www.microsoft.com) or PC World Online. Save the file into a temporary directory, then double-click it to extract the files inside. Double-click the setup.exe file to install the Assistant.

Once you've installed the program, creating a Web page is as easy as opening your document, selecting File. Save As, and sav-

> ing the file in the Hypertext Markup Language (HTML) format. Word correctly converts most document formatting-within HTML's limitations. It also converts tables, bulleted text, and so on. It can't convert embedded graphics or any OLE objects, so you'll have to save these separately as JPEGs or GIFs (the two graphics formats that browsers understand) and insert them into your HTML file later.

> Once you've converted the document, you can add formatting, hyperlinks, and other Web features via the Assistant's toolbar, which appears automatically after you've saved an HTML file.

> The Windows 3.x version of PowerPoint offers no translation into HTML.





FROM WORD TO POWERPOINT: You can open a Word document as an outline in

PowerPoint, and it will automatically turn into a slide presentation.



#### MICROSOFT OFFICE 95

THERE ARE INTERNET Assistants for almost all Office 95 applications; they're available from Microsoft's Web site (http://www.microsoft.com) and from PC World Online. Note that you may not have to download the Internet Assistant for Word 7.0—it's been included in the Office CD-ROM since last spring. If you don't have it, download wrdia20z.exe into a temporary direc-

tory on your hard disk, and double-click it to launch the Setup program. It'll add the HTML option to your File. Save menu.

Turning a Word document into a Web page is simple: Select File Save As and save your document as HTML Document. Word will convert graphics, OLE objects, tables, and styles into an appropriate format for Web documents. You'll also get a toolbar for adding links and other HTML features.

Converting from PowerPoint is equally easy. Its Internet Assistant converts a presentation into a series of Web pages, turning each slide into a graphical image on its own page. Download pptia.exe, and execute it in a temporary directory. With your presentation loaded, select File. Export as HTML.



#### LOTUS SMARTSUITE (BOTH VERSIONS)

BOTH VERSIONS OF WORD PRO can save HTML files. Simply select File Save As and use the file type HTML. Word Pro does a good job of converting most formatting and inserted objects, turning graphics into .jpg files and adding links to them in the document.

With SmartSuite 96 you can just as easily turn a Freelance presentation into a connected series

of sites (alas, SmartSuite 4.0 doesn't know this trick). Simply select File Publish to Internet and name and save the file.

To call up a dialog box to help you format the page, click Options. Consider the A table of contents with a link to each page option in the resulting dialog box; it will be an immense help to readers of your presentation. Click Save to finish the job.

### **COREL WORDPERFECT SUITE 6.0 AND NOVELL PERFECTOFFICE 3.0**

WHEN IT COMES to speaking HTML, WordPerfect 6.1 is less than fluent. For this you'll need WordPerfect Internet Publisher, a free add-on that's barely worth the price. Download a copy of

wpipzip.exe from PC World Online. From Presentation to WEBPAGE in Five Easy Steps Delega i indici bidal dada i basan sia si Click Color Introduction: The Duck Stops Here Options to set colors and assign Sales of Down are Un wallpaper. Cancol Cancol 2 The buttons in Single Eaflety Style Page ... Creates a single web, page with the upper right of When you turn a presentation into the Multiple Pages a series of Web pages in Corel 1 Select File Publish To Internet and Options dialog box WordPerfect Suite Presentations, choose the kind of site you want. let you control you get plenty of options for style and content. controlling the look of your site. Advance N Self-running slide show Advance to next slide Number of seconds per build: 30 Introduction: The Duck Stops Here □ Loop continuously Ship 1 184 introduction: The Duck Stops Her Cencel Advance lets you create a selfrunning presentation on your site. 6 With More Options you control other details on your site, such as copyrights and e-mail addresses. Click OK. Voilà-an instant Web presentation.

### Give them Back-UPS® Office this holiday and they'll thank you 120 times a month

Take the Multipath™ Quiz for a chance to win a \$2,000 Shopping Spree



The holiday season is a happy time, unless the overload of flashing lights or a starting furnace causes

a power sag. Then your computer pays the price for holiday cheer. A recent study by IBM showed that the typical computer experiences power problems up to 120 times a month. In fact, corrupt power is the largest single cause of computer data loss and hardware damage.

Back-UPS Office provides reliable power for your entire system. Instantaneous battery backup ensures uninterrupted operation of your CPU, monitor and an external storage device. Full-time surge supression and site-wiring fault proection spreads a true Multipath afety net under any remaining integrated peripherals, like modems, rinters, fax machines and phone ystems. Back-UPS Office also prorides convenient BlockSafe™ outlet pacing to handle all size plugs ven large transformer blocks.

### Jnique Multipath protection ceeps your PC and data safe

Plugging a phone line into your computer doubles your vulterability to power problems; add any peripheral, and it triples. iven if your AC power-line is shielded, when a surge hits an inprotected peripheral, it can blaze down serial and data lines, ind toast your expensive PC.

### Back-UPS Office protects your entire system

Until now, protection for your entire system required several devices. But nulti-device protection can leave you vulnerable to line noise and unwanted data ditches created by the voltage differential between outlets. Those glitches are revented with the Back-UPS Office common voltage reference.

Back-UPS Office means true Aultipath™ protection, clean, safe ower to every peripheral, and astant battery backup to keep our cutting edge system and O/S rom crashing. It means protection or less by integrating the security f a surge suppressor with the ower of a 250 VA UPS, guaranted up to \$25,000 (see policy or details).





"...for any PC today--especially if you run your business on it -[a UPS] is an indispensable peripheral." — PC MAGAZINE

APC has won more awards for reliability than all other UPS vendors combined.

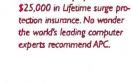












APC Uninterruptible Power

Supplies provide instant bat-

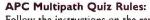
tery backup to protect your

even covered by up to

data from damage. Units ore

Back-UPS Office's campact design installs easily on desktop, floor or mounts to woll

WIN A \$2,000 SHOPPING SPREE!



Follow the instructions on the reply card for a chance to win a shopping spree at a participating store (listed below).

Prizes:
First:\$2,000
Second:\$1,000
Think cross

Complete the quiz at www.apcc.com and be entered in a second drawing for a free t-shirt! All entries must be received by 12/01/96. Drawing to be held 12/15/96.





Reseller



Lam an End User

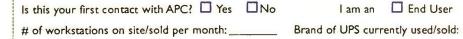


W	We'll send you a Free 60 page Power Protection Handbo	ok just for trying.	
1.	1. Multipath power protection means surge suppress  Dataline Computer AC		☐ All of the above
2.	<ol> <li>APC will repair or replace any equipment proper</li> <li>\$1,000</li> <li>\$5,000</li> </ol>	rly attached to a Back	-UPS Office up to
3.	<ol><li>If I plug my external modem into a surge suppre my computer is safe from power problems.</li></ol>	ssor and the dataline i	nto the wall,  False
4.	4. My transformer block plugs will fit Back-UPS Of	ffice without covering	an extra outlet

Answer the quiz questions correctly (Hint: Answers are in the ad), fill out the information below completely and send to APC or enter from our PowerPage™ on the Web, for a chance to win a \$2,000 Shopping Spree.

lame:			Title:	<del></del>	
ompany:					
ddress:			the Wall Clark annual land		
	•				
itse		State	Zin:	Country	

City:	State:	Zip:	Country:	
Phone:		Fax:		
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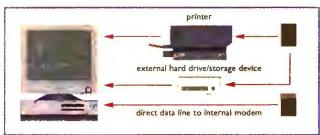
Over 6,000,000 satisfied customers insist "Protect ME! with APC".



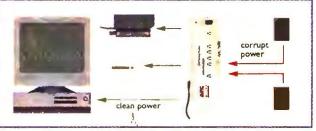
Steve Richbourg Senior Power Quality Engineer Gulf Power Company

"I just got my first Back-UPS Office. I've purchosed seven since because people keep stopping by my desk and saying they wont it! Recommending power protection is what I do far a living, and I've never had an upset customer in mare thon four years recammending APC.

#### Multipath™ Means Total Power Protection



Bad power (red) con enter a computer system through multiple paths eg. printer, data ond phone/fax lines — even if computer A/C is protected



The Multipath<sup>™</sup> protection of Back-UPS® Office<sup>™</sup> shields your peripherals and guards your computer from bad power on every path, providing clean, sofe power (green), to your entire system.

### Back-UPS Office award-winning features:

### Integrates the Security of a Surge Suppressor with the Power of a UPS

Six outlets guard your hardware with full-time surge protection. Three of the six outlets provide instantaneous battery backup to keep your system from crashing in the event of brownout or blackout.

### Internet Ready Fax/ Modem Protection

Back-UPS Office's built-in phone line/10 Base-T network cable surge protection prevents surges from damaging internal & external modems, motherboards, 10 Base-T lines,



input/output cards, and other system components.

### Convenient BlockSafe MOutlet Spacing

Back-UPS Office's outlets are spaced to accommodate all size plugs, including large transformer blocks.

### Master On/Off Switch

One switch conveniently controls power to entire connected system.

### **Electrical Wiring Fault Indicator Saves** Trouble and Expense

Without a proper ground, most surge protection is useless. Back-UPS Office alerts you to wiring problems such as a missing ground and reversed polarity, two common miswirings which otherwise would require an electrician's visit to diagnose.

#### Circuit Breaker

Provides protection in the event of an overload or short circuit; no fuse, no hassle.

#### **Check Battery Warning Prevents Downtime Before it Occurs**

An LED signals when Back-UPS Office's internal self test finds the battery near the end of its life, giving you 6-8 weeks warning.

### \$25,000 Equipment Protection Policy

If your properly connected equipment is ever damaged by an AC surge, including surges due to lightning, APC will repair or replace our product and up to \$25,000 of connected equipment for as long as you own your Back-UPS Office. (See policy for details.)

#### **User Replaceable Batteries**

Back-UPS Office has user replaceable batteries that can be be easily swapped out, saving time and expense: no need to return the UPS to the factory for service. Batteries last 3-6 years under normal usage.

### 2 Year Warranty

Unmatched reliability means you can purchase all APC products with confidence.

You can also register to win at the PowerPage™ on the World Wide Web at http://www.apcc.com

**Place** Stamp Here



Dept. P3 132 Fairgrounds Road P.O. Box 278 West Kingston, RI 02892-9920

### CHOOSE THE RIGHT APC PROTECTION

For advanced PC protection, including automatic voltage regulation, CellGuard battery management and phone line/IOBaseT protection, choose the Back-UPS



Pro. For longer runtime choose a higher VA rating.

### BACK-UPS PRO ADVANCED PC PROTECTION:

For Pentium, 486, Win 95, and Business Applications

<b>Volt-Amp Rating</b>	List Price	Runtime*
280PNP	\$199	6 min.
420PNP	\$339	8 min.
650PNP	\$419	17 min.
1000**	\$589	35 min.
1400**	\$759	74 min.

For Multipath™ PC and peripheral protection, choose new Back-UPS Office, featuring 6 outlets with guaranteed surge protection, 3 of which provide instantaneous



battery backup, fax/modem protection, and BlockSafe™ outlet spacing for the accommodation of all size plugs and transformer blocks.

### BACK-UPS OFFICE MULTIPATH TM PROTECTION

For 386, Entertainment, education & all peripherals

**Volt-Amp Rating** List Price Runtime 250 10 min.

 For Basic PC protection, choose from the Back-UPS family (software not included).



### **BACK-UPS BASIC PC PROTECTION:**

For 286, 386, Entertainment, and education

Volt-Amp Rating	List Price	Runtime*	
200	\$119	-	
280	\$139	7 min.	
400	\$199	13 min.	
450	\$254	24 min.	
600	\$359	31 min.	
900	\$529	47 min.	
1250	\$689	75 min.	

- For Fileserver protection, ask for our awardwinning Smart-UPS® line (not shown).
- For Datacenter protection, ask about our Matrix-UPS line (not shown).
- For hardware-only surge protection, ask for APC's SurgeArrest™ line (not shown).

\*Runtime shown is for typical Pentium desktop system and may vary with your actual load.

Note: Back-UPS 200 not recommended for Pentium systems

\*\*Does not include FREE PowerChute Pro Power Management Software

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**AMERICAN POWER CONVERSION** (800)800-4APC

http://www.apcc.com

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## Crash-Proofing Your S U I T E

BACKING UP DATA is a good idea, but why waste time copying a humongous suite that you can always reinstall from a CD-ROM? The only files in your suite that you need to back up are the configuration files you've tailored to your needs, and these files can probably fit on a single floppy.

Then, if disaster wipes your suite off your hard disk, all you need do is reinstall it, then restore these files to their proper locations. You'll be back in action in no time. Note: Depending on your installation, these files may be in directories other than those listed.

- c:\windows\\*.ini
- c:\msoffice\winword\winword.opt
- c:\msoffice\winword\templates\\*.dot
- c:\windows\msapps\proof\\*.dic

- c:\windows\\*.ini
- c:\msoffice\excel\excel7.reg
- c:\msoffice\winword\wlnword7.reg
- c:\msoffice\templates\\*.dot
- c:\program files\common files\microsoft shared\proof\\*.dic

### PERFECTOFFICE 3.0. WORDPERFECT SUI

- c:\windows\\*.ini
- c:\windows\wpcset.bif
- c:\windows\\*.sup
- c:\office\wpwin\macros\\*.wcm
- c:\office\wpwin\template\\*,\*

- c:\windows\qpw.ini
- c:\coreI\office7\quattro7\qpw.reg
- c:\corel\office7\template\\*.wpt
- c:\windows\wt61us.uwl
- c:\windows\profiles\username\wt61us.uwl

- c:\windows\\*.ini
- c:\lotsuite\wordpro\smasters\default.mwp
- c:\windows\lotusapp\spell\ltsuser1.udc

- c:\windows\\*.ini
- c:\lotus\approach\approach.reg
- c:\lotus\wordpro\wordpro.reg
- c:\lotus\flg\flw3.reg
- c:\lotus\smasters\123\\*.\*
- c:\lotus\smasters\wordpro\\*.\*
- c:\lotus\smasters\approach\\*.\*
- c:\lotus\smasters\flg\\*.\*
- c:\lotus\compnent\spell\\*.udc

Place the file in a temporary directory, then double-click it to extract the files. One of the extracted files is setup.exe. Doubleclick it to install Publisher and a copy of Netscape Navigator 1.1.

Internet Publisher installs fine; using it is the problem. You can't just save a WordPerfect document as an HTML file. Here's what you have to go through:

- 1. Select File• New. In the Select Template list, choose HTML document, then choose Select. Type a title for your document, then click OK.
- 2. Load the document you want to convert. Select Edit-Select-All, then Edit-Copy. Switch to the new HTML document and select Edit-Paste Special. In the resulting dialog box, choose Unformatted Text, and click OK.
- 3. Because you have to paste the document as unformatted text, all your formatting is now gone. You'll have to go through the new document, reformat it using the HTML toolbar, and insert graphics as .gif or .jpg files.
- 4. Save the new file first in WordPerfect format, then select HTML• Export as HTML on the toolbar.

The Windows 3.x version of Presentations offers no way to turn a presentation into an HTML file.

### **WORDPERFECT SUITE 7.0**

UNLIKE THOSE OF ITS 16-bit cousin, WordPerfect Suite 7.0's Web tools are first-rate. WordPerfect 7, Quattro Pro, and Presentations can all save HTML files as is. Presentations is especially well suited for creating Web pages.

To convert a WordPerfect document into an HTML document, select File Internet Publisher, then select Publish to HTML. Word-Perfect will automatically convert tables, graphics, and other elements into their HTML equivalents.

Like its competitors, Presentations helps you turn a presentation into a series of Web pages, with each slide represented as a graphic on its own page. Select File Publish To Internet for a dialog box with plenty of choices for formatting your site. Be sure to check out the various Options buttons, which offer even more possibilities. For instance, this is the only presentation program of the three that lets you set your Web pages' background color. (See "From Presentation to Web Page in Five Easy Steps.")

### J O B # 4

### Mailing to the Masses

NOW THAT YOU'VE created this report and turned it into a dynamite presentation and compelling Web page, what else must you do with it? That's right, you have to mail it to all the stockholders along with a personalized cover letter. Time to do a mail merge.

What if the list of stockholders is in a database or spreadsheet file? Surprisingly, most of these suites make it easy to merge from a data file or worksheet.

### MICROSOFT OFFICE (BOTH VERSIONS)

WORD IS THE OBVIOUS TOOL for this job—it can merge data from all sorts of programs. Here's how:

1. Select Tools•Mail Merge. In the resulting dialog box called the Mail Merge Helper, select Create Form Letters. That brings up

## IT'S ONLY LOGICAL THAT INTELLIGENT MANAGEAR (Now, What The Heck Is In





Storage

Intelligent

Manageability is kind



of like Extra Sensory

Perception for a computer and every new Compaq Deskpro has it. It lets you know if something's going to happen before it actually does. This way you can manage all of the desktops on your network from one location.

Taking inventory, for instance, of all hardware and software is done simply and efficiently from one Deskpro. Or if a hard drive's about to fail anywhere, you'll know ahead of time. As before, Intelligent Manageability backs up

your data on the network in case of failure; but now, thanks to our new PD-CD drive backup, it also preserves your data locally.

Okay, so our newest version of Intelligent Manageability is smart.

But affordable? Considering that the Deskpro line from Compaq starts at around \$1,100,\* we think so.

Equally impressive are the highperformance features. Up to Pentium

Pro 200 processors. Choice of PCI
graphics. Plus a choice of EIDE and
Ultra SCSI hard drives."

And maintenance? That's easy

I need a vacation.

I'm burnt.

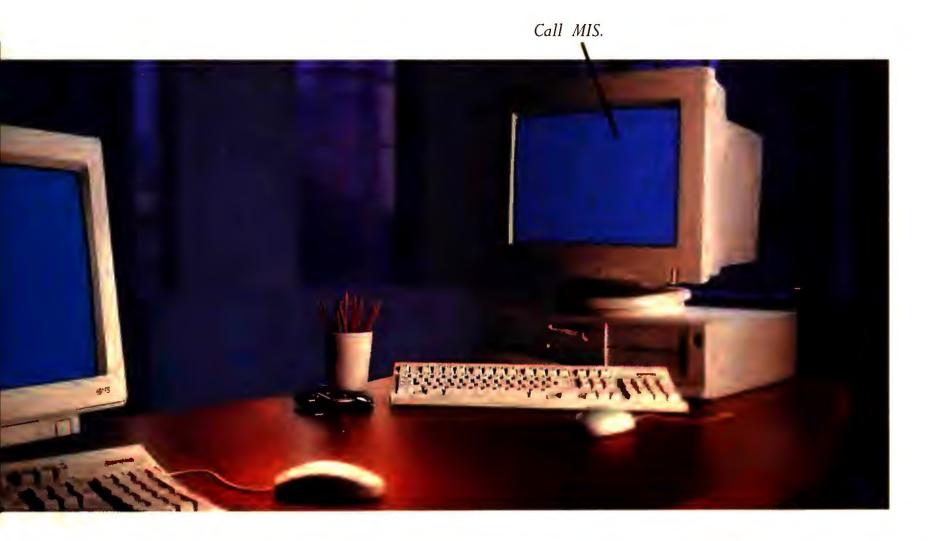
support software via our Web site and CDs. And so is upgrading and servicing, thanks to a quick-release CPU hood and accessible components.\*\*

In the end, Intelligent Manageability gives you a lowered cost of

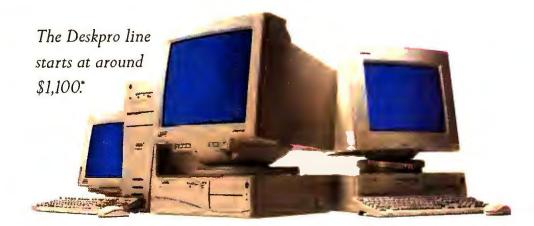


### LITY ALSO COMES WITH AN INTELLIGENT PRICE.

### relligent Manageability?)



ownership, a three-year warranty and dedicated toll-free technical support that's open for business seven days a week, 24 hours a day. And what could possibly be more logical than that? For more, visit us at www.compaq.com or call 1-800-392-8883.





Has It Changed Your Life Yet?

aler prices may vary. "Features vary by model. Monitor not included. Thermal sensor available only on Deskpro 4000 and 6000. Some features available with Compaq Deskpro and independent software applications. Other features only available demarks or registered trademarks of their respective companies.

another dialog box, where you select Active Window to create your letter in the current document or New Main Document to start one from scratch.

2. This will bring you back to the Mail Merge Helper, where you select Get Data. Open Data Source. In the next dialog box, choose the type of file your data is in (MS Access Database, MS Excel Worksheet, and so forth), then select the file itself. Depending on the data type, you may get other

prompts; for instance, if your data is in Access, you'll have to pick a table or a query within the file.

- 3. At this point, Word will ask you if you want to edit the main document. You do, so click Yes.
- 4. Now you should be in a regular Word document window with one additional toolbar, the only sign that there's something different going on. Type your document as you normally would. To insert field names, click the Insert Merge Field button.
- 5. When you're done writing, there are two options for merging your letter with your data. If you're not absolutely sure that everything will work perfectly, click the Merge to a New Document icon. This will put the merge results on screen as a new Word document that you can examine and correct before printing with File Print. On the other hand, if you're sure things will go smoothly and you've got a very large database, it's faster to click the Merge To Printer icon.

One note: You have the option to print only certain records, say California stockholders with first names starting with the letter Q. Select Tools. Mail Merge and click Query Options for tools you'll need. You'll also find tools for sorting your data for the merge.

For instance, you may want your letters printed out in zip code order.

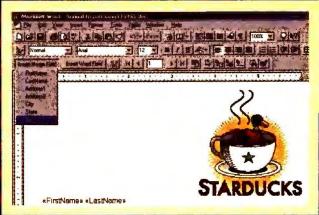
#### LOTUS SMARTSUITE (BOTH VERSIONS)

THERE'S NO REASON to bother with Word Pro. SmartSuite's database, Approach, comes with a simple word processor that's tailor-made for mail merge. And don't worry if your data isn't in Approach files: The program can read a variety of other data formats, including 1-2-3. Here's what to do:

- 1. Open Approach and load your data file. Select Create. Form Letter to call up the Form Letter Assistant, which helps you set a general layout, put fields into the address, create your salutation, and set other options.
- 2. Click Done, and you'll see a normal document editing screen. Type the body of your letter. If you need to add any other fields, click the Insert Field icon.
- 3. Use File Print to print the current record, all records, or a range of records.

But what if you want to print records only for, say, green-eyed stockholders in Michigan? The trick to filtering out certain records differs depending on your version of Approach.

Approach 3.x: Click the far-left button on the status bar at the bottom of the screen (it will probably say something like 'Form



**WORD 7.0'S MERGE TOOLBAR makes** it easy to insert data fields into a form letter, taking the field names directly from an outside data file.

Letter 1'), then select any other option. Click the Browse icon, then click the Find icon. Fill in the form with your search criteria. For instance, to limit the mailing

to people in Michigan, enter MI in the State field and press <Enter>. Return to your form letter by clicking the far-left button on the status bar again and selecting your form letter.

**Approach 96:** Click the *Find* button to bring up the Find/Sort Assistant. From there you'll be able to set the search conditions (State = "Michigan"), sort the data by the fields of your choice, and save the whole collection of settings for future use.

### **COREL WORDPERFECT SUITE AND** NOVELL PERFECTOFFICE (ALL VERSIONS)

THERE'S ONE LIMITATION to merging in WordPerfect: You have to bring your data into WordPerfect first.

- 1. In WordPerfect, select Insert. Spreadsheet/Database. Import.
- 2. Select the format of your data, such as Paradox. In the Import As list, select Merge Data File.
- 3. Click the File Folder icon, locate the database, and doubleclick *OK* to import the data.
  - 4. Save, then close the resulting document.

Now that you've created this merge data document, you'll be able to set up the mail merge:

- 1. Back in a blank WordPerfect document, select Tools• Merge to open the Merge dialog box.
  - 2. Click Form.
- 3. In the Create Form File dialog box, click the File Folder icon to browse for and select the data file that you just created.
- 4. The Merge toolbar will appear. Insert field names by clicking the Insert Field button, adding needed punctuation as you go.
- 5. When your fields are in place, select Close and start typing your letter.
- 6. After you've finished, click the Merge button on the toolbar. In the Perform Merge dialog box, choose either < New Document> or <Printer> for your output.

To send letters to a particular list of people—say, stockholders in Alaska who were born before 1905—click Select Records and enter your search criteria in the resulting dialog box. Click OK when you're done.

George Campbell is a contributing editor and Lincoln Spector a senior associate editor for PC World.



E FIND THESE TIPS and all the files mentioned in this article on PC World Online (http://www.pcworld.com). Got better tips? Share them with others on http://www.pcworld.com./suite\_talk.

### The Vision

## COMFACT

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14 years of experience to deliver an integrated computing solution.



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Austin projects eye-catching confidence with a comprehensive product line that includes high-end notebooks, reliable desktop systems, and bullet-proof departmental servers. We invite closer scrutiny, because all Austin systems are configured for performance and priced for value. And each machine is backed by superior service and support.

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- Austin Edge<sup>™</sup> Series Notebook Systems: Includes Intel®'s 430MX <sup>™</sup>PCI Set and support for internal CD-ROM
- Austin PowerPLUS™ Desktop Systems: Our profile for success features Pentium® and Pentium Pro technology and custom configuration options
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### Notebook Solutions

EDGE

### Austin Edge Duet™ Standard Features:

#### Base Unit:

Intel 430MX PCI Set

256K Pipeline Burst L2 Cache

3.5" Diskette Drive, (Use external with

Base Unit or mount in Docking Station)

28.8 Fax/Modem w/ Speakerphone 16-Bit Stereo Business Audio, Built-in Mic,

Speaker & External Line-In/Out

Lithium-Ion Battery

Integrated Glide Point® Mouse

Base System Weight with Battery: 4.7 lbs.

Win '95 Plug n' Play BIOS and Windows® 95 Pre-Installed

### Portable Docking Station:

6X CD-ROM Drive

Feature Bay for 3.5" Diskette Drive Built-In 10Base-T Ethernet Retractable Stereo Speakers w/ Subwoofer

#### Austin Edge CD Notebook Standard Features:

Docking Station Weight: 2.0 lbs.

Intel 430MX PCI Set

Internal 3.5" Removable Diskette Drive, (Swappable w/ 2nd Battery or 6X CD-ROM)

256K Pipeline Burst L2 Cache

16-Bit Stereo Business Audio, Built-in Mic. Speakers & External Line-In/Out

Lithium-Ion Battery

28.8 Fax/Modem w/ Speakerphone

Integrated Glide Point® Mouse

Weight with Battery: 6.8 lbs.

Win '95 Plug n' Play BIOS and Windows® 95 Pre-Installed



### Austin Edge Duet - 133 with Docking Station

133 MHz Intel® Pentium® TCP Processor

11.3" TFT 800 x 600 Color Display

24MB EDO RAM (expandable to 48MB)

1.35GB Hard Drive

32-Bit PCI Windows Accelerator - 1MB

6X CD-ROM Drive

Business Lease: \$143 / month

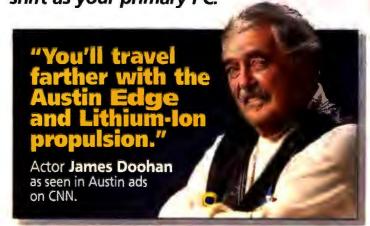
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### Take a Second Look

Austin notebooks are second nature for our demanding customers who work hard and travel light. Now the Austin Edge Duet, with its network-ready docking station, highcapacity hard drive, and knock-em-dead display, does double duty as a full-featured desktop computer.

### **Double Life**

You need the high-profile presence of the Edge Duet portable multimedia system, with 6X CD ROM drive, for high-impact presentations. Now you have the added convenience of a notebook that simply plugs into a docking station and works a double shift as your primary PC.



### Austin Edge CD - 133

133 MHz Intel Pentium Processor

11.3" TFT 800 x 600 Color Display

16MB EDO RAM (expandable to 40MB)

1.35GB Hard Drive

32-Bit PCI Windows Accelerator - 2MB

6X CD-ROM Drive (removable for optional second battery or diskette drive)

Business Lease: \$139 / month

\$3,959



**Driven to Perfection!** 

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#### AUSTIN R M

#### Austin PowerPLUS System Standard Features:

Intel 430HX PCI Set

Intel TC430HX Motherboard

100-, 120-, 133-, 150-, 166-, or 200 MHz Intel Pentium Processor

256KB L2 Pipeline Burst Cache

3.5" 1.44MB Diskette Drive

Mid-Tower ATX Chassis

Win '95 Keyboard & MS Mouse

Energy-Star Compliant

Windows '95 Pre-Installed

Three-Year Parts & Labor Warranty, One-Year On-Site Service

#### Austin Élan Workstation Standard Features:

Intel 440FX PCI Set

Intel VS440FX Motherboard

180- or 200 MHz Intel Pentium Pro Processor with integrated 256K or 512K L2 Pipeline Burst Cache

3.5" 1.44MB Diskette Drive

Mid-Tower ATX Chassis

Win '95 Keyboard & MS Mouse

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#### Austin PowerPLUS 133 133 MHz Intel Pentium Processor

16MB EDO RAM (expandable to 128MB) 1.2GB Enbanced IDE Hard Drive

64-Bit PCI Video Accelerator - 2MB DRAM 8X IDE CD-ROM Drive, 16-Bit Audio,

40W Stereo Speakers

15" .28nim NI SVGA Monitor 104-Key Keyboard & Mouse

Business Lease: \$69 / month

\$1,829

Upgrade to PowerPLUS 150 - add \$100

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Each Austin desktop gives you a selection of innovative features, like the 180MHz Pentium Pro processor and 128-bit PCI acceleration with 2MB of MRAM, as well as an 8X CD-ROM and 16-bit Audio Card. Of course, Windows 95 is preinstalled (or upgrade to Windows NT), and optional hard-drive capacity ranges up to 4GB.

## PC resource!

You'll find more about Austin's Affinity Pentium Pro Servers.

http://www.austindirect.com

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#### Austin Élan Workstation 180

180 MHz Intel Pentium Pro Processor 16MB EDO RAM (expandable to 256MB) 2.5GB Enhanced IDE Hard Drive 128-Bit PCI Video Accelerator - 2MB MRAM 8X IDE CD-ROM Drive, 16-Bit Audio. 40W Stereo Speakers

15" .28mm NI SVGA Monitor

Business Lease: \$91 / month

\$2,439

Upgrade to Pentium Pro 200 - add \$100 Upgrade to Windows NT 3.51 Workstution add \$275

#### COMPUTER SYSTEMS **Driven to Perfection!**

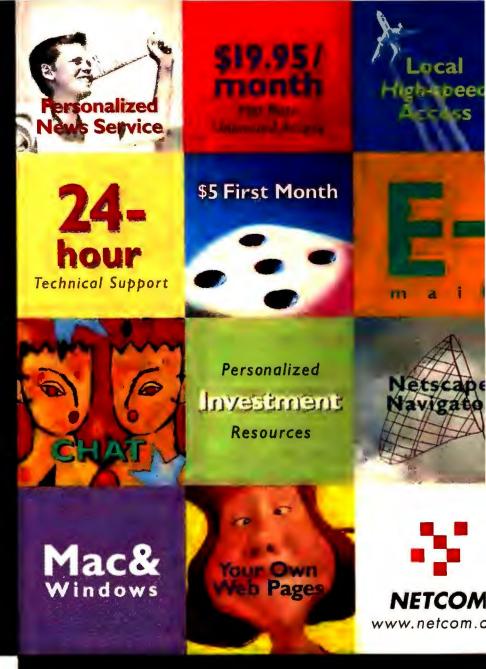
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208 Budget Desktops



218 Notebooks



233 Printers



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241 Graphics Boards



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AP-200 for under \$2000

THE CALIBER
VOYAGER P200: the
first Pentium-200 to
break through the
\$2000 barrier.

BYRES RANCE

Don't lend money to a friend. Don't eat before swimming. And don't buy a PC with the latest processor, because it will cost too much. Even sound advice needs updating every once in a while. Only one month after our first Top 20 reviews of Pentium-200 PCs, you can pick up a system equipped with Intel's latest Pentium processor for less than \$2000. That's an amazing price for machines using a chip still >

hot off the assembly line. The first of these budget-price P-200s is the \$1829 Caliber Voyager P200. Reviewed with Top 20 machines for September, the Caliber is seventh on our Budget chart after a \$370 price drop. Cheap Pentium-200s are not limited to smaller vendors. Dell is leading off its new "v" line of budget PCs with the Dimension P200v, which will sell for \$1999. (See New Products in this issue, and look for our review of the P200v in next month's Top 20 Budget Desktops.)

How can vendors afford to do this? Two reasons: Intel started out selling its new P-200 low—20 percent below the initial price of its P-166. At the same time, the cost of other PC components—especially memory—dropped into the cellar. In the past, Intel typically priced a new processor much higher. This seeming largesse may really be an attempt to head off Cyrix's fast, aggressively priced new P200+ processors. But for consumers it means more power and better prices. (See next month's Top 20s for reviews of the first CxP200+s.)

#### MORE SPEED FOR LESS

CONFUSED ABOUT THE difference between a budget PC and a power PC? So are we at times. Not long ago, a budget buyer had to settle for a slow processor, a small hard drive, limited RAM, and few extras. Now a



DELL'S LATITUDE LM P133ST: one of the first notebooks we've tested that's as fast as desktops in the same processor class.

typical budget PC on our chart is a Pentium with 16MB of RAM, a 15-inch monitor, a 6X or 8X CD-ROM drive, 2MB of video RAM, and a hard disk with over 1GB of storage. Nearly all have sound cards, and most have speakers. That's more than enough for the typical user, and it's available for \$2500 or less—the amount our research identifies as the most that readers expect a low-priced PC to cost.

On our Budget Desktops scorecard, notice that price gets a heavier weighting than it does in the Power scorecard-25 percent of the total versus 15 percent.

Speed is more important for power systems, so for them we give performance more weight (25 percent). With budget PCs, performance is weighted 15 percent.

With one of the power machines on our charts, you get bigger, better, and faster components. Processors range from Pentium-166s to Pentium Pro-200s, and many systems have 32MB of RAM, hard drives larger than 2GB, 17-inch monitors, and more capable video cards.

Despite these differences, budget desktops still perform very well in the business apps our readers use most. If you average the PC WorldBench scores for the 20 systems on our Budget chart, you get 177pretty good considering that the average power system scores 210, just 19 percent better. You pay plenty for the difference. The average Top 20 budget PC is about \$1875. The average Top 20 power system? About \$3450—or over 80 percent more.

#### WHAT'S NEW

THE FAST MULTIWAVE Ultra Power was the only PC tested this month that made our Top 20 Power Desktops. Dell's Dimension and OptiPlex models continue as Best Buys, with two Pentium-200s and two Pentium Pro-200s. Our other Best Buy goes to the Micron P200 Millennia, which is now \$710 cheaper.

### ABOUT THE TOP 100

QUESTIONS ABOUT OUR CHARTS? The following section should answer most of them. If not, ask us; see page 14 for contact information.

How do the charts work? The Top 20 and Top 10 charts are constantly changing lists of the best PCs, monitors, modems, printers, and

graphics boards we've tested. Every month we test the latest products in each category and compare them to the existing pool of products we've reviewed. As new products earn a place on the charts, those at the bottom drop off.

Where do you get your prices? We estimate street prices based on vendor information and our own research, including surveys of retail outlets. We recheck all prices every month.

What does the overall rating mean? It's the sum of all our tests-both hands-on evaluations and objective benchmark scoring. The scale is 1 to 100, so a product that scores in the 90s is generally considered exceptional, one in the 80s is among the best, one in the 70s is above average, and one that scores lower usually doesn't make it onto the chart.

What does the PC WorldBench score mean? It's a measure of how fast

a PC is in relation to our baseline machine, a Dell P75t configured with 8MB of RAM, a 540MB hard drive, and no secondary cache. A system that scores 200, for instance, is twice as fast as our baseline unit, while one that scores 82 is 18 percent slower.

> Where do the reliability and service and support scores come from? For PCs, the reliability score and the "service" portion of the service and support score come from readers who respond to the Reliability and Service fax-back survey in each issue of PC World. The support score is based on the vendor's support policies (length of warranty, available support hours, toll-free lines, and so on). Together they form our service and support score.

What do all those word scores mean? Word scores for performance and price are based on a product's rating in relation to other products in its category. For example, a budget PC that is rated "expensive" is high-priced only in relation to other budget PCs. Likewise, a power notebook rated "good" for performance is good only in comparison to other power notebooks. Word scores for other categories, such as features and design, are relative to all desktops or all notebooks.

This month we also looked at the new IBM Aptiva C65 P-166, which IBM asked us not to include here, insisting that it was sent only for our @Home section. You'll find its review there, even though it has a typical power desktop configuration.

The Budget Top 20 saw a greater infusion of new PCs, and it lost last month's highest-ranked PC-the Dell Dimension P100t. Dell is replacing the "t" line with

the "v" series and says it will replace the P100t with a new P133v at a similar price. (We'll review the P133v in an upcoming issue.) The Micron P133 Millennia—a former power Best Buynow tops our budget Best Buys, followed by Dell's OptiPlex GXM 5100, Gateway 2000's P5-120, Quantex's QP5/100 M-3, and Vektron's Multimedia P-100.

Four of the new systems we reviewed made this month's Budget list: the

\$2444 Gateway 2000 P5-166, the \$1880 ProGen Atlas P-150, the \$2003 SAG Electronics STC Ultra Cyrix 6x86 P166+, and the \$2049 DirectWave Blue Thunder P133 MVP Pro.

Dell's new \$3999 Latitude LM P133ST —the fastest notebook we've tested—now heads this month's Power Notebooks chart. Our second Best Buy is also a Dell—the Latitude XPi P133ST. Two more of this month's new notes made our chart: the Gateway 2000 S5-100XL at \$3349, and the \$3299 Dell Latitude LM P100SD.

We also saw the \$3750 EuroCom 6400T P-150, the first P-150 notebook we've reviewed. We can't recommend the Euro-Com, as it is built around Intel's standard desktop version of the P-150 CPU. Most portables use Intel's notebook CPUs, which are smaller, run cooler, and include power management. The 6400T's battery life was under an hour—one of the worst yet—and it wasn't as fast as Dell's P-133. By the time you read this, Intel will have announced a P-150 for mobile PCs.

For the second month in a row, the Toshiba Satellite 100CS P-75 and the NEC Versa 550D Cx5x86-100 take the top spots on our

## MAKE YOUR OWN TOP 100

MISSED A REVIEW? Wondering why a certain PC or peripheral didn't make our charts? PC World Online (http://www.pcworld.com) puts even more Top 100 information at your fingertips. To find past coverage of a hardware product, including reviews, just go to the headings Current Issue, Hardware, or Mobile Computing. You can search the last 18 months of PC World coverage of systems, monitors, modems, graphics boards, and printers. PC World Online also includes reviews you won't find in print-those of products that didn't make the Top 100 cut. To go straight to the reviews of these PCs, modems, and graphics boards, just use the URL provided in each Top 100

> section. (This month the print versions of Top 10 Printers and Top 10 Monitors cover all models tested, including those that don't rank.)

> Have you ever wished you could build your own chart based on your buying criteria? Now you can, using our Web site's Personal Shopper (found under the Buyer's Guide heading). Personal Shopper combines your criteria with PC World's current data and test results to generate custom-built Top 20s. If you want PCs with P-166 or faster CPUs, 28.8kbps modems, and prices under \$3000, Personal Shopper will rank all that fit your specifications. We've added our printers to Personal Shopper, and in the coming months we'll add our other Top 10 reviews so you can build your own charts for modems, graphics boards, and monitors.



WITH NAVIGATOR 2.0 and Shockwave, you can drag and drop your specs.

Budget Notebooks chart. We also looked at Hitachi's first

notebook, the \$2199 C-090 D Pentium-90, which features a terrific five-year warranty. The Sceptre SoundX 3200 is also new this month. It's fast for a \$2750 notebook, but it has an awkward pointing device.

#### **TOP PERIPHERALS**

THIS MONTH'S TOP 10 Printers is headed up by the same Best Buys as last time. The \$379 Panasonic KX-P6100 is a quick, inexpensive personal laser with sharp print quality. The \$389 HP DeskJet 820Cse started at the top of the color printers when we first tested it in June. Its fine color print quality and outstanding paper handling have kept it there ever since. We awarded a second monochrome Best Buy this month—to the \$499 NEC SuperScript 860 for good speed, fine output, and versatile software.

For this month's review of 15-inch monitors, we used the same upgraded test suite we developed for last month's review of 17-inch models. Samsung sent us the latest version of its SyncMaster 15GLi; it's our new number one, thanks to a low \$408 price, easy adjustability, and aboveaverage text detail. Our other Best Buy,

the \$450 Mitsubishi Diamond Scan 15HX, has a slightly larger viewable area and sharp graphics and text.

This month's Top 10 Graphics Boards establishes a new top dog: VideoLogic's low-cost GrafixStar 600. This \$159 card is impressively fast, as is the \$199 STB Lightspeed 128, our second Best Buy.

With the help of a dramatic \$133 price drop this month, the \$275 U.S. Robotics Courier V. Everything V.34 28.8-kbps unit is now our top external modem. And in the PC Card list, the \$199 Zoom V.34C garners a Best Buy along with the \$280 Megahertz JX4288. A built-in phone jack and digital line warning message help the Megahertz justify its higher price.

Rex Farrance is a senior associate editor for PC World. Editorial Assistant Allyson Bates, Staff Editor John Goddard, Associate Editors Brad Grimes and Melissa Riofrio, Senior Associate Editor Bryan Hastings, Assistant Editor Eric Hellweg, Senior Editor Carla Thornton, and freelance writers Geoffrey Coffey and Jon J. Jacobi contributed to the Top 100. Testing for the Top 100 by Dave Casini, Ulrike Diehlmann, Jeff Kuta, Kevin Mitchell, Mike Salayko, and Susan Silvius; research and support by Andrew Hawn and Julian Weatherby. See page 14 for contact information.



## TOP 20 POWER DESKTOPS

	SYSTEMS	Last month	Month tested	Street price (7/18/96)	CPU	Comments
1	Dell Dimension XPS P200s 800/613-3355 www.dell.com	1	Sept 96	\$3329	Pentium-200	New case and hot graphics card; fast, but not faster than EOO DRAM systems.
2	Dell OptiPlex GXpro 200 800/613-3355 www.dell.com	2	Aug 96	\$4532	Pentium Pro-200	Fastest system to date, modular design, built-in networking, good reliability rating.
3	Micron P200 Millennia 800/223-6571 www.micron.com	4	Sept 96	\$2549	Pentium-200	Performs well for a P-200 with 16MB of RAM; huge \$710 price drop.
4	Dell OptiPlex GXMT 5200 800/613-3355 www.dell.com	5	Sept 96	\$4326	Pentium-200	Fast P-200 is networkable right out of the box; can't add many PCI cards.
5	Dell Dimension XPS Pro200n 800/613-3355 www.dell.com	3	Aug 96	\$3499	Pentium Pro-200	Well-designed system is fast, but other Pentium Pro-200s are faster; \$100 price drop.
6	Gateway 2000 P5-200XL 800/846-2000 www.gw2K.com	6	Sept 96	\$3999	Pentium-200	Multimedia system with CO-recordable drive, modem, and lots of software.
7	Micron P166 Millennia Plus 800/223-6571 www.micron.com	7	Mar 96	\$3348	Pentium-166	SCSI version of Micron's Millennia with lomega Jaz drive; \$301 price drop.
8	Quantex QP6/200 SM-2 800/896-4898 www.quantex.com	8	Aug 96	\$3149	Pentium Pro-200	Better speed than number four Oell, but reliability rating is much lower.
9	IBM PC 350 800/426-2968 www.ibm.com	13	Sept 96	\$4122	Pentium-200	Fast unit features new universal serial bus; \$713 price cut, but still expensive.
10	Quantex QP5/200 SM-2 800/896-4898 www.quantex.com	9	Sept 96	\$3099	Pentium-200	Inexpensive for a P-200, loaded with extras, very fast; reliability rating hurts.
11	HP Vectra 500 Model 515MCx 5/166 800/752-0900 www.hp.com	10	July 96	\$3430	Pentium-166	HP's newest line good for small and home offices; includes voice mail.
12	ZDS Z-Station GT 500 800/533-0331 www.zds.com	11	Sept 96	\$3570	Pentium-200	Fast, well constructed, \$227 price drop; upside-down add-in cards are awkward.
13	HP Vectra VL Series 4 5/166 MT 800/752-0900 www.hp.com	_	May 96	\$3290	Pentium-166	\$625 price drop lifts well-designed PC; P-133 and P-200 versions also available.
14	Tangent Media Gem 800/829-2850 www.tangent.com	16	Sept 96	\$2895	Pentium-200	Fastest P-200 tested, nice built-in speakers, video input, \$300 price drop.
15	NEC PowerMate P166 800/632-4636 www.nec.com	15	Aug 96	\$2924	Pentium-166	Good-quality components, but performance isn't great for a P-166.
16	Multiwave Ultra Power 800/234-3358 www.mwave.com	održi bajdi Pil drusa .	new	\$2520	Pentium-200	Fast, full-multimedia system with a 33.6-kbps modem at a near-budget price.
17	Xi Computer Pro 200 MTower SP 800/432-0486 www.win.net/xi_comp	÷ 20	July 96	\$4199	Pentium Pro-200	Sturdy system with SCSI hard drive is fast; expensive even after \$500 price drop.
18	Cyrix 6x86-P166+ PC 800/340-7501 www.cyrix.com	18	July 96	\$3699	Cx6x86-P166+	\$170 price drop, quick, loaded with software and multimedia hardware.
19	Vektron Optima Pro Station P200 800/725-0026 www.vektron.com	-	Sept 96	\$3495	Pentium-200	\$500 drop boosts fast PC with wavetable sound. Good video card but small monitor.
20	Austin PowerPlus 200 800/752-1577 www.austindirect.com	_	Sept 96	\$2899	Pentium-200	\$100 price drop on PC with fast modem; monitor quality is just so-so.
	Best Buy See features chart, po	age 202; pe	rformance	chart, page 204	3.	Recommended as home system

¹ To order fax copies of system reviews, call 800/434-4495 from a touch-tone phone and use your credit card. You can order next month's reviews in advance: Power Desktops, Budget Desktops, or Notebook PCs Top 20 charts and capsule reviews (\$9.95, available September 24). You can also order a previous month's Top 20 chart with capsule reviews plus features and performance charts (\$4.50) and individual capsule reviews with features and performance charts (\$1.50 each). Prices effective for the U.S. and Canada. Foreign orders are \$15 for



THIS MONTH SOME PENTIUM-200s are approaching budget prices—Micron's \$2549 P200 Millennia and Multiwave's \$2520 Ultra Power, for instance. But we also looked at good PCs that didn't make the chart, due mostly to high prices. If you can afford the extra cash, the \$3696 Acma

zPower Series P200 tower is quick and versatile, has front-mounted PC Card slots, and can store your data on a removable 2.1GB IDE hard drive. The \$3799 Amax Pentium Power Station P-200 is a fast tower PC for buyers who want the speed and flexibility of an Ultra Wide SCSI system. For more details on these and other new PCs that missed this month's cut, visit PC World Online (http://www.pcworld.com/t2opcsnaps).

			s c	OREC	ARD			
Overall rating	PC World- Bench score	Performance	Vendor's system reliability	Features and design	Price	Vendor's service and support	Reader service number	Fax reprint number '
88	208	very good	good	outstanding	average	best	640	3415
87	232	outstanding	good	outstanding	very expensive	best	641	3401
87	210	very good	good	outstanding	inexpensive	fair	642	3416
87	216	very good	good	outstanding	expensive	best	643	3417
86	211	very good	good	very good	average	best	644	3402
84	208	very good	fair	outstanding	expensive	good	645	3418
84	198	good	good	outstanding	average	fair	646	3331
82	224	very good	poor	outstanding	average	fair	647	3405
81	215	very good	fair	very good	expensive	good	- · · · · · · · · · · · · · · · · · · ·	3406
81	216	very good	poor	outstanding	average	fair	649	3419
81	192	good	good	very good	average	fair	650	3383
80	215	very good	fair	outstanding	average	poor	651	3420
80	197	good	good	good	average	fair	652	3362
79	220	very good	2	outstanding	average	2	653	3423
78	194	good	fair	very good	average	fair	654	3406
78	215	very good	2	very good	inexpensive	2	655	3430
78	221	very good	2	outstanding	expensive	2	656	3407
78	199	good	2	outstanding	average	\$	657	3387
78	217	very good	\$	outstanding	average	\$	658	3431
76	201	good	2	very good	average	2	659	3432
Perce overa	entage of all rating:	Performance 25 percent	Reliability 25 percent	Features 20 percent	Price 15 percent	Support 15 percent		

advance Top 20s, \$8 for previous months' Top 20s, and \$4 for individual reviews. \* Insufficient data. FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 904.

### This Month's Best Buys

#### NO. 1: DELL DIMENSION XPS P200S

PROS: Big hard drive, 8X CD-ROM drive, fast graphics card, 28.8-kbps fax-modem

CONS: A bit slower than we expected considering use of fast SDRAM; no speakers



Like most systems we've tested from a brand-new CPU class, the top-ranked \$3329 Dell Dimension XPS P200s isn't as fast as we expected. But it's still quicker than any other

Dimension Pentium model we've seen. It's particularly well designed, and it has the right overall mix needed to top our chart. But you can expect its PC WorldBench score of 208 to improve with

future revisions to the system. For example, Dell should be able to get better per- | load Win 95 but not send the CD-

formance out of its memory system: The recently released Intel chip set that Dell includes in its Dimension "s" series supports SDRAM, a type of main memory that's faster than today's popular EDO DRAM. But in our tests, the SDRAMbased Dimension lagged behind several Pentium-200 desktops that use EDO DRAM. As Dell tweaks this system, we expect its speed to improve.

One thing Dell doesn't have to tweak is the graphics card. Our test system features the Number Nine Imagine 128 Series 2 with 4MB of VRAM. While this card adds more than \$300 to the price of the system, it can handle all your graphics chores, including high-end image editing and desktop publishing. It even has 3-D hardware and support for CAD acceleration. Other notable features include an 8X CD-ROM drive, 512K of pipeline-burst cache, a crisp Dell 17-inch monitor, and a U.S. Robotics 28.8-kbps fax-modem. Inside this machine you'll find several nice touches: An extremely quiet fan inside the case augments the power supply fan, memory is supplied on DIMMs that can be added one at a time rather than in pairs, and a vertically mounted hard drive is placed just behind the internal speaker to save space.

We have criticized the Dimension "c" series in the past for having an on/off switch that resembled a floppy eject button. Time after time, PC World editors accidentally turned off their systems when they thought they were popping out a floppy. Dell fixed this problem with the new "s" series of minitowers. The on/off button is circular, slightly recessed, and smack in the middle of the front panel, far from the floppy drive. There's also a new wide foot at the base of the minitower to help prevent tipping.

Dell bundles Microsoft Office Profes-

sional with this system, but no speakers to go with the integrated sound chip. Standard speakers will cost another \$36. Also, make sure you ask the company to include a Windows 95 CD-ROM. Dell



**Dell Dimension P200s** 

tells us the standard procedure now is to

	SYSTEMS	СРИ	RAM (MB)	Secondary cache (K)	Hard drive (GB)	Graphics adapter	Video RAM (MB/type)	Monitor tube/ viewable diag- onal (inches)	Screen pitch (mm)	CD-ROM drive speed
1	Dell Dimension XPS P200s*	Pentium-200	16	512	2.6	Number Nine Imagine 128 Series 2	4/VRAM	17/15.3	.28	8X
2	Dell OptiPlex GXpro 200*	Pentium Pro-200	32	256	2.1	Number Nine Imagine 128 Series 2	4/VRAM	17/15.6	.28	4X
3	Micron P200 Millennia*	Pentium-200	16	512	2.5	Diamond Stealth 3D 2000	2/EDO DRAM	17/15.9	.26	8X
4	Dell OptiPlex GXMT 5200*	Pentium-200	32	512	2.1	Number Nine Imagine 128 Series 2	4/VRAM	17/15.6	.28	8X
5	Dell Dimension XPS Pro200n*	Pentium Pro-200	32	256	- 2.1	Number Nine Imagine 128 Series 2	4/VRAM	17/15.3	.28	8X
6	Gateway 2000 P5-200XL	Pentium-200	32	512	2.6	Matrox MGA Millennium	2/WRAM	17/15.9	.26	8X
7	Micron P166 Millennia Plus	Pentium-166	16	512	2.2	Diamond Stealth64 Video VRAM	2/VRAM	15/13.6	.28	8X
8	Quantex QP6/200 SM-2	Pentium Pro-200	32	256	2.6	Diamond Stealth64 Video 3200	2/VRAM	17/16.1	.26	6X
9	IBM PC 350	Pentium-200	32	512	1.6	integrated Trio64V+	2/EDO DRAM	17/15.5	.28	6X
10	Quantex QP5/200 SM-2	Pentium-200	32	512	2.6	Number Nine Imagine 128 Series 2	4/VRAM	17/16	.26	8X
11	HP Vectra 500 Model 515MCx 5/166	Pentium-166	16	256	1.6	integrated Trio64	1/DRAM	15/13.7	.28	4X
12	ZDS Z-Station GT 500	Pentium-200	32	256	2.6	integrated ATI-264VT	2/SGRAM	17/15.5	.26	8X
13	HP Vectra VL Series 4 5/166 MT	Pentium-166	16	256	1.6	Matrox MGA Millennium	2/VRAM	15/13.5	.28	4X
14	Tangent Media Gem	Pentium-200	32	512	2.1	STB Lightspeed 128	2/MDRAM	17/15.6	.28	6X
15	NEC PowerMate P166	Pentium-166	16	256	2.1	Matrox MGA Millennium	4/WRAM	15/13.5	.28	6X
16	Multiwave Ultra Power	Pentium-200	16	256	1.3	STB Lightspeed 128	2/MDRAM	17/16.2	.27	8X
17	Xi Computer Pro 200 MTower SP	Pentium Pro-200	32	256	4.3	Matrox MGA Millennium	4/WRAM	17/15.7	.25	6X
18	Cyrix 6x86-P166+ PC	Cx6x86-P166+	16	256	4	Matrox MGA Millennium	2/WRAM	17/16	.27	6X
19	Vektron Optima Pro Station P200	Pentium-200	32	512	4.3	Matrox MGA Millennium	2/WRAM	15/14.1	.25	6X
20	Austin PowerPlus 200	Pentium-200	16	256	2.1	VideoLogic Grafixstar 400	2/DRAM	17/15.8	.26	6X

\*Best Buy

ROM unless customers request it. Printed and on-screen documentation is clear and complete. Dell's reliability and service are highly rated by our readers, and the threeyear parts and labor warranty, year of free on-site service, and 30-day money-back guarantee all are fine offerings.

We also looked at the similar Dimension XPS 166s this month. While its competitive PC WorldBench score of 202 doesn't push the envelope of Pentium-166 performance, its reasonable \$2999 price and outstanding design add up to a terrific value. Its array of components includes the same integrated sound, generous 512K secondary cache, and RAM configuration as its P-200 sibling. Dell configured our XPS 166s with a 6X Teac CD-ROM drive, a fine U.S. Robotics 28.8-kbps

modem (which can also connect at 33.6 kbps), a Cirrus Logic GD5424-80QC-C video card with 2MB of VRAM, and a very nice 17-inch monitor. Our one disagreement with the configuration of the XPS 166s is the relatively small 1.08GB hard drive. Most PCs this powerful come with more storage (the top-ranked P-200 has a 2.6GB hard drive, for example), and we suggest you spend a little more and have Dell install a larger drive.

Although the XPS P200s is the only Dimension Pentium we list in our chart, several "c" series units that Dell still has on the market are also worth your consideration. The best of the rest are the \$2729 XPS P133C and the \$2679 XPS P120c, both priced with 16MB of RAM, 512K of secondary cache, and an Imagine 128 graphics card.

#### NO. 2: DELL OPTIPLEX GXPRO 200

PROS: Fastest system we've tested, exceptional design, integrated networking

CONS: Very expensive, 4X CD-ROM drive



If you want the fastest PC around, the Dell OptiPlex GXpro 200 is your machine. With its PC World-

Bench score of 232, this Pentium Pro-200 is over 10 percent faster than the fastest Pentium-166 we've tested and 5 percent faster than the fastest Pentium-200. It's not cheap, but the \$4532 price buys you a well-configured corporate powerhouse-and we're not talking just about its heavy complement of RAM. With an integrated 3Com ethernet adapter, this system comes ready to plug in to your network. Dell also adds a Number Nine Imagine 128 Series 2 graphics card with

#### EXPANDABILITY

Case style	Max. RAM (MB)	Maximum secondary cache (K)	Open SIMM sockets	Open drive bays (ext./int.)	Open slots
minitower	64	512	1	3/1	4
desktop	512	256	3	1/1	4
minitower	128	512	2	3/1	5
minitower	128	512	2	3/1	5
minitower	128	512	2	3/1	6
tower	128	512	1	2/6	2
minitower	128	512	2	1/1	5
minitower	128	256	0	2/1	3
desktop	192	512	4	1/1	5
minitower	128	512	0	3/2	4
minitower	128	256	4	2/1	4
minitower	192	512	4	4/1	5
minitower	128	512	4	2/1	5
desktop	512	512	6	1/1	6
minitower	128	512	2	2/2	4
minitower	512	256	2	3/1	4
minitower	512	256	2	5/1	2
minitower	128	512	2	1/0	3
tower	768	512	4	4/3	4
minitower	128	512	2	2/2	3

СU	STOM	ER	SUPPORT
Warranty for parts/labor (years)	Weekday toll- free support (hours)	Weekend support	Online support
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
3/1	24	Sat., Sun.	BBS, WWW
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
3/1	24	Sat., Sun.	BBS, WWW
1/1	15	Sat., Sun.	BBS, Prodigy, WWW
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
1/1	15	Sat., Sun.	BBS, Prodigy, WWW
1/1	16	Sat.	AOL, BBS, CIS, WWW
3/3	24	-	BBS, CIS, MSN, WWW
3/3	11	-	AOL, BBS, CIS, WWW

Sat.

Sat., Sun.

Sat.

Sat.

Sat., Sun.

Sat., Sun.

BBS, WWW

AOL, BBS, CIS, MSN, WWW

BBS, WWW

WWW

BBS. WWW

BBS, CIS, WWW

BBS

4MB of VRAM, and throws in a bright, crisp 17-inch Dell D1728D monitor. Like the number one Dimension XPS P200s, the GXpro uses DIMM memory modules rather than SIMMs. People who work on

PCs love these newer modules, as they allow greater flexibility in upgrading and make it easier to add memory without having to remove lower-capacity modules to make room.

Modem speed (kbps)

28.8

28.8

28.8

28.8

28.8

33.6

28 B

28.8

28.8

28.8

Sound board

integrated Vibra 16

integrated Vibra 16

Creative Labs Vibra 16

integrated Vibra 16

**Ensonig Soundscape Vivo** 

Sound Blaster AWE32

Ensoniq Soundscape Vivo PnP

Ensonia Soundscape Vivo

Sound Blaster 16

Creative Labs Vibra 16

Creative Labs Vibra 16-

Sound Blaster 32 PnP

integrated OPTi 82C930

**Ensoniq Soundscape Vivo** 

Sound Blaster AWE32

Sound Blaster AWE32

Sound Blaster AWE32

Crystal Lake Series 200

The GXpro doesn't pretend to deliver the ultimate multi-

media experience—it's a fast machine designed to work well in a LAN-linked corporate environment. The integrated Vibra 16 sound chip and Altec Lansing ACS 31 speakers are fairly plain components. And the 4X CD-ROM drive is slow by today's

standards. Ironically, our tests show that a faster drive is more beneficial for business apps than for commercial multimedia and game titles (see "CD-ROM Drives: Behind the Ratings," September).

> The OptiPlex GXpro features a desktop design that's a vast improvement over previous systems. The case is easy to remove, and the internal construction is modular. Cards are housed on a vertical riser plane that slides out at the touch of a

lever. Even the power supply swings aside for effortless access to the motherboard and drive bays. And the new design is explained clearly in the system's well-organized manual. Overall, this machine is one of the easiest to upgrade we've seen.



PROS: Priced near the budget level, big hard drive, 8X CD-ROM drive, 3-D graphics card CONS: No modem

11

24

11

9

24

11

24

3/3

3/3

1/1

3/3

3/3

4/4

3/3

A big \$710 price drop since last month moves the \$2549 Micron P200 Millennia up a notch in our

power desktop rankings. While you get only 16MB of RAM, the hard drive is an ample 2.5GB. And this is not just another low-price PC—the system's sturdy design and good configuration are the main reasons that it ranks among the best Pentium-200 values. As you would expect from a machine with a CPU this powerful, the P200 Millennia is fast: A PC WorldBench score of 210 puts it right in the middle of the Pentium-200 pack, but among the Pentium-200s that



**Dell OptiPlex** 

come with just 16MB of RAM installed, it's one of the fastest we've tested.

A terrific component of our test system is the Diamond Stealth 3D 2000 graphics card. The P200



Micron P200 Millennia

Millennia was the first PC we tested that uses this card, which combines exceptional Windows graphics performance with 3-D acceleration. The Stealth 3D makes this unit a fine choice for people who want to use 3-D in their presentations, Web sites, CAD programs, and games.

The P200 Millennia is well designed and easy to use. Its 17-inch Micron

monitor is easy on the eyes, and the inexpensive Advent speakers sound quite good. (Micron has some higher-price options for audiophiles.) The minitower case is narrower and taller than most we've seen, but still easy to upgrade. Attached to the bottom is a single foot that widens the base to prevent tipping. The multimedia ports are installed high on the back of the case to make them easier to get to. In addition to offering round-theclock tech support and a long standard warranty, Micron bundles Microsoft Office Professional, Bookshelf, and the Plus Pack with all its Millennias.

#### PERFORMANCE TOP 20 POWER DESKTOPS RAM (MB) Secondary cache (K) PC WorldBench SYSTEMS CPU Faster Slower score Dell Dimension XPS P200s\* Pentium-200 512 208 2 Dell OptiPlex GXpro 200\* Pentium Pro-200 256 232 32 3 Micron P200 Millennia\* Pentium-200 512 210 16 4 Dell OptiPlex GXMT 5200\* Pentium-200 32 512 216 5 **Dell Dimension XPS Pro200n\*** 256 Pentium Pro-200 32 211 6 Gateway 2000 P5-200XL Pentium-200 32 512 208 7 Micron P166 Millennia Plus Pentium-166 16 512 198 8 Quantex QP6/200 SM-2 Pentium Pro-200 32 256 224 9 **IBM PC 350** 512 Pentium-200 32 215 10 Quantex QP5/200 SM-2 Pentium-200 32 512 216 11 HP Vectra 500 Model 515MCx 5/166 Pentium-166 256 192 12 **ZDS Z-Station GT 500** Pentium-200 32 256 215 13 Pentium-166 256 HP Vectra VL Series 4 5/166 MT 16 197 14 Tangent Media Gem Pentium-200 32 512 220 15 **NEC PowerMate P166** Pentium-166 16 256 194 16 Multiwave Ultra Power Pentium-200 16 256 215 17 Xi Computer Pro 200 MTower SP Pentium Pro-200 256 32 221 18 Cyrix 6x86-P166+ PC Cx6x86-P166+ 256 199 16 Vektron Optima Pro Station P200 Pentium-200 32 512 217 Austin PowerPlus 200 256 201 Pentium-200 16 Best Buy Application test times in minutes Word 7.0 for Windows 95 Picture Publisher 6.0 for Windows 95 WordPerfect 6.1 for Windows Excel 7.0 for Windows 95 Paradox 5.0 for Windows 1-2-3 release 5 for Windows

HOW WE TEST All systems are tested with PC WorldBench, PC World's application-based benchmark. A higher PC WorldBench score is better. All PCs have Windows 95, and video resolution is set to 800 by 600 in 256 colors. We run automated scripts on six popular business applications, performing common tasks such as spelling checks, scrolls, saves, sorts, and recalculations. The PC WorldBench score is a sum of the weighted result of each script: Word (25 percent), Excel (20 percent), Picture Publisher (15 percent), Paradox (15 percent), WordPerfect (15 percent), and 1-2-3 (10 percent). For more details on our benchmark and how we run it, see PC World Online (http://www.pcworld.com).



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TRAVELING S O F T W A R E

Circle 239 on reader service card

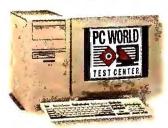
#### NO. 4: DELL OPTIPLEX GXMT 5200

PROS: Fast, built-in networking, hot graphics card **CONS:** Expensive



The Pentium-200 version of Dell's network-ready OptiPlex GXMT line is a real greyhound.

With a PC WorldBench score of 216, it's one of the fastest P-200 systems we've tested. While its less-expensive sibling, the \$3877 OptiPlex GXMT 5166, also is a



**Dell OptiPlex** 

good value, the \$4326 OptiPlex GXMT 5200 races right past it to earn a Best Buy.

The high performance of our

test system is helped along by the unit's copious helping of RAM, big secondary cache, and Number Nine Imagine 128 Series 2 graphics board with 4MB of VRAM. While Dell has yet to upgrade all its OptiPlex systems to faster CD-ROM drives, the OptiPlex GXMT 5200 has now taken on an 8X CD-ROM drive to replace the slower quad-speed model it used to come with. The 16-bit integrated Vibra sound and Altec Lansing speakers are decent if not exciting.

The minitower case is sturdy and easy to open, and the 3Com ethernet adapter is integrated, saving you an expansion slot. The expansion slots hover above the motherboard on a daughtercard, so you don't have to worry about system chips getting in the way of longer boards.

As with all its OptiPlexes, Dell backs the GXMT 5200 with a three-year warranty. The company even has a special hot line for the first 30 days to help you set up your PC. From then on, regular hardware tech support is available around the clock.

#### NO. 5: DELL DIMENSION XPS PRO200N

PROS: Improved new design, big hard drive, powerful and capable graphics card

CONS: Sluggish for a Pentium Pro-200



For a loaded Pentium Pro-200 that's as well built as this one, \$3499 is a good deal (and \$100

cheaper than last month's price). The Dimension XPS Prozoon has a heavy helping of RAM, a big hard drive, an 8X

CD-ROM drive, and a feature-rich Number Nine Imagine 128 Series 2 graphics card with 4MB of VRAM and support for full-motion video. Dell also bundles Microsoft Office Profession-

al so you can start working immediately.

The minitower setup—the same as that of the top-ranked Dimension XPS P200s—is a big improvement over previous Dimension designs. For one thing, to help you avoid accidental system shutoffs, it has a sensibly placed on/off button that can't be confused for a floppy eject. And the system's tidy new interior makes it easy to install upgrades.

The performance of this Pentium Pro-200 is a little disappointing. The system's PC WorldBench score of 211 is the lowest of all the Pentium Pro-200s we've tested-just 3 points higher than that of the number one Dimension XPS P200s, which uses a Pentium-200 processor. Still, the XPS Pro200n is a fast, loaded PC that carries a three-year warranty. You can save \$199 by buying only a one-year warranty, but you have to ask for it.



The following PCs made our Power Desktops chart for the first time this month. For previously tested PCs on the chart, visit our Web page at http:// www.pcworld.com/t20pcs.

#### NO. 16: MULTIWAVE ULTRA POWER

PROS: Powerhouse performance, outstanding price, high-quality components

CONS: The one-year parts and labor warranty that is included at this price is fairly short

Any way you slice it, a fast Pentium-200 for just \$2520 is quite a find—and this one comes remarkably well equipped. And its very good performance belies its modest price: The Multiwave Ultra Power scored 215 on our PC WorldBench suitehigh enough to put it in a league with some of our top power desktops. The configuration is strong too, starting with a 33.6-kbps fax-modem and a pair of large, good-sounding stereo speakers. Throw in the STB Lightspeed 128 PCI video card with 2MB of MDRAM, the crisp 17-inch



Dell XPS Pro200n

AcerView 76I monitor, an 8X IDE CD-ROM drive, and a Microsoft ergonomic keyboard, and you have an impressive array of equipment. Granted, the 1.3GB hard drive could be larger,

but its smaller size is a relatively minor concession to price.

The layout inside the minitower case is reasonably clean: Despite the drooping cables, the drive bays are well out of the way of the motherboard, and there's plenty of room to add storage devices, expansion cards, and RAM, with four bays (three externally accessible), three PCI slots, one ISA slot, and two SIMM sockets all open.

As is the case with many smaller vendors, Multiwave includes no setup guide to help you get started using your sys-



Multiwave

tem. The documentation is composed of a motherboard booklet and separate component manuals. These booklets are not badly written, and experienced buyers will be accustomed to this kind of documentation, but neophytes may get a little lost. Support policies are good-to-average, although Multiwave hasn't generated enough fax-back responses from our readers for us to assign a rating to its reliability and service. The 30day money-back guarantee, year of free onsite service, and toll-free technical support 11 hours per weekday and 6 hours on Saturday are all middling offerings. But the one-year parts and labor warranty included at this price is short.

#### Beyond the Top 20

We tested these systems along with the others, but they didn't score high enough to reach the Top 20 Power Desktops chart. For write-ups, see PC World Online (http://www.pcworld.com/t20pcsnaps).

- ◆ Acma zPower Series P200
- ◆ Amax Pentium Power Station P-200
- ◆ Digital Venturis FX 5133 Low Profile
- ◆ DirectWave Blue Thunder Cx 166 MVP Pro
- ◆ Netis N5166 Power Station
- ◆ SAG STF 2000 Power System
- ◆ Total Peripherals Workhorse 166



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## TOP 20 BUDGET DESKTOPS

-5						
	SYSTEMS	Last month	Month tested	Street price (7/18/96)	CPU	Comments
1	Micron P133 Millennia 800/223-6571 www.micron.com	4	Mar 96	\$2049	Pentium-133	\$300 drop takes it to the top; P-100, -120, -150, and -166 also good values.
2	Dell OptiPlex GXM 5100 800/613-3355 www.dell.com	2	Aug 96	\$2213	Pentium-100	Good for budget-conscious buyers who want a well-built PC with networking.
3	Gateway 2000 P5-120 800/846-2000 www.gw2K.com	3	Mar 96	\$1799	Pentium-120	No sound but still the best budget Gateway. P-133 and P-166 also fine values.
4	Quantex QP5/100 M-3 800/896-4898 www.quantex.com	5	Маг 96	\$1799	Pentium-100	Great value with upgraded tech support; reliability still a problem.
5	Vektron Multimedia P-100 800/725-0026 www.vektron.com	17	Mar 96	\$1595	Pentium-100	Price is down \$300 this month on loaded multimedia PC.
6	Gateway 2000 P5-166 800/846-2000 www.gw2K.com	-	new	\$2444	Pentium-166	Fastest P-166 tested has Office 95 Pro, big monitor; sound, modem cost extra.
7	Caliber Voyager P200 510/353-1220 www.calibercorp.com		Sept 96	\$1829	Pentium-200	\$370 price drop puts first P-200 on Budget chart, and it has full multimedia.
8	Acma zPower 166V 800/786-6888 www.acma.com	15	Sept 96	\$2095	Pentium-166	Fast P-166 multimedia system is a great deal and includes PC Card slots.
9	USA Flex Family Special 800/872-3539 www.usaflex.com	11	July 96	\$1999	Pentium-133	\$150 price drop boosts decked-out PC; documentation is sparse.
10	ProGen Atlas P-150 800/848-8777 www.progen.com	_	new	\$1880	Pentium-150	Only P-150 on chart has nice software bundle, very good performance.
11	Digital Venturis 575 800/722-9332 www.digital.com	-	Mar 96	\$1625	Pentium-75	A little pricey for a P-75; makes the chart by means of a \$286 price drop.
12	Robotech Cobra XLT P-133 800/255-2215 www.robotechusa.com	20	July 96	\$1899	Pentium-133	Fast, reasonably priced; spotty documentation, weak support.
13	Micro Express MicroFlex-686/P120+ 800/989-9900 www.wpages.com/microexpress/	9	Aug 96	\$1399	Cx6x86-P120+	Dirt-cheap PC with P-120-type power, but getting support can be difficult.
14	Xi Computer P133MTower SP 800/432-0486 www.win.net/xi_comp	13	Mar 96	\$1969	Pentium-133	Great performance, \$130 price drop, very expandable; tech support is limited.
15	Blackship P150 CyriMedia 6x86 800/531-7447 www.blackshlp-computers.com	_	Sept 96	\$1695	Cx6x86-P150+	Performs like a P-166 and comes with a lot; pretty bland.
16	NEC PowerMate V100 800/632-4636 www.nec.com	10	Aug 96	\$2230	Pentium-100	Solid value system with nice design, but graphics system is weak.
17	SAG Electronics STC Ultra Cyrix 6x86 P166+ 800/989-3475	- •	new	\$2003	Cx6x86-P166+	Plenty of speed, great video card, good-quality monitor, and full multimedia.
18	DirectWave Blue Thunder P133 MVP Pro 800/840-1889 www.directwave.com	-	пеж	\$2049	Pentium-133	Very fast for a P-133, wavetable sound, 17-inch monitor, and fast modem.
19	Austin PowerPlus 100 800/752-1577 www.austindirect.com	-	Mar 96	\$1839	Pentium-100	Solid budget system, but reliability and service hard to gauge.
20	Diamond DT-100 800/989-7253 www.diamondtech.com	_	Mar 96	\$1235	Pentium-100	\$114 drop puts it on chart; small monitor and 1MB of graphics DRAM.
	Best Buy See features chart, page 210; per	formance	chart, page	212.		Recommended as home system

'To order fax copies of system reviews, call 800/434-4495 from a touch-tone phone and use your credit card. You can order next month's reviews in advance: Power Desktops, 8udget Desktops, or Notebook PCs Top 20 charts and capsule reviews (\$9.95, available September 24). You can also order a previous month's Top 20 chart with capsule reviews plus features and performance charts (\$4.50) and individual capsule reviews with features and performance charts (\$1.50 each). Prices effective for the U.S. and Canada. Foreign orders are \$15 for



DELL'S DISCONTINUATION of its top Pentium-100, the Dimension P100t, is a harbinger: P-133s are becoming the new low-end PC. Micron's P133 Millennia takes over as number one this month, and as the Caliber Voyager P200 shows, now you can even find budget-price P-200s. A P-133 too slow to make our chart this month, the AST Advantage 824, has a great home software bundle, a good \$1999 price, and round-the-clock tech support. The \$2112 HP Vectra XM Series 4 5/120, another also-ran from a major vendor, is expensive for a P-120 with a so-so 15-inch monitor and no CD-ROM drive, sound, or speakers. For reviews of all the new non-Top 20 PCs, see PC World Online (http://www.pcworld.com/t2opcsnaps).

#### SCORECARD PC World Bench score Vendor's system reliability Vendor's service and Reader service number Fax reprint number Overail rating Features and design Performance Price support 85 182 outstanding 660 3268 average very good 84 170 3409 good best 661 average very good good 83 176 3392 average very good good 80 167 3353 average DOOL outstanding good fair 663 78 171 3325 very good good 664 78 201 665 3433 expensive fair very good very good good 189 inexpensive 2 78 very good 666 3434 very good 78 199 3429 667 average outstanding very good 181 DOOF 3 fair 3 668 3426 average very good very good 184 77 average very good very good 669 3435 100 inexpensive good good satisfactory fair 670 3436 77 189 average outstanding very good worst 3 671 3393 77 175 very inexpensive good good worst 672 3411 1000 77 193 very good very good 673 3398 average 77 196 674 3437 inexpensive good very good 77 163 fair 3 675 3413 average very good good 202 76 3438 676 average very good very good 76 194 3439 average very good 677 147 3440 76 678 average very good good 3441 very inexpensive worst 3 good good Percentage of overall rating: Reliability 25 percent Features 20 percent

advance Top 20s, \$8 for previous months' Top 20s, and \$4 for Individual reviews. 'Insufficient data.' Limited data; score is based on responses for this company and average of all companies.

FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 905.

### This Month's Best Buys

NO. 1: MICRON P133 MILLENNIA

PROS: Fast, loaded with useful features
CONS: Reports of DOA components have risen



In just two months this compact PC's price has dropped an amazing \$600, to just \$2049. Micron's

P133 Millennia has moved up three places

this month to become our new number one, replacing the discontinued Dell Dimension P100t. This same P133 Millennia was a Best Buy on our Power Desktops chart for months. It's loaded with memory, secondary cache, and hard disk space, as well as a full complement of multimedia features. Its PC WorldBench score of 182 is among the upper echelons of budget desktop performance.

The interior is well laid out, and SIMM sockets are particularly accessible. Micron's on-screen documentation is helpful, with basic maintenance tasks illus-

trated. Readers still rate Micron reliability as good and service as fair, though the number of faxback responses



Micron P133 Millennla

reporting DOA components has risen recently for Micron.

Price drops on other Millennias we've tested keep them in contention. The P166 (reviewed in April) now goes for \$2249; the P150 (reviewed in May) sells for \$2149. The P120 and P100 (both reviewed in March) now cost less than \$2000. These inexpensive systems are all priced with 15-inch monitors.

#### NO. 2: DELL OPTIPLEX GXM 5100

PROS: Fast, well designed, built-in networking CONS: No application software



The \$2213 OptiPlex GXM 5100 is aimed at the business PC buyer who wants built-in networking in

a budget-price corporate-style system. And with a PC WorldBench score of 170, it's quite fast for its price and CPU class.

The graphics controller—which has the capability to accelerate full-motion video—is integrated on the motherboard along with a 16-bit sound chip. And this desktop has some room for expansion, including five open slots (two of which are shared PCI/ISA slots) and one drive

bay. Upgrading is a snap, thanks to an easy-open case and clean interior.

If you're a do-ityourselfer, the Opti-Plex GXM 5100's documentation is detailed, thorough,



Dell OptiPlex

and easy to read and understand. The strong three-year warranty is paired with service and reliability that consistently rate very highly with readers responding to our ongoing fax-back polls. About the only thing lacking is some application software to get you up and running.

#### STANDARD FEATURES

	SYSTEMS	СРИ	RAM (MB)	Secondary cache (K)	Hard drive (GB)	Graphics adapter	Video RAM (MB/type)	Monitor tube/ viewable diag- onal (inches)	Screen pitch (mm)	CD-ROM drive speed
1	Micron P133 Millennia*	Pentium-133	16	512	2.1	Diamond Stealth64 Video VRAM	2/VRAM	15/13.6	.28	вх
2	Dell OptiPlex GXM 5100*	Pentium-100	16	256	1.1	integrated Trio64V+	2/EDO DRAM	15/13.5	.28	4X
3	Gateway 2000 P5-120*	Pentium-120	16	256	1.6	ATI Mach 64	2/DRAM	15/14	.26	8X
4	Quantex QP5/100 M-3*	Pentium-100	16	256	1.6	STB Powergraph 64 Video	2/EDO DRAM	15/14	.28	8X
5	Vektron Multimedia P-100*	Pentium-100	16	256	2.1	Diamond Stealth64	2/DRAM	15/14.1	.25	6X
6	Gateway 2000 P5-166	Pentium-166	16	256	2.5	STB Lightspeed 128	2/MDRAM	17/15.6	.25	8X
7	Caliber Voyager P200	Pentium-200	16	256	1.6	Diamond Stealth64 Video 2001	2/EDO DRAM	15/13.8	.28	6X
8	Acma zPower 166V	Pentium-166	16	256	1.3	Diamond Stealth64 Video 2001	2/EDO DRAM	15/13.7	.28	6X
9	USA Flex Family Special	Pentium-133	16	256	1.3	STB Powergraph 64 Video	2/EDO DRAM	15/13.7	.27	8X
10	ProGen Atlas P-150	Pentium-150	16	256	1.3	ATI Mach 64	2/DRAM	15/14.3	.28	8X
11	Digital Venturis 575	Pentium-75	8	256	0.9	integrated Trio64	1/DRAM	15/13.5	.28	4X
12	Robotech Cobra XLT P-133	Pentium-133	16	256	1.3	Number Nine 9FX Motion 331	2/EDO DRAM	17/15.4	.28	6X
13	Micro Express MicroFlex-686/P120+	Cx6x86-P120+	16	256	1.3	STB Powergraph 64 Video	2/DRAM	15/14.1	.28	8X
14	Xi Computer P133MTower SP	Pentium-133	16	512	1.3	Diamond Stealth64 Video VRAM	2/VRAM	17/15.6	.26	6X
15	Blackship P150 CyriMedia 6x86	Cx6x86-P150+	16	512	1.3	Matrox MGA Millennium	2/WRAM	15/13.5	.28	6X
16	NEC PowerMate V100	Pentium-100	16	256	1.6	Alliance ProMotion 6422	2/DRAM	15/13.5	.28	6X
17	SAG STC Ultra Cyrix 6x86 P166+	Cx6x86-P166+	16	512	2.1	Matrox MGA Millennium	2/WRAM	15/14.1	.28	6X
18	DirectWave BlueThunder P133 MVP Pro	Pentium-133	16	512	1.3	Diamond Stealth 3D 200 Series	2/EDO DRAM	17/16.1	.26	8X
19	Austin PowerPlus 100	Pentium-100	16	256	0.9	ATI Mach 64	2/VRAM	15/13.6	.28	6X
20	Diamond DT-100	Pentium-100	16	256	1.3	Paradise Bahamas 64	1/DRAM	14/13.6	.28	8X

\*Best Buy

#### NO. 3: GATEWAY 2000 P5-120

PROS: Good performance, 8X CD-ROM drive, Microsoft Office Professional Edition

CONS: No sound, speakers, or modem

Gateway's sturdy P5-120 desktop stalwart continues to rank among the best budget PCs we've seen.

The \$1799 system is a great deal from a well-known company, but-as with some of the other budget desktop machines-it doesn't include all the components often

considered standard in today's desk-

Gateway 2000

tops. For example, you'll need to pay another \$99 if you want to get a sound card and speakers, and if surfing the Web is on your agenda, a 28.8-kbps internal faxmodem will cost you another \$149.

The P5-120 is quite fast for a Pentium-120 system. Its PC WorldBench score of 176 not only is above average for a P-120, but also is high for a system in this price range. If you can spend an extra \$90, the P5-133 version we also tested will give you a 6 percent performance boost in the same configuration.

#### NO. 4: QUANTEX QP5/100 M-3

PROS: Good performance, full multimedia, 28.8kbps fax-modem, 8X CD-ROM drive

CONS: Poor reliability rating



The \$1799 QP5/100 M-3 is an eminently affordable family-oriented multimedia system that comes with

a bunch of games, PerfectWorks integrated software, and several online start-up kits. It's a good choice for home offices, especially ones in which the computer is put into general use for entertainment, home-



Quantex

work, and the Web. Features like 16MB of RAM, a 1.6GB hard drive, an 8X CD-ROM drive, and a fast 28.8-kbps fax-modem with voice mail earn this minitower a Best Buy.

If you want more power, the \$2299 QP5/133 SM-2 (reviewed in July) is a faster alternative that still makes the budget cut. It's priced with a bigger 2GB hard drive and a 17-inch monitor. Like its P-100 sibling, it also comes with multimedia hardware and a 28.8-kbps fax-modem.

Quantex gets a lukewarm response from

#### EXPANDABILITY

#### CUSTOMER SUPPORT

Modem speed (kbps)	Sound board
	Creative Labs Vibra 16
_	integrated Vibra 16
ALLES AND	Marie of the histogram gard shipher of the
28.8	WillowPond K130 Pro Mad
14.4	Creative Labs Vibra 16
_	The property the statements and the first of the first of the statement of
	Sound Blaster 16
28.8	Sound Blaster 16
28.8	proprietary 16-bit
28.8	Sound Blaster 16 PnP
**************************************	readeringeners by page anguage of
28.8	Sound Blaster 16
	SP301 ESS16BB Audio Drive
_	Creative Labs Vibra 16
28.8	SP301 ESSI6BB Audio Drive
-	integrated OPTi 930A
	Sound Blaster 16
28.8	Sound Blaster AWE32
28.8	Creative Labs Vibra 16
_	-

Case style	Max. RAM (MB)	Maximum secondary cache (K)	Open SIMM sockets	Open drive bays (ext./int.)	Open slots
compact	128	512	2	2/1	5
desktop	128	512	2	1/0	5
compact	128	256	2 "	2/0	5
minitower	128	512	2	2/1	4
minitower	128	256	2	2/0	5
minitower	128	512	2	2/2	5
minitower	256	512	2	2/1	4
minitower	128	512	2	2/1	3
minitower	128	512	2	3/1	4
minitower	128	256	2	3/0	3
desktop	128	256	2	1/0	4
minitower	128	512	2	3/3	4
minitower	128	512	4	3/1	6
tower	128	512	2	5/2	6
tower	128	512	2	3/1	4
minitower	128	256	2	2/2	5
minitower	512	512	6	3/2	6
minitower	256	512	2	3/0	3
minitower	128	256	2	3/2	3
minitower	128	512	2	3/0	4

Warranty for parts/labor (years)	Weekday toll- free support (hours)	Weekend support	Online support
3/1	24	Sat., Sun.	BBS, WWW
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
3/1	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
1/1	15	Sat., Sun.	BBS, Prodigy, WWW
1/1	11	-	BBS, CIS, WWW
3/1	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW
2/1	9.5	_	BBS, WWW
3/1	9.5	m - Marketin	BBS, WWW
3/3	24	Sat., Sun.	-
3/3	11	_	BBS
3/3	24	_	BBS, WWW
3/1	9	-	BBS, WWW
2/2	9.5	Sat., Sun.	www ·
3/3	9	Sat.	www
3/1	10		AOL, BBS, CIS, Prodigy, WWW
3/3	24	Sat., Sun.	AOL, BBS, CIS, MSN, WWW
2/2	10	-	BBS
3/3	11	Sat.	BBS, WWW
1/1	24	Sat., Sun.	per un proper de la companya de la c
1/1	9	-	BBS

readers for its reliability and service, but the company says it's taken strides to remedy the situation; technical support hours have been extended and personnel added.

#### NO. 5: VEKTRON MULTIMEDIA P-100

PROS: Fast for a P-100, great price, big hard drive CONS: Slim data on reliability and service, no weekend tech support



This speedy Pentium-100—based minitower delivers a lot of value

price. It comes with full multimedia, including a 6X CD-ROM drive and a Creative Labs Vibra 16 sound card. More impressive in a bargain system is the big 2.1GB hard drive. At this

price, it's a plus that Vektron provides a fax-modem at all, but Web surfers will want to pay a little more and get a 28.8-kbps model rather than the slower 14.4-kbps unit that's included. Your major compromise if you buy this system instead of one of the higher-ranked Best Buys will be doing without the guidance of a track record on reliability and service, as too few Vektron customers have given input via our ongoing fax-back survey for

us to rate the company. Vektron's toll-free technical support is available for only 11 hours per weekday, with no support on weekends. And the price listed covers the system parts and labor for just one year.

#### **New This Month**

The following PCs made our Budget Desktops chart for the first time this month. For previously tested PCs on the chart, visit our Web page at http://www.pcworld.com/t20pcs.

#### NO. 6: GATEWAY 2000 P5-166

**PROS:** Fast, big hard drive, fine monitor, 8X CD-ROM drive, easy to upgrade

CONS: No sound card or speakers at this price, awkward keyboard

If you can shop at the high end of the budget range, the Gateway P5-166 should be right up your alley. In fact, this handsome \$2444 Pentium-166 minitower just missed being a Best Buy this month. With a PC WorldBench rating of 201, the P5-166 is a super budget performer, and



Vektron

it includes perks befitting a power system, such as a 2.5GB hard drive, an 8X CD-ROM drive, a 2MB STB Lightspeed 128 video card, and an eye-pleasing 17-inch Gateway Vivitron monitor. To sweeten the deal, Gateway throws in Microsoft Office 95 Professional. But you'll have to pay an extra \$149 for a 28.8-kbps modem and another \$90 for a 16-bit Sound Blaster card and Altec Lansing ACS-40 speakers.

A lot of thought went into the design.

The system is well ventilated, and the layout is clean, with plenty of room to add memory, cards, and drives.

The ports on the back of the system are labeled clearly, and the keyboard's quality

space> key is hard to use without hitting the <Backslash> key. The well-illustrated documentation comes complete with

is good, although the half-size <Back-



Gateway P5-166

handy start-up guides. Much of the peripherals documentation is in individual booklets, but it's detailed and complete. Gateway provides a warranty covering parts for three years (with the first

year on site) and labor for one. Readers rate Gateway's reliability as fair and service as good. Toll-free technical support is available around the clock.

#### TOP 20 BUDGET DESKTOPS PERFORMANCE RAM (MB) Secondary cache (K) Average of tested P-100s Slower PC WorldBench SYSTEMS CPU **Faster** score Pentium-133 Micron P133 Millennia\* 16 512 182 Dell OptiPlex GXM 5100\* Pentium-100 16 256 170 Gateway 2000 P5-120\* Pentium-120 16 256 176 Quantex QP5/100 M-3\* 16 256 Pentium-100 167 5 Vektron Multimedia P-100\* Pentium-100 256 171 Gateway 2000 P5-166 Pentium-166 16 256 201 Caliber Voyager P200 Pentium-200 16 256 189 Acma zPower 166V Pentium-166 16 256 199 9 **USA Flex Family Special** Pentium-133 16 256 181 10 ProGen Atlas P-150 Pentium-150 16 256 184 11 Digital Venturis 575 Pentium-75 8 256 100 Robotech Cobra XLT P-133 16 Pentium-133 256 189 Micro Express MicroFlex-686/P120+ Cx6x86-P120+ 16 256 Xi Computer P133MTower SP Pentium-133 16 512 193 Blackship P150 CyriMedia 6x86 196 Cx6x86-P150+ 16 512 **NEC PowerMate V100** Pentium-100 16 256 163 17 SAG STC Ultra Cyrix 6x86 P166+ Cx6x86-P166+ 202 16 512 18 DirectWave Blue Thunder P133 MVP Pro Pentium-133 16 512 194 19 Austin PowerPlus 100 Pentium-100 16 256 147 Diamond DT-100 16 Pentium-100 256 Best Buy Application test times in minutes 50 60 Word 7.0 for Windows 95 Picture Publisher 6.0 for Windows 95 WordPerfect 6.1 for Windows

Excel 7.0 for Windows 95 Paradox 5.0 for Windows

1-2-3 release 5 for Windows

HOW WE TEST All systems are tested with PC WorldBench, PC World's application-based benchmark. A higher PC WorldBench score is better. All PCs have Windows 95, and video resolution is set to 800 by 600 in 256 colors. We run automated scripts on six popular business applications, performing common tasks such as spelling checks, scrolls, saves, sorts, and recalculations. The PC WorldBench score is a sum of the weighted result of each script: Word (25 percent), Excel (20 percent), Picture Publisher (15 percent), Paradox (15 percent), WordPerfect (15 percent), and 1-2-3 (10 percent). For more details on our benchmark and how we run it, see PC World Online (http://www.pcworld.com).



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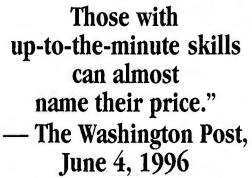
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#### NO. 10: PROGEN ATLAS P-150

PROS: Very good performance, inexpensive CONS: Company's reliability record is unknown ProGen has just what many buyers need: a fast, well-configured minitower with



a high PC World-Bench score of 184 and a low \$1880 price. The 1.3GB hard disk is nothing special, but the fast GoldStar 8X

ProGen Atlas P-150

CD-ROM drive was a Best Buy in last month's review of CD-ROM drives. Pro-Gen also throws in wavetable sound and a 28.8-kbps fax-modem, and matches a 2MB ATI Mach 64 video card with a nice 15-inch MAG DX1595 monitor.

Access to the inside is easy. Rather than pulling off the whole outer case, you simply remove a couple of screws and take off a side panel. There's plenty of room for adding memory, cards, and drives.

ProGen's home software bundle is generous, including the 1996 Grolier's Multimedia Encyclopedia, a Win 95 training program, and Software Jukebox with the Links golf game and a jet fighter simulation. But the system's documentation is presented in a confusion of individual booklets covering the many components.

The Atlas features a three-year warranty on parts and labor and a year of free on-site service, but toll-free technical support is available just 11 hours per weekday, and there are no weekend hours at all. ProGen is a small company, and it hasn't engendered the fax-back response we need to give you a report on the firm's reliability and service.

#### NO. 17: SAG STC ULTRA CYRIX 6X86 P166+

PROS: Fast, inexpensive, nice graphics subsystem CONS: No weekend technical support

The SAG STC Ultra Cyrix 6x86 P166+ is the kind of fast, full-featured PC that can serve the needs of both home and business. Priced at a mere \$2003, this Cyrix 6x86-P166+ system delivers a strong PC WorldBench score of 202.



SAG Ultra Cyrix

If SAG cut corners to sell the Ultra at such a reasonable price, it's news to us. The graphics adapter is fast, the monitor is sharp, the 2.1GB hard drive is spacious, and the keyboard's built-in speakers produce good 3-D sound. And the Matrox MGA Millennium video card (a former PC World Best Buy) is fast and capable. It packs 2MB of WRAM, which is more than enough to show 16-bit color on the 15-inch MAG DX1595 monitor.

The motherboard even features a second processor socket, so if you decide

PC WORLD

**DirectWave** 

to move up to Windows NT, you can add a second CPU. It's housed in a sturdy minitower case with a clean, uncluttered interior.

The documentation for our review system was composed

of well-written component manuals. SAG's warranty covers parts and labor for two years. And the company also provides toll-free technical support—but only on weekdays. We don't have enough fax-back responses from our readers to be able to rate SAG's reliability and service.

#### NO. 18: DIRECTWAVE **BLUE THUNDER P133 MVP PRO**

PROS: Fast, fine warranty, large monitor

CONS: Confusing manuals, tiny (Backspace) key The DirectWave Blue Thunder P133 MVP Pro is about as fast as an average P-166, and it has most of the features you would have found on a typical Top 20 power desktop just six months ago. But for budget shoppers, price is most important. And \$2049 is a good price for a minitower system with an impressive PC World-Bench score of 194 and a big, high-quality 17-inch monitor—a nice MAG DX1795. To match the fine display, the company includes a Diamond Stealth 3D 200 graphics board with 2MB of EDO DRAM.

With an 8X CD-ROM drive and 28.8kbps fax-modem, this system doesn't

> compromise. Audiophiles will be happy with the Sound Blaster AWE32 wavetable sound card, microphone, and pair of ear-pleasing SK-A30 Multimedia Speakers. And action-game aficionados will

like the SkyHawk QuickShot joystick.

DirectWave added some nice touches. For example, the turquoise power button contrasts nicely with the cream-colored case, making it easy to spot and use. The ports on the back of the system are all well labeled-including the monitor connector and the ports on the sound card.

This machine is not flawless. We ran into a number of problems, although few of them took us above the level of annoyance. The keyboard is lightweight but sturdy; however, reviewers with short fin-

> gers had to make an uncomfortable stretch to avoid hitting the backslash when reaching for the tiny <Backspace> key. We would have appreciated a better internal layout. Cable clutter is mini-

mal, but the two open SIMM sockets are so close to the power supply that it makes them awkward to access. And only one of the ISA slots will take a full-length card. Expandability is adequate.

The documentation could have been better. Dealing with individual booklets for each of the major components doesn't usually trouble experienced users. But DirectWave included the wrong motherboard manual with our system.

It's hard to find fault with DirectWave's three-year warranty on parts and labor or the year of free on-site service. Toll-free tech support is available 11 hours each weekday and 7 hours on Saturday. However, DirectWave has yet to make a blip on our fax-back radar screen: We need more survey responses from owners of Direct-Wave systems. From the limited number of anonymous technical support calls we've made ourselves, we've gotten uneven results, with some correct answers and some erroneous responses.

#### Beyond the Top 20

We tested these systems along with the others, but they didn't score high enough to reach the Top 20 Budget Desktops chart. For write-ups, see PC World Online (http://www.pcworld.com/t20pcsnaps).

- ◆ Altura P100
- ◆ AST Advantage 824
- ◆ HP Vectra XM Series 4 5/120
- ◆ Nexar 9000

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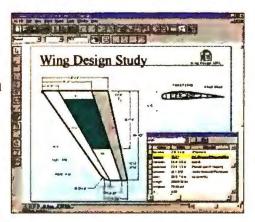
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## TOP 20 NOTEBOOK PCs

- 38	POWER NOTEBOOKS	Last month	Month tested	Street price (7/18/96)	СРИ	Comments
1	Dell Latitude LM P133ST 800/613-3355 www.dell.com	-	new	\$3999	Pentium-133	Fastest notebook we've ever tested also has good battery life.
2	Dell Latitude XPi P133ST 800/613-3355 www.dell.com	2	Aug 96	\$4649	Pentium-133	Fast, well-designed notebook priced with 24M8 of RAM; no CD-ROM option.
3	Toshiba Satellite Pro 420CDS 800/457-7777 www.toshiba.com	1	Sept 96	\$3298	Pentium-100	Powerful multimedia in an economical design that's sturdy and comfortable.
4	Toshiba Tecra 720CDT 800/457-7777 www.toshiba.com	3	Sept 96	\$6299	Pentium-133	Cutting-edge features, 6X CD-ROM drive, 4.3-hour battery life; heavy.
5	Toshiba Portégé 610CT 800/457-7777 www.toshiba.com	4	Маг 96	\$3199	Pentium-90	Few subnotes make the grade, but this one's comfortable; nice screen, sound, vide
6	Gateway 2000 S5-100XL 800/846-2000 www.gw2k.com	-	new	\$3349	Pentium-100	Classy and fast, fine keyboard and pointing device; fair reliability, service ratings.
7	WinBook XP5 P120 800/468-2162	5	Apr 96	\$3499	Pentium-120	Good deal, comfortable keyboard, outstanding battery life; troubling reliability sc
8	IBM ThinkPad 760E 800/772-2227 www.ibm.com	6	Sept 96	\$6344	Pentium-133	Ultrafast notebook has great features, but high price and so-so battery life.
9	AST Ascentia J30 800/876-4278 www.ast.com	9	July 96	\$2999	Pentium-100	Attractive design, very good battery life, light weight; faster with more RAM.
0	Dell Latitude LM P100SD 800/613-3355 www.dell.com	2 - 1	new	\$3299	Pentium-100	\$700 less than number one, good battery life; better performance with more RAM
	BUDGET NOTEBOOKS					
1	Toshiba Satellite 100CS 800/457-7777 www.toshiba.com	1	June 96	\$1799	Pentium-75	Inexpensive, no-frills Pentium notebook that's easy to use.
2	NEC Versa 550D 800/632-4636 www.nec.com	2	Aug 96	\$1699	Cx5x86-100	Sleek, sturdy design with crisp display; you sacrifice performance for price.
3	Sharp PC 3020	4	June 96	\$1699	Cx5x86-100	Language Manager and A. D. 70 and the same a
	800/237-4277			4.033	CYDYOO 100	Low-cost alternative to P-75 notebooks features good battery life, good screen.
4	WinBook XP5 P75 800/468-2162	5	Aug 96	\$1999	Pentium-75	Good performance with 8MB of RAM; 14.4-kbps fax-modem; troubling reliability.
4	WinBook XP5 P75 800/468-2162 Hitachi C-090 D				,	
of all to some of	WinBook XP5 P75 800/468-2162 Hitachi C-090 D 800/555-6820 www.hitachipc.com AcerNote Light 356		Aug 96	\$1999	Pentium-75	Good performance with 8MB of RAM; 14.4-kbps fax-modem; troubling reliability.
5	WinBook XP5 P75 800/468-2162 Hitachi C-090 D 800/555-6820 www.hitachipc.com AcerNote Light 356 800/733-2237 www.acer.com	5	Aug 96 new	\$1999 \$2199	Pentium-75 Pentium-90	Good performance with 8MB of RAM; 14.4-kbps fax-modem; troubling reliability.  Hitachi's first notebook is affordable, has a five-year warranty, too.
5	WinBook XP5 P75 800/468-2162 Hitachi C-090 D 800/555-6820 www.hitachipc.com AcerNote Light 356 800/733-2237 www.acer.com	5 - 7	Aug 96 new Sept 96	\$1999 <b>\$2199</b> \$2199	Pentium-75 Pentium-90 Pentium-100	Good performance with 8MB of RAM; 14.4-kbps fax-modem; troubling reliability.  Hitachi's first notebook is affordable, has a five-year warranty, too.  Good price for a light, comfortable P-100 notebook; screen is disappointing.
5 6 7	WinBook XP5 P75 800/468-2162  Hitachi C-090 D 800/555-6820 www.hitachipc.com  AcerNote Light 356 800/733-2237 www.acer.com  Digital HiNote VP 800/642-4532 www.dlgital.com  Sceptre SoundX 3200	5 - 7	Aug 96 new Sept 96 Sept 96	\$1999 \$2199 \$2199 \$2199 \$2499	Pentium-75 Pentium-90 Pentium-100 Pentium-100	Good performance with 8MB of RAM; 14.4-kbps fax-modem; troubling reliability.  Hitachi's first notebook is affordable, has a five-year warranty, too.  Good price for a light, comfortable P-100 notebook; screen is disappointing.  Delivers great speed for the money and features bright dual-scan screen.

<sup>1</sup> To order fax copies of system reviews, call 800/434-4495 from a touch-tone phone and use your credit card. You can order next month's reviews in advance: Power Desktops, Budget Desktops, or Notebook PCs Top 20 charts and capsule reviews (\$9.95, available September 24). You can also order a previous month's Top 20 chart with capsule reviews plus features and performance charts (\$4.50) and individual capsule reviews with features and performance charts (\$1.50 each). Prices effective for the U.S. and Canada. Foreign orders are \$15 for

SPEED IS THE ORDER OF THE DAY on our Power chart, where the new Dell Latitude LM P133ST can give you the performance you'd expect from a P-133 desktop. On the budget side, bargains from Toshiba and NEC remain on top. Nearly a Best Buy last month, the IBM ThinkPad 365CS is now gone and will be replaced by the ThinkPad 365e (see review next month). Look for details on the Canon Innova Book 475CDT and NoteJet IIICX, HP OmniBook 5500CT, Hitachi M-120T, IBM ThinkPad 356XD, Sharp PC 9030, and others that didn't make the chart, on PC World Online (http://www.pcworld.com/t20pcsnaps).

				\$ (	OREC	ARD					
Overall rating	PC WorldBench score	Performance	Price	Vendor's system reliability	Features and design	Vendor's service and support	Battery life (hours:mln)	Battery life	Traveling weight	Reader service number	Fax reprint number
88	180	outstanding	average	good	very good	good <sup>‡</sup>	4:32	good	heavy	680	3779
88	166	very good	expensive	good	very good	good ²	5:20	very good	average	681	3764
87	142	good	average	best	good	good	4:02	good	heavy	682	3771
86	160	very good	very expensive	best	outstanding	good	4:23	good	very heavy	683	3772
84	99	satisfactory	inexpensive	best	good	good	5:09	very good	light	684	3752
83	147	very good	average	fair	good	fair	4:46	good	light	685	3780
82	145	very good	average	poor	good	good	6:19	outstanding	average	686	3736
82	177	outstanding	very expensive	fair	very good	good	2:02	satisfactory	average	_	3773
82	117	good	inexpensive	fair	good	good <sup>2</sup>	5:12	very good	light	688	3259
81	101	satisfactory	average	good	good	good	4:42	good	average	689	3781
▲ Percentage rating for power		Performance 22 percent	Price 14 percent	Reliability 22 percent	Features 16 percent	Support 10 percent	Batte 8 pe	ry life rcent	Weight 8 percent		
85	86	good	inexpensive	best	satisfactory	good	3:35	good	average	690	3754
78	75	satisfactory	inexpensive	fair	satisfactory	fair	2:59	good	average	691	3767
77	79	satisfactory	inexpensive	3	satisfactory	3.	4;28	good	average	692	3757
76	91	good	average	poor	good	good	4:05	good	average	693	3768
76	88	good	average	3	good	3	3:43	good	light	694	3782
76	118	good	average	3	good	3	2:57	good	light	695	3777
	139	very good	expensive	3	good	3	3:36	good	light	696	3776
76				3	good	3	3:31	good	light	697	3783
76	149	outstanding	very expensive	3	,						
podenika soba	132	outstanding very good	expensive	3	satisfactory	3	3:27	good	light	698	3778
74	,					3	3:27 2:10	good satisfactory	light heavy	698 699	3778 3784

advance Top 20s, \$8 for previous months' Top 20s, and \$4 for individual reviews. 'Limited data; score is based on responses for this company and average of all companies. Insufficient data.

FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 906.

#### POWER NOTEBOOKS

## This Month's Best Buys

NO. 1: DELL LATITUDE LM P133ST PROS: Large, crisp screen; terrifically fast



The Dell Latitude LM P133ST is a hands-down Best Buy for users looking for a desktop replace-

ment. This \$3999 Pentium-133 notebook scored an amazing 180 on our PC World-Bench test—placing it smack-dab in the middle of performance results for P-133 desktops. The 12.1-inch active-matrix color screen is vivid and spacious, with a viewable area close to what you get with a standard 14-inch desktop monitor.

In our test, the Dell managed to wring

4.5 hours per charge out of its lithium ion battery. The traveling weight of 8.8 pounds, while heavy, isn't bad for a multimedia notebook: As with most genuine power notes these days, the unit comes with both a floppy drive and a CD-ROM drive you can swap in and out. The Latitude LM P133ST comes with 16-bit onboard sound and good integrated

	POWER NOTEBOOKS	СРИ	Traveling weight (pounds) '	RAM (MB)	Hard drive (MB)	Color screen type	Screen diagonal (inches)	Screen resolution	Maximum screen colors	Battery type	Pointing device
1	Dell Latitude LM P133ST*	Pentium-133	8.8	16	810	active	12.1	800 x 600	256	lithium ion	touchpad
2	Dell Latitude XPi P133ST*	Pentium-133	7.2	24	1215	active	11.3	800 x 600	256	lithium ion	trackball
3	Toshiba Satellite Pro 420CDS	Pentium-100	8.8	16	772	dual-scan	11.3	800 x 600	65,536	lithium ion	eraserhead
4	Toshiba Tecra 720CDT	Pentium-133	10.6	16	1130	active	12.1	1024 x 768	16.8 million	lithium ion	eraserhead
5	Toshiba Portégé 610CT	Pentium-90	6.4	8	720	active	9.5	640 x 480	65,536	lithium ion	eraserhead
6	Gateway 2000 S5-100XL	Pentium-100	6.8	16	810	active	11.3	800 x 600	256	lithium ion	touchpad
7	WinBook XP5 P120	Pentium-120	7.4	16	1295	active	10.3	640 x 480	65,536	lithium ion	eraserhead, touchpad
8	IBM ThinkPad 760E	Pentium-133	7.8	24	1080	active	12,1	800 x 600	65,536	lithium ion	eraserhead
9	AST Ascentia J30	Pentium-100	6.6	8	810	active	10.4	800 x 600	65,536	lithium ion	eraserhead
10	Dell Latitude LM P100SD	Pentium-100	8.2	8	810	dual-scan	11.3	800 x 600	256	lithium ion	touchpad
	BUDGET NOTEBOOKS						A RELIGIO				
1	Toshiba Satellite 100CS*	Pentium-75	7.6	8	540	dual-scan	10.4	640 x 480	256	NiMH	eraserhead
2	NEC Versa 550D*	Cx5x86-100	7.4	8	540	dual-scan	10.4	640 x 480	256	NiMH	trackball
3	Sharp PC 3020	Cx5x86-100	7.2	8	500	dual-scan	10.4	640 x 480	256	NiMH	touchpad
4	WinBook XP5 P75	Pentium-75	7.4	8	540	dual-scan	10.4	640 x 480	256	lithium ion	eraserhead
5	Hitachi C-090 D	Pentium-90	6.6	8	720	dual-scan	11.3	800 x 600	256	lithium ion	eraserhead
6	AcerNote Light 356	Pentium-100	6.8	16	810	dual-scan	10.4	640 x 480	65,536	NiMH	touchpad
7	Digital HiNote VP	Pentium-100	6.8	16	810	dual-scan	10.4	800 x 600	256	NiMH	touchpad
8	Sceptre SoundX 3200	Pentium-100	7	16	814	active	10.4	800 x 600	256	NiMH	touchpad
9	Austin Edge XP P100	Pentium-100	6.8	16	814	dual-scan	10.4	640 x 480	256	NIMH	eraserhead
10	Broadax NP8662D	Pentium-120	9.6	16	810	dual-scan	11.3	800 x 600	256	NiMH	touchpad

\*Best Buy Yes O No 'Includes computer, adapter, power cord, floppy drive, and CD-ROM drive if notebook has one. 2 Toll call.

stereo speakers, but a 28.8kbps PC Card fax-modem costs \$259 extra.

The Latitude's design is classy and uncluttered, and the unit is very sturdy. The keyboard is well laid out, with large, full-travel keys.

The only compromise is the <F1> through <F12> function keys, which are whittled down to about half the size of the other keys. The touchpad is smooth and responsive, allowing you to click with either the buttons or the touchpad itself.

Dell's service and reliability are dependable, according to our reader fax-back surveys. And the policies are strong, includ-



Dell Latitude LM

ing a three-year warranty on parts and one year on labor, a two-day factory repair turnaround policy, and 24hour toll-free technical support. The documentation, both on-screen and printed, is thorough and well written.

#### NO. 2: DELL LATITUDE XPI P133ST

PROS: Fast, very good battery life CONS: No internal CD-ROM drive option, cramped keyboard, somewhat imprecise trackball



With a \$450 price drop to \$4649 this month, the XPi P133ST hangs on to its Best Buy ranking. This system's PC WorldBench score of 166

doesn't match the number one Latitude's 180. But the XPi is still a very quick P-133 notebook. It's also easy to carry on the road, thanks to its 7.2-pound traveling weight and very good 5.3-hour battery life. The XPi's NeoMagic video chip has a fast 128-bit core and 1MB of embedded video RAM to accelerate Win 95 applications. The crisp 11.3-inch active-matrix color

screen displays your work at 800 by 600 resolution. While the machine is sturdy, the keyboard is somewhat cramped and the trackball a bit unruly.



Dell Latitude XPI

## 

	PAN	DAB		<u> Y</u>
Maximum RAM (MB)	Modular expansion bays	Bay for second battery	Optional docking station	Infrared port
40	1	0	•	•
40	0	0	•	•
40	1	0	•	•
144	1	0	•	•
40	Ó	0	0	•
40	0	0	0	•
32	0	•	•	O PA
80	1	•	•	•
40	0	0	•	•
40	1	0	•	•
40	0	0	•	0
24	0	0	0	0
40	0	0	0	•
32	0	0	•	0
40	1	0	0	•
40	0	0	0	0
40	1	•	•	0
40	0	0	0	•
24	1	•	0	•
40	0	0	•	•

CUSTOMER SUPPORT							
Warranty for parts/labor (years)	Weekday toll- free support (hours)	Weekend support	Online support				
3/1	24	Sat., Sun.	AOL, BBS, CIS, WWW				
3/3	24	Sat., Sun.	AOL, BBS, CIS, WWW				
3/3	24	Sat., Sun.	BBS, CIS, MSN, WWW				
3/3	24	Sat., Sun.	BBS, CIS, MSN, WWW				
3/3	24	Sat., Sun.	BBS, CIS, MSN, WWW				
1/1	24	Sat., Sun.	AOŁ, BBS, CIS, Prodigy, WWW				
1/1	13	Sat.	BBS, WWW				
3/3	24	Sat., Sun.	AOŁ, BBS, CIS, Prodigy, WWW				
3/3	24	Sat., Sun.	AOL, BBS, CIS, Prodigy, WWW				
3/1	24	Sat., Sun.	AOL, BBS, CIS, WWW				
1/1	24	Sat., Sun.	BBS, CIS, MSN, WWW				
1/1	24	Sat., Sun.	AOL, BBS, CIS, MSN, WWW				
1/1	24	Sat., Sun.	BBS, CIS, WWW				
1/1	13	Sat.	BBS, WWW				
5/5	24	Sat., Sun.	. www				
3/3	24	Sat., Sun.	AOŁ, BBS, CIS, Prodigy, WWW				
1/1	14	-	AOL, BBS, CIS, WWW				
3/3	9	_	-				
1/1	24	Sat., Sun.	BBS, WWW				

### **New This Month**

4X

The following PCs made our Power Notebooks chart for the first time this month. For previously tested PCs on the chart, visit our Web page at http://www.pcworld.com/t20pcs.

#### NO. 6: GATEWAY 2000 S5-100XL

PROS: Very good performance, good battery life, lightweight and easily portable

CONS: Highest-price P-100 on our chart

The Gateway 2000 S5-100XL is a classy power notebook with a fine keyboard, a good pointing device, and performance to spare. Of course, it can't match the speed of the fastest Pentium-120s and -133s on our notebooks chart, but its PC World-

Bench score of 147 is very good for a Pentium-100-based notebook. The S5-100XL isn't cheap, however. At \$3349, it's the

1/1

most expensive Pentium-100 system on our list, but it's well worth the cost.

For one thing, the 11.3-inch active-matrix screen is clear and bright, with vivid colors and a handy slider adjustment for fine-tuning the brightness. The integrated

stereo speakers are placed in the display panel near the screen hinge, where they can project sound most effectively. Gateway includes a removable 4X CD-ROM drive, allowing you to play popular multimedia titles and install large applications from one disc rather than multiple floppies. The notebook is sturdily construct-

ed, and the ports have a sliding door, which is much less likely to break than a hinged cover. Travelers will appreciate the unit's light 6.8-pound weight as well as its good battery life. The S5-100XL's lithium ion cells held up for 4.8 hours per

BBS



92

Gateway 2000

charge in our battery test.

The keyboard and touchpad pointing device work very well. The former has large, well-placed keys; the latter is particularly smooth and responsive. You can

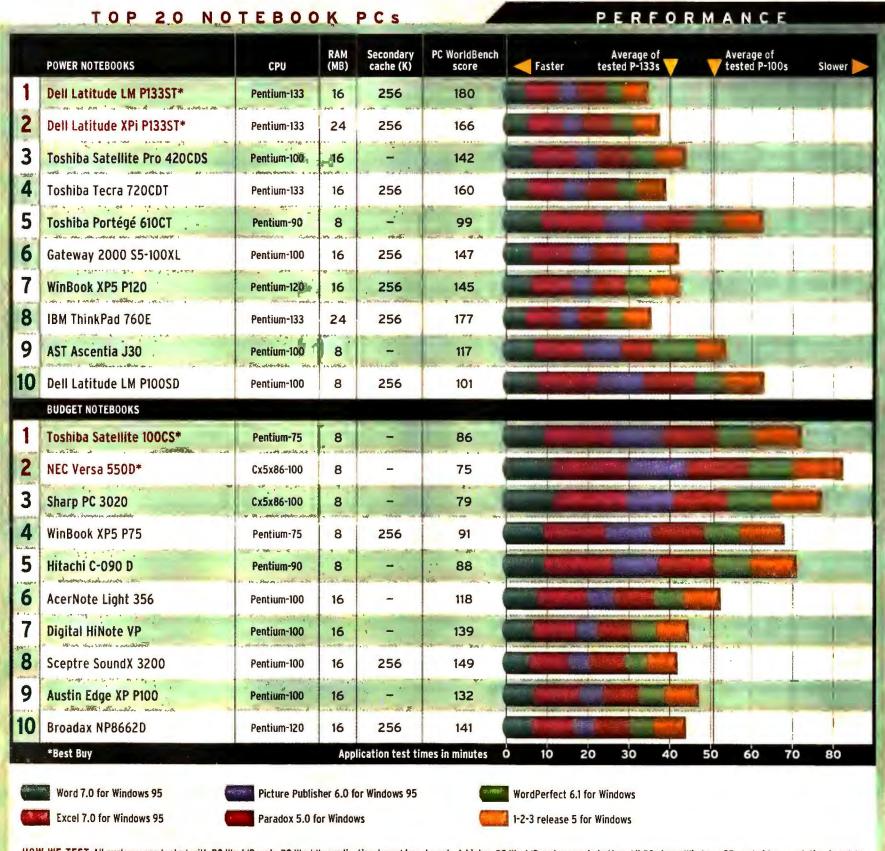
click with either the touchpad buttons or by tapping on the pad itself. We generally like Gateway's documentation, both for its notebook systems and its desktops. This system's manual is no exception. It's complete, well illustrated, and easy to understand. Toll-free technical support is available 24 hours a day, seven days a week. The other service policies could be better, however. The warranty is none too long at just one year for parts and labor; many notebooks available at this price come with a longer three-year warranty. And the turnaround policy of 14 days on factory repairs seems particularly long on a system where on-site service is not even an option. From the extensive data we've gathered from responses to our fax-back surveys, we rate Gateway notebook reliability and service as fair.

#### NO. 10: DELL LATITUDE LM P100SD

PROS: Good screen, complete and concise documentation, good battery life

CONS: Slowest Pentium-100 notebook currently on our Power chart

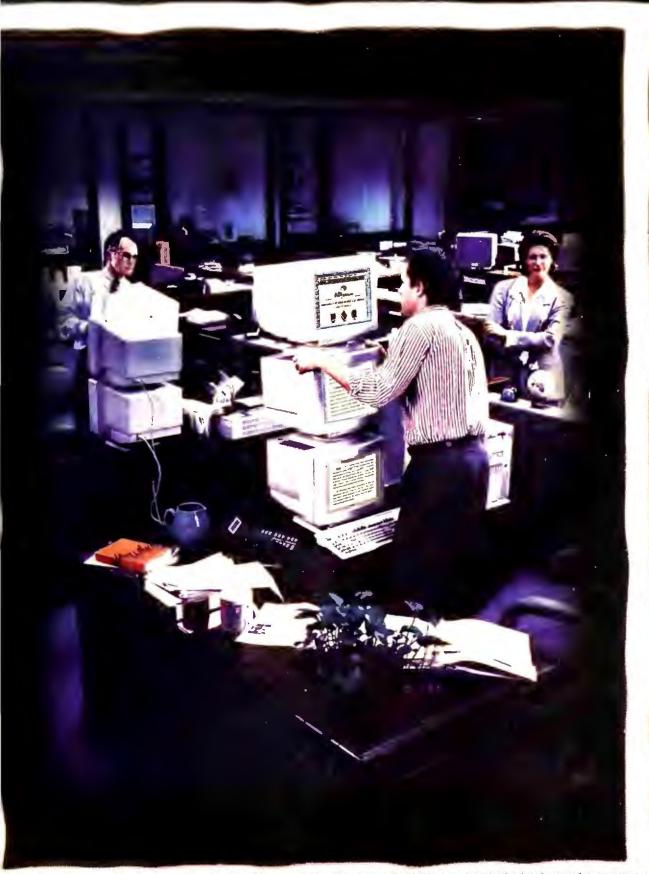
The Dell Latitude LM P100SD's fine overall quality, long battery life, and good reliability and service earn it a spot among our top power notebooks this month. But this \$3299 system's performance



HOW WE TEST All systems are tested with PC WorldBench, PC World's application-based benchmark. A higher PC WorldBench score is better. All PCs have Windows 95, and video resolution is set to 800 by 600 in 256 colors. We run automated scripts on six popular business applications, performing common tasks such as spelling checks, scrolls, saves, sorts, and recalculations. The PC WorldBench score is a sum of the weighted result of each script: Word (25 percent), Excel (20 percent), Picture Publisher (15 percent), Paradox (15 percent), WordPerfect (15 percent), and 1-2-3 (10 percent). For more details on our benchmark and how we run it, see PC World Online (http://www.pcworld.com).

ONE OF THE MANY REASONS MORE AND MORE PEOPLE NEED PIVOT MONITORS.

## They're describing their ordinary monitors as "vertically challenged."





Don't blame your monitor for being short and wide. It's the way most

of them are built. Most, except for the MicroScan™ 17X. With a simple swivel, the MicroScan 17X provides more vertical viewing area than any other 17" and even 21" monitors. Just imagine how much easier that would

make working with
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The MicroScan 17X
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76Hz flicker-free refresh
rate and .28mm dot pitch,



would benefit from a memory upgrade. As with the other 8MB notebooks on our Power chart, the Latitude LM P100SD dips below our expectations of normal performance because of its scanty complement of RAM: It scored just 101 on our



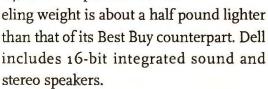
**Dell Latitude** 

PC WorldBench test. This notebook does not match the speedy flash of its more powerful Pentium-133 sibling, the Best Buy Dell Latitude LM P133ST. But it shares

a number of the same features: Not only does it also have 256K of secondary cache, even the 810MB hard drive on this unit is the same. The 11.3-inch dual-scan color screen is a bit less spacious, although it almost matches the larger display's quality. And the price is \$700 cheaper.

The LM P100SD's battery life of 4.8 hours per charge is quite good. We're glad to see Dell and other companies using lithium ion battery packs; they allow many more charging cycles before needing replacement than NiMH batteries do. Although lithium ion cells come at a high-

er cost initially, they save you money in the long run. And they also hold their charge better when the notebook is not being used. This system has no CD-ROM drive (although a 6X model is optional), so at 8.2 pounds the trav-



As far as we're concerned, the keyboard is one of the best features of this notebook. It's laid out well, and the keys are large, with full travel. The touchpad is very responsive, and you can click with the buttons or the pad.

Dell's service and reliability are both good, according to our reader fax-back surveys. And the warranty covers parts for three years and labor for one. There's a two-day turnaround policy on repairs, and toll-free tech support around the clock. Dell provides fine documentation, both on screen and in the printed manuals.

#### BUDGET NOTEBOOKS

### This Month's Best Buys

NO. 1: TOSHIBA SATELLITE 100CS

PROS: Good value, nice screen and keyboard, vendor is noted for system reliability

CONS: No bundled application software

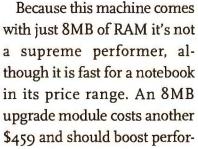


The Toshiba Satellite 100CS is a perfect first notebook-inexpensive, reliable, and easy to use.

Thanks to a \$200 price drop since last month, \$1799 buys you a well-designed system with the power of a Pentium-75 processor and a good dual-scan color screen. It doesn't have any of the extras you'll find on more expensive notebooks, such as a super-VGA screen, built-in sound, or even an infrared port, but it's well built and comes from one of the most reputable vendors in the business. If you have only basic needs, those attributes should be enough.

The 100CS has a bright 10.4-inch dualscan display with good controls for adjusting brightness and contrast. The notebook's keyboard is comfortable and responsive, and its eraserhead pointing

device is easy to manipulate.



Toshiba Satellite mance by about 15 percent.

> Toshiba doesn't bundle any application software with the 100CS, but you'll find several helpful utilities to get you acquainted with your machine. And the printed manuals are well illustrated. Reliability of Toshiba notebooks ranks among the best. An on-screen program monitors battery life, which topped out at around 3.5 hours in our test using typical power management settings.

#### NO. 2: NEC VERSA 550D

PROS: Very low price, nice design, good display CONS: No bundled application software



The \$1699 NEC Versa 550D is a fair, though not terrific, performer that's inexpensive and well designed. With a Cx5x86-100 CPU and 8MB of RAM, the Versa 550D achieved a PC WorldBench score of 75, which makes it just slightly slower than the average 8MB Pentium-75 notebook. The 550D's battery life, just shy of 3 hours, also is pretty fair. And at 7.4 pounds, including the trim AC adapter, it's pretty easy to carry.

The Versa 550D is sleek and sturdy overall, with gentle curves and protected latch-

es. A small LCD recessed in the notebook's hinge area shows battery-life status and hard drive activity. We especially like the range of brightness



**NEC Versa** 

and contrast that you can achieve on the 10.4-inch dual-scan display.

A trackball with large buttons sits in the center of the wrist rest. The buttons work fine, but the trackball's rough texture has its pros and cons: It's easier to control, but it also creates a disconcerting grinding sensation.

NEC doesn't bundle any application software with the Versa 550D, but it does provide good documentation. The system also comes with a one-year warranty. Reliability and service both rate as fair.

#### **New This Month**

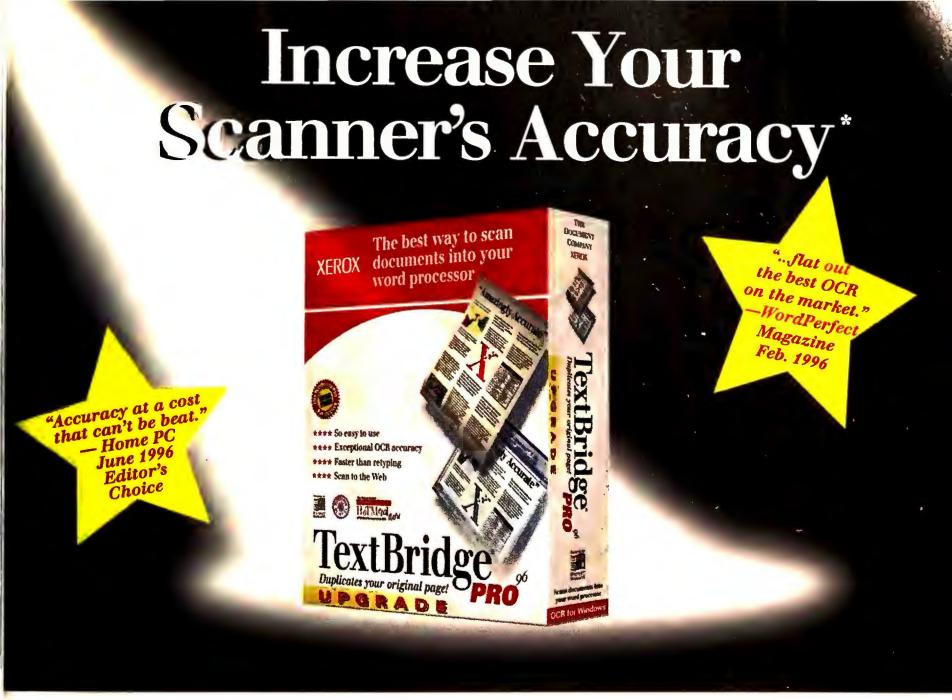
The following PCs made our Budget Notebooks chart for the first time this month. For previously tested PCs on the chart, visit our Web page at http://www.pcworld.com/t20pcs.

#### **NO. 5: HITACHI C-090 D**

PROS: Fantastic service policies, comfortable keyboard, good price

CONS: Slow for a Pentium-90 notebook, stiff pointing device, only one PC Card Type II slot The C-090 D is Hitachi's first notebook, and it gives the company instant credibility: It's an affordable budget entry backed by incredible service policies—though it's short on speed for a P-90. For a \$2199 price, Hitachi includes an integrated PCI graphics adapter with 1MB of VRAM. And the large 11.3-inch dual-scan screen is bright and clear. This system is highly

portable; at just 6.6 pounds ready to



Imagine finding professional OCR scanning software that can handle documents containing multiple columns, pictures or cell tables with ease. Xerox' full-featured TextBridge Pro 96 will not only save you from retyping your documents, but the hassle of reformatting them as well.

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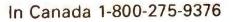
















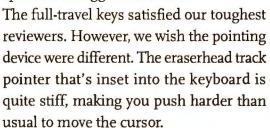




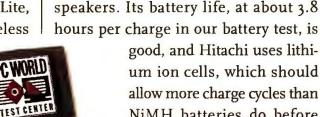
travel, it's light on the shoulder. Bundled software includes Delrina WinFax Lite, Lotus Organizer, and TranXit wireless

connectivity software.

Hitachi did a wonderful job with its keyboard. The layout on the C-090 D actually reminds us of the IBM Think-Pad's. It's uncrowded, the keys are large, and even the spacebar is bigger than most.



Without any secondary cache to help it, this notebook needs an upgrade to 16MB of RAM to pick up its lethargic performance. As is, its PC WorldBench score of 88 is the lowest that we've seen from a Pentium-90 notebook. Much of the system's equipment is standard budget notebook fare: The 720MB hard drive falls right in the middle of the budget pack. Hitachi does include a nice 28.8-kbps internal fax-modem with voice-mail capabilities—which mitigates the lack of a second PC Card Type II slot. But since the usual stack of two PC Card Type II slots is missing, you won't be able to use a PC Card Type III removable hard drive. The



system integrates 16-bit sound and stereo

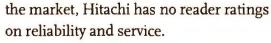
good, and Hitachi uses lithium ion cells, which should allow more charge cycles than NiMH batteries do before needing replacement.

Hitachi did a fine job on documentation. The manual is easy to understand and well

illustrated. And the amazing five-year warranty on parts and labor left us rubbing our eyes—it's the longest we've ever seen

on a notebook. In addition, Hitachi throws in a year of free on-site service with a turnaround policy of one business day on repairs. Technical support is toll-free and available 24 hours a day. Because it has just entered

Hitachi C-090 D





#### NO. 8: SCEPTRE SOUNDX 3200

PROS: Fast performance for a P-100 notebook, very good warranty

CONS: Unresponsive touchpad, flimsy port cover, no weekend tech support

With a PC WorldBench score of 149, the Sceptre SoundX 3200 is one of the fastest Pentium-100 notebooks we've ever tested. And it comes with an attractive three-year warranty at a price of \$2750. These good points weigh heavily enough to overcome some of the machine's notable deficiencies, such as a poor pointing device and Sceptre's lack of weekend technical support. As a result, the Sceptre SoundX 3200 just makes it onto our Budget Notebooks chart.

The system has a fairly impressive configuration for a budget notebook: 16MB of RAM, a 256K secondary cache, and an 814MB hard drive. In addition, Sceptre integrates 16-bit sound and good stereo speakers, and provides a healthy 1MB of VRAM on a PCI video controller to complement its 10.4-inch active-matrix color screen. At 7 pounds, this notebook is easy to carry. And the battery life is good at about 3.5 hours per charge.

The SoundX 3200 could be better built.

stronger covers snap off in normal use. And the slider latch that opens the notebook is stiff and unwieldy—a real nailbuster. The keyboard is well laid out except for the juxtaposition of the <F1> through <F12> function keys to the hinge. Reach quickly for the <F1> help key, and you can bang your finger against the hinge. Worse, the touchpad remained unresponsive and jerky, despite the fact that we made a number of attempts to adjust its motion. In light of its performance and relatively good price, it's easy to under-

The large port cover that runs across the

back of the notebook is unlikely to hold up

over the long haul. We have often seen

the touchpad remained an irritant for as long as we used the notebook.

estimate these seemingly

minor drawbacks. While we

found we were able to get

accustomed to the keyboard

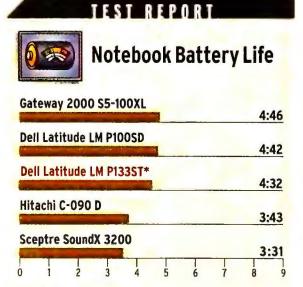
without a whole lot of trouble.

Sceptre's documentation is very generic; nowhere in the manual will you find Sceptre or the model name of the notebook mentioned. The manual does cover the basics, though. Technical support is toll-free but limited to just 9 hours a day on weekdays. Because Sceptre is a relatively small notebook vendor, we get very few fax-back responses from users of the company's systems. As a result, we can't give you a track record on the company's reliability and service.

#### Beyond the Top 20

We tested these systems along with the others, but they didn't score high enough to reach the Top 20 Notebook PCs chart. For write-ups, see PC World Online (http://www.pcworld.com/t20pcsnaps).

- ◆ Altura Bolt2-120
- ◆ Canon Innova Book 475CDT
- ◆ Canon NoteJet IIICX
- ◆ EuroCom 6400T P-150
- ◆ HP OmniBook 5500CT
- ◆ Hitachi M-120T
- ◆ IBM ThinkPad 356XD
- ◆ Kiwi OpenNote 180C
- ◆ Magitronic Series 600 P133NB
- ◆ Maxtech YesBook Model x753
- ♦ Sharp PC 9030
- ♦ WinBook XP5-P133



\*Best Buy

Time in hours:minutes.

HOW WE TEST We drain and fully recharge the battery twice and set power-saving options to match a consistent profile where possible. Office workers use Windows 95 applications, periodically saving and allowing regular idle time. Notebooks are rotated among workers. We report the time elapsed when the notebook shuts itself off.

Data based on tests designed and conducted by the PC World Test Center. All rights reserved.



## Win a Gateway 2000 P5-120





Have you ever contacted your PC maker for service and support? Or has your PC been troublefree? Tell us about it! Fill out and fax in the questionnaire below-even if you have no problems to report, and even if you have responded to this survey before-and we'll enter you in a drawing to win a Gateway 2000 P5-120, a Best Buy Pentium-120 PC in this month's Top 20. Send in a separate copy of the survey for each of your PCs.

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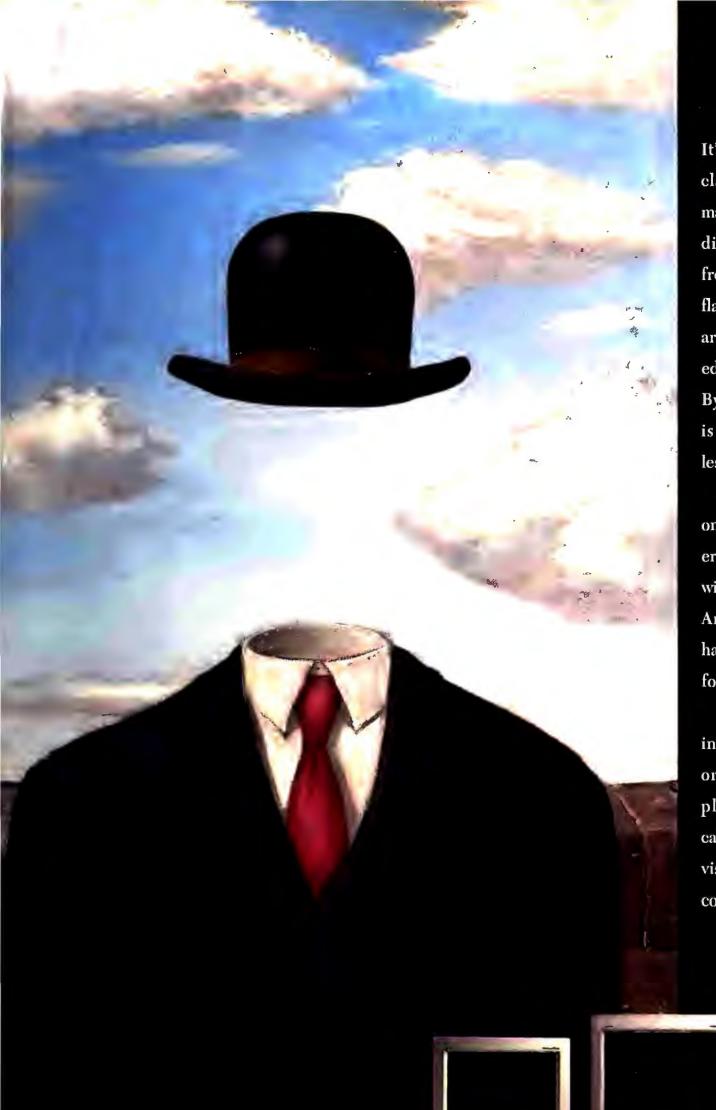
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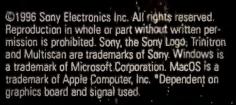


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## TOP 10 PRINTERS

						Speed for		Reader
	MONOCHROME PERSONAL PRINTERS	Month tested	Street price (6/26/96)	Overall rating	Speed for plain text	Speed for full-page graphics	Comments	service number
1	Panasonic KX-P6100 800/742-8086 http://www.panasonic.com	Apr 96	\$379	84	, 5.7 ppm	2.3 ppm	FEATURES: 6-ppm laser. Standard 256K of RAM, 1200-by-300-dpi maximum resolution, 100 sheets input, 50 output. PROS/CONS: Low price, quicker than most competitors, spacesaving tower design. Excellent print quality for a 300-dpi model, but no manual-feed slot for envelopes.	757
2	NEC SuperScript 860 800/632-4636 http://www.nec.com	Aug 96	\$499	84	6.9 ppm	1.7 ppm	FEATURES: 8-ppm laser. Standard 1MB of RAM, 600-by-600-dpi resolution, 200 sheets input, 50 output. PROS/CONS: Fastest 600-dpi laser on chart; comes with slick software that makes it easy to print booklets, posters, and more. Most expensive on the chart, however, and gray-scale output is so-so.	758
3	Brother HL-730 800/276-7746 http://www.brother.com	new	\$399	83	5.3 ppm	1.1 ppm	FEATURES: 6-ppm laser. Standard 512K of RAM, 600-by-600-dpi maximum resolution, 200 sheets input, 100 output. PROS/CONS: Straighter paper path helps prevent jams; includes Surf 'n Print utility for printing Web pages. Takes up a lot of space when you unfold the output tray; a little slow.	759
4	TI microLaser Win/4 800/848-3927 http://www.ti.com	Apr 96	\$329	80	4 ppm	O.6 ppm	FEATURES: 4-ppm laser. No standard RAM; 600-by-600-dpi maximum resolution, 100 sheets input, 50 output. PROS/CONS: Least expensive laser on the chart; compact footprint lets it fit almost anywhere; easy to set up and use. Text is crisp, but graphics are gritty; full-graphics print times lag.	760
5	NEC SuperScript 660 800/632-4636 http://www.nec.com	Apr 96	\$399	80	4 ppm	O.6 ppm	FEATURES: 6-ppm laser. Standard 256K of RAM, 600-by-600-dpi maximum resolution, 50 sheets input and output. PROS/CONS: Sharp text; installation works over a LAN. Gray-scale printing is just so-so, and this printer has the lowest standard input and output capacities of any laser on the chart.	761
	COLOR PERSONAL PRINTERS							
1	HP DeskJet 820Cse 800/752-0900 http://www.hp.com	June 96	\$389	77	3.7 ppm	O.3 ppm	FEATURES: 5-ppm monochrome/1.5-ppm color ink jet. 600-by-600-dpi maximum resolution, 150 sheets input, 50 output. Accepts both black and color cartridges. PROS/CONS: Very good print quality; excellent paper handling. Color speed is a bit slow; does only a fair job with photographic images.	761
2	HP DeskJet 680C 800/752-0900 http://www.hp.com	June 96	\$309	75	1.6 ppm	O.3 ppm	FEATURES: 3-ppm monochrome/0.7-ppm color ink jet. 600- by-600-dpi maximum resolution, 100 sheets input, 50 out- put. Accepts black and color cartridges. PROS/CONS: Cheaper than 0eskJet 820Cse, but slow, and color print quality not as good. Nearly identical 0eskJet 682C bundles 0isney printing software.	763
3	Lexmark Color Jetprinter 2050 800/891-0331 http://www.lexmark.com	new	\$299	75	O.7 ppm	O.1 ppm	FEATURES: 4-ppm monochrome/1-ppm color ink jet. 600-by-600-dpi maximum resolution, 150 sheets input, 50 output. Accepts both black and color cartridges. PROS/CONS: Versatile paper handling, excellent black text, and neat printing utilities. But it's slow, and colors look dull on plain paper.	764
4	Okidata Okijet 2010 800/654-3282 http://www.okidata.com	Aug 96	\$279	74	1,4 ppm	O.3 ppm	FEATURES: 2-ppm monochrome/0.25-ppm color ink jet. 600-by-300-dpi maximum resolution, 150 sheets input and output. Accepts both black and color cartridges. PROS/CONS: Large paper tray, handy manual slot for envelopes. Print quality is good overall, but color pages look dull.	765
5	Lexmark Color Jetprinter 1020 800/891-0331 http://www.lexmark.com	Apr 96	\$179	74	1.4 ppm	O.3 ppm	FEATURES: 4-ppm monochrome/0.5-ppm color ink jet, 600-by-300-dpi maximum resolution, 100 sheets input and output. Swaps black and color cartridges. PROS/CONS: Cheapest printer on color chart; comes with CorelOraw 3.0. Print quality is adequate, but cartridge swapping is inconvenient.	766
	Best Buy Windows 95-	certified Plu	ig and Play	For re	eviews of prin	ters that didn	't make this chart, visit http://www.pcworld.com/t10printers.	

HOW WE TEST The overall rating for both monochrome and color personal printers is based on print quality (27 percent), price (20 percent); speed (20 percent), features and ease of use (15 percent), service and support (13 percent), and cost of consumables (5 percent). For all ratings, higher is better. Oata based on tests designed and conducted by the PC World Test Center. All rights reserved. FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 912.



HOW FAST IS that printer in the window? There's the ideal that you read about in brochures and advertisements-and then there's the reality. The size and complexity of your print job and the resolution at which you print all influence actual speed. Your PC, operating system, and application also affect performance.

Introduced in September, our new chart format shows each printer's performance based on its page-per-minute speeds

TOP RIGHT PHOTOGRAPH: MARC SIMON

for both text and full-page graphics, based on our test suite of Windows 95 business applications: We found that some printers approach the vendors' speed claims when printing plain text, but they all fall short when printing full-page graphics.

In part because of our new emphasis on performance, our Top 10 rankings have shifted. Panasonic's \$379 KX-P6100 laser now shares Best Buy status with NEC's SuperScript 860. The 300-dpi Panasonic offers good print quality as well as speed. The SuperScript 860's \$499 price is by far the highest on the chart, but NEC is sweetening the deal with a \$50 rebate.

#### **FAREWELL TO OLD FAVORITES**

THE PANASONIC KX-P6500 fell off the monochrome chart this month, usurped by the TI microLaser Win/4. The TI's \$50 price drop to \$329 makes it the lowestpriced monochrome printer on the chart. At press time, Genicom had acquired TI's printer business, and Genicom will continue to sell the microLaser Win/4 through the end of the year.

HP's DeskJet 820Cse remains our color Best Buy. It's fast for an ink jet, it produces good-looking results on plain paper, and it's very easy to use.

Several printers that placed on the chart in August—the HP LaserJet 5L monochrome laser and the Epson Stylus Color

II, Canon BJC-4100, and Canon BJC-610 color printers—have been discontinued. We'll review the replacements for most of these models in our December issue.

We tested four new printers this month: the Brother HL-730, Okidata OL600e, and Lexmark Optra Ep lasers, and the Lexmark Color Jetprinter 2050 ink jet. The Brother and the Lexmark

Color Jetprinter both earned Top 10 spots.

The Brother HL-730, the new number three monochrome printer, is the first we've tested of Brother's new 700 series of lasers, which replaces the 600 series including the HL-630 we tested in April. The HL-730 produces sharp-looking text, but some gray-scale images show banding. Its 5.3-ppm text printing speed is fairly close to its rated engine speed of 6 ppm. The Brother's "straight" paper path—it's actually gently curved—is less likely to jam with thicker paper than the more U-shaped paths of most printers. However, its footprint increases dramatically when you unfold the output tray.

#### LEXMARK'S NEW, BLACKER INKS

LEXMARK SCORES a color chart position with its \$299 Color Jetprinter 2050 ink jet, our new number three color printer. The 2050's new black ink produces some of the the darkest, crispest output we've

STILL THE BEST COLOR PRINTER, the HP DeskJet 820Cse has outstanding print quality even on plain paper, and its \$389 price is competitive.

seen from an ink jet. You also get a fun assortment of utilities, including software for printing stickers, stationery, and even comic books. When we tested the Color Jetprinter 2050 at 600-dpi resolution instead of its default 300 dpi, however, it was very slow; and you'll probably want to print at 600 dpi for the best results.

The Lexmark Color Jetprinter 1020, an ink jet we tested in April, appears at number five on our color chart. Its 600by-300-dpi print quality is average for an ink jet, and you have to exchange cartridges to switch between monochrome and color. But some might tolerate the 1020's limitations considering its rockbottom \$179 street price.

Lexmark's \$749 Optra Ep laser, a Post-Script version of the Optra E that we tested in August, didn't make the chart. We liked the Optra's print quality and svelte profile, but it's priced high for a personal laser, and its two-piece toner cartridge and imaging drum are a challenge to install.

We tested the Okidata OL600e in April with a Windows 3.1 driver; we've now retested it with its new Windows 95 driver. The OL600e's 300-dpi print quality is adequate, but some pages appear excessively dark, especially gray-scale pictures. Also, if you select Okidata's enhanced "600-dpi quality," it prints very slowly.

—Harry McCracken ■

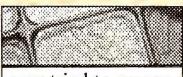
Harry McCracken is a senior associate editor for PC World. Testing performed by Dave Casini of the PC World Test Center.

#### PRINT QUALITY SAMPLES

#### Lexmark's New Black Ink Makes Its Mark



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BROTHER HL-730

The Brother's finely drawn text equals that from any laser on our chart. Grayscale images are dark and show some banding, but they still look better than images from the higher-ranked NEC SuperScript 860.

OKIDATA OLGOOE

With its new Windows 95 driver, the Okidata produces improved text and line art. However, its gray-scale quality is subpar, especially in this photograph, where it resorted to pure black-andwhite imaging.

#### LEXMARK COLOR JETPRINTER 2050

Lexmark's new ink produces noticeably blacker and sharper text. We noticed some banding in gray-scale images. Color images look more realistic, but the palette's a little dull.



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201	20" (18.76" VIS)	.28mm dot	1280x1024 @ 76 Hz NI
78i/78m <sup>t</sup>	17" FST (15.7" VIS)	26mm dot	1280x1024 @ 76 Hz NI
76i/76mt	17" FST (15.7" VIS)	.28mm dot	1024x768 @ 80 Hz NI
56i	15" FST (13.6" VIS)	.28mm dot	1024x768 @ 80 Hz NI
56m¹	15" FST (13.6" VIS)	.28mm dot	1024x768 @ 80 Hz NI

t Built in stereo amplifier and speakers. \* Requires DDC compatible video card. Microscitt and Windows 95 are registered trademarks of Microscitt Corporation.







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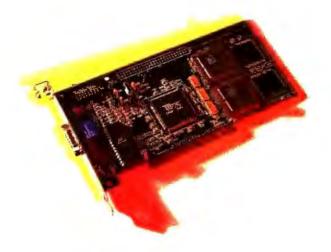


Tseng Labs ET6000, 128-Bit Graphics Accelerator (Ideal for displaying multiple video windows)



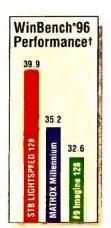
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## TOP 10 MONITORS

	15-INCH MONITORS	Month tested	Street price (7/1/96)	Overall rating	Quality of text/graphics	Comments	Reader service number
1	Samsung SyncMaster 15GLi 800/933-4110 http://www.sosimple.com	Oct 95	\$408	81	very good/ good	FEATURES: 13.6-inch viewable screen, .28mm dot pitch tube, up to 100-Hz refresh rate ', Level 2b Plug and Play ready <sup>2</sup> , color- and image-adjustment software, three-year warranty, 24-hour daily toll-free support. PROS/CONS: Low price, very sharp text and graphics, ample on-screen menus, easy to adjust; small viewable screen.	601
2	Mitsubishi Diamond Scan 15HX 800/843-2515 http://www.mela-itg.com	June 96	\$450	80	very good/ very good	FEATURES: 13.9-inch viewable screen, .28mm dot pitch tube, up to 90-Hz refresh rate ', Level 2b PnP ready, color- and image-correction software, three-year warranty, 8.5-hour weekday toll-free support. PROS/CONS: Very sharp text, detailed graphics, ample on-screen menus; no manual degauss, awkward control buttons.	602
3	Dell UltraScan 15TX 800/289-3355 http://www.dell.com	Feb 96	\$424	80	very good/ very good	FEATURES: 13.8-inch viewable screen, .26mm Trinitron tube, up to 90-Hz refresh rate ', Level 2b PnP ready, three-year warranty, 24-hour daily toil-free support. PROS/CONS: Very sharp text detail across entire screen, vivid color graphics, uniform screen brightness, easy-to-use menus; very faint line across screen.	603
4	Mitsubishi Diamond Scan 15VX 800/843-2515 http://www.mela-itg.com	new	\$410	79	good/ good	FEATURES: 13.8-inch viewable screen, .28mm dot pitch tube, up to 90-Hz refresh rate ', Level 2b PnP ready, color- and image-correction software, three-year warranty, 8.5-hour weekday toll-free support. PROS/CONS: Detailed text and graphics, ample on-screen menus; no degauss button to demagnetize tube manually.	604
5	MAG InnoVision DX15T  800/827-3998 http://www.maginnovision.com	Aug 96	\$419	78	very good/ very good	FEATURES: 13.9-inch viewable screen, .25mm Trinitron tube, up to 85-Hz refresh rate 1, Level 2b PnP ready, three-year warranty. PROS/CONS: Low price, text and spreadsheet cells are easy to read, realistic color graphics quality; needs repetitive button pushing to navigate through on-screen menus, faint line across screen.	605
6	NEC MultiSync XV15+ 800/632-4636 http://www.nec.com	June 96	\$479	77	good/ very good	FEATURES: 13.5-inch viewable screen, .28mm dot pitch tube, up to 103-Hz refresh rate ', Level 2b PnP ready, color calibration software, three-year warranty. PROS/CONS: Contrast and brightness dials are easy to adjust, very detailed graphics; slightly blurred text along left side of screen, no on-screen menus or adjust gauges.	606
7	Panasonic PanaMedia 15 800/742-8086 http://www.panasonic.com	June 96	\$499	77	very good/ good	FEATURES: 14-inch viewable screen, .27mm dot pitch tube, up to 107-Hz refresh rate ', speakers and mike, Level 2b PnP ready, three-year warranty, 24-hour daily toll-free support. PROS/CONS: Very sharp text, bright graphics, extensive on-screen controls, easy to adjust; screen is a little less bright in the corners, expensive.	607
8	ADI MicroScan 4V 800/228-0530 http://www.adi-online.com	пеж	\$379	77	very good/ very good	FEATURES: 13.7-inch viewable screen, .28mm dot pitch tube, up to 100-Hz refresh rate ', Level 2b PnP ready, two-year warranty. PROS/CONS: Terrific price, letters and Web pages are easy to read, simple dials for adjusting contrast and brightness; limited controls beyond making basic adjustments, no on-screen menus.	608
9	Sony Multiscan 15sfll 800/352-7669 http://www.sel.sony.com	Apr 96	\$519	76	very good/ very good	FEATURES: 13.8-inch viewable screen, .25mm Trinitron tube, up to 95-Hz refresh rate', Level 2b PnP ready, three-year warranty, 15 hours of daily toll-free support. PROS/CONS: Very crisp text and graphics, vivid colors, on-screen menus are easy to adjust; faint line across screen, no trapezoid adjustment control, expensive.	609
10	Sampo Alphascan 520 770/449-6220	new	\$389	76	good/ very good	FEATURES: 13.8-inch viewable screen, .28mm dot pitch tube, up to 97-Hz refresh rate <sup>1</sup> , Level 2b PnP ready, two-year warranty. PROS/CONS: Terrific price, pleasing text and graphics detail, easy to adjust; basic selection of on-screen menu controls, ugly DOS-age menu icons, screen is less bright in the corners.	610

HOW WE TEST We use ten judges to rate a monitor's text and graphics quality. We evaluate each unit on how well it displays typical business letters, spreadsheets, Web pages, and scanned images. The overall rating is based on price (30 percent), features and ease of use (25 percent), text and graphics quality (20 percent each), and service and support (5 percent). The best possible overall rating is 100. Data based on tests designed and conducted by the PC World Test Center. All rights reserved. FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 901.

Highest refresh rate at 800 by 600 resolution. Level 2b Plug and Play monitors and graphics cards can communicate bidirectionally. However, Windows 95 does not fully utilize monitor Plug and Play.



THIS MARKS THE FIRST ANNIVERSARY of PC World's Top 10 Monitors chart. In the last year, monitor quality has gradually increased along with our expectations of what a good picture should look like. For this month's Top 10 list of 15-inch monitors, we used the expanded test suite introduced in September's 17-inch monitor roundup. We retested all the 15-inch monitors from our August list, plus six new models. We used twice as

many typical work documents—from business proposals to Web pages—as in August, and doubled the number of judges, this time including ordinary users from outside our Test Center to ensure that the results reflect typical monitor use.

As a result of additional tests, this month's 15-inch monitor chart looks very different from August's. For instance, Samsung's \$408 SyncMaster 15GLi, in ninth place in August, is now our top Best Buy. A full-featured, Plug and Play-ready monitor that's easy to adjust, the Sync-Master 15GLi excelled at displaying our new test images, particularly the Web page. Samsung's recent tube refinements make text and icons look sharper across the entire screen. And you get color- and image-adjustment software.

The next-best value is the Mitsubishi Diamond Scan 15HX, only \$42 more at \$450. It's as full-featured as the Sync-Master, but the on-screen menus are not as easy to navigate using the four-button control panel. However, the Mitsubishi's viewable screen size is bigger-13.9 inches versus the Samsung's 13.6 inches.

Text and graphics detail on the thirdplace Dell UltraScan 15TX is impressive. Like the SyncMaster, this \$424 Trinitronbased monitor is particularly sharp, even on the left side of the screen, where text and icons are usually concentrated. Debuting in fourth place is Mitsubishi's new \$410 Diamond Scan 15VX, a slightly less expensive version of the number two 15HX. Both have the same on-screen controls and bundled software. The only difference is that the 15VX uses a cheaper dot pitch tube, so text and graphics are not as crisp.

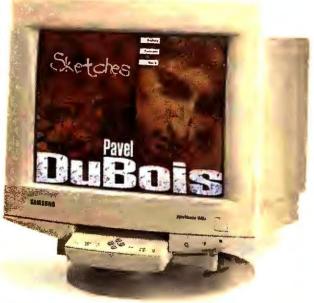
The number five MAG InnoVision DX15T (\$419) displays better—text is easy to read, and we could spot subtler details in our graphics test screens. For example, we could see the dark knots on a tree trunk in a shadowy grove. However, we didn't like pushing so many buttons to hunt down on-screen menu items.

The former Best Buy NEC MultiSync XV15+ (\$479) falls to sixth place because it failed to keep up in one crucial area: text. But graphics still look very good. In the controls department, there are no onscreen menus or gauges that make screen adjustments easier. To compensate for that, NEC bundles color calibration software, which can be used to set the screen to optimal brightness and contrast under a myriad of lighting conditions.

At \$499, Panasonic's PanaMedia 15 is one of the most expensive monitors on our chart, but it's the only one with a builtin mike and speakers. Sound quality is okay for Windows events, but not for music. The PanaMedia produces very sharp text, but our judges took off a few points because the corners of the screen weren't as bright as the center.

The last three monitors on the chart-ADI's new \$379 MicroScan 4V, the \$519 Sony Multiscan 15sfII, and Sampo's new

> \$389 Alphascan 520—offer good all-around picture quality. The ADI and Sampo are bargain priced, but basic controls and shorter warranties put them down the list. The Sony is fine for detailed text and graphics projects, but with its skyhigh price, it should include a trapezoid tool.



FULL CONTROL: The Samsung SyncMaster 15GLi's comprehensive on-screen menus, simple drop-down control panel, and handy software bundle give you complete control.

#### JUST OFF THE LIST

SIX OTHER MONITORS didn't make our chart. The ArtMedia TX1664 (formerly in third) just missed. Graphics look detailed on this .25mm Trinitron monitor, but an unclear URL in our Web-page test image and fuzzy letters along the left side of the screen resulted in low text scores. That, and a high \$448 price, nudged the Art-Media off our chart. The new Pacom Data Display 5Fe15 came close to Top 10 fame thanks to surprisingly crisp graphics at a bargain \$299. Its old-fashioned analog dial controls are simple to use, but screen adjustment options are extremely limited.

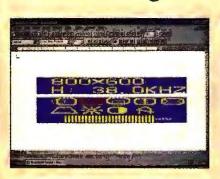
Image quality on the \$469 ViewSonic 15GA (formerly in seventh) and the new \$350 KDS Visual Sensations VSx-5 was adequate, but we've seen better screens. Both units have a built-in mike and speakers for informal business presentations. The Smile CA1516SL (formerly in fifth) also fell off our list. In June we rated its picture quality as above average, but the unit earned middling scores in our more extensive tests. That, and an awkward control panel, pushed it off the chart. Finally, our judges gave low marks to the new \$399 Magnitronic C-SV1500PS due to so-so graphics and a blurry Web-page URL.

—John Goddard ■

John Goddard is a staff editor for PC World. Testing performed by Jeff Kuta and Susan Silvius of the PC World Test Center.

#### UP CLOSE

#### Find the Right On-Screen Menu



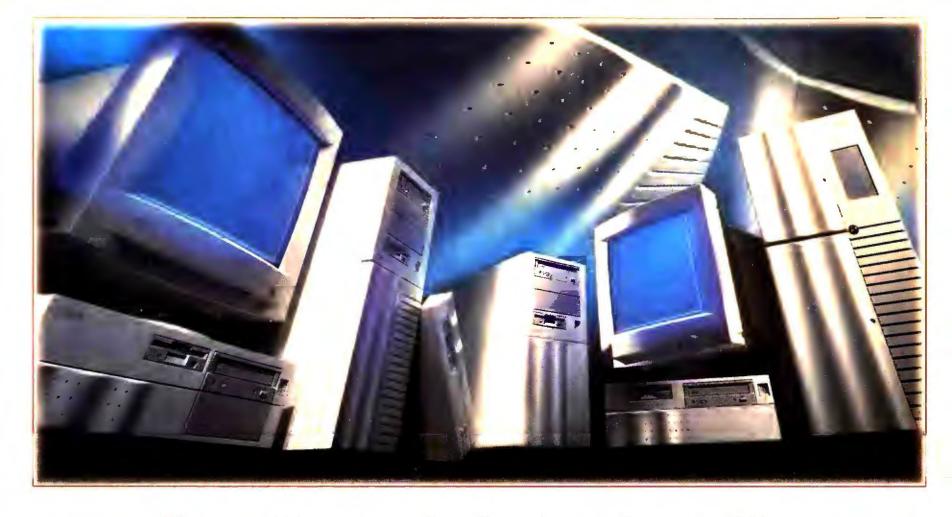
#### SAMPO

Ugly DOS-age menu icons and a lack of words make it difficult to decipher the Alphascan 520's on-screen menus.



#### SAMSUNG

Adjust gauges, helpful pointer arrows, and menu descriptions make screen adjustments a snap on the SyncMaster 15GLi.



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## TOP 10 GRAPHICS BOARDS

	GRAPHICS BOARDS	Month tested	Street price (7/5/96)	Overall rating	PC WorldBench graphics score	Comments	Reader service number
1	VideoLogic GrafixStar 600 800/578-5644 http://www.videologic.com	пеж	\$159	96	185 very good	FEATURES: 2M8 of MDRAM, 12D-Hz refresh rate at 1D24 by 768; bundled multimedia apps; Xing MPEG software; DirectVideo; Tseng Labs ET6D0D chip. PROS/CONS: Fast in business and graphics programs, inexpensive, excellent utilities, topnotch AVI and MPEG video; no 3-D acceleration.	701
2	STB Lightspeed 128 888/234-8750 http://www.stb.com	Aug 96	\$199	95	186 very good	FEATURES: 2.25MB of MDRAM, 120-Hz refresh rate at 1D24 by 768; bilinear video interpolation; Xing MPEG software; DirectVideo; Tseng Labs ET6DDD chip. PROS/CONS: \$3D price drop, great performer with business and graphics, perfect AVI video playback, excellent MPEG, lifetime warranty; no 3-D acceleration.	702
3	Diamond Stealth 3D 2000XL 800/468-5846 http://www.diamondmm.com	Sept 96	\$179	94	183 very good	FEATURES: 2M8 of EDO DRAM, 1DD-Hz refresh rate at 1024 by 768; 3-D acceleration; bundled games; Mediamatics MPEG software; DirectVideo; S3 Virge chip. PROS/CONS: Comes with Diamond's InControl Tools, performs like boards with costlier memory, excelent MPEG playback; tech support can be hard to reach.	703
4	Matrox MGA Millennium 800/361-1408 http://www.matrox.com	June 96	\$269	91	184 very good	FEATURES: 2M8 of WRAM, 120-Hz refresh rate at ID24 by 768; 3-D acceleration; bundled 3-D software; optional MPEG and TV tuner cards; Compcore MPEG software; DirectVideo; MGA-2D64W chip. PROS/CONS: Holds 8M8 of RAM for high-resolution photo editing, superb AVI video; poor MPEG playback, expensive.	704
5	STB Powergraph 64 Video 888/234-8750 http://www.stb.com	June 96	\$139	91	175 good	FEATURES: 2M8 of EDO DRAM, 12D-Hz refresh rate at 1D24 by 768; optional MPEG and TV tuner cards; Xing MPEG software; S3 Trio64V+ chip. PROS/CONS: Low price, fast at 1D24 by 768, good MPEG playback, lifetime warranty, toll-free support; not the best choice for image editing because it holds only 2M8 of RAM.	705
6	Cardex Challenger EV 800/539-2273	new	\$179	90	187 very good	FEATURES: 2.25M8 of MDRAM, 75-Hz refresh rate at 1D24 by 768; optional TV tuner card; Xing MPEG software; DirectVideo; Tseng Labs ET6DDD chip. PROS/CONS: Top performer by a hair, great all-around board, excellent AVI playback; low refresh rates, old Windows 3.1 utilities, poor MPEG playback.	706
7	ATI 3D Xpression 905/882-2600 http://www.atitech.ca	Sept 96	\$199	89	174 good	FEATURES: 2M8 of EDD DRAM, 1D0-Hz refresh rate at 1D24 by 768; 3-D acceleration; optional MPEG and TV tuner cards; ATI MPEG software; ATI 3D Rage chip. PROS/CONS: Affordable all-in-one graphics board with 3-D functions, faster in Windows than ATI Video Xpression, good MPEG playback; not ideal for high resolutions.	707
8	Diamond Stealth64 Video 2201 800/468-5846 http://www.diamondmm.com	. new	\$143	88	172 good	FEATURES: 2M8 of EDD DRAM, 1DD-Hz refresh rate at 1D24 by 768; optional MPEG and TV tuner cards; Mediamatics MPEG software; S3 Trio64V+ chip. PROS/CONS: Inexpensive board suited for basic Windows programs, good utilities; choppy AVI, poor MPEG playback.	708
9	Hercules Terminator 64/Video 800/532-0600 http://www.hercules.com	June 96	\$169	87	172 good	FEATURES: 2M8 of EDD DRAM, 9D-Hz refresh rate at 1024 by 768; optional MPEG and TV tuner cards; Xing MPEG software; S3 Trio64V+ chip. PROS/CONS: Low-cost board with extensive software utilities, good MPEG playback; performance good for business programs but not for complex, high-resolution graphics.	709
10	Diamond Stealth64 Video 2201TV 800/468-5846 http://www.diamondmm.com	July 96	\$224	86	175 good	FEATURES: 2M8 of EDO DRAM, 1DD-Hz refresh rate at 1D24 by 768; built-in TV tuner; optional MPEG card; Mediamatics MPEG software; S3 Trio64V+ chip. PROS/CONS: TV on your PC without compromising Windows performance, excellent MPEG playback; not suited for complex graphics, readers tell us tech support is hard to reach.	710

HOW WE TEST We tested boards under Windows 95 with PC World8ench 1.D at 8DD by 6DD resolution at 16.8 million colors (reported here) and at 1D24 by 768 at 65,536 colors. 8oards were tested in a Dell Dimension XPS P133c with 16M8 of EDD DRAM and 256K of pipeline-burst secondary cache. The overall rating is based on performance (4D percent), features (3D percent), price (2D percent), and support policies (1D percent). For all ratings, higher is better. Data based on tests designed and conducted by the PC World Test Center. All rights reserved. FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 907.



TODAY'S FASTEST BOARDS are also inexpensive: VideoLogic's new \$159 GrafixStar 600 tops this month's chart, while the \$179 Cardex Challenger EV comes in at number six. They're two of the fastest Win 95 accelerators we've tested, but you can't tell from their prices. The GrafixStar has some of the best utilities we've seen and several multimedia programs. Also new to the Top 10 is the bargain-priced \$143 Diamond Stealth64 Video 2201. It replaces the 2201XL, which was on the chart from November 1995 to July 1996 but came with outdated graphics software.

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In order for your notebook to keep in step with no compromise desktop performance, you need the Everex STEP Note Plus. The STEP Note Plus comes packed with features equal or better than any desktop PC:

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resolution on 11.3"display
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Circle 107 on reader service card



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## TOP 10 MODEMS

	EXTERNAL MODEMS	Month tested	Street price (7/21/96)	Overall rating	Average time to send five file types (min:sec)	Comments	Read servi numb
-	U.S. Robotics Courier V.Everything V.34 800/877-2677 http://www.usr.com	Jan 96	\$275	91	4:08	FEATURES: Fax Class 1 and 2.0 (standard), FlashROM, manual volume control, password protection, OuickLink II fax/data software. PROS/CONS: Best performer on chart, alternating voice/data, full feature set, five-year warranty; still expensive despite price drop.	711
	Motorola Lifestyle 28.8 800/566-3266 http://www.mot.com/modems	Mar 96	\$200	89	4:12	FEATURES: Fax Class 1 only, stores two phone numbers for callback, password protection, Caller ID, OuickLink II fax/data software, five-year warranty, toll-free support. PROS/CONS: Top-notch performer, attractive price, good support; apart from security enhancements, feature set is basic.	712
	Practical Peripherals ProClass 288 V.34 With LCD 770/840-9966 http://www.practinet.com	Nov 95	\$309	87	4:24	FEATURES: Fax Class 1 and 2 (protocol), 230.4-kbps modem-to-PC speed, manual volume control, distinctive ring, five-year warranty. PROS/CONS: English-language status display, nice documentation and feature set; despite \$50 price drop from last month, most expensive modem on chart.	713
	Zoom v.34X Fax Modem 800/631-3116 http://www.zoomtel.com	July 96	\$149	87	4:43	FEATURES: MNP-10EC error control, Fax Class 1 and 2 (protocol), Winfax Lite and Comit for Windows Lite, seven-year warranty, 14.5 hours of support per weekday. PROS/CONS: One of the lowest-price V.34 external modems you can buy, very good support policies, good manuals; a little sparse on features.	714
	Microcom DeskPorte 28.8P 800/822-8224 http://www.microcom.com	Apr 96	\$190	87	4:36	FEATURES: MNP-10 error control, Fax Class 1 and 2.0 (standard), serial cable, FlashROM, parallel port connection, callback, password protection, Faxworks 3.0, five-year warranty. PROS/CONS: Very good performer, low price, great feature set, friendly documentation; support policies are so-so.	715
	PC CARD MODEMS						
	Zoom V.34C 800/631-3116 http://www.zoomtel.com	Mar 96	\$199	88	4:55	FEATURES: MNP-10EC error control, FlashROM, direct connection to cellular phones, two-year warranty, 14.5 hours of support per weekday, overnight replacement. PROS/CONS: One of the cheapest PC Card modems on chart, solid performer; installation required a call to tech support.	716
	Megahertz XJ4288 800/527-8677 http://www.megahertz.com	July 96	\$280	88	4:50	FEATURES: Built-in phone jack, Fax Class 1 and 2 (proto- col), FlashROM, 230-kbps modem-to-PC speed, direct con- nection to cellular phones, digital line alert, five-year warranty. PROS/CONS: Feature-rich, excellent manuals, even technophobes can install it; priciest PC Card unit on chart.	717
	Hayes Optima 288 V.34+Fax for PCMCIA With EZjack	Feb 96	\$269	87	4:32	FEATURES: Fax Class 1 and 2 (protocol), FlashROM, built-in phone jack, 230-kbps modem-to-PC speed, distinctive ring, callback, Caller ID, SmartCom, five-year warranty, toll-free support. PROS/CONS: Excellent performer, feature-packed, great support	718
	770/840-9200 http://www.hayes.com	PED 90				policies, installs easily; price is a little high.	
	770/840-9200	May 96	\$199	86	4:37	FEATURES: MNP-10EC error control, Fax Class 1, FlashROM, 300-kbps modem-to-PC speed, direct connect to cell phones, callback, QuickLink II fax/data package, five-year warranty, toll-free support. PROS/CONS: Great performer, aggressively priced, good support policies; installation required a support call.	719

HOW WE TEST We tested throughputs for a pair of identical modems on a simulated public-service telephone network using five file types and 55 line conditions. The overall rating is based on price (3 to 20 percent), features and ease of use (32 to 38 percent), performance (40 to 46 percent), and support (8 to 13 percent). Data based on tests designed and conducted by the PC World Test Center. All rights reserved. FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 908.



A \$133 PRICE DROP shoots the U.S. Robotics Courier V.Everything V.34 to the top of our external chart, and on the PC Card chart a \$20 drop is just enough to make the Megahertz XJ4288 a Best Buy

along with Zoom's V.34C. Prices continue to drop on both charts, with four of the modems featured dropping \$20 or more from last month. For the first time since we started reviewing modems, every PC Card on our chart costs less than \$300.



Absolute 3D graphics. You want them to scream.

You want them to be real. You want them to be \$3d."

The What: The S3d acceleration chip makes games,

Internet 3D, and all Windows applications dance. It lives on

#### omething to scream about.

accelerator boards and computer systems carrying

the S3d logo. It revs all 3D and 2D games and software,
but when you match S3d logo hardware with S3d logo

software, the results are extreme: the best 2D graphics,
the most realistic 3D, and an affordable price.

The Where: Seek S3d on computer systems like

Compaq, Dell, Hewlett Packard, and Packard Bell.

Find S3d on accelerator boards from Diamond Multimedia.

Number Nine, and STB. Demand S3d on games from

Interplay, Activision, Eidos, Mindscape and on titles like

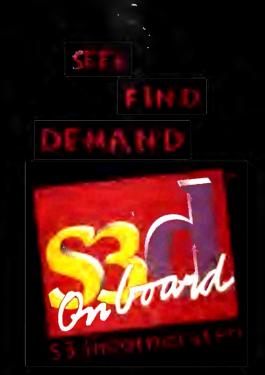
Descent II,™ MechWarrior 2,™ Confirmed Kill,™ and MegaRace 2.™

The Why: Because you want 3D so real it screams.

#### hit our web site for the real stuff: seek.s3.com

S3d is compatible with Windows 95, Windows 3.1, Windows NT," and O/S2.

Circle 213 on reader service card





## Not all 800 pound gorillas are what they're cracked up to be.



If you need a scanner that combines high performance and maximum value, may we suggest a little head-to-head competition. UMAX vs HP? Unfair comparison? Maybe for them. UMAX has a reputation for offering advanced, award-winning scanners at prices that make good business sense. Plus, our software bundles are unmatched, even by the big boys. So why monkey around? Compare the UMAX Vista S-12 with the HP ScanJet 4c and decide for yourself.

Compare		UMAX Vista S-12	HP Scanjet 4c
insige editor coftware	~	Adobe Photoshop Full	Photopaint
Presentation software	~	ASAP Word Power	None
Lancin DA	~	9600	2400
	V	33-bit <sup>1</sup>	30-bit
Scanning speed (5"'x 7" color photo)	~	18 sec.	42 sec.
Lamp	V	Cold cathode - lasts longer	Fluorescent
distinguit	V	Toll free	No 800 number
Price.2	~	\$821	\$ 912



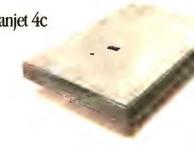
UMAX Vista S-12

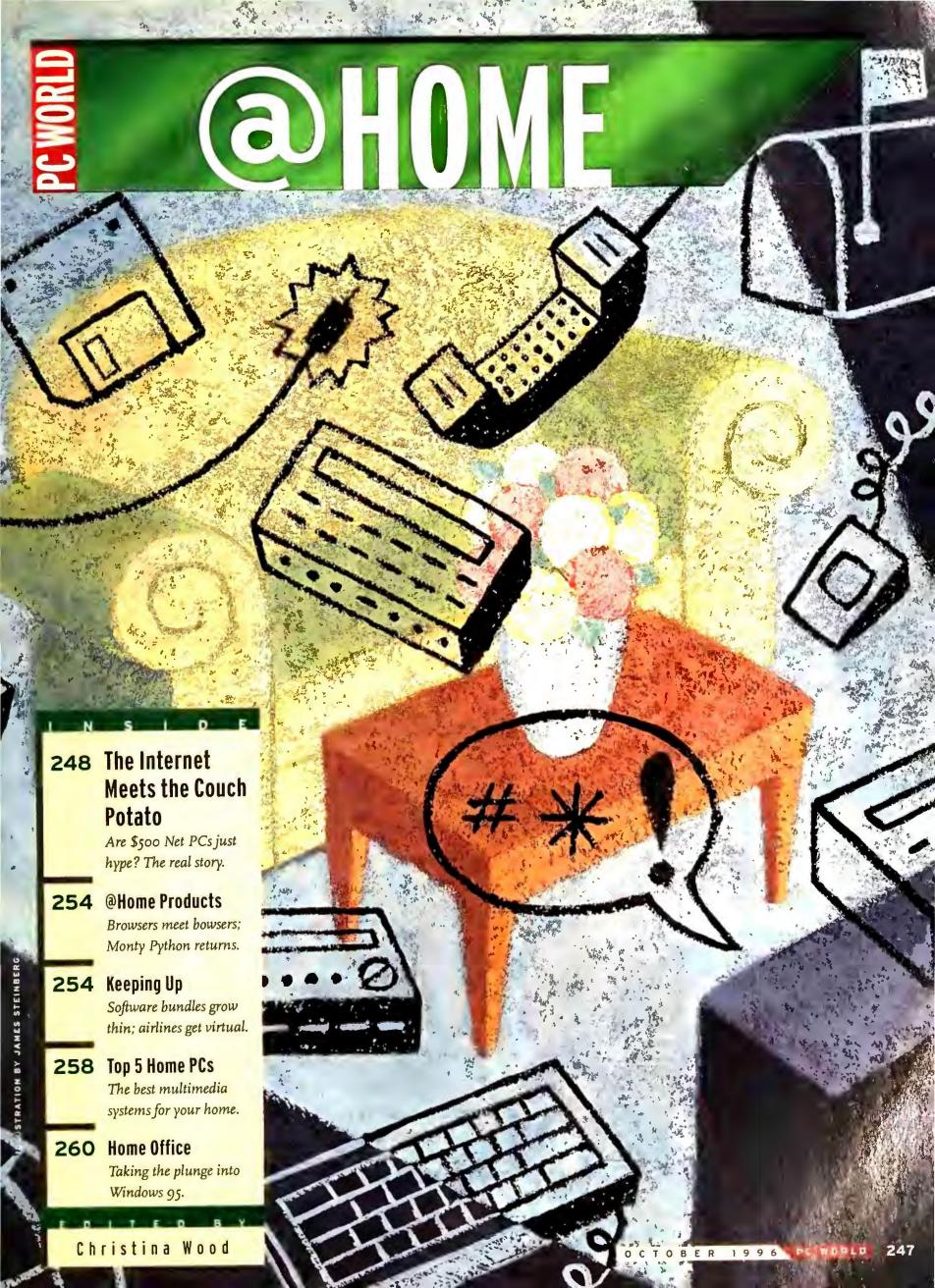


http://www.umax.com

Circle 250 on reader service card

HP Scanjet 4c





# So much for the hype. Here's the real story.

With set-top boxes, smart phones, and even modem-equipped TVs, you'll soon be able to surf the Net without leaving your couch.

So much for the hype.

BY ROBERTA FURGER

YOU'VE READ ABOUT THEM in newspapers and magazines, you've seen prototypes on TV—now get ready for *Invasion of the Internet Appliances*. If even one-quarter of the hype pans out, you should be seeing modem-equipped TVs and set-top boxes, so-called smart phones, and a motley assortment of PC hybrids by the end of the year.

Though their price tags and capabilities will vary considerably, these new gadgets are all designed around the same basic premise: to bring Web-surfing pleasure to the computerless masses and get computing out of the office and into the family room.

The concept sounds intriguing. These low-cost, easy-to-use appliances will connect you to the Internet, as well as to private commercial services for banking, shopping, and even reading a customized version of your local newspaper. No more waiting in line at the family PC just to check your e-mail. Even your computerphobic in-laws will be sending e-mail to Aunt Jo and surfing the World Wide Web from their easy chairs, the kitchen counter, or the bedroom.

ILLUSTRATIONS BY JAMES STEINBERG



The Bandai: Half game system...
....half Net-surfing machine.





The Diba browser meets Zenith TV.

#### Looking to Hook Up to the Net?

You may be able to do it via phone, a box that sits on your TV, or the boob tube itself. From the Akai set-top box to Zenith televisions, so-called Internet appliances are popping up everywhere.



The Transphone dials up the Net.



Acorn's Oracle-based set-top box.



Akai's prototype Net box.

The biggest

But while dozens of companies are talking about innovative new products, so far there's very little hardware you can actually get your hands on. At press time many of these devices weren't even available as prototypes, let alone production models.

And although many companies say they'll be selling products by this fall, critical questions remain unanswered: How will we be able to get ahold of these gizmos? Are TV sets and screen phones really the best ways to cruise the Web? And most important, with multimedia Pentiums available for as little as \$1500, why would anyone spend between \$300 and \$1000 for a product that does nothing but connect them to the Internet?

We looked at what early prototypes were available, and talked to the players furthest along in developing these new machines. Our first impression? Many of these devices won't be as cheap or as easy to use as advertised. Here's a sneak peek at some of the information appliances and other digital gadgets you may be seeing before the end of the year.

#### TUBE TOPPERS

BY ALL ACCOUNTS the cheapest, easiest way to connect to the Internet without a PC will be by using a set-top box that hooks to your TV. A handful of these boxes have been announced from Akai, Acorn Computer (built around the technology developed by Oracle spin-off Network Computer), and Bandai (using Apple's Pippin technology). At press time, Philips and Sony had each announced set-tops of their own, both of which will

use technology provided by WebTV Networks. Meanwhile, start-ups Diba and ViewCall America are licensing their own Net technologies to a range of set-top vendors.

Prototypes of these set-tops were not available, but when we talked to the companies we found that the boxes will have much in common. They'll be inexpensive (around \$300) and should be as easy to install as a TV cable box. Once hooked up and turned on, they'll automatically connect to a local Internet service provider. All will initially come with a

28.8-kilobits-per-second modem (boxes featuring high-speed ISDN or cable modems may be available later) and a remote control with a built-in trackball. However, a remote keyboard—necessary for surfing the Web and handling your e-mail—will cost you extra.

d i f f e r e n c e
among these products will be the
software you use to
browse the Internet. PC
users may be disappointed to find that none of these
devices support Netscape Navigator or
Microsoft's Internet Explorer. Though the
set-tops' built-in browsers will offer popular features like bookmarks and access
to e-mail and newsgroups, your favorite
pages won't look quite the same on your
TV screen as they do on your PC monitor.
On the positive side, these units should

On the positive side, these units should be very portable so you can move them from one TV to another—provided, of course, that a phone jack is nearby.

## ILLUSTRATIONS BY JAMES STEINBERG

#### **BIG SCREENS WITH** A LITTLE EXTRA

IF U.S. COUCH POTATOES like their big-screen TVs for sports and sitcoms, they'll love them for surfing the Internet. At least that's the philosophy behind one of the first Internet TVs, due out from Zenith just in time for the holidays.

Zenith's new NetVision line of bigscreen TVs will come equipped with browser and e-mail software, an infrared remote control with a built-in trackball.

and a 28.8-kbps modem. An Ethernet port will let you upgrade to a cable modem down the

road. A 27-inch model will sell for \$999—roughly \$400 more than a standard Zenith TV of the same size. It will be available at many home electronics

stores currently selling Zenith TVs. A considerably more expensive

(\$3500) 35-inch model will be available only from select dealers. Like set-top box manufacturers, Zenith plans to offer wireless keyboards as an extra-cost option.

Zenith will be one of the first companies to ship a product that uses technology developed by Diba, a Menlo Park, California, start-up. Like Network Computer, Diba has developed its own software for Internet appliances, complete with a network browser and e-mail soft-

ware. The idea, says Stuart Read, Diba's vice president of market development, is to create selfcontained devices that require little or no configuration or maintenance.

But the NetVision TVs aren't PC wannabes. There's no local storage, and printer support won't be available in the first releases. Experienced

Net cruisers may be disappointed to find that they're limited to the Diba Web TV browser and will not be able to use

Navigator or Internet Explorer. The units' standard TV remote control will double

#### The Gateway 2000 Destination: Is Bigger Really Better?

MOST OF THE NEW Internet appliances are

built on the premise that less is more. But not Gateway 2000's new Destination

PC. This 200-pound monolith-including a 31-inch monitor that doubles as a television set-is designed around the concept that bigger is definitely better. We had the Destination

as a house guest this summer and, frankly, I'm not so sure about it.

The Destination is no simple appliance. First, there's the price tag: a staggering \$3500 to \$4400 depending on the configuration. The Destination is really just an overgrown Windows PC, with plenty of cables to hook up and the inevitable hardware and software conflicts.

Our first problem? Where to put it. Once we'd rearranged all the furniture in the family room, we were excited about playing Monopoly, watching the tube, and yes, cruising the Web from the comfort of our couch.

Alas, this was not to be. Neither the remote control nor the keyboard worked more than

IT'S REALLY BIG! Part PC, part home entertainment system, Gateway's \$3500 Destination could have a huge impact on your family room furniture arrangement—and your budget.

four feet from the monitor. And we weren't the only ones with this headache. Six weeks after the first Destinations left the shipping dock, Gateway halted production due to the erratic performance of the remote control and keyboard. However, by mid-July Gateway was shipping new receivers, keyboards, and mice that all worked like a charm.

But the unreliable remote devices weren't the only problem. The TV image was also less than ideal. Gateway says the Destination's image quality depends entirely on the quality of the feed coming in, but the same shows looked better on our old 19-inch TV set.

Web pages looked fine on the Des-

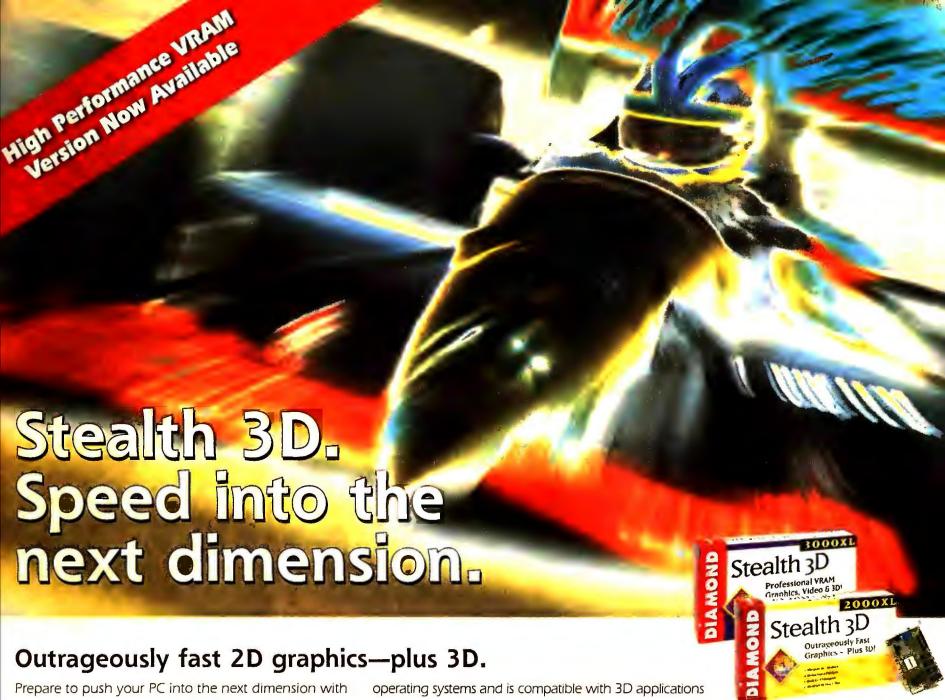
tination's big screen, but maneuvering from one site to the next was a

> pain. Even after I got the new receiver and remote control, I found it annoying to have to switch between trackball and keyboard every

time I wanted to enter a new Web address.

The latest Destinations (which should be shipping by the time you read this) include a new video board and drivers that should improve the TV image. But some design problems-such as an annoying hum emanating from the CPU-are probably there to stay.

After a month with the Destination, I was ready to put my family room back together. Sure, everyone loved the big-screen TV, but when we wanted to play a computer game or access the Net, we fired up our desktop PCnot the Destination. The new models work a lot better, but I don't think I'd pay \$4000 just to cruise the Net from my couch. Gateway 2000, 800/846-2000.



the Stealth 3D family from Diamond. The first in a superior line of affordable Plug and Play 3D accelerators with outrageously fast 2D graphics, vivid 3D animation and striking MPEG video playback—from the market leader in high-performance graphics subsystems. The Stealth 3D 2000 and 3000 dramatically improve graphic-intensive business applications, action games and overall system performance through greater resolution, millions of colors and extreme speeds. With optimum 64-bit graphics acceleration, lightning-fast response rates, S3's ViRGE chip family, Diamond's optimized drivers and a version of InControl Tools 95—you'll gain a whole new perspective on speed. The Stealth 3D family accelerates Windows® 95, Windows NT 3.51 and 4.0, Windows 3.1x and DOS

\*\*\*Measured in WinMarks

28,9

Gourand Shading

Alpha Blending

Bilinear Filtering

Mip Mapping

Z-Buffering

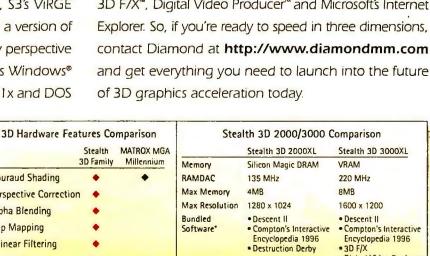
Perspective Correction

WinBench 96 Comparison in 24-bit Color Mode

DIAMOND Stealth 3D 2000

MATROX MGA Millennium™

for Windows 95 using Microsofts® DirectX APIs. The Stealth 3D 2000XL\* uses new Silicon Magic RAM technology and comes bundled with Interplay's Descent™ II\*\*, Compton's Interactive Encyclopedia™ 1996 and Sony's Destruction Derby™. The Stealth 3D 3000, with support of up to 8MB VRAM, delivers enhanced resolutions and colors, OpenGL and AutoCAD support and higher refresh rates. The Stealth 3D 3000XL\* comes bundled with Interplay's Descent™ II; Compton's Interactive Encyclopedia™ 1996; Asymetrix's 3D F/X™, Digital Video Producer™ and Microsoft's Internet



• 30 F/X
• Digital Video Producer
• MS Internet Explorer



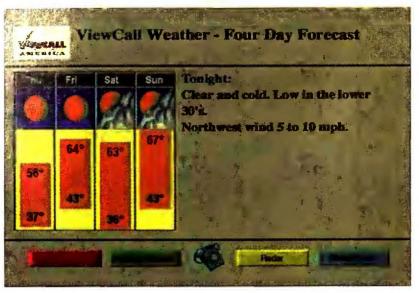


Look for these logos on a new class of applications designed to take advantage of Stealth 3D graphics.

For more information, contact Diamond at http://www.diamondmm.com



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WEB BROWSERS, like this one from ViewCall America, will be standard on every Internet appliance. But most won't be as capable as Microsoft's Internet Explorer or Netscape Navigator.

as a mouse for navigating in the Diba browser, but that's a long way from the one-button Web access that Internet newcomers need.

Your favorite home pages won't look the same on a NetVision TV as they do on your PC, either. Like set-top box makers, Diba has developed software that adjusts the computer images so they fit-and look reasonable—on a television screen.

Using picture-in-picture technology, you'll be able to enjoy simultaneous Web access and TV viewing—for example, watching the World Series while checking out player stats on your team's home page, or joining an online chat while catching the season premiere of ER. But there are a few problems. Even at 28.8 kbps, Web access can be painfully slow: By the time ER aficionados have logged on, located the Web page, and started chatting, they'll likely have missed a good portion of the drama unfolding on screen.

In addition, all-in-one devices are typically more expensive to repair than modular units. And with prices starting at \$1000, these Net-savvy TVs are a riskier

> investment than set-tops and other forthcoming Web appliances.

> > REACH OUT AND SURF?

FROM SLIM-LINE Princess models to multichannel cordless units, con-

sumers love their phones almost as much as their television sets.

Hence the introduction of so-called smart phones that will let you access the Internet and other private services for banking, shopping, and more.

One of the first such products is the Transphone, from the company of the same name. The device is about the size of a small notebook computer and combines a full-fea-

tured telephone (speakerphone, answering machine, hold button, and so on) with browser software, a modem, a keyboard, and a notebook-style flip screen.

The Transphone will be available in several major metropolitan markets by the end of the year, according to the company. Most consumers will either buy or rent the phones from companies offering goods and services on Trans-

phone's dedicated network, such as banks and telephone and cable services. Buttons across the top of the device's key-

board will connect you

to these merchants, while Netscape Navigator helps you move around the Web. Navigator will actually run remotely on the company's server, but the image appears on the Transphone screen. A neat idea, but the browser's actual performance was rather slow in the demo model we saw.

The company had not yet finalized its distribution plans at press time, but it expects to release two versions of the Transphone: a low-end unit with a monochrome display and a 14.4-kbps modem, and a high-end model with a color display, extra memory, and a faster modem. Customers should be able to either rent the phones, paying a monthly fee that varies depending on which services they subscribe to, or buy the units outright. Early estimates on pricing ranged from \$380 for the basic unit to \$1000 for the top-of-the-line model. However, the company was reevaluating its pricing plans as we went to press.

The Transphone may be an easy way to bring the Internet into different rooms in your home, but it's full of compromises that PC users will find hard to live with. The low-end unit's

14.4-kbps modem will seem terribly slow, and the monochrome display means that users will miss out on many cool Web graphics. The high-end model will remedy those deficiencies, but its price could end up approaching that of a desktop PC. Newcomers to the Net may like the onebutton access, but potentially high cost may deter many buyers.

#### **ELECTRONIC WHITE ELEPHANTS?**

SHOULD YOU RUSH OUT to buy one of these new Internet appliances or PC-TV combos? The analysts

think you will. International Data Corporation, a market research firm in Framingham, Massachusetts, estimates that by the year 2000 roughly 22 million consumers will be accessing the Internet using something

other than a computer.

But given some of the hurdles—the slowness of accessing the Net at 28.8 kbps (forget 14.4) and the compromises associated with viewing Web pages on a TV or monochrome screen, as well as the high price of some units—it seems doubtful that PC users will embrace this new technology in huge numbers.

For now at least, the trade-offs are high and the value is low, particularly if you'll have to pay monthly fees to access services. The promise of connecting easily to the Web, sending e-mail, and even shopping and banking without plunking down \$2000 for a new PC is attractive. But we're a long way from making that promise a reality for everyone.

Roberta Furger is a PC World contributing editor.

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<ul> <li>□ Windows 3.1X or □ Windows 95?</li> <li>• Are you an AT&amp;T customer?</li> <li>□ yes □ no</li> </ul>	TO RUN WORLDNET ON YOUR MAC PC YOU WILL AT LEAST NEED A Macintosh® or Power Macintosh running System 7.1 or higher • Apple Open Transport) • 8 MB RAM (or more for better performance) and 11 M • An internal or external modern running at 14.4 kilobits per second or fa	Open Transport 1.1+ (if using IB of available hard disk space
<ul> <li>Do you prefer a</li> <li>□ CD-ROM or □ FLOPPY DISK?</li> <li>Do you have</li> </ul>	An IBM-compatible computer • An 80386x processor or faster • Micro Workgroups 3.11, or Windows® 95 • 8 MB RAM and 11 MB of available external modem running at 14.4 kilobits per second or faster • A phone I but not connected to a LAN, nor an ISDN	hard disk space . An internal or
<ul> <li>Do you own a PC that is</li> <li>☐ IBM or ☐ MAC based?</li> </ul>	TO RUN WORLDNET ON YOUR IBM-COMPATIBLE PC YOU WILL AT	





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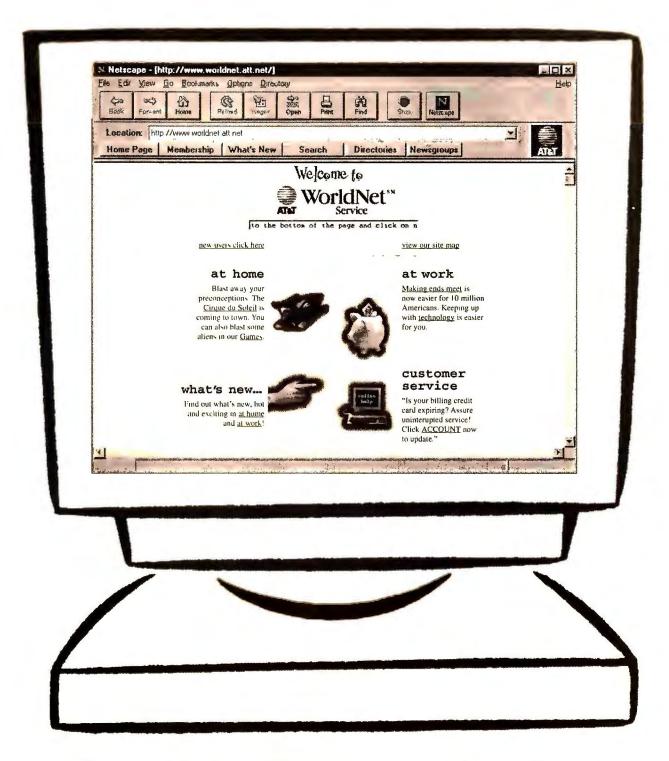
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http://www.att.com/worldnet.



### Browsers Meet Bowsers; Python and Paradise

#### PLAYING FETCH ON THE NET

A NEW SUITE OF INTERNET UTILITIES, Web.Max is hosted by Max, a hipped-out beagle who appears at the prompt of "here boy!" Tell Max to "fetch," and you get the Net Retriever, which harnesses ten online search engines. Tell Max to "guard," and

#### A Keyboard With Eyes

NOW YOU CAN COMPUTE without being tied to the computer, with the Lifetime Wireless Keyboard with Integrated Touchpad Mouse. Key Tronic claims you can work on its wireless keyboard with the built-in touchpad mouse anywhere within 50 feet of your computer. But if the infrared beam between the receiver box and the keyboard isn't lined up just right, you'll lose your connection-and your work. I liked the feel of this keyboard and found the touchpad responsive, but the signal loss was annoying. If you don't want to hassle with infrared alignment, you can get an identical wired version and save yourself some \$50. Key Tronic guarantees its Lifetime line of keyboards for life. Too bad the company can't promise the infrared eyes will have 20/20 vision. -Michael S. Lasky Lifetime Wireless Keyboard (infrared) GRADE: B; PRICE: \$150 street; Lifetime Keyboard (wired); \$99 street; Key Tronic Corp.; 800/262-6006.

READER SERVICE NO. 738



LOOK MA, NO WIRES: Key Tronic's infrared keyboard and mouse.

you can lock any file or folder. Then there's the Web.Max Phone, the Web.Max TV. and the Web.Max Downloader.

Don't believe the hype. The retriever is efficient, and the TV is a good place to collect online news, but Max is one lazy dog. Retrieval functions with names like Top Sites and Kid's Pages lead you to believe Max is making a careful search, when he's really just shuttling you to a Web page that's already done the work. Web. Max is fine if you're brand spanking new to the Net, but experienced users will balk at its parabolic site-jumping and 1970s sci-fimovie interface. Damn dog's ornery, too-he kept getting in fights with my browser, forcing me to reboot every half hour. Bad dog! Bad! -Glenn McDonald Web.Max

GRADE: C-; PRICE: \$40 street; Berkeley Systems; 510/540-5535: Windows 95.

READER SERVICE NO.739

#### A TOURIST'S VIEW OF PARADISE

AS WINTER APPROACHES, do you find yourself dreaming of sunny beaches and mai tais? If you're planning your first Hawaiian vacation, Graphix Zone's Experience Hawaii is a good place to start your research. Focusing on the islands of Oahu, Maui, Kauai, and Hawaii, the disc

> includes tips on travel, accommodations, dining, recreation, entertainment, sightseeing, kids' activities, and transportation. There's also a complete index, a phone directory, and a travel notebook. Numerous video clips featuring locals and tourists provide advice on a wide range of topics.

The disc isn't perfect: Experience Hawaii's list-

#### CORPORATE DOWNSIZING got you down?

Check out the Monster Board (http:// www.monster.com) for help in finding the job of your dreams-or at least something

that'll help you pay the bills. The site includes postings on more than 55,000 positions in companies throughout the United States. If you find a job that interests you, you can get detail-



ed information about it and the company. Alternatively, you can post a résumé online and hope the headhunters find you.

#### **Bye-Bye Bundles**

AFTER YEARS OF throwing anything and everything onto the hard disk, some home PC makers have decided it's time to scale back on the software they bundle with their computers. Compaq Computer, one of the first companies to make the change, is dropping about one-third of the titles bundled with its Presario line, Machines released this fall will have fewer than 20 titles, compared to the 30-plus included on earlier models. Acer, Packard Bell, and NEC are making similar cuts. The reason? All those titles add about \$200 to the cost of a PC, and with price competition so intense, PC companies are desperate to cut costs. Hewlett-Packard, though, seems to be bucking the cost-cutting trend. The latest Pavilion home PCs now come with roughly 40 CD-ROM titles.

ings aren't as extensive as those in traditional guidebooks, and many of the video clips aren't worth the QuickTime they're created in. (For example, one tourist advises you to "talk to your hotel's concierge for suggestions on what to do in Oahu." Brilliant.) Also, the focus is firmly on mainstream tourist activities, so if you prefer a more unique vacation, you'd be better off getting a more comprehensive guidebook.

-Anne Kandra

#### Experience Hawaii

GRADE: B; PRICE: \$39.95 list; Graphix Zone; 800/828-3838; Windows 3.x, Windows 95.

READER SERVICE NO. 740



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But that's not the only place we make the competition look bad. Let's take a look at viewable image size. Our \$17 provides a full 16" of viewable image size and also features a sharper dot pitch than Samsung, NEC and Nokia. And with our high refresh rates, the result is one of the sharpest images available.

That's why PC World named the S17 its Best Buy for 17" monitors." And if it's multimedia you're looking for, check out our PanaMedia™ Series. They feature all the advantages of the S17 with built in stereo speakers and microphone.

Model	Dot Pitch (mm)	Max. Res. (H x V)	H-Scan (kHz/NI)	Viewable Area	Warranty (Years)	ARP*
PanaSync S17	0.27	1280x1024	30-69	16.0"	B/ESwap	\$650
NECXV17+	0.28	1280x1024	31-82	15.6"	3	\$799
Samsung 17GLi	0.28	1280x1024	30-65	15.75"	3	\$645
Nokia 447L	0.28	1024x768	31-64	15.63"	3	\$674

The S17 is just one of Panasonic's complete line of 15" through 21" monitors that are far better than the competition.

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STANDARD SERIES

#### THE GRAIL GAME

IF THE KNIGHTS WHO SAY NI mean anything to you, Monty Python and the Quest for the Holy Grail is a must-have. Python fans will spend hours boiling their bottoms over their favorite outtakes from the film, playing silly games along the way. Everything about this disc is funny, even the "registration" questions. You can



7TH LEVEL'S NEW MONTY Python game is a real 'Ni' slapper.

shoot down coconut-carrying sparrows or play Catch the Cow at the Castle Liombardi (move fast, lest your knight be squashed by airborne bovines). If you're willing to shelve political correctness, play Spank the Virgin or Burn the Witch. Find the elusive Grail and you'll be rewarded with an animated scene from the original film, "King Brian the Wild." Like its predecessor, this disc is A Complete Waste of Time. But in the world of CD-ROMs, that's pretty high praise. - Bronwyn Fryer Monty Python and the Quest for the

#### Holy Grail

GRADE: A; PRICE: \$49.95 list; 7th Level; 800/979-8466; Windows 3.x, Windows 95.

READER SERVICE ND. 741



61 percent of consumers surveyed by the Software Publishers Association say

they bought a new game or entertainment CD-ROM in 1996. Another 21 percent said they copied a new game from a friend or coworker. Copying is most common among households with teenagers.

SOURCE: 1996 SPA CONSUMER SURVEY

#### THE WIDE WORLD OF WALDO

EVER CAUGHT YOURSELF squinting at a page of minuscule cartoon characters, seeking a bespectacled figure in a striped shirt? Well, Where's Waldo? Exploring Geography raises the stakes a bit. Your quest is to save the Wacky World Wide Games by locating him—and some athletes who've gone missing. Geared to 5- to 12-year-

> olds, the disc is full of colorful graphics and cheerful dialog. As you search each continent, you must identify countries and flags, determine the fastest method of transportation, and examine clues to cultural icons. Unfortunately, the games quickly become redundant, and the activities sometimes distract from what's being taught. Perhaps the greatest frustration, though, is the game's slow performance,

even on a Pentium-90. -Anne Kandra Where's Waldo?

Exploring Geography GRADE: B-; PRICE: \$29.95 list; WarnerActive; 800/693-3253; Windows 3.x, Windows 95.

READER SERVICE NO. 742

#### **DESKTOP GROUND CONTROL**

DID YOU KNOW that the first space traveler was Laika, a Soviet dog? You'll be surprised at what you learn with Eyewitness Encyclopedia of Space and the Universe. Journey to the moon's dark side or through the star dome. Interested in early rockets or space wear? Check out the technical manual. And the video clips and audio snippets are very cool: They include Sputnik transmissions, Radio Moscow broadcasts, and conversations with moon-walkers. The interface is friendly and the range of topics impressive, but the subject matter is somewhat simple—it's for kids as well as adults. Pity—I was rather hoping to see Martians on video. -Aoife McEvoy

#### Eyewitness Encyclopedia of Space and the Universe

GRADE: B; PRICE: \$40 street; DK Multimedia; 800/356-6575; Windows 3.x, Windows 95.

READER SERVICE NO. 743

#### KEEPING UP

#### Where's the On Button?

ALTHOUGH 94 PERCENT of all elementary school teachers believe PCs are powerful tools for classroom learning, only 55 percent of the 1000 kindergarten through sixthgrade teachers surveyed said they'd received enough training to feel comfortable with the technology. Other grim stats: Just 14 percent of U.S. classrooms have more than four computers for the entire class to share, and only 6 percent say they can access the Internet from school, according to the surveyed teachers. Anyone for Net Day '97?

SOURCE: 1995 TENTH PLANET TEACHERS & TECHNOLOGY SURVEY

#### The Skies Just Got Friendlier

Do you need to check an airfare to Dallas or Boston? Want to see if your flight really is leaving on time? If you're a frequent traveler on American Airlines-or if you're just interested in checking out flight informationstop by the company's new and improved Web site (http://www.americanair.com). You'll be able to get quick fare quotes, check

> on arrival and departure times, and most recently, purchase tickets. Until December 31, 1996, AAdvantage frequent fliers will receive 500 bonus

miles for each round trip they purchase on the Web and complete on American Airlines or American Eagle. Another neat feature: You can subscribe to NetSAAvers, a weekly online mailing list detailing last-minute discounted fares. -Roberta Furger

#### IT'S PARTY TIME!

PLANNING A KID'S birthday party? Check out PrintPak's Party-Fun Kit, a crafts kit and CD-ROM that helps kids age five and older make everything from invitations to birthday banners. You get paper bags, sticker paper, envelopes—even perforated card stock for making sunglasses. It's fun, easy, and a great way to put your color printer to use. —Roberta Furger

#### Party-Fun Kit

GRADE: A; PRICE: \$24.95 list; PrintPak; 800/ 774-6860; Windows 3.x, Windows 95.

READER SERVICE NO. 744

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## TOP 5 HOME PCs

	SYSTEMS	Street price (8/2/96)	Overall rating	PC World- Bench score	Reliability/ service rating	Setup rating	Comments	Reader service number
1	Gateway 2000 P5-166 Family PC 800/846-2000 http://www.gw2k.com	\$2444	75	199 outstanding	fair/ good	good	FEATURES: P-166, 16MB of RAM, 2.5GB hard disk, 8X CD-ROM drive, 2B.B-kbps fax-modem with voice mail, 17-inch monitor, 16 home software titles. PROS/CONS: Very fast, good price, big hard drive, big monitor, a real workhorse. Available only through mail order. Challenging assembly and so-so reliability rating.	733
2	Compaq Presario 4712 800/345-1518 http://www.compaq.com	\$2698	74	188 very good	good/ good	good	FEATURES: P-166, 24MB of RAM, 2.5GB hard disk, 6X CD-ROM drive, 33.6-kbps fax-modem with voice mail and speakerphone. PROS/CONS: Great home office communications center with control panel on case for voice mail, speakerphone, and audio CD. Slightly high price and limited software package.	734
3	IBM Aptiva C65 800/426-7235 http://www.ibm.com	\$2908	74	185 very good	fair/ good	good	FEATURES: P-166, 16MB of RAM, 2.1GB hard disk, 8X CD-ROM drive, 28.8-kbps fax-modem with voice mail, speakerphone, and DSVD. PROS/CONS: Solid home system, very fast, nice interface with easy setup. Great software package includes Lotus SmartSuite, Microsoft Works, and Oulcken. Expensive.	-
4	Quantex QP5/120 M-3 800/896-4898 http://www.quantex.com	\$2049	73	187 very good	poor/ fair	good	FEATURES: P-120, 32MB of RAM, 512K cache, 2.5GB hard disk, 6X CD-ROM drive, 2B.B-kbps fax-modem with voice mail, 17-inch monitor. PROS/CONS: Fast muscle machine with extra memory and cache, large hard drive, big monitor, great price, and good software package. Mediocre reliability and service scores.	736
5	NEC Ready 9617 800/632-4636 http://www.nec.com	\$2448	72	152 good	fair/ poor <sup>t</sup>	very good	FEATURES: P-133, 16MB of RAM, 1.6GB hard disk, 6X CD-ROM drive, 2B.B-kbps fax-modem with voice mail and speakerphone, handheld remote control for telephony and audio CDs. PROS/CONS: Easy setup, good communications features, wavetable sound; software includes Microsoft Works and NASCAR Racing. So-so performance.	737

HOW WE TEST The overall rating is based on reliability and service (30 percent), price (20 percent), PC WorldBench performance (20 percent), setup (10 percent), compatibility (10 percent), and extra features (10 percent). Reliability and service ratings are based on results of PC World's Reliability and Service survey. Limited data; score is based on responses for this company and the average of all companies. FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 911.



OUT WITH THE OLD, in with the new: Competitive prices, solid service, and changing product lines were the factors that pushed four new systems into this month's

Top 5. In late summer Compaq, Dell, and Hewlett-Packard discontinued their aging home systems to make room for fresh product lines. Filling the void are new systems from Compaq, IBM, NEC, and Quantex.

Only Gateway 2000's P5-166 Family PC survived from last month's chart, taking the top spot this month. The P5-166 is a fast muscle machine that comes with a 17-inch monitor and a 2.5GB hard drive.

In second place is Compaq's Presario 4712. Armed with 24MB of RAM and a 166-MHz Pentium processor, the Presario offers a bounty of features, including controls for a speakerphone, an answering machine, and an audio CD player, plus the ability to receive videophone calls.

IBM's P-166-based Aptiva C65 has a mediocre reliability score and a hefty \$2908 price, but it flew through our test suite, outscoring some very speedy machines to land in third place. You may be tempted to put the C65 in your kitchen, though; it looks more like a food processor than a PC.

The other two newcomers are from Quantex and NEC. The affordable Quantex QP5/ 120 M-3 turned in fast PC WorldBench scores that were neck and neck with those of the P-166s. In past months a lack of user-friendly other Quantex models in the rear of the pack. But an improved design and easier setup, combined with impressive performance and a low price, landed the QP5/120 M-3 much closer to the top.

features—and lower reliability scores—put

And while NEC gets poor marks for service, its Ready 9617 P-133 model offers solid performance and a nice telephony package, including a speakerphone, voice mail, and a handheld remote control that also handles audio CD playback.

One system we tested that didn't make the Top 5 is the AST Advantage Adventure 4100. At \$997, the 4100 comes with

> an AMD DX4-100 processor and only 8MB of RAM. But it's fine for simple word processing or surfing the Net.

> > -Kirk Steers ■

IBM'S P-166-BASED APTIVA C65 is a fast system with a hefty \$2908 price.

Kirk Steers is a contributing editor for PC World.

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C W I

That's how I got a MediaVision sound

locations on the tape, examine the files,

(especially for your CD-ROM drive) you'll

and run the applications.

Next, rename config.sys and autoexec.bat, your two start-up files. Win 95 either doesn't need or can't use your old memory managers, virus detection pro-

you'll find out quickly enough whether you have to add anything back. In my case, I had to temporarily add back the drivers for my SCSI card to get the CD-ROM drive to work. Once it was running, I could concern myself with finding faster, more reliable

#### grams, or TSRs; it has its own methods and requirements. As Win 95 installs,

drivers designed for Windows 95.

#### **LOCATION IS EVERYTHING**

YOU'LL ALSO HAVE to choose between installing Windows 95 into a new directory-oops, folder-or over your existing Windows. I say, go for broke. If you're like me, you're going to stick with Win 95 (yes, Virginia, there is life after 3.x). The good news, is all your old applications will still be there, ready and waiting. And in the worst case-say, an old DOS app won't run-you can uninstall Win 95 using the Start Up disk.

For me, the dust has finally settled: I'm using Windows 95 and honestly, I'm glad I switched. I'm more productive because I can load lots more apps and get quicker access to them, and I have fewer system crashes. In fact, if Bill Gates ever invites me to lunch, I may even thank him.

Steve Bass is a contributing editor for PC World and a licensed marriage and family therapist and president of the Pasadena IBM Users Group.

## You Win 95, I'm Switching

WHEN I WAS A KID, I hated jumping into a pool of cold water. It's no different today, except the pool's deeper, murkier, and way colder. That's right: It's Windows 95, and I finally took the plunge. I learned some things from my experience, and I'd like to give you some important advice.

I always felt that Microsoft could go its way and I could go mine, but things changed when they started hyping and bullying me into upgrading to Win 95. I hate being told what's good for me, especially by Microsoft. And while I grant you that's no reason not to upgrade, Windows 3.x really did do everything I needed.

But I finally decided to upgrade because enough intriguing products-Diamond's cool Supra NetCommander ISDN modem, for example-run only in Win 95. Just as important, Microsoft's collection of fixes and patches, strangely named the Windows 95 Service Pack 1 Update, became available (http://www.microsoft.com/ msdownload). And I figured that hardware vendors would have found the time to debug their drivers by now.

I anticipated plenty of tsuris (that's Yiddish for grief) installing Win 95, and I wasn't disappointed. I upgraded two machines, and each developed a hardware glitch that wasn't there before. One got confused by an old MediaVision sound card, and the other refused to recognize a SCSI-based CD-ROM drive. Here are some tips for making a smoother transition than I did.

#### **TAKING PRECAUTIONS**

FIRST, BUY A WIN 95 BOOK—that's right, printed on paper; you know, bound? The two books I think are worth their weight in gold: The No B.S. Guide to Windows 95, by fellow PC World Contributing Editor Scott Spanbauer (No Starch Press, 1996, 800/420-7240), and Brian Livingston's Windows 95 Secrets (IDG Books, 1995, 800/762-2974).

Also, make sure you resolve any Windows 3.x issues before you upgrade. If your system's flaky now, don't expect Windows 95 to solve the problem.

More than likely, any problems you have will be driver related. Play it safe: Go through your purchase records (or simply

open up your computer) and make a list of all the peripherals in your system-including the



If you're like me, you're going to stick with Win 95 (yes, Virginia, there is life after 3.x).

version numbers. Then head for Frank's Windows 95 Driver Updates (http://www .conitech.com/windows/win95.html), a terrific Web site listing over 660 companies offering Win 95 drivers.

If you've got an old or bizarre card in your system that you can briefly live without (not a video or disk controller card), consider pulling it out before upgrading. Once you have Win 95 up and running, shut off the machine, stick the card back in, and give the Control Panel's Add Hardware option a chance to examine the card.

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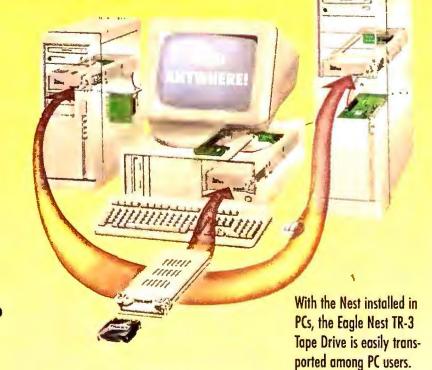
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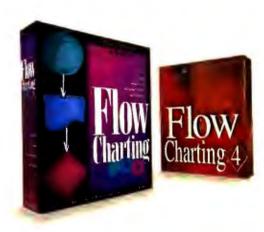
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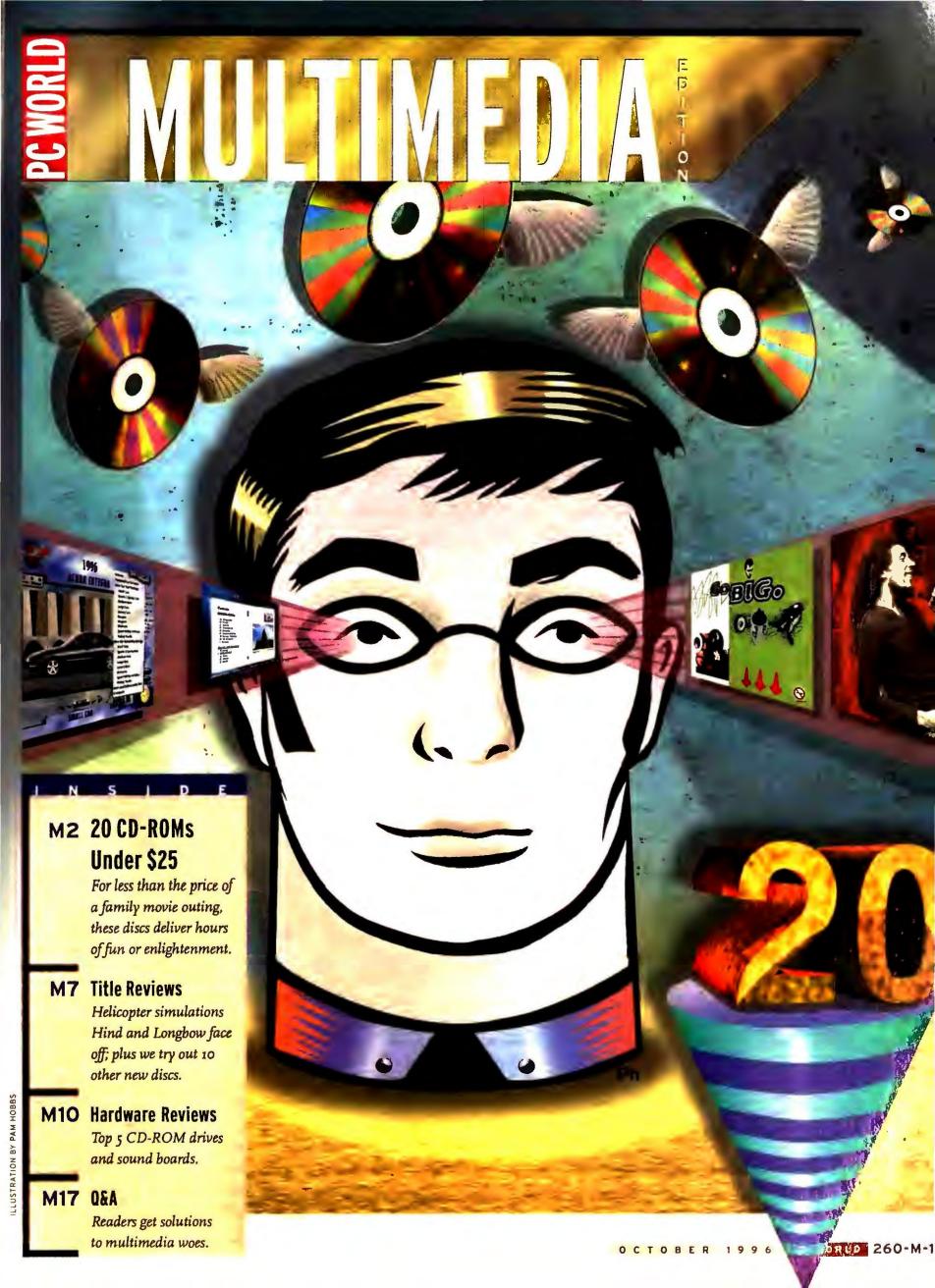












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#### BY EAN HOUTS, DIANE MENTA, AND RICHARD POPKO

THE LATEST AND GREATEST CD-ROM TITLES—the ones that cost 60 bucks a pop-aren't the only discs that can make you laugh, scream, cry, or roar. While prices are generally dropping, the average is still about \$40 for new discs. But we found top-shelf multimedia titles, including four CD-ROM magazines, that cost less than what you'd pay for four movie tickets. And most give you more bang for your buck than a trip to the cineplex.

Ean Houts is a quality assurance engineer at Quintus Corporation, Richard Popko is a news and technologies editor at DV magazine, and Diane Mehta is an associate editor for PC World.

#### ENTERTAINMENT

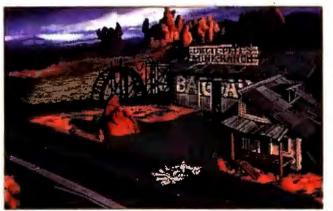
#### **FULL THROTTLE**

AS BEN, LEADER OF the Polecats, the baddest biker gang around, you ride a Corley—one of the biggest, meanest bikes on the road. Your tough-guy persona seems to invite trouble-specifically, a murder charge alleging that you sent Malcolm Corley, Corley Motors'

CEO, to an early grave. The animation, great dialog, and hard-driving rock sound track make this adventure disc one of the best around. Despite the excessive length and poor synchronization of the chopper fights, Full Throttle is still king of the road. —E.H.

\$24.99 list; LucasArts; 800/985-8227.

READER SERVICE NO. 611



BAD BEN ON A BIKE looks like he owns the road-because he does.

#### **REBEL ASSAULT**

IF RECENT TALK of another Star Wars movie has you primed for some fast and furious Jedi action, the original 1994 Rebel Assault should tide you over for a while. Don't miss the chance to confront the gamut of Imperial enemies. Rebel Assault has more plot than you can shake a blaster at. -E.H.

\$24.99 street; LucasArts; 800/985-8227.

READER SERVICE NO. 612

#### SAM & MAX HIT THE ROAD

IMAGINE A SLIGHTLY mellow Ren & Stimpy careening around the country in search of Bigfoot. That, in a nutshell, is Sam & Max Hit the Road. The daring but dorky twosome are detectives out to crack the case of the missing Sasquatches. The big bonus in this goofy adventure is the funny dialog. —E.H. \$14.95 list; LucasArts; 800/985-8227.

READER SERVICE NO. 613

#### SID MEIER'S CIVILIZATION

THIS RELEASE FROM 1991, rated as one of the best of its time, sold more than 850,000 copies. The ratio of price to fun is unbeatable. Establish your empire and develop new technologies as you create cities and build your armed forces. Then grind rival peoples under your heel and crush their puny civilizations! There's also a multiplayer version, Civnet, and a revamped update, Civilization II. — E.H.

\$24.99 street; Microprose; 800/695-4263.

READER SERVICE NO. 614

#### SIMCITY CLASSIC

MAXIS HAS A SIMULATION game for just about everything, but this one is a big winner. Originally released on floppy but now available on CD-ROM, Sim-



City Classic is the ideal mix of complexity and gaming—a combination strong enough to make

you tolerate the circa-1989 graphics. Altogether, the CD, floppy, and Nintendo versions have sold 3.2 million copies. SimCity lets you build the largest, best-planned city you can imagine; too bad you can't live in it. — E.H. \$14.95 list; Maxis; 800/336-2947.

READER SERVICE NO. 615

#### **SOUL ALMIGHTY: THE FORMATIVE YEARS, VOL. 1**

BOB MARLEY MAY BE GONE, but he's not forgotten by his legions of fans. The dreadlocked King of Reggae lives on in this new enhanced CD-ROM. The disc contains four previously unreleased Marley recordings done from 1967 to 1972. You can listen to both restored



#### GO BIG

READER SERVICE NO. 616

ALTERNA-SPORTSTERS will be thrilled with Go Big. Watch footage of skinny punkers on snow- and skateboards, peruse articles from Thrasher and Slap magazines, and tangle with irritatingly oblique navigating icons./Don't bypass the audio tracks, which unfortunately can be a chore to pinpoint in the murky interface. The featured bands include Sausage (with Les Claypool of Primus) 311, Porch, Laundry, Eskimo, Sublime, Shelter, and MIRV. —D.M.

READER SERVICE NO. 617

\$15.98 list; OM Records; 415/247-5832



WASTE TIME, listen to punk, and skate away with Go Big's odes to youth culture.

#### TALES FROM THE PUNCHBOWL

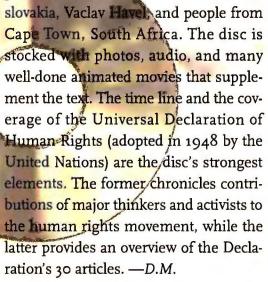
PRIMUS'S ENHANCED CD, Tales from the Punchbowl, is surreal and wacky, irreverent and funky. The disc is replete with the craziness of hard-core punk. At the helm of an interactive tugboat, you steer toward icons that launch band-drawn animations with music videos. Watch out for endless Pong games and other strange visual effects. You can go to the pool, billiards, or drum room for further entertainment. Appreciation of Primus is mandatory for maximum enjoyment of this disc. —D.M. \$15.98 list; Interscope Records; 800/807-2696.

READER SERVICE NO. 618

REFERE

#### **AMNESTY INTERACTIVE**

THIS COMPETENT introduction to Amnesty International's human rights work features stories told by persecuted (and formerly persecuted) individuals from around the world, including the last president of Czecho-



\$10 list; Voyager; 800/446-2001. READER SERVICE NO. 619

#### **BERNARD OF HOLLYWOOD'S** PIN-UPS

FANS OF THE FABULOUS '40s and '50s will love browsing photographer Bruno Bernard's now-campy images of the period's glamour gals. The disc organizes photos, videos, poetry, and the famous pin-ups themselves based on the models' hair



color-blonde, red, or brunette. The CD-ROM is almost worth the 22 bucks just for some of the quotations, such as Brigitte

Bardot's "I am not an actress; I am a phenomenon." —D.M.

\$21.99 list; Corel; 800/772-6735.

READER SERVICE NO. 620

#### **BEYOND THE NINE DRAGONS**

THIS COLORFUL, INFORMATIVE introduction to the indigenous folk cultures of the Mekong River in Southeast Asiaincluding Vietnamese, Cambodian, Laotian, Thai, and Chinese peoples-offers plenty of slides, audio, and video, plus historical material that will keep you occupied for days. The Explorer's Guide, with its extensive country profiles and travel information, should inspire a long

> and memorable vacation. —D.M. \$9.99 list; Essex Interactive; 201/894-

READER SERVICE NO. 621

#### **BLOCKBUSTER GUIDE TO MOVIES & VIDEOS**

OVERWHELMED BY THE sheer number of possibilities at the video store? This guide offers reviews, biographies, historical

commentary on film genres, and a strong search engine that covers everything from horror films to art house classics. You can read reviews, listen to audio cri-

> tiques, view photos and videos, or play a movie

trivia game. Film buffs may not be impressed, but this is a valuable reference for video day-trippers seeking

guidance. -D.M. \$19.99 list; Creative Multimedia; 800/262-7668.

#### **COMPLETE SHAKESPEARE** COLLECTION

READER SERVICE NO. 622

THE BARD'S FANS will find this collection of dramas and poetry indispensable. You get plenty of illustrations, but the disc offers only one measly video—a big oversight considering the multitude of possibilities for showing traditional and contemporary interpretations. Still, given the inclusion of the complete plays, long poems, and sonnets, plus critical material, 'twould be knavery to cavil. So fine and fair a disc I have not seen. -D.M.

\$21.99 list: Corel: 800/772-6735.

READER SERVICE NO. 623

LOOKING FOR a used roadster or a shiny new Acura? Consumer Reports has 'em all.

#### **CONSUMER REPORTS CARS**

FEW TASKS IN LIFE ARE as intimidating as buying a car, so arming yourself with tips from a powerful consumer watchdog group helps lower the fear factor. The disc defines such obscure terms as "rack and pinion" and identifies cars that meet your needs and budget. It sheds light on everything from reliability and recalls to child seats and auto loans. The CD-ROM would be a steal if it ran more quickly and had reliable audio. —D.M.

\$19.99 list; Creative Multimedia; 800/262-7668.

READER SERVICE NO. 624

#### INTERACTIVE WINE CELLAR

CAN'T TELL THE DIFFERENCE between Chablis and chardonnay? This guide's for you, then. Grape-by-grape descriptions of white, red, blush, and sparkling wines are useful for connoisseur wanna-bes. The audio and video aren't drop-dead fascinating, but the disc provides a useful survey of basic concepts, such as why wine is aged. -D.M.

\$14.95 list; Wiz Technology; 800/366-4830.

READER SERVICE NO. 625

#### **WORLD'S GREATEST CLASSIC BOOKS**

ALTHOUGH THIS TITLE is great as a reference tool and useful for its videos, don't expect everything you might seek on every writer imaginable-it overlooks some major poets. The disc is handy for annotating scholarly documents and is essential for comprehensive subject and author searches. If you need to quickly call up a list of works by Euripides, it's a lot easier to check here than to go to the library and start digging. —D.M.

\$21.99 list; Corel; 800/772-6735.

READER SERVICE NO. 626

#### CD-ROM MAGAZINES TALK BACK

What's the main difference between a print magazine and a CD-ROM publication? Except for scratch-and-sniff perfume ads, you can't interact with print zines. Here are a few hip CD-ROMs you'll find on the shelves.



#### BLENDER

Blender combines the musical depth of Rolling Stone with the breadth of Entertainment Weekly. In the Fixtures section, you'll get the

"ARE WE NOT MEN? We are Devo." Blender

lowdown on the latest movies, plus punchy

reviews of the newest video games and

recording artists. With content similar to

Launch (see below) but sporting a friendlier

interface, Blender's strong suit is music. The

most intriguing section is Friction, which

humorously addresses sex, death, religion, and

\$29.95 for six issues (bimonthly); Dennis Publish-

politics. -R.P.

ing; 212/302-2626.

READER SERVICE NO. 627

offers celebrity interviews of cult bands.

BLETTER

Stories cover trendy fashions (with spotlights on undiscovered designers), unknown "cutting-edge" bands, and profiles of interesting people who haven't quite broken into the

> mainstream, such as Heather McAdams, underground cartoonist extraordinaire. Digizine sports a creative interface that seamlessly blends color, style, and interactivity into one digestible package. -R.P.

> \$19.95 for four issues (quarterly); Ahrens Interactive: 800/908-7245.

READER SERVICE NO. 628

#### GO DIGITAL

Though best described as R-rated, Go Digital offers more than pictures of nude women. It also serves up stories about the coolest toys that money can buy (like the latest in virtual reality headgear) and such manly activities as shark hunting and roller hockey. You also get interactive pictorials replete with tastefully shot photos and video. While the content isn't exactly thought-provoking, the design is clear and easy to navigate. -R.P.

\$29.95 for four issues (quarterly); ElectroMedia; 800/572-3766.

READER SERVICE NO. 629

If you're a fan of irreverent, 20-something publications, Digizine is right up your alley.



DIGIZINE SPOTLIGHTS the nonlinear storytelling of cartoonist Heather McAdams.

#### LAUNCH

Mix Spin and MTV, and you get Launch. This zine brings you the world of pop-culture music, garnished with a dollop of movies and

> games. You'll find in-depth interviews with contemporary rock musicians, irreverent cartoon shorts, and a behind-the-scenes look at Hollywood films in production. But its strongest section is Vibreaker, an interactive jukebox that spotlights 20 bands, each of which offers three abridged songs from its latest album. -R.P.

> \$35.99 for six issues (bimonthly);

2Way Media; 800/955-2862. READER SERVICE NO. 630



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So get a **WaveForce** DB50XG or SW60XG and wake up to the way your computer should sound. WaveForce sound upgrade cards and Yamaha YST multimedia speakers are available at your favorite computer retailers.

To receive product literature, call (800) 823-6414 Ext.402 or http://www.yamaha.com. ©1996 Yamaha Corporation of America, Computer Related Products, 6600 Orangethorpe Avenue, Buena Park, CA 90620. All rights reserved. Yamaha, WaveForce and the Yamaha logo are registered trademarks of Yamaha Corporation of America. WaveBlaster is a registered trademark of Creative Labs











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## Hind Versus Longbow: Attack of the Copter Sims

ENTERTAINMENT

WITH THE END OF the Cold War, it's unlikely that the U.S. AH-64D Longbow helicopter and the Russian Mi-24 Hind

Jane's Combat Simulations, a subsidiary of Electronic Arts. The premier standalone helicopter simulation on the market, it re-creates the Longbow with pains-

> taking accuracy, relying on Jane's exceptional database of the world's machines of war. The one drawback of this sim is that it lacks any multi-

as well as a night-vision infrared display. The disc uses state-of-the-art SVGA graphics and features 20,000 kilometers of battlefield based on U.S. Geological Survey terrain maps. If you don't care about absolute accuracy and want to increase the game's speed, you can adjust the level of graphical detail.

Longbow shines when you're flying 150 feet above the ground, using hills to screen your aircraft from enemy radar. You get a taste of copter warfare when you pop your Longbow above the hills, launch missiles, then drop from sight.

Of course you need plenty of power to get this bird off the ground: at least a Pentium-90, 97MB of hard drive space, and a fast video card à la STB Lightspeed 128 or Matrox MGA Millennium.

So which sim to choose? Compared to the stunning scenes in Longbow, Hind's



WHEN YOU'RE AT THE HELM of the Hind helicopter (above), stealth and precision are keys to survival. Longbow has detailed controls.

will ever meet in combat. But two new simulations, Hind and Longbow, let you take the controls to see how each might fare in a real-world fight.

Hind, the highly anticipated sequel to Interactive Magic's Apache simulation, is a worthy sequel to its popular predecessor. Hind and Apache connect to each other via modem for head-to-head fighting. Players can also fly cooperatively in two helicopters, or even as two crew members in the same Hind-the pilot and the weapons system operator. The multiplayer capabilities don't end there: Hind has its own Doomlike Death Match for up to 16 players on a network. Some virtual pilots may choose

Hind over Longbow on the strength of these modem and network features alone.

You've never strapped yourself into a copter? You can adjust Hind's difficulty settings from arcade level down to a more readily manageable standard.

In another class is Longbow from

player option. Anyone who wants to face live opponents via network or modem will have to fly elsewhere.

Longbow players can fly missions based on real-world U.S. Army combat in Panama and Iraq, or they can choose to wage fictional campaigns inside the former Soviet Union.

Modern sims present a steep learning curve. Happily, Longbow sports not only extensive documentation and online source material from Jane's, but also a virtual flying instructor to guide you. Even so, Longbow is significantly more difficult to master than Hind.

Longbow's intricately realistic controls feature a simulated targeting system that maintains the direction of weapons in sync with the pilot's line of sight,



visuals are uninspired. You get some texture-mapped graphics, but you see plenty of shaded polygons, which cause Hind's terrain to appear rather abstract.

The upside, however, is that you can fly Hind on a 486-66 with ease. Even 486-33 owners shouldn't have trouble if they use the lowest detail settings.

If you demand multiplayer options, Hind offers the LAN play you crave. But if a graphically rich and intricately detailed sim is more to your liking, Longbow wins the battle. —Bernard Yee

#### Hind

\$49.95 list; Interactive Magic; 800/789-1534. Grade: B+

READER SERVICE NO. 745

#### Longbow

\$59.95 list; Electronic Arts; 800/245-4525. Grade: A-

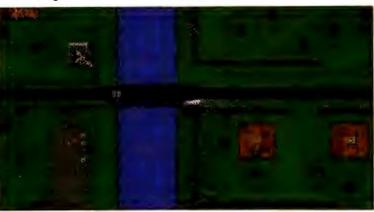
READER SERVICE NO. 746

#### NOT ALL THAT IT CAN BE

BOTH CASUAL AND hard-core war gamers will love the realism and pulsepounding excitement of Close Combat, a new CD-ROM strategy title from Microsoft. But the mediocre graphics and the general dearth of advanced features left me hungry for more.

Designed as a digital version of the popular board game Squad Leader, Close Combat puts you in command of troops in France during World War II. If you like the board game, you'll enjoy this disc.

You issue orders and fight across finely detailed (but aggravatingly small) graphics of hedgerows, fields, roads, and stone walls as you accomplish various battle missions. The interface, which is divided into several areas, includes an overhead view of the battlefield, stats on your troops, and a zoom window.



**DETAIL AT A DISTANCE: Close Combat looks** like a war between high-tech ant colonies.

You'll need every bullet and shell at your disposal, because real-time combat makes this game a challenge, and controlling multiple assaults simultaneously is difficult. Fortunately, excellent sound effects-stuttering machine guns, screams of the wounded and dying-clue you in to what's going on.

Close Combat isn't your run-of-the-mill tactical war game: You can track the physical and mental status of your entire squad rather than just individual soldiers. If the troops suffer from illness or poor morale, they'll sit tight. Their performance depends in large part on your leadership skills: Order them to assault a

heavily fortified position without tactical assistance, and they will probably not comply. Give them supporting fire and some smoke to remain hidden from the enemy, and they'll forge ahead. This intricacy creates an entirely new challenge and adds an element that's missing from most titles in the genre.

But the disc should provide more. More varied terrain, more types of units, better graphics, and a scenario editor would bring Close Combat closer to its solid potential. —Ean Houts

#### Close Combat

\$44.95 list; Microsoft; 800/882-8080. Grade: B

READER SERVICE NO. 747

#### **MURDER IN SANTA FE**

THE ELK MOON MURDER, Activision's first installment in its new Santa Fe Mysteries

> series, is a classic whodunit with clever scripting and fine acting by Amanda Donohoe of L.A. Law fame.

> In the picturesque red-clay hills of Santa Fe, New Mexico, one of the community's most revered Native American artists has been murdered. You and your detective

partner must find the killer before anyone else is slain.

After conducting a few interviews, you realize that just about everyone in the town had a motive for committing the crime, so you must dig deeper to uncover who had the means to do the deed. The catch is, you have limited time to solve the crime, and each question you ask gobbles a valuable chunk of it. And whenever you order forensic reports or check on someone's alibi, you lose yet more time. Only the most methodical players will uncover enough evidence before the clock runs out to reach the game's frightening climax.

Game freaks beware: The story offers very limited interaction and focuses primarily on the narrative. Similar to the board game Clue, The Elk Moon Murder boils down to a simple process of elimination. But the stirring story line will cloud your deductive reasoning and send you down many a false trail before you finally nab the killer.



TIME ISN'T ON YOUR SIDE in The Elk Moon Murder. However, a PDA interface helps you communicate with other investigators quickly.

Using TrueMotion video compression, Activision presents Elk Moon in video sequences so sharp, you can distinguish a cigarette from a white pen. But the game would be more exciting if players could interact with more than one interviewee at a time. Talking to one person from the same camera angle grows tiresome after awhile.

Still, the game offers armchair sleuths an exciting interactive alternative to mystery novels. - Jeffrey Adam Young

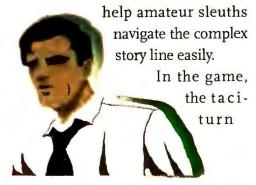
#### The Elk Moon Murder

\$29.95 list; Activision; 800/477-3650. Grade: B READER SERVICE NO. 748

#### WAITING FOR SOMETHING **BAD TO HAPPEN**

YOUR NAME'S MARLOWE, Philip Marlowe. You're a wisecracking, hard-drinking private eye bent on solving a murder.

Based on Raymond Chandler's book The Little Sister, Private Eye brings the novel's colorful characters faithfully to life. Dossiers, a street map, and a desk diary





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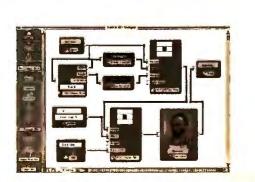
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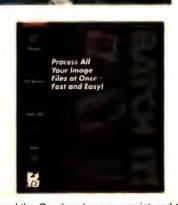
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Batch It! supports these file formats and more: BMP/DIB, GIF, JPEG, PICT, TARGA, TIFF, CMYK, RGB and EPS output. Files may be opened and saved in many popular file formats, even those of other platforms.

Batch It! is available as a hybrid CD-ROM for Macintosh®, PPC, Windows® 3.1 & Windows® '95.





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YOU'RE THE DETECTIVE, MARLOWE. Choose the sites you visit carefully, use your moxie, and you'll eventually get to the bottom of this caper.

Orfamay Quest has hired you to find her missing bad-boy brother, Orrin. Naturally, the trail of evidence leads you past knockout blondes and knockout punches. During its numerous video segments, the disc lets you decide how to proceed: where to go, what to ask witnesses, whether or not to arm yourself, and the like.

Your investigation winds through a vari-

ety of locales, from Orrin's run-down rooming house to Hollywood's Tantamount movie studio. Unfortunately, once you've chosen a spot, you're stuck: You can't explore another avenue until the scene plays itself out.

The game's hard-boiled characters, darkly rendered scenes, 1940sstyle animation (with contemporary three-dimensional graphics), snappy dialog, and atmosphere-enhancing jazz score beautifully uphold the film noir tradition. The game will appeal to Chandler fans and to others who enjoy a mostly gore-free caper now and then. With its variety of possible endings, Private Eye would challenge even Marlowe himself through

-Stacey Miller

#### Private Eye

\$39.95 list; Simon & Schuster/Byron Preiss Multimedia; 800/223-2336. Grade: A-

READER SERVICE NO. 749

multiple investigations.

#### READY, SET, RECLINE

DID LAST SUMMER'S Olympics make you wish you'd been flexing more than your typing fingers? Well here's a chance to win the most challenging Olympic event of all without generating a bead of sweat. Unfortunately, however, you might find that watching the Games on the boob tube provided considerably more entertainment than you get playing the Bruce Jenner's World Class Decathlon CD-ROM.

No matter what shape you're in, this disc puts you in the role of a world-class athlete competing in each of the decathlon's ten events against seven contenders (the software determines how their performances turn out).

The disc is packed with clever features that allow you to alter game conditions, choose your events, and create a virtual athlete by selecting physical attributes, general skill levels, and various running and jumping abilities.

# TOP 5 CD-ROM DRIVES

		Month tested	Street	Overall rating	Multimedia performance score	Comments	Reader service number
1	Plextor 8Plex 800/886-3935	Aug 96	\$399	90	90	FEATURES: 8X internal drive; SCSI bus; caddy-feed mechanism; driver support for Windows 3.1, 95, and NT, and OS/2 and Mac. PROS/CONS: Fastest drive tested, two-year warranty, solid design; expensive, SCSI card not included, no weekend support.	726
2	NEC MultiSpin 6V 800/632-4636 http://www.nec.com	Aug 96	\$99	90	65	FEATURES: 6X internal drive; Enhanced IDE; tray-feed mechanism with clips for side-mounted operation; includes adapter card and cables for Sound Blaster card. PROS/CONS: Inexpensive, toll-free phone support; slowest performance in Top 5, no software bundle, no weekend support.	727
3	Sony CSD-880E 800/352-7669 http://www.sel.sony.com/SEL/ccpg	new	\$190	89	79	FEATURES: 8X internal drive, Enhanced IDE, tray-feed mechanism with clips for side-mounted use; includes adapter card. PROS/CONS: Good overall performance, reasonable price, generous daily and weekend support, generous 256K buffer; no bundled software, no toll-free support.	728
4	Teac CD-58E 8X CD-ROM Drive Kit 213/726-0303	Aug 96	\$199	88	84	FEATURES: NT drivers added, 8X internal drive, Enhanced IDE, tray-feed mechanism with clips for side-mounted use. PROS/CONS: Strong performer, reasonably priced; no software bundle, limited 128K buffer, no Mac or OS/2 drivers, no weekend support, no toll-free support.	729
5	GoldStar GCD-R580B 800/243-0000 http://www.goldstar.com	Aug 96	\$160	88	77	FEATURES: 8X internal drive; Enhanced IDE; tray-feed mechanism with clips for side-mounted operation; driver support for Windows 3.1, 95, and NT, and OS/2. PROS/CONS: 11-hour weekday toll-free support, generous 256K buffer; no weekend support, no software bundle, no Mac drivers.	730

TESTED THIS MONTH: THE PINNACLE MICRO 10XTREME is the first 10X drive we've seen. Despite the drive's unprecedented throughput rates (1487 kbps in the CD-Tach benchmark), its sluggish performance in other areas kept it out of the Top 5. The \$190 8X Sony CSD-880E mixed low price with decent performance to take the third spot. The Plextor 6Plex and Diamond Multimedia 8X CD-ROM Upgrade Kit, which performed well in last month's Multimedia Special Report ("CD-ROM Drives: Behind the Ratings"), do not appear here because the Multimedia Edition uses different criteria for judging drives. Specifically, our benchmarks focus on random access performance, while last month's Special Report gave greater emphasis to video playback.

HOW WE TEST All drives are tested on a Gateway P5-166XL with 16MB of RAM and Windows 95. At 1024 by 768 at 256 colors, we run: Macromedia Director 5.0 I/O benchmark, Microsoft Encarta 96 script, PowerFinder PhoneDisc 96 timed name search, and MindScape CyberSpeed game installation. We also run a 98-image slide show in Corel PhotoLab and run the CD-Tach low-level CD-ROM benchmark utility. Overall rating is based on performance (40 percent), features (30 percent), price (20 percent), and support (10 percent). Higher is better. Data based on tests designed and conducted by the PC World Test Center. All rights reserved. FOR MORE INFOR-MATION ABOUT ALL PRODUCTS IN THIS TABLE, CIRCLE READER SERVICE NO. 910.



DEVELOP YOUR FOREFINGER AND WRIST for the next world decathlon championship.

Then you're ready to train and compete. Altering the player's capabilities changes the outcome of the games. You train your athlete with some multimedia coaching assistance from Jenner, who provides you with a number of tips and strategies for competing in the various events. The photo-realism (right

down to the deodorant in the locker room) and the sound clips supply nice extra touches.

Decathlon aficionados should like this sports sim. But for armchair athletes, it's too cerebral and hypothetical. Once you've made your decisions, you passively await the outcome. It's like experimenting in a chemistry lab by watching a

beaker bubble for a couple of hours.

In the title screen, Jenner reminds us that the decathlon takes "years of training and dedication." Unfortunately, this disc is too dull to inspire that kind of devotion.

#### Bruce Jenner's World Class Decathlon

-Steve Bennett

\$39.95 list; Interactive Magic; 800/789-1534. Grade: **C+** 

READER SERVICE NO. 750

#### DOOM DOES ROLE PLAYING

AFTER THE RELEASE of such revolutionary 3-D games as Duke Nukem and Quake, you'd guess that Doom-style titles were dead. Well, you'd be wrong. With Strife, Velocity puts new tang into an old soup by adding role-playing ingredients to Doom's first-person slayathon recipe.

Strife's 3-D world melds medieval environments with twentieth-century technology. You play a rebel seeking to overthrow a dictatorship that wants to keep the world mired in endless strife. You must travel through 30 levels, interact with the characters you meet, and conduct secret missions that abet the underground rebellion.

The game does a good job of distinguishing itself from Doom. First, it uses an enhanced version of Id Software's engine, which adds the ability to jump, plus some graphical interludes that propel the adventure. A big difference is the game's role-playing aspect. Instead of just blowing away everyone you see, you talk with people to gain valuable information.

# TOP 5 SOUND BOARDS

		Month tested	Street	Overall rating	Audio score	Comments	Reader service number
1	Creative Labs Sound Blaster AWE32 PnP 800/998-5227 www.creativelabs.com	June 96	\$250	92	92	FEATURES: Plug and Play, 512K of RAM expandable to 28MB for downloadable MIDI sounds, DSP for MIDI effects, Sound Font editing software. PROS/CONS: Top-quality wavetable sound, flexible MIDI composition software, trouble-free installation, good frequency response; noisy microphone.	721
2	CrystaLake Model 110 503/222-2603 www.crystalake.com	Aug 96	\$169	92	87	FEATURES: Plug and Play, 3-D sound with adjustable center, fill, and effect depth, stereo microphone input. PROS/CONS: High-quality wavetable MIDI sound, realistic 3-D sound effects, good frequency response, inexpensive, three-year warranty; poor cross-talk figures, no reverb or chorus.	722
3	Creative Labs Sound Blaster 32 800/998-5227 www.creativelabs.com	June 96	\$149	92	90	FEATURES: \$20 price drop, Plug and Play, OK of RAM expandable to 28M8 for downloadable MIDI sounds. PROS/CONS: Top-quality wavetable sound, good frequency response, inexpensive, trouble-free installation; poor frequency response on microphone input.	723
4	CrystaLake Model 140 503/222-2603 www.crystalake.com	June 96	\$269	90	87	FEATURES: Plug and Play, 3-D sound with adjustable center, fill, and effect depth, reverb and chorus, stereo microphone input. PROS/CONS: High-quality wavetable MIDI sound, realistic 3-D sound effects, low noise, good frequency response, three-year warranty; poor cross-talk figures.	724
5	Advanced Gravis UltraSound Plug & Play Pro 800/663-8558 www.gravis.com	May 96	\$199	89	85	FEATURES: Plug and Play, 512K of RAM upgradable to 8MB. PROS/CONS: Excellent audio performance, good microphone input, professional-grade wave editing and MIDI software, affordable, easy installation; mediocre MIDI sound, awkward procedures for switching game and MIDI modes in DOS.	725

TESTED THIS MONTH: AN UNBEATABLE PRICE AND OUTSTANDING MIDI WAVETABLE sound performance distinguish Shark Multimedia's Mako Plus 32, a newcomer this month to the *PC World* sound board field. Priced at just \$65 on the street, the Mako Plus's budget appeal was nearly strong enough to lift it onto our Top 5 chart for October. Unfortunately, the Mako Plus board faltered on the test bench, with relatively poor results in our frequency response, cross-talk, distortion, and noise tests. The built-in OSound 3-D effect added excessive hiss as well as an unpleasant hollow quality to the sound. On the other hand, clear documentation and Plug and Play compatibility made installing the Mako Plus a breeze.

HOW WE TEST All boards are tested on an Audio System Precision 2 workstation to determine their frequency response, cross talk, noise, distortion, and other audio characteristics. We judge each board's MIDI and wave audio quality by comparing sample sounds against original source material on DAT. The overall rating is based on the following weighting of factors: performance (40 percent), features (25 percent), price (25 percent), and support (10 percent). For all ratings, higher is better. Data based on tests designed and conducted by the PC World Test Center All rights reserved. FOR MORE INFORMATION ABOUT ALL PRODUCTS IN THIS TABLE, CARCLE READER SERVICE NO. 909.



FAREWELL, MY HOVEL: Bad things happen between meaningful conversations in Strife.

Compared to such recent offerings as Zork Nemesis and Secrets of the Luxor, Strife's graphics are mediocre. But the game's strong story, high-quality voice acting, and superbly drawn scenes put a fresh twist on an otherwise Doomed idea. —Shane Mooney

#### Strife

\$49.95 list; Velocity; 415/776-8000. Grade: **B**READER SERVICE NO. 751

### STRATEGY FOR THE THINKING GAMER

MISSION FORCE: CYBERSTORM, the latest game from Sierra, takes the hex-based strategy genre to a new level of complexity and delivers hours of intense play.

The vivid graphics in Mission Force: CyberStorm immerse you in a futuristic world where the task of outfitting your fleet demands time and careful planning. You start as an ensign in the Unitech army and make combat preparations by purchasing Hercs—walking weapons of mass destruction à la Mech-Warrior. Then you create synthetic life forms called Bioderms, which will pilot the Hercs and fight your battles. When your fleet is ready, you select a military operation and get ready for war.

Your mission: Destroy the evil Cybrid threat while mining ore on each planet. The ore helps you repair damaged machines and expand the fleet. Be careful: It's easy to spend all your credits on Hercs; you must make special efforts to balance firepower with thrift.

Avid strategists will drool over the 3-D texture-mapped graphics and the excellent multilevel terrain maps.

But if you crave the instant rush of action Descent or Doom supplies, you may be disappointed when you reach CyberStorm's battle zone. The heat in this thinking person's game doesn't arrive for many turns.

Sierra includes two discs in each package. When you tire of play-

ing by yourself, the bundled "buddy" disc allows networked or modem play.

If you can master careful investment in technology, proper mission planning,

and savvy field strategy, you'll claim endless victories at the outer reaches of the galaxy.

-Matt Sanner

Mission Force: CyberStorm \$54.95 list; Sierra; 800/757-7707. Grade: **B+** 

READER SERVICE NO. 752

#### IS THERE URBAN PLANNING AFTER DEATH?

IF LUCASARTS' engrossing Afterlife is to be believed, the

hereafter holds both good news and bad news in store. The good news: Deceased souls get to decide their own fates. The bad news: The Demiurge—you—in charge of planning and administering the whole shebang has a limited bankroll and no on-the-job experience.

LucasArts insists that the game focuses not on Earth but on the planet of the Ethically Mature Biological Organisms, or EMBOs. Nonetheless, EMBOs—who look like E.T. on a weight-training program—display remarkably humanlike virtues and vices, and their cities have names like Madrid and Brownsville. Go figure.

Arriving souls, worth a mere dime apiece at first, are your only source of income, and everything from road main-

tenance to demon and angel employment costs money. To stave off destitution (and utter demolition of your franchise by the Four Surfers of the Apocalypso), you have to turn a profit.

This feat is initially impossible but

This feat is initially impossible, but eventually both the number and the per capita value of souls rise, giving you a shot at solvency. Efficient resource allocation is the key to everlasting profit.

But to complicate matters, your spectral realms are subject to a number of catastrophic events: unseasonable chill in hell and mighty clouds of joylessness in heaven; redistribution of buildings from one afterlife to the other; messy bats and bluebirds; and some property-bashing heavy hitters—Vinnie the Disco Demon and the Paradise Pair of Dice.

Afterlife's creators pillaged SimCity for much of the game play, but they added micromanagement controls and mystical energies for enhanced complexity. You also get two busybody consultants à la



FIENDISH PLAN VIEW: Elaborate torments await the conscientious soul in Afterlife.

Civilization II: a ditzy blonde angel and an unctuously insincere demon.

With outstanding graphics and excellent music, Afterlife provides endless hours of entertainment, if you have world enough and time. —Steven Gray

#### Afterlife

\$49.95 list; LucasArts; 800/985-8227. Grade: **A-**

READER SERVICE NO. 753

#### CHEDDII I A MADKETEEDS

#### GUERRILLA MARKETEERS IN THE MIDST

so you have only \$50 to market your start-up company? You'd do well to spend part of it on Jay Conrad Levinson's Guerrilla Marketing, an interactive version of the best-selling book of the same name.

Guerrilla Marketing has become a classic guide to marketing and advertising on



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THE CHÉ OF SELLING: Guerrilla Marketing helps you plot your niche assault. Examples show how to use TV advertising effectively.

the cheap. The CD-ROM goes the book one better, using multimedia technology

to describe tactics that let even small and medium-size companies seize big-league marketing opportunities. Enter some details about your marketing budget and goals, your available time, and other key factors, and the disc will recommend print, video, online, and audio vehicles that give you the biggest marketing bang for your buck.

Real-world examples help bring the title to life, especially the collection of TV ads and follow-up analyses that demonstrate how to use television to maximum effect. The incisive tips will help you avoid costly mistakes.

A minor downside is the awkward interface. Bear in mind, too, that no guruware can substitute for sound strategic and tactical business decisions. Still, if you're looking for ways to maximize your marketing dollars, Guerilla Marketing is definitely worth the \$40 investment.

-Steve Bennett

#### Jay Conrad Levinson's **Guerrilla Marketing**

\$39.95 list; Houghton Mifflin Interactive; 800/829-7962. Grade: B+

READER SERVICE NO. 754

#### **DUMBSTRUCK**

MY WORST FEARS ABOUT my mental capacity are confirmed. After several hours working through problems in the fun and challenging Brainstorm, billed as "The Ultimate IQ Challenge," I'm surprised anyone lets me handle sharp objects.

The disc begins with a brief, shallow overview of the brain's physiology and concludes with a few tough brainteasers.

In the middle is the real gray-matter workout: an Intelligence Game that presents 20 problems on each of seven levels.

Culture- and gender-neutral questions test your logical reasoning, your mastery of spatial relationships, and your grasp of abstract visuals. After selecting an answer, you can click the Solution button to hear an audio explanation and watch a 3-D animated demonstration of the correct answer. Sure beats filling in circles with a number 2 pencil.

After you warm up with the Intelligence Game, the pressure's on in the IQ Challenge. You have to beat a digital clock that counts down the time you allotted



**ACHIEVE SELF-ENLIGHTENMENT in** Brainstorm's mental workout. Puzzles, brainteasers, and riddles may humble you.

yourself—from 20 to 60 minutes. Since the Solution button is absent here, you have to choose an answer and move on to the next question without knowing whether your choice is correct.

The disc lacks an online component, so you can't check your performance against other players. Brainstorm could do much

more to exploit multimedia, such as offering in-depth and animated information about the workings of the brain.

The audio and 3-D animation that the CD does use to demonstrate correct answers are effective teaching tools. But after seeing my scores, I don't think the Mensa people will be calling anytime soon. -Kimberly Stein

#### **Brainstorm**

\$34.95; Simon & Schuster Interactive; 800/910-0099. Grade: **B** 

READER SERVICE NO. 755

#### THE DIGITAL YOU

TO DISCOVER THE REAL YOU, would you consult (a) a friend, (b) a relative, (c) an objective third person, or (d) your computer? If you answered d, then HarperCollins Interactive's Who Do You Think You Are? fits your personality to a T.

This disc lets you try the Berkeley Personality Profile test: You complete a single multiple-choice test 15 times from different points of view (your inner, outer, ideal, and worst-case selves). The program then uses your answers to generate a series of descriptive profiles about your fascinating multifaceted self.

The BPP's authors slam the astrology-

like typecasting of rival tests (such as the Myers-Briggs Type Indicator and the Enneagram), in contrast to the BPP's "scientifically valid" multidimensional approach. Unfortunately, after tracking each of five personality dimensions (expressive, interpersonal, work, emotional, and intellectual), the BPP makes no effort to integrate those results. Instead, it generates five miniature personality profiles, based on seven

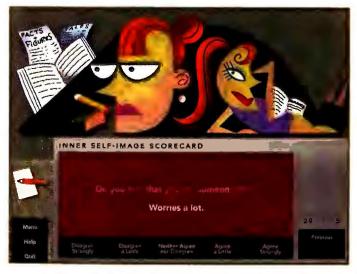
questions each. I ran five iterations of the test for two very different hypothetical subjects and obtained identical profiles.

As a source of insight into your multidimensional personality, the Berkeley Personality Profile is about as deep as aluminum foil. You're better off with a Ouija board. - Steven Gray

#### Who Do You Think You Are?

\$39.95 list; HarperCollins Interactive; 800/424-6234. Grade: D+

READER SERVICE NO. 756



DO YOU FEEL THAT YOU are someone who Is easily entertained? Take the Berkeley Personality Profile test and find out.

# The Quality You Need At The Price You Want.



## GO WITH THE SCANNER FROM THE SCANNER EXPERTS.

### How To Choose the Best Scanner & The Best Scanner Maker.

In the market for a scanner? There's a lot of low-priced scanners available these days. But if you want a reliable desktop scanner, made by a company with the longest history of making desktop scanners and with a reputation for superb image quality year after year — then make your scanner a Microtek!

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Starting at just \$399, the new *ScanMaker*® E3 captures images at resolutions up to 2400 dpi in extremely life-like color. The ScanMaker E3 includes Microtek's easy-to-use *ScanWizard*™ scanner controller software for Windows or

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Limited Edition OCR software for scanning pages of text, Ulead's ImagePals 2 Go and PhotoImpact SE image editing software for Windows, or MicroFrontier's Color It! imageediting and paint software for Macintosh.

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With its 30-bit depth and 4800 dpi maximum resolution the ScanMaker E6 renders images with increased detail in highlights and shadows. The ScanMaker E6 includes ScanWizard, OCR and image-editing software for Windows or Macintosh. And both the ScanMaker E3 and E6 work with Windows 95.

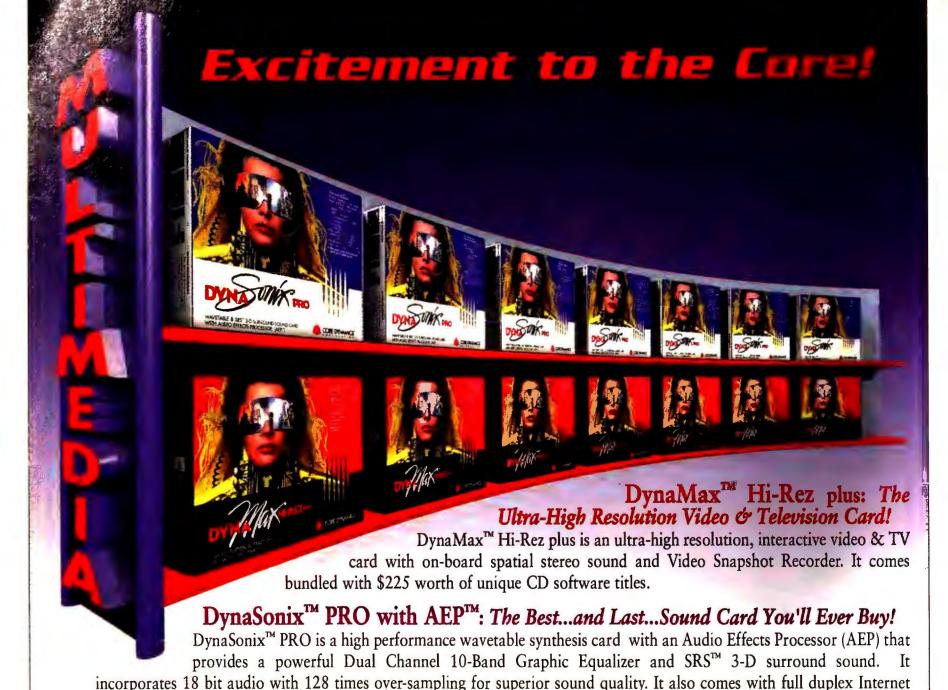
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telephony (Webtalk™), and music software.

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DynaFx<sup>™</sup> is a Multimedia video authoring solution that combines a television and video capture card, along with Director's Chair<sup>™</sup>, an easy to use Multimedia authoring application. It comes complete with a software MPEG encoder and is VDOLive<sup>™</sup> compatible. It is capable of digitizing, editing, and playing back video on your computer.

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#### and a good PCI graphics accelerator for between \$100 and \$300. The hottest new codec, MPEG-1, has

not yet been included in Windows 95 but is provided in many video cards. You can download free versions of the codec from the World Wide Web, but you'll need a fast CPU: MPEG-1 is very demanding.

### Video Craves Hot Hardware

I RECENTLY UPGRADED from Windows 3.11 to Windows 95, partly because I thought video playback would improve. But it doesn't seem to have had any effect. Do I need to upgrade my video applications as well?

David Ount, Miami THE FACTOR THAT MAKES the most difference in video playback performance isn't applications, but hardware.

Windows 95 includes enhancements (such as faster video memory updating and a CD File System) to improve playback of any application. But installing Windows 95 isn't the whole answer. Other likely performance bottlenecks include the amount of RAM you have, your CPU, your CD-ROM drive, and your video card.

High-quality full-motion video requires 30-frames-per-second performance, which translates into at least 16MB of system memory under Windows 95. CPU speed is also crucial to video playback.

If you're using a double-speed (or slower) CD-ROM drive, obtaining decent full-



CLICK MULTIMEDIA in the Control Panel to view the video codecs Installed on your PC.

motion video is practically hopeless. The difference is made up by software compression and decompression (codec), but decompression is computationally intensive, and slow CPUs will huff and chug to try to achieve a smooth video picture.

Finally, your graphics adapter might be slowing you down, especially if your system uses the older, slower ISA bus. To upgrade to the faster VESA Local Bus (VLB) or, even better, to the PCI bus, you'll need both a new video card and a new motherboard. You can get a top-

#### **UNKNOWN DRIVE**

AFTER I BOUGHT Soundgarden's Enhanced CD, Alive in the Superunknown, I discovered that my

double-speed CD-ROM drive isn't compatible with the title. Do you know of any listing that details which types of CD-ROM drives can play Enhanced CDs? Is there an applicable standard, such as MPC-3, that compatible CD-ROM players print on their boxes?

Rob Comy

75604.567@compuserve.com IF THE BOX SAYS THAT the CD-ROM drive is MPC-3-compatible, don't worry. This standard calls for a 75-MHz or higher Pentium processor, 8MB of RAM, a 540MB hard drive, wavetable audio, and a quad-speed CD-ROM drive compatible with the CD-ROM XA and multisession PhotoCD specifications.

You're probably having trouble because your CD-ROM drive lacks support for multisession discs. CD-Plus, the format used by most Enhanced CDs, stores the music and the computer data in different "sessions" of the disc. The music resides on tracks 1 to 99 (this is considered the first session), where audio-only players can recognize it, and computer data is stored on higher tracks as the second session. If your CD-ROM drive doesn't support multisession discs, it won't recognize data stored in the second session.

Until recently, despite supporting multisessions, some CD-ROM drives from NEC and Toshiba contained firmware incompatible with Enhanced CDs. All NEC CD-ROM drives currently available are Enhanced CD-compatible. Toshiba reports that its SCSI CD-ROM drives are all compatible but many of its Enhanced IDE CD-ROM drives aren't. If you have questions, you can reach NEC at 800/ 632-4667 and Toshiba at 714/455-0407.

#### Startup Programs and Games Can Coexist Peacefully

RECENTLY I HAD TROUBLE GETTING some downloaded games to run on my Windows 95 system. The culprit turned out to be a virus scanner I'd installed. Installation routines usually advise you first to close any open applications, and when I see such a message I close all the open windows on my desktop. But neither the virus scanner nor any of the other programs in my Startup folder had an open window, so it was easy to forget them.

If I'd remembered, I could have removed the offending program from my Startup folder before rebooting. But finding the Startup folder can be difficult, too: It's buried in the Windows\Start\Programs directory. And after installation I would have had to drag the icons I had removed back into

the folder to reset them for automatic start-up.

Fortunately, there is a much easier way to deal with the problem. When a startup application runs as a minimized program, Windows 95 places its icon at the right end of the Taskbar, in an area known informally as the tray. Right-clicking an icon brings up a menu, with a Disable (or Suspend) option when applicable. The icon for a disabled program changes to reflect its state. And since this is a toggled command, you can reactivate the program simply by repeating the process.

Mark Parker, Bellevue, Washington



HAVE A GAMES CONFLICT? Right-ciick Icons In the Windows 95 tray to disable the Startup programs.

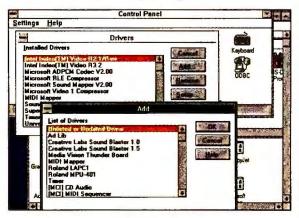
#### STOP THAT SCREECH

I HAVE A GENERIC 486DX-33 with a 500MB hard drive, Windows 3.11, and a Sound Blaster Pro sound card. When I exit Windows I hear a loud screech that drives me crazy. The only way I've found to stop the sound is to reboot or

load another software package that has its own sound drivers. How do I get rid of this awful noise?

> Chet Armellino armellino@llnl.gov

FROM YOUR DESCRIPTION, it sounds as though you're using the Ad Lib sound driver under Windows. Users have found that operating that driver with the Sound Blaster Pro sometimes produces exactly the result you're getting.



THE FIRST RULE OF TROUBLESHOOTING sound problems is to make sure you have the correct-and most recent-drivers loaded.

To confirm that this is the problem, launch Control Panel and select Drivers to see which ones are currently loaded. If the Ad Lib driver appears in the list, remove it by highlighting the driver and clicking the Remove button; then load the Sound Blaster driver by clicking the Add button and following the directions to tell Windows where the appropriate driver is located. Or you can obtain the most recent Sound Blaster drivers from the Creative Labs Web site at http://www.creativelabs.com. The specific files you'll want to download depend on the version of the driver software you already have. Consult the Drivers and Patches section of the Web site for details.

#### PHOTO-PAINT VS. PHOTOSHOP



I USE COREL PHOTO-PAINT, and I'd like to know how this program and Adobe Photoshop differ. I don't

edit images for a living, but someday I may want to. I've heard that Photoshop is the preferred professional tool. Why is that?

> Douglas W. Dangler Danglers@prodigy.com

FOR MOST CASUAL USERS Who want to edit images, Photo-Paint offers an easy-to-use and (at \$289) affordable package. The program even includes functions once available only in high-end products, such as the ability to work on multiple layers, print color separations (the cyan, magenta, yellow, and black images that combine to make a full-color print), and "trap" colors (that is, overlap colors to prevent gaps). Photo-Paint also includes a generous supply of 2-D and 3-D filter effects.

If you plan to edit images for a living, though, you'll want to switch to Photoshop, despite its \$895 price tag. The differences seem subtle, but they're crucial.

At first scan, Photo-Paint's tools may appear equal to Photoshop's, but when you look a little closer, you'll find that fewer of Photo-Paint's tools support antialiasing, a process of removing jagged edges from lines. Photo-Paint also lacks Photoshop's finer hands-on controls over four-color printing.

Photoshop offers unparalleled support from third-party vendors and consultants. As a result, more add-on tools and utilities are available for Photoshop.

Finally, Photoshop takes advantage of multiple processors in a system, which greatly speeds operations-especially if you're dealing with large images. Of course, you must have a multiprocessor

system—ideally with Pentium Pro chips to take advantage of this; you'll also want to run on Windows NT. Yes, that's an expensive proposition, but if you're making money working with large, high-resolution images, it's well worth considering.

#### **SCREEN SAVER AUTEUR**



HOW CAN I MAKE my own screen savers? Is there a suitable software package? Do I need a video

editor or an animation package?

Jeff Hier

drizzt19@pop.idt.mainstream.com ONE PRODUCT THAT claims to do what you ask is MacSourcery's CineMac series, which creates modules for most screensaver engines from files created in Macromedia Director. These screen savers can employ any media you use in your authoring system, including photos, digital artwork, video, and animation.

The software, aimed primarily at developers, is available for Windows and starts at \$299, not including the cost of Director. This price covers limited royalty-free distribution of screen savers; an unlimited distribution license goes for \$999. You can reach MacSourcery at 800/622-7723.

If you are less ambitious, you might consider sending your photos to a company that will scan them and produce screen-saver modules for you. These services charge about \$20 for four photos. Animations cost extra.

To locate custom screen-saver services, try searching the Web for screen saver. Among the two dozen sites you'll find,

> Idaho Interactive (http: //idibbs.com), White Oak Interactive (http: //www.whiteoak.com), and Digital Design Studio (http://www. windworks.com) provide particularly welldesigned interfaces.

Some screen-saver companies (including Berkeley Systems, makers of the very popular AfterDark screen saver) have

departments that are equipped to produce custom screen savers. You can reach Berkeley Systems at 510/540-5535.■

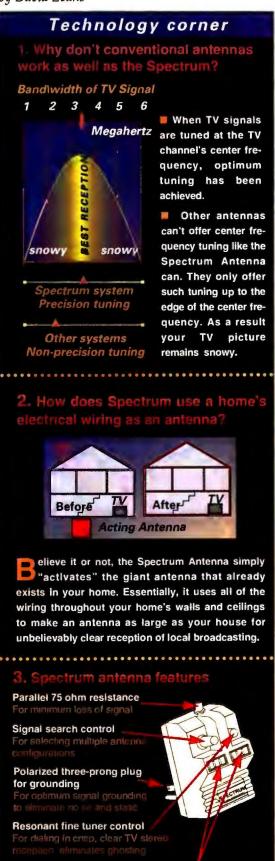


PHOTO-PAINT OFFERS good control over color separations, but it can't match Photoshop's range of professional tools.

# Fifteen years of microelectronic research makes conventional antennas a thing of the past!

This little box uses your home's electrical wiring to give non-subscribers, cable subscribers and satellite users better TV reception on your local broadcast networks!

by David Evans



Dual AC outlets with built-in surge protection

ntil recently, the only convenient way to guarantee great TV reception was to have cable installed or place an antenna on top of your TV. But who wants to pay a monthly cable fee just to get clear reception, or have rabbit-ear antennas that just don't work on all stations? Some people just aren't interested in subscribing to cable. Or they may live in an area where they can't get cable and TV-top antennas aren't powerful enough. And what about those people who have cable or satellite systems but still can't get certain local stations in clearly?

Now, thanks to fifteen years of microelectronics research, a new device has been developed that is so advanced, it actually makes conventional antennas a thing of the past. It's called the Spectrum Universal

Antenna/Tuner.

Advanced technology. Just imagine watching TV and seeing a picture so clear that you'd almost swear you were there live. Just plug the Spectrum Antenna into a standard AC outlet and plug your TV into the Spectrum. You can remove the unsightly clutter of traditional TV-top devices gathering more dust than television signals. Get ready for great reception. Your TV will suddenly display a sharp, focused picture thanks to its advanced design "Signal Search" and "Fine Tuner" controls.

Uses your home's electrical wiring. The Spectrum Antenna is a highly sophisticated electronic device that connects into a standard wall outlet. The outlet interfaces the Spectrum Antenna with the huge antenna that is your home wiring network. It takes the electrical wiring in your house or apartment and turns it into a multi-tunable, giant TV reception station which will improve your TV's overall tuning capability. The results are incredible. Just think how much power runs through your home's AC wiring system—all that power will be used to receive your local broadcasting signals.

**How it works.** Broadcast TV signals are sent out from the local broadcast station (ABC, CBS, NBC, etc.). They interface with your home's AC power line system, a huge aerial antenna network of wiring as large as your home itself. When the Spectrum Antenna interfaces with the AC line, the signal is sent to its signal



cessing circuit. It then processes and separates the signal into 12 of the best antenna configurations. These specially processed signals route themselves into 12 separate circuits. The Spectrum Antenna includes a 12-position rotary tapping switch, the "Signal Switch" control, which gathers twelve of the best antenna con-

figurations.

Who can use Spectrum?

• Cable users-You have cable but you can't get certain local stations in clearly.

- Non-cable users-You don't have cable and want the stations to come in more clearly
- Satellite users-You have a digital satellite system but can't get local stations in clearly

The "Signal Search" offers varying antenna configurations for the user to select from the best signals of all those being sent. The signal then passes through the Spectrum Antenna's special "Fine Tuner" circuit for producing crisp, clear reception.

Risk-free offer. The Spectrum Universal Antenna/ Tuner comes with our exclusive 90-day risk-free home trial and a 90-day manufacturer's warranty. Try it, and if you're not satisfied, return it for a full "No Questions Asked" refund.

Limited time offer! We realize that most people have more than one TV in their home. We are offering a special discount on additional Spectrum Antennas so you get great reception on all your TVs!

Spectrum Antenna ......\$39 \$4 S&H

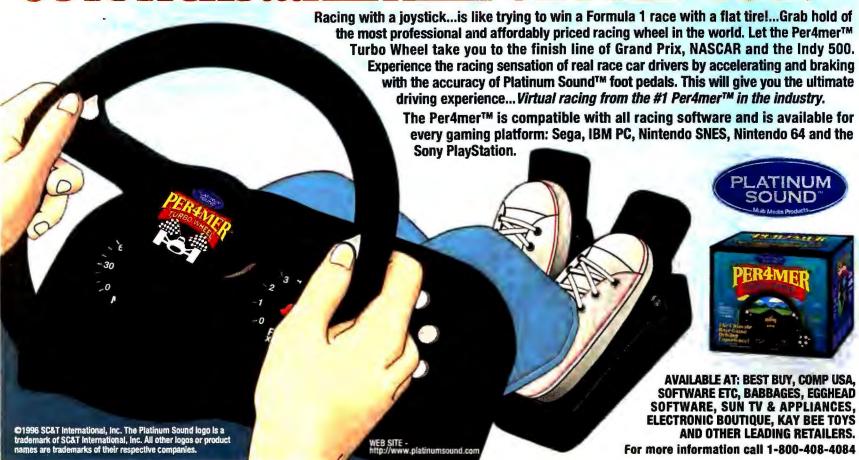
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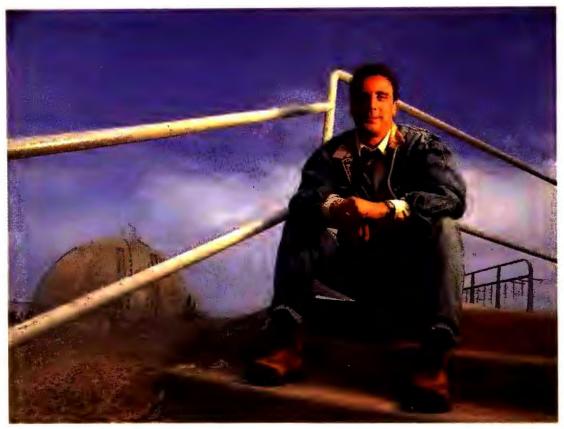
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#### REAL PROBLEM. REAL SOLUTION

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How can we safeguard our company's critical database? —Christopher Giglio



SOUTHERN CALIFORNIA EDISON'S CHRISTOPHER GIGLIO fixed an error-ridden database.

WHEN IT COMES to making changes to a crucial database, you can't be too careful. As typos and other human errors accumulate over time, data becomes unreliable, and that can cause real difficulties for your company. This month, Christopher Giglio, a database administrator with Southern California Edison Company, explains how his company recovered from input errors that were creeping in, and what it's doing now to -Editor prevent them.

#### PROBLEM: WHEN GOOD **DATABASES GO BAD**

PEOPLE ARE OFTEN the biggest problem with databases. By entering typos, omitting fields, or accidentally deleting records, employees can wreak all kinds of havoc with a company's most critical information.

I work at a power plant that belongs to Southern California Edison, the secondlargest utility in the United States. Needless to say, the people who work here are incredibly careful when it comes to inspecting the facility.

But we found out the hard way why it's so important to keep our inspection database clean and error-free: When errors cropped up in this database, field inspectors put in a great deal of extra work to make sure that everything had been inspected properly-a significant increase in operating costs.

Back in 1987, a computer expert here built a dBASE database that tracked the inspection of the thousands of metal welds that seal the plant's water and steam pipes.

The database held information about the type of weld, the amount of pressure on the pipes, the date of the last inspection, the dates that future inspections were expected, and so forth. The database was stored on a single 386 PC, and only one person—the administrator—could change the information in it.

Over the course of eight years, the administrator—a very bright person but as fallible at data entry as the rest of usintroduced typos and other errors into the system that went uncorrected.

For example, he would sometimes enter a value as 1 instead of as 1.00. As a result, a user searching the database for all equipment with a value of 1.00 wouldn't see the total number of entries.

Another common error was empty fields. If the data administrator didn't know an inspection date when entering a record, he would skip that field, planning to fill it in later—but he didn't always get around to it.

Finally, if he deleted something by accident, there was no easy way to retrieve it; instead, he'd have to pull the data from the most recent backup.

Because care was taken to back up data, there was no real problem with lost information; the problem was that inspectors in the field were sometimes given inconsistent information in their paper printouts of the database.

If a field inspector was told to look at 10 welds in a given area and found 11 welds, the discrepancy would cause the inspector to inspect all 11 welds, even if they had recently been checked, just to be on the safe side. Since scaffolding often had to be erected to get look at even a single weld, the inspectors lost quite a lot of time rechecking their work.

'Employees can

wreak all kinds of

havoc with a

company's most

#### **SOLUTION: TAKE OUT** THE GARBAGE

IN 1994, MANAGEMENT noticed the problem. The database administrator left the company, and I was hired to take over.

The first task was to clean up the database—a process that took several months

because of the thousands upon thousands of entries.

Fortunately, the computer made it easy to crosscheck all the records and find discrepancies. It was a quite simple matter of searching for an inconsis- critical information.' tency (say, "1," as in the

earlier example) and replacing it with the correct entry (say, "1.00").

Next, we took all the eggs out of our single basket by assigning five people to manage the database. Members of the team could check each other's work and avoid a knowledge drain should one of them leave.

To make this new team management approach possible, we also moved the database to a network server. This meant

GARBAGE PREVENTION

Here are five steps you can take to prevent errors from creeping into your company's most important databases.

Don't put one person in charge of the database. Commit the database to a team whose job it is to maintain and check the data and see that it's backed up regularly. If possible, store the database on a network server, where it's easier to automate backup and oversee and distribute the data to those who need it.

Include validity checks to ensure that data is entered correctly.

Make data entries traceable, so you can see what kind of changes are made, the name of the person who made the alteration, and the date and time of the entry. Never throw away any of your records. Create a history file so that any record that is being changed or deleted is automatically copied to a history database.

that backup was automatic and that others in the plant—such as the people who schedule inspections—could get read-only access to the data.

We also put in several safeguards to keep the data secure and clean.

The first task in this process was to add

safeguards in data entry. We did this by setting up a "validation table" that automatically prescreens the data for certain errors before it's committed to the database.

For example, an inspection date must fall within

a particular time range. If the date you enter falls within that range, the system lets you move to the next field; if it doesn't, the system prompts you to reenter the date until it's valid.

We also set up a way to trace data entries. Before, there was no way to tell what kinds of changes had been made to the database; you could see the date that a change had been made, but not what had been changed. We fixed this with an effective, behind-the-scenes audit trail that shows what kind of change was made, who the user was, and the date and time of the change.

Finally, to make sure we never threw anything away, we set up a history file that automatically tracks all records no matter what happens to them.

When a user enters a updated record, the original record is copied to another file. And if a record is deleted, it's actually moved to the history file. That way, we always know exactly what changes have been made to the database.

Now, the folks in the field who inspect the welds are very confident that the information they're receiving is correct, so they don't have to waste time reinspecting welds that were already checked.

Edited by Bronwyn Fryer

Bronwyn Fryer is a contributing editor for PC World. If you use PCs to manage people and other resources in a business environment, we want to hear from you-we pay \$300 for published columns. See page 14 for contact information.

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step-by-step Upgrade Guide column. Check out PC World Online's broadened Here's How coverage at http:// www.pcworld.com/hereshow.html.

### Are memory managers necessary? ◆ Save Exchange mail ◆ Boot to DOS again

#### MANAGE WINDOWS 95 MEMORY-**BUT ONLY IF YOU MUST**

I'M PUZZLED BY your response to Peter Heasley in "Modifying Windows 95 to Run DOS Games" [Help

Line, February]. You state that Windows 95 automatically loads common config.sys drivers such as emm386.exe, but later you suggest loading emm386.exe in config.sys to increase available DOS memory for games when running games in DOS mode.

David Kohfield, Anchorage, Alaska DUH! MY BRAIN MUST HAVE been on a coffee break when I wrote that Windows 95 loads emm386.exe automatically. It does load himem.sys and other standard config.sys settings necessary for running the graphical interface, but it doesn't load the emm<sub>3</sub>86.exe memory manager.

But managing your memory with emm<sub>3</sub>86.exe is still sound advice in many situations, and in my opinion buying a third-party memory manager to use with Windows 95 is folly. In fact, if Windows 95 provides 32-bit drivers for most or all

#### Free Software From...Microsoft?

WHETHER YOU LOVE or loathe the World Wide Web, it's an absolute mother lode of free software tools and accessories. And whether you love or loathe Microsoft, check out the giant's home page (http://www.microsoft.com) for an everchanging smorgasbord of goodies. Here on the left, for example, is a Microsoft Publisher template for formal business reports, courtesy of desktop publishing expert Roger C. Parker. On the right is the Excel for Windows 95 Viewer, an excellent way to deliver worksheets to anyone who doesn't need to edit the sheet.

of your hardware, you probably don't need to bother managing memory at all.

If all your DOS programs already run without a hitch, managing your memory won't speed anything up or make your computer more efficient. Further, you'll find that memory managers have little or no effect in Windows 95.

Don't believe me? Simply rename (but don't delete) your config.sys and autoexec.bat files, and reboot. With no config.sys or autoexec.bat file, I get 611K of conventional memory free when I boot both of my home systems to the command prompt, and 605K in a DOS window in Windows

95—plenty of memory for just about any DOS program. Without going to any additional trouble, I can run the DOS games Descent, Doom, Full Throttle, and Tune-Land, and get full use of the mouse and CD-ROM drive thanks to Windows 95's 32-bit drivers (the games provide their own sound drivers). And as long as I run them in full-screen mode, performance is just as good as it is in DOS.

If you're using disk compression, you may find less free conventional memory when you reboot without config.sys and autoexec.bat. If Windows 95 doesn't support all your hardware with a 32-bit driver, you'll also find that the unsupported hardware no longer works. Not to worry: Restore your renamed config.sys and autoexec.bat files, and begin your config.sys file with the following commands:

device=c:\windows\himem.sys

device=c:\windows\emm386.exe noems dos=high, umb

If Windows 95 is installed in a different drive or directory, change the path in each device= statement as appropriate.

> To load your existing 16-bit drivers and programs into

upper memory (and out of conventional memory), use the devicehigh= statement instead of device= in config.sys, and in your autoexec.bat enter the loadhigh command before each program you want to load into upper memory. The devicehigh= and loadhigh statements do a great job of pushing Windows

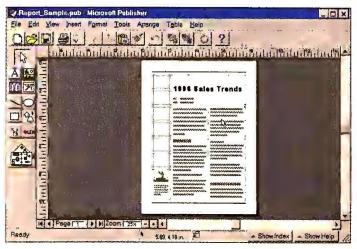
95's DOS out of conventional memory as well. When I created a config.sys file with just these lines, my free memory jumped from 611K to 625K at the command prompt, and from 605K to 613K in a DOS session, with plenty of upper memory room to spare for loading drivers and TSRs.

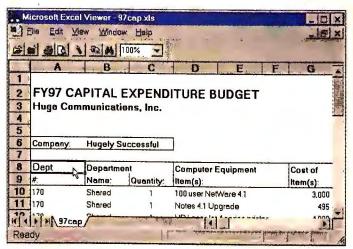
#### **RETRIEVE MESSAGE COPIES WITH EXCHANGE**

I USE A COMPUTER at home and one at my office. Occasionally I need to read new Internet mail at

the office using Microsoft Exchange, then download and store the same mail at home using a different program. Trouble is, once I've downloaded the mail, Exchange deletes it from my Internet server mailbox.

> I also need to be able to access my email without losing it when I'm on the road. I want to stay current using the portable PC (on which I also use Exchange), and still be able to maintain a copy of all correspondence received on the office computer.









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Is there a way to read my mail with Microsoft Exchange but leave a copy on the server so I can read it again?

Michael A. Cuttler, Sarasota, Florida EXCHANGE OFFERS NO global setting that leaves e-mail on the server, but you can use its Remote Mail utility to preview incoming messages and retrieve copies. The trick is to choose Tools. Remote Mail. Internet Mail, and then Tools. Connect

and Update Headers (or click the icon). Once Remote Mail has downloaded the headers, which show the author and subject of the pending message, right-click each message you want to read, then choose Mark to Retrieve a Copy from the resulting menu (or highlight each message, and then click the

icon). When you're done, choose Tools • Connect and Transfer Mail (see FIGURE 1), or click the icon.

Exchange will download your messages without deleting the originals from your Internet server mailbox.

#### MAKE MY PC BOOT TO DOS AGAIN

I RECENTLY REMOVED OS/2 from my computer, but I guess I didn't do it properly. I used DOS's fdisk utility to delete the OS/2 partition and then create a new DOS partition. Now when I boot my computer, I get the error message 'Couldn't find OS/2. Press any key to continue', then the OS/2 dual-boot screen, with DOS as the only option. How do I get rid of this dual-boot option and boot straight to DOS?

Marcio Cohen, Rio de Janeiro, Brazil AS YOU HAVE DISCOVERED, simply removing an operating system's partition or directories isn't enough. When you installed OS/2, it added its own bootstrap program to the hard disk's master boot record. Whenever you start your PC, its



FIGURE 1: READ EXCHANGE MAIL, then read it again using Remote Mail's copy retrieval feature. Messages you select for transfer will be marked.

BIOS looks at the master boot record and hands control of the system to whatever program resides there—in your case, the OS/2 bootstrap program. That program in turn loads the OS/2 Boot Manager program, which correctly detected only one operating system on your hard disk.

To replace OS/2's bootstrap program with DOS's (or with Windows 95's), boot to DOS or to the Windows 95 DOS prompt using a bootable floppy that contains the correct version of the sys.com program for your operating system, then enter the command sys c:. This writes the DOS or Windows 95 bootstrap program to the master boot record and copies the files io.sys (hidden), msdos.sys (hidden), and command.com to drive C:'s root directory. The next time you reboot, everything should work fine.

#### CAN PARTITIONMAGIC PREVENT **CLUSTER'S LAST STAND?**

I'D LIKE TO USE PowerQuest's PartitionMagic to repartition a large hard disk into several smaller drives so I get smaller, more efficient clusters. Specifically, I plan to split a IGB drive into four 250MB partitions, which should save several megabytes of wasted space by reducing cluster size from 16K to 4K. Isn't it true, though, that while the new drives D:, E:, and F: will have 4K clusters, the original C: drive will still have 16K clusters? If so, am I better off just repartitioning with fdisk?

> Henry A. Wentland, Orleans, Massachusetts

THAT WAS TRUE of Partition Magic 1.0, but version 2.0 uses the optimal File Allocation Table cluster size for each partition. It also saves you the hassle of backing up your hard disk, then restoring it, which fdisk makes you do. That's the beauty of PartitionMagic: It lets you resize partitions without wiping out the data they contain.

If you use Windows 95, make sure you get the version 2.03 patch that fixes a potentially dangerous bug in Windows 95's fdisk utility; you can download it

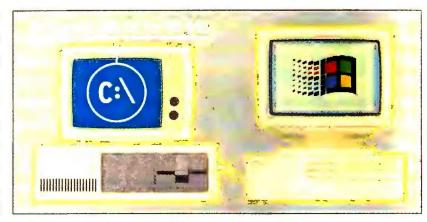


FIGURE 2: TO LINK DOS AND WIN 95 PCs, add network adapters and cables, then run Workgroup Add-On for MS-DOS 3.11 on the DOS PC.

from PowerQuest's Web site (http://www .powerquest.com). For more on the problem, see August's Bug Watch.

• PartitionMagic 2.0 for DOS and Windows \$49.95, OS/2 version \$69.95; PowerQuest; 800/379-2566, 801/226-8977, 801/226-8941

READER SERVICE NO. 781

#### **NETWORK DOS AND WINDOWS PCs**



I'M GETTING A Pentium system that will be running Windows 95. I'd like to connect it, via ethernet, to

my current computer-a 286 running DOS 6.22. I'd like to share both PCs' hard disks so each can access the other's. What's needed on the DOS end to do this?

Charlie Ross, Medway, Massachusetts ASSUMING THAT YOU'VE installed the ethernet adapters and cabling, all you need is the DOS-based peer-to-peer network software that will link up with Windows 95's built-in networking. The obvious candidate is Microsoft's Workgroup Add-On for MS-DOS 3.11 (see FIGURE 2). The product's only problems are its steep list price (\$54.95) and lack of availability. You may have to call several mail-order or retail suppliers to find it.

• Workgroup Add-On for MS-DOS 3.11 \$54.95; Microsoft Corp.; 800/426-9400

READER SERVICE NO. 782

Find additional tips at http:// www.pcworld.com/hereshow.html.

Answer Line welcomes your questions and tips and pays \$50 for published items. Contributing Editor Scott Spanbauer is the author of The No B.S. Guide to Windows 95 (No Starch Press, 1996, 800/420-7240). See page 14 for contact information.



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# Clean Up Windows, Open Multiple Files

#### ALL WINDOWS VERSIONS

JOAN RIVERS ONCE observed that the problem with housekeeping is that you make the beds and do the dishes, and six months later you have to do it all over again. So it is with Windows housekeeping: Over time your Program Groups (Windows 3.x) or Start menus (Windows 95) get cluttered. Here's how to go back to square one.

To restore the default Program Manager groups in Windows 3.x, switch to Program Manager and choose File. Run. Then type setup /p (winsetup/p in Windows for Workgroups 3.11) and press (Enter).

To avoid strange occurrences, keep your mouse away from Program Manager until the process is complete.

What if your system has become so cluttered that you want to take the drastic step of starting over from scratch? In that case, exit Windows. At the DOS prompt, rename progman.ini by typing ren progman.ini progman.old. Then restart Windows. Your Program Manager should be a blank slate. Now run setup /p or winsetup /p (depending on your version of Windows, as explained above) to rebuild Windows' default Program Manager groups.

At this point, you may be missing one or two custom program groups you had previously. Not to worry. You could recreate them in Program Manager the oldfashioned way, but that's tedious. Instead, use a text editor (two Notepad windows will do) to open both your new progman.ini and progman.old (or whatever you renamed your old progman.ini). Tile the windows for these files (if you're using Notepad, minimize other windows, press <Ctrl>-<Esc>, and click Tile). Copy and paste the appropriate group#= lines (where # is the number of the group) from the old file to the new. In the new progman.ini, renumber the lines in sequence and save the file. Then restart Windows.

If you really want to clean house, make a note of the .grp files listed in progman.old that you no longer use. Use File Manager to find those .grp files and move them to a temporary location. If after a few days you're certain you don't want those groups back, delete those .grp files.

What about Windows 95? To restore the

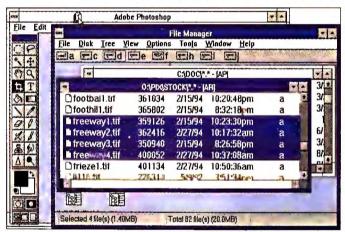


FIGURE 1: OPEN MULTIPLE FILES AT ONCE with a custom file list from which you drag and drop.

menus and menu items that have been removed since you installed Windows 95, choose Start. Run, type grpconv /s and press **<Enter>**. This procedure converts all your old Program Manager .grp files into menus on the Start-Programs menu in Windows 95.

Avoid clicking anywhere (especially on folders) until the conversion process is complete. Unlike with the Windows 3.x process, you won't get very far if your Windows folder contains no .grp files. If you have a backup of those files, this may be a good time to restore them.

If you just want to convert one or two of your old groups, choose Start. Run, type grpconv /m and press (Enter). When prompted, use the dialog box to select the grp file you want to convert, and click. Open. Another prompt shows you the full name of the group file as it appeared in Program Manager; click Yes to continue.

After the conversion, you're prompted to continue by selecting another group. Repeat the process for another .grp file, or click Cancel to end the process.

#### **OPEN MULTIPLE FILES QUICKLY**

HOW COME SO MANY applications these days can have multiple files open at one time, yet the Open dialog box lets you select only a single file? To open multiple files, you have to choose File Open, select one file, click OK, and then start over.

It's much faster in both Windows 95 and Windows 3.x to use your file management program. First, use File Manager (Windows 3.x) or My Computer or Explorer (Windows 95) to open a window that lists the files you need (see FIGURE 1). Then

select the files and drag them to your application's title bar. If the application is minimized, drag and drop the files on the minimized icon (Windows 3.x) or drag to the app's taskbar button, pause while its window is restored, then drop the files on the window's title bar (Windows 95).

Do this often? You can easily create a custom open dialog box for your favorite applications.

In Windows 3.x File Manager, select Window New Window, then navigate to the directory where you store files.

Arrange the window to your liking, and minimize it within File Manager. Save your File Manager configuration by holding **<Shift>** as you choose File•Exit. To use your custom dialog box, switch to File Manager, click the Window menu, and choose your dialog box (file list) from the bottom of the menu.

For Windows 95, navigate to a logical place to store your custom dialog boxsuch as the folder for your application in the Start Menu/Programs folder. Rightclick in the folder and choose New-Shortcut. For Command Line, type c:\windows\ explorer.exe /e,c:\path\doc. Adjust the Explorer path as needed, and replace c:\path\doc with the path to the folder where you store the documents for the application in question. If you don't want a tree pane, omit the /e switch (including the comma). Click Next, name your shortcut, and click Finish.

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# Make Office 95 Mind, Enlarge Recycle Bin

A NUMBER OF READERS wrote to point out that the Microsoft Office Shortcut Bar behaves strangely with the tips explained in the May issue ("Customizing Right-Mouse Menus for All Your Windows 95 Files" and "Zip It Up in Windows 95"). With any new command added to your right-mouse menu, a left-click on a button in the Microsoft Office Shortcut Bar runs the new command rather than the Office

WINDOWS

button function. This problem also occurs if you double-click the Microsoft Network icon on your desktop. Weird, but true. Here are some solutions.

First, the easy fix: Instead of left-clicking items on the Shortcut Bar (or the Microsoft Network icon), rightclick and then choose Open. This requires one more click, but you don't have to do any more tweaking.

Another solution is to dump the Office Shortcut Bar and put its items on a Start menu submenu instead. Here's how: Right-click the Start button and choose Open. In a blank area of the window, rightclick and choose New-Folder. Name the folder Office (or whatever you wish). Next, right-click the Office button on the Microsoft Office Shortcut Bar and choose Open. Select the items in this window that you really want in your new menu, and use the right mouse button to drag and drop them onto the Office folder you just created. Choose Create Shortcut(s) Here. Finally, navigate to the Startup folder in the Programs folder and remove or delete the Microsoft Office Shortcut Bar Shortcut. Now just choose Start-Office to get the same items you had on the Shortcut Bar.

If that's not an option, you can still have your cake and eat it too: First, remove the new items you added to your right-mouse menu: In Explorer, choose View-Options and click the File Types tab. Select the \* file type and click Edit. Select an item in the Actions list and click Edit. Make a note of the batch file or application listed for 'Application used to perform action'. Then click Cancel. With the action still selected in the Action list, click Remove, and click Yes. Repeat for all actions, then close all dialog boxes.

> Next, in Explorer, locate one of the batch files whose menu item you removed (for example, renamer.bat). With the right-mouse button, drag and drop the file on the SendTo folder in the Windows folder. Choose Create Shortcut(s) Here. Then open the SendTo folder and rename the Shortcut anything you want (for example, Rename with extension). To invoke the batch



FIGURE 2: KEEP MISSING YOUR TRASH TOSS? Expand your target with multiple Recycle Bin Shortcuts.

file, right-click on a file and choose SendTo and then your Shortcut's name.

Finally, if you just want a way to change the extension of a file without changing your extension-hiding preference each time, check out the freeware utility Change File Type 96. It's easy to install and use, and it adds an extension-renaming function to your right-mouse menu similar to renamer.bat. but without the side effects. This utility is available on PC World Online as filetype.zip.

#### A BIGGER BIN FOR EASY TRASH COLLECTION

HIGH-RESOLUTION VIDEO drivers give Windows 95 a big-

ger desktop-or at least smaller icons. But if the Recycle Bin icon is too small, just dropping things on it becomes an exercise in precision.

You can, of course, adjust the size of all icons: Right-click the desktop, choose Properties, click the Appearance tab, choose Icon from the Item drop-down list, and type in a larger size.

But what if you want to enlarge only the Recycle Bin?

Try this: Use your right mouse button to drag the Recycle Bin a short distance from its current position; when you release the mouse button, choose Create Shortcut(s) Here. Do this a half-dozen times or so. Rename each Shortcut with a barely visible name (a comma, a hyphen, a semicolon, or various combinations of these) to avoid an 'Error Renaming File' message. Finally, group all the Shortcuts together on the desktop (see FIGURE 2). These multiple Shortcuts together act as a much larger Recycle Bin icon.

If you have difficulty moving a Shortcut without dropping it into the Recycle Bin (or into one of the other Shortcuts), try dropping the Shortcut near, but not next to, the others. Then make gradual adjustments from there.

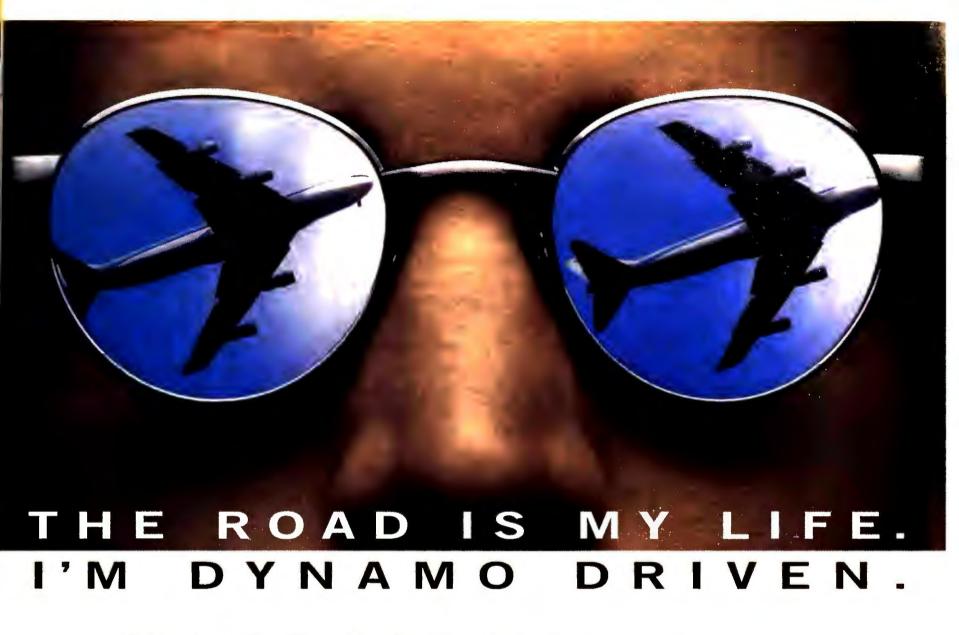
When you're finished, you'll have a much larger area on which to drag and drop your trash quickly.

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INDOWS

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WINDOWS 3

## Losing Your Memory?

TO QUICKLY CHECK the amount of memory available, open Program Manager, File Manager, or a Windows accessory and choose Help. About. The total KB Free listed for memory is the total of the physical RAM in your computer plus the size of your permanent swap file minus whatever memory Windows and Windows apps are using. But you may open this dialog box to see a shockingly small amount of

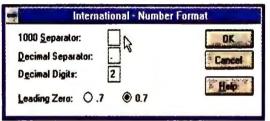


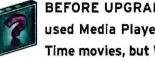
FIGURE 3: CHECK FOR A MISSING THOUSANDS SEPARATOR If your memory reading seems shockingly small.

free memory listed-say, '12 KB Free' when the reading should be closer to 12,000.

If this happens to you, head straight to Control Panel. Double-click the International icon, and click the Change button under Number Format. If the 1000 Separator box in the resulting screen is empty (see FIGURE 3), you've found the culprit. The lack of an entry here will not only clip off the end of your memory reading in the About box, but will do the same for file size readings in the Windows 3.1 File Manager status bar. (Because it has a different File Manager, Windows for Workgroups 3.11 is immune to the latter problem but is still vulnerable to the former.)

The fix is easy: Type a comma in the box (or whatever punctuation you use to separate thousands) and click OK twice. If that doesn't help, consider a memory upgrade.

#### Quick Fixes for QuickTime



BEFORE UPGRADING to Win 95, I used Media Player to watch Quick-Time movies, but Win 95 seems less

than enamored of it. What can I do?

Alhaji Jalloh, Dale City, Virginia YOU DON'T SPECIFY what problems you're having with QuickTime movies, but the tips below should help improve their performance:

- 1. Choose Start Settings Control Panel and double-click the Mouse icon. Click the Pointers tab and from the Scheme list, select a collection of black-and-white pointers, such as the Windows Standard, Also, click the Motion tab and make sure the Enable check box is empty.
- 2. Use Notepad or another text editor to open the atw.ini file in the Windows folder. Find the [Video] heading, and underneath add a line that says optimize=driver (if it's not already there).
- 3. Check with your video board's manufacturer for the latest drivers, which you may be able to download from their Web site or BBS.

#### **Enjoy the Silent Screen Saver**



I LIKE THE screen savers in my Microsoft Plus pack, but my family hates the sound. Can I turn off the

screen saver sound only?

Steve Wei, America Online SIMPLE. Just right-click your desktop, choose Properties, and click the Screen Saver tab. Click the Settings button, then the Mute Sound check box at the bottom of the Screen Saver Properties dialog box. Then click OK twice.



MUTE YOUR MICROSOFT screen saver without losing other sounds.

# Hello NT, Bye-Bye 95

WINDOWS IF YOUR SYSTEM dual-boots between Windows 95 and Windows NT, you may have problems if you go whole hog and uninstall Windows 95. More specifically, if you installed NT after Windows 95, you're likely to get an error message that NT can't start because the ntoskrnl.exe file is missing. And that's because installing Windows NT changed your system configuration and boot partition, making Windows 95's uninstall information out of date. But don't worry, there's a fix, and it's not as drastic as reinstalling Windows NT.

First, start your computer from the first NT setup disk or your NT CD-ROM. When you see a blue screen, press R for repair. When prompted, insert the emergency repair disk created during installation. At the next prompt, reinsert the setup disk you used to start the computer. When you're prompted to choose from three options (all of which are select-

ed by default), move the selection highlight to each, and press <Space> to deselect the ones you don't need. Make sure that Verify boot files on your C: drive is the only option selected; then move the selection highlight to Continue and press (Enter). The chkdsk utility then verifies and rebuilds startup files. When prompted, restart your computer.

One last tip: If you have applied an NT service pack, you may need to reapply it after using the emergency repair disk.

Next month, look for a Norton Navigator for Windows tip.

Find the files from this article and additional tips at http://www .pcworld.com/windows.html. Contributing Editor Scott Dunn is a principal author of the PC Bible, 2nd Edition (Peachpit Press, 1995, 800/283-9444). Windows welcomes your tips and questions and pays \$50 for published items. See page 14 for contact information.



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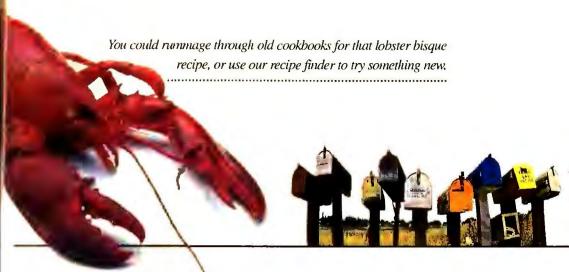
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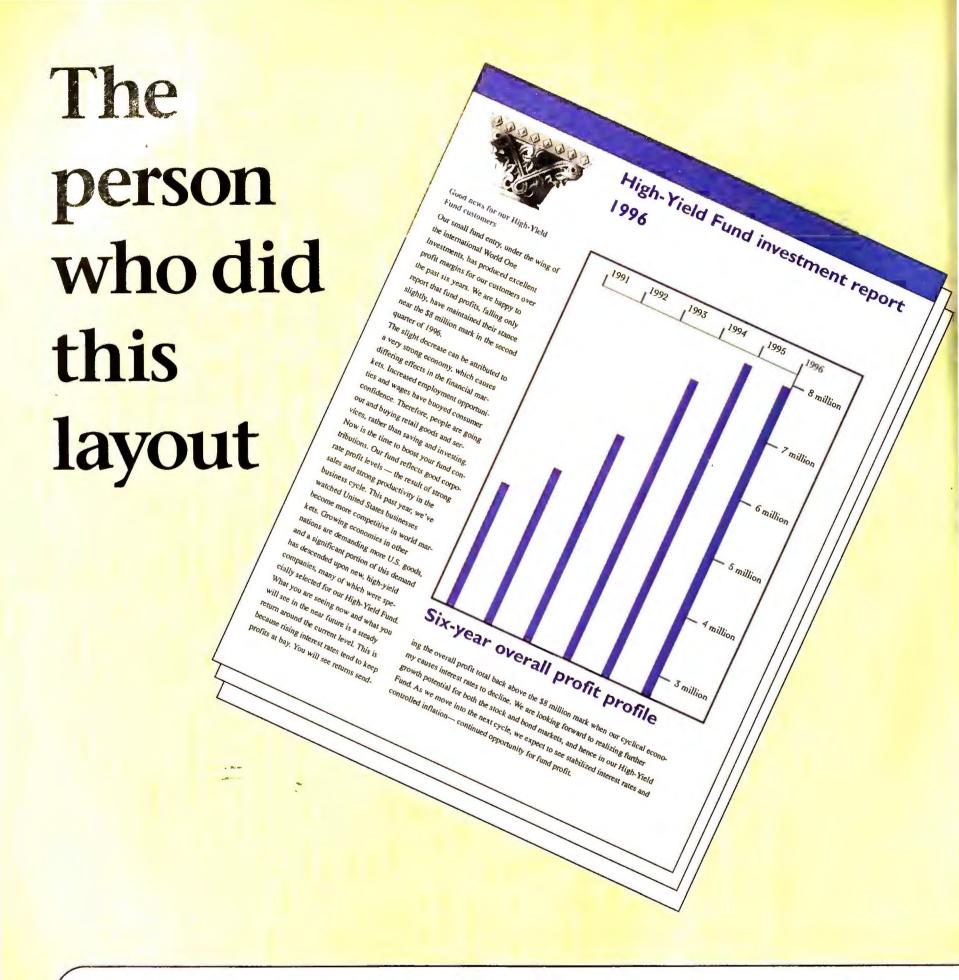


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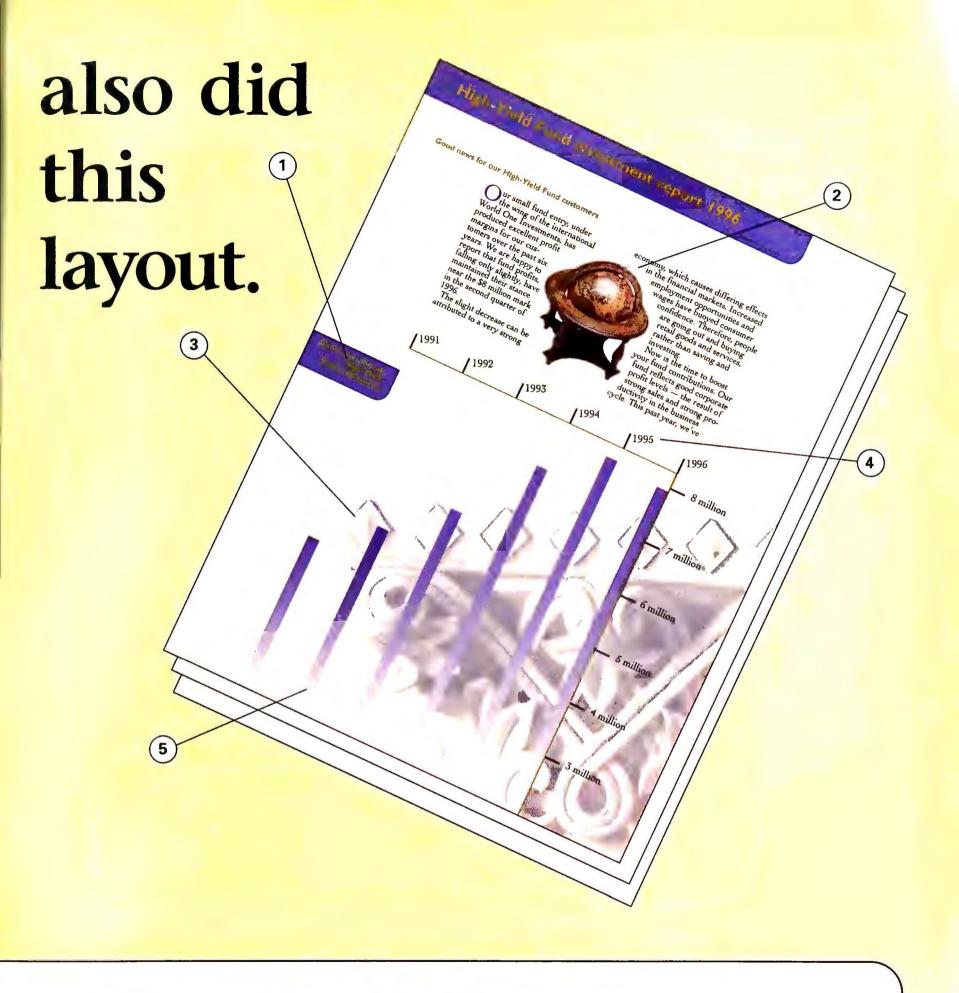
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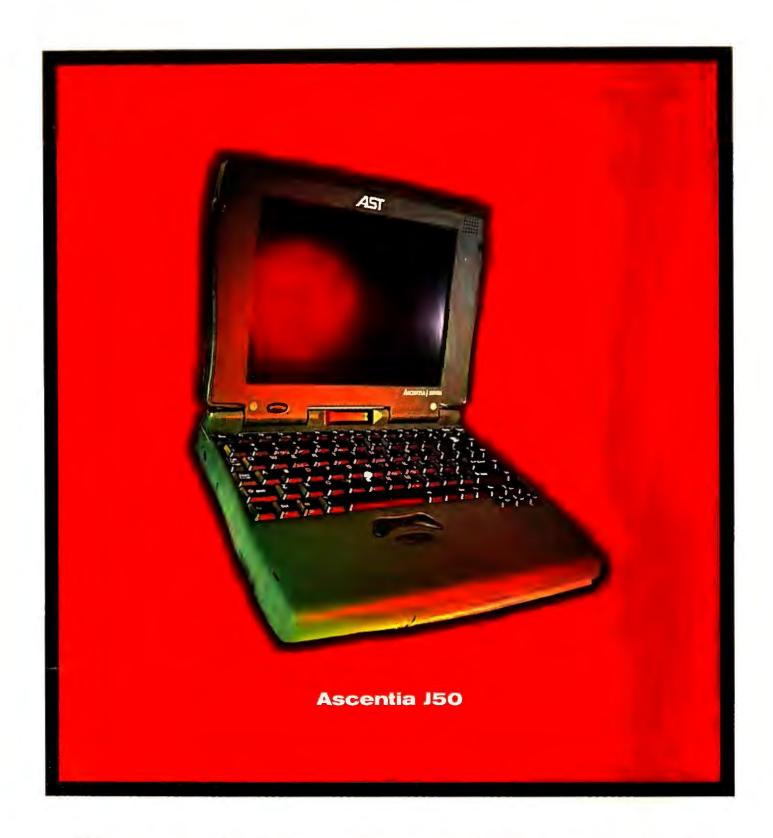
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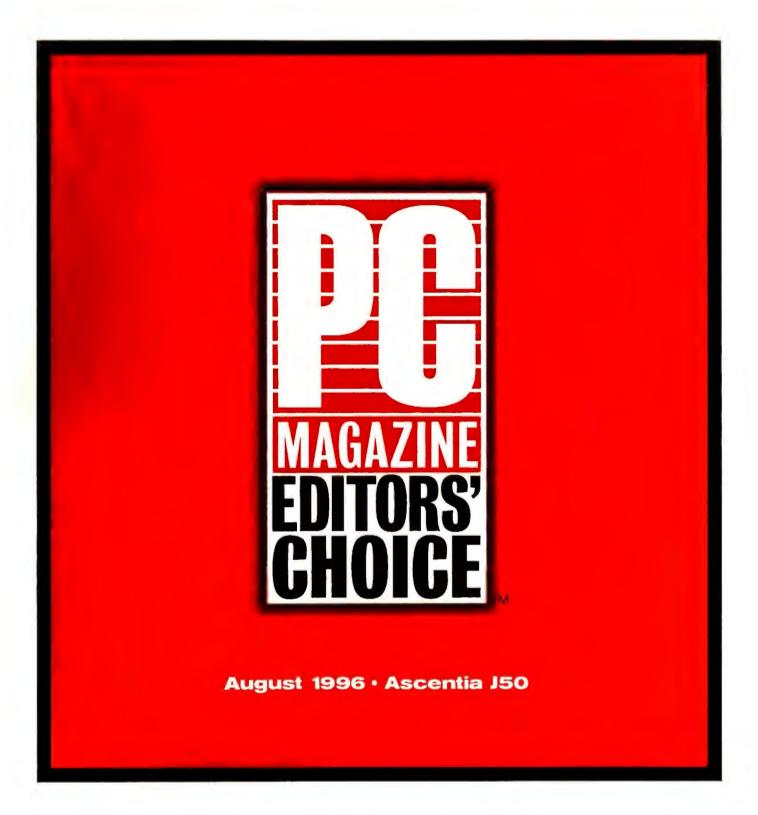




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Where things are

## Add Callouts and Vertical Lines to Word Documents

#### WORD PROCESSING

GEORGE CAMPBELL

TO HIGHLIGHT AND EXPLAIN key passages in an article, many magazine editors put text in boxes in the margins of a page or in other blank spaces, then include lines pointing to the passages. These are called callouts, and you can add them to your own documents in Word 6.0 for Windows and Word 7.0 for Windows 95. Just follow the steps outlined below and illustrated in FIGURE 1.

- 1. With your document open, click the Drawing button on the Standard toolbar to display the Drawing toolbar.
- 2. Click the Callout button on the Drawing toolbar, then click and hold where you want the line to begin. A box will appear. Keep holding the mouse button down, and drag the box to the desired location, then release the mouse button.
- 3. Type the text for your callout inside the box. If your callout is too long to fit, resize the box by clicking in the gray frame around the box to select it and then dragging one of its handles. Format the callout text as you would any other text in your document.
- 4. With the cursor still in the callout box, click the Format Callout button on the Drawing toolbar, and make any changes you wish in the resulting dialog box. The default settings in this dialog box allow for the most flexibility in the callout's position. Click OK, then click anywhere outside the callout to continue working on your document.

If you need to change the callout text later, just click inside the callout box. You can then edit the text, drag the box to a new location, or resize the box.

#### **QUICK VERTICAL LINES IN** WORD 6 AND 7

WHEN YOU NEED TO ADD a vertical line in your document-for example, when the document contains tabular text-you could click the Drawing button on the Standard toolbar, then use the Line tool on the Drawing toolbar. But you may have to manually resize the line when you add to or cut the text that the line delineates.

Fortunately, Word's Tab dialog box provides an easier way:

- 1. Select View Ruler to display the ruler and get an approximate horizontal position for your line.
- 2. Place the cursor on the line of text where you want the vertical line to begin. If you're working on text that already exists, select all of the text that you want the line added to.
- 3. Select Format. Tabs. In the Tabs dialog

box, type the approximate horizontal position of your line (which you determined in step 1) in the Tab Stop Position field. Click the Bar option in the Alignment frame, then click OK.

- 4. Click and drag the resulting tab marker on the ruler to the exact position you want the line to appear.
- 5. If you've created this bar tab before typing text, or if you need to add to the delineated text, simply start typing. The line will continue to grow in length as you type. When you reach a point where you want the line to end, press **<Enter>**, then drag the tab marker off the ruler.

#### **GET THE STATS ON WORDPERFECT 7 FOR WINDOWS 95 DOCUMENTS**

WHEN YOU NEED INFORMATION about the size of your current document in WordPerfect 7, right-click anywhere in the document, and select Properties from the resulting menu. In the Properties dialog box, click the Information tab to find out exactly how many words, lines, and pages are in your document.

Contributing Editor George Campbell is a contributor to The PC Bible (Peachpit Press, 1995, 800/283-9444).

#### STEP BY STEP

#### Add Magazine-Style Callouts to Your Word Documents

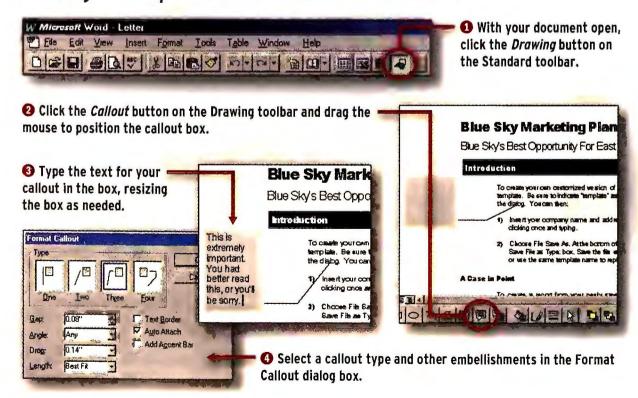
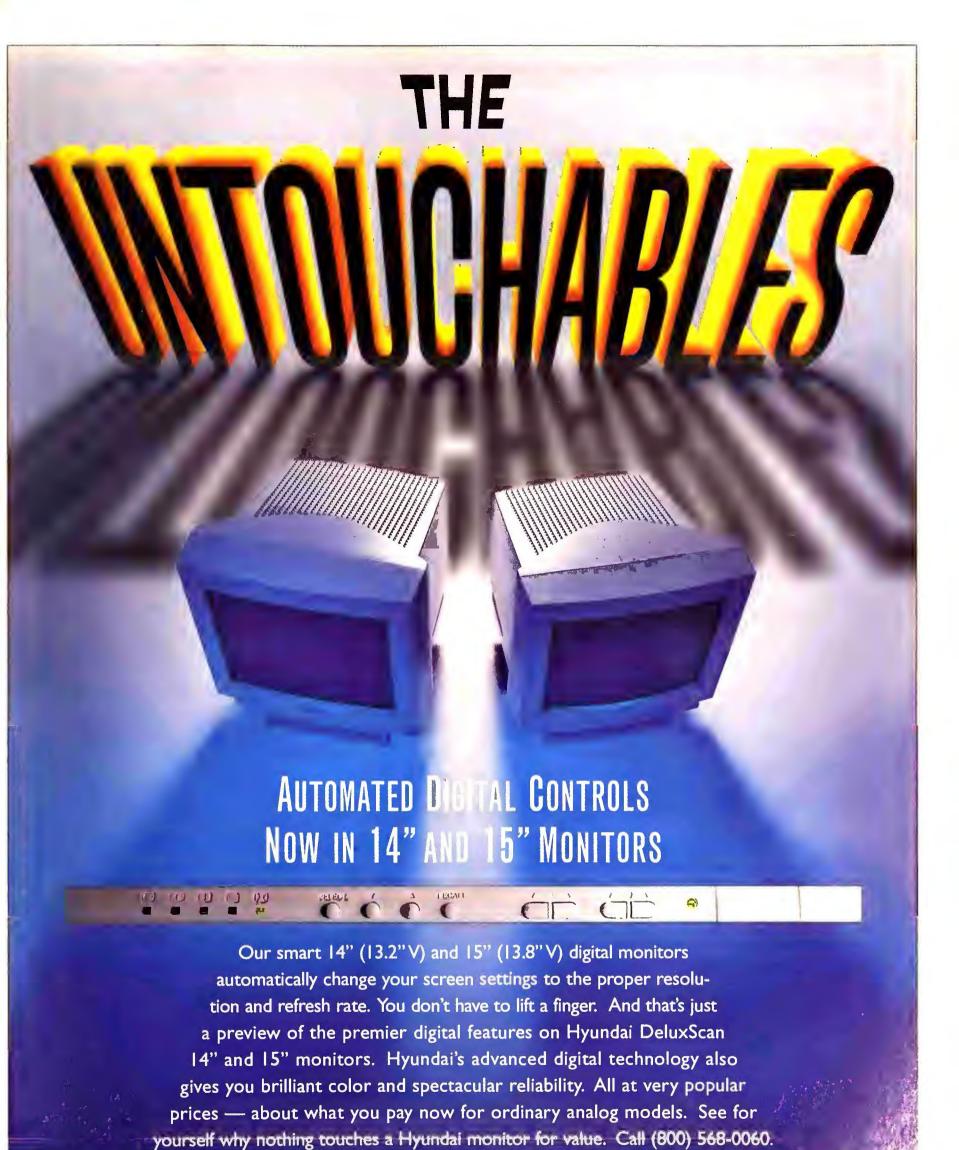


FIGURE 1: CALLOUTS HIGHLIGHT, EXPLAIN, AND DRAW YOUR READERS' ATTENTION to particular passages in a document. They're easy to add to documents created in Word 6 and 7.



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#### Reset Customized Toolbars in Word 6 and 7

AFTER A RECENT PROMOTION, I inherited a desk, a computer, and a copy of Word from a former em-

ployee. The trouble is that she had altered many of Word's toolbars by removing some buttons and adding others.

I'm accustomed to Word's normal toolbars, so I find the customized ones worthless, and I hate using the menus. Somehow I need to get Word back to its original settings. Is there a way to do this, short of completely reinstalling the program?

Linda Whitehall.

Chattanooga, Tennessee

THAT'S ONE OF THE PROBLEMS with today's software. Users are given the freedom to customize features until those features are no longer recognizable. A program that's tailored to fit one person's habits and preferences may look like a mess to the next user. Fortunately, it's easy to return Word to its default settings.

Fire up Word, then right-click any toolbar and select *Toolbars* from the menu that pops up, as shown in FIGURE 2. In the resulting dialog box, use the cursor keys (not the mouse) to highlight each toolbar in turn. Click the Reset button, then click OK in the Reset Toolbar dialog box. Make sure to follow these steps even for the toolbars that are not currently checked.

Once you've reset all the toolbars, click OK

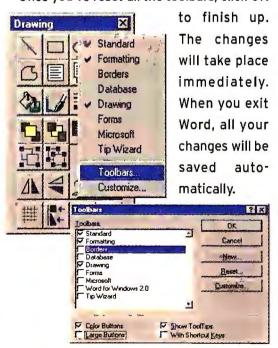


FIGURE 2: TO RETURN WORD'S TOOLBARS to their defaults, click the Reset button.

# Backing Up Spreadsheets on the Fly in Excel

BY RICHARD SCOVILLE

WE STORE ALL of our documents on a network, but the network is not always reliable. Sometimes the server is down when I try to open one of my Excel workbooks, and I have to wait. When I think of it. I save my work twice-once on the server and once in a directory on my hard disk. The trouble is, I don't always remember to save a workbook in both places, so the two

To solve this problem, I've written a macro that saves my workbook both on the server and on my C: drive.

versions get out of sync.

Ahmad Elmi, Beaverton, Oregon NICE IDEA, AHMAD. I've enhanced your macro a bit to include a custom dialog box that lets the user enter the server and workstation paths along with the file name. The macro stores the paths in the saved file as special range names so that they're available when you save the file.

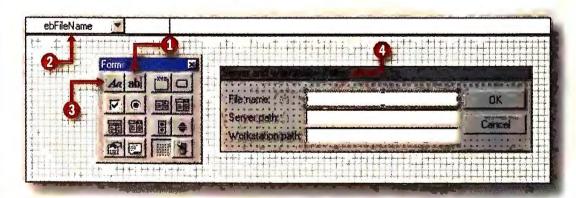
To set up the model, first open a new workbook, or select Window. Unhide to reveal your personal macro sheet if you have one. (For complete instructions on creating personal macro sheets, see "Recording Sheet Names in Excel Worksheets," Application Tips, September.) Select Insert. Macro. Module to create a macro sheet. Double-click the sheet tab at the bottom of the page and enter the name mSaveTwice. Select Insert. Macro. Dialog and type the name dSaveTwice. Then follow the instructions in FIGURE 3 to create the dialog box.

Now go to the macro sheet and enter the macro shown in FIGURE 4 (on the next page). Select File · Save and enter the file name SaveTwic.xls. To make your macro available to any open workbook, save it in your xlstart directory, as described in last month's column.

Next, select View. Toolbars and click Customize. In the Categories list, select Custom. Drag a custom icon onto the worksheet or onto an existing toolbar.

#### STEP BY STEP

#### Save an Excel Worksheet in Two Places at Once



- Click the Edit Box tool and drag the mouse onto the form to create each edit box.
- 2 Select the first edit box, click here, type ebFileName, and press <Enter>. Repeat to name the other two edit boxes ebSPath and ebWPath, respectively.
- 3 Click and drag the Text tool onto the form to create each edit box caption.
- O Click in the frame of the custom dialog box, highlight the label Dialog Caption, then type in the title shown.

FIGURE 3: CREATE A CUSTOM DIALOG BOX to back up or share important Excel worksheets automatically by saving copies to your hard drive and file server at the same time.



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In the dialog box that appears, select SaveTivice, click OK, and then click Close.

To execute the macro, click your custom toolbar button. If the current workbook is new, a dialog box will appear, where you'll specify the file name and paths. If you're saving an existing workbook, the macro will ask you whether you want to replace the existing backup files.

Here's how the macro works. The two Dim statements at the beginning create the variables that will be needed in the macro: Three string variables handle the text that the user enters into the edit boxes of the dialog box, and four object variables simplify the macro by providing short names for the dialog box and its edit boxes. The four Set statements initialize the object variables. If you've stored the macro in any workbook other than Savetwic.xls, change the file name shown in the first Set statement.

If a workbook is new and has never

been saved, its Path property is empty. The statement If ActiveWorkbook. Path = "" tests if this is true. If it is, the macro displays the dialog box where you can specify the file name and paths. The expression dSaveTwice.Show activates the dialog box. If you click Cancel instead of OK, the expression will assume the value False, and the macro will finish processing.

The strSPath, strWPath, and strFName statements put the current file name and paths entered into the string variables. The following two If Right statements check the paths to verify they end with a backslash; the macro adds them if needed.

The ActiveWorkbook. Names statements create a pair of special range names to hold the server and workstation paths. An Excel range name can refer to a formula instead of to an actual range of cells, so you can use one name to store a variable in the workbook for later retrieval, as long as you include a leading equal sign and

```
Sub SaveTwice()
    Dim strFName, strSPath, strWPath As String
    Dim dSavePaths, ebFileName, ebWPath, ebSPath As Object
    Set dSaveTwice = Workbooks("SaveTwic.xls").Sheets("dSaveTwice")
    Set ebSPath = dSaveTwice.EditBoxes("ebSPath")
    Set ebWPath = dSaveTwice.EditBoxes("ebWPath")
    Set ebFName = dSaveTwice.EditBoxes("ebFileName")
    If ActiveWorkbook.Path = "" Then
        ebFName.Text = ""
        ebWPath.Text = ""
        ebSPath.Text = ""
        If dSaveTwice.Show "False" Then
           strSPath = ebSPath.Text
           strWPath = ebWPath.Text
           strFName = ebFName.Text
           If Right(strSPath, 1)
                                  "\" Then
               strSPath = strSPath & "\"
           End If
           If Right(strWPath, 1)
               strWPath = strWPath & "\"
           End If
           ActiveWorkbook.Names.Add Name:="ServerPath", __
                 RefersTo:=strSPath
           ActiveWorkbook.Names.Add Name:="WorkstationPath", _
                 RefersTot=strWPath
           ActiveWorkbook SaveAs Filename:=strSPath & strFName
           ActiveWorkbook.SaveAs Filename:=strWPath & strFName
       End If
         'The file has been saved before
       strSPath = Mid(ActiveWorkbook.Names("ServerPath"), 3,
           Len(ActiveWorkbook.Names("ServerPath")) - 3)
       strWPath = Mid(ActiveWorkbook.Names("WorkstationPath"), 3, _
           Len(ActiveWorkbook.Names("WorkstationPath")) - 3)
       ActiveWorkbook.SaveAs Filename: =strSPath & ActiveWorkbook.Name
       ActiveWorkbook.SaveAs Filename:=strWPath & ActiveWorkbook.Name
   End If
End Sub
```

FIGURE 4: SAVE YOUR WORKSHEETS in two places at once with this Excel macro.

#### **Printing More Than One** Range on a Page



HOW DO I GET 1-2-3 to print two ranges on the same page?

David Jordan Wantagh, New York

BOTH 1-2-3 AND QUATTRO PRObut not Excel-can print multiple ranges, called collections, on the same page. In 1-2-3 select File Print (or Print Preview) and click Selected Range; in Quattro Pro click Block Selection. Enter the addresses or names of the ranges you want to print, separated by a comma (for example, a1..e15,f16..i25). You can also select the collection before you execute the command: Select the first range, then hold down the <Ctrl> key while you select the next range.

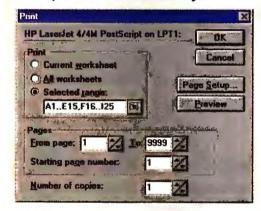


FIGURE 5: PRINT A COLLECTION of ranges by using commas to separate the addresses or names.

quotation marks. For instance, if the server path is g:\sheets\, the value of the range name would be ='g:\sheets\'.

The ActiveWorkbook.SaveAs statements save the new workbook twice, using the specified server and workstation paths together with the file name.

The strSPath and strWPath statements are executed when the file is saved. These two statements fetch the server and workstation paths from the variable names in the active workbook and load them into the string variables. The Mid() function trims off the equal sign and quotation marks from the stored path.

The ActiveWorkbook.SaveAs statements save the file.

Contributing Editor Richard Scoville is a software training consultant based in Chapel Hill, North Carolina.



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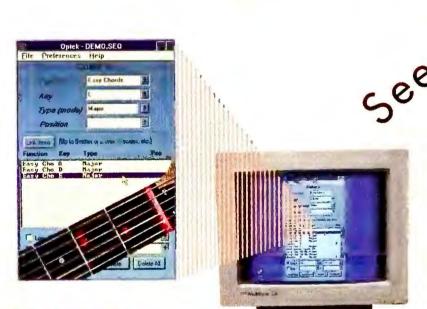
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# Binder Brings It Together

RICHARD CRANFORD

one of the best things about using an application suite is that it lets you integrate information from more than one application into a single file. Most business reports, for example, include spreadsheet tables, graphs, drawings, and other elements in addition to text. A long-standing dilemma has been how to put all this disparate information into one place for easier organizing and sharing. Microsoft Office 95 comes with just the tool.

Office 95's Binder lets you gather worksheets created in Excel, documents written in Word, and presentations assembled in PowerPoint—as well as files created in some third-party applications—in one file.

FIGURE 6 shows a Binder file with four documents. An Excel worksheet appears in the foreground, but clicking an icon in the left pane brings the Word memo or the PowerPoint slide front and center.

#### CREATE YOUR OWN BINDER FILE

TO OPEN BINDER, select Start-Programs-Microsoft Office-Microsoft Binder. To add an existing document to a Binder file, choose Section-Add from File. In the Add from File dialog box, select the file and click OK.

Binder displays the section along with the menu from its parent application, plus a Section option. In the Binder's left pane is an icon for each section. Click an icon to load the parent application and the file.

To create a file in Binder, select *Section* (or right-click inside the left pane), then

select *Add*. You can add any Office document, as well as files from Office-compatible applications, including Visio and Micrografx. Select the type of document you want to create and click *OK*.

#### **HOW BINDER MANAGES DATA**

WHEN YOU ADD A SECTION to a Binder file, the program creates a copy of the source file and stores it inside Binder with an .obd extension. Any changes you

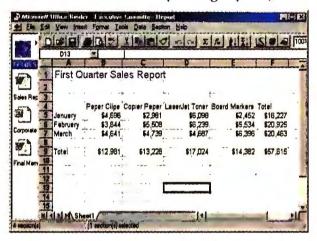


FIGURE 6: COMBINE AN EXCEL WORKSHEET and several Word documents into one Binder file.



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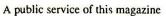
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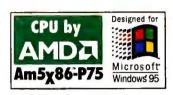






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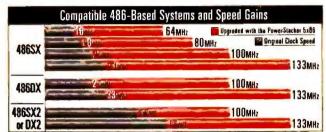




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#### APPLICATION TIPS



FIGURE 7: PRINT MULTIPLE SECTIONS of a Binder file in one step, and choose to number all the pages consecutively or by section.

make to a Binder section are not passed back to the original file. To keep the copies in sync, choose Section. Save as File. To replace the original with the updated file, select the original, click OK, and confirm that you want to replace that file.

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ONE OF THE biggest benefits of Binder is that you can print all a Binder file's sections at once. For example, if a Binder file contains a four-page Word document, followed by a one-page worksheet and a three-page presentation, the Print command will print the whole thing and, if you want, number the pages from 1 to 8.

Before you print, you must create headers and footers in each section. In Excel sections, select Section. Page Setup and create your headers and footers as you normally would. In Word and PowerPoint sections, you add headers and footers as you do in the stand-alone applications.

To print all the sections in a Binder file in the order in which they're listed in the left pane, choose File. Print Binder. In the Print Binder dialog box (see FIGURE 7), select Consecutive and click OK. To print one section, select Section-Print. If you've added page numbers, it will start at 1.

Find files from this article and additional tips at http://www.pcworld .com/hereshow.html. Application Tips welcomes your tips and questions and pays \$50 for published items. See page 14 for contact information. Richard Cranford is a freelance writer and programming consultant in Cambridge, Massachusetts.

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ox Graebics Inc. 1025 St. Regis Blvd Dorval, Quebec, Canada, H9P 2T4 Tel: 514-969-6320 Fax: 514-969-6363 In Quebec, call: 514-969-6330 theway P5-166 configured with Intel P5-166Mhz, 16MB of EDO RAM with 256K cache. The Matrox Millennium and Diamond Steath 64 Video 3240 XL were configured ry, for the PCI bus using driver releases 3.11, 4.02.268 and 2.09 respectively. Matrox Mystique, Diamond Steath 3D 2000XL and ATI 3D XPRESSION were configured .0 and 2.22 respectively for Windows 95. WinBench 96 tests conducted at 1024 x 768 resolution with 8-bit color at 75Hz refresh using large fonts under Windows 95. Worlds collide.

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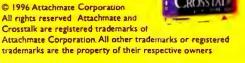
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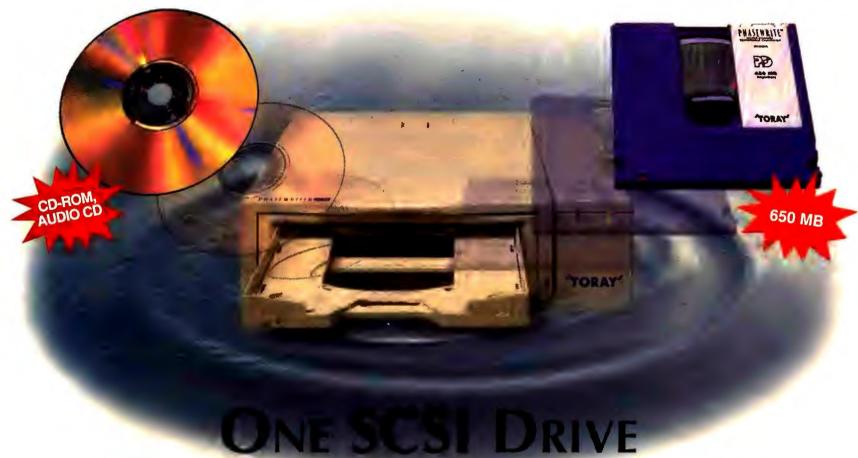






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any CD format, optimizes digital video, and lets you capture audio to disc. But what makes the 8PleX the ideal drive for mission-critical network applications is our reliability. Every one is built with quality metal construction and our own brushless motors inside.

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# Finding Special Interest **Mailing Lists**

IF YOU'RE LOOKING FOR a lively and indepth discussion on any topic under the sun, check out private mailing lists on the Internet. The participants are avid and well informed, and the topics-covering everything from Albania to dog training to stamp collecting—are more tightly focused than in Usenet newsgroups.

Unlike Usenet newsgroups, whose discussions you follow by visiting an Internet site, mailing lists are discussion groups to which you subscribe. You send your subscription command to a server. The server then sends you all the messages posted each day on the list's topic.

And while Usenet newsgroups often have moderators who review all submissions, mailing list administrators deal mainly with the operation of the list rather than its content.

Mailing lists can be hard to find. Below is a guide to some of the most popular mailing list searchers. They not only help you locate lists that are of interest to you but also tell you how to subscribe or how to get more information about them.

Note that you can also read the postings from Usenet newsgroups in mailing list fashion. The messages are sent to your private e-mail box, which is convenient if that's your primary link to the Net.



MOVING THROUGH THE WORLDS CHAT space port is like playing a video game in 3-D. You talk to other characters either publicly or through "whispers" by typing text.

#### JOIN THE FIGHT AGAINST **VANISHING WEB PAGES**

IT SEEMS LIKE HALF the Web addresses I type into my browser these days are for pages that no

longer exist. Are there plans in the works to make Internet sites more permanent?

Kevin Ortmans, North Platte, Nebraska YES, KEVIN, THE INTERNET is like quicksand. If I mention a World Wide Web site in an article, it has invariably moved or disappeared by the time the magazine hits the newsstands.

Several groups aim to address this type of problem. The Internet Engineering

> Task Force (the group of engineers, programmers, and cyberspace politicos responsible for codifying Internet protocols) is working to establish an Internetwide system of assigning names to sites that is independent of a site's actual location. For instance, if a Web page or gopher database moves to a new

#### Internet Find: Look at Me When I'm Talking to You!

WOULD YOU LIKE to see the people you're chatting with online? Or at least their graphical incarnations? Log in to Worlds Inc.'s Worlds Chat site (http://www.worlds.net/wc/) to start socializing in virtual reality.

First you download the special browser software (it's free, but you'll need a 486 or faster computer to run it). Log on to the Net via a SLIP/PPP connection (full directions are available at the Worlds Inc. Web site). Then fire up the Worlds Chat software and pick an avatar: in Hinduism, the human incarnation of a deity; in cyberspace, a 3-D character that represents you. You use your cursor to move your avatar around in 3-D through the Worlds Chat "space port." You transport your character to different levels in the space port by clicking on spheres, and talk to other characters by typing text.

could still tap into it using the same address. Web browsers will have to be modified to support this system. For more information, see the IETF's Web page (http://www.ics.uci.edu/pub/ietf/uri/).

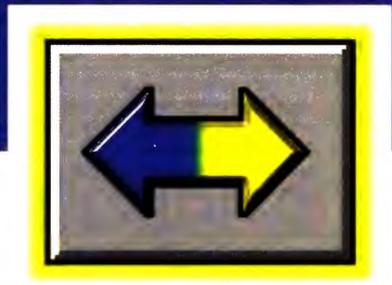
Another pioneering effort is the Persistent URL project (http://purl.oclc.org/) at the Online Computer Library Center, a nonprofit organization linking libraries around the world. When you register your Web page with the OCLC, it is assigned a PURL, which is like a Web page URL except that it's supposedly permanent. When you access a page using a PURL address, you're really logging on to the





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OCLC site, which redirects your browser to the page's current location. A PURL's permanence, of course, depends upon the site owner's diligence in registering any changes in the page's location. Needless to say, neither PURLs nor the IETF's efforts solve the problem of pages that disappear altogether.

#### **NAVIGATOR'S GOOD** LITTLE HELPERS



WHAT ARE NETSCAPE Navigator helper applications? Are they the same as plug-ins? Where do I find

them, and what do they do?

Gloria Hansen, Highstown, New Jersey A PLUG-IN IS SOFTWARE that gives Navigator extra features. For example, VRML plug-ins let Navigator display 3-D images. Once you've downloaded a plug-in, it pretty much sets itself up as part of Navigator.

A helper application, on the other hand, is an external program (usually freeware or shareware) that Navigator runs whenever it encounters a certain type of file. For instance, you can set up Navigator to run a full-motion video player whenever it comes across an MPEG movie file on the Web. Helper applications tend to take up less memory than plug-ins, and since they're loaded only when you encounter the related file type, they're not eating up resources when you don't need them.

Almost any utility can be set up as a helper application, and you can find helper programs at any major software

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NETSCAPE NAVIGATOR HELPER APPLICATIONS are relatively easy to set up. The shareware program Mpegplay, shown here, will run any MPEG movie files that you encounter on the World Wide Web.

archive site. For Windows shareware, try WinSite (http://www.winsite.com/).

To install a program as a helper application, select Options. General Preferences from the Navigator menu, then click the Helpers tab. In the File Type list, click the type of file you want the helper application to act upon (look at the far right column for file name extensions). Click Launch the application, then enter the helper application's path and name in the edit box at the bottom of the screen, or click Browse to locate it on your computer. Click OK to save the changes.

#### **BROADCAST VIA AN** E-MAIL MAILING LIST



I'D LIKE TO BROADCAST product announcements via e-mail to several hundred people. Is there an easy

way to automate this process?

Paul Livingmore, Colorado Springs, Colorado IF YOU'RE USING an Internet service, get a copy of my favorite e-mail program, Pegasus Mail for Windows. It's freeware, and you can download it from the Pegasus Mail page (http://www.pegasus.usa .com/software.htm) or from PC World Online (search for pegasus.zip).

To create a broadcast message in Pegasus, click Addresses and you'll find a Mailing Lists feature. Click New List, enter a list name, and start typing Internet addresses. You can specify such options as delivery confirmation and encryption.

> You can also broadcast messages to a mailing list in America Online. I know someone who publishes a newsletter this way. AOL's address book holds 200 e-mail addresses, so he uses seven address books for his subscribers. He sends the messages as blind carbon copies so that subscribers' addresses aren't broadcast too. He also keeps separate lists for the Internet and AOL because AOL sometimes balks at delivering to two different kinds of addresses.

> It goes without saying that there is a special place in Internet Hell for people who mass-mail messages to people who have not specifically requested to be part of the list.

#### Tips for Avoiding Cyberspace **Con Artists**

Steer clear of investments offered online. either through advertisements on the Web or through messages that are posted in investment-oriented discussion groups. Investment cons are proliferating online faster than shell games on the streets of New York.

Don't be taken in by people with sob stories who ask you for money or a credit card number to help pay their online bills. Be wary of pyramid schemes-you know, those e-mail messages that begin "I can make you money," then detail some ludicrous scheme in which you mail 20 people \$10, they mail 20 more people \$10, and so on. Not only are these illegal, they don't pay off.

Never include your credit card number in an e-mail message or type it into an unsecured Web site (you can assume that sites are unsecured unless they advertise otherwise).

If you want to purchase a product advertised online, do it over the telephone, using a major credit card. Keep your first purchase small. That way, if the business is illegitimate, you haven't lost a lot of money, and your credit card company can help you get your money back.

Choose and protect your online passwords wisely. Never write them down or reveal them to anyone, even if that person claims to be a representative of an online service. For an easily remembered but secure password, use two familiar words paired with a numeral.

If you've been conned, contact the attorney general in the state where the scam artist is working (if you can determine that) and tell others on the Internet who may also be targets of fraud.

Find files from this article and additional tips at http://www.pcworld .com/hereshow.html. Internet Tips welcomes your questions and tips and pays \$50 for published items. Contributing Editor Judy Heim is the author of Internet for Cats (No Starch Press, 1995, 800/420-7240). See page 14 for contact information.



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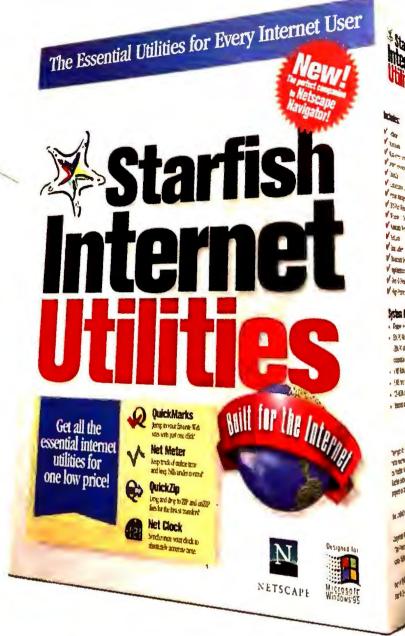
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# Put FAT Drives on a Diet, Optimize CD-R Backups

EFFICIENCY MEANS GETTING everything you pay for. The decade-old File Allocation Table disk storage system, which worked so efficiently with 286based PCs, torpedoes the storage efficiency of large hard disks.

The culprit is the size of clusters—the blocks that DOS and Windows use for storing data. All files get stored in one or more fixed-size clusters, and whatever bytes aren't needed in the last (and often only) cluster are wasted. Since the FAT can't divide a drive into more than 65,536 clusters, cluster size increases dramatically with drive size.

Thus, where drives smaller than 128MB use 2K clusters, a drive bigger than a gigabyte has 32K clusters (see FIGURE 1). With every file, directory, and Shortcut swallowing at least one cluster, your drive falls victim to cluster waste, and storage space disappears at an alarming rate.

Today's FAT structure imposes another problem—it can't support drives larger than 2GB, although such drives will be common by year-end.

So last spring Microsoft quietly revised its FAT system to accommodate 32-bit entries. The new system, called FAT32, reserves 4 of its 32 bits for future purposes, so each cluster is actually identified with a 28-bit value. Using FAT32, Windows 95 accommodates drives up to 2048GB in size, and on smaller disks it stores files more efficiently with smaller clusters (see FIGURE 2).

Enticing as FAT32 sounds, it's not for everyone, principally because Microsoft won't give it to you. It is available only in a new version of Windows 95 (version 950b) that vendors will preinstall in new machines starting in September.

Even if you could get a copy of the updated Windows 95, you couldn't just run a quick program to install the new FAT. FAT32 requires updates to all the Windows 95 disk-based utilities, such as fdisk, scandisk, and defrag, as well as the disk driver, vfat.vxd. You must repartition your hard disk and start from scratch. Moreover, your old third-party utilities such as Norton Utilities won't work under FAT32, so you must contact the publishers for updates.

You can trim the cluster waste without the hassle of upgrading to FAT32. All you need is DriveSpace 3, which is included on Microsoft's Plus Utilities disk.

DriveSpace 3 allocates files in sectors of 512 bytes instead of clusters, eliminating cluster overhead entirely. If you're worried about the reliability of disk compression,

> you can install DriveSpace 3 without compression by selecting No Compression (Fastest) from the Advanced settings menu, then installing DriveSpace.

If you have a lot of small files on your system, you can save dozens of megabytes of disk space.

	taEfficiently
Drive size	Cluster size
0 to <6G8	4K
6GR to cl6GR	8K

16GB to <32GB

32G8 to <2048G8

Drive size	Cluster size
16MB to <128M8	2K
128M8 to <256M8	4K
256M8 to <512M8	8K
512 M8 to <1024MB	16K
1024M8 to <2048M8	32K

Traditional FAT Drives

Waste Disk Space

FIGURE 1: DATA CLUSTERS GET **BIGGER** and less efficient as drives get bigger-a major problem with Microsoft's veteran File Allocation Table system.

FIGURE 2: THE REVISED FAT32 ARCHITECTURE cuts down on cluster size so you can store data much more efficiently, and It handles drives up to 2048GB.

#### SENSIBLE SESSIONS SAVE CD SPACE

THE PRICE OF RECORDABLE CD drives is plummeting below \$1000, and blank 650MB discs cost under \$10. That makes CD-R awfully intriguing for a variety of uses, many of which violate copyright laws. But two of the best applications for this storage mechanism are quite legal: archiving and backup.

CD-R drives are relatively fast. Even a first generation CD-R drive will move more than 10MB per minute, filling a disc in about an hour. And CD-R offers unbeatable reliability. Once you write to a CD-ROM disc, you can't change a byte. An unalterable record like that can be an advantage if, for example, you need to keep an audit trail.

But there's also an ugly side to CD permanence: If you don't want to fill a disc all at once, you must make multisession CDs. Multisession simply means you write to a given CD on more than one occasion or session. Each session requires not only a separate directory-which means a few hundred kilobytes of overhead-but also its own lead-in track, akin to the spiral between tracks of an old vinyl LP record. That lead-in track swallows a full 13MB, so you lose at least that much with every CD session. If you back up a few files every day, CD space disappears faster than beer at a beach party.

The simple rule, then, is to be discriminating in how you back up. Make a full backup with a CD-R so you can reconstitute your system quickly if disaster strikes. Refresh the backup on a monthly schedule, or more often if your budget allows, but use a conventional system for incremental backups in the meantime.

This advice also applies to other CD-R uses. For example, to get the most out of every blank CD, record all your multimedia files in as few sessions as possible.

Winn L. Rosch is a PC World contributing editor and author of the Winn L. Rosch Hardware Bible (Sams Publishing, 1994, 800/545-5914). Hardware welcomes your tips and questions and pays \$50 for published items. See page 14 for contact information.

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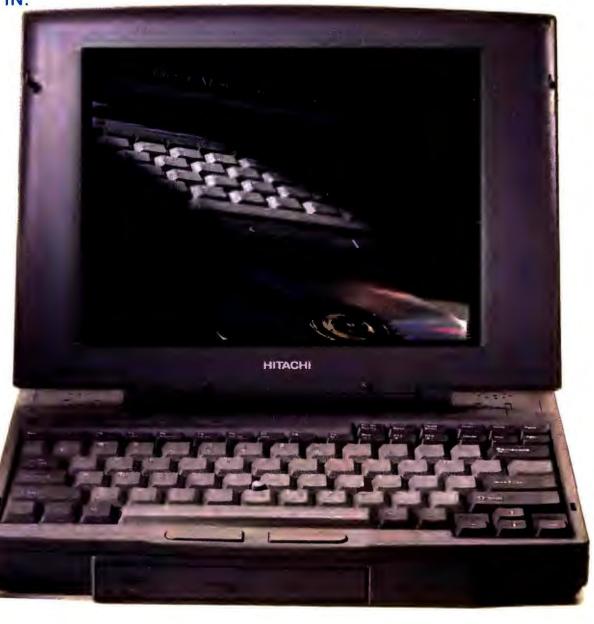
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# Leave Room for Drives, Convert MIDI Files

HAVE YOU EVER INSTALLED a hard disk only to find that your CD-ROM-based applications no longer work? The problem is that hard disks come first in the pecking order for drive letters. So when you install a new hard disk, or repartition an existing drive and create additional drive letters, your CD-ROM drive gets pushed down to the next letter available. And the Shortcuts and .pif files that point to CD applications don't get the news.

Let's say you have one hard disk partitioned into drives C: and D:, and a CD-ROM drive installed as E:. When you add that dirt-cheap 1GB drive and partition it into E:, F:, and G:, the CD-ROM becomes drive H:, and Putt-Putt Saves the Zoo goes kaput. (This problem doesn't occur with disk compression utilities, which let you choose the drive letters for compressed volumes and host drives and leave your CD-ROM drive's letter unchanged.)

To avoid having to reinstall applications later, assign a higher letter to your CD-ROM drive now, before you install the holiday season's wave of CD-ROM titles or cave in to hard-disk envy at Egghead.

In Windows 3.1, you can specify the CD-ROM drive letter in the mscdex.exe command in autoexec.bat using the /l: parameter. For example, c:\dos\mscdex.exe /d:aspicd0 /I:h links the mscdex utility to the aspicdo driver that's already loaded into memory in config.sys, and assigns the CD-ROM drive the H: identifier.

# TOSHIBA CD-ROM XM-12028 D Disconnect THAT ... Sunc data transfe

FIGURE 1: ASSIGN YOUR CD-ROM DRIVE a higher letter to save room for new drives.

In Windows 95, choose Start. Settings. Control Panel. Double-click System, click the Device Manager tab, make sure View devices by type is selected, click the plus sign next to the CD-ROM branch, select the CD-ROM drive whose letter you want to assign, and click Properties. Settings (see FIGURE 1). Choose a letter from the Start drive letter drop-down list (preferably a higher one, such as I: or J:), and click OK.

### **CONVERT MIDI MUSIC** TO .WAV FILES

EVER WANTED TO USE MIDI (synthesized) music for a Windows system event or a Web page? You can't—until you convert the music to .wav format.

The Media Player and Sound Recorder utilities in Windows 95 and 3.1 are all you need. Just follow the steps in FIGURE 2.

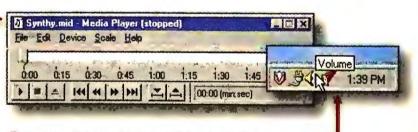
Unfortunately, Sound Recorder defaults to 60-second recordings. You can extend this by dragging the slider to the right during recording, but you'll get a gap in the audio. Instead, try a shareware program like Audio Compositor 1.2 (http://www. eden.com/~mitchell/acdload.htm) or Wavmaker 2.3 for Windows (http:// www.abc.se: $80/^m9303/index.html$ ).

Multimedia Tips welcomes your questions and tips and pays \$50 for published items. Contributing Editor Scott Spanbauer is the author of The No B.S. Guide to Windows 95 (No Starch Press, 1996, 800/ 420-7240). See page 14 for contact information.

### STEP BY STEP

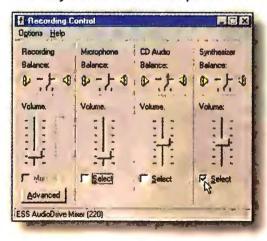
### Make Waves With MIDI Files

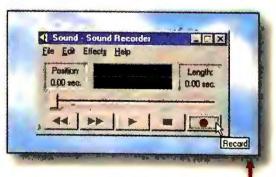
Select Storte = Programs • Accessories•Multimedio• Medio Ployer, then Device • MIDI Sequencer to open the MIDI file you want to convert.



2 Double-click the Windows 95 Taskbar's Volume icon, select Options • Properties • Recording, then click OK.

3 Check MIDI's (or Synthesizer's) Select box, and uncheck the boxes for other recording devices such as Microphone.

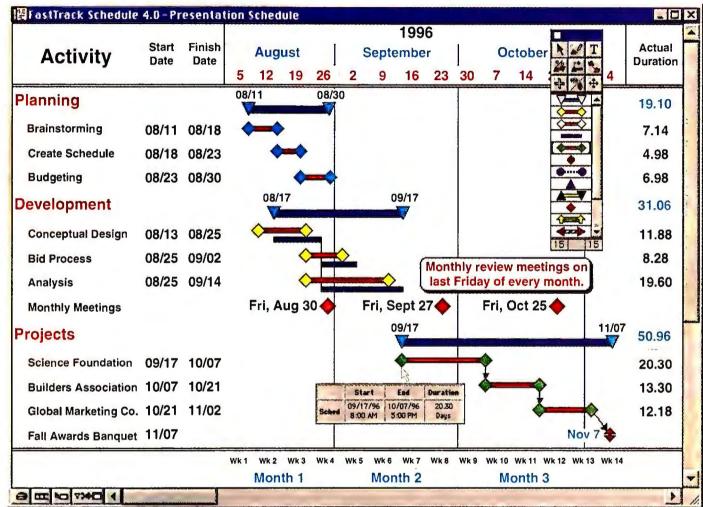




Choose Stort\*Progroms\*Accessories\* Multimedio Sound Recorder, click the Record button, then click Media Player's Ploy button. When you've finished recording, choose File Save in Sound Recorder to save the new .wav audio file.

FIGURE 2: CONVERT MIDI FILES TO .WAV FORMAT using Windows' built-in tools. Windows 95 versions are shown here, but Windows 3.1's utilities do the job as well.

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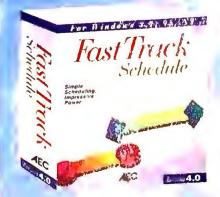
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# Installing a Replacement EIDE Hard Disk Drive

IF YOUR PC'S HARD DISK drive is more than a couple years old, it probably lacks the storage space you need these days. But you can solve that problem for less than \$300 by equipping your PC with a hard drive that holds up to 1.6GB.

Installing a new EIDE hard drive as a replacement is the most common PC upgrade, but it requires plenty of patience and care to make sure all your applications and data get safely moved to their new home. It's generally better to replace your old hard disk instead of just adding a second drive, and that's what we cover here, but check PC World Online for information on multidrive installations as well as additional tips and hints (http://www .pcworld.com/hereshow/).

Stan Miastkowski is a PC World contributing editor.



Be prepared. Back up your hard disk. Prepare a floppy disk from which you can boot your PC (use format A: /s), and copy fdisk.exe and format.com to It. Get out the original disks for your backup program and for Windows 3.x or 95 if needed. If your computer is more than two years old, chances are you'll need special software such as OnTrack Disk Manager or a new EIDE controller board.



Pop the hood and the drive. Disconnect the power and data cables from the original drive. Remove and save the drive and the mounting rails, if any. Make a note of the new drive parameters (cylinders/heads/sectors per track). You'll find this information on the drive or its wrapper, or in the manual.



Add the new drive. Mount the drive ralls if needed and the drive. If your new drive came with its own mounting screws, use them. If not, use the old ones. But avoid random screws-if they're too long, they can damage the drive's electronics.



Connect the cables, Connect the data cable (bottom) and power cable (top). Make sure that the red wire of the data cable Is connected to pin 1 of the drive's connector and that the polarity of the power connector Is right. If you have to force it, it's wrong. Double-check all your connections, but don't put the cover back on yet.



Reboot and reconfigure. Start up the PC with the boot disk you made in Step 1. If you're using Disk Manager, Insert the disk and run the program. If not, enter the CMOS Setup and enter the new disk parameters If needed. Reboot and run FDISK to partition the drive. Reboot again and format the new drive (format C: /s). Reboot again sans floppy.



Restore your files. If your backup software is Windows 3.x-or 95-based, you'll need to do a basic Install of Windows first. Restore all the files from the backup. Exit all programs and reboot your PC. Check out all your applications to make sure they're working correctly. If they are, turn off the PC and put the cover back on.



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98 00 00 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842	Terminator 64/Video PCI 1MB DRAM.  Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PXReality 332 2MB DRAM PCI  9FXMotion 771 2MB VRAM PCI  9FXMotion 771 4MB VRAM PCI  9FXMotion 771 4MB VRAM VL  9FXMotion 771 4MB VRAM VL  187XMotion 771 4MB VRAM VL  187XMotion 771 4MB VRAM VL  1883 128 2M8 VRAM PCI  1883 128 2M8 VRAM PCI  1883 128 4M8 VRAM PCI  1883 128 2FO 8M8 VRAM PCI  1883 128 2FO 8M8 VRAM PCI  1884 128 Series 2 4M8 VRAM PCI  1885 128 Series 2 4M8 VRAM PCI  1885 128 128 Series 2 4M8 VRAM PCI	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$449.98 \$599.98 \$1,328.00 \$629.98
98 90 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842	Terminator 64/Video PCI 1MB DRAM.  Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PXReality 332 2MB DRAM PCI  9FXMotion 771 2MB VRAM PCI  9FXMotion 771 4MB VRAM PCI  9FXMotion 771 4MB VRAM VL  9FXMotion 771 4MB VRAM VL  187XMotion 771 4MB VRAM VL  187XMotion 771 4MB VRAM VL  1883 128 2M8 VRAM PCI  1883 128 2M8 VRAM PCI  1883 128 4M8 VRAM PCI  1883 128 2FO 8M8 VRAM PCI  1883 128 2FO 8M8 VRAM PCI  1884 128 Series 2 4M8 VRAM PCI  1885 128 Series 2 4M8 VRAM PCI  1885 128 128 Series 2 4M8 VRAM PCI	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$449.98 \$599.98 \$1,328.00 \$629.98
98 00 00 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 28576 24840 24842 34530	Terminator 64/Video PCI 1MB DRAM.  Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PKReality 332 2MB DRAM PCI  9FKMotion 771 2MB VRAM PCI  9FKMotion 771 4MB VRAM PCI  9FKMotion 771 2MB VRAM VL  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM VL  10 10 10 10 10 10 10 10 10 10 10 10 10 1	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$438.98 \$438.98 \$349.98 \$599.98 \$1,328.00 \$629.98
98 90 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530	Terminator 64/Video PCI 1MB DRAM.  Terminator 64/Video PCI 2MB EDC ORAM.  Number Nine  9FXReality 332 2MB DRAM PCI  9FXMotion 771 2MB VRAM PCI  9FXMotion 771 2MB VRAM PCI  9FXMotion 771 2MB VRAM VL  9FXMotion 771 4MB VRAM VL  Imagine 128 2M8 VRAM PCI  Imagine 128 4M8 VRAM PCI  Imagine 128 FO 8M8 VRAM PCI  Imagine 128 PCI STORMA PCI  Imagine 128 PCI STORMA PCI  Imagine 128 PCI STORMA PCI  COLORAGE PRODUCT  COLORAGE	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.98 \$438.98 \$438.98 \$599.98 \$1,328.00 \$629.98
98 90 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  95/Reality 332 2MB DRAM PCI 95/Motion 771 2MB VRAM PCI 95/Motion 771 2MB VRAM PCI 95/Motion 771 2MB VRAM VL 95/Motion 771 4MB VRAM VL 1000 11 4MB VRAM PCI 1000 128 2M8 VRAM PCI 1	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$438.98 \$449.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$1,32
98 00 00 98 98 98 98 98 98 98 98 90 00	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  95/Reality 332 2MB DRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM VL 95/RMotion 771 4MB VRAM VL 1magine 128 2M8 VRAM PCI 1magine 128 2M8 VRAM PCI 1magine 128 Pro 8M8 VRAM PCI 1magine 128 Pro 8M8 VRAM PCI 1magine 128 Pro 8M8 VRAM PCI 1magine 128 Series 2 4M8 VRAM PCI	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$438.98 \$449.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$1,32
98 90 98 98 98 98 98 98 98 98 90 00 00	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  9XReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 4MB VRAM VL 9FXMotion 771 4MB VRAM VL Imagine 128 2M8 VRAM PCI Imagine 128 4M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Series 2 4M8 VRAM PCI Colorado Memory System Colorado Ti000 Colorado Trakker T1000E Colorado Jumbo 1400.  Fujitsu	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$349.98 \$349.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98
98 00 00 98 98 98 98 98 98 98 98 90 00	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  9XReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 4MB VRAM VL 9FXMotion 771 4MB VRAM VL Imagine 128 2M8 VRAM PCI Imagine 128 4M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Series 2 4M8 VRAM PCI Colorado Memory System Colorado Ti000 Colorado Trakker T1000E Colorado Jumbo 1400.  Fujitsu	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$349.98 \$349.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98
98 90 98 98 98 98 98 98 98 98 90 00 00	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328	Terminator 64/video PCI 1MB DRAM. Terminator 64/video PCI 2MB EDO ORAM.  Number Nine  PKReality 332 2MB DRAM PCI  9FKMotion 771 2MB VRAM PCI  9FKMotion 771 4MB VRAM PCI  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM VL  1Magine 128 2M8 VRAM PCI  Imagine 128 4M8 VRAM PCI  Imagine 128 Pro 8M8 VRAM PCI  Imagine 128 Series 2 4M8 VRAM PCI  STOTAGE PRODUCT  Colorado Tidoo  Colorado Trakker T1000E  Colorado Jumbo 1400.  Fujitsu  Fujitsu DynaMo 230M8 Ext MO 8asic	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,428.98 \$1,428.98 \$1,428.98
98 90 98 98 98 98 98 98 98 90 90 90 90	31848 31849 34531 24836 24837 24838 24839 25576 24842 34530 30335 30102 30328 20298 21910	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDC ORAM.  Number Nine  PKReality 332 2MB DRAM PCI  9FXMotion 771 2MB VRAM PCI  9FXMotion 771 2MB VRAM PCI  9FXMotion 771 2MB VRAM VL  9FXMotion 771 2MB VRAM VL  Imagine 128 2M8 VRAM PCI  Imagine 128 2M8 VRAM PCI  Imagine 128 Pro 8M8 VRAM PCI  Imagine 128 Pro 8M8 VRAM PCI  Imagine 128 Series 2 4M8 VRAM PCI  Colorado Memory System  Colorado Trakker T1000E  Colorado Jumbo 1400.  Fujitsu  Fujitsu DynaMo 230M8 Ext MO 8asic  Fujitsu DynaMD 230MbInt for PC.	\$89.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.98 \$349.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,428.00 \$629.98 \$1,428.00 \$629.98 \$1,428.00 \$629.98 \$1,428.00 \$629.98 \$1,428.00 \$629.98 \$1,428.00 \$629.98 \$1,428.00 \$629.98 \$1,428.00 \$629.98
98 90 98 98 98 98 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328 20298 21910 21911	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  95/Reality 332 2MB DRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM VL 95/RMotion 771 2MB VRAM VL 1000 171 2MB VRAM PCI 1000 171 2MB VRAM PCI 1000 171 2MB VRAM PCI 1000 172 2MB VRAM PCI 1001 172 2MB VRAM PCI 1002 172 2MB VRAM PCI 1003 172 2MB VRAM PCI 1003 172 2MB VRAM PCI 1003 172 2MB VRAM PCI 1004 172 2MB VRAM PCI 1005 172 2MB VRAM PCI 1006 172 2MB VRAM PCI 1007 172 2MB VRAM	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98
98 98 98 98 98 98 98 98 98 98 98 98 98 9	31848 31849 34531 24836 24837 24838 24839 25576 24842 34530 30335 30102 30328 20298 21910	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  95/Reality 332 2MB DRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM VL 95/RMotion 771 2MB VRAM VL 1000 171 2MB VRAM PCI 1001 171 2MB VRAM PCI 1002 171 2MB VRAM PCI 1003 172 2MB VRAM PCI 1003 172 2MB VRAM PCI 1003 173 2MB VRAM PCI 1004 173 2MB VRAM PCI 1005 174 2MB VRAM PCI 1006 175 2MB VRAM PCI 1007 175 2MB VRAM	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98
98 90 98 98 98 98 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328 20298 21910 21911	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  95/Reality 332 2MB DRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM PCI 95/RMotion 771 2MB VRAM VL 95/RMotion 771 2MB VRAM VL 1000 171 2MB VRAM PCI 1000 171 2MB VRAM PCI 1000 171 2MB VRAM PCI 1000 172 2MB VRAM PCI 1001 172 2MB VRAM PCI 1002 172 2MB VRAM PCI 1003 172 2MB VRAM PCI 1003 172 2MB VRAM PCI 1003 172 2MB VRAM PCI 1004 172 2MB VRAM PCI 1005 172 2MB VRAM PCI 1006 172 2MB VRAM PCI 1007 172 2MB VRAM	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98
98 98 98 98 98 98 98 98 98 98 98 98 98 9	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328 20298 21910 21911	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PKReality 332 2MB DRAM PCI  9FKMotion 771 2MB VRAM PCI  9FKMotion 771 4MB VRAM PCI  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM PCI  Imagine 128 2M8 VRAM PCI  Imagine 128 4M8 VRAM PCI  Imagine 128 4M8 VRAM PCI  Imagine 128 Series 2 4M8 VRAM PCI  STOTAGE PRODUCT  Colorado Memory System  Colorado Trakker T1000E  Colorado Jumbo 1400.  Fujitsu DynaMo 230MB Ext MO 8asic  Fujitsu DynaMo 230Mb Ext MO 8asic  Fujitsu DynaMO 230 Int Kit W/ Host Adapter  Fujitsu DynaMO 230 Int Kit W/ Host Adapter  Fujitsu DynaMO 230 S. Mo. Dry Par Prt  10mega  Ditto Easy 800 Insider	\$89.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.98 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98
98 98 98 98 98 98 98 98 98 98 98 98 98 9	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PKReality 332 2MB DRAM PCI  9FKMotion 771 2MB VRAM PCI  9FKMotion 771 4MB VRAM PCI  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM PCI  Imagine 128 2M8 VRAM PCI  Imagine 128 4M8 VRAM PCI  Imagine 128 4M8 VRAM PCI  Imagine 128 Series 2 4M8 VRAM PCI  STOTAGE PRODUCT  Colorado Memory System  Colorado Trakker T1000E  Colorado Jumbo 1400.  Fujitsu DynaMo 230MB Ext MO 8asic  Fujitsu DynaMo 230Mb Ext MO 8asic  Fujitsu DynaMO 230 Int Kit W/ Host Adapter  Fujitsu DynaMO 230 Int Kit W/ Host Adapter  Fujitsu DynaMO 230 S. Mo. Dry Par Prt  10mega  Ditto Easy 800 Insider	\$89.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.98 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98
98 90 98 98 98 98 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24842 34530 30335 30102 30328 20298 21910 21911 28584	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  95XReality 332 2MB DRAM PCI 95XMotion 771 2MB VRAM PCI 95XMotion 771 2MB VRAM PCI 95XMotion 771 2MB VRAM VL 95XMotion 771 2MB VRAM VL 1000 11 28 2M8 VRAM PCI 1000 128 2M8 VRAM PC	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98 \$1,328.98
98 90 98 98 98 98 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584 26197 26169 22339	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  95/Reality 332 2MB DRAM PCI 95/RMotion 771 2MB VRAM VL 95/RMotion 771 4MB VRAM VL 1000 171 4MB VRAM PCI 1000 171 4MB	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.98 \$599.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.99 \$1,328.99 \$1,329.99 \$
98 98 98 98 98 98 98 98 98 98 98 98 98 9	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584 26197 26169 22339 91825	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PXReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 4MB VRAM PCI 9FXMotion 771 4MB VRAM VL 9FXMotion 771 4MB VRAM VL Imagine 128 2M8 VRAM PCI Imagine 128 4M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Pro 9M8 VRAM PCI Imagine 128 VRAM PCI	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$349.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,439.98 \$479.98 \$479.98 \$4479.98 \$4479.98 \$429.98
98 90 98 98 98 98 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 25566 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584 26197 26169 22339 91825 25665	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PKReality 332 2MB DRAM PCI  9FKMotion 771 2MB VRAM PCI  9FKMotion 771 2MB VRAM PCI  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM VL  9FKMotion 771 4MB VRAM VL  Imagine 128 2M8 VRAM PCI  Imagine 128 Pro 8M8 VRAM PCI  Imagine 128 Pro 8M8 VRAM PCI  Imagine 128 Series 2 4M8 VRAM PCI  Colorado Memory System  Colorado Titloo  Colorado Jumbo 1400.  Fujitsu DynaMo 230M8 Ext MO 8asic  Fujitsu DynaMo 230M8 Ext MO 8asic  Fujitsu DynaMo 230MB Ext MO 8asic  Fujitsu DynaMo 230 Int Kit W/ Host Adapter  Fujitsu DynaMo 230 Int Kit W/ Host Adapter  Fujitsu DynaMo 230 Int Kit W/ Host Adapter  Fujitsu DynaMo 230 Insider  Ditto Easy 800 Insider  Ditto Easy 800 Insider  Ditto 3200 Insider	\$89.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$349.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,439.95 \$1,49.95 \$1
98 98 98 98 98 98 98 98 98 98 98 98 98 9	31848 31849 34531 24836 24837 24838 24839 28576 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584 26197 26169 22339 91825	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  9KReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM VL 9FXMotion 771 2MB VRAM VL Imagine 128 2M8 VRAM PCI Imagine 128 2M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Series 2 4M8 VRAM PCI Olorado Memory System Colorado Ti000  Colorado Trakker T1000E  Colorado Jumbo 1400.  Fujitsu DynaMo 230M8 Ext MO 8asic Fujitsu DynaMO 230M8 Ext MO 8asic Fujitsu DynaMO 230 3,5 M.O. Drv Par Prt 1 ornega  Ditto Easy 800 Insider Ditto Easy 800 M8 Ext Par Port Tape Or Zip 100 SCSI. Ditto 3200 Parallel Port Ditto 3200 Parallel Port Ditto 3200 Parallel Port	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$1,328.00 \$629.98 \$1,328.98 \$1,
98 98 98 98 98 98 98 98 98 98 98 98 98 9	31848 31849 34531 24836 24837 24838 24839 25566 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584 26197 26169 22339 91825 25665	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  9KReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM VL 9FXMotion 771 2MB VRAM VL Imagine 128 2M8 VRAM PCI Imagine 128 2M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Series 2 4M8 VRAM PCI Olorado Memory System Colorado Ti000  Colorado Trakker T1000E  Colorado Jumbo 1400.  Fujitsu DynaMo 230M8 Ext MO 8asic Fujitsu DynaMO 230M8 Ext MO 8asic Fujitsu DynaMO 230 3,5 M.O. Drv Par Prt 1 ornega  Ditto Easy 800 Insider Ditto Easy 800 M8 Ext Par Port Tape Or Zip 100 SCSI. Ditto 3200 Parallel Port Ditto 3200 Parallel Port Ditto 3200 Parallel Port	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$1,328.00 \$629.98 \$1,328.98 \$1,
98 98 98 98 98 98 98 98 98 98 98 98 98 9	31848 31849 34531 24836 24837 24838 24839 228576 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584 26197 26169 22339 91825 25665 32073 25658	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PXReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 4MB VRAM VL 9FXMotion 771 4MB VRAM PCI Imagine 128 2M8 VRAM PCI Imagine 128 2M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Colorado Memory System Colorado Takker T1000E Colorado Takker T1000E Colorado Jumbo 1400.  Fujitsu DynaMD 230MB Ext MO 8asic Fujitsu DynaMD 230MB Ext MO 8asic Fujitsu DynaMD 230 Int Kit W/ Host Adapter Fujitsu DynaMO 230 3,5 M.O. Drv Par Prt 10rnega Ditto Easy 800 Insider Ditto Easy 800 Insider  Ditto Easy 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Insider Otto 3200 Parallel Port Ja 103 SCSI Insider Drive	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.99 \$1,328.99 \$1,328.99 \$1,339.95 \$1,339.95
98 900 98 98 98 98 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 25576 24840 24842 34530 30335 30102 30328 20298 21910 21911 28584 26197 26169 22339 91825 25665 32073	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PXReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM VL Imagine 128 2M8 VRAM PCI Imagine 128 2M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Series 2 4M8 VRAM PCI  FUITURE COLORAD FOR TOWN PCI  FUITURE COLORAD FOR TOWN PCI FUITURE DYNAMO 230MB Ext MO 8asic FUITURE DYNAMO 230MB Ext MO 8asic FUITURE DYNAMO 230 Int KIT WIY Host Adapter FUITURE ASS 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Insider Ditto Easy 800 Parallel Port Jip 100 SCSI Ditto 3200 Parallel Port Jaz 108 SCSI Insider Drive Iomega Jaz 1Gb External Drive	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$438.93 \$349.98 \$599.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.99 \$1,328.99 \$1,328.99 \$1,339.95 \$1,339.95
98 900 98 98 98 98 98 98 98 98 98 98 98 98 98	31848 31849 34531 24836 24837 24838 24839 25576 24840 24842 34530 21910 21911 28584 26197 26169 22339 91825 25665 32073 25665 25659	Terminator 64/Video PCI 1MB DRAM. Terminator 64/Video PCI 2MB EDO ORAM.  Number Nine  PXReality 332 2MB DRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 2MB VRAM PCI 9FXMotion 771 4MB VRAM PCI 9FXMotion 771 4MB VRAM VL 9FXMotion 771 4MB VRAM VL Imagine 128 2M8 VRAM PCI Imagine 128 Pro 8M8 VRAM PCI Imagine 128 Pro 9M8 VRAM PCI Imagin	\$89.98 \$139.98 \$179.98 \$288.98 \$438.98 \$288.98 \$349.98 \$349.98 \$1,328.00 \$629.98 \$1,328.00 \$629.98 \$1,328.93 \$1,328.
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33353 11010 16037 23931 23932 32988 32950 32951 32991	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel DRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 WIN 95 CD. Corel Presentations f/Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade	\$54.98 \$146.98 \$64.98 \$428.98 \$198.98 \$198.98 \$448.98 \$448.98 \$448.98 \$449.98 \$544.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel DRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 WIN 95 CD. Corel Presentations f/Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade	\$54.98 \$146.98 \$64.98 \$428.98 \$198.98 \$198.98 \$448.98 \$448.98 \$448.98 \$449.98 \$544.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel DRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for DRAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 WIN 95 CD. Corel Presentations Vivin 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows.	\$54.98 \$146.98 \$64.98 \$428.98 \$198.98 \$198.98 \$448.98 \$448.98 \$544.98 \$544.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD RDM CorelDraw 6 CD Upgrade for DRAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 frade Up/Upgrad Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD. Corel Presentations 1/Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win	\$64.98 \$146.98 \$64.98 \$42.98 \$198.98 \$198.98 \$448.98 \$448.98 \$54.98 \$54.98 \$118.98 \$114.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD RDM CorelDraw 6 CD Upgrade for DRAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 frade Up/Upgrad Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD. Corel Presentations 1/Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win	\$64.98 \$146.98 \$64.98 \$42.98 \$198.98 \$198.98 \$448.98 \$448.98 \$54.98 \$54.98 \$118.98 \$114.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 frade Up/Upgrad Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD. Corel Presentations 1/Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excels 5.0 for Win Comp/Version Upgrad	\$64.98 \$145.98 \$428.98 \$428.98 \$198.98 \$198.98 \$448.98 \$219.98 \$64.98 \$118.98 \$118.98 \$118.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows. MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd. MS PowerPoint for Win 95 Upgr - 3.5*.	\$54.98 \$145.98 \$428.98 \$198.98 \$198.98 \$448.98 \$448.98 \$51.99 \$54.98 \$118.98 \$118.98 \$114.98 \$114.98 \$118.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows. MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd. MS PowerPoint for Win 95 Upgr - 3.5*.	\$54.98 \$145.98 \$428.98 \$198.98 \$198.98 \$448.98 \$448.98 \$51.99 \$54.98 \$118.98 \$118.98 \$114.98 \$114.98 \$118.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095 24102	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for DRAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 WiN 95 CD Corel Presentations Vivin 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5* MS Project for Windows 95 Upgr - 3.5* MS Project for Windows 95 Upgr - 3.5*	\$64.98 \$145.98 \$428.98 \$198.98 \$198.98 \$198.98 \$448.98 \$448.98 \$544.98 \$54.98 \$118.98 \$114.98 \$114.98 \$114.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD Corel Presentations 7 Win 95 CD Corel Presentations 1/Win 3.1x  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5' MS Project for Windows 95 Upgrade - 3.5' MS Word for Windows 95 Upgrade - 3.5' MS Word for Windows 95 Upgrade - 3.5' MS Word for Windows 95 Upgrade - 3.5'	\$54.98 \$145.98 \$54.98 \$198.98 \$198.98 \$198.98 \$448.98 \$448.98 \$544.98 \$54.98 \$114.98 \$114.98 \$114.98 \$114.98 \$19.98 \$54.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095 24102 24117	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD Corel Presentations 7 Win 95 CD Corel Presentations 1/Win 3.1x  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5' MS Project for Windows 95 Upgrade - 3.5' MS Word for Windows 95 Upgrade - 3.5' MS Word for Windows 95 Upgrade - 3.5' MS Word for Windows 95 Upgrade - 3.5'	\$54.98 \$145.98 \$54.98 \$198.98 \$198.98 \$198.98 \$448.98 \$448.98 \$544.98 \$54.98 \$114.98 \$114.98 \$114.98 \$114.98 \$19.98 \$54.98
33353 11010 16037 23931 23932 32988 32950 32951 32996 07404 07947 12410 15406 24095 24102 24117 12153	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD RDM CorelDraw 6 CD Upgrade for ORAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 Trade Up/Upgrad Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 Win 95 CD. Corel Presentations 1/Win 95 CD. Corel Presentations 1/Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr -3.5*. MS Project for Windows 95 Upgrade -3.5*. MS World for Windows 95 Upgrade -3.5*. MS World for Windows 95 Upgrade -3.5*. MS World for Windows 95 Upgrade -3.5*. MS Office 4.2 for Win Ver/Comp Upgr	\$64.98 \$145.98 \$64.98 \$428.98 \$198.98 \$198.98 \$448.98 \$219.98 \$64.98 \$118.98 \$114.98 \$114.98 \$112.98 \$319.98 \$319.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095 24102 24117	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD RDM CorelDraw 6 CD Upgrade for ORAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 Trade Up/Upgrad Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 Win 95 CD. Corel Presentations 1/Win 95 CD. Corel Presentations 1/Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr -3.5*. MS Project for Windows 95 Upgrade -3.5*. MS World for Windows 95 Upgrade -3.5*. MS World for Windows 95 Upgrade -3.5*. MS World for Windows 95 Upgrade -3.5*. MS Office 4.2 for Win Ver/Comp Upgr	\$64.98 \$145.98 \$64.98 \$428.98 \$198.98 \$198.98 \$448.98 \$219.98 \$64.98 \$118.98 \$114.98 \$114.98 \$112.98 \$319.98 \$319.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095 24102 24117 12153 16352	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD. CorelDRAW 5 CD-RDM CorelDraw 6 CD RDM CorelDraw 6 CD Upgrade for ORAW 5. Corel Office Professional 7 Win 95. Corel Office Professional 6.1 frade Up/Upgrad Corel Office Professional 6.1 frade Up/Upgrad Corel Professional 6.1 Trade Up/Upgrad Corel Professions 7 Win 95. Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 Win 95. Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows. MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5*. MS Project for Windows 95 Upgr - 3.5*. MS Office 4.2 for Win Ver/Comp Upgr MS Office 4.2 for Win Upgr on CD ROM	\$64.98 \$145.98 \$428.98 \$198.98 \$198.98 \$448.98 \$219.98 \$54.98 \$118.98 \$114.98 \$114.98 \$114.98 \$112.98 \$129.98 \$25.99 \$35.98
33353 11010 16037 23931 23932 32988 32950 32951 32996 07404 07947 12410 15406 24095 24102 24117 12153 16352 17831	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 for Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Compr/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5' MS Project for Windows 95 Upgrade - 3.5' MS Office 4.2 for Win Ver/Comp Upgr MS Office 4.2 for Win Upgr on CD ROM MS Office 4.3 Pro Ver / Comp Upgrd MS Power / Comp Upgrd MS Power / Comp Upgrd MS Office 4.3 Pro Ver / Comp Upgrd MS Power / Comp Upgr MS Power / Comp Upgrd MS Power / Comp Upgrd MS Power / Comp Upgr	\$64.98 \$145.98 \$428.98 \$198.98 \$198.98 \$198.98 \$448.98 \$448.98 \$544.98 \$118.98 \$114.98 \$114.98 \$114.98 \$119.98 \$49.98 \$129.98 \$54.98
33353 11010 16037 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 15406 24095 24102 24117 12153 16352	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 for Win 3.1x.  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Compr/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5' MS Project for Windows 95 Upgrade - 3.5' MS Office 4.2 for Win Ver/Comp Upgr MS Office 4.2 for Win Upgr on CD ROM MS Office 4.3 Pro Ver / Comp Upgrd MS Power / Comp Upgrd MS Power / Comp Upgrd MS Office 4.3 Pro Ver / Comp Upgrd MS Power / Comp Upgr MS Power / Comp Upgrd MS Power / Comp Upgrd MS Power / Comp Upgr	\$64.98 \$145.98 \$428.98 \$198.98 \$198.98 \$198.98 \$448.98 \$448.98 \$544.98 \$118.98 \$114.98 \$114.98 \$114.98 \$119.98 \$49.98 \$129.98 \$54.98
33353 11010 16037 23931 23931 23932 32988 32950 32951 32991 32906 07404 07947 12410 24102 24117 12153 16352 16352 16352 16353 16352 16353	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for DRAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 for Win 3.1x. Corel Office Professional 6.1 Trade Up/Upgrad Corel Presentations 7 WIN 95 CD Corel Presentations 7 WIN 95 CD Corel Presentations If Win 3.1x  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5* MS Word for Windows 95 Upgr - 3.5* MS Word for Windows 95 Upgr - 3.5* MS Office 4.2 for Win Ver/Comp Upgr MS Office 4.2 for Win Ver/Comp Upgr MS Office 4.3 Pro Ver / Comp Upgr MS Office Pro V4.3 and Bookshelf Upgr	\$64.98 \$145.98 \$64.98 \$198.98 \$198.98 \$198.98 \$448.98 \$448.98 \$54.98 \$114.98 \$114.98 \$114.98 \$114.98 \$114.98 \$129.98 \$54.98 \$348.98
33353 11010 16037 23931 23931 23932 32988 32950 32951 32996 07404 07947 12410 24117 12153 16352 16352 24707	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 frade Up/Upgrad Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD Corel Presentations 7 Win 95 CD Corel Presentations 1/Win 3.1x  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5' MS Word for Windows 95 Upgrade - 3.5' MS Office 4.2 for Win Upgr on CD ROM MS Office 4.2 for Win Upgr on CD ROM MS Office 4.3 Pro 4.3 and Bookshelf Upgr MS Office 9 Standard for Win 95 Upgr - 3.5' MS Office Standard for Win 95 Upgr MS Office Standard for Win 95 Upgr	\$54.98 \$145.98 \$54.98 \$198.98 \$198.98 \$198.98 \$448.98 \$219.98 \$54.98 \$54.98 \$114.98 \$114.98 \$114.98 \$129.98 \$129.98 \$129.98 \$318.98 \$268.98 \$268.98 \$348.98 \$348.98 \$348.98
33353 11010 16037 23931 23931 23932 32988 32950 32951 32996 07404 07947 12410 24117 12153 16352 16352 24707	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 frade Up/Upgrad Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD Corel Presentations 7 Win 95 CD Corel Presentations 1/Win 3.1x  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5' MS Word for Windows 95 Upgrade - 3.5' MS Office 4.2 for Win Upgr on CD ROM MS Office 4.2 for Win Upgr on CD ROM MS Office 4.3 Pro 4.3 and Bookshelf Upgr MS Office 9 Standard for Win 95 Upgr - 3.5' MS Office Standard for Win 95 Upgr MS Office Standard for Win 95 Upgr	\$54.98 \$145.98 \$54.98 \$198.98 \$198.98 \$198.98 \$448.98 \$219.98 \$54.98 \$54.98 \$114.98 \$114.98 \$114.98 \$129.98 \$129.98 \$129.98 \$318.98 \$268.98 \$268.98 \$348.98 \$348.98 \$348.98
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33353 11010 16037 23931 23931 23932 32988 32950 32951 32996 07404 07947 12410 24117 12153 16352 16352 24707	Corel Presentations 6.1 for Win 3.1x. Corel Visual CADD Upgrade Win 95/NT Corel Visual CADD Upgrade Win 95/NT CorelDRAW 4 for Win CD CorelDRAW 5 CD-RDM CorelDraw 6 CD ROM CorelDraw 6 CD Upgrade for ORAW 5 Corel Office Professional 7 Win 95 Corel Office Professional 6.1 frade Up/Upgrad Corel Office Professional 6.1 frade Up/Upgrad Corel Presentations 7 Win 95 CD Corel Presentations 7 Win 95 CD Corel Presentations 1/Win 3.1x  Microsoft MS WDRD 6.0 for Win Ver/Comp Upgrade MS Project 4.0 Ver Upgr for Windows MS Access 2.0 Ver/Comp Upgr for Win MS Excel 5.0 for Win Comp/Version Upgrd MS PowerPoint for Win 95 Upgr - 3.5' MS Word for Windows 95 Upgrade - 3.5' MS Office 4.2 for Win Upgr on CD ROM MS Office 4.2 for Win Upgr on CD ROM MS Office 4.3 Pro 4.3 and Bookshelf Upgr MS Office 9 Standard for Win 95 Upgr - 3.5' MS Office Standard for Win 95 Upgr MS Office Standard for Win 95 Upgr	\$54.98 \$145.98 \$54.89 \$428.98 \$198.98 \$198.98 \$448.98 \$219.98 \$54.98 \$118.98 \$114.98 \$114.98 \$118.98 \$268.98 \$268.98 \$268.98 \$348.98 \$1778.98*
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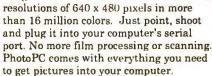


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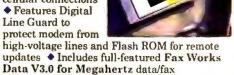
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### **Exceptional value with** Pentium processor power

IBM PC 340 systems provide an excellent combination of price and performance. Whether used as a single, stand-alone system or in a LAN environment, the PC 340 delivers the speed and solid functionality needed for off-the-shelf or customized applications.



■ 100MHz or 133MHz Intel\* Pentium\* processor ■ 16MB EDO RAM standard, expandable to 128MB Optional 256KB Level 2 cache ■ 1.2GB EIDE hard disk drive

Software: Windows\* 95, NetFinity and Easy Tools network management tools Lotus SmartSuite license

■ 3-year limited warranty

PC 340 100MHz Pentium .....

pentium

PC 340 133MHz Pentium .....

CDW 71856

📕 100MHz Pentium 📕 8MB RAM 📕 850MB hard drive DOS/Windows V3.1

### **HP Vectra 510 Series**

■ 100MHz, 120MHz or 133MHz Intel Pentium processors # 8MB RAM ■ 850MB or 1.28GB hard drives ■ Selected models include 28.8K bps data/fax modems and CD-ROM drives ■ Windows\* 95 ■ Pre-installed software: ClarisWorks; Lotus

Organizer: Adobe Acrobat and more

500 Series PCs

The best PCs for small business

of Windows' 95, the convenience of a built-in 28.8K bps modem (515CCx, 515MCx), Microsoft productivity software and the unmatched reliability of Hewlett Packard products. No matter what your business, there's an HP Vectra 500 Series PC to meet

■ Intel' Pentium' processors ■ RAM: 16MB standard, 128MB maximum ■ 1.28GB or 1.62GB EIDE hard drive ■ 6X CD-ROM drive S3 Trio64 graphics with 1MB DRAM standard, 2MB

maximum 28.8K bps data/fax modem with answering machine and speakerphone (515CCx, 515MCx) ■ Pre-installed Windows\* 95 Pre-installed software: Microsoft\* Office Professional with

Hewlett Packard Vectra 500 Series PCs give you the power of Pentium<sup>1</sup> processors, the ease and versatility

Bookshelf; Microsoft Publisher; Microsoft Plus! Companion for Windows 95; HP Discover; HP Help; HP Printer Ready; Microcom Carbon Copy Host

**HP Vectra** 



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Hewlett	<b>Packard</b>	Vectra 5

Hewlett Packard Vectra 500 Series PCs									
Desktop	CPU	RAM	<b>Hard Drive</b>	CD-RDM	Price	CDW			
510CD	120MHz Pentium	16MB	1.28GB	6X	\$1619.17	72888			
Mini-tower	CPU	RAM	<b>Hard Drive</b>	CD-ROM	Price	CDW			
51500x	120MHz Pentium	16MB	1.28GB	6X	\$1819.73	72890			
515CD	133MHz Pentium	16MB	1.62GB	6X	\$1828.93	72891			
515MCx	133MHz Pentium	16MB	1.62GB	6X	\$2059.95	72892			
515MCx	150MHz Pentium	16MB	1.62GB	6X	\$2169.25	72893			
515MCx	166MHz Pentium	16MB	1.62GB	6X	\$2349.03	72894			

for HP Remote Support; Cheyenne BitWare pentium (515CCx, 515MCx) ■ 1-year on-site warranty

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◆ 150MHz Intel\* Pentium\* processor

◆ 16MB EDO RAM standard, expandable to 144MB • 2GB removable hard drive, 3.5" 1.44MB floppy drive ♦ 6X CD-ROM drive

◆ 12.1" TFT active-matrix color display ◆ Integrated 28.8K bps (V.34) modem

CDW 73155

Tecra 720CDT

- 133MHz Intel Pentium\* processor
- · 16MB RAM standard · 1.2GB removable hard drive

\$5289<sup>11</sup> CDW 66319







- ◆ 100MHz Intel Pentium\* processor ◆ 8MB EDO RAM standard, upgradeable to 40MB ◆ 810MB (420CDS) or 1.26GB (420CDT) hard drive
- ♦ Internal 6X CD-ROM drive, swaps with standard 1.44MB floppy drive
- ♦ 11.3" dual-scan (420CDS) or TFT active-matrix (420CDT) SVGA color display

Sept. 1996 420CDS



### Satellite 110CS and 110CT

The affordable. value-packed mobile computing solution

- ◆ 100MHz Intel Pentium\* processor
- ◆ 8MB EDO RAM standard, upgradeable to 40MB
- ♦ 810MB hard drive
- ◆ 11.3" dual-scan (110CS) or activematrix (110CT) SVGA color display



pentium

### Portege 650CT Ultra-portable multimedia-to-go

◆ 133MHz Intel Pentium\* processor

◆ 16MB EDO RAM standard, upgradeable to 80MB ◆ 1.26GB hard drive • External 1.44MB floppy drive ◆ 11.3" TFT active-matrix SVGA color display ◆ Integrated 28.8K bps fax/modem



## Tecra 500CS and 500CDT



◆ 16MB EDO RAM standard,

upgradeable to 144MB ◆ 1.26GB hard drive

◆ Internal 6X CD-ROM drive, swaps with standard 1.44MB floppy drive (500CDT) ◆ 12.1" dual-scan (500CS) or TFT active-matrix (500CDT) SVGA color display ◆ Integrated 28.8K bps fax/modem

\$3657.56 CDW 70242

\$4519.30 CDW 70243



### **Extensa** 570 Series

### **Extraordinary** value and performance

◆ 100MHz Intel Pentium\* processor

◆ 8MB RAM standard, expandable to 40MB

♦ 810MB or 1.2GB removable hard disk drive

♦ Removable 6X

CD-ROM and floppy disk drive ◆ 11.3" DSTN

dual-scan (570CD) or 10.4" TFT active-matrix (570CDT) SVGA color display • 6.4 lbs.

\$2219.81 570CD 810MB hard drive 570CDT 1.2GB hard drive \$2894.07

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Slimline portability and outstanding multimedia capabilities

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◆ Standard touchpad pointing device ◆ 3-year worldwide limited warranty

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with optional trackball

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4130T 133MHz, 16MB, 1,08GB \$4417.17 CDW 71116



# pentium

pentium

### Armada 1100

### A winning combination of features

◆ 100MHz Intel Pentium\* processor ◆ 8MB RAM standard, expandable to 24MB ◆ 810MB hard disk drive ◆ 10.4" dual-scan (1120) or 10.4" TFT active-matrix (1120T) color display ◆ 32-bit PCI local bus graphics • 1-year worldwide limited warranty

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The speed and value you i in a full-size, multimedia notebook computer

✓ 100MHz 5x86C CPU

✓ 8MB RAM

standard, expandable to 24MB ✓ 540MB hard drive

✓ Integrated 4X CD-ROM drive

✓ External 3.5", 1.44MB floppy disk drive ✓ 10.4" dual-scan color display ✓ Pre-loaded Windows' 95 ✓ 6.4 lbs. ✓ 1-year warranty with

International Warranty Service'

ThinkPad 365ED with 4X CD-ROM

ThinkPad 365 Port Replicator/Charger

\$169.47 CDW 63472

\*Lotus SmartSuite 96 CD-ROM included with all IBM ThinkPads shipping with the Windows' 95 operating system. Diskette copies and hard copy documentation ordered for a fee through the IBM fullfillment center at 800-672-6165.

### Versa 6000 Series

◆ 100MHz or 133MHz Intel Pentium\* processor ◆ 16MB RAM standard, expandable to 48MB
 ◆ 1.08GB, 1.35GB or 1.44GB hard drive ◆ Includes 1.44MB floppy

drive ♦ 6X CD-ROM ♦ 11.3" or 12.1" TFT active-matrix color display ◆ Supports full-screen, full-motion MPEG video (6000H, 6030H) • Cellular-ready 28.8K bps data faxmodem ◆ 6.9 lbs. ◆ 3-year limited warranty



6030X 133MHz, 1.44GB, 12.1" \$6499.00 CDW 69808

6000H 100MHz, 1.08GB, 11.3" \$4999.00 CDW 69805 6030H 133MHz, 1.35GB, 12.1" \$5799.00 CDW 69807



### **Ascentia** P Series

### The premium personal notebook

✓ Intel' Pentium\* processor

✓ RAM: 8MB, 16MB or 24MB standard, expandable to 40MB ✓ 1GB, 1.2GB or 2.1GB removable hard drive ✓ SmartBay houses a 4X or 6X CD-ROM drive,

interchangeable with a floppy drive or optional Lithium ion battery 11.3" dual-scan (CSS models), 11.3" active-matrix (CTS11 models) or 12.1" active-matrix (CTS12 models) SVGA color display ✓ 28.8K bps data/fax internal modem (P40, P50 CTS12 models only)

Model	CPU	RAM	<b>Hard Drive</b>	CD-ROM	Price	CDW
P30 CSS11	100MHz	8MB	1.2GB	4X	\$3351.37	65839
P40 CTS11	120MHz	16MB	1GB	6X	\$3287.93	73028
P40 CTS11	120MHz	16MB	2.1GB	6X	\$3749.59	73029
P50 CTS12	133MHz	24MB	1GB	6X	\$4217.73	73030
P50 CTS12	133MHz	24MB	2.1GB	6X	\$4676.95	73032

HEWLETT® PACKARD OmniBook 5500 Notebook PCs

◆ 120MHz or 133MHz Intel Pentium\* processor • 16MB RAM standard, expandable to 64MB ◆ 1.35GB or 2GB hard drive Swappable internal flexible disk drive standard, usable externally ◆ Optional internal 4X CD-ROM

◆ 12.1" TFT active-matrix SVGA color display

120MHz, 1.3GB

\$5285.36 CDW 69766 \$5916.26 CDW 69765

133MHz, 2GB

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515CD 5/133 16MB 1.62GB 6X CD	1828.93
515MCx 5/150 16MB 1,62GB 6X CD	2169.25
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ThinkPad Notebooks 365ED 5/100 8MB 540MB 10.4* dual 4X CD	.1969.00
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	System	Extra Cartridge	Extra Frame
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SCSI	\$85	\$40	\$54
WIDE SCSI	\$129	\$64	\$75
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### OPTICALS •

All Optical	Drive prices below include 1 FREE cartrids	ge.
230MB	Fujitsu	\$339
230MB	Smart Storage Solutions	\$339
640MB	Fujitsu (230MB backwards compatible)	\$539
640MB	Pinnacle Micro	\$769
650MB	PD ROM combination optical & 4XCD	\$399
1.3Gig	Maxoptix	\$979
2.6Gig	Smart Storage Solutions	\$1649
2.6Gig	Pinnacle Micro	\$1429
2.6Gig	Maxoptix	\$1699
2.6Gig	Hewlett Packard	\$2125
4.6Gig	Pinnacle Micro	\$1699
52Gig	Maxoptix (does not include free disks)	\$4549

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New 540MB MCD drive is backwards compatible with SyQuest 270MB media. \$295 \$355 external

540MB

**SyQuest** 



1.7GB

3.2GB

4.4GB

800MB

2-4Gig

4-8Gig

Internal IDE

1 Gig

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\$245

\$259

\$259

\$269

\$319

\$399

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SyQuest drives include 1 FREE cartridge. 135MB external \$139 200MB int/ext \$399/\$459 230MB external \$289 270MB int/ext \$179/\$239

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2X Write 2X Read	\$599
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### · CD ROM DRIVES ·

			-		
SCSI					
<b>Brand</b>	Spin	Model	Speed	Int	Ext
NEC	4X	CDR222	200ms	\$99	\$189
Plextor	4.5X	PX43CE	130ms	\$230	\$320
Teac	6X	CD56S	160ms	\$185	\$275
Plextor	6X	PX63CS	145ms	\$269	\$359
<b>Philips</b>	8X	PC80S	195ms	\$225	\$315
NEC	8X	CDR1410	145ms	\$219	\$309
Plextor	8X	PX83CS	115ms	\$339	\$429
ATAPI II	DE			Int	Int kit
OEM	4X	IDECD4X	200ms	\$65	\$80
NEC	6X	CDR1300	145ms	\$79	\$94
Acer	8X	AC885A	190ms	\$99	\$114
Sony	8X	CDU311	160ms	\$115	\$130
NEC	8X	CDR1400	140ms	\$120	\$135
Mitsumi	8X	CRMCFX800	150ms	\$120	\$135
Teac	8X	CD58E	110ms	\$120	\$135
Toshiba	8X	XM5602B	145ms	\$120	\$135
NEC	8X	CDR1450	140ms	\$150	\$165
NEW!	10X	IDECD10X	130ms	\$169	\$184
CD ROM	CHA	NGERS			
Internal	IDE				
NEW!	4X	CDR3X4	3Disk	230ms	\$89
NEC	4X	CDR4X4	4Disk	250ms	\$139
Internal	SCSI				
Nakamichi	8X	MJ48S	4Disk	150ms	\$549
Externa	I SCSI				
Pioneer	4.4X	DRM-624X	6 Disk	190ms	\$359
Pioneer	4X	DRM-1804)	( 18Disk	300ms	\$1899

### CD ROM TOWERS NEW! 16 Disk \$2899 28 Disk \$4899 · TAPE DRIVES ·

Capacity	Brand & Model	Price
	· SCSI ·	
2-4GB	Seagate TSM4000	\$309
4-8GB	Seagate TST8000	\$399
	• 4mm DAT DRIVES •	
2GB	Hewlett Packard C1534	\$609
2GB	Seagate C4320RT	\$599
2-4GB	Seagate C4324RP	\$679
2-4GB	Hewlett Packard C1536	\$699
4-8GB	Sony SDT5000	\$809
4-8GB	Seagate C4326NP (DDS2)	\$859
4-8GB	Hewlett Packard C1533A	\$929
4-8GB	Sony SDT7000 TURBO SPEED!	\$909
24-48GB	HP External 6 tape loader C1553AX	\$2299
32-64GB	Sony TSL7000 8 tape autoloader	\$2199
48-96GB	Seagate C4586NP 12 tape autoloader	\$2399
	• 8mm DAT DRIVES •	
3.5-7GB	ExaByte EXB8205XL	\$1269
7-14GB	ExaByte EXB8505XL	\$1889
7-14GB	ExaByte EXB8700LT	\$1149
20-40GB	ExaByte EXB8900	\$5499
70-140GB	Exa8yte EX810H 10 tape autoloader	\$5439
-	• DLT DRIVES •	<b>\$5</b> 155
15-30GB	Quantum DLT2000	\$2899
	· QIC ·	
800MB	\$141	
1 GB	\$159 <b>Seaga</b>	ce .

Seagare Price includes Windows

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**Bundle Special!** Buy any tape drive with any hard drive and take \$10 off the total price.

### IDE HARD DRIVES

IDE	Speed	RPM	Brand	Model	Wty	Price
540M8	14ms	3600	Seagate	ST3541A	3	\$151
540MB	14ms	4480	Maxtor	M7541A	3	\$159
639M8	10ms	4500	Western Digital	AC2635	3	\$160
850MB	10ms	4500	Western Digital	AC2850	3	\$165
850M8	14ms	3600	Seagate	ST3851A	3	\$171
1080M8	11ms	4500	Fujitsu	M1614T	3	\$165
1084MB	14ms	4480	Maxtor	M71084A	2	\$185
1250M8	15ms	3600	Quantum	BF1250A	3	\$175
1270MB	10.5 ms	5400	Seagate	ST51270A	3	\$187
1280MB	12ms	5400	Quantum	F81280A	3	\$198
1281M8	11ms	5200	Western Digital	AC21200A	3	\$192
1336MB	11ms	4480	Maxtor	M71336A	3	\$190
1620MB	14ms	3600	Seagate	ST31621A	3	\$212
1624M8	10ms	5200	Western Digital	AC31600	3	\$225
1625M8	10.5 ms	5400	Seagate	ST31640A	3	\$228
1626MB	11 ms	4480	Maxtor	M71626AP	3	\$220
1700M8	11ms	4500	Quantum	SR31700A	3	\$218
2004M8	11ms	4480	Maxtor	M72004A	3	\$265
2100MB	11ms	5200	Western Digital	AC32100	3	\$285
2167M8	10.5ms	5400	Seagate	ST32140A	3	\$275
2168M8	10.5 ms	4500	Quantum	TM32160A	3	\$270
2500MB	9ms	5400	Fujitsu	M1638T	3	\$295
2550M8	15ms	3600	Quantum	BF2500A	3	\$259
2550M8	11ms	4500	Quantum	SR32550A	3	\$299
2559M8	11ms	5200	Western Digital	AC32500	3	\$319
3166MB	12ms	5200	Western Digital	AC33100	3	\$409
3254M8	10.5ms		Quantum	TM33200A	3	\$355
4250MB	10.5ms	5400	Seagate	ST34250A	3	\$Call
2 1/2"						
540M8	13ms	4200	Toshiba	MK1924FC	1	\$229
810MB	13ms	4200	Toshiba	MK1926FC	1	\$329
1350M8	13ms	4200	Toshiba	MK2720FC	1	\$519
2100M8	13ms	4200	Toshiba	MK2101MAN	1	\$699
. 61	125	H	ARD	DRIL	/F	5

## SCSI MARD DRIVES

SCSI	Speed	RPM	Brand	Model	Wty	Int	Ext	
1050MB	9ms	5400	Seagate	ST31055N	3	\$339	\$399	
10B0MB	11ms	5400	Seagate	ST51080N	3	\$259	\$319	
2147MB	9ms	5400	Seagate	ST32155N	5	\$499	\$559	
2147MB	Bms	7200	Seagate	ST32550N	5	\$729	\$7B9	
2150MB	B.5ms	7200	Quantum	XP32150	5	\$639	\$699	
4290MB	8ms	7200	Seagate	ST15230N	5	\$8B9	\$949	
4290MB	Bms	7200	Seagate	ST15150N	5	\$969	\$1029	
4300MB	B.6ms	7200	Quantum	XP34300	5	\$900	\$960	
90B0MB	11ms	5400	Seagate	ST410B00N	5	\$1749	\$1B49	
WIDE SO	:SI							
1050MB	9ms	5400	Seagate	ST31055W	5	\$379	\$509	
1070MB	Bms	7200	Quantum	XP31070W	5	\$299	\$429	
2147MB	Bms	7200	Seagate	ST32550W	5	\$7B9	\$919	
2150MB	9ms	5400	Seagate	ST32155W	5	\$559	\$689	
2150MB	B.5ms	7200	Quantum	XP32150W	5	\$649	\$779	
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Pentium 75	10.4" Dual Scan	8/510MB	\$2830	
Pentium 75	11.3" Dual Scan	8/810M8	3210	
Pentium 75	10.4" Active	8/810M8	3399	
Pentium 120	10.4" Active	8MB/1.35G8	4720	
Pentium 100	11.3" Dual Scan SVGA	8/810MB	2849	
Pentium 120	11.3" Active SVGA	16M8/1.35G8	4349	
Pentium 120	10.4" Active SVGA	16/810M8	3599	
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Pentium 120 Pentium 120 * Includes built-	11.3" Dual Scan SVGA 11.3" Active SVGA in 4X CD-ROM drive	8M8/1.1G8 8M8/1.1GB	2549 2949

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Pentium 100	11.3" Dual Scan SVGA	8MB/1.2GB	3299
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Pentium 100	11.3" Dual Scan SVGA	B/B10MB	1999
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Pentium 100	10.4" Active Mutrix SVGA	8/800MB	2499
Pentium 133	10.4" Active Matrix SVGA	8/800MB	2899



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- Up to 133MHz Pentium processors
- Built-in 6X CD-ROM drive
- 2MB video memory
- 16MB RAM memory (selected models)



**Monte Carlo Notebook** 

Processor	Screen	RAM/HD	Price
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Pentium 100	11.3" Active SVG	SA 8/B10MB	3149 *
Pentium 120	11.3" Active SVG	A 16MB/1GB	4199 t
Pentium 120	11.3" Active SVG	SA 16MB/1GB	4349 *
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- EDO RAM memory
- Built-in 16-bit SoundBlaster compatible audio
- 4.9 lb weight
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Processor	Screen	RAM/HD	Price	
Pentium 100	10.4" Active SVGA	BMB/1GB	\$2999	



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   Built-in 6X CD-ROM drive
- 2MB video memory
- Built-in 28.8 cellular fax/modem

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Processor	Screen	RAM/HD	Price
Pentium 100	12.1" Active SVGA	16MB/1.1GB	\$3999
Pentium 133	12.1" Active SVGA	16MB/1.3GB	4999
Pentium 133	12.1" Active SVGA	16MB/1.4GB	5399



NEC Versa 4200

### NEC Versa 4200

- Pentium 100 and 133MHz processors
- SoundBlaster Pro compatible audio with 2 speakers

Montego

- With VersaBay II for optional 2nd battery or CD-ROM
- Full-screen MPEG video, 4 audio ports and mic.

Processor	Screen	RAM/HD	Price
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Pentium 133	10.4" Active SVGA	BMB/1.0GB	3B99

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Pentium 100	11.3" Dual Scan SVGA	BMB/1GB	2499†

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- selected models
- Integrated 3-D surround sound
- Video conferencing & tuner card on 9312 model

Processor	RAM/HD	CD-ROM	Price
Pentium 133	24MB/1.6GB	8X	\$1699*
Pentium 166	24MB/2.5GB	8X	2199 *
Pentium 166	24MB/2.5GB	8X	2499 *
Pentium 166	24MB/2.5GB	8X	2599 t
Pentium 166	32MB/2.5GB	8X	2799 *
Pentium 200	24MB/4.0GB	8X	2799
Pentium 200	32MB/3.0GB	8X	2999
	data/fax/voice m	nodem	

† 9312 model Monitors priced separately



### **IBM Aptiva**

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- 28.8 data/fax/voice modem with telephony
- MPEG support with full motion video
- 16-bit WaveTable 3-D Surround Sound
- Comes with 40 software titles
- Up to 200MHz Pentium processors

Processor	RAM/HD	CD-ROM	Price
Pentium 120	16MB/1.6GB	8X	\$1969
Pentium 133	16MB/1.6GB	8X	1999
Pentium 166	16MB/2.0GB	8X	2449
Pentium 200	16MB/2.5GB	8X	2899
Pentium 200	32MB/3.2GB	8X	3299
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Pentium 120	16MB/1.6GB	6X	1649
Pentium 133	8MB/1.2GB	6X	1750
Pentium 133	16MB/1.6GB	6X	1749
Pentium 150	8MB/1.2GB	6X	1849
Pentium 150	16MB/2GB	6X	1949
Pentium 166	16MB/2GB	6X	2249
Monitors priced sepa	ırately		
*7610 model			

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### Toshiba Multim

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- 33.6 full duplex data/fax modem
- 2MB EDO video RAM
- Tons of FREE software

Processor	RAM/HD	CD-ROM	Price
Pentium 133	16MB/1.6GB	8X	\$1799
Pentium 166	16MB/2.1GB	8X	2199
Pentium 200	16MB/3.0GB	8X	2599
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- 3D surround sound with JBL Pro speakers
- Tons of free educational and business software
- 33.6/14.4 data/fax/modem
- Up to 2.5GB hard drives

1			
Processor	RAM/HD	CD-ROM	Price
Pentium 133	16MB/1.6GB	6X	\$1899
Pentium 166	24MB/2.5GB	6X	2399
Monitors priced separ	ately		







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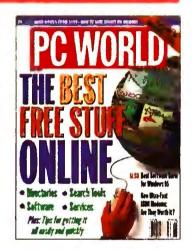
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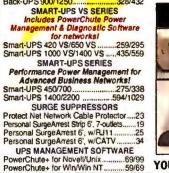
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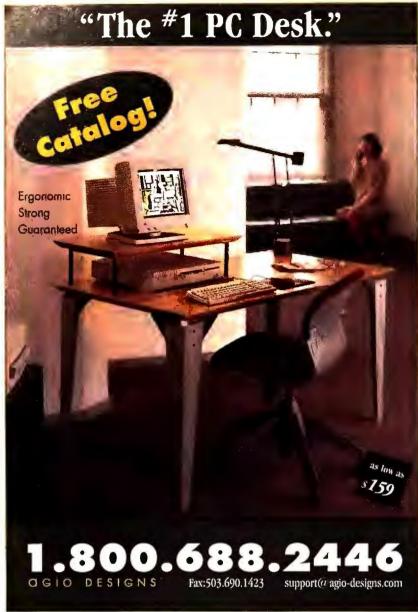






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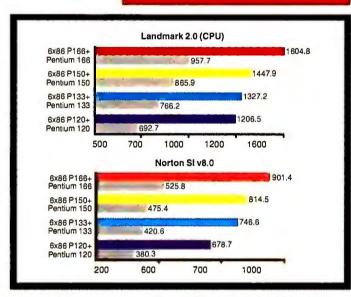
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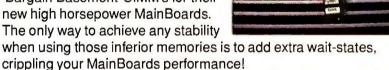
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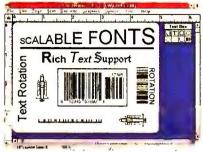
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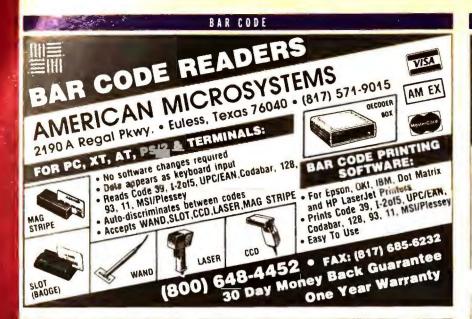
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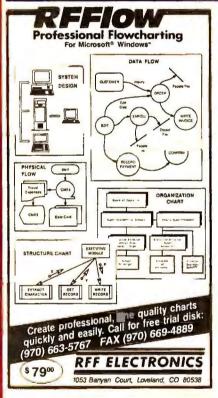


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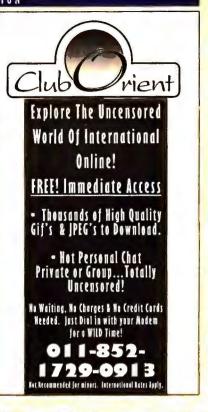
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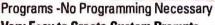
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"I DON'T USE BETA SOFTWARE," I proudly declared. "It's my policy to keep it well away from my machines."

"I've got news for you, buddy," a hard-bitten editor retorted. "Nowadays all software's beta."

It took the better part of a second until I realized the editor was right. Now I've got more news: It's going to get a lot worse before it gets better.

This is a little-discussed consequence of life on the Internet, like software hacking and copyright violation. We've all heard the positive spin: Once every machine

is connected to the Web, software will be updated constantly so that you'll always have the latest version. If that sounds great to you, you probably haven't been walking on two legs very long.

Just look at Web browsers. The minute a "final" version of Netscape Navigator or Microsoft Internet Explorer is released, it's followed immediately by a beta with cool new features. So do you use a theoretically stable version that can't do new stuff? Or do you pick the gee-whiz version with what Netscape forthrightly calls "known problems and bugs" and Microsoft euphemistically calls "known issues"—not to mention those unidentified or unconfirmed?

The answer, of course, may depend on how much havoc the new software can wreak. Beta 2 of Microsoft Internet Explorer 3.0, for example, could disable access to some password-protected Web sites and trash the toolbars in some apps, including Microsoft's own. The company did fess up to these problems on its Web site,

but I would not like to have discovered them independently.

So forget ratings for Web sites. Maybe what we really need is a rating system for beta software. Something like:

G (Generally safe): Will not trash your hard drive.

PG (Pretty good): Will not trash more than two data files a day.

R (Real close): Will not trash data but may affect the system in unpredictable ways.

NC-17 (Not certified for 17 more days): Almost ready, but in the right mood can still do awful things to bring your PC to its knees.

But ratings may not be enough. After all, the "everything's beta" idea also applies to software you already own. For example, you



I just **found** a Web page announcing the availability of some interesting search software. The version? Pre-alpha.

can see which version of Win 95 you have by clicking the System icon in the Control Panel. As I write, the current version is 4.00.950a, which comes with many new machines.

Can you buy the new version? Nope. The original, flawed Windows 95 is still on the shelves. An upgrade patch is free, but you'll have to download it from Microsoft's Web site. And if you ever have to reinstall your system software, you need to reinstall the upgrade, too.

The good news, at least in theory, is that software is becoming more modular. Instead of downloading a whole new version, you might just get a new chunk now and then, like the Win 95 fix. Modularity is also here in the form of the add-ins and plug-ins that customize browsers.

Still, the downside is evident. If the software has a few small glitches, you may hesitate to fix it for fear of adding a new bug or incompatibility. But if you don't fix it, you risk problems with new programs that assume you've got the fix.

And if you have to support other users, these slipstream upgrades and public betas can be a nightmare. Confronted with a Web site that demands the latest, greatest browser, many users are unlikely to fret about that little fourletter word "beta" and will download the current "prerelease" version of Navigator or Explorer. So what version was running on that machine that just crashed four times? And was it a plug-in or the program itself that caused the problem? Who knows? At the very least, betas and automatic upgrades had better come with a foolproof way of reverting to previous versions.

Lest you think the problem isn't getting worse, consider this: I just found a Web page announcing the availability of some very interesting search software. The version? Pre-alpha.

"You really ought to try it," a publicist insisted.

Me, the guy who doesn't even do beta? "Pre-alpha used to be reserved for people who could count in hexadecimal backwards," I snorted. "Will it do anything nasty to my machine?"

"It shouldn't," came the reply. "I mean, I don't think it will. Anyway, I sure hope it won't."

"Thanks," I said politely. "I think I'll wait for the beta."

PC World Contributing Editor Stephen Manes is a columnist for the New York Times and coauthor of Gates: How Microsoft's Mogul Reinvented an Industry (Touchstone/Simon & Schuster, 1994, 800/223-2348).

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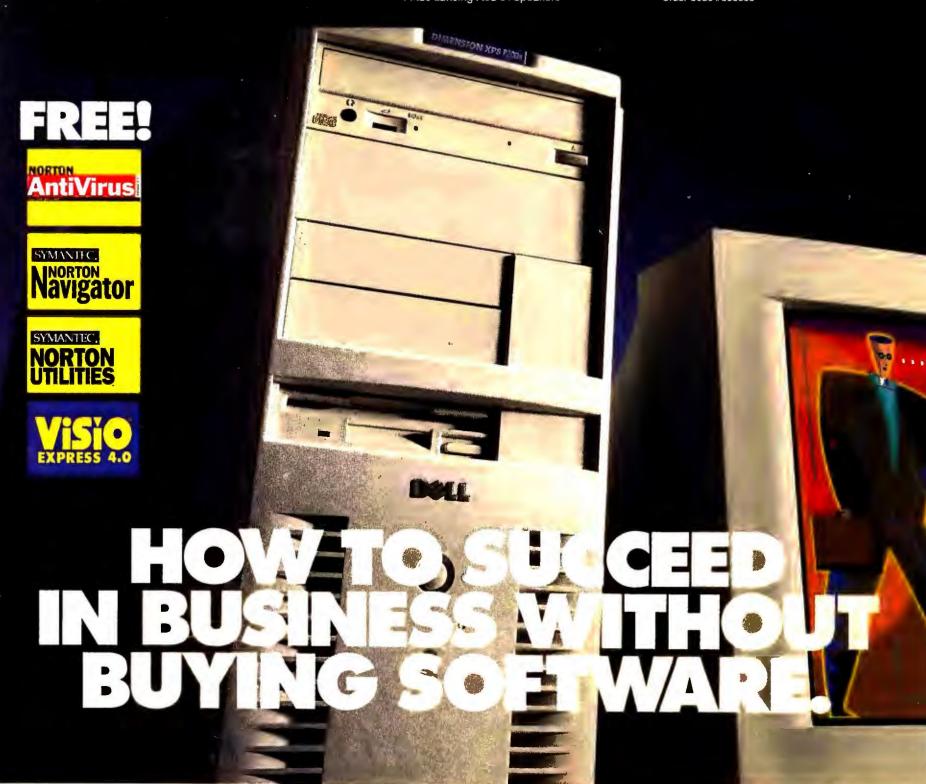


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